MINNESOTA STATE BOARD
OF INVESTMENT
MEETING
DECEMBER 4, 1985
&
INVESTMENT ADVISORY
COUNCIL MEETING
DECEMBER 3, 1985

#### AGENDA

#### STATE BOARD OF INVESTMENT MEETING

Wednesday, December 4, 1985 8:30 A.M. Room 118

#### State Capitol Saint Paul

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MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H HUMPHREY III



#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

#### MINUTES STATE BOARD OF INVESTMENT OCTOBER 2, 1985

The State Board of Investment met on October 2, 1985 at 8:30 A.M. in Room 112 of the State Capitol. Governor Rudy Perpich, Chair, Secretary of State Joan Anderson Growe, State Treasurer Robert W. Mattson, State Auditor Arne H. Carlson, and Attorney General Hubert H. Humphrey III were present.

The Board unanimously approved the minutes of the June 5, 1985 meeting.

#### EXECUTIVE DIRECTOR'S REPORT

Howard Bicker, Executive Director, reviewed the asset allocation and investment performance of the Basic Retirement Funds. The total rate of return for the Basic Retirement Funds for the fiscal year was 26.8%. Mr. Bicker reported that the Basic Retirement Funds outperformed the median of all balanced funds for the fiscal year. The external equity managers outperformed the Wilshire 5000 for the quarter, and slightly underperformed for the year. Mr. Bicker reported that the external bond managers slightly underperformed Merrill Lynch Master Bond Index for the year.

During the year, the POST Retirement Fund grew by over \$400 million due to the Rule of 85 and strong capital market performance. He noted that the cash holdings grew substantially at the end of the fiscal year due to the timing of teacher retirements. Mr. Bicker noted that the total assets under management for all funds has grown to \$9.2 billion.

#### INVESTMENT ADVISORY COUNCIL COMMITTEE REPORT

Ms. Mares, Chair of the Investment Advisory Council, presented the Committee reports:

#### ADMINISTRATIVE COMMITTEE

Ms. Mares outlined the guidelines for Board investment in repurchase agreements. She also stated that the Committee is studying an expansion of the number of investment options

available to participants in the Minnesota Supplemental Retirement Fund, and will present recommendations at the next Board meeting. Secretary of State Growe moved adoption of the report. The motion passed unanimously.

#### ASSET ALLOCATION COMMITTEE

Ms. Mares stated that it appears that a constitutional amendment would not be necessary to change the accounting procedures for the Permanent School Fund.

#### EQUITY MANAGER COMMITTEE

Ms. Mares reviewed the report on the termination of four equity managers. She also stated that the Committee had begun the search process for a value-oriented manager. In response to a question from Mr. Carlson, Ms. Mares stated that any changes in economic indicators would be considered by the Committee in recommending a manager to the Board.

#### ALTERNATIVE INVESTMENT COMMITTEE

Ms. Mares outlined the proposal to invest a maximum of \$10 million in a \$50 million Minnesota Venture Capital Fund managed by Investment Advisers, Inc. The Committee also recommends a \$50 million commitment to Kohlberg, Kravis, & Roberts' 1986 Leveraged Buyout Fund. Mr. Carlson moved approval of the recommendation. The motion passed unanimously.

Ms. Mares outlined the Committee's proposal to invest a maximum of \$20 million each in two Minnesota Real Estate Funds managed by Northwestern National Life Insurance Company/Union Bank and Trust and First Asset Realty, respectively. The Committee also recommends a \$30 million commitment to Heitman Group Trust II. Mr. Carlson moved approval. The motion passed unanimously. In response to a question from Mr. Carlson, Mr. Bicker stated that the Board would have the opportunity to review these investments. Mr. Bicker also noted that the Board's approval is subject to final approval by the Attorney General's Office.

Ms. Mares also presented a proposed \$23 million investment in the Apache APC Operating Partnership. Mr. Carlson moved approval. The motion passed unanimously.

#### COMPANIES THAT DO BUSINESS IN SOUTH AFRICA

Mr. Bicker presented the report issues by the South Africa Task Force. Mr. Humphrey moved a resolution on companies that do business in South Africa and outlined its requirements. Mr. Humphrey stated that the resolution: 1) provides an aggressive divestment statement; 2) is consistent with fiduciary obligations; 3) sets forth a specific timetable; and 4) coordinates efforts throughout the country. Ms. Growe seconded the motion.

Ms. Growe moved an amendment to prohibit new investments in companies that do business in South Africa unless other available alternatives are not consistent with the Board's fiduciary obligations. Ms. Growe stated that the amendment offers a serious statement of the Board's intention to divest while keeping lines open to corporate leaders. Mr. Humphrey seconded the amendment.

In response to a series of questions from Mr. Carlson, Mr. Humphrey and Ms. Growe stated that the resolution did not apply to securities of the United States Government. In response to a question from Mr. Mattson, Mr. Humphrey stated that the resolution covers the latest amplification of the Sullivan Principles. Mr. Mattson moved to amend the resolution to add "as amended from time to time" to the reference to the Sullivan Principles. Mr. Humphrey accepted the amendment. The motion passed unanimously.

Mr. Carlson moved that the Board's Executive Director report to the legislature annually on the financial impact of divestment and the legislature guarantee the pension funds against any losses as a result of the Board's policy decision. Mr. Humphrey seconded the motion for discussion purposes. Mr. Carlson stated that if there are any losses to the pension funds, the people on pensions should not have to pay the cost of the Board's decisions. Mr. Humphrey opposed the amendment, stating the Board is regularly reviewed by the legislature, and does not ask for a guarantee of its other investment decisions. Mr. Carlson stated that the pensions of the members of various political bodies discussing divestment bills, including the Board, the Minneapolis City Council, the University faculty, and the Hennepin County Board were not affected by the proposed divestment action. Carlson stated his view that the resolution violates the Board's fiduciary responsibility. He stated that the impact of the decision should be born by all Minnesotans and made by the legislature. He requested a roll call vote.

Ms. Growe stated that there are South Africa-free portfolios that have a better rate of return than others. She stated that all Board members in support of the resolution are looking out for the best interests of the retirees and are exercising their fiduciary responsibility. She stated confidence in the staff to find alternative investments and know when to sell the stock.

Mr. Carlson asked why the Board members were not willing to ask for a guarantee of funds against the probability of losses if they are certain there will be no losses. Mr. Humphrey stated that in his private practice he has observed good, constructive, fiscally prudent social investment policies, and it can also happen in the public arena. Mr. Carlson's motion was defeated on a 1-4 vote; Mssrs. Perpich, Mattson and Humphrey and Ms. Growe voting in the negative; Mr. Carlson voting in the affirmative.

The Board heard testimony from proponents and opponents of the resolution. Testifying in favor were: Earl Miller, Pastor of Pilgrim Baptist Church, St. Paul; Henry Lipman; Albert Goins, Council of Black Minnesotans; Daniel Horwitz, Joint Religious Legislative Coalition; Gleason Glover, Minneapolis Urban League; Polly Mann, Women Against Military Madness; and Representative Randy Staten. Testifying in opposition were: James Hacking, Executive Director of the Public Employees Retirement Association; Representative Gil Gutknecht; and Valdemar Xavies, Southeast Retired Educators Association of Minnesota.

Judy Mares, Chair of the Investment Advisory Council, stated that the Council supported the proposal that the Board sponsor shareholder resolutions. She stated that the Council reinforced its long-standing opposition to divestment of securities of companies doing business in South Africa and expanded its position to oppose policies which exclude future investments in companies that are deemed to be doing business in South Africa. Ms. Mares stated that the Council would be willing to review the resolution in detail. Mr. Humphrey expressed hope that the Council would be actively involved with this issue as they are with all other investment strategy considerations.

Mr. Humphrey stated that because there is a cost associated with a change of action, it is not necessarily a loss. He also stated that questions of morality become part of the economic and fiscal prudence analyses. He stated that the funds can make money in the context of this process.

Ms. Growe stated that the proposal under consideration protects the State's investment from the volatile situation in South Africa, and expresses the Board's moral outrage at apartheid. She stated that change is likely to happen in South Africa which would devalue the Board's South African investments.

In response to questions from Mr. Carlson, Mr. Bicker stated that total divestiture would result in the sale of \$1.2 billion in stocks. He said the amount affected in each phase and the financial impact on the portfolio are yet to be determined. There will be an independent financial analysis. stated the staff costs to implement the resolution is unknown. In response to Mr. Carlson, Mr. Bicker stated that there would be costs associated with retaining independent additional consultants and sponsoring shareholder resolutions. could not be absorbed in the Board's budget, he would submit a request to the LAC. In response to questions from Mr. Carlson, Bicker stated that total divestiture would distort the tracking of the index fund. Mr. Bicker stated that it is difficult to determine the impact of divestiture on investment performance as in some time periods, small capitalization stocks are the best performers, where as in other periods the prohibited companies, generally larger capitalization companies, lead the market. He stated that the transaction costs estimated by staff were based on a study conducted by the Investor Responsibility Research Center. In response to questions from Mr. Carlson, Mr. Bicker stated that the issue of whether full divestiture would be a violation of fiduciary responsibility something would have to be determined by attorneys. In response to questions from Mr. Carlson, Mr. Bicker stated that the pension funds of

Minneapolis/St. Paul/Duluth teachers, Minneapolis Municipal Employees, and a number of police and fire funds would not be affected by the Board's action. Mr. Bicker stated that, to his knowledge, no corporate pension plan has divested. The University of Minnesota has sold some securities from its endowment fund. He stated the retirement funds of the constitutional officers would be affected if the resolution were interpreted to include the short-term portfolio. Mr. Bicker stated that if total divestiture were implemented, Minnesota corporations such as 3M, Honeywell, Control Data, Gelco, and Medtronics would be affected. He stated the impact on banks would depend on the interpretation of the resolution.

Mr. Bicker concurred with Mr. Humphrey's observation that the staff analysis was in response to Mr. Mattson's original proposal, which was substantially different from the resolution. Mr. Bicker stated that the resolution included provisions for an independent consultant to advise the Board on its fiduciary responsibility. Mr. Humphrey stated that the resolution provides mechanisms to ensure that the Board meets its fiduciary obligations and makes safe and profitable investments. He stated that Mr. Carlson's questions clearly identify how involved the public and private communities are involved in the maintenance of an economic system which lends strong support to apartheid.

Mr. Carlson stated that the Board is taking a risk with somebody else's pension money while it is not willing to seek a guarantee of pension benefits. He stated that there had been tremendous gains in investment performance over the last several years, and the Board's job is to invest pension money in a prudent fashion so that employees can retire with a decent standard of living. Mr. Carlson stated that other groups will come to the Board for action on various moral issues, and the Board will be forced into the business of evaluating foreign policy. He stated that American corporations could receive conflicting statements from various States, each with its own foreign policy. Mr. Carlson stated that the United States should speak with one voice, and all citizens should share equally the cost of implementing the country's foreign policy.

The Governor thanked all the Board members for their work on this issue. The Board voted in favor of the amended resolution (attached) with Mssrs. Perpich, Mattson, and Humphrey and Ms. Growe voting in the positive and Mr. Carlson voting in the negative.

The meeting adjourned at 11:00 A.M.

Respectfully submitted,

Howard J. Bicker Executive Director

Howard Buker

Attachment

#### RESOLUTION OF THE MINNESOTA STATE BOARD OF INVESTMENT

WHEREAS, the policy of Apartheid as maintained by the present government of the Republic of South Africa is not only morally repugnant to all who believe in the inherent rights of individual freedom and equal treatment under the law and has resulted in the systematic enslavement and subjugation of the non-white majority of South Africa and Namibia but casts doubt on the safety and stability of investment in companies doing business with, operating in, or making loans to the Republic of South Africa or Namibia:

#### NOW, THEREFORE, BE IT RESOLVED THAT:

- 1. No monies held and invested by the Minnesota State Board of Investment (SBI) shall remain invested in or hereinafter be invested in the stocks, securities or other obligations of:
  - (a) any foreign or United States company or any subsidiary or affiliate thereof doing business or operating in the Republic of South Africa or Namibia, or
  - (b) any bank or financial institution which makes loans to the Republic of South Africa or Namibia or a governmental enterprise thereof, or other loans deemed by the SBI to directly support Apartheid, subject to and in accordance with the provisions hereinafter set forth.
- 2. Foreign and United States companies, and subsidiaries and affiliates thereof covered by Section 1 shall be identified:
  - (a) by reference to the most recent annual report of the American Consulate General of Johannesburg, entitled "American Firms, Subdivisions and Affiliates South Africa," or

- (b) through correspondence with the United Nation's Office of the Commissioner for Namibia and the United Nation's Center on Transnational Corporations, or
- (c) by other procedures satisfactory to the SBI.
- 3. Banks or financial institutions covered by Section 1 shall be identified:
- (a) from the records of the Interfaith Center on Corporate Responsibility, or
- (b) from affidavits of such institutions, or
- (c) by other procedures satisfactory to the SBI.
- 4. The divestiture required by Section 1 shall be completed not later than August 3, 1989. Notwithstanding anything contained herein to the contrary, if during the process of divestiture, the SBI determines that completion of divestiture not later than August 3, 1989 would be inconsistent with the SBI's fiduciary obligations, then the SBI shall authorize an extension of time within which to complete divestiture. The SBI shall periodically evaluate the situation in the Republic of South Africa and Namibia and determine whether the divestiture program shall be accelerated, decelerated or otherwise modified, including whether, as a result of lack of improvement in conditions in those countries, or for other reasons, it is necessary to seek complete divestiture of the securities covered by this resolution.
- 5. During implementation of this resolution, the SBI shall hereafter neither invest funds in the stocks, securities or other obligations of i) foreign and United States companies and subsidiaries and affiliates thereof or ii) banks or financial institutions both of which are described in sections one, two and three of this resolution nor reinvest funds in the stocks, securities or obligations of such entities following the divestment or sale thereof unless:
  - (a) SBI staff or other persons and entities charged with the day-to-day investment of funds entrusted to the SBI conclude that other available investment alternatives are not as sound from a fiduciary point of view, or

- (b) the SBI concludes that the failure to invest or reinvest in such entities would be inconsistent with the SBI's fiduciary obligations.
- (c) the entities meet the standards set forth in section 7 of the resolution.
- 6. The process of divestiture of and limiting new investments in equity securities will be conducted according to the timetable set forth below, consistent with fiscal prudence and so as to minimize financial market disturbance.
  - (a) Phase One, to be completed within three months of approval of this resolution, will cover equity securities of those businesses covered by Section 1 of this resolution which (i) operate in a manner which directly supports Apartheid; or (ii) are not signatories of the Sullivan Principles, as amended from time to time, and have never exhibited evidence of a similar corporate policy promoting equal treatment and improving the lives of non-white workers in the Republic of South Africa or Namibia. The SBI shall determine which corporate equities are covered under Phase One through evidence gathered by outside groups monitoring corporate behavior in the Republic of South Africa and/or Namibia as well as by corporate responses to their own enquiries a company shall be deemed to be operating in a manner which directly supports Apartheid if:
    - (i) it provides goods or services to the South Africian military, police, prisons, the Ministry of Cooperation and Development (which administers the pass laws), or any other governmental agency responsible for the enforcement or maintenance of Apartheid;
    - (ii) it provides technology or facilities such as energy producing plants that tend to make the Republic of South Africa less dependent on international trade and thus less susceptible to outside pressure for change;
    - (iii) it provides loans directly to, underwrites securities of, sells gold on behalf of, or otherwise provides financial services to, the government of the Republic of South; or

- (iv) its activities in the Republic of South Africa and Namibia are deemed by the SBI to be especially egregious for other reasons.
- (b) phase Two, to be completed by August 3, 1986, will cover equity securities of those businesses covered by Section 1 of this resolution which, having signed the Sullivan Principles, as amended from time to time, or having exhibited evidence of a similar corporate policy promoting equal treatment and improving the lives of non-white workers in the Republic of South Africa and Namibia do not subject their behavior in the Republic of South Africa and/or Namibia to monitoring by Arthur D. Little, Inc. or another independent monitor satisfactory to the SBI.
- (c) phase Three, to be completed by August 3, 1987, will cover equity securities of those businesses covered by Section 1 of this resolution that did not obtain a performance rating in the most recent Arthur D. Little, Inc. report within the highest category of the Sullivan Principles rating system, or an equivalent thereof.
- (d) phase Four, to be completed not later than August 3, 1989, will cover all other equity securities covered by Section 1 of this resolution.
- 7. Notwithstanding the foregoing, the SBI may authorize the holding of investments covered by Phases Two, Three and Four of this resolution in companies engaging in corporate political, social, and economic activities, in addition to compliance with the Sullivan Principles, as amended from time to time, or a similar corporate policy, that are deemed by the SBI to be of substantial assistance to efforts to eliminate Apartheid.

Evidence to the SBI of such corporate political, social and economic activities, which must go beyond workplace reform and include steps taken in substantial opposition to Apartheid, shall include the following:

(a) actions to persuade the government of the Republic of South Africa to eliminate Apartheid and to comply with the United Nations Security Council Resolution 435 on Namibia, including tangible opposition to the

system of pass laws, influx controls and other fundamental building blocks of Apartheid;

- (b) absence of participation and investment in the bantustan/homelands;
- (c) formal recognition of and collective bargaining with black trade unions that are independent of government control;
- (d) providing specific training and upgrading programs at the work-place and increasing the number of non-whites in technical, skilled, professional and management positions, including positions in which non-whites supervise whites;
- (e) payment of a reasonable, livable wage to all employees;
- (f) substantial expenditures to raise the level of education and skills of the non-white majority population, including the provision of schooling for workers and children in the community:
- (g) substantial expenditures to provide decent, affordable, permanent housing units to workers and their families on a non-discriminatory basis; and
- (h) substantial expenditures to provide health and medical services to workers and their families on a non-discriminatory basis.

To be substantial, a company's expenditures should represent a proportion of profit after taxes or of revenue that is among the highest proportions spent by all United States companies in South Africa and Namibia and that is significantly more than the proportion spent by the company in other countries.

8. Notwithstanding the foregoing, during Phases Two and Three the SBI may also direct the divestment of equity securities in companies or institutions which have signed and observed the Sullivan Principles, as amended from time to time, or implemented a similar policy, but are nevertheless deeply involved in South Africa and/or Namibia in a way which lends support to Apartheid. Such deep involvement

may be demonstrated by such activities as the expansion of operations in those countries or significant business with agencies or enterprises of the South African government other than agencies described in Phase One.

- 9. In furtherance of the principles set forth in the resolution, the SBI shall, pursuant to procedure set forth in section 12 of this resolution, seek out and persuade other shareholders to act in a concerted manner to change corporate political, social and economic activities in the Republic of South Africa and Namibia. The SBI, in conjunction with its staff, shall
  - during Phase One, (i) notify issuers who have never signed the Sullivan Principles, as amended from time to time, or never exhibited evidence of a similar corporate policy promoting equal treatment and improving the lives of non-white workers in the Republic of South Africa and Namibia of the proposals for action by the stockholders of such issuers requiring such issuers to subscribe to the Sullivan Principles, as amended from time to time, (ii) to submit such proposals to such issuers, and (iii) to supply supporting statements for such proposals for inclusion in the issuers' proxy statements;
  - (b) during Phase Two, (i) notify, issuers who have signed the Sullivan Principles, as amended from time to time, or have exhibited evidence of a similar corporate policy promoting equal treatment and improving the lives of non-white workers in the Republic of South Africa and Namibia but have not subjected their behavior to monitoring by Arthur D. Little, Inc. or another independent monitor satisfactory to the SBI of its intention to present proposals for action by the stockholders to require such issuers to subject themselves to such monitoring (ii) to submit such proposals to such issuers, and (iii) to supply supporting statements for such proposals for inclusion in the issuers' proxy statements;
  - during Phase Three, (i) notify issuers who have not obtained a performance rating within the highest category of the Sullivan Principles, as amended from time to time, rating from Arthur D. Little, Inc. or an equivalent rating from another independent monitor satisfactory to the SBI of its

intention to present proposals for action by the stockholders to require such issuers to modify their behavior in order to obtain such a performance rating, (ii) to submit such proposals to such issuers, and (iii) to submit such proposals for inclusion in the issuers' proxy statements;

- (d) during all phases of the divestiture, the SBI shall act in these and other ways to persuade corporations to continually improve their corporate political, social and economic activities in the Republic of South Africa and/or Namibia consistent with the resolution; and
- (e) from the date of this resolution, vote the shares held "For" all management or stockholder proposals consistent with clauses (a), (b), (c), and (d) of this section.
- 10. The SBI directs its staff, upon adoption of this resolution, to write to the companies and institutions identified in Sections 2 and 3 of this resolution to inform them of the adoption of this resolution and its provisions, to give them notice of the actions they should take in order to avoid divestiture, and to provide them an opportunity to describe any actions they may be taking to work for peaceful fundamental change in the Republic of South Africa and Namibia; and further directs that prior to implementing Phases Two, Three and Four of the divestiture program, the SBI staff again communicate with such companies and institutions to provide them an opportunity to describe any changes that have been made in their operations and policies with respect to the Republic of South Africa and Namibia.
- 11. The SBI shall seek financial and legal advice concerning the divestiture program set forth for consideration in this resolution. Before each stage of the divestiture program, the SBI shall seek advice from financial experts concerning the effect of proposed divestiture program shall be implemented so as to be consistent with the advice received from the SBI's financial and legal advisors.
- 12. To advise and assist it in implementation of this resolution, the SBI hereby authorizes the formation of an Advisory Taskforce on Divestment composed of a representative selected by each member of the SBI and at least one representative from the Minnesota corporate community, one representative from a Minnesota public

employee labor group and one representative from a public employee retirement group.

- 13. To assist in implementation of section eight of this resolution, the SBI directs its Executive Director to obtain the consulting services of a representative from the Interfaith Center on Corporate Responsibility.
  - 14. This resolution shall take effect immediately.

Adopted this 2nd day of October, 1985.

Sovernor Rudy Perpich

Chair, Minnesota State

Board of Investment

#### AGENDA

#### INVESTMENT ADVISORY COUNCIL MEETING

Tuesday, December 3, 1985

2:00 P.M.

#### Minneapolis Club - Conference Room 729 Second Avenue South Minneapolis, Minnesota

			TAB
1.	Арр	roval of Minutes of October 1, 1985 meeting	
2.	Exe	cutive Director's Report:	
	Α.	Quarterly Investment Review	A
		<ol> <li>Basic Retirement Funds</li> <li>Post Retirement Fund and Other Investment Funds</li> </ol>	
	В.	Portfolio Statistics	В
3.	Rep	ort from Investment Advisory Council Committees:	
	A.	Administrative Committee	С
		1. 1986 legislative proposals	
	В.	Asset Allocation Committee	D
	С.	Equity Manager Committee	E
		1. Third Quarter review of equity managers	
	D.	Fixed Income Manager Committee	F
		<ol> <li>Report on Federal Farm Credit situation</li> <li>Review of dedicated portfolio bond swap</li> <li>Third quarter review of fixed income managers</li> </ol>	
	Ε.	Alternative Investment Committee	G
		<ol> <li>Report on implementation of alternative investment program</li> </ol>	
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MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

### MINUTES INVESTMENT ADVISORY COUNCIL OCTOBER 1, 1985

The Investment Advisory Council met on Tuesday, October 1, 1985 at 2:00 P.M. in the MEA Conference Room.

Members Present: Judith Mares, Malcolm McDonald, Henry Adams Jr., Ken Gudorf, James Hacking, Richard Hume, Jay Kiedrowski, Gary Norstrem, Joe Rukavina, Ray Vecellio, Jan Yeomans, Harvey Schmidt.

Members Absent: Verona Burton, James Eckmann, Paul Groschen, Mike Rosen, Deborah Veverka.

SBI Staff: Howard Bicker, Jeff Bailey, John Griebenow, Teresa Myers.

Others Attending: Elton Erdahl, Arvin Herman, Mike Ousdigian, Peter Sausen, Rick Scott, Elaine Voss, Robert Whitaker, Betty Wilson.

The minutes of the June 4, 1985 meeting were unanimously approved.

Judith Mares introduced James Hacking, the new Executive Director of PERA.

#### EXECUTIVE DIRECTOR'S REPORT

Howard Bicker, Executive Director, reviewed the asset allocation and investment performance of the Basic Retirement Funds. The total rate of return for the Basic Retirement Funds for the fiscal year was 26.8%. Mr. Bicker reported that the Basic Retirement Funds outperformed the median of all balanced funds for the fiscal year. The external equity managers outperformed the Wilshire 5000 for the quarter, and slightly underperformed for the year. Mr. Bicker reported that the external bond managers slightly underperformed Merrill Lynch Master Bond Index for the year.

During the year, the POST Retirement Fund grew by over \$400 million due to the Rule of 85 and strong capital market performance. He noted that the cash holdings grew substantially

at the end of the fiscal year due to the timing of teacher retirements. Mr. Bicker noted that the total assets under management for all funds has grown to \$9.2 billion.

#### ADMINISTRATIVE Committee REPORT

Ms. Mares outlined the Committee's discussion regarding proposed changes for the Minnesota Supplemental Retirement Fund. Mr. Bicker reviewed the guidelines for investment in repurchase agreements. Mr. Gudorf moved approval of the guidelines. The motion passed unanimously. Ms. Mares stated that the Committee was currently conducting its annual evaluation of the Executive Director.

#### ASSET ALLOCATION Committee

Mr. McDonald reviewed the Supplemental Report on the Permanent School Fund. He stated that the Fund would be structured like an endowment so that both the principle and income would grow over the years. Mr. McDonald stated that further study had revealed that a constitutional amendment would not be required to make the needed accounting changes. The Committee recommended that a legislative proposal be prepared for the upcoming session.

#### EQUITY MANAGER Committee

Mr. Hume presented the report of the equity manager Committee. Evaluation Associates has been asked to screen potential "value-added" managers. Mr. Hume also reviewed a preliminary staff report on the development of normal portfolios and a report from Wilshire Associates on the process of liquidating the stock from the four terminated equity managers and distributing the proceeds among the remaining managers.

#### FIXED INCOME MANAGER REPORT

The Committee did not meet during the quarter. In response to a question regarding manager performance, Mr. Bicker stated that Norwest had invested heavily in short maturities and Miller Anderson was invested in mortgage-backed securities. Ms. Mares cautioned against evaluating the managers over a short time period. In response to a question from Mr. Hume, Mr. Bicker stated that the staff is awaiting the SEC's ruling on incentive fees.

#### ALTERNATIVE INVESTMENT Committee

Mr. Gudorf presented the report of the Alternative Investment Committee. Mr. Gudorf explained while it looks like the Board's venture capital commitments exceed its target, the long take-down periods mean the Board is basically on target in meeting its funding goals. Mr. Bicker outlined the proposed formation of a Minnesota Venture Capital Fund to be managed by Investment Advisers, Inc. The Committee recommends a maximum 20%, or \$10 million commitment, in the proposed \$50 million fund. Mr. Gudorf

also outlined the Committee's recommendation for a \$50 million commitment to the Kohlberg, Kravis, & Robert 1986 leveraged buyout partnership.

In real estate, Mr. Gudorf reviewed the Committee's recommendation to commit a maximum of 20% or \$20 million each, to two mangers for the formulation of two Minnesota Real Estate Investment Funds. Northwestern National Life Insurance/Union Bank & Trust will focus on development properties, whereas First Asset Realty will concentrate on existing properties. Mr McDonald reviewed the Request for Proposals process. Mr. Gudorf also discussed the Committee's recommendation to commit \$30 million to Heitman Group Trust II.

In the resource area, Mr. Gudorf reviewed the proposed \$23 million investment with the Apache Corporation. Mr. McDonald moved approval of the Committee's report: a maximum \$10 million commitment to the Minnesota Venture Capital Fund managed by Investment Advisers, Inc.; \$50 million to the 1986 leveraged buyout partnership managed by Kohlberg, Kravis & Roberts; \$30 million to Heitman Group Trust II; a maximum of \$20 million each to two Minnesota Real Estate Funds managed by Northwestern National Life Insurance Company/Union Bank and Trust and First Asset Realty, respectively; and \$23 million to Apache Corporation's APC Operating Partnership. The motion passed unanimously.

