MINNESOTA STATE BOARD OF INVESTMENT MEETING March 4, 1987

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INVESTMENT ADVISORY COUNCIL MEETING March 3, 1987

MINNESOTA STATE BOARD OF INVESTMENT



Governor Rudy Perpich

State Auditor Arne H. Carlson

State Treasurer Michael A. McGrath

Secretary of State Joan Anderson Growe

Attorney General Hubert H. Humphrey III

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

AGENDA

STATE BOARD OF INVESTMENT MEETING

Wednesday, March 4, 1987 8:30 A.M.

Room 118, State Capitol Saint Paul

1.	Approval of Minutes of December 18, 1986	TAB
2.	Executive Director's Report:	
	A. Quarterly Investment Review	A
	 Basic Retirement Funds Post Retirement Fund and Other Investment Funds 	
	B. Portfolio Statistics	В
3.	Report from Investment Advisory Council Committees:	
	A. Administrative and Asset Allocation Committees	С
	1. Basic Retirement Fund Paper - Part II	
	B. Equity Manager Committee	D
	1. Manager Performance	
	C. Alternative Investment Committee	E
	1. Report on the Alternative Investment Program	
	D. Legislative Update	F
	1. Status Report	

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

MINUTES STATE BOARD OF INVESTMENT DECEMBER 18, 1986

The State Board of Investment met on Thursday, December 18, 1986 at 8:30 A.M. in Room 118 of the State Capitol. Governor Rudy Perpich, Chair; Secretary of State Joan Anderson Growe, State Treasurer Robert W. Mattson, State Auditor Arne H. Carlson, and Attorney General Hubert H. Humphrey III, were present. Treasurer-Elect Michael A. McGrath was also present.

The minutes of the September 3, 1986 Board meeting were unanimously approved.

EXECUTIVE DIRECTOR'S REPORT:

Howard Bicker, Executive Director, first reviewed the asset allocation and investment performance of the Basic Retirement Funds. He stated that the assets for the Basic Retirement Funds decreased by -4.8% during the third quarter due to both the poor performance of the common stock market and withdrawals from the Funds. Withdrawals from the Basic Funds exceeded contributions by \$23 million during the third quarter, bringing net withdrawals for calendar 1986 to \$74 million. Mr. Bicker stated that the asset mix continued to move toward the long-term policy weights established by the Board. Mr. Bicker stated that the Basic Retirement Funds' total portfolio had a -4.2% total rate of return for the third quarter of 1986, and 23.4% for the year The Basic Funds' total portfolio ending September 30, 1986. excluding alternative equity assets produced a third quarter performance of -4.8% and a yearly return of 25.6%. The negative return was due to the poor performance of the common stock market. Mr. Bicker reported that the Basic Retirement Funds' active equity manager pool produced an aggregate third quarter rate of return of -8.6%. Mr. Bicker stated that the third quarter performance of the Basic Retirement Funds' active bond exceeded the market. manager pool was 2.7%, which performance of the bond managers for the latest year was 17.9%, somewhat lower than the return available from the bond market as a whole.

Mr. Bicker next summarized the performance of the Post Retirement Fund. The Fund grew in market value by 0.3% during the third quarter. This increase was due to the returns from bonds. He stated that the relatively high cash component on June 30, 1986 was reduced to 6.6% during the third quarter. Mr. Bicker reported that the Post Retirement Fund's equity portfolio produced a -5.2% return during the third quarter, with the market showing a -7.7% return.

In closing, Mr. Bicker stated that as of September 30, 1986 all assets under management at the State Board of Investment were \$10.57 billion.

INVESTMENT ADVISORY COUNCIL REPORT

Judy Mares presented the Investment Advisory Council Report.

ADMINISTRATIVE COMMITTEE

Ms. Mares stated that effective at the next Board meeting, there will be a new chair of the Investment Advisory Council. Jan Yeomans of 3M Company will take over the responsibilities of the Chair, and Ms. Mares will remain on the IAC.

Ms. Mares stated that the Administrative Committee discussed six issues. She reported that the Post Retirement benefit increase effective January 1, 1987 will be 9.792%. She stated that the 1986 Annual Report will be available for distribution some time in January, 1987 and also reported that the Board's fifth investment conference is scheduled for Wednesday, February 18, 1987.

Ms. Mares stated that the Committee reviewed the response to the Board's request for Proposal for its computerized accounting and portfolio management system. The Committee recommends that a four year contract be approved with Compensation and Capital at the maximum rate of \$162,000. Secretary of State Joan Anderson Growe moved approval. The motion was unanimously approved.

Ms. Mares requested that Mr. Bicker review the proposed legislative package. He stated the first component submitted would change sign-off provisions on forms required for the Board's Certificate of Deposit program. Mr. Bicker stated the second item would remove the three year maturity limit on investments for state cash accounts. This change would assist the Board in maximizing arbitrage earnings for the State Treasury. The third proposal would increase the limit on equity investments from 75% to no more than 85% of the value of a fund, and increase the limit on alternative investments (real estate, resource funds and venture capital) from 20% to no more than 35% of the value of a fund. Mr. Bicker stated the remaining items add new authority in the alternative investment area. One would add authority to purchase high-yield debt securities and nonrated bonds, and the fifth proposal would add authority to purchase foreign securities. Ms. Mares stated the Advisory Council recommended one additional item for the legislative package requiring the Board to adopt a formal investment policy. The policy statement should address the asset allocation of each fund and discuss the need for diversification within each portfolio.

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In response to a question from Mr. Humphrey on the fourth recommendation regarding the purchase of unrated bonds, Mr. Bicker stated that many new securities are being issued without ratings. This provision would give the Board the flexibility to buy these securities. In response to a question from Mr. Carlson, Mr. Bicker stated that the recommendation concerning foreign securities was reviewed by the IAC and approved. Ms. Growe moved approval of the legislative package. The motion was unanimously approved. The 1987 meeting schedule was the final item presented under the Administrative Committee report.

ASSET ALLOCATION COMMITTEE

Judy Mares stated that the Committee reviewed the staff position paper on investment policy for the Basic Retirement Funds. This paper discusses investment objectives and risk tolerance. There will be three additional papers covering the subjects of asset allocation, investment management structure, and performance evaluation.

EQUITY MANAGER COMMITTEE

Judy Mares stated that the Committee reviewed a staff proposal to implement a low risk financial futures program. The Committee recommends that the Board approve the use of the proposed financial futures strategies for the Post Retirement Investment Fund and that \$100 million be placed with BEA, an investment firm. Mr. Bicker stated that the manager will be compensated by a performance based fee, and that a custodial arrangement will be negotiated. Attorney General Humphrey moved that BEA be retained to manage \$100 million in the Post Retirement Fund using the proposed strategy. The motion was unanimously approved.

FIXED INCOME COMMITTEE

Judy Mares reported that the Fixed Income Committee met to review and consider several items. The first matter was to review the performance of the bond managers. She stated that the entire structure of the bond portfolio is undergoing analysis, and the Committee is taking a complete look at the role of bonds She reported the Committee in the Basic Retirement Funds. reviewed the bidding process used to select a manager for the Guaranteed Return Account of the Supplemental Investment Fund. The guaranteed investment contract was awarded to Principal Mutual Life (formerly Bankers Life of Iowa) at a rate of 7.72%. The Committee also recommended that the Board extend its contract with Bankers Trust Company for services used in rebalancing in the dedicated bond portfolio. The Committee recommended that the current contract be extended for one year at a rate of \$100,000. Ms. Growe moved approval. The motion was unanimously approved.

ALTERNATIVE INVESTMENT COMMITTEE

Judy Mares stated that the Alternative Investment Committee recommended an additional \$30 million oil and gas investment with

Apache Corporation. She stated that this investment would finance the acquisition of certain oil and gas properties from Occidental Petroleum Company. Mr. Bicker stated the Board would commit \$30 million to a fund totaling \$197 million. Mr. Carlson moved approval of this request. The motion was unanimously approved.

SOUTH AFRICA TASK FORCE

Jay Kiedrowski, Chairman of the South Africa Task Force, stated that the Task Force at its December 8, 1986 meeting, voted State Board of Investment propose to recommend that the legislation requiring the Board to divest holdings in companies doing business in South Africa. The divestment program would New or additional investment would be take place in stages. prohibited effective July 1, 1987. Securities would be liquidated over a three year period, one-third in 1988, one-third in 1989, and the final one-third in 1990. Mr. Kiedrowski pointed out that the divestment program would be abandoned if the Federal government terminates the sanctions embodied in the Anti-Apartheid Act of 1986. He also stated that the legislation would indemnify the Board, its staff and investment managers, and the Advisory Council for any action associated with the divestment program. Mr. Kiedrowski stated that the second part of the Task Force Report relates to implementation of the existing resolution Current activities relate mainly to shareholder of the Board. resolutions. The Board is proceeding to author and support shareholder resolutions to try to influence the behavior of companies doing business in South Africa. Mr. Carlson asked Mr. Kiedrowski a series of questions regarding the divestment proposal recommended by the Task Force. Mr. Carlson asked why the pension funds were not included in the idemnification provision and raised several questions regarding the statement of purpose in the proposed legislation. Mr. Kiedrowski stated that the legislation would make it easier to accomplish the intent of the Board's resolution on companies doing business in South Africa. Ms. Growe stated she did not see the need for legislation and said the Board should proceed with implementation of its resolution. Mr. Carlson moved that the legislation be tabled. The motion failed. Mr. Humphrey moved that the Board adopt the recommendation of the Task Force. There was no second.

The meeting adjourned at 9:25 A.M.

Respectfully submitted,

Howard J. Bicker Executive Director

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EXECUTIVE DIRECTOR HOWARD J. BICKER



STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

AGENDA

INVESTMENT ADVISORY COUNCIL MEETING

Tuesday, March 3, 1987 2:00 P.M.

MEA Building-Conference Room "A" 41 Sherburne Avenue, Saint Paul

App	proval of Minutes of December 17, 1986	TAB
Exe	ecutive Director's Report:	
A.	Quarterly Investment Review	A
	 Basic Retirement Funds Post Retirement Fund and Other Investment Funds 	
в.	Portfolio Statistics	В
Rep	port from Investment Advisory Council Committees:	
A.	Administrative and Asset Allocation Committees	С
	1. Basic Retirement Fund Paper - Part II	
в.	Equity Manager Committee	D
	1. Manager Performance	
c.	Alternative Investment Committee	E
	1. Report on the Alternative Investment Program	
D.	Legislative Update	F
	1. Status Report	
	Exe A. B. Rej A.	2. Post Retirement Fund and Other Investment Funds B. Portfolio Statistics Report from Investment Advisory Council Committees: A. Administrative and Asset Allocation Committees 1. Basic Retirement Fund Paper - Part II B. Equity Manager Committee 1. Manager Performance C. Alternative Investment Committee 1. Report on the Alternative Investment Program D. Legislative Update

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

MINUTES INVESTMENT ADVISORY COUNCIL December 17, 1986

The Investment Advisory Council met on Wednesday, December 17, 1986, at 2:00 P.M. in the MEA Building, St. Paul.

MEMBERS PRESENT: Verona Burton, James Eckmann, Paul Groschen,

Ken Gudorf, James Hacking, Jay Kiedrowski, Elton Erdahl, Judy Mares, Joe Rukavina, Ray Vecellio, Debbie Veverka, Jan Yeomans, Gary

Norstrem, Mike Rosen.

MEMBERS ABSENT: Harry Adams, Dick Hume and Malcolm McDonald.

SBI STAFF: Howard Bicker, Jeff Bailey, Beth Lehman, Doug

Gorence, John Griebenow and Daralyn Peifer.

OTHERS ATTENDING: Tom Richards, Richards & Tierney; Peter

Sausen; Mike Ousdigian; Bob Whitaker; Jay Stoffel; Al Finlayson; Ralph Jewell, Rochester; Allan Burton, Rochester; Greg

Pinney, Minneapolis Star & Tribune.

The minutes of the September 2, 1986 meeting were approved.

Judy Mares stated she will be resigning as the Chair of the IAC. Nominations for a new chair were opened. Ken Gudorf nominated Jan Yeomans. There being no other nominations, Jan Yeomans was unanimously elected as the new chair.

EXECUTIVE DIRECTOR'S REPORT:

Howard Bicker, Executive Director, first reviewed the asset allocation and investment performance of the Basic Retirement Funds. He stated that the assets for the Basic Retirement Funds decreased by -4.8% during the third quarter due to both the poor performance of the common stock market and withdrawals from the Funds. Withdrawals from the Basic Funds exceeded contributions by \$23 million during the third quarter, bringing net withdrawals for calendar 1986 to \$74 million. Mr. Bicker stated that the asset mix continued to move toward the long-term policy weights established by the Board. Mr. Bicker stated that the Basic

Retirement Funds' total portfolio had a -4.2% total rate of return for the third quarter of 1986, and 23.4% for the year ending September 30, 1986. The Basic Funds' total portfolio excluding alternative equity assets produced a third quarter performance of -4.8% and a yearly return of 25.6%. The negative return was due to the poor performance of the common stock market. Mr. Bicker reported that the Basic Retirement Funds' active equity manager pool produced an aggregate third quarter rate of return of -8.6%. Mr. Bicker stated that the third quarter performance of the Basic Retirement Funds' active bond manager pool was 2.7%, which exceeded the market. The performance of the bond managers for the latest year was 17.9%, somewhat lower than the return available from the bond market as a whole.

Mr. Bicker next summarized the performance of the Post Retirement Fund. The Fund grew in market value by 0.3% during the third quarter. This increase was due to the returns from bonds. He stated that the relatively high cash component on June 30, 1986 was reduced to 6.6% during the third quarter. Mr. Bicker reported that the Post Retirement Fund's equity portfolio produced a -5.2% return during the third quarter, with the market showing a -7.7% return. He also stated that the dedicated bond portfolio was rebalanced at the beginning of the third quarter.

In closing, Mr. Bicker stated that as of September 30, 1986 all assets under management at the State Board of Investment were \$10.57 billion.

ADMINISTRATIVE COMMITTEE REPORT

Jay Kiedrowski stated that the Administrative Committee reviewed several items. He stated that the Post Retirement benefit increase effective January 1, 1987 will be 9.792%. He also stated that the 1986 Annual Report has been sent to the printer and should be available for distribution by January, The Board's fifth investment conference is now scheduled for Wednesday, February 18, 1987. Mr. Kiedrowski stated that the Committee reviewed the response to the Board's Request for Proposal for its computerized accounting and portfolio management system. The Committee recommends that a four year contract be approved with Compensation and Capital at the maximum rate of \$162,000. The current contract is at \$115,000. Jay Kiedrowski moved approval with Ken Gudorf second. The motion was unanimously approved. Mr. Kiedrowski stated that the Committee reviewed several proposals for statutory changes to the Board's investment authority. The Committee recommends that the Board support these proposals and seek legislative approval for all the changes discussed. The first item submitted would change signoff provisions on forms required for the Board's Certificate of Deposit program. The second item would remove the three year maturity limit on investments for state cash accounts. Mr. Bicker presented the remaining three items in the legislative package. The third proposal would increase the limit on equity investments to no more than 85% of the value of the fund and increase the limit on alternative investments to no more than 35% of the value of the fund. The fourth proposal would add

authority to purchase high-yield debt securities as an alternative investment, and the fifth proposal would add authority to purchase foreign securities as an alternative investment. Mr. Kiedrowski moved that the five recommendations approved. Ms. Mares stated that the new investment authorities would be used to further diversify the Board's portfolios. She recommended that the legislation include a provision that would require the Board to formulate an investment policy statement that addresses the diversification needs of the portfolios. The motion was unanimously approved. Kiedrdowski reported the last item discussed was the schedule for the 1987 Board and IAC meetings.

ASSET ALLOCATION COMMITTEE REPORT

Judy Mares stated that the Committee reviewed the staff position paper on investment policy for the Basic Retirement Funds. This paper discusses investment objectives and risk tolerance. There will be three additional papers covering the subjects of asset allocation, investment management structure, and performance evaluation. Ms. Mares stated that the next two parts of the statement will be completed by the June Board meeting.

EQUITY MANAGER COMMITTEE

Jan Yeomans reported that the Committee reviewed a staff proposal to implement a low risk financial futures program. Committee recommends that the Board approve the use of the proposed financial futures strategies for the Post Retirement Investment Fund and that \$100 million be placed with BEA, a New York investment firm that has experience in this area. Ms. Yeomans then described the performance-based fee that would be used to compensate the manager. Total fees could range from zero 0.5% of assets under management, depending on actual performance. Ms. Yeomans stated that the contract would have a 30-day escape clause. Mike Rosen moved that BEA be retained to manage \$100 million in the Post Retirement Fund and that the appropriate custodial fees be born by them. The motion was Ms. Yeomans stated that the Committee unanimously approved. reviewed the recent performance of the Board's equity managers and concluded that no action was needed on the current managers.

FIXED INCOME MANAGER COMMITTEE

Gary Norstrem reported that the Fixed Income Committee met to review and consider several items. The first matter was that of manager performance. He stated that the Committee feels the objectives and structure of the bond manager group should be reviewed before the end of the fiscal year. Mr. Norstrem suggested that the Committee would come back to the full IAC in June with a more specific recommendation concerning the bond managers. He stated that, in general, the existing managers outperformed the market.

Mr. Norstrem stated that the Committee reviewed the bidding process used to select a manager for the Guaranteed Return Account of the Supplemental Investment Fund. The guaranteed investment contract was awarded to Principal Mutual Life (formerly Bankers Life of Iowa) at a rate of 7.72% for a three year period beginning November 1986 and ending October 1987.

The final item discussed was the dedicated bond portfolio rebalancing. Mr. Norstrem stated that for the last two years the Board has contracted with Bankers Trust Company to provide the computer support necessary to accomplish the rebalancing. In accordance with the Committee's recommendation, Mr. Norstrem moved that the contract with Bankers Trust be extended for one year at a cost of \$100,000. The motion was unanimously approved.

ALTERNATIVE INVESTMENT COMMITTEE REPORT

Mr. Gudorf reported that the Committee had three meetings during the quarter. Mr. Gudorf stated that the Alternative Investment Committee and staff, after lengthy negotiations, recommend that an additional \$30 million oil and gas investment be committed to Apache. He stated that this investment would finance the acquisition of certain oil and gas properties from Occidental Petroleum Company. The SBI will receive 85% of the net profits from this investment. Debbie Veverka moved approval of this request. The motion was unanimously approved.

SOUTH AFRICA TASK FORCE REPORT

Jay Kiedrowski, Chairman of the South Africa Task Force, stated that the Task Force met twice during the quarter. stated that the Task Force voted to recommend that the State Board of Investment propose legislation requiring the Board to divest holdings in companies doing business in South Africa, with actual liquidation to begin in 1988. Mr. Kiedrowski stated that a provision would be added to indemnify the Board, its staff and investment managers for their implementation of the investment program, and also that a statement of legislative intent would be included regarding the purpose of the divestment program. He stated that the Board's fiduciary responsibility would be amended to clearly state that the divestment action is not a violation of the prudent person standard. Mr. Kiedrowski reported that in addition to its recommendations regarding legislation, the Task Force is continuing its implementation of the Board's resolution on companies doing business in South Africa. Currently, most activity focuses on shareholder resolutions calling for companies sign the Sullivan Principles. Mr. Vecellio asked for clarification that the Investment Advisory Council would be indemnified by the General Fund. Gary Norstrem moved that the

Investment Advisory Council reaffirm its position against any measure that could lower the Board's investment returns. The motion was unanimously approved.

The meeting adjourned at 3:30 P.M.

Respectfully submitted,

Howard J. Bicker Executive Director

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MINNESOTA STATE BOARD OF INVESTMENT

BASIC RETIREMENT FUNDS

QUARTERLY INVESTMENT REVIEW

DECEMBER 31, 1986

MINNESOTA STATE BOARD OF INVESTMENT

BASIC RETIREMENT FUNDS

FOURTH QUARTER 1986

Summary

ASSETS

The assets of the Basic Retirement Funds grew 3.0% in market value during the fourth quarter of the year. This increase brought the Basic Funds' asset growth for calendar year 1986 to 11.0%. The growth in the market value of the assets was due entirely to investment performance as net withdrawals from the Basic Funds totaled \$39 million for the fourth quarter and \$113 million for the latest year. The asset growth of the Basic Retirement Funds over the last five calendar years is detailed below.

Calendar Year	: -	Market Value (millions)	Percent Change from Previous Period
1982		2,806	+ 30.6
1983		3,129	+ 11.5
1984		3,265	+ 4.4
1985		4,030	+ 23.4
1986	1Q 2Q 3Q 4Q	4,463 4,564 4,345 4,474	+ 10.7 + 2.3 - 4.8 + 3.0

ASSET MIX

The asset mix of the Basic Retirement Funds shifted very little during the fourth quarter of the year. The funding of several of the Board's real estate, venture, and resource managers resulted in a minor increase in the alternative equity segment of the Basic Funds' portfolio. The balance of the portfolio was essentially unchanged.

As discussed in recent Quarterly Investment Summaries, investment staff and the Alternative Investment Committee of the Investment Advisory Council continue to evaluate investment opportunities for all three of the alternative equity areas. This segment of the Basic Funds' portfolio is expected to reach its target weighting within the next one to two years.

The Basic Funds' asset mix for the most recent two quarters is displayed below. Asset mix for calendar year 1985 is presented as well. Comparison of the asset mix for calendar years 1985 and 1986 indicates the Board's progress during the year toward meeting the long-term policy weights for each of the asset classes.

ASSET MIX

	12/31/85	9/30/86	12/31/86
Common Stocks	61.6%	59.1%	58.3%
Bonds	23.8	24.3	24.3
Cash Equivalents*	5.1	6.2	6.2
Alternative Equity	9.5	10.4	11.2
Assets	100.0%	100.0%	100.0%

^{*}Includes cash uncommitted to long-term assets plus cash held by all external managers.

INVESTMENT RETURNS

The Basic Retirement Funds' total portfolio generated a 3.8% rate of return for fourth quarter 1986, resulting in a calendar year performance of 13.8%. Excluding alternative equity assets, the total portfolio produced fourth quarter results of 4.2% and a yearly performance of 15.2%.

The fourth quarter investment returns reflect the modest performances of the stock and bond markets. Excluding alternative equity assets, the Basic Funds' total portfolio performance exceeded that of its assigned benchmarks for the quarter, although total portfolio performance roughly matched that of the TUCS Median Balanced Manager and the stock/bond composite for the most recent year.

The Basic Funds' total portfolio and asset segment returns are presented below.

Total Rate of Return

	Fourth Quarter	Year Ending 12/31/86
Common Stocks	3.9%	15.2%
Bonds	5.2	15.1
Cash	1.5	7.0
Alternative Equity Assets	0.5	2.3
Total Fund (including alt. assets)	3.8	13.8

EQUITY PERFORMANCE

In aggregate, the Basic Retirement Funds' active equity managers produced a fourth quarter rate of return of 3.9%, essentially equalling the 4.0% return generated by the Wilshire 5000. For calendar year 1986, the active equity managers produced a combined performance of 14.3%, underperforming the Wilshire 5000 with its annual return of 16.1%.

The majority of the active equity managers matched or exceeded the performance of the market. However, a few of the managers experienced difficulties during the quarter as small capitalization stocks substantially underperformed large cap companies. In addition, a small number of the managers were also hindered by their heavy weighting of the Financial sector, the only sector of the market to produce negative returns for the period.

As a group, the active equity managers changed their industry concentrations slightly. In aggregate, the managers pared back their holdings in the Capital Goods, Consumer NonDurables, and Energy sectors and increased their weightings in the Materials and Services and Technology sectors. The active managers are now overweighted in the Financial, Technology, and Transportation sectors and underweighted in the Capital Goods, Energy, and Utilities sectors.

The index fund continued to perform as designed, generating a 3.7% rate of return for fourth quarter 1986 and a 15.4% return for the year.

The Basic Retirement Funds' equity manager returns for the most recent quarter and year are displayed below.

Total Portfolio Returns

	Fourth Quarter 1986	Year Ending 12/31/86
Fred Alger	5.3%	17.6%
Alliance Capital	5.2	17.2
Beutel Goodman	-1.3	7.5
BMI Capital	5.5	20.5
Forstmann Leff	3.4	19.3
Hellman Jordan	4.9	8.7
IDS	4.5	18.4
Investment Advisers	4.1	11.5
Lieber & Company	0.1	14.5
Peregrine Capital	4.4	7.9
Waddell and Reed	5.1	16.9
Internal Manager	4.0	14.3
Total - External Active	e	
Managers	3.9	14.3
Wilshire Associates		
(Index Fund)	3.7	15.4*
Wilshire 5000	4.0	16.1

^{*} Performance negatively impacted due to cash withdrawals under the Rule of 85.

BOND PERFORMANCE

The Basic Retirement Funds' active bond managers in aggregate produced a fourth quarter rate of return of 5.2% and an annual return of 15.3%. As a group, the bond managers outperformed both the Salomon Brothers Broad Bond Index and the TUCS Median Fixed Income portfolio for the fourth quarter. For calendar year 1986, the bond managers' performance exceeded that of the TUCS Median Bond Manager but trailed that of the Salomon Index.

The bond managers' sector concentrations remained essentially the same. The managers as a group are overweighted in the Mortgage and Corporate sectors relative to the bond market and underweighted in the Treasury and Agency sectors.

The individual bond manager results varied substantially. Several of the managers performed very well, boosting the performance of the manager pool. The fourth quarter performance of the pool was also positively impacted by a pricing adjustment to the Miller, Anderson and Sherrerd portfolio. This adjustment corrected a previous undervaluation of the Miller portfolio.

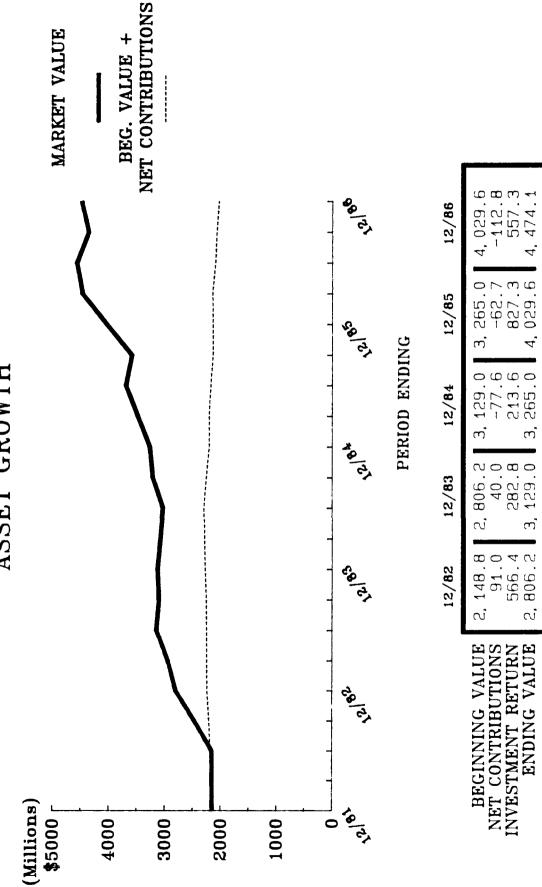
Bond manager performance for the Basic Retirement Funds for the fourth quarter and calendar year 1986 are presented below.

