Joint Meeting

SBI / IAC

October 1, 1987

### MINNESOTA STATE BOARD OF INVESTMENT



**Governor Rudy Perpich** 

State Auditor Arne H. Carlson

State Treasurer Michael A. McGrath

**Secretary of State Joan Anderson Growe** 

Attorney General Hubert H. Humphrey III

### **ATTENDEES**

### Joint Meeting of the State Board of Investment and the Investment Advisory Council

October 1, 1987

### Board Members

Governor Rudy Perpich Auditor Arne Carlson Treasurer Michael McGrath Secretary of State Joan Anderson Growe

### Investment Advisory Council (IAC)

Harry Adams Jim Eckmann Elton Erdahl Paul Groschen Ken Gudorf Jim Hacking Vern Jackels Nellie Johnson Judy Mares Malcolm McDonald\*\* Gary Norstrem Michael Rosen Joe Rukavina Ray Vecellio Deborah Veverka Jan Yeomans\*

Minneapolis Teachers Retirement Fund Dayton-Hudson Corporation Teachers Retirement Association Minnesota State Retirement System The Carlson Companies, Inc. Public Employees Retirement Association Active Employee Representative Department of Finance General Mills, Inc. Space Center, Inc. City of St. Paul Michael I. Rosen & Associates, Inc. Active Employee Representative Retiree Representative Honeywell, Inc. 3M Company

\* Chair

\*\* Vice Chair

### Board Member Deputies

Richard Helgeson Jake Manahan Mike Miles Elaine Voss Deputy Auditor Deputy Treasurer Special Assistant Attorney General Deputy Secretary of State

### ATTENDEES (continued)

### Board Staff

Howard Bicker
Jeff Bailey
Beth Lehman
Roger Henry
Doug Gorence
Daralyn Peifer
John Griebenow
Harriet Balian
Lin Nadeau

Executive Director
Assistant Executive Director
Assistant to the Executive Director
Equity & Fixed Income Manager

Manager, External Equity Program
Manager, External Fixed Income Program
Manager, Alternative Investment Program

Secretarial Staff Secretarial Staff

### Board Consultants

Tom Richards Dave Tierney Richards & Tierney, Inc. Richards & Tierney, Inc.

Minnesota Department of Finance

### Other Attendees

Gary Austin Bill Giese Claudia Gudvangen Dan Haggerty Al Hans Jim Heidelberg Arvin Herman Larry Hill Gary Hovland Ed Hunter John Hustad Jack Koltes Mitzi Malevich Larry Martin Bob Mersky Mike Ousdigian Noel Rahn

Peter Sausen

Teachers Retirement Association Peregrine Capital Management, Inc. Office of the Legislative Auditor Norwest Venture Capital Management Minnesota Housing Finance Agency Legislative Commission on Pensions & Retirement Minnesota State Retirement System Investment Advisers, Inc. Public Employees Retirement Association State Planning Agency Minnesota House of Representatives Alliance Capital Management IDS Advisory Group, Inc. Legislative Commission on Pensions & Retirement Peregrine Capital Management, Inc. Minnesota Association of Retired Public Employees IAI Venture Capital Group

### Tab A

### **AGENDA**

### JOINT MEETING OF THE STATE BOARD OF INVESTMENT AND THE INVESTMENT ADVISORY COUNCIL

Thursday, October 1, 1987 8:30 A.M. - 2:00 P.M.

Spring Hill Center Conference Room C Wayzata, Minnesota 55391

8:30-8:45	Coffee and Rolls Introductions	
8:45-9:00	Opening Comments	TAB A
	Presentor: Howard Bicker, Executive Director	
	o Objective for the day: Taking a look at the "big picture"	
	o 1982-1987: Years of growth and change for the SBI	
9:00-9:15	What is the SBI today?	В
	Presentor: Beth Lehman, Assistant to the Executive Director	
	o Scope and impact of the SBI	
	o Oversight responsibilities of the Board	
	o Decision-making structure	
9:15-10:45	How does the SBI manage \$10 billion in pension fund assets?	С
	A review of the investment objectives, asset allocation, management structure, and performance of the two largest funds managed by the Board.	

TAB

o Basic Retirement Funds (9:15-10:15)

Issue: Is it meeting its objectives?

Presentors: Jeff Bailey, Assistant Director Tom Richards, Richards & Tierney

Discussion will include a comparison of the Basic Funds with other public and private pension funds.

o Post Retirement Fund (10:15-10:45)

E

Issue: How well does/will it serve the needs of retirees?

Presentors: Jeff Bailey, Assistant Director Howard Bicker, Executive Director

Discussion will include a review of the post retirement benefit increase mechanism and the benefit increases it generates.

10:45-11:00 Break

### 11:00-11:40 When does the SBI earn a competitive return and benefit Minnesota, too?

F

Presentor: Howard Bicker, Executive Director

- o Minnesota Certificate of Deposit (CD) Program
- o Minnesota Housing Finance Agency Bond Issue
- o Minnesota Mortgage Pool
- o Minnesota Small Business Finance Agency Program
- o Superior Ventures, a Minnesota Venture Capital Limited Partnership

11:40-12:00 How is the SBI viewed by its clientele?

TAB (None)

Moderator: Howard Bicker, Executive Director

- o Investment Advisory Council Jan Yeomans, IAC Chair
- o Statewide Retirement Systems
  Jim Hacking, Executive Director, PERA
  Elton Erdahl, Executive Director, TRA
  Paul Groschen, Executive Director, MSRS
- o Retiree Groups
  Mike Ousdigian, Minnesota Association of
  Retired Public Employees

12:00-1:00 Lunch

1:00-2:00 What lies ahead for the SBI?

G

This portion of the agenda will also serve as the regular quarterly meeting of the State Board of Investment. Items requiring Board action are noted below each committee heading.

- o Staff goals for Fiscal Year 1988 Presentor: Howard Bicker
- o Reports from IAC Committees on major developments

Administrative and Asset
Allocation Committees
Presentor: Jan Yeomans, 3M Company

Equity Manager Committee
Presentor: Debbie Veverka, Honeywell, Inc.

Fixed Income Manager Committee
Presentor: Gary Norstrem, City of St. Paul

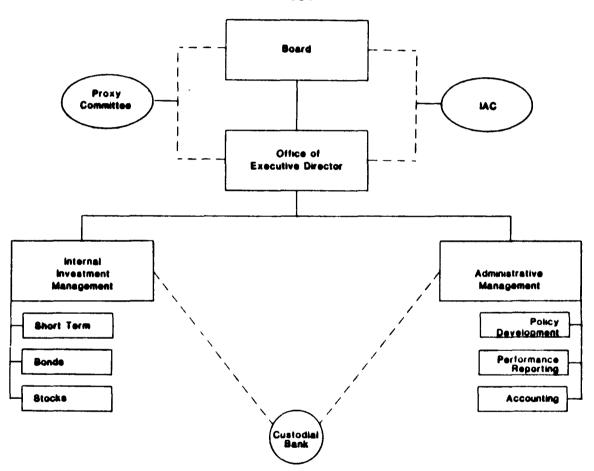
Alternative Investment Committee
Presentor: Ken Gudorf,
The Carlson Companies, Inc.

### Action Items:

- 1. Commitment to KKR Fund 1987
- 2. Commitment to AEW-State Street Fund
- 3. Commitment to Golder, Thoma & Cressey Fund

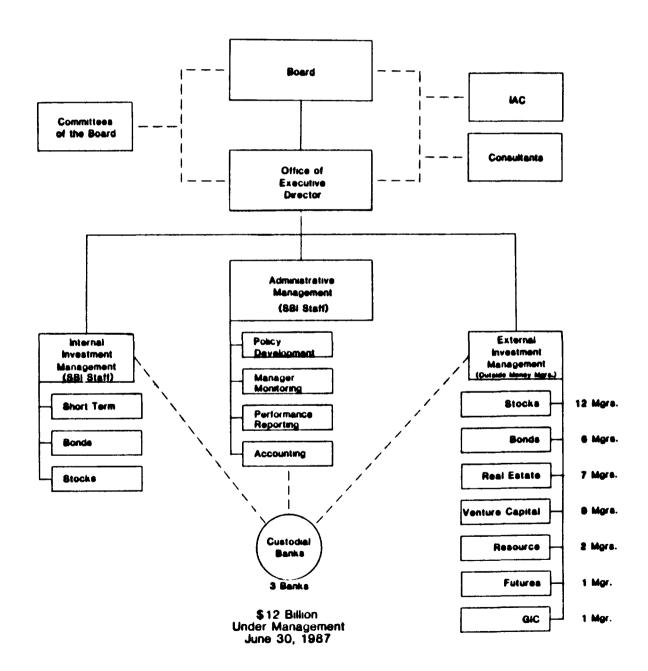
### FUNCTIONAL ORGANIZATION STRUCTURE

### 1981



\$5 Billion Under Management June 30, 1981

FUNCTIONAL ORGANIZATION STRUCTURE 1987



### Tab B

# CONSTITUTIONAL AUTHORITY

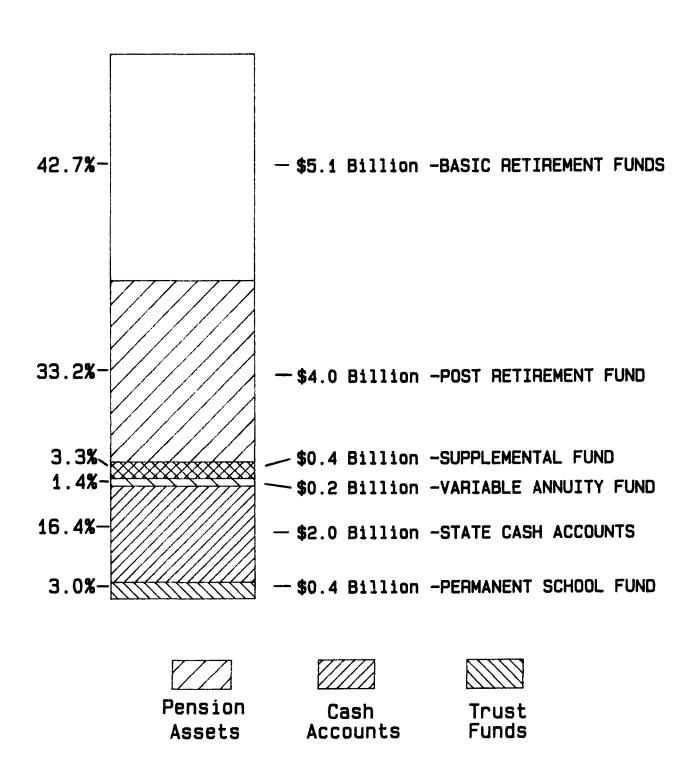
 $\infty$ Section Constitution, Minnesota

- O Specifies membership
- States purpose

purpose the funds directing the state for and a 1 1 constituted administering investment of

### MINNESOTA STATE BOARD OF INVESTMENT FUNDS UNDER MANAGEMENT

### FISCAL YEAR 1987 \$12 Billion



# MINNESOTA STATE BOARD OF INVESTMENT FUNDS UNDER MANAGEMENT

### FISCAL YEAR 1987

### \$12 Billion

		Market Value June 30, 1987
	BASIC RETIREMENT FUNDS	\$ 5.1 billion
	The Basic Retirement Funds are the pension assets of the currently working participants in six major statewide retirement plans:	
	Teachers Retirement Fund \$2,104 million Public Employees Retirement Fund 1,403 million State Employees Retirement Fund 1,110 million Public Employees Police and Fire Fund 433 million Highway Patrol Retirement Fund 82 million Judges Retirement Fund 4 million	
	POST RETIREMENT FUND	\$ 4.0 billion
42.7%-BASIC RETIREMENT FUNDS	The Post Ratirement Fund is composed of the reserves for retirement benefits to be paid to currently ratired employees by seven plans. Permanent retirement benefit increases are permitted based on excess earnings from dividends, interest, and net realised capital gains.	
	SUPPLEMENTAL INVESTMENT FUND	\$ 0.4 billion
	The Supplemental Investment Fund includes assets of the state deferred compensation plan, supplemental benefit arrangements, various retirement programs for local police and firefighters, and the unclassified employees of the state. Participants have a choice among seven separate accounts with different investment emphases as authorized by law.	
33.2%-POST RETIREMENT FUND	VARIABLE ANNUITY FUND	\$ 0.2 billion
CALCIDOS FACALITA IN TARABLE DE CALCIDOS PORTA A LA CALCIDO PORTA A LA	The Variable Annuity Fund is an investment option concentrating on common stocks which formerly was offered to members of the Teachers' Retirement Association. It is not available to new members.	
1.4%-VARIABLE ANNUTY FUND	STATE CASH ACCOUNTS	\$ 2.0 billion
16.4%-STATE CASH ACCOUNTS	These accounts are composed of short-term investments. They include the Invested Treasurers Cash Fund, transportation funds, and other miscellaneous cash accounts.	
3.0X-PERMANENT SCHOOL FUND	PERMANENT SCHOOL FUND	8 0.4 billion

. Does not add due to rounding

The Permanent School Fund is a trust established for the benefit of Minnesota public schools.

TOTAL

## STATUTORY AUTHORITY

Activity governed by MS Chapter 11A

11A.09 Standard of Care

Prudent person rule is the Board's fiduciary standard

11A.24 Authorized Investments

- O Lists allowable asset classes
- O Sets limits on investments
- Establishes quality criteria for investments 0

### AUTHORIZED ASSET CLASSES MS CHAPTER 11A.24 FOR ALL FUNDS

### EQUITIES

## FIXED INCOME

Common Stock

**Government Bonds** 

Corporate Bonds

Alternative Assets

Short Term Securities

- Venture capital - Real estate

- Bankers acceptances - Commercial paper

-- Resource (oil & gas)

Repurchase agreements

unrated debt - High yield &

Certificates of deposit

Equities can total 85% of a fund. no more than

Fixed income securities can total up to 100% of a fund.

> Alternative assets can total 35% of a fund. no more than

## SETTING INVESTMENT MANAGEMENT POLICIES

For each fund:

Establish investment objectives

Set asset allocation targets to meet objectives

Select investment management structure

O Review performance in light of objectives

## INVESTMENT ADVISORY COUNCIL (IAC)

and Advises the Board related matters. staff on investment Established in statute. its

### 17 Members:

- Board's appointees 10 members with experience in investments & pensions
   Commissioner of Finance
   Executive Directors of MSRS, TRA, PERA
   Governor's appointees 2 active employees
   1 retiree

## Organized in 5 Committees:

- Administrative
- 00000
- Asset Allocation Equity Managers Fixed Income Managers Alternative Investments

## PROXY COMMITTEE

broad Establish Responsibility:

policies voting

Review precedents on a case-by-case basis

Membership:

Designee of each Board member

# SOUTH AFRICA TASK FORCE

Responsibility: Advise the

Advise the Board on implementation of its resolution

Review progress

Membership:

Designee of each Board member Public employee representative Retirement fund representative Private sector representative

## HOC COMMITTEES

Board issues the special Advise Responsibility:

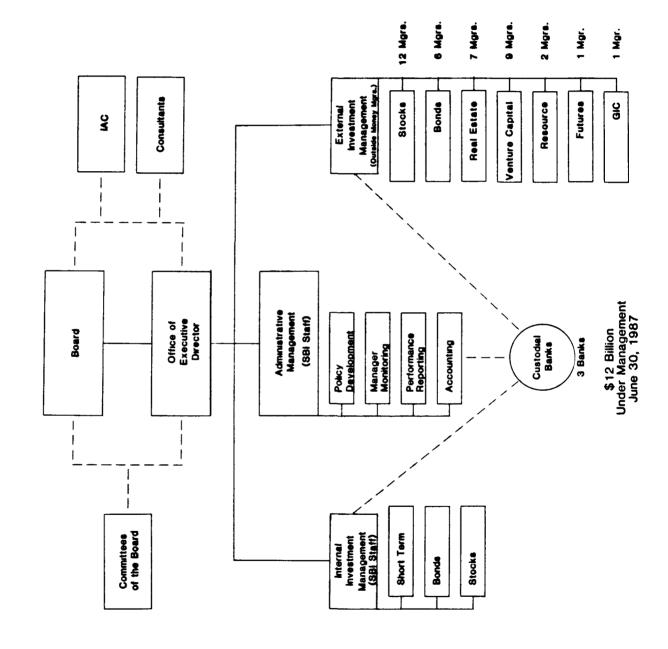
each member 0 f Designee Board o f Representative (s) IAC

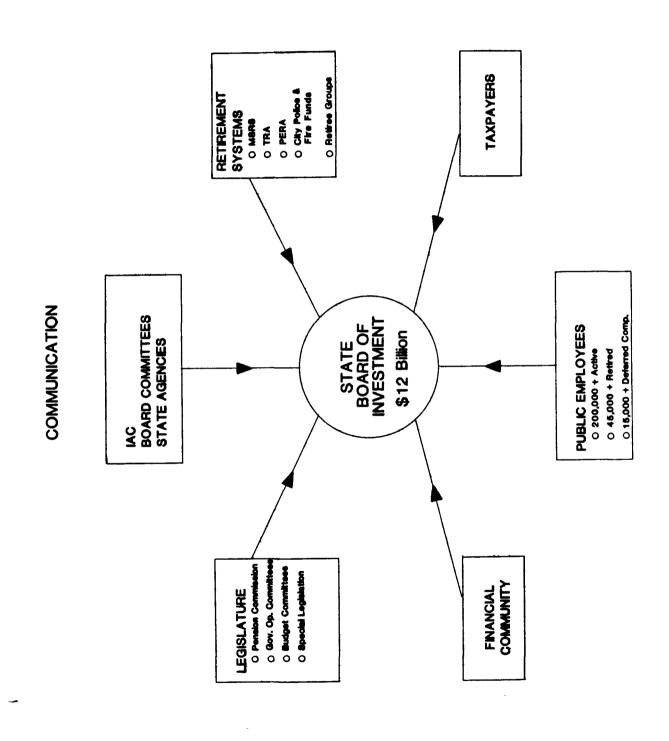
B-9

Membership:

FUNCTIONAL ORGANIZATION STRUCTURE

1987





### Tab C

### PRESENTATION OUTLINE

## SBI INVESTMENT POLICY

Introduction

Basic Retirement Funds (BASICS)

(P0ST) Post Retirement Investment Fund

- O Overview
- O Investment objectives
- O Policy asset mix
- O Investment management structure
- O Performance evaluation

## INTRODUCTION

## INVESTMENT POLICY

pension plan's guidelines 92 Investment policy represents as well for achieving objectives long-term objectives

- O Emphasis on word "long-term"
- policy is blueprint which guides program O Investment investment
- to successful Sound investment policy is key investment program

### Tab D

Retirement

# BASIC RETIREMENT FUNDS

## INVESTMENT OBJECTIVES

Three primary investment objectives:

- ) Secure promised benefits
- Increase benefits/reduce contributions (C)
- Avoid excessive short-run volatility of  $\widehat{\Xi}$

Objective #1 clearly overriding goal

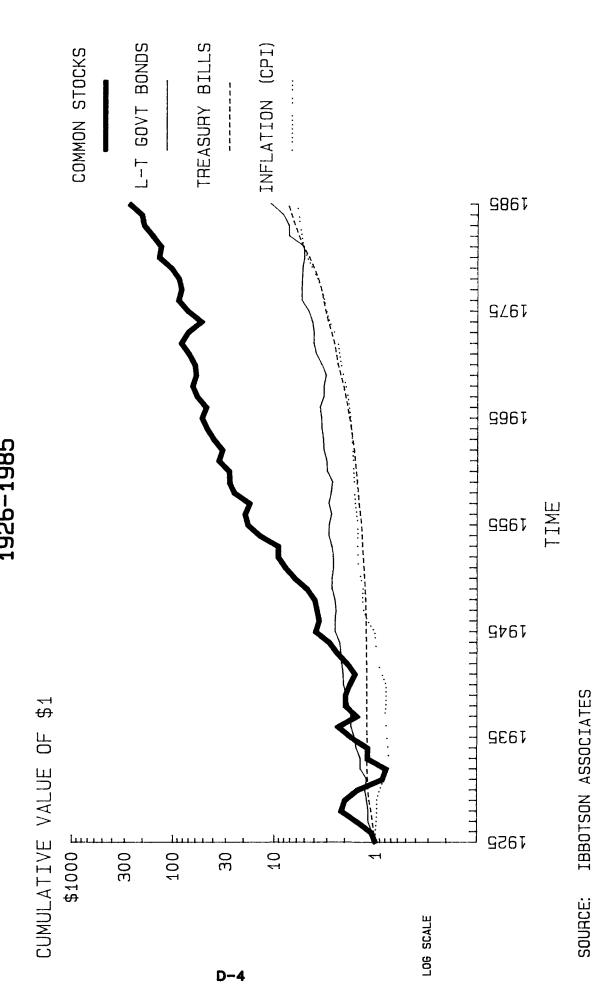
## BASIC RETIREMENT FUNDS

## INVESTMENT OBJECTIVES (cont'd)

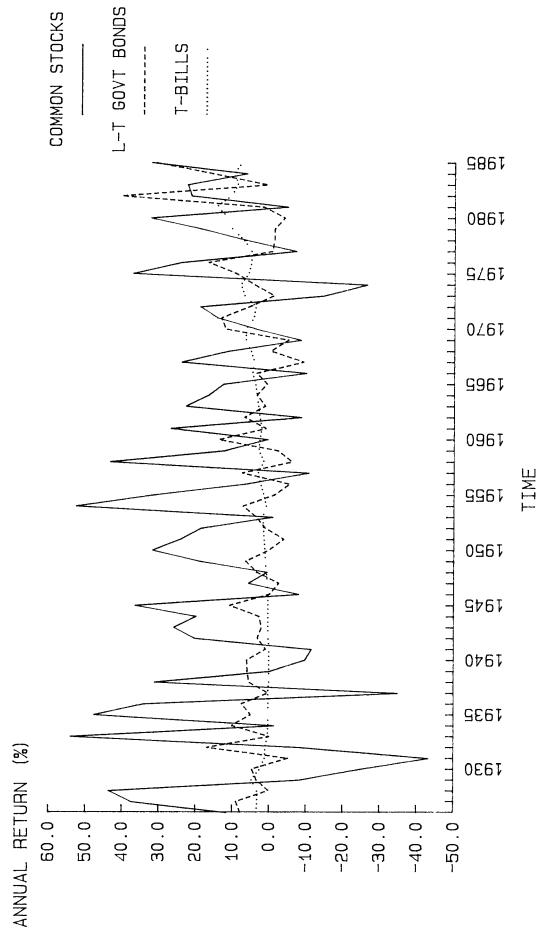
Other factors to consider:

- Long-term investment orientation appropriate for BASICS
- O Common stocks historically best performing asset class
- Common stocks also most volatile asset class 0
- O Risk-return trade-off favorable to long term investors

# HISTORICAL CAPITAL MARKETS RETURNS CUMULATIVE INVESTMENT VALUES 1926-1985



ASSET CLASS HISTORICAL RETURNS 1926 - 1985



SOURCE: IBBOTSON ASSOCIATES

## BASIC RETIREMENT FUNDS

## INVESTMENT OBJECTIVES (cont'd)

## Conclusions:

- of BASICS well-suited to take advantage trade-off risk-return 0
- high expected return policy for BASICS Aggressive, appropriate 0
- common stock component recommended Large 0
- benefits long-term financial If one can accept return volatility of policy. considerable aggressive are 0

## BASIC RETIREMENT FUNDS |

## INVESTMENT OBJECTIVES (cont'd)

## Consequences:

- In short-run:
- Better average performance than more conservative policy
- O But also frequent occurences of very positive results and negative results
- O In long-run:
- O Return volatility smooths out
- O Performance far superior to more conservative policy

# BASIC RETIREMENT FUNDS

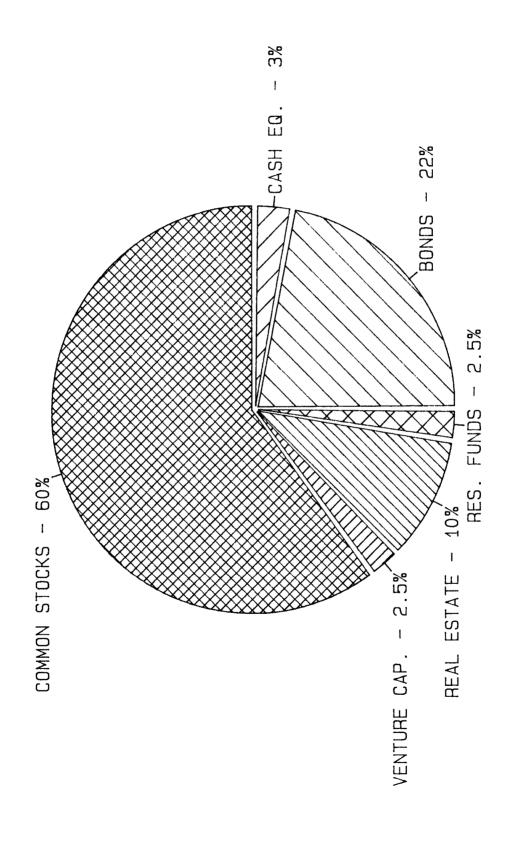
## POLICY ASSET MIX

desired long-term allocation classes Policy asset mix is various asset among

o f Policy asset mix represents combinations of asset classes most likely to achieve goals pension plan

constraints under which pension plan operates Policy asset mix also reflects statutory

## BASIC RETIREMENT FUNDS POLICY ASSET MIX

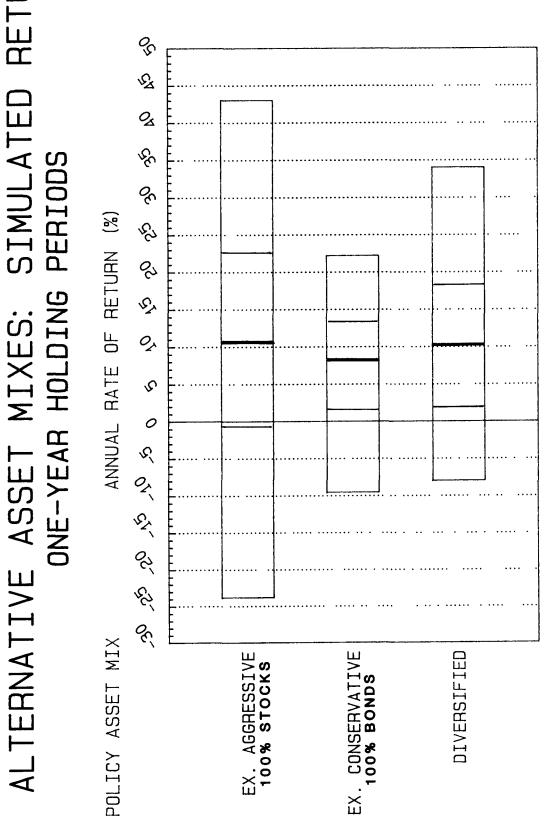


### POLICY ASSET MIX (cont'd)

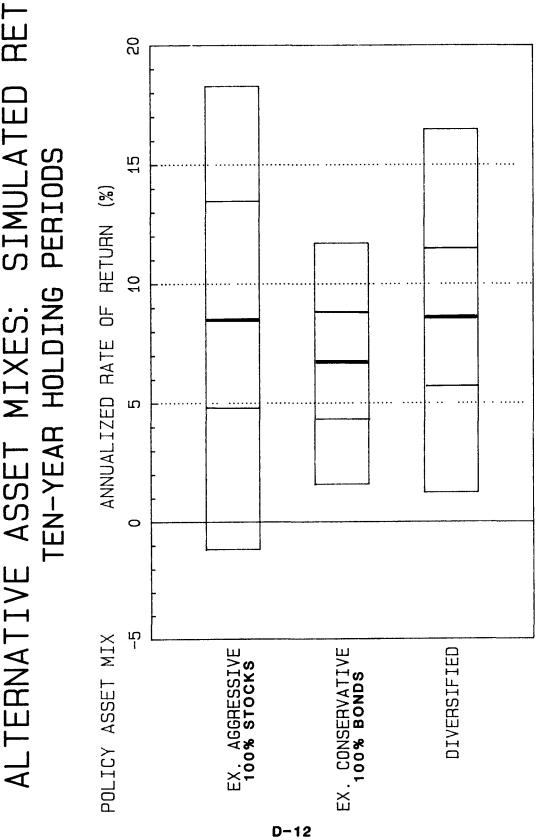
### mix: asset Rationale behind BASICS policy