#### ADDITIONAL BUSINESS

In response to a question from Mr. Rukavina, Mr. Bicker reported that the transfer of assets from the Moorhead Police and Fire Fund to PERA Police and Fire had been completed. In response to a question from Mr. Norstrem, Mr. Bicker stated that the 1986 retiree benefit increase would be approximately 7.8%.

Mr. Norstrem proposed that the Council affirm its position on investments in companies that do business in South Africa. Mr. Kiedrowski inquired whether the Council would support divestment if investments with equal return could be found. Ms. Mares stated that the issue could not be addressed without in-depth study by the Council. Mr. Kiedrowski urged the Council to discuss other alternatives that could be considered by the Board.

Mr. Bicker reviewed the report issued by the South Africa Task Force. Mr. Kiedrowski outlined the South Africa resolution adopted by the New York City Employees Retirement System. Mr. Norstrem stated he would support that portion of the proposal relating to the Board sponsoring shareholder resolutions, and recommended that the Council study the other alternatives. Mr. McDonald moved adoption of the following statement:

"Because the Investment Advisory Council believes the Board must fulfill its fiduciary responsibility, unless the State Board of Investment finds another action that meets its fiduciary responsibility, the Council states that it:

1) has reviewed the South Africa Task Force Report;

2) agrees with the recommendation that the Board sponsor shareholder resolutions;

3) continues to oppose divestment per se; and

4) adds its opposition to the exclusion of new investments per se in companies doing business in South Africa.

Mr. Gudorf seconded the motion. The motion passed unanimously.

The meeting adjourned at 4:15 P.M.

Respectfully Submitted

Howard J. Bicker Executive Director

Howard Bieher

## Tab A

#### MINNESOTA STATE BOARD OF INVESTMENT

#### **QUARTERLY INVESTMENT REVIEW**

#### **BASIC RETIREMENT FUNDS**

September 30, 1985

# MINNESOTA STATE BOARD OF INVESTMENT BASIC RETIREMENT FUNDS

#### **THIRD QUARTER 1985**

#### Summary

#### **ASSETS**

Weak performances by the capital markets and continued "Rule of 85" early retirements resulted in a 3.1% decline in the market value of the Basic Retirement Funds' assets in the third quarter. Despite the decline, a strong performance in the first half of the year allowed the Funds' assets to grow 9.6%, as measured year-to-date. Withdrawals from the Funds exceeded contributions by \$39.3 million for the quarter, bringing net cumulative withdrawals for calendar year 1985 to \$67 million. Early retirements under the "Rule of 85" are expected to occur throughout 1986. However, the magnitude of resulting withdrawals remains uncertain. End-of-period market values for the latest three quarters and five calendar years are presented below.

Calenda: Year	r -	Market Value (millions)		ent Change from vious Period
1980		\$1,962	+	20.6%
1981		2,148	+	9.5
1982		2,806	+	30.6
1983		3,129	+	11.5
1984		3,265	+	4.4
1985	1Q 2Q 3Q	3,479 3,691 3,578	+ + -	

#### **ASSET MIX**

The weightings of the Basic Retirement Funds' asset classes changed little during the third quarter of the year. Modest asset class shifts reflected the relative performances of the capital markets and the Funds' gradual move toward their long-term target asset allocations. The cash equivalents component of the Basic Funds' portfolio decreased slightly and the alternative equity component increased as new alternative investment managers were hired and current managers received additional funding. This shift will continue in upcoming quarters as the alternative managers' funding schedule proceeds. The percentages of the Basic Retirement Funds (at market value) invested in the various asset classes for the most recent two quarters are presented below. To facilitate comparison, percentages for third quarter 1984 are displayed as well.

אכי	C	ET	MIX
AS	J	Ŀı	$\mathbf{n}_{\perp}$

	9/30/84	6/30/85	9/30/85
Common Stocks	58.1%	59.9%	58.2%
Bonds	23.9	23.4	25.3
Cash Equivalents*	12.0	9.6	8.0
Alternative Equity	6.0	<u>7.1</u>	8.5
Assets	100.0%	100.0%	100.0%

\*Includes cash uncommitted to long-term assets plus cash held by all external managers.

#### INVESTMENT RETURNS

Third quarter 1985 was characterized by declining stock prices and mediocre bond performance. In this disappointing capital markets environment, the Basic Retirement Funds' total portfolio produced a quarterly return of -2.0%. (Excluding alternative equity assets, the portfolio produced a -2.3% return for the quarter.) Boosted by the portfolio's first half 1985 performance, total portfolio return for the year ending September, 1985 was 15.2%. (Excluding alternative assets, total portfolio return for the year was 15.9%)

For the quarter, the Funds' total portfolio performance lagged that of the median balanced fund manager but roughly matched that of the assigned stock/bond composite. For the most recent year, the Funds' performance was in line with the median balanced fund manager but slightly below that of the composite. Total portfolio and asset segment returns for the most recent quarter and year are presented below.

Total Rate of Return

	Third Quarter	Year Ending 9/30/85
Common Stocks	-4.5%	14.9%
Bonds	2.7	20.1
Cash	2.0	9.1
Alternative Equity Assets	0.8	6.3
Total Fund	-2.0	15.2

#### **EQUITY PERFORMANCE**

The stock market was unable to sustain its outstanding performance of the previous two quarters. During third quarter 1985, the market, as represented by the Wilshire 5000, produced a -4.3% total rate of return. Stock prices in general moved within a moderate trading range throughout most of the quarter before dropping sharply near quarter's-end. The decline in stock prices was fairly broad-based with all of the major industry sectors posting negative returns for the period.

With a -4.5% total return for the quarter, the Basic Retirement Funds' external manager group performed roughly in line with the market. For the year ending September 30, 1985, the managers generated a 14.3% total return versus the Wilshire 5000's return of 14.9%. The index fund once again tracked the performance of the Wilshire 5000. Third quarter return for the index fund was -4.5%; index fund return for the most recent year was 15.0%.

At the beginning of the third quarter, the SBI's external common stock manager group was reorganized. The external manager group is comprised now of seven of the original Basic Funds' external managers plus BMI Capital, Lieber & Co., Peregrine Capital and Waddell & Reed. Further, the SBI investment staff was retained temporarily to manage a portfolio with a value investment style. The internal manager will be replaced in the future when an additional external manager with a similar investment style is retained. In addition to the shifts in the composition of the external equity manager pool, several managers received additional funding. These managers were Fred Alger, Alliance Capital, Beutel Goodman, BMI Capital, Peregrine Capital, and Waddell & Reed.

Industry sector concentrations of the aggregate external manager portfolio remained essentially unchanged from the previous quarter. As a group, the external common stock managers maintained their overweighted positions in the consumer durables, financial, and transportation sectors and underweighted positions in the capital goods, energy, and utilities sectors.

The Basic Retirement Funds' equity manager returns for the latest quarter and year are presented below.

Total Portfolio Returns

	Third Quarter	Year Ending 9/30/85
Fred Alger	-4.6%	11.8%
Alliance Capital	-3.3	21.9
Beutel Goodman	-8.6	14.0
BMI Capital	-2.4	8.0
Forstmann Leff	-4.2	18.8
Hellman Jordan	-5.6	15.3
IDS	<b>-</b> 5.9	15.9
Investment Advisers	<b>-7.2</b>	11.0
Lieber & Company	-1.9	19.0
Peregrine Capital	-1.9	13.1
Waddell and Reed	-2.0	11.9
Internal Manager	<del>-</del> 5.0	N.A.
Total - External Active	<b>:</b>	
Managers	-4.5	14.3
Wilshire Associates (Index Fund)	-4.5	15.0
Wilshire 5000	-4.3	14.9

#### **BOND PERFORMANCE**

Following its buoyant second quarter, the bond market turned in a modest performance for the third quarter. The market, as represented by the Merrill Lynch Master Bond Index, produced a 1.9% return for the period. This performance brought the market's return for the most recent year to 20.9%.

During the quarter, the Basic Retirement Funds' external bond managers performed well relative to the market. A 2.7% return for the quarter brought the managers' aggregate return for latest year to 20.7%. The strong third quarter performance allowed the bond manager group to perform roughly in line with the market for the year. The manager group outperformed the TUCS median bond manager from a sample of similar risk managers in the latest quarter. The group matched the performance of the TUCS median bond manager for the last year.

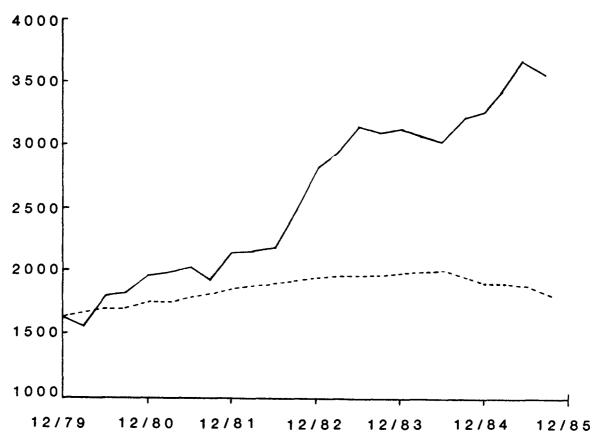
The Basic Retirement Funds' bond manager returns for the most recent quarter and year are displayed below.

Total Portfolio Returns

	Third Quarter 1985	Year Ending 9/30/84
Investment Advisers	2.3%	23.8%
Lehman Management	2.1	19.7
Miller Anderson	4.4	20.2
Morgan Stanley	2.4	21.6
Peregrine Capital	3.0	19.1
Western Asset	1.9	21.5
Total - External Managers	2.7	20.7
Merrill Lynch Master Bond Index	1.9	21.0
TUCS Median Bond Manager	2.0	20.7

FIGURE 1

# BASIC RETIREMENT FUNDS ASSET GROWTH



BEGINNING VALUE PLUS NET CONTRIBUTIONS --TOTAL PORTFOLIO MARKET VALUE ---

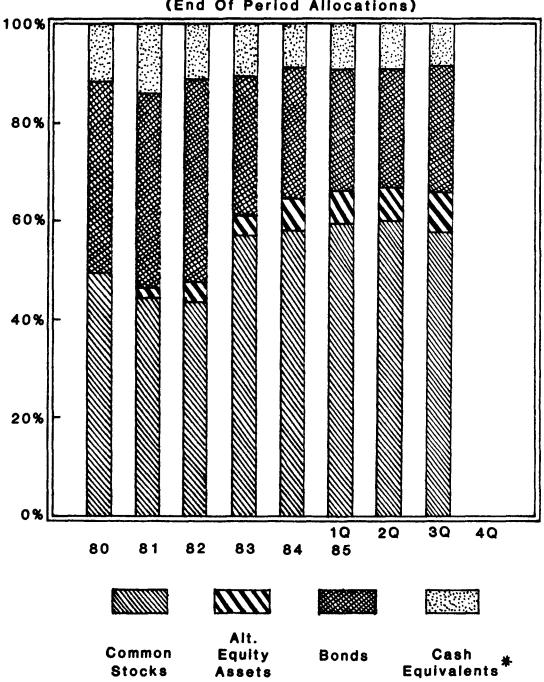
PER	TOD	END	TNG

	12/80	12/81	12/82	12/83	12/84	9/85			
BEGINNING VALUE	1627.1	1962.0	2148.8	2806.2	3129.0	3265.0			
NET CONTRIBUTIONS	122.7	114.9	91.0	40.0	- 77.6	-66.7			
INVESTMENT RETURN	212.2	71.9	566.4	282.8	213.6	379.5			
ENDING VALUE	1962.0	2148.8	2806.2	3129.0	3265.0	3577.8			
(MILLIONS OF DOLLARS)									

FIGURE 2

# BASIC RETIREMENT FUNDS ASSET MIX





<sup>\*</sup> Includes cash uncommitted to long-term assets plus cash held by all external managers.

TABLE 1

BASIC RETIREMENT FUNDS ASSET MIX

PERCENT OF MARKET VALUE (End of Period Allocations)

Capital Percent	ı	ı	ı	ı	0.7	0.7
Venture Capital \$Million Percent	i	ı	ı	I	22	28 4 4 4 4
	ı	0.4	0.7	7.0	0.7	0.0 7.0
Real Estate Resource Funds \$Million Percent	1	80	17	21	23	255 255
state Percent	ı	6.0	3.3	3.2	5.5	กหล คณิค
Real Estate \$Million Perce	ı	20	93	101	178	194 203 236
sh* Percent	11.8	13.8	11.3	10.9	9.6	0 0 8 6 0
Cash* \$Million Percent	231	297	317	342	308	335 355 288
Bonds on Percent	39.1	40.3	41.5	28.5	25.9	24.3 23.4 25.3
Bonds \$Million Percent	167	865	1,165	892	847	845 865 905
Stocks Percent	49.1	44.6	43.2	56.7	57.8	59.1 59.9 58.2
Common Stocks \$Million Percen	964	959	1,212	1,773	1,887	2,055 2,209 2,081
Ψ, I						10 30 30
	1980	1981	1982	1983	1984	1985

\*Includes cash uncommitted to long-term assets plus cash held by all external managers.

TABLE 2

BASIC RETIREMENT FUNDS ASSET MIX - ACTUAL vs. POLICY

PERCENT OF MARKET VALUE (End of Period Allocations)

unds ital*	Diff.	4.4-	4.4-	-4.4	-4.3	-4.2	-3.2	-3.3	-3.3	-3.4 -3.2 -2.7
Resource Funds enture Capital	olicy	2	ស	2	2	Ŋ	2	Ω.	S	សសស
Resource Funds Venture Capital*	Actual Policy Diff.	9.0	9.0	9.0	0.7	8.0	1.8	1.7	1.7	1.6
# *	Policy Diff.	8.9-	-7.0	8.9-	8.9-	-6.5	-4.5	-4.7	-4.5	1 1 1 4 4 6 6 4 4
Real Estate*	Policy	10	10	10	10	10	10	10	10	10
Real	Actual	3.2	3.0	3.2	3.2	3.5	5.5	5.3	5.5	5.7 6.6
* * *	Policy Diff.	+13.3	4 9.5	+ 7.8	+ 9.1	+10.7	+ 8.3	+ 7.6	+ 7.7	+ 6 + + 5 · 7 + + 5 · 5 · 4
* Fixed Income**	Policy	25	25	25	25	25	25	25	25	25 25 25
Fixed	Actual	38.3	34.5	32.8	34.1	35.7	33.3	32.6	32.7	31.4 30.7 29.5
	agement icy Diff.	+37.9	+41.9	+43.4	- 1.5	- 2.2	- 2.3	- 2.1	- 2.0	- 1.7 - 1.3 - 1.2
	Management Policy Dif	20	20	20	20	20	20	20	20	20 20 20
tocks*	Active Actual	57.9	61.9	63.4	18.5	17.8	17.7	17.9	18.0	18.3 18.7 18.8
Common Stocks*	ement Diff.	-40	-40	-40	+ 3.5	+ 2.2	+ 1.7	+ 2.5	+ 2.1	+++
	Manag Policy	40	40	40	40	04	40	04	40	<b>444</b> 000
	Passive Management Actual Policy Diff.	0	0	0	43.5	42.2	41.7	42.5	42.1	43.0 43.2 42.8
		10	<b>5</b> 0	30	40	7 <u>0</u>	<b>50</b>	30	40	10 20 30
		1983				1984				1985

\*Includes cash held by external managers in the particular asset class.

#### FIGURE 3

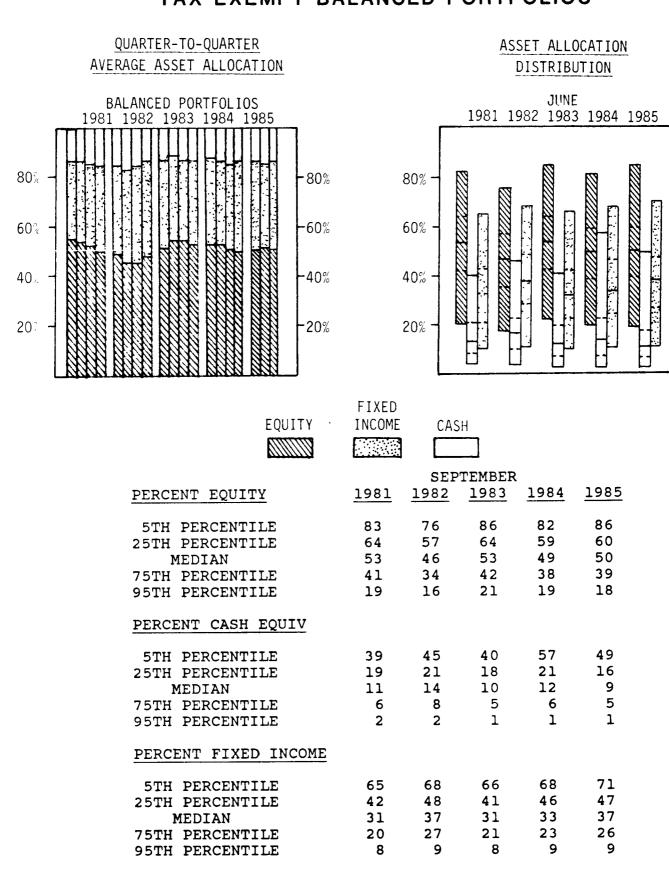
# ASSET ALLOCATION PERSPECTIVE TAX EXEMPT BALANCED PORTFOLIOS

80%

- 60%

40%

20%



Trust Universe Comparison Service

Source:

PERFORMANCE OF CAPITAL MARKETS **CUMULATIVE RETURNS** FIGURE 4 WILSHIRE 5000 ୫

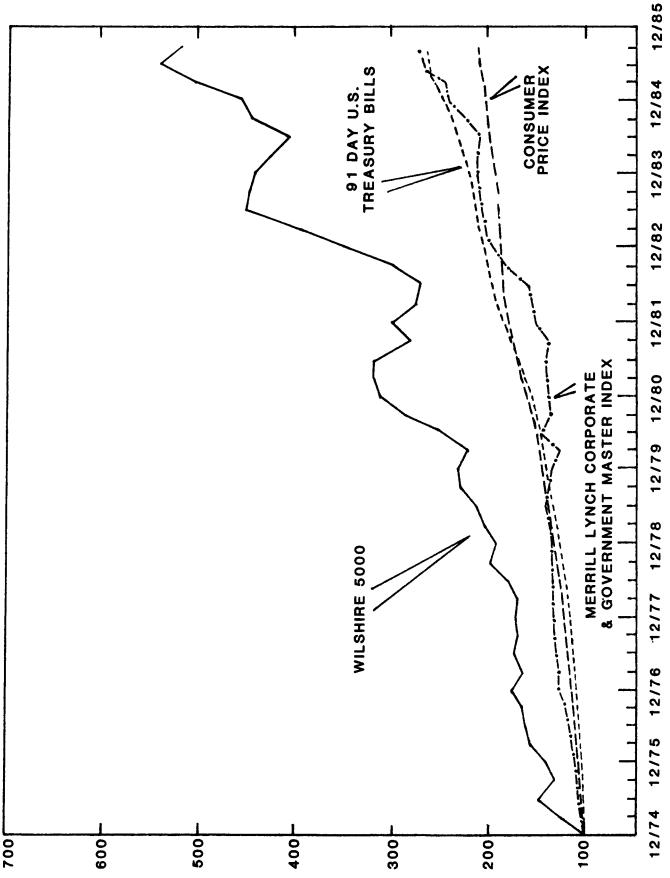


FIGURE 5

# BASIC RETIREMENT FUNDS

30° 7%

20

25

15

10

S

- 5

0

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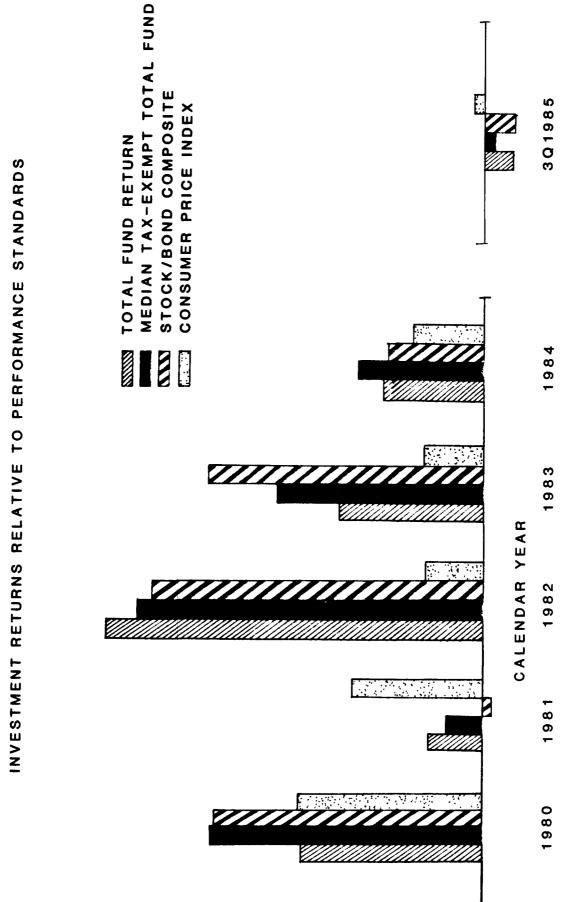


TABLE 3

BASIC RETIREMENT FUNDS

INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

Total Fund Return (inc. alt. assets)	12.4	3.5	25.7	10.1	6.9	6.5	- 2.0	15.2	13.8	12.3	
Inflation	12.5	8.9	3.8	3.8	4.0	0.1	0.7	3.2	3.4	5.2	
Stock/Bond* Composite	18.3	9.0 -	22.4	18.8	9.9	7.8	- 2.4	16.8	18.4	13.0	
Median Tax-exempt Fund	18.6	2.2	23.3	14.1	8.3	5.7	1 0 0 0	16.0	15.8	13.0	
Total Fund Return (exc. alt. assets)	12.4	3.5	26.4	10.3	6.8	6.9	3.1	15.9	14.1	12.5	
Calendar Year	1980	1981	1982	1983	1984	1985 10	30K 30K	l Year Through 9-30-85	3 Years Annualized Through 9-30-85	5 Years Annualized Through 9-30-85	

\*50/50 Wilshire 5000/Merrill Lynch Bond Index Composite Through 6-30-81 70/30 Wilshire 5000/Merrill Lynch Bond Index Composite 7-01-81 through 9-30-85

TABLE 4

BASIC RETIREMENT FUNDS

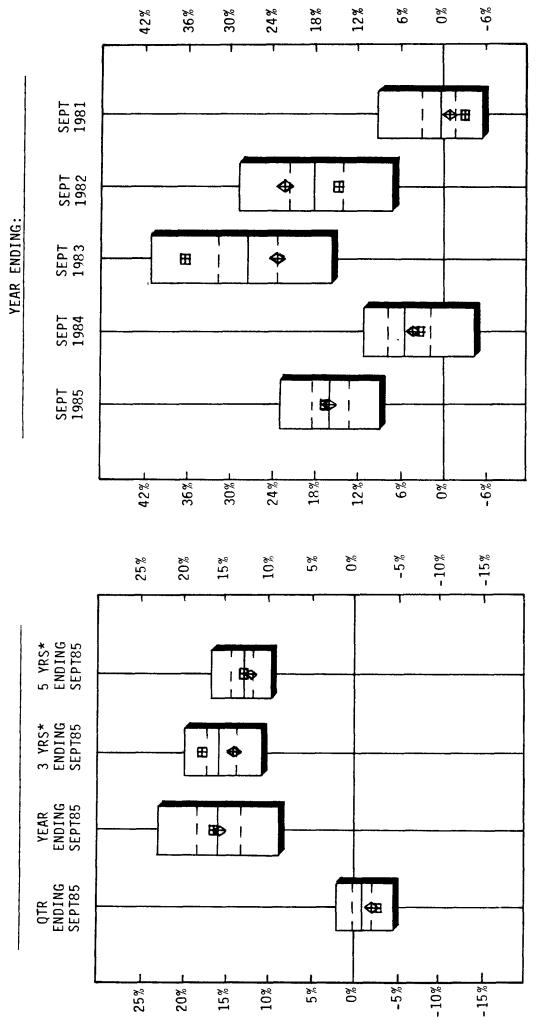
# INVESTMENT RETURNS - DETAIL

Total Fund Return (inc. alt. assets)	12.4	3.5	25.7	10.1	6*9	6.5 7.0 - 2.0	15.2	13.8	12.3
Alternative Equity Assets	ı	ı	11.9	7.4	11.8	1 . 0 1 . 4 8 . 6	<b>4.</b> 9	8.0	Z.A.
Bonds Basics ML Bond Index	3.3	7.0	29.8	7.8	15.1	8 5.0 1.9	21.0	14.9	14.6
Basics	-0.1	2.0	38.1	9.3	14.6	2.1	20.1	16.3	15.0
Common Stocks	33.7	-3.6	18.7	23.5	3.1	10.3 7.5 - 4.3	14.9	19.7	12.5
Com! Basics	26.2	0.0	21.6	12.7	2.7	0 7 4 7 8 7	14.9	15.3	11.3
Total Fund Return (exc. alt. assets)	12.4	3.5	26.4	10.3	6.8	1 2 4.0 3.4.0	15.9	14.1	12.5
Calendar Year (	1980	1981	1982	1983	1984	1985 1Q 2Q 3Q	1 Year Through 9-30-85	3 Years Annualized Through 9-30-85	5 Years Annualized Through 9-30-85

FIGURE 6

# DISTRIBUTION OF TOTAL PORTFOLIO RETURNS

## EXEMPT BALANCED PORTFOLIOS TAX



★ Wilshire 5000/Merrill Lynch Bond Index
★ Basic Retirement Funds

Source: Trust Universe comparison Service; Merrill Lynch Capital Markets

TABLE 5

DISTRIBUTION OF TOTAL PORTFOLIO RETURNS

# TAX EXEMPT BALANCED PORTFOLIOS

				***************************************	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	YEF	XEAR ENDING:	:: :::::::::::::::::::::::::::::::::::	
	QTR ENDING SEPT 85	YEAR ENDING SEPT 85	3 YRS* ENDING SEPT 85	5 YRS* ENDING SEPT 85	SEPT 1985	SEPT 1984	SEPT 1983	SEPT 1982	SEPT 1981
5TH PERCENTILE	2.0%	23.18	20.08	17.08	23.18	11.2%	41.18	28.78	9.28
25TH PERCENTILE	0.1	18.5	17.4	14.6	18.5	7.9	31.7	21.6	3.0
MEDIAN	-1.0	16.0	15.8	13.0	16.0	5.4	27.6	17.8	0.3
75TH PERCENTILE	-2.1	13.3	13.9	12.0	13.3	2.0	23.3	14.2	-1.7
95TH PERCENTILE	-4.6	6.8	10.9	8.6	6.8	- 4.3	15.6	7.1	-5.6
WILSHIRE 5000	-4.3	14.9	19.7	12.5	14.9	0.7	48.2	7.7	-2.5
MERRILL LYNCH BOND INDEX	1.9	21.0	14.9	14.6	21.0	9.1	14.9	32.5	-1.5
** STOCK/BOND INDEX	-2.4	16.8	18.4	13.0	16.8	3.2	37.7	14.9	-3.5
BASIC RETIREMENT FUNDS	-2.3	15.9	14.1	12.5	15.9	3.5	23.9	22.8	-1.3

<sup>\*</sup>Annualized

Source: Trust Universe Comparison Service; Merrill Lynch Capital Markets.

<sup>\*\*50/50</sup> Wilshire 5000/Merrill Lynch Bond Index Composite Through 6-30-81 70/50 Wilshire 5000/Merrill Lynch Bond Index Composite 7-01-81 Through 9-30-85

### STAFF COMMENTS:

The stock market, as represented by the Wilshire 5000, produced a -4.3% return for third quarter 1985. All of the industry sectors produced negative returns for the period. However, the performance of the financial and utilities stocks was especially poor. Market leadership appeared to be rotating away from these interest-sensitive issues and toward more cyclical stocks.

