

MINNESOTA STATE BOARD  
OF INVESTMENT  
MEETING  
**September 5, 2001**

&

INVESTMENT ADVISORY  
COUNCIL MEETING  
**September 4, 2001**

**AGENDA**  
**STATE BOARD OF INVESTMENT MEETING**  
**Wednesday, September 5, 2001**  
**9:00 A.M. - Room 125**  
**State Capitol - Saint Paul**

- |  |            |
|--|------------|
|  | <b>TAB</b> |
| <b>1. Approval of Minutes of June 6, 2001 and June 29, 2001</b>                        |            |
| <b>2. Report from the Executive Director (H. Bicker)</b>                               |            |
| A. Quarterly Investment Review<br>(April 1, 2001 – June 30, 2001)                      | <b>A</b>   |
| B. Administrative Report   | <b>B</b>   |
| 1. Reports on budget and travel.   |            |
| 2. Litigation Update.  |            |
| 3. Update on Tobacco Information.  |            |
| <b>3. Consultant Review Committee (John Manahan)</b>                                   | <b>C</b>   |
| <b>4. Deferred Compensation Review Committee (John Manahan)</b>                        | <b>D</b>   |
| <b>5. Reports from the Investment Advisory Council (Jan Yeomans)</b>                   |            |
| <b>A. Stock and Bond Manager Committee</b>   | <b>E</b>   |
| 1. Review of manager performance.  |            |
| 2. Update on semi-passive manager tracking error target.                               |            |
| 3. Review of Lincoln Capital Management.   |            |
| 4. Recommendation to promote New Amsterdam Partners to<br>the Domestic Equity Program. |            |
| 5. Recommendation to adopt the Lifetime Fish & Wildlife<br>Trust Fund policy paper.    |            |
| <b>B. Alternative Investment Committee</b>   | <b>F</b>   |
| 1. Review of current strategy.   |            |
| 2. Review meetings with existing alternative investment managers.                      |            |

**Minutes  
State Board of Investment  
June 6, 2001**

The State Board of Investment (SBI) met at 9:00 A.M. Wednesday, June 6, 2001 in Room 125 State Capitol, St. Paul, Minnesota. Governor Jesse Ventura; State Auditor Judith H. Dutcher; State Treasurer Carol C. Johnson; Secretary of State Mary Kiffmeyer and Attorney General Mike Hatch were present. The minutes of the March 8, 2001 Board meeting were approved.

**Executive Director's Report**

Mr. Bicker, Executive Director, referred members to Tab A of the meeting materials and reported that the Combined Funds had exceeded inflation over the ten year period ending March 31, 2001 (Combined Funds 11.4% vs. inflation 2.7%), exceeded the median fund (48<sup>th</sup> percentile) and outperformed its composite index (Combined Funds 10.6% vs. Composite 10.1%) for the most recent five year period. He stated that the Basic Funds have exceeded its composite index (Basic Funds 11.2% vs. Composite 10.7%) over the last five years and reported that the Post Fund has outperformed its composite index over the last five years period (Post Fund 10.0% vs. Composite 9.4%).

Mr. Bicker reported that the Basic Fund's assets decreased 7.5% for the quarter ending March 31, 2001 due to negative net contributions and negative investment returns. He said that the asset mix was rebalanced April 1, 2001 and reported that the Basic Funds outperformed its composite index for the quarter (Basic Funds -7.1% vs. Composite -7.5%) and for the year (Basic Funds -11.4% vs. Composite -12.5%).

Mr. Bicker reported that the market value of the Post Fund's assets decreased 8.2% for the quarter ending March 31, 2001. He said the Post Fund asset mix was also rebalanced and that the Post Fund outperformed its composite index for the quarter (Post Fund -7.1% vs. Composite -7.5%) and for the year (Post Fund -12.5% vs. Composite -13.7%).

Mr. Bicker reported that the domestic stock manager group outperformed its target for the quarter (Domestic Stocks -12.3% vs. Wilshire 5000 Investable -12.8%) and for the year (Domestic Stocks -24.4% vs. Wilshire 5000 Investable -25.3%). He said that the International Stock manager group underperformed its composite index for the quarter (International Stocks -13.6% vs. Int'l Composite -12.9%), but outperformed for the year (International Stocks -25.1% vs. Int'l Composite -27.0%) and over longer periods. Mr. Bicker stated that the bond segment outperformed its target for the quarter (Bonds 3.3% vs. Lehman Aggregate 3.0%) and for the year (Bonds 12.7% vs. Lehman Aggregate 12.5%). He concluded his report with the comment that as of March 31, 2001, the SBI was responsible for over \$47 billion in assets.

### **Executive Director's Administrative Report**

Mr. Bicker referred members to Tab B of the meeting materials for the quarterly updates on budget and travel.

Mr. Bicker briefly reviewed the legislative activity of interest to the SBI as outlined in Attachment C of the meeting materials and noted that all of the SBI's legislative activity is awaiting final action.

Mr. Bicker asked Christie Eller, Assistant Attorney General, to update members on the status of three active litigation cases. She stated that in the Mercury case, a final hearing will take place this summer and a final distribution of over \$70 million should take place during fall 2001. She reported that the McKesson case has been assigned to a new judge and that motions to dismiss will be scheduled late this summer. Ms. Eller stated that the SBI was just appointed lead plaintiff in a securities case against Broadcom.

Mr. Bicker stated that staff is requesting that the Board re-authorize the Proxy Voting Committee. Ms. Dutcher moved approval of the resolution, as stated in Attachment D of Tab B of the meeting materials. Ms. Johnson seconded the motion. The motion passed. (See **Attachment A**).

Mr. Bicker said that staff is recommending that a Review Committee be formed to issue a Request For Proposal (RFP) for consulting services. He noted that staff would like to proceed with this process slightly earlier than usual to allow transition time in case of a change in consultants and the upcoming SBI move to their new location. Ms. Johnson moved approval of the recommendation as stated in the Executive Director's Administrative Report, which reads: "The Executive Director recommends that the SBI authorize a Review Committee to evaluate the SBI's needs for consultant services through the RFP process. The Review Committee should be comprised of a designee of each Board member and at least two members of the IAC. The Review Committee should report its recommendations to the SBI by September 2001." Ms. Dutcher seconded the motion. The motion passed.

Mr. Bicker reported that staff is also recommending that an RFP be issued for master custodian services. Ms. Dutcher moved approval of the recommendation, as stated in the Executive Director's Administrative Report, which reads: "The Executive Director recommends that the SBI authorize a Review Committee to evaluate the SBI's needs for custodial services through the RFP process. The Review Committee should be comprised of a designee of each Board member and at least two members of the IAC. The Review Committee should report its recommendations to the SBI by June 2002." Ms. Kiffmeyer seconded the motion. The motion passed.

Mr. Bicker stated that the staff is recommending that the Board allow the SBI to negotiate any necessary amendments to the contracts for the Minnesota College Savings Plan to comply with recent IRS and legislative changes in law. Ms. Kiffmeyer moved approval of the recommendation, as stated in the Executive Director's Administrative Report,

which reads: "Now, therefore, be it resolved that the Board authorize the executive director, with assistance from legal counsel, to negotiate and execute the contract and any necessary amendments to the contract with TIAA-CREF Tuition Financing, Inc., for the College Savings Plan." Ms. Johnson seconded the motion. The motion passed.

Mr. Bicker said that Tab B of the meeting materials also included the quarterly update on tobacco information.

### **SBI Administrative Committee Report**

Ms. Johnson referred members to Tab C of the meeting materials and stated that the Committee is making several recommendations to the Board. She stated that the Committee is recommending approval of the Executive Director's Proposed Workplan for FY02 and she moved approval of the Committee's recommendation. Ms. Dutcher seconded the motion and suggested that all the recommendations be presented under one motion. Members agreed. Ms. Johnson continued by stating that the Committee is recommending approval of the SBI's FY02 Administrative Budget Plan and the Continuing Fiduciary Education Plan. She said that item 4 in the report is an information item that does not require Board approval regarding updates and changes made to the International Country Investing Guidelines.

Ms. Johnson stated that the Committee is also recommending a process to be used for the Executive Director's performance evaluation and a salary recommendation for the Executive Director. All the Committee's recommendations, as stated in the Committee Report read as follows: "The Committee recommends that the SBI approve the FY02 Executive Director's Workplan. Further, the Committee recommends that the workplan serve as the basis for the Executive Director's performance evaluation for FY02.

The Committee recommends that the SBI approve the FY02 Administrative Budget Plan and that the Executive Director has the flexibility to reallocate funds between budget categories in the event budgeting needs change during the year.

The Committee recommends that the SBI adopt the attached Continuing Fiduciary Education Plan.

The Committee recommends that the SBI adopt the following process for the Executive Director's FY01 performance evaluation: The evaluation will be completed prior to the September 2001 meeting of the SBI and will be based on the results of the Executive Director's workplan for FY01. The SBI deputies/designees will develop an appropriate evaluation form for use by each member, which will reflect the categories in the Executive Director's position description and workplan. As the Chair of the Board, the Governor's representative (Department of Finance), will coordinate distribution and collection of the evaluation forms and will forward the completed forms to the Executive Director. Board members are encouraged to meet individually with the Executive Director to review their own evaluation.

The SBI Administrative Committee recommends that the SBI recommend to the Legislative Coordinating Commission (LCC) that the salary rate for the SBI Executive Director be 95% of the Governor's salary effective August 1, 2001. Further, the Committee recommends that the SBI delegate authority to the Chair of the SBI Administrative Committee to take all administrative steps necessary to implement this recommendation. This includes, but is not limited to, consulting with the Commissioners of Employee Relations, Finance and Administration as required in the law and transmitting the recommendation of the SBI to the LCC." The motion passed.

### **Stock and Bond Manager Committee Report**

Ms. Yeomans referred members to Tab D of the meeting materials and stated that the Committee had reviewed manager performance for the quarter. She said the Committee reviewed the managers' custom benchmarks and that no changes are needed at this time.

Ms. Yeomans stated that the Committee is recommending the termination of CIC Asset Management, due to the equity manager's prolonged underperformance. Mr. Hatch moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI terminate CIC Asset Management from the Emerging Manager Program." Ms. Dutcher seconded the motion. The motion passed.

Ms. Yeomans said that the Committee is also recommending the termination of Standish, Ayer & Wood, a fixed income manager, due to both poor performance and organizational issues. Mr. Hatch moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI terminate Standish, Ayer & Wood from the Fixed Income Program." Ms. Johnson seconded the motion. The motion passed.

Ms. Yeomans reported that the Committee is recommending that the SBI offer a mid-cap investment option in the State's 457 Deferred Compensation Plan. Ms. Dutcher questioned the need to offer another investment option and noted her concerns about the costs and education of participants related to offering another investment option. Mr. Bicker stated that the costs are minimal and that staff does not intend to continue to expand the investment options on an on-going basis. He noted that participants who want additional investment options may have them through the "window option" where they can choose from approximately 400 different mutual funds. Ms. Yeomans stated that some studies have shown that offering eight or fewer investment options is optimum. Ms. Kiffmeyer stated that she believes a mid-cap option is an appropriate addition.

In response to questions from Mr. Hatch, Mr. Bicker stated that the state retirement system is responsible for the education and record keeping aspects of the plan and that the SBI is responsible for the investment options. In response to a comment from Mr. Hatch, Mr. Bicker said that the plan went through substantial changes in 1999 to eliminate concerns about the service providers and to provide additional cost savings to participants. He noted that a mid-cap option had previously been offered and that this change would allow participants to invest in an option that had been removed in the

restructuring. Ms. Johnson moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI authorize the Deferred Compensation Review Committee, in conjunction with MSRS, to establish a process for evaluating the addition of a mid-cap mutual fund and to determine the appropriate time for the option to be added to the State Deferred Compensation Plan." Ms. Dutcher seconded the motion. The motion passed.

Ms. Yeomans stated that the Committee reviewed the current maturity structure of the Invested Treasurer's Cash Fund. She said that based on the 2001 economic forecast and anticipated cash flows, the Committee is recommending that the fund maintain the current \$1.5 billion allocation in one to three year maturity investments. In response to a question from Ms. Dutcher, Ms. Yeomans stated that the yield curve beyond 3 years does not produce as great a return as it does over shorter periods but the risk does increase over longer periods. Ms. Dutcher moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI adopt the attached policy paper which states that the SBI continue to have an allocation of \$1.5 billion of the Invested Treasurer's Cash Pool (ITC) invested in one to three year maturity investments." Governor Ventura seconded the motion. The motion passed.

Ms. Yeomans stated that the Committee had reviewed the investment objectives and asset allocations of the endowment funds and concluded that there have been no changes that require altering the management of the funds at this time. Ms. Kiffmeyer moved approval of the Committee's recommendation; as stated in the Committee Report, which reads: "The Committee recommends that the SBI adopt the attached policy paper which reaffirms the current investment objectives and asset allocation of each of the Trust Funds." Governor Ventura seconds the motion. The motion passed.

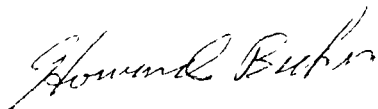
#### **Alternative Investment Committee Report**

Ms. Yeomans referred members to Tab E of the meeting materials and stated that the Committee is recommending two alternative investments for the Post Retirement Fund this quarter. She said that the first recommendation is with a real estate manager, Heller Real Estate Partners. Ms. Johnson moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI authorize the Executive Director, with assistance from the SBI's legal counsel, to negotiate and execute a commitment of up to \$75 million or 20%, whichever is less, in Heller Real Estate Partners II, L.P. This commitment will be allocated to the Post Retirement Fund. Approval by the SBI of this potential commitment is not intended to be, and does not constitute in any way, a binding or legal agreement or impose any legal obligations on the State Board of Investment and neither the State of Minnesota, the State Board of Investment nor its Executive Director have any liability for reliance by Heller Real Estate, Inc. upon this approval. Until a formal agreement is executed by the Executive Director on behalf of the SBI, further due diligence and negotiations may result in the imposition of additional terms and conditions on Heller Real Estate, Inc. or reduction or termination of the commitment." Governor Ventura seconded the motion. The motion passed.

Ms. Yeomans reported that the second recommendation is to invest with a new private equity manager, Levine Leichtman Capital Partners. Ms.Kiffmeyer moved approval of the Committee's recommendation, as stated in the Committee Report, which reads: "The Committee recommends that the SBI authorize the Executive Director, with assistance from the SBI's legal counsel, to negotiate and execute a commitment of up to \$75 million or 20%, whichever is less, in Levine Leichtman Capital Partners III, L.P. This commitment will be allocated to the Post Retirement Fund. Approval by the SBI of this potential commitment is not intended to be, and does not constitute in any way, a binding or legal agreement or impose any legal obligations on the State Board of Investment and neither the State of Minnesota, the State Board of Investment nor its Executive Director have any liability for reliance by Levine Leichtman Capital Partners upon this approval. Until a formal agreement is executed by the Executive Director on behalf of the SBI, further due diligence and negotiations may result in the imposition of additional terms and conditions on Levine Leichtman Capital Partners or reduction or termination of the commitment." Governor Ventura seconded the motion. The motion passed.

The meeting adjourned at 9:40 A.M.

Respectfully submitted,



Howard J. Bicker  
Executive Director



**RESOLUTION OF THE  
MINNESOTA BOARD OF INVESTMENT  
CONCERNING PROXY VOTING**

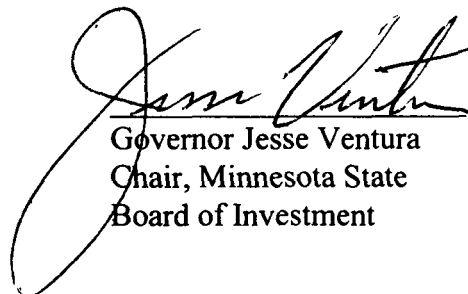
WHEREAS, as a stockholder, the Minnesota State Board of Investment (SBI) is entitled to sponsor and cosponsor shareholder resolutions and participate in corporate annual meetings by casting its votes by proxy or through direct attendance at the meetings; and

WHEREAS, the SBI has previously established a Proxy Committee:

NOW THEREFORE, BE IT RESOLVED THAT:

1. To advise and assist the SBI in the implementation of proxy voting guidelines previously adopted by the Board the SBI hereby authorizes and reaffirms the establishment of the SBI Proxy Committee composed of a representative selected by each member of the SBI to be chaired by the designee of the Governor and convened as necessary in accord with the Guidelines.
2. The SBI further authorizes the SBI Proxy Committee to review the Guidelines periodically and report to the SBI as necessary.
3. The SBI further directs its staff to advise and assist the Proxy Committee in the implementation of this resolution and directs its Executive Director to obtain such consulting and reporting services as may be necessary.
4. This resolution shall take effect immediately.

Adopted this 6th day  
of June, 2001

  
Governor Jesse Ventura  
Chair, Minnesota State  
Board of Investment

**Minutes  
State Board of Investment  
June 29, 2001**

The State Board of Investment (SBI) held a special meeting at 2:00 P.M. Friday, June 29, 2001 in Room 125 State Capitol, St. Paul, Minnesota. Governor Jesse Ventura; State Auditor Judith H. Dutcher; State Treasurer Carol C. Johnson; and Secretary of State, Mary Kiffmeyer was present.

Governor Ventura called the meeting to order. Mr. Bicker stated that the purpose of the special meeting is to consider the approval of an inter-agency agreement between the SBI and the three statewide retirement systems which would allow the SBI to continue its operations and meet its fiduciary responsibilities in the event State government should shut down. Governor Ventura made a motion to approve the agreement. Ms. Kiffmeyer (See **Attachment A**) seconded the motion. The motion passed.

The meeting adjourned at 2:03 P.M.

Respectfully submitted,



Howard J. Bicker  
Executive Director

**STATE OF MINNESOTA  
INTERAGENCY AGREEMENT**

**State Accounting Information:**

|                          |                                     |                 |                             |                 |
|--------------------------|-------------------------------------|-----------------|-----------------------------|-----------------|
| Agency                   | Minnesota State Board of Investment | Fiscal Year     | 2002                        | Vendor Number   |
| Total Amount of Contract |                                     |                 | Amount of Contract First FY |                 |
| Commodity Code:          |                                     | Commodity Code: |                             | Commodity Code. |
| Object Code:             |                                     | Object Code.    |                             | Object Code     |
| Amount.                  |                                     | Amount          |                             | Amount.         |

| Accounting Distribution 1: |      | Accounting Distribution 2: |  | Accounting Distribution 3: |  |
|----------------------------|------|----------------------------|--|----------------------------|--|
| Fund                       | 100  | Fund.                      |  | Fund                       |  |
| Appr.                      | OIB  | Appr.                      |  | Appr                       |  |
| Org/Sub                    | 0010 | Org/Sub                    |  | Org/Sub                    |  |
| Rept Catg                  |      | Rept Catg                  |  | Rept Catg                  |  |
| Amount                     |      | Amount.                    |  | Amount.                    |  |

**Processing Information:** (Some entries may not apply.)

Begin Date: \_\_\_\_\_

End Date: \_\_\_\_\_

 Requisition: \_\_\_\_\_  
 Number/Date/Entry Initials

 Solicitation: \_\_\_\_\_  
 Number/Date/Entry Initials

 Contract: \_\_\_\_\_  
 Number/Date/Entry Initials

 Order: \_\_\_\_\_  
 Number/Date/Signature  
*[Individual signing certifies that funds  
 have been encumbered as  
 required by Minn. Stat. §§  
 16A.15 and 16C.05.]*

WHEREAS, the Public Employees Retirement Association, by and through its Board of Trustees (PERA), the Teachers Retirement Association by and through its Board of Trustees (TRA); and the Minnesota State Retirement System, by and through its Board of Directors (MSRS) (hereinafter collectively referred to as "REQUESTING AGENCY") is empowered to enter into interagency agreements pursuant to Minn. Stat. § 471.59, subd. 10; and

WHEREAS, the State Board of Investment (SBI), (hereinafter "PROVIDING AGENCY") is empowered to enter into interagency agreements pursuant to Minn Stat. § 471.59, subd. 10, and

WHEREAS, in the discharge of their respective duties, the REQUESTING AGENCY and the PROVIDING AGENCY owe a fiduciary duty and are subject to the standard of care as set forth in Minn. Stat ch. 356(a) and Minn Stat § 11A 09, and

WHEREAS, the Public Employees Retirement Association, the Teachers Retirement Association and the Minnesota State Retirement System each have open and standing appropriations to pay the expenses of the system, and

WHEREAS, pursuant to Minn Stat § 11A 07, subd 5 the Executive Director of the PROVIDING AGENCY is directed to apportion the actual expenses of the PROVIDING AGENCY on an accrual basis among the several funds whose assets are invested by the SBI on the weighted averaged assets under management during each quarter which is to be calculated, billed and paid on a quarterly basis in accordance with procedures established by the Commissioner of Finance for interagency transfers and which amounts necessary to pay those charges are appropriated from the investment earnings of each fund,

WHEREAS, in the absence of a legislative appropriation from the General Fund to the State Board of Investment from the General Fund, the PROVIDING AGENCY cannot continue to provide investment management services to the REQUESTING AGENCY; and

WHEREAS, REQUESTING AGENCY is desirous to have the PROVIDING AGENCY continue to provide necessary investment management services without interruption to ensure continued operation consistent with its statutory fiduciary duty and standard of care, and

NOW, THEREFORE, it is agreed

- I        A        PROVIDING AGENCY's DUTIES (Attach additional page if necessary which is incorporated by reference and made a part of this agreement),  
PROVIDING AGENCY shall

Plan, direct, coordinate and execute all administrative investment functions *inter alia* as set forth in chapter 3A, chapter 11A, chapter 352, chapter 352B, chapter 352C, chapter 352D, chapter 352F, chapter 353, chapter 353A, chapter 353B, chapter 353D, chapter 353E, chapter 354, chapter 354B, chapter 354D, chapter 356, chapter 356A and chapter 490 Execute all administrative responsibilities and provide such information as is required by PROVIDING AGENCY in conformity with Minnesota statutes and of chapter 356A The PROVIDING AGENCY will keep detailed records and accounts and provide the REQUESTING AGENCY with a report of all charges provided under this AGREEMENT

- B        REQUESTING AGENCY's DUTIES: (Attach additional page if necessary which is incorporated by reference and made a part of this agreement),  
REQUESTING AGENCY shall

Provide all information needed by and execute all administrative responsibilities as needed for the PROVIDING AGENCY to fulfill its duties pursuant to this AGREEMENT.

## II CONSIDERATION AND TERMS OF PAYMENT

- A CONSIDERATION The consideration for all services performed by the PROVIDING AGENCY pursuant to this Agreement shall be paid by the REQUESTING AGENCY pursuant to this Agreement, shall be no more than \$214,917 00 per month and shall be paid as follows

The Executive Director of the SBI shall apportion actual expenses incurred by the SBI on an accrual basis among each of the several funds collectively referred to as the REQUESTING AGENCY based on the weighted average assets under management. The charge to each fund will be calculated, billed and paid or transferred to the Department of Finance, Administration and Employee Relations as necessary to meet payroll and other administrative obligations of the State Board of Investment until such time as legislative appropriations from the General Fund are made to the State Board of Investment for such purposes. The amounts necessary to pay the charges to the REQUESTING AGENCY are appropriated from the investment earnings of each fund payable from the accounts maintained for the State Board of Investment by the custodian banks for the State Board of Investment. At such time as the legislative General Fund appropriations to the State Board of Investment become available to the State Board of Investment for expenditure, the amount of charges, if any, advanced to the SBI to cover expenses of the State Board of Investment shall be credited to the General Fund as nondedicated receipts.

B. TERMS OF PAYMENT: Payment shall be made by the REQUESTING AGENCY promptly after the PROVIDING AGENCY has presented invoices to REQUESTING AGENCY.

III. TERM OF AGREEMENT: This Agreement shall be effective on July 1, 2001, or upon the date that the final required signature is obtained by the REQUESTING AGENCY, pursuant to Minn. Stat. § 16C.05, subd. 2, whichever occurs later, and shall remain in effect until final enactment of the Fiscal Year 2002-2003 Biennial Budget or until all obligations set forth in this Contract have been satisfactorily fulfilled or the Contract has been canceled, whichever occurs first.

IV. CANCELLATION: This Contract may be canceled by the REQUESTING AGENCY or PROVIDING AGENCY at any time, with or without cause, upon two (2) business days' written notice to the other party. In the event of such a cancellation, the PROVIDING AGENCY shall be entitled to payment, determined on a pro rata basis, for work or services satisfactorily performed.

V. AUTHORIZED REPRESENTATIVE: The REQUESTING AGENCY's Authorized Representatives for the purposes of administration of this Agreement are the Executive Directors of PERA, TRA, and MSRS. The PROVIDING AGENCY's Authorized Representative for the purposes of administration of this Agreement is the Executive Director of the State Board of Investment. Each Authorized Representative shall have final authority for acceptance of services of the other party and shall have responsibility to ensure that all payments due to the other party are made pursuant to the terms of this Agreement.

VI. ASSIGNMENT: Neither the PROVIDING AGENCY nor the REQUESTING AGENCY shall assign nor transfer any rights or obligations under this Agreement without prior written consent of the other party.

VII. AMENDMENTS. Any amendments to this Agreement shall be in writing, and shall be executed by the parties who executed the original agreement or their successors in office.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

APPROVED

1. PROVIDING AGENCY:

|  |
|--|
| <u>Minnesota State Board of Investment</u>   |
| By (authorized signature) <u>[Signature]</u> |
| Howard Bicker, Executive Director            |
| Date <u>6/29/10</u>                          |

2. REQUESTING AGENCY:

Agency signatory certifies that funds have been encumbered as required by Minn. Stat. §§ 16A.15 and 16C.05.

|  |
|--|
| <u>Public Employees Retirement Association</u> |
| By (authorized signature) <u>[Signature]</u>   |
| Mary Most Vanek, Executive Director            |
| Date <u>6/29/10</u>                            |

|  |
|--|
| <u>Minnesota State Retirement System</u>     |
| By (authorized signature) <u>[Signature]</u> |
| David Bergstrom, Executive Director          |
| Date <u>6/29/10</u>                          |

|  |
|--|
| <u>Teachers Retirement Association</u>       |
| By (authorized signature) <u>[Signature]</u> |
| Gary Austin, Executive Director              |
| Date <u>6/29/10</u>                          |

**AGENDA**  
**INVESTMENT ADVISORY COUNCIL MEETING**  
**Tuesday, September 4, 2001**  
**2:00 P.M. - SBI Conference Room**  
**Room 10, Capitol Professional Office Building**  
**590 Park Street, St. Paul, MN**

- |  |            |
|--|------------|
| <b>1. Approval of Minutes of June 5, 2001</b>  | <b>TAB</b> |
| <b>2. Report from the Executive Director (H. Bicker)</b>                               |            |
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| <b>4. Deferred Compensation Review Committee</b>                                       | <b>D</b>   |
| <b>5. Reports from the Investment Advisory Council</b>                                 |            |
| <b>A. Stock and Bond Manager Committee (J. Bohan)</b>                                  | <b>E</b>   |
| 1. Review of manager performance.  |            |
| 2. Update on semi-passive manager tracking error target.                               |            |
| 3. Review of Lincoln Capital Management.   |            |
| 4. Recommendation to promote New Amsterdam Partners to<br>the Domestic Equity Program. |            |
| 5. Recommendation to adopt the Lifetime Fish & Wildlife<br>Trust Fund policy paper.    |            |
| <b>B. Alternative Investment Committee (M. McDonald)</b>                               | <b>F</b>   |
| 1. Review of current strategy.   |            |
| 2. Review meetings with existing alternative investment managers.                      |            |

**Minutes  
Investment Advisory Council  
June 5, 2001**

**MEMBERS PRESENT:** Gary Austin; Dave Bergstrom; John Bohan; Ken Gudorf; Han Chin Liu; P. Jay Kiedrowski; Judy Mares; Malcolm McDonald; Mary Stanton; Mary Vanek; Elaine Voss; and Jan Yeomans.