- Common stocks and venture capital together component represent largest
- high expected return Consistent with aggressive, policy for BASICS
- Offers some protection against difficult financial markets:
- Bonds protect against deflation
- Real estate, resource funds protect against inflation
- bonds, real diversify BASICS and Under normal financial conditions, estate, resource funds control volatility 0

### SIMULATED RETURNS PERIODS ONE-YEAR HOLDING







REBALANCED ANNUALLY

RICHARDS & TIERNEY SOURCE:

# INVESTMENT MANAGEMENT STRUCTURE

policy actually represents Investment management structure system through which investment implemented

each Investment management structure composed of within money managers various types of asset class

Two primary topics:

- Passive/active management allocation
- 2) Selection of active managers

# INVESTMENT MANAGEMENT STRUCTURE (cont'd)

Passive management designed to match market's performance

### Rationale:

- Difficulty of identifying consistently active managers successful
- money amounts of Difficulty of managing large actively 0
- O Low costs
- results relative to policy Predictable 0

JOW passive component provides BASICS with management asset core of stable Large cost s

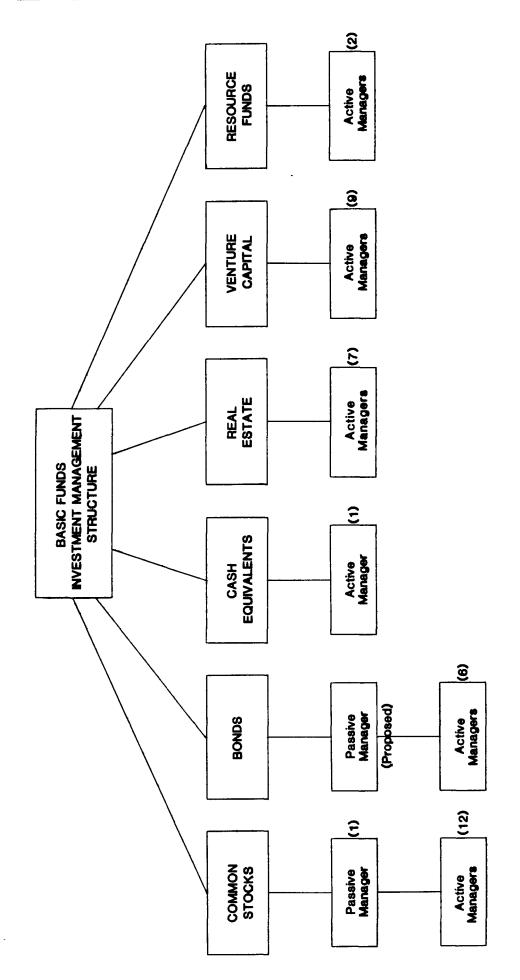
# INVESTMENT MANAGEMENT STRUCTURE (cont'd)

performance to exceed designed Active management of market

### Rationale:

- O Successful active managers enhance returns produced by passive management
- Œ Active managers offer valuable insights to changing financial marketplace 0

can active management policy BASICS investment Effectively implemented, add value to



# INVESTMENT MANAGEMENT STRUCTURE (cont'd)

approved by Board include: to BASICS investment Future modifications management structure

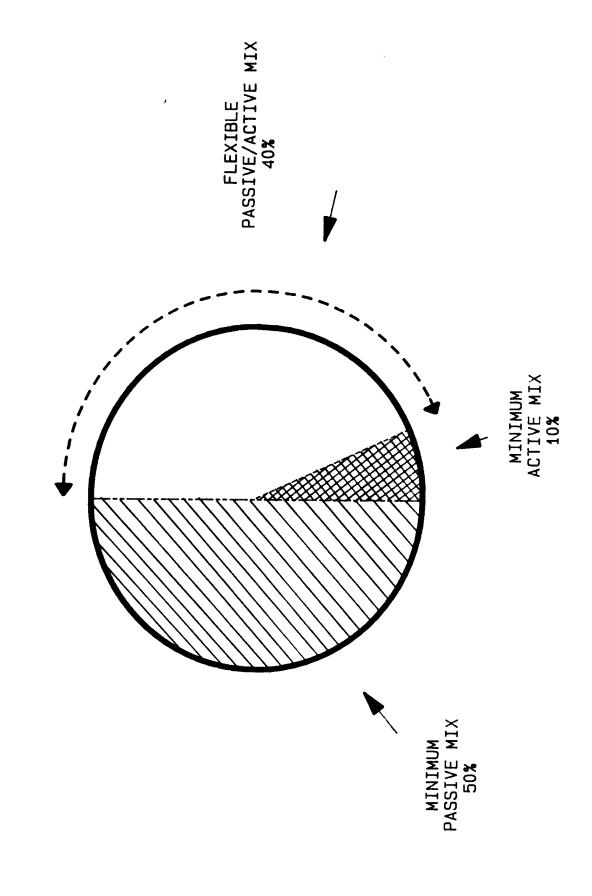
- Addition of <u>passive</u> component in <u>bond</u> segment
- Adoption of <u>flexible</u> passive/active <u>allocation</u> within stock and bond segments 0

management structure, like rest of open is dynamic. Always improve performance investment policy, changes that could Investment

### BASIC RETIREMENT FUNDS Performance

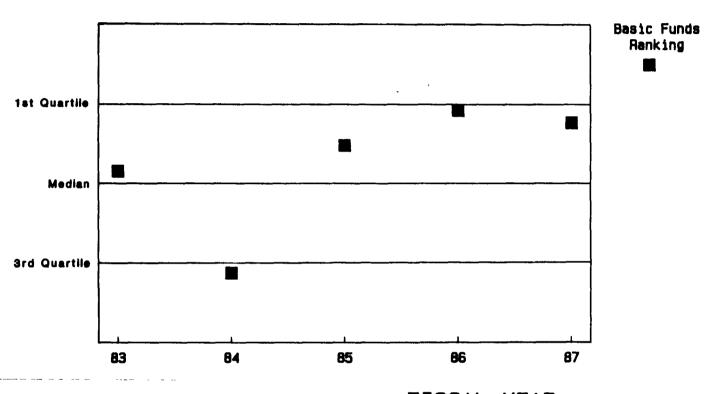
Tom Richards
Richards & Tierney, Inc.

## FLEXIBLE PASSIVE/ACTIVE ALLOCATION



Basic Funds Performance vs.

Tax Exempt Funds\*



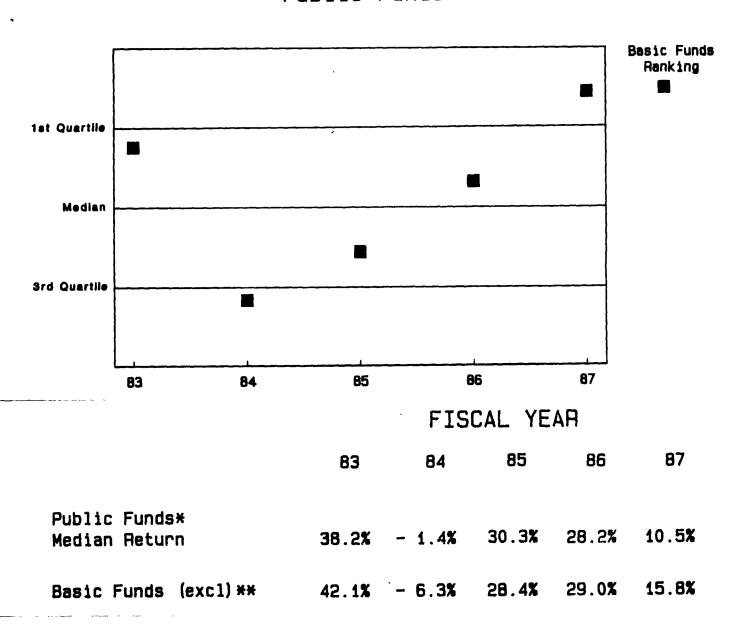
	FISCAL YEAR					
	83	84	85	86	87	
Tax Exempt Funds* Median Return	41.2%	- 2.0%	26.4%	25.2%	13.1%	
Basic Funds (excl) **	42.1%	- 6.3%	28.4%	29.0%	15.8%	

\*Tax exempt funds include balanced portfolios of both private and public funds

\*\*Excluding alternative assets

Source: Trust Universe Comparison Service (TUCS)

Basic Funds Performance
vs.
Public Funds\*



\*Public Funds includes balanced portfolios of public funds
\*\*Excluding alternative assets

Source: Trust Universe Comparison Service (TUCS)

December 31, 1985 - June 30, 1987

CUMULATIVE

**ENDING** VALUE

BEGINNING MARKET VALUE \$ 4,029,586,639.63

ENDING MARKET VALUE

\$ 5, 137, 136, 359.33

INVESTMENT RETURNS

CUMULATIVE

ANNUALIZED

Actual Rate-of-Return

31.09%

19.78%

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE  DOLLAR INCREMENTS  Net Contributions	\$ 4, 029, 586, 639.63 - 128, 986, 265.62	<b>\$</b> 3, 900, 600, 374.01
ENDING MARKET VALUE	<b>5</b> , 137, 136, 359.33	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Actual Rate-of-Return	31.09%	19.78%

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE DOLLAR INCREMENTS	\$ 4, 029, 586, 639.63	
Net Contributions	- 128, 986, 265.62	<b>\$3</b> , 900, 600, 374.01
Risk-Free Assets	415, 844, 071.91	4, 316, 444, 445.92
ENDING MARKET VALUE	<b>\$</b> 5, 137, 136, 359.33	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Risk-Free Assets	9.56%	6.27%
Actual Rate-of-Return	31.09%	19.78%

### BASIC RETIREMENT FUNDS Investment Policy

June 30, 1987

ASSET CATEGORY	ALLOCATION POLICY
Domestic Equity Fixed Income Short Term Real Estate Venture Capital Resource Funds	60.0% 22.0% 3.0% 10.0% 2.5% 2.5%
Total Fund	100.0%

### BASIC RETIREMENT FUNDS All Asset Categories

June 30, 1987

	ACTUAL ASSET MIX	·	ALLOCATION POLICY	į
ALL DOMESTIC EQUITY	\$3, 188, 599, 024.63	62.07%	60.0%	
ALL FIXED INCOME	1, 089, 138, 618.54	21.20%	20.0%	
ALL SHORT TERM	293, 816, 736.58	5.72%	5.0%	
ALL REAL ESTATE	404, 580, 350.32	7.87%	10.0%	
ALL VENTURE CAPITAL	93, 398, 295.96	1.82%	2.5%	
ALL RESOURCE FUNDS	67, 603, 333.30	1.32%	2.5%	
			-	
TOTAL FUND	<b>\$</b> 5, 137, 136, 359,33	100.00%	100.0%	

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE	\$ 4, 029, 586, 639.63	
DOLLAR INCREMENTS Net Contributions	- 128, 986, 265.62	<b>\$3,</b> 900, 600, 374.01
Risk-Free Assets	415, 844, 071.91	4, 316, 444, 445.92
Investment Policy	804, 062, 144.01	5, 120, 506, 589.93
ENDING MARKET VALUE	<b>\$</b> 5, 137, 136, 359.33	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Risk-Free Assets	9.56%	6.27%
Investment Policy	30.72%	19.55%
Actual Rate-of-Return	31.09%	19.78%

### BASIC RETIREMENT FUNDS Investment Policy Impact

December 31, 1985 - June 30, 1987

### INVESTMENT POLICY

DOMESTIC EQUITY \$ 762, 627, 087.41

FIXED INCOME 85, 371, 747.23

SHORT TERM 0.00

ALT. INVESTMENTS - 43, 936, 690.63

MISCELLANEOUS 0.00

TOTAL \$ 804, 062, 144.01

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE DOLLAR INCREMENTS	\$ 4, 029, 586, 639.63	
Net Contributions	- 128, 986, 265.62	\$3, 900, 600, 374.01
Risk-Free Assets	415, 844, 071.91	4, 316, 444, 445.92
Investment Policy	804, 062, 144.01	5, 120, 506, 589.93
Active Management	16, 629, 769.40	5, 137, 136, 359.33
ENDING MARKET VALUE	<b>\$</b> 5, 137, 136, 359.33	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Risk-Free Assets	9.56%	6.27%
Investment Policy	30.72%	19.55%
Actual Rate-of-Return	31.09%	19.78%

### BASIC RETIREMENT FUNDS Active Management Impact

December 31, 1985 - June 30, 1987

	- Active	Management -	TOTAL
	SELECTION	ALLOCATION	IMPACT
DOMESTIC EQUITY	\$ 7, 692, 054.94	<b>\$ 13, 868, 065.97</b>	\$ 21, 560, 120.91
FIXED INCOME	-47, 796, 985.79	11, 357, 578.10	-36, 439, 407.69
SHORT TERM	1, 879, 641.95	- 836, 431.59	1, 043, 210.36
ALT. INVESTMENTS	3, 981, 026.07	26, 769, 572.23	30, 750, 598.30
MISCELLANEOUS	0.00	- 284, 752.48	- 284, 752, 48
TOTAL	<b>\$</b> -34, 244, 262.83	\$ 50, 874, 032.23	<b>\$</b> 16, 629, 769.40

### BASIC RETIREMENT FUNDS Domestic Equity Segment

June 30, 1987

	ACTUAL ASSET MIX	X	ALLOCATION POLICY
ALL DOMESTIC EQUITY	\$3, 188, 599, 024.63	62.07%	60.0%
Individual Managers			
WILSHIRE	<b>\$</b> 2, 073, 774, 352.94	65.04%	67.0%
FRED ALGER	102, 564, 177.75	3.22%	3.0%
ALLIANCE	115, 658, 827.43	3.63%	3.0%
BMI CAPITAL	70, 245, 754.87	2.20%	2.0%
BEUTEL GOODMAN	112, 767, 179.39	3.54%	3.0%
FORSTMANN-LEFF	91, 229, 593.47	2.86%	3.0%
HELLMANN JORDAN	86, 863, 742.08	2.72%	3.0%
IDS ADVISORY	98, 105, 053.44	3.08%	3.0%
INVESTMENT ADVISERS	86, 558, 306.03	2.71%	3.0%
LIEBER & CO.	40, 493, 446.44	1.27%	1.0%
PEREGRINE CAPITAL	89, 401, 653.83	2.80%	3.0%
WADDELL & REED	98, 620, 031.71	3.09%	3.0%
INTERNAL MGR.	122, 316, 905.25	3.84%	3.0%

### BASIC RETIREMENT FUNDS Domestic Equity Segment

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE DOLLAR INCREMENTS	\$ 2,570,259,276.36	
Net Contributions	- 427, 653, 064.44	\$2, 142, 606, 211.92
Risk-Free Assets	261, 805, 604.39	2, 404, 411, 816.31
Investment Policy	779, 655, 661.19	3, 184, 067, 477.50
Active Management	4, 531, 547.13	3, 188, 599, 024.63
ENDING MARKET VALUE	\$ 3, 188, 599, 024.63	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Risk-Free Assets	9.56%	6.27%
Investment Policy	43.40%	27.16%
Actual Rate-of-Return	43.55%	27.26%

### BASIC RETIREMENT FUNDS High Quality Fixed Income

June 30, 1987

	ACTUAL ASSET MIX	ALLOCATION POLICY
ALL HIGH QUALITY FIXED INCOME	<b>\$1</b> , 089, 138, 618.54	21.20% 20.0%
Individual Managers		
INVESTMENT ADVISERS	\$ 42, 090, 260.12	3.86% 5.0%
LEHMAN	234, 987, 315.98	21.58% 21.0%
MILLER ANDERSON	247, 937, 755.22	22.76% 21.0%
MORGAN STANLEY	198, 674, 515.61	18.24% 21.0%
PEREGRINE CAPITAL	112, 124, 034.05	10.29% 11.0%
WESTERN ASSET	253, 324, 737.56	23.26% 21.0%

### BASIC RETIREMENT FUNDS Fixed Income Segment

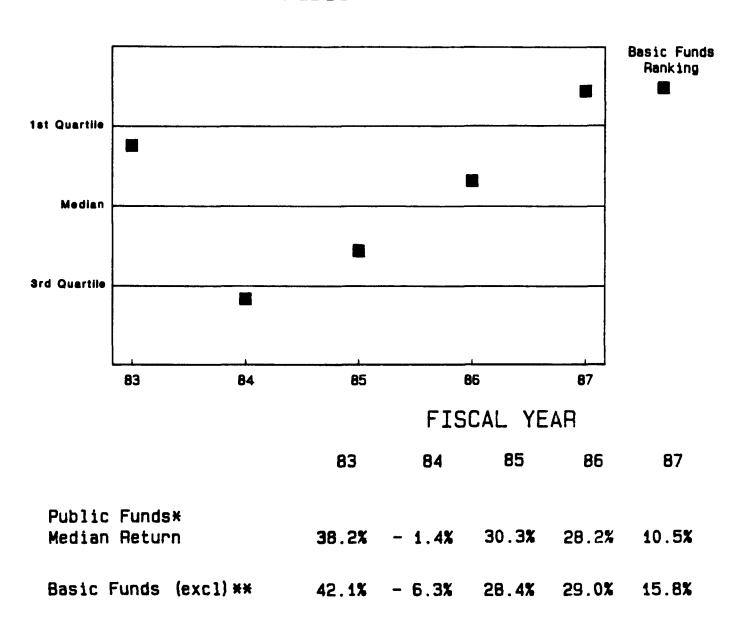
December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE	\$ 1,021,173,299.06	
DOLLAR INCREMENTS Net Contributions	- 80, 550, 349.34	\$ 940, 622, 949.72
Risk-Free Assets	99, 583, 329.28	1, 040, 206, 279.00
Investment Policy	108, 180, 044.02	1, 148, 386, 323.02
Active Management	- 59, 247, 704.48	1, 089, 138, 618.54
ENDING MARKET VALUE	\$ 1,089,138,618.54	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Aisk-Free Assets	9.56%	6.27%
Investment Policy	21.46%	13.84%
Actual Rate-of-Return	14.90%	9.70%

December 31, 1985 - June 30, 1987

	CUMULATIVE	ENDING VALUE
BEGINNING MARKET VALUE DOLLAR INCREMENTS	\$ 4, 029, 586, 639.63	
Net Contributions	- 128, 986, 265.62	\$3, 900, 600, 374.01
Risk-Free Assets	415, 844, 071.91	4, 316, 444, 445.92
Investment Policy	804, 062, 144.01	5, 120, 506, 589.93
Active Management	16, 629, 769.40	5, 137, 136, 359.33
ENDING MARKET VALUE	<b>\$</b> 5, 137, 136, 359.33	
INVESTMENT RETURNS	CUMULATIVE	ANNUALIZED
Risk-Free Assets	9.56%	6.27%
Investment Policy	30.72%	19.55%
Actual Rate-of-Return	31.09%	19.78%

Basic Funds Performance vs.
Public Funds\*



\*Public Funds includes balanced portfolios of public funds
\*\*Excluding alternative assets

Source: Trust Universe Comparison Service (TUCS)

### Tab E

Retrement

## INVESTMENT OBJECTIVES

Two primary investment objectives:

() Secure promised benefits

Generate benefit increases which compensate, some degree, for inflation  $\widehat{\alpha}$ 

Objective #1 by far top priority goal

## INVESTMENT OBJECTIVES (cont'd)

(Secure Benefits): Considerations for Objective #1

- Investment time horizon of POST participants not long 0
- POST not positioned to take advantage of BASICS risk-return trade-off as is 0
- ij great Volatility of common stock returns too short-run for POST's needs 0
- O Very conservative policy required to ensure achievement of Objective #1

## INVESTMENT OBJECTIVES (cont'd)

Considerations for Objective #2 (Adjust for Inflation):

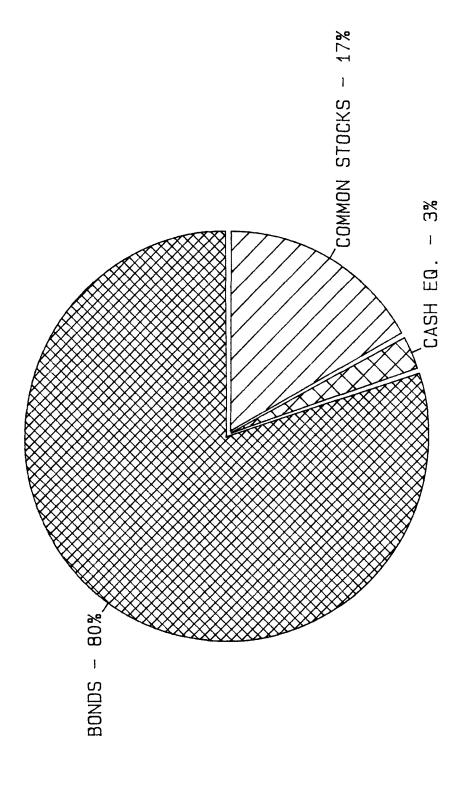
- possible, to compensate for inflation Want to increase benefits over time, 0
- meaningfully positive inflation—adjusted returns o Only common stocks historically have produced
- Conclude best chance to achieve Objective #2 sizable investment in common stocks requires
- Yet such a policy contradicts conservative #1 policy need to achieve Objective

## INVESTMENT OBJECTIVES (cont'd)

### Conclusions:

- Conflicting nature of POST investment objectives calls for segmenting fund
- to Part of POST's assets invested conservatively achieve Objective #1 (Secure Benefits) 0
- Other part invested more aggressively to achieve Objective #2 (Adjust for Inflation)

# POST RETIREMENT INVESTMENT FUND POLICY ASSET MIX



AS OF JUNE 30, 1987

### POLICY ASSET MIX

through use of <u>dedicated</u> Objective #1 achieved bond portfolio:

- produces cash flows amount of promised Dedicated bond portfolio just equal to timing and benefits
- Dedicated bond portfolio very low risk, approach conservative investment 0
- not fixed rates. Size of dedicated bond portfolio Fluctuates inversely to interest big enough to meet Objective #1. 0

### POLICY ASSET MIX (cont'd)

portfolio Assets remaining after dedicated bond constructed are invested to achieve Objective #2:

- Residual assets invested in common stocks, highest expected return asset class 0
- Policy asset mix does not guarantee large increases every year benefit 0
- performance of stock market and amount Benefit increases largely dependent on available assets residual 0

## POST RETIREMENT FUND

# INVESTMENT MANAGEMENT STRUCTURE

Investment management structure of POST very uncomplicated compared to BASICS

assets internally managed PRIF

Dedicated bond portfolio managed passively, fairly simple to maintain, thus very cost effective to manage internally

## POST RETIREMENT FUND Benefit Increase Formula

11 Required Return of 5% Investment Income

Income Available for Benefit Increase

Income Available for

Benefit Increase

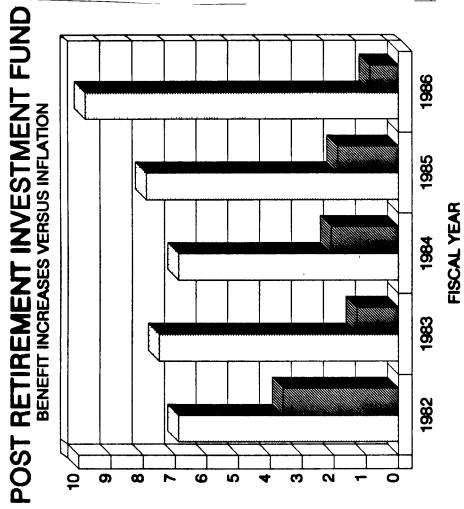
Benefit Increase

11

Required Reserves

E-10





**₽ECOMZ** 

Ω Œ	7.8%	2.0%
3 YR.	8.2%	1.6%
1986	88.6	X6.0
1985		1.9%
1984	6.9%	3.6% 1.3% 2.1% 1.9%
1983	7.5%	1.3%
1982	6.9%	3.6%
	ENEFIT INCREASE	50%-INFLATION RATE
	1983 1984 1985 1986 3 YR.	1983     1984     1985     1986     3 YR.       7.5%     6.9%     7.9%     9.8%     8.2%

## POST RETIREMENT FUND

benefit increases? What has contributed to past

o absolute level of interest rates

strong stock market

o level of real interest rates

o cash flow

## POST RETIREMENT FUND

What will effect future benefit incrases?

o interest rates

o stock market

o cash flow

o benefit formula

### Tab F

# CAN THE SBI MAKE COMPETITIVE INVESTMENTS WITHIN MINNESOTA?

ANSWER: YES

## EXAMPLES OF COMPETITIVE INVESTMENTS IN MINNESOTA

- Program (CD) Deposit Certificate of Minnesota 0
- Issue Bond Housing Finance Agency Minnesota 0
- O Minnesota Mortgage Pool
- Finance Agency Program Business Smal1 Minnesota 0
- Capita Venture Minnesota ത Partnership Superior Ventures, Limited Partnershi

## OF DEPOSIT PROGRAM CERTIFICATE MINNESOTA

### GOAL:

portion of the SBI's short term ) in Minnesota financial institutions Invest a proportion portfolion 0

### SALIES.

- Maintain safety of principal
- a competitive rate of return Earn
- Solve operational problems

## OF DEPOSIT PROGRAM CERTIFICATE (CD)MINNESOTA

## RESULTS:

- by institutions billion of CD's have been purchased from over 365 financial institutions throughout the state Over \$1 the SBI 0
- earned The SBI's short—term investment pool has return. 0 f rate very competitive ത 0
- may allow 15 to individua their CD's, have, This state institutions 0 f the base. loans purchase throughout SBI's pur Sair capital additional financial increased their businesses them to make through the Minnesota's and 0

## MINNESOTA HOUSING FINANCE AGENCY BOND ISSUE

### GOAL:

throughout To allow the Minnesota Housing Finance Agency to issue over \$60 million of debt. Proceeds rate used to offer below market buyers mortgages to first time home state would be to issue the

## ISSUES:

- O At the time, interest rates were too high for the MHFA to issue long—term bonds and still below market rate provide lont-term, mortgages.
- be pool must Investment quality of the mortgage assured prior to SBI purchase.
- SBI should be compensated for any forward commitment

## MINNESOTA HOUSING FINANCE AGENCY BOND ISSUE

## RESULTS:

- MHFA issued \$62.5 million of 10-year bonds to finance below market-rate mortgages.
- SBI committed to purchase a high quality, mortgages at above market rates: pool of
- yield will be 50 basis points above GNMA's
- mortgage pool will be rated AA by S&P
- pool will contain only seasoned mortgages
- no mortgages in default will be purchased
- a commitment fee of 1/4% per year from MHFA on the outstanding balance of the In exchange for the promised purchase, the SBI receives mortgages. 0

## BUSINESS PROGRAM FINANCE AGENCY MINNESOTA SMALL

### GOAL:

state the To provide small businesses throughout with long-term, fixed-rate financing

## ISSUES:

- O Participation by U.S. Government's Business Finance Agency Smal1
- businesses loans to Distribution of 0
- purchase and composition of the the SBI would investment vehicles o Quality, pricing,

## BUSINESS PROGRAM MINNESOTA SMALL FINANCE AGENCY

## RESULTS:

- The SBI purchased bonds issued by the Minnesota SBFA which provided small businesses throughout fixed-rate financing the state with long-term,
- at O The SBI purchased high quality securities an above-market rate of interest:
- bonds are backed by the U.S. government on the guaranteed portion of the SBA loans I
- the - yield on the bonds is 250 basis points above 10-year Treasury bond
- basis 20 0 f received a one time commitment fee points from the MSBFA I

## A MINNESOTA VENTURE CAPITAL PARTNERSHIP SUPERIOR VENTURES LIMITED

### GOAL:

pool of Minnesota only venture Ø To provide capital

## ISSUES:

- O Determine the appropriateness of a Minnesota SBI only Venture Capital Fund for the
- O Retain a manager for the fund
- O Work with the manager to establish investment parameters

### CAPITAI PARTNERSHIP SUPERIOR VENTURES VENTURE A MINNESOTA IMITED

## RESULTS:

- A \$36 million Minnesota only venture capital formed fund has been
- ial organizations participating in O Many of the major financial are throughout the state

### Tab G

## STAFF GOALS FOR FISCAL YEAR 1988

- for Continue to refine the investment process funds managed by the SBI
- and use of flexible allocation between active passive management
- continued search for new managers
- use of derivatives
- additional investment authority Request
- Continue to develop and refine investment policies for all funds under management

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

October 1, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Alternative Investment Committee

SUBJECT: Alternative Investment Committee Recommendations

During the quarter, the Alternative Investment Committee considered additional investments with one of the SBI's real estate managers, AEW-State Street, and one of the SBI's venture capital managers, Kohlberg, Kravis and Roberts. The Committee also considered an investment with a new venture capital manager, Golder, Thoma and Cressey.