Total Portfolio Returns

	Fourth Quarter 1986	Year Ending 12/31/86
Investment Advisers Lehman Management Miller Anderson Morgan Stanley Peregrine Capital	2.7% 2.8 10.3 4.5 3.3	12.3% 13.9 17.7 15.1
Western Asset Total - External Managers	4. 9 5. 2	16.1 15.3
Salomon Brothers Broad Bond Index	3.3	15.5

BASIC RETIREMENT FUNDS

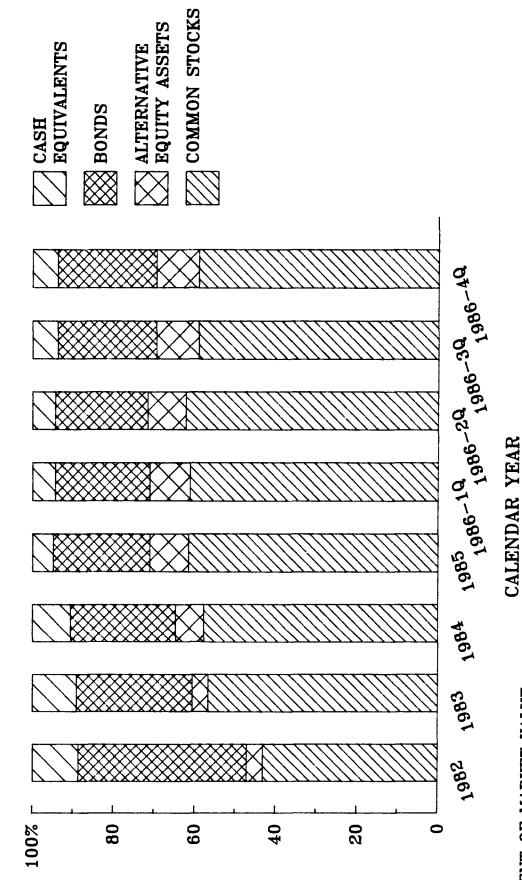
ASSET GROWTH



(MILLIONS OF DOLLARS)

FIGURE 2

BASIC RETIREMENT FUNDS HISTORICAL ASSET MIX



PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

8

TABLE 1

BASIC RETIREMENT FUNDS ASSET MIX

PERCENT OF MARKET VALUE (End of Period Allocations)

Venture Capital \$Million Percent	1	1	22 0.7	49 1.2	54 1.2				65 I.4
Funds Percent	0.7	0.7	0.7	1.2	6.0	•	×	æ .	
Resource Funds \$Million Percent	17	21	23	47	38	1	<u> </u>	3.7) t
	3.3	3.2	5.5	7.1	6.9	,	7.1	7.7	7.6
Real Estate \$Million Percent	93	101	178	288	307	000	250	250	337 737
h* Percent	11.3	10.9	9.4	5.1	6.5		0	0.0	0.0
Cash* \$Million Percent	317	342	308	204	291	כטכ	507	600	270
ds Percent	41.5	28.5	25.9	23.8	23.3	ם ככ	0.77	0.77	24.3
Bonds \$Million Percent	1,165	892	847	1961	1,041		TF0/T	11011	1,055
Stocks Percent	43.2	26.7	57.8	61.6	61.2	2	1	100	59.1
Common Stocks \$Million Percent	1,212	1,773	1,887	2,481	2,730	x x x	000	2,00	2,570
o∻ i	1982	1983	1984	1985	1986 10	07	*	¥ C	30

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^{*}Includes cash uncommitted to long-term assets plus cash held by all external managers.

TABLE 2

BASIC RETIREMENT FUNDS

ASSET MIX - ACTUAL vs. POLICY

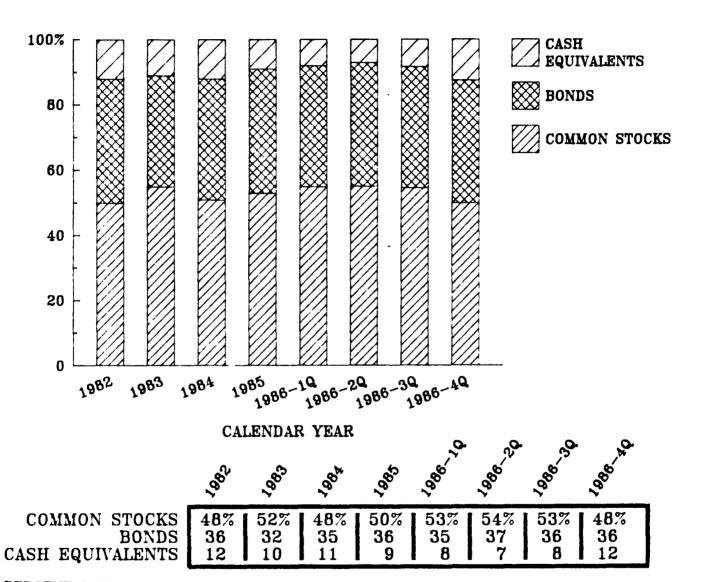
PERCENT OF MARKET VALUE (End of Period Allocations)

Resource Funds Venture Capital*	Policy Diff.	5 -4.4	5 -4.4	5 -4.4	5 -4.3	5 -4.2	5 -3.2	5 -3,3	5 -3.3	5 -3.4	5 -3.2	5 -2.7	5 -2.5	5 - 2.9
Resour	Actual Po	9.0	9.0	9.0	0.7	8.0	1.8	1.7	1.7	1.6	1.8	2.3	2.5	33.22 23.32 23.32
4	Diff.	8-9-	-7.0	-6.8	-6.8	-6.5	-4.5	-4.7	-4.5	-4.3	-4.4	-3.4	-2.8	-3.0 -2.7 -1.6
Estate*	Policy	10	10	10	10	10	10	10	10	10	10	10	10	100
Real	Actual	3.2	3.0	3.2	3.2	3.5	5.5	5.3	5.5	5.7	5.6	9.9	7.2	7.0 7.3 8.3
* * *	Diff.	+13.3	+ 9.5	+ 7.8	+ 9.1	+10.7	+ 8.3	+ 7.6	+ 7.7	+ 6.4	+ 5.7	+ 4.5	+ 1.5	+ 0.1 + 1.3 + 2.9
* Fixed Income**	Policy	25	25	25	25	25	25	25	25	25	25	25	25	25 25 25
Fixed	Actual	38.3	34.5	32.8	34.1	35.7	33.3	32.6	32.7	31.4	30.7	29.5	26.5	25.1 26.3 26.7 27.9
	Management Policy Diff.	+37.9	+41.9	+43.4	- 1.5	- 2.2	- 2.3	- 2.1	- 2.0	- 1.7	- 1.3	- 1.2	- 0.8	+ 1 0 0.0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0
	Management Policy Dif	20	20	20	20	20	20	20	20	20	20	20	20	70 70 70 70 70
tocks*	Active Actual	57.9	6.19	63.4	18.5	17.8	17.7	17.9	18.0	18.3	18.7	18.8	19.2	20.0 20.4 19.7 19.8
Common Stocks*	Passive Management Actual Policy Diff.	-40	-40	-40	+ 3.5	+ 2.2	+ 1.7	+ 2.5	+ 2.1	+ 3.0	+ 3.2	+ 2.8	+ 4.6	+ + + + + + + 1.9 + 0.8
	Manag Policy	40	40	40	40	40	40	40	40	40	40	40	40	4 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	Passive Actual	0	0	0	43.5	42.2	41.7	42.5	42.1	43.0	43.2	42.8	44.6	45.8 43.7 41.9 40.8
	H 74 1	10	20	30	4	10	20	30	40	10	20	30	40	10 30 40 40
		1983				1984				1985				1986

^{*}Includes cash held by external managers in the particular asset class. **Includes cash uncommitted to long-term assets.

FIGURE 3

TAX-EXEMPT BALANCED PORTFOLIO UNIVERSE HISTORICAL ASSET MIX



PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

Figure 3 and the accompanying table depict the median asset class weightings held in Wilshire Associate's TUCS universe of balanced portfolios during the most recent four quarters and four calendar years. The figure and table are intended to give a perspective of the historical asset allocation of balanced tax-exempt corporate and public funds. The portfolios in the balanced universe differ in composition. Many of the portfolios are comprised of only common stocks, bonds, and cash equivalents. Other portfolios in the balanced universe, however, contain alternative assets such as real estate and venture capital in addition to stocks and bonds.

FIGURE 4

PERFORMANCE OF CAPITAL MARKETS
CUMULATIVE RETURNS

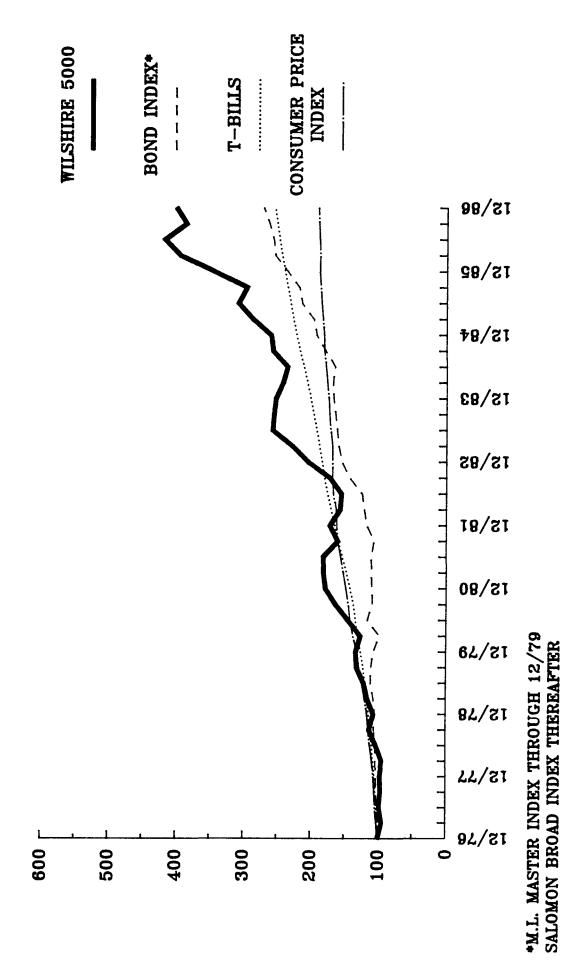


FIGURE 5

BASIC RETIREMENT FUNDS INVESTMENT RETURNS

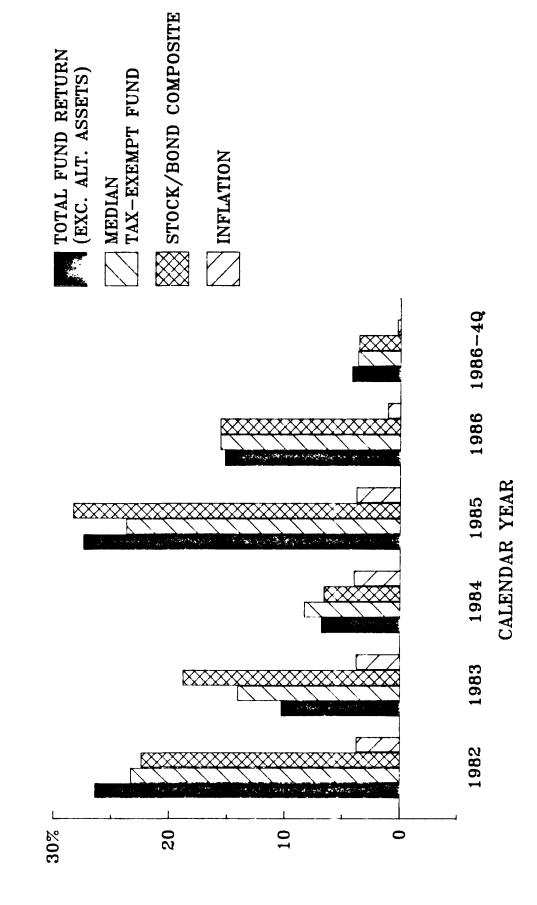


TABLE 3

BASIC RETIREMENT FUNDS

INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

Total Fund Return (inc. alt. assets)	25.7	10.1	6*9	25.6	10.6 3.5	1 & .	13.8	15.2	16.2
90 Day T-Bills	11.7	9.3	10.4	7.9	11.6	* E	6.3	8.2	9.1
Inflation	3.9	3.8	4.0	3.8	4.0-	0.3	1.1	2.9	3.3
Stock/Bond* Composite	24.4	18.2	6.9	28.3	11.8	3.6 3.6 1	15.6	16.6	18.5
Median Tax-exempt Fund	23.3	14.1	8.3	23.7	10.7	3.7	15.6	16.5	17.7
Total Fund Return (exc. alt. assets)	26.4	10.3	8.9	27.4	3.8	a. 4. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5.	15.2	16.1	16.9
Calendar Year (e	1982	1983	1984	1985	1986 1Q 2Q	0.4 0.0	1 Year Through 12/31/86	3 Years Annualized Through 12/31/86	5 Years Annualized Through 12/31/86

*50/45/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Through 12-31-82; 65/30/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Thereafter

TABLE 4

BASIC RETIREMENT FUNDS

INVESTMENT RETURNS - DETAIL

Catomore	СОММ	COMMON STOCKS		BONDS	ALTERNATIVE EQUITY ASSETS
YEAR	Basics	Wilshire 5000	Basics	Salomon Bond Index	Basics
1982	21.6	18.7	38.1	29.8	11.9
1983	12.7	23.5	9.3	7.8	7.4
1984	2.7	3.1	14.6	15.1	11.8
1985	31.4	32.6	21.4	21.8	8*9
1986 1Q 20	14.4	14.4	6.1	8.6	1.1.
a G G	-7.8	7.7-	2.7	1.1 2.5	
40	3.9	4.0	5.2	3,3	0.5
l Year Through 12/31/86	15.2	16.1	15.1	15.5	2.3
3 Years Annualized Through 12/31/86	15.8	16.6	17.0	17.5	7.0
5 Years Annualized Through 12/31/86	16.3	18.4	19.3	18.2	8.0

TABLE 5

BASIC RETIREMENT FUNDS

EQUITY MANAGER PERFORMANCE TOTAL PORTFOLIO RETURNS

Managers	Fourth Quarter 1986	Year Ending 12/31/86	Two Years Ending 12/31/86 (Annualized)	Since Inception 3/1/83 (Annualized)
Fred Alger Alliance Capital	5.2 %	17.6%	24.8% 28.8	14.5% 15.4
Beutel Goodman	ا ا د بر	7.5	14.4	14.1 6.5
Forstmann Leff) M 4	19.3	16.3	16.0
neilman ooluan IDS	4.4	18.4	26.2	16.9
Investment Advisers Lieber & Company	4.0	11.5	17.8	13.7
Peregrine Capital	। य ः	6.7	N.A.	N.A.
Waddell & Reed Internal Manager	4.0	16.9	N. A.	N.A.
Total - External Active Managers	3.9	14.3	21.3	12.5
Wilshire Associates (Index Fund)	3.7	15.4*	23.7	N.A.
Performance Benchmarks				
Wilshire 5000 90-Day Treasury Bills Inflation	4.0 0.33 0.33	16.1 6.3 1.1	24.1 7.1 2.4	16.9 8.8 3.2

* Performance negatively impacted due to cash withdrawals under the Rule of 85.

TABLE 6

BASIC RETIREMENT FUNDS BOND MANAGER PERFORMANCE

TOTAL PORTFOLIO RETURNS

Managers	Fourth Quarter 1986	Year Ending 12/31/86	Since Inception 6/30/84 (Annualized)
Investment Advisers	2.78	12.3%	22.2%
Lehman Management	2.8	13.9	20.0
Miller Anderson	10.3	17.7	21.9
Morgan Stanley	4.5	15.1	20.7
Peregrine Capital	3.3	11.6	17.4
Western Asset	4.9	16.1	26.8
Potal - External Bond Managers	5.2	15.3	21.3
Performance Benchmarks			
Salomon Brothers Broad Bond Index 90-Day Treasury Bills Inflation	3.3 0.3	15.5 6.3 1.1	22.1 7.7 2.6

MINNESOTA STATE BOARD OF INVESTMENT

POST RETIREMENT INVESTMENT FUND

QUARTERLY INVESTMENT REVIEW

DECEMBER 31, 1986

MINNESOTA STATE BOARD OF INVESTMENT

POST RETIREMENT INVESTMENT FUND

FOURTH QUARTER 1986

Summary

ASSETS

The market value of the Post Retirement Investment Fund's assets increased 3.8% during the fourth quarter of the year. The fourth quarter asset growth was attributable to modest stock and bond market performances and continued net contributions to the Post Fund. Investment returns and net contributions of approximately \$200 million combined to produce a 22.6% growth in the Post Fund's assets for calendar year 1986. Asset growth for the Post Retirement Investment Fund for the last five calendar years is presented below.

Calendar Year	Market Value (millions)	Percent Change from Previous Period
1982	1,523	+38.3
1983	1,803	+18.4
1984	2,246	+24.6
1985	3,107	+38.3
1986 1Q 2Q 3Q 4Q	3,476 3,658 3,670 3,808	+11.9 + 5.2 + 0.3 + 3.8

ASSET MIX

The cash equivalents segment increased as a percentage of the Post Retirement Investment Fund during fourth quarter 1986, as net contributions continued to flow into the Fund. The excess cash reserves will be invested in bonds during the normal rebalancing of the dedicated bond portfolio in first quarter 1987.

As discussed in previous Quarterly Investment Summaries, the common stock component of the portfolio continues to decrease in relative weighting. The prevailing low level of interest rates has necessitated the placing of new contributions into the Post Retirement Fund's dedicated bond portfolio to finance promised benefits and maintain the floor benefit increase. As a result, common stocks as a portion of the Fund's total market value have declined.

The asset mix of the Post Retirement Investment Fund for the most recent two quarters and the previous calendar year are detailed below.

Δ	5	5	רק	Г	M	T	X

	12/31/85	9/30/86	12/31/86
Common Stocks	20.5%	16.1%	15.1%
Bonds	70.2	77.3	74.2
Cash Equivalents	9.3 100.0%	6.6 100.0%	$\frac{10.7}{100.0}$

EQUITY PERFORMANCE

The Post Retirement Investment Fund's equity portfolio produced a 0.0% rate of return for the fourth quarter. In contrast to the third quarter, in which the Post Fund's equity portfolio outperformed the Wilshire 5000 by a significant margin, the equity portfolio failed to match the performance of the market during the last quarter of the calendar year. The equity portfolio trailed the performance of the Wilshire 5000 for the latest year as well. The Post Fund's equity portfolio was hindered by its value/contrarian style which performed poorly relative to growth and rotational styles throughout much of the calendar year.

The sector weightings of the Post Retirement Investment Fund's equity portfolio were altered significantly. Positions in the Capital Goods, Technology, and Energy sectors were reduced, while holdings in the Consumer NonDurables, Financial, Transportation and Utilities sectors were increased. The equity portfolio is now overweighted relative to the market in the Finance and Technology sectors and underweighted in the Consumer NonDurables, Materials and Services, and Utilities sectors.

The equity performance of the Post Fund for the fourth quarter and calendar year 1986 are presented below.

	Fourth Quarter	Year Ending 12/31/86
Equity Portfolio	0.0%	3.5%
Wilshire 5000	4.0	16.1

DEDICATED BOND PORTFOLIO

The composition of the Post Retirement Investment Fund's dedicated bond portfolio was essentially unchanged during the fourth quarter. The greatest percentage of the portfolio remains concentrated in Treasury and Agency issues, with the balance of the portfolio split among the Industrial, Utilities, Finance, and Transportation sectors. The portfolio continues to be invested in high quality issues, with an average quality rating of AA.

The composition of the Post Retirement Investment Fund's dedicated bond portfolio is outlined on the following page.

POST RETIREMENT INVESTMENT FUND

DEDICATED BOND PORTFOLIO STATISTICS

DECEMBER 31, 1986

Value at Market	\$2,250,388,122
Value at Par	\$2,238,245,995
Average Coupon	8.70%
Current Yield	8.66%
Yield to Maturity	8.21%
Time to Maturity	12.99 Years
Average Duration	6.88 Years
Average Quality Rating	AA
Number of Issues	280

SECTOR WEIGHTINGS

Treasury Federal Agency Industrial Utilities Finance Transportation Mortgages Miscellaneous	56.9% 8.5 10.1 8.7 7.4 1.0 0.0 7.4
miscellaneous	100.0%

FIGURE 6

POST RETIREMENT INVESTMENT FUND

ASSET GROWTH

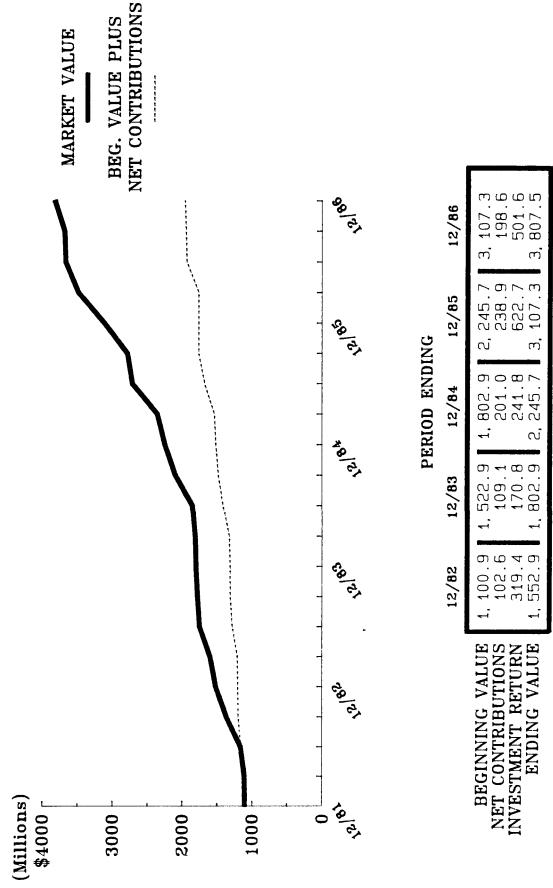
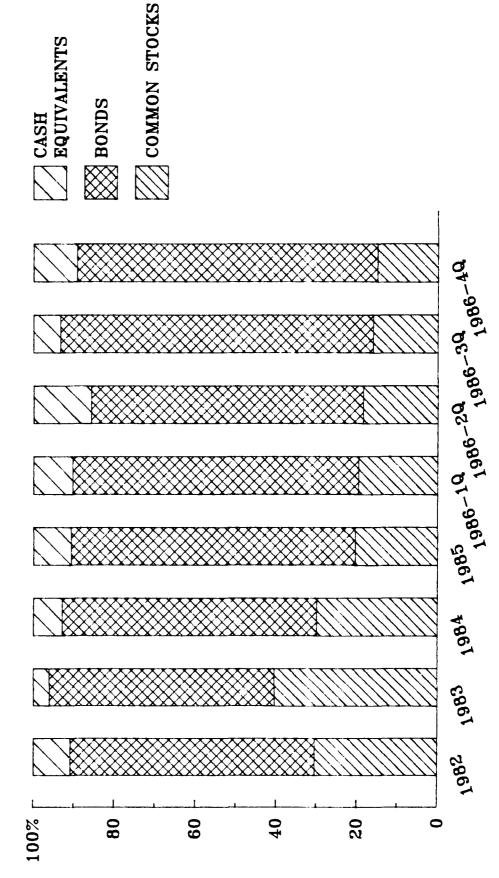


FIGURE 7

INVESTMENT FUND HISTORICAL ASSET MIX POST RETIREMENT



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

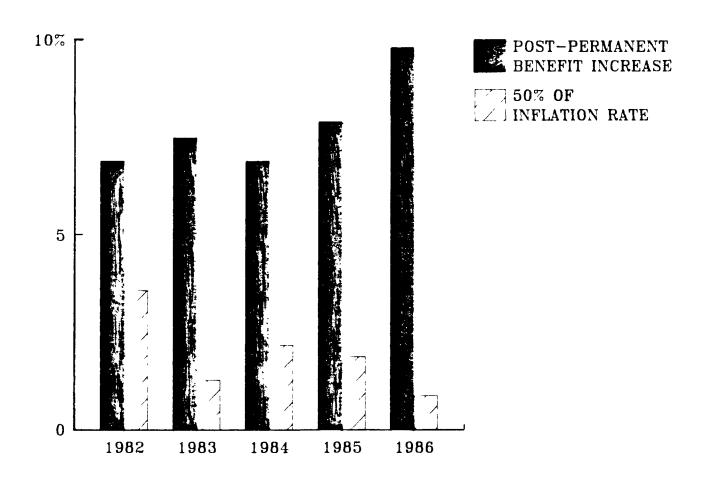
POST RETIREMENT INVESTMENT FUND ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

Percent	9.1	3.9	7.1	9.3	7.6	14.2	9.9	10.7
Cash \$Million	138.1	8.69	159.5	288.3	335.6	519.6	240.1	405.7
s Percent	60.4	55.6	62.9	70.2	9.07	67.2	//•3	74.2
Bonds \$Million Pe	919.9	1,002.1	1,411.4	2,182.5	2,454.3	2,45/.I	2,838.9	2,827.2
Stocks Percent	30.5	40.5	30.0	20.5	19.7	18.0	T • O T	15.1
Common Stocks \$Million Percel	465.0	730.3	674.8	636.5	686.3	00T00	0.100	574.6
ы і					10) (C	א ר	4 0
Calendar Year	1982	1983	1984	1985	1986			

FIGURE 8

POST RETIREMENT INVESTMENT FUND BENEFIT INCREASES VERSUS INFLATION



	FISCAL YEAR					(Annualized)		
	1982	1983	1984	1985	1986	`	•	
BENEFIT INCREASE	6.9%	7.5%	6.9%	7.9%	9.8%	8.2%	7.8%	
50%-INFLATION RATE	3.6	1.3	2.1	1.9	0.9	1.6	2.0	

FIGURE 9

POST RETIREMENT INVESTMENT FUND EQUITY SEGMENT RETURNS

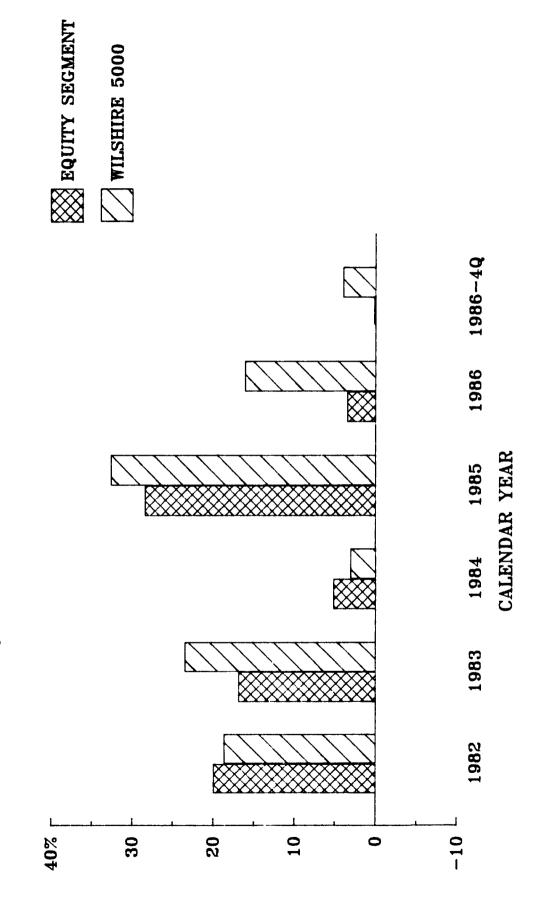


TABLE 9

POST RETIREMENT INVESTMENT FUND

EQUITY SEGMENT RETURNS

INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

	Post Retirement Fund	Wilshire 5000
1982	20.0	18.7
1983	16.9	23.5
1984	5.2	3.1
1985	28.4	32.6
1986 1Q 2Q 3Q 4Q	10.5 -1.2 -5.2 0.0	14.4 5.8 -7.7 4.0
1 Year Through 12/31/86	3.5	16.1
3 Years Annualized Through 12/31/86	11.8	16.6
5 Years Annualized Through 12/31/86	14.4	18.4

POST RETIREMENT INVESTMENT FUND EQUITY MANAGER DATA

DECEMBER 31, 1986

SECTOR WEIGHTINGS

SECTORS	WEIGHTING INTERNAL MANAGER	WEIGHTING WILSHIRE 5000
Capital Goods	2.2%	4.68
Consumer Durables	5.6	3.8
Consumer Nondurables	17.3	27.2
Energy	9.1	0.6
Financial	24.4	13.5
Materials & Services	6.5	12.6
Technology	20.3	12.2
Transportation	5.0	3.0
Utilities	9.6	14.1

QUARTER-END PORTFOLIO STATISTICS *

FINE	60.0
GROW	0.27
SIZE	0.20
EVAR	0.08
MVAR	0.32
5 YR EARN	0.11
P/B	-0.23
REL. RET.	-0.57
E/P	0.19
YIELD	0.12
DIVER.	1.16 0.93
MKT. VOLTY	1.16
EQUITY ALLOC.	1008
# OF STOCKS	143
MANAGER	Internal Mgr.

^{*} See Equity Manager Portfolio Statistics Glossary for definitions.

MINNESOTA STATE BOARD OF INVESTMENT SUPPLEMENTAL INVESTMENT FUND

- o INCOME SHARE ACCOUNT
- o GROWTH SHARE ACCOUNT
- o COMMON STOCK INDEX ACCOUNT
- o BOND MARKET ACCOUNT
- o MONEY MARKET ACCOUNT
- o GUARANTEED RETURN ACCOUNT

QUARTERLY INVESTMENT REVIEW

DECEMBER 31, 1986

MINNESOTA STATE BOARD OF INVESTMENT

SUPPLEMENTAL INVESTMENT FUND

FOURTH QUARTER 1986

Summary

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. The different participating groups use the Fund for a variety of purposes:

- o It functions as the investment manager for all assets of the Unclassified Employees Retirement Plan.
- o It acts as the investment manager for all assets of the supplemental retirement programs for state university and community college teachers and for Hennepin County Employees.
- o It is one investment vehicle offered to public employees as part of the state's Deferred Compensation Plan.
- o It serves as an external money manager for a portion of some local police and firefighter retirement plans.

The Supplemental Investment Fund serves more than 14,000 individuals. On December 31, 1986 the market value of the entire fund was \$350 million.