The third quarter market environment was difficult for aggressive common stock managers. For the first time, Wilshire's TUCS service reported the performance of its universe of equity managers by investment style. Of the four aggressive styles reported, only the median value manager was able to match the performance of the market. The TUCS median rotational, growth, and small growth managers underperformed the market. (Returns for the TUCS aggressive manager samples are reported on page 19.)

In this investment climate, the Basic Retirement Funds external stock manager group performed relatively well. The group's aggregate performance roughly matched that of the market for the latest quarter and fell slightly below that of the market for the latest year. The group's performance exceeded the median TUCS performances of all but the value manager sample for both the latest quarter and year.

The characteristics of the aggregate external portfolio remained relatively unchanged. The managers continued to be overweighted in the consumer durables, financial, and transportation sectors and underweighted in the capital goods, energy, and utilities sectors. The aggregate allocation to equities decreased from the previous quarter. The decrease, however, was primarily due to the additional funding of several of the managers with cash. The fundamental risk characteristics of the aggregate portfolio remained essentially the same.

Bond performance in the third quarter was modest. Interest rates moved sideways throughout the quarter, ending the period up only slightly from the previous quarter's end. With bond prices remaining flat for the most part, the bond market, as represented by the Merrill Lynch Master Bond Index, produced a weak 1.9% return for the period. Due to its exceptional performance in the first half of 1985, however, the bond market's return for the most recent year was a solid 20.9%.

With an aggregate return of 2.7% for the period, the Basic Retirement Funds' external bond manager group outperformed not only the bond market but also the median TUCS bond manager from a sample of similar risk managers. The third quarter performance brought the bond managers' aggregate return for the latest year to 20.7%. The annual performance matched that of the TUCS median manager and was roughly in line with that of the bond market.

The characteristics of the average bond external manager portfolio changed very little. There was a slight decrease in the duration of the portfolio and a modest increase in coupon. Average quality rating remained the same.

4 ^

# BASIC RETIREMENT FUNDS

# EQUITY MANAGER PERFORMANCE TOTAL PORTFOLIO RETURNS

September 30, 1985

Managers	Third Quarter 1985	Year Ending 9/30/85	Two Years Ending 9/30/85 (Annualized)	Since Inception 3/1/83 (Annualized)
Fred Alger	-4.68		& c	7.58
Alliance Capical Beutel Goodman	n $\infty$		•	•
BMI Capital		. &	4	, ,
Forstmann Leff	•	<b>ω</b>	•	•
Hellman Jordan	•	•	•	•
IDS	•	5.	•	•
	•	1.	•	•
	•	6	•	•
Peregrine Capital	•	33.	•	•
	•	ï	•	•
Σ ⊢	•	V.	•	N.A.
Total - External				
Active Managers	-4.5	14.3	2.6	7.0
Wilshire Associates (Index Fund)	-4.5	15.0	N.A.	N.A.
Performance Standards				
00 Growt	4.0	4.0	• •	
TUCS Median Small Growth Mgr. TUCS Median Rotational Mgr.	• •	• •	• •	N N N
Median Value Mgr.	-4.2	16.2 3.2	11.1	• 4

# BASIC RETIREMENT FUNDS EXTERNAL EQUITY MANAGER RISK PROFILES

QUARTER-END PORTFOLIO STATISTICS

	<b>*</b>	EOULTY			MKT		Earn	PORTFOLIO F	RISK ORIENTATION	SNTATION	Fin.
MANAGER	STOCKS	ALLOC.	YIELD	P/E	VOLTY	DIVERSFN	Var.	Success	Size	Growth	Lever.
GROWTH MANAGERS Fred Alger Alliance	<b>4</b> 36	9 8 9 9	2.58	13.0 19.6	1.23	0.83 0.73	++	1 1	+0	++	00
Mean SBI Growth Mgr. Median TUCS Growth Mgr.	43 N.A.	92 N.A.	2.2 N.A.	16.3 N.A.	1.24 N.A.	0.78 N.A.	+0	1 1	+0	++	<b>0</b> I
SMALL GROWTH MANAGERS BMI Capital Lieber & Company Waddell & Reed	23 108 58	2 2 2 3 8 8 8	H 28.	14.8 12.6 12.4	1.40 1.30 1.24	0.72 0.80 0.85	+++	010	+++	++0	11+
Mean SBI Sm. Growth Mgr. Median TUCS Sm. Growth Mgr.	63 N.A.	59 N.A.	2.5 N.A.	13.3 N.A.	1.31 N.A.	0.79 N.A.	++	01	++	++	01
ROTATIONAL MANAGERS Forstmann Leff Hellman Jordan IDS Investment Advisers	4446 8078	7 9 9 5 8	4.7.E.E.	17.3 13.1 14.8	1.27 1.07 1.15	0.88 0.88 0.86	+0++	+010	0   1	+0++	++00
Mean SBI Rotational Mgr. Median TUCS Rotational Mgr.	43 N.A.	90 N.A.	3.1 N.A.	14.4 N.A.	1.16 N.A.	0.89 N.A.	+0	••	10	+0	+0
VALUE MANAGERS Beutel Goodman Peregrine Capital Internal Mgr.	23 187 63	99 80 76	44N 0 W G	15.2	1.26	0.81 0.82 0.95	++0	+ + +	++1	0+1	+ • +
Mean SBI Value Mgr. Median TUCS Value Mgr.	91 N.A.	92 N.A.	A.S.	14.1 N.A.	1.16 N.A.	0.86 N.A.	+ 1	++	+ 1	01	+0
Composite External Manager Index Fund Manager Composite All Basic Managers	541 1188 1346	83 100 95	e. e	14.6 N.A.	1.19	0.91 0.95 0.94	+0 0	00 0	+0 0	+0 0	+0 0

# BASIC RETIREMENT FUNDS EXTERNAL EQUITY MANAGER SECTOR WEIGHTINGS

SECTOR WEIGHTINGS

MANAGER	CAPITAL GOODS	CONSUMER DURABLES	CONSUMER NONDURABLES	ENERGY	FINANCIAL	MAT. & SERVICES	TECHNOLOGY	TRANS- PORTATION	UTILITIES
GROWTH MANAGERS Fred Alger Alliance	фр   1   1   1	10.3%	44.48 52.0	2.48	14.18 21.8	3.18	14.5% 11.1	8.48 7.6	
Mean SBI Growth Mgr. Median TUCS Growth Mgr.	0.0	88 E.	48.2 32.9	1.2	18.0	9.6	12.8 17.9	8.0	1.1
SMALL GROWTH MANAGERS BMI Capital Lieber & Company Waddell & Reed	10.4 1.6 2.0	3.7. 7.0 7.0	37.8 21.9 18.8	4.5 5.1	6.0 32.6 19.7	4.0 14.3 22.5	28.9 11.8 15.6	9.5.2	3.3
Mean SBI Sm. Growth Mgr. Median TUCS Sm. Growth Mgr.	3.2	9.0	21.2	3.2	19.4	13.6	18.8 14.4	9.0 3.0	1.5
ROTATIONAL MANAGERS Forstmann Leff Bellman Jordan IDS Investment Advisers	3.0	6.2.2.6 7.3.2.2.	41.6 17.1 27.1 8.3	6.6 5.1 2.9	20.9 26.9 13.6	6.4 17.2 12.7 20.2	12.1 13.8 13.9 28.3	2.8 4.7 12.7 12.8	7.7
Mean SBI Rotational Mgr. Median TUCS Rotational Mgr.	3.2	6.0	23.5 26.6	₽.℃ 4.℃	19.3 12.9	14.1	17.0 15.1	æ.4 	<b>4.</b> 8 5.1
VALUE MANAGERS Beutel Goodman Peregrine Capital Internal Mgr.	2.7 8.3 9.9	3.5.7	15.7 18.3 7.8	12.6	26.0 4.5 7.6	24.0 15.7 8.0	16.6 17.3 10.1	11.3 3.0 6.6	11.2
Mean SBI Value Mgr. Median TUCS Value Mgr.	5.1	5.2	13.9 24.5	16.3 11.2	12.7	15.9 10.5	14.7	7.0	10.2
Composite External Managers	2.0	e, 9	25.4	7.7	17.4	12.4	15.5	7.8	رن
Composite All Basic Managers Wilshire 5000	6. 4.4 6. 7.	. 44 . 1 1.	99			; ;;	4 44	ይ 4.6 ር 44.	
								•	

TABLE 7

## BASIC RETIREMENT FUNDS

## BOND MANAGER PERFORMANCE

## TOTAL PORTFOLIO RETURNS

## SEPTEMBER 30, 1985

Third Quarter 1985	Year Ending 9/30/85	Inception 6/30/84 (Annualized)
2.38	23.8%	29.68
2.1	19.7	23.4
4.4	20.2	22.1
2.4	21.6	22.8
3.0	19.1	21.4
1.9	21.5	26.9
2.7	20.7	23.7
1.9	21.0	24.4
2.0	20.7	N.A.
m i	2.3 % 2.1	

## MINNESOTA STATE BOARD OF INVESTMENT

## QUARTERLY INVESTMENT REVIEW POST RETIREMENT INVESTMENT FUND

September 30, 1985

## MINNESOTA STATE BOARD OF INVESTMENT

## POST RETIREMENT INVESTMENT FUND

### **THIRD QUARTER 1985**

### Summary

### **ASSETS**

The assets of the Post Retirement Investment Fund increased in market value by 2.6% during the third quarter. This increase was the result of new contributions to the Fund, as the capital markets provided weak investment returns over this period. Net contributions during the quarter were \$84 million, continuing the pattern of strong growth due to early retirements under the "Rule of 85." End-of-period market values of the Post Retirement Investment Fund's assets for the last three quarters and five calendar years are shown below.

Calendar Year		Market Value (millions)	Percent Change from Previous Period
1980		\$1,161	+20.2
1981		1,101	- 5.2
1982		1,523	+38.3
1983		1,803	+18.4
1984		2,246	+24.6
	1Q 2Q 3Q	2,352 2,709 2,779	+ 4.7 +15.2 + 2.6

### ASSET MIX

The cash component of the Post Retirement Investment Fund moved back to its targeted level during the third quarter. An increase in cash equivalents at the end of the second quarter, due to the surge of early teacher retirements, was reversed as cash was reinvested in the Fund's bond portfolio. The common stock component also fell due to the continued growth of the Fund's fixed income assets and the poor relative performance of common stocks during the quarter. The percentage of the Fund (at market value) invested in common stocks, bonds, and cash equivalents over the last two quarters and one year previous is presented below.

### ASSET MIX

	9/30/84	6/30/85	9/30/85
Common Stocks	35.5%	27.1%	23.4%
Bonds	58.1	65.7	70.9
Cash Equivalents	6.6 100.0%	$\frac{7.2}{100.0}$ %	$\frac{5.7}{100.0}$

## **EQUITY PERFORMANCE**

The Post Retirement Investment Fund's equity portfolio produced a -6.5% total rate of return during the third quarter. This return fell below both that of the Wilshire 5000 and the SBI external equity pool. The poor relative quarterly performance also brought the most recent twelve-month performance below that of the Wilshire 5000.

The equity portfolio's sector weightings shifted significantly during the quarter. The portfolio assumed a more cyclical stance, increasing holdings in the capital goods, consumer durables, and energy sectors. Holdings in the consumer nondurables, financial, materials & services, technology and utilities sectors were reduced. At the end of the quarter, the portfolio held an overweighted position in the capital goods, energy, financial and technology sectors. The consumer nondurables, materials & services, and utilities sectors were underweighted.

Λ.

The equity portfolio's returns over the most recent quarter and most recent year are displayed below.

	Third Quarter	Year Ending 9/30/85
Equity Portfolio	-6.5%	12.2%
Wilshire 5000	-4.3	14.9

### **BOND PORTFOLIO**

During the third quarter, the composition of the dedicated bond portfolio was altered slightly. Callable corporate bonds were sold and replaced by various non-callable issues. The swap was designed to improve the portfolio's cash flow predictability. Additional information on these transactions is contained in the IAC Fixed Income Manager Committee section of the Quarterly Report.

The Post Retirement Investment Fund's dedicated bond portfolio, at the end of the third quarter, remained invested in high quality issues. Treasury and Agency issues composed the vast majority of the portfolio. Relevant quarter-end portfolio characteristics are shown on the following page.

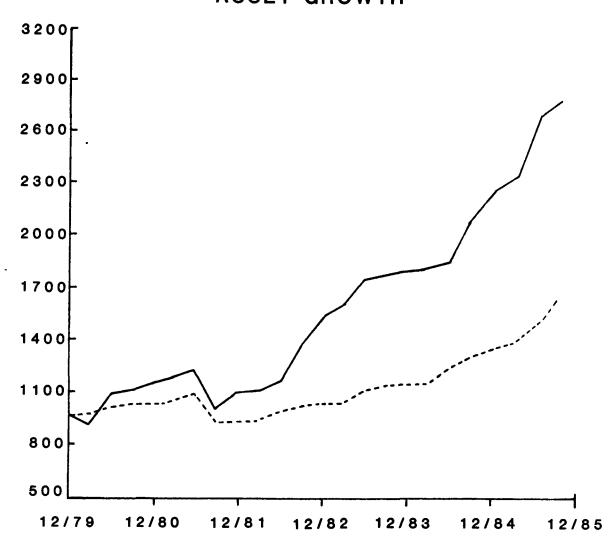
## POST RETIREMENT INVESTMENT FUND

## DEDICATED BOND PORTFOLIO STATISTICS

Value at Market	\$1,516,073,844
Value at Par	\$1,590,621,696
Average Coupon	10.75%
Current Yield	10.95%
Yield to Maturity	10.72%
Time to Maturity	14.09 Years
Average Duration	6.56 Years
Average Quality Rating	AAA
Number of Issues	182
Treasury Federal Agency Industrial Utilities Finance Transportation Mortgages Miscellaneous	56.6% 8.1 11.3 10.2 7.6 1.4 0.0 4.8

POST RETIREMENT INVESTMENT FUND

ASSET GROWTH



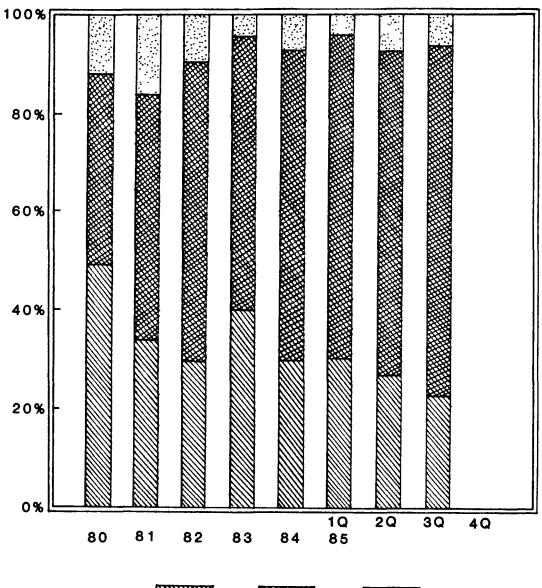
BEGINNING VALUE PLUS NET CONTRIBUTIONS --TOTAL PORTFOLIO MARKET VALUE ---

		_	YEAR	ENDING		
	12/80	12/81	12/82	12/83	12/84	9/85
BEGINNING VALUE	965.6	1161.6	1100.9	1522.9	1802.9	2245.7
NET CONTRIBUTIONS	70.1	-97.8	102.6	109.1	201.0	243.9
INVESTMENT RETURN	125.9	37.1	319.4	170.8	241.8	289.8
ENDING VALUE	1161.6	1100.9	1522.9	1802.9	2245.7	2779.4
(MILLIONS OF DOLLAR	RS)					

## FIGURE 8 POST RETIREMENT INVESTMENT FUND

## **ASSET MIX**

## PERCENT OF MARKET VALUE (End Of Period Allocations)









Common Stocks Bonds

Cash Equivalents

TABLE 11

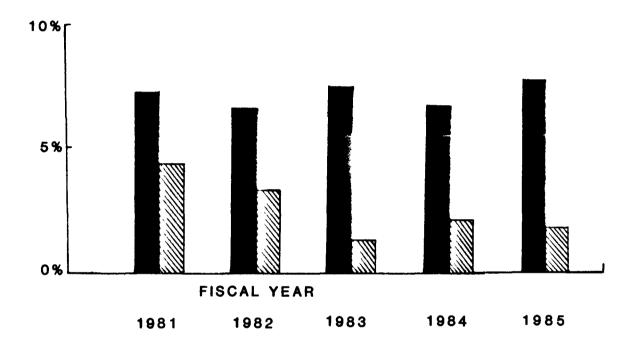
## POST RETIREMENT INVESTMENT FUND **ASSET MIX**

PERCENT OF MARKET VALUE (End Of Period Allocations)

Calendar		Common	Stocks	Bonds	<u> </u>	Cash	ع
Year		\$Million Percel	Percent	\$Million	Percent	\$Million	Percent 
1980		568.4	48.9	453.0	39.0	140.3	12.1
1981		376.0	34.2	545.5	49.5	179.4	16.3
1982		465.0	30.5	919.9	60.4	138.1	9.1
1983		730.3	40.5	1,002.1	55.6	8.69	3.9
1984		674.8	30.0	1,411.4	62.9	159.5	7.1
1985	10	715.5	30.4	1,551.8	0.99	85.1	3.6
	36	732.6	27.1	1,780.1	65.7	195.9	7.2
	X )		* * * * * * * * * * * * * * * * * * * *	T. 01617	0.01	0.601	7.0

## FIGURE 9

## POST RETIREMENT INVESTMENT FUND BENEFIT INCREASES VERSUS INFLATION





BENEFIT INCREASE

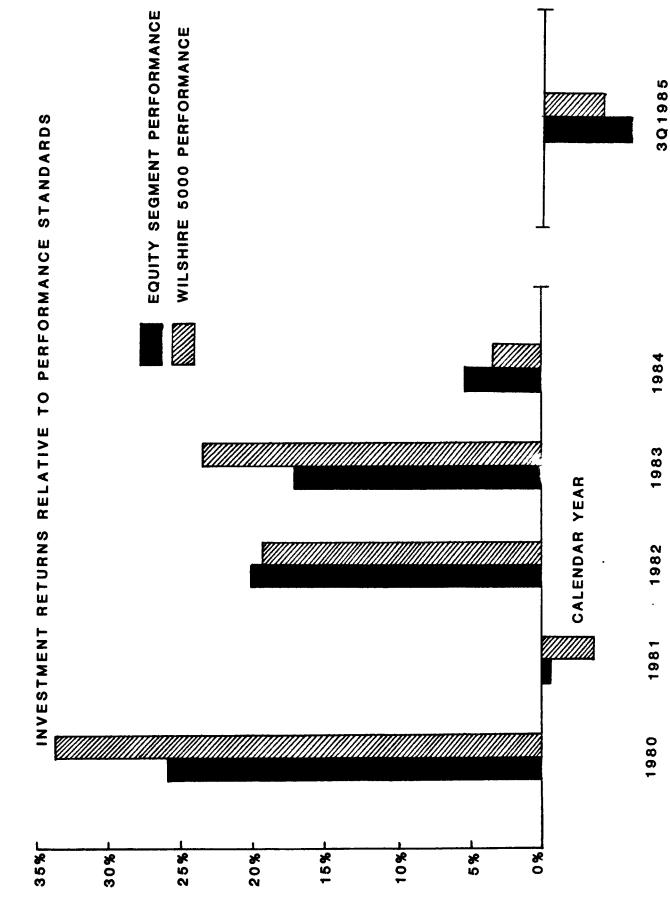


**50% OF INFLATION RATE** 

			FISCAL	YEAR		ANNUA	TTOEN
	1981	1982	1983	1984	1985	3 Yr.	
BENEFIT INCREASE	7.4%	6.9%	7.5%	6.9%	7.9%	7.1%	6.4%
50% OF INFLATION RATE	4.8	3.6	1.3	2.2	1.9	2.3	3.7

FIGURE 10

## POST RETIREMENT INVESTMENT FUND EQUITY SEGMENT RETURNS



## POST RETIREMENT INVESTMENT FUND

## **EQUITY SEGMENT RETURNS**

## INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

### Total Returns

		Post Retirement Fund	Wilshire 5000
1980		25.9%	33.7%
1981		-0.3	-3.6
1982		20.0	18.7
1983		16.9	23.5
1984		5.2	3.1
1985	1Q 2Q 3Q	9.7 6.9 -6.5	10.3 7.5 - 4.3
1 Year 9-30	Through -85	12.2	14.9
	s Annualized ugh 9-30-85	16.0	19.7
	s Annualized ugh 9-30-85	11.7	12.5

# POST RETIREMENT INVESTMENT FUND EQUITY MANAGER DATA

## SEPTEMBER 30, 1985

## SECTOR WEIGHTINGS

SECTORS	WEIGHTING INTERNAL MANAGER	WEIGHTING WILSHIRE 5000
Capital Goods	6.8	4.78
Consumer Durables	6.4	4.1
Consumer Nondurables	14.1	26.2
Energy	18.8	10.6
Financial	16.1	12.3
Materials & Services	7.5	11.4
Technology	22.2	14.0
Transportation	3.7	3.4
Utilities	5.9	13.3

## QUARTER-END PORTFOLIO STATISTICS

	Fin.	Lever.	-	۲
NOTTHIN		Growth	c	>
TINO VET		Size	c	>
TORIE OFFICE	Earn.	Success	•	٠
•		Var.	c	>
		DIVERSFN	i c	0.40
	MKT	VOLTY	:	1111
		P/E	-	4.25
		YIELD	•	47.4
	EQUITY	ALLOC.	600	\$00T
	* OF	STOCKS		711

Internal Manager

## MINNESOTA STATE BOARD OF INVESTMENT

## QUARTERLY INVESTMENT REVIEW

SUPPLEMENTAL RETIREMENT FUND
(Income Share Account)

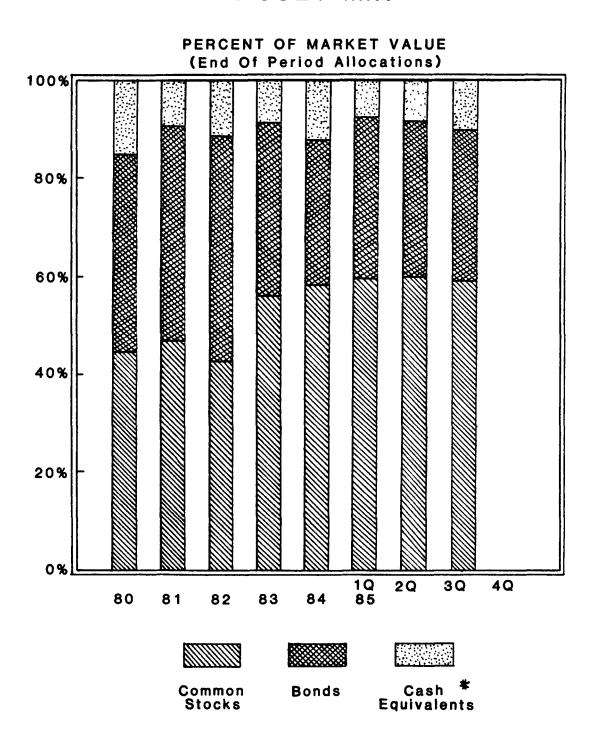
SUPPLEMENTAL RETIREMENT FUND

(Growth Share Account)

MINNESOTA VARIABLE ANNUITY FUND

September 30, 1985

SUPPLEMENTAL RETIREMENT FUND
(Income Share Account)



Includes cash held by the external manager

TABLE 14

# SUPPLEMENTAL RETIREMENT FUND (Income Share Account)

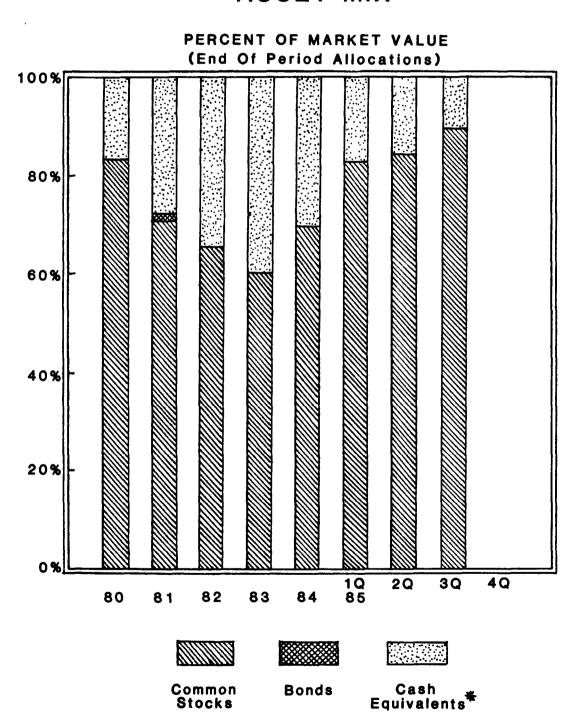
PERCENT OF MARKET VALUE (End Of Period Allocations)

n* Percent	15.1	9.1	11.5	8.8	12.7	7.7 8.7 9.6
Cash* \$Million P	11.3	7.0	11.5	6.6	16.4	10.5 12.6 13.5
ds Percent	40.4	43.8	46.0	35.0	29.3	32.3 30.6 31.4
Bonds \$Million Po	30.5	33.4	46.2	39.6	37.6	444 444 1.2.2
Stocks Percent	44.5	47.1	42.5	56.2	58.0	60.0 60.7 59.0
Common \$Million	33.5	35.9	42.7	63.5	74.4	81.9 87.6 83.2
						300
Calendar Year	1980	1981	1982	1983	1984	1985

\*Includes cash held by the external manager

FIGURE 12

## SUPPLEMENTAL RETIREMENT FUND (Growth Share Account)



k includes cash held by external manager

TABLE 15

# SUPPLEMENTAL RETIREMENT FUND (Growth Share Account)

PERCENT OF MARKET VALUE (End Of Period Allocations)

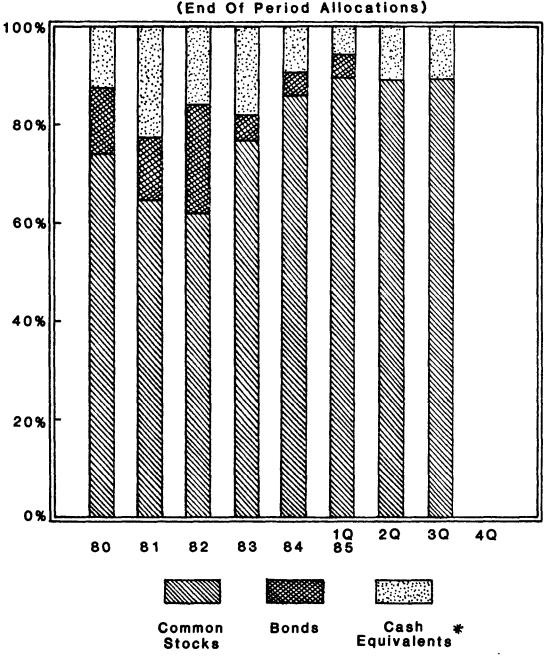
n* Percent	17.0	27.5	34.4	39.7	30.0	18.0 15.9 9.7
Cash* \$Million Percent	6.1	11.1	17.0	22.2	17.9	11.5 10.6 6.1
ds Percent	1 1	1.2	8 8 4	1 1	i i i	0.3
Bonds \$Million Percent	1 1 2	0.5	1 1	i i i	1	0.2
Stocks Percent	83.0	71.3	9.59	60.3	70.0	82.0 83.8 90.3
Common Stocks \$Million Percel	29.8	28.8	32.5	33.7	41.8	52.2 56.3 56.6
						10 20 30
Calendar Year	1980	1981	1982	1983	1984	1985

<sup>\*</sup>Includes cash held by the external manager

FIGURE 13

## MINNESOTA VARIABLE ANNUITY FUND ASSET MIX





40

<sup>\*</sup> Includes cash held by external managers

TABLE 16

## MINNESOTA VARIABLE ANNUITY FUND ASSET MIX

PERCENT OF MARKET VALUE (End Of Period Allocations)

Cash* \$Million Percent	9.4 12.7	17.2 22.5	15.0 16.4	18.7 18.2	9.1 8.8	5.5 4.8 13.3 11.1 12.2 10.9
ls Percent	13.2	12.7	21.6	4.8	4.9	4.6
Bonds \$Million Po	8.6	7.6	19.8	5.0	5.1	5.2
Stocks Percent	74.1	64.8	62.0	77.0	86.3	90.88 88.9 1.68
Common Stocks \$Million Percer	55.2	49.6	56.7	78.9	89.4	102.1 106.5 99.6
						10 30 30
Calendar Year	1980	1981	1982	1983	1984	1985

\*Includes cash held by external managers

# MINNESOTA STATE BOARD OF INVESTMENT RETIREMENT FUNDS

# INVESTMENT RETURNS RELATIVE TO PERFORMANCE STANDARDS

## YEAR ENDING SEPTEMBER 30, 1985

SUPPLEMENTAL INVESTMENT FUND	Total Fund Return	Stock/Bond Composite**	Common Stocks	Wilshire 5000	Bonds	ML Bond Index
Income Share Account*	13.08	16.68	9.58	14.9%	22.48	21.0%
Growth Share Account*	8.7	14.7	10.7	14.9	İ	21.0
VARIABLE ANNUITY FUND*	10.7	14.7	11.8	14.9	į	21.0

<sup>\*</sup> Includes performance of both internal and external managers.