AEW-State Street Real Estate Fund V is a follow-on fund to a series of funds offered annually by AEW-State Street. Currently, the SBI has a \$20 million investment in AEW-State Street Fund III and a \$15 million investment in AEW-State Street Fund IV. The Committee recommends the SBI commit \$20 million to the follow-on fund.

Kohlberg, Kravis and Roberts (KKR) 1987 Fund is also a follow-on Fund to previous Funds offered by KKR since 1976. Currently, the SBI has a \$25 million investment in the KKR 1984 Fund and a \$50 million investment in the KKR 1986 Fund. The Committee recommends the SBI commit \$115 million to the follow-on fund.

Golder, Thoma and Cressey (GTC) Fund III is the third raised by GTC since 1980. Prior to 1980, the principals of GTC worked together at First Chicago's private equity group. GTC offers one of the most experienced venture capital staffs in the industry, in addition to proven capabilities in successfully investing, managing and liquidating venture capital investments. A summary description of the proposed GTC Fund III investment is attached. The Committee recommends the SBI commit \$20 million to the new fund.

### NEW VENTURE CAPITAL MANAGER PROFILE

### I. BACKGROUND DATA

FUND MANAGER: Golder, Thoma & Cressey

NAME OF FUND: Golder, Thoma & Cressey Fund III

TYPE OF FUND: \$225 million Limited Partnership

INTERVIEW DATE: August 28, 1987

REPRESENTING MANAGER: Stan Golder, Bryan Cressey, Carl

Thoma, Bruce Rauner

MANAGER CONTACT: Bryan Cressey

ADDRESS: 120 S. LaSalle St., Chicago, IL

60603

TELEPHONE: 312-853-3310

### II. ORGANIZATION AND STAFF

The Fund will be managed by Golder, Thoma & Cressey ("GTC") which is organized as a partnership. The three founding general partners, Stan Golder, Carl Thoma and Bryan Cressey, have worked together since the inception of GTC in 1980. Prior to the formation of GTC, the three founding partners worked together at First Chicago's private equity group. Bruce Rauner, the fourth general partner, has six years of experience at GTC. In addition to the four general partners, six associate investment professionals are on the staff of GTC.

### III. INVESTMENT STRATEGY

GTC Fund III will invest in growing private businesses, found and build companies in fragmented industries and invest in leveraged buyouts. In addition, the portfolio will be diversified geographically and by industry. A more specific definition of investment types follows:

 Industry Consolidations - GTC first targets a fragmented industry which can be consolidated and then identifies an existing company to grow through a series of buyouts. These investments combine the traits of a leveraged buyout and a growth equity investment.

- 2. GTC Founded Companies When GTC is unable to identify an existing company in a consolidating fragmented industry, it will selectively found and build its own company by recruiting a management team.
- 3. Leveraged Buyouts In a leveraged buyout, the cash flow and assets of an existing business act as collateral for financing the purchase price. GTC normally works with existing management teams in these transactions.
- 4. Growth Equities These companies typically have proven performance and markets, but rapid growth outstrips both their borrowing capacity and internal cash flow. GTC's investment is typically the company's first source of "professional" capital.
- 5. Early Stage (traditional venture capital) Early stage investments are expected to be a minor portion of Fund III, consistent with Fund II where early stage investments are less than 10% of the portfolio. These companies usually involve a high risk of capital loss but offer high upside potential.

### IV. INVESTMENT PERFORMANCE

While it is too early to determine the ultimate performance of Funds I and II, the present indications are positive. The \$56 million invested by Fund II since February, 1984, has increased in value by \$18 million to \$74 million based on realized gains and the valuation of the portfolio as of December 31, 1986. This is a compound annual return on investment in excess of 43% before GTC's profit sharing and before expenses.

The \$66 million invested by Fund I since August, 1980, has increased in value by \$76 million to \$142 million based on realized gains and the valuation of the portfolio as of December 31, 1986. This is a compound annual return on investment in excess of 31% before GTC's profit sharing and before expenses.

The valuation of Fund investments still outstanding significantly influences return on investment calculations. GTC believes that its valuation policies are conservative. For example, the 26 companies which have gone public, sold out or merged through December 31, 1986, have netted the Funds more than double their immediate prior-to-sale quarterly valuations. Also, these valuations reflect a discount on publicly traded securities, averaging approximately 20%.

During the time the Partners were associated with First Chicago's equity group (1971-1979), the investments under their management produced over a 22% compound annual return before expenses.

### V. INVESTMENT AGREEMENT

### Term

The Fund will have a ten-year initial term with GTC having the option to extend the Fund for up to three additional one-year terms to permit orderly dissolution.

### Management Fee

During the first six years, the Fund will pay GTC an annual fee of 2% of total commitments (adjusted annually to reflect changes in the Consumer Price Index). Fifty percent of any fees received by GTC from portfolio companies is used to reduce the annual management fee. During the seventh year, the management fee will be 90% of the amount computed as set forth above, and during each succeeding year, the management fee will decline by ten percentage points (80% in the eighth year, 70% in the ninth, etc.).

### Allocation of Income, Gains, Losses and Expenses

Income, gains, losses and expenses will generally be allocated 80% to the accounts of all Partners in proportion to their capital contributions and 20% to the account of GTC, except that short-term interest will be allocated according to capital accounts to the extent that the aggregate of short-term interest and portfolio dividends and interest exceed partnership expenses (including management fee).

GTC will not be entitled to receive distributions (other than to pay taxes) unless the Limited Partner's fair value capital accounts (plus amounts previously distributed to Limited Partners) are at least 120% of the Limited Partners' capital contributions, and after the Limited Partners have received distributions equal to their capital contributions, in proportion to their capital accounts.

### VI. INVESTORS

### Commitments as of 8/25/87

Leeway & Company	\$	30	M
Abbott Capital Management		22	M
Horsley, Keogh & Associates		15	M
University of California		15	M
Crossroads Capital, Ltd.		12	M
Northwestern Mutual Insurance Company		10	M
Hughes Aircraft Retirement Fund		9	M
First Chicago Investment Advisors		6.5	
Manufacturers Hanover Investment Corp.		5	M
John Hancock Venture Capital		5	M
Avon Products, Inc.		5	M
MNC Commercial Corporation		5	
Chemical Equity Associates			M
Owens-Illinois		3	M
Continental Illinois Equity Corporation		3	M
GTC		2	M
Other	_	4	M
Total Committed	\$:	155.5	M

Joint Meeting
Minnesota State Board
of Investment
&
Investment Advisory Council

October 1, 1987

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### Tab A

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

### **AGENDA**

JOINT MEETING OF
THE STATE BOARD OF INVESTMENT
AND
THE INVESTMENT ADVISORY COUNCIL

Thursday, October 1, 1987 8:30 A.M. - 2:00 P.M.

Spring Hill Center Conference Room C Wayzata, Minnesota 55391

8:30-8:45 Coffee and Rolls Introductions

8:45-9:00 Opening Comments

Presentor: Howard Bicker, Executive Director

- Objective for the day: Taking a look at the "big picture"
- o 1982-1987: Years of growth and change for the SBI

9:00-9:15 What is the SBI today?

Presentor: Beth Lehman, Assistant to the Executive Director

- Scope and impact of the SBI
- o Oversight responsibilities of the Board
- o Decision-making structure

9:15-10:45 How does the SBI manage \$10 billion in pension fund assets?

A review of the investment objectives, asset allocation, management structure, and performance of the two largest funds managed by the Board.

o Basic Retirement Funds (9:15-10:15)

Issue: Is it meeting its objectives?

Presentors: Jeff Bailey, Assistant Director Tom Richards, Richards & Tierney

Discussion will include a comparison of the Basic Funds with other public and private pension funds.

o Post Retirement Fund (10:15-10:45)

Issue: How well does/will it serve the needs

of retirees?

Presentors: Jeff Bailey, Assistant Director

Howard Bicker, Executive Director

Discussion will include a review of the post retirement benefit increase mechanism and the benefit increases it generates.

10:45-11:00 Break

11:00-11:40 When does the SBI earn a competitive return and benefit Minnesota, too?

Presentor: Howard Bicker, Executive Director

- o Minnesota Certificate of Deposit (CD) Program
- o Minnesota Housing Finance Agency Bond Issue
- o Minnesota Mortgage Pool
- o Minnesota Small Business Finance Agency Program
- o Superior Ventures, a Minnesota Venture Capital Limited Partnership

### 11:40-12:00 How is the SBI viewed by its clientele?

Moderator: Howard Bicker, Executive Director

- o Investment Advisory Council Jan Yeomans, IAC Chair
- o Statewide Retirement Systems
  Jim Hacking, Executive Director, PERA
  Elton Erdahl, Executive Director, TRA
  Paul Groschen, Executive Director, MSRS
- o Retiree Groups
  Mike Ousdigian, Minnesota Association of
  Retired Public Employees

### 12:00-1:00 Lunch

### 1:00-2:00 What lies ahead for the SBI?

This portion of the agenda will also serve as the regular quarterly meeting of the State Board of Investment. Items requiring Board action are noted below each committee heading.

- o Staff goals for Fiscal Year 1988 Presentor: Howard Bicker
- o Reports from IAC Committees on major developments

Administrative and Asset
Allocation Committees
Presentor: Jan Yeomans, 3M Company

Equity Manager Committee
Presentor: Debbie Veverka, Honeywell, Inc.

Fixed Income Manager Committee
Presentor: Gary Norstrem, City of St. Paul

Alternative Investment Committee
Presentor: Ken Gudorf,
The Carlson Companies, Inc.

### Action Items:

- 1. Commitment to KKR Fund 1987
- 2. Commitment to AEW-State Street Fund
- 3. Commitment to Golder, Thoma & Cressey Fund

### Tab B

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURÉR MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

MINUTES
STATE BOARD OF INVESTMENT
JUNE 3, 1987

The State Board of Investment met on Wednesday, June 3, 1987 at 8:30 A.M. in Room 112 of the State Capitol. Governor Rudy Perpich, Chair; Secretary of State Joan Anderson Growe; State Treasurer Michael A. McGrath; State Auditor Arne H. Carlson; and Attorney General Hubert H. Humphrey III, were present.

The minutes of the March 4, 1987 meeting were unanimously approved.

### EXECUTIVE DIRECTOR'S REPORT

Howard Bicker first reviewed the asset allocation and investment performance of the Basic Retirement Funds. He stated the assets of the Basic Retirement Funds increased in value by 13.4% during the first quarter due to a very strong common stock market. Mr. Bicker stated that although the Basic Retirement Funds had a cash flow of \$3.6 million during the first quarter of the year, the Funds experienced a negative cash flow of \$115 million for the last year due to the Rule of 85. Mr. Bicker reported that the total rate of return for the Basic Retirement Funds was 13.3% for the quarter and 16.6% for the year including alternative investments. Excluding alternative investments, the Basic Funds were up 14.9% for the quarter and 18.3% for the year. These returns placed the Basic Retirement Funds in the top quartile of all public and private pension funds over that period. Mr. Bicker stated that the Basic Funds' active equity managers matched the performance of the common stock market during the first quarter, but they underperformed the market for the year. He reported that the Basic Funds' bond managers showed a return of 2.3% for the quarter and 10.9% for the year, outperforming the market during both these periods.

Mr. Bicker then summarized the performance of the Post Retirement Fund. He stated the Fund grew at a rate of 4.5% for the quarter and 14.5% for the most recent year. Much of this growth was due to a very sizable positive cash flow from the early retirements under the Rule of 85. Mr. Bicker reported that the Post Retirement Fund's equity portfolio produced a 20% total rate of return for the first quarter while the market was up 21.2%.

In closing, Mr. Bicker stated that as of March 31, 1987, all assets under management at the State Board of Investment were \$11.7 billion.

### INVESTMENT ADVISORY COUNCIL REPORT

Jan Yeomans presented the Investment Advisory Council Report.

### ADMINISTRATIVE AND ASSET ALLOCATION COMMITTEES

the Administrative and Asset Ms. Yeomans stated that Allocation Committees considered five issues at their quarterly The first issue was the travel policy for Board members. She stated that the Committees recommend the Board continue the current policy which allocates \$2000 annually for each Board member and/or their staff for SBI related business. Auditor Carlson moved approval. The motion was unanimously approved. The second issue considered was renewal of the Board's consultant contract with Richards & Tierney. She stated the Committee believes that the consulting services of Richards & Tierney have been valuable and it recommends continuation of their contract for another year at an unchanged cost of \$120,000. Mr. Carlson moved approval. The motion was unanimously approved. The third issue was consideration of Part III of the Basic Retirement Funds Investment policy staff position paper. recommends several changes in investment management structure of both the equity and fixed income segments of the Basic Retirement The paper recommends that the actively managed component of both the stock and bond segments be allowed to fluctuate between 10 and 50% and the passively managed component fluctuate between 50 and 90%. It further recommends that a completeness fund be established to offset any style bias that may occur in the actively managed stock and bond components. Yeomans further stated that the paper proposed the total number of active stock and bond managers range between 15 and 20. response to a question from Mr. Carlson, Ms. Yeomans stated that the proposed composition of the Basic Funds will not look radically different from the market as a whole, given the size of In response to another question from Mr. Carlson, the funds. Ms. Yeomans stated it may be realistic to expect the Basic Funds to perform in the top quartile of all pension funds over a five year cycle. The fourth issue the Committee discussed was a staff proposal relating to periodic rebalancing of the Basic Retirement Funds' policy asset mix. Mr. Carlson moved approval. The motion passed unanimously. The fifth issue concerned a proposal to construct commingled investment pools combining short-term accounts currently managed by the Board. Mr. Carlson moved approval. The motion was passed unanimously.

### EQUITY MANAGER COMMMITTEE

Ms. Yeomans stated that the Equity Manager Committee considered four issues. The first was the investment management structure addressed by Part III of the Basic Retirement Funds Investment Policy staff position paper. The Committee recommends the Board adopt the proposals concerning the equity component of

the Funds presented in the paper. In response to a question from Treasurer McGrath, Ms. Yeomans stated that there are two events that may require the replacement of a manager; one is the change in the manager's business organization and the second is the manager's performance relative to its benchmark portfolio. Mr. Carlson moved approval of the Committee recommendation. The motion passed unanimously. Ms. Yeomans stated the Committee also discussed a staff proposal to modify the equity managers performance fee formula. The Committee accepted a proposal to institute a sliding scale base fee. This change would effectively lower fees paid by the Board at any given level of performance. Secretary Growe moved approval. The motion was unanimously passed. The third issue concerned performance of the Board's external equity managers. Ms. Yeomans stated that in aggregate, the managers were much in line with the market for the most recent quarter. She said the Committee recommends no manager changes at this time, since the Board will be considering several modifications connected with the revised investment management structure just adopted by the Board. Mr. McGrath moved approval. The motion passed unanimously. The fourth issue concerned renewal of the manager contracts for the coming fiscal year. The Committee recommends that all equity manager contracts be renewed at this time. If the Board chooses to end a manager relationship, the 30-day cancellation clause gives sufficient flexibility to make any necessary changes. Ms. Growe moved approval. The motion passed unanimously.

### FIXED INCOME MANAGER COMMITTEE

Ms. Yeomans stated that the first item considered by the Fixed Income Manager Committee was the investment management structure of the bond segment of the Basic Funds. The Committee recommends adoption of the investment policy as contained in Part III of the Basic Retirement Funds investment policy paper. This would move the bond segment from 100% active management to some portion being passively managed. Mr. Carlson moved approval. The motion passed unanimously. Ms. Yeomans stated the Committee recommend that all the fixed income manager contracts be renewed for the fiscal year with the provision that they provide for a 30-day cancellation clause be used. Mr. Carlson moved approval. The motion was unanimously approved.

### ALTERNATIVE INVESTMENT COMMITTEE

Ms. Yeomans stated that the Alternative Investment Committee reviewed the current allocations to the real estate, venture capital and resource fund managers. She reported the Committee is searching for a consultant to assist in the alternative investment area and has established objectives for selection of the consultant.

Governor Perpich requested that a meeting be held away from the Capitol to discuss all assets controlled by the SBI. Mr. Bicker said he would make those arrangements and suggested that such a meeting be held jointly with the Advisory Council to discuss a number of issues of common interest.

### LEGISLATIVE UPDATE

Mr. Bicker reviewed the results of the Board's proposal to the 1987 Legislature. Three of the four requests were granted: to increase the authorized equity limit from 75% to 85% of the fund; to increase the authorized limit on alternative investments from 20% to 35% of a fund; and to add non-rated and high yield fixed income securities as authorized investments for the Board. The request to invest in international securities was not granted. He stated that there were a number of other proposals of interest to the SBI, including a new defined contribution plan within PERA and new authority to invest in debt issues of domestic mutual insurance corporations.

### SOUTH AFRICA TASK FORCE

Jay Kiedrowski, Task Force Chair, reported that the South Africa Task Force met during the quarter to review implementation of Phase III of the Board's resolution. Phase III requires the Board to limit its holdings to companies that have achieved the highest category ranking on their implementation of the Sullivan Principles. Current information indicates 85 of the 143 publicly traded U.S. companies doing business in South Africa do not meet this requirement. He said that the Task Force reviewed financial analysis and legal advice on implementation of Phase III and recommended the Board continue to implement its divestment program through attrition. The Task Force also recommended that action be limited to the actively managed stock portfolios. This recommendation is similar to the Board's action during Phases I and II. Mr. Kiedrowski said SBI staff had directed the Board's active managers to discontinue purchases of stock that do not meet the Phase III requirement unless the managers feel it would be a violation of their fiduciary responsibility to do so. In these cases the manager must inform the Board, in writing, of their reasons for purchasing the stock. Mr. Kiedrowski concluded the report by stating the Task Force will meet before the next Board meeting to review progress on implementation of this policy.

Mr. Carlson questioned the need for managers to notify Board staff if they purchased stock in a restricted company and moved to strike the letter writing requirement. There was no second.

In response to a question from Mr. Carlson, Tom Richards stated that imposing the Phase III requirement on the Basic Retirement Funds during calendar year 1986 would have reduced investment returns by \$27 million. In addition, he stated that transaction costs to liquidate the restricted securities and replace them with other non-restricted stocks would have totaled approximately \$4 million.

Mr. Carlson questioned the logic of the Board's action and suggested the Board rescind its resolution. Attorney General Humphrey disagreed with Mr. Carlson's statements and said the Board's actions have had direct and affirmative results on the business activities of companies. Mr. McGrath stated he supports

the Board's proposed action given its financial and legal constraints. Mr. McGrath moved to adopt the Task Force recommendation. The motion was seconded by Mr. Humphrey and was passed on a voice vote.

The meeting adjourned at 9:45 A.M.

Respectfully submitted,

Howard J. Bicker Executive Director

Howard Bicker

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STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

### MINUTES INVESTMENT ADVISORY COUNCIL June 2, 1987

The Investment Advisory Council met on Tuesday, June 2, 1987 at 2:00 P.M. in the MEA Building, St. Paul.

MEMBERS PRESENT: Harry Adams, James Eckmann, Elton Erdahl, Arvin

Herman (for Paul Groschen), Ken Gudorf, James Hacking, Vern Jackels, Jay Kiedrowski, Malcolm McDonald, Mike Rosen, Joe Rukavina, Ray

Vecellio, Debbie Veverka, and Jan Yeomans.

MEMBERS ABSENT: Paul Groschen, Ken Gudorf, Judy Mares, and Gary

Norstrem.

SBI STAFF: Howard Bicker, Jeff Bailey, Beth Lehman, John

Griebenow, Harriet Balian, Charlene Olson.

OTHER ATTENDING: Tom Richards, Richards & Tierney; James

Heidelberg; Mike Ousdigian; Peter Sausen; Bob Whitaker; Craig Rushmeyer, New Era Financial

Group, Wayzata; and Gary Austin, TRA.

The minutes of the March 3, 1987 meeting were approved.

### EXECUTIVE DIRECTOR'S REPORT

Howard Bicker first reviewed the asset allocation and investment performance of the Basic Retirement Funds. He stated the assets of the Basic Retirement Funds increased in value by 13.4% during the first quarter, due to a very strong common stock market. Mr. Bicker stated that although the Basic Retirement Funds had a cash flow of \$3.6 million during the first quarter of the year, the Funds experienced a negative cash flow of \$115 million for the last year due to the Rule of 85. Mr. Bicker reported that the total rate of return for the Basic Retirement Funds was 13.3% for the quarter and 16.6% for the year including alternative investments. Excluding alternative investments the Basic Funds were up 14.9% for the quarter and 18.3% for the year. These returns placed the Basic Funds in the top quartile of all public and private pension funds over that period. Mr. Bicker stated that the Basic Funds' active equity managers matched the

performance of the common stock market during the first quarter, but they underperformed the market for the year. Mr. Bicker reported that the Basic Funds' bond managers showed a return of 2.3% for the quarter and 10.9% for the year outperforming the market during both time periods.

Mr. Bicker then summarized the performance of the Post Retirement Fund. He stated the Fund grew at a rate of 4.5% for the quarter and 14.5% for the most recent year. Much of this growth was due to a very sizable positive cash flow from early retirements under the Rule of 85. Mr. Bicker reported that the Post Retirement Fund's equity portfolio produced a 20% total rate of return for the first quarter while the market was up 21.2%.

In closing, Mr. Bicker stated that as of March 31, 1987, all assets under management at the State Board of Investment were \$11.7 billion.

### INVESTMENT ADVISORY COUNCIL REPORT

### ADMINISTRATIVE AND ASSET ALLOCATION COMMITTEES

Jan Yeomans stated that the Committees considered five issues. The first issue was the travel policy for Board members. The Committee recommended a continuation of the current policy which allocates \$2000 annually for each Board member and/or their staff for SBI related travel. The second issue was renewal of the contract with Richards & Tierney, the Board's consultant, at \$120,000 for one year. The third issue was consideration of Part III of the staff Investment Policy Paper which recommended changes in the structure of both the equity and fixed income segments of the Basic Retirement Funds. The fourth issue discussed was a staff proposal relating to periodic rebalancings of the Basic Retirement Funds. The staff recommended that a rebalancing be required if an asset class deviates by more than 10% from its policy allocation. The Committees accepted this recommendation and further recommended that staff have the discretion to rebalance if there is a deviation in the range of The fifth issue concerned a proposal to construct 5-10%. commingled short-term investment pools working in conjunction with the Department of Finance. Mr. Rukavina moved the Council accept the Committee report. The motion passed unanimously.

### EQUITY MANAGER COMMITTEE

Ms. Veverka stated the Equity Manager Committee considered three issues. First, the Committee recommended several changes contained in the staff paper on the investment management structure of the equity segment of the Basic Retirement Funds. The Committee accepted the proposal to introduce flexible, rather than fixed, allocations to the active and passive portions of the stock segment. Further, the Committee accepted the proposal to select active managers solely on the basis of their potential to produce superior returns. Finally, they accepted a proposal to create a passively managed completeness fund to offset any style

biases that may occur in the active manager group. The second issue discussed was a staff proposal to modify the external manager performance fee formula. The Committee accepted a staff recommendation to institute a sliding scale base fee. This change will effectively lower the fees paid at any given level of performance. The final issue concerned renewal of the external stock manager contracts. The Committee recommended all contracts be renewed for the next fiscal year and felt the 30-day cancellation clause provides sufficient flexibility to make any changes that may be necessary in the near future. Mike Rosen moved approval to accept the Committee report. The motion was unanimously approved.

### FIXED INCOME MANAGER COMMITTEE

Jim Hacking stated the Fixed Income Manager Committee recommended adoption of the proposals contained in Part III of the staff investment policy paper pertaining to the fixed income This will include the introduction portion of the Basic Funds. of a passively managed bond index fund in lieu of a total allocation to active management. It also includes a flexible allocation to the passive and active segments and a corresponding completeness fund. Mr. Hacking stated the Committee recommended that all the fixed income manager contracts be renewed for the next fiscal year. The 30-day cancellation clause in all the contracts gives the Board the authority to terminate a contract at any time should that be deemed necessary. Malcolm McDonald moved approval of the Committee report. The motion passed unanimously.

### ALTERNATIVE INVESTMENT COMMITTEE

Mr. McDonald stated that the Alternative Investment Committee reviewed the current commitments to all alternative investment managers. He stated the Committee is also reviewing consultants to assist in monitoring alternative asset managers and to help the Committee refine investment objectives for the entire alternative investment segment of the Basic Funds.

### LEGISLATIVE UPDATE

Mr. Bicker reviewed the results of the Board's proposal to the 1987 Legislature. Three of the four requests were granted: to increase the authorized equity limit from 75% to 85% of a fund; to increase the authorized limit on alternative investments from 20% to 35% of a fund; and to add non-rated and high yield fixed income securities as authorized investments for the Board. The request to invest in international securities was not granted. He stated that there were a number of other proposals of interest to the SBI, including a new defined contribution plan within PERA for volunteer ambulance drivers and new authority to invest in debt issues of domestic mutual insurance corporations.

### SOUTH AFRICA TASK FORCE

Jay Kiedrowski, Chair of the South Africa Task Force, stated that the Task Force met to review the implementation of Phase III of the SBI's resolution. He stated that based on the financial analysis and legal advice received concerning the impact of the Phase III requirement, the Task Force recommends that the Board continue to implement its divestment program through attrition and limit application of the resolution to the actively managed stock portfolios. The Board's active managers will be directed to discontinue purchases of the stock of any company that does not meet the Phase III requirement unless the manager determines the failure to buy a particular stock would be a violation of its fiduciary responsibility. He also stated that the Task Force plans to reconvene prior to the Board's next quarterly meeting to progress on implementation of the Phase recommendation.

The meeting adjourned at 3:00 P.M.

Respectfully submitted,

Howard J. Bicker Executive Director

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### MINNESOTA STATE BOARD OF INVESTMENT

BASIC RETIREMENT FUNDS

QUARTERLY INVESTMENT REVIEW

JUNE 30, 1987

### MINNESOTA STATE BOARD OF INVESTMENT

### BASIC RETIREMENT FUNDS

### **SECOND QUARTER 1987**

### Summary

### **ASSETS**

The Basic Retirement Funds experienced a modest increase in asset value during second quarter 1987. The increase was due entirely to investment performance, as quarterly withdrawals from the Basic Funds exceeded contributions by \$21 million. Investment performance brought asset growth for fiscal year 1987 to 12.6%, despite net withdrawals for the period of \$80 million. Large net withdrawals are expected to continue into July of 1987 due to the expiration of the "Rule of 85". Positive cash flows into the Basic Funds are anticipated to begin later this year.

The asset growth history of the Basic Retirement Funds over the last five calendar years and two quarters is detailed below.