A wide diversity of investment goals exists among the Fund's participants. In order to meet those needs, the Fund has been structured much like a "family of mutual funds." Participants may allocate their investments among one or more accounts that are appropriate for their needs, within the statutory requirements and rules established by the participating organizations. Participation in the Fund is accomplished through the purchase or sale of shares in each account.

As of the beginning of fiscal year 1987, participants in the Supplemental Investment Fund may select from among the following seven investment options:

o Income Share Account - an actively managed, balanced portfolio utilizing both common stocks and bonds

- o Growth Share Account an actively managed, all common stock portfolio
- o Common Stock Index Account a passively managed, all common stock portfolio designed to track the performance of the entire stock market
- o Bond Market Account an actively managed, all bond portfolio that reflects changes in the market value of bonds
- o Money Money Account a portfolio utilizing short term, liquid debt securities
- o Guaranteed Return Account an option utilizing guaranteed investment contracts (GIC's), which offer a fixed rate of return for a specified period of time.
- o Bond Account a portfolio of intermediate term debt securities that are bought and held to maturity. This option is available only to local police and firefighter retirement plans.

SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

The primary investment objective of the Income Share Account is similar to that of the Basic Retirement Funds. The Account seeks to maximize long-term real rates of return, while limiting short-run portfolio return volatility.

To achieve this objective, the Income Share Account is invested in a balanced portfolio of common stocks and fixed income securities. The Account's target long-term asset allocation is 60% common stocks, 35% bonds, and 5% cash equivalents. Common stocks provide the potential for significant capital appreciation, while bonds provide a deflation hedge and portfolio diversification.

The investment management structure of the Income Share Account combines internal and external management. The SBI investment staff manages the entire fixed income segment of the Account's portfolio and approximately 25% of the common stock segment. The balance of the common stock portfolio is managed externally. The Account participates in both the passive and active components of the common stock segment of the Combined Investment Funds. Through its participation in the Funds, the Account utilizes the same external common stock managers as the Basic Retirement Funds.

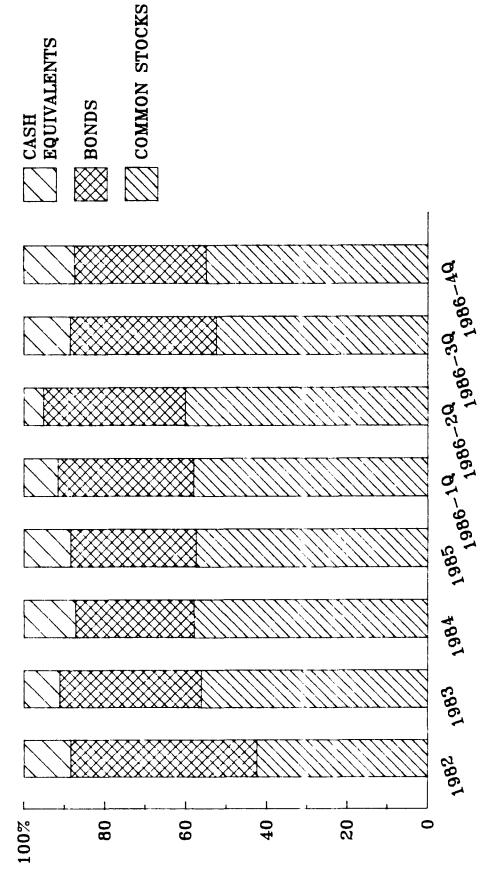
The December 31, 1986 market value of the Income Share Account was \$185 million.

The Income Share Account's asset mix for the last five calendar years is presented on pages 37 and 38.

Total account and asset segment performance is displayed on page 39. Individual external manager performance is presented on page 16.

FIGURE 10

SUPPLEMENTAL INVESTMENT FUND (INCOME SHARE ACCOUNT) HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

SUPPLEMENTAL INVESTMENT FUND (Income Share Account)

ASSET MIX

(End Of Period Allocations)

h* Percent	11.5	8.8	12.7	11.5	8.4 4.8 11.4
Cash* \$Million Po	11.5	6.6	16.4	18.5	15.0 8.6 20.1 23.1
ds Percent	46.0	35.0	29.3	31.0	33.5 35.0 32.5
Bonds \$Million Pe	46.2	39.6	37.6	50.0	59.8 62.7 63.9 60.2
Common Stocks 11ion Percent	42.5	56.2	58.0	57.5	58.1 60.2 52.5 55.0
Common \$Million	42.7	63.5	74.4	92.8	103.5 108.0 92.9 101.9
tı t					10 20 4 20 4
Calendar Year	1982	1983	1984	1985	1986

*Includes cash held by the external managers

SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

INVESTMENT PERFORMANCE

	FOURTH QUARTER	YEAR ENDING 12/31/86
Total Account	2.1%	8.2%
Median Fund*	3.7	15.6
Composite**	3.6	15.6
Equity Segment	1.7	5.4
Wilshire 5000	4.0	16.1
Bond Segment Salomon Broad Bond Index	2.7 3.3	13.0 15.5

^{*} TUCS Median Balanced Portfolio

^{** 50/45/5} Wilshire 5000/Salomon Broad Bond Index/T-Bills Composite Through 12-31-82; 60/35/5 Composite Thereafter

SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

The Growth Share Account's principal investment objective is to generate above-average returns from capital appreciation. In order to attain this objective, the Growth Share Account's investment program focuses on common stocks. The long-run target asset allocation for the Account is 95% common stock, 5% cash equivalents. The small cash equivalents component represents the normal cash reserves held by the Account as a result of net contributions not yet allocated to stocks.

The SBI investment staff manages approximately one fourth of the common stock portfolio; the balance is managed externally. The Growth Share Account's external equity component is achieved through its participation in the active common stock segment of the Board's Combined Investment Funds. The SBI investment staff manages the internal component of the equity portfolio with a long-term value-oriented approach. This approach is complemented by the external managers' more aggressive posture.

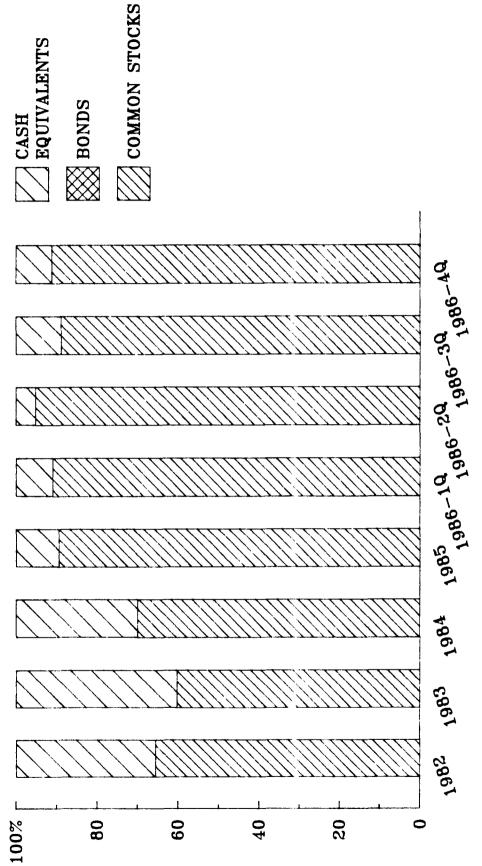
The December 31, 1986 market value of the Growth Share Account was \$75 million.

The historical asset mix for the account is displayed on pages 41 and 42.

Total account and asset segment performance is presented on page 43. Individual common stock manager performance is listed on page 16.

FIGURE 11

FUND SUPPLEMENTAL INVESTMENT (GROWTH SHARE ACCOUNT) HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

SUPPLEMENTAL INVESTMENT FUND

(Growth Share Account)

ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

h* Percent	34.4	39.7	30.0	10.5	9.0 4.8 11.1 8.8
Cash* \$Million Po	17.0	22.2	17.9	7.7	7.8 3.8 8.1 6.6
ds Percent	} 	!!!	!	 	
Bonds \$Million Pe		i i i	i ! !	i - 	
Stocks Percent	9.59	60.3	70.0	89.5	91.0 95.2 88.9 91.2
Common Stocks \$Million Percer	32.5	33.7	41.8	65.8	74.9 75.0 65.0 68.5
					10 20 30 40
Calendar Year	1982	1983	1984	1985	1986

*Includes cash held by the external managers

SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

INVESTMENT PERFORMANCE

	FOURTH QUARTER	YEAR ENDING 12/31/86
Total Account Median Fund*	2.6% 4.0	8.5% 16.7
Composite**	3.8	15.7
Equity Segment	2.6	8.8
Wilshire 5000	4.0	16.1

^{*} TUCS Median Managed Equity Portfolio

^{** 95/5} Wilshire 5000/T-Bills Composite

SUPPLEMENTAL INVESTMENT FUND COMMON STOCK INDEX ACCOUNT

The Common Stock Index Account is a new investment option for the participants in the Supplemental Investment Fund. The Index Account accepted contributions effective July 1, 1986. The December 31, 1986 market value of the Account was \$918,610.

The investment objective of the Common Stock Index Account is to generate returns that match those of the common stock market. This objective is achieved through the Account's participation in the SBI's existing index fund.

The SBI's index fund is a passively-managed portfolio of over 1,300 different stocks. The fund is designed to track the performance of the Wilshire 5000, a broad-based equity market indicator. The Wilshire 5000 represents virtually the entire domestic common stock market.

The performance of the Supplemental Common Stock Index Account is presented below. Only the third and fourth quarter 1986 performance data reflects the returns earned by the newly created Common Stock Index Account. Performance data prior to third quarter 1986 represents what the performance of the Common Stock Index Account would have been had it participated in the index fund during the time periods indicated.

CALENDAR YEAR	SUPPLEMENTAL COMMON STOCK INDEX ACCOUNT	WILSHIRE 5000
1986 1Q 2Q 3Q 4Q	14.0 5.4 -7.5 4.0	14.4 5.8 -7.7 4.0
1 Year Ending 12/31/86	15.6	16.1
2 Years Annualized Ending 12/31/86	23.7	24.1

SUPPLEMENTAL INVESTMENT FUND

BOND MARKET ACCOUNT

The Bond Market Account is another new investment option for the participants in the Supplemental Investment Fund. The Account accepted contributions effective July 1, 1986. The December 31, 1986 market value of the Account was \$799,279.

The investment objective of the Bond Market Account is to earn a high rate of return by investing in fixed income securities. Account returns are generated in the form of interest income and capital appreciation. The Account invests primarily in high-quality, government and corporate bonds that have intermediate to long-term maturities, usually 3 to 20 years.

The entire Bond Market Account is invested externally. The Account participates in the bond component of the Combined Investment Funds. Through this participation, the Account uses the same six external bond managers as the Basic Retirement Funds.

The Board funded the external bond managers in early July, 1984. The six managers were selected for their blend of investment styles. Each of the managers emphasizes active investment decisions. However, the managers vary in their approach to interest rate anticipation, issue selection, and bond market sector weighting.

Performance of the Supplemental Bond Market Account is displayed below. Individual manager performance is presented on page 17.

As with the Common Stock Index Account, only the third and fourth quarter 1986 performance reflects the returns earned by the new Bond Market Account. The performance prior to third quarter 1986 represents what the performance of the Bond Market Account would have been had the account participated in the bond component of the Combined Investment Funds during the periods indicated.

CALENDAR YEAR	SUPPLEMENTAL BOND MARKET ACCOUNT	SALOMON BROAD BOND INDEX
1986 1Q 2Q 3Q 4Q	6.3% 0.4 2.7 5.2	7.9% 1.1 2.5 3.3
<pre>1 Year Ending 12/31/86 2 Years Annualized Ending 12/31/86</pre>	15.1 18.1	15.5 18.8

SUPPLEMENTAL INVESTMENT FUND

MONEY MARKET ACCOUNT

The Money Market Account is essentially a new option for participants in the Supplemental Investment Fund. The Account was formerly called the Fixed Return Account. However, its name has been changed to more accurately reflect its new investment focus. The December 31, 1986 market value of the Account was \$73 million.

The investment objective of the Money Market Account is to purchase short-term, liquid fixed income investments that pay interest at rates competitive with those available in the money markets.

The Money Market Account is invested entirely in high quality short-term investments such as U.S. Treasury Bills, bank certificates of deposit, repurchase agreements, and high grade commercial paper. The maximum maturity of these investments is three years.

The Money Market Account is managed solely by State Street Bank and Trust Company of Boston, MA. State Street manages a major portion of the Board's cash reserves.

Fourth quarter 1986 was the first full quarter of performance for the Money Market Account under its new focus. The historical performance from previous periods for State Street's short-term account represents the investment returns that would have been generated by the Money Market Account had it been invested under the current approach.

Total Returns (Annualized)

CALENDAR YEAR	SUPPLEMENTAL MONEY MARKET ACCOUNT	90-DAY TREASURY BILLS
1986 1Q	7.9%	7.4%
2Q	7.0	6.5
3Q	6.6	5.8
4 Q	6.1	5.4
l Year Ending		
12/31/86	6.9	6.3
2 Years Annualized		
Ending 12/31/86	7.6	7.1

SUPPLEMENTAL INVESTMENT FUND

GUARANTEED RETURN ACCOUNT

The Guaranteed Return Account is a new investment option for participants in the Supplemental Investment Fund. The investment objectives of the Guaranteed Return Account are to protect investors from any loss of their original investment and to provide a fixed rate of return over a three year period.

The Guaranteed Return Account is invested in guaranteed investment contracts (GIC's) offered by major U.S. insurance companies. Each year, the Board will accept bids from insurance companies that meet the financial quality criteria defined by State statute. The insurance company offering the highest three-year GIC interest rate will be awarded the contract. That interest rate will then be offered to participants who make contributions to the Guaranteed Return Account over the following twelve months.

Final bidding on the 1986 GIC contract occurred during October, 1986. Principal Mutual Life Insurance Company (formerly The Bankers Life of Iowa) submitted the winning bid of 7.72%.

The Guaranteed Return Account first accepted contributions in November, 1986.

MINNESOTA STATE BOARD OF INVESTMENT

MINNESOTA VARIABLE ANNUITY FUND

QUARTERLY INVESTMENT REVIEW

DECEMBER 31, 1986

MINNESOTA STATE BOARD OF INVESTMENT

MINNESOTA VARIABLE ANNUITY FUND

FOURTH QUARTER 1986

Summary

The Minnesota Variable Annuity Fund is an investment option formerly offered to members of the Teachers' Retirement Association. The Fund was designed as an alternative to the regular teachers' retirement plan. The opportunity to enroll in the Fund is no longer offered to new Association members, although members enrolled prior to the cutoff date may retain their participation in the Fund and continue to make contributions. The December 31, 1986 market value of the Fund was \$140 million.

The investment objective of the Minnesota Variable Annuity Fund is comparable to that of the Supplemental Investment Fund's Growth Share Account. The goal of the Variable Annuity Fund is to generate above-average capital appreciation. Like the Growth Share Account, the Variable Annuity Fund's long-term, policy asset allocation is 95% common stocks, 5% cash equivalents.

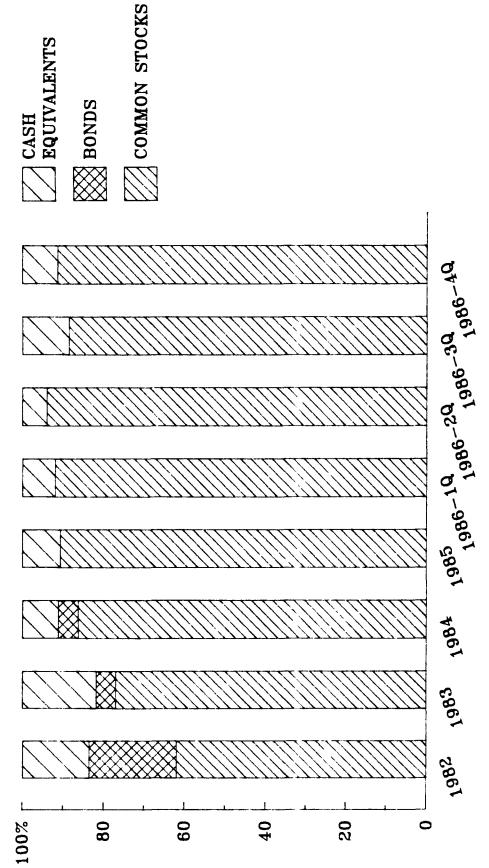
Management of the Variable Annuity Fund is split between internal and external management. The SBI staff manages approximately 25% of the common stock portfolio, while the balance is managed externally. The SBI staff provides a conservative value-oriented style of management, while the external managers complement the internal staff with a more aggressive investment approach.

Historical asset allocation for the Minnesota Variable Annuity Fund is presented in the graph on page 51 and the accompanying table on page 52.

Total account and asset segment performance is presented in the table on page 53. Individual common stock managers performance is given on page 16.

FIGURE 12

MINNESOTA VARIABLE ANNUITY FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

MINNESOTA VARIABLE ANNUITY FUND ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

h* Percent 	16.4	18.2	8.8	9.3	8.0 6.0 11.4 8.6
Cash* \$Million Pe	15.0	18.7	9.1	12.0	11.6 8.8 15.5 12.0
ds Percent	21.6	4.8	4.9	!!!	
Bonds \$Million Pe	19.8	5.0	5.1	 	
Stocks Percent	62.0	77.0	86.3	7.06	92.0 94.0 88.6 91.4
Common \$Million	56.7	78.9	89.4	116.8	133.5 138.9 120.8 127.6
ы 1					10 20 4 20 20
Calendar Year	1982	1983	1984	1985	1986

*Includes cash held by external managers

MINNESOTA VARIABLE ANNUITY FUND

INVESTMENT PERFORMANCE

	FOURTH QUARTER 1986	YEAR ENDING 12/31/86
Total Account	2.7%	9.4%
Median Fund*	4.0	16.7
Composite**	3.8	15.7
Equity Segment	2.7	9.5
Wilshire 5000	4.0	16.1

^{*} TUCS Median Managed Equity Portfolio

^{** 95/5} Wilshire 5000/T-Bills Composite

MINNESOTA STATE BOARD OF INVESTMENT

PERMANENT SCHOOL FUND

QUARTERLY INVESTMENT REVIEW

DECEMBER 31, 1986

MINNESOTA STATE BOARD OF INVESTMENT

PERMANENT SCHOOL FUND

FOURTH QUARTER 1986

Summary

ASSETS

The market value of the Permanent School Fund's assets decreased 2.4% during the fourth quarter of the year. The decrease was due to net withdrawals, which totalled \$20 million for the quarter.

The market values of the Permanent School fund over the last five calendar years is presented below.

Calend Year	lar 	Market Value (Millions)	Percent Change From Previous Period
1982		286	+ 21.2
1983		290	+ 1.4
1984		308	+ 6.2
1985		350	+ 13.6
1986	1Q 2Q 3Q 4Q	359 365 373 364	+ 2.6 + 1.7 + 2.2 - 2.4

ASSET MIX

The assets of the Permanent School Fund are invested entirely in fixed income securities. As discussed in previous Quarterly Investment Reviews, the accounting restrictions under which the Fund must operate dictate that current income maximization be its primary investment goal. Common stocks are not a viable component of the Fund's long-run asset mix.

Cash equivalents increased as a percentage of the Fund's total value during the fourth quarter. Excess cash reserves will be invested in bonds during first quarter 1987.

The percentage of the Fund (at market value) invested in common stocks, bonds, and cash equivalents over the last three quarters and previous year is presented below.

AS	SET	M	IX

	12/31/85	9/30/86	12/31/86
Common Stocks	0.0%	0.0%	0.0%
Bonds	68.2	75.8%	72.0
Cash Equivalents	31.8	24.2	28.0
	100.0%	100.0%	100.0%

BOND PORTFOLIO

The composition of the Permanent School Fund's bond portfolio changed very little during fourth quarter 1986. The Permanent School Fund's bond portfolio continued to be concentrated in the Treasury, Agency, and Mortgage sectors of the bond market. The average quality rating of the portfolio remained at AAA. Portfolio statistics as of December 31, 1986 are presented on the following page.

PERMANENT SCHOOL FUND BOND PORTFOLIO STATISTICS

DECEMBER 31, 1986

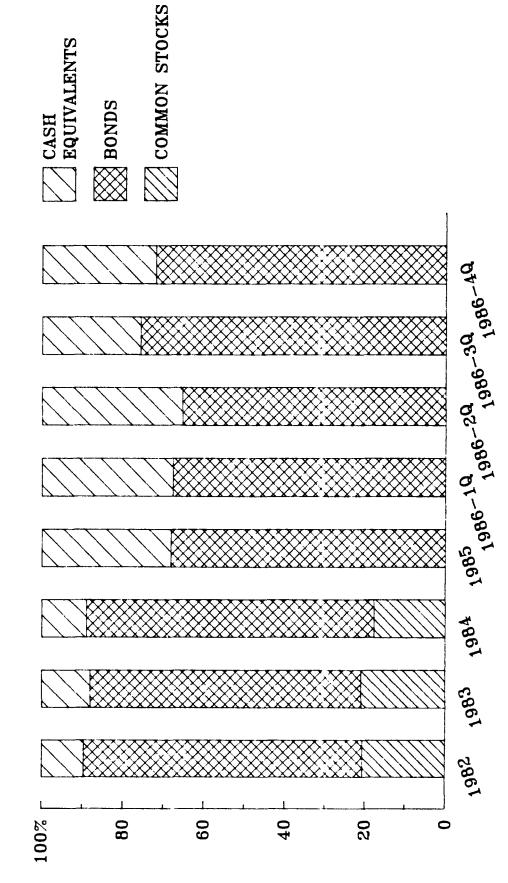
Value at Market	\$257,401,781		
Value at Par	\$246,274,628		
Average Coupon	9.42%		
Current Yield	9.01%		
Yield to Maturity	7.53%		
Time to Maturity	18.72 Years		
Average Duration	6.68 Years		
Average Quality Rating	AAA		
Number of Issues	117		

SECTOR WEIGHTINGS

Treasury Federal Agency	17.1% 25.6
Industrial	12.6
Utilities	8.5
Finance	1.8
Transportation	6.2
Mortgages	27.0
Miscellaneous	1.2
	100.0%

FIGURE 13

PERMANENT SCHOOL FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 18

PERMANENT SCHOOL FUND

ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

sh Percent 	10.3	11.9	11.0	31.8	32.3 24.6 24.6	> • • • • • • • • • • • • • • • • • • •
Cash \$Million Po	29.5	34.4	33.8	111.5	116.0	1.421
ds Percent	0.69	67.1	71.2	68.2	67.7 65.4 75.8	> 1
Bonds \$Million Pe	197.6	195.0	219.4	238.7	243.5 238.4 282.8) • 1 > 1
Stocks Percent	20.7	21.0	17.8	0.0	0000	> •
Common Stocks \$Million Percer	59.1	8.09	54.9	0.0	0.00) •
					100 100 100 100	yl '
Calendar Year	1982	1983	1984	1985	1986	

APPENDIX

This appendix contains historical portfolio data pertaining to the SBI's external equity and fixed income managers from the inception of the SBI's accounts with these managers. Any revisions of portfolio data reported in previous quarterly reviews are contained in this appendix.

EQUITY MANAGER PORTFOLIO STATISTICS GLOSSARY

In the following pages, summary descriptions of the individual equity managers' investment philosophy, risk characteristics, and performance data are displayed. Some of the statistics presented are technical in nature. This glossary is designed to aid in understanding the terms that are introduced.

The first five portfolio characteristics listed in the glossary are presented in the Quarterly Investment Review and Appendix on an absolute basis. The remaining portfolio statistics are reported relative to the stock market. The purpose of presenting these statistics in a relative fashion is to "normalize" them, or remove the impact of market-wide changes on the characteristics of a manager's portfolio. In calculating the relative values, the stock market is represented by the 1000 largest capitalization companies in the Wilshire 5000. The managers' portfolio characteristics are reported in standard deviation units relative to the average or mean of these 1000 companies. Thus, a positive (negative) value for a portfolio characteristic indicates a value higher (lower) than the market average.

of Stocks

 number of different issues held in the manager's stock portfolio.

Qtr. Port. Turnover

- the manager's total equity asset sales during the quarter divided by the average value of the manager's equity assets over the quarter.

Equity Allocation

- percent of the manager's total portfolio invested in common and preferred stocks and convertible securities.

Diversification (R2)

- extent to which a manager's equity holdings statistically resemble the stock market. Low (high) diversification portfolios will experience returns which are not well (are well) correlated with those of the market. definition, the By market diversification measure of 1.0. The less a portfolio is diversified, the lower will be its diversification measure (referred to as SBI's managers are R-squared). The required, over the long-term, to hold portfolios with diversification levels less than .85.

Market Volatility (Equity Beta)

degree to which the returns on the manager's stock portfolio are sensitive to movements in the stock market's return. definition the market has a market volatility measure (referred to as beta) of 1.0. Portfolios with values greater (less) than 1.0 have above (below) average The SBI's sensitivity to market moves. managers are required, over the long-term to hold portfolios with market volatility levels above 1.10. This measure does not include the impact of cash holdings on total portfolio volatility.

Price Variability (MVAR)

- risk related to the historical variability of the prices of stocks in the manager's portfolio. The more variable are the portfolio's securities' prices, the more risky is the portfolio. Items such as current stock price, twelve month price range, trading volume, and beta make up this measure.

Earnings Variability (EVAR)

- risk related to the variability of the earnings of those companies owned in the manager's portfolio. The more variable are the companies' earnings, the more risky is the portfolio. Items such as variance of accounting earnings, variance of cash flow, occurrence of extraordinary accounting items, and the correlation of companies' earnings with U.S. corporate earnings make up this measure.

12-Month Relative Return (REL RET)

- the return on the stocks currently in the manager's portfolio over the last twelve months less the return on the S&P 500.

Price-to-Book Ratio (P/B)

- the market value of the manager's portfolio divided by the latest available annual book value.

5 Year Earnings Growth (5 YR. EARN.)

- the annualized growth of the average earnings per share of the manager's portfolio over the latest five fiscal years.

Size and Immaturity (SIZE)

- Risk related to the size and maturity of the companies held in the portfolio. The smaller and younger the companies, the more risky is the portfolio. Items such as total assets, market capitalization, gross plant/book value ratio, and company age make up this measure.

Growth (GROW)

- risk related to the growth orientation of companies owned by the manager. The more growth-oriented are the companies, the riskier is the portfolio. Items such as dividend yield, E/P ratio, and growth in total assets make up this measure.

Earnings-to-Price Ratio (E/P)

- the weighted average trailing four quarter earnings per share of the manager's common stock portfolio divided by the weighted average price per share of the manager's common stock portfolio.

Dividend Yield (YIELD)

- indicated annual dividend of the manager's stock portfolio divided by the portfolio market value.

Financial Leverage (FINL)

- risk related to the extent to which companies held in the portfolio have used debt to finance their operations. The more leveraged are the companies, the riskier is the portfolio. Items such as debt/asset ratio, current asset/current liability ratio, and uncovered fixed charges make up this ratio.

Industry Sector Overweightings

- those sectors of the economy in which the manager has invested a significantly larger percentage of the portfolio than is represented by the stock market.

Industry Sector Underweightings

- those sectors of the economy in which the manager has invested a significantly smaller percentage of the portfolio than is represented by the stock market.