**MEMBERS ABSENT:** Doug Gorence; Gary Norstrem; Daralyn Peifer; Mike Troutman; and Pam Wheelock.

**SBI STAFF:** Howard Bicker; Mansco Perry; Jim Heidelberg; Lois Buermann; Andy Christensen; Tammy Brusehaver-Derby; Debbie Griebenow; John Griebenow; Jason Matz; Mike Menssen; Charlene Olson; and Carol Nelson.

**OTHERS ATTENDING:** Ann Posey, Richards & Tierney; Christie Eller; Jake Manahan; Peter Sausen; Dale Hanke, Robert Heimerl, Jerry Irsfeld, REAM; Edward Rapp, Education Minnesota; Coralie Carlson, Associated Press.

Ms. Yeomans called the meeting to order and the minutes of the March 6, 2001 meeting were approved.

**Executive Director's Report**

Mr. Bicker, Executive Director, referred members to Tab A of the meeting materials and reported that the Combined Funds had exceeded inflation over the ten year period ending March 31, 2001 (Combined Funds 11.4% vs. Inflation 2.7%), exceeded the median fund (48<sup>th</sup> percentile) and outperformed its composite index (Combined Funds 10.6% vs. Composite 10.1%) for the most recent five year period. He stated that the Basic Funds have exceeded its composite index (Basic Funds 11.2% vs. Composite 10.7%) over the last five years and reported that the Post Fund had outperformed its composite index over the last five years period (Post Fund 10.0% vs. Composite 9.4%).

Mr. Bicker reported that the Basic Funds' assets decreased 7.5% for the quarter ending March 31, 2001 due to negative net contributions and negative investment returns. He said that the asset mix has been rebalanced and reported that the Basic Funds outperformed its composite index for the quarter (Basic Funds -7.1% vs. Composite -7.5%) and for the year (Basic Funds -11.4% vs. Composite -12.5%).

Mr. Bicker reported that the market value of the Post Fund's assets decreased 8.2% for



the quarter ending March 31, 2001. He said the Post Fund asset mix was also rebalanced and that the Post Fund outperformed its composite index for the quarter (Post Fund -7.1% vs. Composite -7.5%) and for the year (Post Fund -12.5% vs. Composite -13.7%).

Mr. Bicker reported that the domestic stock manager group outperformed its target for the quarter (Domestic Stocks -12.3% vs. Wilshire 5000 Investable -12.8%) and for the year (Domestic Stocks -24.4% vs. Wilshire 5000 Investable -25.3%). He said that the International Stock manager group underperformed its composite index for the quarter (International Stocks -13.6% vs. Int'l Composite -12.9%), but outperformed for the year (International Stocks -25.1% vs. Int'l Composite -27.0%) and over longer periods. Mr. Bicker stated that the bond segment outperformed its target for the quarter (Bonds 3.3% vs. Lehman Aggregate 3.0%) and for the year (Bonds 12.7% vs. Lehman Aggregate 12.5%). He concluded his report with the comment that as of March 31, 2001, the SBI was responsible for over \$47 billion in assets.

#### **Executive Director's Administrative Report**

Mr. Bicker referred members to Tab B of the meeting materials for the quarterly updates on budget and travel. Mr. Bicker briefly summarized the legislative items affecting the SBI as outlined in Attachment C of Tab B and he noted that all actions are waiting final action by the legislature. He briefly discussed the potential problems that would arise if the legislature doesn't pass a budget bill and if the state government shuts down.

Mr. Bicker briefly discussed several items that would be recommended to the Board. He stated that staff will ask the Board to re-authorize the Proxy Voting Committee.

Mr. Bicker said that staff is recommending that a Review Committee be formed to issue a Request for Proposal (RFP) for consulting services. He noted that staff would like to proceed with this process slightly earlier than usual to allow transition time in case of a change in consultants and to accommodate the upcoming SBI move to their new location.

Mr. Bicker reported that staff is also recommending that an RFP be issued for master custodian services. He noted that this process is also being conducted early for the same reasons as stated above.

Mr. Bicker stated that the staff is recommending that the Board allow the SBI to negotiate any necessary amendments to the contracts for the Minnesota College Savings Plan to comply with recent IRS and legislative changes in law.

Mr. Bicker said that Tab B of the meeting materials also included the quarterly update on tobacco information. He noted that the Board's divestment resolution will be fully implemented by September 2001.

Mr. Bicker asked Christie Eller, Assistant Attorney General, to update members on the status of three active litigation cases. She stated that in the Mercury case a final hearing will take place this summer. She noted that there is still an appeal which is currently in

mediation and that a final distribution should be distributed toward the end of 2001. She reported that the McKesson case has been assigned to a new judge and that motions to dismiss will be scheduled late this summer. Ms. Eller stated that the SBI was just appointed lead plaintiff in a securities case against Broadcom.

#### **SBI Administrative Committee Report**

Mr. Bicker referred members to Tab C of the meeting materials and stated that the Committee will make several recommendations to the Board. He stated that the Committee is recommending approval of the Executive Director's Proposed Workplan for FY02, the SBI's FY02 Administrative Budget Plan and the Continuing Fiduciary Education Plan. He said that item four in the report is an information item regarding updates and changes made to the International Country Investing Guidelines.

Mr. Bicker stated that the Committee is also recommending a process to be used for the Executive Director's performance evaluation and a salary recommendation for the Executive Director. Mr. Kiedrowski made a motion that the IAC concur with the Committee's salary recommendation for the Executive Director and he noted the salary discrepancy from what is typical in the general market place. Mr. McDonald seconded the motion. The motion passed.

#### **Stock and Bond Manager Committee Report**

Mr. Bohan referred members to Tab D of the meeting materials and he briefly reviewed the managers' performance. Mr. Bohan stated that the Committee is recommending the termination of CIC Asset Management due to the equity manager's prolonged underperformance. He said that the Committee is also recommending the termination of Standish, Ayer & Wood, a fixed income manager, due to poor performance. Mr. Bergstrom moved approval of the Committee's recommendation, as stated in the Committee report. Mr. Gudorf seconded the motion. The motion passed.

Mr. Bohan reported that the Committee is recommending that the SBI offer a mid-cap investment option in the State's 457 Deferred Compensation Plan. Mr. Bergstrom stated that a mid-cap option was offered prior to the restructuring that took place in 1999 and that participants are requesting that such an option be offered again. Mr. Bohan noted that if this recommendation is approved, a search would take place for a mid-cap manager. Mr. Bergstrom moved approval of the Committees' recommendation, as stated in the meeting materials. Ms. Vanek seconded the motion. The motion passed.

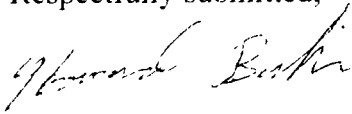
Mr. Bohan stated that the Committee reviewed the current maturity structure of the Invested Treasurer's Cash Fund. He said that based on the 2001 economic forecast and anticipated cash flows, the Committee is recommending that the fund maintain the current \$1.5 billion allocation in one to three year maturity investments. Mr. Gudorf moved approval of the Committee's recommendation, as stated in the Committee Report. Mr. McDonald seconded the motion. The motion passed.

**Alternative Investment Committee Report**

Mr. Gudorf referred member to Tab E of the meeting materials and stated that the Committee is recommending two alternative investments for the Post Retirement Fund this quarter. He said that the first recommendation is with a real estate manager, Heller Real Estate Partners. He reported that the second recommendation is to invest with a new private equity manager, Levine Leichtman Capital Partners. Mr. McDonald moved approval of both of the Committee's recommendations, as stated in the Committee Report. Mr. Austin seconded the motion. The motion passed.

The meeting adjourned at 2:40 P.M.

Respectfully submitted,



Howard J. Bicker  
Executive Director

# **Tab A**

## LONG TERM OBJECTIVES

### Period Ending 6/30/2001

| <b>COMBINED FUNDS: \$38.0 Billion</b>  | <b>Result</b>              | <b>Compared to Objective</b>               |
|--|----------------------------|--|
| <p><b>Provide Real Return (10 yr.)</b></p> <p>Provide returns that are 3-5 percentage points greater than inflation over the latest 10 year period.</p>  | <b>11.8% (1)</b>           | 9.1 percentage points above CPI            |
| <p><b>Exceed Composite Index (5 yr.)</b></p> <p>Outperform a composite market index weighted in a manner that reflects the actual asset mix of the Combined Funds over the latest 5 year period.</p> | <b>10.8%</b>               | 0.6 percentage point above composite index |
| <p><b>Exceed Median Fund (5 yr.)</b></p> <p>Provide returns that are ranked in the top half of universe of public and corporate plans over the latest 5 year period.</p>                             | <b>51st percentile (2)</b> | above the median fund in TUCS              |

| <b>BASIC RETIREMENT FUNDS: \$18.6 Billion</b>   | <b>Result</b> | <b>Compared to Objective</b>      |
|---|---------------|-----------------------------------|
| <p><b>Exceed Composite Index (5 Yr.)</b></p> <p>Outperform a composite market index weighted in a manner that reflects the long-term asset allocation of the Basic Funds over the latest 5 year period.</p> | <b>11.2%</b>  | 0.5 percentage point above target |

| <b>POST RETIREMENT FUND: \$19.4 Billion</b>   | <b>Result</b> | <b>Compared to Objective</b>      |
|---|---------------|-----------------------------------|
| <p><b>Exceed Composite Index (5 Yr.)</b></p> <p>Outperform a composite market index weighted in a manner that reflects the long-term asset allocation of the Post Fund over the latest 5 year period.</p> | <b>10.3%</b>  | 0.6 percentage point above target |

(1) Reflects performance of Basic Funds only through 6/30/93, Combined Funds thereafter. Performance is calculated net of fees.

(2) The SBI's stated objective is to rank in the top half (above 50th percentile) of the comparative universe. The SBI will strive to achieve performance which ranks in the top third (above 33rd percentile). Performance is ranked gross of fees.

## SUMMARY OF ACTUARIAL VALUATIONS

## MSRS, TRA, PERA General Plans

July 1, 2000

|  | Active<br>(Basics) | Retired<br>(Post) | Total<br>(Combined) |
|--|--------------------|-------------------|---------------------|
| <b>Liability Measures</b>                                  |                    |                   |                     |
| 1. Current and Future Benefit Obligation                   | \$23.9 billion     | \$15.6 billion    | \$39.5 billion      |
| 2. Accrued Liabilities                                     | 16.4               | 15.6              | 32.0                |
| <b>Asset Measures</b>                                      |                    |                   |                     |
| 3. Current and Future Actuarial Value                      | \$24.1 billion     | \$15.6 billion    | \$39.7 billion      |
| 4. Current Actuarial Value                                 | 16.3               | 15.6              | 31.9                |
| <b>Funding Ratios</b>                                      |                    |                   |                     |
| Future Obligations vs.<br>Future Assets (3 ÷ 1)            | 101%               | 100%              | 100%                |
| Accrued Liabilities vs.<br>Current Actuarial Value (4 ÷ 2) | 99%                | 100%              | 100%*               |

\* Ratio most frequently used by the Legislature and Retirement Systems.

**Notes:**

1. Present value of projected benefits that will be due to all current participants.
2. Liabilities attributed to past service calculated using entry age normal cost method.
3. Present value of future statutory contributions plus current actuarial value.
4. Same as required reserves for Post; Difference between actual returns and actuarially expected returns spread over five years.

**Actuarial Assumptions:**

Salary Growth: 6.5%, resulting from a graded rate future increase assumption

Interest/Discount Rate: 8.5% Basics, 6.0% Post

Full Funding Target Date: 2024, with a surplus of plan actuarial assets compared to accrued liabilities credited over a period through 2030.

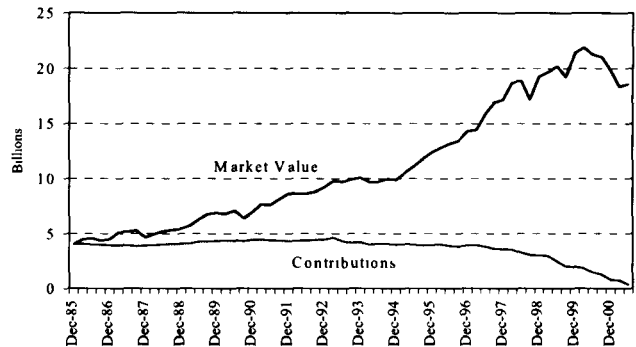
**EXECUTIVE SUMMARY**  
**Basic Retirement Funds (Net of Fees)**

**Asset Growth**

The market value of the Basic Funds increased 1.3% during the second quarter of 2001. Positive investment returns accounted for the increase.

**Asset Growth**  
**During Second Quarter 2001**  
**(Millions)**

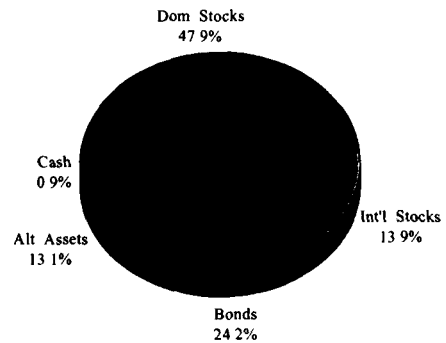
|                   |           |
|-------------------|-----------|
| Beginning Value   | \$ 18,329 |
| Net Contributions | -366      |
| Investment Return | 612       |
| Ending Value      | \$ 18,575 |



**Asset Mix**

The domestic stock allocation increased this quarter due to positive returns and a rebalancing of assets from bonds. The bond allocation decreased due to rebalancing of assets to domestic stock and cash.

|                     | Policy Targets | Actual Mix 6/30/2001 | Actual Market Value (Millions) |
|---------------------|----------------|----------------------|--------------------------------|
| Domestic Stocks     | 45.0%          | 47.9%                | \$8,893                        |
| Int'l. Stocks       | 15.0           | 13.9                 | 2,583                          |
| Bonds               | 24.0           | 24.2                 | 4,497                          |
| Alternative Assets* | 15.0           | 13.1                 | 2,427                          |
| Unallocated Cash    | 1.0            | 0.9                  | 175                            |
|                     | 100.0%         | 100.0%               | \$18,575                       |

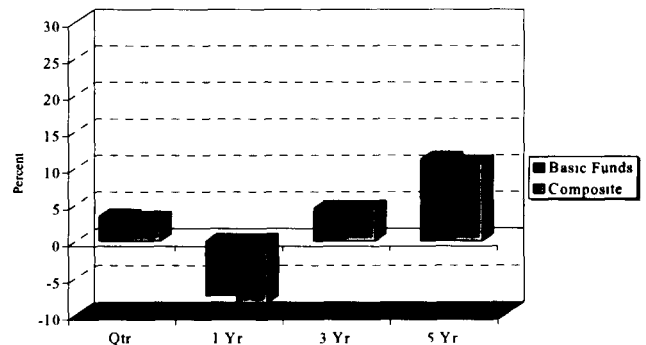


\* Any uninvested allocation is held in domestic stocks

**Fund Performance (Net of Fees)**

The Basic Funds outperformed its composite market index for all periods, except for the three-year period where it matched the composite index.

|               | Period Ending 6/30/2001 |              |             |              |
|---------------|-------------------------|--------------|-------------|--------------|
|               | Qtr.                    | 1 Yr.        | 3 Yr.       | 5 Yr.        |
| <b>Basics</b> | <b>3.3%</b>             | <b>-7.4%</b> | <b>4.5%</b> | <b>11.2%</b> |
| Composite     | 3.0                     | -8.4         | 4.5         | 10.7         |



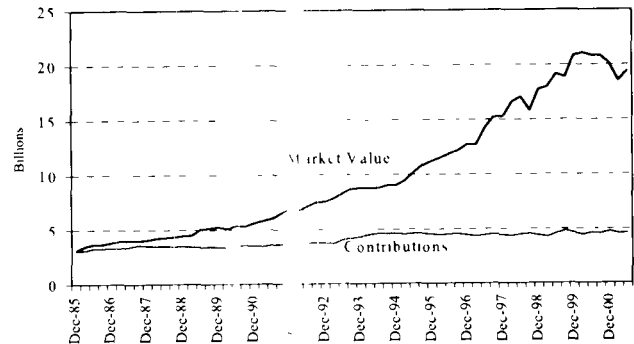
**EXECUTIVE SUMMARY**  
 Post Retirement Fund (Net of Fees)

**Asset Growth**

The market value of the Post Fund increased by 4.8% during the second quarter of 2001. Positive net contributions and investment returns accounted for the increase.

**Asset Growth  
 During Second Quarter 2001  
 (Millions)**

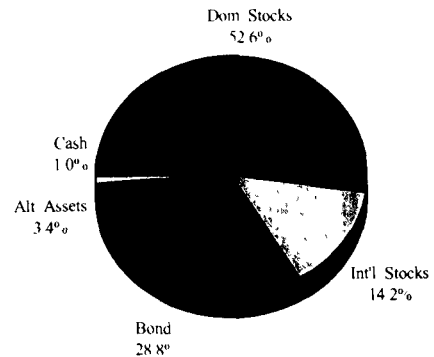
|                   |          |
|-------------------|----------|
| Beginning Value   | \$18,507 |
| Net Contributions | 91       |
| Investment Return | 799      |
| Ending Value      | \$19,397 |



**Asset Mix**

The domestic stock allocation increased this quarter due to positive returns and a rebalancing of assets from bonds. The bond allocation decreased due to rebalancing of assets to domestic stock and cash.

|                     | Policy Targets | Actual Mix 6/30/2001 | Actual Market Value (Millions) |
|---------------------|----------------|----------------------|--------------------------------|
| Domestic Stocks     | 50.0%          | 52.6%                | \$10,206                       |
| Int'l Stocks        | 15.0           | 14.2                 | 2,760                          |
| Bonds               | 27.0           | 28.8                 | 5,577                          |
| Alternative Assets* | 5.0            | 3.4                  | 656                            |
| Unallocated Cash    | 3.0            | 1.0                  | 198                            |
|                     | 100.0%         | 100.0%               | \$19,397                       |

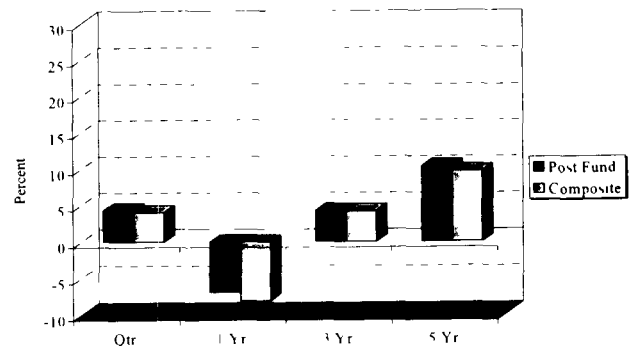


\* Any uninvested allocation is held in bonds

**Fund Performance (Net of Fees)**

The Post Fund outperformed its composite index for the quarter, one-year and five-year periods. The Fund matched the composite for the three-year period.

|           | Period Ending 6/30/2001 |       |      |       |
|-----------|-------------------------|-------|------|-------|
|           | Qtr                     | 1 Yr  | 3 Yr | 5 Yr  |
| Post      | 4.3%                    | -6.9% | 4.2% | 10.3% |
| Composite | 4.0                     | -8.0  | 4.2  | 9.7   |





**EXECUTIVE SUMMARY**  
**Stock and Bond Manager Performance**  
 (Net of Fees)

**Domestic Stocks**

The domestic stock manager group (active, semi-passive and passive combined) outperformed its target for the quarter and also outperformed for the year.

|                           | Period Ending 6/30/2001 |               |             |                     |
|---------------------------|-------------------------|---------------|-------------|---------------------|
|                           | Qtr.                    | 1 Yr.         | 3 Yr.       | Annualized<br>5 Yr. |
| <b>Dom. Stocks</b>        | <b>7.7%</b>             | <b>-15.2%</b> | <b>2.7%</b> | <b>12.9%</b>        |
| Wilshire 5000 Investable* | 7.5                     | -15.8         | 3.0         | 12.7                |

\* Restated to incorporate the Wilshire 5000 Investable Index beginning 7/1/99. From 11/1/93 to 6/30/99, the target was the Wilshire 5000 as reported with no adjustments.

**International Stocks**

The international stock manager group (active and passive combined) outperformed its target for all periods shown.

|                      | Period Ending 6/30/2001 |               |              |                     |
|----------------------|-------------------------|---------------|--------------|---------------------|
|                      | Qtr.                    | 1 Yr.         | 3 Yr.        | Annualized<br>5 Yr. |
| <b>Int'l. Stocks</b> | <b>0.6%</b>             | <b>-22.1%</b> | <b>-0.2%</b> | <b>3.5%</b>         |
| Composite Index*     | -0.5                    | -23.9         | -0.7         | 1.9                 |

\* The international benchmark is EAFE Free plus Emerging Markets Free (EMF). The weighting of each index fluctuates with market capitalization. From 12/31/96 to 6/30/99 the benchmark was fixed at 87% EAFE-Free/13% EMF. On 5/1/96 the portfolio began transitioning from 100% EAFE Free to the 12/31/96 fixed weights. 100% EAFE-Free prior to 5/1/96.

**Bonds**

The bond manager group (active and semi-passive combined) outperformed its target for all periods, except the three year period where it matched the target.

|              | Period Ending 6/30/2001 |              |             |                     |
|--------------|-------------------------|--------------|-------------|---------------------|
|              | Qtr.                    | 1 Yr.        | 3 Yr.       | Annualized<br>5 Yr. |
| <b>Bonds</b> | <b>0.8%</b>             | <b>11.8%</b> | <b>6.3%</b> | <b>7.9%</b>         |
| Lehman Agg.  | 0.6                     | 11.2         | 6.3         | 7.5                 |

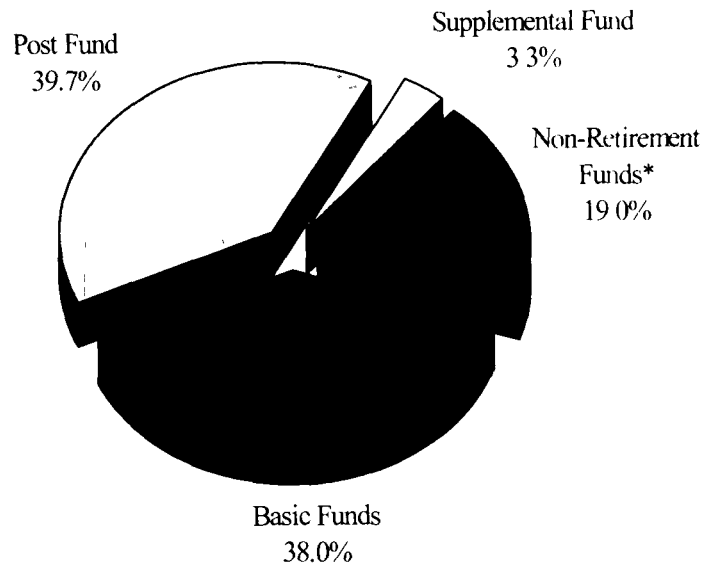
**Wilshire 5000 Investable:** The Wilshire 5000 Investable stock index reflects the performance of a broad range of publicly traded stocks of companies domiciled in the U.S. It does not include the smallest and least liquid securities in the W5000 that generally are not owned by large pension plans.

**Lehman Aggregate:** The Lehman Brothers Aggregate Bond Index reflects the performance of the broad bond market for investment grade (BAA or higher) bonds, U.S. treasury and agency securities, and mortgage obligations with maturities greater than one year.

**EAFE-Free:** The Morgan Stanley Capital International (MSCI) index of 21 stock markets in Europe, Australasia and the Far East. EAFE-Free includes only those securities foreign investors are allowed to hold.

**Emerging Markets Free:** The Morgan Stanley Capital International index of 26 markets in developing countries throughout the world. Emerging Markets Free includes only those securities foreign investors are allowed to hold

**EXECUTIVE SUMMARY**  
 Funds Under Management



**6/30/2001  
 Market Value  
 (Billions)**

|                              |               |
|------------------------------|---------------|
| <b>Retirement Funds</b>      |               |
| Basic Retirement Funds       | \$18.6        |
| Post Retirement Fund         | 19.4          |
| Supplemental Investment Fund | 1.6           |
| <b>Non Retirement Funds*</b> |               |
| Assigned Risk Plan           | 0.3           |
| Permanent School Fund        | 0.5           |
| Environmental Trust Fund     | 0.3           |
| Tobacco Prevention Fund      | 0.6           |
| Medical Education Fund       | 0.3           |
| State Cash Accounts          | 7.3           |
| <b>Total</b>                 | <b>\$48.9</b> |

# MINNESOTA STATE BOARD OF INVESTMENT

## QUARTERLY INVESTMENT REPORT

Second Quarter 2001  
(April 1, 2001 - June 30, 2001)

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## VARIOUS CAPITAL MARKET INDICES

|                              | Period Ending 6/30/2001 |        |       |       |        |
|------------------------------|-------------------------|--------|-------|-------|--------|
|                              | Qtr.                    | Yr.    | 3 Yr. | 5 Yr. | 10 Yr. |
| <b>Domestic Equity</b>       |                         |        |       |       |        |
| Wilshire 5000                | 7.5%                    | -15.3% | 3.5%  | 13.1% | 14.6%  |
| Dow Jones Industrials        | 6.7                     | 2.2    | 7.2   | 15.2  | 16.3   |
| S&P 500                      | 5.9                     | -14.8  | 3.9   | 14.5  | 15.1   |
| Russell 2000                 | 14.4                    | 0.7    | 5.3   | 9.6   | 13.5   |
| <b>Domestic Fixed Income</b> |                         |        |       |       |        |
| Lehman Aggregate*            | 0.6                     | 11.2   | 6.3   | 7.5   | 7.9    |
| Lehman Gov't./Corp.          | 0.3                     | 11.1   | 6.0   | 7.4   | 7.9    |
| 3 month U.S. Treasury Bills  | 1.0                     | 5.5    | 5.2   | 5.2   | 4.8    |
| <b>International</b>         |                         |        |       |       |        |
| EAFE**                       | -1.3                    | -23.8  | -1.3  | 2.8   | 6.4    |
| Emerging Markets Free***     | 3.9                     | -25.9  | 1.4   | -6.4  | 4.8    |
| Salomon Non U.S. Gov't. Bond | -2.0                    | -7.4   | -0.2  | 0.5   | 6.6    |
| <b>Inflation Measure</b>     |                         |        |       |       |        |
| Consumer Price Index****     | 1.0                     | 2.7    | 2.8   | 2.5   | 2.7    |

\* Lehman Brothers Aggregate Bond index. Includes governments, corporates and mortgages.

\*\* Morgan Stanley Capital International index of Europe, Australasia and the Far East (EAFE).

\*\*\* Morgan Stanley Capital International Emerging Markets Free index.

\*\*\*\* Consumer Price Index (CPI) for all urban consumers, also known as CPI-U.

FINANCIAL MARKETS REVIEW

DOMESTIC STOCKS

The U.S. stock market, as represented by the Wilshire 5000, returned 7.5% in the second quarter. During the period, company earnings declined and the Fed continued to try to stimulate the economy, lowering interest rates on three occasions by a total of 125 basis points. This followed 150 basis points of easing in the first quarter. The rate of business spending continued to slow in the quarter, although consumer spending has held up, giving support to the economy. Tech stocks rebounded during the quarter with the NASDAQ returning 17% following a decline of 25% in the first quarter. Growth stocks outperformed value stocks for the first time in three quarters.

Performance among the different Wilshire Style Indices for the quarter is shown below:

|              |      |
|--------------|------|
| Large Value  | 8.4% |
| Small Value  | 5.3  |
| Large Growth | 19.5 |
| Small Growth | 11.1 |

The Wilshire 5000 decreased by -15.3% for the year ending June 30, 2001.

DOMESTIC BONDS

The bond market generated slightly positive returns in the second quarter. Treasury and Agency securities declined 0.2% during the quarter on negative returns in longer maturity Treasuries. The yield curve steepened during the quarter as short rates fell and intermediate and long rates increased. Corporate and mortgage debt outperformed Treasuries with returns of 1.1% and 1.0%, respectively.