Calend Year		Market Value (millions)	Percent Change from Previous Peri	
1982		\$ 2,806	+ 30.6	
1983		3,129	+ 11.5	
1984		3,265	+ 4.4	
1985		4,030	+ 23.4	
1986		4,474	+ 11.0	
1987	1Q 2Q	5,075 5,137	+ 13.4 + 1.2	

### ASSET MIX

During the second quarter, the cash equivalents segment of the Basic Retirement Funds increased slightly as a percentage of total assets. The Basic Funds' cash position was increased in anticipation of heavy third quarter withdrawals due to the expiration of the "Rule of 85". Cash was raised primarily through the sale of equities in the index fund and as a result, the common stock segment of the portfolio declined in relative weighting. The increase in the cash equivalents weighting also reflected several second quarter distributions from alternative investment managers that had not yet been allocated to new investments at the quarter's end. The segment is expected to return to a more normal weighting by the end of third quarter 1987.

Asset segment weightings for the Basic Retirement Funds for the most recent two quarters and year are displayed below.

7	c	C	ET	MIX
м	2	3	LI	MTY

	6/30/86	3/31/87	6/30/87
Common Stocks	62.2%	61.7%	59.8%
Bonds	22.8	20.9	19.8
Cash Equivalents*	5.6	6.8	9.8
Alternative Equity	9.4	10.6	10.6
Assets	100.0%	100.0%	100.0%

<sup>\*</sup>Includes cash uncommitted to long-term assets plus cash held by all external managers.

### **INVESTMENT RETURNS**

The capital markets performance during second quarter 1987 was lackluster. Following its explosive first quarter, the stock market produced only modest returns, while the bond market reacted to a sudden interest rate rise with a negative performance. In this environment, the Basic Retirement Funds generated a 1.6% total rate of return for the second quarter. Excluding alternative assets, the Basic Funds' quarterly performance was 1.7%. This performance roughly matched that of the Funds' assigned benchmarks, the capital markets composite and the TUCS median balanced tax-exempt fund.

Aided by a very strong first quarter, the Basic Retirement Funds produced a 14.5% rate of return for fiscal year 1987. Excluding other assets, the total portfolio performance for the period was 15.8%. During the year, the Basic Retirement Funds benefited from a long-term investment policy asset mix which favors common stocks. With their substantial common stock exposure, the Basic Funds outperformed the median TUCS balanced fund for fiscal year 1987 by a wide margin.

The Basic Retirement Funds total portfolio and asset segment returns are presented below.

Total Rate of Return

	Second Quarter 1987	Year Ending 6/30/87
Common Stocks	3.2%	19.4%
Bonds	-2.3	8.0
Cash	1.7	6.4
Alternative Equity Assets	1.6	5.1
Total Fund (including alt. assets)	1.6	14.5

### **EQUITY PERFORMANCE**

In aggregate, the Basic Retirement Funds' equity managers roughly matched the performance of the market during the second quarter and slightly underperformed for the fiscal year 1987. As noted in previous Quarterly Investment Reviews, the individual active equity manager returns have consistently been broadly During second quarter 1987, this divergence of dispersed. performance was particularly apparent. The wide distribution of second quarter returns again reflected general market conditions. During the period, large capitalization stocks continued to outperform small cap ones by an overwhelming margin. significant differences addition, there were among the performances of the various market sectors. For example, the Energy and Transportation sectors of the market generated outstanding returns during the quarter, while the Finance and Utilities sectors exhibited negative returns.

The risk composition of the aggregate equity manager portfolio remained essentially the same. Sector concentrations shifted slightly. As a group, the active managers trimmed their Finance holdings, reducing their aggregate position to a market weighting. In addition, the managers' Capital Goods holdings were increased slightly. The managers are now overweighted in the Consumer Durables, Consumer Nondurables, Materials and Services, and Technology sectors. They continue to be underweighted in the Energy and Utilities sectors.

The Basic Retirement Funds' equity returns for the latest quarter and the fiscal year are presented below.

Total Portfolio Returns

	Second Quarter	Year Ending 6/30/87
Fred Alger	0.0%	7.1%
Alliance Capital	4.6	23.6
Beutel Goodman	5.3	17.1
BMI Capital	1.2	20.7
Forstmann Leff	1.6	12.3
Hellman Jordan	1.3	23.1
IDS	3.7	19.3
Investment Advisers	4.0	18.1
Lieber & Company	-1.3	7.3
Peregrine Capital	1.4	18.3
Waddell and Reed	2.4	19.3
Internal Manager	3.4	26.3
Wilshire Associates (Index Fund)	3.6	20.3
Total Basic Retiremen	t Funds'	
Common Stock Segment	3.2	19.4
Wilshire 5000	3.3	20.1

### BOND PERFORMANCE

The aggregate performance of the Basic Retirement Funds' active bond managers trailed that of the bond market during the second quarter. The bond managers produced a combined rate of return of -2.3% for the quarter, while the market generated a -1.6% return. The second quarter was a difficult period for bond managers, as interest rates increased sharply in April. However, a strong first quarter performance by the bond manager group allowed them to outperform the market by a wide margin for the fiscal year.

The risk characteristics and the sector concentrations of the aggregate bond portfolio shifted during the quarter. Current yield and yield to maturity were increased slightly, while portfolio duration was decreased. The managers added to their positions in the Government, Agency, and Finance sectors and trimmed their holdings in the Mortgage and Industrial sectors.

The Basic Retirement Funds' bond manager performance for the most recent quarter and year are displayed below.

Total Portfolio Returns

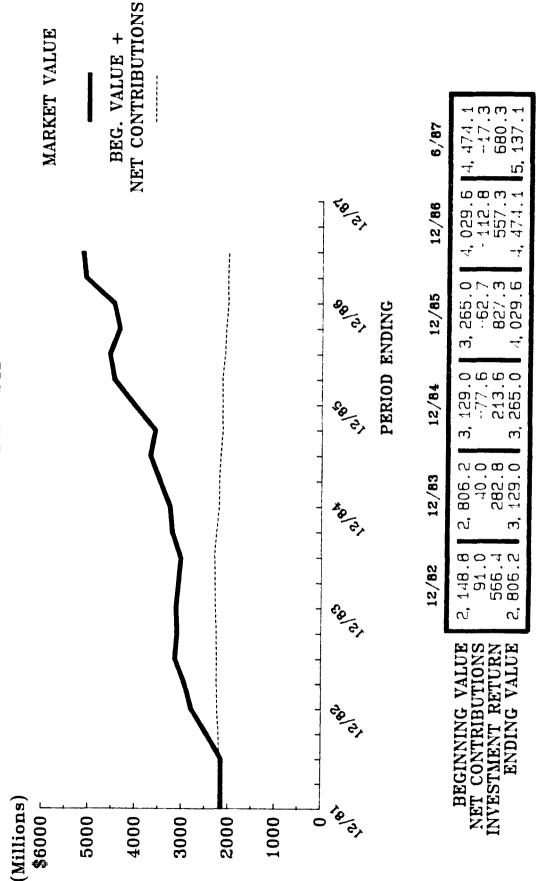
	Second Quarter 1987	Year Ending 6/30/87
Investment Advisers Lehman Management Miller Anderson Morgan Stanley Peregrine Capital	- 0.9% - 1.6 - 1.6 - 3.1 - 1.7	5.2 5.2 14.0* 7.4 7.3
Western Asset	- 3.4	6.2
Total Basic Retirement Funds' Bond Segment	- 2.3	8.0
Salomon Brothers Broad Bond Index	- 1.6	5.6

<sup>\*</sup> Performance reflects positive impact of pricing adjustment in 4Q 1986.

FIGURE 1

# BASIC RETIREMENT FUNDS

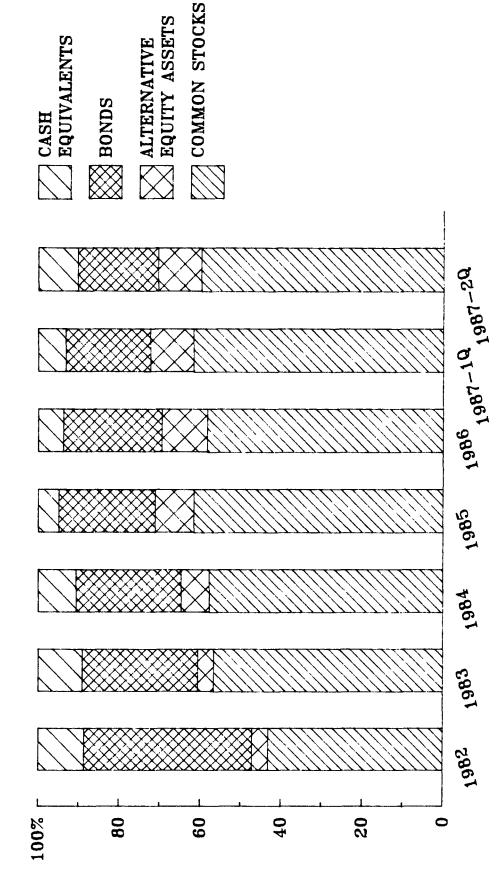
ASSET GROWTH



(MILLIONS OF DOLLARS)

FIGURE 2

# BASIC RETIREMENT FUNDS HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 1

BASIC RETIREMENT FUNDS ASSET MIX

PERCENT OF MARKET VALUE (End of Period Allocations)

Capital Percent	ı	ı	0.7	1.2	1.6	1.7
Venture Capital \$Million Percent	ı	•	22	49	11	8 8 8 6
Funds Percent	0.7	0.7	0.7	1.2	1.4	1.2
Resource Funds \$Million Percent	17	21	23	47	63	63 63
state Percent	3.3	3.2	5.5	7.1	8.2	7.7
Real Estate \$Million Percent	93	101	178	288	367	391 396
Cash* lon Percent	11.3	10.9	9.4	5.1	6.2	9. 8. 8.
\$Milli	317	342	308	204	277	3 <b>4</b> 7 506
Bonds on Percent	41.5	28.5	25.9	23.8	24.3	20.9 19.8
Bonds \$Million Percent	1,165	892	847	961	1,088	1,060
Stocks Percent	43.2	56.7	57.8	61.6	58.3	61.7 59.8
Common Stocks \$Million Percent	1,212	1,773	1,887	2,481	2,608	3,130
₩ i						10 20
	1982	1983	1984	1985	1986	1987

\*Includes cash uncommitted to long-term assets plus cash held by all external managers.

### BASIC RETIREMENT FUNDS ASSET MIX - ACTUAL vs. POLICY

PERCENT OF MARKET VALUE (End of Period Allocations)

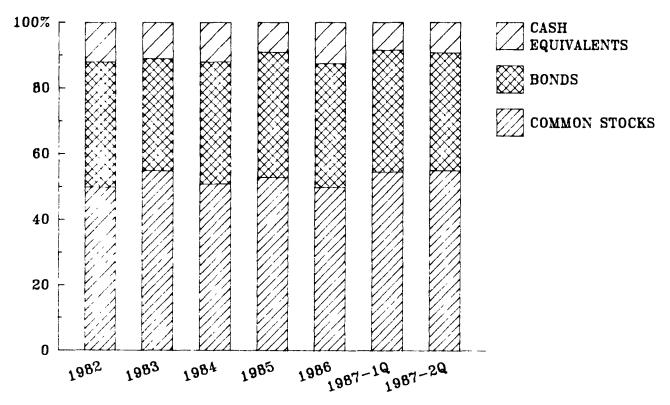
Resource Funds Venture Capital*	y Diff.	4446 4446	4.6.6.	12.73.	-2.9 -2.7 -1.7	-1.9
urce I re Caj	Policy	ហលលល	លសលល	សសសស	មាមមា	ហហ
Reso Ventu	Actual	0.00	0.8 1.8 1.7	2.3 2.3 5.3	9988 9989	3.1
<b>*</b>	Diff.	8.99 1.06.88 1.06.88	1   1   1   0   4   4   4   4   4   4   4   4   4	1	-3.0 -2.7 -1.6	-2.2 -2.1
Estate	Policy	100	100	100	10000	10
Real	Actual	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	មេសសស សមាល់	7.9.9.7	7.0 8.8 8.4 8.	7.8
* * *	Diff.	+13.3 + 9.5 + 7.8 + 9.1	+10.7 + 8.3 + 7.6 + 7.7	++++ 50.41 40.00	+ + + 0.1 + + 1.3 + 2.9	- 0.1 + 1.9
* Fixed Income**	Policy	25 25 25 25	25 25 25 25	25 25 25 25	25 25 25 25	25 25
Fixed	Actual	38.3 32.5 34.5	35.7 33.3 32.6 32.7	31.4 30.7 29.5 26.5	25.1 26.3 26.7 27.9	24.9 26.9
	agement icy Diff.	+37.9 +41.9 +43.4 - 1.5	1 2.3	- 1.7 - 1.3 - 1.2	+ 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	+ 1.4 + 1.7
	Manage Policy	20 20 20 20	70000 70000	700 700 700 700	7000	20
tocks*	Active Actual	57.9 61.9 63.4 18.5	17.8 17.7 17.9 18.0	18.3 18.7 18.8 19.2	20.0 20.4 19.7	21.4
Common Stocks*	Management Policy Diff.	140 140 + 140 3.5	+++	++++	++++	+ 2.8
	Manag Policy	4444 0000	4444 0000	4444 0000	4444 0000	<b>4</b> 0
	Passive Management Actual Policy Diff	0 0 0 43.5	42.2 41.7 42.5 42.1	43.0 43.2 42.8 44.6	45.8 43.7 41.9	42.8
	m = 1	10 30 40 40	10 30 40 40	0004 0004	10 30 40 40	10 20
		1983	1984	1985	1986	1987

\*Includes cash held by external managers in the particular asset class.

### FIGURE 3

### TAX-EXEMPT BALANCED PORTFOLIO UNIVERSE

HISTORICAL ASSET MIX



4	$\overline{}$	•	•	73 N	TT	1	_	VE	•	n
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	60°	'88°	, 20%	, o,	, 20%	987	Ser Long
COMMON STOCKS	48%	52%	48%	50%	48°	52%	54%
BONDS	36	32	35	36	36	35	35
CASH EQUIVALENTS	12	10	11	9	12	8	9

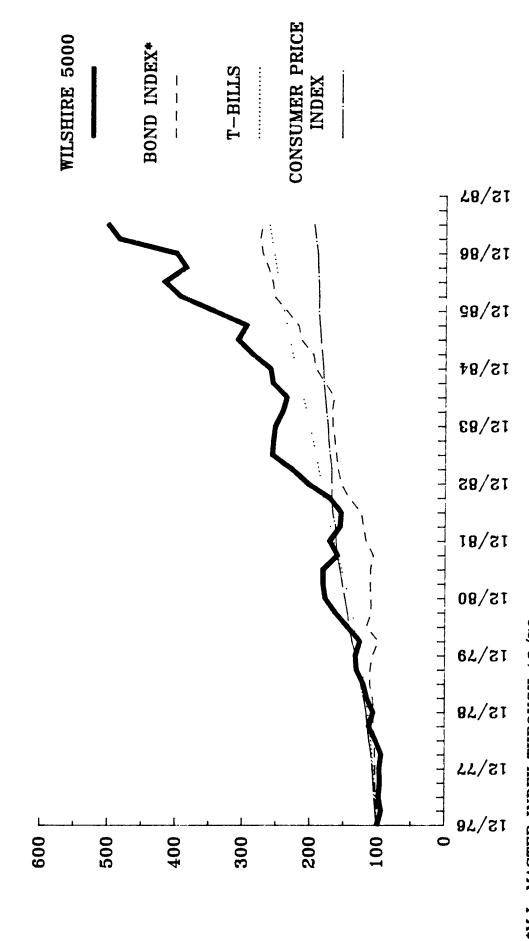
### PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

Figure 3 and the accompanying table depict the median asset class weightings held in Wilshire Associate's TUCS universe of balanced portfolios during the most recent two quarters and five calendar years. The figure and table are intended to give a perspective of the historical asset allocation of balanced tax-exempt corporate and public funds. The portfolios in the balanced universe differ in composition. Many of the portfolios are comprised of only common stocks, bonds, and cash equivalents. Other portfolios in the balanced universe, however, contain alternative assets such as real estate and venture capital in addition to stocks and bonds.

4 4

FIGURE 4

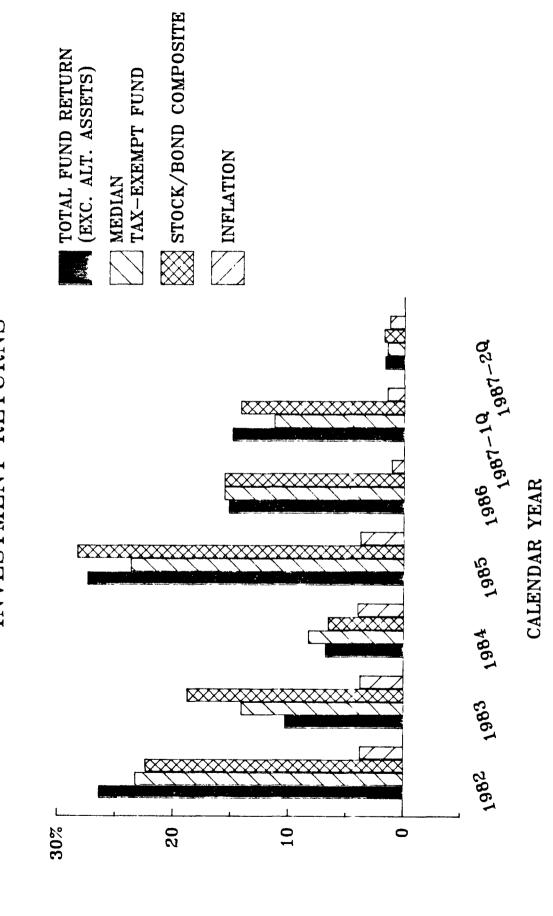
PERFORMANCE OF CAPITAL MARKETS
CUMULATIVE RETURNS



\*M.L. MASTER INDEX THROUGH 12/79 SALOMON BROAD INDEX THEREAFTER

### FIGURE 5

# BASIC RETIREMENT FUNDS INVESTMENT RETURNS



### TABLE 3

### BASIC RETIREMENT FUNDS

# INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

Total Fund Return (inc. alt. assets)	25.7	10.1	6.9	25.6	13.8	13.3	14.5	22.4	19.5
90 Day T-Bills	11.7	9.3	10.4	7.9	6.3	4. 4.	5.7	7.4	8.3
Inflation	3.9	3.8	4.0	3.8	1.1	1.5	3.7	3.1	3.2
Stock/Bond* Composite	24.4	18.2	6.9	28.3	15.6	14.2	15.4	24.6	22.6
Median Tax-exempt Fund	23.3	14.1	8.3	23.7	15.6	11.3	13.1	22.8	20.6
Total Fund Return (exc. alt. assets)	26.4	10.3	6.8	27.4	15.2	14.9 1.7	15.8	ed 24.3	ed 20.6
Calendar Year	1982	1983	1984	1985	1986	1987 1Q 2Q	1 Year Through 6/30/87	3 Years Annualized Through 6/30/87	5 Years Annualized Through 6/30/87

\*50/45/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Through 12-31-82; 65/30/5 Wilshire 5000/Salomon Broad Bond Index/T-Bill Composite Thereafter

TABLE 4

BASIC RETIREMENT FUNDS

### INVESTMENT RETURNS - DETAIL

CALENDAR	СОММ	COMMON STOCKS		BONDS	ALTERNATIVE EQUITY ASSETS
YEAR	Basics	Wilshire 5000	Basics	Salomon Bond Index	Basics
1982	21.6	18.7	38.1	29.8	11.9
1983	12.7	23.5	9.3	7.8	7.4
1984	2.7	3.1	14.6	15.1	11.8
1985	31.4	32.6	21.4	21.8	6.8
1986	15.2	16.1	15.1	15.5	2.3
1987 1 <u>0</u> 2 <u>0</u>	3.2	21.2	2.3	1.3	1.8
l Year Through 6/30/87	19.4	20.1	8.0	5.6	5.1
3 Years Annualized Through 6/30/87	27.9	28.6	17.1	18.0	5.7
5 Years Annualized Through 6/30/87	23.4	26.5	17.7	16.8	6.7

TABLE 5

### BASIC RETIREMENT FUNDS

### EQUITY MANAGER PERFORMANCE TOTAL PORTFOLIO RETURNS

Managers	Second Quarter 1987	Year Ending 6/30/87	Two Years Ending 6/30/87 (Annualized)	Three Years Ending 6/30/87 (Annualized)	Four Years Ending 6/30/87 (Annualized)
Fred Alger Alliance Capital Beutel Goodman BMI Capital	0.04.0 5.3 1.2	7.1% 23.6 17.1 20.7	25.68 33.4 16.7 28.4	25.9 23.6 23.9 23.6	14.48 19.1 17.0
Forstmann Leff Hellman Jordan IDS Investment Advisers	1.6 1.3 4.0	12.3 23.1 19.3 18.1	27.2 26.3 30.1 23.6	28.0 28.7 31.9 26.4	17.5 18.2 19.0 16.8
Lieber & Company Peregrine Capital Waddell & Reed Internal Manager Wilshire Associates (Index Fund)	 	7.3 18.3 19.3 26.3 20.3	23.5 19.2 23.8 27.2	25.9 N.A. 21.1 N.A. 28.6	N.A. 12.0 N.A. N.A.
Total Basic Retirement Funds' Common Stock Segment	3.2	19.4	26.4	27.8	16.8
Capital Markets Data 	8. H. H. H. S.	20.1 5.7 3.7	27.4 6.5 2.7	28.6 7.4 3.1	18.1 8.1 4.

TABLE 6

BASIC RETIREMENT FUNDS
BOND MANAGER PERFORMANCE

TOTAL PORTFOLIO RETURNS

Managers	Second Quarter 1987	Year Ending 6/30/87	Two Years Ending 6/30/87 (Annualized)	Three Years Ending 6/30/87 (Annualized)
Investment Advisers	86.0 -	5.2%	10.68	18.28
Lehman Management	- 1.6	5.2	11.0	16.2
Miller Anderson	- 1.6	14.0*	16.2	18.4
Morgan Stanley	- 3.1	7.4	12.5	16.9
Peregrine Capital	- 1.7	7.3	10.2	14.4
Western Asset	- 3.4	6.2	13.2	19.1
_	- 2.3	8°0	12.9	17.4
Capital Markets Data				
Salomon Brothers Broad Bond Index 90-Day Treasury Bills Inflation	1.6 1.4 1.3	5.6 3.7	12.5 6.5 2.7	18.0 7.4 3.1

Performance reflects positive impact of pricing adjustment in 4Q 1986.

### MINNESOTA STATE BOARD OF INVESTMENT

### POST RETIREMENT INVESTMENT FUND

QUARTERLY INVESTMENT REVIEW

JUNE 30, 1987

### MINNESOTA STATE BOARD OF INVESTMENT

### POST RETIREMENT INVESTMENT FUND

### **SECOND QUARTER 1987**

### Summary

### **ASSETS**

The market value of the Post Retirement Investment Fund's assets increased by 0.4% during second quarter 1987. With this increase, asset growth for fiscal year 1987 was brought to 9.3%. The Post Retirement Investment Fund experienced a steady flow of contributions throughout the entire fiscal year. However, the expiration of the "Rule of 85" in June 1987 resulted in a particularly large inflow of contributions in the second quarter. During this period, contributions exceeded withdrawals by \$127 million, resulting in net contributions for fiscal year 1987 of over \$150 million. The "Rule of 85" expiration is expected to generate significant contributions to the Post Retirement Investment Fund in the third quarter as well.

The asset growth history of the Post Retirement Investment Fund over the last five-and-a-half years is detailed below.

Calenda: Year	r -	Market Value (millions)	Percent Change from Previous Period
1982		1,523	+38.3
1983		1,803	+18.4
1984		2,246	+24.6
1985		3,107	+38.3
1986		3,808	+22.6
	1Q 2Q	3,980 3,997	+ 4.5 + 0.4

### ASSET MIX

A large influx of contributions at second quarter's-end resulted in an increase in the relative weighting of the cash equivalents segment of the Post Retirement Investment Fund portfolio. The segment will be reduced to a more normal level as the excess cash reserves are invested in the stock and bond segments of the portfolio in third quarter 1987.

Asset mix for the Post Retirement Investment Fund for the most recent two quarters and year is displayed below.

n.	CC	יחיםי	MTV
n	22	LI	LITV

	6/30/86	3/31/87	6/30/87
Common Stocks	18.6%	16.7%	16.8%
Bonds	67.2	76.5	74.2
Cash Equivalents	$\frac{14.2}{100.0}$ %	$\frac{6.8}{100.0}$ %	9.0

### **EQUITY PERFORMANCE**

The Post Retirement Investment Fund's equity portfolio generated a 1.7% rate of return for the second quarter of the year. The equity portfolio underperformed the Wilshire 5000 with its 3.3% rate of return for the period. The disappointing second quarter performance was largely attributable to the equity portfolio's substantial overweighting of the Finance sector, the poorest performing sector of the common stock market. The portfolio was aided, on the other hand, by its market weighting of the Energy sector and its overweighting of Transportation issues, the top performing sectors of the market. For the most recent year, the Post Retirement Investment Fund's equity portfolio generated a 15.7% rate of return. The Wilshire 5000 performance was 20.1% for the year.

The equity portfolio's industry sector concentrations remained essentially unchanged during the quarter. The portfolio retained its overweighted positions in the Financial and Transportation sectors and its underweighted positions in the Capital Goods, Consumer Durables, Consumer Nondurables, and Materials and Services sectors.

The performance of the Post Retirement Investment Fund's equity portfolio for the latest quarter and year are displayed below.

	Second Quarter 1987	Year Ending 6/30/87
Equity Portfolio	1.7%	15.7%
Wilshire 5000	3.3	20.1

### DEDICATED BOND PORTFOLIO

The composition of the Post Retirement Investment Fund's dedicated bond portfolio changed very little during the second quarter of the year. The average quality rating of the bond portfolio remained at AA. The sector composition remained essentially unchanged, with the majority of the portfolio issues concentrated in the Treasury and Agency sectors of the market.

The Post Retirement Investment Fund's bond portfolio provided a -3.7% total rate of return for the second quarter and a 3.2% rate of return for fiscal year 1987. The Post Fund's dedicated bond portfolio is designed so that portfolio income and maturities match the Fund's liability stream. With this design, the duration of the dedicated bond portfolio exceeds that of the bond market. Consequently, on a total return basis, the portfolio can be expected to underperform the bond market in down periods such as the second quarter and outperform the market in up periods.

The composition of the Post Retirement Investment Fund's dedicated bond portfolio is outlined on the following page.