\*\* Wilshire 5000/Merrill Lynch Master Bond indices:

Income Account - 65% stock/30% bond/5% cash Growth Account - 95% stock/ 5% cash Variable Fund - 95% stock/ 5% cash

## MINNESOTA STATE BOARD OF INVESTMENT

## QUARTERLY INVESTMENT REVIEW

## PERMANENT SCHOOL FUND

September 30, 1985

## MINNESOTA STATE BOARD OF INVESTMENT PERMANENT SCHOOL FUND

### THIRD QUARTER 1985

### Summary

### ASSETS

The Permanent School Fund's assets rose 2.4% in market value during the third quarter. The increase was due to the reinvested interest income flows generated by the Fund's bond portfolio. New contributions for the quarter were essentially zero. End-of-period market values of the Permanent School Fund for the last three quarters and five calendar years are presented below.

Calend Year	lar	Market Value (Millions)	Percent Change From Previous Period
1980		245	+ 1.7
1981		236	- 3.7
1982		286	+ 21.2
1983		290	+ 1.4
1984		308	+ 6.2
1985	1Q 2Q 3Q	311 337 345	+ 1.0 + 8.4 + 2.4

### ASSET MIX

As discussed in the second quarter investment review, the State Board of Investment has authorized significant changes in the Permanent School Fund's long-run asset allocation. Given the Fund's restrictive accounting provisions and its objective of aiding the financing of state school aid payments, short-run income maximization is be the Fund's investment policy. To implement this policy, the Board has adopted a long-run asset mix allocated completely to fixed income securities.

During the third quarter, the Permanent School Fund's relatively small equity component was gradually liquidated. At the end of the quarter only an insignificant equity position remained, and it too will be sold in the near future.

The proceeds from the equity sales have been reinvested in cash equivalents. The Board will be seeking legislative change during the 1986 session that will effectively remove the Permanent School Fund's restrictive accounting provisions. If enacted this change will allow the Fund considerably more investment flexibility. The cash reserves now being built up will provide a liquid source of financing for a total return, equity-oriented asset mix. In the meantime, the cash equivalents, combined with the Fund's bond portfolio, are earning sufficient interest income to meet budgeted investment income.

The percentage of the Fund (at market) invested in stocks, bonds and cash equivalents over the last two quarters and one year previous is shown below.

### ASSET MIX

	9/30/84	6/30/85	9/30/85
Common Stocks	17.2%	17.3%	2.1%
Bonds	65.5	71.4	66.8
Cash Equivalents	17.3	11.3	31.1
	100.0%	100.0%	100.0%

### **BOND PORTFOLIO**

The Permanent School Fund's bond portfolio, at the end of the third quarter, remained invested in high quality, intermediate-to-long maturity issues, selling at a slight discount to par value. Mortgages, both federal and privately insured, made up the largest segment of the portfolio. Relevant quarter-end portfolio statistics are shown on the following page.

## PERMANENT SCHOOL FUND BOND PORTFOLIO STATISTICS

## **September 30, 1985**

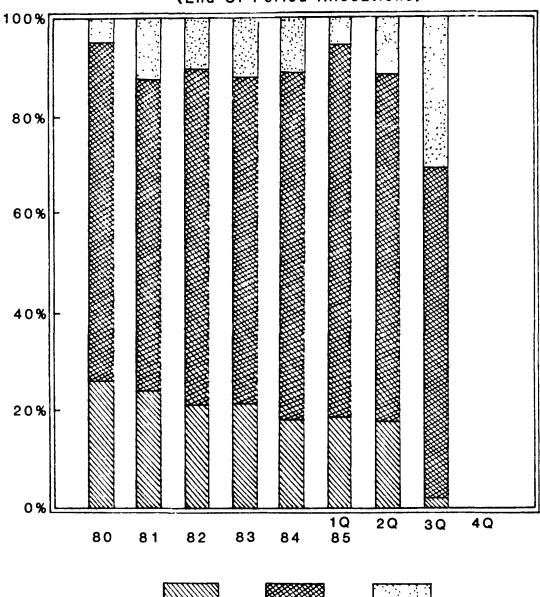
Value at Market	\$226,048,879
Value at Par	\$239,679,520
Average Coupon	10.30%
Current Yield	10.64%
Yield to Maturity	10.80%
Time to Maturity	12.35 Years
Average Duration	5.71 Years
Average Quality Rating	AAA
Number of Issues	114
Treasury Federal Agency Industrial Utilities Finance Transportation Mortgages Miscellaneous	13.8% 21.6 5.2 7.7 4.3 6.7 39.1 1.6
	100.0%

FIGURE 14

## PERMANENT SCHOOL FUND

## **ASSET MIX**

### PERCENT OF MARKET VALUE (End Of Period Allocations)







Common Stocks

Bonds

Cash Equivalents

TABLE 19

# PERMANENT SCHOOL FUND

PERCENT OF MARKET VALUE (End Of Period Allocations)

Common Stocks \$Million Percen		Stocks Percent	Bonds \$Million Percent	ds Percent	Cash \$Million Percent	sh Percent
	1 1 1 1 1			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 1 1	1 1 1
63.9 26.1	26.1		169.3	69.2	11.6	4.7
56.0 23.7	23.7		151.9	64.2	28.5	12.1
59.1 20.7	20.7		197.6	0.69	29.5	10.3
60.8 21.0	21.0		195.0	67.1	34.4	11.9
54.9 17.8	17.8		219.4	71.2	33.8	11.0
57.6 18.5	18.5		235.6	75.9	17.5	5.6
	2.1		230.4	*** 66.8	107.4	31.1

## Tab B

## PORTFOLIO STATISTICS

	PAGE
I. Composition of State Investment Portfolios 9/30/85	1
II. Cash Flow Available for Investment 7/1/85-9/30/85	2
III. Monthly Transactions and Asset Summary - Retirement Funds	: 3

STATE OF MINNESOTA
STATE BOARD OF INVESTMENT
COMPOSITION OF STATE INVESTMENT PORTFOLIOS BY TYPE OF INVESTMENT
MARKET VALUE SEPTEMBER 30, 1985

	CASH AND SHORT TERM SECURITIES	BONDS	DS EXTERNAL	STOCKS INTERNAL E	CKS EXTERNAL	ALTERNATIVE ASSETS	TOTAL
BASIC RETIREMENT FUNDS: TEACHERS RETIREMENT FUND	\$ 57,093 3.87%	· 0 ·	\$385,069 26.07%	-0- \$	\$ 904,215 61.23%	\$130,407 8.83%	\$1,476,784 100%
PUBLIC EMPLOYEES RETIRE, FUND	4,373	0	27,048	-0-	648,797 63,398	93,519 9.14%	1,023,439 100%
STATE EMPLOYEES RETIRE, FUND	33,350 4.48%	0	192,909 25.89%	-0-	453,443 60.85%	65,425 8.78%	745,127 100%
PUBLIC EMP. POLICE & FIRE FUND	12,272	0	75,694	-0-	164,662 59,61%	23,592 8.54%	276,220 100%
HIGHWAY PATROL RETIRE, FUND	1,135	-0-	14,752 28.078	-0-	32,064 61.03%	4,591 8,74%	52,542 100%
JUDGES RETIREMENT FUND	79.2.168	-0-	1,028	-0-	2,244	321 8.75%	3,672
POST RETIREMENT FUND	169,599 6.25%	1,898,789 69,948	0	646,596 23.81%	-0-	-0-	2,714,984
MINNESOTA SUPPLEMENTAL FUNDS: INCOME SHARE ACCOUNT	11,947	42,919 30.85%	-0-	75,074 53,96%	9,187	-0-	139,127
GROWTH SHARE ACCOUNT	1,491	68 0.11%	0	33,207 53.08%	27,797	-0-	62,563 100%
FIXED RETURN ACCOUNT	23,247	46,175 66,51%	0	-0-	-0-	-0-	69,422 100%
BOND ACCOUNT	746 10.25%	6,532 89.758	0	-0-	0 1	-0-	7,278 100%
MINNESOTA VARIABLE ANNUITY	2,605	115	-0-	51,429 46.13%	57,344 51,438	0-	111,493
TOTAL RETIREMENT FUNDS	\$ 317,937	\$1,994,598 29.85%	\$946,202 14.168	\$806,306 12.06%	\$2,299,753 34.41%	\$317,855 4.76%	\$6,682,651 100%

107,387 31,538 883,618
100% 419,885 100%
64,080 100%
169,949 100%
126,146 100%
155,908 100%
8,727 100%
39,291 100%
\$2,292,928 \$2,220,663 25,79% 24.98

ı

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT NET CASH FLOW AVAILABLE FOR INVESTMENT

For period of July 1, 1985 - September 30, 1985

Teachers Retirement Fund	\$( 1,000,000)	
Public Employees Retirement Fund	(38,000,000)	
State Employees Retirement Fund	( 5,000,000)	
Public Employees Police and Fire	4,725,000	
Highway Patrolmans Retirement Fund	-0-	
Judges Retirement Fund	-0-	
Post Retirement Fund	84,373,979	
Supplemental Retirement Fund - Income	1,851,074	
Supplemental Retirement Fund - Growth	( 227,696)	
Supplemental Retirement Fund - Fixed	( 1,234,363)	
Supplemental Retirement Fund - Bond	1,931,379	
Minnesota Variable Annuity Fund	( 708,390)	
Total Retirement Funds Net Cash Flow	\$ 46,710,983	
Permanent School Fund	\$( 122,924)	
Total Net Cash Flow	\$ 46,588,059	

STATE OF MINNESOTA STATE BCARD OF INVESTMENT

## TRANSACTION AND ASSET SUMMARY RETIREMENT FUNDS

	Net Transactions	sactions			As	Asset Summary (at market)	t market)	
	Bonds (000,000)	Stocks (000,000)	Total	Cash Flow	Short-term % of Fund	Bonds % of Fund	Equity % of Fund	Total (000,000) (at market)
September 1983 October November December	22 2 18 (1)	(103) 93 (20) 22	(81) 95 (2) 21	29 40 47	8.3 6.3 5.7	335.9 337.8 4.76	55 55 50 50 70 50 70 80 80 80 80 80 80 80 80 80 80 80 80 80	5202 5158 5275 5262
January 1984 February March	(1) w	(31) 27 19	(28) 26 24	45 31 31 36	6.8 7.0 7.1		4467	777
Ay May June July August September October	151 16) 16)	(16) (16) (16) (16)	(33) (33) (22) (22) (22)	11 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	, ທ ສ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ ທ	338 388 398 30 30 30 30 30 30 30 30 30 30 30 30 30	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5187 5187 5287 5598 5752
November December January 1985	(7) 91 (5)	(19) (71) 131	(26) 20 126	18 12 20	ው <b>ቀ</b> ሚዬ ፎ	0 m 0		5760 5864 6188
February March April May June	30 (1) (13) 284 84	(5) 5 17 (41) 118 68	25 4 (62) (54) 402 153	22 23 23 408 40	കു കു സു നു സ പ്രൂ വ് വ് വ് വ്	41.2 40.7 40.4 41.2 41.8	88888888888888888888888888888888888888	6177 6213 6260 6602 6801 6812
Augüst September	79 32	<b>4</b> (10)	83 22	30 31	• •	æ 4	20	10 10

## Tab C

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 14, 1985

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

IAC Administrative Committee

SUBJECT: Committee Report

The Committee reviewed staff's proposed 1986 legislative package. Staff is proposing changes in the investment authority of the Permanent School Fund and Supplemental Investment Fund. The proposed relaxation of the Permanent School Fund's restrictive accounting provisions has been endorsed by the Board previously. The Committee continues to support such a change. Staff's proposed changes in the Supplemental Investment Fund are new. The Committee supports staff's concept of expanding the investment options offered by the Supplemental Investment Fund. A staff position paper on the Fund is presented as an attachment to this report.

The Committee also reviewed a draft of the Board's 1985 annual report. The Committee recommends that the Board approve the annual report.

Attachment

#### EXECUTIVE SUMMARY

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. A diverse group of retirement groups participate in the Supplemental Investment Fund. These groups are: the Deferred Compensation Plan; local police and firefighter retirement plans; state university and community college teachers; Unclassified state employees; and, Hennepin County employees.

The nature of the retirement programs offered to these groups through the Supplemental Investment Fund varies from group to group. The Fund serves as a tax-sheltered savings program, similar to corporate 401(K) plans, for the Deferred Compensation Plan. For Unclassified state employees, the Fund represents their entire pension plan. For local police and firefighter retirement plans, the Fund serves as a money manager for part of the plans' assets. Finally, for state university/community college teachers and Hennepin County employees, the Fund is a pension supplement.

Because the Supplemental Investment Fund plays many roles for many retirement groups, it should be capable of offering a wide array of investment alternatives. The retirement groups should then be able to select those options that best meet the particular needs and objectives of their participants.

Currently, the Supplemental Investment Fund offers three alternatives. The first option is the Growth Share Account. It is an all-common stock fund which aggressively seeks superior

returns through assuming above-average levels of investment risk. The second option is the Income Share Account. It is a balanced fund that holds a diversified portfolio of common stocks, bonds, and cash equivalents. It too seeks superior total returns, but without exposing itself to the volatility of the Growth Share Account. The final option is the Fixed Return Account (for individuals) and the Bond Account (for retirement organizations). These funds buy and hold high quality, short-to-intermediate term debt securities. These funds offer interest bearing, low risk investments to participants.

SBI staff believes that the current set of investment options is neither broad nor well-defined. As such, they do not provide sufficient investment flexibility and diversity to meet the range of participants' investment needs.

Staff believes that a broader, better focused set of investment options will enhance the ability of the Supplemental Investment Fund to meet the participants' specific objectives. Staff proposes that the current set of options be revised. Specifically, staff proposes:

- 1. The Growth Share Account (all common stocks) and Income Share Account (balanced fund) be retained.
- 2. The Fixed Return Account be eliminated. It would be replaced by a money market account and a Guaranteed Investment Contract (GIC) account.
- 3. Two additional options be added: a common stock market index account and a bond market account.

Participating retirement groups would buy shares in investment pools representing the proposed options. Because all of these options, with the exception of the GIC account, currently are made available to the Basic Retirement Funds, administration of

this expanded program will be administratively simple. The participating retirement groups could enter or leave the investment pools at their discretion.

#### INTRODUCTION

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. Approximately 14,000 individuals participate in the Fund, which had a market value on June 30, 1985 of \$287 million. Among the participants are police and firefighter retirement organizations, state university and community college teachers, state employees, and employees of various units of local government. A wide diversity of investment goals exists among the Fund's participants.

To meet these investment goals, most participants currently have a choice of investing in three types of accounts: the Income Share Account; the Growth Share Account; or one of two debt-related accounts, the Fixed Return Account for individuals, or the Bond Account for retirement plans. SBI staff believes that this set of investment options can be improved and expanded significantly. The investment pools utilized by the Basic Retirement Funds can be made available to the Supplemental Investment Fund. The increased investment flexibility, at no additional cost, can enhance the investment services offered to state and public employees.

This paper is divided into six sections. The first section describes the various public employee groups that participate in the Supplemental Investment Fund. The second section reviews the current set of investment options offered to Fund participants. The third section discusses corporate tax-deferred savings plans, which are similar to the Fund in terms of investment objectives and investment management structure. The fourth section presents

recommended changes in the available options offered Fund participants. The fifth section considers several retirement group issues related to this proposal. Finally, the sixth section outlines sections of the Minnesota Statutes that would have to be modified for this proposal to be implemented.

#### FUND PARTICIPANTS

#### Deferred Compensation

The largest and fastest growing group of participants in the Supplemental Investment Fund are those public employees enrolled in the Deferred Compensation plan. As shown in Table 1, the program's assets make up 30.7% of the Fund's total market value. Like many similar programs sponsored by corporate employers, the Deferred Compensation plan permits eligible employees to invest a portion of their salaries in a tax-deferred savings program, ostensibly for retirement purposes. Participants have a choice of either investing in fixed or variable annuities sponsored by insurance companies; or investing in the Supplemental of Investment Fund. Participation is voluntary and is unrelated to employees' mandatory participation in the statewide retirement programs. Any public employee is eligible to place annually up to the lesser of either 25% of gross salary or \$7500 in the Deferred Compensation plan. Withdrawals are permitted only upon retirement, job termination, or financial hardship. Participants in the Supplemental Investment Fund have the choice of shifting annually new and past contributions among the three investment options.

Like many participants in corporate tax-deferred savings plans, participants in the Deferred Compensation plan tend to be risk averse. Among those individuals placing their contributions in the Supplemental Investment Fund, the large majority of their assets (63.8%) are invested in the debt-related option open to individuals, the Fixed Return Account. The remainder is split slightly in favor of the Income Share Account over the Growth Share Account.

#### Police and Firefighter Retirement Plans

Various local police and firefighter (P&F) organizations make up the second largest group of participants in the Supplemental Investment Fund. Their combined assets represent 29.4% of the Fund, at market value.

Legislation enacted in 1979 closed the local P&F organizations to new membership. All new P&F employees hired after that time become members of the Public Employees Retirement Association. Their retirement assets are invested through the Basic Retirement Funds. However, the P&F employees in service prior to the law's enactment remain members of their respective local retirement organizations.

The local P&F retirement organizations have their own boards of trustees, and make their own investment decisions. Many local P&F organizations have chosen to retain external money managers to invest at least a portion of their retirement assets. State law permits these organizations to retain the State Board of Investment, through the Supplemental Investment Fund, as a money manager, at no direct expense to the P&F funds. Those

organizations that use the Fund as a manager can also retain additional managers to invest their assets. In fact, the eight P&F organizations that currently invest in the Supplemental Investment Fund also employ additional external managers.

The financial condition of P&F retirement funds across the State varies from fund to fund. In general, however, local P&F funds have large unfunded liabilities. While many still have positive net contributions, because the funds are closed, almost all are maturing rapidly. Thus, many will soon start to experience net cash outflows. The individual financial circumstances of a particular P&F retirement plan can affect the investment needs and objectives of the plan.

Currently, 71.7% of the total participating P&F assets are invested in the Income Share Account, with the remainder split almost equally between the Growth Share Account and the two debt-related options.

#### State Teachers

The third largest group of participants in the Supplemental Investment Fund are teachers employed by Minnesota state universities and community colleges (excluding the University of Minnesota). The teachers' assets comprise 23.6% of the Fund. The teachers participate in a tax-deferred savings program similar to the Deferred Compensation program. However, the teachers' program is mandatory. The teachers contribute 5% of gross annual salary, up to a \$450 limit. These contributions are matched by their employer, the State of Minnesota. The teachers are only allowed to participate in the Income and Growth Share

Accounts. Further, they are not permitted to shift past contributions among these two accounts, although future contributions can be redirected. The teachers' and the State's contributions to the Supplemental Investment Fund supplement the teachers' benefits received under their basic retirement program. The majority of the teachers' assets, 60.3%, are invested in the Income Share Account.

#### Unclassified State Employees

The fourth largest group of participants are the heads of state agencies, and employees of the legislature and selected state agencies. These individuals participate in a program referred to as the Unclassified Employees Retirement Program. The assets of this plan comprise 10.1% of the market value of the Supplemental Investment Fund. The Program is a defined contribution retirement plan invested entirely through the Supplemental Investment Fund.

The Unclassified Employee Retirement Program was created to offer retirement benefits to those state employees whose tenure is unlikely to be sufficient to qualify for full benefits under the basic retirement plan. Because the Program is a defined contribution plan, participants' retirement benefits are immediately vested and completely portable. Within specific ranges, participants can direct their employer/employee contributions to either the Income, Growth or Fixed Return options. New contributions can be redirected, but past contributions cannot.

The Income Share Account has been the most popular option among Unclassified employees. It holds 59.0% of the Program's assets. The remainder is divided slightly in favor of the Growth Share Account over the Fixed Return Account.

#### Hennepin County

The smallest group of participants is composed of Hennepin County employees. This group represents 6.2% of the Supplemental Investment Fund's total value. They formerly were eligible to participate in an employer matching tax-deferred savings program, similar to that offered to state university and community college teachers and Hennepin County employees. That program has since been discontinued, but its participants prior to the termination date are permitted to remain and make new contributions.

#### CURRENT INVESTMENT OPTIONS

Participants in the Supplemental Investment Fund currently have the option to invest in a combination of three investment options: the Growth Share Account, the Income Share Account, and the Fixed Return Account (for individuals) or the Bond Account (for local P&F retirement funds). The range of options open to a particular participant depends upon the administrative policies of that participant's sponsoring organization. The three investment accounts available to Fund participants are described briefly below.

#### Growth Share Account

This alternative focuses on above-average capital appreciation primarily through investments in common stocks. Only as a secondary objective does it attempt to generate current income. As such, the Account frequently is exposed to considerably more investment risk than the are the other two options.

The Account is authorized to hold up to 100% of its market value in common stocks. At times, cash equivalents may make up a large portion of the total portfolio, depending on the market outlook of the Account's managers. The Account's policy portfolio calls for a 95%/5% common stocks/cash equivalents mix.

Management of the Account is split between the SBI internal staff and the Investment Board's external equity manager pool. Cash equivalents holdings are managed by State Street Bank in its Short Term Investment Fund (STIF).

#### Income Share Account

This option offers a balanced, diversified investment approach. The Account attempts to produce superior total returns without exposing itself to the volatility experienced by the Growth Share Account. It does so by holding a portfolio composed of common stocks, bonds, and cash equivalents. While the Account seeks returns through capital appreciation, it also attempts to hedge against disastrous financial environments and protect against excessively volatile long-term performance.

The Account's investment authority allows it to be invested at a maximum 75% in equity assets. The Account's policy

portfolio calls for a 60%/35%/5% stock/bond/cash equivalents asset allocation.

Management of the Account on the equity side is split between SBI staff and external equity managers. SBI staff manages all of the Account's bond holdings. Cash equivalents are invested by State Street Bank in its STIF.

#### Fixed Return Account

This option provides an investment approach that focuses solely on current income. In the past this option was offered to both retirement organizations and individuals. More recently, it has been made available only to individuals. The Account attempts to generate high levels of current income by investing in high quality debt securities. It exposes participants to minimal investment risk by buying fixed income securities and holding them to maturity. Returns to participants come only from the interest income of the Account.

The Account represents a cross between a money market mutual fund and a bond market mutual fund. Investment decisions made in the mid-1970's created a long-maturity bond portfolio that hampered the Account's flexibility as interest rates rose. Because these lower coupon bonds can only be sold at losses that would penalize current participants, they remain in the portfolio. In more recent years, new contributions have been used to purchase shorter maturity issues in order to decrease the Account's duration and make its yield more sensitive to the current interest rate environment.

The Account's bond portfolio is managed solely by the SBI staff. Cash equivalents are invested by State Street Bank.

#### Bond Account

Like the Fixed Return Account, the Bond Account seeks to earn high levels of current income. This option is available only to retirement organizations. The Account is designed to offer participating organizations a minimum fixed rate of return for a specified period of time. The length of time that this guarantee is in effect depends on the average maturity of the Account's investments, usually in the range of six-to-eight years.

#### Accounting Considerations

Investments by participants in the Supplemental Investment Fund are accounted for a manner similar to mutual funds. In all of the accounts, shares are purchased with new contributions. The Income and Growth Share Accounts have variable share prices that are based upon the market values of the assets in their respective portfolios. Share values for these accounts are computed monthly. The Fixed Return and Bond Accounts maintain constant share values, as their assets are not marked to market.

The Income and Growth Share Accounts reinvest all interest, dividend and capital gains income. This income is not distributed in the form of new share purchases. Rather, the reinvestment increases the value of outstanding shares. The Fixed Return and Bond Accounts also reinvest all of their interest income. However, they use that income to purchase additional shares for participants at the accounts' fixed share values. New contributions and withdrawals from the Supplemental Investment Fund are permitted once a month based upon the previous month-end share values.

#### CORPORATE TAX-DEFERRED SAVINGS PLANS

Both in terms of its structure and its investment objectives, the Supplemental Investment Fund bears a strong resemblance to tax-deferred savings programs offered by many U.S. corporations. Therefore, it is useful to review briefly these programs from the perspective of existing types, investment objectives, and investment options. This review will provide insights as to potential modifications in the Supplemental Investment Fund's structure.

Tax-deferred savings plans have become quite popular in recent years. Currently, roughly 75% of the largest U.S. companies, and an increasing number of smaller firms, are making these plans available to their employees. Quite simply, tax-deferred savings plans (commonly called 401(k) plans, after the section of the IRS code which authorized them) permit employees to set aside a portion of their salary for investment in vehicles offered by their employer. Taxes are deferred on the salary set aside. Up to 20% of annual pay, or a maximum of \$30,000, can be deferred. In many cases employers will match, in part, the employees' contributions.

Tax-deferred savings plans are similar to Individual Retirement Accounts (IRAs). However, they offer participants much greater savings capacity and withdrawal flexibility than do IRAs. The withdrawal flexibility has been a particularly important factor in the tax-deferred savings plans' popularity. While ostensibly for retirement purposes, contributions to 401(k) plans can be withdrawn by participants for one of four reasons: reach age 59 1/2; loss of job; become disabled; or, encounter

financial hardship. Although future IRS regulations may tighten the withdrawal provisions, to date, many companies have allowed withdrawals to finance home purchases, college educations, and other sizable expenditures under the financial hardship exemption.

Corporations have a variety of investment objectives for their 401(k) plans. In an excellent article in <u>Compensation Review</u> (January 1985), John Appleton, of State Street Bank, reviewed the various plan types, objectives and investment options commonly observed among U.S. corporations 401(k) plans. Tables 2-4 are reproduced, in part, from his article.

Referring to the earlier discussion of the participants in the Supplemental Investment Fund, it is apparent that all of the plan types discussed in Tables 2-4 are applicable to at least one group of the Fund's participants. Specifically, the pension substitute plan type applies to the P&F organizations and Unclassified Employees. The pension supplement plan type applies to the state university and community college teachers. The thrift/savings incentive and maximum tax shelter plan types apply to the Deferred Compensation Plan.

Corporate plans usually focus on one plan type with specific, limited objectives. They do not need, nor do they desire, to offer a large number of investment options. On the other hand, the fact that the Supplemental Investment Fund must be capable of meeting several different investment objectives has an important bearing on its desired structure. The Fund should make available a wide range of investment options, even though each group of participants may choose to offer its members only a subset of the

Fund's total options. That choice will depend on the needs and objectives of each group.

#### PROPOSAL TO EXPAND INVESTMENT OPTIONS

Among the participants in the Supplemental Investment Fund, the P&F retirement plans, the participants in tax-deferred savings programs, and the members of the Unclassified Employees Retirement Program, all have different financial needs and objectives. The current set of investment options available to these organizations and individuals is neither broad nor well-defined. It is not able to offer sufficient investment flexibility and diversity to meet all of the participants investment needs. With a more diverse and better focused set of investment options, the participating groups will have an enhanced ability to meet the participants' specific objectives.