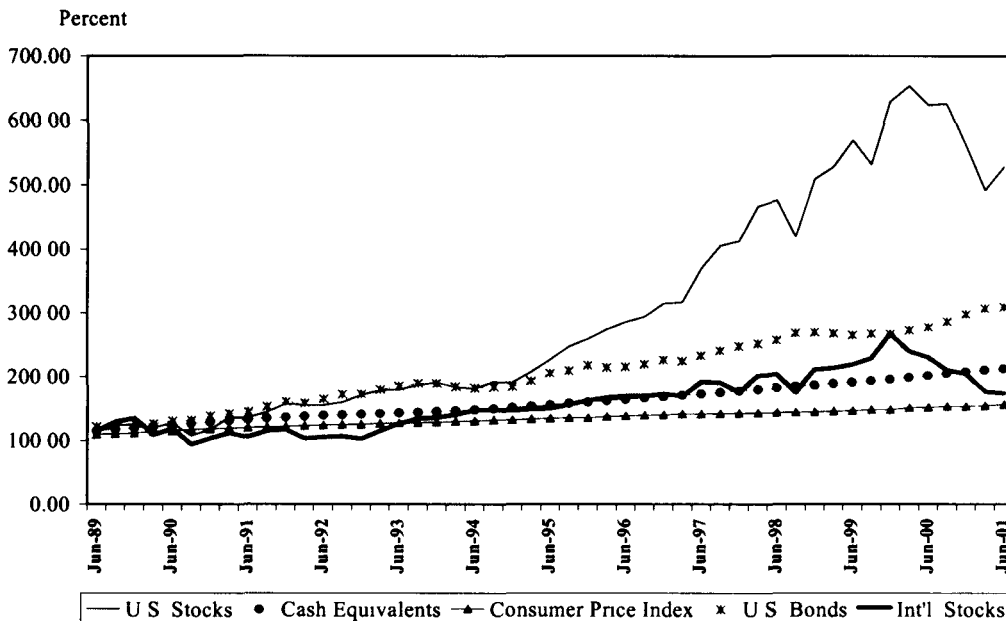
Overall, the Lehman Brothers Aggregate Bond Index returned 0.6% for the quarter. The Lehman Aggregate sector returns for the quarter were:

|                 |       |
|-----------------|-------|
| Treasury/Agency | -0.2% |
| Credit          | 1.1   |
| Mortgages       | 1.0   |

The Lehman Aggregate returned 11.2% for the year ending June 30, 2001.

PERFORMANCE OF CAPITAL MARKETS

Cumulative returns



Indices used are: Wilshire 5000 Stock Index for U.S. Stocks; 3 month Treasury Bills for Cash Equivalents; Consumer Price Index; Lehman Brothers Aggregate Bond Index for U.S. Bonds; and the Morgan Stanley's Index of Europe, Australasia and the Far East (EAFE) for International Stocks.

## FINANCIAL MARKETS REVIEW

### INTERNATIONAL STOCKS

In aggregate, developed international stock markets (as measured by the EAFE-Free index) provided a return of -1.0% for the quarter. Performance of the five largest stock markets is shown below.

|                |      |
|----------------|------|
| Japan          | 0.2% |
| United Kingdom | -0.8 |
| France         | -1.9 |
| Germany        | -0.5 |
| Switzerland    | -3.0 |

The EAFE-Free index decreased by 23.6% during the last year.

The EAFE-Free index is compiled by Morgan Stanley Capital International (MSCI) and is a measure of 21 markets located in Europe, Australasia and the Far East. EAFE-Free includes only those securities foreign investors are allowed to hold. The major markets listed above comprise about 72% of the value of the international markets in the index.

### EMERGING MARKETS

Emerging markets (as measured by MSCI Emerging Markets Free index) provided a return of 3.9% for the quarter. The performance of the five largest stock markets in the index is shown below:

|              |        |
|--------------|--------|
| Taiwan       | -16.0% |
| Korea        | 15.7   |
| Brazil       | -1.8   |
| Mexico       | 20.6   |
| South Africa | 14.0   |

The Emerging Markets Free index decreased by 25.9% during the last year.

The Emerging Markets Free (EMF) index is compiled by MSCI and measures performance of 26 stock markets in Latin America, Asia, Africa and Eastern Europe. EMF includes only those securities foreign investors are allowed to hold. The markets listed above comprise about 57% of the value of the international markets in the index.

### REAL ESTATE

U.S. property markets are in their eighth year of recovery and expansion. Although the cycle has reached a mature stage, market fundamentals remain healthy and appear likely to support an extended period of equilibrium.

### PRIVATE EQUITY

U.S. private equity firms raised an unprecedented \$153.9 billion for private equity limited partnerships of all types, from venture capital to buyouts in 2000. That represents a 58.2% increase from the upwardly revised 1999 total of \$97.3 billion. It was the seventh consecutive record year for fundraising. During the first half of 2001, fundraising is off 34% from the same period last year reflecting the turmoil in the venture capital and private equity markets.

### RESOURCE FUNDS

During the second quarter of 2001, West Texas Intermediate crude oil averaged \$28.00 per barrel compared to an average price of \$28.67 per barrel during the first quarter of 2001. With the relatively high oil prices, oil companies may be considering boosting their budgets for oil and gas exploration and drilling.

COMBINED FUNDS

The "Combined Funds" represent the assets of both the Basic and Post Retirement Funds. While the Combined Funds do not exist under statute, the Board finds it instructive to review asset mix and performance of all defined benefit pension assets under its control. This more closely parallels the structure of other public and corporate pension plan assets and therefore allows for more meaningful comparison with other pension fund investors.

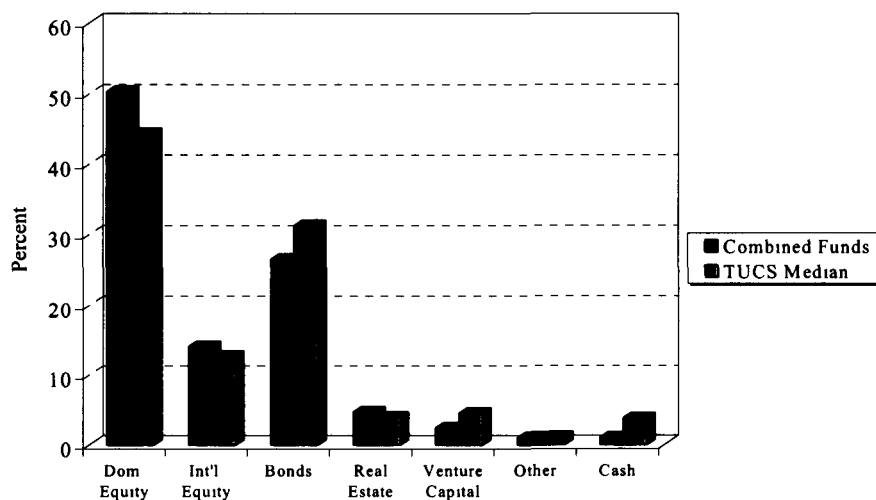
The comparison universe used by the SBI is the Trust Universe Comparison Service (TUCS). Only funds with assets over \$1 billion are included in the comparisons shown in this section.

Asset Mix Compared to Other Pension Funds

On June 30, 2001, the actual asset mix of the Combined Funds was:

|                      | \$ Millions     | %             |
|----------------------|-----------------|---------------|
| Domestic Stocks      | \$19,099        | 50.3%         |
| International Stocks | 5,343           | 14.1          |
| Bonds                | 10,074          | 26.5          |
| Alternative Assets   | 3,082           | 8.1           |
| Unallocated Cash     | 373             | 1.0           |
| <b>Total</b>         | <b>\$37,971</b> | <b>100.0%</b> |

Comparisons of the Combined Funds' asset mix to the median allocation to stocks, bond and other assets of the public and corporate funds in TUCS over \$1 billion are shown below:



|                            | Dom. Equity  | Int'l Equity | Bonds        | Real Estate | Venture Capital | Other       | Cash        |
|----------------------------|--------------|--------------|--------------|-------------|-----------------|-------------|-------------|
| <b>Combined Funds</b>      | <b>50.3%</b> | <b>14.1%</b> | <b>26.5%</b> | <b>4.7%</b> | <b>2.4%</b>     | <b>1.0%</b> | <b>1.0%</b> |
| Median Allocation in TUCS* | 44.4         | 12.7         | 31.3         | 3.9         | 4.5             | 1.1         | 3.8         |

\* Public and corporate plans over \$1 billion.

**COMBINED FUNDS  
Performance Compared to Other Pension Funds**

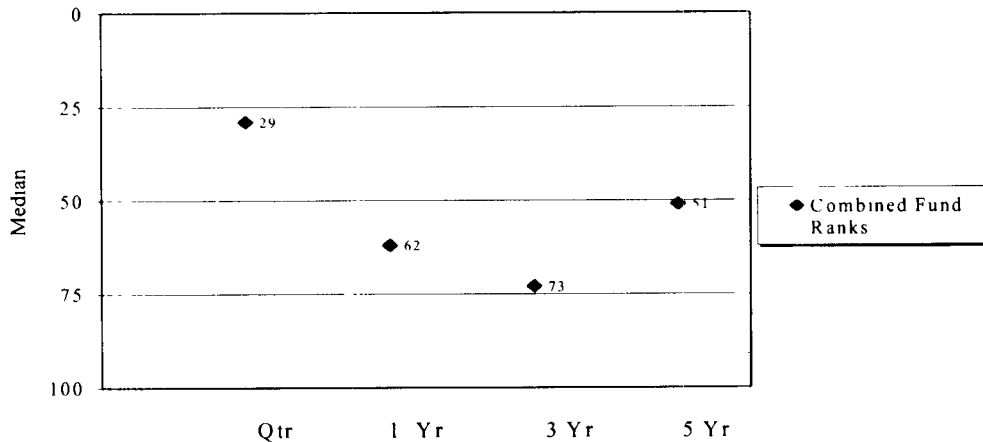
While the SBI is concerned with how its returns compare to other pension investors, universe comparisons should be used with great care. There are several reasons why such comparisons will provide an “apples to oranges” look at performance:

- **Differing Allocations.** Asset allocation will have a dominant effect on return. The allocation to stocks among the funds in TUCS typically ranges from 20-90%, a very wide range for meaningful comparison. In addition, it appears that many funds do not include alternative asset holdings in their reports to TUCS. This further distorts comparisons among funds.
- **Differing Goals/Liabilities.** Each pension fund structures its portfolio to meet its own liabilities and risk tolerance. This will result in different choices on asset mix. Since asset mix will largely determine investment results, a universe ranking is not relevant to a discussion of how well a plan sponsor is meeting its long-term liabilities.

With these considerations in mind, the performance of the Combined Funds compared to other public and corporate pension funds in Trust Universe Comparison Service (TUCS) are shown below.

The SBI’s returns are ranked against public and corporate plans with over \$1 billion in assets. All funds in TUCS report their returns gross of fees.

The SBI’s stated performance objective is that the Combined Funds will rank in the top half of the universe (above the 50th percentile) over the most recent five year period. The SBI will strive to achieve performance which ranks in the top third (above the 33rd percentile).



| Combined Funds           | Period Ending 6/30/2001 |       |       |       |
|--------------------------|-------------------------|-------|-------|-------|
|                          | Qtr.                    | 1 Yr. | 3 Yr. | 5 Yr. |
| Percentile Rank in TUCS* | 29th                    | 62nd  | 73rd  | 51st  |

\* Compared to public and corporate plans greater than \$1 billion, gross of fees.



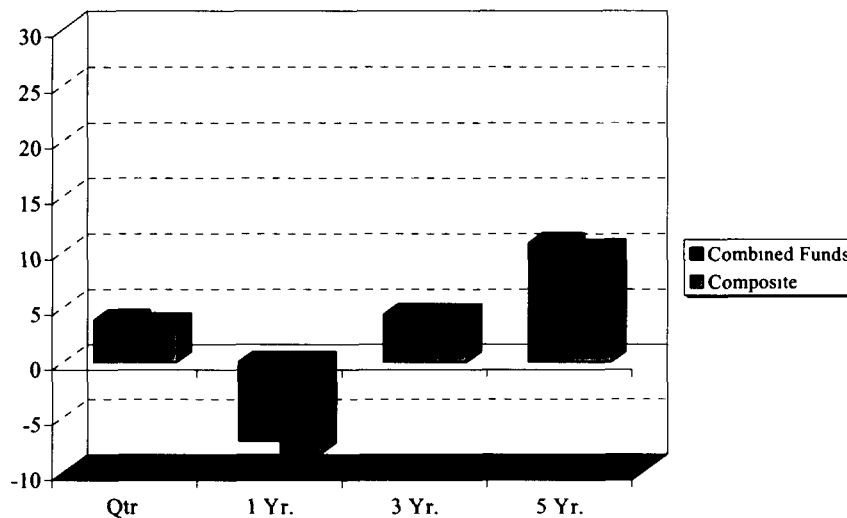
**COMBINED FUNDS  
Performance Compared to Composite Index**

The Combined Funds' performance is evaluated relative to a composite of market indices. The composite is

weighted in a manner that reflects the asset allocation of the Combined Funds:

|                    | Market Index             | Combined Funds Composite* 2Q01 |
|--------------------|--------------------------|--------------------------------|
| Domestic Stocks    | Wilshire 5000 Investable | 48.3%*                         |
| Int'l. Stocks      | Int'l. Composite         | 15.0                           |
| Bonds              | Lehman Aggregate         | 26.4*                          |
| Alternative Assets | Real Estate Funds        | 2.5*                           |
|                    | Private Equity Funds     | 4.9*                           |
|                    | Resource Funds           | 0.9*                           |
| Unallocated Cash   | 3 Month T-Bills          | 2.0                            |
|                    |                          | 100.0%                         |

\* Alternative asset, bond and domestic equity weights are reset in the composite at the start of each month to reflect the amount of unfunded commitments in alternative asset classes. The above Combined Funds Composite weighting was as of the beginning of the quarter.



**Period Ending 6/30/2001**

|                         | Qtr. | 1 Yr. | 3 Yr. | 5 Yr. |
|-------------------------|------|-------|-------|-------|
| <b>Combined Funds**</b> | 3.8% | -7.1% | 4.4%  | 10.8% |
| Composite Index         | 3.5  | -8.2  | 4.4   | 10.2  |

\*\*Includes performance of Basic Funds through 6/30/93, Basic and Post Funds thereafter. Actual returns are reported net of fees.

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**BASIC RETIREMENT FUNDS**  
**Investment Objectives**

The Basic Retirement Funds are composed of the retirement assets for currently working participants in eight statewide retirement funds. The Funds serve as accumulation pools for the pension contributions of public employees and their employers during the employees' years of active service. Approximately 300,000 public employees participate in the Basic Funds.

Employee and employer contribution rates are specified in state law as a percentage of an employee's salary. The rates are set so that contributions plus expected investment earnings will cover the projected cost of promised pension benefits. In order to meet these

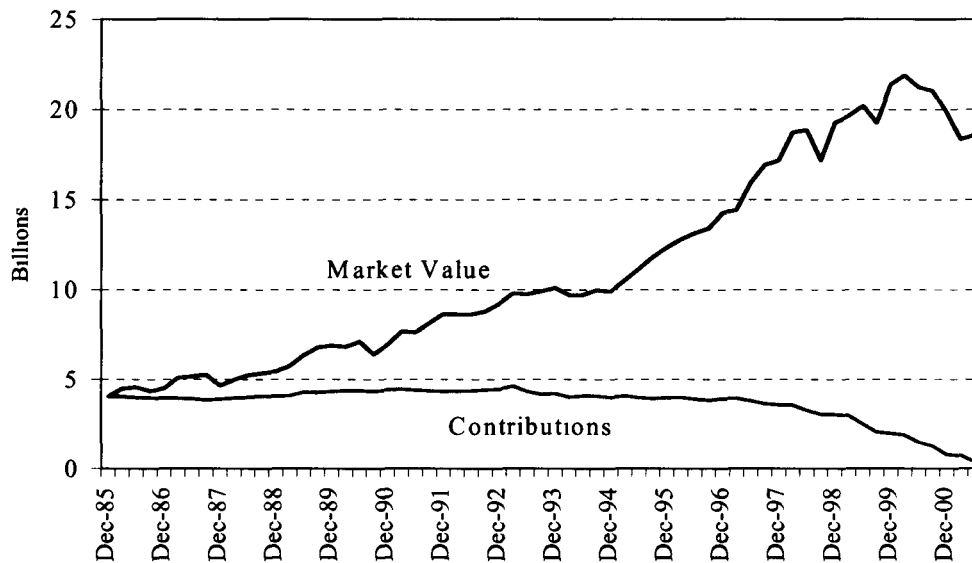
projected pension costs, the Basic Retirement Funds must generate investment returns of at least 8.5% on an annualized basis, over time.

Normally, pension assets will accumulate in the Basic Retirement Funds for thirty to forty years during an employee's years of active service. This provides the Basic Funds with a long investment time horizon and permits the Board to take an aggressive, high expected return investment policy which incorporates a sizeable equity component in order to meet or exceed its actuarial return target.

**Asset Growth**

The market value of the Basic Funds increased 1.3% during the second quarter of 2001. Positive investment

returns accounted for the increase.



|                   | Last Five Years |          |          |          |          | Latest Qtr. |          |
|-------------------|-----------------|----------|----------|----------|----------|-------------|----------|
|                   | 12/96           | 12/97    | 12/98    | 12/99    | 12/00    | 3/01        | 6/01     |
| Beginning Value   | \$12,338        | \$14,275 | \$17,146 | \$19,244 | \$21,365 | \$19,807    | \$18,329 |
| Net Contributions | -59             | -337     | -539     | -1,065   | -1,186   | -66         | -366     |
| Investment Return | 1,996           | 3,208    | 2,637    | 3,186    | -372     | -1,412      | 612      |
| Ending Value      | \$14,275        | \$17,146 | \$19,244 | \$21,365 | \$19,807 | \$18,329    | \$18,575 |

**BASIC RETIREMENT FUNDS**

**Asset Mix**

The long-term asset allocation of the Basic Funds is based on the superior performance of common stocks over the history of the capital markets. The asset allocation policy is designed to add value to the Basic Funds over their long-term investment time horizon.

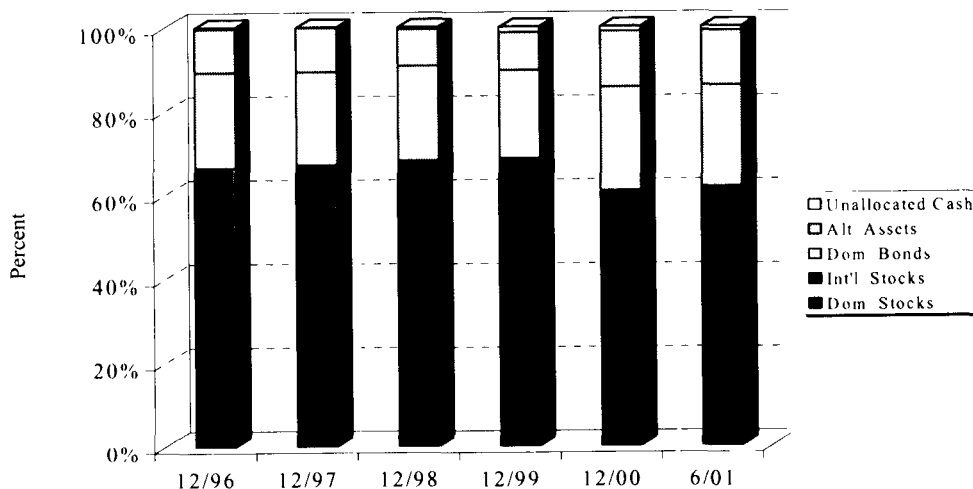
In October 1995, the Board revised its long term asset allocation targets for the Basic Funds, increasing international stocks from 10% to 15% and decreasing domestic stocks from 50% to 45%. The change was implemented over several quarters.

|                     |       |
|---------------------|-------|
| Domestic Stocks     | 45.0% |
| Int'l Stocks        | 15.0  |
| Bonds               | 24.0  |
| Alternative Assets* | 15.0  |
| Unallocated Cash    | 1.0   |

Over the last year, the allocation to bonds increased slightly due to positive returns even with the rebalancing of funds from bonds. The domestic stock allocation decreased due to negative returns despite the rebalancing from bonds.

\* Alternative assets include equity-oriented real estate, venture capital and resource funds. Any uninvested allocation is held in domestic stocks.

During the quarter, the bond allocation decreased due to rebalancing. The allocation to domestic stocks increased as a result of asset rebalancing.



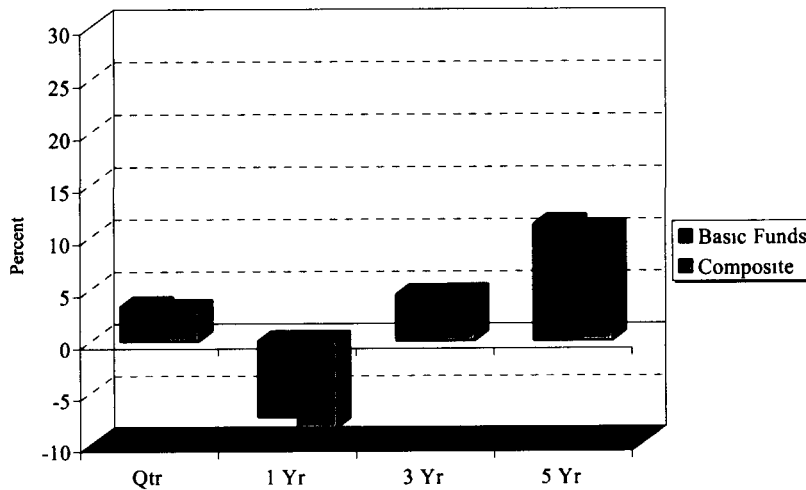
|                  | Last Five Years |        |        |        |        | Latest Qtr. |        |
|------------------|-----------------|--------|--------|--------|--------|-------------|--------|
|                  | 12/96           | 12/97  | 12/98  | 12/99  | 12/00  | 3/01        | 6/01   |
| Domestic Stocks  | 52.0%           | 53.6%  | 53.8%  | 51.9%  | 44.3%  | 42.7%       | 47.9%  |
| Int'l Stocks     | 14.5            | 13.6   | 14.4   | 16.8   | 16.6   | 14.4        | 13.9   |
| Bonds            | 22.8            | 22.2   | 22.6   | 21.0   | 24.7   | 28.5        | 24.2   |
| Real Estate      | 3.9             | 4.1    | 3.7    | 3.5    | 4.1    | 4.5         | 3.9    |
| Private Equity   | 5.5             | 5.0    | 4.4    | 4.8    | 8.0    | 8.2         | 7.6    |
| Resource Funds   | 1.0             | 1.4    | 0.7    | 0.8    | 1.2    | 1.4         | 1.6    |
| Unallocated Cash | 0.3             | 0.1    | 0.4    | 1.2    | 1.1    | 0.3         | 0.9    |
| Total            | 100.0%          | 100.0% | 100.0% | 100.0% | 100.0% | 100.0%      | 100.0% |

**BASIC RETIREMENT FUNDS**  
**Total Fund Performance (Net of Fees)**

The Basic Funds' performance is evaluated relative to a composite of market indices. The composite is weighted in a manner that reflects the long-term asset allocation of the Funds:

|                    | <b>Basics Target</b> | <b>Market Index</b>      | <b>Basics Composite* 2Q01</b> |
|--------------------|----------------------|--------------------------|-------------------------------|
| Domestic Stocks    | 45.0%                | Wilshire 5000 Investable | 46.5%*                        |
| Int'l. Stocks      | 15.0                 | Int'l Composite          | 15.0                          |
| Bonds              | 24.0                 | Lehman Aggregate         | 24.0                          |
| Alternative Assets | 15.0                 | Real Estate Funds        | 3.9*                          |
|                    |                      | Private Equity Funds     | 8.2*                          |
|                    |                      | Resource Funds           | 1.4*                          |
| Unallocated Cash   | 1.0                  | 3 Month T-Bills          | 1.0                           |
|                    | 100.0%               |                          | 100.0%                        |

\* Alternative asset and domestic stock weights are reset in the composite at the start of each month to reflect the uninvested portion of the allocation to alternative assets. The above Basic Funds Composite weighting was as of the beginning of the quarter.



**Period Ending 6/30/2001**

|                        | <b>Annualized</b> |              |              |              |
|------------------------|-------------------|--------------|--------------|--------------|
|                        | <b>Qtr.</b>       | <b>1 Yr.</b> | <b>3 Yr.</b> | <b>5 Yr.</b> |
| <b>Basic Funds**</b>   | <b>3.3%</b>       | <b>-7.4%</b> | <b>4.5%</b>  | <b>11.2%</b> |
| <b>Composite Index</b> | <b>3.0</b>        | <b>-8.4</b>  | <b>4.5</b>   | <b>10.7</b>  |

\*\*Returns are reported net of fees.

Effective July 1, 1993, the Basic and Post Funds share the same domestic stock, international stock, and bond managers. See page 15 for the performance of these asset pools. Performance of the Basic Funds' alternative assets is on page 16.

**POST RETIREMENT FUND**

The Post Retirement Investment Fund contains the pension assets of retired public employees covered by statewide retirement plans. Approximately 95,000 retirees receive monthly annuities from the assets of the Fund.

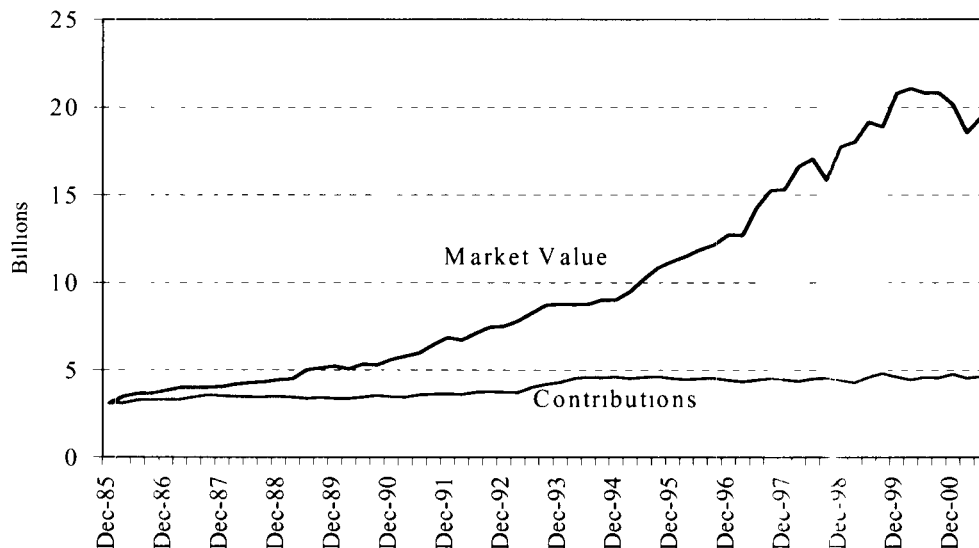
The post retirement benefit increase formula is based on the total return of the fund. As a result, the Board maintains a long-term asset allocation strategy for the Post Fund which incorporates a substantial commitment to common stocks.

Upon an employee's retirement, a sum of money sufficient to finance the fixed monthly annuity is transferred from accumulation pools in the Basic Funds to the Post Fund. In order to support promised benefits, the Post Fund must "earn" at least 6% on its invested assets on an annualized basis. If the Post Fund exceeds this earnings rate, excess earnings are used to finance permanent benefit increases for eligible retirees.

**Asset Growth**

The market value of the Post Fund increased by 4.8% during the second quarter of 2001. Positive net

contributions and investment returns accounted for the increase.



**Last Five Years**

|                   | In Millions |          |          |          |          |          | Latest Qtr. |
|-------------------|-------------|----------|----------|----------|----------|----------|-------------|
|                   | 12/96       | 12/97    | 12/98    | 12/99    | 12/00    | 3/01     | 6/01        |
| Beginning Value   | \$11,216    | \$12,705 | \$15,273 | \$17,743 | \$20,768 | \$20,153 | \$18,507    |
| Net Contributions | -94         | 23       | -45      | 211      | 167      | -236     | 91          |
| Investment Return | 1,583       | 2,545    | 2,515    | 2,814    | -782     | -1,410   | 799         |
| Ending Value      | \$12,705    | \$15,273 | \$17,743 | \$20,768 | \$20,153 | \$18,507 | \$19,397    |

**POST RETIREMENT FUND**

**Asset Mix**

The Board adopted an asset allocation strategy for the Post Fund in fiscal year 1993 which reflects the post retirement benefit increase formula enacted by the Legislature. Throughout fiscal year 1993, the actual asset mix of the Post Fund moved toward a 50% allocation to common stocks. In fiscal year 1994, the Board added allocations to international stocks and alternative investments.