### TABLE 7

### POST RETIREMENT INVESTMENT FUND

### DEDICATED BOND PORTFOLIO STATISTICS

### JUNE 30, 1987

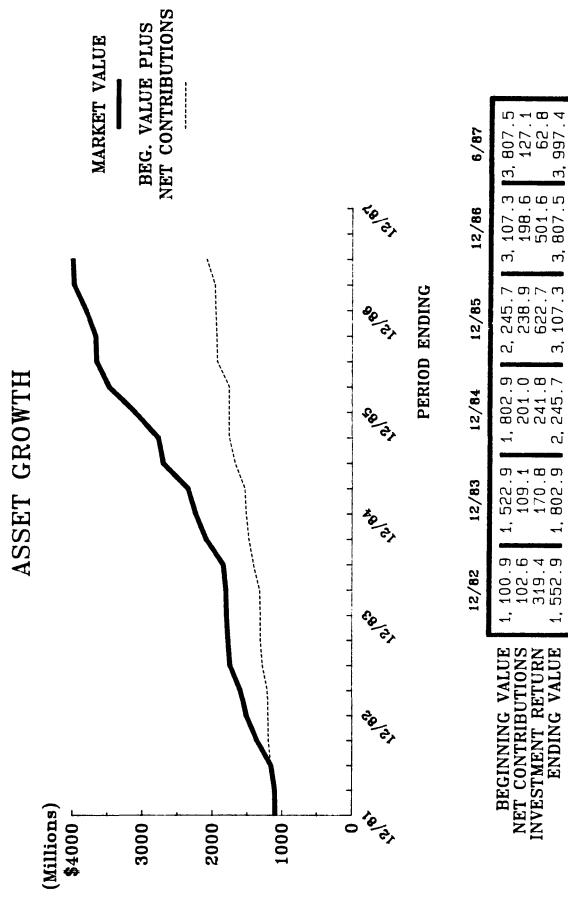
Value at Market	\$2,599,997,262
Value at Cost	2,377,434,896
Average Coupon	7.02%
Current Yield	8.87
Yield to Maturity	8.79
Current Yield at Cost	9.70
Time to Maturity	15.18 Years
Average Duration	7.10 Years
Average Quality Rating	AA
Number of Issues	284

### SECTOR WEIGHTINGS

Treasury	72.3
Federal Agency	6.3
Industrial	7.4
Utilities	5.3
Finance	4.4
Transportation	0.4
Mortgages	0.0
Miscellaneous	<u>3.9</u>
	100.0%

FIGURE 6

# POST RETIREMENT INVESTMENT FUND



(MILLIONS OF DOLLARS)

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807

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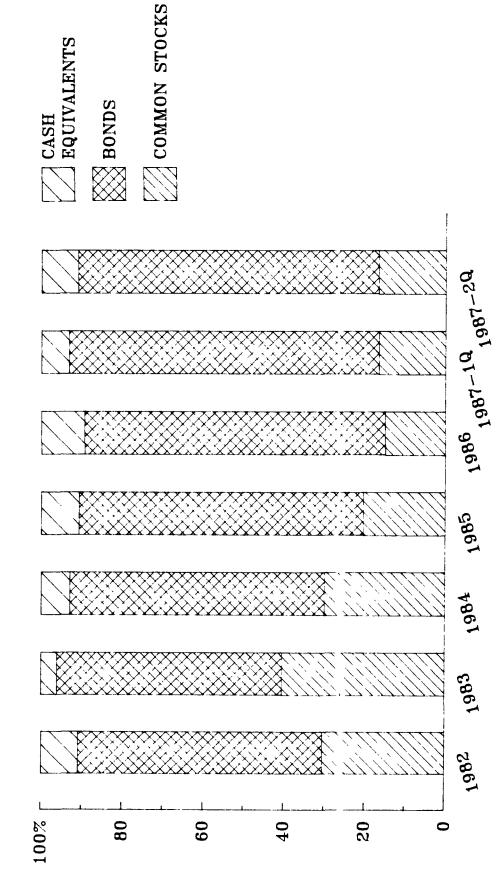
**8** 6

170.8 802.9

622.7

FIGURE 7

### POST RETIREMENT INVESTMENT FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 8

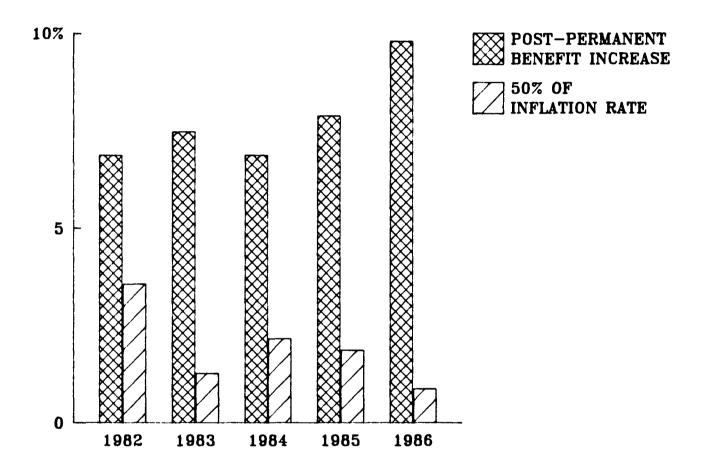
### POST RETIREMENT INVESTMENT FUND ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

Calendar Year		Common \$Million	Stocks Percent	Bonds \$Million Percent	S Percent	Cash \$Million 	h Percent 
1982		465.0	30.5	919.9	60.4	138.1	9.1
1983		730.3	40.5	1,002.1	55.6	8.69	3.9
1984		674.8	30.0	1,411.4	62.9	159.5	7.1
1985		636.5	20.5	2,182.5	70.2	288.3	9.3
1986		574.6	15.1	2,827.2	74.2	405.7	10.7
1987	10 20	664.7 672.7	16.7 16.8	3,046.3	76.5	268.6 359.5	8.0 9.0

FIGURE 8

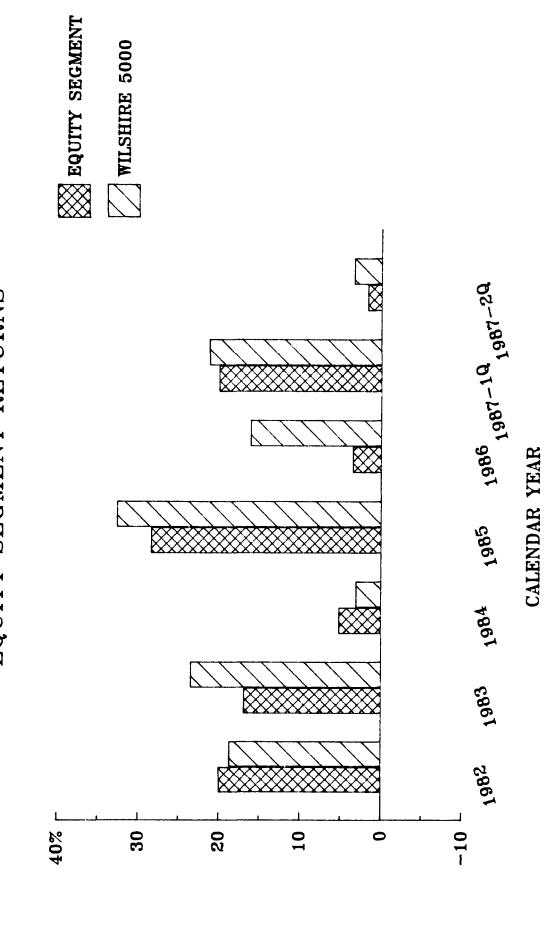
### POST RETIREMENT INVESTMENT FUND BENEFIT INCREASES VERSUS INFLATION



			FISCAL	YEAR		(Annu	alized)
	1982	1983	1984	1985	1986	3 YR.	•
BENEFIT INCREASE	6.9%	7.5%	6.9%	7.9%	9.8%	8.2%	7.8%
50%-INFLATION RATE	3.6	1.3	2.1	1.9	0.9	1.6	2.0

FIGURE 9

# POST RETIREMENT INVESTMENT FUND EQUITY SEGMENT RETURNS



### TABLE 9

### POST RETIREMENT INVESTMENT FUND

### **EQUITY SEGMENT RETURNS**

### INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

### Total Returns

	Post Retirement Fund	Wilshire 5000
1982	20.0	18.7
1983	16.9	23.5
1984	5.2	3.1
1985	28.4	32.6
1986	3.5	16.1
1987 1Q 2Q	20.0	21.2
1 Year Through 6/30/87	15.7	20.1
3 Years Annualized Through 6/30/87	22.8	28.6
5 Years Annualized Through 6/30/87	21.1	26.5

### TABLE 10

## POST RETIREMENT INVESTMENT FUND EQUITY MANAGER DATA

JUNE 30, 1987

### SECTOR WEIGHTINGS

SECTORS	WEIGHTING INTERNAL MANAGER	WEIGHTING WILSHIRE 5000
Capital Goods	2.78	4.88
Consumer Durables	2.4	4.0
Consumer Nondurables	19.0	27.3
Energy	o. 8	8.6
Financial	25.2	12.3
Materials & Services	5.8	13.4
Technology	15.1	13.6
Transportation	8.9	3.1
Utilities	14.0	11.7
	100.08	100.08

### QUARTER-END PORTFOLIO STATISTICS \*

PINL	0.19
GROW	0.27
SIZE	0.30
EVAR	-0.04
MVAR	0.11
5 YR EARN	0.08
P/B	-0.23
REL. RET.	-0.48
E/P	0.32
YIELD	0.23
DIVER.	0.91
MKT. VOLTY	1.11
EQUITY ALLOC.	1008
# OF STOCKS	139
MANAGER	Internal Mgr.

<sup>\*</sup> See Equity Manager Portfolio Statistics Glossary for definitions.

### MINNESOTA STATE BOARD OF INVESTMENT SUPPLEMENTAL INVESTMENT FUND

- o INCOME SHARE ACCOUNT
- o GROWTH SHARE ACCOUNT
- COMMON STOCK INDEX ACCOUNT
- BOND MARKET ACCOUNT
- o MONEY MARKET ACCOUNT
- o GUARANTEED RETURN ACCOUNT
- o BOND ACCOUNT

### QUARTERLY INVESTMENT REVIEW

JUNE 30, 1987

### MINNESOTA STATE BOARD OF INVESTMENT

### SUPPLEMENTAL INVESTMENT FUND

### **SECOND QUARTER 1987**

### Summary

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. The different participating groups use the Fund for a variety of purposes:

- o It functions as the investment manager for all assets of the Unclassified Employees Retirement Plan.
- o It acts as the investment manager for all assets of the supplemental retirement programs for state university and community college teachers and for Hennepin County Employees.
- o It is one investment vehicle offered to public employees as part of the state's Deferred Compensation Plan.
- o It serves as an external money manager for a portion of some local police and firefighter retirement plans.

The Supplemental Investment Fund serves more than 14,000 individuals. On June 30, 1987 the market value of the entire fund was \$400 million.

A wide diversity of investment goals exists among the Fund's participants. In order to meet those needs, the Fund has been structured much like a "family of mutual funds." Participants may allocate their investments among one or more accounts that are appropriate for their needs, within the statutory requirements and rules established by the participating organizations. Participation in the Fund is accomplished through the purchase or sale of shares in each account.

As of the beginning of fiscal year 1987, participants in the Supplemental Investment Fund may select from among the following seven investment options:

o Income Share Account - an actively managed, balanced portfolio utilizing both common stocks and bonds

- o Growth Share Account an actively managed, all common stock portfolio
- o Common Stock Index Account a passively managed, all common stock portfolio designed to track the performance of the entire stock market
- o Bond Market Account an actively managed, all bond portfolio that reflects changes in the market value of bonds
- o Money Market Account a portfolio utilizing short term, liquid debt securities
- o Guaranteed Return Account an option utilizing guaranteed investment contracts (GIC's), which offer a fixed rate of return for a specified period of time.
- o Bond Account a portfolio of intermediate term debt securities that are bought and held to maturity. This option is available only to local police and firefighter retirement plans.

### SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

The primary investment objective of the Income Share Account is similar to that of the Basic Retirement Funds. The Account seeks to maximize long-term real rates of return, while limiting short-run portfolio return volatility.

To achieve this objective, the Income Share Account is invested in a balanced portfolio of common stocks and fixed income securities. The Account's target long-term asset allocation is 60% common stocks, 35% bonds, and 5% cash equivalents. Common stocks provide the potential for significant capital appreciation, while bonds provide a deflation hedge and portfolio diversification.

The investment management structure of the Income Share Account combines internal and external management. The SBI investment staff manages the entire fixed income segment of the Account's portfolio and approximately 25% of the common stock segment. The balance of the common stock portfolio is managed externally. The Account participates in the passive component of the common stock segment of the Combined Investment Funds.

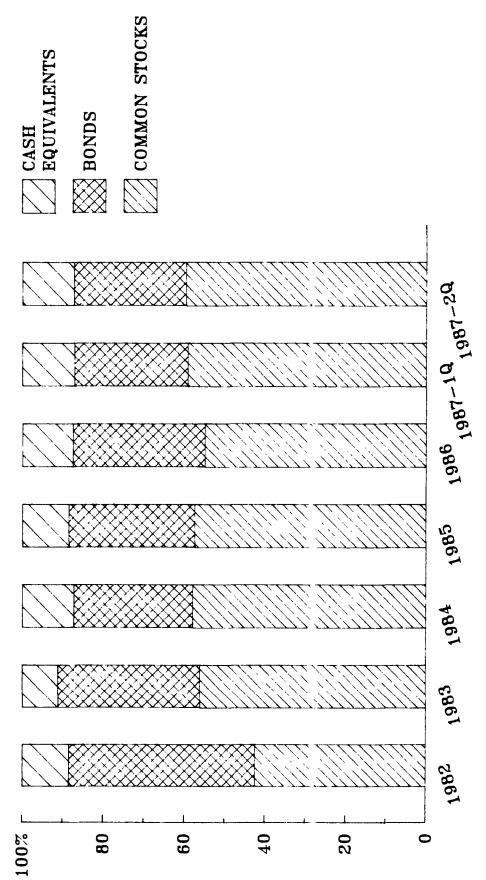
The June 30, 1987 market value of the Income Share Account was \$214 million.

The Income Share Account's asset mix for the last five calendar years is presented on pages 37 and 38.

Total account and asset segment performance is displayed on page 39. Individual external manager performance is presented on page 16.

FIGURE 10

(INCOME SHARE ACCOUNT)
HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

### TABLE 11

## SUPPLEMENTAL INVESTMENT FUND (Income Share Account)

### **ASSET MIX**

PERCENT OF MARKET VALUE (End Of Period Allocations)

	Common SMillion	Stocks	Bonds	ds Percent	Cash*	h* Percent
42.7	.7	42.5	46.2	46.0	11.5	11.5
63.5	ιú	56.2	39.6	35.0	6.6	8 8
74.4	4	58.0	37.6	29.3	16.4	12.7
92.8	œ	57.5	50.0	31.0	18.5	11.5
101.9	6	55.0	60.2	32.5	23.1	12.5
123.8 127.8	<b></b>	59.2 59.7	58.4 59.1	27.9	27.1	12.9

\*Includes cash held by the external managers

### TABLE 12

### SUPPLEMENTAL INVESTMENT FUND INCOME SHARE ACCOUNT

### INVESTMENT PERFORMANCE

Total Returns

	SECOND QUARTER 1987	YEAR ENDING 6/30/87
Total Account	2.2%	13.7%
Median Fund*	1.5	13.1
Composite**	1.5	14.7
Equity Segment	3.1	18.5
Wilshire 5000	3.3	20.1
Bond Segment Salomon Broad Bond Index	0.4	7.6 5.6

<sup>\*</sup> TUCS Median Balanced Portfolio

<sup>\*\* 50/45/5</sup> Wilshire 5000/Salomon Broad Bond Index/T-Bills Composite Through 12-31-82; 60/35/5 Composite Thereafter

### SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

The Growth Share Account's principal investment objective is to generate above-average returns from capital appreciation. In order to attain this objective, the Growth Share Account's investment program focuses on common stocks. The long-run target asset allocation for the Account is 95% common stock, 5% cash equivalents. The small cash equivalents component represents the normal cash reserves held by the Account as a result of net contributions not yet allocated to stocks.

The SBI investment staff manages approximately one fourth of the common stock portfolio; the balance is managed externally. The Growth Share Account's external equity component is achieved through its participation in the active common stock segment of the Board's Combined Investment Funds. The SBI investment staff manages the internal component of the equity portfolio with a long-term value-oriented approach. This approach is complemented by the external managers' more aggressive posture.

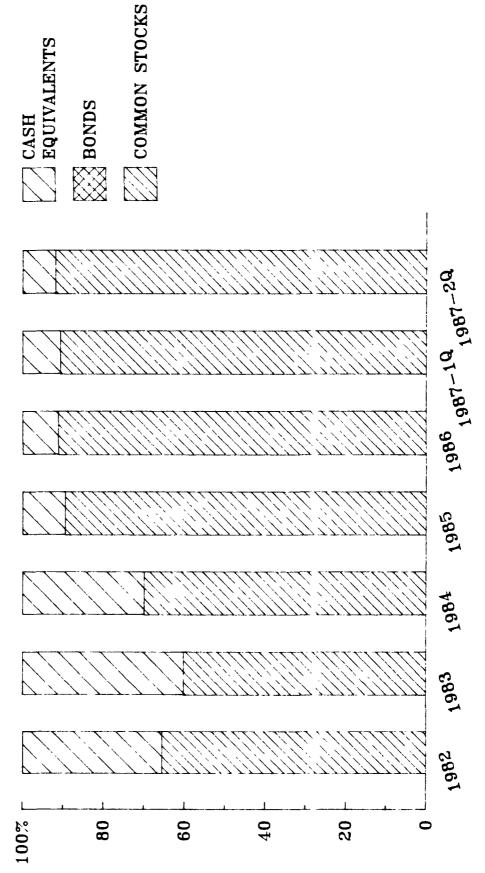
The June 30, 1987 market value of the Growth Share Account was \$90 million.

The historical asset mix for the account is displayed on pages 41 and 42.

Total account and asset segment performance is presented on page 43. Individual common stock manager performance is listed on page 16.

FIGURE 11

(GROWTH SHARE ACCOUNT)
HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 13

SUPPLEMENTAL INVESTMENT FUND (Growth Share Account)

### **ASSET MIX**

PERCENT OF MARKET VALUE (End Of Period Allocations)

n* Percent	34.4	39.7	30.0	10.5	8 8	9.3 8.2
Cash* \$Million Percent	17.0	22.2	17.9	7.7	9.9	8.3
ds Percent	 	i i !		 	i i i	
Bonds \$Million Percent	MP any any	1		1	!	
Stocks Percent	9.59	60.3	70.0	89.5	91.2	90.7 91.8
Common Stocks SMillion Percer	32.5	33.7	41.8	65.8	68.5	81.6 83.1
Li .						10 20
Calendar Year	1982	1983	1984	1985	1986	1987

\*Includes cash held by the external managers

### TABLE 14

### SUPPLEMENTAL INVESTMENT FUND GROWTH SHARE ACCOUNT

### INVESTMENT PERFORMANCE

Total Returns

	SECOND QUARTER 1987	YEAR ENDING 6/30/87
Total Account	2.3%	17.2%
Median Fund*	3.2	19.4
Composite**	3.3	19.5
Equity Segment	2.3	17.4
Wilshire 5000	3.3	20.1

<sup>\*</sup> TUCS Median Managed Equity Portfolio

<sup>\*\* 95/5</sup> Wilshire 5000/T-Bills Composite

### SUPPLEMENTAL INVESTMENT FUND COMMON STOCK INDEX ACCOUNT

The Common Stock Index Account is a new investment option for the participants in the Supplemental Investment Fund. The Index Account accepted contributions effective July 1, 1986. The June 30, 1987 market value of the Account was \$1,906,509.

The investment objective of the Common Stock Index Account is to generate returns that match those of the common stock market. This objective is achieved through the Account's participation in the SBI's existing index fund.

The SBI's index fund is a passively-managed portfolio of over 1,300 different stocks. The fund is designed to track the performance of the Wilshire 5000, a broad-based equity market indicator. The Wilshire 5000 represents virtually the entire domestic common stock market.

The performance of the Supplemental Common Stock Index Account is presented below. Performance from third quarter 1986 on reflects the returns earned by the newly created Index Account. Performance data prior to third quarter 1986 represents what the performance of the Common Stock Index Account would have been had it participated in the index fund during the time periods indicated.

### Total Returns

CA	LENDAR YEAR	SUPPLEMENTAL COMMON STOCK INDEX ACCOUNT	WILSHIRE 5000
	1985	32.5%	32.6%
	1986	16.0	16.1
	1987 1Q 2Q	20.7 3.6	21.2 3.3
1	Year Ending 6/30/87	20.7	20.1
_	Years Annualized Ending 6/30/87	27.4	27.4

### SUPPLEMENTAL INVESTMENT FUND BOND MARKET ACCOUNT

The Bond Market Account is another new investment option for the participants in the Supplemental Investment Fund. The Account accepted contributions effective July 1, 1986. The June 30, 1987 market value of the Account was \$798,566.

The investment objective of the Bond Market Account is to earn a high rate of return by investing in fixed income securities. Account returns are generated in the form of interest income and capital appreciation. The Account invests primarily in high-quality, government and corporate bonds that have intermediate to long-term maturities, usually 3 to 20 years.

The entire Bond Market Account is invested externally. The Account participates in the bond component of the Combined Investment Funds. Through this participation, the Account uses the same six external bond managers as the Basic Retirement Funds.

The Board funded the external bond managers in early July, 1984. The six managers were selected for their blend of investment styles. Each of the managers emphasizes active investment decisions. However, the managers vary in their approach to interest rate anticipation, issue selection, and bond market sector weighting.

Performance of the Supplemental Bond Market Account is displayed below. Individual manager performance is presented on page 17.

As with the Common Stock Index Account, performance from third quarter 1986 on reflects the returns earned by the new Bond Market Account. The performance prior to third quarter 1986 represents what the performance of the Bond Market Account would have been had the account participated in the bond component of the Combined Investment Funds during the periods indicated.

### Total Returns

CALENDAR YEAR	SUPPLEMENTAL BOND MARKET ACCOUNT	SALOMON BROAD BOND INDEX
1985	21.7%	22.3%
1986	15.4	15.5
1987 1Q 2Q	2.3 - 2.3	1.3 - 1.6
<pre>1 Year Ending 6/30/87 2 Years Annualized</pre>	8.1	5.6
Ending 6/30/87	13.0	12.5

### MONEY MARKET ACCOUNT

The Money Market Account is essentially a new option for participants in the Supplemental Investment Fund. The Account was formerly called the Fixed Return Account. However, its name has been changed to more accurately reflect its new investment focus. The June 30, 1987 market value of the Account was \$77 million.

The investment objective of the Money Market Account is to purchase short-term, liquid fixed income investments that pay interest at rates competitive with those available in the money markets.

The Money Market Account is invested entirely in high quality short-term investments such as U.S. Treasury Bills, bank certificates of deposit, repurchase agreements, and high grade commercial paper. The maximum maturity of these investments is three years.

The Money Market Account is managed solely by State Street Bank and Trust Company of Boston, MA. State Street manages a major portion of the Board's cash reserves.

Fourth quarter 1986 was the first full quarter of performance for the Money Market Account under its new focus. The historical performance from previous periods for State Street's short-term account represents the investment returns that would have been generated by the Money Market Account had it been invested under the current approach.

### Total Returns (Annualized)

CALENDAR YEAR	SUPPLEMENTAL MONEY MARKET ACCOUNT	90-DAY TREASURY BILLS
1985	8.2%	7.9%
1986	6.9	6.3
1987 1Q 2Q	6.1 6.6	5.7 5.7
<pre>1 Year Ending 6/30/87 2 Years Annualized</pre>	6.4	5.7
Ending 6/30/87	6.8	6.5

### **GUARANTEED RETURN ACCOUNT**

The Guaranteed Return Account is a new investment option for participants in the Supplemental Investment Fund. The investment objectives of the Guaranteed Return Account are to protect investors from any loss of their original investment and to provide a fixed rate of return over a three year period.

The Guaranteed Return Account is invested in guaranteed investment contracts (GIC's) offered by major U.S. insurance companies. Each year, the Board will accept bids from insurance companies that meet the financial quality criteria defined by State statute. The insurance company offering the highest three-year GIC interest rate will be awarded the contract. That interest rate will then be offered to participants who make contributions to the Guaranteed Return Account over the following twelve months.

Final bidding on the 1986 GIC contract occurred during October, 1986. Principal Mutual Life Insurance Company (formerly The Bankers Life of Iowa) submitted the winning bid of 7.72%.

The Guaranteed Return Account first accepted contributions in November, 1986.

### **BOND ACCOUNT**

The Bond Account was established by the 1981 Legislature to provide a separate fixed return investment vehicle for police and firefighter organizations. Its objective is to generate high levels of current income by investing in high quality debt securities. The Account's sole source of return is the interest income produced by its holdings.

Contributions to the Bond Account are grouped by fiscal year (July 1 to June 30), referred to as a "class year". The established yield for each class year is the weighted average yield on all fixed income securities purchased for that year. This established yield is in effect for the life of the class. If a retirement organization chooses to withdraw contributions from the Bond Account prior to the expiration of the fixed period for the class, its withdrawal will be redeemed at market value. Organizations withdrawing from the Account will not affect the established yield of other participants in the class.

The Bond Account is managed entirely by Investment Board staff. Since all assets are held to maturity, staff provides very cost-effective management for the Account.

Participation in the Bond Account is structured much like a money market mutual fund. The Account maintains a uniform value of \$5.00 per share. Annual income for the Account is determined at the close of each fiscal year (June 30).

Participating organizations may choose to receive their annual income at the close of each fiscal year, or they may elect to use the income to purchase new shares in the upcoming class year.

Returns for the Bond Account for recent years are presented below:

CLASS YEAR	FIXED PERIOD	ESTABLISHED YIELD (ANNUAL)
1983	6 yrs. (1983-88)	11.2%
1984	7 yrs. (1984-90)	13.0%
1985	7 yrs. (1985-91)	11.8%
1986	7 yrs. (1986-92)	10.5%
1987	7 yrs. (1987-93)	9.0%

### MINNESOTA STATE BOARD OF INVESTMENT

### MINNESOTA VARIABLE ANNUITY FUND

QUARTERLY INVESTMENT REVIEW

JUNE 30, 1987

### MINNESOTA STATE BOARD OF INVESTMENT

### MINNESOTA VARIABLE ANNUITY FUND

### **SECOND QUARTER 1987**

### Summary

The Minnesota Variable Annuity Fund is an investment option formerly offered to members of the Teachers' Retirement Association. The Fund was designed as an alternative to the regular teachers' retirement plan. The opportunity to enroll in the Fund is no longer offered to new Association members, although members enrolled prior to the cutoff date may retain their participation in the Fund and continue to make contributions. The June 30, 1987 market value of the Fund was \$171 million.

The investment objective of the Minnesota Variable Annuity Fund is comparable to that of the Supplemental Investment Fund's Growth Share Account. The goal of the Variable Annuity Fund is to generate above-average capital appreciation. Like the Growth Share Account, the Variable Annuity Fund's long-term, policy asset allocation is 95% common stocks, 5% cash equivalents.

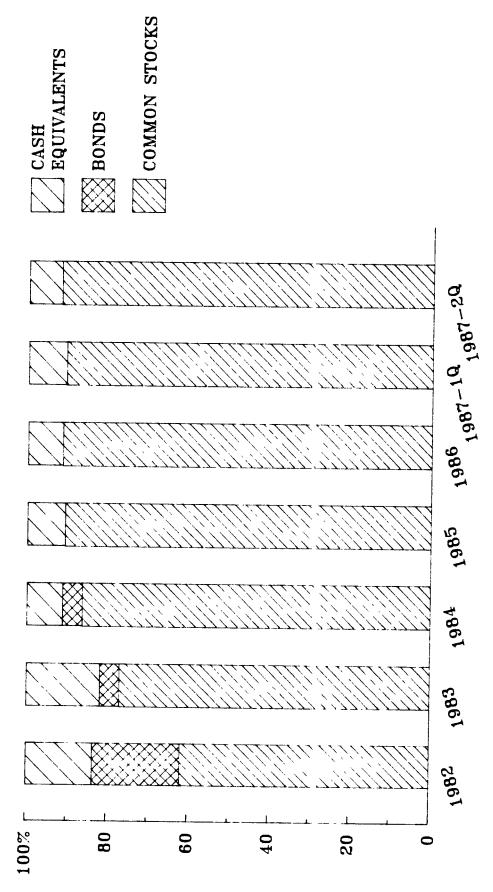
Management of the Variable Annuity Fund is split between internal and external management. The SBI staff manages approximately 25% of the common stock portfolio, while the balance is managed externally. The SBI staff provides a conservative value-oriented style of management, while the external managers complement the internal staff with a more aggressive investment approach.

Historical asset allocation for the Minnesota Variable Annuity Fund is presented in the graph on page 53 and the accompanying table on page 54.

Total account and asset segment performance is presented in the table on page 55. Individual common stock managers performance is given on page 16.