TABLE A-1

PORTFOLIO STATISTICS RELATIVE TO BENCHMARK PORTFOLIOS **EXTERNAL EQUITY MANAGERS** QUARTER-END PORTFOLIO STATISTICS *

FINL	0.00 0.00 4.00 0.00 0.00	-0.04 -0.03 -0.17 -0.18 -0.01	0.00 0.00 0.00 0.00 0.00 0.00	0.39 0.14 0.02	0.04
GROW	0.39 0.41 0.82 0.58	0.76 0.83 0.49 0.77 0.21	0.44 0.65 0.03 0.27 0.18	0.40 0.06 0.16 0.22	0.37 0.03 0.13
SIZE	0.19 0.32 -0.15 0.60	1.15 1.33 1.47 1.80 0.23 0.85	0.19 0.044 0.01 0.01 0.01 0.01	0.22 1.02 0.51 0.75	0.15 0.01 0.05
EVAR	0.13 0.01 0.04 0.06	0.18 0.11 0.11 0.12 0.16	0.29 0.11 0.04 0.08 0.00 0.12	0.22 0.11 0.04 0.07	0.12
MVAR	0.45 0.37 0.53	0.67 0.72 0.35 0.49 0.38	0.04 0.37 0.08 0.08 0.08 0.08	0.41 0.16 0.12 0.09	0.39 0.08 0.17
5 YR EARN	0.01 0.37 0.34	-0.43 0.34 0.13 0.20 -0.47 0.13	0.15 0.15 0.15 0.01 0.01 0.02	-0.24 -0.11 -0.20 -0.12	-0.02 -0.01 -0.02
P/B	0.73 0.51 0.66 0.30	-0.01 -0.53 -0.08 -0.15 -0.14	1.01 0.17 0.36 0.01 0.51 0.01	-0.69 -0.31 -0.57 -0.40	0.11 0.01 0.04
REL.	0.26 -0.11 0.28 -0.19	0.13 -0.21 0.01 -0.41 -0.38	0.05 0.05 0.05 N.A. 0.28 N.A.	-0.79 -0.50 -1.05	-0.07 -0.24 -0.10
E/P	-0.02 -0.06 -0.06	-0.09 -0.07 0.19 -0.11	0.0000000000000000000000000000000000000	-0.35 -0.03 -0.15	-0.04 0.06 0.04
YIELD	-0.34 -0.36 -0.58	-0.74 -0.60 -0.32 -0.45 0.09	0.158 0.158 0.158 0.151 0.233	-0.04 -0.04 0.42 0.11	-0.20 0.15 0.04
DIVER.	0.95 N.A. 0.92 N.A.	0.91 N.A. 0.88 N.A. N.A.	0.88 N.91 N.91 N.94 N.93	0.86 N.A. 0.86 N.A.	0.97 0.98 0.97
MKT. VOLTY	1.17	1.21 1.31 1.28 1.29 1.13	1.29 1.18 1.29 1.06 1.16 1.06	1.21 1.16 1.18	1.18 1.06 1.10
EQUITY ALLOC.	9 9 5 5	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	71 70 96 100 99 100 77	96 95 90	89 100 96
# OF STOCKS	643 3 3 8 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	30 750 117 1,226 61 N.A.	31 1,373 37 N.A. 49 N.A. 36 N.A.	30 402 182 1,259	526 1,421 1,553
MANAGER	GROWTH MANAGERS (A) Fred Alger (B) Alliance (B)	SMALL GROWTH MANAGERS BMI Capital (A) Lieber & Co. (A) Waddell & Reed (A) (B)	ROTATIONAL MANAGERS	VALUE MANAGERS Beutel Goodman (A) (B) Peregrine Cap. (A) (B)	Composite Active Ext. Managers Index Fund Manager Composite All Basic Eq. Managers

(A) - Actual Portfolio(B) - Benchmark Portfolio

TABLE A-2

BENCHMARK PORTFOLIOS EXTERNAL EQUITY MANAGERS SECTOR WEIGHTINGS SECTOR WEIGHTINGS RELATIVE TO

UTILITIES 1.9 0.9 0.7 2.8 13.8 5.2 11.3 14.0 13.0 14.0 6.7 TRANS-PORTATION 0.9% 3.1 11.0 5.1 3.1 3.5 11.7 22.7 5.6 TECHNOLOGY 20.4% 21.6 15.0 20.9 29.3 10.6 17.3 17.1 13.8 9.6 12.3 12.3 7.8 12.3 10.1 15.9 20.6 7.7 18.6 19.2 MAT. & SERVICES 12.2% 20.3 10.4 17.5 14.2 12.8 20.5 15.3 7.3 12.8 12.8 12.8 12.8 20.6 19.9 11.1 13.2 8.9 20.2 8.6 16.0 16.1 FINANCIAL 10.8% 9.1 23.2 21.0 23.0 14.6 11.8 16.9 17.4 14.4 16.7 116.8 31.7 113.2 110.9 13.2 6.9 20.1 7.5 41.1 18.6 12.3 13.2 ENERGY 6.5% 2.1 ---1.8 2.4 1.8 12.3 6.0 1.6 4.7.4.0 6.0.0 5.4 CONSUMER NONDURABLES 44.1% 37.0 32.5 30.1 9.7 28.7 22.0 19.5 27.4 27.2 27.2 35.9 35.8 26.5 26.8 21.7 28.0 244.6 228.5 27.2 27.2 27.2 27.2 27.2 27.2 CONSUMER DURABLES 3.0% 1.6 4.6 44881828 44881828 2.4.8 2.1.8 8.1.8 4.9 3.8 4.2 3.8 10.5 4.6 8.0 6.0 11.2 CAPITAL 23.3 GOODS 2.1 9.8 6.7 4.1 8.7 3.0 3.0 6.6 5.8 2.444 8888 888888 **8888** SMALL GROWTH MANAGERS Index Fund Manager Composite All Basic Investment Advisers ROTATIONAL MANAGERS Composite External Peregrine Capital Lieber & Company GROWTH MANAGERS Beutel Goodman VALUE MANAGERS Hellman Jordan Waddell & Reed Forstmann Leff Managers Managers Wilshire 5000 BMI Capital Fred Alger Alliance MANAGER IDS

(A) - Actual Portfolio
(B) - Benchmark Portfolio

TABLE A-3

EXTERNAL EQUITY MANAGERS

PERFORMANCE RELATIVE TO BENCHMARK PORTFOLIOS

Managers	Fou Quarte	Fourth Quarter 1986	Year Ending 12/31/86	anding 1/86	Two Years Ending 12/33 (Annualize	Two Years Ending 12/31/86 (Annualized)
	Actual Portfolio	Benchmark Portfolio	Actual Portfolio	Benchmark Portfolio	Actual Portfolio	l Benchmark lio Portfolio
Fred Alger	5.38	5.28	17.68	15.78	24.88	23.68
Alliance Capital	5.2	2.6	17.2	11.7	28.8	20.2
Beutel Goodman	-1.3	3.4	7.5	16.6	14.4	24.1
BMI Capital	5.5	4.8	20.5	13.5	19.0	21.9
Forstmann Leff	3.4	2.9	19.3	12.1	26.3	18.1
Hellman Jordan	4.9	4.0	8.7	16.1	19.3	24.1
IDS	4.5	4.0	18.4	16.1	26.2	24.1
Investment Advisers	4.1	4.0	11.5	16.1	17.8	24.1
Lieber & Company	0.1	2.2	14.5	12.1	23.4	21.8
Peregrine Capital	4.4	2.8	7.9	14.0	N.A.	N.A.
Waddell & Reed	5.1	3.5	16.9	8.7	19.3	13.4
Internal Manager	4.0	4.9	14.1	17.3	N.A.	N.A.
Total - External	•		•			
Active Managers	3°6	N.A.	14.3	N.A.	21.3	N.A.
Wilshire Associates (Index Fund)	3.7	N.A.	15.4*	N.A.	23.7	N.A.
Performance Standards						
Wilshire 5000 90-Day Treasury Bills Inflation	4.0 1.3 0.3		16.1 6.3 1.1		24.1 7.1 2.4	

^{*} Performance negatively impacted due to cash withdrawals under the Rule of 85.

TABLE A-4

EXTERNAL EQUITY MANAGERS PORTFOLIO STATISTICS HISTORICAL SUMMARY

FINL	-0.01 -0.05 -0.07 -0.07 -0.02 -0.03 -0.04 -0.08	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	00000000000000000000000000000000000000
YIELD	00.00000000000000000000000000000000000	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10.58 10.58 10.50 10.55 10.55 10.73 10.72
E/P	00000000000000000000000000000000000000	0.000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
GROW	0.50 0.33 0.33 0.23 0.23 0.20 0.20 0.20	000.339 000.339 000.339 000.339 000.339 000.129 000.129	0.684 0.564 0.688 0.688 0.683 0.683 0.783
SIZE	0.3 0.45 0.445 0.441 0.441 0.73 0.73 0.60	0.19 0.10 0.17 0.12 0.32 0.05 0.05 0.45 0.31	0.15 0.15 0.02 0.08 0.08 0.15 0.15 0.33 0.48
5 YR EARN	-0.05 0.00 0.00 0.00 0.20 0.20 0.01 0.01	0.00 0.00 0.12 0.12 0.25 0.31 0.69 0.00 0.00 0.31	00.34 00.34 00.54 00.52 00.52 00.53 00.53 00.53
P/B	00.00 00	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.66 0.65 0.75 0.99 0.74 0.72 0.72 0.73
REL	000000000000000000000000000000000000000	0.26 0.31 0.07 0.07 0.007 0.003 0.003 0.010	0.28 0.20 0.23 0.03 0.03 0.03 0.03 0.13
EVAR	0.21 0.22 0.22 0.22 0.02 0.02 0.03 0.03	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-0.04 0.13 0.13 0.13 0.03 0.03 0.15 0.15 0.15
MVAR	00000000000000000000000000000000000000	00000000000000000000000000000000000000	00000000000000000000000000000000000000
EQUITY BETA	100 100 100 100 100 100 100 100 100 100	11.23 11.22 11.22 11.22 11.22 11.22	1.23 1.23 1.22 1.22 1.33 1.33 1.33 1.33
R2	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.000 0.091 0.090 0.090 0.085 0.086 0.886 0.888	0.92 0.89 0.88 0.73 0.74 0.73 0.73 0.73
EQUITY ALLOC.	8 8 8 9 9 9 9 1 7 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	9999989998999 9974697998666
QTR. PORT. T/O	3 2 3 3 4 4 7 3 6 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	28 38 38 36 40 40 40 40 10 10 10 23	113 117 177 177 177 178 188 188 179
DATE	12/31/86 9/30/86 6/30/86 3/31/85 9/30/85 9/30/85 3/31/84 9/30/84 6/30/84 6/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 3/31/84 9/30/84 6/30/84 6/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84
iger 1e	. MANAGERS	# H	CAPITAL
MANAGER NAME	• EXT	O ALGER	ALL I ANCE
	AVG	FRED	ALL

FINE	00000000000000000000000000000000000000	00000000000000000000000000000000000000	0-10 0-12 00.22 00.22 00.00 00
YIELD	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	4.000000000000000000000000000000000000	0.58 0.72 0.339 0.046 0.033 0.033 0.010 0.010
E/P	-0.35 -0.31 -0.41 -0.94 -0.73 -0.73 -0.21 -0.02 -0.02 -0.02	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	-0.09 -0.09 -0.04 -0.04 -0.04 -0.04 -0.03 -0.03 -0.03 -0.03
GROW	0.40 0.03 0.13 0.12 0.12 0.14 0.04 0.00	0.76 0.95 0.95 0.59 0.23 0.22 0.36 0.36	0.44 0.03 0.25 0.25 0.35 0.35 0.35 0.05 0.07
SIZE	00.32 00.33 00.13 10.19 11.32 11.32 11.34	11.550 1.550 1.550 1.551 1.551 1.551 1.551 1.551	0.19 1.08 0.64 0.03 0.03 0.39 0.15
5 YR EARN	-0.24 -0.35 -0.28 -0.33 -0.74 -0.52 -0.64 -0.87	0.043 0.03 0.03 0.03 0.05 0.05 0.03 0.03 0.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
P/B	0.068 0.067 0.067 0.067 0.07 0.07 0.07 0.07 0	-0.01 0.23 0.37 0.37 0.80 0.80 1.13 1.05 0.67	1.01 0.43 0.37 0.10 0.10 0.10 0.15 -0.04 -0.25
REL RET	0.19 0.19 0.19 0.10 0.10 0.19 0.19	0.13 0.13 0.13 0.13 0.13 0.13 0.13 0.20 0.33	0.90 0.14 0.15 0.16 0.13 0.13 0.11 0.27
EVAR	0.22 0.58 0.058 0.058 0.022 0.022 0.015 0.019	0.447 0.335 0.335 0.335 0.10 0.17 0.20 0.20	0.29 0.35 0.35 0.36 0.24 0.07 0.07 0.03
MVAR	0.33 0.33 0.32 0.37 0.38 0.38 0.27 0.31	0.67 0.78 0.74 0.89 0.89 0.78 0.77 1.02	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
EQUITY BETA	11.20 11.20 11.20 11.20 11.20 11.21 11.21 11.21	1.21 1.33 1.33 1.24 1.25 1.33 1.33	1.29 1.22 1.22 1.22 1.22 1.26 1.10
R2	0.85 0.83 0.83 0.83 0.83 0.83 0.83 0.73 0.73	0.91 0.89 0.886 0.885 0.725 0.755 0.755 0.80	0.88 0.885 0.888 0.888 0.889 0.889 0.889
EQUITY ALLOC.	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	999 999 999 999 999 999	71 88 88 70 77 71 83 81 81 81
PORT.	118 122 18 18 14 10 11 11 15	21 7 7 7 17 17 18 13 29 6 18	54 60 71 833 108 27 27 12 12 34 41
DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84	12/3186 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 3/31/84
MANAGER	BEUTEL GOODMAN	BMI CAPITAL	Forstmann-leff

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FINE		000000000000	
YIELD	0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.05	-0.18 -0.23 -0.22 -0.22 -0.15 -0.15 -0.18 -0.18	-0.23 -0.39 -0.29 -0.29 -0.29 -0.11 -0.01 -0.01 -0.01
E/P	0.002 0.002 0.022 0.022 0.022 0.010 0.010 0.005	0000 0000 0000 0000 0000 0000 0000 0000 0000	00.00 00.17 00.16 00.16 00.17 00.18 00.18 00.18 00.18 00.18
GROW	0.0839 0.3939 0.007 0.007 0.108 0.109	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.35 0.35 0.28 0.28 0.028 0.028 0.028 0.028 0.028
SIZE	-0.24 -0.18 -0.13 -0.13 -0.54 -0.24 -0.22 0.15 0.10	0.01 0.18 0.19 0.19 0.02 0.02 0.03 0.08 0.17	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
5 YR EARN	0.22 0.12 0.12 0.12 0.04 0.05 0.07 0.07 0.03 0.03 0.03 0.03 0.03 0.03	0.25 0.32 0.32 0.34 0.41 0.43 0.23 0.31	0.02 0.007 0.007 0.007 0.014 0.015 0.09 0.09
P/B	0.36 0.10 0.10 0.17 0.17 0.29 0.28 0.028 0.035 0.029	0.51 0.35 0.35 0.35 0.16 0.12 0.12 0.12 0.15	00000000000000000000000000000000000000
REL RET	0.05 0.12 0.12 0.13 0.13 0.02 0.02 0.03 0.03 0.03	0.48 0.58 0.58 0.19 0.10 0.10 0.10 0.10 0.28	0 0 0 2 2 0 0 0 2 2 0 0 0 0 0 0 0 0 0 0
EVAR	0.11 0.07 0.15 0.23 0.09 0.09 0.25 0.38 0.38	0.08 0.12 0.11 0.21 0.28 0.28 0.28 0.21 0.21 0.10 0.15	00000000000000000000000000000000000000
MVAR	0.72 0.87 0.32 0.26 0.28 0.59 0.59	0.35 0.35 0.55 0.37 0.024 0.017 0.017	0.24 0.31 0.39 0.39 0.45 0.05 0.05 0.05
EQUITY BETA	1.29 1.29 1.10 1.10 1.10 1.22 1.22 1.23	11111111111111111111111111111111111111	11.22 11.22 11.22 11.22 11.21 11.23
R2	0.90 0.90 0.880 0.893 0.889 0.886 0.867 0.874	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	00000000000000000000000000000000000000
EQUITY ALLOC.	99999999999999999999999999999999999999	88889898988888989898989999999999999999	77 88 88 88 86 86 86 86 86 86 86 86 86 86
QTR. PORT. T/O	10000000000000000000000000000000000000	12222222444423333266884455725	122 122 133 133 12 12 13 14
DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	12/31/86 9/30/86 6/30/86 3/31/85 12/31/85 9/30/85 6/30/85 6/30/85 6/30/85 12/31/84 9/30/84 3/31/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/86 9/30/85 3/31/84 9/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	HELLMAN JORDAN	IDS ADVISORY	INVESTMENT ADVISERS

8	OTR.		1						-						_
DATE	 ORT. T/O	EQUITY ALLOC.	R2	SQUITY BETA	MVAR	EVAR	REL	P/B	5 YR EARN	SIZE	GROW	E/P	YI ELD	FINE	
12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 6/30/84 6/30/84	411 412 411 41 41 41 41 41 41 41 41 41 41 41 41	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.88 0.88 0.85 0.85 0.80 0.81 0.81 0.81 0.83	11.22 1.33 1.33 1.33 1.33 1.33 1.33 1.33	00000000000000000000000000000000000000	0.11 0.12 0.02 0.03 0.03 0.03 0.05 0.05	00000000000000000000000000000000000000	00000000000000000000000000000000000000	00000000000000000000000000000000000000	11.999	00000000000000000000000000000000000000	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-0.17 -0.27 -0.23 -0.23 -0.21 -0.21 -0.11 -0.10 -0.10	
12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 6/30/84 9/30/84 6/30/84	00000000000000000000000000000000000000	81 83 83 82 87 87 89 83	0.86 0.79 0.76 0.78 0.78 0.78 0.81 0.81	11.22 11.22 11.32 11.33 11.33 11.39	0.12 0.03 0.09 0.26 0.25 0.25 0.32 0.77	0.04 0.05 0.05 0.16 0.37 0.37 0.37 0.37	11.106 11.106 11.28 11.28 11.28 11.28 11.28 11.28	0.53 0.53 0.72 0.73 0.72 0.72 0.89 0.89	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.51 0.50 0.62 0.73 0.36 1.01 1.29 1.29	0.16 0.112 0.112 0.10 0.10 0.07 0.07 0.083	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.42 0.44 0.56 0.33 0.27 0.27 0.27 0.27	0.02 0.12 0.12 0.22 0.22 0.02 0.03 0.03 0.00	
12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	442 20 20 33 34 139 135 135	73 78 88 74 74 78 31 31	00.95 00.99 00.99 00.99 00.75 00.75 00.75	11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	0.38 0.38 0.38 0.76 0.53 0.53 0.71 0.43	0.16 0.37 0.33 0.33 0.03 0.03	0.00 0.12 0.12 0.12 0.00 0.00 0.13	0.000000000000000000000000000000000000	0.017 0.017 0.013 0.017 0.009 0.009 0.009	00.00 00.30 00.30 00.36 00.36 00.36 00.36 00.36 00.36	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.00 0.10 0.10 0.11 0.01 0.01 0.01 0.35 0.35	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	

EXTERNAL EQUITY MANAGERS

SECTOR WEIGHTING HISTORICAL PROFILE

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UTIL	wwwnnwwwaawww nowm4000L411	2.9	
TRAN	0.0.0000000000000000000000000000000000	0.44 1.06 1.06 1.06 1.06 1.06 1.06 1.06	11.0 8.7 7.1 7.1 7.1 8.0 8.0 8.1 9.2 10.4
TECH	16.0 115.6 114.6 114.6 117.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1	200.4 118.8 118.7 114.5 115.8 115.8 125.7 125.2 125.2 13.9 13.9	15.0 13.0 9.8 14.3 11.1 11.1 15.8 20.6 19.3 23.5
MAT & SERV	10.00 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	12.2 4.6.2 6.2.3 1.3.1 1.1.4 1.8.3 1.8.3 1.8.3	10.4
FINE	19.0 19.0 19.1 19.1 10.0 10.0 10.0 10.0	0111100 10111100 101100 10100 101100 101100 101100 101100 101100 10100 101100 10110	2223 23822 11222 11222 1022 1022 1022 1022 1022
ENER	EEGUL4EEGE4EE L04146110E8610	3.77	2.2
CONS	22222222222222222222222222222222222222	444 466 466 466 466 466 466 466 466 466	84444844444444444444444444444444444444
CONS	0.000000000000000000000000000000000000	3.0 7.7 7.10 110 110 110 110 110 110 110 110 110	4 W W 4 4 L & Q & & & & C L L & C L
CAP GDS	www.uuuuuuuavo uoraoauaaaouo	0.11.1.1.2.0.1.1.1.2.2.2.2.2.2.2.2.2.2.2	
TOTAL PORTFOLIO MARKET VALUE		101,957,413 96,875,274 112,733,180 103,958,164 86,744,768 73,092,544 63,144,042 57,886,615 54,018,974 49,936,760 51,737,228	102,208,699 97,177,251 110,202,737 104,093,860 87,252,311 74,094,296 65,072,829 58,738,405 52,332,767 51,653,441 48,457,996 47,427,119
DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 3/31/84 9/30/84 6/30/84 12/31/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 6/30/84 6/30/84 12/31/84
MANAGER NAME	AVG. EXT. MANAGERS	FRED ALGER	ALLIANCE CAPITAL

	MANAGER NAME DATE	BEUTEL GOODMAN 12/31/86 9/30/86 6/30/86 3/31/86 12/31/86 12/31/85 9/30/85 9/30/85 12/31/84 9/30/84 6/30/84 12/31/84 12/31/83	CAPITAL 12/31/86 9/30/86 6/30/86 6/30/86 3/31/86 12/31/85 9/30/85 9/30/85 9/30/85 9/30/85 9/30/85 9/30/84 9/30/84 12/31/84 12/31/83	FORSTMANN-LEFF 12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/
	TOTAL PORTFOLIO MARKET VALUE	36 107,294,817 36 86,368,324 36 90,128,302 35 79,304,850 70,821,795 75,450,430 75,450,430 76,177,266 85 76,177,266 84 60,461,938 84 55,295,358 84 55,295,358 83 57,233,781	36 65,559,574 36 62,163,502 36 64,120,062 35 64,452,525 35 49,026,413 35 9,759,880 3759,880 38 80,759,880 38 810,740 38 820,740 38 8,533,642 39 784,767	86 88,281,072 86 85,396,871 86 95,703,997 87,886,861 87,996,082 85 63,626,068 85 66,383,632 85 66,383,632 84 55,396,358 84 51,218 84 51,218 83 55,421,154
	CAP GDS	22644222222222 17452278182598	01 00.00 0.00 0.00 0.00 0.00 0.00 0.00	
	CONS	######################################	10.5 8.1 6.8.1 7.7 7.7 7.3 8.1 11.2 11.2 11.2 11.2 11.2 11.2 11.2	11.4 6.6 6.6 7.9 7.9 10.5 10.5 3.6 3.6
	CONS	111.7 9.3.3 11.0 9.2.3 11.0 11.0 11.0 11.0 11.0 11.0	88488888888888888888888888888888888888	28.28 25.28 118.12 25.14 20.09 30.09 30.09 50.00 50.00
EQUITS	ENER	44480	14.6	5.8
EQUITY SECTOR WEIGHTS	FINL	223.0 120.3	20.1 113.1 119.3 19.3 19.3 6.0 6.0 6.0	11.55 2.00 2.00 2.00 2.00 3.00 3.00 3.00
WEIGHTS	MAT & SERV	22222222222222222222222222222222222222	8 1 2 2 1 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	201120 113.22 12.22 12.24 14.14 11.24 11.24 11.25 11.25 11.25
	тесн	29.3 119.0 118.2 119.0 119.0 119.0 10.0 10.0 10.0	115. 115. 115. 115. 115. 115. 115. 115.	9.6 18.9 10.1 11.0 11.0 11.0 11.0 12.4 12.3
	TRAN	4.3 111.0 111.5 111.3 11.7 3.6		იღი ფიძი 4 ი ლ
	UTIL	V444		1.3

UTIL	1.4 10.0 10.0 9.2 5.7 17.2	6.7 1.8 1.8 1.8 1.0 1.0 3.9	13.0 10.8 10.8 110.2 115.1 15.1 15.4 9.6
TRAN	4 K C C C C C C C C C C C C C C C C C C	9.7 12.2 12.2 12.2 10.8 10.8 10.8 6.1	7.5.0 113.2 12.2 1.2.2 7.2 7.2 7.4 8.6 6.0
тесн	23.2 23.3 10.0 10.0 10.0 10.0 10.0 10.0 10.0 1	110.1 113.7 113.7 128.3 132.9 120.2 120.2 15.6	7.8 6.5 8.1 113.9 116.0 119.2 119.2 119.2
MAT & SERV	7.3 10.7 113.6 117.2 117.2 117.2 117.2 117.3 117.3	25.8 26.5 26.5 23.8 17.1 19.9 13.1 7.7	24.6 23.6 115.8 10.1 12.0 12.0 13.0 19.0
FINL	331.7 225.7 226.0 226.0 26.0 116.0 16.4 16.4	6.9 7.6 9.6 112.6 118.8 116.3 221.0 221.0	100.9 16.4 17.7 11.0 13.6 11.0 7.6 6.8 8.7
ENER	1 1 2 9 0 7 2 1 0 1 9 9 1 1 1 1 2 4 9 0 9 1 8 2 4 0	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	7 8 8 1 2 2 8 8 7 2 1 1 1 2 8 7 2 1 1 9 1 9 1 9 1 9 1 9 1 9 1 9 1 9 1 9
CONS	29.8 25.6 22.3 20.1 17.1 19.5 19.5 30.0	33.0 33.0 33.0 20.6 15.7 8.3 6.1 13.6 21.5 26.3	255.22 332.22 332.22 20.22 20.22 18.0
CONS	3.8 12.1 12.1 13.6 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	2 W @ @ @ @ C R R R R R R R R R R R R R R R	1.1 1.2 1.9 1.9 1.0 1.0 1.0 1.0 1.0
CAP GDS	1 1 1 1 1 1 1 1 1 1	4 N & N 4 W W W W W N N A N O N O N O N O N O N O N O N O N	22
TOTAL PORTFOLIO MARKET VALUE	78,099,466 74,466,800 83,097,338 82,829,526 71,819,754 60,551,842 64,181,384 59,732,797 54,923,168 52,497,049 47,929,367 50,182,761	81,868,013 78,677,066 86,330,923 82,520,514 73,389,199 61,953,366 66,785,302 62,742,678 58,967,426 55,807,710 50,388,386 51,864,720 54,533,402	91,035,628 87,085,769 96,881,914 90,164,763 76,939,408 64,292,295 68,295,847 62,021,800 57,153,006 55,468,185 50,278,968 50,085,955
DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	RS 12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/83	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	HELLMAN JORDAN	INVESTMENT ADIVSERS	IDS ADVISORY

UTIL	1.22 1.22 1.22 1.22 1.33 1.33 1.33	113.8 112.2 112.2 11.2 11.3 11.3 11.3 11.3	1.5 12.4 11.2 19.3 6.1
TRAN	1464566664116 	40000000141401 	5.6 6.6 6.6 7.1 1.0 1.0 1.0 1.0
тесн	7.7 6.4 7.5 7.5 11.0 11.0 18.3 11.0 11.0 11.0 11.0	1147 1147 1148 1148 1148 1172 1173 1173 1173 1173 1173 1173 1173	19.2 118.9 110.4 115.0 113.3 117.8 117.8
MAT & SERV	8 100.3 110.3 110.3 110.3 110.3 110.3 110.3	1111 113.77 115.77 12.90 19.80 11.90 6.00	16.1 14.6 221.7 222.5 18.4 15.8 10.5
FINL	41.1 442.7 442.7 338.8 332.6 32.6 32.6 32.7 17.7 16.7	11.8 10.7 8.1 12.4 12.3 1.0 1.0 1.1	12.3 12.9 20.7 23.3 15.2 19.7 21.1 18.8 14.3 15.7 33.9
ENER	000000440004040 44100000101000	1105.2 1105.2 1105.2 120.4 120.2 120.2 130.2 100	12.3 12.3 12.3 5.1 5.1 2.5 1.3 3.3
CONS	265.5 222.2 222.2 221.0 223.3 33.3.0 33.3.0 33.3.0	22 16.8 18.0 18.0 18.0 23.1 23.1 23.1 23.1 23.1 23.1 23.1	21.7 26.0 26.0 13.0 14.5 11.9 18.7 25.7 25.7
CONS	877787788888848 0484708088848	880008 226041 107061 26746	11.2 8.5 7.7 7.7 11.8 12.8 13.0 32.0
CAP GDS	732233221233	7.888.0 7.809.1 7.809.	1.6 2.9 2.9 2.0 2.0 1.4 1.1 1.2 1.3
TOTAL PORTFOLIO MARKET VALUE	40,294,436 40,257,595 44,505,476 40,102,680 35,197,559 30,715,520 31,313,770 29,544,866 25,807,665 24,261,218 11,159,936	88,571,840 84,825,995 89,051,403 87,406,272 82,085,372 72,758,648 29,610,673 27,145,424 25,188,312 25,685,954 24,546,941 11,215,761	95,836,775 91,162,262 97,376,898 95,498,169 82,027,227 74,328,144 29,531,769 27,604,382 26,234,116 25,856,251 25,833,644 11,409,742
DATE	12/31/86 9/30/86 6/30/86 3/31/85 12/31/85 9/30/85 6/30/84 6/30/84 6/30/84 12/31/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	LIEBER & COMPANY	PEREGRINE CAPITAL	WADDELL & REED

