MINNESOTA STATE BOARD
OF INVESTMENT
MEETING
DECEMBER 18, 1986

å

INVESTMENT ADVISORY
COUNCIL MEETING
DECEMBER 17, 1986

EXECUTIVE DIRECTOR HOWARD J. BICKER

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

MINUTES STATE BOARD OF INVESTMENT SEPTEMBER 3, 1986

The State Board of Investment met on Wednesday, September 3, 1986 at 8:30 A.M. in Room 118 of the State Capitol. Governor Rudy Perpich, Chair, Secretary of State Joan Anderson Growe, State Treasurer Robert W. Mattson, State Auditor Arne H. Carlson, and Attorney General Hubert H. Humphrey III were present.

The minutes of the June 12, 1986 Board meeting were unanimously approved.

EXECUTIVE DIRECTOR'S REPORT

Director, reviewed the asset Howard Bicker, Executive allocation and investment performance of the Basic Retirement Funds. He stated that the assets for the Basic Retirement Fund increased by 2.3% during the second quarter of the year, which brought the fiscal year 1986 asset growth to 23.7%. The asset growth was due entirely to an increase in value of securities, as retirements under the Rule of 85 raised net withdrawals for the second quarter to \$55.8 million and \$85.7 million for the fiscal Mr. Bicker stated that the asset mix for the Basic year. Retirement Funds was essentially unchanged for the quarter with a slight change due to market movements. The total rate of return for the funds was 3.5% for the second quarter bringing the investment results for the fiscal year 1986 to 26.2%. Excluding alternative investments, the Basic Retirement Funds were up 3.8% for the quarter and 29% for the year. Mr. Bicker reported that the equity component provided a 4.5% total rate of return for the second quarter, and 32.4% for the fiscal year. As a group, the equity managers slightly underperformed market, but the outperformed the median manager as measured by the TUCS universe for that period of time. He stated that the fixed income managers had a total rate of return of 0.4% for the quarter and 17.9% for the fiscal year. Due to the defensive nature of the managers, they underperformed the market for that period of time.

Mr. Bicker stated that the Post Retirement Fund continues to have significant positive cash flow due to retirements under the Rule of 85. The assets increased by 5.2% in value for the second quarter, primarily due to the large number of teachers that

retired on June 30. Mr. Bicker stated that the asset mix showed a significant increase in cash on June 30 due to the major influx of retiree contributions on that day.

Mr. Bicker stated that the equity component of the Post Retirement Fund generated a negative 1.2% return for the quarter and a positive 19.5% for the year. The equity component underperformed the market due to the value approach utilized by the Fund's equity manager. The value style tends to underperform other approaches in strong markets. Conversely, in weak markets it will usually outperform other investment styles.

Mr. Bicker projected that the Post Retirement Fund will generate a retirement benefit increase in excess of 9.5% effective January 1, 1987.

In response to a question from Mr. Carlson concerning performance measurement in the Post Retirement Fund, Mr. Bicker stated that the equity component is a very risk-averse portfolio. He emphasized that the value approach used by the portfolio will follow broad market trends. However, its range of investment results will usually be narrower than the market as a whole. When the market rises, the value style gains will not be as high as other management styles. Similarly, when the market drops, investment performance will not fall as dramatically as other investment approaches.

Mr. Carlson stated the performance comparisons shown in the report indicate there are serious problems in the Post while, in reality, the Post Fund is functioning as it was designed. He suggested that staff and the Board's advisors review the performance benchmarks for the Post Fund to insure that the indices used are appropriate measures, given the stated objectives of the Fund. Mr. Bicker stated that such a review will take place.

In closing, Mr. Bicker stated the State Board of Investment now approaches \$11 billion in total assets under management.

INVESTMENT ADVISORY COUNCIL REPORT

Judy Mares presented the Investment Advisory Council Report:

ADMINISTRATIVE AND ASSET ALLOCATION COMMITTEE

Ms. Mares stated that the Administrative and Asset Allocation Committees met jointly to discuss several matters. She stated that two items were reviewed concerning the 1987 Legislative Session. The Committee was briefed on the 1987-89 budget request and also discussed potential legislative proposals that will require statutory changes. Ms. Mares stated that a report will be made at the next Board meeting concerning the budget request and any legislative proposals.

Ms. Mares reported that due to legislation sponsored by the Board during the 1986 session, new investment options are now

available to participants in the Supplemental Investment Fund. She stated that a revised prospectus has been distributed to all participants in the Fund. The new accounts available include a common stock index account, a money market account, and a new bond account. The new guaranteed investment contract option will become operational in November, 1986.

Ms. Mares stated that the Annual Investment Conference will not be held on November 17, contrary to the Committee report. Mr. Bicker stated that it was necessary to reschedule the conference due to scheduling conflicts.

EQUITY MANAGER COMMITTEE

Ms. Mares reported the matter of most concern to the Committee is the variation in performance among the equity managers. She stated growth managers performed extremely well and value oriented managers did not match the market. Ms. Mares stated that the most significant review of the period was that of the index fund manager. The manager of the SBI's index fund left Wilshire Associates recently. In light of that change, staff was requested to review the firm's commitment to maintain the index fund business. She reported that the firm has made a definite commitment, and at the present time there is no need to make any changes.

ALTERNATIVE INVESTMENT COMMITTEE

Ms. Mares stated that the Alternative Investment Committee is focusing on three different areas. In the venture capital area, aggressive commitments have been made over the past several years and the Committee has no recommendations to make at this time. She stated that in the real estate area, the Committee is recommending participation in two additional closed-end real estate funds. First, the Committee recommends a \$20 million investment in Heitman Fund III. Previous investments have been made in two other Heitman Funds, I and II, and there is already a \$50 million investment with that firm. Second, the Committee recommends a \$30 million investment in Trust Company of the West Fund IV. The SBI presently has \$40 million invested with TCW's The Committee feels that now is a particularly opportune time to invest in new real estate, particularly in Ms. Growe moved approval of commitments to closed-end funds. those funds. The motion was approved unanimously.

Ms. Mares reported that the Alternative Investment Committee and staff are continuing to evaluate a proposal from the Apache Corporation. Ms. Mares stated that the Committee is also exploring the opportunities for investing in natural resources through the public equity market. The Committee will come back to the Board with a recommendation concerning this issue at a future Board meeting.

SOUTH AFRICA TASK FORCE

Jay Kiedrowski, Chairman of the South Africa Committee, reported that Phases 1 and 2 of the Board's resolution on South African investments have now been implemented. He stated that the Board's actively managed common stock portfolios no longer hold any non-Sullivan signatories as of August 31, 1986. He reported the Task Force is recommending that the Board consider expanding the implementation of the resolution to include the non-Sullivan signatories in the passive portfolio. The Task Force also recommended that the Board expand implementation of the resolution to include companies that act in a manner that directly supports apartheid. The Task Force had several recommendations on this issue: First, the Task Force must define what constitutes direct support to apartheid. Second, the State Board of Investment staff must review the active portfolios to determine the holdings that meet the criteria established. Finally, the Board should seek financial and legal advice regarding the possible divestiture of any of the companies meeting the definition established. In summary, Mr. Kiedrowski reported that the Board and Task Force are proceeding cautiously to implement the resolution, consistent with financial and legal advice given to the Board.

Mr. Mattson stated that Gary Norstrem, a member of the Investment Advisory council, was named City Treasurer of the Year by City and State Magazine. He recommended that a letter of congratulations be drafted for signature by the members of the Board.

The meeting was adjourned at 8:50 A.M.

Respectfully submitted,

Howard J. Bicker Executive Director

Howard Broken

AGENDA

INVESTMENT ADVISORY COUNCIL MEETING

Wednesday, December 17, 1986 2:00 P.M.

MEA Building-Conference Room "A" 41 Sherburne Avenue, Saint Paul

			TAB
1.	App	proval of Minutes of September 2, 1986	
2.	Exe	ecutive Director's Report:	
	A.	Quarterly Investment Review	A
		 Basic Retirement Funds Post Retirement Fund and Other Investment Funds 	
	В.	Portfolio Statistics	В
з.	Rep	port from Investment Advisory Council Committees:	
	A.	Administrative Committee	С
		 Post Retirement Benefit Increase 1986 Annual Report Investment Conference Accounting System Contract 1987 Legislative Package 1987 Meeting Schedule 	
	в.	Asset Allocation Committee	D
		1. Basic Retirement Funds Investment Policy	
	c.	Equity Manager Committee	E
		1. Enhanced Cash Strategies 2. Manager Performance	
	D.	Fixed Income Committee	F
		 Manager Performance GIC Bid Process Dedicated Bond Portfolio-Rebalancing 	
	E.	Alternative Investment Committee	G
		 Report on the Alternative Investment Program Apache Recommendation 	
Δ	rag	nort from South Africa Task Force	Ħ

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

MINUTES INVESTMENT ADVISORY COUNCIL SEPTEMBER 2, 1986

The Investment Advisory Council met on Tuesday, September 2, 1986 at 2:00 P.M. in the MEA Building, St. Paul.

MEMBERS PRESENT: Henry Adams, Verona Burton, James Eckmann,

Paul Groschen, Ken Gudorf, James Hacking, Jay Kiedrowski, Elton Erdahl, Malcolm McDonald, Judy Mares, Joe Rukavina, Ray Vecellio, Debbie

Veverka, and Jan Yeomans.

MEMBERS ABSENT: Dick Hume, Gary Norstrem, and Mike Rosen

SBI STAFF: Howard Bicker, Jeff Bailey, Beth Lehman,

Daralyn Peifer, John Griebenow, Harriet

Balian, Charlene Olson.

The minutes of the June 3, 1986 meeting were approved.

EXECUTIVE DIRECTOR'S REPORT

Howard Bicker, Executive Director, first reviewed the asset allocation and investment performance of the Basic Retirement Funds. He stated that the assets for the Basic Retirement Fund increased by 2.3% during the second quarter of the year which brought the fiscal year 1986 asset growth to 23.7%. This was due entirely to an increase in value of securities, as retirements under the Rule of 85 raised net withdrawals for the second quarter to \$55.8 million and \$85.7 million for the fiscal year. Mr. Bicker stated that the asset mix for the Basic Retirement Funds was essentially unchanged for the quarter. He reported the total rate of return for the funds was 3.5% for the second quarter, bringing the investment results for the fiscal year 1986 Excluding alternative investments, the Basic to 26.2%. Retirement Funds were up 3.8% for the quarter and 29% for the year. Mr. Bicker reported that the equity component provided a 4.5% total rate of return for the second quarter and 32.4% for As a group, the equity managers slightly the fiscal year. underperformed the market, but outperformed the median managers as measured by the TUCS universe. He stated that the fixed income managers had a total rate of return of 0.4% for the

quarter and 17.9% for the fiscal year. As a group, these managers slightly underperformed the market for the quarter and the year.

Mr. Bicker next summarized the performance of the Post Retirement Fund. The Fund continues to have significant positive cash flow due to retirements under the Rule of 85. Contributions increased the value of assets for the second quarter by 5.2%. Mr. Bicker stated there was a significant increase in cash assets on June 30 due to the major influx of retiree contributions on that day.

Mr. Bicker stated that the equity component of the Post Retirement Fund generated a negative 1.2% return for the quarter and a positive 19.5% for the year. These returns underperformed the market due to the value approach utilized by the Fund's equity manager. The value style tends to underperform other investment approaches in strong markets. It will also tend to outperform other approaches during weak markets.

Mr. Bicker projected that the benefit increase generated by the Post Retirement Fund will be in excess of 9.5% for the calendar year 1987. All retirees will receive the increase effective January 1, 1987.

In closing, Mr. Bicker stated that as of June 30, 1986 all assets under management at the State Board of Investment were slightly less than \$11 billion.

ADMINISTRATIVE AND ASSET ALLOCATION COMMITTEES REPORT

Mr. McDonald stated that the Administrative and Asset Allocation Committees met together during the quarter. He reported the SBI intends to submit a same-level budget and will not request funding for any new programs during the 1987 legislative session.

Mr. McDonald reported there had been little direct input from the retirement systems concerning the staff paper on Post Retirement Fund benefit increases. In response, Mr. Groschen stated that both the Teachers Retirement and Minnesota State Retirement Systems feel that no action should be taken at this time. In addition, Mr. Hacking reported that the trustees of PERA held four town meetings from April through June. At each meeting, the group consensus was that no change in the current benefit increase formula should occur. PERA is also currently conducting two surveys and will report their results to the Board.

Mr. McDonald stated that a revised prospectus has been issued for the Supplemental Investment Fund and includes new investment options for participants. The new options include an equity index account, a money market account, and a new bond account. The new guaranteed investment contract option will become operational in November, 1986.

Mr. Bicker stated that the Annual Investment Conference will probably be changed from November, 1986 (as stated in the Committee report) to February or March, 1987, due to scheduling conflicts.

EQUITY MANAGER COMMITTEE

Ms. Veverka reported that there has been considerable variation between managers over the most recent quarter and year. However, she stated that when performance is compared to individual benchmarks, most of the managers have performed well. She noted that Waddell & Reed has been added to the "watch list" due to their relatively weak performance.

She also reported that staff completed its review of Wilshire Associates. Based on reports from SBI staff, the Committee feels personnel changes in the Wilshire organization will not adversely affect their management of the Board's index fund. As a result, the Committee recommends that no further action be taken at this time.

ALTERNATIVE INVESTMENT COMMITTEE REPORT

Mr. Gudorf reported that the Committee has two investments to recommend. He stated the Committee supports additional commitments in real estate to Heitman Advisory Corporation and Trust Company of the West. They recommend a \$50 million commitment in closed-end funds, with a \$20 million commitment to Heitman Fund III and \$30 million to TCW Fund IV.

Mr. Gudorf stated the Committee has no recommendation in either the resource or venture capital areas, but is continuing to evaluate a proposal from Apache Corporation.

SOUTH AFRICA TASK FORCE

Jay Kiedrowski, Chairman of the South Africa Task Force Committee stated that Phases 1 and 2 of the Board's resolution on South African investments have now been implemented. The Task Force focused on the actively managed common stock portfolios during those phases. He reported the Task Force is now recommending that the Board consider expanding implementation of the resolution to include the passive portfolio. The Task Force also recommends that the Board expand implementation to include companies that operate in a manner directly supporting apartheid.

As a follow-up to the Task Force report, Mr. Kiedrowski reported that as of August 31, 1986, the SBI's actively managed stock portfolios no longer contain any company that is a non-Sullivan signatory. He closed by stating that the Board and Task

Force are continuing to move cautiously as they implement the resolution, consistent with the legal and financial advice they have received.

The meeting adjourned at 3:00 P.M.

Respectfully submitted,

Howard J. Bicker Executive Director

Tab A

TABLE OF CONTENTS

BASIC RETIREMENT FUNDS	PAGE
Quarterly Investment Summary	2
Asset Growth	7
Asset Mix	8
Asset Mix - Actual vs. Policy	10
Balanced Portfolio Universe-Historical Asset Mix	11
Performance of Capital Markets	
Investment Returns Relative to Performance Standards	32
Equity Manager Performance	
Bond Manager Performance	••• 17
POST RETIREMENT INVESTMENT FUND	
Quarterly Investment Summary	18
Dedicated Bond Portfolio Statistics	
Asset Growth	
Asset Mix	
Benefit Increases vs. Inflation	27
Equity Segment Returns	
Equity Manager Data	
	••••
SUPPLEMENTAL INVESTMENT FUND	32
Income Share Account	36
Asset Mix	
Investment Performance	
Growth Share Account	
Asset Mix	
Investment Performance	
Common Stock Index	
Bond Market Account	
Money Market Account	46
Guaranteed Return Account	47
Minnesota Variable Annuity Fund	48
Asset Mix	51
Investment Performance	53
PERMANENT SCHOOL FUND	
Quarterly Investment Summary	56
Bond Portfolio Statistics	58
Asset Mix	
MDDEL Min	

APPENDIX

quity Manager Portfolio Statistics Glossary
xternal Equity Managers:
Portfolio Statistics Relative to Benchmark PortfoliosA-7
Sector Weightings Relative to Benchmark PortfoliosA-8
Performance Relative to Benchmark Portfolios
Portfolio Statistics Historical Summary
Sector Weighting Historical Profile
Historical Performance Summary
ond Manager Portfolio Statistics Glossary
xternal Fixed Income Managers:
Portfolio Statistics Historical Summary
Sector Weighting Historical Profile
Historical Performance Summary

MINNESOTA STATE BOARD OF INVESTMENT

BASIC RETIREMENT FUNDS

QUARTERLY INVESTMENT REVIEW

SEPTEMBER 30, 1986

MINNESOTA STATE BOARD OF INVESTMENT

BASIC RETIREMENT FUNDS

THIRD QUARTER 1986

Summary

ASSETS

The market value of the Basic Retirement Funds' assets decreased by 4.8% during the third quarter 1986. The decline was the combined result of the poor performance of the common stock market and continued net withdrawals from the Funds. Withdrawals from the Basic Funds exceeded contributions by \$23 million during the third quarter, bringing cumulative net withdrawals for calendar year 1986 to \$74 million. The market values of the Basic Funds' assets for the 1986 year-to-date and the previous five calendar years are shown below.

Calenda Year	ar 	Market Value (millions)	Percent Change from Previous Period				
1981		\$2,148	+ 9.5				
1982		2,806	+ 30.6				
1983		3,129	+ 11.5				
1984		3,265	+ 4.4				
1985		4,030	+ 23.4				
1986	1Q 2Q 3Q	4,463 4,564 4,345	+ 10.7 + 2.3 - 4.8				

ASSET MIX

The asset mix of the Basic Retirement Funds continued to move toward the long-term policy weights established by the Board. Most notably, the Board proceeded with the implementation of the Basic Funds' alternative equity investment program. As discussed in previous Quarterly Investment Summaries, the alternative equity segment of the Basic Funds' portfolio should reach its target weighting of 15% within the next year to two years as new alternative equity managers are selected and the funding schedules of the Board's current managers are completed.

Other minor asset mix shifts included a decrease in the common stock segment and a concomitant increase in the bond and cash segments of the portfolio. These changes reflected the poor relative performance of the common stock market and a decrease in the aggregate external active equity managers' allocation to common stocks.

The asset mix for the most recent two quarters and the year ending September 30, 1985 are presented below.

AS	S	\mathbf{ET}	MIX
	_		*****

	9/30/85	6/30/86	9/30/86
Common Stocks	58.2%	62.2%	59.1%
Bonds	25.3	22.8	24.3
Cash Equivalents*	8.0	5.6	6.2
Alternative Equity Assets	8.5	9.4	10.4
ASSECS	100.0%	100.0%	100.0%

^{*}Includes cash uncommitted to long-term assets plus cash held by all external managers.

INVESTMENT RETURNS

The Basic Retirement Funds' total portfolio generated a -4.2% rate of return for the third quarter 1986. The third quarter performance brought investment results for the year ending September 30, 1986 to 23.4%. The Basic Funds' total portfolio excluding alternative equity assets produced a third quarter performance of -4.8% and a yearly return of 25.6%.

The negative investment results for the third quarter were attributable to the performance of the common stock segment of the Basic Funds' portfolio. The segment's third quarter return of -7.8% mirrored the disappointing performance of the common stock market. The remaining segments of the Basic Funds' portfolio produced modest positive returns.

On a relative basis, the Basic Funds' total portfolio underperformed its established benchmarks, the stock/bond composite and the TUCS median tax-exempt balanced portfolio. The underperformance relative to the TUCS median portfolio was due largely to the Basic Funds' more aggressive investment orientation, as evidenced by its greater-than-median weighting of common stocks.

Total portfolio and asset segment returns for the most recent quarter and year are presented below.

Total Rate of Return

	Third Quarter 1986	Year Ending 9/30/86
Common Stocks	-7.8%	29.2%
Bonds	2.7	17.6
Cash	1.6	7.5
Alternative Equity Assets	1.1	4.8
Total Fund (including alt. assets)	-4.2	23.4

EQUITY PERFORMANCE

The Basic Retirement Funds' active equity manager pool produced an aggregate third quarter rate of return of -8.6%. For the year ending September 30, 1986, the pool's performance was 26.8%. The common stock market was particularly volatile during the period, generating a -7.7% return for the quarter and a 30.4% return for the most recent year. The TUCS median managed equity portfolio's performance was -6.7% for the third quarter and 29.4% for the year.

The active manager pool failed to match the performance of either the market or the TUCS median equity portfolio. As in recent quarters, the individual performance results varied widely. Reversing the trend of previous quarters, however, the performance of the SBI's managers with a value/contrarian style exceeded that of managers with growth and rotational styles.

In aggregate, the active managers increased their holdings in the Technology, Energy, and Material and Services sectors of the market and reduced positions in the Consumer NonDurables and Financial sectors. The managers are now overweighted in the Consumer Durables, Financial, Transportation and Technology sectors and underweighted in the energy and utilities sectors.

Wilshire Associates, the index fund, tracked the performance of the Wilshire 5000. The passive fund produced a third quarter rate of return of -7.4% and an annual return of 30.4%.

Equity manager returns for the most recent quarter and year are presented below.

Total Portfolio Returns

	Third Quarter	Year Ending 9/30/86
Fred Alger	-14.1%	32.6%
Alliance Capital	-11.8	31.2
Beutel Goodman	-4.2	21.9
BMI Capital	-9.4	26.9
Forstmann Leff	-10.8	34.3
Hellman Jordan	-10.4	22.9
IDS	-10.1	35.6
Investment Advisers	-8.9	27.0
Lieber & Company	- 9.5	31.1
Peregrine Capital	-4.7	16.6
Waddell and Reed	-6.4	22.7
Internal Manager	-1.4	23.0
Total - External Active Managers	e -8. 6	26.8
Wilshire Associates		
(Index Fund)	-7.4	30.4
Wilshire 5000	-7.7	30.4

BOND PERFORMANCE

The third quarter performance for the Basic Retirement Funds' active bond manager pool was 2.7%. This performance brought the pool's results for the latest year to 17.9%. In aggregate, the bond managers' performance exceeded that of both the Salomon Brothers Broad Bond Index and the TUCS median managed fixed income portfolio for the quarter, although their performance trailed that of the benchmarks for the year. Several of the SBI managers benefitted from the improved performance of the mortgage sector of the bond market, which had significantly underperformed the Treasury and Corporate sectors during the first half of the year.

The Basic Retirement Funds' bond manager returns for the third quarter and latest year are displayed below.

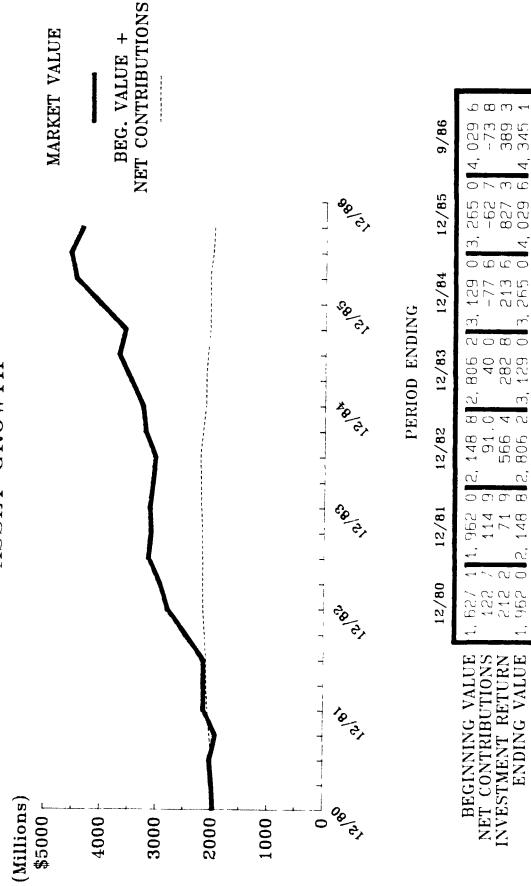
Total Portfolio Returns

	Third Quarter	Year Ending 9/30/86
Investment Advisers	2.4%	16.3%
Lehman Management	2.9	18.0
Miller Anderson	2.2	15.9
Morgan Stanley	3.1	18.7
Peregrine Capital	3.5	13.6
Western Asset	2.2	21.0
Total - External Managers	2.7	17.9
Salomon Brothers Broad Bond Index	2.5	20.4
TUCS Median Managed Fixed Income Portfolio	2.1	19.7

FIGURE 1

BASIC RETIREMENT FUNDS

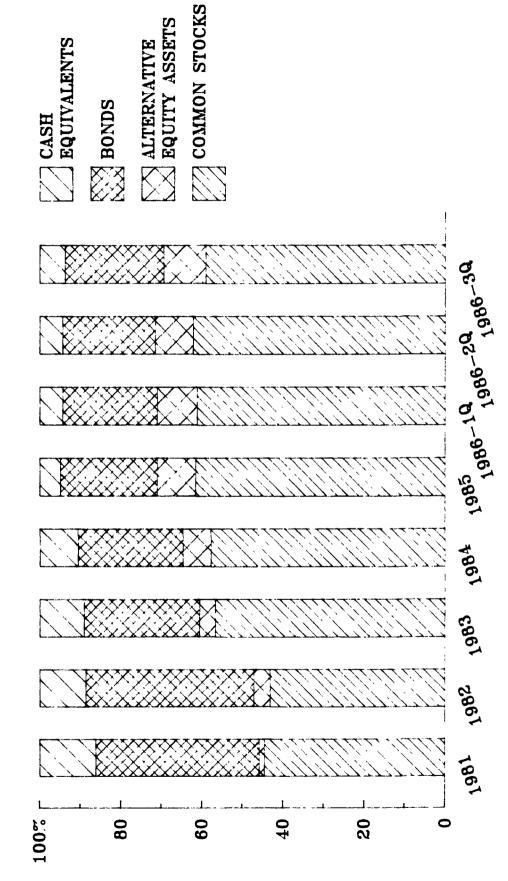




(MILLIONS OF DOLLARS)

FIGURE 2

BASIC RETIREMENT FUNDS HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 1

BASIC RETIREMENT FUNDS ASSET MIX

PERCENT OF MARKET VALUE (End of Period Allocations)

Capital Percent	ı	ı	1	0.7	1.2	1.2
Venture Capital	1	1	ı	22	49	54 65 80
Funds Percent	0.4	0.7	0.7	0.7	1.2	0.9
Resource Funds \$Million Percent	80	17	21	23	47	38 33
	6.0	3.3	3.2	5.5	7.1	6.9 7.2 7.8
Real Estate \$Million Percent	20	93	101	178	288	307 330 337
	13.8	11.3	10.9	9.4	5.1	6.5 6.2
Bonds Cash* \$Million Percent \$Million Percent	297	317	342	308	204	291 253 270
onds n Percent 	40.3	41.5	28.5	25.9	23.8	23.3 22.8 24.3
Bor \$Million	865	1,165	892	847	1961	1,041 1,041 1,055
Stocks Percent	44.6	43.2	56.7	57.8	61.6	61.2 62.2 59.1
Common Stocks \$Million Percent	959	1,212	1,773	1,887	2,481	2,730 2,838 2,570
w. 1	1981	1982	1983	1984	1985	1986 1Q 2Q 3Q

*Includes cash uncommitted to long-term assets plus cash held by all external managers.