FIGURE 12

## MINNESOTA VARIABLE ANNUITY FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 15

MINNESOTA VARIABLE ANNUITY FUND ASSET MIX

(End Of Period Allocations)

h* Percent	16.4	18.2	& &	9.3	8.6	9.8 4.2
Cash* \$Million Percent	15.0	18.7	9.1	12.0	12.0	15.8 14.0
ds Percent	21.6	4.8	4.9	!	!	
Bonds \$Million Percent	19.8	5.0	5.1		!	
Stocks Percent	62.0	77.0	86.3	7.06	91.4	90.6 91.8
Common Stocks \$Million Percen	56.7	78.9	89.4	116.8	127.6	152.0 156.6
<b>S</b> u						10 20
Calendar Year	1982	1983	1984	1985	1986	1987

\*Includes cash held by external managers

### TABLE 16

### MINNESOTA VARIABLE ANNUITY FUND

### INVESTMENT PERFORMANCE

### Total Returns

	SECOND QUARTER1987	YEAR ENDING 6/30/87
Total Account	2.3%	17.2%
Median Fund*	3.2	19.4
Composite**	3.3	19.5
Equity Segment	2.3	17.4
Wilshire 5000	3.3	20.1

<sup>\*</sup> TUCS Median Managed Equity Portfolio

<sup>\*\* 95/5</sup> Wilshire 5000/T-Bills Composite

### MINNESOTA STATE BOARD OF INVESTMENT

PERMANENT SCHOOL FUND

QUARTERLY INVESTMENT REVIEW

JUNE 30, 1987

### MINNESOTA STATE BOARD OF INVESTMENT

### PERMANENT SCHOOL FUND

### **SECOND QUARTER 1987**

### Summary

### **ASSETS**

The market value of the Permanent School Fund's assets remained unchanged during second quarter 1987. Although the Fund experienced a slight decline in the market value of its assets due to the negative performance of the bond market, the decline was exactly offset by quarterly net contributions to the Fund of \$1.2 million. For fiscal year 1987, the Permanent School Fund experienced a -0.8% decline in asset value. The decline in the market value for the fiscal year was attributable solely to net withdrawals from the Fund, which totaled \$28 million.

Asset growth of the Permanent School Fund over the last five calendar years and the most recent two quarters is displayed below.

Calendar Year	Market Value (Millions)	Percent Change From Previous Period
1982	286	+ 21.2
1983	290	+ 1.4
1984	308	+ 6.2
1985	350	+ 13.6
1986	364	+ 4.0
1987 1Q 2Q	361 361	- 0.8 0.0

### ASSET MIX

Due to accounting restrictions under which the Permanent School Fund operates, all of the Fund's assets are invested in fixed income securities. Common stocks are not considered appropriate for the Fund's long-run policy asset mix under the present investment constraints.

During second quarter 1987 as interest rates rose, the majority of the Permanent School Fund's excess cash reserves were invested in bonds. As a result, the cash equivalents segment, which had increased in relative weighting during the first quarter of the year, declined substantially. The balance of the excess reserves will be invested during the third quarter.

The asset mix for the Permanent School Fund over the last two quarters and year is presented below.

ASSET MIX

100.0%

100.0%

	6/30/86	3/31/87	6/30/87
Common Stocks	0.0%	0.0%	0.0%
Bonds	65.4	66.9	82.2
Cash Equivalents	34.6	33.1	17.8

100.0%

### BOND PORTFOLIO

The composition of the Permanent School Fund's bond portfolio was altered as a result of the second quarter investment of the Fund's excess cash reserves. The cash reserves were used to create a more laddered distribution of bond maturities, thereby reducing the portfolio's exposure to reinvestment rate risk. With this rebalancing, the average maturity and duration of the portfolio were lengthened. The portfolio's current yield and yield to maturity were increased as well. Sector concentrations shifted as a result of the new investments. Treasury and Finance sector weightings were increased significantly, while the remaining sector positions were reduced. The average quality ranking remained at AAA.

### TABLE 17

### PERMANENT SCHOOL FUND BOND PORTFOLIO STATISTICS

### **JUNE 30, 1987**

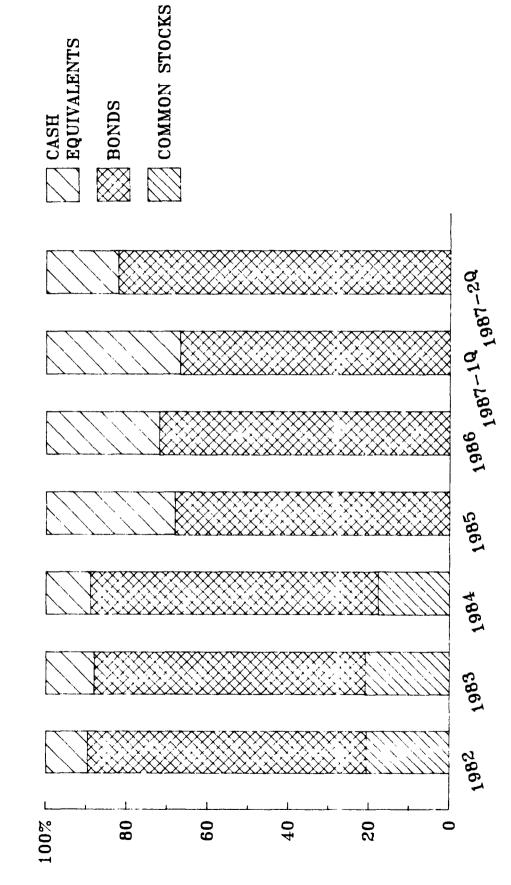
Value at Market Value at Cost	\$291,141,016 284,743,989
Average Coupon	9.49%
Current Yield	9.33
Yield to Maturity	8.64
Current Yield at Cost	9.59
Time to Maturity	15.13 Years
Average Duration	6.62 Years
Average Quality Rating	AAA
Number of Issues	120

### SECTOR WEIGHTINGS

Treasury	28.4%
Federal Agency	17.1
Industrial	11.0
Utilities	7.9
Finance	6.2
Transportation	4.2
Mortgages	24.2
Miscellaneous	1.0
	100.0%

FIGURE 13

### PERMANENT SCHOOL FUND HISTORICAL ASSET MIX



CALENDAR YEAR

PERCENT OF MARKET VALUE END OF PERIOD ALLOCATIONS

TABLE 18

## PERMANENT SCHOOL FUND

### ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

Calendar Year		Common Stocks \$Million Percel	Stocks Percent	Bonds \$Million Percent	ls Percent	Cash \$Million Percent	sh Percent
1982		59.1	20.7	197.6	0.69	29.5	10.3
1983		8.09	21.0	195.0	67.1	34.4	11.9
1984		54.9	17.8	219.4	71.2	33.8	11.0
1985		0.0	0.0	238.7	68.2	111.5	31.8
1986		0.0	0.0	262.3	72.0	102.1	28.0
1987	10 20	0.0	0.0	241.5 296.8	66.9 82.2	119.3	33.1 17.8

### **APPENDIX**

This appendix contains historical portfolio data pertaining to the SBI's external equity and fixed income managers from the inception of the SBI's accounts with these managers. Any revisions of portfolio data reported in previous quarterly reviews are contained in this appendix.

### EQUITY MANAGER PORTFOLIO STATISTICS GLOSSARY

In the following pages, summary descriptions of the individual equity managers' investment philosophy, risk characteristics, and performance data are displayed. Some of the statistics presented are technical in nature. This glossary is designed to aid in understanding the terms that are introduced.

The first five portfolio characteristics listed in the glossary are presented in the Quarterly Investment Review and Appendix on an The remaining portfolio statistics are reported absolute basis. relative to the stock market. The purpose of presenting these statistics in a relative fashion is to "normalize" them, or remove the impact of market-wide changes on the characteristics of a manager's portfolio. In calculating the relative values, the stock market is represented by the 1000 largest capitalization companies The managers' portfolio characteristics are in the Wilshire 5000. reported in standard deviation units relative to the average or mean of these 1000 companies. Thus, a positive (negative) value for a portfolio characteristic indicates a value higher (lower) than the market average.

# of Stocks

 number of different issues held in the manager's stock portfolio.

Qtr. Port. Turnover

- the manager's total equity asset sales during the quarter divided by the average value of the manager's equity assets over the quarter.

Equity Allocation

- percent of the manager's total portfolio invested in common and preferred stocks and convertible securities.

Diversification (R2)

- extent to which a manager's equity holdings statistically resemble the stock market. Low (high) diversification portfolios will experience returns which are not well (are well) correlated with those of the market. definition, the market By diversification measure of 1.0. The less a portfolio is diversified, the lower will be its diversification measure (referred to as SBI's R-squared). The managers are required, over the long-term, to hold portfolios with diversification levels less than .85.

### Market Volatility (Equity Beta)

- degree to which the returns on the manager's stock portfolio are sensitive to movements in the stock market's return. By definition the market has a market volatility measure (referred to as beta) of 1.0. Portfolios with values greater (less) than 1.0 have above (below) average sensitivity to market moves. managers are required, over the long-term to hold portfolios with market volatility levels above 1.10. This measure does not include the impact of cash holdings on total portfolio volatility.

### Price Variability (MVAR)

- risk related to the historical variability of the prices of stocks in the manager's portfolio. The more variable are the portfolio's securities' prices, the more risky is the portfolio. Items such as current stock price, twelve month price range, trading volume, and beta make up this measure.

### Earnings Variability (EVAR)

- risk related to the variability of the earnings of those companies owned in the manager's portfolio. The more variable are the companies' earnings, the more risky is the portfolio. Items such as variance of accounting earnings, variance of cash flow, occurrence of extraordinary accounting items, and the correlation of companies' earnings with U.S. corporate earnings make up this measure.

### 12-Month Relative Return (REL RET)

- the return on the stocks currently in the manager's portfolio over the last twelve months less the return on the S&P 500.

### Price-to-Book Ratio (P/B)

- the market value of the manager's portfolio divided by the latest available annual book value.

### 5 Year Earnings Growth (5 YR. EARN.)

- the annualized growth of the average earnings per share of the manager's portfolio over the latest five fiscal years.

### Size and Immaturity (SIZE)

- Risk related to the size and maturity of the companies held in the portfolio. The smaller and younger the companies, the more risky is the portfolio. Items such as total assets, market capitalization, gross plant/book value ratio, and company age make up this measure.

### Growth (GROW)

- risk related to the growth orientation of companies owned by the manager. The more growth-oriented are the companies, the riskier is the portfolio. Items such as dividend yield, E/P ratio, and growth in total assets make up this measure.

### Earnings-to-Price Ratio (E/P)

- the weighted average trailing four quarter earnings per share of the manager's common stock portfolio divided by the weighted average price per share of the manager's common stock portfolio.

### Dividend Yield (YIELD)

 indicated annual dividend of the manager's stock portfolio divided by the portfolio market value.

### Financial Leverage (FINL)

- risk related to the extent to which companies held in the portfolio have used debt to finance their operations. The more leveraged are the companies, the riskier is the portfolio. Items such as debt/asset ratio, current asset/current liability ratio, and uncovered fixed charges make up this ratio.

### Industry Sector Overweightings

- those sectors of the economy in which the manager has invested a significantly larger percentage of the portfolio than is represented by the stock market.

### Industry Sector Underweightings

- those sectors of the economy in which the manager has invested a significantly smaller percentage of the portfolio than is represented by the stock market.

PORTFOLIO STATISTICS RELATIVE TO BENCHMARK PORTFOLIOS **EXTERNAL EQUITY MANAGERS** 

QUARTER-END PORTFOLIO STATISTICS \*

S GROW FINE	2 0.64 0.04 7 0.50 0.03 3 0.67 -0.08 1 0.72 -0.04	0.60 0.14 7 0.98 -0.08 0.74 -0.27 1 0.85 -0.23 0.62 -0.09	0.23 0.05 0.45 0.06 0.78 -0.28 0.04 0.05 0.07 0.07 0.02 0.03	2 0.18 0.24 3 0.20 0.15 7 -0.05 0.12 9 0.12 0.12	6 0.39 0.04 9 0.07 -0.01
evar size	.11 0.02 .11 0.07 .03 -0.18	.61 1.56 .13 0.77 .01 1.50 .05 1.94 .16 0.70		.05 0.22 .24 0.88 .04 0.67	.07 0.1
MVAR	0.64 0.54 0.54 0.54	0.052 0.17 0.17 0.54 0.59	0.31 0.59 0.07 0.01 0.01 0.01 0.07	0.13 0 0.34 0 -0.15 -0	0.32 0
5 YR Earn	2 0.39 1 0.00 1 0.25	-0-34 00.00 00.00 00.00 00.17	000000000000000000000000000000000000000	-0.30 -0.16 -0.25	0.00
. P/B	0 0.92 3 0.13 3 0.70 9 0.34	9 -0.02 11 -0.02 6 0.01 6 0.08	00 00 00 00 00 00 00 00 00 00 00 00 00	0 -0.59 1 -0.46 1 -0.61 8 -0.24	0 0.18 9 0.05
REL.	59 00 33 00 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10 00 10	9 8 9 9 9 6 9 9 9 9 9 9 9 9 9 9 9 9 9 9	000 000 000 000 000 000 000 000 000 00	21 - 2 - 4 - 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6	0.01 0.10
D E/P	8 -0.2 0 -0.0 5 -0.1	4 1 6 4 7 7 7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0000000	8 -0.4 2 0.0 9 0.1 -0.0	88 6
. YIELD	0 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	00000	0000000	0.0	0.0
DIVER	0.94 N.A. 0.96 N.A.	0.91 N.8. N.8. N.8.	0.0 0.0 0.9 0.9 0.9 0.9 0.9	0.89 N.A. 0.84	86°0 86°0
Y MKT. VOLTY	1.17	1.258 1.258 1.255 1.259	1.1271111111111111111111111111111111111	1.14 1.19 1.10	1.15
EQUITY S ALLOC.	8 8 8 8 8 8 8 8	999 997 86 80	68 70 78 83 90 80 85	86 79 90	88 100
# OF STOCKS	56 1,045 40 334	31 1,042 1,13 1,129 1,203	35 1,383 29 454 53 786 331	29 422 175 1,056	538
MANAGER	GROWTH MANAGERS(A) Fred Alger (B) Alliance (B)	SMALL GROWTH MANAGERS  BMI Capital (A)  Lieber & Co. (A)  Waddell & Reed (A)  (B)	Forstmann Leff (A)  Forstmann Leff (A)  Hellman Jordan (B)  IDS (A)  IDS (B)  IAI (B)	VALUE MANAGERS Beutel Goodman (A) (B) Peregrine Cap. (A) (B)	Composite Active Ext. Managers Index Fund Manager Composite All Basic Eq. Managers

(A) - Actual Portfolio
(B) - Benchmark Portfolio

EXTERNAL EQUITY MANAGERS

# SECTOR WEIGHTINGS RELATIVE TO BENCHMARK PORTFOLIOS SECTOR WEIGHTINGS

					10.7070	CONT THOTAL				
MANAGER		CAPITAL GOODS	CONSUMER DURABLES	CONSUMER NONDURABLES	ENERGY	FINANCIAL	MAT. & SERVICES	TECHNOLOGY	TRANS- PORTATION	UTILITIES
GROWTH MANAGERS										
Fred Alger	(¥)	1.08	1.78	S.	•	5	•	8	•	1.68
Alliance	(B)	4. N . o.	3.9 5.1	34.0 35.4	6.2 4.4	12.5	16.5 11.6	15.8 17.5	<b>4.</b> 3	• 1
	(B)	3.1	1.9	2	•	•	•	i.	•	<b>!</b>
SMALL GROWTH MANAGERS	ເກ່າ									
BMI Capital	<b>(</b> E)	12.4	5.8	~ ~ (	•	ω,	8	•	- 1	Ĺ
Lieber & Company	£	7 6 7	7.0°	∞⊣≀			5.7			• •
Waddell & Reed	(B) (B)	6.4 1.7	10.2 4.6	2/.8 19.1 31.1	8.08 9.08	2.9 2.9 0.7	16.2 20.8 25.9	18.3 30.7 17.7	6.2 2 0 3 9	1.6 0.8 0.1
ROTATIONAL MANAGERS										
Forstmann Leff	<b>(A)</b>	10	! ?	20	6.0	2	•	δ.	•	1
Hellman Jordan	(B)	m 1	3.2	ထော	• 1		9.0	4.		9°3
IDS	<b>8</b> 89	4 7 7 6 6 1	5.0	<b>7</b> 8 1		2-	3.7	20	• •	2.7
Investment Advisers	(B)	w	2.1.e	27.4 31.9 29.3	3.6 10.2	14.1 1.1 9.7	14.4 30.7 15.5	13.2	4 4 4 6	14.7 12.5
VALUE MANAGERS										
<b>e</b> ]	(A)	6.5	3.0	ω.	•		•	8	1 0	2.5
Peregrine Capital	(B) (B)	0 0 0. 0 0 0.	3.8	24.7	3.7	15.0 15.6	14.5 14.2	16.1 14.0	3.1 6.2	
Composite External										
Index Fund Manager		3.9 8.8	4.6 0.0	27.2	6.3 9.6	12.5	14.8	20.4	3.2	5.6 11.5
		<b>4.4</b>	4.2	27.7	80 60 80 80	12.5	13.8	15.6 13.6	3.6 3.1	9.6

<sup>(</sup>A) - Actual Portfolio
(B) - Benchmark Portfolio

TABLE A-3

EXTERNAL EQUITY MANAGERS

# PERFORMANCE RELATIVE TO BENCHMARK PORTFOLIOS

TABLE A-4

EXTERNAL EQUITY MANAGERS PORTFOLIO STATISTICS HISTORICAL SUMMARY

YIELD FINL	286 -0 339 -0 339 -0 122 -0 132 -0 132 -0 132 -0 132 -0 132 -0 133 -0 134 -0 135 -0 136 -0 137 -0 138 -0 13	4.6.6.0.0.4.4.6.6.0.0.0.0.0.0.0.0.0.0.0.
YI	99999999999999	000000000000000000000000000000000000000
E/P	0.000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
GROW	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	00000000000000000000000000000000000000
SIZE	0.233 0.331 0.321 0.321 0.324 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	00000000000000000000000000000000000000
5 YR EARN	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	00.00 00.03 00.03 00.00 00.00 00.00 00.00 00.00
P/B	0.28 0.20 0.10 0.01 0.00 0.00 0.17 0.13	00092 00033 00033 0003 0003 0003 0003 00
REL RET	00000000000000000000000000000000000000	00.00 00.01 00.01 00.01 00.03 00.03 00.03
EVAR	0.12 0.13 0.15 0.26 0.20 0.23 0.027 0.029 0.03 0.03	0.011 0.32 0.33 0.34 0.33 0.03 0.05 0.05 0.05
MVAR	00000000000000000000000000000000000000	00000000000000000000000000000000000000
EQUITY BETA	11.23 11.23 11.23 11.23 11.23 11.23	11.22 11.22 11.22 11.22 11.22 11.22
R2	0.92 0.99 0.99 0.99 0.83 0.83 0.83 0.83 0.83 0.83 0.83	00000000000000000000000000000000000000
EQUITY ALLOC.	8 8 8 8 6 6 6 7 7 8 8 8 8 8 8 8 8 8 8 8	<b>७८७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७७</b>
OTR. PORT. T/O	29 35 28 28 29 29 33 33 33 36 36 36 37	33 33 33 33 33 34 34 35 36 37 37 37 37 37 37 37 37 37 37 37 37 37
DATE	6/30/87 12/31/86 9/30/86 6/30/86 12/31/85 12/31/85 12/31/84 9/30/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 6/30/86 6/30/86 12/31/85 9/30/85 6/30/85 6/30/85 12/31/84 9/30/85
MANAGER NAME	AVG. EXT. MANAGERS	FRED ALGER

FINE	000000000000000000000000000000000000000	47 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	41.000000000000000000000000000000000000
YIELD	00000000000000000000000000000000000000	00000000000000000000000000000000000000	00000000000000000000000000000000000000
E/P	00000000000000000000000000000000000000	0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.017 0.	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
GROW	00000000000000000000000000000000000000	0.18 0.344 0.00 0.00 0.123 0.127 0.00 0.10	0.60 0.89 0.76 0.95 0.59 0.23 0.22 0.36 0.36
SIZE	00000000000000000000000000000000000000	00000000000000000000000000000000000000	11111111111111111111111111111111111111
5 YR Earn	00.22 00.32 00.34 00.54 00.57 00.53 00.53 00.53 00.53 00.53 00.53	0.000000000000000000000000000000000000	00000000000000000000000000000000000000
P/B	0.70 0.93 0.66 0.66 0.75 0.99 0.78 0.71 0.71	00000000000000000000000000000000000000	0.00 0.00 0.03 0.33 0.33 0.33 0.88 0.88
REL RET	0.13 0.23 0.23 0.09 0.09 0.00 0.13 0.13	0.19 0.19 0.19 0.19 0.19 0.19	0.19 0.13 0.13 0.13 0.13 0.23 0.23 0.23 0.23 0.23 0.23 0.20
EVAR	0.00 0.00 0.01 0.01 0.01 0.01 0.01 0.01	0.00 0.03 0.02 0.03 0.03 0.03 0.03 0.03	0.61 0.48 0.47 0.49 0.31 0.35 0.17 0.17 0.17 0.17
MVAR	00000000000000000000000000000000000000	0.13 0.25 0.33 0.33 0.37 0.37 0.38 0.38 0.27 0.31 0.05	0.65 0.65 0.78 1.10 0.78 0.89 0.80 0.78 0.78
EQUITY BETA	11111111111111111111111111111111111111	481122211111111111111111111111111111111	11.22 11.22 11.22 11.22 11.33 11.33 11.33
R2	0.995 0.995 0.995 0.73 0.73 0.72 0.72	0.88 0.88 0.887 0.883 0.83 0.83 0.083 0.74 0.79	0.91 0.98 0.98 0.98 0.98 0.72 0.75 0.75 0.75
EQUITY ALLOC.	99999999999999999999999999999999999999	88998889999999 64677799464868	@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@@
OTR. PORT. T/O	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	122 123 123 123 123 123 123 123 123	200 200 200 100 100 118 118
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 3/31/84 9/30/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 6/30/85 12/31/84 12/31/84 12/31/84	6/30/87 3/31/87 12/3186 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	ALLIANCE CAPITAL	BEUTEL GOODMAN	BMI CAPITAL

FINL	0.00 0.00 0.015 0.027 0.035 0.035 0.015 0.015	0.0000000000000000000000000000000000000	00000000000000000000000000000000000000
YIELD	0.29 0.058 0.0058 0.0058 0.0058 0.0059 0.0059 0.0059 0.0059	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
E/P	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00.153 00.105 00.105 00.115 00.115 00.116 00.118 00.118
GROW	0.03 0.03 0.04 0.05 0.03 0.03 0.05 0.05 0.05	0.78 0.84 0.65 0.98 0.03 0.00 0.10 0.10	0.38 0.27 0.22 0.22 0.22 0.22 0.22 0.01 0.01 0.01
SIZE	0.10 0.19 0.00 0.00 0.00 0.03 0.03 0.12	0.139 0.139 0.139 0.154 0.154 0.155 0.155 0.155 0.155	-0.09 0.01 0.01 0.01 0.01 0.02 0.02 0.03 0.03 0.03 0.04
5 YR EARN	0.00 0.00 0.024 0.00 0.035 0.035 0.035 0.035 0.035 0.035 0.035	0.27 0.27 0.15 0.19 0.19 0.00 0.10 0.00 0.01 0.03 0.03	0.07 0.02 0.32 0.34 0.34 0.34 0.34 0.31 0.31
P/B	0.53 0.10 1.01 0.37 0.10 0.10 0.10 0.15 0.01 0.01 0.01 0.01	0.56 0.36 0.36 0.37 0.17 0.17 0.29 0.29 0.29 0.29 0.29 0.29 0.29 0.29	0.45 0.51 0.35 0.35 0.30 0.16 0.12 0.12 0.12 0.15
REL RET	00000000000000000000000000000000000000	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.26 0.42 0.42 0.58 0.19 0.17 0.17 0.10 0.10
EVAR	0.00 0.29 0.59 0.35 0.03 0.01 0.01 0.00 0.01	0.13 0.11 0.11 0.13 0.23 0.25 0.25 0.09	0.09 0.05 0.08 0.22 0.17 0.28 0.28 0.28 0.28 0.21 0.00 0.15 0.00
MVAR	0.547 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	0.59 0.72 0.72 0.32 0.32 0.28 0.28 0.28 0.28	0.35 0.35 0.35 0.37 0.37 0.037 0.017 0.017
EQUITY BETA	11.22 11.22 11.22 11.22 11.22 11.22 11.26	11.222223322332233223322332233223332233	11.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1
R2	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	00000000000000000000000000000000000000	00000000000000000000000000000000000000
EQUITY ALLOC.	68 87 77 70 88 87 77 71 87 87 87 88	2000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8888950599889505998
OTR. PORT. T/O	63 77 77 60 60 71 83 27 27 12 55 40 41	4886653344444444444444444444444444444444	222 222 223 233 244 242 242 242 242 242
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 6/30/85 6/30/85 12/31/84 9/30/84 6/30/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/85 12/31/85 9/30/85 6/30/85 6/30/84 12/31/84 12/31/84 12/31/84
MANAGER NAME	FORSTMANN-LEFF	HELLMAN JORDAN	IDS ADVISORY

FINL	1721 1721 1721 1721 1721 1721 1721 1721	227 227 227 227 227 227 227 227 227 227	11000000000000000000000000000000000000
ELD F	22	28888888444488 842288848844448 0000000000	669 0 0 2 4 4 2 2 0 0 0 2 5 5 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
YIE	000000000000000000000000000000000000000	000000000000000000000000000000000000000	00000000000000000000000000000000000000
E/P	0000000000000000	0000000000000	
GROW	00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00	0000000000000 	-0.05 -0.04 0.16 0.12 0.12 0.15 0.07 0.07 0.77
SIZE	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	11.00000000000000000000000000000000000	0.67 0.54 0.55 0.55 0.73 0.88 0.36 1.01 1.29
5 YR EARN	000000000000000000000000000000000000000	00.22 00.122 00.123 00.216 00.35 00.35 00.35 00.55 00.55 00.55	00000000000000000000000000000000000000
P/B	00000000000000000000000000000000000000	40.00000000000000000000000000000000000	0.559 0.739 0.739 0.059 0.059 0.059 0.829 0.829
REL	0.000000000000000000000000000000000000	00000000000000000000000000000000000000	0.11.1.1.1.0.0.0.0.0.0.0.0.0.0.0.0.0.0.
EVAR	000000000000000000000000000000000000000	-0.01 0.00 0.01 0.01 0.01 0.01 0.01 0.01	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0
MVAR	00000000000000000000000000000000000000	0.17 0.17 0.27 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.0	-0.15 -0.11 -0.12 0.19 0.25 0.32 0.32 0.77 0.77
EQUITY BETA	1.06 1.00 1.10 1.11 1.11 1.21 1.21 1.13	22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.12.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.11.22.12.1	11.11.11.11.11.11.11.11.11.11.11.11.11.
R2	000000000000000000000000000000000000000	00.886 00.886 00.886 00.886 00.886 00.886 00.886 00.886	448 000 000 000 000 000 000 000 000 000
EQUITY ALLOC.	88 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	66666666666666666666666666666666666666	79 83 83 84 82 75 87 89 87 83
OTR. PORT. T/O	201122 2012222222 201222222222222222222	1111 11 11111 12417423464700	2455645 5466269 910077688971992
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/85 9/31/85 12/31/85 12/31/84 6/30/84 6/30/84 6/30/84	6/30/87 12/31/86 12/31/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84	6/30/87 3/31/87 12/31/86 9/30/86 3/31/85 12/31/85 12/31/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	ENT ADVISERS	& COMPANY	NE CAPITAL
M	INVESTMENT	LIEBER	Peregri ne