The large allocation to common stocks allows the Fund to increase the long-term earning power of its assets and allow the Fund to focus on generating higher long-term total rates of return.

In October 1995, the Board revised its long term asset allocation targets for the Post Fund, increasing international stocks from 10% to 15% and decreasing bonds from 32% to 27%.

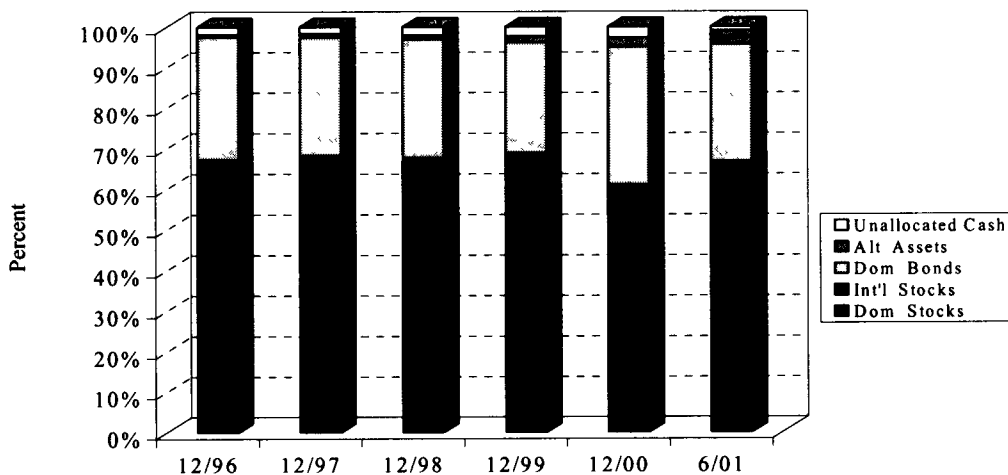
|                     |       |
|---------------------|-------|
| Domestic Stocks     | 50.0% |
| Int'l. Stocks       | 15.0  |
| Bonds               | 27.0  |
| Alternative Assets* | 5.0   |
| Unallocated Cash    | 3.0   |

100.0%

Over the last year, the allocation to domestic stocks and alternative assets increased due to rebalancing. The allocation to bonds and cash decreased also as a result of rebalancing.

The domestic stock allocation increased over the quarter due to rebalancing. This rebalancing resulted in a decreased allocation to bonds.

\* Alternative assets include yield oriented investment vehicles. Any uninvested allocation is held in bonds.



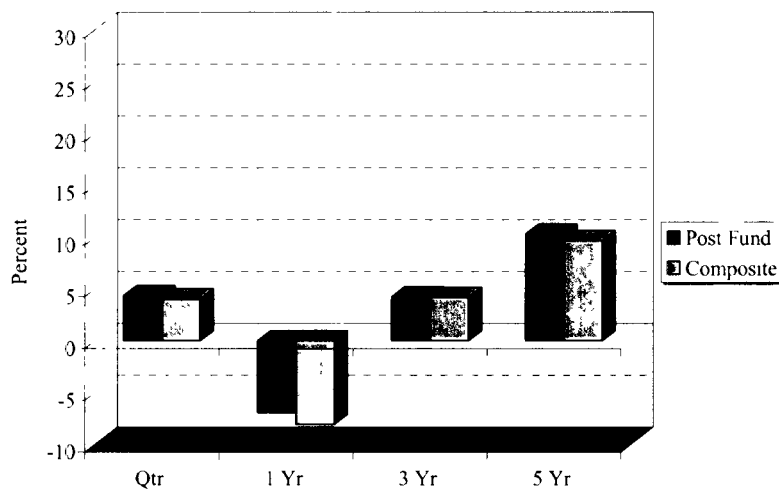
|                  | Last Five years |        |        |        |        | Latest Qtr. |        |
|------------------|-----------------|--------|--------|--------|--------|-------------|--------|
|                  | 12/96           | 12/97  | 12/98  | 12/99  | 12/00  | 3/01        | 6/01   |
| Dom. Stocks      | 52.7%           | 54.7%  | 53.2   | 52.0%  | 47.5%  | 46.5%       | 52.6%  |
| Int'l. Stocks    | 14.6            | 13.6   | 14.5   | 16.9   | 13.5   | 14.5        | 14.2   |
| Bonds            | 30.2            | 29.1   | 29.2   | 27.2   | 34.0   | 35.1        | 28.8   |
| Alt. Assets      | 0.6             | 0.9    | 1.1    | 1.5    | 2.3    | 2.5         | 3.4    |
| Unallocated Cash | 1.9             | 1.7    | 2.0    | 2.4    | 2.7    | 1.4         | 1.0    |
| Total            | 100.0%          | 100.0% | 100.0% | 100.0% | 100.0% | 100.0%      | 100.0% |

**POST RETIREMENT FUND**  
**Total Fund Performance (Net of Fees)**

The Post Fund's performance is evaluated relative to a composite of market indices. The composite is weighted in a manner that reflects the long-term asset allocation of the Fund:

| Asset Class        | Post Target | Market Index             | Post Composite* 2Q01 |
|--------------------|-------------|--------------------------|----------------------|
| Domestic Stocks    | 50.0%       | Wilshire 5000 Investable | 50.0%                |
| Int'l Stocks       | 15.0        | Int'l. Composite         | 15.0                 |
| Bonds              | 27.0        | Lehman Aggregate         | 28.9*                |
| Alternative Assets | 5.0         | Real Estate Funds        | 1.1*                 |
|                    |             | Private Equity Funds     | 1.7*                 |
|                    |             | Resource Funds           | 0.3*                 |
| Unallocated Cash   | 3.0         | 3 Month T-Bills          | 3.0                  |
|                    | 100.0%      |                          | 100.0%               |

\*Alternative assets and bond weights are reset in the composite at the start of each month to reflect the uninvested portion of the allocation to alternative assets. The above Post Fund Composite weighting was as of the beginning of the quarter.



**Period Ending 6/30/2001**

|                    | Qtr.        | 1 Yr.        | 3 Yr.       | 5 Yr.        |
|--------------------|-------------|--------------|-------------|--------------|
| <b>Post Fund**</b> | <b>4.3%</b> | <b>-6.9%</b> | <b>4.2%</b> | <b>10.3%</b> |
| Composite Index    | 4.0         | -8.0         | 4.2         | 9.7          |

\*\* Returns are reported net of fees.

Effective July 1, 1993, the Basic and Post Funds share the same domestic stock, international stock, and bond managers. See page 15 for the performance of these asset pools



**STOCK AND BOND MANAGERS**  
**Performance of Asset Pools (Net of Fees)**

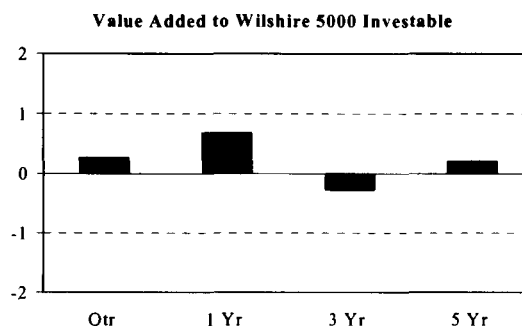
**Domestic Stock Pool**

**Target:** Wilshire 5000 Investable

**Expectation:** If one-third of the pool is actively managed, one-third is semi-passively managed, and one-third is passively managed, the entire pool is expected to exceed the target by +.18 - .40% annualized, over time.

|                   | Period Ending 6/30/2001 |            |        |        |
|-------------------|-------------------------|------------|--------|--------|
|                   |                         | Annualized |        |        |
|                   | Qtr.                    | 1 Yr.      | 3 Yrs. | 5 Yrs. |
| Stock Pool        | 7.7%                    | -15.2%     | 2.7%   | 12.9%  |
| W5000 Investable* | 7.5                     | -15.8      | 3.0    | 12.7   |

\* Restated to incorporate the Wilshire 5000 Investable Index beginning 7/1/99. W5000 prior to 7/1/99.



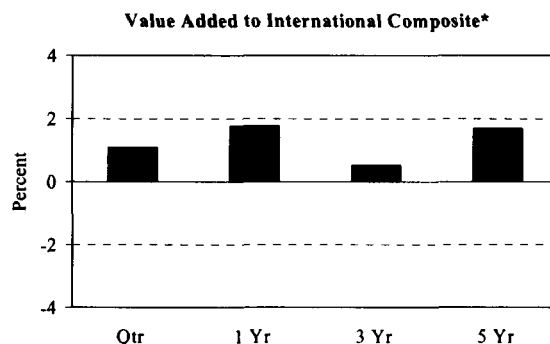
**International Stock Pool**

**Target:** Composite of EAFE-Free and Emerging Markets Free\*

**Expectation:** If at least one-third of the pool is managed actively and at least one-third is passively managed, the entire pool is expected to exceed the target by +.25%-.75% annualized, over time.

|                  | Period Ending 6/30/2001 |            |       |        |
|------------------|-------------------------|------------|-------|--------|
|                  |                         | Annualized |       |        |
|                  | Qtr.                    | 1 Yr.      | 3 Yr. | 5 Yrs. |
| Int'l. Pool      | 0.6%                    | -22.1%     | -0.2% | 3.5%   |
| Composite Index* | -0.5                    | -23.9      | -0.7  | 1.9    |

\* The international benchmark is EAFE Free plus Emerging Markets Free (EMF). The weighting of each index fluctuates with market capitalization. From 12/31/96 to 6/30/99 the benchmark was fixed at 87% EAFE-Free/13% EMF. On 5/1/96 the portfolio began transitioning from 100% EAFE to the 12/31/96 fixed weights. 100% EAFE-Free prior to 5/1/96.

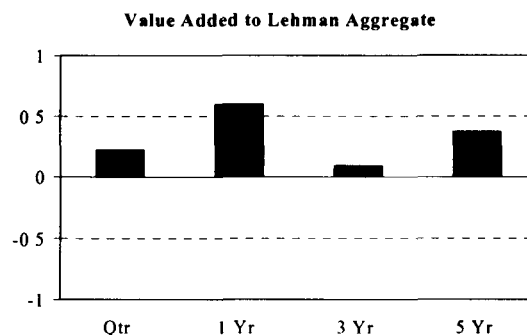


**Bond Pool**

**Target:** Lehman Brothers Aggregate Bond Index

**Expectation:** If half of the pool is actively managed and half is managed semi-passively, the entire pool is expected to exceed the target by +.20-.35% annualized, over time.

|             | Period Ending 6/30/2001 |            |        |        |
|-------------|-------------------------|------------|--------|--------|
|             |                         | Annualized |        |        |
|             | Qtr.                    | 1 Yr.      | 3 Yrs. | 5 Yrs. |
| Bond Pool   | 0.8%                    | 11.8%      | 6.3%   | 7.9%   |
| Lehman Agg. | 0.6                     | 11.2       | 6.3    | 7.5    |



**ALTERNATIVE ASSET MANAGERS**

**Performance of Asset Pools  
(Net of Fees)**

**Real Estate Pool (Basic Funds only)**

**Expectation:** Real estate investments are expected to exceed the rate of inflation by 3-5% annualized, over the life of the investment.

The SBI began its real estate program in the mid-1980's and periodically makes new investments. Some of the existing investments, therefore, are relatively immature and returns may not be indicative of future results.

|             | Period Ending 6/30/2001 |       |        |        |
|-------------|-------------------------|-------|--------|--------|
|             | Qtr.                    | Yr.   | 3 Yrs. | 5 Yrs. |
| Real Estate | 2.9%                    | 15.8% | 10.5%  | 15.4%  |
| Inflation   | 1.0                     | 2.7   | 2.8    | 2.5    |

**Private Equity Pool (Basic Funds only)**

**Expectation:** Private equity investments are expected to provide annualized returns at least 3% greater than historical public equity returns, over the life of the investment. This equates to an absolute return of approximately 13-14% annualized

The SBI began its private equity program in the mid-1980's and periodically makes new investments. Some of the existing investments, therefore, are relatively immature and returns may not be indicative of future results.

|                | Period Ending 6/30/2001 |       |        |        |
|----------------|-------------------------|-------|--------|--------|
|                | Qtr.                    | Yr.   | 3 Yrs. | 5 Yrs. |
| Private Equity | -8.6%                   | -7.0% | 10.0%  | 20.5%  |

**Resource Pool (Basic Funds only)**

**Expectation:** Resource investments (primarily oil and gas) are expected to exceed the rate of inflation by 3-5% annualized, over the life of the investment.

The SBI began its resource program in the mid-1980's and periodically makes new investments. Some of the existing investments, therefore, are relatively immature and returns may not be indicative of future results

|                | Period Ending 6/30/2001 |       |        |        |
|----------------|-------------------------|-------|--------|--------|
|                | Qtr.                    | Yr.   | 3 Yrs. | 5 Yrs. |
| Resource Funds | 5.3%                    | 35.8% | 7.1%   | 16.6%  |

**Yield Oriented Pool (Post Fund only)**

**Expectation:** Yield oriented investments are expected to provide annualized returns at least 2% greater than historical public debt returns over the life of the investment. This equates to an absolute return of 10-11% annualized.

The SBI made its first commitment to the alternative investment program for the Post Fund in March 1994. Some of the existing investments, therefore, are relatively immature and returns may not be indicative of future results

|                | Period Ending 6/30/2001 |       |        |        |
|----------------|-------------------------|-------|--------|--------|
|                | Qtr.                    | Yr.   | 3 Yrs. | 5 Yrs. |
| Yield Oriented | 4.7%                    | 17.3% | 15.5%  | 13.2%  |

## SUPPLEMENTAL INVESTMENT FUND

The Minnesota Supplemental Investment Fund is a multi-purpose investment program that offers a range of investment options to state and local public employees. The different participating groups use the Fund for a variety of purposes:

1. It functions as the investment manager for all assets of the Unclassified Employees Retirement Plan, Public Employees Defined Contribution Plan and Hennepin County Supplemental Retirement Plan.
2. It is one investment vehicle offered to employees as part of the state's Deferred Compensation Plan, the Individual Retirement Account Plan and College Supplemental Retirement Plan.
3. It serves as an external money manager for a portion of some local police and firefighter retirement plans.

A wide diversity of investment goals exists among the Fund's participants. In order to meet those needs, the Fund has been structured much like a "family of mutual funds." Participants may allocate their investments among one or more accounts that are appropriate for their needs, within the statutory requirements and rules established by the participating organizations. Participation in the Fund is accomplished through the purchase or sale of shares in each account.

The investment returns shown in this report are calculated using a time-weighted rate of return formula. They are net of investment management fees.

**On June 30, 2001 the market value of the entire Fund was \$1.6 billion.**

## Investment Options

|  | <b>6/30/2001<br/>Market Value<br/>(In Millions)</b> |
|--|---|
| <b>Income Share Account</b> – a balanced portfolio utilizing both common stocks and bonds.   | \$585   |
| <b>Growth Share Account</b> – an actively managed, all common stock portfolio.   | \$264   |
| <b>Common Stock Index Account</b> – a passively managed, all common stock portfolio designed to track the performance of the entire U.S. stock market.                             | \$363   |
| <b>International Share Account</b> – a portfolio of non U.S. stocks that incorporates both active and passive management.  | \$40  |
| <b>Bond Market Account</b> – an actively managed, all bond portfolio.  | \$132   |
| <b>Money Market Account</b> – a portfolio utilizing short-term, liquid debt securities.  | \$93  |
| <b>Fixed Interest Account</b> – a portfolio of guaranteed investment contracts (GIC's) and GIC type investments which offer a fixed rate of return for a specified period of time. | \$90  |

**SUPPLEMENTAL INVESTMENT FUND ACCOUNTS**

**INCOME SHARE ACCOUNT**

**Investment Objective**

The primary investment objective of the Income Share Account is similar to that of the Combined Funds. The Account seeks to maximize long-term real rates of return, while limiting short-run portfolio return volatility.

**Asset Mix**

The Income Share Account is invested in a balanced portfolio of common stocks and bonds. Common stocks provide the potential for significant capital appreciation, while bonds act as a deflation hedge and provide portfolio diversification.

|                  | Target | Actual |
|------------------|--------|--------|
| Stocks           | 60.0%  | 61.8%  |
| Bonds            | 35.0   | 34.0   |
| Unallocated Cash | 5.0    | 4.2    |
|                  | 100.0% | 100.0% |

**Period Ending 6/30/2001**

**Annualized**

|                      | Qtr.        | 1 Yr.        | 3 Yr.       | 5 Yr.        |
|----------------------|-------------|--------------|-------------|--------------|
| <b>Total Account</b> | <b>4.5%</b> | <b>-5.6%</b> | <b>5.0%</b> | <b>11.3%</b> |
| Composite*           | 4.8         | -5.6         | 4.9         | 11.0         |

\* 60% Wilshire 5000/35% Lehman Aggregate Bond Index/5% T-Bills Composite

**GROWTH SHARE ACCOUNT**

**Investment Objective**

The Growth Share Account's investment objective is to generate above-average returns from capital appreciation on common stocks.

**Asset Mix**

The Growth Share Account is invested primarily in the common stocks of US companies. The managers in the account also hold varying levels of cash.

**Period Ending 6/30/2001**

**Annualized**

|                      | Qtr.        | 1 Yr.         | 3 Yr.       | 5 Yr.        |
|----------------------|-------------|---------------|-------------|--------------|
| <b>Total Account</b> | <b>7.7%</b> | <b>-15.3%</b> | <b>2.2%</b> | <b>12.7%</b> |
| Composite*           | 7.5         | -15.8         | 3.0         | 12.7         |

\* 95% Wilshire 5000/5% T-Bills Composite through October 1996. 100% Wilshire 5000 from November 1996 to June 1999. 100% Wilshire 5000 Investable since July 1999.

**COMMON STOCK INDEX ACCOUNT**

**Investment Objective and Asset Mix**

The investment objective of the Common Stock Index Account is to generate returns that track those of the U.S. stock market as a whole. The Account is designed to track the performance of the Wilshire 5000 Investable, a broad-based equity market indicator.

The Account is invested 100% in common stock.

**Period Ending 6/30/2001**

**Annualized**

|                           | Qtr.        | 1 Yr.         | 3 Yr.       | 5 Yr.        |
|---------------------------|-------------|---------------|-------------|--------------|
| <b>Total Account</b>      | <b>7.5%</b> | <b>-15.2%</b> | <b>3.8%</b> | <b>13.4%</b> |
| Wilshire 5000 Investable* | 7.5         | -15.8         | 3.3         | 12.9         |

\* Wilshire 5000 through June 2000. Wilshire 5000 Investable thereafter.

**INTERNATIONAL SHARE ACCOUNT**

**Investment Objective and Asset Mix**

The investment objective of the International Share Account is to earn a high rate of return by investing in the stock of companies outside the U.S. At least one-third of the Account is "passively managed" and is designed to track the return of 21 markets included in the Morgan Stanley Capital International index of Europe, Australasia and the Far East (EAFE-Free). The remainder of the Account is "actively managed" by several international managers and emerging markets specialists who buy and sell stocks in an attempt to maximize market value.

**Period Ending 6/30/2001**

**Annualized**

|                      | Qtr.        | 1 Yr.         | 3 Yr.        | 5 Yrs.      |
|----------------------|-------------|---------------|--------------|-------------|
| <b>Total Account</b> | <b>0.7%</b> | <b>-22.0%</b> | <b>-0.1%</b> | <b>3.6%</b> |
| Composite*           | -0.5        | -23.9         | -0.7         | 1.9         |

\* The international benchmark is EAFE Free plus Emerging Markets Free (EMF). The weighting of each index fluctuates with market capitalization. From 12/31/96 to 6/30/99 the benchmark was fixed at 87% EAFE-Free/13% EMF. On 5/1/96 the portfolio began transitioning from 100% EAFE Free to the 12/31/96 fixed weights. 100% EAFE-Free prior to 5/1/96.

SUPPLEMENTAL INVESTMENT FUND ACCOUNTS

**BOND MARKET ACCOUNT**

**Investment Objective**

The investment objective of the Bond Market Account is to exceed the return of the broad domestic bond market by investing in fixed income securities.

|                      | Period Ending 6/30/2001 |              |             |             |
|----------------------|-------------------------|--------------|-------------|-------------|
|                      | Qtr.                    | 1 Yr.        | 3 Yr.       | 5 Yr.       |
| <b>Total Account</b> | <b>0.8%</b>             | <b>11.9%</b> | <b>6.4%</b> | <b>7.9%</b> |
| Lehman Agg.          | 0.6                     | 11.2         | 6.3         | 7.5         |

**Asset Mix**

The Bond Market Account invests primarily in high-quality, government and corporate bonds that have intermediate to long-term maturities, usually 3 to 20 years.

**MONEY MARKET ACCOUNT**

**Investment Objective**

The investment objective of the Money Market Account is to purchase short-term, liquid debt securities that pay interest rates that are competitive with those available in the money market.

|                      | Period Ending 6/30/2001 |             |             |             |
|----------------------|-------------------------|-------------|-------------|-------------|
|                      | Qtr.                    | 1 Yr.       | 3 Yr.       | 5 Yr.       |
| <b>Total Account</b> | <b>1.2%</b>             | <b>6.2%</b> | <b>5.8%</b> | <b>5.7%</b> |
| 3 month T-Bills      | 1.0                     | 5.5         | 5.2         | 5.2         |

**Asset Mix**

The Money Market Account is invested entirely in high quality short-term investments such as U.S. Treasury Bills, bank certificates of deposit, repurchase agreements, and high grade commercial paper. The average maturity of these investments is 30 to 60 days.

**FIXED INTEREST ACCOUNT**

**Investment Objectives**

The investment objectives of the Fixed Interest Account are to protect investors from loss of their original investment and to provide competitive interest rates using somewhat longer term investments than typically found in a money market account.

|                      | Period Ending 6/30/2001 |             |             |             |
|----------------------|-------------------------|-------------|-------------|-------------|
|                      | Qtr.                    | 1 Yr.       | 3 Yr.       | 5 Yr.       |
| <b>Total Account</b> | <b>1.5%</b>             | <b>6.3%</b> | <b>6.3%</b> | <b>6.4%</b> |
| Benchmark*           | 1.2                     | 5.4         | 5.7         | 5.9         |

**Asset Mix**

The assets in the Account are **invested primarily in stable value instruments** such as insurance company investment contracts, bank investment contracts, and security backed contracts. These instruments are issued by highly rated U.S. financial institutions, typically have maturities of 3-6 years and are rated "A" or better at the time of purchase. The interest rate credited will change, reflecting the blended interest rate available from all investments in the account including cash reserves which are maintained to provide liquidity. The Fixed Interest Benchmark in the 3 year Constant Maturity Treasury Bill +30 basis points.

\* The Fixed Interest Benchmark is the 3 year Constant Maturity Treasury Bill +30 basis points.

ASSIGNED RISK PLAN

**Investment Objectives**

The Assigned Risk Plan has two investment objectives: to minimize the mismatch between assets and liabilities and to provide sufficient liquidity for the payment of on-going claims and operating expenses

**Asset Mix**

The Assigned Risk Plan is invested in a portfolio of common stocks and bonds. The actual asset mix will fluctuate in response to changes in the Plan's liability stream

|        | 6/30/2001<br>Target | 6/30/2001<br>Actual |
|--------|---------------------|---------------------|
| Stocks | 20.0%               | 19.3%               |
| Bonds  | 80.0                | 80.7                |
| Total  | 100.0%              | 100.0%              |

**Investment Management**

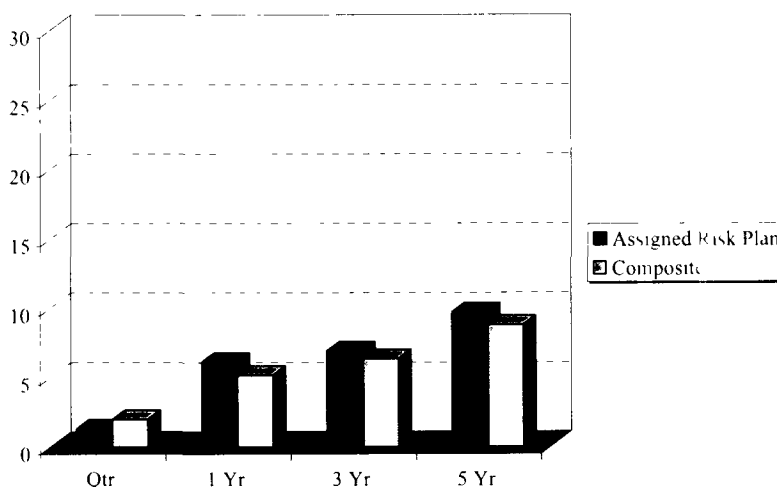
Voyageur Asset Management manages the bond segment of the Fund. GE Investment Management manages the equity segment.

**Performance Benchmarks**

A custom benchmark has been established for the fixed income portfolio. It reflects the duration of the liability stream and the long-term sector allocation of Voyageur Asset Management. Since July 1, 1994, the equity benchmark has been the S&P 500 index. The total fund benchmark is a combination of the fixed income and equity benchmarks, weighted according to the total fund asset allocation targets

**Market Value**

On June 30, 2001 the market value of the Assigned Risk Plan was \$315 million



Period Ending 6/30/2001  
Annualized

|                        | Qtr. | 1 Yr. | 3 Yr. | 5 Yr. |
|------------------------|------|-------|-------|-------|
| <b>Total Fund*</b>     | 1.4% | 6.2%  | 6.9%  | 9.7%  |
| Composite              | 2.0  | 5.2   | 6.4   | 8.8   |
| <b>Equity Segment*</b> | 3.7  | -5.9  | 7.6   | 16.6  |
| Benchmark              | 5.9  | -14.8 | 3.9   | 14.5  |
| <b>Bond Segment*</b>   | 0.8  | 9.5   | 5.9   | 6.8   |
| Benchmark              | 1.0  | 10.5  | 6.6   | 7.1   |

\* Actual returns are calculated net of fees.

PERMANENT SCHOOL FUND

**Investment Objectives**

The investment objective of the Permanent School Fund is to produce a growing level of spendable income, within the constraints of maintaining adequate portfolio quality and liquidity. The income from the portfolio is used to offset expenditures on school aid payments to local school districts.

**Asset Mix**

Effective with FY98, the Permanent School Fund is invested in a balanced portfolio of common stocks and bonds. Common stocks provide the potential for significant capital appreciation, while bonds provide portfolio diversification and a more stable stream of current income.

|                  | 6/30/2001<br>Target | 6/30/2001<br>Actual |
|------------------|---------------------|---------------------|
| Stocks           | 50.0%               | 51.2%               |
| Bond             | 48.0                | 47.2                |
| Unallocated Cash | 2.0                 | 1.6                 |
| Total            | 100.0%              | 100.0%              |

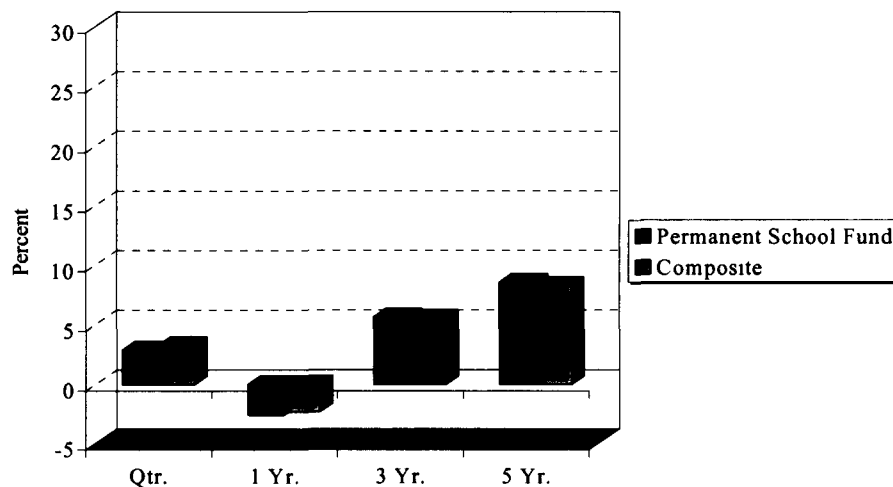
Prior to FY98, the Fund was invested entirely in fixed income securities in order to maximize current income. It is understood that the change in asset mix will reduce portfolio income in the short term, but will enhance the value of the fund, over time.