The Investment Board has the ability to offer a wide array of investment alternatives through the Supplemental Investment Fund. Most of these proposed alternatives, described below, already are seasoned components the Basic Retirement Funds' investment management structure. It would be administratively simple to permit the Supplemental Investment Fund's participant groups to invest in these existing alternatives. The Fund could leverage off the economies of scale created by the Basic Retirement Funds' use of these investment alternatives. Thus, the Supplemental Investment Fund could invest at the same low management and administrative fee schedules paid by the Basic Retirement Funds.

Staff proposes that the Supplemental Investment Fund offer the following seven options to its participants:

- 1. Money Market Fund would be composed of short-term, high quality fixed income assets. The fund would offer safety of principal and competitive money market returns. It would be managed by State Street Bank as part of the Short Term Investment Fund (STIF) the SBI currently maintains there.
- 2. Guaranteed Investment Contract (GIC) would offer a guaranteed fixed return for a specified period of time (e.g., three years). It would be underwritten by an insurance company selected through competitive bidding. The guaranteed return available will depend upon prevailing market yields at the time the GIC is bid, as well as the GIC's specific cash flow provisions. Each year, a new GIC would be offered. At maturity, investments would have to be rolled over into a new GIC (likely at a different interest rate) or placed in another investment option.
- 3. Bond Fund would offer active bond management. The fund would be managed by the Basic Retirement Funds' external fixed income managers. These managers attempt to maximize total portfolio returns by moving fixed income assets among varying maturities, qualities, and sectors. This option possesses a degree of investment risk, unlike the previous two fixed income options, in the sense that the fund could suffer declines in principal value. However, it also offers the opportunity for earning considerably higher returns than the other two options can generate.
- 4. Aggressive Equity Fund would offer investments in a group of non-diversified common stock portfolios managed by the Basic Retirement Funds' active equity managers. It would be a high risk option with the potential for sharp short-run swings in principal value. However, given the investment risk assumed by the fund's managers, it also offers the possibility of significant long-run growth in principal. The fund would be similar in design to the current Growth Share Account.
- 5. Index Fund would offer a second all-common stock investment option. The fund is designed to track the performance of the common stock market. It will produce returns that are less volatile than those of the Aggressive Equity Fund. Nevertheless, its long-run goal, likewise, is significant growth in principal. The fund would be invested by the Basic Retirement Funds' index fund manager, Wilshire Associates.
- 6. Balanced Fund would be the same option currently offered under the Income Share Account. It would provide a diversified blend of stocks, bond and cash equivalents investments. It would avoid much, although not all, of the volatility produced by common stock-only options, yet be expected to produce long-run returns superior to the fixed income-only options.

These proposed options would replace the Supplemental Investment Fund's current three options. The Income Share Account would become the balanced fund mentioned above. The Fixed Return and Growth Share Accounts would be terminated. These Accounts' participants, depending on their investment objectives, could switch to either the money market fund or the GIC option. The Growth Share Account would also be ended. It would be replaced by the aggressive equity fund and/or the index fund options.

The only proposed investment option that does not already exist is the GIC option. However, GIC's are common components of corporate tax-deferred savings plans, and are simple in structure. The Board should have no difficulty in implementing this option.

#### INDIVIDUAL RETIREMENT GROUP ISSUES

This position paper does not attempt to resolve a number of issues that are the domain of the retirement groups participating in the Supplemental Investment Fund. If the proposal described above is adopted by the SBI, the retirement groups will have to deal with these matters.

Most importantly, the retirement groups will have to decide which of the investment alternatives created by this proposal to offer to their members. As discussed above, this decision should be predicated upon the investment needs and objectives of the membership. SBI staff is willing to work with each retirement group in determining an appropriate mix of investment alternatives, if the retirement groups should so desire.

The retirement groups also will have to determine the frequency of shifts among investment options that their members will be permitted to make. The Board is capable of handling shifts as often as monthly in most of the proposed investment options, although it is unlikely that monthly shifts would be practical for the retirement groups. On the other hand, the current structure is very limited in that it permits, at most, annual shifts of past and future contributions. The retirement groups should consider whether a greater frequency of allowed shifts among investment options would be more attractive for their members, at the same time taking into account administrative factors.

Finally, the retirement groups will have to make decisions concerning their plan accounting capabilities. The wider the array of options and the greater the frequency of option shifts, the more sophisticated must be a retirement group's plan accounting system. Plan accounting systems can be operated either internally or externally. Currently, all the retirement groups use internally operated systems. Those systems may have to be enhanced or moved to external operation to accommodate this proposal.

#### LEGISLATIVE CONSIDERATIONS

The implementation of this proposal will require several changes in Minnesota Statutes. Most importantly, section 11A.17, which creates and governs the Supplemental Investment Fund, will have to be revised. The available options will have to be changed to incorporate the additions, changes, and deletions

proposed above. Further, the investment authorizations of the particular options will have to be defined.

The language permitting the various retirement groups to participate in the Supplemental Investment Fund also will have to be altered, pursuant to the wishes of the affected groups. The sections of the Minnesota Statutes relating to those groups investments in the Fund are listed below:

Group	Minn. Statutes Section
Deferred Compensation	352.96
P&F Organizations	69.775
State Universities	136.81
Unclassified Employees	352D.04
Hennepin County	Laws of Minn., 1969 Chapter 450

Staff proposes that each affected group be consulted regarding their desired investment options within the Supplemental Investment Fund. Each group could request legislative permission to establish either broad or narrow investment authority. The requested authorization would be introduced along with the proposed changes in the Investment. Board's statutes (Section 11A.17) at the next legislative session.

TABLE 1
SUPPLEMENTAL RETIREMENT FUND
BREAKDOWN BY PERCENT OF TOTAL
AT MARKET VALUE
JUNE 30, 1985

ORGANIZATION	INCOME SHARE ACCOUNT	GROWTH SHARE ACCOUNT	FIXED RETURN ACCOUNT	BOND ACCOUNT	TOTAL
		<del></del>		•	<del></del>
Deferred Compensation	6.1	5.0	19.6	N.A.	30.7
Local P&F Organizations	21.1	4.2	2.3	1.8	29.4
State University Teachers	14.2	9.4	N.A.	N.A.	23.6
Unclassified Employees	5.9	2.3	1.9	N.A.	10.1
Hennepin County	2.9	2.5	0.8	N.A.	6.2
Total	50.2	23.4	24.6	1.8	100.0

#### TABLE 2

#### Employee-Contribution Plan Types and Typical Objectives

#### Plan Type

#### Objectives

#### Pension substitute

- 1. To limit company pension-plan liabilities and costs when the pension plan has been "frozen."
- 2. To provide a retirement program when there is no current pension plan but employees are pressuring for one.

#### Pension supplement

- 1. To preserve a current lower-cost "basic retirement plan" by offering employees the opportunity to obtain more competitive retirement benefits through their own contributions.
- 2. To provide employees with a way to "inflation proof" their current pensions and Social Security fixed-dollar promises.

#### Thrift/savings incentive

- 1. To give employees a tax-favored opportunity for longer-term savings needs.
- 2. To provide liberal or a better-thancompetitive employment package to attract or retain quality staff.

#### Maximum tax shelter

- 1. To provide key employees with as much tax shelter for capital accumulation as is possible within plan regulatory limitations.
- 2. To offer 401(k) income tax reduction opportunities and capital-growth shelter to all employees.

#### TABLE 3

#### Typical Investment Provisions Of Various Types Of Employee-Contribution Plans

Plan Type

Typical Investment Provisions

Pension substitute	<ol> <li>Employees have choice of types of investment funds (usually one or two).</li> <li>Employees have limited transfer rights between investment funds (especially for any company contributions).</li> <li>Withdrawals are not allowed and/or are penalized.</li> <li>Loans are generally not offered.</li> </ol>
Pension supplement	<ol> <li>Employees have a somewhat wider choice of investment fund types than under pension substitutes, and these often include company stock.</li> <li>Employees enjoy more liberal transfer rights between funds (commonly once per year).</li> </ol>
	<ol> <li>Withdrawals and loans are generally permissible only for strict "hardship" reasons.</li> </ol>
Thrift/savings incentive	<ol> <li>Employees have greater choice and receive better communication about investment vehicles.</li> <li>Employees enjoy transfer rights as often as quarterly.</li> <li>Withdrawals on "employee money" are</li> </ol>
	<ul><li>available on request.</li><li>4. Loans are generally available, with restrictions set only by government regulations.</li></ul>
Maximum tax shelter	<ol> <li>Employees have a wide choice of investments, sometime including "aggressive" risk-type funds.</li> <li>Transfer rights are liberal.</li> <li>Withdrawals are often available.</li> <li>Loans are perceived as a tax-shelter investment for personal financial leverage.</li> </ol>

TABLE 4

Generic Investments Offered by Employee Contribution Plans (classified by investment risk and type of plan)

Plan Type	U.S. Gov't.	GIC	Money Market	Bonds	Balanced Fund	Conser- vative Equity	Aggressive Equity
Pension substitute		Often			Some Times	Some Times	
Pension supplement		Often	Some Times	Rarely	Some Times	Some Times	
Thrift/savings incentive	Some Times	Often	More Often	Rarely	Rarely	Often	Some Times
Maximum tax shelter		Often	Some Times	Rarely	Rarely	Often	Often

## Tab D

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 14, 1985

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

IAC Asset Allocation Committee

SUBJECT: Committee Report

The Committee discussed staff's proposed changes in the investment authority of the Supplemental Investment Fund. The Committee supports expanding the investment options made available to participants in the Fund. The Committee believes that the diverse needs of the various groups participating in the Fund can better be met by a broad list of investment alternatives.

The Committee discussed specific aspects of the proposed options. It also discussed which alternatives might be appropriate for the various participating groups. If the Board should support the expansion of the Supplemental Investment Fund's options, the Committee will continue its discussions of these matters.

### Tab E

MEMBERS OF THE BOARD:
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STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 19, 1985

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

IAC Equity Manager Committee

SUBJECT: Committee Report

The Committee reviewed the performance of the equity managers in the third quarter. The Committee can identify no significant sources of concern regarding manager performance. Continued normal manager monitoring is recommended.

The Committee discussed the issue of performance-based fees. The Securities and Exchange Commission has recently approved the use of the such fees. Staff will present a performance-based fee proposal to the Committee at its next meeting.

The Committee recommends that the search for an additional value-oriented manager proceed after the SBI has made a decision whether to implement performance-based fees.

## STATE OF MINESOTA

## STATE BOARD OF HAVESTHER

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(\$ millions)

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## STATE OF HINNESOTA

## STATE BOARD OF INVESTMENT

# RUITY INVESTMENT MANGER STATUS REPORT: 6/30/85 - 9/30/85

(\$ millions)

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			Organizational Changes	I	٩٤, -
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			Asset Size	1	i
		Lost	f of Asset Accts Size	1	i
		P	# of Asset Accts Size	100	í
ROUTY				-	i
		8	Asset Size	233	5/9
	ETS UNDER HANKERPER	9/30	# of Accts	<b>~</b>	6
		( <b>8</b>	Asset Size	67	471
	VSS	3/31	f of Accts	m	9
			Investment Manager	Mrvest Bank	Waddell & Reed Asset Management Co.

## Tab F

J OF THE BOARD:
∠RNOR RUDY PERPICH
ATE AUDITOR ARNE H. CARLSON
JTATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

#### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 22, 1985

TO: Members, State Board of Investment

Members, Investment Advisory Council

FROM: IAC Fixed Income Committee

SUBJECT: Committee Report

The Committee reviewed the recent performance of the Board's external fixed income managers. The Committee can find no significant problems that would call for special action by the Board. The Committee is somewhat concerned with the strong pace of account growth at Morgan Stanley and the firm's lack of long-range growth plans. The Committee recommends that staff continue to monitor the situation.

The Committee reviewed the recent transactions made in the Post Retirement Investment Fund's dedicated bond portfolio. The trades were designed to eliminate call risk in the portfolio. A staff memo describing the transactions is attached to this report. The Committee also discussed the upcoming rebalancing of the dedicated bond portfolio based on actuarial data supplied by the retirement systems. The Committee recommends that the current contract with Bankers Trust, who provides the Board with consulting services related to the dedicated bond portfolio, be extended for an additional year.

Finally, the Committee discussed the financial problems of the Federal Farm Credit System. The Committee reviewed a report by staff outlining a proposed strategy for investments in Farm Credit System securities. The Committee endorses the staff report's conclusions. A copy of the report is attached to the Committee's report.

Attachment

## November 12, 1985

TO: Roger Henry

FROM: Bob Barman

SUBJECT: Federal Farm Credit System

## SUMMARY

The agricultural industry is one of several sectors of the U.S. economy that has not benefitted from the economic expansion over the last three years. Although one can cite a variety of causes for the current problems, the key reasons must include high real interest rates, a strong U.S. dollar, and low product prices. The financial problems of individual farmers combine to create significant concern for the entire farm credit system. is clear that the U.S. government will have to provide somewhere between \$5 to 10 billion additional funds into the system to prevent any defaults on agency payments. As a consequence of these concerns, the interest rate spread between Federal Farm Credit Agency debt and U.S. Treasuries has widened from 20 basis points to a record 100 basis points. While farm agency credits are not explicitly government-guaranteed, the close association of this Federal Farm credit System and the U.S. government implies that the government will support these debt obligations. Our external fixed income managers and our Wall Street contacts unanimously agree with this conclusion.

The first section of this memo contains materials taken directly from special reports prepared by Piper, Jaffray, and. Hopwood and Merrill Lynch. We included the appropriate sections from these reports because they provide a useful review of the farm credit problem. The second section summarizes the viewpoints of our external fixed income managers and Wall Street research firms. The final section presents our judgments on the policy and strategy aspects of this issue. We draw the following policy conclusions. First, the U.S. government will back all Federal Farm Credit Agency obligations. Second, there is a very low probability of late interest payments due to delayed action by Congress. Finally, Farm Credit obligations represent prudent investments within the context of a diversified fixed income portfolio. Given the current yield spread of 75 to 100 basis points off the Treasury yield curve, our strategy is to use up to 10% of the portfolio in farm credits. If spreads widen significantly we may increase our positions above 10% of the portfolio.

## I REVIEW OF FARM CREDIT PROBLEM

## INTRODUCTION [1]

In recent months the daily press and the financial media have been reporting a worsening of financial conditions at the Federal Farm Credit System, the nation's largest lender to farmers, ranchers and farm cooperatives. Credit problems from the prolonged slump in the farm belt have led to varying degrees of liquidity crises at some of the Farm Credit Banks. Because the System requires all Federal Farm Credit District Banks to come to the aid of troubled System members, the depth of agribusiness industry problems in the Great Lakes, Midwest and Northern Plains regions has raised questions as to the financial viability of the entire System.

Farm Credit System debt credit has, among all the federal agencies, enjoyed the highest of investor respect. It has never failed to make interest or principal payments on time since its inception in 1917. Nevertheless, the financial market's concern is evident now. Yield spreads on System three year debt versus comparable treasury debt has ranged from about 13 basis points a year ago to about 110 basis points now. Comparable seven year maturity yield spreads ranged from 17 to 87 basis points and ten year maturity spreads ranged from 21 to 63 basis points.

It is important to note that while the banks are classified as "Government-Sponsored Enterprises" their debt securities have no expressed guarantee of the United States Government and should not be considered U.S. Government obligations. However, in view of the close ties between the Banks and the government going back to 1916, many observers find it difficult to believe that the federal government would not find some form of assistance in case of an inability to repay principal and interest in accordance with the terms of the debt obligations. The general opinion among investors is that the resources of the government will be there in the event of a financial emergency.

## ORGANIZATION [2]

The Federal Farm Credit System is the largest lender to the nation's farms, one of the most important segments of our economy. It was not organized to be a lender of last resort but to provide agricultural loans based on sound lending principles. The Federal Farm Credit Banks, established by Congress, consist of 12 Federal Land Banks (FLB), 12 Federal Intermediate Credit Banks (FICB), and 13 Banks for Cooperatives (BC) including a central bank. The Farm Credit Administration regulates and supervises the financial and operational activities of the 37 banks. All of the banks are contractually required to provide financial aid to any individual banks which experiences losses severe enough to impair the equities of its member stockholders participation certificate holders. The Farm Credit Act requires the Farm Credit Administration to impose repayment requirements on the System's banks in the event of a bank's inability to make interest and/or principal payments on its debt

obligations. The Federal Reserve Banks act as clearing agents for the Farm Credit Banks and they may buy and sell FCB securities as part of the open market operations. In addition, the Fed may extend discounting privileges to the FICBs. It has been reported that the Fed is considering allowing the System to have access to its discount window.

The Federal Farm Credit Board is the supervisory organization for the System setting policy and regulations under the laws by which it operates. Twelve members are appointed by the President of the United States with the advice and consent of the U.S. Senate. Another member is appointed by the Secretary of Agriculture and serves at the Secretary's pleasure. Also, revolving funds are maintained with the Secretary of the Treasury in the amount of \$112 million for the FICBs and \$149 million for the BCs. These funds can only be called upon by the Governor of the Farm Credit Administration for temporary investments in the stock of the two banks and only as a last resort. The Treasury may deposit up to \$6 million with the Land Banks if needed. If the System were forced to utilize these funds, it would then come under government control and all which that entails.

The Farm Credit Banks were originally capitalized with government monies but all of this capital has been repaid, the last payment being in 1968. The original intent of Congress in establishing the Federal Land Banks was that they were to be eventually owned by cooperative national farm loan associations. Now most of the capital is raised through the sale of debt securities, the sale of stock and participation certificates to the borrowers, and the retention of earnings. System rules require that all borrowers must acquire an equity position in the System units from which they borrow; a 5-10% mandatory add-on to loan payments purchases equity as a loan is amortized. All loans are fully collateralized by land, buildings and/or equipment.

## SCOPE OF THE PROBLEM

U.S. agriculture is going through its worst period since the Great Depression and the prospects for recovery in the immediate future are not encouraging. A combination of agricultural over-expansion, poor farm policy, lost export markets because of the overpriced dollar and trade embargoes, changing food consumption habits, adverse weather, secular disinflation, poor judgment and bad luck has contributed to a financial problem that goes well beyond the nation's 2.3 million farmers.

Agribusiness is the country's largest industry, accounting for about 30% of GNP, and is the nation's biggest employer. For almost twenty years, it has been the largest positive contributor to the U.S. balance of trade.

Low prices and large debt service requirements have created a very serious cash-flow problem for farmers and ranchers and the industries which serve them. Gross farm income is expected to drop more than 30% this year to \$21-\$22 billion, adding to concern about farmers' ability to service their \$212 billion of

debt. According to a recent study by the USDA, more than 80% of all farms have debt to asset ratios of less than 40%-a reasonably comfortable safety margin. But about 20% of farm borrowers, concentrated in certain areas and among larger producers, are carrying enough borrowed capital to be in financial distress. Further, as many as 10% of indebted farmers are in acute financial jeopardy. This group has enlarged significantly in the past year and is growing rapidly.

Table 1 illustrates the financially stressed farm situation.

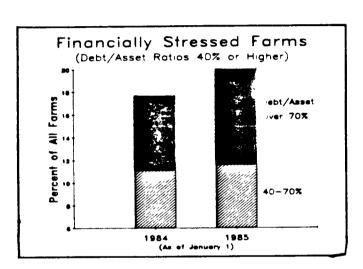
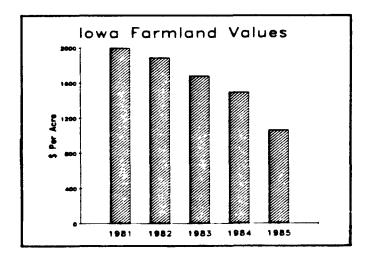


TABLE 1

Farmland has been the collateral for over half of farm debt. Indeed, rapidly rising real estate values and low real interest cost of the 1970's encouraged both farmers and lenders to greatly expand the nation's farm debt total. But farmland prices have receded by 17% nationwide since 1981. In such major agricultural states as Illinois, Minnesota and Missouri, farmland values have sunk as much as 40%, while the declines in Iowa and Nebraska have been in the 50% range since 1981. According to one authority, virtually every farm which entered the 1980's with debt at 50% or more of its capital base is now in serious financial trouble. And the situation is worsening.

Table 2 shows the decrease in farm values.

TABLE 2

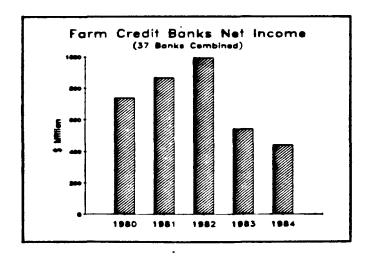


The impact, of course, does not stop with the farmer; it demonstrates a linkage that exists nowhere else in our economy. The fortunes of farmers penetrate deeply into the nation's economic infrastructure. The Kansas City Federal Reserve Bank states that 20% of non-farm businesses in rural communities are experiencing severe financial stress. The Federal Reserve has reported that 39 rural banks have closed in the first half of 1985, compared with 32 for all of 1984 and a total of 20 in the three years prior to 1984. The FDIC says that 334 (36%) of all the nation's "problem banks" are rural banks. It is no surprise that many of the Farm Credit System's 370 regional Production Credit Associations (PCA's) are also in tough shape.

Since 1982 the Farm Credit System's net income has dropped 56%; the second quarter of 1985 showed earnings of only \$5.6 million compared with \$126.3 million for the same period a year ago.

Table 3 shows the system's net income from 1980 through 1984.

TABLE 3



Last year the PCA entity experienced its first overall loss in its 50 years, and is under more financial stress now than it was during the Depression. So far this year 11 PCA's have been liquidated. Most of these were in the Omaha and Spokane Farm Credit districts, where obligations were covered by the rest of the System. The bailouts of the Spokane and Omaha districts really focused sharp attention on the System's problems. The liquidity shortfalls are being worked out. Other district Farm Credit Banks have come through with a rescue package of \$150 million for the Spokane district. A System package of \$340 million is proposed for Omaha.

Unquestionably, the Farm Credit system has gotten into real financial trouble. While outside influences such as weather, exports, a strong dollar and ill-focused farm policy have been involved, sloppy System banking controls are also implied. Many of the PCA's are hurting because they were the most aggressive lenders to some of the most aggressive farmers. Analysts have criticized the System for being lethargic regarding its reserving for loan losses, its writing down of bad loans and its generally slow reaction to the secular changes taking place in U.S. agriculture.

At present the System is vulnerable to a liquidity crunch. Its \$11.8 billion in capital backs \$70 billion plus of outstanding debt securities. One estimate has it that if the Systems; PCA's continue losses at 1985's rate (\$110 million) over the next three years, the Federal Intermediate Credit Banks (which fund the PCA's) would have difficulty meeting their obligations. Over the next five years it is estimated the PCA's will need a \$1.8 billion capital infusion to break even.

The impact of an insolvent Federal Farm Credit System would extend well beyond its securities holders. There would be heavy implications for the stability of U.S. financial markets and for the borrowing costs of the other federal agencies. The issue goes beyond the interests of System note and bondholders and even beyond the special interests of agribusiness.

The Farm Credit system problems, however, are not going unattended. Restructuring moves are taking place but they have been painful and slow. System costs are being pared by staff reductions, consolidation of operations and other measures. Collections of loan interest and principal have been intensified, and interest rates have been increased. A reorganization plan which emphasizes more centralized functions is under study. Included in it are measures which may broaden the System's service and customer base. Before the benefits of these actions are realized, however, the Farm Credit System may well need interim help — in the event that the cash-flow shortage in the farm belt persists and that the system's liquidity crisis grows more acute.

It is believed the probability is good in the short run that the Administration, Congress and the appropriate federal agencies will move to remove the clouds overhanging the Federal farm Credit System for the following reasons:

- Although agribusiness is the country's biggest industry, its output is concentrated in a relatively few hands. About 330,000 farms (less than 20% of the nation's total) account for 75% of farm cash receipts and hold over 60% of the country's farm debt. Thirty percent of this same group are the really financially-stressed farm operations and they account for 45% of total debt. This concentration cannot be viewed lightly by policy makers. What happens to these few producers will have a significant impact on the nation's food and fiber output.
- 2) A collapse of System would lead to sever the dislocations throughout the U.S. economy. The Farm Credit System owns about 36% of all U.S. farm debt. it were forced to liquidate its loan portfolio, to pay much higher interest rates, or if the market for its securities contracted, the ripple effect on banks and state and local government securities holders could be And, since it is questionable whether the major. private U.S. banking system could alone support the seasonal capital needs of U.S. farming, America's largest industry would be throttled. Such dislocations, depending on their severity, could hardly escape the priority attention of Washington.
- If the System didn't meet its debt obligations, the 3) costs of operating other U.S. government agencies would go up dramatically. Federal Farm Credit paper has traditionally been regarded as second only to U.S. Treasury securities. If the markets lost confidence in the ultimate security of Federal Farm Credit debt, the credit environment for all federal agency financing would be tainted, and lenders would demand a full U.S. government guarantee. The Treasury would have to directly assume what is now off-budget financing. The negative impact on future federal budgets would be obvious, especially as the U.S. government agonizes over controlling the growth of deficits.
- In large part, the problems of the Federal Farm Credit System reflect agriculture's own fundamental problems. These are complex difficulties for which the solutions will undoubtedly be long term. U.S. agriculture must find a way to keep prices competitive in world markets while avoiding the ruinous tendency to glut the markets. Recognition of this was made clear by Federal reserve Board Chairman Paul Volcker's statement in June that the Federal reserve was prepared to open its emergency discount window if needed to help bail out the Federal Farm Credit system. Because of the urgency of the situation it is believed the administration will conclude it must act.

The alternative of inaction will be unacceptable. The past decade has seen the U.S. government step in assertively to bail

out other troubled private enterprises that were deemed crucial to the nation's economic well-being: Lockheed, Chrysler and Continental Illinois. Considering this, the question is could the United States stand by while an agency it started and now regulates defaults on its debt? The consensus among Wall Street and investors is that it will not.

Table 4 provides selected statistics and ratios for the System.

TABLE 4
FARM CREDIT SYSTEM

SPLECTED STATISTICS AND RATIOS (\$ Millions)

SELECTED ST	ATTSTICS .	AND HATTOS	• willious	,	
	1984	1983	1982	<u>1981</u>	1980
Interest Income	9,391	9,098	10,320	9,430	7,195
Interest Expense	8,461	8,195	9,129	8,406	6,248
Loan Loss Provision	121	39	75	104	81
Net Income	442	543	994	868	739
Gross Loans	77,786	79,127	78,511	75,806	66,249
Total Earning Assets	80,266	80.758	80,805	78.504	68,613
Total Assets	84.832	85,050	85,159	82,549	71,623
	• -				4 - APP
*Total Bonds & Notes	75,346	75,728	76,220	74,681	65,078
Total Equity and Surplus	9,242	<b>8,9</b> 69	8,578	7,466	6,190
* includes accrued interest.					
	Select	ed Ratios			
Int. exp. as \$ int. inc.	90.09	90.07	88.46	89.14	86.84
NII as \$ int. income	9.91	9.93	11.54	10.86	13.16
NII as \$ avg. earning assets	7 7	1.12	1.49	1.39	1.48
Interest rate on:					
earning assets	11.53\$	11.25\$	12.83\$	12.79\$	MA
interest-bearing liabs.	11.41	11.30	12.42	12.35	MA
Interest rate spread	0.12\$	(0.05)\$	0.415	0.445	MA
Income available for					
interest/interest	1.05x	1.07x	1.11x	1.10x	1.12x
Net loans as \$ of assets Earning assets as \$ of	90.87	91.02	91.45	91.14	91.82
total assets	94.62	94.95	94.89	95.10	95.80
Earning assets as 5 of	•				
total liabilities	106.19	106.15	105.52	104.56	104.86
Earning assets + oash as \$	206 85	106.03	106.26	105.47	105.79
of total bonds & notes	106.85	106.93		9.85	9.34
Capital as \$ of gross loans	11.88	11.34	10.93 11.02	9.92	9.41
Capital as \$ of net loans Non-accrual loans as \$ of	11.99	11.58	11.02	7.72	,
net loans	1.94	1.15	0.60	0.33	0.28
Liabilities as \$ of liabili-		+·•/			
ties and capital	89.10	89.45	89.93	90.96	91.36
Liabilities to capital (:1)	8.18x	8.48x	8.93x	10.06x	10.57x
Return on avg. assets (5)	0.52	0.64	1.19	1.13	1.12
Return on avg. assets (5)	4.83	6.19	12.39	12.71	13.15
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## CURRENT STATUS [4]

News that Secretary of the Treasury Baker and Secretary of Agriculture Block have agreed to propose a line of credit for the Farm Credit Banks is significant. Prior to this the administration was viewed as being extremely reluctant to offer any bailout for the System. The suggestion of a line would certainly go a long way towards calming the markets and reducing the funding costs of the Farm Credit Banks.