TABLE 2

BASIC RETIREMENT FUNDS ASSET MIX - ACTUAL vs. POLICY

PERCENT OF MARKET VALUE (End of Period Allocations)

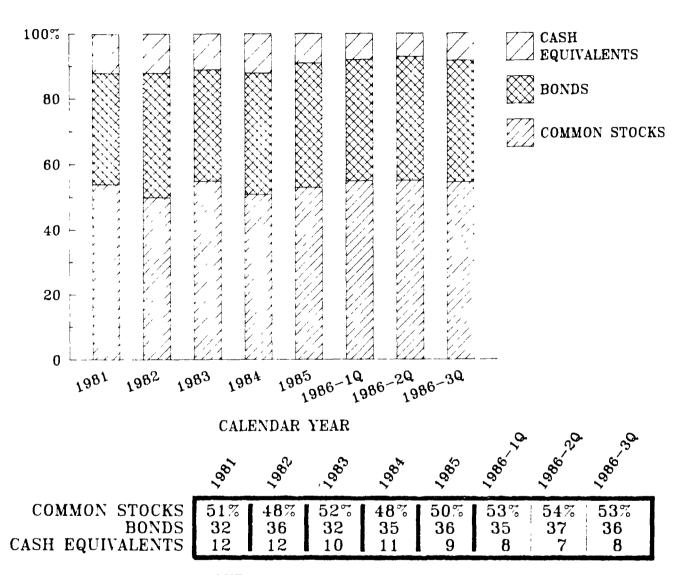
ınds ital*	Diff.	-4.4	-4.4	-4.4	-4.3	-4.2	-3.2	-3.3	-3.3	-3.4	-3.2	-2.7	-2.5	-2.9 -2.7 -1.7
Resource Funds Venture Capital*	Policy	'n	ß	S	5	જ	2	ĸ	ī.	5	ß	2	5	មេសម
Reso Ventu	Actual	9.0	9.0	9.0	0.7	0.8	1.8	1.7	1.7	1.6	1.8	2.3	2.5	2.3 3.3
*	Diff.	-6.8	-7.0	8.9-	8.9-	-6.5	-4.5	-4.7	-4.5	-4.3	-4.4	-3.4	-2.8	-3.0 -2.7 -1.6
Estate*	Policy	10	10	10	10	10	10	10	10	10	10	10	10	10
Real	Actual	3.2	3.0	3.2	3.2	3.5	5.5	5.3	5.5	5.7	5.6	9.9	7.2	7.0 7.3 8.4
* * *	Diff.	+13.3	+ 9.5	+ 7.8	+ 9.1	+10.7	+ 8.3	+ 7.6	+ 7.7	+ 6.4	+ 5.7	+ 4.5	+ 1.5	+ 0.1 + 1.3 + 1.7
* Fixed Income**	Policy	25	25	25	25	25	25	25	25	25	25	25	25	25 25 25
Fixed	Actual	38.3	34.5	32.8	34.1	35.7	33.3	32.6	32.7	31.4	30.7	29.5	26.5	25.1 26.3 26.7
	gement cy Diff.	+37.9	+41.9	+43.4	- 1.5	- 2.2	- 2.3	- 2.1	- 2.0	- 1.7	- 1.3	- 1.2	8 0 1	+ 1 0.0 4.0
	Manage Policy	20	20	20	20	20	20	20	20	20	20	20	20	000 700 700
cocks*	Active Actual	57.9	61.9	63.4	18.5	17.8	17.7	17.9	18.0	18.3	18.7	18.8	19.2	20.0 20.4 19.7
Common Stocks*	Management Policy Diff.	-40	-40	-40	+ 3.5	+ 2.2	+ 1.7	+ 2.5	+ 2.1	+ 3.0	+ 3.2	+ 2.8	+ 4.6	+ 5.8 + 3.7 + 1.9
	Manag Policy	40	40	40	40	40	40	40	40	40	40	40	40	4 4 4 0 0 0
	Passive Management Actual Policy Diff	0	0	0	43.5	42.2	41.7	42.5	42.1	43.0	43.2	42.8	44.6	45.8 43.7 41.9
	не 1	10	20	30	40	10	2 <u>0</u>	30	4	10	20	30	40	10 20 30
		1983				1984				1985				1986

*Includes cash held by external managers in the particular asset class.

FIGURE 3

TAX-EXEMPT BALANCED PORTFOLIO UNIVERSE

HISTORICAL ASSET MIX

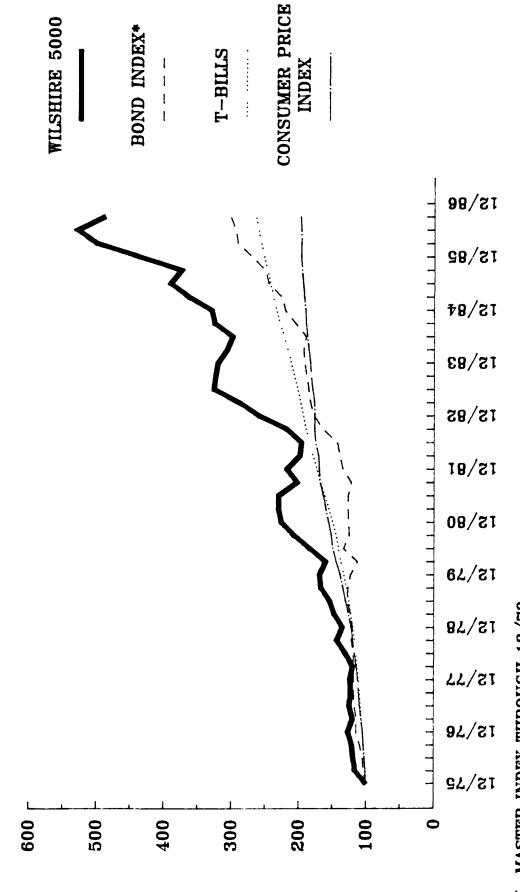


PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

Figure 3 and the accompanying table depict the median asset class weightings held in Wilshire Associate's TUCS universe of balanced portfolios during the most recent three quarters and five calendar years. The figure and table are intended to give a perspective of the historical asset allocation of balanced tax-exempt corporate and public funds. The portfolios in the balanced universe differ in composition. Many of the portfolios are comprised of only common stocks, bonds, and cash equivalents. Other portfolios in the balanced universe contain alternative assets such as real estate and venture capital in addition to stocks and bonds.

FIGURE 4

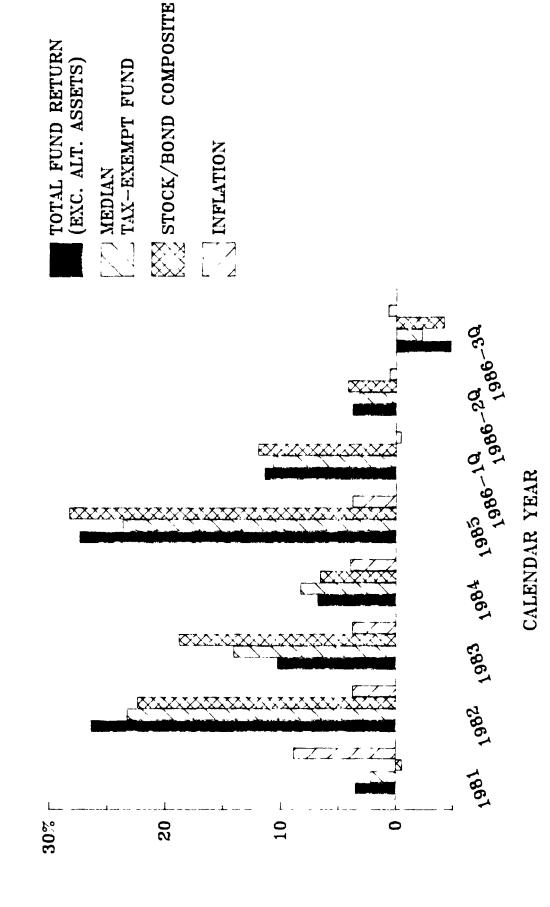
PERFORMANCE OF CAPITAL MARKETS
CUMULATIVE RETURNS



*M.L. MASTER INDEX THROUGH 12/79 SALOMON BROAD INDEX 1/80-6/86

FIGURE 5

BASIC RETIREMENT FUNDS INVESTMENT RETURNS



13

TABLE 3

BASIC RETIREMENT FUNDS

INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

Total Fund Return (inc. alt. assets)	12.48	3.5	25.7	10.1	6.9	25.6	10.6	ው ተ የ ሪ ሪ	23.4	13.9	17.4
91 Day T-Bills	12.78	15.6	11.7	6.9	10.4	7.9	1.8	1.6 4.	8.9	8.5	3.6
Inflation	12.48	8.9	3.9	3.8	4.0	3.8	4.0-	0.0	1.8	3.0	3.4
Stock/Bond* Composite	18.5%	1.8	24.4	18.2	6.9	28.3	11.8	-4.2 -4.2	26.4	15.2	19.6
Median Tax-exempt Fund	18.68	2.2	23.3	14.1	8.3	23.7	10.7	3.2 -2.3	24.0	15.2	18.5
Total Fund Return (exc. alt. assets)	12.48	3.5	26.4	10.3	6.8	27.4	11.4	ν 4. Σ ∞	25.6	14.6	18.0
Calendar Year (1980	1981	1982	1983	1984	1985	1986	70 3 8 7	1 Year Through 9/30/86	3 Years Annualized Through 9/30/86	5 Years Annualized Through 9/30/86

*50/45/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Through 12-31-82; 65/30/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Thereafter

TABLE 4

BASIC RETIREMENT FUNDS

INVESTMENT RETURNS - DETAIL

CALENDAR	COMI	COMMON STOCKS	BONDS	SQ	ALTERNATIVE EQUITY ASSETS
YEAR	Basics	Wilshire 5000	Basics Salom	Salomon Bond Index	Basics
1980	26.2%	33.78	-0.18	3.38	,
1981	0.0	-3.6	2.0	7.0	ı
1982	21.6	18.7	38.1	29.8	11.9
1983	12.7	23.5	6.3	7.8	7.4
1984	2.7	3.1	14.6	15.1	11.8
1985	31.4	32.6	21.4	21.8	6.8
1986 10	14.4	14.4	6.1	8.6	- 1.1
70 30 8	5.1	5.8	2.7	1.1 2.5	1.9
1 Year Through 9/30/86	29.2	30.4	17.6	20.4	4.8
3 Years Annualized Through 9/30/86	14.1	14.7	15.9	16.9	7.7
5 Years Annualized Through 9/30/86	16.7	19.2	21.5	19.9	N.A.

TABLE 5

BASIC RETIREMENT FUNDS

EQUITY MANAGER PERFORMANCE TOTAL PORTFOLIO RETURNS

Managers	Third Quarter 1986	Year Ending 9/30/86	Two Years Ending 9/30/86 (Annualized)	Since Inception 3/1/83 (Annualized)
Fred Alger Alliance Capital	-14.18	32.68 31.2	21.78 26.4	14.0%
Beutel Goodman BMI Capital	1 1 ; 4 6 ; 5 4 ;	21.9	18.0	15.7 5.5
Forstmann Leff Hellman Jordan	-10.8 -10.4	34.3 22.9	26.3 19.1	16.2 11.8
IDS Investment Advisers	-10.1 -8.9	35.6 27.0	25.3	16.8 13.5
Lieber & Company	5.9-	31.1	24.9	16.3
Peregrine Capital Waddell & Reed	- 6.4 - 6.4	16.6 22.7	N.A. 17.2	N.A. 12.7
Internal Manager	-1.4	23.0	N.A.	N.A.
Total - External Active Managers	9.8-	26.8	20.5	12.3
Wilshire Associates (Index Fund)	-7.4	30.4	22.4	N.A.
Performance Standards				
Wilshire 5000 Inflation	7.7- 0.7	30.4 1.8	22.5 2.5	17.0

TABLE 6

BASIC RETIREMENT FUNDS BOND MANAGER PERFORMANCE

TOTAL PORTFOLIO RETURNS

Managers	Third Quarter 1986	Year Ending 9/30/86	Since Inception 6/30/84 (Annualized)
Investment Advisers	2.48	16.3%	23.58
Lehman Management	2.9	18.0	21.0
Miller Anderson	2.2	15.9	19.3
Morgan Stanley	3.1	18.7	20.9
Peregrine Capital	3.5	13.6	17.8
Western Asset	2.2	21.0	24.2
Total - External Bond Managers	2.7	17.9	21.1
Performance Standards			
Salomon Brothers Broad Bond Index	2.5	20.4	23.1
TUCS Median Bond Manager	2.1	19.7	N.A.

MINNESOTA STATE BOARD OF INVESTMENT

POST RETIREMENT INVESTMENT FUND

QUARTERLY INVESTMENT REVIEW

SEPTEMBER 30, 1986

MINNESOTA STATE BOARD OF INVESTMENT

POST RETIREMENT INVESTMENT FUND

THIRD QUARTER 1986

Summary

ASSETS

The assets of the Post Retirement Investment Fund grew only 0.3% in market value during the third quarter. A lackluster bond market, poor stock market returns, and a miniscule flow of net new contributions combined to produce an insignificant increase in the Fund's asset value. End-of-period market values for the Post Retirement Investment Fund's assets for the latest three quarters and last five calendar years are shown below.

Calendar Year	Market Value (millions)	Percent Change from Previous Period
1981	\$1,101	- 5.2
1982	1,523	+38.3
1983	1,803	+18.4
1984	2,246	+24.6
1985	3,107	+38.3
1986 1Q 2Q 3Q	3,476 3,658 3,670	+11.9 + 5.2 + 0.3

ASSET MIX

Cash equivalents declined as a percentage of the Post Retirement Investment Fund during the third quarter. Cash reserves had risen sharply at the end of the second quarter due to new contributions resulting from a surge in teacher retirements. The excess cash reserves were invested in the Fund's bond portfolio during the third quarter.

Common stocks continued to decline as a percentage of the Fund's assets. With the prevailing low level of interest rates, all new contributions must be placed in the Fund's dedicated bond portfolio to finance promised benefits and maintain the floor benefit increase. Thus, as the Fund grows common stocks come to represent a smaller portion of the Fund's total value.

The percentage of the Fund (at market value) invested in common stocks, bonds, and cash equivalents over the last two quarters and previous year is presented below.

	9/30/85	6/30/86	9/30/86
Common Stocks	23.4%	18.6%	16.1%
Bonds	70.9	67.2	77.3
Cash Equivalents	$\frac{5.7}{100.0\%}$	$\frac{14.2}{100.0}$	$\frac{6.6}{100.08}$

EQUITY PERFORMANCE

The Post Retirement Investment Fund's equity portfolio produced a -5.2% return during the third quarter. The equity portfolio's return outperformed both the Wilshire 5000 and the SBI external equity manager pool. However, for the latest year, the equity portfolio continues to trail the Wilshire 5000 and external equity manager pool.

The sector weightings of the Post Retirement Investment Fund's equity portfolio were not significantly altered during the quarter. The equity portfolio remains overweighted in the Capital Goods, Energy and Technology sectors, and underweighted in the Consumer Nondurables, Materials & Services, and Utilities sectors. Equity portfolio performance for the latest quarter and year are presented below.

	Third Quarter	Year Ending 9/30/86
Equity Portfolio	-5.2%	21.1%
Wilshire 5000	-7. 7	30.4

DEDICATED BOND PORTFOLIO

The dedicated bond portfolio was rebalanced at the beginning of the third quarter. Based upon actuarial estimates of the Post Retirement Investment Fund's liabilities, the Fund's bond holdings were adjusted through a series of bond trades. These adjustments were designed to ensure that the dedicated bond portfolio continues to produce cash flows sufficient to finance both promised benefits and an annual floor benefit increase.

The composition of the dedicated bond portfolio changed slightly as a result of the rebalancing. Changes in yield spreads since the last rebalancing had made corporate and Canadian bonds relatively more attractive. As a result, their representation in the portfolio was increased. While Treasury and Agency issues continue to dominate the portfolio, their weight was reduced from the previous rebalancing.

TABLE 7

POST RETIREMENT INVESTMENT FUND

DEDICATED BOND PORTFOLIO STATISTICS

SEPTEMBER 30, 1986

Value at Market	\$2,249,466,668
Value at Par	\$2,239,195,136
Average Coupon	10.02%
Current Yield	8.90%
Yield to Maturity	8.35%
Time to Maturity	12.69 Years
Average Duration	7.22 Years
Average Quality Rating	AA
Number of Issues	269

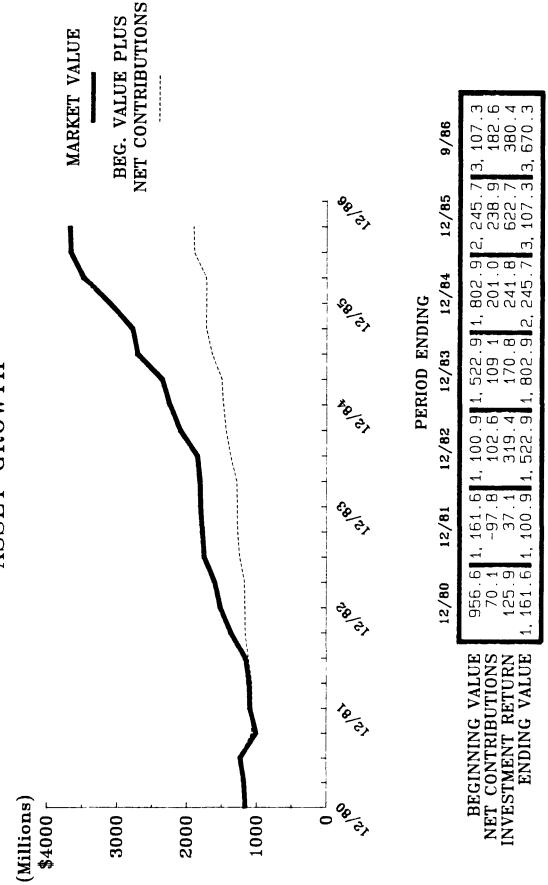
SECTOR WEIGHTINGS

The party of	
Treasury	57.5%
Federal Agency	7.9
Industrial	9.9
Utilities	8.7
Finance	7.0
Transportation	1.0
Mortgages	0.0
Miscellaneous	8.0
	100.08

FIGURE 6

POST RETIREMENT INVESTMENT FUND

ASSET GROWTH

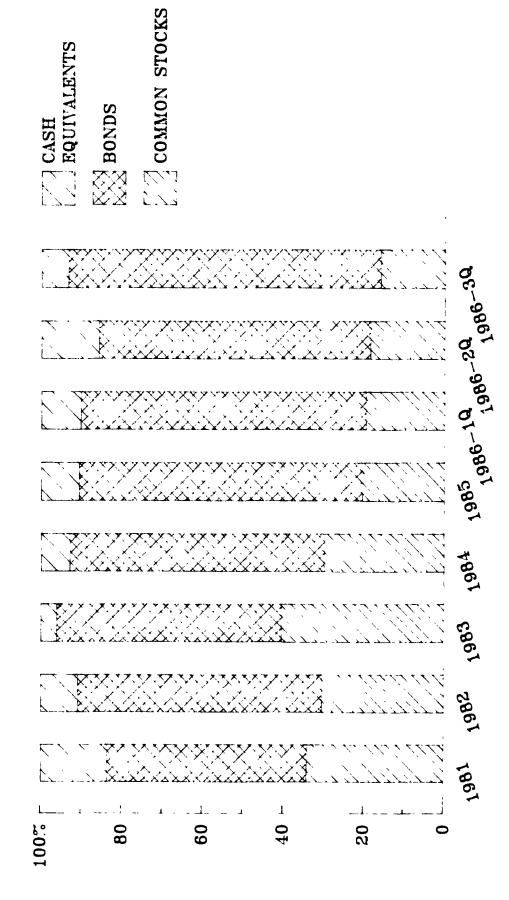


(MILLIONS OF DOLLARS)

FIGURE 7

INVESTMENT RETIREMENT POST

HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 8

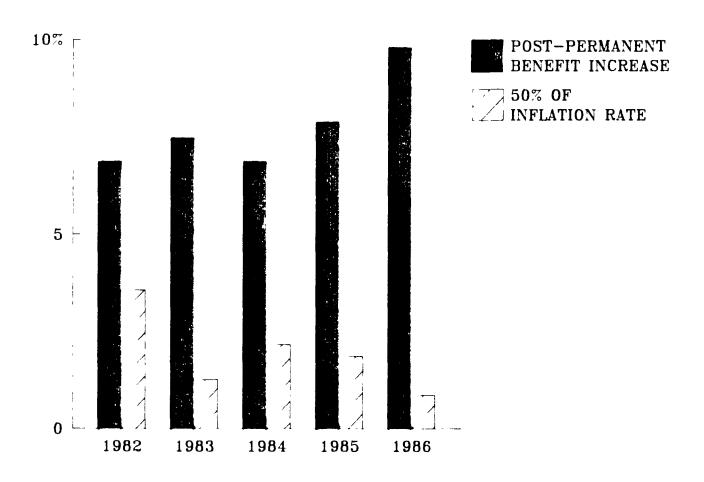
POST RETIREMENT INVESTMENT FUND **ASSET MIX**

PERCENT OF MARKET VALUE (End Of Period Allocations)

Cash Percent \$Million Percent	39.0 140.3 12.1	49.5 179.4 16.3	60.4 138.1 9.1	55.6 69.8 3.9	62.9 159.5 7.1	70.2 288.3 9.3		67.2 519.6 14.2	
Bonds \$Million Po	453.0	545.5	919.9	1,002.1	1,411.4	2,182.5	2,454.3	2,457.1	2,838.9
Stocks Percent	48.9	34.2	30.5	40.5	30.0	20.5	19.7	18.6	16.1
Common \$Million	568.4	376.0	465.0	730.3	674.8	636.5	686.3	681.0	591.3
Calendar Year	1980	1981	1982	1983	1984	1985	1986	20	30

FIGURE 8

POST RETIREMENT INVESTMENT FUND BENEFIT INCREASES VERSUS INFLATION



	FISCAL YEAR					(Annualized)		
	1982	1983	1984	1985	1986	`	,	
BENEFIT INCREASE	6.9%	7.5%	6.9%	7.9%	9.8%	8.2%	7.8%	
50%-INFLATION RATE	3.6	1.3	2.1	1.9	0.9	1.6	2.0	

FIGURE 9

POST RETIREMENT INVESTMENT FUND EQUITY SEGMENT RETURNS

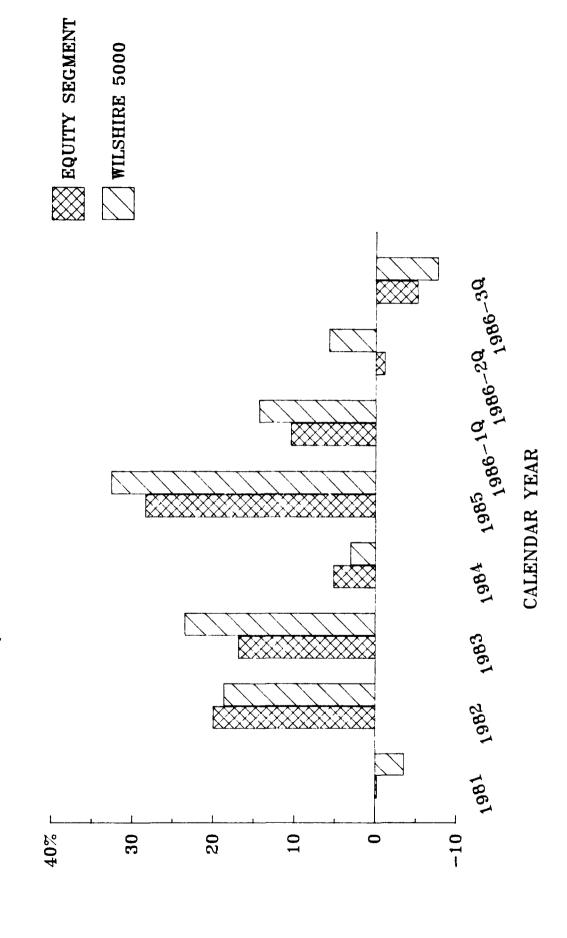


TABLE 9

POST RETIREMENT INVESTMENT FUND

EQUITY SEGMENT RETURNS

INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

	Post Retirement Fund	Wilshire 5000
1980	25.9%	33.7%
1981	-0.3	-3.6
1982	20.0	18.7
1983	16.9	23.5
1984	5.2	3.1
1985	28.4	32.6
1986 1Q 2Q 3Q	10.5 -1.2 -5.2	14.4 5.8 -7.7
1 Year Through 9/30/86	21.1	30.4
3 Years Annualized Through 9/30/86	11.9	14.7
5 Years Annualized Through 9/30/86	15.9	19.2

TABLE 10

POST RETIREMENT INVESTMENT FUND EQUITY MANAGER DATA

September 30, 1986

SECTOR WEIGHTINGS

SECTORS	WEIGHTING INTERNAL MANAGER	WEIGHTING WILSHIRE 5000
Capital Goods	6.18	4.48
Consumer Durables	5.8	3.8
Consumer Nondurables	12.8	26.9
Energy	17.9	0.6
Financial	13.6	14.0
Materials & Services	6.8	12.1
Technology	26.1	12.4
Transportation	3.1	3.1
Utilities	7.6	14.3
		80.001

QUARTER-END PORTFOLIO STATISTICS *

FINE	0.19
GROW	0.22
SIZE	0.07
EVAR	0.05
MVAR	0.14
5 YR Earn	-0.22
P/B	-0.46
REL. RET.	-0.72
E/P	0.02
YIELD	0.22
DIVER.	0.88
MKT. VOLTY	1.10
EQUITY ALLOC.	1008
# OF STOCKS	119
MANAGER	Internal Mgr.

^{*} See Equity Manager Portfolio Statistics Glossary for definitions.

MINNESOTA STATE BOARD OF INVESTMENT SUPPLEMENTAL INVESTMENT FUND

- o INCOME SHARE ACCOUNT
- o GROWTH SHARE ACCOUNT
- o COMMON STOCK INDEX ACCOUNT
- o BOND MARKET ACCOUNT
- o MONEY MARKET ACCOUNT
- o GUARANTEED RETURN ACCOUNT

QUARTERLY INVESTMENT REVIEW

SEPTEMBER 30, 1986

MINNESOTA STATE BOARD OF INVESTMENT

SUPPLEMENTAL INVESTMENT FUND

THIRD QUARTER 1986

Summary

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. The different participating groups use the Fund for a variety of purposes:

- o It functions as the investment manager for all assets of the Unclassified Employees Retirement Plan.
- o It acts as the investment manager for all assets of the supplemental retirement programs for state university and community college teachers and for Hennepin County Employees.
- o It is one investment vehicle offered to public employees as part of the state's Deferred Compensation Plan.
- o It serves as an external money manager for a portion of some local police and firefighter retirement plans.

The Supplemental Investment Fund serves more than 14,000 individuals. On September 30, 1986 the market value of the entire fund was \$339 million.

A wide diversity of investment goals exists among the Fund's participants. In order to meet those needs, the Fund has been structured much like a "family of mutual funds." Participants may allocate their investments among one or more accounts that are appropriate for their needs, within the statutory requirements and rules established by the participating organizations. Participation in the Fund is accomplished through the purchase or sale of shares in each account.

As of the beginning of fiscal year 1987, participants in the Supplemental Investment Fund may select from among the following seven investment options:

o Income Share Account (existing option) - an actively managed, balanced portfolio utilizing both common stocks and bonds

- o Growth Share Account (existing option) an actively managed, all common stock portfolio
- o Common Stock Index Account (new option) a passively managed, all common stock portfolio designed to track the performance of the entire stock market
- o Bond Market Account (new option) an actively managed, all bond portfolio that reflects changes in the market value of bonds
- o Money Money Account (new option) a portfolio utilizing short term, liquid debt securities
- o Guaranteed Return Account (new option) an option utilizing guaranteed investment contracts (GIC's), which offer a fixed rate of return for a specified period of time.
- o Bond Account (existing option) a portfolio of intermediate term debt securities that are bought and held to maturity. This option is available only to local police and firefighter retirement plans.

SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

The primary investment objective of the Income Share Account is similar to that of the Basic Retirement Funds. The Account seeks to maximize long-term real rates of return, while limiting short-run portfolio return volatility.

To achieve this objective, the Income Share Account is invested in a balanced portfolio of common stocks and fixed income securities. The Account's target long-term asset allocation is 60% common stocks, 35% bonds, and 5% cash equivalents. Common stocks provide the potential for significant capital appreciation, while bonds provide a deflation hedge and portfolio diversification.

The investment management structure of the Income Share Account combines internal and external management. The SBI investment staff manages the entire fixed income segment of the Account's portfolio and approximately 80% of the common stock segment. The balance of the common stock portfolio is managed externally. The Account participates in the common stock segment of the Combined Investment Funds. Through its participation in the Funds, the Account utilizes the same external common stock managers as the Basic Retirement Funds.

The September 30, 1986 market value of the Income Share Account was \$177 million.