FINL	00000000000000000000000000000000000000
YIELD	00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00.00 00
E/P	-0.30 -0.11 -0.11 -0.01 -0.02 -0.02 -0.17 -0.13 -0.13 -0.13
GROW	0.65 0.16 0.02 0.13 0.15 0.15 0.09 0.02 0.03
SIZE	0.70 0.023 0.023 0.36 0.36 0.36 0.36 0.54 0.35
5 YR Earn	0.017 0.017 0.017 0.019 0.013 0.017 0.017 0.018 0.016 0.016
P/B	0.05 0.05 0.01 0.01 0.02 0.02 0.03 0.03 0.05 0.05 0.05
REL RET	0.03 0.06 0.08 0.22 0.12 0.12 0.12 0.01 0.01 0.01 0.01
EVAR	0.16 0.16 0.01 0.03 0.37 0.21 0.02 0.02
MVAR	0.54 0.38 0.38 0.38 0.74 0.53 0.53 0.53
EQUITY BETA	1.25 1.25 1.25 1.25 1.25 1.25 1.25 1.31 1.31
R2	0.92 0.93 0.93 0.93 0.93 0.75 0.75 0.75 0.75 0.75 0.75 0.75 0.75
EQUITY ALLOC.	86 73 73 74 74 78 78 78 78 31 31
OTR. PORT. T/0	103 103 103 103 103 103 103 103 103 103
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	DELL & REED

WADDELL

### TABLE A-5

# EXTERNAL EQUITY MANAGERS

# SECTOR WEIGHTING HISTORICAL PROFILE

	TC PC MA DATE VA	AVG. EXT. MANAGERS 6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/86 12/31/85 9/30/85 6/30/85 3/31/84 9/30/84 6/30/84 12/31/84	6/30/87 120, 3/31/87 120, 12/31/86 101, 9/30/86 96, 6/30/86 112, 3/31/86 103, 12/31/85 86, 3/31/85 63, 6/30/85 63, 6/30/85 63, 12/31/84 54, 9/30/84 53,
	TOTAL PORTFOLIO MARKET VALUE		120,786,460 120,744,512 101,957,413 96,875,274 112,733,180 103,958,164 86,744,768 73,092,544 63,144,042 57,886,615 54,018,782 54,018,782 54,018,782 54,018,782 51,737,228
	CAP GDS	4 W W W W W W W W W W W W W W W W W W W	1.0 1.3 1.9 1.7 1.7 1.7 1.7 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3 1.3
	CONS	$\alpha$	1100.22 23.05 1100.22 1100.33 1100.33 1100.33 1000.49
	CONS	22222222222222222222222222222222222222	4444348483 6.4468483 6.669 7.669 7.669 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.699 7.6
EQUITY SECTOR	ENER	44mmunr4mmunw4mm 0mr0414u10mmurc0	3.56
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SECTOR WEIGHTS	MAT 6 SERV	110 110 110 110 110 110 110 110 110 110	1110 1224 1236 1236 1236 1336 1336 1336 1336 1336
	TECH	22222222222222222222222222222222222222	2222 8222 11222 12322 12322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13322 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 1322 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 1322 13222 13222 13222 13222 13222 13222 13222 13222 13222 13222 1322
	TRAN	wwwwworrrand oucnwaananana	2.20 2.30 1.30 1.00 1.00 1.00 1.00 1.00 1.00 1
	UTIT	00 mm mm mm m 4 mm m 9 m m o m m 4 o o o c 4 d m	2.29

UTIL		22.23.3.15.17.17.17.17.17.17.17.17.17.17.17.17.17.	
TRAN	5.7 11.0 11.0 8.7 7.1 7.6 8.0 8.0 9.2 10.4 13.1	3.5 3.5 11.0 11.5 11.3 11.7 11.7	
TECH	10.5 10.5 10.5 10.6 10.6 10.6 10.6 10.6 10.6 10.6 10.6	2222 2222 2020 1000 1000 1000 1000 1000	10.1 10.1 10.3 10.3 10.3 30.3 335.9 25.9 25.9
MAT 6 SERV	11. 6 1. 0 1	0.000000000000000000000000000000000000	8 1 1 2 2 2 1 1 2 2 2 2 2 2 2 2 2 2 2 2
FINL	16 20 20 20 20 20 20 20 20 20 20 20 20 20	257 257 257 257 258 258 258 258 258 258 258 258 258 258	113.5 120.3 120.3 120.3 10.0 10.0 10.0 10.0 10.0 10.0 10.0 1
ENER	4.6	0 W 4 4 4 W U	7.5
CONS	33333333333333333333333333333333333333	118.6 119.7 111.1 119.2 119.2 119.2 119.2 119.2 119.6 119.6 119.6	48848888888888888888888888888888888888
CONS	υν 4 κ κ 4 4 τ α φ α α α α τ τ τ τ τ τ τ τ τ τ τ τ τ	01448087	5.8 10.1 8.1 8.1 7.7 7.0 9.0 10.1 10.1 10.1
CAP	υ ω ω ω α α α α α α α α α α α α α α α α	0 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	1112 1112 1100 1000 1000 1000 1000 1000
TOTAL PORTFOLIO MARKET VALUE	136,207,599 130,165,259 102,208,699 97,177,251 110,202,737 104,093,860 87,252,311 74,094,296 65,072,829 58,738,405 52,332,767 51,653,441 48,457,996 47,427,119 52,725,699	132,802,200 126,160,277 107,294,817 86,368,324 90,128,302 90,652,277 79,304,850 75,450,430 70,1177,266 63,402,269 60,461,938 55,295,358 56,896,258	82,736,116 81,802,425 65,559,574 62,163,502 68,576,473 64,120,062 54,452,525 49,026,413 9,759,880 9,759,880 9,759,880 9,759,880 9,759,880 9,759,880 9,759,880
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 3/31/85 9/30/85 6/30/85 6/30/84 6/30/84 12/31/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 3/31/84 9/30/84 6/30/84 6/30/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 12/31/85 12/31/85 6/30/85 6/30/84 6/30/84
MANAGER NAME	ALLIANCE CAPITAL	BEUTEL GOODMAN	BMI CAPITAL

UTIL	1.1 1.1 6.3 3.7 3.7 3.1	1.4 1.7 1.7 1.0 1.0 1.0 1.2 1.2 1.7	2000   1221   000 HE
TRAN	45000000000000000000000000000000000000	4046414460941 661466666666666666666666666666666666	87.088111122.001 447.004.232.001 6.004.001
TECH	25.0 10.6 18.9 23.7 10.1 11.0 11.0 11.0 11.0 12.4 18.3	34.0 231.3 231.3 201.3 13.8 14.5 12.3 12.3 12.3 13.8 14.3	4 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
MAT 6 SERV	48001112 01112001 2007 672 011111 1807 674 146 740 48	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	30 2290 2290 2360 2360 230 230 230 230 230 230 230 230 230 23
FINE	222 116.2 196.7 196.7 225.2 225.3 225.3 3.9	222 231.7 222.8 233.5 26.9 26.9 116.0 116.4 116.5	11.1 66.1 7.6 7.6 112.6 118.8 118.8 118.8 118.8
ENER	0.9		ww.u.u.u.u.u.u.o.o.o.u. o.o.o.o.u.o.u.u.o.o.o.u.
CONS	22222222222222222222222222222222222222	2222 2222 2222 2222 2222 2223 2323 232	231.0 233.0 233.0 15.0 6.5 20.3 20.3
CONS	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	11 10 10 10 10 10 10 10 10 10 10 10 10 1	WWW     W@@@@@\\\\\\\\\\\\\\\\\\\\\\\\\\
CAP	1 1 2 1 1 1 2 1 1 1 2 1 1 1 1 1 1 1 1 1	11.3.9	, , , , , , , , , , , , , , , , , , ,
TOTAL PORTFOLIO MARKET VALUE	107,438,093 105,717,837 88,281,072 85,396,871 95,703,997 87,886,861 73,996,082 63,626,068 66,383,632 61,436,421 55,396,358 53,550,733 51,218,131 52,083,507	102,296,573 101,035,689 78,099,466 74,466,800 82,829,526 71,819,754 60,551,842 64,181,384 59,732,797 59,732,797 59,732,797 59,732,797 59,732,797 59,732,797 59,732,797	101,936,871 98,002,073 81,868,013 78,677,066 86,330,923 82,520,514 73,389,199 61,953,36 61,953,36 62,742,678 58,967,426 55,887,710 50,388,386 51,864,720
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 12/31/85 12/31/84 9/30/84 6/30/84 6/30/84 12/31/84 12/31/84	6/30/87 12/31/86 12/31/86 9/30/86 6/30/86 12/31/85 12/31/85 12/31/84 9/30/84 6/30/84 6/30/84 12/31/84 12/31/84
MANAGER NAME	FORSTMANN-LEFF	HELLMAN JORDAN	INVESTMENT ADVISERS

UTIL	2.7 3.6 113.0 10.8 10.8 115.1 115.0 105.0 105.0 105.0	00.17 11.22 11.22 11.22 11.22 11.22 11.22	118.22 113.20 112.23 112.33 113.45 6.113.45
TRAN	7.47.7 112.1 12.21 12.22 12.27 12.44 16.0 6.0	811284888644118	K4470.0000 714 H451 H 1.07.00000 7.14 H451 H
тесн	19.6 18.5 7.8 5.8 6.5 113.9 114.0 115.2 115.2	8.8 7.7 7.7 10.0 11.0 11.0 11.0 11.0 11.0 1	116.11 10.17 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18 11.18
MAT & SERV	23.0 23.0 23.4 20.0 110.0 10.0 10.0 10.0 10.0 10.0 10.	22 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4.8 111 111 111 111 111 111 111 1
FINL	10.01 10.09 10.09 11.00 11.00 11.00 11.00 11.00 11.00	33. 44. 44. 47. 41. 41. 42. 43. 43. 43. 43. 43. 43. 43. 43	113.0 111.3.0 101.1 8.3.1 9.3.4 1.0 3.2 1.0
ENER	11.2.7 7.5.5 8.2.4.4.8.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1		
CONS	228 22255555 232555555 2525555 253555 253555 253555 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 25355 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 2535 253	200 200 200 200 200 300 300 300 300 300	22 4 4 4 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
CONS	35.0 11.1 12.1 10.1 10.1 10.1 10.1	08867778778878844 180464708068847	7 8 8 8 6 7 8 8 1 4 4 1 4 4 1 8 8 4 1 1 1 1 1 1 1 1
CAP GDS	22222	8889494484848 8408748949899	88 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
TOTAL PORTFOLIO MARKET VALUE	115,535,096 111,432,245 91,035,628 87,085,769 96,881,914 90,164,763 76,939,408 64,292,295 68,292,295 68,292,295 57,153,006 57,153,006 57,153,006 57,006,968	47,687,801 48,385,863 40,294,436 40,257,595 44,505,476 40,102,680 35,197,559 30,715,520 31,313,770 29,544,589 26,473,866 25,807,665 23,927,529 24,261,218 11,159,936	105,285,388 103,857,724 88,571,840 84,825,995 89,081,403 82,085,372 72,758,648 29,610,673 27,145,424 25,188,312 25,685,954 10,385,041
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 6/30/84 6/30/84 12/31/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84 12/31/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 3/31/86 12/31/85 9/30/85 9/30/85 6/30/85 12/31/84 9/30/84 6/30/84
MANAGER NAME	IDS ADVISORY	LIEBER & COMPANY	PEREGRINE CAPITAL

ULIE	1.11	112.4 112.4 113.2 19.3 6.1	11122 1122 1122 1122 1123 1123 1123 112
TRAN	, a o o o o		
TECH	04.08.47	112.0 113.0 117.8 117.8 117.8	11111111111111111111111111111111111111
MAT & SERV	20.8 15.3 16.1 14.6 21.7	11825 1282 1283 1002 1110 1110	4.0001111111111111111111111111111111111
FINE	000000	155.3 114.3 114.3 125.0 33.9	44444444444444444444444444444444444444
ENER		1   3   2255       3   2255       3   4151	00000000000000000000000000000000000000
CONS	9944.9	13.0 17.0 18.8 114.5 119.7 225.7 21.4	22 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
CONS		32.0 32.0 32.0 32.0	4 W W W 4 4 4 4 4 W W 4 4 W 4
CAP GDS	411444	• • •       •   • •	4 4 4 4 4 4 4 4 4 4 4 70 10 10 10 10 10 10 10 10 10 10 10 10 10
TOTAL PORTFOLIO MARKET VALUE	141, 451, 836,	95,498,169 82,027,227 74,328,144 29,531,769 27,604,382 26,234,116 25,856,251 25,895,564 25,833,644 11,409,742	
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86	3/31/86 12/31/85 12/31/85 6/30/85 3/31/85 12/31/84 6/30/84 12/31/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/86 9/30/85 6/30/85 9/30/84 9/30/84 9/30/84
MANAGER NAME	WADDELL & REED		WILSHIRE 5000

### **EXTERNAL EQUITY MANAGERS**

# HISTORICAL PERFORMANCE SUMMARY

40 89

	10 87	20 87	30 87	40 87	10 88	20 88	30 88	40 88	10 89	20 89	3Q 89
FRED ALGER Equity Total Fund	22.3% 18.4	9.0-									
ALLIANCE CAPITAL Equity Total Fund	28.8	<b>4.4</b> .6									
Equity Total Fund	18.6 17.6	5.3									
BMI CAPITAL Equity Total Fund PORSTMANN-T.FFF	25.8 24.8	1.2									
Equity Total Fund	25.7 19.8	2.1									
Equity Fotal Fund	30.2	1.8									
IDS ADVISORY Equity Total Fund	23.1 22.4	3.9									
INVESTMENT ADVISERS Equity Total Fund LIERER & COMPANY	24.9	<b>4.4</b>	,								
Debectors Community	21.2 20.1	-1.4									
Firefully  Equity  Total Fund	21.8	1.5									
Andropell & Nebr Equity Total Fund	23.0 18.4	2.6									
Equity Total Fund	23.6 21.0	2.9									
MARKET INDICES Wilshire 5000 S&P 500 91 Day T-Bills	21.2 21.3 1.4	3.3 5.1 1.4									

(Previous historical performance data can be found on the following page).

### TABLE A-6

# EXTERNAL EQUITY MANAGERS HISTORICAL PERFORMANCE SUMMARY

40 86	5.78 5.3	5.2	-1.2	5.5 5.5	5.7 3.4	5.2	<b>4.4</b> 8.5	4.9	0.3	5.2	6.2 5.1	4.6	4.0 4.0 4.0
30 86	-14.78 -14.1	-11.9	-4-8 -4.2	-9.7 -9.4	-16.0	-10.7	-10.6	-11.1 -8.9	-9.5 -9.5	-5.7	-8.3	-1.4 -8.6	-7.7 -7.0 1.4
20 86	9.08	6.1 5.9	9.0-	7.2	10.1	<b>4.</b> 0	8.1	5.3 4.6	11.8	2.1	2.4	5.0	5.8 6.0 1.6
10 86	21.2% 19.8	20.0 19.3	15.7	18.6	20.8 18.8	16.1	18.2	14.7	13.8 13.9	7.7	19.7	16.6	14.4 14.1 1.8
40 85	20.08 18.7	19.2 17.8	12.5	19.4	21.5 16.3	19.4 18.6	20.5	20.5 18.5	15.2	15.5	18.4	17.7	16.8 17.3 1.8
30 85	-4.78 -4.6	-3.6	-9.0 -8.6	-9.9 -2.4	-5.4	-5.9 -5.6	-5.9 -5.9	-7.8 -7.2	-1.7	0.4	-5.4	-5.7 -4.5	-4.3 -4.1 1.9
20 85	10.1% 9.1	11.5	8.1	-0.7	9.8 4.1	9.5	10.7	7.1	6.3	10.7	8.7	88	7.5
10 85	7.38	13.1	12.1	10.5	12.6	10.0	9.2	6.6	13.8 11.6	9.5	8.1	9.8 2.4	10.3 9.2 2.1
40 84	0.2%	1.3	5.1	2.2	3.7	4.4.6	3.2	5.8	2.6	-2.1	1.5	2.2	1.3
30 84	8.3%	7.1	10.1 9.3	ее 6.4.	7.5	9.6	11.4	11.3	8.9 7.9	5.3	1.6	8.0	9.2
20 84	-4.1% -3.5	22	-2.8 -2.8	2.1	-2.8	-4.8 -3.9	0.0	-3.0 -2.8	-1.3	-3.2	-10.3 -1.3	-2.7	12.8
10 84	-8.18 -7.0	-11.2 -10.1	-0.7	-14.4 -14.5	-8.3	-3.1	-8.4 -7.3	-5.8 -4.9	-10.2 -7.3	-8.8 -7.4	-14.0 -2.2	-7.5 -5.9	4.2 4.4
40 83	-1.08	-0.6 4.0-		-6.0 -6.1	-1.0	-0.9	9.0-	1.5	1.7	-6.0	-9.3	-1.5	-1.0 0.4 2.3
30 83	-3.5% -3.4	-8.7	3.4	-7.8 -7.7	-1.7	-9.5	-5.6	-2.9	-2.4	-3.6 -2.6	-4.7	-5.6 -4.5	-0.9 -0.1 2.4
20 83	13.9% 13.1	14.3	13.9 8.7	14.4	11.2	10.0	14.3	11.6	16.6	19.6	30.2	12.1	13.0 11.1 2.2
	FRED ALGER Equity Total Fund	Abliance Carifab Equity Total Fund	BEUIEL GOODMAN Equity Total Fund	BMI CARITAL Equity Total Fund	FORSTMANN-LEFF Equity Total Fund	Eduity Equity Total Fund	IDS ADVISORI Equity Total Fund	INVESTIGENT ADVISERS Equity Total Fund	Libber & Comrani Equity Total Fund	Ferential Caritan Equity Total Fund		Equity Total Fund	MARKET INDICES Wilshire 5000 S&P 500 91 Day T-Bills

### BOND MANAGER PORTFOLIO STATISTICS GLOSSARY

Like the preceding equity manager portfolio statistics glossary, this bond manager portfolio statistics glossary is designed to define terminology used in evaluating a bond manager's investment philosophy, risk characteristics and performance data.

Qtr. Port. Turnover

- the manager's total bond sales during the quarter divided by the average value of the manager's bond portfolio over the quarter.

# of Issues

- the number of different bond issues held in the manager's portfolio.

Bond Allocation

- the percent of the manager's total portfolio invested in bonds.

Coupon

- the annual interest payment received on the manager's total portfolio stated as a percent of the portfolio's face value.

Current Yield

- the annual interest payment produced by the manager's total portfolio stated as a percent of the portfolio's market value.

Yield to Maturity

- the compounded annualized return that the manager's total portfolio would produce if it were held to maturity and all cash flows were reinvested at an interest rate equal to the yield to maturity.

Duration

- a measure of the average life of the total portfolio. Duration is a weighted average maturity whereby the time in the future that each cash flow is received is weighted by the proportion that the present value of the cash flow contributes to the total present value (or price) of the total portfolio.

Term to Maturity

- also a measure of the average life of the total portfolio. Term to maturity is the number of years remaining until the average bond in the portfolio makes its final cash payment. Quality Weightings

- refers to the average rating given the total portfolio's securities by Moody's Corp. A security's rating indicates the financial strength of its issuer and other factors related to the likelihood of full and timely payment of interest and principal.

Sector Weightings

- refers to the sectors of the bond market in which the manager has positioned his/her bond portfolio.

TUCS Median

- the median manager within a subsample of the TUCS universe that is restricted to fixed income managers investing in portfolios with quality and duration characteristics similar to those that are required of the SBI's bond managers.

TABLE A-7

EXTERNAL FIXED INCOME MANAGERS PORTFOLIO STATISTICS HISTORICAL SUMMARY

TERM TO MAT.	110.09 110.00 110.00 110.00 88.77 88.88	4444444008020 	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
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AVERAGE QUALI TY	AAA AAA AAA AAA AAA AAA AAA AAA AAA	AAA AAA AAA AAA AAA AAA AAA AAA	AAA AAA AAA AAA AAA AAA AAA AAA AAA
YIELD TO MAT.	8888999320110.66888	88.8 88.0 88.3 88.3 10.1 11.7 12.6	8.2 7.5 7.5 7.5 8.3 8.3 10.2 11.0 12.2
CURRENT YI ELD	888.4 99.2 100.0 100.0 110.8	7.8888888888999989998989899999999999999	88.1. 9.9.4. 100.2. 100.2. 111.4.
COUPON	88 8 9 9 9 10 10 10 10 10 10 10 10 10 10 10 10 10	$ cute{cute} $ $ cut$	7 8 .0 10 .0 11 .0 11 .1 11 .6 11 .6
BOND ALLOCATION	9999999998 8449999999998	1 0000000000 100000000	00000000000000000000000000000000000000
# OF BONDS	464446666222 460106646226	19 22 22 22 22 10 10 10 10	44444500000111 999484757495
QUARTER PORTFOLIO T/O	4 E E E E E E E E E E E E E E E E E E E	15 11 17 10 10 10 10 10	3 5 5 5 5 6 7 7 8 7 8 7 8 8 7 8 7 8 8 7 8 8 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 6/30/85 12/31/84 9/30/84	6/30/87 3/31/87 12/31/86 6/30/86 6/30/86 3/31/86 12/31/85 6/30/85 6/30/85 12/31/84 9/30/94	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 3/31/85 9/30/85 6/30/85 12/31/85 12/31/85 9/30/85
MANAGER NAME	AVG. EXT. MGRS	INVESTMENT ADV.	<b>LEHMAN MGMT.</b>

TERM TO MAT.	8 112.1 111.0 9 9 9 7.0 6 4 7.0 7 3 4 9 9 9 7.0	111.0 110.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0	8	13.22 10.32 10.32 10.32 10.32 10.33 10.32
DURATION	N40NN4NN40UU 4000N4UO0L0U	www.vvvvvavvv 40.vvvvvvvavvvv 40.vvvvvvvvvvvvvvvvvvvvvvvvvvvvvvvvvvvv	<b>ቆ</b> ሮች ቀጣ	იღიიღიღიდი urrance
AVERAGE QUALI TY	A A A A A A A A A A A A A A A A A A A	888 888 888 888 888 888 888 888 888 88	A A A A A A A A A A A A A A A A A A A	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
YIELD TO MAT.	8 2 8 2 8 8 2 8 8 9 8 9 8 9 8 9 9 9 9 9	88.38 88.33 89.33 111.5 111.55 5.55 5.55	10.8 8.1 10.3 9.8 10.0 10.5 11.3 12.3	9.2 8.3 9.0 9.0 10.0 11.1 12.1 12.1
CURRENT YIELD	8.7 9.9 9.3 10.0 10.0 11.1	88888888888 88.3.0 110 88.3.3 89.3.3	9.01 10.28 10.28 10.3 10.3 11.3	9.0 8.3 9.1 9.0 10.1 11.0 11.5 11.5
COUPON	9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	7.8 8.7.7 9.6 8.6 4.0 111.1 8.6	00 11 11 11 11 11 11 11 11 11 11 11 11 1	88888888888888888888888888888888888888
BOND ALLOCATION	99899999999999999999999999999999999999	93 100 100 100 100 100 100 100 99	933 944 96 96 96 96	944 95 90 95 87 88 87 80 80
# OF BONDS	7440000044440 90000404440	18 118 134 17 17 10 10 10	664 51 51 51 51 51 52 53 53 53 54 51 54 51 54 51 54 54 54 54 54 54 54 54 54 54 54 54 54	04444460000000000000000000000000000000
PORTFOLIO T/0	55 30 30 71 73 75 83 83	107 1174 427 89 89 118 330 105	268 1124 120 120 133 133	4 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
QUARTER DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 3/31/85 9/30/85 6/30/85 12/31/84 9/30/85	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/85	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 3/31/85 9/30/85 6/30/85 12/31/85 9/30/85 9/30/85
MANAGER NAME	MILLER ANDERSON	MORGAN STANLEY	Peregri ne	WESTERN ASSET

# EXTERNAL FIXED INCOME MANAGERS SECTOR WEIGHTING HISTORICAL PROFILE

	CASH	7669144545677	866745511110	88 98 11 11 11 11 11 11 11 11 11 11 11 11 11
	MISC	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	0000000000	0000000000
	MTGS	26666666664444444444444444444444444444	<b>∞</b> • • • • • • • • • • • • • • • • • • •	175 175 175 175 175 175 175 175 175 175
des	TRAN	HHHHHOOOOOH	0000000000	0000000000
GHTIN	FIN	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	960111195 90000000000000000000000000000000	L2LLL0LL4000
QUALITY WEIGHTINGS	UTIL	00m00000000000000000000000000000000000	0 0 0 0 0 0 0 1 3 3 1	00000000000000
	IND	110 1120 1225 1325 130 130 130 130 130 130 130 130 130 130	0 0 0 0 0 0	014410 024410 000000
	ZERO	000000000 <del>444</del> 5	10 10 10 10 10 10 10	00000000000
	AGCY	108211335	90000000000000000000000000000000000000	0 0 0 0 1 1 1 1 1 3 1 1 3
	GOVT	0 3 3 4 4 3 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	010448000000000000000000000000000000000	66 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
	OTHER	ಬಟ <b>ಗಟಟಟಗುಗ</b> 4400	0000000000	1000000000
	BAA	N 4 W W W W W W A W W	0000000000	000000000
	ď	111 112 100 100 100 100 100 100 100 100	441 113 114 00 00 00 00	111 122 147 160 177 177 177 177 177 177 177 177 177 17
	AA	15 15 15 15 15	047 11 20 20 30 444 40 80 80 80 80 80 80 80 80 80 80 80 80 80	<b>000044000000</b>
O	AAA	76 77 74 78 79 81 81 77 79	988788999877 9814999877	88 880 880 889 890 890 890 890
TOTAL PORTFOLIO MARKET	VALUE		42,121,121 42,655,770 42,094,854 40,731,041 39,301,944 38,786,845 36,766,845 34,573,707 33,794,148 30,397,636 27,932,974	235,159,610 238,321,758 229,994,337 223,483,722 220,998,995 207,462,430 194,774,253 190,808,742 177,3831,628 162,737,117
	DATE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/85	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84
A A A A A A A A A A A A A A A A A A A	NAME	AVG. EXT. MGRS.	INVESTMENT ADV.	<b>LEHMAN MGMT.</b>

GEORI		TOTAL PORTFOLIO MARKET	'nō	QUALITY	WEIG	ei ghti ngs	ß				SECTO	SECTOR WEIGHTINGS	HTING	Ø				
Y a	DATE	VALUE	AAA	¥	~ <b>~</b>	BAA	отнек	GOVT	AGCY	ZERO	QNI	UTIL	FIN	TRAN	MTGS	MISC	CASH	
MILLER ANDERSON	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	248,119,545 252,209,582 245,302,600 222,348,832 217,656,629 217,291,031 208,552,908 191,849,284 183,857,869 173,961,916 169,696,156	68 72 71 71 71 71 68 69 81	5 2 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7 E 9 C 8 C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C F S C	<b>Რ</b> Ს Ს Რ Დ Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს Ს	115 116 118 118 118 0	7848338437 784833843 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 78483 7848 7848	0000000000	10000000470	8079888888	0000000000	17 3 6 6 6 8 8 8 8 112 17 17	HH000000000	0044004400 7055064400 70550	00000000000	2 4 4 8 8 1 8 1 9 1 9	
MORGAN STANLEY	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/85	198,820,186 246,865,703 239,857,185 229,631,966 222,763,940 225,686,690 208,381,895 193,513,567 188,907,479 173,106,782 179,106,782	000000000000000000000000000000000000000	0000000000	00000000000	0000000000	0000000000	00000044446074 4000010100040	000000000000000000000000000000000000000	27	0000000000	0000000000	00000000000	00000000000	25 25 33 33 33 33 33 33 33 33 33 33 33 33 33	0000000000	10000007	
	8 / O C	114601460	>	>	>	<b>-</b>	<b>-</b>				•	•	•	•	•	•	4	
P EREGRI NE	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/85 9/30/85 6/30/85 12/31/84 9/30/84	112,206,244 114,089,715 111,810,642 108,237,995 104,370,666 100,139,659 95,186,493 92,417,709 86,259,088 84,387,890 79,887,650	44444466666666666666666666666666666666	118 118 113 113 113	228 229 229 229 248 248	RV 400000 V W 44	00000000000	7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0000000000	0000000000	11121 1222990244000	010000000000	333 330 330 330 330 330	HH00000000	00004444604446 04117110820786	11111111111111111111111111111111111111	L 8 9 4 6 6 4 6 6 4 6 6 6 6 6 6 6 6 6 6 6 6	
WESTERN ASSET	6/30/87 3/31/87 12/31/86 9/30/86 6/30/86 12/31/86 12/31/85 6/30/85 6/30/85 12/31/84 9/30/84	253,510,478 262,481,416 255,942,435 244,004,935 238,657,259 235,514,306 220,363,561 201,666,058 197,929,627 181,426,695 177,328,832 165,957,816	64 69 75 74 74 69 69	11 12 12 12 13 14 15 16 16 16 16 16 16 16 16 16 16 16 16 16	2111 2211 222 232 244 263 263 263 263 263 263 263 263 263 263	11111 111111 1111111111111111111111111	0 1 1 1 3 4 4 6 3	110112	7 111 133 111 111 16	000000000000000000000000000000000000000	119 120 120 120 130 130 130	110 110 110 110 110	H4744660004	<b>ころりよみよししししの</b> で	WW 444744 7467 90 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	O M H M O O O O O O 4 4	13 13 13 13 13 13 13 13 13	