On October 30 the Farm Credit Administration proposed a \$5 billion backup line from congress to support the liquidity of the System. Gene Swackhamer of the Farm Credit Banks also stated that the newly formed Farm Credit System Capital Corp. would act as a warehouse to hold poor loans currently in the farm credit system. Farm Credit Administration officials at the October 30 House Agriculture Committee Meeting also requested Congressional action to allow the Farm Credit Banks to restructure themselves to permit shifting of funds to threatened banks in the system.

No big surprises emerged from the testimony in congress. However, the apparent support for some sort of backup line by James Baker is significant. At this point, final approval rests with the President, but Baker's support will make a solution much easier. The Treasury is trying to send a message that will help reduce the uncertainty in the market.

## II EXTERNAL SBI FIXED INCOME MANAGERS' VIEWPOINTS

We contacted each of the SBI fixed income managers to obtain their opinions regarding the current Farm Credit System problem. Their viewpoints follow:

Miller, Anderson, Sherred - They believe the government will bail out the System, but do not know what form it will take. They feel that an agency, which initially has been established by the government, should be helped by the government if the agency consequently gets into financial difficulty. Miller believes the securities will be money good.

Miller does not believe the Farm Credit System will miss any interest payments due bondholders. They do not know what steps the government would take if interest payments were missed, but discount this posibility because other agencies would then have trouble issuing new securities in the future. Miller, Anderson also feels that the government will be sure all note and bond holders do not suffer any financial losses on their holdings if the System did default on their securities. They were not so sure about the equity holders, however.

The firm does have an investment policy allowing the use of any agency security. They have owned various agency securities, from time to time, based on the assumption that the government would back any agency if it got into trouble.

Miller Anderson believes that yield spreads of System securities will widen to over 150 basis points above treasuries within the next year. They would be buyers of these securities at this level and sellers around a yield spread of 50 to 75 basis points. Their maximum position would be five percent of assets. These securities would be purchased for investment purposes rather than for trading purposes. Their investment approach is to buy on the basis of good value and to hold the investment until it becomes rich at which time a sell is considered. Trading purposes to them means buying an item for a specific time period usually less than one year. They currently do not hold any System securities in our account.

Morgan Stanley - Morgan feels the government will bailout the System eventually, but expects the System problems will be made a political football for another year. They believe the Farm Credit System will cause the situation to appear bleaker than it actually is so as to get action quicker from the government. Morgan does believe that all FFCB debt securities will be honored.

The firm does not believe interest payments to bondholders will be missed by the System. They feel the government could not and would not allow that to occur. They also believe the government would make both debt holders and equity holders completely whole in case of a security default.

Morgan's investment policy includes investing in agency securities. However, the yield spreads over treasuries must be around forty to fifty basis points of agencies not having problems. They do not buy them if those spreads are not available.

It is expected that Farm Credit yield spreads would widen to about 100-110 basis points over treasuries over the next year. They believe that all of the bad news is out. They would be buyers of System securities at these spread levels and sellers at levels approaching 50 basis points. Their maximum position would be ten percent of assets. The securities would be purchased for investment purposes rather than for trading purposes; their distinction between the two being that for investment purposes a return equaling the coupon return plus Capital appreciation would be required, while a trading return might be something less and for a shorter time period which was not defined. Morgan does not currently hold these securities in our account.

<u>Lehman Management</u> - Lehman believes the government will come to the aid of the Farm Credit System and that the outstanding securities will be money good.

They see no chance that the government will allow debt interest payments to be missed. Lehman argues that missing interest payments is not a concern since the System does have money for this purpose already. Interest payments are being made on time. In their view, the real problem is the drop in collateral value. The government would not let the System

collapse because the financing system for all capital markets would collapse, too. They believe the government would not let debt holders lose on their investments since these investors would be needed for future System financings. Lehman also thought the government might not make the equity holders whole.

Lehman Management does have an investment policy allowing agency security purchases. However, they do not believe agency securities currently are as attractive as other investment opportunities. They expect yield spreads over treasuries to approach a maximum range of 95-100 basis points over the next year. Farm Credit securities comprise five percent of the Lehman, Shearson Bond Index. They feel it is doubtful if they would take a larger position than that. It is more likely, however, that their maximum position would be three to four percent. If they do see themselves as buyers of System securities, it would have to be around the 115 basis point level. They would view buying System securities as a longer term investment opportunity (over a year or so) rather than as a short term trading opportunity (less than a year). They currently hold \$8.0 million (4.7%) of these securities in our account.

<u>Western Asset Management</u> - Western Asset believes the government will support the Farm Credit System and honor its debt securities if necessary. They expect that the FFCB system problem will be resolved within a year.

They further believe that it would be a remote likelihood that interest payments on the debt securities would be missed while awaiting congressional action. If it did appear as though that might happen, the government would be forced to take action to stop it from occurring. The government would make bond holders totally whole, but Western was not sure if the same would be true for the equity holders.

The firm's investment policy allows agency investments, but that would change negatively if the government failed to take full responsibility for agency solvency.

Western believes that FFCB yield spreads over treasuries will be around the 90 basis point level in the next six months and about half of that during the following six months. If they were to be buyers of these securities, they would buy them at anything over 100 basis points. Yield spread analysis would be a continuous evaluation process. If they were to buy them, they would take a maximum position of 7 1/2%. Their normal security position is 5%.

Western would buy the securities for investment purposes rather than for trading purposes. Their definition of investment purpose is to be patient until investment expectations fall in place. This has longer term implications. Their definition of trading is to take advantage of a market anomaly quickly. This usually has shorter term implications. Western currently holds \$6.0 million (3.6%) of System securities in our account.

<u>Investment Advisers</u> - They also believe, as the other outside managers do, that the government will bail out the System and that the debt securities will be money good.

The firm believes that the chances are low, maybe 5%, that any interest payments will be missed on the outstanding debt securities while waiting for congressional action on this issue. If it appears likely that this will happen, the government will be forced to act quickly to make payment. They also believe that bond holders will be made totally whole and maybe the equity holders.

Investment Advisers' current investment strategy is against buying agency securities. While they currently do not hold any agency securities, they have owned them in the past. They would change their strategy if the quality of agency securities improved and the prospective return increased.

They expect maximum yield spreads over treasuries to approach 100 basis points over the next year. They might purchase these securities if yield spreads reached 150 basis points over treasuries and it appeared a concrete solution appeared near. They would sell the securities when yield spreads approached 50-60 basis points over treasuries. Their maximum position would be 10%-15%. If they bought these securities at 150 basis points over treasuries, it would be for investment purposes and not for trading purposes. Trading is not their style of management. They do not currently hold any of these securities for our account.

Peregrine Capital - Peregrine believes the government would help the Farm Credit System and support its outstanding securities. They also believe that the government will come up with a reflationary solution.

The firm does not believe interest payments will be missed for the next six months since they believe the systems resources are adequate for that time period. After that, they do not know. The government would have to make restitution to investors after that. If not, investors would be dumping all agency securities. They believe the government would make all debt holders whole, but that equity holders may lose something.

Peregrine's investment policy includes buying agency issues, but they currently believe there are more attractive investment opportunities elsewhere. They currently do not hold any agency securities, but they would if they became more attractive.

They believe yield spreads will increase to the 135-140 basis point level over treasuries during the next year. However, if they became buyers, it would be only for issues with maturities of three to six months since they believe the system's resources are only adequate for six months. They would buy with spreads over 100 basis points and sell with spreads at the 50 basis point level. Their maximum position would be 10%. Their investment time horizon would not be over six months in any case. They currently do not hold any Farm Credit securities in our account.

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## WALL STREET VIEWPOINT

Merrill Lynch - Merrill believes the government will back the Farm Credit System and that the outstanding securities will be money good.

They do not believe there is any chance that interest payments will not be paid by the System. In fact, they have found the Farm Credit System has had the ability to sell discount paper (one week to under one year in maturity) without any problem. This will provide adequate cash flows as needed to operate the System. Also, Merrill says that investors such as insurance companies and money managers have been purchasing System securities with maturities of seven and ten years. They felt that if something did go awry, bond holders would not lose any part of their investment. They were not sure whether equity holders would fare as well.

The firm's attitude toward agency securities, in general, remains favorable. They still recommend them to be purchased by investors. Their attitude would change if a material credit change occurred such as the government saying they would not be responsible for the agencys' securities.

Merrill thinks the maximum yield spreads over treasuries during the next year to be about 100 basis points for short maturities and 130 basis points for longer maturities. It is possible however, that the highs may have already occurred. They would recommend purchases around 85 basis points over treasuries for shorter maturities and 95-100 basis points for longer maturities. They would be sellers inside of 40 basis points for shorter maturities and inside of 60 basis points for longer ones.

Merrill recommends a maximum position of ten percent. They recommend both arbitrage trades and longer term investment positions.

<u>First Boston Corporation</u> - First Boston believes the government will come to the aid of the Farm Credit System. They also believe the outstanding securities will be money good.

The firm believes there is no chance that interest payments will not be paid by the System or by arrangements with the U.S. Treasury. They also felt that debt holders would not lose on their investments but they were not sure about this for equity holders.

The company's policy toward agency securities, generally, is very favorable. The only thing that would change their attitude would be a lack of faith in government support for the agency system.

First Boston expects maximum yield spreads over treasuries to be about 120-125 basis points over the next year. They also think the widest spreads may have already occurred. They would be buyers of System securities at 125 basis points for longer maturities and 90 basis points for shorter ones and sellers of longer maturities at 30-35 basis points and 20-25 basis points for shorter ones.

The firm recommends a maximum position for these securities of ten percent. They suggest they be bought for investment purposes which may be for a holding period period of one to two years.

<u>Salomon Brothers</u> - Salomon believes the government will ultimately support the Farm Credit System and that it's securities will be money good.

They do not see the System missing interest payments while waiting for congressional action to help the Farm Credit Banks. Payments might be delayed, but if that did occur, Salomon would expect that some additional compensation would be paid to debt holders, perhaps at the Federal Funds interest rate. However, they really do not see interest payments even being delayed.

In the unlikely event that the System could not pay interest or redeem bonds, Salomon would expect the government to either pay the necessary funds to the System for payout to investors (most likely) or pay the investors directly. They see debt holders as not losing any money on their investments but they are not sure about the equity holders.

The firm still has a very favorable attitude toward agency securities, generally. They still trade, position and make markets for all agency securities. Their attitude would change negatively if the government would not back the System.

Salomon expects maximum yield spreads of about 100 basis points over the next year. They suggest securities could be bought at around 90 basis points. At current levels, they would suggest buying and selling for trading purposes only. Their definition would regard trading purposes as taking advantage of a market anomaly in a short period of time (one year or less). They recommend a maximum position of 10% and an optimum one of 5%.

Kidder Peabody - Kidder also believes that the government will bail out the Farm Credit System and that its securities are money good.

They see only a small chance that System interest payments will be missed and debt securities not redeemed while waiting for congressional action of help. They see the Treasury stepping in for a total bailout of the System if necessary. They believe bondholders will not be allowed to lose on their System investments but equity holders may lose some amount on theirs.

Kidder has a favorable policy toward agency securities, in general. This would change if the government failed to backup its agencies.

The firm expects maximum yield spreads of 125 basis points over the next year. They would recommend purchase at levels of 100-125 basis points over treasuries and sales at the 60-70 basis point level. Kidder suggests transactions be made for trading purposes only for now (less than a year). Kidder believes that if governmental action to help the Farm System has not been resolved within two years, yield spreads could widen further, perhaps to 200 basis points or more. They would suggest a maximum position of 5-10% of assets.

## III INTERNAL VIEWPOINT AND STRATEGY

Historically, the SBI's strategy toward purchase of any agency security was based on the generally accepted concept that these securities would not pose any credit risk threat since the government would ultimately provide financial backup if needed. Since these securities offered yields higher than treasuries, the particular security purchased was frequently the one having market availability, required maturity, coupon and the highest yield.

At the current time the SBI has the following holdings of Farm Credit System debt.

SBI FARM CREDIT HOLDINGS 9/30/85

Funds	Market Value	FFCB Debt Mkt. Value and % of Fixed Income	FFCB Debt as a % of Total Assets
POST			
Equity Bonds Cash	\$ 649.7 MM 2,000.0 159.6	\$76.1 MM 3.8%	
Total Fund	\$2,799.4 MM		2.7%
PSCH Equity Bonds Cash	\$ 7.1 MM 230.5 107.4	\$14.3 MM 6.6%	
Total Fund	\$ 345.0 MM		4.1%
SRIN Equity Bonds Cash	\$ 84.6 MM 44.4 12.0	\$ 7.1 MM 16.0%	
Total Fund	\$ 140.9 MM		5.0%
FIXED RETUR Bonds Cash Total Fund	N \$ 47.3 MM 23.3 \$ 70.6 MM	\$ 2.5 MM 5.3%	3.3%
BOND FUNDS Bonds Cash	\$ 6.5 MM .7 \$ 7.2 MM	\$ 0.3 MM 4.6%	4.2%
Total Fund	9 1.2 MM		4.40

The SBI Money Market Fund managed by State Street Bank currently holds three issues of Farm Credit System debt. These issues represent 3.1% of the total fund. The SBI's internally managed cash funds currently hold \$198 million in farm credits which represent 23.7% of our short-term holdings.

With the surfacing of the Farm Credit Systems financial difficulties, we adopted a strategy of having a maximum of 10% of total assets in farm credits for each of the internally managed funds. The staff believes that the government will come to the aid of the Farm Credit System and that its securities will be We also believe that the current investment money good. opportunity is attractive for patient investors who are willing to buy these securities at substantially wider historical yield spreads over treasuries and hold them until a more normal spread relationship returns. Since we are not currently buying corporate securities because yield spreads over treasuries are too narrow, this kind of an opportunity could result in an excellent longer term investment. Our strategy is to add to positions in FFCB debt if spreads widen significantly. specific spread targets on short-term and long-term debt would depend upon the prevailing corporate/government yield spreads.

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TO: Howard Bicker

FROM: Roger Henry

SUBJECT: Sale of Callable Bonds in the POST Dedicated Portfolio

## SUMMARY

When the SBI initiated the dedicated portfolio in the POST fund we kept a group of existing corporate bond investments in the new portfolio to limit fund turnover. Of the \$500 million in corporate bonds almost \$200 million had call features. If interest rates dropped significantly these bonds would move up in price to a point where it would become advantageous for the issuing company to redeem these bonds. Reinvesting the proceeds at lower interest rates would require additional capital for the POST to meet its actuarial obligations.

During September and October, we completed a bond swap program in the dedicated portfolio to eliminate this call risk. We sold 27 issues generating \$173.8 million. We covered the projected liability payments through the purchase of \$211 million par value of non-callable corporate and government issues for \$168,654,906. This swap program had three notable results. First, it removed all call feature risk from the portfolio. Second it resulted in a slightly higher quality portfolio. Finally, it generated an excess \$5.1 million which can be invested the common stock portfolio.

### ANALYSIS

Interest rates have dropped sharply since the middle of 1984. As a consequence of this drop in rates several of our callable bonds moved to premium prices at which point it was likely that these bonds would be redeemed by the company. Our analysis of the other callable bonds in the portfolio suggested they would become vulnerable as well if interest rates countinued to decline. The price performance of callable bonds deteriorates as you approach call dates because these bonds typically are redeemable at par. At this point, a bond's yield to call is below its yield to maturity and a yield fund like POST would profit by reinvesting in another bond.

During September we reviewed the callable bond positions with Bankers Trust. They recommended that we eliminate all these bonds in one swap program. While many of the specific issues would not rank as sale candidates on a cross-over-yield analysis, we agreed with Bankers Trust that it was a good idea to get these transactions completed before the year-end rebalancing. The sell program involved 27 issues with a market value of \$175 million. We divided the program into seven packages where sales were balanced with an equal amount of purchases. The maturities in each package were similar. We designed these trade packages to lower execution costs and minimize market disturbance while

maintaining the same spread relationship. We did encounter difficulty buying long-term, non-callable corporate bonds, however. The available supply of these issues is limited due to widespread use in other dedicated portfolios. As a consequence we substituted additional government issues. The exhibits at the end of this report show the specific bonds in the purchase and sale program.

The final breakdown of the purchase and sales is as follows:

	MARKET	PAR VALUE
Total Sales	\$173,755,964	\$161,920,000
Total Purchases Net Take Out	168,654,906 \$ 5,101,058	211,393,000

The total sales proceeds came in slightly less than projected at the start of the program due to price declines in several premium-priced call bonds. We were able to maintain the net take-out of \$5 million through the use of additional zero coupon bonds. We purchased a total of \$88.6 million par value in zero coupon bonds for \$32.6 million. Most of these issues were government bonds.

We achieved several important goals in this swap program. First, we eliminated call risk from the portfolio providing assurance that liabilities will be met in a declining rate environment. Second, we gained useful experience in operating a swap program in the dedicated portfolio. The coordination of the brokerage firms, Bankers Trust, and the SBI staff will be a critical factor in implementing the non-dedicated portfolio swap program later this year. Third, we upgraded the quality of the portfolio by increasing the weighting in government bonds from 65% to a 70% weighting. Fourth, we were able to take out \$5 million from the dedicated portfolio while still meeting our expected liabilities. These funds can now be invested in the common stock portfolio. Finally, we learned which Wall Street firms seem best equipped to handle these swap programs for dedicated funds.

## BOND SWAP PROGRAM LIST OF BOND SALES FROM POST-D FUND

		SALES ROUND	I Q					SALES ROUND	UND II
		PAR VALUE \$ MIL.	SUGGESTED PRICE	YIELD TO MAT.	ACTUAL PRICE RECEIVED	YIËLD TO MAT.		ACTUAL PRICE RECEIVED	YIELD TO MAT.
1) Kidder									
Plorida Pwr. & Lt. Plorida Pwr. & Lt. MN Pwr. & Lt. Southern Bell Consol. Nat. Gas	.125 .30 .50	8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	102.50 96.75 92.25 107.50	10.71 11.70 11.50 11.96		11.871 11.751 (89.342) 12.149	L.F. Rothschild	91.142	11.655
2) Goldman	12.875 10/1/00	ທ	104.178	12.26	Round II	(102.75)	L.F. Rothschild	104.00	12,284
Union Camp NY State Elec. & Gas NY State Elec. & Gas	12.75 10/1/12 11.75 4/1/93 12.375 1/1/94	5.00 5.00	107.875 102.625 106.25	11.78 11.22 11.19	Sold in Round II 101.24 104.50	(105.367) 11.497 11.512	Thomson & McKinon	106.56	11.931
Southern Nat. Gas Fextronix	11.375 11/15/94 11.00 7/15/95	3.15	103.4	10.78 10.86	Sold in Round II 101.00	(100.406) 10.723	L.F. Rothschild	102	11.019
3) Morgan Stanley									
Vorwest Finance Tredithrift Finance Yoneywell	12.125 1/1/94 13.875 9/15/92 11.125 11/1/92 11.25 7/1/93	7.0 5.0 2.57	105.25 110.875 101.00 100.875	11.13 11.57 10.91 11.070	104.125 109.65 101.314 100.472	11.342 11.797 10.854 11.157			
) Lehman									
pjohn urlington Ind. orwest Pinance	14.00 6/1/91 11.25 8/1/90 12.75 7/1/90	20.0	109.375 102.00 104.75	11.70 10.71 11.43	108.891 101.25 104.125	11.804 10.910 11.596			
) First Boston									
en. Elec. Cr. ımberly Clark	13.625 9/15/91 11.125 10/15/90	14.0	108.375	11.65	107.92 103.05	11.73			

		> 0, 1	PAR VALUE \$ MIL.	SUGGESTED PRICE	YIELD TO MAT.	ACTUAL PRICE RECEIVED	YIELD TO MAT.		ACTUAL PRICE RECEIVED	YIELD TO MAT.
Merrill Lynch										
W IFE	14.00	10/15/89 10/15/89	15.0	108.704 103.625	11.85 10.88	109.42 103.25	11.674			
Salomon										
first Corp. Ilips Pet. st Interstate Bk.	10.5 12.875 10.5	6/1/90 9/1/92 4/15/88	4.0 10.0 5.0	96.00 104.875 100.00	11.61 11.83 10.5	95.375 103.375 100.375	11.83 12.138 10.324			
ston Nat. Gas	11.75	10/15/89 10/15/92	8.8 5.0	105.625 99.375	10.04	Round II 98.75	(103.375) 11.261	Drexel Burnham	103.80	10.541
o twi e ne	11.25	6/1/88	3.0	00.96	13.01	Round II	(93.536)	L.F. Rothschild	98.00	12,162

## BOND SWAP PROGRAM LIST OF BOND PURCHASES FOR POST-D FUND

## PURCHASES ROUND I

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO TO A MATURITY PRICE MAT.	\$ MIL. FACE AMOUNT PURCH.
Kidder								
WI Elec. & Pwr. Philadelphia Elec. Philadelphia Elec. Amoco Union Oil CIT Financial Goldman	8.875\$ 9.125 9.625 9.20 8.625	5/15/08 3/15/08 8/1/02 7/15/04 3/1/06 8/15/09	4.555 2.777 0.355 0.809 10.978 1.290	82.00 79.50 84.70 87.00 11.85 84.50	11.09 11.73 11.72 10.83 Not Pu	81.477 78.094 11. 83.28 86.152 Purchased-Sub. in Round II	11.13 11.95 11.96 10.95 1d II	
Chrysler Pin. American Express CIT Financial Morgan Stanley	13.25 11.625 8.80	10/15/99 12/1/93 3/15/93	4.451 9.973 7.140	108.00 104.66 90.875	11.95 10.80 11.20	Not Purchased-Sub. Not Purchased-Sub. Not Purchased-Sub.	in Round II in Round II in Round II	
Tenneco World Bank Lehman	13.70 13.625	9/1/92 9/1/22	11,385 5.00	113.430	10.91 10.655	112.625 114.291	11.045 10.655 (Sub. For 5.0 Mil. Tenneco)	
Saskatchewan Prov. Fed. Home Loan Bk. Private Expt. Fdg. First Boston	16.375 11.45 11.25	10/1/91 2/15/92 2/28/92	17.203 6.470 6.469	124.30 103.875 102.98	10.68 10.59 10.49	126.446 103.875 Not Purchased-Sub.	10.35 10.59 Fed. Home Loan	
Avco Financial Chrysler Corp. Manitoba Prov. Sears Private Expt. Fdg. American Express American Express	11 1/8 12.75 14.75 10.25 10.25 11.50 11.125	2/1/90 3/1/92 7/1/91 11/15/88 5/3/88 5/15/89 1/15/90	7.896 4.330 1.525 1.960 1.104 7.896	103.319 117.125 117.50 102.375 101.50 105.125 103.375	10.158 10.55 10.55 9.10 9.85 10.29	103.319 116.234 117.95 101.786 101.818 Not Purchased-Sub. Not Purchased-Sub.	10.158 11.35 10.51 9.35 9.44 Chevron Cap.	

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO	MATURITY	PRICE	YIELD TO MAT.	\$ MIL. FACE AMOUNT PURCH.
ferrill Lynch											
tobil Corp.  Herrill Lynch SMAC SMAC SXPORT Dev. Corp. Sticorp STITFIN. Forld Bank Frivate Expt. Fdg. Figer's #18 Feasury Receipt SESOC. Dry Goods C. Penney	8.75 11.625 10.375 12.00 14.375 9.75 7.70 0.00 0.00	6/15/88 10/15/87 4/15/88 10/1/86 7/15/87 1/11/86 8/1/88 8/1/89 2/15/99 2/15/99 5/1/89	2.150 0.296 5.290 0.269 1.777 0.318 1.656 0.482 0.511 0.250 6.000 8.159	99.00 104.00 102.25 103.25 110.23 110.23 109.75 98.25 23.67 23.67 68.75	9.16 9.48 8.84 9.70 8.96 10.66 9.91 11.10 11.86	98.50 104.653 102.375 103.318 108.625 100.525 110.45 98.174 98.703 23.337 23.337 Not Purchased Sub.	9.40 9.00 9.28 8.39 8.87 7.35 9.31 8.65 11.20 11.20 3.C. Penney				
ed. Farm Cr. etach CPN Treas. etach CPN Treas. etach CPN Treas. etach CPN Treas. ATS Ser. Y ATS Ser. U hase Manhat. Cap.	00.00 0.00 0.00 0.00 0.00 0.00	4/22/91 4/15/91 4/15/86 1/15/86 1/15/86 8/15/98 5/1/92	15.00 1.319 1.309 0.956 0.583 0.448 24.940 13.447	111.625 56.700 95.030 88.50 93.110 92.700 24.850 49.625	10.55 10.38 8.68 9.43 8.74 8.64 11.05 10.86	Wrong Maturity-Purchased 2/1 Wrong Maturity-Purchased 2/1 Wrong Maturity-Purchased 5/1/ Wrong Maturity-Purchased 5/1/ Not Available-Purchased Treas Not Available-Sub. Archer Daniels 50.479 10.70	10.88 thased thased thased thased thased thased ased Treas ased Treas	2/15/91 2/15/86 5/15/87 5/15/86	58.625 97.336 87.158 95.474 93.566 25.731	10.22 7.70 8.81 7.94 8.01	1.308 1.030 0.948 0.578 0.448

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO MATURITY	MATURITY	PRICE	YIELD TO MAT.	\$ MIL. FACE AMOUNT PURCH.
h House Purchased											
ed. Home Loan Bk ed. Farm Cr. Bk .S. Treas. Note	12.15 13.650 12.25	12/27/93 12/2/91 9/30/86	2.515 0.665 0.440	108.625 110.375 103.625	10.55 11.23 7.76	106.25 110.625 103.6406	10.97 11.20 7.77				
ndication											
nerican Can	11.125	10/15/92	13.623	100.00	11.25	99.625	11.20				
F. Rothschild											
	10.0	6/1/04	1.256	87.53	11.65	85.875	11.90				
rst Boston Corp.											
oupon Treas. Rcpt.	00.0	11/15/93	1.734	43.26	10.62	43.447	10.59				
rgan Stanley											
oupon Treas. Rcpt.	0.00	2/15/89 11/15/98	0.920 0.945	73.21 24.96	9.53 10.88	73.106 24.437	9.73 11.09				
zard											
tach Treas. CPN RPD Treas Bonds	00.0	11/15/93 5/15/06	10.210	43.26	10.62	<b>43.297</b> 10.779	10.68 11.15				
rrill											
gers upon Treas. Rcpt. gers	0.00	2/15/87 11/15/00 11/15/00	1.400 4.821 1.619	89.61 19.48	8.65 11.17 11.17	89.485 19.683 19.683	8.75 11.10 11.10				
	67.	60/1//	00/-1		74.11	c/8·/8	11.22				
upon Treas. Rcpt. tach Treas. Cpns.	0.00	2/15/89 8/15/98	0.120 3.264	73.21 24.96 (11/15/98)	9.69	73.251 25.779	9.68 10.88				

			FACE AMOUNT	SUGGESTED PRICE YI	YIELD	ACTUAL PRICE PAID	YIELD TO MATURITY	MATURITY	PRICE	YIELD TO MAT.	\$ MIL. FACE AMOUNT PURCH.
son McKinnon											
on Treas. Rcpt. on Treas. Rcpt. on Treas. Rcpt.	00.00	8/15/91 8/15/91 8/15/91	0.250 1.320 0.167	55.70 55.70 55.70	10.36 10.36 10.36	55.869 55.869 56.049	10.30				
h Paine Webber											
on Treas. Rcpt. 0.00		11/15/98 11/15/98	2.325	24.96 24.96	10.93 10.93	25.049 25.049	10.90 10.90				
man 											
ntic Richfield 10.875 7/15/05	10.875	7/15/05	2.102	95.015	11.52	97.10	11.24				