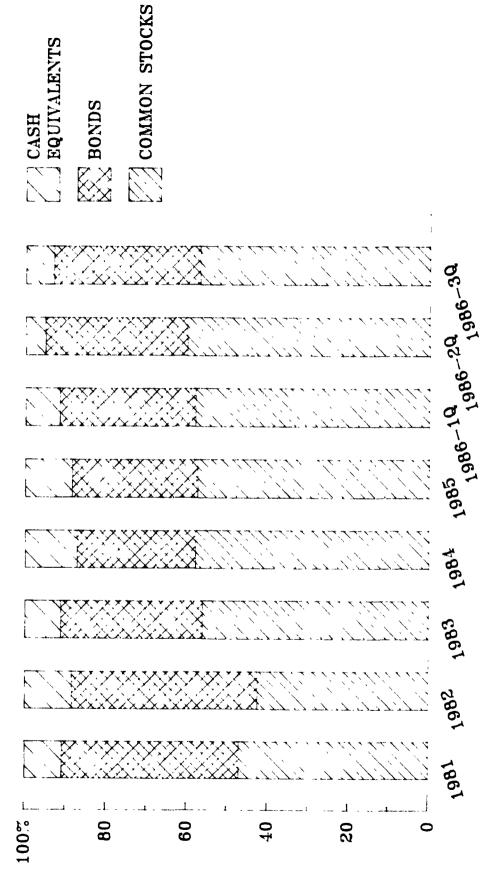
The Income Share Account's asset mix for the last three quarters and five calendar years is presented on pages 37 and 38.

Total account and asset segment performance is displayed on page 39. Individual external manager performance is presented on page 16.

FIGURE 10

SUPPLEMENTAL INVESTMENT

(INCOME SHARE ACCOUNT)
HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 11

SUPPLEMENTAL INVESTMENT FUND (Income Share Account)

ASSET MIX

(End Of Period Allocations)

n* Percent	15.1	9.1	11.5	& &	12.7	11.5	840 480
Cash* \$Million P	11.3	7.0	11.5	6.6	16.4	18.5	15.0 8.6 12.1
ds Percent	40.4	43.8	46.0	35.0	29.3	31.0	33.5 35.0 36.1
Bonds \$Million Po	30.5	33.4	46.2	39.6	37.6	50.0	59.8 62.7 63.9
Stocks Percent	44.5	47.1	42.5	56.2	58.0	57.5	58.1 60.2 57.0
Common \$Million	33.5	35.9	42.7	63.5	74.4	92.8	103.5 108.0 100.9
u 1							10 30 30
Calendar Year	1980	1981	1982	1983	1984	1985	1986

*Includes cash held by the external managers

TABLE 12

SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

INVESTMENT PERFORMANCE

	THIRD QUARTER	YEAR ENDING 9/30/86
Total Account	-2.7%	18.8%
Median Fund*	-2.3	24.0
Composite**	-3.7	25.9
Equity Segment	-6.3	20.6
Wilshire 5000	-7.7	30.4
Bond Segment Salomon Broad Bond Index	2.8	17.5 20.4

^{*} TUCS Median Balanced Portfolio

^{** 50/45/5} Wilshire 5000/Salomon Broad Bond Index/T-Bills Composite Through 12-31-82; 60/35/5 Composite Thereafter

SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

The Growth Share Account's principal investment objective is to generate above-average returns from capital appreciation. In order to attain this objective, the Growth Share Account's investment program focuses on common stocks. The long-run target asset allocation for the Account is 95% common stock, 5% cash equivalents. The small cash equivalents component represents the normal cash reserves held by the Account as a result of net contributions not yet allocated to stocks.

The management of the Growth Share Account's common stock portfolio is split equally between internal and external management. The SBI investment staff manages the internal component with a long-term value-oriented approach. The balance of the Growth Account's portfolio is managed by the Board's external active equity managers. As with the Income Share Account, the Growth Share Account's external equity component is achieved through its participation in the common stock segment of the Board's Combined Investment Funds.

The September 30, 1986 market value of the Growth Share Account was \$73 million.

The historical asset mix for the account is displayed on pages 41 and 42.

Total account and asset segment performance is presented on page 43. Individual common stock manager performance is listed on page 16.

FIGURE 11

SUPPLEMENTAL INVESTMENT FUND (GROWTH SHARE ACCOUNT)

HISTORICAL ASSET MIX

COMMON STOCKS CASH EQUIVALENTS BONDS 1986-29 1986-19 1985 1984 1983 1982 1981 100% 80 9 40 20 0

CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 13

SUPPLEMENTAL INVESTMENT FUND

(Growth Share Account)

ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

h* Percent	17.0	27.5	34.4	39.7	30.0	10.5	9.0 4.8 6.6
Cash* \$Million Po	6.1	11.1	17.0	22.2	17.9	7.7	7. 3.8 8.8
lds Percent	i 1 1 1	1.2	1	; ; ;	1	 	
Bonds \$Million Pe	j 1 1	0.5	1 1	1 1 2 1	1	1 1 1	
Stocks Percent	83.0	71.3	65.6	60.3	70.0	89.5	91.0 95.2 93.4
Common Stocks \$Million Percer	29.8	28.8	32.5	33.7	41.8	65.8	74.9 75.0 68.3
ų .							10 30 30
Calendar Year	1980	1981	1982	1983	1984	1985	1986

*Includes cash held by the external managers

TABLE 14

SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

INVESTMENT PERFORMANCE

	THIRD QUARTER	YEAR ENDING 9/30/86
Total Account Median Fund*	-7.2% -6.7	22.2% 29.4
Composite**	-7.3	29.2
Equity Segment	- 7.3	23.0
Wilshire 5000	-7.7	30.4

^{*} TUCS Median Managed Equity Portfolio

^{** 95/5} Wilshire 5000/T-Bills Composite

SUPPLEMENTAL INVESTMENT FUND

COMMON STOCK INDEX ACCOUNT

The Common Stock Index Account is a new investment option for the participants in the Supplemental Investment Fund. The Index Account accepted contributions effective July 1, 1986. The September 30, 1986 market value of the Account was \$214,000.

The investment objective of the Common Stock Index Account is to generate returns that match those of the common stock market. This objective is achieved through the Account's participation in the SBI's existing index fund.

The SBI's index fund is a passively-managed portfolio of over 1,300 different stocks. The fund is designed to track the performance of the Wilshire 5000, a broad-based equity market indicator. The Wilshire 5000 represents virtually the entire domestic common stock market.

The performance of the index fund is presented below. Only the third quarter 1986 performance data reflect the returns earned by the newly created Common Stock Index Account. Performance data prior to third quarter 1986 represent what the performance of the Common Stock Index Account would have been had it participated in the index fund during the time periods indicated.

CALENDAR YEAR	WILSHIRE ASSOCIATES (INDEX FUND)	WILSHIRE 5000
1984	3.2%	3.0%
1985	32.5	32.6
1986 1Q 2Q 3Q	14.0 5.4 -7.4	14.4 5.8 -7.7
l Year Ending 9/30/86	30.4	30.4
2 Years Annualize Ending 9/30/86	ed 22.4	22.5

SUPPLEMENTAL INVESTMENT FUND BOND MARKET ACCOUNT

The Bond Market Account is another new investment option for the participants in the Supplemental Investment Fund. The Account accepted contributions effective July 1, 1986. The September 30, 1986 market value of the Account was \$638,000.

The investment objective of the Bond Market Account is to earn a high rate of return by investing in fixed income securities. Account returns are generated in the form of interest income and capital appreciation. The Account invests primarily in high-quality, government and corporate bonds that have intermediate to long-term maturities, usually 3 to 20 years.

The entire Bond Market Account is invested externally. The Account participates in the bond component of the Combined Investment Funds. Through this participation, the Account uses the same six external bond managers as the Basic Retirement Funds.

The Board funded the external bond managers in early July, 1984. The six managers were selected for their blend of investment styles. Each of the managers emphasizes active investment decisions. However, the managers vary in their approach to interest rate anticipation, issue selection, and bond market sector weighting.

Performance of the bond component of the Combined Investment Funds is displayed below. Individual manager performance is presented on page 17.

As with the Common Stock Index Account, only the third quarter 1986 performance reflects the returns earned by the new Bond Market Account. The performance prior to third quarter 1986 represents what the performance of the Bond Market Account would have been had the account participated in the bond component of the Combined Investment Funds during the periods indicated.

	THIRD QUARTER 1986	YEAR ENDING 9/30/86	TWO YEARS ENDING 9/30/86
SBI Ext. Bond Manager Aggregate	2.7%	17.9%	19.3%
Salomon Broad Bond Index	2.5	20.4	21.2

SUPPLEMENTAL INVESTMENT FUND

MONEY MARKET ACCOUNT

The Money Market Account is essentially a new option for participants in the Supplemental Investment Fund. The Account was formerly called the Fixed Return Account. However, its name has been changed to more accurately reflect its new investment focus. The September 30, 1986 market value of the Account was \$77 million.

The investment objective of the Money Market Account is to purchase short-term, liquid fixed income investments that pay interest at rates competitive with those available in the money markets.

The Money Market Account is invested entirely in high quality short-term investments such as U.S. Treasury Bills, bank certificates of deposit, repurchase agreements, and high grade commercial paper. The maximum maturity of these investments is three years.

The Money market Account is managed solely by State Street Bank and Trust Company of Boston, MA. State Street manages a major portion of the Board's cash reserves.

The first full quarter of performance for the Account under its new focus will be fourth quarter, 1986. The historical performance over the last two years for State Street's short-term account is presented below. This represents the investment returns that would have been generated by the Money Market Account had it been invested under the current approach for the time periods indicated.

	THIRD QUARTER	YEAR ENDING 9/30/86	TWO YEARS ENDING 9/30/86 (ANNUALIZED)
Rate of Return (annualized)	6.5%	7.4%	8.0%

SUPPLEMENTAL INVESTMENT FUND

GUARANTEED RETURN ACCOUNT

The Guaranteed Return Account is a new investment option for participants in the Supplemental Investment Fund. The investment objectives of the Guaranteed Return Account are to protect investors from any loss of their original investment and to provide a fixed rate of return over a three year period.

The Guaranteed Return Account will be invested in guaranteed investment contracts (GIC's) offered by major U.S. insurance companies. Each year the Board will accept bids from insurance companies that meet the financial quality criteria defined by State statute. The insurance company offering the highest three-year GIC interest rate will be awarded the contract. That interest rate will then be offered to participants who make contributions to the Guaranteed Return Account over the following twelve months.

Final bidding on the 1986 GIC contract occurred during October, 1986. The bidding process is described in a staff report contained in the Fixed Income Manager Committee section of this quarterly report. Principal Mutual Life Insurance Company (formerly The Bankers Life of Iowa) submitted the winning bid of 7.72%.

The Guaranteed Return Account first accepted contributions in November, 1986.

MINNESOTA STATE BOARD OF INVESTMENT

MINNESOTA VARIABLE ANNUITY FUND

QUARTERLY INVESTMENT REVIEW

SEPTEMBER 30, 1986

MINNESOTA STATE BOARD OF INVESTMENT

MINNESOTA VARIABLE ANNUITY FUND

THIRD QUARTER 1986

Summary

The Minnesota Variable Annuity Fund is an investment option formerly offered to members of the Teachers' Retirement Association. The Fund was designed as an alternative to the regular teachers' retirement plan. The opportunity to enroll in the Fund is no longer offered to new Association members, although members enrolled prior to the cutoff date may retain their participation in the Fund and continue to make contributions. The September 30, 1986 market value of the Fund was \$136 million.

The investment objective of the Minnesota Variable Annuity Fund is comparable to that of the Supplemental Investment Fund's Growth Share Account. The goal of the Variable Annuity Fund is to generate above-average capital appreciation. Like the Growth Share Account, the Variable Annuity Fund's long-term, policy asset allocation is 95% common stocks, 5% cash equivalents.

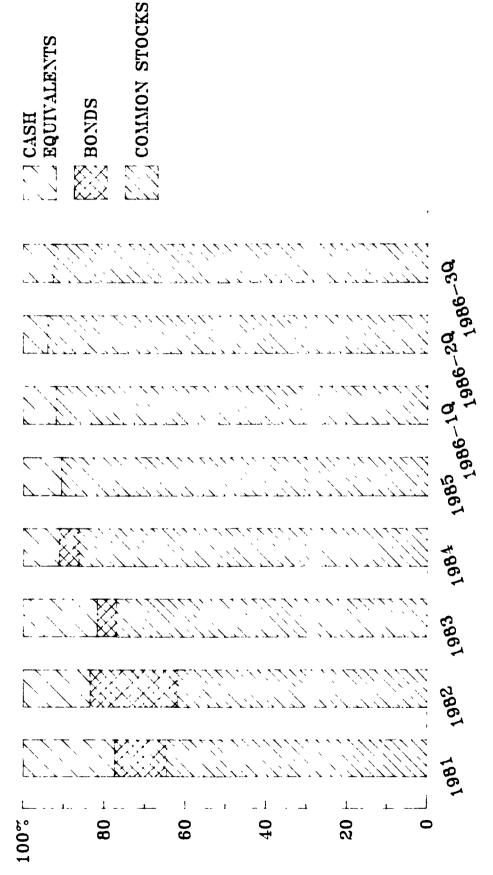
Management of the Variable Annuity Fund is split between internal and external management. The SBI staff provides a conservative value-oriented style of management, while the external managers complement the internal staff with a more aggressive investment approach. The Variable Annuity Fund utilizes the same pool of external common stock managers as the Basic Retirement Funds through participation in the equity component of the Combined Investment Funds.

Historical asset allocation for the Minnesota Variable Annuity Fund is presented in the graph on page 51 and the accompanying table on page 52.

Total account and asset segment performance is presented in the table on page 53. Individual common stock managers performance is given on page 16.

FIGURE 12

MINNESOTA VARIABLE ANNI HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 15

MINNESOTA VARIABLE ANNUITY FUND ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

SMil	Common illion	Ommon Stocks Ilion Percent	Bonds \$Million Pe	ds Percent 	Cash* \$Million Pe	h* Percent
4	49.6	64.8	7.6	12.7	17.2	22.5
വ	56.7	62.0	19.8	21.6	15.0	16.4
7	78.9	77.0	5.0	4.8	18.7	18.2
ω	89.4	86.3	5.1	4.9	9.1	8.8
Ĭ	16.8	7.06	1	i i	12.0	9•3
133 138 126	33.5 38.9 26.2	92.0 94.0 92.6			11.6 8.8 10.1	8.0 6.0 7.4

*Includes cash held by external managers

TABLE 16

MINNESOTA VARIABLE ANNUITY FUND

INVESTMENT PERFORMANCE

	THIRD QUARTER	YEAR ENDING 9/30/86
Total Account Median Fund*	-7.3% -6.7	23.1% 29.4
Composite**	-7.3	29.2
Equity Segment	-7.4	23.6
Wilshire 5000	- 7.7	30.4

^{*} TUCS Median Managed Equity Portfolio

^{** 95/5} Wilshire 5000/T-Bills Composite

MINNESOTA STATE BOARD OF INVESTMENT

PERMANENT SCHOOL FUND

QUARTERLY INVESTMENT REVIEW

SEPTEMBER 30, 1986

MINNESOTA STATE BOARD OF INVESTMENT

PERMANENT SCHOOL FUND

THIRD QUARTER 1986

Summary

ASSETS

The assets of the Permanent School Fund rose 2.2% in market value during the third quarter. The increase was due entirely to the modest return earned on the Fund's bond portfolio, as net contributions for the quarter were slightly negative. End-of-period market values for the latest three quarters and last five calendar years are presented below.

Calend Year	ar —	Market Value (Millions)	Percent Change From Previous Period
1980		\$245	+ 1.7
1981		236	- 3.7
1982		286	+ 21.2
1983		290	+ 1.4
1984		308	+ 6.2
1985		350	+ 13.6
1986	1Q 2Q 3Q	359 365 373	+ 2.6 + 1.7 + 2.2

ASSET MIX

The assets of the Permanent School Fund are invested entirely in fixed income securities. As discussed in previous Quarterly Investment Reviews, the accounting restrictions under which the Fund must operate dictate that current income maximization be its primary investment goal. Common stocks are not a viable component of the Fund's long-run asset mix.

Cash equivalents declined as a percentage of the Fund's total value durng the third quarter. As interest rates rose in August purchases of bonds were made using the Fund's cash reserves.

The percentage of the Fund (at market value) invested in common stocks, bonds, and cash equivalents over the last two quarters and previous year is presented below.

ASS	יחיםי	MIX
ADE	LI	MIX

	9/30/85	6/30/86	9/30/86
Common Stocks	2.1%	0.0%	0.0%
Bonds	66.8	65.4	75.8%
Cash Equivalents	31.1	34.6	24.2
	100.0%	100.0%	100.0%

BOND PORTFOLIO

The third quarter purchases of bonds for the Permanent School Fund were made primarily in the Agency and the Industrial sectors. The Fund remains concentrated in mortgages and Treasury and Agency issues. Relevant quarter-end statistics are shown on the following page.

TABLE 17

PERMANENT SCHOOL FUND BOND PORTFOLIO STATISTICS

SEPTEMBER 30, 1986

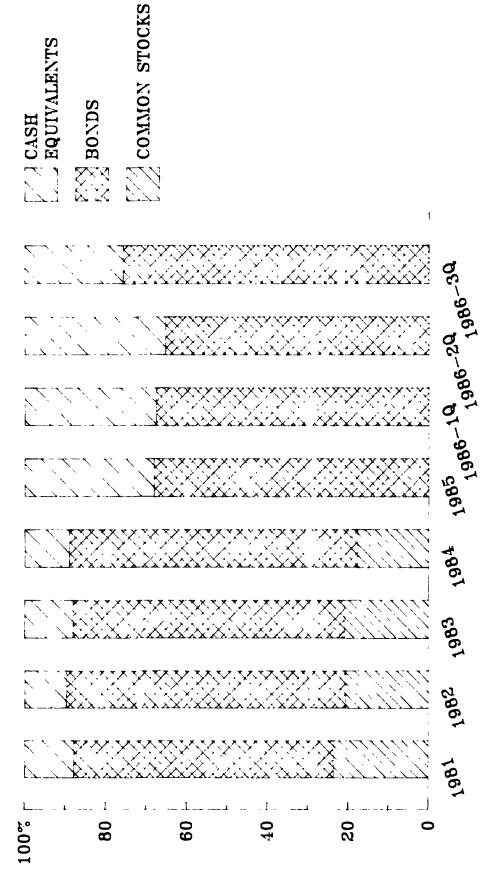
Value at Market	\$283,387,233
Value at Par	\$270,643,648
Average Coupon	9.42%
Current Yield	9.01%
Yield to Maturity	8.30%
Time to Maturity	11.66 Years
Average Duration	4.48 Years
Average Quality Rating	AAA
Number of Issues	119

SECTOR WEIGHTINGS

Treasury	15.9%
Federal Agency	29.1
Industrial	11.5
Utilities	7.5
Finance	4.4
Transportation	3.6
Mortgages	26.6
Miscellaneous	1.4
	100.0%

FIGURE 13

PERMANENT SCHOOL FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 18

PERMANENT SCHOOL FUND

ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

63.9 26.1 169.3 69.2 11.6 56.0 23.7 151.9 64.2 28.5 59.1 20.7 197.6 69.0 29.5 60.8 21.0 195.0 67.1 34.4 54.9 17.8 219.4 71.2 33.8 0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3	Calendar Year	Common \$	Stocks Percent	Bonds \$Million Po	ls Percent	Ca \$Million	Cash n Percent
56.0 23.7 151.9 64.2 28.5 59.1 20.7 197.6 69.0 29.5 60.8 21.0 195.0 67.1 34.4 54.9 17.8 219.4 71.2 33.8 0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3 0.0 0.0 238.4 65.4 126.3		63.9	26.1	169.3	69.2	11.6	4.7
59.1 20.7 197.6 69.0 29.5 60.8 21.0 195.0 67.1 34.4 54.9 17.8 219.4 71.2 33.8 0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3		26.0	23.7	151.9	64.2	28.5	12.1
60.8 21.0 195.0 67.1 34.4 54.9 17.8 219.4 71.2 33.8 0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3		59.1	20.7	197.6	0.69	29.5	10.3
54.9 17.8 219.4 71.2 33.8 0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3		\sim	21.0	195.0	67.1	34.4	11.9
0.0 0.0 238.7 68.2 111.5 0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3		₹#	17.8	219.4	71.2	33.8	11.0
0.0 0.0 243.5 67.7 116.0 0.0 0.0 238.4 65.4 126.3		0.0	0.0	238.7	68.2	111.5	31.8
	10 30 30 30	000	000	243.5 238.4 282.8	67.7 65.4	116.0	3 2 2 3 4 5 6 5 6 5 6 5 6 5 6 6 6 6 6 6 6 6 6 6

APPENDIX

This appendix contains historical portfolio data pertaining to the SBI's external equity and fixed income managers from the inception of the SBI's accounts with these managers. Any revisions of portfolio data reported in previous quarterly reviews are contained in this appendix.

EQUITY MANAGER PORTFOLIO STATISTICS GLOSSARY

In the following pages, summary descriptions of the individual equity managers' investment philosophy, risk characteristics, and performance data are displayed. Some of the statistics presented are technical in nature. This glossary is designed to aid in understanding the terms that are introduced.

The first five portfolio characteristics listed in the glossary are presented in the Quarterly Investment Review and Appendix on an absolute basis. The remaining portfolio statistics are reported relative to the stock market. The purpose of presenting these statistics in a relative fashion is to "normalize" them, or remove the impact of market-wide changes on the characteristics of a manager's portfolio. In calculating the relative values, the stock market is represented by the 1000 largest capitalization companies in the Wilshire 5000. The managers' portfolio characteristics are reported in standard deviation units relative to the average or mean of these 1000 companies. Thus, a positive (negative) value for a portfolio characteristic indicates a value higher (lower) than the market average.

of Stocks

 number of different issues held in the manager's stock portfolio.

Otr. Port. Turnover

- the manager's total equity asset sales during the quarter divided by the average value of the manager's equity assets over the quarter.

Equity Allocation

- percent of the manager's total portfolio invested in common and preferred stocks and convertible securities.

Diversification (R2)

- extent to which a manager's equity holdings statistically resemble the stock market. Low (high) diversification portfolios will experience returns which are not well (are well) correlated with those of the market. definition, the By market diversification measure of 1.0. The less a portfolio is diversified, the lower will be its diversification measure (referred to as The SBI's managers are R-squared). required, over the long-term, to hold portfolios with diversification levels less than .85.

Market Volatility (Equity Beta)

- degree to which the returns on the manager's stock portfolio are sensitive to movements in the stock market's return. definition the market has a market volatility measure (referred to as beta) of 1.0. Portfolios with values greater (less) than 1.0 have above (below) average sensitivity to market moves. The SBI's managers are required, over the long-term to hold portfolios with market volatility levels above 1.10. This measure does not include the impact of cash holdings on total portfolio volatility.

Price Variability (MVAR)

- risk related to the historical variability of the prices of stocks in the manager's portfolio. The more variable are the portfolio's securities' prices, the more risky is the portfolio. Items such as current stock price, twelve month price range, trading volume, and beta make up this measure.

Earnings Variability (EVAR)

- risk related to the variability of the earnings of those companies owned in the manager's portfolio. The more variable are the companies' earnings, the more risky is the portfolio. Items such as variance of accounting earnings, variance of cash flow, occurrence of extraordinary accounting items, and the correlation of companies' earnings with U.S. corporate earnings make up this measure.

12-Month Relative Return (REL RET)

- the return on the stocks currently in the manager's portfolio over the last twelve months less the return on the S&P 500.

Price-to-Book Ratio (P/B)

- the market value of the manager's portfolio divided by the latest available annual book value.

5 Year Earnings Growth (5 YR. EARN.)

- the annualized growth of the average earnings per share of the manager's portfolio over the latest five fiscal years.

Size and Immaturity (SIZE)

- Risk related to the size and maturity of the companies held in the portfolio. The smaller and younger the companies, the more risky is the portfolio. Items such as total assets, market capitalization, gross plant/book value ratio, and company age make up this measure.

Growth (GROW)

- risk related to the growth orientation of companies owned by the manager. The more growth-oriented are the companies, the riskier is the portfolio. Items such as dividend yield, E/P ratio, and growth in total assets make up this measure.

Earnings-to-Price Ratio (E/P)

- the weighted average trailing four quarter earnings per share of the manager's common stock portfolio divided by the weighted average price per share of the manager's common stock portfolio.

Dividend Yield (YIELD)

 indicated annual dividend of the manager's stock portfolio divided by the portfolio market value.

Financial Leverage (FINL)

- risk related to the extent to which companies held in the portfolio have used debt to finance their operations. The more leveraged are the companies, the riskier is the portfolio. Items such as debt/asset ratio, current asset/current liability ratio, and uncovered fixed charges make up this ratio.

Industry Sector Overweightings

- those sectors of the economy in which the manager has invested a significantly larger percentage of the portfolio than is represented by the stock market.

Industry Sector Underweightings

- those sectors of the economy in which the manager has invested a significantly smaller percentage of the portfolio than is represented by the stock market.