**Investment Management**

SBI staff manages all assets of the Permanent School Fund. The stock segment is passively managed to track the performance of the S&P 500. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions.

**Market Value**

On June 30, 2001 the market value of the Permanent School Fund was \$549 million.



**Period Ending 6/30/2001**

|                               | Qtr.        | 1 Yr.        | 3 Yr.       | 5 Yr.       |
|-------------------------------|-------------|--------------|-------------|-------------|
| <b>Total Fund (1) (2)</b>     | <b>2.9%</b> | <b>-2.6%</b> | <b>5.6%</b> | <b>8.5%</b> |
| Composite                     | 3.3         | -2.3         | 5.5         | 8.3         |
| <b>Equity Segment (1) (2)</b> | <b>5.8</b>  | <b>-14.7</b> | <b>4.1</b>  | <b>N/A</b>  |
| S&P 500                       | 5.9         | -14.8        | 3.9         | N/A         |
| <b>Bond Segment (1)</b>       | <b>0.7</b>  | <b>11.2</b>  | <b>6.5</b>  | <b>7.7</b>  |
| Lehman Aggregate              | 0.6         | 11.2         | 6.3         | 7.5         |

(1) Actual returns are calculated net of fees.

(2) Equities were added to the asset mix effective July 28, 1997. Prior to that date the fund was invested entirely in bonds. The composite Index has been weighted accordingly.

ENVIRONMENTAL TRUST FUND

**Investment Objective**

The objective of the Environmental Trust Fund is to increase the market value of the Fund over time in order to increase the annual amount made available for spending

**Asset Mix**

The Environmental Trust Fund is invested in a balanced portfolio of common stocks and bonds. Common stocks provide the potential for significant capital appreciation, while bonds act as a deflation hedge and provide portfolio diversification. As of July 1, 1999, the asset

allocation changed from 50% stocks/50% fixed income to 70% stocks /30% fixed income.

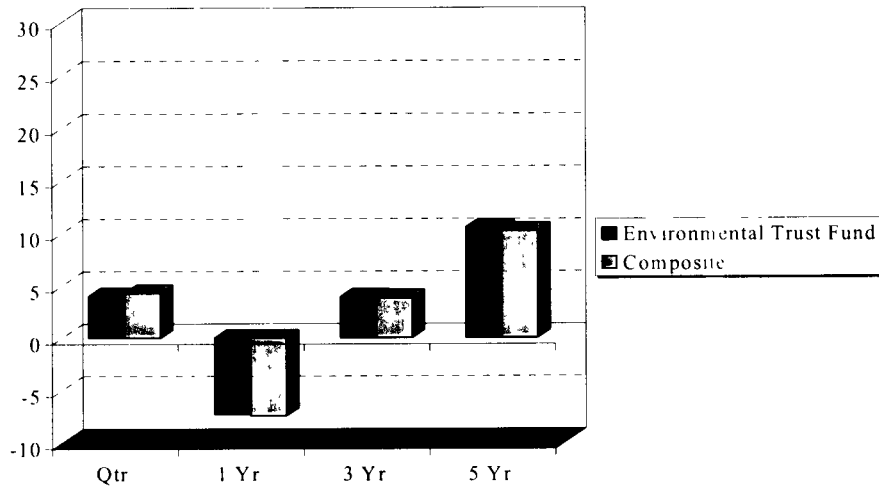
**Investment Management**

SBI staff manage all assets of the Environmental Trust Fund. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions. The stock segment is passively managed to track the performance of the S&P 500.

**Market Value**

On June 30, 2001 the market value of the Environmental Trust Fund was \$300 million

|                  | 6/30/2001<br>Target | 6/30/2001<br>Actual |
|------------------|---------------------|---------------------|
| Stocks           | 70.0%               | 70.8%               |
| Bonds            | 28.0                | 28.5                |
| Unallocated Cash | 2.0                 | 0.7                 |
| Total            | 100.0%              | 100.0%              |



|                        | Period Ending 6/30/2001 |       |       |       |
|------------------------|-------------------------|-------|-------|-------|
|                        | Qtr.                    | 1 Yr. | 3 Yr. | 5 Yr. |
| <b>Total Fund*</b>     | 4.0%                    | -7.3% | 3.9%  | 10.6% |
| Composite              | 4.3                     | -7.4  | 3.8   | 10.2  |
| <b>Equity Segment*</b> | 5.8                     | -14.6 | 4.1   | 14.7  |
| S&P 500                | 5.9                     | -14.8 | 3.9   | 14.5  |
| <b>Bond Segment*</b>   | 0.7                     | 11.2  | 6.5   | 8.0   |
| Lehman Agg.            | 0.6                     | 11.2  | 6.3   | 7.5   |

\* Actual returns are calculated net of fees.



**TOBACCO PREVENTION FUND**

**Investment Objectives**

The investment objective of the Tobacco Prevention Fund is to increase the market value of the Fund over time in order to increase the annual amount made available for spending.

**Asset Mix**

The Fund is invested in a balanced portfolio of stocks and bonds. Common stocks provide the potential for significant capital appreciation, while bonds act as a deflation hedge and provide portfolio diversification.

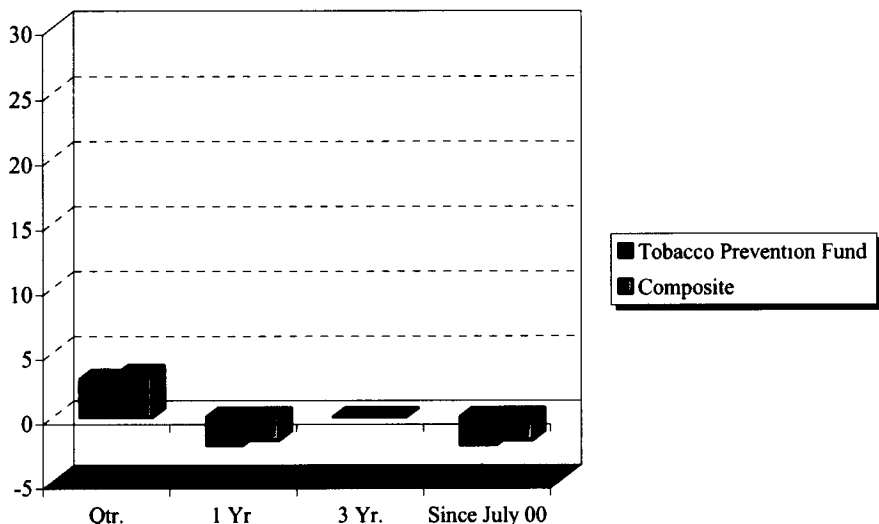
**Investment Management**

SBI staff manages all assets of the Tobacco Prevention Fund.

**Market Value**

On June 30, 2001 the market value of the Tobacco Prevention Fund was \$539 million.

|                  | 6/30/2001<br>Target | 6/30/2001<br>Actual |
|------------------|---------------------|---------------------|
| Stocks           | 50.0%               | 50.3%               |
| Bonds            | 50.0                | 49.4                |
| Unallocated Cash | 0.0                 | 0.3                 |
| Total            | 100.0%              | 100.0%              |



**Period Ending 6/30/2001**

|                        | Qtr. | 1 Yr. | 3 Yr. | Since<br>7/1/00 |
|------------------------|------|-------|-------|-----------------|
| <b>Total Fund*</b>     | 2.9% | -2.2% | N/A   | -2.2%           |
| Composite              | 3.3  | -1.8  | N/A   | -1.8            |
| <b>Equity Segment*</b> | 5.8  | -14.6 | N/A   | -14.6           |
| S&P 500                | 5.9  | -14.8 | N/A   | -14.8           |
| <b>Bond Segment*</b>   | 0.7  | 11.2  | N/A   | 11.2            |
| Lehman Agg.            | 0.6  | 11.2  | N/A   | 11.2            |

\* Actual returns are calculated net of fees.

**MEDICAL EDUCATION FUND**

**Investment Objectives**

The investment objective of the Medical Education Fund is to increase the market value of the Fund over time in order to increase the annual amount made available for spending.

**Asset Mix**

The Fund is invested in a balanced portfolio of stocks and bonds. Common stocks provide the potential for significant capital appreciation, while bonds act as a deflation hedge and provide portfolio diversification.

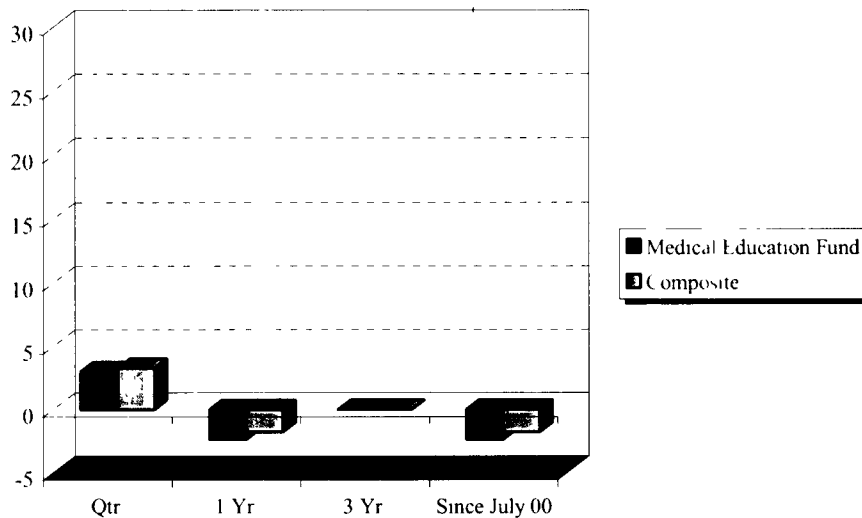
**Investment Management**

SBI staff manages all assets of the Medical Education Fund

**Market Value**

On June 30, 2001 the market value of the Medical Education Fund was \$33.5 million.

|                  | 6/30/2001<br>Target | 6/30/2001<br>Actual |
|------------------|---------------------|---------------------|
| Stocks           | 50.0%               | 50.9%               |
| Bonds            | 50.0                | 48.8                |
| Unallocated Cash | 0.0                 | 0.3                 |
| Total            | 100.0%              | 100.0%              |



**Period Ending 6/30/2001**

|                        | Qtr. | 1 Yr. | 3 Yr. | Since<br>7/1/00 |
|------------------------|------|-------|-------|-----------------|
| <b>Total Fund*</b>     | 3.0% | -2.3% | N/A   | -2.3%           |
| Composite              | 3.3  | -1.8  | N/A   | -1.8            |
| <b>Equity Segment*</b> | 5.8  | -14.6 | N/A   | -14.6           |
| S&P 500                | 5.9  | -14.8 | N/A   | -14.8           |
| <b>Bond Segment*</b>   | 0.7  | 11.2  | N/A   | 11.2            |
| Lehman Agg             | 0.6  | 11.2  | N/A   | 11.2            |

\* Actual returns are calculated net of fees.

**CLOSED LANDFILL INVESTMENT FUND**

**Investment Objectives**

The investment objective of the Closed Landfill Investment Fund is to generate high returns from capital appreciation. The Fund will be used by the Commissioner of the PCA (Pollution Control Agency) to pay for the long-term costs of maintaining the integrity of landfills in Minnesota once they are closed. However, by statute, the assets of the Fund are unavailable for expenditure until after fiscal year 2020.

**Investment Management**

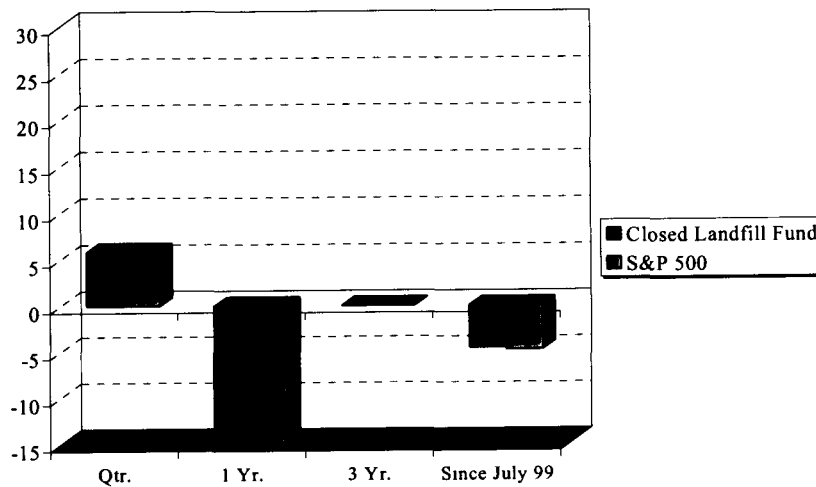
SBI staff manage all assets of the Closed Landfill Investment Fund. The assets are managed to passively track the performance of the S&P 500 index.

**Market Value**

On June 30, 2001, the market value of the Closed Landfill Investment Fund was \$9.0 million.

**Asset Mix**

Effective July 1999, the Closed Landfill Investment Fund is invested entirely in common stock. Given the long time horizon of this Fund and the lack of need for any short or mid-term withdrawals, this strategy will maximize the long-term gain of the Fund.



|                        | Period Ending 6/30/2001 |               |            |              |
|------------------------|-------------------------|---------------|------------|--------------|
|                        | Qtr.                    | 1 Yr.         | 3 Yr.      | Since 7/1/99 |
| <b>Total Fund (1)</b>  | <b>5.8%</b>             | <b>-14.7%</b> | <b>N/A</b> | <b>-4.6%</b> |
| <b>S&amp;P 500 (2)</b> | <b>5.9</b>              | <b>-14.8</b>  | <b>N/A</b> | <b>-4.8</b>  |

- (1) Actual returns are calculated net of fees.
- (2) The benchmark of the fund is the S&P 500. The portfolio was initially invested in mid July 1999. The benchmark was adjusted to reflect this mid month starting period.

STATE CASH ACCOUNTS

**Description**

State Cash Accounts represent the cash balances in more than 400 separate accounts that flow through the Minnesota State Treasury. These accounts range in size from \$5,000 to over \$400 million.

Most accounts are invested by SBI staff through two short-term pooled funds

- 1 Trust Fund Pool contains the temporary cash balances of certain trusts and retirement-related accounts.
- 2 Treasurer's Cash Pool contains the cash balances of special or dedicated accounts necessary for the operation of certain State agencies and non dedicated cash in the State Treasury

In addition, each State of Minnesota bond sale requires two additional pools, one for bond proceeds and one for the debt reserve transfer

Because of special legal restrictions, a small number of cash accounts cannot be commingled. These accounts are invested separately.

**Investment Objectives**

**Safety of Principal.** To preserve capital.

**Competitive Rate of Return.** To provide a high level of current income.

**Liquidity.** To meet cash needs without the forced sale of securities at a loss

**Asset Mix**

The SBI maximizes current income while preserving capital by investing all cash accounts in high quality, liquid short term investments. These include U.S. Treasury and Agency issues, repurchase agreements, bankers acceptances, commercial paper, and certificates of deposit.

**Investment Management**

All state cash accounts are managed by the SBI investment staff. As noted above, most of the assets of the cash accounts are invested through two large commingled investment pools.

|                               | Market Value<br>(Millions) | Period Ending 6/30/2001 |       |       |                     |
|-------------------------------|----------------------------|-------------------------|-------|-------|---------------------|
|                               |                            | Qtr.                    | 1 Yr. | 3 Yr. | Annualized<br>5 Yr. |
| <b>Treasurer's Cash Pool*</b> | <b>\$6,586</b>             | 1.2%                    | 7.2%  | 6.1%  | 5.9%                |
| Custom Benchmark**            |                            | 1.1                     | 6.2   | 5.4   | 5.4                 |
| <b>Trust Fund Cash Pool*</b>  | <b>\$65</b>                | 1.1                     | 6.3   | 5.8   | 5.8                 |
| Custom Benchmark***           |                            | 1.0                     | 5.5   | 5.1   | 5.2                 |
| 3 month T-Bills               |                            | 1.0                     | 5.5   | 5.2   | 5.2                 |

\* Actual returns are calculated net of fees.

\*\* Beginning in January 1997, the Treasurer's Cash Pool is measured against a blended benchmark consisting of the Lehman Brother's 1 to 3 year Government Index for the first \$1.5 billion and the IBC all Taxable Money Fund Index for the balance of the portfolio. From April 1993 through December 1996, the benchmark was 75% State Street Short Term Investment Fund/25% 1-3 year Treasuries.

\*\*\* Beginning in January 1997, the Trust Fund Pool is measured against the IBC All Taxable Money Fund Index. From April 1993 through December 1996, the benchmark was 75% State Street Short Term Investment Fund/25% 1-3 year Treasuries.

**MINNESOTA STATE BOARD OF INVESTMENT**

**Composition of State Investment Portfolios By Type of Investment**

Market Value June 30, 2001 (in Thousands)

|                                   | Cash and                 |                     | Bonds                        |                 | Stocks                       |          | External                    |                             | Alternative Assets         | Total |
|-----------------------------------|--------------------------|---------------------|------------------------------|-----------------|------------------------------|----------|-----------------------------|-----------------------------|----------------------------|-------|
|                                   | Short term Securities    | Bonds Internal      | Bonds External               | Stocks Internal | Stocks External              | Int'l    |                             |                             |                            |       |
| <b>BASIC RETIREMENT FUNDS:</b>    |                          |                     |                              |                 |                              |          |                             |                             |                            |       |
| Teachers Retirement Fund          | 66,133<br>0.94%          | 0                   | 1,700,388<br>24.11%          | 0               | 3,370,271<br>47.78%          | 0        | 968,796<br>13.73%           | 948,239<br>13.44%           | 7,053,827<br>100%          |       |
| Public Employees Retirement Fund  | 44,388<br>0.99%          | 0                   | 1,086,230<br>24.27%          | 0               | 2,145,138<br>47.93%          | 0        | 627,142<br>14.01%           | 573,060<br>12.80%           | 4,475,958<br>100%          |       |
| State Employees Retirement Fund   | 33,979<br>0.82%          | 0                   | 1,013,609<br>24.31%          | 0               | 2,001,685<br>48.01%          | 0        | 585,299<br>14.04%           | 534,337<br>12.82%           | 4,168,909<br>100%          |       |
| Public Employees Police & Fire    | 19,053<br>0.82%          | 81<br>0.00%         | 563,337<br>24.27%            | 0               | 1,113,486<br>47.96%          | 0        | 324,436<br>13.98%           | 301,217<br>12.97%           | 2,321,610<br>100%          |       |
| Highway Patrol Retirement Fund    | 2,018<br>0.82%           | 0                   | 59,717<br>24.29%             | 0               | 117,961<br>47.98%            | 0        | 34,410<br>13.99%            | 31,771<br>12.92%            | 245,877<br>100%            |       |
| Judges Retirement Fund            | 4197<br>14.93%           | 0                   | 5,861<br>20.85%              | 0               | 11,575<br>41.18%             | 0        | 3,385<br>12.04%             | 3,090<br>11.00%             | 28,108<br>100%             |       |
| Correctional Employees Retirement | 2,096<br>0.81%           | 0                   | 62,722<br>24.31%             | 0               | 123,864<br>48.02%            | 0        | 36,218<br>14.04%            | 33,069<br>12.82%            | 257,969<br>100%            |       |
| Public Employees Correctional     | 3,359<br>15.03%          | 0                   | 4,653<br>20.82%              | 0               | 9,189<br>41.12%              | 0        | 2,687<br>12.03%             | 2,458<br>11.00%             | 22,346<br>100%             |       |
| <b>TOTAL BASIC FUNDS</b>          | <b>175,223<br/>0.94%</b> | <b>81<br/>0.00%</b> | <b>4,496,517<br/>24.21%</b>  | <b>0</b>        | <b>8,893,169<br/>47.88%</b>  | <b>0</b> | <b>2,582,373<br/>13.90%</b> | <b>2,427,241<br/>13.07%</b> | <b>18,574,604<br/>100%</b> |       |
| <b>POST RETIREMENT FUND</b>       | <b>198,336<br/>1.02%</b> | <b>0</b>            | <b>5,576,686<br/>28.75%</b>  | <b>0</b>        | <b>10,205,765<br/>52.62%</b> | <b>0</b> | <b>2,760,224<br/>14.23%</b> | <b>655,425<br/>3.38%</b>    | <b>19,396,436<br/>100%</b> |       |
| <b>TOTAL BASIC AND POST</b>       | <b>373,559<br/>0.98%</b> | <b>81<br/>0.00%</b> | <b>10,073,203<br/>26.53%</b> | <b>0</b>        | <b>19,098,934<br/>50.30%</b> | <b>0</b> | <b>5,342,597<br/>14.07%</b> | <b>3,082,666<br/>8.12%</b>  | <b>37,971,040<br/>100%</b> |       |

Cash and  
Short term  
Securities

**MINNESOTA SUPPLEMENTAL FUNDS:**

|                             | Bonds<br>Internal | Bonds<br>External  | Stocks<br>Internal | Stocks<br>External | External<br>Int'l | Alternative<br>Assets | Total           |
|-----------------------------|-------------------|--------------------|--------------------|--------------------|-------------------|-----------------------|-----------------|
| Income Share Account        | 198,540<br>33.96% | 0                  | 0                  | 361,408<br>61.80%  | 0                 | 0                     | 584,764<br>100% |
| Growth Share Account        | 0                 | 0                  | 0                  | 264,402<br>100.00% | 0                 | 0                     | 264,402<br>100% |
| Money Market Account        | 26,610<br>100.00% | 0                  | 0                  | 0                  | 0                 | 0                     | 26,610<br>100%  |
| Common Stock Index          | 0                 | 0                  | 0                  | 363,089<br>100.00% | 0                 | 0                     | 363,089<br>100% |
| Bond Market Account         | 0                 | 132,476<br>100.00% | 0                  | 0                  | 0                 | 0                     | 132,476<br>100% |
| International Share Account | 0                 | 0                  | 0                  | 0                  | 39,802<br>100.00% | 0                     | 39,802<br>100%  |
| Fixed Interest Account      | 6,798<br>7.58%    | 82,844<br>92.42%   | 0                  | 0                  | 0                 | 0                     | 89,642<br>100%  |
| Money Market Deferred Comp  | 66,763<br>100.00% | 0                  | 0                  | 0                  | 0                 | 0                     | 66,763<br>100%  |

**TOTAL SUPPLEMENTAL FUNDS**

|  |         |         |       |         |        |   |           |
|--|---------|---------|-------|---------|--------|---|-----------|
|  | 198,540 | 215,320 | 0     | 988,899 | 39,802 | 0 | 1,567,548 |
|  | 12.66%  | 13.74%  | 0.00% | 63.09%  | 2.54%  | 0 | 100%      |

**TOTAL RETIREMENT FUNDS**

|  |         |            |       |            |           |           |            |
|--|---------|------------|-------|------------|-----------|-----------|------------|
|  | 198,621 | 10,288,523 | 0     | 20,087,833 | 5,382,399 | 3,082,666 | 39,538,588 |
|  | 0.50%   | 26.02%     | 0.00% | 50.81%     | 13.61%    | 7.80%     | 100%       |

|                             | Cash and                 |                    | Bond<br>Internal     | Bond<br>External  | Stock<br>Internal    | Stock<br>External   | External<br>Int'l  | Alternative<br>Assets | Total             |
|-----------------------------|--------------------------|--------------------|----------------------|-------------------|----------------------|---------------------|--------------------|-----------------------|-------------------|
|                             | Short Term<br>Securities |                    |                      |                   |                      |                     |                    |                       |                   |
| ASSIGNED RISK PLAN          | 21,047<br>6.68%          | 234,058<br>74.33%  | 0                    | 0                 | 0                    | 59,805<br>18.99%    | 0                  | 0                     | 314,910<br>100%   |
| ENVIRONMENTAL FUND          | 1,942<br>0.65%           | 85,390<br>28.50%   | 0                    | 212,322<br>70.85% | 0                    | 0                   | 0                  | 0                     | 299,654<br>100%   |
| PERMANENT SCHOOL FUND       | 8,832<br>1.61%           | 259,481<br>47.23%  | 0                    | 281,037<br>51.16% | 0                    | 0                   | 0                  | 0                     | 549,350<br>100%   |
| TOBACCO SETTLEMENT POOL     | 2,781<br>0.32%           | 429,634<br>49.16%  | 0                    | 441,469<br>50.52% | 0                    | 0                   | 0                  | 0                     | 873,884<br>100%   |
| CLOSED LANDFILL INVESTMENT  | 10<br>0.11%              | 0                  | 0                    | 9,016<br>99.89%   | 0                    | 0                   | 0                  | 0                     | 9,026<br>100%     |
| TREASURERS CASH             | 6,471,359<br>100.00%     | 0                  | 0                    | 0                 | 0                    | 0                   | 0                  | 0                     | 6,471,359<br>100% |
| HOUSING FINANCE AGENCY      | 76,752<br>26.61%         | 211,726<br>73.39%  | 0                    | 0                 | 0                    | 0                   | 0                  | 0                     | 288,478<br>100%   |
| MINNESOTA DEBT SERVICE FUND | 58,891<br>26.97%         | 159,441<br>73.03%  | 0                    | 0                 | 0                    | 0                   | 0                  | 0                     | 218,332<br>100%   |
| MISCELLANEOUS ACCOUNTS      | 109,428<br>30.46%        | 218,775<br>60.91%  | 0                    | 31,006<br>8.63%   | 0                    | 0                   | 0                  | 0                     | 359,209<br>100%   |
| GRAND TOTAL                 | 7,249,588<br>14.82%      | 1,797,126<br>3.68% | 10,288,523<br>21.03% | 974,850<br>1.99%  | 20,147,638<br>41.18% | 5,382,399<br>11.00% | 3,082,666<br>6.30% | 48,922,790<br>100%    |                   |

# **Tab B**



## **EXECUTIVE DIRECTOR'S ADMINISTRATIVE REPORT**

**DATE:** August 28, 2001

**TO:** Members, State Board of Investment

**FROM:** Howard Bicker

### **1. Reports on Budget and Travel**

A report on the SBI's administrative budget for the period ending July 31, 2001 is included as **Attachment A**.

A report on travel for the period from May 16, 2001 - August 15, 2001 is included as **Attachment B**.

### **2. Litigation Update**

The SBI is involved in class action and securities litigation suits. SBI legal counsel will give the Board a verbal update on the status of the litigation at the Board meeting on September 5, 2001.

### **3. Update on Tobacco Information**

The resolution adopted by the Board at its September 2, 1998 meeting required active managers to divest by September 2001 holdings in stock of companies that derive at least fifteen percent of revenues from tobacco products

From April 1, 2001 to June 30, 2001 shares in the SBI active stock portfolios decreased from 0.2 million shares to zero. The market value of these holdings decreased from approximately \$5.1 million to zero. Tables showing the holdings for the SBI active and semi-passive managers are in **Attachment C**.