EQUITY SECTOR WEIGHTS

		UTIL	14.1	14.3	12.9	12.9	13.0	13.3	13.5	12.9	10.8	12.2	11.7	11.1	11.1
		TRAN	3.0	3.1	3.0	3,3	3.3	3.4	3.6	3,3	3.7	2.9	2.9	2.9	2.8
		ТЕСН	12.2	12.4	12.6	13.4	14.2	14.0	13.6	14.4	13.2	15.5	15.6	15.3	16.3
MAT	ઝ	SERV	12.6	12.1	12.4	11.8	11.4	11.4	10.8	10.9	10.6	11.5	11.7	12.1	12.2
		FINL	13.5	14.0	14.0	14.1	12.9	12.3	12.2	11.4	6.6	10.3	9.6	8.6	9.5
		ENER	0.6	0.6	7.8	8.0	10.5	10.6	11.2	13.0	13.5	13.2	13.5	16.1	14.5
	CONS	NDUR	27.2	26.9	28.8	27.0	25.7	26.2	26.3	25.3	23.0	24.9	25.7	23.6	24.0
	CONS	DUR	3.8	3.8	4.0	4.7	4.2	4.1	4.0	3.9	6.6	4.3	4.0	3.9	4.2
	CAP	CDS	4.6	4.4	4.5	4.8	4.8	4.7	4.8	4.9	5.4	5.2	5.3	5.4	5.5
TOTAL	MARKET	VALUE	;	[1	!	1	1	!	!	1 1 1	1	:	1 1	1
		DATE	12/31/86	98/08/6	98/08/9	3/31/86	12/31/85	9/30/85	6/30/85	3/31/85	12/31/84	9/30/84	6/30/84	3/31/84	12/31/83
	MANAGER	NAME	WILSHIRE 5000												

TABLE A-6

EXTERNAL EQUITY MANAGERS

HISTORICAL PERFORMANCE SUMMARY

m	98	7.3	6 1	4 0	8 6	ဝဆ	e 9	90	99	64	0.2	2.1	710
20 8	13.	14.	13.	14.	11.9	10.0	14.	11.	16.	19.0	30.3	12.1	13.0 11.1
30 83	13.58	-8.7	3.4	-7.8	-1.7	-9.5 -3.2	-6.6	-2.9	-2.4 -1.9	-3.6 -2.6	-4.7	-5.6 -4.5	-0.9 -0.1
40 83	-1.08	-0.6 -0.4	 	-6.0	-1.0	-0.9	6.0-	1.5	1.7	-6.0	19.3	-1.5	-1.0 0.4 2.3
10 84	-8.18 -7.0	-11.2 -10.1	-0.7	-14.4 -14.5	-8.3	-3.1	-8.4	-5.8	-10.2 -7.3	-8.8 -7.4	-14.0	-7.5 -5.9	4.2.2.4.4.
20 84	-4.1% -3.5	2.2	-2.8 -2.8	2.1	-2.8	-4.8 -3.9	0.0	-3.0 -2.8	-1.3	-3.2	-10.3 -1.3	-2.7	-2.8 -2.5
30 84	8.3%	7.1	10.1	3.6	7.5	98.6	11.4	11.3	8.9	5.3	-1.6 1.4	8.0	9.2 2.7
40 84	0.28	1.3	5.1 4.9	2.3	3.4	4.9	3.2	5.8	2.9	-2.1	0.7	2.2	1.3
10 85	7.38	13.1	12.1	10.5 9.3	12.6	10.0	8.5	6.6	13.8	9.5	8.1 5.2	9.5 4.8	10.3 9.2 2.1
20 85	10.1% 9.1	11.5	8.1	-0.7 -0.9	9.4	9.5	10.7	7.1	6.3	10.7	8.7	8.0	7.5
30 85	-4.78 -4.6	-3.6	-9.0 -8.6	-9.9	-5.4	-5.9	-5.9	-7.8 -7.2	-1.7	0.4	-5.4	-5.7 -4.5	-4.3 -4.1 1.9
40 85	20.0% 18.7	19.2 17.8	12.5	19.4	21.5 16.3	19.4	20.5	20.5 18.5	15.2	15.5	18.4	17.7	16.8 17.3 1.8
10 86	21.2% 19.8	20.0	15.7	18.6 17.8	20.8 18.8	16.1 15.3	18.2	14.7	13.8	7.7	19.7	16.6 15.2	14.4 14.1 1.8
20 86	9.0% 8.5	6.1 5.9	9.0-	7.2	10.1	0.4	8.1	5.4 .6.3	11.8	2.1	2.0	5.0	5.8 1.6
30 86	-14.78	-11.9	-4.8 -4.2	-9.7 -9.4	-16.0 -10.8	-10.7	-10.6	-11.1	19.5	-5.7 -4.7	-8.3 -6.4	-1.4 -8.6	-7.7 -7.0 1.4
40 86	5.78	55.3	-1.2	5.8 5.8	3.4	4.9	4.4. 8.7.	4.9	0.3	7.4 7.4	5.1	4.4 9.9	4.0 5.4 1.3
	FRED ALGER Equity Total Fund ALLIANCE CAPITAL		Equity Total Fund BMI CAPITAL	Equity Total Fund FORSTMANN-LEFF	Equity Total Fund HELLMAN JORDAN	Equity Total Fund IDS ADVISORY		Equity Total Fund LIEBER & COMPANY		Equity Total Fund WADDELL & REED		Equity Total Fund	MARKET INDICES Wilshire 5000 S&P 500 91 Day T-Bills

BOND MANAGER PORTFOLIO STATISTICS GLOSSARY

Like the preceding equity manager portfolio statistics glossary, this bond manager portfolio statistics glossary is designed to define terminology used in evaluating a bond manager's investment philosophy, risk characteristics and performance data.

Qtr. Port.	Turnover
------------	----------

- the manager's total bond sales during the quarter divided by the average value of the manager's bond portfolio over the quarter.

of Issues

- the number of different bond issues held in the manager's portfolio.

Bond Allocation

- the percent of the manager's total portfolio invested in bonds.

Coupon

- the annual interest payment received on the manager's total portfolio stated as a percent of the portfolio's face value.

Current Yield

- the annual interest payment produced by the manager's total portfolio stated as a percent of the portfolio's market value.

Yield to Maturity

- the compounded annualized return that the manager's total portfolio would produce if it were held to maturity and all cash flows were reinvested at an interest rate equal to the yield to maturity.

Duration

- a measure of the average life of the total portfolio. Duration is a weighted average maturity whereby the time in the future that each cash flow is received is weighted by the proportion that the present value of the cash flow contributes to the total present value (or price) of the total portfolio.

Term to Maturity

also a measure of the average life of the total portfolio. Term to maturity is the number of years remaining until the average bond in the portfolio makes its final cash payment.

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Quality Weightings

refers to the average rating given the total portfolio's securities by Moody's Corp. A security's rating indicates the financial strength of its issuer and other factors related to the likelihood of full and timely payment of interest and principal.

Sector Weightings

- refers to the sectors of the bond market in which the manager has positioned his/her bond portfolio.

TUCS Median

- the median manager within a subsample of the TUCS universe that is restricted to fixed income managers investing in portfolios with quality and duration characteristics similar to those that are required of the SBI's bond managers.

TABLE A-7

EXTERNAL FIXED INCOME MANAGERS PORTFOLIO STATISTICS HISTORICAL SUMMARY

TERM TO MAT.	N/A 10.6 10.0 12.3 8.7 8.5 8.8 8.8	N4444N 65.122 112.00 12.00 12.00 12.00	X & & & & & & & & & & & & & & & & & & &
DURATION	N N 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	X W W W W W & 4 W & 6 & 6 & 6 & 6 & 6 & 6 & 6 & 6 & 6 &	X444 W W W W W W W W W W W W W W W W W W
AVERAGE QUALITY	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	888 888 888 888 888 888 888 888 888 88	AAA AAA AAAA AAA AAA AAA AAA
YIELD TO MAT.	N/A 9.3 9.0 8.8 9.6 10.6 11.5 12.3	N/A 8.3 8.3 8.2 9.9 11.1 12.5	N 8 8 8 3 3 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9
CURRENT YI ELD	8.6 9.2 9.3 10.0 10.2 10.8 11.1	8888898991 4989851699	8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
COUPON	9.2 100.3 100.7 100.3 100.3	αυυυυυααααυ υ4λυ4 <i>Γ</i> 4Γ4Ο	9.6 110.2 111.0 111.1 11.6 11.6
BOND	99999999999999999999999999999999999999	1 100000000000000000000000000000000000	6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
# OF BONDS	7 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	25 22 22 22 16 17 10 7	4444 33344 1122333344 11222333334 124433
QUARTER PORTFOLIO T/O	814444888 097111287284	11 17 10 10 10 10	4 E II C 4 C 4 4 4 6 O II 6 8 O 4 6 E 4 C
DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/94	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
MANAGER NAME	AVG. EXT. MGRS	INVESTMENT ADV.	LEHMAN MGMT.

_				
TERM TO MAT.	N/A 12.5 11.6 9.6 9.7 7.3	N 100.1 100.8 100.6 9.0 7.0 8.3	N/A 11.0 9.7 11.0 9.3 7.8 7.6	N/A 16.4 18.7 11.9 12.1 11.3
DURATION	Χυυφυυφυωυ Κρυφυοντου Κρυφυοντου	Συυυυα 4 υ ω υ ω ξω 4 4 0 4 0 ∞ ω ι	Ζ444πυυυυυ «πυπηνηγού «πυπηνηγού Σ	Σουυυυυυνα 44ουυοανυυσ 54
AVERAGE QUALITY	A A A A A A A A A A A A A A A A A A A	AAA AAA AAA AAA AAA AAA AAA	A A A A A A A A A A A A A A A A A A A	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
YIELD TO MAT.	N/A 9.78 9.8 8.8 10.6 11.1 11.3	N/A 8.9 8.9 8.7 9.9 11.0 11.5	N/A 11.3 9.8 9.4 10.4 11.5 11.3	N/A 9.0 9.0 10.0 11.1 12.1 12.8
CURRENT	88.69.99.33 100.00 110.00 11.11	8.8 8.9 8.9 10.1 11.1 11.3 8.9	8 10.2 10.3 10.3 11.2 11.3 11.3	8.7 9.0 110.1 110.1 111.7 12.3
COUPON	00000000 0000000 0000000	7.7 8.6 9.6 4.01 1.11 1.11 8.6	10.5 10.3 11.2 11.5 11.2 10.5	8.8 9.9 100.3 100.7 11.3 10.5 11.3
BOND ALLOCATION	99997499 119999	100 100 100 100 100 100	8 99 90 90 90 33	100 100 90 87 88 87 80 80
# OF BONDS	7 0 0 0 0 4 0 4 4 4 0 0 0 0 0 0 0 0 0 0	119 120 120 120 120 120	55 51 52 53 53 53 53 54 54 54 55 54 55 54 54 54 54 54 54 54	4444462221 0088046846
PORTFOLIO T/O	30 115 137 73 71 75 35 83	42 89 62 89 103 105	24 112 112 120 133 133 136	8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
QOARTER DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 12/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
MANAGER NAME	MILLER ANDERSON	MORGAN STANLEY	PEREGRINE 5 2 - 8	WESTERN ASSET

TABLE A-8

EXTERNAL FIXED INCOME MANAGERS SECTOR WEIGHTING HISTORICAL PROFILE

	CASH	9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	∠ 2 4 € € € € € € € € € € € € € € € € € €	6 2 3 3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	MISC	0000011111	00000000	000000000
	MTGS	00000000000000000000000000000000000000	80000000	112 112 112 112 0
SS	TRAN	1000001	00000000	000000000
GHTIN	FIN	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 E C C C C C C C C C C C C C C C C C C	rrr9rr4000
SECTOR WEIGHTINGS	UTIL	H 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	0 0 0 0 0 0 0 1 1 3 1 3 1	000000000
SECT	IND	325557699912	133 233 253 8 8 8 110 0	4410795364
	ZERO	0000000444C	11 12 13 13 13 18 10	0000000
	AGCY	108211335633	1 0 0 0 0 0	0 0 0 1 1 1 1 1 3
	GOVT	229 229 335 337 337 337 337	44 C C C C C C C C C C C C C C C C C C	558 660 664 664 664 664
SS	OTHER	ຎ ₩₩₩₩₩₩₩₩₩	000000000	000000000
WEIGHTINGS	BAA	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	00000000	00000000
	¥	112 100 100 77	114 111 00 00 00 00	112 122 122 122 123 123 123 123 123 123
QUALITY	AA	55 10 12 12	26 26 26 26 26	0044000m0H
ŏ	AAA	74 76 79 79 81 81 77	88 88 88 88 88 88 88 88 88 88 88 88 88	88888888888888888888888888888888888888
TOTAL PORTFOLIO MARKET	VALUE		42,094,854 40,731,041 39,301,944 38,938,391 36,766,845 34,573,707 33,794,148 30,942,776 30,942,776	236,321,758 229,994,337 223,483,722 220,998,995 207,462,430 194,774,253 190,808,742 177,383,853 173,831,628
	DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
MANAGER	NAME	AVG. EXT. MGRS.	INVESTMENT ADV.	LEHMAN MGMT.

		САЅН	4-1-8-4-2-8-1-4-	0 0 0 0 0 0 1 1	1 9 2 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	5 10 11 11 11 13 20 20
		MISC	00000000	00000000	111 113 117 116 116 0	1700000044
		MTGS	44 60 60 60 72 72 72 72 73	7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1.4444034446 1.4444034446 1.444	4 4 4 6 4 4 4 6 6 6 6 6 6 6 6 6 6 6 6 6
	AGS	TRAN	00000000	00000000	00000000	м фф пппппии
	IGHTINGS	FIN	6 8 8 8 8 8 8 12 12 17	00000000	20 26 30 31 29 31 33 30 31	N444400044
	WE	UTIL	000000000	000000000	0000000000	25 7 7 7 7 7 7 1 1 0 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	SECTOR	IND	00110000000000000000000000000000000000	00000000	27 20 20 20 20 20 20 20 20 20 20 20 20 20	20 112 14 13 8 8
		ZERO	0000000470	27	00000000	00000
		AGCY	00000000	0 0 0 0 0 1 18 27	770000000	11 13 8 8 3 11 11
		GOVT	8 4 2 2 4 4 4 2 2 2 8 8 4 2 2 4 4 4 2 0 0 0	77 73 73 74 74 74 74 74 74 74 74 74 74 74 74 74	12	110 111 110 110 110 110 110
	dGS	OTHER	21 116 118 20 00 00	00000000	000000000	3446
	EIGHTINGS	BAA	w	00000000	4700007844	11 11 14 7 7 7 5
	Ϋ́	K	0 8 9 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	00000000	29 32 32 32 20 20 20 20 20 20 20 20 20 20 20 20 20	711 88 88 84 47 6
	QUALIT	AA	2 3 5 0 0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	00000000	11 11 11 12 13 13 14 14	222 222 232 242 242 242 242 242 242 242
		AAA	68 71 71 71 71 71 71 69 69 69 69 61 68	100 100 100 100 100 100 100 100	4 4 4 4 10 10 10 10 10 10 10 10 10 10 10 10 10	69 75 80 74 74 74 76 69
TOTAL	PORTFOLIO	VALUE	245,302,600 222,348,832 217,656,629 217,291,031 208,552,908 191,849,284 183,857,869 173,961,916 169,696,156	239,857,185 229,631,966 222,763,940 225,686,690 208,381,895 193,513,567 188,907,479 173,106,782 170,547,941 159,109,110	111,810,642 108,237,995 104,606,143 104,370,666 100,139,659 95,186,493 92,417,709 86,259,088 84,387,890 79,887,650	255,942,435 244,004,935 238,657,259 235,514,306 220,363,561 201,666,058 197,929,627 181,426,695 177,328,832
		DATE	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
		NAME	MILLER ANDERSON	MORGAN STANLEY	PEREGRINE	WESTERN ASSET

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TABLE A-9

EXTERNAL FIXED INCOME MANAGERS HISTORICAL PERFORMANCE SUMMARY

TARTECHMENT ADVICEDS	40 1986	30	20 1986	10 1986	40 1985	30 1985	20 1985	10 1985	40 1984	30 1984
INVESTIGENT ADVISERS Fixed Income Total Fund	2.8%	2.5%	0.0 0.0	6.2% 5.9	6.5%	2.5%	9.48	1.9%	& & & & & &	11.8%
LEHMAN MANAGEMENT Fixed Income Total Fund	2.8	3.0	1.2	6.7	6.9	2.1	8.7	2.0	7.7	9.6
MILLER ANDERSON Fixed Income Total Fund	10.6 10.3	2.2	0.2	4 4 4.2	8.8	4 4 4 4	6.0	2.5	7.5	7.7
MORGAN STANLEY Fixed Income Total Fund	4.3 5.3	3.1	-2.1 -1.3	88.3	7.7	2.5	9.3	1.5	7.3	6.1
PEREGRINE CAPITAL Fixed Income Total Fund	3.4 3.4	3.5 3.5	0.2	4.3	5.4	3.1	7.3	2.2	6.0 5.6	7.7
WESTERN ASSET Fixed Income Total Fund	ა. 0.	2.3	0.9	7.4	10.7	1.9	10.7	2.3	8.0 8.8	11.8 10.8
SBI FIXED INCOME AGGREGATE Fixed Income Total Fund	5.2	2.8	1.7	6.4	8.1	2.8	8.5	2.1	7.5	8.8 8.1
MARKET INDEX Salomon Broad Bond Index	3.3	2.5	1.1	7.9	7.8	2.0	8.9	2.2	7.5	9.8

Tab B

PORTFOLIO STATISTICS

PAGE		
1	. Composition of State Investment Portfolios 12/31/86	I.
3	. Cash Flow Available for Investment 10/1/86-12/31/86	II.
4	. Monthly Transactions and Asset Summary - Retirement Funds	III.

STATE OF MINNESOTA
STATE BOARD OF INVESTMENT
COMPOSITION OF STATE INVESTMENT PORTFOLIO'S BY TYPE OF INVESTMENT
MARKET VALUE DECEMBER 31, 1986

TOTAL	\$ 1,826,758 100%	1,238,119	960,669 100%	373,202 100%	70,852 100%	4,453	3,807,513 100%	185,243 100%	75,132 100%	72,651 100%	11,907	919	799 100%	4,057 0.00%	139,600	\$ 8,771,874 100%
ALTERNATIVE ASSETS	\$210,860 11.54%	142,914 11.54%	110,888	42,847 11.48%	8,265 11.67%	594 13.348	-0-	*00°0	*00°0	-0-	-0-	*00°0	-0-0	-0-	-0-	\$516,368 5.89%
CKS EXTERNAL	\$1,106,778 60.59%	750,130 60.59%	582,041 60.59%	224,902 60.26%	43,946 62.02%	2,552 57.31%	*00°0	78,531 42.39%	55,650 74.07%	*00°0	-0- 0°00%	919	*00°0	-0-	104,078 74.55%	\$2,949,527 33.62%
STOCKS INTERNAL E	*00°0	*00°0	-0-	-0- 0°00°0	-0- 0°00	*00°0	574,632 15.09%	25,481 13.76%	18,661 24.84%	-0- 0°00	-0-	-0- 0°08	-0-	-0-	34,356 24.61%	\$653,130 7.45%
)S EXTERNAL	\$ 461,654 25.27%	312,894 25.27%	242,778 25.27%	93,809 25.14%	18,096 25,54%	1,299	-0-	-0-	-0-	-0-	-0-	-0-	799 100%	4,057	-0-	\$1,135,386 12.94%
BONDS INTERNAL	*00°0 *00 \$	-0-	-0-	-0-	*00°0 -0-	-0-	2,827,158 74.25%	60,205 32,50%	-0-	-0-	11,426 95.96%	-0-	-0-	*00°0	-0-	\$2,898,789 33.05%
CASH AND SHORT TERM SECURITIES	\$ 47,466	32,181 2,60%	24,962 2.60%	11,644	545	.18%	405,723 10.66%	21,026 11.35%	821 1.09%	72,651 100%	481	*00°0	-0-	-0-	1,166	\$ 618,674 7.05%
	BASIC RETIREMENT FUNDS: TEACHERS RETIREMENT FUND	PUBLIC EMPLOYEES RETIRE. FUND	STATE EMPLOYEES RETIRE. FUND	PUBLIC EMP. POLICE & FIRE FUND	HIGHWAY PATROL RETIRE. FUND	JUDGES RETIREMENT FUND	POST RETIREMENT FUND	MINNESOTA SUPPLEMENTAL FUNDS: INCOME SHARE ACCOUNT	GROWTH SHARE ACCOUNT	MONEY MARKET ACCOUNT	BOND ACCOUNT	COMMON STOCK INDEX ACCOUNT	BOND MARKET ACCOUNT	GUARANTEED RETURN ACCOUNT	MINNESOTA VARIABLE ANNUITY	TOTAL RETIREMENT FUNDS

364,400 100%	526,666 100%	436,055 100%	18,749	167,477	236,696 100%	264,478 100%	6,921 100%	42,005 100%	\$10,835,321 100%
*00.0	*00°0	*00°0	-0-	-0-	*00°0	*00°0	*00.0	-0-	\$516,368 4.77%
*00.0	*00°0	*00°0 -0-	*00°0 -0-	*00°0	*00°0	-0-	*00°0	-0-	\$2,949,527 27.22%
-0-	-0-	*00°0	*00°0	-0- 0°00°0	-0-	-0-	-0-	-0-	\$653,130 6.03%
-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	\$1,135,386 10.48%
262,307 71.98%	-0-	-0-	-0-0	-0-	-0-	-0-	-0-	-0-	\$3,161,096 29.178
102,093 28.02%	526,666 100%	436,055 100%	18,749 1008	167,477	236,696 100%	264,478 100%	6,921 100%	42,005 100%	\$2,419,814 22.33\$
PERMANENT SCHOOL FUND	TREASURERS CASH	TRANSPORTATION FUNDS	STATE BUILDING FUNDS	HOUSING FINANCE AGENCY	MINNESOTA DEBT SERVICE FUND	MISCELLANEOUS ACCOUNTS	TACONITE AREA ENVIR. PROTECTION	N.E. MINNESOTA PROTECTION	GRAND TOTAL

STATE OF MINNESOTA STATE BOARD OF INVESTMENT NET CASH FLOW AVAILABLE FOR INVESTMENT

For period of October 1, 1986 - December 31, 1986

Teachers Retirement Fund Public Employees Retirement Fund State Employees Retirement Fund Public Employees Police & Fire Highway Patrol Retirement Fund Judges Retirement Fund Post Retirement Fund Supplemental Retirement Fund - Income Supplemental Retirement Fund - Growth Supplemental Retirement Fund - Money Market Supplemental Retirement Fund - Bond Fund Supplemental Retirement Fund - Index Supplemental Retirement Fund - Bond Mkt. Supplemental Retirement Fund - Guaranteed Minnesota Variable Annuity Fund	\$ (49,615.75) 697,019.60 127,447.55 4,007,027.08
Total Retirement Funds Net Cash Flow	\$ (18,553,209.57)
Permanent School Fund	(19,716,216.62)
Total Net Cash Flow	\$ (38,269,426.19)

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

TRANSACTION AND ASSET SUMMARY RETIREMENT FUNDS

	Total (000,000) (at market)	5864	6188 6177 6213	6260	6801	6812	2989	6751	9869	7299	7583	7618	8049	8429	8384	8450	8715	8488	8884	8490	8724	8864	8772
at market)	Equity % of Fund	52.5	53.7 54.5				•	•	•		•	_	_	-	9	М	50.3	ω	9	α	7	47.2	47.0
Asset Summary (at market)	Bonds % of Fund	41.2	42.0	40.7			•	•		•	•	42.9	N	N	N	0	41.4	4	S	~	46.5	46.0	46.0
A	Short-term % of Fund	6.3	44 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6) o o	, w	5.2	4.3	4.6	3,3	4.4	5.5	5.5	5,3	5.4	7.3	7.7	8.3	8.9	4.6	4.9	6.2	8.9	7.0
	Cash Flow	12	20 27 26	23.2	3.7 40.8	40	30	31	26	41	16	13	34	27	20	44	625	33	39	(48)	10	40	12
	Total	20	126 25	(62)	402	153	83	22	102	(21)	(44)	vo	28	(5)	(134)	9	552	177	206	(23)	(113)	(50)	(2)
actions	Stocks (000,000)	(71)	131 (5)	17	118	89	4	(10)	52	(22)	(42)	13	(8)	(3)	(131)	8	326	2	59	(67)	(117)	(3)	44
Net Transactions	Bonds (000,000)	91	(5)	(19)	284	84	79	32	20	(53)	(3)	(7)	36	-	(3)	(2)	226	175	147	14	4	(11)	(21)
		December 1984	January 1985 February	April	May June	July	August	September	October	November	December	January 1986	February	March	April	May	June	July	August	September	October	November	December

Tab C

MEMBERS OF THE BOARD: **GOVERNOR RUDY PERPICH** STATE AUDITOR ARNE H. CARLSON STATE TREASURER MICHAEL A. McGRATH SECRETARY OF STATE JOAN ANDERSON GROWE ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

February 23, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Administrative and Asset Allocation Committees

SUBJECT: Committee Reports

The Committees reviewed Part II of the staff's position paper on investment policy for the Basic Retirement Funds. Part II of the paper recommends a policy asset mix and various asset class targets for the Basic Funds. It also discusses the subject of market timing.

The Committees recommend adoption of the staff position paper. However, the Committees also believe that the market timing issue should be given further consideration by the IAC and staff. The Asset Allocation Committee plans to hold additional discussions in the near future.

A copy of Part II of the investment policy paper follows this report.

BASIC RETIREMENT FUNDS INVESTMENT POLICY

PART II
POLICY ASSET MIX, ASSET CLASS TARGETS, AND MARKET TIMING

Staff Position Paper February 1987

EXECUTIVE SUMMARY

Part I of Basic Retirement Funds' investment policy paper addressed the issues of investment objectives and risk tolerance. The securitization of promised benefits is the primary investment goal of the Basic Funds. However, high returns, that will permit pension cost reductions and/or benefit increases, are also desired. The Board is willing to accept considerable short-run volatility in portfolio returns in exchange for the opportunity to earn high long-run returns.

Building upon the conclusions of Part I, Part II of the investment policy paper considers three specific subject:

- o Policy asset mix
- o Asset class targets
- o Market timing

A pension plan's policy asset mix is the desired long-run allocation of plan assets among various broad asset classes. It represents that combination of asset classes believed to be most consistent with the plan's investment objectives and risk tolerance.

The approach used to determine an appropriate policy asset mix for the Basic Funds is the "strategic planning" method. This method builds a logically consistent case for a particular policy asset mix based upon a pension plan's investment objectives, investment theory, and historical and expected capital markets returns and risks. Applied to the Basic Funds, the strategic planning method translates the Basic Funds' investment objectives into three asset mix requirements:

- o To secure promised benefits, the policy asset mix must avoid financial catastrophes which might result from a severe economic depression or inflation.
- o To reduce pension costs and/or increase benefits, the policy asset mix must seek maximum returns, within the constraints of the first and third objectives.
- o To avoid excessive short-run volatility, the policy asset mix must achieve adequate diversification.

Based upon the strategic planning analysis, staff recommends that the Board's current policy asset mix for the Basic Funds be maintained. That policy asset mix is:

Equity Assets		75.0%
Common Stocks	60.0%	
Venture Capital	2.5	
Real Estate	10.0	
Resource Funds	2.5	
Fixed Income Assets		25.0
Bonds	22.0	
Cash Equivalents	3.0	
-		100.0%

The Basic Funds' policy asset mix is aggressively positioned in common stocks and venture capital, which serve as total return maximizing vehicles. Real estate and resource funds act as inflation hedges, while bonds are a deflation hedge. In addition, the non-common stock asset classes also produce meaningful diversification benefits in the total portfolio which is dominated by common stocks.

An asset class target is a diversified collection of securities within a particular asset class. It represents the set of feasible investment opportunities that best achieves the purposes for which the asset class is included in the policy asset mix. The selection of an appropriate asset class target completes the connection between the pension plan's investment objectives and policy asset mix.

In many cases, the full range of investment opportunities available in the market place to institutional investors should represent the asset class target. However, there may be specific circumstances under which the target should be restricted to a certain subset of securities within an asset class.

The following market indices are recommended as targets for the asset classes within the Basic Funds' policy asset mix:

Asset Class

- o Common Stocks
- o Bonds
- o Cash Equivalents
- o Real Estate
- o Venture Capital
- o Resource Funds

Asset Class Target

- o Wilshire 5000
- o Salomon Brothers Large Pension Fund Baseline Bond Index
- o 90-day Treasury Bills
- o Equitable Account #8
- o First Chicago Venture Capital Index
- o Portfolio of publicly held energy companies

Market timing is the short-run deviation from a policy asset mix in order to take advantage of perceived temporary over or undervaluations of particular asset classes. The potential gains from successful market timing are strikingly large. However, the potential losses from unsuccessful market timing are even greater.

Particularly for a large pension plan, such as the Basic Funds, the transactions expenses of implementing a market timing strategy could be significant. This cost consideration, when viewed in light of the highly uncertain outcome of market timing, makes such a strategy unattractive for the Basic Funds.