PORTFOLIO STATISTICS RELATIVE TO BENCHMARK PORTFOLIOS **EXTERNAL EQUITY MANAGERS**

QUARTER-END PORTFOLIO STATISTICS *

MANAGER		# OF STOCKS	EQUITY ALLOC.	MKT. VOLTY	DIVER.	YIELD	E/P	REL. RET.	P/B	5 YR EARN	MVAR	EVAR	SIZE	GROW	FINE
GROWTH MANAGERS	(8) (8) (8) (8)	42 720 38 367	8 6 6 6 6 6 6 6	1.28 1.20 1.21 1.27	0.91 N.A. 0.91 N.A.	-0.58 -0.38 -0.50	-0.19 0.00 0.00 -0.07	0.44 -0.05 0.20 -0.18	0.56 0.42 0.22	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0 4.0 0.0 4.4 4.0 4.0	0.32 0.03 0.06	0.40 0.29 -0.12 0.61	0 4.4.0 9.4.4 9.4.4	-0.10 -0.12 -0.25 -0.6
SMALL GROWTH MANAGERS BMI Capital (A) Lieber & Co. (A) Waddell & Reed (A) (B)	AGERS (A) (B) (B) (B) (B)	30 806 113 1,286 68 N.A.	9997 999 999 999	1.31 1.33 1.33 1.44 1.35	O Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	0.059 0.059 0.10 0.10	-0.35 -0.07 0.15 -0.01 0.13	0.14 -0.09 0.06 -0.21 -0.36	-0.03 0.43 -0.02 0.07 -0.13	-0.28 0.38 0.24 0.19	0.78 0.85 0.38 0.38	0.49 0.18 0.10 0.07	1.50 1.34 1.44 1.77 1.15	1.07 0.86 0.52 0.02 0.29	-0.11 -0.27 -0.32 -0.32 -0.06
ROTATIONAL MANAGERS	ERS (A) (B) (B) (B) (B) (B) (B) (B) (B) (B) (B	1,453 N,455 N,85 N,85 N,85 N,85	51 70 96 100 95 100	1.53 1.23 1.09 1.19 1.12	0	-0.82 -0.16 -0.70 -0.16 -0.39 -0.39	0.02 0.15 0.00 0.00 0.10 0.17	0.44 0.21 0.22 N.A. 0.58 0.27	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.15 0.15 0.03 0.03 0.03	1.33 0.84 0.87 0.13 0.31	0.05 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 0.00 8.00 8.00 8.00 8.00 9.00 9	1.07 0.46 0.03 0.02 0.03 0.35	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
VALUE MANAGERS Beutel Goodman Peregrine Cap.	(A) (B) (B) (B)	26 412 184 1,206	95 95 90	1.20 1.18 1.12 1.13	0.87 N.A. 0.86 N.A.	0.09 0.04 0.47	-0.31 0.04 0.00	-0.68 -0.56 -1.06	-0.68 -0.38 -0.66	-0.35 -0.15 -0.26	0.33 0.17 0.07 0.09	0.48 0.13 0.06	0.38 0.99 0.50	0.09 0.04 0.12 0.17	0.35 0.10 0.11 0.05
Composite Active Ex Managers Index Fund Manager Composite All Basic	Ext. sic	532 1,351 1,484	87 100 95	1.21 1.05 1.10	0.96 0.98 0.97	-0.23 0.21 0.08	-0.04 0.08 0.06	-0.03 -0.12 -0.09	0.05	-0.02 -0.02 -0.02	0.47 0.05 0.17	0.17	0.25 0.01 0.08	0.42 0.02 0.13	0.01
(A) - Actual Port	Portfolio	0													

⁽A) - Actual Portfolio(B) - Benchmark Portfolio

WEIGHTINGS RELATIVE TO BENCHMARK PORTFOLIOS EXTERNAL EQUITY MANAGERS SECTOR WEIGHTINGS SECTOR

UTILITIES 6.0 0.5 1.2 2.1 1.5 12.9 14.0 12.9 12.9 1 12.2 5.2 11.9 TRANS-PORTATION 8.78 3.7 8.7 დ. ღ. დ. დ. დ. დ. 3.1 3.9 74.00.00 0.00 0.00 42692 TECHNOLOGY 18.8% 21.8 13.0 23.7 13.6 17.5 21.4 6.4 118.9 13.59 123.59 12.66 12.68 12.66 12.66 12.66 19.4 11.4 14.8 15.7 12.7 MAT. & SERVICES 4.68 16.7 4.7 14.5 23.4 22.1 13.7 15.1 3.4 12.9 12.4 17.8 9.2 15.5 14.6 7.74 8 12.74 12.33.44 12.85 12.85 12.85 FINANCIAL 12.8% 9.2 24.2 17.0 13.1 6.9 42.7 20.3 12.9 19.0 117.4 133.5 14.0 14.0 14.0 24.6 13.1 10.7 13.5 17.3 14.4 ENERGY 90 7.8 8.2 7.8 7.8 4.8 9.9 9.6 8.8 6.5 8.8 8.2 9.0 0.9 1.6 2.4 1.9 12.4 4.3 NONDURABLES CONSUMER 49.6% 42.2 42.5 33.0 11.1 25.5 16.8 17.8 26.8 26.9 28.38.48 23.38.48 23.38.48 28.38.48 28.38.48 27.7 38.7 37.7 25.5 26.2 21.7 30.0 CONSUMER DURABLES 3.7 2.0 3.9 2.4 10.4 8.6 4.0 1.2 1.0 1.0 4 4 8 E 3.9 3.8 8.1 7.4 7.4 8.5 3.6 CAPITAL GOODS 1.9 2.0 4.0 2.0 2.7 8.8 8.6 8.6 10.2 2.3 2.4.3 1.5 3.8 **8888** 88989 **8989** SMALL GROWTH MANAGERS Composite All Basic ROTATIONAL MANAGERS Investment Advisers _ Managers Index Fund Manager Composite External Peregrine Capital Lieber & Company GROWTH MANAGERS Beutel Goodman Waddell & Reed Forstmann Leff Hellman Jordan VALUE MANAGERS Managers Wilshire 5000 BMI Capital Fred Alger Alliance MANAGER IDS

⁽A) - Actual Portfolio
(B) - Benchmark Portfolio

TABLE A-3

EXTERNAL EQUITY MANAGERS

PERFORMANCE RELATIVE TO BENCHMARK PORTFOLIOS

Managers	Th	Third Quarter 1986	Year Ending 9/30/86	anding 1/86	Two Years Ending 9/30 (Annualize	Two Years Ending 9/30/86 (Annualized)	
	Actual Portfolio	Normal Portfolio	Actual Portfolio	Normal Portfolio	Actual Portfolio	ual Normal folio Portfolio	
Fred Alger	-14.18	-10.3%	32.68	27.98	21.7%	20.48	
Alliance Capital	-11.8	6.6-	31.2	27.0	26.4	17.9	
Beutel Goodman	-4.2	-4.3	21.9	29.0	18.0	23.2	
BMI Capital	4. 6-	-12.0	26.9	25.7	17.1	18.6	
Forstmann Leff	-10.8	-5.6	34.3	22.7	26.3	17.3	
Hellman Jordan	-10.4	7.7-	22.9	30.4	19,1	22.5	
IDS	-10.1	-7.7	35.6	30.4	25,3	22.5	
Investment Advisers	6.8-	-7.7	27.0	30.4	18.7	22.5	
Lieber & Company	€.6-	-10.9	31.1	26.7	24.9	20.1	
Peregrine Capital	-4.7	-4.0	16.6	25.6	N.A.	** ** ** ** ** ** ** ** ** ** ** ** **	
Waddell & Reed	-6.4	-8.2	22.7	16.5	17.2	12.3	
Internal Manager	-1.4	-6.4	23.0	31.1	N.A.	N.A.	
Total - External							
Active Managers	-8.6	N.A.	26.8	N.A.	20.5	N.A.	
Wilshire Associates	-7.4	N.A.	30.4	N.A.	22.4	N.A.	
Dorformanco Standardo							
Wilshire 5000 Inflation	7.7- 0.1		30.4		22.5		

TABLE A-4

PORTFOLIO STATISTICS HISTORICAL SUMMARY EXTERNAL EQUITY MANAGERS

INL	002 003 003 003 003 000 000 000	22 22 22 23 24 25 25 25 25 25 25 25 25 25 25 25 25 25
F.	000000000000	00000000000
YIELD	0.33 0.23 0.23 0.23 0.23 0.23 0.23 0.23	0
E/P	0.000000000000000000000000000000000000	-0.19 -0.019 -0.040 -0.017 -0.017 -0.019 -0.019 -0.019 -0.019 -0.019 -0.019
GROW	0.50 0.33 0.23 0.23 0.26 0.26 0.35	0.49 0.39 0.33 0.33 0.38 0.10 0.01 0.01 0.03
SIZE	0000 444400000000000000000000000000000	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
5 YR EARN	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.03 0.09 0.12 0.12 0.31 0.69 0.10 0.00 0.37
P/B	0.10 0.112 0.004 0.007 0.117 0.113 0.13	00000000000000000000000000000000000000
REL RET	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.74 0.31 0.31 0.03 0.03 0.06 0.26 0.26
EVAR	0.23 0.23 0.23 0.03 0.03 0.00 0.00 0.00	0.00 0.03 0.03 0.00 0.00 0.00 0.00 0.00
MVAR	0.00 0.00	00.088 00.0988 00.00694 00.007
EQUITY BETA	1.25 1.25 1.25 1.23 1.25 1.25 1.29	11.22 11.22 11.22 11.22 11.22 11.22
R2	0.90 0.90 0.98 0.83 0.83 0.82 0.82 0.82 0.82 0.82	0.992 0.992 0.993 0.83 0.85 0.86 0.86 0.88
EQUITY ALLOC.	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	8 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
QTR. PORT. T/O	00000000000000000000000000000000000000	38 20 20 20 20 30 30 30 30 30 30 30 30 40 40 40 40 40 40 40 40 40 40 40 40 40
DATE	9/30/86 6/30/86 3/31/85 12/31/85 9/30/85 6/30/85 12/31/84 6/30/84 12/31/84 12/31/84 6/30/83 6/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84 3/31/84 3/31/84
GER E	EXT. MANAGERS	æ
MANAGER NAME	EXT.	FRED ALGER
	AVG.	FRED

FINE	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00000000000000000000000000000000000000	000111 0001111111111111111111111111111
YIELD	0.50 0.50 0.50 0.50 0.50 0.72 0.72 0.72 0.72 0.72 0.72	00000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
E/P	00010000000000000000000000000000000000	00000000000000000000000000000000000000	0 0 1 1 1 1 0 1 0 0 0 0 0 0 0 0 0 0 0 0
GROW	00000000000000000000000000000000000000	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.05 0.09 0.09 0.09 0.05 0.02 0.02 0.05 0.05 0.05 0.05
SIZE	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00000000000000000000000000000000000000	11111111111111111111111111111111111111
5 YR EARN	00000000000000000000000000000000000000	0.35 0.33 0.33 0.33 0.33 0.33 0.33 0.33	0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-0-
P/B	00000000000000000000000000000000000000	00000000000000000000000000000000000000	0.03 0.23 0.22 0.33 0.34 0.08 0.08 0.05 0.05 0.08
REL RET	00.20 00.20 00.23 00.00 00	00000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
EVAR	0.13 0.13 0.13 0.13 0.13 0.13 0.13	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.49 0.31 0.35 0.35 0.17 0.17 0.17 0.20 0.20
MVAR	00000000000000000000000000000000000000	00000000000000000000000000000000000000	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
EQUITY BETA	11.22 1.22 1.22 1.22 1.22 1.22 1.33 1.33	11111111111111111111111111111111111111	1.299
R2	0.91 0.889 0.883 0.73 0.73 0.72 0.72	0.87 0.88 0.889 0.883 0.883 0.79 0.75	0.89 0.86 0.886 0.72 0.75 0.75 0.80
EQUITY ALLOC.	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	998899999997 50799484878599	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
OTR. PORT. T/O	13 17 10 10 12 12 12 17	11111111111111111111111111111111111111	100 100 100 100 100 100 100 100 100 100
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/83 9/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 3/31/85 12/31/84 12/31/84 6/30/83 6/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/83 9/30/83
MANAGER NAME	ALLIANCE CAPITAL	BEUTEL GOODMAN	BMI CAPITAL

FINL	0.12 0.23 0.23 0.25 0.00 0.00 0.15 0.15 0.12	00.00 00.00 00.00 00.30	0.00 0.11 0.11 0.10 0.00 0.00 0.00 0.00
I ELD	0.82 0.32 0.46 0.43 0.18 0.10 0.00 0.22 0.22	00.70 00.57 00.15 00.15 00.06 00.16 00.16 00.05 00.05 00.05	-0.13 -0.23 -0.223 -0.221 -0.15 -0.18 -0.23 -0.23 -0.23 -0.23
E/P Y	00000000000000000000000000000000000000	0.000 0.000	00.00 00.10 00.10 00.10 00.10 00.18 00.18
GROW	10000000000000000000000000000000000000	00.00 00	0.23 0.22 0.22 0.22 0.22 0.22 0.01 0.04 0.01 0.03 0.03 0.03
SIZE	0.08 0.00 0.00 0.00 0.03 0.03 0.03 0.03	-0.18 -0.07 -0.07 -0.13 -0.22 -0.15 -0.15 -0.22	0.18 0.09 0.11 0.02 0.02 0.03 0.08 0.17 0.17
5 YR EARN	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.22 0.022 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.00000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.0000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.00000 0.0000 0.00000 0.00000 0.000000	00032 0032 00334 000334 00023 0002 0002
P/B	0.03 0.03 0.03 0.03 0.03	0.16 0.16 0.17 0.17 0.12 0.13 0.13 0.13 0.13	0.35 0.55 0.35 0.16 0.12 0.12 0.12 0.15 0.15
REL RET	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.122 0.122 0.133 0.134 0.137 0.137 0.138 0.139	0.58 0.19 0.17 0.17 0.17 0.17 0.28 0.23 0.23
EVAR	0.59 0.35 0.35 0.36 0.07 0.07 0.03 0.01 0.01 0.01 0.01	0.15 0.15 0.34 0.23 0.09 0.25 0.25 0.05 0.05 0.05	0.22 0.23 0.23 0.23 0.23 0.23 0.23 0.23
MVAR	1.33 1.26 0.991 0.64 0.39 0.14 0.02 0.13	0.87 0.79 0.79 0.26 0.28 0.59 0.64 0.15 0.16	0.00 4.00 0.00
EQUITY BETA	1.53 1.34 1.35 1.22 1.22 1.22 1.26 1.26 1.17	446 1.26 1.20 1.10 1.20 1.20 1.10 1.10 1.30 1.30	0.000000000000000000000000000000000000
R2	0.85 0.88 0.88 0.91 0.89 0.84 0.86 0.86 0.72	0.90 0.88 0.088 0.889 0.889 0.887 0.077	0.000.000.000.000.000.000.000.000.000.
EQUITY ALLOC.	51 85 88 88 77 77 77 71 71 83 83	9996 9999 9999 9999 9999 9999 9999 999	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
QTR. PORT. T/O	60 71 83 108 127 127 840 31 841 85	01166666666666666666666666666666666666	288 110 110 110 110 110 110 110 110 110 1
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 6/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/84 12/31/84 12/31/84 12/31/84 9/30/84 6/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84 12/31/84 12/31/83
MANAGER NAME	FORSTMANN-LEFF	HELLMAN JORDAN	IDS ADVISORY

FINL	0000 0000 0000 0000 0000 0000 0000 0000 0000	0.27 0.0333 0.0321 0.012 0.012 0.012 0.007	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
YIELD	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	01111111111111111111111111111111111111	0.54 0.55 0.33 0.22 0.22 0.22 0.27 0.27 0.07 0.07 0.05
E/P	0.017 0.057 0.057 0.057 0.057 0.057 0.057 0.057 0.057 0.057	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
GROW	00.35 00.28 00.29 00.02 00.02 00.02 00.03 00.15	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.12 0.10 0.10 0.10 0.07 0.07 0.71 0.77
SIZE	000000000000000000000000000000000000000	11111111111111111111111111111111111111	00000000000000000000000000000000000000
5 YR EARN	00000000000000000000000000000000000000	000115 000115 00015 00015 00015 00015	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
P/B	0.000000000000000000000000000000000000	00000000000000000000000000000000000000	0.01 0.75 0.73 0.72 0.89 0.89 0.853
REL RET	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	11111100 111111100 11111111000 111000000
EVAR	000000000000000000000000000000000000000	00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00	0.06 0.16 0.18 0.37 0.00 0.39 0.39 0.39 0.36 0.16
MVAR	00000000000000000000000000000000000000	440.0000000000000000000000000000000000	-0.07 0.19 0.19 0.25 0.32 0.32 1.11 0.77 0.76 0.96
EQUITY BETA	1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	1.332 1.332 1.332 1.333 1.334 1.337 1.337	11.12 11.13 11.13 11.13 11.13 11.13 11.13 11.13 11.13
R2	00000000000000000000000000000000000000	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.86 0.79 0.78 0.81 0.78 0.78 0.81 0.81 0.83
EQUITY ALLOC.	7	00000000000000000000000000000000000000	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
OTR. PORT. I/O	1122 1233 1333 1442 161 161 161 161	1	76 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 6/30/84 9/30/84 12/31/84 9/30/83 6/30/83	9/30/86 6/30/86 3/31/85 12/31/85 6/30/85 6/30/84 6/30/84 6/30/84 6/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 6/30/84 12/31/84 3/31/84 12/31/84 9/30/84 6/30/84
MANAGER NAME	INVESTMENT ADVISERS	LIEBER & COMPANY	PEREGRINE CAPITAL

FINE	-0.06	0.15	0.24	0.27	0.34	21.0	0.02	0.24	0.23	-0.14	-0.35	-0.05
YIELD	0.10	-0.20	60.0-	0.11	0.01	-0.30	-0.20	09.0-	-0.35	-0.46	-0.69	-0.54
E/P	0.13	-0.02	0.17	0.41	0.43	0.13	0.21	0.72	0.28	-0.24	-0.56	-0.53
GROW	0.02	0.22	0.15	-0.17	60.0-	0.27	0.22	-0.03	-0.08	60.0	0.56	0.71
SIZE	0.00	0.48	0.36	0.26	0.49	0.54	0.35	0.89	0.61	1.42	1.98	1.86
5 YR EARN	-0.17	0.02	-0.13	0.17	0.09	0.05	0.08	-0.16	-0.22	-1.07	-0.24	-0.03
P/B	-0.13	-0.12	-0.24	-0.31	-0.39	-0.05	-0.04	-0.05	-0.12	-0.23	0.58	0.49
REL RET	0.03	0.10	-0.02	0.14	-0.12	00.0	-0.01	-0.74	-0.13	-0.49	0.75	1.11
EVAR	0.07	0.36	0.37	0.21	0.23	0.10	0.07	0.22	0.03	0.03	90.0-	00.0
MVAR	0.38	0.76	0.53	0.55	0.62	0.78	0.53	0.71	0.43	0.86	1.31	1.51
EQUITY BETA	1.14	1.29	1.24	1.19	1.26	1.29	1.27	1.56	1,31	1,36	1.41	1.48
R2	0.94	0.93	0.85	0.79	0.82	0.75	0.76	0.52	0.74	0.72	0.73	0.74
EQUITY ALLOC.	78	88 75	20	74	78	52	35	21	31	31	73	75
QTR. PORT. T/O	3.8	3 C 3 C	41	34	51	39	92	81	35	103	σ ,	38
DATE	98/08/9	3/31/86	9/30/85	6/30/85	3/31/85	12/31/84	9/30/84	6/30/84	3/31/84	12/31/83	9/30/83	6/30/83

MANAGER NAME WADDELL & REED

TABLE A-5

EXTERNAL EQUITY MANAGERS

SECTOR WEIGHTING HISTORICAL PROFILE

	UTIL	wwwwwwwwwwww owwwaoooraunaw	7.50
	TRAN	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	8 8 8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
	TECH	222222232233325666666666666666666666666	1185.8 1185.8 1185.4 1285.2 1299.9 1299.9 131.9
EIGHTS	MAT & SERV	4.6.6.4.0.1.1.0.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	4.0.0
SECTOR WEIGHTS	FINE	10000000000000000000000000000000000000	2111141 211784 80441607408868888
EQUITY	ener	$\begin{matrix} \omega_{\mathcal{Q}} v_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} \\ \sigma_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} \\ \sigma_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} - \omega_{\mathcal{Q}} v_{\mathcal{Q}} \\ \end{matrix}$	
	CONS	00000000000000000000000000000000000000	484848489868888888888888888888888888888
	CONS		E
	CAP GDS	wwwwqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqq	0.111 0.00 4 1 1 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	TOTAL PORTFOLIO MARKET VALUE		96,875,274 112,733,180 103,958,164 86,744,768 73,092,544 63,144,042 57,886,615 54,018,782 53,908,974 49,936,760 51,737,228 55,644,200 56,169,879 58,138,999
	DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 6/30/83 6/30/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 12/31/84 3/31/84 3/31/84 3/31/84 3/31/83
	MANAGER NAME	AVG. EXT. MANAGERS	FRED ALGER

UTIL		444	
TRAN	8.7 7.1 7.1 7.6 8.9 8.9 8.0 112.1 10.0	5.9 11.0 11.0 11.3 11.3 3.6 11.7 7.1 10.6 10.6	
ТЕСН	13.0 8.2 8.2 11.1 12.7 12.3 12.3 13.3 13.3 13.3 13.3 13.3 13.3	0112020011 001011 0000111 00000111 00000111 00000111	1100.00 33333333333333333333333333333333
MAT & SERV	4 2	22222222222222222222222222222222222222	122 22.0 44.0 4.0 6.0 1.1 1.1 1.5 1.5 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0
FINL	22222222222222222222222222222222222222	224 228.3 228.3 23.2 23.2 23.2 23.2 23.2 24.2 25.2 25.2 25.2 26.2 26.2 26.2 26.2 26	13.1 19.8 20.9 19.8 19.3 5.7 6.6 6.6
ENER	1	44 % 6 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	14.6
CONS	4444844444444 40088444444 61000000000000000000000000000000000000	11 99.3 11 11 11 12 12 13 15 15 15 15 15 15 15 15 15 15 15 15 15	84888888888888888888888888888888888888
CONS	$\begin{array}{c} WWAALWQQQQQQQQ$	4 W 4 W W	8 4 4 7 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CAP GDS	22.0	22.22 22.22 22.32 22.33 23.33	100 8 6 6 0 1 8 6 6 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
TOTAL PORTFOLIO MARKET VALUE	97,177,251 110,202,737 104,093,860 87,252,311 74,094,296 65,072,829 58,738,405 52,332,767 51,653,441 48,457,996 47,427,119 52,7238,354 51,037,067	86,368,324 90,652,277 79,304,850 70,821,850 70,177,266 63,402,269 60,461,938 55,295,358 55,295,358 55,896,258 55,816,939 55,816,939	62,163,502 68,576,473 64,120,062 54,452,525 49,026,413 9,759,880 9,851,108 9,015,974 8,533,642 8,533,642 10,426,327 11,285,353 10,081,983
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 6/30/84 6/30/83 9/30/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/83 6/30/83 9/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/83 9/30/83 3/31/83 3/31/83
MANAGER NAME	ALLIANCE CAPITAL	BEUTEL GOODMAN	BMI CAPITAL

UTIL	1.1 6.3 6.3 3.7 2.8 3.1	10.00 10.00 10.00 10.00 10.00 10.00 10.00 10.00	1 HDD HDD HDD
TRAN		8010480011 047075700188411	88 01 11 12 2 3 4 4 6 6 8 6 1 1 1 2 2 3 3 4 4 6 6 8 6 1 1 1 2 3 3 3 4 4 6 6 8 6 6 8 6 6 6 6 6 6 6 6 6 6 6 6
TECH	10.1 10.1 10.1 10.1 10.1 10.1 10.1 10.1	22 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	113.7 113.7 120.0 120.0 120.0 120.0 120.0 120.0 120.0 120.0
MAT & SERV	224148716888770 224148716888770	00111001100110011001100110011001100110	288. 208. 17.25. 18. 19. 19. 19. 19. 19. 19. 19. 19. 19. 19
FINE	02822222222222222222222222222222222222	3355574408330958333	7.6 9.6 112.6 115.6 116.3 121.0 13.4 7.7
ENER	5.13.3	1 200 20 10 10 10 10 10	01.00000000000000000000000000000000000
CONS	22 22 22 23 23 23 23 23 23 23 23 23 23 2	225.6 225.6 223.3 223.0 223.0 233.0 233.0 233.0 233.0 233.0 233.0 233.0 233.0 233.0 233.0 233.0	333.0 233.0 150.0 133.0 240.0 240.0 240.0
CONS	10 10 10 10 10 10 10 10 10 10	123.3 122.3 13.5 142.4 142.4 13.8	W @ @ @ @ C W W @ @ @ @ @ @ @ @ @ @ @ @
CAP	2	11.333399	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
TOTAL PORTFOLIO MARKET VALUE	85,396,871 87,886,861 73,996,082 63,626,068 66,383,632 61,436,421 55,396,358 53,550,733 51,083,507 52,083,507 55,421,154 55,775,736 56,471,479	74,466,800 83,097,338 82,829,526 71,819,754 60,551,842 64,181,384 59,732,797 59,732,797 59,732,797 50,181,384 47,929,168 52,497,049 47,929,367 49,895,127 50,713,576 52,402,164	78,677,066 86,330,923 82,520,514 73,389,199 61,953,365 66,785,302 62,742,678 58,967,426 55,807,710 51,864,720 51,864,720 54,812,985 54,812,985
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 6/30/84 6/30/83 6/30/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/83 6/30/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/86 9/30/85 9/30/85 12/31/84 9/30/84 6/30/84 12/31/83 9/30/83 6/30/83
MANAGER NAME	FORSTMANN—LEFF	HELLMAN JORDAN	INVESTMENT ADVISERS

UTIL	10.4.0 10.8 10.8 10.2 10.2 10.2 10.2 10.2 10.3 10.4 10.3 10.3 10.3 10.3 10.3 10.3 10.3 10.3	11178113750017	112.12.12.12.13.12.13.13.13.13.13.13.13.13.13.13.13.13.13.
TRAN	5.0 113.2 12.2 13.2 14.2 14.2 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3	<i>u</i> w 4 n n n w w u u u u u n n n n n n u u u u u u u u u	00000000000000000000000000000000000000
ТЕСН	5.8 13.9 10.5 1	6 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	114.8 113.6 114.8 128.0 128.0 139.7 138.9 138.9 138.0 138.1 138.0
MAT 6 SERV	223 11155 1105 120 120 120 130 140 150 150 150 150 150 150 150 150 150 15	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	113.77.77.11.05.11
FINL	0110.01111.01.01.01.01.01.01.01.01.01.01	4 1 2 2 3 3 3 4 4 4 5 2 5 3 3 3 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5	10 8 1.2 1.2 1 1 1 1
ENER	8 6 1 7 7 8 9 8 7 8 9 1 8 4 7 7 7 8 9 8 7 9 1 8 9 8 7 9 1 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	αωωκααφωαωαφω απηνιστιστιστος απηνιστιστιστιστιστιστιστιστιστιστιστιστιστι	115.2 116.2 12.2 12.2 12.3 12.3 12.3 13.2 13.3 13.3
CONS	29.7 33.5.4 22.7 22.7 22.7 25.7 25.7 30.7 30.5 30.5	25.5 221.4 221.4 221.9 221.9 33.0 33.0 33.3 33.3 23.3 33.3	16.8 15.6 115.6 115.6 115.3 117.2 11.2 12.3 11.2 14.7 14.7 14.2 14.2 14.2 14.3 14.3 14.3 14.3 14.3 14.3 14.3 14.3
CONS	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	77787788888888	0.000 1.000
CAP GDS	2	01011000000000000000000000000000000000	887-980 287-47-88
TOTAL PORTFOLIO MARKET VALUE	87,085,769 96,881,914 90,164,763 76,939,408 64,292,295 68,295,847 62,021,800 57,153,006 55,468,185 50,085,955 54,334,602 57,561,715 50,689,028	40,257,595 44,505,476 40,102,680 35,197,559 30,715,520 31,313,770 29,544,589 26,473,866 25,807,665 23,927,529 24,261,218 11,115,9936 11,233,248	84,825,995 87,406,272 82,085,372 72,758,648 27,145,424 25,188,312 25,685,954 24,546,941 11,215,761 11,215,761 11,126,127 11,126,127 11,126,127 11,126,127
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/83 9/30/83 3/31/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 6/30/84 3/31/83 3/31/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 6/30/84 9/30/84 12/31/84 12/31/83 9/30/83 6/30/83
MANAGER NAME	IDS ADVISORY	LIEBER & COMPANY	PEREGRINE CAPITAL

UTIL	1.5	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
TRAN	6.6 7.3 7.3 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	######################################
ТВСН	18.9 115.9 115.0 115.0 117.8 11.1 27.2 27.2	40440004400000000000000000000000000000
MAT 6 SERV	14.6 225.9 225.9 22.7 2.7 2.7 15.8	112.1 111.8 111.5 111.5 111.6 111.8
FINL	202.2 202.2 202.3 203.3 201.1 201.1 18.8 19.3 20.0 20.0 20.1	4446244900 00100000000 001000400000000
ENER	12.0 0.5 2.0 2.0 3.3 3.3 3.3 3.3 3.3 3.3	9.0 10.0 10.0 10.0 10.0 10.0 10.0 10.0 1
CONS	21.7 26.0 13.0 11.3.0 11.9 28.0 20.2 20.2 20.2 20.2	08022222222222222222222222222222222222
CONS	1112.8 229.0 133.22 133.22 133.23	wdddddwddawddaw &orddogomogacon
CAP GDS	244421 111 24 24.6.21 111 25 24.6.22 111 4 1 2.6.25	ឝឝឝឝឝឝឧ៧៧៧៧៧៧៧៧ ឝ៧៩៩៤៩២
TOTAL PORTFOLIO MARKET VALUE	91,162,262 97,376,898 95,498,169 82,027,227 74,328,144 29,531,769 27,604,382 26,234,116 25,856,251 25,856,251 11,409,742 11,409,742 12,042,511 12,464,478 10,013,713	
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 6/30/83 6/30/83	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 3/31/84 9/30/84 12/31/84 12/31/83 9/30/83 6/30/83
MANAGER NAME	WADDELL & REED	WILSHIRE 500

TABLE A-6

EXTERNAL EQUITY MANAGERS

HISTORICAL PERFORMANCE SUMMARY

20 83	13.9% 13.1	14.3	13.9 8.7	14.4	11.2	10.0	14.3 13.6	11.6	16.6 11.6	19.6 16.4	30.2	12.1	13.0 11.1 2.2
30 83	-3.58 -3.4	-8.7	3.4 1.1	-7.8	-1.7	-9.5	16.6	-2.9	-2.4	-3.6 -2.6	-4.7	-5.6 -4.5	0.0 2.1 4.
40 83	-1.08 -0.9	-0.6 -0.4	3.3 3.55	-6.0 -6.1	-1.0	-0.9	9.0-	1.5	1.7	-6.0 -5.1	-9.3 -5.3	-1.5	-1.0 0.4 2.3
10 84	-8.18 -7.0	-11.2 -10.1	-0.7	-1 4.4 -14.5	-8.3	-3.1	-8-4 -7.3	-5.8 -4.9	-10.2 -7.3	-8.8 -7.4	-14.0 -2.2	-7.5 -5.9	-4.2 2.4 4.5
20 84	-4.18 -3.5	2.2	-2.8	2.1	-2.8	-4.8 -3.9	0.0	-3.0	-1.3	-3.2	-10.3 -1.3	-2.7	-2.8 2.5 2.6
30 84	8.3 8.0	7.1	10.1	3.6 4.6	7.5	8.6 9.5	11.4	11.3	8.9 7.9	5.3	-1.6 1.4	8.0	9.2 7.6
40 84	0.2%	1.3	5.1 4.9	2.3	3.7	4. 4	3.2	5.8	2.9	-2.1 -1.9	0.7	2.2	1.3
10 85	7.38	13.1	12.1	10.5	12.6 10.9	10.0	9.2	6.6	13.8	9.5	8.1	9.5	10.3 9.2 2.1
20 85	10.1% 9.1	11.5	8.1	7.0-	9.4 8.1	9.5	10.7	7.1	6.3	10.7	8.7	8.0	7.5
30 85	-4.78 -4.6	-3.6	-9.0 -8.6	-9.9 -2.4	-5.4 -4.2	-5.9	15.9 15.9	-7.8 -7.2	-1.7 -1.9	0.4	-5.4 -2.0	-5.7 -4.5	-4.3 1.9
40 85	20.0% 18.7	19.2 17.8	12.5	19.4 11.1	21.5 16.3	19.4 18.6	20.5	20.5	15.2	15.5	18.4 10.4	17.7	16.8 17.3 1.8
10 86	21.2% 19.8	20.0	15.7	18.6 17.8	20.8 18.8	16.1	18.2	14.7	13.8	7.7	19.7	16.6	14.4 14.1 1.8
20 86	9.08 8.5	6.1 5.9	9.0-	7.2	10.1 8.9	0.4	8.1 7.5	5.3	11.8	2.1 1.9	2.0 2.0	5.0 4.5	5.8 6.0 1.6
30 86	-14.7 -14.1	-11.9 -11.8	-4.8 -4.2	-9.7 -9.4	-16.0 -10.8	-10.7	-10.6	-11.1	-9.5 -9.5	-5.7	-8.3 -6.4	-1.4 -8.6	-7.7 -7.0 1.4
	FRED ALGER Equity Total Fund	ALLIANCE CAPITAL Equity Total Fund	BEUTEL GOODMAN Equity Total Fund	BMI CAPITAL Equity Total Fund	FORSTMANN-LEFF Equity Total Fund	HELLMAN JORDAN Equity Total Fund	IDS ADVISORY Equity Total Fund	INVESTMENT ADVISERS Equity Total Fund	LIEBER & COMPANY Equity Total Fund	FEREGRINE CAPITAL Equity Total Fund	WADDELL & REED Equity Total Fund	SBI AGGREGATE Equity Total Fund	MARKET INDICES Wilshire 5000 Sap 500 91 Day T-Bills

BOND MANAGER PORTFOLIO STATISTICS GLOSSARY

Like the preceding equity manager portfolio statistics glossary, this bond manager portfolio statistics glossary is designed to define terminology used in evaluating a bond manager's investment philosophy, risk characteristics and performance data.