**ATTACHMENT A**

**STATE BOARD OF INVESTMENT  
FISCAL YEAR 2001 ADMINISTRATIVE BUDGET REPORT  
GENERAL FUND APPROPRIATION  
FISCAL YEAR TO DATE THROUGH JULY 31, 2001**

| <b>ITEM</b>                     | <b>FISCAL YEAR<br/>2001<br/>BUDGET</b> | <b>FISCAL YEAR<br/>2001<br/>EXPENDITURES</b> |
|---------------------------------|--|--|
| <b>PERSONAL SERVICES</b>        |  |  |
| FULL TIME EMPLOYEES             | \$ 1,884,000                           | \$ 1,822,180                                 |
| SEVERENCE PAYOFF                | 20,000                                 | 42,025                                       |
| WORKERS COMPENSATION INSURANCE  | 1,000                                  | 833  |
| MISCELLANEOUS PAYROLL           | 1,000                                  | 161  |
| <b>SUBTOTAL</b>                 | <b>\$ 1,906,000</b>                    | <b>\$ 1,865,199</b>                          |
| <b>STATE OPERATIONS</b>         |  |  |
| RENTS & LEASES                  | 130,000                                | 132,636                                      |
| REPAIRS/ALTERATIONS/MAINTENANCE | 30,000                                 | 24,280                                       |
| PRINTING & BINDING              | 20,000                                 | 14,164                                       |
| PROFESSIONAL/TECHNICAL SERVICES | 35,000                                 | 8,659  |
| COMPUTER SYSTEMS SERVICES       | 0                                      | 12,918                                       |
| COMMUNICATIONS                  | 30,000                                 | 25,989                                       |
| TRAVEL, IN-STATE                | 3,000                                  | 455  |
| TRAVEL, OUT-STATE               | 65,000                                 | 57,390                                       |
| SUPPLIES                        | 50,000                                 | 56,708                                       |
| EQUIPMENT                       | 50,000                                 | 84,288                                       |
| EMPLOYEE DEVELOPMENT            | 15,000                                 | 18,537                                       |
| OTHER OPERATING COSTS           | 42,000                                 | 7,845  |
| <b>SUBTOTAL</b>                 | <b>\$ 470,000</b>                      | <b>\$ 443,869</b>                            |
| <b>TOTAL GENERAL FUND</b>       | <b>\$ 2,376,000</b>                    | <b>\$ 2,309,068</b>                          |

**ATTACHMENT B**

**STATE BOARD OF INVESTMENT**

**Travel Summary by Date  
SBI Travel May 16, 2001 – August 15, 2001**

| <b><u>Purpose</u></b>  | <b><u>Name(s)</u></b>               | <b><u>Destination<br/>and Date</u></b>  | <b><u>Total Cost</u></b> |
|--|-------------------------------------|---|--------------------------|
| <b>Manager Monitoring<br/>Domestic Equity Managers:<br/>Brinson Partners, Lincoln Capital<br/>Mgmt.<br/>Manager Monitoring<br/>International Manager:<br/>Zurich Scudder Investments<br/>Consultant:<br/>Richards &amp; Tierney</b>  | L. Buermann<br>J. Matz              | Chicago, IL<br>5/21-5/23                | \$2,540.26               |
| <b>Manager Monitoring<br/>Deferred Compensation Plan<br/>Managers:<br/>Fidelity Diversified International,<br/>T. Rowe Price Small Cap Stock<br/>Manager Search<br/>Deferred Compensation Plan<br/>Managers:<br/>Fidelity Asset Manager,<br/>Legg Mason Value Trust,<br/>Miller Anderson &amp; Sherrerd,<br/>T. Rowe Price International,<br/>Vanguard</b> | J. Heidelberg<br>T. Brusehave-Derby | Boston, MA<br>Baltimore, MD<br>5/30-6/1 | \$3,117.53               |
| <b>Conference:<br/>National Association of State<br/>Investment Professionals<br/>(NASIP)</b>  | L. Buermann<br>M. Menssen           | Albany, NY<br>6/10-6/12                 | \$1,507.20               |

| <u>Purpose</u>   | <u>Name(s)</u> | <u>Destination and Date</u>                    | <u>Total Cost</u> |
|--|----------------|--|-------------------|
| <b>Manager Monitoring<br/>Deferred Compensation Plan<br/>Manager:</b><br>Dodge & Cox<br><b>Manager Search<br/>Deferred Compensation Plan<br/>Manager:</b><br>Columbia Mgmt.<br><b>Conference:</b><br>Changing Markets and Changing<br>Demographics: The Implications<br>for Institutional Investing<br>sponsored by: Institute For<br>Fiduciary Education  | J. Heidelberg  | San Francisco, CA<br>Portland, OR<br>6/24-6/28 | \$1,647.32        |
| <b>Conference:</b><br>2001 Legal Education Conference<br>National Association of Public<br>Pension Attorneys   | C. Eller       | San Diego, CA<br>6/26-6/29                     | \$595.00          |
| <b>Manager Monitoring<br/>Emerging Markets Manager:</b><br>Capital International, Inc.<br><b>Manager Monitoring<br/>Fixed Income Manager:</b><br>Morgan Stanley Dean Witter<br>Investment Mgmt.  | H. Bicker      | Philadelphia, PA<br>6/27-6/28                  | \$692.00          |
| <b>Manager Monitoring<br/>Fixed Income Manager:</b><br>Western Asset Mgmt.<br><b>Manager Monitoring<br/>Alternative Investment Managers:</b><br>Crescendo Ventures, KKR,<br>Warburg Pincus<br><b>Manager Monitoring<br/>International Emerging Markets<br/>Managers:</b><br>Alliance Capital Mgmt.,<br>Capital International<br><b>Manager Monitoring<br/>International Managers:</b><br>American Express Asset Mgmt.<br>International, Brinson Partners, Inc.,<br>INVESCO, Marathon Asset Mgmt.,<br>T. Rowe Price International<br><b>Manager Search<br/>International Manager:</b><br>Diageo Pension Trust | H. Bicker      | London, England<br>7/6-7/11                    | \$3,622.80        |

| <b><u>Purpose</u></b>   | <b><u>Name(s)</u></b>  | <b><u>Destination and Date</u></b> | <b><u>Total Cost</u></b> |
|---|------------------------|------------------------------------|--------------------------|
| <b>Conference:</b><br>Private Equity Summit sponsored<br>by: Opal Financial Group   | J. Griebenow           | Big Sky, MT<br>7/8-7/11            | \$681.81                 |
| <b>Conference:</b><br>Risk Budgeting, Risk Management<br>& Technology sponsored by:<br>BlackRock Financial Management   | M. Menssen             | Aspen, CO<br>7/9-7/11              | \$574.50                 |
| <b>Manager Monitoring<br/>Domestic Equity Managers:</b><br>Cohen, Klingenstein & Marks,<br>Forstmann Leff, GeoCapital Corp.,<br>J.P. Morgan Investment Mgmt.,<br>Oppenheimer Capital<br><b>Manager Monitoring<br/>Domestic Equity Emerging<br/>Managers:</b><br>Artemis Investment Mgmt.,<br>New Amsterdam Partners,<br>Valenzuela Capital Partners | L. Buermann<br>J. Matz | New York, NY<br>7/16-7/20          | \$4,660.65               |

**ATTACHMENT C**

**SBI Active Stock Holdings  
Tobacco Companies Identified by the IRRC  
that derive at least fifteen percent of revenue from tobacco products  
March 31, 2001**

*Domestic Common Stocks and American Depository Receipts (ADR's)*

| <b>Company</b>           | <b>Percent<br/>Revenue<br/>from<br/>Tobacco<br/>in 1997</b> | <b>SBI<br/>Shares<br/>3/31/01</b> | <b>SBI<br/>Cost<br/>Value<br/>3/31/01</b> | <b>SBI<br/>Market<br/>Value<br/>3/31/01</b> |
|--------------------------|---|-----------------------------------|---|---|
| Philip Morris Cos., Inc. | 46  | 88,200                            | 2,556,646                                 | 4,185,090                                   |
| <b>Subtotal</b>          |   | <b>88,200</b>                     | <b>\$2,556,646</b>                        | <b>\$4,185,090</b>                          |

*International Stocks*

| <b>Company</b>            | <b>Percent<br/>Revenue<br/>from<br/>Tobacco<br/>in 1997</b> | <b>SBI<br/>Shares<br/>3/31/01</b> | <b>SBI<br/>Cost<br/>Value<br/>3/31/01</b> | <b>SBI<br/>Market<br/>Value<br/>3/31/01</b> |
|---------------------------|---|-----------------------------------|---|---|
| British American Tobacco  | 100   | 100,000                           | 954,471                                   | 927,659                                     |
| <b>Subtotal</b>           | <b>100</b>  | <b>100,000</b>                    | <b>954,471</b>                            | <b>927,659</b>                              |
| <b>Total SBI Holdings</b> |   | <b>188,200</b>                    | <b>\$3,511,117</b>                        | <b>\$5,112,749</b>                          |

Sources: The publication, "The Tobacco Industry," Eighth Edition, 1998, by the Investor Responsibility Research Center (IRRC), Washington D.C. is the source for the tobacco revenue information. SBI holdings data are from SBI bank records.

**SBI Active Stock Holdings  
Tobacco Companies Identified by the IRRC  
that derive at least fifteen percent of revenue from tobacco products  
June 30, 2001**

*Domestic Common Stocks and American Depository Receipts (ADR's)*

| Company         | Percent<br>Revenue<br>from<br>Tobacco<br>in 1997 | SBI<br>Shares<br>6/30/01 | SBI<br>Cost<br>Value<br>6/30/01 | SBI<br>Market<br>Value<br>6/30/01 |
|-----------------|--|--------------------------|---------------------------------|-----------------------------------|
| N/A             |  | 0                        | 0                               | 0                                 |
| <b>Subtotal</b> |  | <b>0</b>                 | <b>0</b>                        | <b>0</b>                          |

*International Stocks*

| Company                   | Percent<br>Revenue<br>from<br>Tobacco<br>in 1997 | SBI<br>Shares<br>12/31/00 | SBI<br>Cost<br>Value<br>12/31/00 | SBI<br>Market<br>Value<br>12/31/00 |
|---------------------------|--|---------------------------|----------------------------------|------------------------------------|
| N/A                       |  | 0                         | 0                                | 0                                  |
| <b>Subtotal</b>           |  | <b>0</b>                  | <b>0</b>                         | <b>0</b>                           |
| <b>Total SBI Holdings</b> |  | <b>0</b>                  | <b>0</b>                         | <b>0</b>                           |

Sources: The publication, "The Tobacco Industry," Eighth Edition, 1998, by the Investor Responsibility Research Center (IRRC), Washington D.C. is the source for the tobacco revenue information. SBI holdings data are from SBI bank records.

# Tab C



## **COMMITTEE REPORT**

---

**DATE:** August 28, 2001

**TO:** Members, State Board of Investment

**FROM:** **Consultant Review Committee**

The SBI retains consultants to provide independent advice to Board members and technical assistance to SBI staff on a variety of issues related to management of the assets under the SBI's control. Consultants are selected through a periodic Request for Proposal (RFP) process with review and recommendation by a Consultant Review Committee.

The members of the Consultant Review Committee are:

|                     |                                     |
|---------------------|-------------------------------------|
| Peter Sausen        | Governor's Representative           |
| Christie Eller      | Attorney General's Representative   |
| Jake Manahan        | Treasurer's Representative          |
| Jennifer Mohlenhoff | Auditor's Representative            |
| Bob Schroeder       | Secretary of State's Representative |
| Gary Austin         | IAC Representative                  |
| Doug Gorence        | IAC Representative                  |

### **Review Process**

The Committee developed the RFP and criteria for evaluating responses. The range of task included in the RFP was very broad and consultants were encouraged to respond to any area of the RFP in which they have special expertise. The RFP stated that more than one consultant may be required to fulfill all the proposed duties. A copy of the RFP is included beginning on **page 5**.

The RFP was announced in the State Register on June 18, 2001 and sent to 16 firms. Four (4) firms responded by the July 13, 2001 deadline:

Dahab Associates  
Mercer Consulting  
Pension Consulting Alliance  
Richards & Tierney, Inc.

All firms responded to all sections of the RFP and submitted total fee bids. Additionally, Mercer Consulting and Pension Consulting Alliance submitted fee bids for specified services.

After reviewing the services that the SBI requires from an investment management consultant, the Committee determined that continuing to have the services of a general consultant and a consultant for special projects is desirable.

The Committee concluded that the general consultant would provide a broad range of consulting and analytical services. The special projects consultant would address specific needs, as necessary. It is envisioned that the special projects consultant may be called upon to assist with assignments such as an asset allocation study, review of custodial services, or other project that may be required of the Board.

### **Conclusions**

After reviewing the strengths of each responder in relation to the above needs, the Committee recommends the following:

- **Richards & Tierney, Inc. (R&T)** should be retained as the SBI's general consultant. R&T can provide general consulting on all asset classes and offer access to a range of sophisticated analytical tools that will assist the SBI in the on-going development and evaluation of its investment programs.
- **Pension Consulting Alliance (PCA)** should be retained as the SBI's special projects consultant. Through the expertise of its managing directors and its supplementary network of consulting specialists, the PCA is well positioned to respond to a variety of tasks as specific needs arise.

**Richards & Tierney** has served as the SBI's primary consultant since 1986. The firm was founded in 1984 and is wholly owned by five principles. The firm is located in Chicago, IL and currently has 24 pension fund clients.

The project team assigned to the SBI's account would be:

- Ann Posey, Principal (lead)
- Tom Richards, Principal (back up)
- 14 other professionals would perform work on the account relationship

Pension Consulting Alliance was founded in 1988 and is owned by two managing directors, Allan Emkin and Nori Gerardo Lietz. The firm's primary offices are in Encino, CA. PCA is a boutique pension consulting firm which contracts with specialized firms in several disciplines to provide technical research and databases. PCA focuses on consulting for large public plans. The firm has 27 clients, many of whom utilize PCA for work on specific asset classes. PCA has worked with the SBI since 1992.

Allan Emkin, Managing Director, would serve as the SBI's contact for all special project work.

**RECOMMENDATION:**

**The Committee recommends that the SBI authorize the Executive Director, with assistance from SBI's legal counsel, to negotiate and execute contracts with Richards & Tierney, Inc. for general consulting services and with Pension Consulting Alliance for special projects. Both contracts should cover the five year period beginning July 1, 2002 and will be subject to the standard termination provisions required by state statute.**

## REQUEST FOR PROPOSAL (RFP)

### REGARDING THE SELECTION OF A CONSULTANT OR CONSULTANTS TO ASSIST THE MINNESOTA STATE BOARD OF INVESTMENT (SBI) IN CARRYING OUT ITS FIDUCIARY RESPONSIBILITIES.

This RFP does not obligate the SBI to complete the project and the SBI reserves the right to cancel the solicitation if the SBI considers it to be in the best interest of the SBI.

#### I. INTRODUCTION

The Minnesota State Board of Investment (SBI) is charged with the investment of approximately \$47.4 billion for the State of Minnesota and related constituents. Of this amount, nearly \$38.3 billion represents retirement funds which the SBI invests on behalf of various State and local governmental employees.

The selected consultant(s) will report to the Board and its individual members. In carrying out its responsibilities, the consultant(s) will work closely with individual Board members and their staffs, the SBI's Executive Director and other SBI staff and members of the SBI's Investment Advisory Council.

The SBI has established performance objectives for each of the funds under its control. A brief description of each fund and its performance objectives is included as **Exhibit A**. In its efforts to meet or exceed these objectives, the SBI has sought and will continue to seek consultants' advice and recommendations in the design, development and implementation of its investment programs.

The primary advisory responsibilities of the consultant(s) selected through this RFP shall include, but are not limited to, the subjects of investment objectives and asset allocation, management structures, performance measurement and evaluation, risk management and analysis and other operational needs.

The SBI has retained the services of consulting firms since 1982. Currently, the firm of Richards & Tierney, Inc., Chicago IL serves as the SBI's primary consultant. Pension Consulting Alliance, Studio City, California serves as the SBI's consultant for special projects. The SBI has responsibility for deferred compensation investment activities. Watson Wyatt and Company of Bloomington, Minnesota has been retained as the deferred compensation consultant. This RFP does not include services for the deferred compensation program.

The SBI is issuing this RFP to comply with State law which requires all consultant contracts be rebid each five years, not out of dissatisfaction with the performance of the incumbent consultants. The SBI remains open to alternative approaches and encourages consulting organizations to respond to this RFP.

The SBI has requested a Consultant Review Committee to prepare and distribute a formal RFP to evaluate available consulting services. The Committee will review responses and will recommend one or more candidates to the SBI for approval. The SBI assumes that the process for evaluating and selecting a consultant or consultants will proceed expeditiously and will be completed by September 2001.

## **II. PURPOSE**

The SBI utilizes qualified consultants to provide independent, objective and creative input in the process of fulfilling its fiduciary responsibility.

The consultant(s) employed by the SBI through this RFP will be expected to offer analysis, advice and recommendations with respect to one or more of the following:

- Investment Policies
- Investment Management Structures
- Manager Selection
- Performance Evaluation
- Risk Management and Analysis
- Operations and Resources
- Special Projects
- On-Site Consultation and Assistance

Detailed requirements are set forth in Section V of this RFP.

## **III. CONSULTANT RELATIONSHIP**

The selected Consultant(s) will report to the Board. However, the Consultant(s) will bear the responsibility for maintaining direct communication with members of the Board and their staffs, the SBI's Executive Director and other SBI staff and members of the SBI's Investment Advisory Council.

The SBI recognizes that more than one consulting firm may be required to fulfill the duties described in Section V. The SBI's goal is to hire a consultant or consultants whose experience, whether broad-based or specialized, can best satisfy its needs.

Consultants are encouraged to respond to each of the duties cited in Section V in which they have special expertise.

#### **IV. BACKGROUND REGARDING THE SBI**

##### **A. Legal Authorization**

The SBI was created pursuant to Article XI, Section 8, of the Minnesota Constitution for the purpose of "administering and directing the investment of all state funds." Statutory provisions relating to fiduciary responsibility, portfolio composition, and the types of securities in which the SBI may legally invest are set forth in Minnesota Statutes Chapter 11A and 356A, copies of which are attached as **Exhibit B**.

##### **B. Composition**

By constitutional requirement, the SBI is composed of five (5) elected officials: Governor, State Auditor, State Treasurer, Secretary of State, and State Attorney General.

The Consultant Review Committee is composed of a designee of each member of the SBI and two (2) members of the SBI's Investment Advisory Council.

##### **C. Investments and Managers**

Currently, the SBI invests in domestic and international equities, fixed income, real estate, private equity and venture capital, resource funds (oil and gas), guaranteed investment contracts and derivative securities.

Less than 20% of the assets under the control of the SBI are managed internally. The remaining assets are managed by external money managers:

- 23 Domestic Equity (19 active, 3 semi-passive and 1 passive)
- 14 Foreign Equity (8 active, 1 passive, and 5 emerging markets)
- 9 Fixed Income (6 active and 3 semi-passive)
- 13 Real Estate
- 34 Private Equity and Venture Capital
- 5 Resource
- 1 Stable Asset/GIC
- 6 Deferred Compensation Mutual Funds

In addition, the SBI utilizes a master custodian to provide a variety of administrative and management functions.

#### **D. Staffing and Support Services**

The SBI has a staff of twenty-five (25) persons supervised by an Executive Director. This group manages the day-to-day investment responsibilities. The Executive Director reports investment developments to the SBI at its quarterly and special meetings. In order to carry out its duties effectively, the SBI staff maintains close contact with the Board members and their staffs, the State Legislature, the state-wide and local retirement systems with assets managed by the SBI, and the many firms providing various forms of investment services.

The SBI also receives investment assistance from its 17-member Investment Advisory Council (IAC), whose duties are set forth in Minnesota Statutes 11A.08. The IAC is composed of the State Commissioner of Finance, the Executive Directors of the three statewide retirement systems whose funds are invested by the SBI, a retiree representative, two active employee representatives and ten persons knowledgeable in general investment matters.

The IAC's duties are to advise the SBI on general investment policy matters and perform other advisory tasks as the SBI requests. In order to function efficiently, the IAC is organized into three separate committees: Asset Allocation, Stock and Bond Managers, and Alternative Investments. The committees consider issues of interest to the Board that fall within their specific areas of responsibility. The committees meet as needed and report to the full IAC at the IAC's quarterly meetings.

The SBI has established an Administrative Committee to oversee the Executive Director's work plan and administrative budget. The Committee is comprised of each Board member (or his/her designee) as well as the chair and vice chair of the IAC.

The Proxy Committee establishes guidelines for voting shares held by the SBI. Proxies are voted by the SBI accordingly.

At times, the SBI may establish ad hoc committees to carry out specific tasks which it may assign.

Charts illustrating the SBI's functional organizational structure and decision-making process are included as **Exhibits C and D**.

## **E. Funds Invested by the SBI**

The funds invested by the SBI are listed below, along with their March 31, 2001 market values.

|                              | Market Value<br>(Billions) |
|------------------------------|----------------------------|
| Basic Retirement Funds       | \$18.3                     |
| Post Retirement Fund         | 18.5                       |
| Supplemental Investment Fund | 1.5                        |
| Assigned Risk Plan           | 0.3                        |
| Permanent School Fund        | 0.5                        |
| Environmental Trust Fund     | 0.3                        |
| Tobacco Prevention Fund      | 0.5                        |
| Medical Education Fund       | 0.3                        |
| State Cash Accounts          | <u>7.1</u>                 |
| Total                        | \$47.3                     |

A brief description of each fund is included as **Exhibit A**.

## **V. DUTIES OF THE CONSULTANT(S)**

The SBI has established performance objectives for each of the funds under its control (See **Exhibit A**). In its efforts to meet or exceed these objectives, the SBI has sought and will continue to seek consultants' advice and recommendations in the design, development and implementation of its investment programs.

The following list of duties represents the consultant(s) primary areas of responsibility. The SBI expects the consultant(s) selected through this RFP to provide independent, objective and creative input to its decision making process.

Most of the duties outlined in this section have been addressed by the SBI in the past or are being addressed now. However, during the contract period, the consultant(s) may be required to perform any or all of the following tasks:

### **A. Investment Policies:**

1. An initial project for the consultant retained will be to prepare a comprehensive review or analysis of the investment policies established for the Basic Retirement Funds and Post Retirement Fund and recommend changes, if appropriate. The review should address investment objectives, asset allocation and management structure. Performance benchmarks or measures at each management level (total fund, asset class segment, individual manager) should be reviewed as well.



2. Conduct a similar review for other funds managed by the SBI, as requested.
3. Provide technical assistance in analyzing the investment characteristics of available asset classes and alternative asset mixes for each fund managed by the SBI.
4. Advise in the development of guidelines and procedures for rebalancing the asset mix of each fund and for evaluating the effectiveness of such procedures.
5. Assist in developing or updating a comprehensive written investment policy statement for each fund managed by the SBI.

**B. Investment Management Structures:**

1. Assist in developing an appropriate investment management structure for each fund and asset class which considers the role of passive versus active management, the range and mix of available management styles, as well as the number of managers hired.
2. Assist in developing criteria for evaluating the effectiveness of the current investment management structure for each fund and for altering the investment management structures under various market conditions.
3. Keep the SBI abreast of new developments in investment management techniques within each asset class and each fund as a whole. Analyze how these new techniques might enhance the SBI's investment program and how they might best be implemented.

**C. Manager Selection:**

1. Assist in designing and implementing manager selection processes.
2. Analyze the SBI's needs for particular managers within each asset class.
3. Assist in establishing appropriate qualitative and quantitative requirements for reviewing potential candidates.
4. Assist in screening prospective managers and recommending finalists which meet stated requirements.

#### **D. Performance Evaluation:**

1. Assist in developing of a composite index for each fund to measure total fund performance relative to its established target asset mix.
2. Analyze actual performance relative to the composite indices established for the Basic Retirement Funds, Post Retirement Fund and Combined (Basic and Post) Funds on an on-going basis.
3. Assist in analyzing the performance of other SBI funds, as requested.
4. Where appropriate, provide performance attribution for each manager in each asset class utilized in the Basic Retirement Funds and Post Retirement Fund. Provide an analysis of the individual and aggregate risk positions of the above managers on a periodic basis.
5. Assist in establishing appropriate performance benchmarks at the asset class and individual manager level in all asset classes.
6. Maintain customized benchmark portfolios for each domestic stock manager retained by the SBI.
7. Assist in evaluating manager performance and consistency relative to guidelines, standards, and desired characteristics.
8. Assist the SBI in continued implementation of performance-based fees. Currently, only domestic equity managers utilize performance-based fees.

#### **E. Risk Management and Analysis**

1. Assisting in developing and maintaining comprehensive risk measurement systems for each fund under SBI management.
2. Analyze the risk exposure of each fund under SBI management.
3. Assist the SBI to develop an agency wide risk analysis program.

#### **F. Operations and Resources:**

1. Review the Executive Director's annual work plan and recommend modifications, where appropriate.

2. Comment on the adequacy of the operational resources available to carry out the plan (e.g. budget, staffing, data processing systems).  
new technologies
3. Recommend new technologies which may be available to enhance the productivity of the operation.

**G. Special Requests:**

1. Prepare comprehensive analyses of specific issues designated by the SBI. These may include topics such as tobacco related investments, custodial relationships or data processing needs.
2. Present such analyses to the SBI and IAC when requested.

**H. On-Site Consultation and Assistance:**

1. Be available to attend all quarterly and special meetings of the SBI and the Investment Advisory Council (IAC). Generally, the IAC and SBI meet on consecutive days once each quarter.

The consultant may be called upon to comment on specific items presented to the SBI for approval, to evaluate elements of the SBI's investment management programs, to review trends in the economy and capital markets.

2. Meet with each member of the SBI or their designee on a quarterly basis, or as requested, to discuss pertinent investment management issues.
3. Meet with SBI staff, as needed, to assure timely completion of the tasks set forth in this section.

**VI. PREPARATION OF PROPOSAL**

The consultant's response to this RFP shall be organized in the following manner. **Please observe the page limits shown for each section.** Please note that consultants will be evaluated, in part, on their ability to communicate clearly and succinctly. **Brevity will be appreciated and considered in the evaluation of the RFP responses.**

**Executive Summary**

**Page Limit: One**

**Section 1: Consulting Services Provided**

**Page Limit: No more than 15**

- A statement of the services the consultant is prepared to provide the SBI in order to respond to one or more of the duties delineated in Section V of this RFP. If necessary, provide a statement of any other tasks the consultant believes must be performed to completely meet the SBI's needs.
- The consultant's approach for providing services delineated in Section V of this RFP.
- A statement of any expected tasks or contributions by the State of Minnesota (including the members of the Board, the Consultant Review Committee, the SBI staff, any other State agencies or the IAC) necessary to provide documents or other data needed by the consultant to accomplish the work plan.
- Designation of a project manager and project team for the consulting relationship.
- After reviewing the SBI's annual report, provide a statement of your firm's philosophy relating to the SBI's investment management structure, including but not limited to the concept of the use of customized benchmark portfolios.

**Section 2: Organization and Personnel**

**Page Limit: No more than 10**

- A description of the organization which includes the following information:
  - Date business commenced.
  - Ownership structure.
  - Affiliation with other firms (i.e. parent companies, brokerage firms, investment banking firms or other entities).
  - Description of the firm's financial position and sources of revenue. Include a copy of the firm's most recent audited financial statements.
  - Description of any litigation pending against the firm.
  - Number of consulting relationships gained and lost in each of the following periods:
    - January - December 1998
    - January - December 1999
    - January - December 2000
    - January - June 2001

- Number and title of professional personnel gained and lost in the same periods.
- Brief description of the firm's growth plan and capacity to undertake this consulting relationship.
- A resume or biography of each professional staff person to be assigned to this consulting relationship, outlining their qualifications, previous experience in similar tasks or engagements and the relative contribution (in person-hours) of each.

**Section 3: Computer Capability**

**Page Limit: No more than 4**

- A description of the databases, software and hardware that will be used to support the delivery of investment consultant services.
- A description regarding how the databases and software will be accessed by SBI staff. Specify the hardware necessary to accomplish such access.

**Section 4: Experience and References**

**Page Limit: No more than 7**

- A presentation of the previous experience of the consultant with similar tasks or engagements.
- A list of all pension fund clients under contract as of June 2001.
- A list of at least three references. The references must be current public or private pension fund clients and should have accounts of similar size and complexity as those described in this RFP. The references shall include the name, title, organization, address and phone number of the responder's primary contact at the client organization.

**Section 5: Fee Proposal**

**Page Limit: No more than 2**

- Proposed fees shall be stated in one of the following alternatives:
  - (1) Total fee to be charged and a list of the services to be provided.
  - (2) Individual costs related to each service the consultant proposes to provide. (All proposed fees should be all inclusive. No additional charges such as travel will be accepted).

- A statement that the fee estimate is valid for a minimum of one hundred and twenty (120) days. This period may be extended by mutual agreement between a responder and the Consultant Review Committee.

**Section 6 or Attachment: Affirmative Action Data Page**

**Page Limit: No more than 1**

- Complete the State of Minnesota Affirmative Action Data Page that appears as **Exhibit E** on page 63 of this package.