RECOMMENDED INVESTMENT POLICY STATEMENT: PART II

The Board desires to select a policy asset mix that is consistent with the investment objectives and risk tolerance established for the Basic Retirement Funds. Those investment objectives emphasize the securitization of the Basic Funds' pension obligations, while at the same time recognizing the cost reduction and/or benefit enhancement advantages of a high return policy. The Board views its tolerance for short-run return volatility in the Basic Funds' investment portfolio as being relatively high.

The Board has reviewed the available capital markets' riskreturn historical data. The Board believes that a large common
stock exposure in the policy asset mix is appropriate for the
Basic Funds. However, the Board seeks to protect the Basic Funds
from debilitating economic environments by holding deflation and
inflation hedge assets. Additionally, the Board seeks to avoid
excessive short-run return volatility by diversifying among
equity and fixed income assets.

The policy asset mix established by the Board for the Basic Funds is:

Equity Assets		75.0%
Common Stocks	60.0	
Venture Capital	2.5	
Real Estate	10.0	
Resource Funds	2.5	
Fixed Income Assets		25.0
Bonds	22.0	
Cash Equivalents	3.0	
TOTAL		100.0%

The Board also desires to select asset class targets that best achieve the purposes for which each of the various asset classes are included in the policy asset mix. The asset class targets chosen by the Board for the Basic Funds are:

Asset Class

- o Common Stocks
- o Bonds
- o Cash Equivalents
- o Real Estate
- o Venture Capital
- o Resource Funds

Asset Class Target

- o Wilshire 5000
- o Salomon Brothers Large Pension Fund Baseline Bond Index
- o 90-day Treasury Bills
 - o Equitable Account #8
 - o First Chicago Venture Capital Index
 - o Portfolio of publicly held energy companies

The Board does not view market timing as a viable option for the Basic Funds. The Board intends to alter the Basic Funds' asset mix only in the event of fundamental changes in: the Board's investment authority; the Basic Funds' investment objectives; or, the risk-return opportunities available in the capital markets.

SECTION 1: REVIEW OF PART I CONCLUSIONS

Part I of the Basic Retirement Funds' investment policy paper dealt with fund objectives and risk tolerance. Specifically, Part I identified three primary investment objectives for the Basic Funds. In order of importance, those investment objectives are:

- 1) Secure promised benefits.
- 2) Reduce employer/employee contributions and/or increase promised benefits.
- 3) Avoid excessive short-run volatility in portfolio returns.

Part I explained that the first and third objectives are best achieved through a "minimum risk" investment policy. But this policy also produces the lowest expected long-run returns. Conversely, the second objective is best achieved through a "maximum return" investment policy. However, this policy also results in the highest level of volatility in investment returns. Part I discussed these trade-offs between "minimum risk" and "maximum return" investment policies. The appropriate investment policy for the Basic Funds depends on the relative emphasis that the Board chooses to place on the three investment objectives.

The willingness of the Board to tolerate risk in the short-run figures prominently in its choice of an investment policy. Part I presented historical capital markets return data which demonstrated that asset class long-run returns are highly correlated with short-run risk. The implication is that the more volatility in short-run returns that the Board will accept, the higher will be the expected long-run pay-offs for the Basic Funds' investment portfolio.

The Board is unlikely to be satisfied with the significant short-run volatility inherent in an all-common stock portfolio, even though that portfolio probably would produce the greatest long-run returns. However, staff recommended in Part I that the Board continue to pursue an aggressive investment policy that incorporates a sizable equity exposure. Excessive short-run volatility can be avoided by maintaining a modest fixed income component and by diversifying among classes of equity assets (e.g., domestic and foreign common stocks, real estate, venture capital, etc.). This investment policy may result in quarters or even years of disappointing returns. Nevertheless, the financial characteristics of an active lives pension fund, such as the Basic Funds, are well-suited for an aggressive, long time horizon investment policy. If the Board is willing to view its tolerance for short-run risks as being relatively high, the long-run benefits are expected to be significant.

The goal of Part I was to formally present and prioritize the Board's investment objectives for the Basic Funds, as well as to establish the Board's attitude toward investment risk and reward. Part II's purpose is to follow-up on the concepts developed in Part I by presenting a specific set of asset mix recommendations. Part II will accomplish three tasks:

- o Recommend a policy (long-run) asset mix for the Basic Retirement Funds.
- o Specify a target for each asset class within the policy asset mix.
- o Consider the issue of market timing.

SECTION 2: POLICY ASSET MIX RECOMMENDATION

DEFINITION OF POLICY ASSET MIX

A pension plan's <u>policy asset mix</u> is the desired long-run allocation of plan assets among various broad asset classes. It represents that combination of asset classes that the plan sponsor believes is most consistent with the plan's investment objectives and risk tolerance.

By definition, a plan's policy asset mix is not adjusted in response to transitory market movements. It is changed only when the plan's investment objectives or risk tolerance are altered, or in the rare event that significant changes in the capital markets occur which affect the risk-return relationships between the different asset classes.

The choice of a policy asset mix is one of the most important investment decisions that a plan sponsor can make. The Board, like most plan sponsors, has focused considerable energy selecting and monitoring investment managers. But the impact of managers on the performance of the Basic Funds is dwarfed by the effects of the asset mix decision.

BRIEF HISTORICAL CAPITAL MARKETS REVIEW

The starting point for any asset allocation study is a review of historical capital markets risks and returns. The future is unlikely to mirror the past exactly. Nevertheless, there are established long-run relationships between asset classes that can be expected to hold in the future. Table 1 presents the well-known Ibbotson-Sinquefield data summarizing historical returns

and risks for common stocks, bonds, cash equivalents, and inflation over the period 1926-85. [1] Figure 1 reinforces the information in Table 1 by showing the cumulative value of \$1 invested in these three asset classes over the same period.

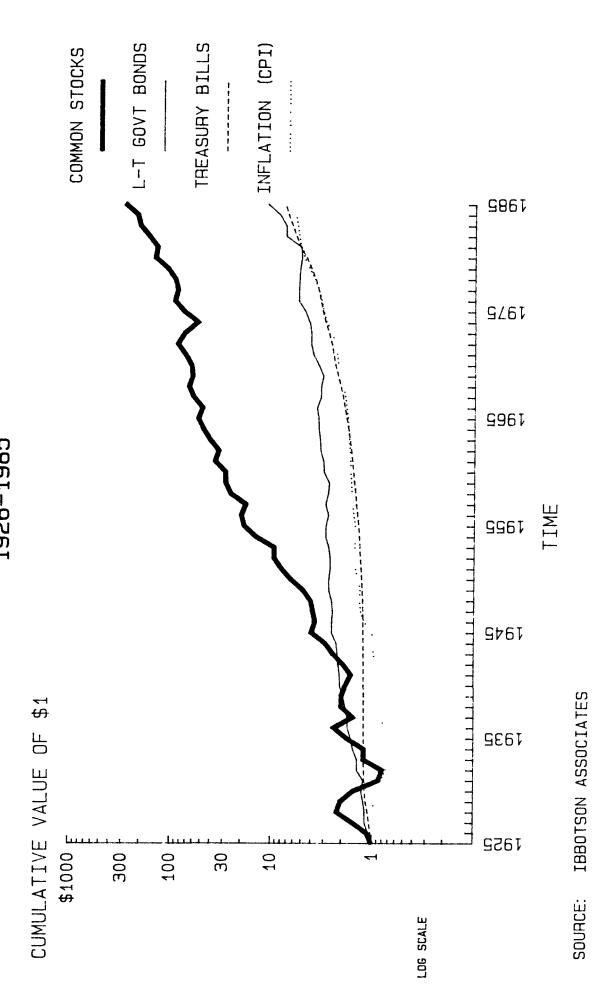
TABLE 1
Capital Markets Historical Performance
1926-1985

	Annual Compound Return	Annual Standard Deviation	Cumulative Value of \$1 Investment
Common Stocks	9.8%	21.2%	\$279.12
Long-term Govt. Bonds	4.1	8.2	11.03
U.S. Treasury Bills	3.4	3.4	7.47
Inflation	3.1	4.9	6.10

Source: Ibbotson Associates

Table 1 and Figure 1 stress concepts developed in Part I of this investment policy paper. Quite simply, common stocks have been by far the best performing asset class over the last 60 years. In fact, common stocks are the only asset class of the three analyzed that has provided a significant real (i.e., inflation-adjusted) return during the 1926-85 period. At the same time, common stocks have been the most volatile asset class, with a standard deviation of returns considerably above that of bonds or cash equivalents. [2] The implication of these historical risk-return data is that the patient investor is well-rewarded over the long-run for accepting short-run risk.

HISTORICAL CAPITAL MARKETS RETURNS CUMULATIVE INVESTMENT VALUES 1926-1985 FIGURE



An analysis of the historical risk-return data also provides information regarding the correlation of returns among the three asset classes. Assets whose returns do not move in the same direction at the same time (i.e., exhibit low correlations) are useful in constructing portfolios that dampen return volatility. The process of combining assets whose returns are not highly correlated is referred to as diversification. Table 2 presents correlation coefficients among stocks, bonds, and cash equivalents over the 1926-85 period.

TABLE 2
Capital Markets Historical Return Correlations
Inflation-Adjusted
1926-1985

	Common Stocks	L-T Govt Bonds	U.S. <u>T-Bills</u>
Common Stocks	1.00	0.20	0.09
L-T Govt Bonds	0.20	1.00	0.62
T-Bills	0.09	0.62	1.00

Source: Ibbotson Associates

Table 2 shows that the returns on bonds and cash equivalents exhibit historical correlations with common stock returns considerably less than the maximum possible value of 1.0. These relationships, along with the lower volatility of bond and cash equivalent returns, imply that combined in a portfolio with common stocks, bonds and cash equivalents can reduce the volatility of the total portfolio's returns.

Unfortunately, comprehensive historical risk-return information is available only for domestic common stocks, bonds, and cash equivalents. Risk-return information on other investable asset classes is of short history and generally unreliable quality. Data on foreign securities and real estate is gradually improving in quantity and quality. To date, that data indicates that foreign securities and real estate are at least as profitable and probably as volatile as domestic common stocks. Just as importantly, returns on these asset classes appear to have fairly low correlations with domestic common stocks.

STRATEGIC PLANNING APPROACH TO POLICY ASSET MIX SELECTION

A number of approaches are commonly used by pension plans to arrive at a policy asset mix. Appendix A discusses a representative group of these methods. Of the alternative asset allocation techniques, staff believes that the most effective approach is the "strategic planning" method. [3]

The strategic planning method, in essence, is an eclectic combination of both the qualitative and quantitative asset allocation techniques discussed in Appendix A. The strategic planning method uses the intuitive concepts derived from the qualitative techniques while avoiding much of these methods' arbitrariness. Further, it employs many of the valid conclusions of the quantitative techniques, while extending the analysis past the limits of the available risk-return data.

The strategic planning approach builds a logically consistent argument for a particular policy asset mix based upon a pension

plan's investment objectives, conventional investment theory, and objective observations concerning historical and expected capital markets returns and risks.

Applying the strategic planning approach to the Basic Funds, the starting point is the Basic Funds' investment objectives. Translated into asset mix requirements, those objectives are interpreted as follows:

- o To secure promised benefits, the policy asset mix must avoid financial catastrophes which might result from a severe economic depression or inflation.
- To reduce pension costs and/or increase benefits, the policy asset mix must seek maximum returns, within the constraints of the first and third objectives.
- o To avoid excessive short-run return volatility, the policy asset mix must achieve adequate diversification.

Consider the first asset mix requirement: Avoid financial catastrophes. A significant extended decline in the value of the Basic Funds' assets would seriously impair their ability to pay promised benefits. There are two potential causes of such a decline. The first is a severe economic depression of the magnitude of the Great Depression. The second is a hyperinflation, with consumer prices rising at double or triple digit annual rates.

In the case of an economic depression, the prospects for corporate profits would deteriorate. Common stock prices, both domestic and foreign, would plummet. The market values of real estate and resource assets would likewise decline drastically as deflation undercut the basis for their valuations.

In the case of a hyperinflation, the probable impacts on financial asset values are more complex. Bond prices would

surely decline as interest rates rose. Common stock prices might increase in nominal terms, but on average would probably be unable to keep pace with inflation.

In order to meet the first asset mix requirement, the Basic Funds should hold certain assets that act as a hedge against extreme debilitating economic environments. In the case of an economic depression, high quality, long-term bonds not only will maintain their values but will appreciate in price as interest rates fall. In the case of a hyperinflation, hard assets such as real estate and resource investments can be expected to appreciate in value at a rate at least equal to the inflation rate.

Skipping ahead, consider the third asset mix requirement: Achieve adequate diversification. Excessive volatility in portfolio returns over the short-run can be discomforting, even if long-run results are successful. Volatility can be reduced by establishing a policy asset mix that is diversified. As discussed above, diversification entails holding assets whose returns are not highly correlated. Bonds and inflation-hedge assets can serve the role of diversifiers to common stocks, in addition to acting as economic hedges. Cash equivalents are also effective diversifiers (and provide the Basic Funds with necessary liquidity), although they provide a lower expected return than bonds or inflation-hedge assets.

Finally, consider the second asset mix requirement: Seek maximum returns. With bonds, inflation-hedge assets, and cash equivalents satisfying the first and third requirements, the remainder of the policy asset mix can be devoted to earning the

maximum available returns. Common stocks are the most effective total return vehicles available to a large pension plan seeking maximum returns. They have historically provided superior returns. In addition, their risk characteristics are well-quantified. And finally, they offer a high degree of investment management flexibility. [4]

POLICY ASSET MIX RECOMMENDATION AND RATIONALE

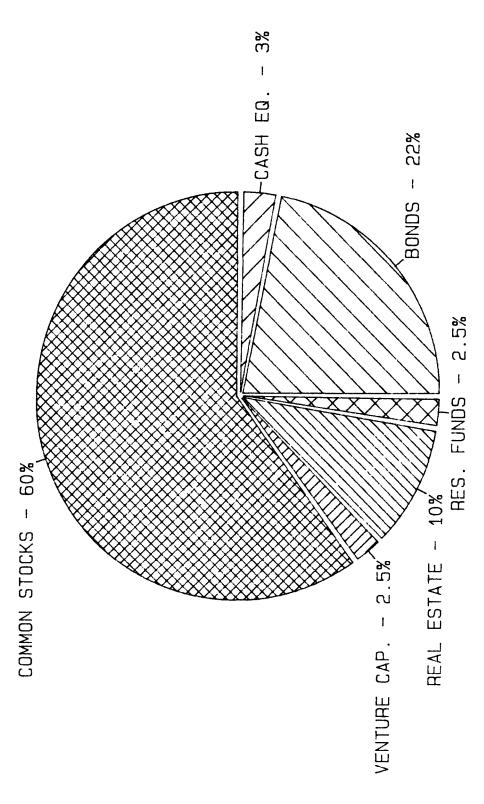
How should the policy asset mix be allocated among common stocks, bonds, inflation-hedge assets, and cash equivalents? The 1983 staff report on the Basic Retirement Funds recommended, and the Board subsequently adopted, the policy asset mix shown in Table 3 and Figure 2.

TABLE 3
Basic Retirement Funds
Current Policy Asset Mix

Equity Assets		75.0%
Common Stocks	60.0	
Venture Capital	2.5	
Real Estate	10.0	
Resource Funds	2.5	
Fixed Income Assets		25.0
Bonds	22.0	
Cash Equivalents	3.0	
TOTAL		100.0

The strategic planning method supplies the rationale for these policy allocations. With respect to bonds, several considerations underlie the assigned 22% policy weight. First, in a severe deflation the bond component is expected to appreciate significantly in value. With a 22% weight in the total portfolio, such an increase would offset a sizable portion of the potentially large declines in equity asset values. Second, the bond allocation is expected to add meaningfully to

FIGURE 2 CURRENT POLICY ASSET MIX BASIC RETIREMENT FUNDS



POLICY ASSET MIX

the diversification of the total portfolio, helping to counter the short-run volatility of the large equity component. (Assuming normal asset class risk-return relationships and a 5-10 year time horizon, most quantitative asset allocation models generate approximately a 20-30% recommended weighting in fixed income assets.) Finally, state law permits no more that 75% of the total portfolio to be invested in equity assets. The combined 25% bond and cash equivalents allocation satisfies that restriction.

Because cash equivalents are the lowest expected return asset class, their allocation in the policy asset mix is held to a minimal 3%. This allocation is the smallest that can be maintained and still provide the Basic Funds with adequate liquidity.

Real estate and resource funds are assigned a combined 12.5% policy allocation. Given the uncertain response of equity financial asset values to an environment of high inflation, the inflation-hedge allocation in the policy asset mix is somewhat arbitrary. However, presuming that real estate and resource funds do appreciate in value along with inflation, their allocations are large enough to significantly offset losses on the other components of the total portfolio. Further, the inflation-hedge allocation is also sufficiently large to meaningfully contribute to total portfolio diversification.

With the economic hedge and diversification allocations established, the remainder of the portfolio is allocated to total return assets, specifically common stocks and venture capital.

[5] The recommended policy asset mix is aggressive in the sense

that it has a sizable common stock component. This large allocation is consistent with the Board's relatively high risk tolerance and desire to pursue a high return investment policy for the Basic Funds.

Given existing legislative investment authority, staff recommends that the Basic Funds' current policy asset mix, described above, not be altered. Staff believes that this policy asset mix has effectively satisfied, and will continue to satisfy, the Basic Funds' investment objectives. In the absence of important modifications of those objectives or fundamental changes in the capital markets, staff expects that this asset mix will prove viable for the foreseeable future. [6]

EFFECT OF POTENTIAL NEW LEGISLATIVE AUTHORITY

The Board has recently proposed legislation that would expand its investment authority. Most importantly, the proposed new authority would permit investments in foreign securities. It would also raise the limit on investments in alternative equity assets (defined in statute as real estate, venture capital, resource funds, and, prospectively, foreign securities) to 35% of the total portfolio from the current 20%. Further, it would increase the upper limit on equity investments to 85% of the total portfolio. As of the date of this report, the status of the Board's legislation was undecided.

If the expanded investment authority should be approved by the Legislature, staff would modify its policy asset mix recommendations slightly. Specifically, staff would propose the policy asset mix shown in Table 4 and Figure 3.

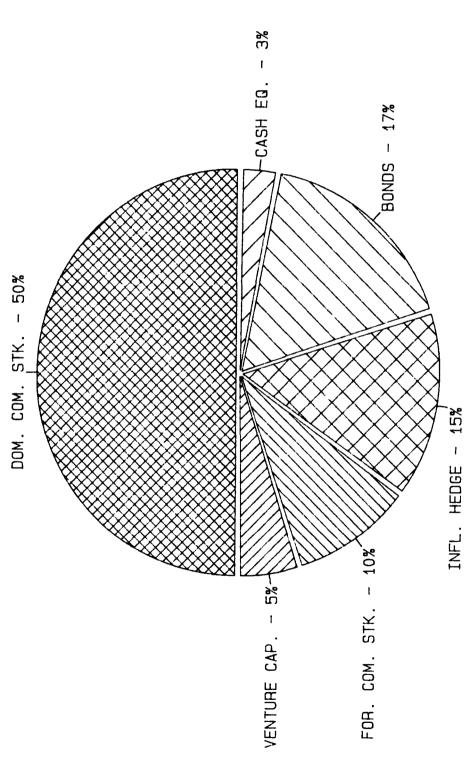
TABLE 4
Basic Retirement Funds
Proposed Policy Asset Mix
Contingent Upon Legislative Approval

Equity Assets		80.0%
Domestic Common Stocks	50.0	
Foreign Common Stocks	10.0	
Venture Capital	5.0	
Real Estate, Resource Funds	15.0	
Fixed Income Assets		20.0%
Domestic Bonds	17.0	
Cash Equivalents	3.0	
TOTAL		100.0%

The opportunity to invest in foreign securities offers additional diversification opportunities to the Board. Staff recommends reducing the policy allocation to domestic common stocks to accommodate the foreign common stock component. Staff also recommends expanding the inflation-hedge and venture capital allocations modestly. As a net result, staff recommends a total equity asset policy weight five percentage points higher than currently targeted. This larger equity allocation will offer higher expected long-run returns. But because of the added diversification characteristics of foreign common stocks, the short-run volatility of the total portfolio is not expected to be adversely affected.

FIGURE 3

PROPOSED POLICY ASSET MIX CONTINGENT ON NEW INVESTMENT AUTHORITY BASIC RETIREMENT FUNDS



POLICY ASSET MIX

INFLATION HEDGE COMPOSED OF REAL ESTATE AND RESOURCE FUNDS

SECTION 3: ASSET CLASS TARGETS

DEFINITION OF AN ASSET CLASS TARGET

A plan sponsor should do more than simply specify a policy asset mix. If a selected policy asset mix is to be fully consistent with the pension plan's investment objectives and risk tolerance, appropriate asset class targets also must be established.

An asset class target is a diversified collection of securities within a particular asset class. It represents the set of feasible investment opportunities that the plan sponsor believes best achieve the purposes for which the asset class is included in the policy asset mix. The plan's investments in the asset class, in aggregate, should reflect the risk-return characteristics of the selected asset class target.

Ignoring the specific circumstances of a particular pension plan, the most appropriate asset class targets are broad market indices for those asset classes comprising the plan's policy asset mix (e.g., the Wilshire 5000 for domestic common stocks, the Salomon Broad Investment-Grade Bond Index for domestic bonds). These market indices represent the full range of investment opportunities within the asset classes available to institutional investors. However, there may be situations in which the plan sponsor should restrict the composition of an asset class target. There are four primary target-restricting cases:

o An asset class is included in the policy asset mix for purposes other than total return maximization.

- o The financial nature of the plan sponsor's business makes it desirable to exclude certain types of securities within an asset class.
- o Statutory or regulatory requirements prohibit ownership of certain securities within an asset class.
- o The plan sponsor perceives certain permanent investment opportunities within an asset class.

In the first case, the plan sponsor includes certain asset classes in the policy asset mix for reasons other than producing the maximum expected return on total plan investments. The plan sponsor should limit the securities held in such a special purpose asset class to those consistent with the desired purpose. For example, if bonds are included in the policy asset mix as a deflation hedge, it makes no sense to own low-rated bonds that have a high probability of default in the event of an economic depression, even if the low-rated bonds earn higher returns under normal economic conditions. [7]

In the second case, the plan sponsor wishes to avoid certain securities whose returns are highly correlated with the plan sponsor's economic prospects. For example, corporations should not own large positions of their own stock in their employees' pension plans. In periods when the corporation's profit outlook is poor, its stock will also perform poorly, detracting from pension plan performance at a financially inappropriate time.

In the third case, a pension plan is prohibited outright from owning particular types of securities. For example, many public pension plans operate under legal lists which permit ownership of only certain specified securities. Securities not on these legal lists are ineligible for inclusion in the plans' investment portfolios.

In the fourth case, the plan sponsor believes that certain persistent investment opportunities exist within an asset class. In that case, the plan sponsor may wish to concentrate investments within the asset class in those opportunities. For example, it is well-documented that over the last 60 years small capitalization stocks have outperformed large capitalization stocks. A plan sponsor might wish to permanently emphasize small capitalization stocks in the plan's common stock component.

In each of these four situations, the decision to limit the types of securities held in a particular asset class should be reflected in the target for that asset class. By doing so, the plan's investment opportunities are reconciled with its policy asset mix.

BASIC FUNDS ASSET CLASS TARGET RECOMMENDATIONS

Staff recommends the the market indices listed in Table 5 be designated as asset class targets for the Basic Funds' policy asset mix. A description of the rationale behind each of these asset class target recommendations is provided in Appendix C.

TABLE 5
Basic Retirement Funds
Policy Asset Mix
Recommended Asset Class Targets

Asset Class

- o Domestic Common Stocks
- o Bonds
- o Cash Equivalents
- o Real Estate
- o Venture Capital
- o Resource Funds

Asset Class Target

- o Wilshire 5000
- o Salomon Brothers Large Pension Fund Baseline Bond Index
- o 90-day Treasury Bills
- o Equitable Account #8
- o First Chicago Venture Capital Index
- o Portfolio of publicly traded energy companies

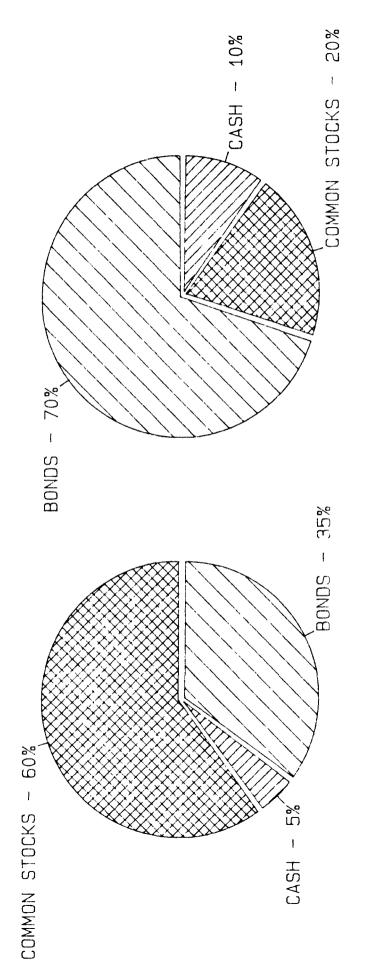
SECTION 4: MARKET TIMING

POLICY ASSET MIX VERSUS TACTICAL ASSET MIX

It is important to distinguish between a pension plan's policy (long-run) asset mix and its potentially different tactical (short-run) asset mix. As defined in Section 2, a pension plan's policy asset mix represents that combination of asset classes best-suited to satisfy the plan's investment objectives and risk tolerance. The policy asset mix is a long-run equilibrium concept. It assumes that "normal" risk-return relationships between asset classes exist. The policy asset mix expresses no opinion as to whether current market prices are out-of-line relative to "fair" values.

Conversely, a pension plan's tactical asset mix reflects the plan sponsor's (or investment managers') perceptions as to the current attractiveness of available asset classes. For example, consider a hypothetical pension plan's policy asset mix and its current tactical asset mix, as illustrated in Figure 4. The plan's policy is to invest 60% of its assets in stocks, 35% in bonds, and 5% in cash equivalents. This is the asset mix that the plan would hold if the plan sponsor believed that stocks, bonds, and cash equivalents were in-line with their normal relative values. However, the hypothetical plan sponsor currently believes stocks to be significantly overvalued relative to the other two asset classes. As a result, the plan's tactical asset mix is 20% stocks, 70% bonds, and 10% cash equivalents. If stock prices decline in the short-run as the plan sponsor expects, thereby removing the perceived overvaluation, the tactical asset mix will be adjusted back toward the policy asset mix.

FIGURE 4
HYPOTHETICAL PENSION PLAN
POLICY VS. TACTICAL ASSET MIX



POLICY ASSET MIX

TACTICAL ASSET MIX

Changes in tactical asset mix caused by perceived shifts in asset class relative values are referred to as <u>market timing</u>. Market timing decisions do not affect the pension plan's policy asset mix. Market timing is a short-run strategy that attempts to add value to the returns produced by the long-run strategy incorporated in the policy asset mix.

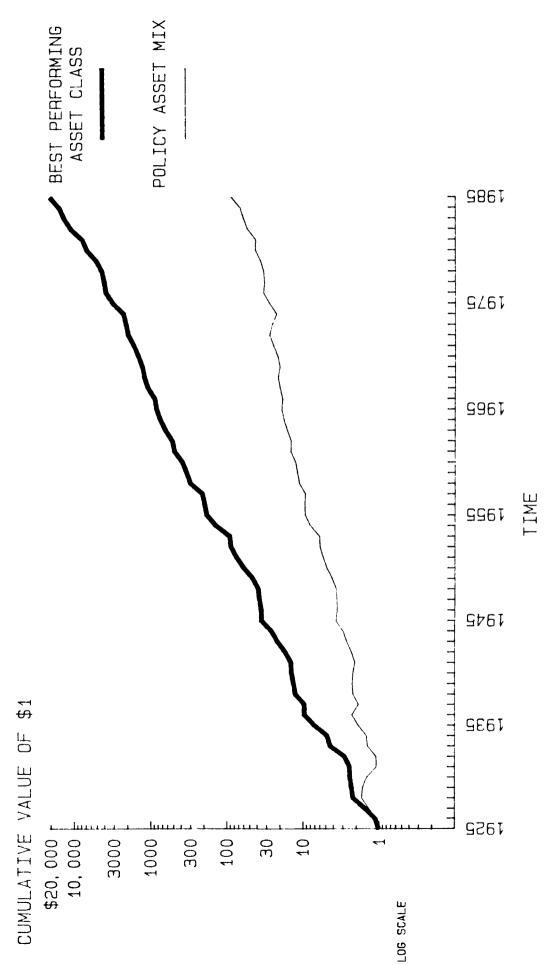
Most pension plans do not pursue market timing. There are a number of reasons for this stance and they are discussed at length below. If a pension plan does not utilize market timing, then by definition there is no difference between its policy and tactical asset mixes. In the past, the Board has not attempted market timing for the Basic Funds. Over the last five years, the Board has maintained a essentially constant allocation to stocks, bonds, cash equivalents, and alternative equity assets.