Qtr. Port. Turnover

- the manager's total bond sales during the quarter divided by the average value of the manager's bond portfolio over the quarter.

of Issues

- the number of different bond issues held in the manager's portfolio.

Bond Allocation

- the percent of the manager's total portfolio invested in bonds.

Coupon

- the annual interest payment received on the manager's total portfolio stated as a percent of the portfolio's face value.

Current Yield

- the annual interest payment produced by the manager's total portfolio stated as a percent of the portfolio's market value.

Yield to Maturity

- the compounded annualized return that the manager's total portfolio would produce if it were held to maturity and all cash flows were reinvested at an interest rate equal to the yield to maturity.

Duration

a measure of the average life of the total portfolio. Duration is a weighted average maturity whereby the time in the future that each cash flow is received is weighted by the proportion that the present value of the cash flow contributes to the total present value (or price) of the total portfolio.

Term to Maturity

- also a measure of the average life of the total portfolio. Term to maturity is the number of years remaining until the average bond in the portfolio makes its final cash payment. Quality Weightings

- refers to the average rating given the total portfolio's securities by Moody's Corp. A security's rating indicates the financial strength of its issuer and other factors related to the likelihood of full and timely payment of interest and principal.

Sector Weightings

- refers to the sectors of the bond market in which the manager has positioned his/her bond portfolio.

TUCS Median

- the median manager within a subsample of the TUCS universe that is restricted to fixed income managers investing in portfolios with quality and duration characteristics similar to those that are required of the SBI's bond managers.

TABLE A-7

EXTERNAL FIXED INCOME MANAGERS

PORTFOLIO STATISTICS HISTORICAL SUMMARY

TERM TO MAT.	10.6 12.3 12.3 8.7 8.5 8.8 8.8	4444.25.11.25.11.25.25.12.25.1	, , , , , , , , , , , , , , , , , , ,	1112 1116 11.6 9.17 9.7 7.3 6.3
DURATION	N 4 4 4 4 4 4 4 4 4 4 6 6 6 6 6 6 6 6 6	ოოოოთ 4 4 ობ 	4440000000 400000000000000000000000000	იი 4 ოი 4 ო ო ო გი 4 ო ი 6 - ა
AVERAGE QUALITY	AAA AAA AAA AAA AAA AAA AAA	888 888 888 888 888 888 888 888 888	AAA AAA AAA AAA AAA AAA AAA	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
YIELD TO MAT.	9.889.03 10.66880 11.11.0.6688	8.5 8.3 8.2 8.7 10.1 11.7 11.5	88.8 88.3 10.22 110.0 12.8 2.8	99.88 100.00 111.11 11.31
CURRENT YI ELD	9.2 9.3 10.0 10.2 10.8 10.8	88888888888888888888888888888888888888	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	9 9 9 3 3 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
COUPON	9 9 10 10 9 9 10 10 10 10 10 10 10 10 10 10 10 10 10	00000000000 400474740	100.2 111.0 111.1 111.6 111.6	0 0 0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
BOND ALLOCATION	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	968 968 968 968 968 968 968	8 8 8 8 8 9 9 8 8 8 8 9 9 9 9 9 9 9 9 9	6666667 76666667
+ OF BONDS	4 4 6 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	22 22 22 16 18 17 10	4 4 4 6 8 4 8 4 8 4 5 C 5 C 4 6 C C 5 C 4 6 C C 5 C 6 C C 6 C C C C C C C C C C C	990 8 4 4 4 4 5 5 5 6 6 8 6 6 6 6 6 6 6 6 6 6 6 6 6 6
QUARTER PORTFOLIO T/O	144424660 971128784	10 10 10 10 10 10	8 1 2 4 7 4 4 4 6 1 6 8 6 4 6 8 4 2	15 73 73 73 75 83
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 3/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/94	9/30/86 6/30/86 12/31/85 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
MANAGER NAME	AVG. EXT. MGRS.	INVESTMENT ADV.	LEHMAN MGMT.	MILLER ANDERSON

TERM TO MAT.	100.7 100.8 109.9 109.6 7.9 4.9	11.0 9.7 11.0 9.3 7.6 7.6	16.11.12.11.13.29
DURATION	ოოო თ. გ.		<u>ი</u> ღ ღ ღ ღ ღ ღ ღ ფ 4 ი ღ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ ფ
AVERAGE QUALITY	AAA AAA AAA AAA AAA AAA	AA AA AA AA AA AA	A A A A A A A A A A A A A A A A A A A
YIELD TO MAT.	8.9 8.7 11.0 10.5 11.5	22	9.0 9.0 10.0 110.1 11.8 12.8
CURRENT YI ELD	8.7 9.9 10.1 11.1 11.3 11.3	9.8 10.2 10.3 11.2 11.3	9.1 9.0 10.1 10.1 11.5 11.5 12.3
COUPON	8 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	• • • • • • • •	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
BOND ALLOCATION	100 100 100 100 100 100 99	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	100 90 95 87 88 87 80
# OF BONDS	134 120 120 120 120 120	222244242 222244444	444460001 088046840
QUARTER PORTFOLIO T/O	9 89 62 58 18 38 62 30	14 12 10 10 10 13 13 13 17	8 6 6 6 4 4 4 8 8 8 8 8 8 8 8 8 8 8 8 8
DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 3/31/85 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
MANAGER NAME	MORGAN STANLEY	PEREGRINE	WESTERN ASSET 7 7

TABLE A-8

EXTERNAL FIXED INCOME MANAGERS SECTOR WEIGHTING HISTORICAL PROFILE

	Ж				
	CASI	144V4VQ/2	450011110 0	113337	, , , , , , , , , , , , , , , , , , ,
	MISC		00000000	00000000	00000000
	MTGS	00000000000000000000000000000000000000	00000000	118 112 123 0	61 64 64 60 60 72 72 72
SDN	TRAN	нооооон	0000000	00000000	00000000
GHTI	FIN	00 00 11 12 12 13 13 14 15 16 16 16 16 16 16 16 16 16 16 16 16 16	UU 000 000 000 000 000 000 000 000 000	LL0LL4 000	8 8 112 17 17
ECTOR WEIGHTINGS	UTIL	00000 000 000	0 0 0 0 1 3 3 1	000000000	00000000
SECT	IND	199978338	777 777 777 777 777 777 777 777 777 77	4100000004	8049000000
	ZERO	0m0004447	088337777	00000000	00000470
SS	AGCY	0821133799	1 2 0 0 0 0 0 0	13338 1000 000 133 133 133 133 133 133 133 13	00000000
	GOVT	932433389 93743358	46000000000000000000000000000000000000	00000000000000000000000000000000000000	404441 40004600
	OTHER	www₨₧₳₳И O	00000000	0000000	41136 200 900 900
WEIGHTINGS	BAA	mmmnmmn	00000000	00000000	δυυ444000
-	4	112 100 100 100 100 100 100 100 100 100	411 800000	112000	245000 HIL
QUALITY	AA	1750655	2 2 1 4 4 4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	644 000000H	3 0 0 1 1 1 1 1 2
ō	AAA	76 78 79 80 81 81 77 79	78 881 881 74 74 74 75	888 889 981 988 988	72 71 71 71 68 69 81 81
TOTAL PORTFOLIO	VALUE		40,731,041 39,301,944 38,938,391 36,766,845 34,573,707 33,794,148 30,942,776 30,942,776	229,994,337 223,483,722 220,998,995 207,462,430 194,774,253 190,808,742 177,383,853 173,831,628	222,348,832 217,656,629 217,291,031 208,552,908 191,849,284 183,857,869 173,961,916 169,696,156
	DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
Q Q Q Q Q	NAME	AVG. EXT. MGRS.	INVESTMENT ADV.	LEHMAN MGMT.	MILLER ANDERSON

	CASH	0 0 0 0 0 1 1 1	0m004004r	0 10 5 11 12 13 20 20
	MISC	00000000	113 117 116 7 7 0	70000044
	MTGS	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	33887988 33887988 33887988	24458 2446 2419 233 247
GS	TRAN	00000000	00000000	441111111111111111111111111111111111111
SHTIN	FIN	00000000	333333	40000004
SECTOR WEIGHTINGS	UTIL	00000000	0000000000	7
SECT	IND	00000000	122 9 0 0 0 0 1 0 0 0 0 1 0 0 0 0 0 0 0 0 0	9 112 14 115 8 8 8
ડેડ	ZERO	27	0000000	00000
	AGCY	0 0 0 0 0 0 0 7 7	77000000	13 9 8 8 3 11 11 16
	GOVT	0 6 4 4 4 4 6 7 4 6 7 6 7 6 7 6 7 6 7 6 7	12	110 111 100 44
	OTHER	00000000	m n n m n n n m	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
WEIGHTINGS	BAA	00000000	00000 m 4 4	11 47 7 8 8 7 5
	¥	00000000	88888888888888888888888888888888888888	11 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
QUALITY	AA	00000000	117 117 117 117 117 117 117	2245969421 15369
9	AAA	1000 1000 1000 1000 1000 1000	9444 605 605 805 805 805 805 805 805 805 805 805 8	75 76 73 73 73 69 68
TOTAL PORTFOLIO	VALUE	229,631,966 222,763,940 225,686,690 208,381,895 193,513,567 188,907,479 173,106,782 170,547,941 159,109,110	108,237,995 104,606,143 104,370,666 100,139,659 95,186,493 92,417,709 86,259,088 84,387,890 79,887,650	244,004,935 238,657,259 235,514,306 220,363,561 201,666,058 197,929,627 181,426,695 177,328,832
	DATE	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/85
	MAME	MORGAN STNALEY	PEREGRINE	WESTERN ASSET

TABLE A-9

EXTERNAL FIXED INCOME MANAGERS HISTORICAL PERFORMANCE SUMMARY

INVESTMENT ADVISERS	30 1986	20 1986	10 1986	40 1985	30 1985	20 1985	10 1985	40 1984	30 1984
Fixed Income Total Fund	2.58	86.0 0.0	6.28 5.9	6.58	2.58	9.48	1.9%	& & & &	11.8% 11.8
LEHMAN MANAGEMENT Fixed Income Total Fund	2°.0	1.2	6.7	6.9 5.9	2.1	8.7	2.0	7.7	9.6 8.7
MILLER ANDERSON Fixed Income Total Fund	22.	0.2	4.4	8.8	작 작 작 작	6.0	2.5	7.5	7.7
MORGAN STANLEY Fixed Income Total Fund	3. 1. E.	-2.1 -1.3	8 8 . 3 2	7.7	2.5	9.3 9.1	1.5	7.3	6.3
PEREGRINE CAPITAL Fixed Income Total Fund	8. 8. 8.	0.2	44 E.2	4.0	3.1	7.3	22	6.0 5.6	7.7
WESTERN ASSET Fixed Income Total Fund	2.3	0.9 1.3	7.4 6.9	10.7	1.9	10.7	2.2 4.6.	8.0 6.8	11.8 10.8
SBI FIXED INCOME AGGREGATE Fixed Income Total Fund	2.8	1.7	6.4	8.1	2.8	8.5 7.8	2.1	7.5	8.8 8.1
MARKET INDEX Salomon Broad Bond Index	2.5	1.1	7.9	7.8	2.0	6.8	2.2	7.5	8

Tab B

PORTFOLIO STATISTICS

		PAGE
ı.	Composition of State Investment Portfolios 9/30/86	1
ıı.	Cash Flow Available for Investment 7/1/86-9/30/86	3
III.	Monthly Transactions and Asset Summary - Retirement Funds	4

STATE OF MINNESOTA
STATE BOARD OF INVESTMENT
COMPOSITION OF STATE INVESTMENT PORTFOLIO'S BY TYPE OF INVESTMENT
MARKET VALUE SEPTEMBER 30, 1986

	CASH AND SHORT TERM SECURITIES	BONDS INTERNAL	DS EXTERNAL	STOCKS INTERNAL E	CKS EXTERNAL	ALTERNATIVE ASSETS	TOTAL
BASIC RETIREMENT FUNDS: TEACHERS RETIREMENT FUND	\$ 38,463 2.19%	-0- \$00°0	\$434,151 24.69%	*00°0 *00°0	\$1,080,151 61.41%	\$206,026 11.71%	\$1,758,791 100%
PUBLIC EMPLOYEES RETIRE. FUND	20,335 1.65%	-0-	305,118 24.82%	-0-	759,302 61,75%	144,794	1,229,549 100%
STATE EMPLOYEES RETIRE. FUND	19,229	-0-	228,525 24.71%	-0-	568,727 61.49%	108,446	924,927 100%
PUBLIC EMP. POLICE & FIRE FUND	7,695	-0-	88,345 24.69%	-0-	219,923 61.45%	41,924	357,887 100%
HIGHWAY PATROL RETIRE. FUND	769	*00°0	17,181 24.918	-0-	30,565	20,470 29.67%	68,985 100%
JUDGES RETIREMENT FUND	558 11.26%	-0-	1,137	-0-	2,740 55.26%	523 10.55%	4,958 1008
POST RETIREMENT FUND	240,131 6.54%	2,838,861 77.358	*00°0	591,301 16.11%	*00°0	-0-0	3,670,293 100%
MINNESOTA SUPPLEMENTAL FUNDS: INCOME SHARE ACCOUNT	10,763	63,889 36.12%	-0-	90,584 51.21%	11,651	-0-	176,887
GROWTH SHARE ACCOUNT	674	-0-	*00°0	37,177 50.85%	35,255 48.23%	-0-	73,106
FIXED RETURN ACCOUNT	76,620 100%	-0-	-0-	*00°0	*00°0	-0-	76,620 100%
BOND ACCOUNT	152	11,421 98.69%	-0-	-0-	*00°0	-0-	11,573
COMMON STOCK INDEX ACCOUNT	60 28.048	-0-	*00°0	*00°0	154 71.968	-0-	214
BOND MARKET ACCOUNT	146 22.88%	*00°0	492 77.128	-0-	-0-	#00°0 -0-	638 100%
GUARANTEED RETURN ACCOUNT	-0-	-0- 0°00	-0-	-0-	-0-	-0-0	-0- 0°00%
MINNESOTA VARIABLE ANNUITY	1,533	-0-	*00°0	62,062 45.53%	72,717 53,35%	*00°0	136,312 100%
TOTAL RETIREMENT FUNDS	\$ 417,128 4.918	\$2,914,171 34.328	\$1,074,949 12.66%	\$781,124 9.20%	\$2,781,185 32.76%	\$522,183 6.15%	\$8,490,740 100%

PERMANENT SCHOOL FUND	90,128 24.17%	282,773 75.83%	*00°0	*00°0	*00°0	*00.0	372,901 100%
TREASURERS CASH	640,061 100%	-0-	*00°0	-0- 0°00	-0- -0-	*00°0	640,061 100%
TRANSPORTATION FUNDS	421,755 100%	-0-	*00°0	-0-	*00°0	*00.0	421,755 100%
STATE BUILDING FUNDS	73,524 100%	-0-0	±00-0	-0-	*00°0	-0-0	73,524 100%
HOUSING FINANCE AGENCY	172,519 100%	-0-	*00°0	00.0	-0-	-0-	172,519 100%
MINNESOTA DEBT SERVICE FUND	124,362 100%	-0-	#00°0	-0-	*00°0	-0-0	124,362 100%
MISCELLANEOUS ACCOUNTS	224,521 100%	-0-	#00°0	-0-	-0-	#00°0 0°00°0	224,521 100%
TACONITE AREA ENVIR. PROTECTION	8,674 100%	-0-	#00°0	-0-	-0-	-0-0	8,674 1008
N.E. MINNESOTA PROTECTION	41,523 100%	-0-	#00°0	-0-	*00°0	*00°0	41,523 1008
GRAND TOTAL	\$2,214,195 20.95%	\$3,196,944 30.24%	\$1,074,949 10.17%	\$781,124 7.398	\$2,781,185 26.31%	\$522,183 4.948	\$10,570,580 100%

STATE OF MINNESOTA STATE BOARD OF INVESTMENT NET CASH FLOW AVAILABLE FOR INVESTMENT

For period of July 1, 1986 - September 30, 1986

Teachers Retirement Fund Public Employees Retirement Fund State Employees Retirement Fund Public Employees Police & Fire Highway Patrol Retirement Fund Judges Retirement Fund Post Retirement Fund Supplemental Retirement Fund - Income Supplemental Retirement Fund - Growth Supplemental Retirement Fund - Fixed Supplemental Retirement Fund - Bond Supplemental Retirement Fund - Index Supplemental Retirement Fund - Bond Mkt. Supplemental Retirement Fund - Guaranteed Minnesota Variable Annuity Fund Total Retirement Funds Net Cash Flow	\$ (8,800,000.00) (13,500,000.00) (2,270,000.00) 1,500,000.00) 1,500,000.00) (690,000.00) 9,074,879.00 2,490,944.54 35,526.75 (1,472,607.46) 64,795.33 216,290.84 630,350.67 -0- (661,266.53)
Permanent School Fund	(281,736.62)
Total Net Cash Flow	\$ (13,470,823.48)

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

TRANSACTION AND ASSET SUMMARY RETIREMENT FUNDS

it)	ty Total Fund (000,000) (at market)	5187 5247 5247 7 5598 7 5652 5 5760 5 864	.7 6188 .5 6177 .4 6260 .7 6602 .0 6812 .0 6812 .4 6867 .8 6751 .9 6986 .5 7299	66 7618 8 8049 8 8429 8 8384 5 8450 3 8715 4 8888 9 8884 1 8490
(at market)	Equity % of Fu	νννννννν 4 ων 4 4 ων	64 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	51. 51. 51. 51. 51. 64. 64.
Asset Summary	Bonds % of Fund	36.55 339.55 440.11 440.11	44444444444444444444444444444444444444	4444444 22224 2000000000000000000000000
	Short-term % of Fund	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4440000044040 wwooocuwow40	იოს ი ი ი 4 4 ი ო 4 ლ ∟ ო ფ ი ა
	Cash Flow	119 344 118 118	20 20 20 40 40 30 30 14 11	13 24 20 44 625 33 48)
	Total	(33) 180 (22) 10 51 (26) 20	126 25 4 (62) (54) 402 153 83 22 102 (51) (79)	6 28 (2) (134) (52 177 177 206 (53)
Net Transactions	Stocks (000,000)	(38) 29 (16) (6) 32 (19) (71)	131 (5) 5 17 (41) 118 68 68 (10) 52 (22) (76)	13 (8) (3) (131) (131) 8 326 2 2 59 (67)
Net Tra	Bonds (000,000)	5 151 (6) 16 19 (7)	(5) 30 (1) (13) (13) 284 84 79 79 32 50 (29) (3)	(7) 36 1 (3) (2) (2) 175 147
		June 1984 July August September October November December	January 1985 February March April May June July August September October November	January 1986 February March April May June July August September

Tab C

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 9, 1986

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Administrative Committee

SUBJECT: Committee Report

The Administrative Committee met to review several items:

1) Post Retirement Benefit Increase

The benefit increase effective January 1, 1987 will be 9.792%.

2) 1986 Annual Report

Board and IAC members received a draft of the 1986 annual report in November. It has been sent to the printer and should be available for distribution in January 1987.

3) Investment Conference

The Board's fifth investment conference has been re-scheduled for Wednesday, February 18, 1987. Invitations will be issued during early January 1987.

4) Accounting System Contract

The Committee reviewed the response to the Board's Request For Proposal (RFP) for its computerized accounting and portfolio management system. A copy of the staff report is attached to this committee report.

The Committee recommends that a four year contract be approved with Compensation and Capital at the rate of \$162,000 per year.

5) 1987 Legislative Package

The Committee reviewed several proposals for statutory changes to the Board's investment authority. The proposals recommended by the Committee are attached to this Committee Report.

The Committee recommends that the Board support these proposals and seek legislative approval for all the changes discussed in the attachments.

6) Schedule of Board and IAC Meetings for 1987

The schedules for the quarterly meeting of the Board and the IAC for 1987 are included attachments to this Committee Report.

MEMBERS OF THE BOARD: **GOVERNOR RUDY PERPICH** STATE AUDITOR ARNE H. CARLSON STATE TREASURER ROBERT W. MATTSON SECRETARY OF STATE JOAN ANDERSON GROWE ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 9, 1986

TO:

Members, Administrative Committee

FROM:

SBI Staff

SUBJECT: Recommendations on Accounting/Portfolio Management

System Contract

The Board's contract for a computerized accounting and portfolio management system will expire June 30, 1987. After (RFP) and evaluating the issuing a Request For Proposal responses, staff recommend the Board sign a new contract with Compensation and Capital, the current vendor. The contract should be written for four years at a cost of \$162,000 per year.

The RFP process and evaluation are summarized below:

In September 1986, the Board published an advertisement in the State Register announcing the Board's intention to rebid the contract. Staff sent detailed RFP's to fifteen firms, ten who responded to the advertisement and five others known to the SBI staff to provide similar services. Two firms submitted formal responses:

> Compensation and Capital (current vendor) Shaw Data Systems

The Compensation and Capital proposal would continue the current system and update communication equipment and system It would also add new software to improve the management reports generated by the system. It is staff's judgment that their proposal meets the Board's RFP for both accounting and portfolio management.

The Shaw Data proposal outlined a system that would meet most of the Board's portfolio management needs but would require substantial modification (and additional costs) to adequately meet the Board's accounting requirements. Specific concerns include: 1) lack of an integrated general ledger system; 2) lack of software to support a securities lending program; 3) inability to produce transaction tickets in a timely manner; 4) extra fees to maintain adequate, on-line transactions history; and 5) inability to provide performance reports tied to the Board's combined or pooled investment fund structure. As a result, the cost of the Shaw Data proposal would be substantially higher than the proposal submitted by Compensation and Capital.

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 8, 1986

TO:

Members, Administrative Committee

FROM:

SBI Staff

SUBJECT: Proposed Statutory Changes for the 1987 Legislative

Session

We have prepared several potential statutory changes for your review. A rough draft of the necessary language changes and a section by section summary are attached. The changes can be highlighted as follows:

1) Change sign-off provisions on forms required for the Board's certificate of deposit program.

The Board operates a certificate of deposit (CD) program in which it purchases CD's from Minnesota financial institutions. The documents used to execute the program are considered contracts and purchase agreements under current statute. As a result, the Board is currently required to obtain signatures and to file documents irrelevant to the administration of the program.

2) Remove the three year maturity limit on investments for state cash accounts.

Currently, State cash accounts must be invested in debt obligations with maturities of three years or less. Recent changes in federal tax law may make this provision disadvantageous. In the future, SBI may need to purchase debt obligations with longer maturities to avoid penalties on arbitrage earnings.

3) Increase the limit on equity investments to no more than 85% of the value of a fund and increase the limit on alternative investments to no more than 35% of the value of a fund.

Under current statute, investments in stocks and alternative investments cannot exceed 75% of a fund's value. The Board's present asset allocation policy for the Basic Retirement Funds has reached this limit with a target of 60% in common stock and 15% in alternative investments. Increasing the limits on total equity investments and alternative investments will offer the Board increased investment flexibility in future asset allocation decisions.

If this change is adopted, the IAC and the Board would continue to set appropriate asset allocation targets for each fund through the normal investment management process.

4) Add authority to purchase high-yield debt obligations as an alternative investment.

Currently, the Board may invest in high quality corporate bonds (BAA or better) and unrated corporate obligations that meet fairly narrow restrictions. With the proposed change, the Board could purchase other, high-yield debt securities as an alternative investment.

5) Add authority to purchase foreign securities as an alternative investment.

Currently the Board's investments are limited to U.S. and Canadian securities. The ability to make selected investments in foreign securities may allow the Board to enhance investment returns without adding to investment risk.

If the change is adopted, the IAC and the Board would determine when and where the authority would be used through its normal asset allocation process.

Attachment

State Board of Investment Proposed Statutory Changes 1987 Legislative Session

Section by Section Summary

SECTION 1. GOVERNMENT OBLIGATIONS

- o Deletes reference to fixed income securities so that variable rate debt securities can be purchased.
- o Adds requirement that issues are backed by the full faith and credit of the issuer or are rated among the top four quality categories by a nationally recognized rating agency.
- o Removes language made unnecessary by the new quality restrictions added to the subdivision.

SECTION 2. CORPORATE OBLIGATIONS

o Removes language made unnecessary by the amendment in Section 5.

SECTION 3. OTHER OBLIGATIONS

- o Deletes obsolete requirement concerning bankers acceptances and adds a new requirement to insure the quality of the investment.
- o Removes extraneous language concerning certificates of deposit and inserts provisions to insure the quality of certificates purchased by the Board.
- o Exempts the Board from certain administrative procedures when it purchases certificates of deposit.
- o Deletes extraneous language concerning commercial paper and adds authority to purchase commerical paper that is ranked in the second highest quality rating category.

SECTION 4. CORPORATE STOCK

o Increases the "cap" on equity investments from 75% to 85% of the value of a fund.