## BOND SWAP PROGRAM LIST OF BOND SALES FROM POST-D FUND

		SALES ROUND	I Q					SALES RO	ROUND II
		PAR VALUE \$ MIL.	SUGGESTED PRICE	YIELD TO MAT.	ACTUAL PRICE RECEIVED	YIELD TO MAT.		ACTUAL PRICE RECEIVED	% YIELD TO MAT.
) Kidder									
lorida Pwr. & Lt. lorida Pwr. & Lt. N Pwr. & Lt. outhern Bell onsol. Nat. Gas	12.125 11/1/09 11.30 5/1/10 10.50 8/1/05 12.875 10/05/20 12.875 10/1/00	3.2	102.50 96.75 92.25 107.50	10.71 11.70 11.50 11.96	102.00 96.391 Sold in Round II 105.875 Sold in	11.871 11.751 (89.342) 12.149 (102.75)	L.F. Rothschild L.F. Rothschild	91.142	11.655
) Goldman									
nion Camp Y State Elec. & Gas Y State Elec. & Gas outhern Nat. Gas	12.75 10/1/12 11.75 4/1/93 12.375 1/1/94 11.375 11/15/94 11.00 7/15/95	5.0 2.0 6.5 4.0	107.875 102.625 106.25 103.4	11.78 11.22 11.19 10.78	Sold in Round II 101.24 104.50 Sold in Round II	(105.367) 11.497 11.512 (100.406) 10.723	Thomson & McKinon	106.56	11.931
) Morgan Stanley									
orwest Finance redithrift Finance oneywell orwest Finance	12.125 1/1/94 13.875 9/15/92 11.125 11/1/92 11.25 7/1/93	7.0 5.0 5.0 2.57	105.25 110.875 101.00 100.875	11.13 11.57 10.91 11.070	104.125 109.65 101.314 100.472	11.342 11.797 10.854 11.157			
) Lehman									
pjohn urlington Ind. orwest Finance	14.00 6/1/91 11.25 8/1/90 12.75 7/1/90	20.0 4.2 2.0	109.375 102.00 104.75	11.70 10.71 11.43	108.891 101.25 104.125	11.804 10.910 11.596			
) First Boston									
en. Elec. Cr. imberly Clark	13.625 9/15/91 11.125 10/15/90	14.0	108.375 103.00	11.65	107.92 103.05	11.73			

		> % 1	PAR VALUE \$ MIL.	SUGGESTED PRICE	YIELD TO MAT.	ACTUAL PRICE RECEIVED	YIELD TO MAT.		ACTUAL PRICE RECEIVED	XIELD TO MAT.
Merrill Lynch										
)W JIFE	14.00	14.00 10/15/89 12.00 10/15/89	15.0	108.704 103.625	11.85	109.42 103.25	11.674			
Salomon										
Afirst Corp. Ilips Pet. St Interstate Bk.	10.5 12.875 10.5	10.5 6/1/90 12.875 9/1/92 10.5 4/15/88	4.0 10.0 5.0	96.00 104.875 100.00	11.61 11.83 10.5	95.375 103.375 100.375	11.83 12.138 10.324			
iston Nat. Gas	11.75	10/15/89 10/15/92	8 C 8 C	105.625 99.375	10.04 11.12	Sold in Round II 98.75	(103.375) 11.261	Drexel Burnham	103.80	10.541
B. FWI. & LU.	11.25	11.25 6/1/88	3.0	00.96	13.01	Sold in Round II	(93.536)	L.F. Rothschild	98.00	98.00 12.162

## BOND SWAP PROGRAM LIST OF BOND PURCHASES FOR POST-D FUND

JRCHASES ROUND I

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO TO AMOUNT TO AMOUNT MATURITY PRICE MAT. PURCH.
idder							
I Elec. & Pwr. hiladelphia Elec. hiladelphia Elec. hoco hion Oil IT Financial	8.84.8875 9.125 9.625 9.625 9.625	5/15/08 3/15/08 3/15/02 7/15/04 3/1/06 8/15/09	4.555 2.377 0.355 0.809 10.978 1.290	82.00 79.50 84.70 87.00 11.85 84.50	11.09 11.73 11.72 10.72 10.72 Not Pui	9 81.477 3 78.094 2 83.28 3 86.152 Purchased-Sub. in Round 4 Not Purchased-Sub. i	11.13 11.95 11.96 10.95 nd II in Round II
hrysler Fin. merican Express IT Financial brgan Stanley	13.25 11.625 8.80	10/15/99 12/1/93 3/15/93	4.451 9.973 7.140	108.00 104.66 90.875	11.95 10.80 11.20	Not Purchased-Sub. Not Purchased-Sub. Not Purchased-Sub.	in Round II in Round II in Round II
enneco orld Bank ehman	13.70 13.625	9/1/92	11,385 5.00	113.430	10.91 10.655	112.625 114.291	11.045 10.655 (Sub. For 5.0 Mil. Tenneco)
askatchewan Prov. ed. Home Loan Bk. rivate Expt. Pdg. irst Boston	16.375 11.45 11.25	10/1/91 2/15/92 2/28/92	17.203 6.470 6.469	124.30 103.875 102.98	10.68 10.59 10.49	126.446 103.875 Not Purchased-Sub.	10.35 10.59 Fed. Home Loan
co Financial hrysler Corp. anitoba Prov. sars rivate Expt. Fdg. nerican Express nerican Express	11 1/8 12.75 10.25 10.25 11.50 11.75	2/1/90 3/1/92 7/1/91 11/15/88 5/15/89 1/15/90 11/1/88	7.8896 1.5530 1.5535 1.1960 1.896 1.896	103.319 117.50 1102.375 101.50 105.125 103.375	10.158 10.55 10.55 9.10 9.85 10.55 10.29	103.319 116.234 117.95 101.786 101.818 Not Purchased-Sub. Not Purchased-Sub. 105.194	10.158 11.35 10.51 9.35 9.44 Chevron Cap.

\$ MIL. LD FACE AMOUNT T. PURCH.			.22 1.308 .70 1.030 .81 0.948 .94 0.578 .01 0.448
YIELD TO TO PRICE MAT.			58.625 10.22 97.336 7.70 87.158 8.81 95.474 7.94 93.566 8.01 25.731 10.85
•			
MATURITY		Κα	2/15/91 2/15/86 5/15/87 5/15/86
YIELD TO MATURITY		9.40 9.00 9.28 8.39 8.87 7.35 9.31 8.65 11.20 11.20 11.20 d Sub. J.C. Penney	113.125 10.88 Wrong Maturity-Purchased 2/1 Wrong Maturity-Purchased 2/1 Wrong Maturity-Purchased 5/1 Wrong Maturity-Purchased 5/1 Not Available-Purchased Treas Not Available-Sub. Archer Daniels
ACTUAL PRICE PAID		98.50 104.653 102.375 103.318 108.625 100.525 110.45 98.703 23.337 Not Purchased 70.74	113.125 Wrong Maturity-Purchased Wrong Maturity-Purchased Wrong Maturity-Purchased Wrong Maturity-Purchased Not Available-Purchased Not Available-Sub. Arche
YIELD		9.16 9.48 9.81 8.84 9.70 8.96 9.13 8.91 11.10 11.10	10.55 10.38 8.68 9.43 8.74 8.64 11.05
SUGGESTED PRICE		99.00 104.00 102.25 103.25 107.75 110.23 109.75 98.25 98.25 23.67 68.75	111.625 56.700 95.030 88.50 93.110 92.700 24.850
FACE		2.150 0.296 5.296 0.269 1.726 1.656 0.482 0.511 0.511 7.992	15.00 1.319 1.309 0.956 0.583 0.448 13.447
		6/15/88 10/15/87 4/15/88 10/1/86 1/11/86 8/1/87 3/31/87 2/15/99 2/15/99 12/1/88	4/22/91 4/15/91 1/15/86 1/15/87 7/15/86 8/15/86 8/15/98
		8.75 11.625 10.375 12.00 14.375 9.75 13.625 7.70 0.00 0.00	41 0.00 0.00 0.00 0.00 0.00
	rrill Lynch	bil Corp.  rrill Lynch AC AC port Dev. Corp. ticorp T Fin. rld Bank ivate Expt. Fdg. ger's #18 easury Receipt soc. Dry Goods C. Penney	d. Farm Cr. tach CPN Treas. TS Ser. Y TS Ser. Y TS Ser. V

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO MATURITY	MATURITY	PRICE	YIELD TO MAT.	\$ MIL. FACE AMOUNT PURCH.
n House Purchased											
ed. Home Loan Bk ed. Farm Cr. Bk .S. Treas. Note	12.15 13.650 12.25	12/27/93 12/2/91 9/30/86	2.515 0.665 0.440	108.625 110.375 103.625	10.55 11.23 7.76	106.25 110.625 103.6406	10.97 11.20 7.77				
yndication											
merican Can	11.125	10/15/92	13.623	100.00	11.25	99.625	11.20				
.F. Rothschild											
eledyne Inc.	10.0	6/1/04	1.256	87.53	11.65	85.875	11.90				
irst Boston Corp.											
oupon Treas. Rcpt.	0.00	11/15/93	1.734	43.26	10.62	43.447	10.59				
organ Stanley											
oupon Treas. Rcpt. oupon Treas. Rcpt.	0.00	2/15/89 11/15/98	0.920	73.21 24.96	9.53 10.88	73.106 24.437	9.73 11.09				
azard											
etach Treas. CPN TRPD Treas Bonds	0.00	11/15/93 5/15/06	10.210	43.26	10.62	<b>43.297</b> 10.779	10.68 11.15				
errill											
igers oupon Treas. Rcpt. igers	0000	2/15/87 11/15/00 11/15/00	1.400 4.821 1.619	89.61 19.48	8.65	89.485 19.683 19.683	8.75 11.10				
ub. Ser. Elec. Gas rexel Burnham	9.75	7/1/09	1.700	90.98	11.47	87.875	11.22				
oupon Treas. Rcpt. etach Treas. Cpns.	00.0	2/15/89 8/15/98	0.120 3.264	73.21 24.96 (11/15/98	21 9.69 96 15/98)10.92	73.251 25.779	9.68 10.88				

			FACE	SUGGESTED PRICE	YIELD	ACTUAL PRICE PAID	YIELD TO MATURITY	MATURITY	PRICE	YIELD TO MAT.	\$ FIL. FACE AMOUNT PURCH.
homson McKinnon											
oupon Treas. Rcpt. 0.00 oupon Treas. Rcpt. 0.00 oupon Treas. Rcpt. 0.00	0.00	8/15/91 8/15/91 8/15/91	0.250 1.320 0.167	55.70 55.70 55.70	10.36 10.36 10.36	55.869 55.869 56.049	10.30 10.30 10.25				
lyth Paine Webber											
oupon Treas. Rcpt. 0.00 ATS 0.00	0.00	11/15/98 11/15/98	2.325	24.96 24.96	10.93	25.049 25.049	10.90				
oldman 											
tlantic Richfield 10.875 7/15/05	10.875	7/15/05	2.102	95.015	11.52	97.10	11.24				

## BOND MANAGER UPDATE INTERVIEWS SUMMARY NOTES

### I. STAFF COMMENTS AND RECOMMENDATIONS

Staff believes that the bond manager program is proceeding essentially as anticipated. The managers have consistently implemented their stated investment approaches. Since the retention of the bond managers in July, 1984, the bond market has performed strongly. Prevailing bond market conditions have led the managers to pursue very similar strategies. Their response to declining interest rates and the low level of yield spreads has been to hold largely high quality issues with durations, in aggregate, slightly below that of the market. The managers returns, on average, have lagged the market indices slightly due to their shorterthan-market portfolio durations. The bond managers as a group tend to be pessimistic on the future level of They prefer to accept some relative interests rates. underperformance in a bull market, with the expectation of significantly outperforming the market if, and when, interest rates rise. Staff recommends that no changes or special monitoring be considered at this time.

### II. RECENT MEETING DATES

MANAGER	DATE OF MEETING
Investment Advisers	November 18
Lehman Management	November 20
Miller Anderson, Sherrerd	November 20
Morgan Stanley	November 19
Peregrine Capital	November 21
Western Asset	November 25

## III. ORGANIZATION

The only significant bond manager organizational change that has occurred since the last set of meetings took place at Investment Advisers. The firm was sold by Inter-Regional Financial Group (IFG) to Hill Samuel Group Plc; a London-based financial services firm.

Staff does not view the sale of IAI as likely to have any adverse effect on the firm's investment management. IAI will continue as a wholly-owned, but independently managed subsidiary. Hill Samuel has no plans to actively participate in IAI management.

In many ways IAI's sale should have a positive effect. IFG has encountered financial difficulties in recent years. IAI was concerned that IFG's financial difficulties might impair

the bonus pool out of which IAI's managers are rewarded. Also, many years ago when IAI was smaller, its marketing efforts fit better with IFG's brokerage business. As IAI grew IFG provided fewer business opportunities. In fact, IAI requested that it be permitted to search for a buyer. Hill Samuel provided what IAI considered to be a compatible and financially-strong parent. IAI expects that Hill Samuel will offer a wide range of international business contacts. IAI expects to manage U.S. stock and bond portfolios for Hill Samuel's international clients.

The sale of IAI should be beneficial to the firm's key personnel. They have signed long-term employment contracts with Hill samuel. Their bonus pool is secure and likely to grow. And at some point, Hill Samuel may offer an equity interest in IAI to the top person in the firm.

### IV. ASSETS UNDER MANAGEMENT

	JUNE 30	), 1984	MARCH	1985	SEPTEM	BER 1985
	NUMBER	MARKET VALUE (MILL.)	NUMBER	MARKET VALUE (MILL.)	NUMBER	MARKET VALUE (MILL.)
Investment Advisers	48	\$ 275	49	\$ 332	50	\$ 387
Lehman Management	36	3,000	38	3,400	45	4,200
Miller Anderson	37	2,184	46	3,179	52	3,810
Morgan Stanley	29	1,040	38	1,935	51	2,782
Peregrine Capital	5	170	6	271	5	261
Western Asset	30	1,599	31	1,830		

Morgan Stanley is the only bond manager whose account growth has been large enough to be of concern to staff. The firm's assets under management have almost tripled in the last five quarters. More importantly, accounts under management have grown by 75%. Only three portfolio managers are handling 51 accounts. The firm has expressed some reservations about account growth, but has yet to develop any specific plans.

Account growth at Miller Anderson also has been strong. However, the firm has stopped actively seeking new accounts. Growth has slowed as a result. At the other firms, account growth has been positive, but not excessive.

### V. STAFF

No significant staff changes have occurred at any of the SBI's managers since the last set of update interviews.

## VI. INVESTMENT APPROACH

A significant portion of the manager meetings was spent discussing the concept of normal portfolios. A manager's normal portfolio represents the manager's investment approach. It reflects the prominent risk characteristics that the manager's portfolio assumes, on average, over an extended period of time.

Staff explained the rationale for constructing a normal portfolio for each manager. Staff believes that normal portfolios serve a number of functions. Most importantly, they are appropriate benchmarks for performance evaluation.

Staff has done considerable work developing normal portfolios for the Board's equity managers. Staff intends to consider the feasibility of designing normal portfolios for the Board's bond managers. As a first step, the bond managers were requested to supply staff with historical portfolio holdings data on a representative account.

## STATE OF MINESOTA

## STATE NOARD OF INVESTMENT

# FLYGD LHOCHE INVESTMENT MANAGER STATUS REPORT: 6/30/85 - 9/30/85

(\$ millions)

	¥	PLYBO INCOER ASSETS TREES MAINCEMENT	PLYKO DRODEK S Ingher Habbach									
	/9	6/30/84	3	9/30/85	Gained	-	Į.	*	Professional			
Investment	# of		<b>t</b> of	Asset	ì	Asset		Asset	Staff	Organizational	Investment	
	ACCT	2100	ACCES	Size	Accts	Size	Accts	Size	Turnover	Changes	Style Changes	Comments
Investment Advisers, Inc.	84	\$ 275	8	\$ 387	1	\$ 13	1	<b>ب</b>	ı	ı	ı	l
Johnson Homogenent Co. Inc.	Ж	3,000	45	4,200	4	216	7	76	1	ı	1	Reasons for lost accounts: One plan liquidated; the other account, chancel
filler, Anderson 5 Sherrerd	37	2,184	×	3,810	e	179	1	ı	ı	ı	ı	asset allocation.
forgan Stanley Laset Mast. Inc.	29	1,040	51	2,782	4	324	1	1	1	,	ı	ı
brvest Bank Aprt. Inc.	2	170	'n	261	•	ı	ı	í	1	ı	ı	1
lestern Asset Mgt.	30	1,599	30	2,341	ı	i	7	-	ı	ı	ı	ı

### Tab G

MEMBERS OF THE BOARD:
GOVERNOR RUDY PERPICH
STATE AUDITOR ARNE H. CARLSON
STATE TREASURER ROBERT W. MATTSON
SECRETARY OF STATE JOAN ANDERSON GROWE
ATTORNEY GENERAL HUBERT H. HUMPHREY III



EXECUTIVE DIRECTOR HOWARD J. BICKER

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 7, 1985

TO:

Members, State Board of Investment Members, Investment Advisory Council

FROM:

Alternative Investment Committee

SUBJECT: Alternative Investment Strategy

As a strategy to increase overall portfolio diversification and provide a hedge against inflation, the Investment Advisory Council's Asset Allocation Committee has recommended that 15% or \$525 million of the \$3.5 billion Basic Retirement Fund be allocated to alternative investments. Alternative investments include real estate, venture capital and resource investments where Minnesota State Board of Investment (SBI) participation is limited to commingled funds or other pooled vehicles.

### STRATEGY FOR INVESTMENTS

### VENTURE CAPITAL

The venture capital investment strategy is to establish and maintain a broadly diversified venture capital portfolio comprised of investments that provide diversification by industry type, stage of corporate development and location.

To date, the SBI has committed to ten commingled venture capital funds for a total commitment of \$147.5 million. These commitments substantially complete the SBI's current venture capital asset allocation.

### REAL ESTATE

The real estate investment strategy involves three steps. The first step calls for investment of 30-40% of the real estate portfolio in diversified open-end commingled funds. The second step calls for investment of 30-40% of the real estate portfolio

in diversified closed-end commingled funds. The third step calls for investment of 20-30% of the real estate portfolio in less diversified, more focused (specialty) commingled funds.

Currently, the SBI is committed to ten commingled real estate funds for a total commitment of \$345.0 million. These commitments substantially complete the SBI's current real estate investment strategy.

### RESOURCE FUNDS

The strategy for resource investments requires that investments be made in oil and gas partnerships that focus investment in conservative, lower risk type investments (i.e., proved producing properties and royalties diversified geographically and/or geologically).

Currently, the SBI is committed to four commingled oil and gas funds for a total commitment of \$67.5 million or approximately 75% of the SBI's resource asset allocation target. The Alternative Investment Committee is reviewing ways of completing or redirecting the SBI's remaining resource allocation.

### FUTURE CONSIDERATIONS

Going forward, the Alternative Investment Committee agenda will include:

- -Review the SBI'S alternative investment strategy and asset allocation guidelines.
- -Evaluate other commingled funds for possible investment.
- -Examine ways of improving performance monitoring of existing alternative investment managers.
- -Review methods of handling stock distributions from venture capital limited partnerships.

Recommendations regarding these issues will be made to the SBI when appropriate.

### **ALTERNATIVE EQUITY INVESTMENTS**

FUND	COMMITMENT	FUNDED
REAL ESTATE:		
Equitable Aetna Prudential RREEF Heitman I Heitman II TCW State Street Washington Square First Asset	40.0 40.0 75.0 20.0 30.0 40.0 20.0	\$ 40.0 Million 40.0 40.0 41.0 20.0 0.0 20.0 5.0 0.0
Total:	\$345.0 Million	\$206.0 Million
Target:	(\$350 Million or 10	% of Basic Retirement Funds)
VENTURE CAPITAL:		
Norwest KKR I KKR II Summit First Century DSV IV Matrix Inman/Bowman Allied Superior Venture	\$10.0 Million 25.0 50.0 10.0 10.0 10.0 7.5 5.0 10.0	\$7.0 Million 19.4 0.0 5.0 2.5 4.0 2.5 2.0 1.6 0.0
Total:	\$147.5 Million	\$44.0 Million
Target:	(\$87.5 Million or 2	.5% of Basic Retirement Funds)
RESOURCE:		
Amgo I Amgo II Apache I Apache II	\$15.0 Million 7.0 22.5 23.0	\$15.0 Million 7.0 0.3 20.0
Total:	\$67.5 Million	\$42.3 Million
Target:	(\$87.5 Million or 2	.5% of Basic Retirement Funds)

	I real estate fund formed in August estate diversified by location and contracted to outside firms or conmation date although investors have ment.	æ						rate of return was composed of 7.2%
	forme by lode de fi h inv	UARTE	NOI.	74				compo
	fund ified outsi thoug	AST 0	DISPOSITIONS \$	X.				8 8 8
	state divers ed to ate al	INVESTMENT ACTIVITY-LAST QUARTER	DIS \$	\$7.0				return
	real es state ntract tion dant.	ACTI	NS #	m				e of
	led real es ly con minat	STMENT	ACQUISITIONS \$	X.				,
	commingled real equity real estal primarily contrains no termination their investment.	INVE	ACQUI \$	\$23.0 M				total
	in open-end commingled real estate fund formed in Au in existing equity real estate diversified by location inagement is primarily contracted to outside firms or The Fund has no termination date although investors portion of their investment.							11.98
	nn open-end nn existing nnagement is The Fund h portion of t		ស្ន	404 300 900 100 100 100 100 100 100 100 100 1				ble's
ģ	10 TE 81		PROPERTY TYPE	rial rial		FIVE YEAR AVERAGE	13.8% 13.5 5.2	Equitable's
II 'dno.	unt #8 is an open-end primarily in existing property management is partners. The Fund l ng all or a portion of	TION	PROPE	Office Retail Industrial Hotel Residential Other		FIVI	aa"	1985,
Estate Group, Inc. t #8	Equitable Separate Account #8 is 1973. The Fund invests primarily property type. On-site property iducted by joint venture partners. the option of withdrawing all or it.	SEPARATE ACCOUNT #8 CURRENT PORTFOLIO COMPOSITION		\$ 6 T Z	RETURNS	FOUR	# 5 m N	
eal Es count ndri		OLIO	NOI	MAMM	ALUE	LAST F QUARTE	11.9	tempe
Equitable Real E Separate Account Harry Pierandri 10/81 \$40 Million \$40 Million	Equitable Separa 1973. The Fund property type. ducted by joint the option of wi	PORT	LOCATION 8	East Midwest South West	UNIT VALUE	10		ieg bu
Equita Separa Barry 10/81 140 Mi	Squita 973. proper lucted the op	irrent				ER	<b>#</b>	endi
H W H 7 07 07	M H M O P	12 8#	# OF PROPERTIES	m		LAST QUARTER	2.0	e year
ENT:	ION:	CCOUNT	# PROPE	233	•		<b>c</b>	For the year ending September 30,
TON: ': IVESTM	CRIPT	ATE A	F:				arate Account #8 Composite Median (Inflation)	
E: E: INCEPT ITMENT ENT IN	NT DES	SEPA	MARKE UE	lion			Accou osite lation	MMENTS
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT:	Investment description:		PROPERTY MARKET VALUE	\$2.5 Billion			Separate Account #8 EAI Composite Media CPI (Inflation)	STAFF COMMENTS:
PIF PUN CON ACC SBI SBI	IM		PRC	\$2.			Sepa EAI CPI	STA

For the year ending September 30, 1985, Equitable's 11.9% total rate of return was composed of 7.2% income and 4.7% appreciation. The 11.9% return outperformed the inflation rate and the EAI Real Estate Composite Fund Median. During the quarter, the fund acquired a \$7.5 million wholly owned industrial property, and invested \$15.5 million in a joint venture R+D facility. The Fund also committed \$100 million to a joint venture mixed use development in Boston which will be funded in stages as construction progresses. The Fund sold two small properties with an average holding period of eight years. The Fund currently has a 9.7% cash component.

Aetna Life and Casualty Company Real Estate Separate Account (RESA) Tom Anathan 10/81 \$40 Million \$40 Million	RESA is an open-end commingled real estate fund formed in January, 1978. The Fund invests primarily in existing equity real estate diversified by location and property type. On-site Property management is primarily contracted to outside firms or conducted by a joint venture partner. The Fund has no termination date, although investors have the option to withdraw all or a portion of their investment.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

INVESTMENT ACTIVITY-LAST QUARTER	DISPOSITIONS \$	m E			
TIVITY-LAS	DISPO \$	\$8.2 M			
INT AC	# SNOI	8			
INVESTME	ACQUISITIONS \$	\$16.6 M			
	YPE	438 20 29 7		æ	
	PROPERTY TYPE	Office Retail Industrial Hotel Residential		FIVE YEAR AVERAGE	12.6% 13.5 5.2
MPOSITION	77	198 9 13 53	UNIT VALUE RETURNS	LAST FOUR QUARTERS	9.4% 11.3 3.2
RTFOLIO CC	LOCATION 8	East Midwest South West	UNIT VAL	LAS	1
RESA CURRENT PORTFOLIO COMPOSITION	# OF PROPERTIES	127		LAST QUARTER	2.7
RE	PROPERTY MARKET VALUE PI	\$1.6 Billion			RESA EAI Composite Median CPI (Inflation)

For the year ending September 30, 1985, Aetna's 9.4% total rate of return was composed of 8.6% income and 0.8% appreciation. This return outperformed the inflation rate and underperformed the EAI Real Estate Composite Fund Median. During the quarter, the Fund invested in an apartment property and an industrial property, both on a joint venture basis. The Fund sold three small properties: two industrials and one retail facility. The Fund has a cash component of 10.5%. STAFF COMMENTS:

FIRM NAME:	Prudential Investment Management Corporation			
FUND NAME:	PRISA I			
CONTACT:	Don Davis			
ACCOUNT INCEPTION:	9/81			
SBI COMMITMENT:	\$40 Million			
SBI CURRENT INVESTMENT:	\$40 Million			
INVESTMENT DESCRIPTION:	PRISA I is an open-end commingled real estate fund formed in	formed	in	_

INVE
NO
ITI
POS
S
PRISA CURRENT PORTFOLIO COMPOSITION
FOI
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primarily in existing properties diversified by location and property type. On-site property management is primarily contracted to outside firms or is conducted by joint venture partners. The Fund has no termination date, although investors have the option quarterly to withdraw a portion or all of their investment.

PRISA invests

July 1970.

INVESTMENT ACTIVITY-LAST QUARTER	DISPOSITIONS \$	\$51.9 M 9			
ENT ACTIVI	TIONS	•			
INVESTM	ACQUISITIONS \$	0 <b>%</b>			
	ស	1138 1158 248 248			
POSITION	PROPERTY TYPE	Office Retail Industrial Hotel Residential Other		FIVE YEAR AVERAGE	8.08 13.5 5.2
		22 42 40 40	JNIT VALUE RETURNS	LAST FOUR QUARTERS	9.6% 11.3 3.2
KIFOLIO CO	LOCATION	East Midwest South West	UNIT VAL	LAS' QUA	<b>.</b> H.
PRISA CURRENT PORTFOLIO COMPOSITION	# OF PROPERTIES	447		LAST QUARTER	2.2
THA	PROPERTY MARKET VALUE	\$5.2 Billion			PRISA EAI Composite Median CPI (Inflation)

For the year ending September 30, 1985, PRISA's 9.6% total rate of return was composed of 7.4% income and 2.2% appreciation. This return outperformed the inflation rate and underperformed the EAI Real Estate Composite Fund Median. During the quarter, PRISA made no acquisitions and sold eight small industrial and retail properties and one medium size office building with an average eight year holding period. The Fund's cash component declined from 1.5% at the end of the previous quarter to 1.3%.