ATTRACTIONS OF MARKET TIMING

In hindsight, market timing is always a seductively attractive option. As discussed, the asset mix decision has an overwhelming impact on the performance of a pension plan. Therefore, successfully anticipating relative movements in the market values of the various asset classes could greatly enhance the returns that a pension plan could earn compared to merely following its constant policy asset mix.

[8] Figure 5 illustrates the potential value-added from successful market timing. Figure 5 plots the cumulative value of an investment in the best performing asset class each year since 1926. It is assumed that annually the plan sponsor successfully anticipates which asset class will perform best that year and shifts all of the plan's investments into that asset class. Also shown is the cumulative value

SUCCESSFUL MARKET TIMING PERFORMING ASSET CLASS VS. POLICY ASSET MIX FIGURE 5 POTENTIAL BENEFITS OF BEST



SOURCE: IBBOTSON ASSOCIATES

of an investment in a policy asset mix composed of 60% stocks, 35% bonds, and 5% cash equivalents. One dollar initially invested in the best performing asset class grows to over \$20,600 from 1926-85, or a 17.7% average annual compounded return. One dollar initially invested in the 60/35/5 policy asset mix grows over 60 years to \$101.98, or a 7.9% average annual compounded return. The superior performance of successful market timing is striking, outperforming the policy asset mix by almost 10 percentage points per year on average.

The example in Figure 5 is unrealistic in that omniscience is not an attribute possessed by any plan sponsor or investment manager. Further, no pension plan would ever shift all of its investments back and forth among asset classes. In addition, transactions costs are not included in the analysis. Nevertheless, if a plan sponsor could forecast the best performing asset class with some level of skill, the potential for added returns is significant. This thought is especially appealing in today's investment environment when stock prices have reached record highs and the most logical path for stock prices would seem to be down.

THE CASE AGAINST MARKET TIMING

Despite the apparent attractiveness of market timing, the case against short-run shifts in asset mix is compelling. Figure 6 provides insights into the pitfalls of market timing. As opposed to Figure 5, Figure 6 graphs the cumulative performance of an investment in the worst (instead of the best) performing asset class over the 1926-85 period. Again, the assumption is made that the plan sponsor has perfect foresight, but now each year perversely shifts all of the plan's assets into the upcoming year's worst performing asset class.

WORST PERFORMING ASSET CLASS POLICY ASSET MIX UNSUCCESSFUL MARKET TIMING ET CLASS VS POLICY ASSET MIX ASSET CLASS FIGURE 6 9 H POTENTIAL COSTS WORST PERFORMING CUMULATIVE VALUE OF \$1 \$100 F 30 10 0.1 LOG SCALE

SOURCE: IBBOTSON ASSOCIATES

9861

9791

9961

9961

9761

9E61

1925

0.01

One dollar initially invested in the worst performing asset class shrinks to \$.08 during the 1926-85 period, or a -4.1% average annual compounded return. Thus, the worst performing asset class strategy underperformed the 60/35/5 policy asset mix by 12 percentage points per year.

Using the policy asset mix strategy as a base for comparison, the ratio of inferior returns under the worst-case strategy to superior returns under the best case strategy is 1.2 times. The implication of this simple analysis is that the maximum downside risk of market timing is greater than the maximum upside rewards. The risks to poor market timing are greater than the rewards because the policy asset mix used as a benchmark already emphasizes the highest return asset, common stocks. Not being invested at all in common stocks when they perform relatively well is expensive compared to merely increasing the exposure to common stocks in those same periods.

A second important argument against market timing is the observed tendency of the stock market to make abrupt and short-lived moves at important turning points. While common stocks have significantly outperformed bonds and cash equivalents over the last 60 years, the bulk of those superior returns can be found in a small number of fairly short time periods.

As a result, the odds are heavily stacked against the market timer. A plan sponsor missing just a few key quarters of strong market performance would have found the pension plan's performance quite disappointing over the last twenty years. In fact, a market timing plan sponsor who is right 50% of the time, over a long interval, will almost certainly produce returns inferior to those of a constant asset mix tilted toward common stocks. It has been estimated that a market

timing strategy must be correct over 75% of the time in order to justify the cost of missed opportunities. [9] This is a record that few, if any, plan sponsors or investment managers can claim.

The last major argument against market timing is that short-run shifts in asset mix can be very expensive for a large pension plan, such as the Basic Funds. The logistics of the process are awesome. For a market timing strategy to have any significant impact on a pension plan's performance, it should effect at a minimum roughly 20% of the plan's assets. For large pension plans, this 20% figure translates into a very sizable amount of dollars being moved back and forth between asset classes.

The Basic Funds assets total almost \$5 billion in market value. Therefore, a market timing segment of the Basic Funds would have to be at least \$1 billion in order to be a relevant influence on portfolio returns. Presumably, the market timing role would be assigned to a single external investment manager. (Selecting more than one market timing manager would defeat the purpose of the strategy if the managers were to pursue divergent tactical asset mixes.) Therefore, the Board would be entrusting considerably more assets to a single active manager than it has chosen to do so up until now.

Further, the transactions costs of implementing a \$1 billion market timing strategy undoubtably would be large. Turnover in market timing strategies usually exceeds 100% per year. If the market timing manager shifted between stocks, bonds, and cash equivalents directly, the ensuing trading costs might be prohibitive. The use of financial futures could significantly reduce transactions costs. Even then, however, the market impact of \$1 billion trades in financial futures would be material.

STAFF MARKET TIMING RECOMMENDATIONS

Staff recommends that the Board not implement a market timing strategy for the Basic Funds. Most importantly, staff believes that the sheer size of the Basic Funds makes market timing an expensive and impractical strategy. Further, staff believes that the odds of successful market timing are too small to justify such a strategy, given that the cost of ineffective market timing is significant.

FOOTNOTES

- 1. See Reference [1] for more information.
- 2. These historical results clearly are not coincidental. Common stocks represent corporate ownership and, therefore, are much more sensitive to economic events than are bonds and cash equivalentrs which are high quality debt investments. Unless the United States' free market economy is severely disrupted, these historical risk-return relationships can be expected to hold into the future as well.
- 3. The term "strategic planning" was coined by Lewis Bailey Associates. See Reference [2] for further discussion.
- 4. See Appendix B for an analysis of the expected distribution of returns under various asset mixes.
- 5. Common stocks receive considerably more weight than venture capital due to the relative illiquidity and immaturity of the venture capital market.
- 6. This paper does not address the issue of rebalancing the portfolio's actual asset mix periodically back to the policy asset mix. Part III of the investment policy paper will deal with this issue.
- 7. Low-rated, or junk bonds, may be very desirable investments. But their financial characteristics are much more closely aligned to common stocks than investment grade bonds. Thus low-rated bonds should serve as equity substitutes rather than deflation-hedge instruments.
- 8. However, it must be noted that an investor with perfect foresight would earn considerably higher returns through stock selection

than asset mix selection. The best performing stock each year by far exceeds the returns on the best performing asset class.

9. See Reference [3] for more information.

REFERENCES

- 1. Ibbotson Associates, Stocks, Bonds, Bills, and Inflation: 1986 Yearbook, 1986.
- 2. Lewis, Bailey Associates, <u>Investment Planning Papers</u>, 1983.
- 3. Jeffery, Robert H., "The Folly of Stock Market Timing," Harvard Business Review, July August, 1984.

APPENDIX A

ALTERNATIVE APPROCHES TO POLICY ASSET MIX SELECTION

How might the Board go about determining an appropriate policy asset mix for the Basic Retirement Funds? There are a number of approaches commonly used by pension plans. They can be classified into three broad categories: Qualitative, quantitative, and eclectic. A representative list of methods within these three main categories is shown in Table Al.

TABLE A1 ALTERNATIVE ASSET MIX SELECTION METHODS

- A. Qualitative Techniques
 - 1. Investor consensus
 - 2. Experiential
 - 3. Market capitalization
- B. Quantitative Techniques
 - 1. Minimum return target
 - 2. Liability simulation
 - 3. Efficient frontier
 - 4. Utility maximization
- C. Eclectic Techniques
 - 1. Strategic planning

Qualitative techniques require only a minimal knowledge of both the capital markets and the particular pension plan under consideration. These techniques basically operate on a rule-of-thumb basis. Their simplicity and ease of application are their chief positive attributes. Quantitative techniques are more complex. They require a formal specification of the risk-return relationships between various asset classes. This information is processed mathematically to arrive at the appropriate policy

asset mix. Finally, eclectic techniques combine elements of both the qualitative and quantitative techniques, benefitting from the insights produced by both approaches. A brief description of each technique listed in Table Al follows.

INVESTOR CONSENSUS

This approach is the rather unsophisticated process of merely It assumes that the asset allocation "following the herd." strategy of the average investor is an appropriate and reasonable one for the pension plan under consideration. The advantage of this approach lies in its simplicity as well as the comfort level that it provides. No analysis of plan investment objectives, forecasts of asset class risks and returns, or complicated quantitative methods are required. Further, plan sponsors often attain a certain sense of confidence by taking positions similar to those of other pension plans. Its drawbacks similarly are related to its simplicity. No consideration is given to the particular needs of the plan. Nor is any attempt made to improve decisionmaking by applying quantitative techniques. valuable information relating to capital markets opportunities and risks facing the plan are likely to be ignored.

EXPERIENTIAL

Utilizing the wisdom and intuitive insights of seasoned investors within or outside the pension plan is referred to as the experiential method. These individuals possess the accumulated investment experience of years of professional practice. Thus, they are assumed to be able to identify the

proper asset mix based upon their knowledge of the capital markets and their understanding of the investment objectives of the fund. Ideally, the experienced investor should be able to qualitatively incorporate much of the quantitative techniques described below into his/her decisionmaking. By adding his/her own intuitive "feel" for the markets the appropriate policy asset mix can be determined. Unfortunately, individuals possessing such vast knowledge are rare and their wisdom is unlikely to be made available directly to a pension fund. Paid consultants may provide some of this experienced advice, but that advice is often very conventional and not particularly valuable.

MARKET CAPITALIZATION

Another approach to policy asset mix selection is simply to hold the desired asset classes in the same proportion those asset classes represent of the capital markets' total value. For example, if common stocks make up 50% of the United States' institutionally-investable wealth, the plan sponsor would assign common stocks a 50% weighting in the policy asset mix. This method has some grounding in investment theory, which argues that investors should hold a portfolio composed of assets weighted in proportion to their market values. However, like the investor consensus method, the market capitalization method ignores both the investment objectives of the pension plan and opportunities and risks existing in the capital markets.

MINIMUM RETURN TARGET

This method sets a desired rate of return objective. The mix of assets which minimizes the probability of failing to achieve this target return is calculated. This approach particularly is useful in situations where minimum real rate of return targets represent an integral part of the pension plan's objectives. The major difficulty associated with this approach is that often a wide range of asset mixes will minimize the probability of attaining a certain target return. The range may be so large as to be of little value in determining an appropriate policy asset mix.

LIABILITY SIMULATION

It is possible to consider the interaction of alternative asset mixes and projected liabilities of the pension plan. In this way the liability simulation method integrates the investment process with the plan's responsibility to provide an adequate level of funding at the lowest possible cost. The liability simulation method usually is presented in terms of the probability of achieving a certain contribution-to-payroll or funded liability ratio. The advantage of this approach is that it deals not only with the asset side of pension policy equation, but the liability side as well. It considers the complete financial well-being of the plan. A drawback to this method is that it adds an additional layer of estimated inputs in the form of actuarial data, thus further complicating the analysis.

UTILITY MAXIMIZATION

This approach attempts to quantitatively define the plan sponsor's risk-return preferences. Combined with a specification of the plan sponsor's rate of return objectives, it is possible to determine the policy asset mix which produces the greatest level of expected satisfaction or utility for the plan sponsor. The primary attribute of this approach is that it necessitates a formal analysis of the plan sponsor's willingness to bear risk. The major disadvantage is that it may be difficult to specify the risk-return preferences of a pension plan with a diverse group of trustees and constituencies.

STRATEGIC PLANNING

Described in Section 2.

APPENDIX B

SIMULATED RESULTS OF VARIOUS POLICY ASSET MIXES

The strategic planning method was utilized in Section 2 to develop a policy asset mix for the Basic Funds. The recommended policy asset mix is designed to produce maximum returns for the the constraints of protecting against Basic Funds, given debilitating economic environments and avoiding excessive shortrun return volatility. Left unanswered has been the question: What range of portfolio returns can be expected from the recommended policy asset mix and alternative asset mixes? That question is best answered by a computer model that simulates portfolio returns given assumptions concerning asset classes! expected risks and returns. In its analysis, staff used an asset mix simulator supplied by Richards & Tierney (R&T), the Board's consultant. The R&T model requires the user to provide expectational values for a number of financial and economic variables. The assumptions used by staff are shown in Tables B1-B3.

TABLE B1
Expected Asset Class Returns and Standard Deviations

Asset Class	Expected Real <u>Return</u>	Expected Standard Deviation
Common Stocks	6.0%	20.0%
Bonds	2.0	10.0
Real Estate	3.0	4.0

TABLE B2
Expected Asset Class Correlations

	Common Stocks	Bonds	Real <u>Estate</u>	Suprise <u>Inflation</u>
Common Stocks	1.00	0.65	0.00	-0.20
Bonds	0.65	1.00	0.00	-0.40
Real Estate	0.00	0.00	1.00	0.20
Surprise Inflation	-0.20	-0.40	0.20	1.00

TABLE 3
Expected Values for Other Variables

Current short term interest rate	= 6.0%
Cash or surprise inflation standard deviation	= 2.0%
Current inflation rate	= 5.0%
Long-term imbedded inflation rate	= 5.0%

The expectational values provided by staff are relatively conventional. The only serious questions arise regarding real estate expected returns and standard deviations. There are two possible approaches. In the first case, data from commingled real estate funds can be used. Due to the smoothing effect of real estate appraisals, this approach produces surprisingly low standard deviations of returns. The alternative is to use data from the few limited studies of actual real estate transactions that have been conducted. These studies indicate considerably higher standard deviations of returns. Staff chose the former approach largely due to the fact that all of the Board's real estate investments are in commingled funds.

Using the expectational values shown in Tables B1-B3, staff applied the R&T asset simulator to three different policy asset mixes:

^{1) 100%} common stocks

^{2) 60%} stocks, 35% bonds, 5% cash equivalents

3) 63% stocks, 22% bonds, 3% cash equivalents 12% real estate

The three asset mixes were simulated over a ten year period. For each year 200 simulated outcomes were produced. The distribution of outcomes for each of the asset mixes for one year and ten years are shown in Table B4 and Figures B1 and B2.

TABLE B4
Alternative Asset Mixes
Simulated Portfolio Returns: One and Ten Years

	ON	E YEAR	
			63% CS
	100%	60% CS	22% BD
	Common	35% BD	3% CE
Percentile	Stocks	_5% CE	12% RE
Minimum	-39.3%	-35.5%	-28.8%
5	-23.9	- 13.5	- 8.1
10	-12.6	-7.2	- 3.6
25	-0.7	1.2	2.2
50	10.6	11.1	10.1
75	22.7	19.3	18.5
90	33.9	26.3	28.5
95	43.1	30.2	32.1
Maximum	55.2	37.1	48.0
		N YEARS	
	(Ann	ualized)	
			63% CS
	100%	60% CS	22% BD
	Common	35% BD	3% CE
Percentile	<u>Stocks</u>	5% CE	12% RE
Minimum	-4.9%	-3.5%	-4.4%
5	-1.2	-0.1	1.2
10	1.8	2.8	3.0
25	4.9	5.6	5.8
50	8.5	8.4	8.7
75	13.4	11.5	11.6
90	16.8	15.1	14.9
95	18.3	17.6	16.5

This analysis produces a number of interesting observations.

Beginning with the one year results, first, as expected the 100%

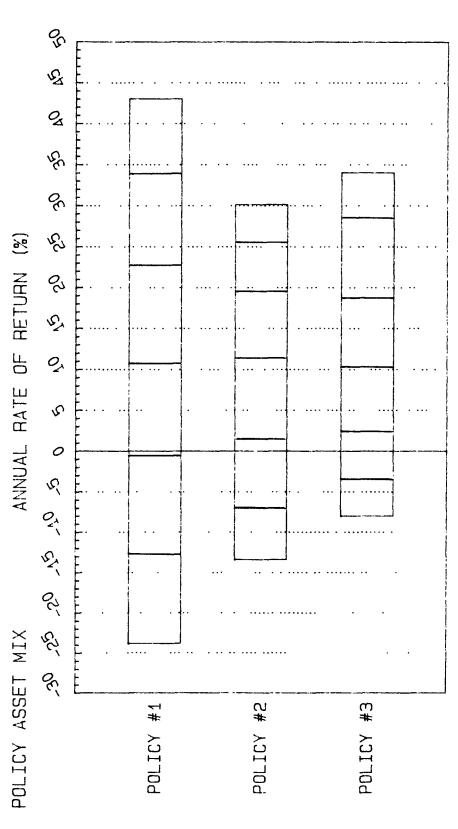
23.4

Maximum

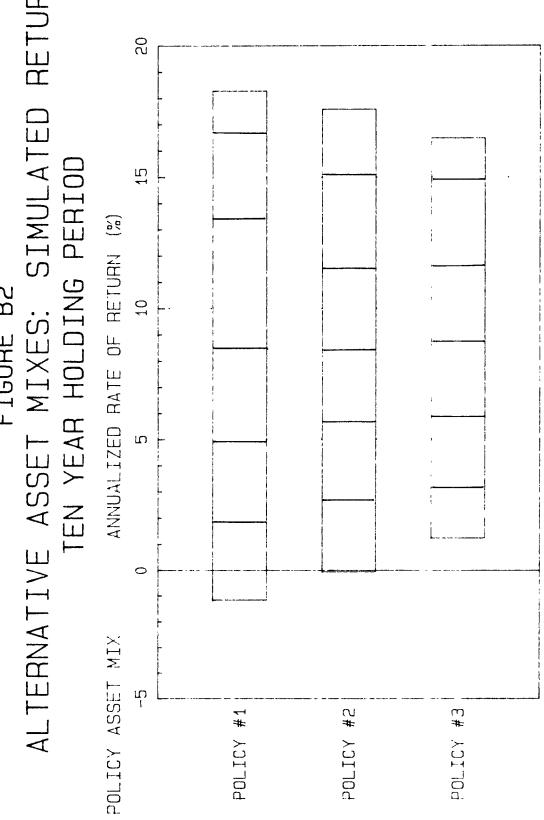
20.3

20.4









REBALANCED ANNUALLY

RICHARDS & TIERNEY SOURCE:

common stock asset mix is quite volatile in the short-run relative to the other two asset mixes. For the one year period, the range of possible outcomes is much more dispersed under policy #1 than it is under the other policies. Second, the diversification benefits of adding bonds, cash equivalents, and real estate to the asset mix are clear. The one year dispersion of results declines moving from policy #1 to policy #2 as bonds and cash equivalents are added to the asset mix. The one year dispersion is further reduced by adding real estate to policy #3. Third, adding bonds, cash equivalents, and real estate to the asset mix does reduce the downside one year results to tolerable levels. Ignoring the minimum returns (which in these types of simulations are usually aberrations), the 5th percentile one year return under policy #1 are a dismal -23.9%. Under policies #2 and #3, the 5th percentile one year return is a disappointing, but much more acceptable -13.5% and -8.1%, respectively.

Moving to the ten year annualized results, first, the 100% common stock asset mix is not nearly as volatile relative to the other two asset mixes for the ten year period as it is for the one year period. The dispersion of ten year results for policy #1 is similar to that of policies #2 and #3. Second, the diversification benefits of bonds, cash equivalents, and real estate are much less significant over ten years than over one year. Nevertheless, the diversified policies #2 and #3 do produce slightly higher 5th percentile returns than does policy #1, thus indicating some protection against unacceptably poor performance.

APPENDIX C

EXPLANATION OF ASSET CLASS TARGET RECOMMNEDATIONS

Section 3 presented staff's asset class target recommendations for each of the asset classes included in the Basic Funds' policy asset mix. The rationale behind each of these recommendations is discussed below.

COMMON STOCKS

None of the four target-restricting circumstances described in Section 3 currently applies to the domestic common stock component of the Basic Funds' policy asset mix. In the first case, the domestic common stock component is included in the policy asset mix to achieve maximum total returns. In the second case, for numerous reasons, it is impractical to avoid economic sectors of the stock market simply because they are highly correlated with Minnesota's tax revenue base. In the third case, there currently are no substantive legal restrictions on the Basic Funds common stock investments, although, as the later phases of the Board's South Africa resolution are implemented this situation will change. In the fourth case, there do exist certain documented sources of persistent above average returns in the stock market (e.g., low capitalization stocks, low price-tolow price-to-earnings stocks, etc.). book value stocks. Nevertheless, at this time staff is not prepared to recommend a specific strategy to exploit these market "anomalies." This may be a subject of future research by staff.

Given these considerations, staff believes there is no reason to limit the Basic Funds' investments in the domestic stock market. Therefore, staff recommends that the Wilshire 5000, which represents essentially the entire U.S. stock market, be used as the domestic common stock asset class target. [1]

BONDS

Of the four target-restricting cases, only the first applies to the bond component of the Basic Funds' policy asset mix. Bonds are included not to maximize total portfolio returns, but to provide deflation hedge and diversification benefits. As a result, it is not appropriate simply to use a broad bond market index as the asset class target. Rather, the target should reflect the special role that bonds play in the policy asset mix.

A true deflation hedge would be composed of only high quality, very long-lived bonds. For example, 30-year zero coupon Treasuries provide maximum portfolio protection in the event of a economic depression. But long-lived bonds also produce highly volatile returns under normal economic conditions. Further, the correlation of their returns with common stock returns is higher than that of shorter-lived bonds. Thus, the diversification benefits of long-lived bonds are not as great as those of shorter-lived bonds. The bond asset class target must take into account both the deflation hedge and diversification needs of the Basic Funds' bond component. Staff believes that the Salomon Brothers Large Pension Fund (LPF) Baseline Bond Index effectively balances the trade-off between these two requirements, and thus should be used as the bond asset class target.

The LPF Baseline Bond Index differs from conventional bond market indices, such as the Salomon Broad Investment-Grade Bond Index, in several respects. Most importantly, it has a longer, but not excessively long, duration (i.e., average life). longer is a bond portfolio's duration, the more it will appreciate in value in a deflationary, declining interest rate environment. The LPF Baseline Bond Index also has a higher representation of corporate bonds and mortgage securities, and a lower Treasury representation than do the broad bond market indices. Thus, the LPF Baseline Bond Index has a lower average quality rating. However, because the corporate bonds in the LPF Baseline Bond Index, on average, possess a higher quality rating than do the corporate bonds in the broad bond market indices, the net diminution of quality is minimal. Overall, staff believes that the LPF Baseline Bond Index offers better deflation market indices and protection than do conventional bond essentially equivalent diversification benefits. (See Appendix D for a more detailed description of the LPF Baseline Bond Index.)

CASH EQUIVALENTS

Even though cash equivalents do not play a return maximizing role in the policy asset mix, the first target-restricting case is immaterial. Cash equivalents provide liquidity and diversification benefits. But by definition, cash equivalents are highly liquid, high quality, short-maturity fixed income assets. Therefore, the special purpose of cash equivalents in the Basic Funds' policy asset mix is satisfied by the entire range of securities in the cash equivalents market.

However, the third target-restricting case is relevant. That is, the asset class target should take into account statutory restrictions that limit the SBI's cash equivalents investment authority. For example, the SBI may only invest in cash equivalents issued by U.S. and Canadian governments and corporations. There are also certain quality restrictions on SBI cash equivalents investments.

Identifying a cash equivalents market index that satisfactorily matches the SBI's investment authority difficult. Given the relatively small size of the policy allocation, the current prohibition on foreign investments, and the statutory quality restrictions, staff recommends that 90-day Treasury bills be used as an asset class target for cash equivalents. [2] While this choice admittedly is not ideal, the use of Treasury bills as an asset class target is conveniently implemented. Further, it is consistent with both the objectives underlying the inclusion of cash equivalents in the policy asset mix and the restrictions that affect the SBI's cash equivalents investments.

REAL ESTATE

Real estate acts primarily as an inflation hedge and a diversifier in the policy asset mix, rather than a return maximizing investment. But staff does not believe that real estate's special role requires limiting the range of investment opportunities. There is no comprehensive evidence that one type of real estate is significantly more inflation sensitive than another. Further, the more broad based is the real estate component the greater are the diversification benefits.

However, the real estate asset class target should reflect the limitations imposed by state statute on the SBI's investment authority. The Board is prohibited from entering into direct real estate investments in which it is the sole participant. The practical effect is that the Board participates in real estate almost entirely through commingled funds.

Staff recommends that one of the large, open-end insurance company commingled real estate funds be used as an asset class target for the Basic Funds' real estate component. These commingled funds reflect the types of real estate investments that the Board can make and are well-diversified across virtually the entire U.S. real estate market.

VENTURE CAPITAL

Venture capital is an off-shoot of common stocks in the policy asset mix. Venture capital represents equity participation in the formative stages of corporations who, if successful, will eventually have their securities traded in the public marketplace. For policy purposes, the Board also defines investments in leveraged buy-outs as a form of venture capital.

Venture capital, like common stocks, serves as a total return vehicle in the Basic Funds' policy asset mix. As a result, the venture capital asset class target should represent the entire range of investment opportunities. It should include investments in different stages of corporate development as well as a wide range of industries.

However, the third target-restricting case does apply to the venture capital component. State statutes restrict the types of

venture capital investments that the Board can make. The effective result is that the Board's venture capital participation has been exclusively through limited partnerships. The asset class target should reflect the limiting effects of the SBI's investment authority.

Unfortunately, the venture capital market has not matured sufficiently such that widely-accepted market indices have been created. Of the few rudimentary indices that are available, the First Chicago Venture Capital Index is the most commonly referenced. Staff recommends that the First Chicago Index be used as the venture capital asset class target for the time being. However, staff also recommends that alternative indices be reviewed periodically as they become available. If a better indicator of the venture capital market is developed, the Board should consider changing its asset class target to that index.

RESOURCE FUNDS

The resource funds asset class is the least clearly defined of the asset classes in the Basic Funds' policy asset mix. To date, the Board's resource investments have been concentrated solely in the oil and gas industry. [3] Until that strategy changes, the resource funds asset class target should be consistent with that limitation.

Like real estate, the resource funds component of the Basic Funds' policy asset mix is designed to act as an inflation hedge and provide portfolio diversification. Further, the Board's resource funds investments are constrained by the statutory investment authority. Both these target-restricting situations

ideally should be reflected in the resource funds asset class target.

However, like venture capital, the oil and gas market for institutional investors has not matured sufficiently to generate the development of broad market indices. Given the poor performance of the oil and gas industry in recent years, the likelihood of such an index being developed soon is remote.

In the absence of established oil and gas market indices, only crude proxies are available as an asset class target. Staff recommends that a portfolio of publicly traded energy company stocks be used as the resource funds asset class target.

FOREIGN COMMON STOCKS

Foreign common stocks would be included in the policy asset mix to maximize portfolio returns, just as domestic common stocks and venture capital are currently. Likewise, there are no overriding considerations that would recommend limiting the securities included in the foreign common stock asset class target. The target should be a broad representation of common stock investment opportunities available outside of the United States. The most widely-accepted foreign common stock index is the Morgan Stanley Capital International Europe, Asia and Far East index (EAFE). However, staff would recommend not adopting a specific index as an asset class target at this time. Staff will conduct considerably more research on the subject if the Board's legislation authorizing foreign securities investments becomes law.

FOOTNOTES

- 1. It can be argued that the Wilshire 5000 includes a number of securities essentially unavailable to large institutional investors because of the stocks' small capitalizations. An alternative to the Wilshire 5000 as an asset class target might be the Russell 3000 which includes only the largest 3000 stocks in the publicly-traded market place. Staff does not view this issue as terribly important, but will continue to review the development of "extended market" stock indices.
- 2. A money market fund, or index of money market funds, for which return and holdings data is publicly available is a possible alternative to Treasury bills. Staff intends to investigate this matter further.
- 3. A number of additional inflation-hedge resource investments could be considered. These include gold, timberland, and farmland. Staff hopes to conduct additional research in this area in the future.