SECTION 5. OTHER INVESTMENTS

- o Increases the "cap" on alternative investments from 20% to 35% of the value of a fund.
- o Adds high yield debt obligations as an authorized investment subject to certain restrictions.
- o Adds foreign securities as an authorized investment subject to certain restrictions.

SECTION 6. ADDITIONAL INVESTMENT PROVISIONS

o Allows cash accounts to purchase any debt obligation rather than limiting the investments to maturities of three years or less.

PROPOSED STATUTORY CHANGES 1987 LEGISLATIVE SESSION

BE IT ENACTED BY THE STATE OF MINNESOTA:

Section 1. Minnesota Statutes 1986, Section 11A.24 subdivision 2 is amended to read:

Subd. 2. Government obligations. The state board may invest funds in governmental bonds, notes, bills mortgages and other fixed obligations evidences of indebtedness provided the issue is backed by the full faith and credit of the issuer or the issue_is rated among the top four quality rating categories by a nationally recognized rating agency. These obligations may include, including guaranteed or insured issues of (a) the United States, its agencies, its instrumentalities, or organizations created and regulated by an act of Congress; (b) Canada and its provinces, provided the principal and interest is payable in United States dollars; (c) the states and their municipalities, political subdivisions, agencies or instrumentalities, where backed by the state's full faith and credit of the issuer or if the issuer has not been in default in payments of principal or interest within the past ten years or in the case of revenue bonds the obligor has been completely self-supporting for the five prior years; (d) The International Bank of Reconstruction and Development, the International American Development Bank, the Asian Development Bank, the African Development Bank, or any other United States Government sponsored organization of Which the United States is a member, provided the principal and interest is payable in United States dollars and the issues are rated in the highest quality sategory by a nationally recognized rating agency.

- Sec. 2. Minnesota Statutes 1986, Section 11A.24 subdivision 3 is amended to read:
- Subd. 3. Corporate obligations. The state board may invest funds in bonds, notes, debentures, transportation equipment obligations, or any other longer term evidences of indebtedness issued or guaranteed by a corporation organized under the laws of the United States or any state thereof, or the Dominion of Canada or any province thereof if they conform to the following provisions:
- (a) the principal and interest of obligations of corporations incorporated or organized under the laws of the Dominion of Canada or any province thereof shall be payable in United States dollars:
- (b) obligations shall be rated among the top four quality categories by a nationally recognized rating agency.
- (c) for unrated obligations, the corporation shall have issued other similar securities rated assording to clause (b) errectly the consolidated not protax earnings of corporations other than banks and finance corporations shall have been on average for the preceding five years at least three times the annual interest charges on total funded debt applicable to that period; or (ii) the consolidated not protax earnings of banks and finance corporations shall have been on average for the preceding five years at least 3.4 times the annual interest charges on total funded debt applicable to that period;
- Sec. 3. Minnesota Statutes 1986, Section 11A.24 subdivision 4 is amended to read:

- Subd. 4. Other obligations. The state board may invest funds in bankers acceptances, certificates of deposit, commercial paper, mortgage participation certificates and pools, repurchase agreements and reverse repurchasing agreements, guaranteed investment contracts, and savings accounts if they conform to the following provisions:
- (a) bankers acceptances of United States banks shall be limited to those eligible for purchase by the Federal Reserve System issued by banks rated in the highest four quality categories by a nationally recognized rating agency;
- (b) certificates of deposit shall be limited to those issued by United States banks and savings institutions that meet the collateral requirements established in section 9.001, unless sufficient volume is unavailable at competitive interest rates. In that event, nencellateralised certificates of deposit may be purchased from United States banks and savings institutions that are rated in the highest quality category by a nationally recognised rating agency that are rated in the highest four quality categories by a nationally recognized rating agency or whose certificates of deposit are fully insured by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation. Sections 16A.58 and 16B.06 shall not apply to certifications of deposit and collateralization agreements executed by the state board;
- (c) commercial paper shall be limited to those issued by United States corporations or their Canadian subsidiaries, shall be of the highest quality and mature in 270 days or less rated in the highest two quality categories by a nationally recognized rating agency;

- (d) mortgage participation or pass through certificates evidencing interests in pools of first mortgages or trust deeds on improved real estate located in the United States where the loan to value ratio for each loan as calculated in accordance with section 61A.28, subdivision 3 does not exceed 80 percent for fully amortizable residential properties and in all other respects meets the requirements of section 61A.28, subdivision 3. In addition the state board may purchase from the Minnesota housing finance agency all or any part of any pool of residential mortgages, not in default, which has previously been financed by the issuance of bonds or notes of the agency. The state board may also enter into a commitment with the agency, at the time of any issue of bonds or notes, to purchase at a specified future date, not exceeding 12 years from the date of the issue, the amount of mortgage loans then outstanding and not in default, which have been or purchased from the proceeds of the bonds or The state board may charge reasonable fees for any such commitment, and may agree to purchase the mortgage loans at a price such that the yield thereon to the state board will, in its judgment, be comparable to that available on similar mortgage loans at the date of the bonds or notes. The state board may also enter into agreements with the agency for the investment of any portion of the funds of the agency for such period, with such withdrawal privileges, and at such guaranteed rate of return, if any, as may be agreed between the state board and the agency;
- (e) collateral for repurchase agreements and reverse repurchase agreements shall be limited to letters of credit and securities in this section:

- (f) guaranteed investment contracts shall be limited to those issued by insurance companies rated in the top four quality categories by a nationally recognized rating agency;
- (g) savings accounts shall be limited to those fully insured by the Federal Deposit Insurance Corporation or the Federal Savings and Loan Insurance Corporation.
- Sec. 4. Minnesota Statutes 1986, Section 11A.24 subdivision 5 is amended to read:
- Subd. 5. Corporate stocks. The state board may invest funds in stocks or convertible issues of any corporation organized under the laws of the United States or the states thereof, the Dominion of Canada or its provinces, or any corporation listed on the New York Stock Exchange or the American Stock Exchange, if they conform to the following provisions:
- (a) the aggregate value of corporate stock investments, as adjusted for realized profits and losses, shall not exceed 75 85 percent of the market or book value, whichever is less, of a fund, less the aggregate value of investments according to subdivision 6;
- (b) investments shall not exceed five percent of the total outstanding shares of any one corporation.
- Sec. 5. Minnesota Statutes 1986, Section 11A.24 subdivision 6 is amended to read:
- Subd. 6. Other investments. (a) In addition to the investments authorized in subdivisions 1 to 5, and subject to the provisions in clause (b), the state board may invest funds in:
- (1) Venture capital investment businesses through participation in limited partnerships and corporations;

- (2) Real estate ownership interests or loans secured by mortgages or deeds of trust through investment in limited partnerships, bank sponsored collective funds, trusts, and insurance company commingled account, including separate accounts;
- (3) Regional and mutual funds through bank sponsored collective funds and open-end investment companies registered under the Federal Investment Company Act of 1940; and
- (4) Resource investment through limited partnerships, private placements and corporations+;
 - (5) Debt obligations not subject to subdivision 3; and
 - (6) Foreign equity securities and debt obligations.
- (b) The investments authorized in clause (a) may only be made if they conform to the following provisions:
- (1) the aggregate value of all investments made according to clause (a) shall not exceed 20 35 percent of the market value of the fund for which the state board is investing;
- (2) There shall be at least four unrelated owners of the investment other than the state board for investments made under clause (a) (1),(2),(3) or (4);
- (3) State board participation in an investment vehicle shall be limited to 20 percent thereof for investments made under clause (a) (1),(2),(3), or (4); and
- (4) State board participation in a limited partnership does not include a general partnership interest or other interest involving general liability. The state board shall not engage in any activity as a limited partner which creates general liability.

Sec. 6. Minnesota Statutes 1986, Section 11A.25 is amended to read:

When investing assets of any funds or accounts specifically made subject to this section or not otherwise referred to in section 11A.01 to 11A.25, all securities shall be debt obligations maturing within three years of the date of purchase and shall conform to the applicable provisions of section 11A.24.

Sec. 7. Effective Date.

Sections 1 to 6 are effective the day following enactment.

1987 Quarterly Meeting Schedule State Board of Investment

The State Board of Investment meets on the first Wednesday of the calendar quarter. The schedule for 1987 is:

Wednesday, March 4, 1987 Wednesday, June 3, 1987 Wednesday, Sept. 2, 1987 Wednesday, Dec. 2, 1987

The SBI, The Executive Council and the Land Exchange Board will meet consecutively on the days listed above between 8:00 A.M. and 12:00 P.M.

1987 Quarterly Meeting Schedule Investment Advisory Council

The Investment Advisory Council meets on the first Tuesday of the calendar quarter. The schedule for 1987 is:

> Tuesday, March 3, 1987 Tuesday, June 2, 1987 Tuesday, Sept. 1, 1987 Tuesday, Dec. 1, 1987

All meetings will begin at 2:00 P.M.

Tab D

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 9, 1986

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Asset Allocation Committee

SUBJECT: Committee Report

The Committee reviewed the staff position paper on investment policy for the Basic Retirement Funds. With minor modifications, the Committee endorsed the concepts presented in Part I of the proposed investment policy statement. The staff position paper regarding investment policy accompanies the Committee's report.

The Committee concurs with staff that a formal statement of investment policy is important to the effective management of the Basic Retirement Funds. The Committee will review the future parts of the investment policy statement relating to asset mix, investment management structure, and performance evaluation as staff prepares these positions papers.

BASIC RETIREMENT FUNDS INVESTMENT POLICY

PART I

Staff Position Paper December 1986

EXECUTIVE SUMMARY

The Basic Retirement Funds' investment program has been in place for over three years. In that time, both the capital markets and the Basic Funds have undergone changes. This position paper is designed to update and formally present the Board's investment policy for the Basic Retirement Funds.

The paper is divided into four parts:

- o Part One discusses investment objectives and risk tolerance.
- o Part Two focuses on long-run asset mix.
- o Part Three deals with investment management structure.
- o Part Four examines performance evaluation.

The first part of the position paper is contained in this report. Parts two, three, and four will be presented to the Board in separate reports at its future meetings.

An important product of this position paper is a formal investment policy statement for the Basic Retirement Funds. An investment policy statement is a set of guidelines for the management of financial assets. It is an excellent means of communicating investment policy to interested parties. It can be especially useful in periods of adverse market conditions when the temptation to deviate from sound long-term investment policy is greatest.

Staff believes that three principal investment objectives apply to the management of the Basic Retirement Funds. Those objectives are:

- o Secure promised benefits.
- o Reduce employer/employee contributions and/or increase promised benefits.
- o Avoid excessive short-run volatility in portfolio returns. The first and third objectives are best achieved through a minimum risk policy. The second objective is best achieved through a maximum return policy. The appropriate investment policy for the Basic Funds will depend on the relative emphasis that the Board places on each objective. Currently, the Basic Funds are managed under a policy which is oriented toward maximum return.

Current actuarial data indicates that, given current contribution schedules, the fulfillment of the first objective requires taking on at least a moderate level of investment risk. But the assets of the Basic Funds are not likely to be sufficiently large under such a policy to meet the second objective. Only an aggressive investment policy can offer the chance to reduce contributions and/or increase benefits.

The Board's willingness to tolerate short-run portfolio return volatility will be an additional important factor in determining an appropriate investment policy. Historical capital markets data amply demonstrates the strong direct relationship between investment risk and return. Therefore, an aggressive policy will provide the highest expected long-run returns, but also produce the highest level of short-run volatility. Short-run volatility can be reduced by limiting investments in high risk, high return assets such as common stocks and replacing them with lower risk, lower return assets such as high quality bonds.

Alternatively, short-run volatility can be reduced by diversifying among equity assets such as domestic common stocks, venture capital, real estate, and resource assets. Foreign equity investments also offer diversification potential. Combining these diverse equity assets can dampen volatility without necessarily inhibiting long-run returns.

This report concludes with the first part of the recommended investment policy statement for the Basic Retirement Funds. Staff recommends that the securitization of promised benefits be the primary objective of the Basic Funds. However, the Board should actively seek to reduce pension costs and/or increase benefits by adopting an aggressive investment policy. It should view its tolerance for short-run risks as being relatively high. Such a policy will produce a wide range of short-run performance results, some perhaps quite disappointing. The future pay-off from such a policy, however, can be very great.

OVERVIEW

NEED TO REVIEW CURRENT POLICY

In August 1983, a staff report, prepared in collaboration with the Investment Advisory Council, examined the Basic Retirement Funds. That report recommended a long-term asset mix and investment management structure to the SBI. The paper's primary recommendations were adopted by the Board and have subsequently guided the investment of the Basic Retirement Funds' assets.

Over three years have passed since the issuance of that position paper. Considerable changes have occurred in that time. The Basic Retirement Funds have grown in size from \$3.0 billion to over \$4.5 billion. The Board has expanded the Basic Funds' equity commitments and moved into new investment vehicles such as venture capital. The Basic Funds' assets, which were formerly managed solely by internal staff, are now managed externally by a broad array of money managers.

Further, the investment environment confronting the Basic Retirement Funds has changed. Several developments are especially noteworthy. First, the management of pension assets is a dynamic, constantly evolving business. As a result, new investment techniques and vehicles continue to be developed at a rapid pace. Second, the stock and bond markets in recent years have produced unusually high returns. The investment performance of the Basic Funds has averaged 14.9% per year for the last three years. Third, legislative changes have impacted the Basic Funds. In particular, the "Rule of 85" suddenly and unexpectedly

produced a drain on the Basic Funds' assets. Fourth, the Board and staff have gained considerable experience in the management of large complex pools of pension assets over the last three years.

Given these developments, staff believes that it is appropriate to review the investment program applied to the Basic Funds. In this position paper, staff makes specific recommendations regarding how that program should be refined so that the Basic Funds remain responsive to their financial environment in the years ahead. An important product of this paper is a recommended formal investment policy statement for the Basic Retirement Funds.

SCOPE OF THE POSITION PAPER

This position paper is divided into four parts:

- o Part One discusses the investment objectives of the Basic Funds and the Board's risk tolerance.
- o Part Two considers an appropriate long-run asset mix assigned to the Basic Funds. It presents investment targets for each asset class. It also examines the issue of market timing.
- o Part Three deals with the investment management structure for the Basic Funds. In particular, it focuses on the allocation of assets between passive and active management and between internal and external management. It also recommends an arrangement of investment styles within the actively managed components of the Basic Funds.
- o Part Four examines methods for feedback and control of the investment process. It reviews procedures for identifying value added (and subtracted) to the Basic Funds' performance, both on the individual manager and the plan sponsor levels.

The first part of the study, dealing with investment objectives and risk tolerance, is contained in this report.

Parts two, three, and four will be presented to the Board in separate reports at its future meetings. Each part of the position paper concludes with a recommended statement of the Board's investment policy regarding the specific issues under discussion. The aggregation of these statements represents staff's recommended investment policy statement for the Basic Retirement Funds.

This study will draw on information developed by a number of sources. These sources include the Board's staff, the Board's consultant, Richards & Tierney, members of the Investment Advisory Council, and the investment community at-large. It is not possible to develop unambiguous answers to most of the issues presented in this study. However, by giving these issues thorough consideration, the Board can be confident that it is pursuing a well-designed and consistently-applied investment program appropriate for the Basic Funds.

DEFINING AN INVESTMENT POLICY STATEMENT

An investment policy statement is a set of guidelines for the management of financial assets. An investment policy statement for the Basic Funds serves several functions:

- o It delineates the plan's long-term investment objectives.
- o It specifies the Board's risk tolerance.
- o It establishes an appropriate long-term asset mix and investment management structure.
- o It provides a framework for evaluating performance relative to expectations.
- o It serves as an excellent form of communication between the Board, staff, investment managers, and plan participants.

Perhaps the most important function of an investment policy statement is as a "stabilizer" in periods of adverse market conditions. At those times, when market values have declined precipitously and the fear of future calamities is greatest, pension policymakers are most tempted to deviate from a sound long-term policy. These deviations are almost always to the detriment of the pension plan. A formal comprehensive investment policy statement, based on realistic long-term capital market expectations, can provide the rationale to resist ill-timed and ad hoc alterations in policy.

PART I: INVESTMENT OBJECTIVES AND RISK TOLERANCE

WHAT ARE THE BASIC RETIREMENT FUNDS?

The majority of Minnesota's public employees are covered by the statewide pension plans. Totalling six in number, each plan is administered by one of three separate retirement systems:

- o Teachers Retirement Association (TRA)
- o Public Employees Retirement Association (PERA)
- o Minnesota State Retirement System (MSRS)

In terms of membership, the largest retirement system is PERA PERA administers the Public with 91,000 active members. Employees Retirement Fund and the Public Employees Police and Fire Fund. The second largest retirement system is TRA with 59,000 currently working members. TRA administers only one pension plan, the Teachers Retirement Fund. Finally, MSRS has 47,000 active members. MSRS administers the State Employees Retirement Fund, the Highway Patrol Retirement Fund, and the Judges Retirement Fund. In total, therefore, almost 200,000 currently working public employees are participants in the various statewide retirement plans.

Administration of the pension plans requires the retirement systems to perform a number of important functions. These functions include eligibility determination, participant recordkeeping, collection of contributions, and disbursement of benefits. The retirement systems, however, do not invest the pension assets of their participants. By law, the State Board of Investment is charged with that function.

As employer and employee contributions are received by the retirement systems, the money is turned over to the SBI for investment on behalf of the various retirement plans. The SBI invests these pension assets in a single fund named the Basic Retirement Funds. Thus, the Basic Funds are composed of the pension assets of currently employed participants in the six statewide pension plans. As long as a participating public employee is working, his employer/employee contributions are invested in the Basic Funds. When the public employee retires, his retirement assets are transferred out of the Basic Retirement Funds to the Post Retirement Investment Fund.

The breakdown of the Basic Retirement Funds' assets by pension plan is shown in Table 1.

TABLE 1
Composition of the Basic Retirement Funds
June 30, 1986

Pension Plans	Total Assets (Millions)
Teachers Retirement Fund (TRA)	\$1,847
Public Employees Retirement Fund (PERA)	1,298
State Employees Retirement Fund (MSRS)	969
Public Employees Police and Fire Fund (PERA)	372
Highway Patrol Fund (MSRS)	72
Judges Retirement Fund (MSRS)	6
TOTAL	\$4,564

Although individual pension plan assets comprise the Basic Funds, these plan assets are commingled for investment purposes. Each plan shares, on a pro rata basis, in the investment returns of the Basic Funds as a whole. The commingling, therefore,

treats each pension plan equally from an investment policy perspective.

PENSION FUND OBJECTIVES AND INVESTMENT POLICY

In developing an investment policy for any pension fund, the starting point should be an identification of the fund's Unfortunately, this simple advice is often objectives. overlooked. Phrases such as "earning the highest return without incurring undue risk" frequently serve as the sole statement of a pension fund's goals. This is clearly inadequate. Most pension funds, such as the Basic Retirement Funds, actually have a number of similar objectives. It is the relative emphasis that they place on achieving those objectives that implicitly differentiates one fund from another.

A pension fund's primary goal is to secure the employer's promise to pay retirement benefits to employees. The assets of a pension fund represent the security backing the employer's promise. The employer (and sometimes, as in the case of the Basic Funds, the employees) make contributions to a pension plan so as to pre-fund the promised future benefits. [1]

If securing future promised benefits was the only objective of a pension fund, then determining the appropriate investment policy for the fund would be simple. That is, each year the plan sponsor would calculate the employees' accrued benefits. Contributions would be made to the pension fund based on very conservative investment, salary, and demographic assumptions. The contributions would be invested in a risk-free investment vehicle such as Treasury bills. As a result, there would be

virtually zero risk that future benefits could not be paid in full. This policy of focusing solely on securing promised benefits will be referred to as the "minimum risk policy."

While securing promised benefits is the primary goal of most pension plans, it clearly is not the only goal. Two additional objectives commonly are targeted: Reducing employer/employee contributions and/or increasing benefits; and, reducing short-run investment return volatility.

Securing promised benefits through the minimum risk policy is very expensive relative to alternative policies. If the plan sponsor were to abandon the minimum risk policy of investing only in risk-free assets, the expected long-run return to the pension fund would be higher. Over the years, the capital markets have rewarded investors in risky assets in direct proportion to the short-run volatility of returns on those assets. With a higher expected return on invested assets, the plan sponsor could chose to reduce contributions and/or increase benefits. extreme, the plan sponsor could place all of the pension fund's assets in the highest risk investible asset class (e.g., common stocks). The pension fund's expected long-run return would be the highest possible. Therefore, contributions to the pension fund could be reduced (or benefits increased) to the lowest (highest) level possible. This policy of focusing on achieving the highest expected returns for the pension fund will be referred to as the "maximum return policy."

The maximum return policy's primary drawback is that it also entails the greatest amount of short-run volatility in investment returns. There will be periods of time when investment results

under this policy are quite dismal. Policymakers may be uncomfortable with the large short-run fluctuations in the value of the pension fund, even if that value is maximized over the long-run.

To summarize, the objectives pursued by a pension fund are in conflict. The fund's primary goal, securing promised benefits, and a secondary goal, reducing short-run return volatility, are best fulfilled by a minimum risk policy. The fund's other secondary goal, lowering expected costs and/or raising expected benefits, is best achieved through a maximum return policy.

It is the plan sponsor's responsibility to weigh these conflicting objectives. The resulting investment policy will reflect the relative emphasis placed by the plan sponsor on these objectives. Implicitly, it is these weighting decisions that produce the essential differences among the investment policies pursued by pension plans. In determining the appropriate investment policy for the Basic Retirement Funds, the SBI must consider the desires of those groups that have a direct interest in the investment performance of the Basic Funds. The preferences of public employees, legislators, retirement system administrators, taxpayers and Board members themselves must all be considered by the Board when weighing the Basic Funds' various objectives.

CURRENT INVESTMENT POLICY

The 1983 staff report recommended an aggressive investment policy. The asset mix target adopted by the Board in 1983 is skewed toward common stocks, a relatively high risk asset class.

In fact, the allocation to equity assets is at the highest level permitted by statute. The Board's current policy asset allocation for the Basic Retirement Funds is shown in Table 2.

TABLE 2
Basic Retirement Funds
Current Policy Asset Allocation

Equity Assets		75.0%
Common Stocks	60.0	
Real Estate	10.0	
Venture Capital	2.5	
Resource Funds	2.5	
Fixed Income Assets		25.0
TOTAL		100.0%

While not at the extreme of the maximum return policy, the investment policy implicit in the Board's current asset allocation is oriented more toward maximum return than minimum risk. The fact that the Board has an investment policy geared toward producing returns above those of the minimum risk policy implies that the Board, and its constituents, are concerned with more than merely securing promised benefit increases. There must also be an interest in reducing pension costs and/or permitting benefits to be increased.

LINKING INVESTMENT POLICY AND BENEFIT POLICY

How should the liabilities (i.e., promised future benefits) of the Basic Retirement Funds enter into the Board's decision regarding an appropriate investment policy? In an ideal situation, the development of benefit policy and investment policy would go hand-in-hand. Policymakers would determine a

range of possible benefits to be promised employees. Utilizing realistic economic and demographic data, these benefit policies could then be translated into expected future liabilities. Jointly, a set of investment policies ranging from minimum risk to maximum return could be studied. The excess (or deficit) of expected pension plan assets over plan liabilities under different investment and benefit policies could be analyzed. Policymakers would be able to make well-informed decisions regarding the costs and risks associated with various benefit and investment policies.

This ideal pension policy decisionmaking process is difficult to implement in practice. As in most other states, and even in most corporations, Minnesota benefit policymakers (i.e., the Legislature, the retirement systems, and Finance Department) and investment policymakers (i.e., the SBI) do not jointly determine pension policy. Benefits generally are established independently example of this dichotomous of investment policy. An decisionmaking was the "Rule of 85." The early retirement legislation, passed in 1983, was enacted without consultation with the SBI. Yet the "Rule of 85" caused sizable withdrawals from the Basic Retirement Funds. At times these withdrawals forced the Board to hurriedly raise cash and alter asset allocations to various managers.

As estimated by the Legislative Commission on Pensions and Retirement's (LCRP) actuary, in aggregate, the assets of the Basic Retirement Funds are below projected liabilities. The ratio of actuarial-valued assets to liabilities (i.e., the funding ratio) is roughly 75%. This deficit, however, is being

made up over time. Employers make contributions each paycheck to finance this unfunded liability. Under current plans, the unfunded liability should be erased by the year 2009. Therefore, from the Board's perspective, it is reasonable to view the Basic Retirement Funds as being fully funded, given the actuary's assumptions.

An inspection of the actuary's economic assumptions provides information relevant to a selection of an investment policy for the Basic Funds. The LCPR's actuary assumes that wages will grow a 6.5% per year while investment earnings will produce an average annual 8.0% return. This 1.5% differential is based on a 6% inflation assumption. Thus, the actuary assumes that the Board can earn a 2% (8% - 6%) inflation-adjusted rate of return on the Basic Funds' assets. Given historical capital markets return data, this assumption implies a moderate level of investment risk. Thus, the actuary implicitly assumes that the Board's investment policy is oriented slightly more toward a minimum risk policy than a maximum return policy.

Actuarial data indicates that a moderate-risk investment policy should be sufficient to just meet the Basic Funds' projected obligations. But the Board should recognize that this same actuarial data also implies that a moderate-risk investment policy cannot be expected to produce a <u>surplus</u> of plan assets over plan liabilities. Under such a policy, no cushion is expected to be available to permit reduced contribution or higher benefits in the future. Only a more aggressive investment policy can be expected to achieve these plan objectives.

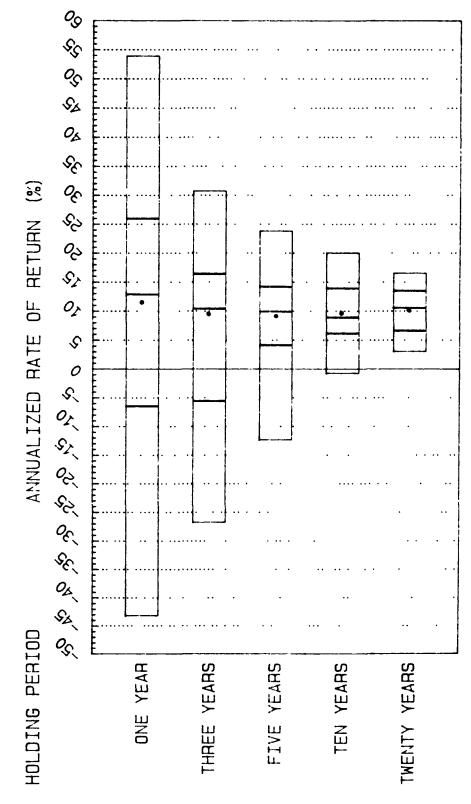
SHORT-TERM RISK TOLERANCE

If the Basic Funds are to achieve the goals of permitting increased benefits and/or reduced contributions, an investment policy oriented toward maximum return will be necessary. But how aggressive that investment policy should be will depend to a large extent on the Board's (and other interested parties) willingness to tolerate volatility in portfolio returns over the short-run.

For a large pension plan, such as the Basic Retirement Funds, the most aggressive, feasible investment policy would entail a 100% commitment to common stocks. Historical experience indicates that this investment policy would produce the highest long-run returns possible. Yet over short intervals (e.g., a quarter, a year, or even two-to-three years), such an aggressive investment policy has the potential to yield extremely poor Would the Board be comfortable with a two-year results. cumulative performance result of -37.2%? This result would have happened with a 100% commitment to common stocks as recently as 1973-74. On the other hand, the Board should recognize that there has never been a 20-year period in which a 100% commitment to common stock would have generated a negative return. data includes periods that encompass the Great Depression.