TABLE A-9

# EXTERNAL FIXED INCOME MANAGERS HISTORICAL PERFORMANCE SUMMARY

40 84 30 84	8.8% 11.8% 8.8 11.8	7.7 9.6 6.8 8.7	7.5 7.7		6.0 7.7 5.6 6.9	8.0 11.8 6.8 10.8		7.5 8.6
10 85	1.98	2.0	22.55	1.5	2.3	Ø Ø <b>4.</b> €	2.1	2.2
20 85	9.48	8.7	6.0 5.7	6. 1.	7.3	10.7 9.1	8.5	6.8
30 85	2.5%	2.1	44 44	2.5 4.5	3.1	1.9	2.8	2.0
40 85	6.5%	6.6 6.5	8.8	7.7	5.2	10.7	8.1	7.8
10 86	6.2% 5.9	6.5	44 4.5	8 8 3 3 5	4.3	7.4	6.4 4.2	7.9
20 86	0.0 0.0	1.2	0.5	-2.1 -1.3	0.5	0.9	1.7	1.1
30 86	2.58 2.4	3.0	2.2	3.1	3.6	2.3	2.8	2.5
40 86	2.8%	2 2 . 8	10.6 10.3	44 6.3	е е 4.е.	5.0	5. 2.	3.3
10 87	1.08	1.0	3.2	3.1	2.2	2.6 2.6	2.3	1.3
20 87	6.0-	-1.7	-2.0	-5.6	-1.9	-3.9 -3.4	-2.8	-1.6
INVESTMENT ADVICEDS	Fixed Income Total Fund	LEHMAN MANAGEMENT Fixed Income Total Fund	MILLER ANDERSON Fixed Income Total Fund	MORGAN STANLEY Fixed Income Total Fund PEREGRINE CADITAL	Fixed Income Total Fund	WESTERN ASSET Fixed Income Total Fund	SBI FIXED INCOME AGGREGATE Fixed Income Total Fund	MARKET INDEX Salomon Broad Bond Index

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### PORTFOLIO STATISTICS

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STATE OF MINNESOTA
STATE BOARD OF INVESTMENT
COMPOSITION OF STATE INVESTMENT PORTFOLIOS BY TYPE OF INVESTMENT
MARKET VALUE JUNE 30, 1987
(in 000's)

	CASH AND SHORT TERM	BONDS	Sq	STC	STOCKS	ALTERNATIVE	
	SECURITIES	INTERNAL	EXTERNAL	INTERNAL	EXTERNAL	ASSETS	TOTAL
BASIC RETIREMENT FUNDS: TEACHERS RETIREMENT FUND	\$ 120,391 5.728	· 0 ·	\$ 446,087 21.20%	-0 - 	\$ 1,306,248 62.078	\$231,650 11.01%	\$ 2,104,376 100%
PUBLIC EMPLOYEES RETIRE. FUND	77,991 5.56%	-0-	298,123 21.24%	0-	872,412 62,17%	154,813 11.03%	1,403,339
STATE EMPLOYEES RETIRE. FUND	63,620 5.73%	-0-	235,455 21.20%	-0-	689,391 62.06%	122,270	1,110,736
PUBLIC EMP. POLICE & FIRE PUND	26,912 6.22%	-0-	91,231 21.09%	-0-	267,110 61.74%	47,375 10,95%	432,628 100%
HIGHWAY PATROL RETIRE. FUND	4,669 5.72%	-0-	17,302	0-	50,663 62.07%	8,985 11.01%	81,619 100%
JUDGES RETIREMENT FUND	233	-0-	941	-0-	2,776 62,54%	489 11.01%	4,439 100%
POST RETIREMENT FUND	359,481 8,998	2,965,262 74.18%	-0-	672,661 16.83%	-0-	-0-	3,997,404 1008
MINNESOTA SUPPLEMENTAL FUNDS: INCOME SHARE ACCOUNT	25,907 12.09%	59,078 27.58%	-0-	30,901 14.43%	98,303 45,908	-0-	214,189 100%
GROWTH SHARE ACCOUNT	26 0.03%	-0-	0	21,442	69,013 76.27%	-0-	90,481 100%
MONEY MARKET ACCOUNT	76,927 100%	-0-	0	-0-	-0-	.01	76,927 100%
BOND ACCOUNT	576 4.78%	11,474	0	-0-	-0-	0-	12,050 100%
COMMON STOCK INDEX ACCOUNT	-0-	-0-	0-	-0-	1,906	-0-	1,906
BOND MARKET ACCOUNT	-0-	-0-	799 100%	-0-	-0-	0	799 100%
GUARANTEED RETURN ACCOUNT	-0-	-0-	4,473	-0-	-0-	0	4,473 1008
MINNESOTA VARIABLE ANNUITY	148 0.098	-0-	-0-	41,401	129,054	-0-	170,603
TOTAL RETIREMENT FUNDS	\$ 756,881 7.80%	\$3,035,814 31.28%	\$1,094,411 11.27%	\$766,405 7.90%	\$3,486,876 35.92%	\$565,582 5.83\$	\$ 9,705,969 100%

360,909 100%	944,275 100%	492,810 100%	165,352	180,975	137,521 100%	7,695	43,334 100%	\$12,038,840 100%
-0-	-0-	0-	-0-	-0-	-0-	0-	-0-	\$565,582 4.70%
-0	-0-	-0-	-0-	-0-	-0-	-0-	-0-	\$3,486,876 28.96%
0.	-0-	-0-	-0-	-0-	-0	0 -	-0	\$766,405 6.378
0 -	-0-	-0-	-0	-0-	-0-	-0-	-0-	\$1,094,411 9.09%
296,845 82.25%	-0-	-0-	-0-	-0-	-0-	-0-	-0-	\$3,332,659 27.68%
64,064 17.758	944,275 100%	492,810 100%	165,352	180,975	137,521 100%	7,695 100%	43,334 100%	\$2,792,907 23.20%
PERMANENT SCHOOL FUND	TREASURERS CASH	TRANSPORTATION FUNDS	HOUSING FINANCE AGENCY	MINNESOTA DEBT SERVICE FUND	MISCELLANEOUS ACCOUNTS	TACONITE AREA ENVIR. PROTECTION	N.E. MINNESOTA PROTECTION	GRAND TOTAL

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT NET CASH FLOW AVAILABLE FOR INVESTMENT

For period of April 1, 1987 - June 30, 1987

Teachers Retirement Fund	\$ -0-
Public Employees Retirement Fund	(18,000,000.00)
State Employees Retirement Fund	(2,035,000.00
Public Employees Police & Fire	750,000.00
Highway Patrol Retirement Fund	-0-
Judges Retirement Fund	-0-
Post Retirement Fund	118,149,875.45
Supplemental Retirement Fund - Income	321,834.59
Supplemental Retirement Fund - Growth	(1,453,338.93)
Supplemental Retirement Fund - Money Market	2,270,785.10
Supplemental Retirement Fund - Bond Fund	-0-
Supplemental Retirement Fund - Index	392,356.50
Supplemental Retirement Fund - Bond Mkt.	(154,447.47)
Supplemental Retirement Fund - Guaranteed	209,436.84
Minnesota Variable Annuity Fund	\$ (938,572.05)
Total Retirement Funds Net Cash Flow	\$ 98,012,930.03
Permanent School Fund	1,163,490.37
Total Net Cash Flow	\$ 99,176,420.40

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

### TRANSACTION AND ASSET SUMMARY RETIREMENT FUNDS

	Total (000,000) (at market)	6812 6867 6751 6986 7299	7618 8049 8429 8384 8450 8715 8488 8884 8724 8772	9283 9576 9614 9383 9403 9706
t market)	Equity % of Fund	52.05 50.8 50.8 52.9 6.1.9	51.6 51.0 51.0 50.0 64.0 64.0 64.0 64.0 64.0 64.0 64.0 6	49.4 50.2 50.6 50.9 49.5
Asset Summary (at market)	Bonds % of Fund	44.8 44.6 44.8 43.1	44444444444444444444444444444444444444	444.444.55.0042.6
As	Short-term % of Fund	ଅକ୍ୟଲ୍ୟ ଅଲ୍ଡଲ୍ୟ ଅଲ୍ଲେୟ୍ୟ	NNNLL804400L NU4ULW800180	6.44.75 4.0.0 8.00
	Cash Flow	230 310 111 16	13 34 22 624 33 33 10 12	15 50 18 4 33
	Total	153 83 22 102 (51) (79)	6 28 (2) (134) 6 552 177 206 (53) (113) (20)	42 111 61 93 (133) (64)
actions	Stocks (000,000)	68 4 (10) 52 (22) (76)	13 (8) (8) (3) (131) 8 326 2 2 59 (67) (117) (3)	21 (9) (15) (136) (136) (22)
Net Transactions	Bonds (000,000)	84 79 32 50 (29)	(7) 36 1 (3) (2) (2) 145 147 14 (17) (51)	34 120 76 100 3 (42)
		July 1985 August September October November December	January 1986 February March April May June July August September October November	January 1987 February March Aprıl May June

### Tab E

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

September 22, 1987

TO: Members, State Board of Investment

Members, Investment Advisory Council

FROM: Administrative Committee

Asset Allocation Committee Equity Managers Committee

Fixed Income Managers Committee

RE: Committee Reports

The Administrative, Asset Allocation, Equity Managers and Fixed Income Managers Committees met separately during the quarter to review and discuss the agenda for the joint meeting of the Board and the Investment Advisory Council (IAC) on October 1, 1987.

Each Committee reviewed events during the last five years that have had a major impact on their respective areas of responsibility. The chair of each committee will present a summary of those discussions at the October meeting.

No other official action was taken.

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EXECUTIVE DIRECTOR HOWARD J. BICKER

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER MICHAEL A. McGRATH
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 (612) 296-3328

September 18, 1987

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Alternative Investment Committee

SUBJECT: Alternative Investment Strategy

### ALTERNATIVE INVESTMENT STRATEGY

To increase overall portfolio diversification and provide a hedge against inflation, the Investment Advisory Council's Asset Allocation Committee has recommended that 15%, or \$750 million, of the \$5 billion Basic Retirement Funds be allocated to alternative investments. Alternative investments include real estate, venture capital and resource investments where Minnesota State Board of Investment (SBI) participation is limited to commingled funds or other pooled vehicles.

The venture capital investment strategy is to establish and maintain a broadly diversified venture capital portfolio comprised of investments that provide diversification by industry type, stage of corporate development and location. To date, the SBI has committed to ten commingled venture capital funds for a total commitment of \$144.1 million.

The real estate investment strategy involves three steps. The first step calls for investment of 30-40% of the real estate portfolio in diversified open-end commingled funds. The second step calls for investment of 30-40% of the real estate portfolio in diversified closed-end commingled funds. The third step calls for investment of 20-30% of the real estate portfolio in less diversified, more focused (specialty) commingled funds. Currently, the SBI has committed \$370 million to eleven commingled real estate funds.

The strategy for resource investment requires that investments be made in resource investment vehicles that are specifically designed for institutional investors to provide an inflation hedge and additional diversification. Individual resource investments will include proved producing oil and gas properties, royalties and other investments that are diversified geographically and by type. Currently, the SBI has committed \$97.5 million to five commingled oil and gas funds.

### ALTERNATIVE INVESTMENT COMMITTEE CURRENT ACTIVITIES AND RECOMMENDATIONS

During the latest quarter, the Alternative Investment Committee conducted annual review sessions with three of SBI's real estate managers (Prudential, Equitable and Aetna). In general, all three managers are experiencing the effects of an over-built office market. Acquisition activities and investment returns have declined from last year's levels. In response, the managers have emphasized active management and improvements to existing holdings in addition to selective retail, industrial and apartment acquisitions. An investment status and performance report for each manager is included in the attached annual review summaries.

Also during the quarter, the Alternative Investment Committee considered additional investments with one of the SBI's real estate managers, AEW-State Street, and one of the SBI's venture capital managers, Kohlberg, Kravis and Roberts. The Committee also considered an investment with a new venture capital manager, Golder, Thoma and Cressey. Specifically, the Committee is recommending the Board approve a \$20 million investment in AEW-State Street Real Estate Fund V, a \$115 million additional investment in the Kohlberg, Kravis and Roberts 1987 Fund, and a \$20 million investment in Golder, Thoma and Cressey Fund III.

AEW-State Street Real Estate Fund V is a follow-on fund to a series of funds offered annually by AEW-State Street. Currently, the SBI has a \$20 million investment in AEW-State Street Fund III and a \$15 million investment in AEW-State Street Fund IV.

The Kohlberg, Kravis and Roberts (KKR) 1987 Fund is also a follow-on Fund to previous Funds offered by KKR since 1976. Currently, the SBI has a \$25 million investment in the KKR 1984 Fund and a \$50 million investment in the KKR 1986 Fund.

Golder, Thoma and Cressey (GTC) Fund III is the third Fund raised by GTC since 1980. Prior to 1980, the principals of GTC worked together at First Chicago's private equity group. GTC offers one of the most experienced venture capital staffs in the industry, in addition to proven capabilities in successfully investing, managing and

liquidating venture capital investments. A summary description of the proposed GTC Fund III investment is attached.

### FUTURE CONSIDERATIONS

Going forward, the Alternative Investment Committee agenda will include:

- Conducting annual review sessions with existing alternative investment managers
- Ongoing reviews of investment objectives, strategy, asset allocation and performance measurement
- o Considering additional investments with new and existing managers
- o Considering potential alternative investment consultants

### ALTERNATIVE EQUITY INVESTMENTS JUNE 30, 1987

FUND DESCRIPTION	OPEN - DIV. OPEN - DIV. OPEN - DIV. CLOSED - SPEC. CLOSED - SPEC. CLOSED - SPEC. CLOSED - SPEC.	:	EARLY STAGE LBO LBO LATER STAGE EARLY STAGE EARLY STAGE EARLY STAGE EARLY STAGE LATER STAGE LATER STAGE LATER STAGE	DEBT WITH EQUITY	1 1
SBI- TO BE FUNDED	#B, 600, 000 .00 #0.00 #0.00 #10,000,000.00 #15,000,000.00	\$33,000,000.00	\$0.00 \$35,408,660.00 \$2,500,000.00 \$7,500,000.00 \$3,750,000.00 \$1,666,666.00	\$58,264,076.00 \$0.00 \$21,733,083.25 \$600,000.00	<b>\$</b> 22,333,083.25 <b>\$</b> 113,597,159.25
SBI-FUNDED	\$40,000,000.00 \$40,000,000.00 \$40,000,000.00 \$57,000,000.00 \$30,000,000.00 \$10,000,000.00 \$15,000,000.00 \$15,000,000.00	\$337,000,000.00	\$10,000,000.00 \$25,000,000.00 \$14,591,340.00 \$7,500,000.00 \$12,500,000.00 \$17,500,000.00 \$3,750,000.00 \$3,333.334.00 \$1,661,250.00	\$85,835,924.00 \$15,000,000.00 \$7,000,000.00 \$766,916.75 \$22,400,000.00 \$30,000.000.00	\$75,166,916.75 8498,002,840.75
SBI COMMITMENT	#40,000,000.00 #40,000,000.00 #40,000,000.00 #75,000,000.00 #20,000,000.00 #20,000,000.00 #20,000,000.00 #20,000,000.00 #20,000,000.00	\$370,000,000.00	\$10,000,000.00 \$25,000,000.00 \$50,000,000.00 \$10,000,000.00 \$10,000,000.00 \$10,000,000.00 \$7,500,000.00 \$5,000,000.00	\$144,100,000.00 \$15,000,000.00 \$7,000,000.00 \$22,500,000.00 \$33,000,000.00	\$97,500,000.00 \$611,600,000.00
FUND SIZE (MILLIONS)	82,849.7 81,592.0 84,584.0 8773.0 8238.0 8200.0 8216.0 8250.0	;	\$60.0 \$2,000.0 \$2,000.0 \$93.0 \$100.0 \$70.0 \$46.0	\$144.0 \$36.0 \$150.0 \$180.0	1 1
MCEPTION DATE	10/81 4/82 9/81 4/84 10/85 11/86 7/85 7/85	ł	1/84 3/84 12/85 12/84 4/85 7/85 6/85 6/85	7/81 2/83 5/84 10/85	: :
REAL ESTATE:	EQUITABLE AFTHA PRUDENTIAL PRUDENTIAL RREEF- USA III HEITHAN II HEITHAN III HEITHAN III TOW I STATE STREET I	TOTAL R.E. PORTFOLIO	VENTURE CAPITAL: ROBWEST KKR I KKR II SUMMIT FIRST CENTURY DSW MATRIX IMMAN/BOWMAN ALLIED SUPERIOR VENTURE	RESOURCES: AHGO II APACHE II APACHE II APACHE III	TOTAL RES. PORTFOLIO

### ALTERNATIVE INVESTMENT MANAGER INFORMATION ANNUAL REVIEW SUMMARY JULY 16, 1987

FUND NAME:

Real Estate Separate Account (RESA)

FIRM NAME: CONTACT:

Aetna Life and Casualty Company

Tom Anathan, Maurice Giannotti,

Tom Rogers

SBI ACCOUNT INCEPTION: April, 1982

SBI COMMITMENT:

\$40,000,000

SBI CURRENT INVESTMENT: \$55,794,883 (6/30/87)

(MARKET VALUE)

INVESTMENT DESCRIPTION: The Real Estate Separate Account (RESA) is an open-end, commingled, real estate fund managed by the Aetna Life and Casualty Company of Hartford, Connecticut. The fund was formed in January, 1978. The fund has no termination date; investors have the option to withdraw all or a portion of their investment. RESA invests primarily in existing equity real estate. Investments are diversified by location and type of property. On-site management of properties is contracted to outside firms or conducted by a joint venture partner.

### RESA PORTFOLIO COMPOSITION 6/30/87:

# OF PROP	ERTIES	MARKET VALUE OF PROPERTIES	
118		\$1,778,830,299	
LOCATION:		PROPERTY TYPE:	
East Midwest South West	20.0% 6.2 17.8 56.0 100.0%	Retail Office Industrial Hotel Apartment Office R&D	19.4% 44.1 11.9 6.2 6.5 11.9 100.0%

### RESA PERFORMANCE:

	2Q 87	YEAR ENDING 6/30/87	3 YEARS ANNUALIZED	5 YEARS ANNUALIZED
Income	1.71%	7.24%	8.02%	8.46%
Appreciation	0.02	0.15	0.70	1.69
TOTAL	1.73%	7.39%	8.72%	10.15%

### ALTERNATIVE INVESTMENT MANAGER INFORMATION ANNUAL REVIEW SUMMARY JULY 16, 1987

FUND NAME:

Separate Account #8

FIRM NAME:

Equitable Real Estate Group, Inc.

CONTACT:

David Bradford, Sandra Dzinski

SBI ACCOUNT INCEPTION: October, 1981

SBI COMMITMENT:

\$40,000,000

SBI CURRENT INVESTMENT \$64,115,557 (6/30/87)

(MARKET VALUE)

INVESTMENT DESCRIPTION: Separate Account #8 was formed in August, 1973, by the New York-based Equitable Real Estate Group, Inc. The account is an open-end, commingled, real estate fund. The fund has no termination date; investors retain the option to withdraw all or a portion of their investment. The fund makes equity investments in existing real estate. The fund's portfolio is diversified by location and property type. Management of the fund's properties is contracted to outside firms or is conducted by joint venture partners.

### SEPARATE ACCOUNT #8 PORTFOLIO COMPOSITION 6/30/87:

# OF PROP	ERTIES	OF PROPERTIES	_
229		\$3,060,566,799	
LOCATION:		PROPERTY TYPE:	
East Midwest South West	30.8% 19.7 27.7 23.6 100.0%	Retail Office Industrial Hotel Specialized	37.5% 38.3 15.2 8.7 0.3 100.0%

### SEPARATE ACCOUNT #8 PERFORMANCE:

	2Q 87	YEAR ENDING 6/30/87	3 YEARS ANNUALIZED	5 YEARS ANNUALIZED
Income	1.8%	7.0%	7.2%	7.5%
Appreciation	1.0	2.2	3.3	4.3
TOTAL	2.8	9.2%	10.5%	11.8%

### ALTERNATIVE INVESTMENT MANAGER INFORMATION ANNUAL REVIEW SUMMARY JULY 16, 1987

FUND NAME: PRISA I

FIRM NAME: Prudential Investment Management Corp.

CONTACT: Robert Dunphy, Charles Lightner

SBI ACCOUNT INCEPTION: September, 1981

SBI COMMITMENT: \$40,000,000

SBI CURRENT INVESTMENT: \$58,564,175 (6/30/87)

(MARKET VALUE)

INVESTMENT DESCRIPTION: PRISA I is an open-end commingled real estate fund. One of the largest and oldest of the open-end funds, PRISA I was formed in July, 1970, by the Prudential Investment Management Corporation of New Jersey. PRISA's real estate portfolio consists primarily of equity investments in existing properties. Investments are diversified by both the type and location of properties. Prudential contracts with outside firms for the on-site management of its properties or retains joint venture partners as property managers. The fund has no termination date. Investors have the option quarterly to withdraw a portion or all of their investment.

### PRISA I PORTFOLIO COMPOSITION 6/30/87:

# OF PROPERTIES		MARKET VALUE OF PROPERTIES		
263 LOCATION:		\$4,096,000,000 PROPERTY TYPE:		

### PRISA I FUND PERFORMANCE:

	2Q 1987	YEAR ENDING 6/30/87	3 YEARS ANNUALIZED	5 YEARS ANNUALIZED
Income	1.96%	7.19%	7.42%	7.62%
Appreciation	(1.58)	(2.68)	( .04)	.93
TOTAL	.58%	4.51%	7.38%	8.55%

### NEW VENTURE CAPITAL MANAGER PROFILE

### I. BACKGROUND DATA

FUND MANAGER: Golder, Thoma & Cressey

NAME OF FUND: Golder, Thoma & Cressey Fund III

TYPE OF FUND: \$225 million Limited Partnership

INTERVIEW DATE: August 28, 1987

REPRESENTING MANAGER: Stan Golder, Bryan Cressey, Carl

Thoma, Bruce Rauner

MANAGER CONTACT: Bryan Cressey

ADDRESS: 120 S. LaSalle St., Chicago, IL

60603

TELEPHONE: 312-853-3310

### II. ORGANIZATION AND STAFF

The Fund will be managed by Golder, Thoma & Cressey ("GTC") which is organized as a partnership. The three founding general partners, Stan Golder, Carl Thoma and Bryan Cressey, have worked together since the inception of GTC in 1980. Prior to the formation of GTC, the three founding partners worked together at First Chicago's private equity group. Bruce Rauner, the fourth general partner, has six years of experience at GTC. In addition to the four general partners, six associate investment professionals are on the staff of GTC.

### III. INVESTMENT STRATEGY

GTC Fund III will invest in growing private businesses, found and build companies in fragmented industries and invest in leveraged buyouts. In addition, the portfolio will be diversified geographically and by industry. A more specific definition of investment types follows:

1. Industry Consolidations - GTC first targets a fragmented industry which can be consolidated and then identifies an existing company to grow through a series of buyouts. These investments combine the traits of a leveraged buyout and a growth equity investment.

- 2. GTC Founded Companies When GTC is unable to identify an existing company in a consolidating fragmented industry, it will selectively found and build its own company by recruiting a management team.
- 3. Leveraged Buyouts In a leveraged buyout, the cash flow and assets of an existing business act as collateral for financing the purchase price. GTC normally works with existing management teams in these transactions.
- 4. Growth Equities These companies typically have proven performance and markets, but rapid growth outstrips both their borrowing capacity and internal cash flow. GTC's investment is typically the company's first source of "professional" capital.
- 5. Early Stage (traditional venture capital) Early stage investments are expected to be a minor portion of Fund III, consistent with Fund II where early stage investments are less than 10% of the portfolio. These companies usually involve a high risk of capital loss but offer high upside potential.

### IV. INVESTMENT PERFORMANCE

While it is too early to determine the ultimate performance of Funds I and II, the present indications are positive. The \$56 million invested by Fund II since February, 1984, has increased in value by \$18 million to \$74 million based on realized gains and the valuation of the portfolio as of December 31, 1986. This is a compound annual return on investment in excess of 43% before GTC's profit sharing and before expenses.

The \$66 million invested by Fund I since August, 1980, has increased in value by \$76 million to \$142 million based on realized gains and the valuation of the portfolio as of December 31, 1986. This is a compound annual return on investment in excess of 31% before GTC's profit sharing and before expenses.

The valuation of Fund investments still outstanding significantly influences return on investment calculations. GTC believes that its valuation policies are conservative. For example, the 26 companies which have gone public, sold out or merged through December 31, 1986, have netted the Funds more than double their immediate prior-to-sale quarterly valuations. Also, these valuations reflect a discount on publicly traded securities, averaging approximately 20%.

During the time the Partners were associated with First Chicago's equity group (1971-1979), the investments under their management produced over a 22% compound annual return before expenses.

### V. INVESTMENT AGREEMENT

### Term

The Fund will have a ten-year initial term with GTC having the option to extend the Fund for up to three additional one-year terms to permit orderly dissolution.

### Management Fee

During the first six years, the Fund will pay GTC an annual fee of 2% of total commitments (adjusted annually to reflect changes in the Consumer Price Index). Fifty percent of any fees received by GTC from portfolio companies is used to reduce the annual management fee. During the seventh year, the management fee will be 90% of the amount computed as set forth above, and during each succeeding year, the management fee will decline by ten percentage points (80% in the eighth year, 70% in the ninth, etc.).

### Allocation of Income, Gains, Losses and Expenses

Income, gains, losses and expenses will generally be allocated 80% to the accounts of all Partners in proportion to their capital contributions and 20% to the account of GTC, except that short-term interest will be allocated according to capital accounts to the extent that the aggregate of short-term interest and portfolio dividends and interest exceed partnership expenses (including management fee).

GTC will not be entitled to receive distributions (other than to pay taxes) unless the Limited Partner's fair value capital accounts (plus amounts previously distributed to Limited Partners) are at least 120% of the Limited Partners' capital contributions, and after the Limited Partners have received distributions equal to their capital contributions, in proportion to their capital accounts.

### VI. INVESTORS

### Commitments as of 8/25/87

Leeway & Company	\$	30	M
Abbott Capital Management		22	M
Horsley, Keogh & Associates		15	M
University of California		15	M
Crossroads Capital, Ltd.		12	M
Northwestern Mutual Insurance Company		10	M
Hughes Aircraft Retirement Fund		9	M
First Chicago Investment Advisors		6.5	M
Manufacturers Hanover Investment Corp.		5	M
John Hancock Venture Capital		5	M
Avon Products, Inc.		5	M
MNC Commercial Corporation		5	M
Chemical Equity Associates		4	M
Owens-Illinois		3	M
Continental Illinois Equity Corporation		3	M
GTC		2	M
Other		4	M
Total Committed	\$1	55.5	М