APPENDIX D

SALOMON BROTHERS LARGE PENSION FUND BASELINE BOND INDEX

The Salomon Brothers Large Pension Fund (LPF) Baseline Bond Index was conceived as an alternative to existing market capitalization bond indices. [1] In designing the LPF Baseline Bond Index, Salomon Brothers sought to create a bond benchmark more representative of the investment objectives of large pension funds with long-term liabilities. Staff believes that the LPF Baseline Bond Index better reflects the deflation hedge and diversification objectives for which bonds have been included in the Basic Funds' policy asset mix than do standard bond market indices.

The distinguishing characteristics of the LPF Baseline Bond Index relative to market capitalization bond indices are:

- o Longer duration
- o Reduced call risk
- o Higher yield
- o Larger corporate and mortgage sector exposures
- o Lower Treasury sector exposure

To be eligible for inclusion in the Index, Treasury and corporate bonds must satisfy the following criteria:

- o Minimum \$100 million outstanding
- o Minimum quality: BAA
- o Minimum five years to maturity
- o Low call risk:
 - o Security is not callable

or

- o Effective call date more than three years away
- o Current market price minimum two points below effective call price

Mortgages included must meet the following criteria:

- o Minimum \$100 million outstanding
- o Coupon rate does not exceed yield to maturity by more than 150 basis points

Salomon Brothers has assigned weights to the Treasury, corporate, and mortgage sectors within the Index of 30%, 40%, and 30%, respectively. Within each sector, the securities are capitalization weighted. The LPF Baseline Bond Index is rebalanced monthly.

A summary comparison of the LPF Baseline Bond Index with the Salomon Brothers Broad Investment-Grade Bond Index is in Table Cl. The Broad Investment-Grade Bond Index is used for comparisons because it is the best available representation of a market capitalization bond index.

In terms of performance, as would be expected due to its longer duration, the LPF Baseline Bond Index has outperformed the Broad Investment-Grade Bond Index in periods of declining interest rates and underperformed in periods of rising rates. Further, for similar reasons, the LPF Baseline Bond Index is more volatile than the Broad Investment-Grade Bond Index.

TABLE DI Comparison of Large Pension Fund Baseline Bond Index with Broad Investment Grade Bond Index

	Total	al	Treasuries	ies	Corporates	tes	Mortgages	S. O.
	Baseline Broad	Broad	Baseline 	Broad	Baseline	Broad	Baseline	Broad
Market Value	\$898.8	\$1,996	\$467	\$983	\$148	\$386	\$284	\$453
Weight	100	100	30	49.2	40.0	19.3	30.0	22.7
Quality	AAA	Agency	TSY	TSY	AA-	A+	Agency	Agency
Coupon	9.268	9.68%	10.46%	866.6	8.63%	9.31%	8.90%	9.91%
Maturity	14.51	80.6	15.37	8.20	19.48	15.20	7.04	5.62
Yield-to-Maturity	8.68%	7.88%	7.678	7.01%	9.178	9.30%	9.03%	8.84%
Duration	7.05	4.92	7.73	4.84	8.40	7.01	4.57	3.80

Source: Salomon Brothers

REFERENCES

1. Leibowitz, Martin, et. al., <u>Introducing the Salomon Brothers</u>
Large Pension Fund Baseline Bond Index, 1987.

Tab D

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STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

February 24, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Equity Manager Committee

SUBJECT:

Committee Report

The Committee reviewed the recent performance of the Board's external equity managers. The Committee cannot identify any significant concerns that would call for immediate changes in the Board's external equity manager group. However, the Committee plans to work closely with staff over the next several months to develop comprehensive recommendations regarding the structure of the Board's common stock investment program.

Relative to their benchmarks the managers' results were mixed. BMI, Waddell & Reed, and Forstmann-Leff showed the best relative performance for the last year, while Beutel Goodman, Hellman Jordan, and Peregrine Capital produced the poorest relative results.

The Committee also reviewed the recent performance of the Board's internal equity manager. The internal manager's returns have been disappointing. In part, these returns are attributable to the manager's defensive "value" investment style. Most managers who use a "value" style of investing have performed poorly in recent quarters, and the internal manager has been no exeption.

However, the internal manager's poor results were also due to an investment approach that proved unsuccessful. For a portion of the assets under internal management, the manager attempted to implement selected recommendations of the Board's external managers and Wall Street research. The returns produced by this approach were quite unsatisfactory and the approach was discontinued in October. Internally managed assets are now

invested solely according to the recommendations of two quantitative stock selections models that have a demonstrated history of successful performance. The Committee plans to continue to monitor the performance of the internal manager and will report again to the Board at its next meeting.

EQUITY MANAGER UPDATE INTERVIEWS SUMMARY NOTES

I. STAFF COMMENTS AND RECOMMENDATIONS

Staff discussed several issues with the Board's equity managers at the recent set of meetings. In addition to the usual discussions of current investment strategy, the topics of benchmark (normal) portfolio construction, performance fees, and the continuing implementation of the Board's South Africa resolution were addressed.

No serious organizational or personnel problems have occurred at any of the Board's managers since the last set of meetings. Staff believes that the stated investment approaches of the managers continue to be implemented in accordance with their stated objectives.

Performance relative to benchmarks has been mixed. In aggregate, however, the equity managers continue to underperform the broad equity market. Staff recommends no immediate changes in the Board's group of active equity mangers be considered at this time. However, staff intends to make comprehensive recommendations regarding changes in equity manager structure at the Board's next meeting.

II. RECENT MEETING DATES

MANAGER	DATE OF MEETING
Fred Alger Management	February 24
Alliance Capital	February 23
BMI Capital	February 27
Beutel Goodman	February 23
Forstmann-Leff	March 3
Hellman Jordan	February 26
IDS Advisory	February 25
Investment Advisers	February 26
Lieber & Company	February 25
Peregrine Capital	February 27
Waddell & Reed	February 24

III. ORGANIZATIONAL CHANGES

Since the last set of equity manager meetings, the only significant organizational change took place at Forstmann-Leff. In late summer of 1986, the firm was purchased by Guinness Peat, a London merchant bank. Like many of the recent purchases of money management firms, the acquisition of Forstmann-Leff involved a revenue sharing arrangement and long-term employment contracts. Staff believes that this type of financial arrangement offers the best

incentives for continued entrepreneurial efforts on the part of money managers after an acquisition. Staff does not believe that the acquisition of Forstmann-Leff is likely to adversely affect the firm's investment management operations.

IV. ASSET UNDER MANAGEMENT

	MARCH	1983	JUNE 1	L986	DECEM	BER 1986
	NUMBER	MARKET VALUE (MILL.)	NUMBER	MARKET VALUE (MILL.)	NUMBER	MARKET VALUE (MILL.)
Fred Alger	59	\$1,645	67	\$3,066	80	\$3,208
Alliance	43	1,095	61	3,368	60	3,319
BMI Capital	5	160	12	240	10	243
Beutel Goodman	5	104	32	1,280	31	1,190
Forstmann-Leff	126	4,800	67	4,538	66	4,179
Hellman Jordan	22	440	34	1,351	32	1,158
IDS Advisory	87	3,361	69	3,932	71	3,815
Investment Advisors	79	1,001	92	2,132	93	2,064
Lieber & Co.	14	341	19	1,257	18	1,126
Peregrine	3	49	6	284	2	109
Waddell & Reed	6	471	8	931	7	903

Assets under management of the Board's equity managers have remained essentially stable over the last six months. Accounts under management have declined somewhat largely due to plan terminations on the part of a number of corporations. Account or asset growth currently is not a problem at any of the Board's equity managers.

V. STAFF CHANGES

No significant personnel changes have occurred at any of the Board's equity managers since the last set of meetings.

VI. BENCHMARK PORTFOLIOS

Staff reviewed with each equity manager the benchmark (normal) portfolio assigned to that manager. Staff strongly encouraged the managers to participate more extensively in the on-going construction of the benchmarks.

Staff believes that benchmark portfolios are necessary tools for managing the risk and assessing the results of the Board's active equity management program. Any restructuring of the program will rely heavily upon the benchmark portfolios.

Staff proposed a change in the existing performance fee structure. Currently, the base fee is calculated at a flat 50 basis points, irrespective of assets under management. Because of equity market performance many of the managers have exceeded the \$100 million under management level. The large size of these accounts called for lower management fees on the margin. Staff proposed that the manager's sliding fee schedule, based upon assets under management, be incorporated into the performance fee calculation. Staff will report to the Board regarding progress on this matter at the June meeting.

VIII. SOUTH AFRICA

Staff reviewed with each manager the Board's resolution regarding investment in companies doing business in South Africa. In particular, staff discussed the potential increase in the number of prohibited companies when Phase III of the Board's resolution is implemented. Staff currently provides each manager with an updated list of prohibited companies as changes occur.

Tab E

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

February 18, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Alternative Investment Committee

SUBJECT: Alternative Investment Strategy

As a strategy to increase overall portfolio diversification and provide a hedge against inflation, the Investment Advisory Council's Asset Allocation Committee has recommended that 15% or \$675 million of the \$4.5 billion Basic Retirement Fund be allocated to alternative investments. Alternative investments include real estate, venture capital and resource investments where Minnesota State Board of Investment (SBI) participation is limited to commingled funds or other pooled vehicles.

STRATEGY FOR INVESTMENTS

VENTURE CAPITAL

The venture capital investment strategy is to establish and maintain a broadly diversified venture capital portfolio comprised of investments that provide diversification by industry type, stage of corporate development and location.

To date, the SBI has committed to ten commingled venture capital funds for a total commitment of \$143.5 million. These commitments substantially complete the SBI's current venture capital asset allocation.

Currently, the Alternative Investment Committee is reviewing the benefits/costs of venture capital consulting services. Specific areas of review will include monitoring, performance measurement and due diligence capabilities. Recommendations regarding venture capital consultants will be made to the SBI when appropriate.

During the last quarter, the Alternative Investment Committee met with and conducted annual review sessions with three of the SBI's venture capital managers: Norwest, Summit and First Century.

Norwest and Summit, both with over 30% of their total capital invested, are actively working with existing portfolio companies and investing new capital. Most of their underlying portfolio investments are currently valued at or near cost.

First Century, on the other hand, has invested capital at a slower than expected pace. Some turnover among junior staff members has slowed new investment activities. Currently, however, senior management is close to resolving the staffing problems and resuming a more normal investment rate.

REAL ESTATE

The real estate investment strategy involves three steps. The first calls for investment of 30-40% of the real estate portfolio in diversified open-end commingled funds. The second step calls for investment of 30-40% of the real estate portfolio in diversified closed-end commingled funds. The third step calls for investment of 20-30% of the real estate portfolio in less diversified, more focused (specialty) commingled funds.

Currently, the SBI has committed \$370.0 million to eleven commingled real estate funds. The Alternative Investment Committee is considering other investments for the SBI's real estate allocation.

The Alternative Investment Committee is currently conducting a real estate consultant review similar to the review underway for venture capital. In addition, the Committee is considering common stock investments in Real Estate Investment Trusts (REITS), managed by a specialized REIT equity manager. Investment in REITs could broaden the SBI's universe of potential real estate investments and add liquidity to the overall real estate portfolio. Recommendations concerning real estate consultants and REIT managers will be made to the SBI when appropriate.

RESOURCE FUNDS

The strategy for resource investment requires that investments be made in resource investment vehicles that are specifically designed for institutional investors to provide an inflation hedge and additional diversification. Individual resource investments will include proved producing oil and gas properties, royalties and other investments that are diversified geographically and by type.

Currently, the SBI has committed \$97.5 million to five commingled oil and gas funds. The Alternative Investment Committee is considering other ways of completing the SBI's remaining resource allocation.

The Alternative Investment Committee is currently conducting a resource consultant review similar to the review underway for venture capital and real estate. Also, the Committee is considering an investment in resource common stocks, managed by a specialized resource equity manager. This potential investment, like REITs, could expand the universe of available investments and add some liquidity to the current resource portfolio. When appropriate, recommendations concerning resource consultants and resource equity managers will be made to the SBI.

During the latest quarter, the Alternative Investment Committee conducted annual review sessions with the SBI's two resource managers: Apache Corporation (Apache funds I, II and III) and First Reserve Corporation (Amgo funds I and II).

Apache Fund I (Apache Equipment Loan) has not been significantly invested due to delays in developing and equipping oil and gas prospects in the Apache/Shell joint venture. Shell, the operator of the venture, is awaiting improved oil and gas pricing before significantly accelerating development of the indicated discoveries in the Gulf of Mexico.

Apache Fund II (Apache 1985 Acquisition - Notes) financed the acquisition of certain developed and partially developed oil and gas properties. Similar to the first Apache fund, development activities have been cutback or suspended as a result of unsatisfactory market conditions for oil and natural gas.

Apache Fund III (Apache 1986 Acquisition - NPI) was formed in December 1986 and, therefore, has no significant operational history.

First Reserve has been very active working with existing Amgo I and II portfolio companies to improve their operations, obtain necessary financing or to restructure. New investment activity, however, has generally been slow. In most cases, First Reserve's bids for new deals were either too low to interest sellers or to compete with higher bids.

In 1986, two staff members left First Reserve to join another organization. First Reserve, however, feels that the departures will not significantly affect investment operations. One of the departing staff members will remain on First Reserve's board of directors.

FUND NAME: Norwest Venture Partners

Norwest Venture Capital Management FIRM NAME:

CONTACT: Dan Haggerty, John Whaley

ACCOUNT INCEPTION: January, 1984

SBI CURRENT INVESTMENT

(COST): \$9,682,394

SBI CURRENT INVESTMENT

(MARKET VALUE): \$9,703,451 SBI TOTAL COMMITMENT: \$10,000,000

INVESTMENT DESCRIPTION: Norwest Venture Capital Management, a wholly owned subsidiary of Norwest Corp., is the general partner and manager of the partnership. Norwest Venture Capital also manages the Norwest Growth Fund, an SBIC, and Norwest Equity capital, a leveraged buyout fund. Norwest Venture Partners' investment focus is on high technology companies in the early stages of corporate development. However, the partnership's portfolio also includes investments in expansion stage firms and is diversified by the location and industry type of its portfolio companies. Norwest Venture Management has offices in Minneapolis, Phoenix, and Portland, Oregon. Northwest Venture Partners I was formed in January 1984 and has a term of ten years.

PORTFOLIO COMPOSITION

# OF PORTFO		MARKET VALUE PORTFOLIO COMPANIES	
32		\$27,553,757	
LOCATION		STAGE OF DEVELOPMENT	
East:	14.5%	Early Stage 6	58.2%

East:	14.5%	Early Stage	68.2%
Midwest:	23.5	Expansion Stage	31.8
South:	0.0	Mezzanine Stage	0.0
West:	62.0	Leveraged Buyouts	0.0

INDUSTRY:

Computer-related	63.1%
Medical/Healthcare	8.1
Consumer-related	7.6
Communications	1.1
Industrial/Machinery	3.3
Other	16.8

FUND NAME: First Century Partnership III

FIRM NAME: Smith Barney
CONTACT: Jack Dulaney
ACCOUNT INCEPTION: December, 1984

SBI CURRENT INVESTMENT

(COST): \$2,500,000

SBI CURRENT INVESTMENT

(MARKET VALUE): \$2,625,125 SBI TOTAL COMMITMENT: \$10,000,000

INVESTMENT DESCRIPTION: First Century III was formed in December 1984 and has a term of ten years. The general partner and manager of the partnership is Smith Barney Venture Corp., a subsidiary of Smith Barney Harris Upham and Co. Smith Barney Venture has offices in New York and San Francisco. This is the third fund formed by the firm since 1972. The partnership invests primarily in early stage, high technology companies. Investments are diversified by location and industry group.

PORTFOLIO COMPOSITION

# OF PORTFOLIO COMPANIES	MARKET VALUE PORTFOLIO COMPANIES
9	\$9,696,074

LOCATION STAGE OF DEVELOPMENT

East:	428	Early Stage	50%
Midwest:	7	Expansion Stage	29
South:	21	Mezzanine Stage	12
West:	30	Leveraged Buyouts	0

INDUSTRY:

Computer-software	7%
Medical/Healthcare	28
Consumer-related	12
Electronic/Instrumentation	11
Electronic/Semiconductor	25
Electronic/Publishing	6
Electronic/Factory Automation	11

FUND NAME:

Summit Ventures

FIRM NAME:

Stamps, Woodsum & Co.

CONTACT:

Roe Stamps, Steve Woodsum

ACCOUNT INCEPTION:

December, 1984

SBI CURRENT INVESTMENT

(COST): SBI CURRENT INVESTMENT \$7,483,627

(MARKET VALUE):

\$7,133,738

SBI TOTAL COMMITMENT:

\$10,000,000

INVESTMENT DESCRIPTION: Summit Ventures was formed in December 1984 by Stamps, Woodsum & Co., the managing general partners of the fund and Shearson/American Express. Stamps and Woodsum focus on profitable, expansion stage firms that have not yet received any venture backing. The majority of the partnership's investments are in high tech firms. Investments are diversified by location and industry type. Stamps, Woodsum operates out of offices in Boston, Atlanta, and Southern California. Summit Ventures has a ten year term.

PORTFOLIO COMPOSITION

# OF PORTFOLIO	MARKET VALUE
COMPANIES	PORTFOLIO COMPANIES
23	\$39,416,442

STAGE OF DEVELOPMENT LOCATION

East:	29%	Early Stage	98
Midwest:	17	Expansion Stage	81
South:	4	Mezzanine Stage	0
West:	50	Leveraged Buyouts	10

INDUSTRY:

Computer-related	628
Medical/Healthcare/Enviornmental	21
Consumer-related	4
Communications	8
Industrial/Machinery/Defense	5

FUND NAME: Apache E

Apache Equipment Loan

Apache 1985 Acquisition - Notes

Apache 1986 Acquisition - Net Profits Interest

FIRM NAME:

Apache Corporation

CONTACT:

Charlie Hann

ACCOUNT INCEPTION:

Apache Equipment Loan May, 1984
Apache 1985 - Notes October, 1985
Apache 1986 - NPI December, 1986

SBI CURRENT INVESTMENT

(COST):

Apache Equipment Loan \$537,617 Apache 1985 - Notes \$22,285,466 Apache 1986 - NPI \$30,000,000

SBI CURRENT INVESTMENT

(MARKET VALUE):

Apache Equipment Loan \$537,617 Apache 1985 - Notes \$22,170,469 Apache 1986 - NPI \$30,000,000

SBI DISTRIBUTIONS

RECEIVED:

Apache Equipment Loan \$219,683 Apache 1985 - Notes \$2,917,352 Apache 1986 - NPI \$0

SBI TOTAL COMMITMENT:

Apache Equipment Loan \$22,500,000 Apache 1985 - Notes \$23,000,000 Apache 1986 - NPI \$30,000,000

INVESTMENT DESCRIPTION:

o Apache Equipment Loan

The Apache Corp. 10% Equipment Financing Notes are a \$150 million private placement to finance Apache's portion of production facility expenditures. The expenditures were made under the terms of a series of offshore joint ventures in the Gulf of Mexico. The joint ventures were organized by Shell Oil Company. In addition to fixed interest payments of 10% per annum, noteholders will receive additional interest of 2% of Apache's share of gross revenues from the joint ventures. Principal and interest on the notes are estimated to be repaid by 1992. The 2% additional interest will be paid to noteholders throughout the life of producing properties. Apache Corp. has offices in Minneapolis and Denver.

o Apache 1985 Acquisition - Notes

The Apache 1985 Properties Acquisition Notes are a \$118 million private placement to finance the acquisition and tangible development costs related to certain producing oil and gas properties, of which some are fully developed and some are partially developed. In addition to fixed interest payments of 10% per annum, noteholders will receive additional interest of 2% of Apache's share of gross revenues from the properties. Principal and interest on the notes are estimated to be repaid by 1996. The 2% additional interest will be paid to noteholders throughout the life of producing properties.

o Apache 1986 Acquisition - Net Profits Interest

The Apache 1986 Acquisition Net Profits Interest is a \$190 million private placement to acquire a non-operating interest in the net profit generated by oil and gas properties acquired in 1986 from Occidental Petroleum Company. Investors will receive a 85% net profits interest in the financed share of producing properties until the cumulative total of such payments equals the investment cost plus 8% per year return on investment (the "Payout"). However, if the cumulative net profit discounted at 10% should fail to exceed a defined cumulative cash flow comparably discounted, investors will receive a 90% net profits interest until Payout. After Payout, investors will receive a 75% net profits interest for the life of the producing properties. Payout is expected in 1991.

GEOGRAPHIC PROPERTY DISTRIBUTION

	APACHE	APACHE 1985	APACHE 1986
	EQUIPMENT LOAN	ACQUISITION	ACQUISITION
Louisiana	50%	26%	26 %
Oklahoma		13	44
Texas	50	18	11
Wyoming		36	5
Other		7	14

FUND NAME: AMGO I-II FIRM NAME: First Reserve John Hill CONTACT: AMGO I ACCOUNT INCEPTION: July 1981 AMGO II February 1983 SBI CURRENT INVESTMENT (COST): AMGO I \$14,845,601 AMGO II \$6,626,500 SBI CURRENT INVESTMENT AMGO I \$4,500,000 (MARKET VALUE):

AMGO II \$5,500,000

SBI DISTRIBUTIONS

RECEIVED: AMGO I \$2,699,770 AMGO II \$1,152,300

SBI TOTAL COMMITMENT: AMGO I \$15,000,000
AMGO II \$7,000,000

INVESTMENT DESCRIPTION:

o AMGO I:

Amgo I was formed in July 1981 and has a term of twenty years. The general partner and manager of the fund is First Reserve Corp. The general partner's long-term investment strategy is to create a diversified portfolio of oil and gas investments for the fund. The portfolio is diversified across four dimensions: location, geological structure, investment type, and operating company.

o AMGO II:

Formed in December 1982, Amgo II has a nineteen year term. First Reserve Corp. of New York is the general partner and manager of both Amgo I and Amgo II. First Reserve's strategy for Amgo II is similar to that of Amgo I. The portfolio is diversified across the same four dimensions as AMGO I.

AMGO I PORTFOLIO COMPOSITION

OF INVESTMENTS

MARKET VALUE PORTFOLIO INVESTMENTS

GEOLOGICAL AREA		TYPE OF INVESTMENT	
Louisiana	17.2%	Royalty	22.0%
Oklahoma	21.2	Acreage	7.0
Oklahoma/Texas	1.8	Drilling	11.1
Rocky Mountains	12.5	Equity	6.9
Gulf Coast	5.6	Production	22.7
Texas	20.3	Surface Facilities	0.0
New Mexico	1.6	Conv. Notes and	
Mississippi	8.8	Preferred	29.8
West Virginia	0.9	Other	0.6
California	7.4		
Miscellaneous	2.7		

AMGO II PORTFOLIO COMPOSITION

# OF INVESTMENT	<u>:s</u>	MARKET VALUE PORTFOLIO INVESTMENTS								
10		\$27,500,000								
GEOLOGICAL AREA		TYPE OF INVESTMENT								
Louisiana Oklahoma Oklahoma/Texas Rocky Mountains Gulf Coast Texas New Mexico	12.1% 14.2 6.2 11.2 17.9 24.1 3.4	Royalty Acreage Drilling Equity Production Surface Facilities Conv. Notes and	10.5% 0.0 0.0 15.4 17.5 0.0							
Mississippi West Virginia Miscellaneous	3.0 2.1 5.8	Preferred	56.7							

ALTERNATIVE EQUITY INVESTMENTS

		diversified diversified diversified	diversified	diversified diversified		investment	specialized investment vehicle specialized investment vehicle	investment				ly stade MN/OB/AZ offices	NY/CA of f	NY.	stage		מישלמים	stage CA of	stage DC						royalty or equity	0.	interest		
TYPE/ STRATEGY		Open end Open end Open end	ק ק	Closed end		Closed end	Closed end					Hi-tech parly	-tech			Hi-tech early	Hi-tech early			Hi-tech early				Debt with roy	* 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	with	Ø		
FUND SIZE (millions)		\$3124.0 1664.0 5316.0	773.0	238.0	200.0	216.U 250.0	103.0	86.0		: Funds)		0.09 \$	1000.0	2000.0	93.0	0.001	20.02	44.0	40.0	35.0		Retirement Funds)		\$ 144.0	150.0	180.0	190.0		ent Funds)
INCEPTION DATE		10/81 4/82 9/81	4/84	10/85	11/86	(8// 0/8	7/85	98/L		Basic Retirement		1/84	3/84	12/85	12/84	4/85	7/85	6/85	7/85	98/9		of Basic Retirem		7/81	5/84	10/85	12/86		of Basic Retirement Funds)
FUNDED		\$ 40.0 40.0	67.0	30.0	10.0) C	20.0		\$325.0	or 10% of		\$ 10.0	25.0	19.0	ر. د د	10.0	4.0	2.0	1.6	1.5	83	or 2.58		\$ 15.0	0.5	22.4	30.0		2.58
COMMITMENT FU (millions)		* 0.044 0.00	75.0	30.0	20.0	2°C	20.0	15.0	\$370.0	(\$450 Million		\$ 10.0	25.0	50.0	0.01	10.0	10.0	7.5	5.0	0.9	43	(\$112.5 Million		\$ 15.0	22.5	23.0	30.0	\$ 97.5	(\$112.5 Million or
FUND	REAL ESTATE:	Equitable Aetna Prudential	RREEF Heitman I		Heitman III	TCW T	State Street I	State Street II	Total:	Target:	VENTURE CAPITAL:	Norwest	KKR I	KKR II	SUMMIT Sirot Contucts		Matrix	Inman/Bowman	Allied	Superior Venture	Total:	Target:	RESOURCE:	Amgo I	Apache I		Apache III	Total:	Target:

Tab F

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

February 25, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Howard Bicker

SUJBECT:

Update on Pending Legislation

Since the 1987 Legislative Session began, several bills of interest to the SBI have been introduced. The attached report summarizes the status of these bills as of Friday, February 20, 1987.

This summary is updated weekly and provided to the deputy or designee of each Board member.

BILLS OF INTEREST TO THE MINNESOTA STATE BOARD OF INVESTMENT - 1987 LEGISLATIVE SESSION

2/20/87
Through
Action
Includes

	Olice Sannicut	Action intough 2/ 20/8/	
DESCRIPTION OF BILL	HF/SF #	AUTHOR	CURRENT STATUS
Consolidating state constitutional offices	HF - None	None	House - None
	SF - 81	Pogemiller	Senate - Rules and Administration Committee
Pre - 73 retirees lump sum adjustment	HF - 112	Simoneau	House - Governmental Operations Committee
10I 198/	SF - 98	Wegscheid	Senate - Governmental Operations Committee
Pension guarantee for public employees	HF - 113	Sviggum	House - Governmental Operations Committee
	SF - None	None	Senate - None
Pension system membership as enforceable	HF - 122	Riveness	House - Governmental Operations Committee
	and HF - 458	Simoneau	House - Governmental Operations Committee
	SF - None	None	Senate - None
Northern Ireland	HF - 453	O' Connor	House - Governmental Operations Committee
	SF - None	None	Senate - None
PERA - 5 year vesting	HF - 463	Simoneau	House - Governmental Operations Committee
	SF - None	None	Senate - None
Voluntary consolidation for police and	HF - None	None	House - None
ricilylical terifement pians	SF - 317	D. Moe	Senate - Governmental Operations Committee
Normal retirement at age 62 for MSRS, PERA, TRA	HF - None	None	House - None
	SF - 489	D. Moe	Senate - Governmental Operations Committee

BILLS OF INTEREST TO THE MINNESOTA STATE BOARD OF INVESTMENT - 1987 LEGISLATIVE SESSION

Includes Action Through 2/20/87

CURRENT STATUS	House - Governmental Operations Committee Senate - Governmental Operations Committee	House - None Senate - Governmental Operations Committee	House - Governmental Operations Committee Senate - None	House - None Senate - Governmental Operations Committee	House - Governmental Operations Committee Senate - Governmental Operations Committee	House - Amended on House Floor and re-referred to Governmental Operations Senate - General Orders	House - None Senate - Governmental Operations Committee
AUTHOR	O'Connor	None	O'Connor	None	Jaros	Simoneau	None
	Metzen	Pehler	None	Pehler	Solon	Pogemiller	D. Moe
HF/SF #	HF - 149	HF - None	HF - 72	HF - None	HF - 310	HF - 186	HF - None
	SF - 160	SF - 130	SF - None	SF - 194	SF - 180	SF - 314	SF - 431
DESCRIPTION OF BILL	Rule of 85 - 2 year extension	Pre - 73 retirees annual lump sum adjustment (\$50 each year, permanent increase)	Reimbursement to pension funds for 2% shift in 1983	Rule of 85 - permanent extension (effective 6/30/87)	Rule of 85 - permanent extension (effective upon passage)	SBI Bill	MSRS - increase contributions and improve benefit formula