The range of annualized results from a 100% commitment to common stocks over 1,3,5,10 and 20 year periods is shown in Figure 1. Note that common stocks are very volatile in the short-run. The range of results for one-year holding periods is -43.3% to 54.0%. In contrast, as the holding period lengthens, the range of results narrows. For the 20-year holding period,

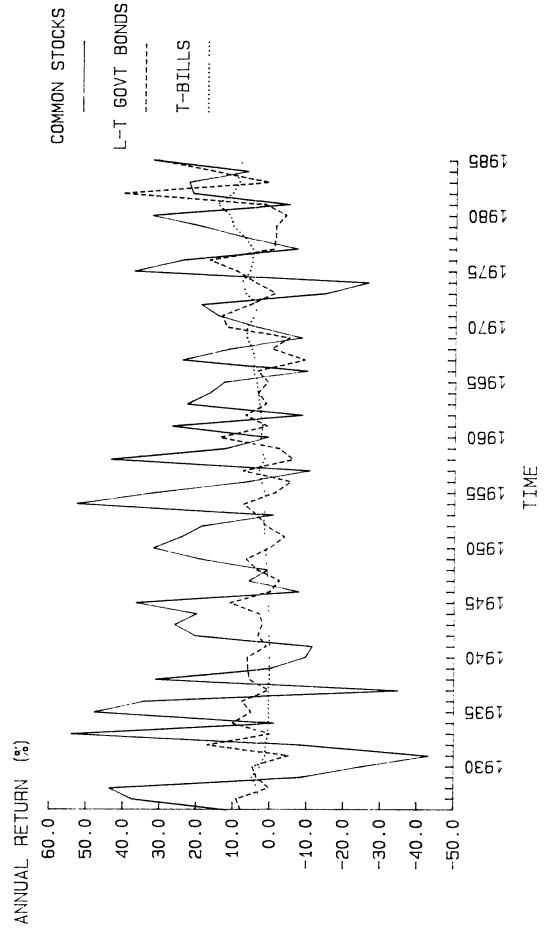
FIGURE 1 COMMON STOCKS HISTORICAL RETURNS ALTERNATIVE HOLDING PERIODS



PERIOD OF ANALYSIS: 1926-85

SOURCE: IBBOTSON ASSOCIATES

FIGURE 2 ASSET CLASS HISTORICAL RETURNS 1926 -- 1985



SOURCE: IBBOTSON ASSOCIATES

annualized stock returns range from 2.9% to 16.6%. Yet despite the narrowing in the range of returns, the annualized average return, as the holding period increases, remains roughly the same, around 10%.

One means to limit short-run volatility is to adopt an investment policy less aggressive than the maximum return policy. This policy would entail holding a smaller percentage of common stocks and a higher percentage of fixed income assets, such as high quality bonds and cash equivalents. Figure 2 illustrates the annual returns generated by stocks, bonds, and cash equivalents over the period 1926-85. The less volatile nature of returns from bonds and cash equivalents relative to stocks is clearly evident. While a more conservative policy would produce less volatile short-term results, over the long-run, portfolio returns would be lower. Therefore, the ability to achieve the goals of benefit increases and/or contribution reductions would be diminished.

If the Board is to follow a less aggressive investment policy than the maximum return policy, it must determine the extent to which long-run returns are to be sacrificed in exchange for reduced short-run volatility. This is a difficult decision. A pension plan, such as the Basic Retirement Funds, has liabilities that are very long-term in nature. Ideally, its investment policy should be similarly long-term. But it is human nature to focus on the short-term. Board members and staff have effective time horizons considerably shorter than the 20-30 year horizon of the Basic Funds' liabilities. Decisions regarding the amount of

acceptable short-run risk naturally will reflect these considerations.

An alternative to adopting a less aggressive investment policy is to control short-run volatility by diversifying within equity investments. The Board need not invest only in domestic common stocks. It already invests in alternative equity assets such as venture capital, real estate and resource assets. Foreign equity investments are another attractive possibility (although legislation to permit such investments would be required). All of these equity assets exhibit relatively low correlations of returns. Combining them into a portfolio will dampen volatility, without necessarily inhibiting long-run returns. [2]

Staff recommends that both approaches to controlling shortrun return volatility be followed. A 100% commitment to equity
assets, even if diversified across a number of equity asset
types, still would probably not dampen volatility to the Board's
satisfaction. Conversely, the exposure to fixed income assets
sufficient to adequately limit short-run volatility probably
would result in too great a reduction in long-run returns. A
blend of the two approaches is preferable. This issue of the
appropriate asset mix for the Basic Funds, given the Board's risk
tolerance, is a crucial one. It will be the subject of the
second part of this staff position paper.

RECOMMENDED INVESTMENT POLICY STATEMENT: PART I

Three specific investment objectives are pursued by the Board in the management of the Basic Retirement Funds. In order of importance, those investment objectives are:

- 1. Secure promised benefits
- 2. Reduce employer/employee contributions and/or increase promised benefits.
- 3. Avoid excessive short-run volatility in portfolio returns.

The Board views the securitization of benefits promised public employees as the primary investment goal of the Basic Funds. Any investment program implemented by the Board must maintain the financial integrity of the Basic Funds with a high degree of confidence.

The Board also recognizes that it is desirable to assume additional investment risk with the goal of earning higher returns. The funded status of the Basic Funds currently is not sufficient to achieve objective #2 unless an aggressive investment program is pursued. Higher returns will produce additional assets in excess of liabilities that will permit reductions in employer/employee contributions and/or increases in promised benefits. However, this aggressive investment program must remain consistent with objective #1.

Finally, the Board wishes to avoid excessive short-run portfolio return volatility. The Board recognizes that the pension obligations of the Basic Funds are long-term in nature. Further, the Board acknowledges that the short-run volatility of returns of an aggressive policy is greater than that of a conservative policy. Nevertheless, the Board desires that the

long-term investment program for the Basic Funds be tempered by a sensitivity to the consequences of large, negative, short-run performance results.

With these investment objectives in mind, the Board views its risk tolerance in the management of the Basic Retirement Funds as relatively high. Despite its concern over excessive short-run declines in portfolio value, the Board is willing to accept a wide range of performance results in exchange for the likelihood of earning superior long-run returns. The Board recognizes that capital markets historical returns support the contention that assuming short-run investment risk is well-compensated over the long-run. Therefore, the Board has chosen to implement an investment policy for the Basic Funds that benefits from this trade-off.

FOOTNOTES

1. It is debatable whether this primary goal involves securing retirement benefits for the employees in real (i.e., inflation-adjusted) terms. Is the employer responsible not only for seeing that the nominal benefits are secured, but also for ensuring that these benefits rise sufficiently to compensate for the purchasing power effect of inflation? Most corporate and public pension plans have not instituted a consistent policy of providing for such inflation adjustments.

With respect to the investment objectives of the Basic Retirement Funds, this issue of inflation adjustments is largely moot. Because retirement benefits are based upon employees' "high five" average salaries, there is a <u>de facto</u> inflation adjustment built into the benefit calculation up until the employees' retirements. After they retire, their pension assets are transferred to the Post Retirement Investment Fund. It is this fund where the objective of securing inflation-adjusted benefits should be addressed.

2. A third alternative to dampening short-run volatility of returns is to utilize an investment strategy, such as portfolio insurance, that directly modifies the distribution of possible portfolio returns. Portfolio insurance is designed to protect a financial asset portfolio from declines in value below a specified level, without severely limiting the upside potential of the portfolio.

Staff has chosen not to incorporate portfolio insurance as part of its investment policy recommendations. The concept is relatively new and untried over a wide range of capital market environments. Further, there are many significant, unresolved issues regarding the cost and implementation of portfolio insurance. As these questions are answered in the future, the Board may wish to consider using portfolio insurance, or other strategies that modify the distribution of investment returns.

Tab E

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 10, 1986

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Equity Manager Committee

SUBJECT: Committee Report

The Committee reviewed a staff proposal to implement a low risk financial futures program. The Committee agrees with staff that the proposed enhanced cash strategies offer potentially attractive incremental returns while incurring minimal additional risk. The Committee recommends that the Board approve the use of the proposed financial futures strategies for the Post Retirement Investment Fund. A copy of the staff position paper describing the proposed financial futures program accompanies this Committee report.

The Committee also reviewed the recent performance of the Board's equity managers. The Committee can find no reason for immediate action regarding the managers. The Committee will await staff recommendations regarding possible revisions of the equity manager program in 1987.

ENHANCED CASH STRATEGIES USING FINANCIAL FUTURES

Staff Position Paper December 1986

EXECUTIVE SUMMARY

Trading in the financial futures markets has expanded dramatically in recent years. This popularity is due largely to the fact that financial futures offer investors the ability to rapidly and cost-effectively implement a number of investment strategies.

The SBI's use of financial futures has been quite limited. This position paper proposes low risk investment strategies utilizing stock index futures contracts. The proposed program will provide the Board with a conservative introduction to financial futures.

A stock index futures contract is an obligation to deliver cash based upon the movement in the value of a particular stock market index. The buyer of a stock index futures contract participates in stock price moves in the same way as would a direct owner of the stocks in the market index.

Institutional investors use stock index futures in several different ways, including index fund management, market timing, portfolio insurance, and mispricing strategies. It is this last use of stock index futures that is the focus of this paper.

Staff proposes three low risk stock index futures investment strategies referred to as "enhanced cash" strategies. These strategies are designed to improve the rate of return earned on cash equivalents. Each strategy entails low risk because each strategy holds a hedged position. That is, stock index futures contracts are simultaneously bought and sold, thereby eliminating market risk. The underlying mispricings between the contracts

represent the source of returns to the enhanced cash strategies.

Details of the three strategies are presented in the body of the paper.

Staff proposes that the enhanced cash strategies be applied to the Post Retirement Investment Fund. The Fund relies on a high current level of income to finance benefit increases. With the sharp decline in interest rates that have occurred over the last few years, the ability of the Fund to pay out benefit increases has diminished. If the return on the Fund's cash reserves can be boosted in a low risk manner, the Fund's beneficiaries will benefit directly.

Staff proposes a \$100 million commitment to the enhanced cash program. The program should be run by an external manager specializing in the management of financial futures. Staff recommends that the manager be compensated through a performance fee based upon the demonstrated ability of the manager to add value to the return on the Fund's short-term fixed income investments.

I. INTRODUCTION

The financial futures market offers investors the ability to implement a variety of investment strategies quickly and at a low cost. As a result, the volume of trading in financial futures has grown rapidly in recent years. Institutional investor participation likewise has increased significantly as the market's liquidity and depth have grown.

The SBI's use of financial futures has been quite limited up to this point. The Board's only financial futures investments have been through one of its active equity managers, who has used stock index futures as a tool to carry out market timing decisions. The primary reason for this low level of activity has been a general lack of familiarity with these investment instruments on the part of the SBI staff and the Board's managers.

Staff believes it is important that the Board become comfortable with the use of financial futures in a broad range of investment programs. The purpose of this paper is to propose to the Board an investment strategy that utilizes financial futures in a very low risk fashion. Staff believes that in the initial phases of financial futures investments the Board should take a cautious approach. As the Board's familiarity with financial futures increases, it may choose to pursue higher return, higher risk investment strategies.

Part II of this paper provides a brief overview of stock index financial futures. Stock index futures are a type of financial futures and are central to the investment strategy

proposed in this paper. Part III describes the concepts behind the proposed financial futures investment strategies. Part IV discusses the risks associated with each of these strategies. Part V explains why these strategies are well-suited for the Post Retirement Investment Fund. Finally, Part VI contains specific staff recommendations regarding implementation of the proposed strategies.

II. BRIEF DESCRIPTION OF STOCK INDEX FUTURES

A stock index futures contract is an obligation to deliver cash based upon the movement in the value of particular stock market index over a specified period of time. If the stock market index goes up in value, the seller of the futures contract pays the buyer, and vice versa if the stock market index goes down in value. The buyer of a stock index futures contract participates in movements of the value of the stocks in the index, just as a direct owner of those stocks would participate. The seller of a stock index futures contract experiences just the opposite effect of moves in stock values as would the owner of the stocks in the index. As a result, ownership of futures contracts inherently is no more risky than is the ownership of common stocks directly. It is the particular investment strategies applied to stock index futures that can make their purchase or sale either risky or conservative.

Trading of stock index futures has grown rapidly in the four years since the inception of the first contracts. The growth of stock index futures trading has been so strong that frequently the daily total dollar trading in stock index futures surpasses the direct dollar trading in common stocks. This large volume of trading is clear testimony to the widespread acceptance of stock index futures trading as a convenient, low cost means of transacting in common stock portfolios. As the liquidity and depth of the stock index futures market has grown, so too has institutional investor participation increased. Large institutional investors, including pension funds, routinely buy

and sell stock index futures to accomplish a number of objectives.

Institutional investors utilize stock index futures in several different ways, including:

- o Index fund management. In lieu of directly owning the stocks which compose a particular index (e.g., S&P 500), an investor can own the futures contract on that index.
- o Market timing strategies. An investor can quickly increase or decrease his equity exposure by buying or selling stock index futures. This strategy avoids the expense and delay involved in selling the individual stocks held by the investor.
- o Portfolio insurance. By appropriately buying and selling futures contracts based on movements in the value of the investor's portfolio, the investor can "insure" that the portfolio's return will not fall below a certain prespecified level.
- o Mispricing strategies. Misvaluations among various stock index futures contracts frequently arise. At a very low risk, nimble investor can take advantage of these misvaluations by simultaneously buying the undervalued futures contracts and selling the overvalued futures contracts. It is this last stock index futures investment strategy which is the focus of this report.

There are five stock market indices upon which futures contracts are traded. These indexes are:

- o S&P 500
- o NYSE Composite
- o Value Line Composite
- o S&P 100
- o Major Market Index

These indexes are similar in the sense that the movements in their values are all highly correlated to long-run movements in the overall stock market. However, the differences in the composition of the indexes are significant enough to cause sizable differences in performance over the short-run. For

example, the S&P 100 represents large capitalization, highly liquid issues. The Value Line Index, on the other hand, is dominated by smaller capitalization, less popular issues. The appropriate contract for an investor to use will depend upon the investor's specific investment strategy. Nevertheless, the S&P 500 contract is by far the most heavily traded futures contract.

Without going into detail, several aspects of stock index futures contracts are worthy of mention. The first point is the fact that stock index futures contracts settle only in cash. No stocks ever change hands. Depending upon which way the stock index moves, the buyer compensates the seller (or vice versa) in cash based on a standard formula. The precise formula for computing how much the seller owes the buyer (or vice versa) depends upon the specific contract being traded. Most stock index futures contract terms specify that cash delivery will equal \$500 times the difference between the futures contract's price at the time of purchase and the final contract settlement price. The final settlement price is equal to the stock market index's value at the close of trading on the expiration date of the futures contract, assuming that the futures contract is held to expiration. Otherwise, the final settlement price is the price of the futures contract when sold.

The second aspect of stock index futures is that they are issued with specific expiration dates. The expiring months are March, June, September, and December. The actual expiration days vary slightly among the four types of contracts. At any time there are six contracts outstanding for each index. The contract expiration dates are staggered every three months and extend up

to eighteen months. As each contract expires, trading begins in a new contract.

The third aspect of stock index futures (and common to other types of financial futures) is that buyers and sellers are required to make a small good faith deposit at the time of the initial transaction. This deposit is adjusted daily based upon the movement of the stock market index. The initial deposit can be made in the form of Treasury bills. The interest on the Treasury bills is retained by the depositor. Thus, the initial deposit results in no lost income to the depositor. The daily adjustments to the initial deposit, on the other hand, are made in cash. These adjustments represent the gains or losses incurred daily on the futures positions outstanding as the market value of the futures contract changes.

The fourth aspect of stock index futures (again common to other types of financial futures) is that all trading is done with a third party. Buyers and sellers of futures contracts do not trade directly. Rather, each financial futures exchange has a clearing corporation that acts as a guarantor of all trades. The clearing corporation serves as a buyer to every seller and a seller to every buyer. Investors need not be concerned with the identity or creditworthiness of the opposing party in a trade because the clearing corporation stands behind all trades.

III. ENHANCED CASH STRATEGIES

Staff proposes that the Board implement three low risk stock index futures investment strategies. These strategies are designed to improve the rate of return earned on cash equivalents. Staff believes that it is possible to exceed money market interest rates by 200 to 300 basis points (i.e., two to three percentage points) annually while assuming little additional risk. The use of stock index futures to achieve this improved return on cash equivalents will be referred to as enhanced cash strategies.

In general, an enhanced cash strategy involves the purchase and simultaneous sale of two different stock index futures contracts. These purchase/sale combinations are designed to capture a perceived mispricing between the two different futures contracts. At the same time, these positions are designed to insulate (or hedge) the investment from changes in the stock prices that underlie the futures contracts. By both buying and selling two different index futures contracts, an investor has no net exposure to broad movements in stock prices. He both wins and loses if stock prices go up or down. On the other hand, the mispricings that exist between the two contracts is expected to provide the investor with a small, but positive, incremental return that adds to the return on the investor's cash equivalents holdings.

The three cash enhancement strategies proposed by staff are called the calendar spread, the inter-market spread, and the hedged put.

The calendar spread strategy involves the sale (or purchase) of a futures contract with the closest (near) expiration date and simultaneous purchase (or sale) of a futures contract on the same stock market index, but with a later (far) expiration date. The theoretical difference between the prices of the far and near contracts can be precisely calculated. Specifically, if "fairly" valued, the price difference should equal the difference between the risk-free interest (e.g., Treasury bill interest rate) and the dividend yield of the stock market index, calculated for the period of time between the two expiration dates.

Occasionally, this price differential (referred to as the spread) moves away from its "fair" value. If the spread is too low, this implies that the far contract is undervalued relative to near contract. In this case, the calendar spread strategy calls for buying the far contract and selling the near contract. Just the opposite transactions would occur if the spread were too high.

These deviations from "fair" value, or mispricings, occur because of supply and demand imbalances in the market for futures contracts. An investor that is forced to transact immediately may be willing to buy at a premium or sell at a discount relative to the futures contract's "fair" value. Market participants will not allow this situation to persist. In time the actions of traders seeking to capitalize on these mispricings will move prices back to normal. A return to equilibrium allows the hedged position of the calendar spread strategy to be closed-out at a profit.

The inter-market spread strategy is established by the purchase of a stock index futures contract on one stock index and the simultaneous sale of a stock index futures contract on a different stock index. The expiration date of both futures contracts is the same. As with the calendar spread strategy, an inter-market spread strategy attempts to capitalize on the mispricings of stock index futures contracts relative to one another. The theoretical "fair" value of the inter-market spread is calculated by taking the difference between the current prices of the underlying stock indexes, less the difference in the dividend yields for those indexes over the life of the futures contracts.

As discussed above, on occasion the actions of investors, particularly those requiring instant liquidity, can create a temporary supply/demand imbalance in the futures market. This imbalance can cause the price of one stock index futures contract temporarily to depart from its "fair" relationship with the price of another stock index futures contract. Futures contract traders will move to eliminate this mispricing. The inter-market spread strategy calls for buying the stock index futures contract which is selling "cheap" and selling the stock index futures contract which is selling "rich." A return to a "fair" spread between the prices of the two futures contracts will allow the hedged position of the inter-market spread strategy to be closed out at a profit.

The hedged put strategy is more complicated than the other two strategies. Nevertheless, it involves a purchase/sale combination that produces a low risk investment designed to

benefit from futures contract mispricings. The hedged put strategy requires the purchase of a put option on the S&P 500 index and the simultaneous sale of a "synthetic" put on the same stock market index. A put is the right, but not the obligation, to sell a financial asset at a predetermined price. The "synthetic" put is created from appropriate combinations of S&P 500 stock index futures and holdings of cash equivalent.

The rationale underlying the hedged put strategy is that investors constructing portfolio insurance positions cause futures prices to trade out of line with their "fair" value. Portfolio insurance is an investment strategy designed to protect a portfolio from falling below a certain minimum value, while at the same time only moderately restricting the portfolio's upside potential. Portfolio insurance has become extremely popular among institutional investors in the last two years. Most portfolio insurance is implemented through appropriately adjusted positions in stock index futures contracts and cash equivalents.

A portfolio insurance program requires that stock index futures positions be adjusted based upon movements in the stock market. These stock index futures transactions must be carried out quickly if a portfolio insurance program is to be effective. This demand for immediate liquidity may cause significant temporary mispricings of stock index futures. It is these mispricings that present the opportunity for the hedged put strategy to be successful.

The hedged put strategy "sells" portfolio insurance to anxious buyers. Because portfolio insurance works by creating "synthetic" put options through positions in stock index futures

contracts, the hedged put strategy calls for selling these "synthetic" puts, or taking the opposite positions in the portfolio insurers' futures contracts. As stock market moves cause portfolio insurers to adjust their stock index futures positions, the hedged put strategy accommodates these shifts by making opposite adjustments of its own.

The sale of "synthetic" puts to portfolio insurers is hedged by the simultaneous purchase of actual put options on stock market indexes. This step removes market risk, but permits the strategy to benefit from the stock index futures mispricing that portfolio insurers may cause.

IV. ENHANCED CASH STRATEGY RISKS

The enhanced cash strategies discussed in the previous section are designed to be utilized in conjunction with a portfolio of cash equivalents. The combined set of investments are expected to produce a return which exceeds that of a traditional short-term investment fund (STIF) by roughly 200 to 300 basis points per year. This incremental return, however, cannot be guaranteed. The possibility exists that the enhanced cash strategies will not add value to the STIF investments. Further, it is possible, although unlikely, that the enhanced cash strategies may perform poorly enough to detract from the STIF returns. This section examines the risk that the enhanced cash strategies may fail to produce the expected positive returns. This risk is examined from two perspectives: the risk associated with the three individual enhanced cash strategies; and, the risk of the enhanced cash strategies in aggregate.

In general, the risk of any of the enhanced cash strategies underperforming the STIF return over a given year are minimal. Each strategy entails simultaneously buying and selling stock market exposure. These strategies, therefore, are hedged in the sense that market risk is neutralized. Whether the broad stock market moves up or down will not have a material influence on the returns produced by these strategies. With the strategies insulated from market risk, what remains is the risk that the perceived mispricings from which the strategies are attempting to profit may never be corrected or that the mispricing opportunities are lost due to unforeseen forces impacting the

specific futures contract prices involved in the strategies.

With respect to the calendar spread strategy, there are two primary sources of risk. The first source is related to changes in short-term interest rates. The "fair" value of the spread between the prices of the near and far contracts is a function of short-term interest rates. If those rates change, it will affect the "fair" value of the spread and perhaps upset the mispricing strategy, if the change is significant enough and in the "wrong" direction.

The second source of risk in the calendar spread strategy is the possibility of abrupt changes in stock prices or price expectations that might move the value of the spread in a direction opposite that anticipated by the strategy. For example, what if abrupt changes in stock prices occur close to or on the expiration day of the near contract? Because the near contract's price always equals the value of the stock market index on expiration date, its price will reflect the move in stock prices. But if investors expect a large abrupt stock price change to quickly reverse itself, the far contract's price may remain unchanged, despite the move in stock prices. This situation could adversely affect the "fair" value of the spread between the near and far contracts.

With respect to the inter-market spread strategy, the primary source of risk is that the two stock market indexes underlying the futures contracts bought and sold may fail to track each other well. If the stock market index whose futures contract is bought performs considerably worse than the stock market index whose futures contract is sold, the "fair" value of the spread

between the two futures contract prices may collapse, reducing or eliminating profit opportunities from positions taken earlier.

With respect to the hedged put strategy, the primary risk is related to the level of market volatility. The more volatile is the stock market, the more frequently portfolio insurers are required to adjust their futures contract position. Because it is these adjustments that produce the profit opportunities for the hedged put strategy, the more volatile is the stock market the more profitable is the strategy. If the stock market were to remain relatively flat for an extended period, mispricing opportunities sufficient to recover the costs of buying stock index puts and selling "synthetic" puts might not occur.

While the risks associated with these three enhanced cash strategies are real, their magnitude is not large. The strategies would be taken only if spread mispricings are quite large and the source of the mispricings is well understood. Therefore, the adverse events discussed above would have to be unusually large to wipe out the profit opportunities available from the mispricings. Further, with the calendar spread and inter-market spread strategies, the time that the hedged positions are in place normally is very short. Thus, the chances of adverse events happening in the short period of time in which these strategies are in place is not great.

More importantly, however, when viewed from a total portfolio perspective, the "package" of enhanced cash strategies is even less risky than the individual strategies themselves. This is due to the diversification effect of utilizing all three strategies in the portfolio. That is, the odds of any one

strategy performing poorly are small. The odds of all three strategies jointly performing poorly are much smaller. The factors that affect the risk of each strategy are largely unrelated. The chance of several unrelated, low probability, adverse events occuring is quite small.

Further, the risk of the enhanced cash strategies in the total portfolio is further reduced because the strategies are implemented a number of times over the course of a year. Small positions, relative to the total portfolio, are taken each time one of the strategies is used. Thus, while it is possible that one strategy during one of its applications may perform poorly, the chances of all three strategies consistently performing poorly during their numerous applications over a year is extremely low.

At worst, experience indicates that the use of enhanced cash strategies could result in a cash return which underperforms the STIF return by 150 basis points during a year. This is merely an opportunity cost. The strategies entail almost zero risk of suffering absolute losses from a total portfolio perspective. Given that the expected return of the strategies is 200 to 300 basis points above the STIF return, and could run higher, the risk of these strategies appears very acceptable.

V. APPLICABILITY TO THE

POST RETIREMENT INVESTMENT FUND

The enhanced cash strategies discussed in the previous section are well-suited for the conservative, high current income investment policy applied to the Post Retirement Investment Fund.

The Fund has two primary investment objectives:

- o Produce earnings on investments sufficient to finance benefits promised retirees.
- o Generate additional (excess) earnings which permit benefit increases that compensate, to some degree, for inflation.

The first objective is achieved through the investment of Fund assets in a dedicated bond portfolio. The dedicated bond portfolio is a collection of various maturity, high quality bonds that generates cash flows just sufficient to meet promised retiree benefits.

The second objective is attained through two strategies. The first strategy invests additional Fund assets in the dedicated bond portfolio so as to ensure a minimum 3% annual benefit increase. The second strategy invests most of the Fund's remaining assets in common stocks. Common stocks provide a long-term source of growing earnings to the Fund, which fixed income assets cannot produce.

Approximately 75% of the Post Retirement Investment Fund's assets are currently invested in the dedicated bond portfolio. Another 20% of the Fund's assets are invested in common stocks. The remaining 5% of the Fund's assets are targeted for investment in liquid short-term fixed income securities. These cash equivalents play two roles in the Fund's asset mix. Most

importantly, they provide a source of liquidity in the Fund to meet immediate cash outflow needs. The liquidity of cash equivalents also permits the Fund to more quickly react to profitable investment opportunities. Cash equivalents, whose yields are very interest rate sensitive, also provide a degree of inflation protection should interest rates and inflation rates rise.

The enhanced cash strategies are designed to augment the returns produced by the Post Retirement Investment Fund's short-term fixed income holdings. With the sharp declines in interest rates experienced over the last two years, the Fund's potential to produce excess earnings has declined considerably. If, as expected, the enhanced cash strategies produce higher yields than the traditional short-term investments, the additional earnings will flow straight to eligible retirees in the form of benefit increases. At the same time, the assets committed to the enhanced cash strategies will continue to serve the same roles in the Fund's portfolio as do the traditional cash equivalents. That is, the enhanced cash strategies will be low risk investments that provide the Fund with liquidity and inflation protection.

VI. STAFF RECOMMENDATION

Staff recommends that the Board approve the investment of \$100 million of the Post Retirement Investment Fund in an enhanced cash program. The program would be designed to increase the rate of return earned on the Fund's cash equivalent holdings.

Staff believes that the proposed enhanced cash strategies are most effectively implemented by an external money manager. Staff does not have the expertise in-house to actively invest in financial futures. External management firms, who specialize in the trading of financial futures, can provide the Board with a thorough understanding of the market and can offer sophisticated trading capabilities.

The role of the enhanced cash manager would be two-fold. First, the manager could invest some, or all, of the assigned assets in short-term securities. Second, and more importantly, the manager would search for opportunities in the stock index futures market to implement the enhanced cash strategies. A small portion of the program's assets would serve as the initial good faith deposit when futures are either bought or sold. These assets would also finance any required changes in that initial deposit.