STAFF COMMENTS:

Rosenberg Real Estate Equity Funds (RREEF) RREEF USA III \$41.0 Million \$75 Million Paul Sack 4/25/84 SBI CURRENT INVESTMENT: ACCOUNT INCEPTION: SBI COMMITMENT: FIRM NAME: FUND NAME: CONTACT:

INVESTMENT DESCRIPTION:

twelve years with optional extensions. The Fund is investing primarily in unleveraged, wholly-owned, equity real estate diversified by location and property type. On-site property management will be conducted by RREEF employees.

CASH RETURNS TO SBI LAST FOUR QUARTERS LATEST QUARTER LATEST QUARTER RREEF USA III INVESTMENTS (AT COST) CURRENT TOTAL

\$0.0 Million 0 \$304.8 Million

\$132,357

CUMULATIVE SINCE

INCEPTION

### DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST) SUMMARY

æ	55.0% 38.0 7.0 0.0
INDUSTRY GROUPS	Office Retail Industrial Hotel/Motel Apartments Other
œ	100.0%
STAGE OF DEVELOPMENT	Fully Developed Partially Developed
<b>#</b>	0.0% 22.0 41.0 37.0
LOCATION	East Midwest South West

STAFF COMMENTS:

As of September 30, 1985, RREEF USA III had investments in six properties which together represent approximately 40% of total Fund capital. On October 1, 1985, the Fund acquired a \$61.5 million regional shopping mall in a rapid growing suburban area outside Denver, Colorado. RREEF is also considering purchasing for the Fund a \$83 million shopping mall outside Houston, Texas. During the fourth quarter of 1985, RREEF will begin offering subscriptions to RREEF MidAmerica/East-V. This will be a \$125 million fund for investment in properties during 1986 and 1987.

Heitman Advisory Corporation HAC Group Trust I David Glickman 6/14/84 \$20.0 Million	HAC Group Trust is a \$113.0 million real estate Group Trust formed in May 1984. Term of the Fund is fifteen years with optional extensions. The Fund is investing primarily in equity real estate diversified by location and property type. Centre Properties, Ltd., an affiliate of Heitman, manages all 100% owned properties.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CUMULATIVE SINCE	\$1,345,227
CASH RETURNS TO SBI LAST FOUR CHAPTEDS	\$1,277,084
LATEST CHAPTER	\$321,698
HAC GROUP TRUST I INVESTMENTS (AT COST) CURRENT TOTAL  LATEST QUARTER S *	0.0\$
ESTMEN LAT	0
RUST I INV	\$83.5 Million
SROUP TI	\$83
HAC (CURRE	• •

PORTFOLIO	
OF CURRENT	FUND COST
DESCRIPTION	(% OF TOTAL
SUMMARY	

æ	35.0 37.0 28.0 0.0 0.0	esenting approxine guarter ended (a shopping centinear Chicago, is invest Heitman Grust I, is curreroup Trust II.
INDUSTRY GROUPS	Office Retail Industrial Hotel/Motel Apartments Other	As of September 30, 1985, the Fund owned interests in six properties representing approximately 74% of total Fund capital. No new properties were acquired for the Fund during the quarter ended September 30, 1985. In the last quarter of 1985, Heitman has a commitment to acquire a shopping center located in Elizabethtown, Kentucky. Another property, a seven story office building near Chicago, is scheduled to be acquired in January 1986. These two pending acquisitions will fully invest Heitman Group Trust I. Heitman Group Trust II, a proposed \$200 million successor Fund to Group Trust I, is currently offering subscriptions. The SBI has approved a \$30 million investment in Heitman Group Trust II.
dP	100.0%	he Fund owned in properties were a of 1985, Heitman nother property, a These two pentoposed \$200 millicapperoved a \$30 millical
STAGE OF DEVELOPMENT	Fully Developed Partially Developed	As of September 30, 1985, the total Fund capital. No new 1985. In the last quarter Elizabethtown, Kentucky. Arbe acquired in January 1986. Heitman Group Trust II, a preubscriptions. The SBI has
<b>#</b>	7.08 47.0 28.0 18.0	ENTS:
LOCATION	East Midwest South West	STAFF COMMENTS:

	III is a \$215 million real estate fund formed in July 1985. Term of the Fund in Optional extensions. The Fund will diversify by location and property type on specialty investment vehicles such as convertible and participating agement of the Fund will be a joint venture between Trust Company of the West il Estate Investment Services. On-site property management is primarily ocal property management firms.	CUMULATIVE SINCE INCEPTION	0\$		op.	0.0 0.0 0.0 0.0 0.0	acquisition for the Fund, a \$16 million contract and study, an acquisition of a The quarter ended September 30, 1985
	n real estate fund formed is. The Fund will diversify tment vehicles such as ill be a joint venture bett Services. On-site prent firms.	CASH RETURNS TO SBI LAST FOUR QUARTERS	0\$`	DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)	INDUSTRY GROUPS	Office Retail Industrial Hotel/Motel Apartments Other	
f the West/Westmark III	III is a \$215 million real est th optional extensions. The Fu on specialty investment veh agement of the Fund will be a al Estate Investment Service ocal property management firms.	LATEST QUARTER	0\$	SUMMARY DESCRIPTION OF CURRENT (% OF TOTAL FUND COST)	dФ	100.08	nber 30, 1985, TCW closed on its first Dallas Texas. TCW also has under e, California (San Fernando Valley). First fully operational quarter.
Trust Company of TCW Realty Fund Bruce Ludwig 7/31/85 \$40.0 Million \$20.0 Million	TCW Realty Fund is ten years wit with a focus mortgages. Mana and Westmark Rea contracted to lo	NTS (AT COST) LATEST QUARTER #	1 \$16.0 Million	ω	STAGE OF DEVELOPMENT	Fully Developed Partially Developed	In the quarter ended September 30, 1985, industrial park located in Dallas Texas. shopping center in Westlake, California (represents TCW Fund III's first fully ope
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:	TCW FUND III INVESTMENTS (AT COST) CURRENT TOTAL  A  * \$  *	1 \$16.0 Million		LOCATION &	East 0.0% Midwest 0.0 South 0.0 West 100.0	STAFF COMMENTS: In the industrial shops in the industr

	August 1985. by location by catible and altch as the firms or is	SC E				
	million real estate fund formed in August 1985. extensions. The Fund will diversify by location ty investment vehicles such as convertible and has retained Aldrich, Eastman and Waltch as the is primarily contracted to outside firms or is	CUMULATIVE SINCE INCEPTION	0\$		d₽	1000
		CASH RETURNS TO SBI LAST FOUR QUARTERS	0\$	DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)	INDUSTRY GROUPS	Office Retail Industrial Hotel/Motel Apartments Other
ank and Trust Company eal Estate Fund III	und III irs with focus State S perty partne	LATEST QUARTER	0\$	SUMMARY DESCRIPTION OF CURRENT (% OF TOTAL FUND COST)	dP.	0.0% 100.0
State Street Bank State Street Real Bob Kilroy 8/15/85 \$20.0 Million \$5.0 Million	State Street Real Estate F Term of the Fund is 15 year and property type with a participating mortgages. Fund advisor. On-site proconducted by joint venture	estments Latest Quarter ‡	1 \$11.6 Million	<b>33</b>	STAGE OF DEVELOPMENT	Fully Developed Partially Developed
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:	STATE STREET INVESTMENTS CURRENT TOTAL  # \$	1 \$11.6 Million		LOCATION &	East 0.0% Midwest 0.0 South 0.0 West 100.0

During the quarter ended September 30, 1985, State Street closed on the first acquisition for the Fund, a \$11.6 million joint venture interest in an office building complex located in Phoenix, Arizona. Properties under contract and further study include a package of neighborhood shopping centers located throughout California, and an office building located in New York City. The quarter ended September 30, 1985 was Fund III's first fully operational quarter.

STAFF COMMENTS:

Norwest Venture Capital Management, Inc. Norwest Venture Partners I (NVPI) Dan Haggerty 1/12/84 \$10 Million \$7 Million	NVPI is a \$60 million venture capital limited partnership formed in January 1984. Term of the Fund is 10 years with optional extensions. Investment focus of NVPI will be on high technology private companies in the early stages of development. The Fund will not invest in leveraged buyouts.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CASH RETURNS TO SBI LAST FOUR CATEST QUARTER		
_	3 \$0.5 Million \$0.	
NVPI I INVESTMENTS TOTAL LATEST QUARTER \$ # \$	s E uol	
NVPI I INV T TOTAL \$	\$14.6 Million	
CURRENT #	26	

CUMULATIVE SINCE INCEPTION

\$0.06 Million

## SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (8 OF TOTAL FUND COST)

фP	44 0.00 0.00 0.24 0.25 1.
INDUSTRY GROUPS	Computer Related Machinery/Equipment Industrial/Manufacturing Consumer Products/Services Communications Energy Related Medical Related Other
фP	94.8 5.2 0.0 0.0
STAGE OF DEVELOPMENT	Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts
ď₽	3.98 28.2 55.2 7
LOCATION	East Midwest South West

Kohlberg, Kravis, Roberts and Co. (KKR) 1984 Investment Partnership (KKR III) George Roberts March 21, 1984 \$25 Million	KKR III is a \$1 billion leveraged buyout limited partnership formed in March 1984. The term of the Fund is twelve years with optional extensions. Investment focus of KKR III will be on stable and mature, cash generating, low technology companies with diversified operations.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CUMULATIVE SINCE INCEPTION	\$36,736.0
CASH RETURNS TO SBI LAST FOUR QUARTERS	\$1,266.0
LATEST QUARTER	\$1,266.0
AT COST) ATEST QUARTER \$	1 \$248.0 Million
KKR III INVESTMENTS (AT COST) URRENT TOTAL  # \$	\$792.0 Million
KKR CURRENT #	ĸ

SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (\$ OF TOTAL FUND COST)

STAGE OF DEVELOPMENT	æ	INDUSTRY GROUPS	dP
Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts	100	Wholesaling and Specialty Retail Light Manufacturing and Service Lodging Real Estate Natural Resources Cable TV and Television	110 123 123 123 123 133 133 133 133 133 133

COMMENTS:	No new acquisitions were completed during the latest quarter ended September 30, 1985. However, KKR has an offer outstanding to buy Storer Communications. If completed as expected during the fourth quarter
	of 1960, the Scorer acquisition Will Dring the KAK 1984 Fund to Iuli investment. In anticipation of full investment, KKR is currently offering subscriptions to a successor Fund, KKR 1986 Fund. The SBI has approved a \$50 million investment in KKR's 1986 Fund.

STAFF

Ilims. Further, all are located in California and are in computer-related industries. In addition to
--

Smith Barney Venture Corp. (SBVC) First Century III (PCIII) Mike Myers 12/14/84 \$10 Million \$2.5 Million	FCIII is a New York based \$100 million venture capital limited partnership formed in December 1984. Term of the Fund is 10 years with optional extensions. Investment focus of FCIII will be on high technology private companies in the early stages of development. FCIII is the third venture fund formed by SBVC since 1972.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

17:15	CUMULATIVE SINCE INCEPTION	0\$
CASH RETURNS TO SBI	QUARTERS	0\$
	LATEST QUARTER	0\$
	LATEST QUARTER \$	\$0.0 Million
NTS	#	0
FCIII INVESTMENTS	TOTAL \$	\$4.5 Million
	CUKKENT TOTAL	ø

## SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)

фP	5.00000 0.0000 0.0000
INDUSTRY GROUPS	Computer Related Machinery/Equipment Industrial/Manufacturing Consumer Products/Services Communications Energy Related Medical Related Other
dP	100.0 0.0 0.0
STAGE OF DEVELOPMENT	Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts
dР	33.0% 0.0 27.0 40.0
LOCATION	East Midwest South West

During the quarter ended September 30, 1985, no new investments were made for the Fund. Smith Barney currently has investments in six portfolio companies having an aggregate cost of \$4.5 million. STAFF COMMENTS:

DSV Management, Ltd.  DSV Partners IV (DSV IV)  Morton Collins  4/10/1985  \$10 Million  \$4 Million	DSV Partners IV, a \$60 million venture capital limited partnership, was formed in April, 1985. The term of the Fund will be 12 years with an optional 3 year extension. DSV IV's investment focus will be on start-up and early stage, high-technology portfolio companies. The geographic emphasis of the Fund will be on East and West Coast firms. DSV IV is the fourth venture capital fund formed by DSV Management since the firm's inception in 1968.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CUMULATIVE SINCE INCEPTION	0\$
CASH RETURNS TO SBI LAST FOUR QUARTERS	0\$
LATEST QUARTER	0\$
NTS LATEST QUARTER \$	\$1.5 Million
MENTS LATE	m
DSV IV INVESTMENTS T TOTAL LATI	\$1.7 Million
CURRENT #	4

# SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (8 OF TOTAL FUND COST)

ose -	13.0% 0.0 0.0 0.0 0.0 0.0 43.5	e period, the DSV general age high-tech firms. Two ral partners continued to will be staffed by one of
INDUSTRY GROUPS	Computer Related Machinery/Equipment Industrial/Manufacturing Consumer Products/Services Communications Energy Related Medical Related Other	of operations, During the mpanies are young, early-state computer firm. The gene ornia office, The office
æ	100.0% 0.0 0.0 0.0	V's first full quarter vestments. All three coustry and the other is of their Southern Califew associate.
STAGE OF DEVELOPMENT	Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts	Third quarter 1985 was DSV IV's first full quarter of operations. During the period, the DSV general partners funded three new investments. All three companies are young, early-stage high-tech firms. Two are in the biotechnology industry and the other is a computer firm. The general partners continued to prepare for the 1986 opening of their Southern California office. The office will be staffed by one of the general partners and a new associate.
æ	100.0%	ments:
LOCATION	East Midwest South West	STAFF COMMENTS:

	Matrix Partners II was formed in August, 1985. The Fund is \$70 million in size and has a term of ten years. The Fund's investment emphasis is on high-technology firms in the early and expansion stages of corporate development. However, for diversification the Fund's portfolio will include a sizable component of non-technology firms. The portfolio may include several small leveraged buyout investments as well. The Fund is managed by five experienced general partners. The partners have offices in Boston, San Jose, and San Francisco.	CUMULATIVE SINCE INCEPTION
	August, 1985. The Fund is \$70 investment emphasis is on high-tecter development. However, for e component of non-technology investments as well. The partners have offices in	CASH RETURNS TO SBI LAST FOUR QUARTERS
Matrix Management Company Matrix Partners II Mike Humphreys 8/16/85 \$10 Million \$2.5 Million	tners n year ion st will i veral d gene	R LATEST QUARTER
Matrix Manage Matrix Partne Mike Humphrey 8/16/85 \$10 Million \$2.5 Million	Matrix Par term of te and expans portfolio include se experience Francisco.	ints Latest Quarter # \$
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:	MATRIX INVESTMENTS CURRENT TOTAL  # \$

# SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)

INCEPTION \$0.00 Million

\$0.00 Million

LATEST QUARTER \$0.00 Million

\$1.1 Million

~

\$1.1 Million

æ	0.00 0.00 0.00 0.00 0.00 0.00	ter of operations, the llion in the financing in the start-up phase ned in the investments to generate and review
INDUSTRY GROUPS	Computer Related Machinery/Equipment Industrial/Manufacturing Consumer Products/Services Communications Energy Related Medical Related Other	Matrix Partners II was formed in August, 1985. During the Fund's first quarter of operations, the general partners completed two investments. The general partners invested \$1 million in the financing of a telecommunications firm and \$100,000 in a semiconductor firm. Both firms are in the start-up phase of development and both are located in California. The Matrix partners were joined in the investments by several California venture firms. The general partners are continuing to generate and review investment opportunities for investment in the upcoming quarters.
æ	100.0* 0.0 0.0 0.0	in August, 1985. investments. The and \$100,000 in a sem cated in California. firms. The gene firms.
STAGE OF DEVELOPMENT	Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts	itrix Partners II was formed neral partners completed two a telecommunications firm a development and both are lo several California venture vestment opportunities for i
æ	100.0	
LOCATION	East Midwest South West	STAFF COMMENTS:

Inman & Bowman Management Inman & Bowman Kirk Bowman 6/12/85 \$7.5 Million \$1.875 Million	Inman & Bowman was formed in June, 1985. The Fund is a \$44 million venture capital limited partnership. Its investment focus is West Coast, early-stage, high-technology firms. The majority of the Fund's investments will be in California firms, where the Funds' general partners are based. Bowever, the general partners have worked closely with Rainier Venture Partners, a small Washington venture firm, and expect to make several co-investments with the firm in the Pacific Northwest. At present, this region is one of the fastest growing in the country in terms of venture capital activity.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: \$7	INVESTMENT DESCRIPTION: Pamer page page page page page page page page

CUMULATIVE SINCE

CASH RETURNS TO SBI LAST FOUR

QUARTERS

LATEST QUARTER \$0.00 Million

\$1.0 Million

\_

\$1.0 Million

INMAN & BOWMAN INVESTMENTS
RENT TOTAL
LATEST QUARTER

CURRENT TOTAL

\$0.00 Million INCEPTION

\$0.00 Million

### SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)

LOCATION	æ Z	STAGE OF DEVELOPMENT	æ	INDUSTRY GROUPS	dР
East Midwest South West	100.0	Early Stage Financing Expansion Financing Bridge Financing Leveraged Buyouts	100.0% 0.0 0.0 0.0	Computer Related Machinery/Equipment Industrial/Manufacturing Consumer Products/Services Communications Energy Related Medical Related Other	0.00 0.0 0.0 0.0 100.0
STAFF C	STAFF COMMENTS:	Inman & Bowman received its fifirst quarter of business. The	rst funding in June, e new portfolio compan	Inman & Bowman received its first funding in June, 1985. The partners made one investment in first quarter of business. The new portfolio company, an early-stage Washington firm, produces me	ne investment in Eirm, broduces me

diagnostic equipment. The investor group was comprised of a number of major national venture firms. In addition, the general partners made an investment commitment to another firm and anticipate closing this second investment in the fourth quarter of the year. medical

Allied Venture is a \$40 million venture capital limited partnership formed in September 1985. Allied Venture is based in Washington D.C. Term of the Fund is 10 years with optional extensions. Investment focus of Allied Venture will be on later stage, low technology companies located in the Southeastern and Eastern U.S. Most investments will be made in syndication with Allied Capital, a large publicly-owned venture capital corporation formed in 1958. Allied Capital Allied Venture Partnership David Gladstone 9/17/85 \$5.0 Million \$1.7 Million SBI CURRENT INVESTMENT: INVESTMENT DESCRIPTION: ACCOUNT INCEPTION: SBI COMMITMENT: FUND NAME: FIRM NAME: CONTACT:

CUMULATIVE SINCE INCEPTION CASH RETURNS TO SBI LAST FOUR QUARTERS LATEST QUARTER \$0.0 \$0.0 Million LATEST QUARTER ALLIED INVESTMENTS 0 \$0.0 Million CURRENT TOTAL

0

SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)

Consumer Products/Services Industrial/Manufacturing Machinery/Equipment INDUSTRY GROUPS Energy Related Medical Related Communications Computer Early Stage Financing STAGE OF DEVELOPMENT Expansion Financing Bridge Financing Leveraged Buyouts LOCATION Midwest South East West

Allied Venture was recently formed in September 1985 with \$40 million in capital. As of September 30, 1985, Allied had not made any investments. The fourth quarter of 1985 will be Allied Venture's first fully operational quarter.

STAFF COMMENTS:

	6 million oil and gas limited partnership formed in December 1982. Term of years. Investment strategy of Amgo II is to provide a diversified portfolio in terms of geographic locations, geological structures, investment types and nies.
First Reserve Corporation Amgo II Jon Hill February 1983 \$7 Million \$7 Million	Amgo II is a \$36 million oil and gas limited partnership formed in December 1982. Term of the Fund is 19 years. Investment strategy of Amgo II is to provide a diversified portfolio of investments in terms of geographic locations, geological structures, investment types and operating companies.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CUMULATIVE SINCE INCEPTION	\$539,100
CASH RETURNS TO SBI LAST FOUR QUARTERS	\$401,600
C LATEST QUARTER	\$124,500
IS (AT COST) LATEST QUARTER # \$	\$3.5 Million
TMENTS LA	n 2
AMGO II FUND INVESTMENTS (AT COST) :URRENT TOTAL LATEST QUARTE  # \$	\$25.3 Million
AMGO CURRENT	11

### SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (8 OF TOTAL FUND COST)

æ	0.0 114.5 14.5 14.5 0.0	•••
INDUSTRY GROUPS	Acreage Drilling Equity Production Royalty Surface Facilities	Other
фP	25.5% 14.0 11.5 12.0 17.0	
LOCATION	Texas Oklahoma Louisiana Rocky Mtns. Gulf Coast Other	

Similar to Amgo, Amgo II is nearing full investment. To achieve full investment, Amgo II will make prorate investments with Amgo in the two new deals under consideration by First Reserve. With full investment of Amgo I and II in sight, First Reserve is actively offering subscriptions to Amgo III. STAFF COMMENTS:

FIRM NAME: FUND NAME: CONTACT: CONTACT: AMGO I CONTACT: JOIN Hill ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT: \$15 Million	INVESTMENT DESCRIPTION: Amgo I is a \$144 million oil and gas Limited Partnership formed in July 19 Fund is 20 years. Investment strategy of Amgo I is to provide a diversif investments in terms of geographic locations, geological structures, inve	EPTION: IENT: I INVESTMENT: DESCRIPTION:	i ir s
---	--	---	--------

CASH RETURNS TO SBI LAST FOUR LAST FOUR LATEST QUARTER  LAST FOUR  LATEST QUARTER	11ion \$123,500 \$535,000 \$2,298,000
ARTER S	\$8.8 Million \$123,500
(AT	7
AMGO I INVESTMENTS (AT COST) URRENT TOTAL  # \$	23 \$134.0 Million

M

### SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)

INDUSTRY GROUPS	Acreage Drilling Equity Production Royalty Surface Facilities Conv. Note and Preferred Other	
ø¢.	21.58 21.5 17.0 13.0 8.4 7.2 5.4 6.0	
LOCATION	Texas Oklahoma Louisiana Rocky Mtns. Mississippi California Gulf Coast	

Although Amgo was largely invested by the end of the quarter ended September 30, 1985, First Reserve is working on two investments for Amgo which would utilize remaining funds. One is an investment in a debt free exploration and acquisition company in Oklahoma. The other is an investment in a gas distribution company. Full investment of Amgo funds should be achieved by January, 1986. STAFF COMMENTS:

Apache Corporation 10% Equipment Financing Notes Charlie Hann May 1984 \$22.5 Million	The Apache Corp. 10% Equipment Financing Notes are a \$150 million private placement to finance Apache's portion of production facility expenditures under the terms of a series of offshore joint ventures in the Gulf of Mexico organized by Shell Oil Company. In addition to fixed interest payments of 10% per annum, noteholders will receive additional interest of 2% of Apache's share of gross revenues from the joint ventures. Principal and interest on the notes are estimated to be repaid by 1992. The 2% additional interest will be paid to noteholders throughout the life of producing properties.
FIRM NAME: FUND NAME: CONTACT: ACCOUNT INCEPTION: SBI COMMITMENT: SBI CURRENT INVESTMENT:	INVESTMENT DESCRIPTION:

CUMULATIVE SINCE INCEPTION	\$95,744
CASH RETURNS TO SBI LAST FOUR QUARTERS	\$83,416
LATEST QUARTER	\$24,073
NOTE INVESTMENTS (AT COST) LATEST QUARTER  # \$	0 \$0.0 Million
10% EQUIPMENT FINANCING NOTE INVESTMI CURRENT TOTAL LATEST QUARTI # \$	1 \$1.7 Million

SUMMARY DESCRIPTION OF CURRENT PORTFOLIO (% OF TOTAL FUND COST)
SUMMARY D

фP	0.0% 0.0 100.0
INDUSTRY GROUPS	Acreage Drilling Production
æ	100.0% 0.0 0.0
LOCATION	Texas Louisiana Other

STAFF COMMENTS: A total of 46 prospects, comprised of 79 leases, have been acquired as of September 30, 1985.  Definitive evaluation has been obtained on 15 prospects, nine of which are indicated discoveries and six have been abandoned. Of the nine discoveries, one prospect is producing, three prospects are undergoing development drilling, and the remaining five discoveries are in a pre-development planning stage.  Evaluation is continuing or will begin on 31 prospects, of which 14 have undergone one unsuccessful drilling attempt, but will receive additional evaluation prior to further action. Seventeen remaining prospects either have initial drilling started or planned for 1985 or 1986.
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### Tab H

**MEMBERS OF THE BOARD: GOVERNOR RUDY PERPICH** STATE AUDITOR ARNE H. CARLSON STATE TREASURER ROBERT W. MATTSON SECRETARY OF STATE JOAN ANDERSON GROWE ATTORNEY GENERAL HUBERT H. HUMPHREY III

**EXECUTIVE DIRECTOR HOWARD J. BICKER** 

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155 296-3328

November 19, 1985

TO:

State Board of Investment

FROM:

Howard Bicker, Executive Director

SUBJECT: Implementation of the SBI resolution on companies that

do business in South Africa.

Since the State Board of Investment passed its resolution on October 2, 1985, the South Africa Task Force has been meeting on a regular basis to implement the new policy on companies doing business in South Africa and Namibia. The members of the Task Force are:

> Jay Kiedrowski Commissioner of Finance

Governor's Representative

Fred Krohn Deputy State Auditor

State Auditor's Representative

Michael Lucas Senior Vice President Norwest Bank

Private Sector Representative

Robert Mattson

State Treasurer

Mike Miles Assistant Attorney General Attorney General's Representative

Harvey Schmidt Teachers Retirement Assoc. Retirement Fund Representative

Rick Scott **AFSCME** 

Public Employee Representative

Elaine Voss Deputy Secretary of State

Secretary of State's Representative

The Task Force has taken the following actions:

### Application Of The Resolution

The resolution is being implemented for the common stock holdings in the active manager portfolios. At this time, the Task Force has yet to take action with regard to the application of the resolution to the index fund and the fixed income portfolio.

### Identification Of Corporations

Based on the research of the Investor Responsibility Research Center, the Board's long-standing consultant on social responsibility issues, the Task Force identified one hundred-seven companies in the active manager portfolio that do business in South Africa. The Task Force sent a letter to each of these companies with a copy of the resolution (attached). The letter requested information on the companies' policies in South Africa. The Task Force has received responses from forty-seven of the companies.

### Retention Of Consultant

In addition to using the resources of the Investor Responsibility Research Center, the Task Force has retained the services of the Interfaith Center on Corporate Responsibility (as directed by the resolution). The Interfaith Center will assist the staff in the preparation of shareholder resolutions for corporate annual meetings. The Interfaith Center, affiliated with the National Council of Churches, has been a sponsor of shareholder resolutions for the past fifteen years. The cost of the service is \$5,500 for the period from October 15, 1985 to June 30, 1986.

The Task Force has also retained the services of the Board's existing consultant, Evaluation Associates, as the independent financial consultant required by the resolution. The consultant's fee to perform the additional duties will be \$10,000/year through June 30, 1986. Previously, the Board had directed staff to open the bid process for consultant services effective June 30, 1986. The provision of South Africa-related services will be included in the bid process.

### Shareholder Resolutions

Nine companies in the active manger stock portfolios have not signed the Sullivan Principles. The SBI has sponsored shareholder resolutions for two of these companies. The SBI cosponsored five resolutions with the General Board of Pensions of the United Methodist Church, and one with the Florida State Board of Administration. A shareholder resolution for the ninth company was sponsored by the American Baptist Church. These nine companies are divided into the following industry groups: Autos and Trucks (2), Chemicals, Hospital Supplies, Oil, Oil Service, Printing, Soaps and Toiletries, and Steel. None of the companies is based in Minnesota.

The Task Force has referred these nine companies to Evaluation Associates for an analysis of the financial impact of potential divestment actions. The Task Force will meet on January 2, 1986 to: 1) review the status of these companies with respect to signing the Sullivan Principles; 2) review the financial and legal impact of selling each company on case by case basis; and 3) direct the staff to divest provided divestiture is in keeping with the Board's fiduciary obligations.

At this time, the Task Force has decided not to release the names of the nine companies due to the number of steps to be completed before divestment occurs and the potential negative market impact that could result from the disclosure of the companies under consideration.