**Section 7 or Attachments: Report Formats**

**Page Limit: None Specified**

- Sample reports or reporting formats that the consultant would intend to provide the SBI on a regular basis. Provide the production schedule and the required inputs.
- List the accounting conventions used in performance calculations. Describe the firm's ability to modify/adapt these conventions.
- A list of research reports or articles prepared by the consultant for use by its clients within the last three (3) years.
- One (1) sample report or article from the above list which relates to one or more of the following topics: market analysis, asset allocation or performance evaluation.

## VII. SUBMISSION OF RESPONSE

The responder shall submit twenty (20) bound copies of its RFP response to the SBI at the following address:

Mansco Perry, III  
Assistant Executive Director  
Minnesota State Board of Investment  
590 Park Street, Suite 200  
St. Paul, MN 55103

(651) 296-3328  
minn.sbi@state.mn.us

- **No proposal received after 2:00 P.M. Central Time on July 13, 2001 will be considered.**
- **One (1) copy of the response must be unbound and signed in ink by an authorized officer of the responding firm.**
- **Copy on disk or CD readable by Microsoft Word.**
- **Each copy of the response must be sealed in a mailing envelope or package with the responder's name and address clearly written on the outside. Please identify the unbound copy on the outside of its envelope as well.**

## VIII. PROJECT TIMETABLE AND RELATED REQUIREMENTS

**RFP Issued.** June 18, 2001

**Consultants' proposals due.** July 13, 2001

**NO PROPOSALS RECEIVED AFTER 2:00 P.M. CENTRAL TIME ON 7/13/01 WILL BE CONSIDERED.**

**Proposals evaluated by the Consultant Review Committee.** July-August 2001\*

The Consultant Review Committee may require that a consultant submitting a proposal make an oral presentation to the Committee during the evaluation process. In such event, the Committee shall notify the consultant of the time and location of same.

**Consultant selected by the SBI.**

September 2001\*

**Contract completed and executed.**

July 1, 2002\*

\* Projected dates, subject to change.

## **IX. INFORMATION CONTACTS**

The SBI's exclusive agents for purposes of responding to consultants' inquiries on RFP requirements are:

**Howard Bicker**  
Executive Director

**Mansco Perry, III**  
Assistant Executive Director

Minnesota State Board of Investment  
590 Park Street, Suite 200  
St. Paul, MN 55103  
Telephone: (651) 296-3328  
minn.sbi@state.mn.us

Other persons are not authorized to discuss RFP requirements with responders before the proposal submission deadline.

The SBI shall not be bound by and responders may not rely on information regarding RFP requirements obtained from non-authorized persons.

## **X. PROPOSAL SELECTION**

### **A. Nature of Procurement.**

This procurement is undertaken by the SBI pursuant to the provisions of Chapter 16C of Minnesota Statutes, a copy of which is attached as **Exhibit F**. As such, it is not governed by strict competitive bidding requirements frequently associated with the purchase of supplies and materials by the State and selection will not be based exclusively on the concept of lowest responsible bidder. The SBI reserves the right to waive minor informalities.



Accordingly, the SBI shall select the Consultant(s) whose proposal and oral presentation, if requested, demonstrate, in SBI's sole opinion, clear capability to best fulfill the purposes of the RFP in a cost effective manner. The SBI reserves the right to accept or reject proposals, in whole or in part, and to negotiate separately as necessary to serve the best interest of the State of Minnesota.

## **B. Selection Criteria.**

The evaluation of proposals will be based on:

1. **The quality and completeness of the consultant's answer to Section V of the RFP as it relates to the prescribed duties.** The approach, methodology and techniques should be appropriately specific, logical and organized. The consultant must demonstrate the capability to gather the necessary information, develop fully supportable conclusions, and communicate findings and recommendations clearly and succinctly.
2. **The consultant's demonstrated knowledge and experience in investment consulting.** It is imperative that the consultant has been frequently and recently engaged in the field of investment consulting for large pension plan sponsors. In addition, knowledge and experience with respect to endowments, cash accounts, and insurance portfolios is desirable.
3. **The quality of staff to be assigned to fulfill this contract and available support.** The consultant must assign to this contract, in terms of numbers and quality, sufficient staff with experience in the fields of financial and investment analysis, data processing and systems support, and general pension fund management. The consultant should explain to the best of its ability to what extent back-up professional personnel are available to substitute for loss of professional personnel identified as necessary in the proposal.
4. **The quality of the data processing and analytical systems necessary to support the consulting services.** The consultant should demonstrate its ability to manage and maintain the computer software, hardware and databases referenced in its proposal. The consultant's commitment to upgrade existing systems and to introduce new applications which will enhance its ability to perform its duties also will be assessed.
5. **The consultant's demonstrated ability to communicate effectively.** The consultant's ability to effectively communicate with both technical and non-technical audiences will be evaluated.

6. **The consultant's demonstrated ability to manage the assignment effectively and assure the successful delivery of the services provided.** The plan for performing and managing the contract, including the framework within which the project team will function relative to the State, will be evaluated. The consultant should demonstrate its ability to manage and control its duties, including specification of the reporting mechanisms and inter-relationships between the consultant, the SBI and its staff, and outside vendors of the SBI.

## **XI. COST AND METHOD OF PAYMENT**

- All costs relating to the proposal shall be explained in detail.
- Payment shall be made on a pro rata quarterly basis billed in arrears.
- The SBI reserves the right to reject a consultant's proposal on the basis of cost.

## **XII. PERIOD OF CONTRACT**

The contract shall be for five (5) years commencing on or about July 1, 2002.

By Minnesota law, the contract may be canceled by the State Board of Investment, the Commissioner of Administration of the State of Minnesota, or the contractor at any time, with or without cause, upon thirty (30) day written notice to the other party.

## **XIII. PUBLIC STATUS OF PROPOSALS SUBMITTED**

Pursuant to Minnesota law, all proposals submitted in response to this RFP shall become the property of the State of Minnesota. Such proposals shall also constitute public records and shall be available for viewing and reproduction by any person.

DATE: June 18, 2001

## **EXHIBIT A**

### **SUMMARY OF FUNDS MANAGED BY THE SBI**

(Please also see the enclosed SBI Annual Report for Fiscal Year 2000. The report will give a history of the SBI and detailed facts pertaining to the current management structure.)

#### **COMBINED FUNDS**

The Combined Funds represent the assets of both active and retired public employees who participate in the defined benefit plans of the major statewide public employee retirement plans. Active employee assets reside in the Basic Retirement Funds and retiree assets are held in the Post Retirement Fund. More information on the Basic and Post Funds are presented below.

Unlike most other public and corporate pension plans, the assets of active and retired employees are separated under statute and therefore managed and accounted for separately. While the Combined Funds do not exist under statute, the Board finds it instructive to review asset mix and performance of all defined benefit pension assets under its control. This more closely parallels the structure of other public and corporate pension plan assets and therefore allows more meaningful comparison with other pension fund investors.

All assets of the Basic and Post Funds are managed externally using multiple managers.

#### **Performance Objectives**

The Board has established several long term investment objectives for the Combined Funds. Monitoring actual performance against these return objectives helps the Board to ensure that the Basic and Post Funds meet their respective long-term funding objectives:

- **Provide Real Returns.** Over a ten year period, the Combined Funds are expected to exceed inflation by 3-5 percentage points.
- **Exceed Market Returns.** Over a five year period, the Combined Funds are expected to outperform a composite of market indices weighted in a manner that reflects the asset mix of the Combined Funds.
- **Exceed Median Fund Returns.** Over a five year period, the Combined Funds are expected to outperform the return of the median fund in a representative universe of other public and corporate pension and trust funds with a balanced asset mix of stocks and bonds. The universe used by the SBI is the Master Trust portion of the Trust Universe Comparison Service (TUCS).

## BASIC RETIREMENT FUNDS (\$18.3 billion)

The Basic Retirement Funds contain the pension assets of the currently working participants in the major statewide public employee retirement plans:

| <b>Retirement System</b>    | <b>Plans</b>  |
|-----------------------------|---|
| Teachers Retirement         | Teachers Retirement Plan  |
| Public Employees Retirement | Public Employees Plan<br>Police and Fire Plan<br>Police and Fire Consolidation Plan       |
| Minnesota State Retirement  | State Employees Plan<br>Highway Patrol Plan<br>Judges Plan<br>Correctional Employees Plan |

The long term policy asset mix for the Basic Funds is:

| <b>Asset Class</b>   | <b>Allocation</b> | <b>Asset Class Target</b>                                   |
|----------------------|-------------------|---|
| Equities             | 60%               |   |
| Domestic Stocks      | 45%               | Wilshire 5000 Investable                                    |
| International Stocks | 15%               | Composite of MSCI<br>EAFE-Free and Emerging<br>Markets Free |
| Alternative Assets   | 15%               |   |
| Private equity       |                   | Composite of SBI Funds                                      |
| Real Estate          |                   | Composite of SBI Funds                                      |
| Resources            |                   | Composite of SBI Funds                                      |
| Fixed Income         | 25%               |   |
| Domestic Bonds       | 24%               | Lehman Aggregate  |
| Cash Equivalents     | 1%                | 91 Day T-Bills  |
| Total                | 100%              |   |

All assets of the Basic Funds are managed externally using multiple managers.

(References to the Wilshire 5000 Investable reflect a custom index used by the SBI as its U.S. domestic equity asset class target which is a derivative of the Wilshire 5000 Index).

## **POST RETIREMENT INVESTMENT FUND (\$18.5 billion)**

The Post Retirement Investment Fund includes the assets of retired public employees covered by the eight state-wide plans in the Basic Retirement Funds (described above) and the Legislative and Survivors Retirement Funds..

Under current statute, retirees receive an inflation based adjustment equal to 100% of inflation, up to a maximum of 2.5% specified in statute. The inflation component is granted regardless of investment performance. Retirees also receive an investment-based adjustment, provided net investment gains are above the amount needed to finance the Post Fund's actuarial assumption of 6% and the inflation adjustment.

The long term policy asset mix for the Post Fund is:

| <b>Asset Class</b>   | <b>Allocation</b> | <b>Asset Class Target</b>                                |
|----------------------|-------------------|--|
| Equities             | 65%               |  |
| Domestic Stocks      | 50%               | Wilshire 5000 Investable                                 |
| International Stocks | 15%               | Composite of MSCI-EAFE-Free<br>and Emerging Markets Free |
| Alternative Assets   | 5%                |  |
| Yield oriented       |                   | Composite of SBI Funds                                   |
| Fixed Income         | 30%               |  |
| Domestic Bonds       | 27%               | Lehman Aggregate   |
| Cash Equivalent      | 3%                | 91 Day T-Bills   |
| Total                | 100%              |  |

All assets of the Post Fund are managed externally using multiple managers.

(References to the Wilshire 5000 Investable reflect a custom index used by the SBI as its U.S. domestic equity asset class target which is a derivative of the Wilshire 5000 Index).

## **SUPPLEMENTAL INVESTMENT FUND (\$1.5 billion)**

The Supplemental Investment Fund includes the assets of the state deferred compensation plan, supplemental benefit arrangements, various retirement programs for local police and firefighters, and the unclassified employees of the state. Participants have a choice among seven separate accounts with different investment emphases designed to meet a wide range of investor needs and objectives:

| <b>Account</b>      | <b>Assets Mix</b>              | <b>Objective</b>   |
|---------------------|--------------------------------|--|
| Income Share        | Balanced - Stocks and Bonds    | Exceed Composite Index:<br>60% Wilshire 5000 Investable/<br>35% Lehman Aggregate/<br>5% 91 Day T-Bills |
| Growth Share        | All Stock - Active             | Exceed Composite Index:<br>100% Wilshire 5000 Investable   |
| Common Stock Index  | All Stock - Passive            | Track Wilshire 5000 Investable   |
| International Share | All Stock - Active and Passive | Exceed Composite Index:<br>87% - EAFE-Free/<br>13% Emerging Mkts-Free                                  |
| Bond Market         | All Bonds - Active             | Exceed Lehman Aggregate  |
| Money Market        | All Short Term Debt            | Exceed 91 Day T-Bills  |
| Guaranteed Return   | All 3 Year GIC's               | Exceed 3 year Treasury<br>Note rate at time of purchase  |

Nearly all assets in the Fund are managed externally using the same firms retained for the Basic Retirement Funds.

(References to the Wilshire 5000 Investable reflect a custom index used by the SBI as its U.S. domestic equity asset class target which is a derivative of the Wilshire 5000 Index).

## **PERMANENT SCHOOL FUND (\$0.5 billion)**

The Permanent School Fund is a trust established for the benefit of Minnesota public schools. Investment income is used to offset state school aid payments. The entire fund is managed internally.

### **Performance Objectives**

The fund is invested in a balanced portfolio of common stocks and bonds. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions. The stock segment is passively managed to track the performance of the S&P 500.

## **ENVIRONMENTAL TRUST FUND (\$0.3 billion)**

The Environmental Trust Fund was established to provide a long-term, consistent and stable source of funding for activities that protect and enhance the environment. The entire fund is managed internally.

### **Performance Objectives**

The fund is invested in a balanced portfolio of common stocks and bonds. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions. The stock segment is passively managed to track the performance of the S&P 500.

## **ASSIGNED RISK PLAN (0.3% billion)**

The Minnesota Workers Compensation Assigned Risk Plan is the insurance company of last resort for companies unable to obtain insurance coverage from private issuers. The portfolio is managed externally by two managers with one focusing on the bond segment and the other managing the equity segment.

The plan has two investment objectives: to minimize the mismatch between assets and liabilities and to provide liquidity for the payment of on-going claims and operating expenses.

### **Performance Objectives**

The Plan's assets are invested in a portfolio of bonds and common stocks. Its target asset mix and performance objective will fluctuate in response to changes in the Plan's liability stream. At present, the performance objective is to exceed a composite index weighted 20% in the S&P 500 and 80% in a customized bond index with a duration of approximately 3 years.

### **MEDICAL EDUCATION FUND (\$0.3 billion)**

The Medical Education Fund was established to distribute a portion of the 1998 tobacco litigation settlement proceeds to be used for medical education at the University of Minnesota Medical School.

### **Performance Objectives**

The fund is invested in a balanced portfolio of common stocks and bonds. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions. The stock segment is passively managed to track the performance of the S&P 500.

### **TOBACCO PREVENTION FUND (\$0.5 billion)**

The Tobacco Prevention Fund was established to distribute a portion of the 1998 tobacco litigation settlement proceeds to be used by the Commissioner of Health to fund public health initiatives.

### **Performance Objectives**

The fund is invested in a balanced portfolio of common stocks and bonds. The bond segment is actively managed to add incremental value through sector, security and yield curve decisions. The stock segment is passively managed to track the performance of the S&P 500.

### **STATE CASH ACCOUNTS (\$7.1 billion)**

These accounts represent the cash balances in more than 400 separate accounts that flow through the Minnesota State Treasury. These accounts include the Trust Fund Pool (cash balances of internally managed retirement-related accounts and the Permanent School), the Treasurer's Cash Pool (cash balances of special or dedicated accounts of State agencies and the balance of the Invested Treasurer's Cash), bond proceeds, the debt reserve transfer, and small legally restricted cash accounts. All of these accounts are managed internally.



### **Performance Objectives**

The Trust Fund Pool is measured solely against the IBC Donoghue All Taxable Money Fund Average.

The first \$500 million of the Invested Treasurer's Cash Pool is measured against the Lehman Brother's 1 to 3 year Government Index. The balance is measured against the IBC Donoghue All Taxable Money Fund Average.

# Tab D

## COMMITTEE REPORT

---

DATE: August 28, 2001

TO: Members, State Board of Investment

FROM: Deferred Compensation Review Committee

**SUBJECT: Mid-Cap Equity Option for State Deferred Compensation Plan**

At its June 2001 meeting, the Board authorized the Deferred Compensation Review Committee to evaluate the addition of a mid-cap stock mutual fund to the State Deferred Compensation Plan. The Committee met August 13 to consider the issue.

The Minnesota State Retirement System (MSRS) has requested that the SBI consider adding a mid-cap stock fund to the Plan list of investment options. The Plan's education/communication provider, National Benefits/Ochs, has reported that they have received many requests from participants to add a mid-cap equity option to the 457 Plan. Currently, the 457 Plan provides the following mutual fund options that have been in place since July 1999:

| Asset Class                             | Current Manager                    |
|---|------------------------------------|
| Large-Cap Equity-concentrated portfolio | Janus Twenty                       |
| S&P 500 Index Equity                    | Vanguard Institutional Plus        |
| Small-Cap Equity                        | T. Rowe Price Small Cap Stock      |
| Balanced                                | INVESCO Total Return               |
| Bond-core                               | Dodge & Cox Income                 |
| International Equity                    | Fidelity Diversified International |

The Committee reviewed materials prepared by staff concerning several potential mid-cap mutual fund candidates. The Committee also discussed the option of not adding an additional fund. The options considered were:

1. Dreyfus Mid-Cap Value
2. MAS Mid-Cap Value
3. One Group Mid-Cap Growth
4. T. Rowe Price Mid-Cap Growth
5. Dreyfus Mid-Cap Index
6. Vanguard Mid-Cap Index
7. Choose no mid-cap fund

After discussion, the Committee decided to recommend the MAS Mid-Cap Value Fund to the Board.

**RECOMMENDATION:**

**The Deferred Compensation Review Committee recommends that the Board authorize the Executive Director, with assistance from legal counsel, to negotiate and execute a contract to retain MAS Mid-Cap Value Fund and to work with the Executive Director of the Minnesota State Retirement System to include the Fund in the list of investment options for the State Deferred Compensation Plan.**

# **Tab E**

## COMMITTEE REPORT

---

DATE: August 28, 2001

TO: Members, State Board Investment  
Members, Investment Advisory Council

FROM: **Stock and Bond Manager Committee**

The Stock and Bond Manager Committee met on August 22, 2001 to consider the following agenda items:

- Review the manager performance for the period ending June 30, 2001.
- Update on semi-passive manager tracking error target.
- Review of Lincoln Capital Management.
- Recommendation to promote New Amsterdam Partners to the Domestic Equity Program.
- Recommendation to adopt the Lifetime Fish & Wildlife Trust Fund policy paper.

**Action is required by the SBI / IAC on the last two items.**

### INFORMATION ITEMS:

#### 1. Review of manager performance for the period ending June 30, 2001.

- *Domestic Equity Managers*

For the period ending June 30, 2001, the **Domestic Equity Manager Program** and the **current managers** out-performed the Wilshire 5000 Investable during the quarter, one and five-year time periods, but under-performed during the three-year time period.

| Time period | Total Program | Wilshire 5000 Investable | Current Mgrs. Only | Aggregate Benchmark |
|-------------|---------------|--------------------------|--------------------|---------------------|
| Quarter     | 7.7%          | 7.5%                     | 7.7%               | 7.6%                |
| 1 Year      | -15.2         | -15.8                    | -15.2              | -15.8               |
| 3 Years     | 2.7           | 3.0                      | 4.3                | 4.4                 |
| 5 Years     | 12.9          | 12.7                     | 14.5               | 13.8                |

The performance evaluation reports for the domestic equity managers start on the **blue page A-1** of this Tab.

- **Fixed Income Managers**

For the period ending June 30, 2001, the **Fixed Income Manager Program** outperformed the Lehman Aggregate for the quarter, one and five-year periods, and matched the index during the three-year time period. The **current managers** outperformed the aggregate benchmark over all time periods.

| Time period | Total Program | Lehman Aggregate |
|-------------|---------------|------------------|
| Quarter     | 0.8%          | 0.6%             |
| 1 Year      | 11.8          | 11.2             |
| 3 Years     | 6.3           | 6.3              |
| 5 Years     | 7.9           | 7.5              |

| Current Mgrs. Only | Aggregate Benchmark |
|--------------------|---------------------|
| 0.8%               | 0.6%                |
| 11.9               | 11.2                |
| 6.4                | 6.3                 |
| 7.9                | 7.5                 |

The performance evaluation reports for the fixed income managers start on the **blue page A-33** of this Tab.

- **International Equity Managers**

For the period ending June 30, 2001, the **International Equity Program** and the **equity managers** (excluding the currency overlay) outperformed the composite index over all time periods.

| Time Period | Total Program | Composite Index* |
|-------------|---------------|------------------|
| Quarter     | 0.6           | -0.5             |
| 1 Year      | -22.1         | -23.9            |
| 3 Year      | -0.2          | -0.7             |
| 5 Year      | 3.5           | 1.9              |

| Equity Mgrs. Only |
|-------------------|
| 0.6               |
| -22.1             |
| 0.0               |
| 2.8               |

\* The international benchmark is EAFE-Free plus Emerging Markets Free. The weighting of each index fluctuates with market capitalization. From 12/31/96 to 6/30/99, the benchmark was fixed at 87% EAFE-Free/13% Emerging Markets Free. On 5/1/96, the portfolio began transitioning from 100% EAFE-Free to the 12/31/96 fixed weights. Prior to 5/1/96, the benchmark was 100% EAFE-Free.

The performance evaluation reports for the international equity managers start on the **blue page A-47** of this Tab.

## 2. Update on semi-passive manager tracking error target.

The semi-passive manager component of the Domestic Equity Program has been in place since January 1995. Since then, the goal of the program has been to track the Dynamic Completeness Fund (DCF) benchmark within a range of 1.0% to 1.5%.

Typically, semi-passive managers operate in a range from 0.75% to 3.0% tracking error.

As a result of market volatility during the past 12 months, the DCF benchmark experienced higher than usual turnover. To maintain the desired tracking level to the changing DCF benchmark, the semi-passive managers were forced to trade to keep the portfolio within the stated tracking error target range. The resulting transaction costs were driven by risk control as opposed to alpha oriented bets.

Staff met with each of the semi-passive managers to discuss this issue and determined that an increase in the stated tracking error target is warranted. Staff is recommending an increase in the target range for the tracking error to 1.0% to 2.0%. While this is a moderate change, it will reduce transaction costs by allowing the semi-passive managers a slightly increased tracking error range, and it will reduce the amount of trading purely due to benchmark turnover. Additionally, the modest increase in tracking error will provide slightly better expected returns for a semi-passive portfolio.

It is Staff's intent to implement this increased tracking error target range of 1.0% to 2.0% effective October 1, 2001.

### **3. Review of Lincoln Capital Management.**

The Committee reviewed Lincoln Capital Management as a result of their recent performance and organizational developments. Lincoln has under performed their custom benchmark by 925 basis points over the past three quarters, a result of poor stock selection within the technology sector. As a large capitalization growth manager, technology has predominated Lincoln's benchmark during this recent three quarter period, ranging from 42% to 54% of total weight. Concurrently, this sector was extremely volatile and difficult to navigate. While Lincoln did underweight technology, they held significant positions in a number of technology related names. Attribution analysis shows that the aggregate performance of all non-technology sectors added 50-60 basis points of value to the portfolio in each of the last three quarters.

To address the performance issues, Lincoln restructured the investment team to broadened responsibilities and streamlined the decision-making structure. The firm also addressed compensation and ownership issues in order to retain its investment professionals, and remains strongly committed to their private ownership structure.

Staff believes that the steps Lincoln has taken will enable the firm to stabilize and focus its attention on producing favorable performance results. Dave Fowler remains our portfolio manager and the firm remains committed to their investment philosophy and process. While performance has suffered, staff has confidence that Lincoln can provide strong performance in the large cap growth area going forward, and therefore



recommends continuing the asset management relationship with Lincoln Capital Management.

#### **ACTION ITEMS:**

#### **4. Recommendation to promote New Amsterdam Partners to the Domestic Equity Program.**

New Amsterdam Partners was hired by the SBI in April 1994 as an active manager in the Emerging Manager Program. Michelle Clayman formed New Amsterdam Partners in 1987 and remains chief investment officer. The investment staff includes two portfolio managers and two research analysts. Over the past five years assets have grown from \$250 million to \$1.2 billion and the firm now has 28 clients. New Amsterdam has handled this growth very well, adding additional investment staff and resources as necessary.

New Amsterdam is a mid-cap manager that believes investment opportunities ought to be evaluated by comparing expected investment returns. Their investment style is disciplined, quantitative investment management combined with a rigorous fundamental overlay. They believe that the disciplined use of their valuation techniques, in conjunction with sound financial analysis of companies, is the key to understanding and maximizing investment returns.

New Amsterdam has outperformed their custom benchmark by over 1% annualized since 1994. New Amsterdam is a strong organization with a disciplined investment process and a demonstrated track record of adding value to their custom benchmark. Therefore, Staff believes New Amsterdam would make a good addition to the Domestic Equity Program. The Committee concurred with Staff's recommendation.

#### **RECOMMENDATION:**

**The Committee recommends that New Amsterdam Partners be transferred to the regular Domestic Equity Program from the Emerging Manager Program.**

#### **5. Recommendation to adopt the Lifetime Fish & Wildlife Trust Fund policy paper.**

The Lifetime Fish and Wildlife Trust Fund was established by the 2000 Legislature to receive the proceeds from the sale of lifetime licenses for certain hunting and fishing activities. A long-term earnings assumption of eight percent (8%) was used to establish prices for the lifetime licenses. Since the Fund has a long-term growth objective with short-term spending needs, similar to the Environmental Trust Fund, the DNR recommended a 70 percent stock and 30 percent bond allocation for the

Fund. A policy paper describing the investment objectives and asset allocation for the Lifetime Fish and Wildlife Trust Fund is included on **page 7**.

**RECOMMENDATION:**

**The Committee recommends that the Board adopt the attached policy paper concerning the Lifetime Fish and Wildlife Trust Fund.**

**DRAFT**

**LIFETIME FISH AND WILDLIFE  
TRUST FUND**

**Staff Position Paper**

**August 2001**

The State Board of Investment (SBI) is responsible for the investment management of the Lifetime Fish and Wildlife Trust Fund. The Fund is a nonretirement account that, by state law, must be invested separately from the retirement assets managed by the SBI.

This paper sets forth the statutory basis for the Fund and presents the investment objectives and rationale for an appropriate asset allocation. A letter from the Department of Natural Resources (DNR) discussing the legislative background and statutory requirements is attached as **Exhibit I**.

### **Purpose of the Fund**

The 2000 Legislature passed a bill providing for the sale of lifetime licenses for certain hunting and fishing activities. Each year DNR is to transfer from the Fund to the game and fish fund an amount equal to the amount that would otherwise have been collected from annual license fees. The SBI is to invest the funds "to secure the maximum return consistent with the maintenance of the perpetuity of the fund." In short, the Legislature created a new endowment fund with a long term return objective and a short term spending need.

### **Endowment Fund Investment Objectives**

Any endowment fund encounters certain short-term versus long-term investment trade-offs. In the short-term, there is a demand for maximum current spendable income. This short-term objective can usually best be met by holding investments in lower risk, fixed income securities. Conversely, in the long-term, there is a demand for a growing stream of real, that is inflation adjusted, spendable income. This long-term objective can usually best be met by holdings investments in higher risk equity securities. Unfortunately, the two investment objectives tend to be mutually incompatible. Maximum current spendable income achieved through fixed income investments will sharply limit long-term growth in a fund's principal and, hence, the spendable income that the fund could generate in the future. On the other hand, a growing stream of real spendable income achieved through equity investment usually results in a lower and more volatile stream of current spendable income.

An endowment fund's tolerance for risk is determined largely by the trade-off between short-term and long-term objectives. In turn, the emphasis on short-term or long-term objectives is primarily a function of the importance of the endowment fund's spendable income stream to the sponsor's total revenue. When the spendable income stream is a relatively small percentage of total revenues, the risk tolerance of the sponsor will tend to be higher than in a situation in which the fund's spendable income stream is a large percentage of the sponsor's total revenue. In the latter case, the sponsor is likely to be more cautious since a protracted period of poor investment results could have a serious impact on the various projects that the endowment fund is expected to finance.

**Investment Objective**

The Fund's investment objectives are influenced by the long term earnings assumption that the Legislature used to support the pricing of the licenses and the requirement to transfer annually from the Fund an amount equal to the amount that otherwise would have collected from annual licenses.

The earnings assumption supporting the pricing of the license is eight percent. The annual amounts to be transferred out of the Fund are currently unknown. Over time, DNR will be better able to estimate these amounts.