It should not be expected that the manager would be continually engaged in stock index futures investments. Mispricing opportunities are not always present. Further, they usually last only a very short time. Once the mispricings have been corrected by the market, the manager would withdraw from the financial futures market. Over the course of a year, it is

likely that anywhere from twenty to thirty opportunities to implement the enhanced cash strategies will arise. These opportunities are expected, on average, to last one to three weeks. Nevertheless, the profits available from these limited, brief mispricing opportunities are expected to supply the 200 to 300 basis point incremental return over the return offered by a traditional short-term investment fund (STIF).

Certain investment restrictions should be placed on the enhanced cash manager. The first constraint should be that the manager's short-term fixed income investments can be made in only those short-term securities authorized by Minnesota Statutes. This constraint will put the manager on an equal footing with a typical STIF and allow the manager to demonstrate his ability to add value to the STIF's investments. The second constraint should specify the particular financial futures instruments in which the manager will be allowed to invest. Specifically, the manager should be permitted to invest in all exchange-listed stock index futures, stock index options, and options on stock index futures. The third constraint should limit the position size that can be taken by the manager in any one of the three strategies. As discussed earlier, a reasonable downside risk target for the enhanced cash strategies would be to underperform the STIF's return by no more than 150 basis points. definition, no one strategy or combination of strategies at any point in time can exceed, in terms of dollar hedged exposure, the \$100 million assigned to the enhanced cash strategy program. Furthermore, because the hedged put strategy is relatively more risky than the other two strategies, it will be limited to no

more than 40% of the total program without prior approval.

The assets assigned to the enhanced cash program should be transferred to a custodian bank designated by the manager, with prior review by SBI staff. The custodian bank is responsible for a number of administrative activities associated with futures trading. The activities must be carried out efficiently if the enhanced cash program is to be effective.

Staff recommends that a performance-based fee arrangement be used to compensate the enhanced cash manager. The structure of the enhanced cash program is well-suited to a performance fee. An unambiguous and measurable benchmark is available through the STIF maintained by State Street bank, the Board's custodian bank. The manager's performance also is easily measured. All of the manager's investments are liquid and daily marked to market. Thus, the ability of the manager to add value to the benchmark will be readily apparent.

Staff recommends that the performance fee structure used for the enhanced cash program be a symmetrical fulcrum fee. This fee structure would be similar to that applied to the Board's equity managers. Specifically, typical current fees charged by managers offering enhanced cash strategies are .25% of assets under management. Staff recommends that this .25% fee be used as the base fee in the performance fee structure. If the manager should produce the expected 200 basis point incremental return (net of all investment expenses except the management fee) above the STIF return, then the manager would receive the .25% base fee. For performance above or below this 200 basis point expected incremental return, the excess returns would be split 1:14 with

the manager. If the manager outperformed the STIF return by 550 basis points, he would receive a total fee of .50%. If the manager should underperform the STIF by 150 basis points, he would receive no fee at all. Total fees would be capped at a minimum of zero and a maximum of .50%.

Tab F

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE

ATTORNEY GENERAL HUBERT H. HUMPHREY III

EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 10, 1986

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Fixed Income Manager Committee

SUBJECT: Committee Report

The Fixed Income Committee met to review and consider the following items:

1) Manager Performance

The Committee reviewed the performance of the Board's group of external fixed income managers. The performance of Peregrine Capital Management has been weak and will receive special attention in future quarters. The Committee also feels the objectives and structure of the entire bond manager group should be comprehensively reviewed before the end of the fiscal year. A summary of the staff's recent meetings with the Board's bond managers accompanies this report.

2) GIC Bid Process

The Committee reviewed the bidding process used to select a manager for the Guaranteed Return Account of the Supplemental Investment Fund. A summary of the process is included as a attachment to this report. The GIC was awarded to Principal Mutual Life (formerly Bankers Life of Iowa) at a rate of 7.72%.

3) Rebalancing the Dedicated Bond Portfolio

The Post Retirement Fund's dedicated bond portfolio must be rebalanced periodically to insure that the portfolio meets its objectives. For the last two years, the Board has contracted with Bankers Trust Company to provide the computer support necessary to accomplish the rebalancing.

The Committee recommends that the contract with Bankers Trust be extended for one year at a cost of \$100,000.

BOND MANAGER UPDATE INTERVIEWS SUMMARY NOTES

I. STAFF COMMENTS AND RECOMMENDATIONS

Despite third quarter results to the contrary, the performance of the Board's fixed income managers continues to lag the performance of the overall market. As mentioned in previous reports this is due primarily to the conservative approach undertaken by the majority of the Board's fixed income managers. Usually, this conservative approach results in underperformance during periods of falling rates and superior performance when rates are flat or rising.

Staff recommends that no action be taken at this time with respect to the Board's fixed income managers. Before the end of the current fiscal year staff intends to provide the Board with comprehensive recommendations regarding the future of the bond manager program. In formulating recommendations, staff will focus on issues such as the role of bond management in the Basic Retirement Funds, passive versus active management, bond manager investment styles, and the appropriate number of managers.

II. RECENT MEETING DATES

MANAGER	DATE OF MEETING
Investment Advisers	November 24
Lehman Management	December 5
Miller Anderson, Sherrerd	December 3
Morgan Stanley	November 24
Peregrine Capital	November 26
Western Asset	December 3

III. ORGANIZATION

Only one significant organizational change occurred since the last semi-annual meetings. Western Asset Management has successfully disassociated itself from First Interstate Bancorporation. Western Asset is now owned by Legg Mason, a Wall Street investment house. Staff views the sale as positive for the firm's continued successful operation. Western Asset has a revenue sharing arrangement with Legg Mason which permits Western to operate its bond management business virtually unconstrained.

IV. ASSETS UNDER MANAGEMENT

	JUNE 3	0, 1984	MARCH	1986	SEPTEMBER 1986	,
	NUMBER	MARKET VALUE (MILL.)	NUMBER	MARKET VALUE (MILL.)	MARKET VALUE NUMBER (MILL.)	•
Investment Advisers	48	\$ 275	62	\$ 713	66 \$ 924	
Lehman Management	36	3,000	43	4,700	40 5,000	
Miller Anderson	37	2,184	52	4,749	57 5,211	
Morgan Stanley	29	1,040	55	3,700	65 4,1 58	
Peregrine Capital	5	170	5	278	5 306	
Western Asset	30	1,599	28	2,400	30 2,8 00	

Account growth at the Board's fixed income managers has slowed in recent quarters. Assets under management increased primarily due to strong investment results.

Despite increasing the limit on minimum account size, Morgan Stanley continues to increase rapidly the number of accounts under management. Staff is concerned about the possible administrative burdens of this growth.

V. STAFF

Investment Advisers recently added a portfolio manager in its fixed income area. This addition was prompted primarily by the growth in the number of fixed income accounts managed. This addition should ease the administrative burdens of the Board's portfolio manager at IAI.

VI. INVESTMENT APPROACH

Staff continues to review the investment style of each manager. One objective of the style review is to facilitate the design of benchmark or normal portfolios. Some managers, Western Asset and Lehman in particular, have taken their own initiative in this matter, while others have not. Another more important objective of the style review is to assess whether the manager's style is desirable from the standpoint of meeting the Board's objectives. This factor will figure prominently in any future recommendations to the Board regarding the structure of the bond manager program.

TO: IAC Fixed Income Committee

FROM: SBI Staff

SUBJECT: Initial Offering of the Guaranteed Return Account (GIC)

During the 1986 legislative session, the Legislature authorized the addition of a Guaranteed Return Account (GIC) as a new option for the Minnesota Supplemental Investment Fund (reference: Minnesota State Statutes, Section 11A.24, subd. 4). Within the Supplemental Investment Fund, the Deferred Compensation Plan was designated by the Minnesota State Retirement System to offer the GIC investment option.

In March 1986, a prospectus was written for Supplemental Fund participants explaining the new investment options, including the GIC. In the prospectus, basic characteristics of the GIC were outlined as follows:

- Fixed interest rate for three years. No blending of rates in later years.
- Contributions to the GIC can be made during the first year of its three year term.
- Withdrawals from the GIC during its three-year term are permitted only in the cases of job separation, retirement, or severe financial hardship.

Before the GIC bidding process could begin, major issues needed to be addressed including:

- What additional restrictions, guidelines or terms should be considered for the GIC?
- What quality standards should be applied to screen potential GIC bidders?
- What should be a reasonable schedule for the GIC bidding process?

Throughout July, various institutional investors that utilize GIC's were asked for recommendations regarding the SBI's proposed GIC program. Representatives from 3M, Honeywell, Dayton Hudson, West Publishing and the States of New York, Wisconsin and Connecticut provided useful information.

In addition, State Street Bank, as an adjunct to their master trustee relationship with the SBI, offered to assist the SBI in GIC selection.

Information obtained from the institutional investors and State Street Bank helped address the implementation issues identified earlier:

- An additional restriction was placed on the GIC option. Past contribution elections would be required by October I with the GIC bidding and issuer selection to occur in late October. This restriction was designed to produce a higher rate for the GIC by providing insurance company bidders with knowledge of the largest component of cash flow to the GIC, past contributions. The major drawback was that Deferred Compensation participants had to elect past contribution transfers before the GIC interest rate was known.
- Standard and Poor's AAA insurance company rankings were chosen as the primary screening mechanism for GIC bidders. State statutes, which allowed consideration of the top four quality categories of a nationally recognized rating agency, were too liberal in defining a manageable and highly qualified subset of insurance company bidders.
- The actual schedule for the 1986 GIC bidding process is presented on the next page.

AUGUST 1986

- o Attorney General's office (Steve Buffington) approved speciman GIC contracts and bidding procedure.
- o National Benefits, Ochs Agency and MSRS are briefed on the new GIC option.
- o Information-gathering for the GIC bidding specifications begins.

SEPTEMBER 1986

o MSRS sends out a letter to Deferred Compensation participants outlining GIC option restrictions and transfer procedures (9/9/86).

OCTOBER 1986

- o Deferred Compensation participant elections for past contribution transfers to the GIC are due (10/1/86).
- o Bidding specifications are sent out to insurance company bidders (10/14/86).
- o Written preliminary proposals are due from insurance companies (10/24/86).
- o Bidding day for GIC contracts at the SBI. The winning bidder was Principal Mutual Life Insurance Company (10/29/86).
- o One-page contract binder received from Principal Mutual (10/30/86).

NOVEMBER 1986

- o Contract year begins for the GIC (11/1/86).
- o Contract binder signed, and money wired to Principal Mutual (11/5/86).

ATTACHMENTS

- (1) GIC bidding day review.
- (2) Bidding results spreadsheet.
- (3) Companies invited to, but not bidding.

GIC BIDDING DAY REVIEW

As outlined in the GIC bidding specifications, indicative, but not binding, interest rate bids from insurance companies were required on October 24, 1986. Binding bids were required on October 29, 1986 by 10:30 A.M. Negotiations with high bidders, and the acceptance of a final bid by the SBI, occurred in the early afternoon on October 29, 1986.

Actual events on October 29, 1986 are as follows:

INITIAL BIDS 8:00 A.M.-10:30 A.M.

Bids were phoned in to the SBI from the insurance companies. In general, most were the same or slightly higher than the indicative bids received on October 24, 1986. Bids ranged between 6.90% and 8.10%. At this point, the higher bids were from Principal Mutual Insurance Company (7.65%), Hartford (7.70%), Executive Life (8.10%) and Capital Holding (8.43% for the lump sum, indexed rate for the first year flow).

DISCUSSION AND NEGOTIATION 10:30 A.M.-1:00 P.M.

Executive Life had a Triple A Standard and Poor's ranking, and the highest bid for the entire GIC contract. However, their underlying investment portfolio was controversial given the aggressive management style and large investments in junk bonds.

Capital Holdings bid a very attractive rate on the lump sum from past contributions. However, for the cash flow from future contributions, they bid an indexed rate with a 6% floor. The SBI had communicated to Deferred Compensation participants that all money deposited in the GIC would earn the same rate.

Principal Mutual and Hartford were very close in their bids and quality ratings. Unlike Capital Holding and Executive Life, no problems were identified that would exclude their bids from consideration.

Unless one of the low bidders decided to significantly increase their bid, it appeared that Hartford and Principal Mutual would be the final contenders for the GIC contract. Both companies were informed of their status and told that any adjusted bids would be accepted for only a short period of time.

FINAL BID 1:00 P.M.-2:00 P.M.

Hartford responded with no increase in their original bid of 7.70%. Finally, Principal Mutual offered the high bid of 7.72% or seven basis points above their previous bid. Principal Mutual was then chosen for the SBI's 1986 GIC contract.

FIRST BID FINAL BID (10/29/86)	S NET RATE NET RATE NET	7.458	7.55 7.65 7.72 (expense cut to .03%)	6.85 6.90	7.09	6.92 6.98	7.25 7.25 5.75 7.25	7.70	8.43 indexed/ 68 floor	7.90 8.10	7.50 7.36	7.47 7.55	7.07	6.92/6.47 6.72	6.94	6.66 6.53 6.53
INDICATIVE BIDS (10/24/86)	3 YEAR GROSS RATE EXPENSES	7.71% .26%	7.65	7.00	7.37	7.02	7.60 .35 6.55 .80	8.05		8.10 .20	0	7.64	7.33 .26	7.25/6.80 .33	7.20 .26	
	NS)	\$4.5 7.718 max. \$42,000/ monthly flows)	7			4.5 7.02 . \$300,000/ r flows)								par non-par		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	COMPANY NAME (\$ MILLIO	Travelers \$4.	Principal (Bankers Life)	Metropolitan 4.5	General American 4.5	Aetna 4. (max. \$: year f:	State Mutual 4.2	Hartford 4.5	Capital Holding 4.5	Executive Life 4.5	Pacific Mutual 4.5	Washington Square 4.3	John Hancock 4.5	Mutual Benefit 4.5	Mony 4.5	3-Year Treasuries (10/29/86)

COMPANIES NOT BIDDING (reasons)

Lincoln National (Benefits sensitive) Allstate (Money Market Fund competition) Provident National (Non-qualified) Prudential (Too small) New England Life (Non-qualified) Mass Mutual (Future contribution uncertainty) Connecticut Mutual (Non-qualified) CNA (Non-qualified) New York Life (Unspecified) Great Western (Competition with their product) Minnesota Mutual (Benefits sensitive) Equitable (Too small)

Transamerica (Non-qualified)

Tab G

November 18, 1986

TO: Members, State Board of Investment

Members, Investment Advisory Council

FROM: Alternative Investment Committee

SUBJECT: Alternative Investment Strategy

As a strategy to increase overall portfolio diversification and provide a hedge against inflation, the Investment Advisory Council's Asset Allocation Committee has recommended that 15% or \$675 million of the \$4.5 billion Basic Retirement Fund be allocated to alternative investments. Alternative investments include real estate, venture capital and resource investments where Minnesota State Board of Investment (SBI) participation is limited to commingled funds or other pooled vehicles.

STRATEGY FOR INVESTMENTS

VENTURE CAPITAL

The venture capital investment strategy is to establish and maintain a broadly diversified venture capital portfolio comprised of investments that provide diversification by industry type, stage of corporate development and location.

To date, the SBI has committed to ten commingled venture capital funds for a total commitment of \$143.5 million. These commitments substantially complete the SBI's current venture capital asset allocation.

During the last quarter, the Alternative Investment Committee met with and conducted annual review sessions with five of the SBI's venture capital managers: DSV, Matrix, Inman-Bowman, Allied and Superior. The focus of the review session was on organizational/staff changes, and cash positions and funding schedules. No significant problems were identified.

In general, it is too early in the investment cycles of the partnerships to meaningfully evaluate investment performance. However, all of the venture managers are investing at a disciplined pace and are following the investment strategies they outlined for us at their initial interviews.

REAL ESTATE

The real estate investment strategy involves three steps. The first calls for investment of 30-40% of the real estate portfolio in diversified open-end commingled funds. The second step calls for investment of 30-40% of the real estate portfolio in diversified closed-end commingled funds. The third step calls for investment of 20-30% of the real estate portfolio in less diversified, more focused (specialty) commingled funds.

Currently, the SBI has committed \$370.0 million to eleven commingled real estate funds. These commitments, and projected investments (subject to Board approval) in follow-on funds with existing managers, will substantially complete the SBI's real estate investment strategy and allocation.

RESOURCE FUNDS

The strategy for resource investment requires that investments be made in oil and gas partnerships that focus investment in conservative, lower risk type investments (i.e., proved producing properties and royalties diversified geographically and/or geologically).

Currently, the SBI has committed \$67.5 million to four commingled oil and gas funds. The Alternative Investment Committee is considering ways of completing the SBI's remaining resource allocation.

The Alternative Investment Committee and staff recommend an additional \$30 million oil and gas investment with Apache. This investment would finance the acquisition of certain oil and gas properties from Occidental Petroleum Company. The SBI will receive a net profits interest in the financed properties. The Alternative Investment Committee and staff have conducted an extensive review of Apache, including interviews of key Apache staff members.

FUND NAME: Allied Capital

FUND NAME: Allied Venture Partnership

CONTACT: David Gladstone ACCOUNT INCEPTION: September, 1985

SBI CURRENT INVESTMENT

(COST): \$1,655,565

SBI CURRENT INVESTMENT

LOCATION

(MARKET VALUE): \$1,655,565 SBI TOTAL COMMITMENT: \$5,000,000

INVESTMENT DESCRIPTION: Allied Venture Partnership was formed in September 1985 and has a ten year term. Based in Washington D.C., the fund will focus on later stage, low technology companies located in the Southeastern and Eastern U.S. Most investments will be made in syndication with Allied Capital, a large publicly-owned venture capital corporation formed in 1958.

DSV IV PORTFOLIO COMPOSITION

# OF PORTFOLIO	MARKET VALUE
COMPANIES	PORTFOLIO COMPANIES
10	\$3,505,571

East:	66%	Early Stage	0%
Midwest:	32	Expansion Stage	85
South:	2	Mezzanine Stage	0
West:	0	Leveraged Buyouts	15

STAGE OF DEVELOPMENT

Computer-related	0%
Medical/Healthcare	0
Consumer-related	19
Communications	0
Industrial/Machinery	81

FUND NAME: Matrix II Management Company

FUND NAME: Matrix Partners II CONTACT: Mike Humphreys

CONTACT: Mike Humphreys ACCOUNT INCEPTION: August, 1985

SBI CURRENT INVESTMENT

(COST): \$4,000,000

SBI CURRENT INVESTMENT

(MARKET VALUE): \$3,861,000 SBI TOTAL COMMITMENT: \$10,000,000

INVESTMENT DESCRIPTION: Matrix Partners II was formed in August, 1985 and has a term of ten years. The fund's investment emphasis is on high-technology firms in the early and expansion stages of corporate development. However, for diversification the Fund's portfolio will include a sizable component of non-technology firms. The portfolio may include several small leveraged buyout investments as well. The partners have offices in Boston, San Jose, and San Francisco.

DSV IV PORTFOLIO COMPOSITION

# OF PORTFOLIO	MARKET VALUE
COMPANIES	PORTFOLIO COMPANIES
3.3	633 344 350
11	\$11,144,152

LOCATION		STAGE OF DEVELOPMENT	
East:	36%	Early Stage	55%
Midwest:	0	Expansion Stage	45
South:	0	Mezzanine Stage	0
West:	64	Leveraged Buyouts	0

Computer-related	60%
Medical/Healthcare	22
Consumer-related	0
Communications	18
Industrial/Machinery	0

FUND NAME: Data Science Ventures

FUND NAME: DSV Partners IV

Rob Hillas CONTACT: ACCOUNT INCEPTION: April, 1985

SBI CURRENT INVESTMENT

(COST): \$7,000,000

SBI CURRENT INVESTMENT

TACIMIAN

(MARKET VALUE): \$7,132,832 SBI TOTAL COMMITMENT: \$10,000,000

INVESTMENT DESCRIPTION: DSV Partners IV was formed in April, 1985. It has a twelve year term. DSV Partners IV is the fourth venture fund to be managed by DSV Management Ltd. since the firm's inception in 1968. The firm's primary office is located in Princeton, New Jersey. However, the firm opened a new California office in 1986. DSV Partners' investment emphasis is on portfolio companies in the start up and early stages of corporate development. The geographic focus of the partnership is on East and West Coast firms. Investments are diversified by industry type.

DSV IV PORTFOLIO COMPOSITION

# OF PORTFOLIO COMPANIES	MARKET PORTFOLIO	
6	\$2,919	,181

LOCATION		STAGE OF DEVELOPMENT		
East:	87%	Early Stage	100%	
Midwest:	0	Expansion Stage	0	
South:	0	Mezzanine Stage	0	
West:	13	Leveraged Buyouts	0	

CHACE OF DEVELOPMENT

INDUSTRY:

Computer-related	52%
Medical/Healthcare	19
Consumer-related	0
Communications	29
Industrial/Machinery	0

FUND NAME: Investment Advisers, Inc.

IAI Venture Capital Group

FUND NAME: Superior Ventures

CONTACT: Mitch Dann ACCOUNT INCEPTION: June, 1986

SBI CURRENT INVESTMENT

(COST): \$1,661,250

SBI CURRENT INVESTMENT

(MARKET VALUE): \$1,661,250 SBI TOTAL COMMITMENT: \$6,000,000

INVESTMENT DESCRIPTION: Superior Ventures is a Minnesota-based venture capital limited partnership. It was formed in June 1986 and has an eleven year term. Superior Ventures is managed by IAI Venture Capital Group, a subsidiary of Investment Advisers, Inc. Up to 15% of the fund will be invested in other Minnesota-based venture capital limited partnerships. The remainder of the fund will be invested in operating companies located within the state.

DSV IV PORTFOLIO COMPOSITION

# OF PORTFOLIO	MARKET VALUE
COMPANIES	PORTFOLIO COMPANIES
3 portfolio companies	\$1,400,000

1 venture capital partnership

LOCATION STAGE OF DEVELOPMENT

East:	0%	Early Stage	34%
Midwest:	100	Expansion Stage	66
South:	0	Mezzanine Stage	0
West:	0	Leveraged Buyouts	0

Computer-related	29%
Medical/Healthcare	5
Consumer-related	0
Communications	0
Industrial/Machinery	66

FUND NAME: Inman & Bowman Management

FUND NAME: Inman & Bowman CONTACT: Kirk Bowman ACCOUNT INCEPTION: June, 1985

SBI CURRENT INVESTMENT

(COST) \$1,875,000

SBI CURRENT INVESTMENT

(MARKET VALUE): \$1,794,956 SBI TOTAL COMMITMENT: \$7,500,000

INVESTMENT DESCRIPTION: Inman & Bowman was formed in June, 1985. Its investment focus is early-stage, high-technology firms. The fund will emphasize investments in California, where the general partner, Inman & Bowman Management, is based. However, Inman and Bowman work closely with Rainier Venture Partners, a small Washington venture firm. They expect to make several co-investments with Rainier in the Pacific Northwest. The partnership has a ten year term.

DSV IV PORTFOLIO COMPOSITION

# OF PORTFOLIO	MARKET VALUE							
COMPANIES	PORTFOLIO COMPANIES							
6	\$4,574,625							

LOCATION		STAGE OF DEVELOPMENT								
East:	0%	Early Stage	50%							
Midwest:	0	Expansion Stage	50							
South:	0	Mezzanine Stage	0							
West:	100	Leveraged Buyouts	0							

Computer-related	67%
Medical/Healthcare	33
Consumer-related	0
Communications	0
Industrial/Machinery	0

ALTERNATIVE EQUITY INVESTMENTS

		diversified diversified	versitied versified	diversified	ner rrs ran	diversitied specialized investment vehicle	investment vehicl	investment	specialized investment vehicle				stage	NY/CA	re NY/CA Offices	stage stage	stage NJ/CA	stage	stage CA	stage	1				Or	Or	ity of equity Ity or equity		
TYPE/ STRATEGY		end	nd	end	בום הווס	Closed end g	end	end	Closed end sp						Lo-tech mature			Hi-tech early		Hi-tech Larel					with	Debt with roya			
FUND SIZE (millions)		\$3124.0	773.0	113.0	238.0	216.0	250.0	103.0	86.0		t Funds)		0°09 \$	1000.0	20002	100.0	0.09	70.0	44.0	35.0		ment Funds)			\$ 144.0	36.0	180.0		Retirement Funds)
INCEPTION DATE		10/81 4/82	7/01 4/84	6/84	10/85	11/86 7/85	98/6	7/85	98/L		Basic Retirement		1/84	3/84	12/85	12/84	4/85	7/85	6/85	98/9		of Basic Retirement			7/81	2/83	3/84 10/85		of Basic Retire
ENT FUNDED (millions)		\$ 40.0	47.0	20.0	20.0	0.0	0.6	20.0	5.0	\$284.0	or 10% of		\$ 10.0	25.0	19.0	, c	7.0	4.0	2.0	9 17	\$ 80.1	ion or 2.5%	 		\$ 15.0	7.0	22.4	\$ 42.5	lion or 2.5%
COMMITMENT (mill		0.04.0	75.0	20.0	30.0	20°0	30.0	20.0	15.0	\$370.0	(\$450 Million		\$ 10.0	25.0	20.0	0.01	10.0	10.0	7.5	0.0	\$143.5	(\$112.5 Million	•		\$ 15.0	7.0	23.0	\$ 67.5	(\$112.5 Million
FUND	REAL ESTATE:	Equitable Aetna	Prudential Preer	ап		Heitman III	TCM T	State Street I	State Street II	Total:	Target:	VENTURE CAPITAL:			KKR II	Summit Biret Century	DSV	Matrix	Inman/Bowman	Allied Superior Venture		Target:		RESOURCE:	Amgo I	Amgo II	Apache I Apache II	Total:	Target:

Tab H

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

December 10, 1986

TO:

Members, State Board of Investment

FROM:

South Africa Task Force

SUBJECT: Task Force Report

1) Divestment Legislation

At its meeting on December 8, 1986, the South Africa Task Force voted to recommend that the State Board of Investment propose legislation requiring the Board to divest holdings in companies that do business in South Africa.

Specifically, the Task Force recommends that the legislation contain the following provisions:

- a) The Board's authority to invest in stocks would be amended as follows:
 - o it would prohibit investment in a corporation with operations in South Africa, or a corporation that owns 10% or more of a subsidiary or affiliate with operations in South Africa, provided the entity employs more than 25 people in the country. (The 10% criterion is based on the IRRC definition of direct investment. The employee criterion is taken from the Federal Anti Apartheid Act of 1986.)
 - o the divestment program would take place in stages.
 - no new or additional investment in the stock of any company that meets the above definition after July 1, 1987.
 - liquidation of securities over three years, one third in 1988, 1989, and 1990.
 - o the Board would be required to provide the legislature with a list of corporations that would be affected by the restriction.

- o divestment would be abandoned if the federal government terminates the sanctions embodied in the Anti Apartheid Act of 1986. The federal act terminates sanctions against South Africa if certain steps are taken to dismantle Apartheid.
- b) A provision would be added to indemnify the Board, its staff and investment managers for their implementation of the divestment program.
- c) A statement of legislative intent would be added regarding the purpose of the divestment program.
- d) The Board's fiduciary responsibility would be amended to clearly state that the divestment action is not a violation of the prudent person standard.
- 2) Update on Shareholder Activity

In addition to its recommendations regarding legislation, the Task Force is continuing its implementation of the Board's resolution on companies doing business in South Africa. During the last quarter, implementation has focused on shareholder activity.

The Task Force has directed staff to proceed to file shareholder resolutions with companies in the passive portfolio/index fund that have not yet signed the Sullivan Principles. To date, four resolutions calling for companies to sign the Sullivan Principles have been filed: Allied Signal, Diamond Shamrock, Hughes Tool and Lubrizol. Staff will file one additional resolution within the next two months. The resolution for Allied Signal was subsequently withdrawn because the company notified the SBI that it had signed the Sullivan Principles after the Board filed its resolution.

Resolutions have not been filed with the remaining nine nonsignators in the index fund for the following reasons:

- o Three companies are required to implement a code of conduct under the Federal Anti Apartheid Act of 1986 that is equivalent to the Sullivan Principles.
- o The SBI has not held stock in three companies for a full year before the filing deadline. This is a requirement of the Securities and Exchange Commission (SEC).
- o The filing deadlines passed for three companies because they hold their annual meetings in the fall rather than the spring. Resolutions for these companies can be considered in the future.