**Asset Allocation**

The Fund has a long term growth objective, subject to short term spending needs.

Staff supports a DNR recommendation to establish a 70 percent stock and 30 percent fixed income allocation similar to that of the Environmental Trust Fund to best meet the eight percent long term growth objective of the Fund and to produce earnings to support annual withdrawals.

**Management Structure**

It is proposed that the stock segment of the Fund be invested in the internally managed index fund designed to match the performance of the S&P 500 and the bond segment be invested in the internally managed bond fund that is actively managed to add incremental value through sector, security and yield curve decision. The bond segment uses the Lehman Aggregate Index as its performance target.

**Recommendation**

Staff recommends that the Fund be invested in a 70% stock / 28% bond / 2% cash allocation through the internally managed stock and bond pools.

## EXHIBIT I



# Minnesota Department of Natural Resources

## OFFICE OF THE COMMISSIONER

500 Lafayette Road  
St. Paul, Minnesota 55155-4037

August 17, 2001

Members of the State Board of Investment  
590 Park St., Suite 200  
St. Paul, MN 55103

Dear Board Members,

The 2000 Legislature passed a bill providing for the sale of lifetime licenses for certain hunting and fishing activities. The new lifetime licenses were available for sale to state residents beginning March 1, 2001 and will be available for sale to non-residents on March 1, 2002. Lifetime licenses can be purchased as a gift or for the purchaser. Proceeds from the sale of lifetime licenses are deposited to a new Lifetime Fish and Wildlife Trust Fund in the state treasury. Interest earnings are also credited to the trust fund.

M.S. Chapter 97A.4742, subdivision 2, states in part: "Money in the lifetime fish and wildlife trust fund shall be invested by the state investment board to secure the maximum return consistent with the maintenance of the perpetuity of the fund. The income received and accruing from investments of the fund shall be deposited in the lifetime fish and wildlife trust fund." In the six months following initial lifetime license sales, receipts deposited to the fund have earned interest as invested treasurer's cash (ITC) at an annual rate of slightly more than 4%. DNR staff has been in contact with staff from the State Board of Investment to initiate action as directed by statute for the investment and management of lifetime license funds.

On Thursday, August 9 the following people met to clarify legislative intent and to discuss approaches to managing the money in the Lifetime Fish and Wildlife Trust Fund.

Senator Pat Pariseau  
Tim Edman, Senate Research  
Kevin Voss, Senate Research  
Howard Bicker, State Board of Investment  
Jim Heidelberg, State Board of Investment  
Lyle Mueller, DNR Financial Analysis and Reporting

Senator Pariseau, as one of the primary Senate authors of the bill, stated her desire to follow a long-term investment strategy for the fund. An investment plan could be developed similar to the approach taken to investing for the Environmental and Natural Resources Trust Fund. The characteristics of the two funds are similar but not identical. The Environmental Trust Fund also has a long investment time horizon with an emphasis on long term growth verses immediate and known income earnings. Assets in the Environmental Trust Fund are allocated 70% to equities (stocks, mutual funds) and 30% to fixed income (bonds and bond funds).

An annual investment return of 8% was one of the key planning assumptions related to the lifetime license. This earnings rate, together with assumptions on life expectancy and frequency

DNR INFORMATION: 651-296-6157, 1-888-646-6367 (TTY: 651-296-5484, 1-800-657-3929) FAX: 651-296-4799

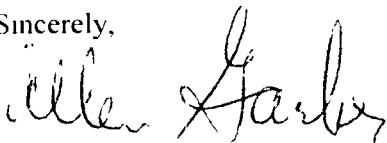


of license use, was used to determine breakeven points and to establish the price of the lifetime license. The parties involved in the planning process knew achieving this level of return meant investing in the stock market. They also knew this approach carries an element of risk and uncertainty. The participants at the August 9th meeting also acknowledged that any investment in the current stock market would likely show a decrease in value. However, an investment strategy with a long-term view must be willing to risk downturns in the market if the objective is to seek greater interest returns than possible with fixed income investments.

Following consultation with the Senate bill author, Senate research staff and State Board of Investment staff, the Department of Natural Resources recommends the implementation of a specific investment plan for the Lifetime Fish and Wildlife Trust Fund. The plan will identify the amount of available funds and allocate them as 70% equity investments and 30% fixed income instruments.

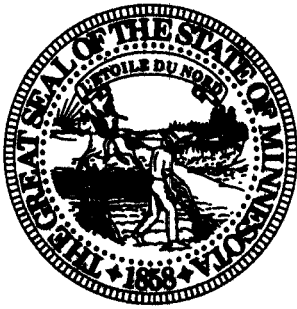
Thank you for your willingness to add this to the agenda of your September meeting. My staff is available to assist you and your staff in taking the next steps to develop an investment plan for the Lifetime Fish and Wildlife Trust Fund. Feel free to contact Peggy Adelman, Administrator of the Office of Management and Budget Services at 651/296-8889 with your requests.

Sincerely,



Allen Garber  
Commissioner, Department of Natural Resources

Cc            Senator Roger Moe  
              Senator Pat Pariseau  
              Senator Jane Krentz  
              Senator Leonard Price  
              Senator Dennis Frederickson  
              Representative Steve Sviggum  
              Representative Mark Holsten  
              Representative Larry Howes  
              Representative Dennis Ozment  
              Tim Edman, Senate Research  
              Kevin Voss, Senate Research  
              Howard Bicker, State Board of Investment  
              Jim Heidelberg, State Board of Investment



# STATE BOARD OF INVESTMENT

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## Stock Manager Evaluation Reports

Second Quarter, 2001



**COMBINED RETIREMENT FUNDS  
DOMESTIC STOCK MANAGERS  
Periods Ending June, 2001**

|                                 | Quarter  |       | 1 Year   |       | 3 Years  |       | 5 Years  |       | Since Inception (1) |       | Market Value<br>(in millions) | Pool % |
|---------------------------------|----------|-------|----------|-------|----------|-------|----------|-------|---------------------|-------|-------------------------------|--------|
|                                 | Actual % | Bmk % | Actual % | Bmk % | Actual % | Bmk % | Actual % | Bmk % | Actual %            | Bmk % |                               |        |
| <b>Active Managers</b>          |          |       |          |       |          |       |          |       |                     |       |                               |        |
| Alliance Capital                | 5.8      | 6.3   | -24.3    | -22.0 | 7.8      | 5.6   | 21.7     | 16.7  | 18.9                | 14.0  | \$1,279.08                    | 6.4%   |
| Brinson Partners                | 7.6      | 5.5   | 14.6     | -13.0 | 1.0      | 5.5   | 10.8     | 14.1  | 13.6                | 14.7  | \$688.62                      | 3.4%   |
| Cohen, Klingenstein & Marks     | 5.7      | 8.2   | -14.4    | -19.1 | 5.6      | 5.6   | 16.8     | 14.9  | 18.9                | 16.4  | \$592.09                      | 2.9%   |
| Forstmann-Leff                  | 10.2     | 9.6   | -14.4    | 14.9  | 12.5     | 13.9  | 19.6     | 16.7  | 15.3                | 13.9  | \$845.28                      | 4.2%   |
| Franklin Portfolio              | 9.6      | 7.6   | 2.9      | -1.1  | 7.0      | 6.4   | 16.7     | 14.1  | 15.6                | 14.2  | \$681.66                      | 3.4%   |
| GeoCapital                      | 7.2      | 17.1  | -29.6    | -11.1 | -0.9     | 2.9   | 6.3      | 5.2   | 12.0                | 12.9  | \$591.92                      | 2.9%   |
| Lincoln                         | 7.3      | 9.1   | -42.8    | -35.9 | -5.4     | -0.7  | 8.3      | 12.5  | 12.8                | 14.8  | \$632.62                      | 3.1%   |
| Oppenheimer                     | 6.4      | 3.9   | 12.3     | 4.2   | 7.7      | 10.1  | 17.7     | 17.8  | 18.2                | 17.1  | \$941.94                      | 4.7%   |
| <b>Emerging Managers (2)</b>    | 12.3     | 13.4  | -7.3     | -0.3  | 7.4      | 12.5  | 15.4     | 17.8  | 16.8                | 18.5  | \$919.00                      | 4.6%   |
| <b>Semi-Passive Managers</b>    |          |       |          |       |          |       |          |       |                     |       |                               |        |
| Franklin Portfolio              | 7.2      | 6.8   | -17.8    | -19.8 | -1.9     | -0.7  | 10.9     | 11.1  | 15.0                | 15.3  | \$1,922.92                    | 9.6%   |
| JP Morgan                       | 7.0      | 6.8   | -15.8    | -19.8 | 0.4      | -0.7  | 11.9     | 11.1  | 16.0                | 15.3  | \$2,084.01                    | 10.4%  |
| Barclays Global Investors       | 7.9      | 6.8   | -15.9    | -19.8 | 0.0      | -0.7  | 11.5     | 11.1  | 16.1                | 15.3  | \$2,484.31                    | 12.4%  |
| <b>Passive Manager</b>          |          |       |          |       |          |       |          |       |                     |       |                               |        |
| Barclays Global Investors       | 7.5      | 7.5   | -15.2    | -15.8 | 3.7      | 3.3   | 13.4     | 12.9  | 15.3                | 15.0  | \$6,424.28                    | 32.0%  |
| <b>Current Aggregate</b>        | 7.7      | 7.6   | -15.2    | -15.8 | 4.3      | 4.4   | 14.5     | 13.8  | 15.8                | 13.4  | \$20,087.73                   | 100.0% |
| <b>Historical Aggregate (3)</b> | 7.7      | 7.6   | -15.2    | -15.8 | 2.7      | 3.1   | 12.9     | 12.8  | 13.9                | 14.1  |                               |        |
| Wilshire 5000 Investable (4)    |          | 7.5   |          | -15.8 |          | 3.0   |          | 12.7  |                     | 14.1  |                               |        |
| Wilshire 5000                   |          | 7.5   |          | -15.3 |          | 3.5   |          | 13.1  |                     | 14.4  |                               |        |

(1) Since retention by the SBI. Time period varies for each manager.

(2) Aggregate of emerging manager group. The benchmark reflects a composite of the individual manager customized benchmarks since inception of the program on 4/1/94.

(3) Includes the performance of terminated managers.

(4) Restated to incorporate the Wilshire 5000 Investable Index beginning 7/1/99.

From 11/1/93 to 6/30/99, the target was the Wilshire 5000 as reported with no adjustments.

Prior to 11/1/93, the Wilshire 5000 was adjusted to reflect SBI mandated restrictions, which included liquor and tobacco, American Home Products and South Africa.

**ALLIANCE CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Jack Koltes**

**Assets Under Management: \$1,279,080,611**

**Investment Philosophy**

Alliance searches for companies likely to experience high rates of earnings growth, on either a cyclical or secular basis. Alliance invests in a range of medium to large growth and cyclically sensitive companies. There is no clear distinction on the part of the firm as to an emphasis on one particular type of growth company over another. However, the firm's decision-making process appears to be much more oriented toward macroeconomic considerations than is the case with most other growth managers. Accordingly, cyclical earnings prospects, rather than secular, appear to play a larger role in terms of stock selection. Alliance is not an active market timer, rarely raising cash above minimal levels.

**Staff Comments**

Staff visited Alliance at their Minneapolis office in July to review our portfolio and the firm's investment philosophy and process. The firm slightly underperformed over the quarter and past year. Alliance is positioning the portfolio cautiously, with an underweight in technology in favor of healthcare, financial, and consumer staples stocks. Performance relative to the benchmark over time has been good due to strong stock selection.

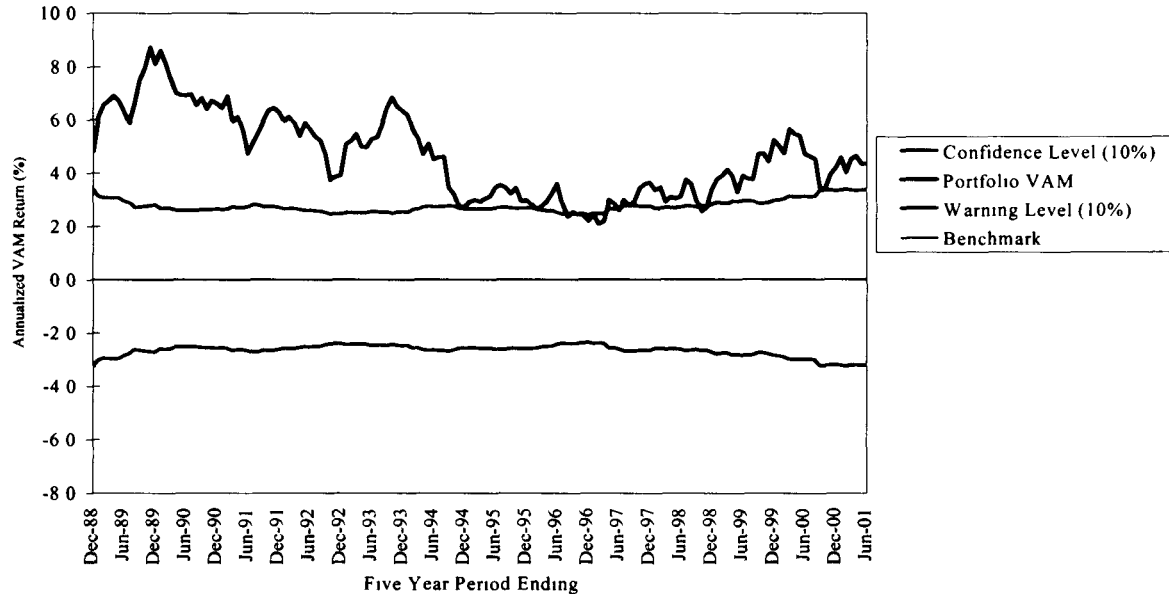
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 5.8%          | 6.3%             |
| Last 1 year               | -24.3         | -22.0            |
| Last 2 years              | -3.4          | -5.1             |
| Last 3 years              | 7.8           | 5.6              |
| Last 4 years              | 17.2          | 12.5             |
| Last 5 years              | 21.7          | 16.7             |
| Since Inception<br>(1/84) | 18.9          | 14.0             |

**Recommendation**

No action required.

**ALLIANCE CAPITAL MANAGEMENT**  
**Rolling Five Year VAM**



**BRINSON PARTNERS**  
**Periods Ending June, 2001**

**Portfolio Manager: John Leonard**

**Assets Under Management: \$688,618,971**

**Investment Philosophy**

Brinson Partners uses a relative value approach to equity investing. They believe that the market price will ultimately reflect the present value of the cash flows the security will generate for the investor. They focus on a bottom-up stock selection process to provide insight into finding opportunistic investments. Brinson uses their own discounted free cash flow model as their primary analytical tool for estimating the intrinsic value of a company.

**Staff Comments**

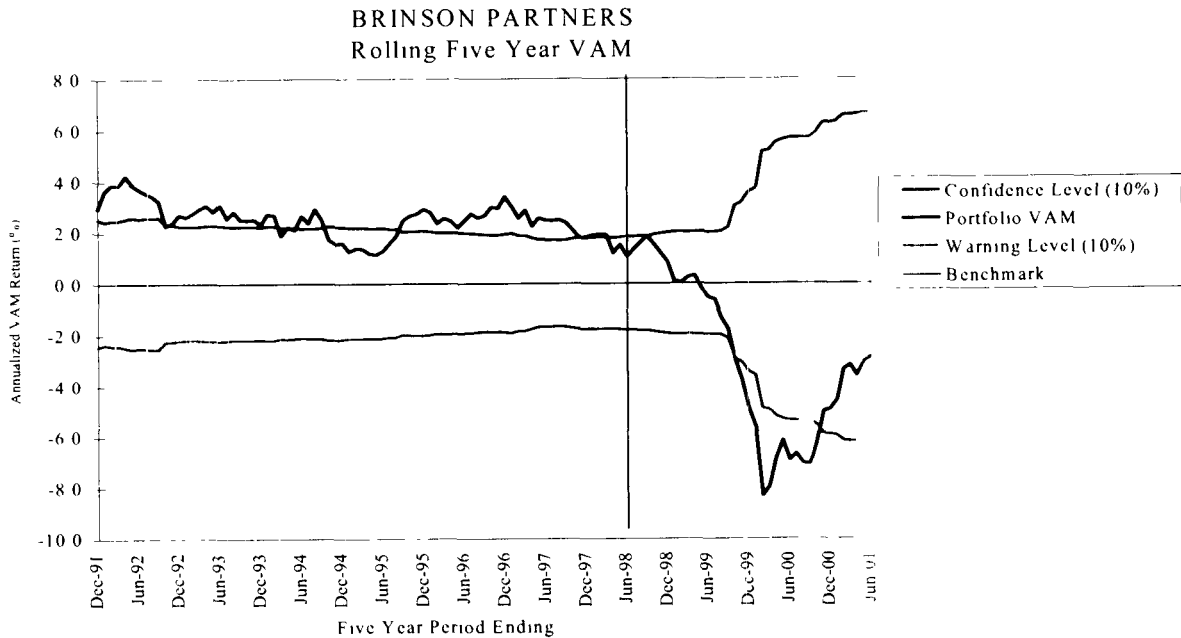
Staff visited Brinson in their Chicago office in May to review our portfolio and the firm's investment philosophy and process. Brinson beat their benchmark by a wide margin over the last year due to strong stock selection. Lower than benchmark weightings in the technology, internet, and telecommunications sectors also added value over the past year.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 7.6%          | 5.5%             |
| Last 1 year               | 14.6          | -13.0            |
| Last 2 years              | -4.8          | -0.9             |
| Last 3 years              | 1.0           | 5.5              |
| Last 4 years              | 5.9           | 10.7             |
| Last 5 years              | 10.8          | 14.1             |
| Since Inception<br>(7/93) | 13.6          | 14.7             |

**Recommendation**

No action required.



**COHEN KLINGENSTEIN & MARKS INCORPORATED**  
**Periods Ending June, 2001**

**Portfolio Manager: George Cohen**

**Assets Under Management: \$592,086,830**

**Investment Philosophy**

Cohen Klingenstein & Marks Inc. (CKM) seeks to outperform the market by focusing on two variables: 1) economic cycles; and 2) security valuation. Within economic cycles, they believe that stocks exhibit predictable patterns that reflect changing expectations on corporate profits and interest rates. Similarly, they believe that stock prices normally reflect earnings expectations. CKM exploits short run inefficiencies through an unbiased process that relates the price of a stock to the consensus earnings expectations.

**Staff Comments**

Staff visited CKM at their New York office in July to review our portfolio and the firm's investment philosophy and process. CKM underperformed during the quarter as a result of negative security selection in technology where they overweighted telecommunications stocks. However, CKM has posted strong relative performance over the past year and longer time periods.

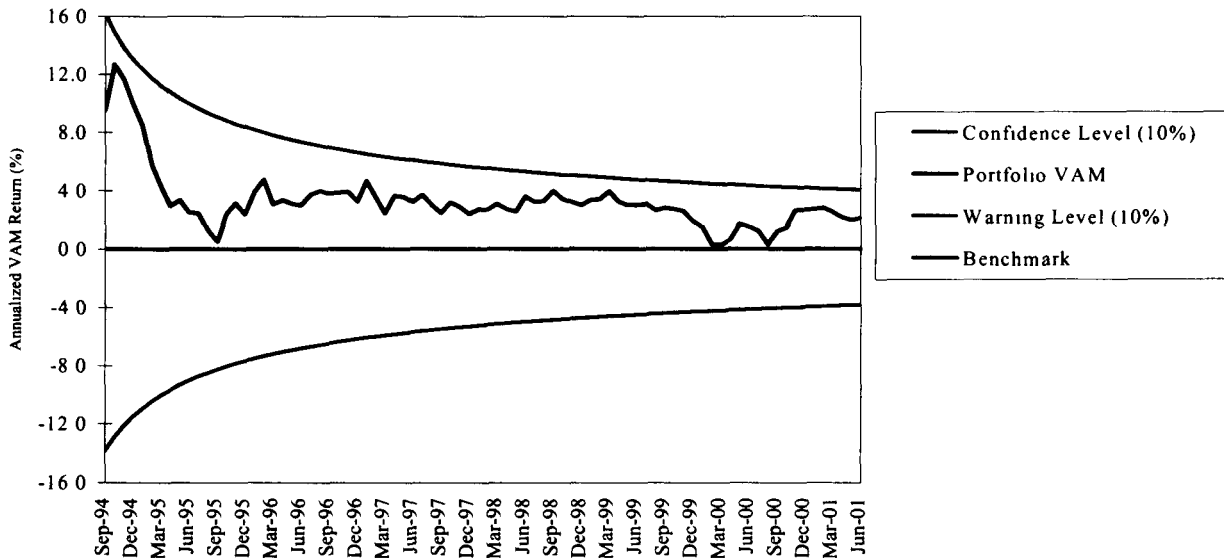
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 5.7%          | 8.2%             |
| Last 1 Year               | -14.4         | -19.1            |
| Last 2 Years              | -3.4          | -3.2             |
| Last 3 Years              | 5.6           | 5.6              |
| Last 4 Years              | 12.1          | 10.8             |
| Last 5 Years              | 16.8          | 14.9             |
| Since Inception<br>(4/94) | 18.9          | 16.4             |

**Recommendation**

No action required.

**COHEN KLINGENSTEIN & MARKS**  
**Cumulative Tracking**



**FORSTMANN-LEFF ASSOCIATES**  
**Periods Ending June, 2001**

**Portfolio Manager: Bill Harnisch**

**Assets Under Management: \$845,283,536**

**Investment Philosophy**

Forstmann-Leff is a classic example of a "rotational" manager. The firm focuses initially on sector weighting decisions. Based upon its macroeconomic outlook, the firm will move aggressively into and out of equity sectors over the course of a market cycle. The firm tends to purchase liquid, medium to large capitalization stocks.

**Staff Comments**

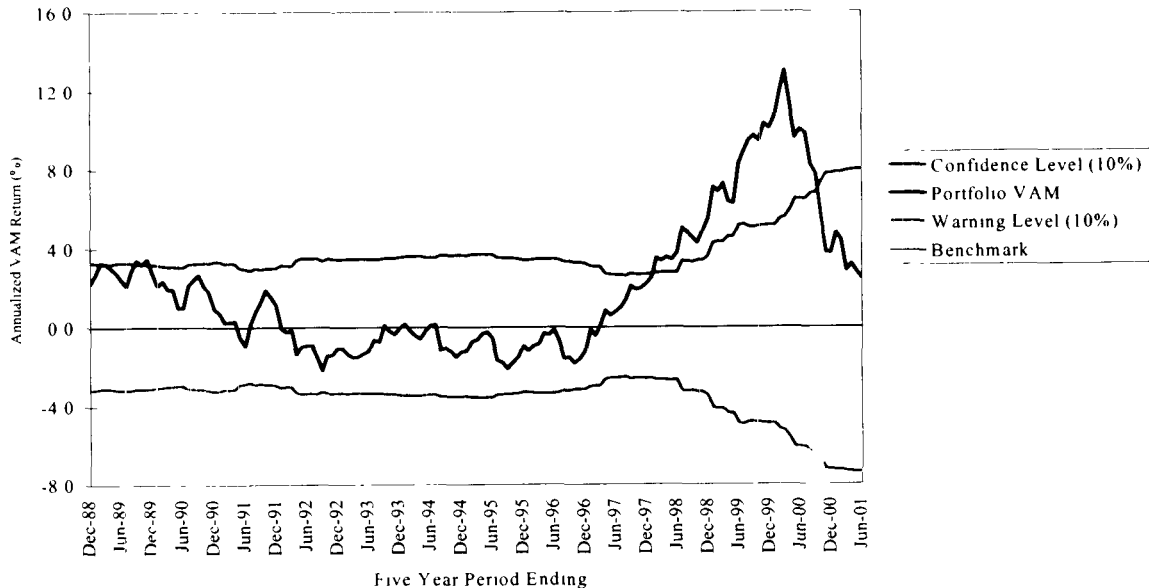
Staff visited Forstmann at their New York office in July to review our portfolio and the firm's investment philosophy and process. Forstmann underperformed over the last year primarily due to a large position in Best Buy, as the company adjusted earnings estimates downward in the last half of 2000. Holdings in Compaq and Dell also hurt performance due to a 50% price decline during the year.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |                    |
|---------------------------|---------------|------------------|--------------------|
| Last Quarter              | 10.2%         | 9.6%             | No action required |
| Last 1 year               | -14.4         | 14.9             |                    |
| Last 2 years              | -1.7          | 12.8             |                    |
| Last 3 years              | 12.5          | 13.9             |                    |
| Last 4 years              | 17.1          | 14.3             |                    |
| Last 5 years              | 19.6          | 16.7             |                    |
| Since Inception<br>(1/84) | 15.3          | 13.9             |                    |

**Recommendation**

**FORSTMANN-LEFF ASSOCIATES**  
**Rolling Five Year VAM**



**FRANKLIN PORTFOLIO ASSOCIATES**  
**Periods Ending June, 2001**

**Portfolio Manager: John Cone**

**Assets Under Management: \$681,659,649**

**Investment Philosophy**

**Active**

Franklin believes that rigorous and consistent application of fundamentally based valuation criteria will produce value added investment returns. Franklin builds a portfolio by using a series of more than 30 integrated computer models that value a universe of 3500 stocks. Their models rank each security based on fundamental momentum, relative value, future cash flow, and supplementary models, then a composite ranking provides one ranked list of securities reflecting their relative attractiveness. Stocks that fall below the median ranking are sold and proceeds reinvested in stocks from the top deciles in the ranking system. Franklin uses the BARRA E3 risk model to monitor the portfolio's systematic risk and industry weightings, relative to the selected benchmark, to achieve a residual risk of 4.0 to 4.5 percent for the active portfolio.

**Staff Comments**

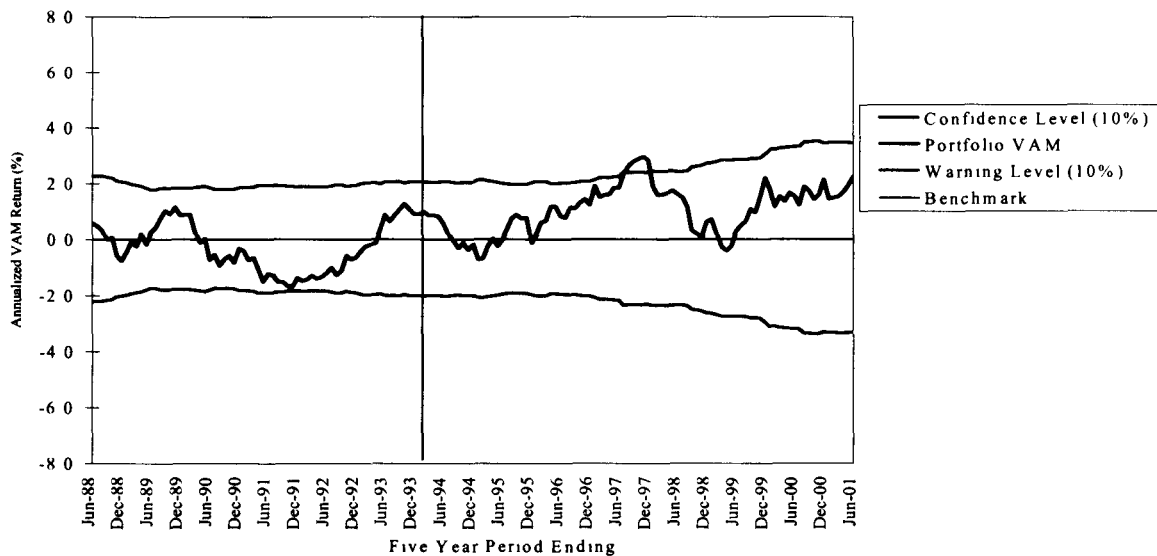
Franklin outperformed over the past quarter and year. Over the past quarter, outperformance was driven by sector and stock selection. Over the past year, outperformance was largely driven by stock selection.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |                     |
|---------------------------|---------------|------------------|---------------------|
| Last Quarter              | 9.6%          | 7.6%             | No action required. |
| Last 1 year               | 2.9           | -1.1             |                     |
| Last 2 years              | 5.7           | 0.9              |                     |
| Last 3 years              | 7.0           | 6.4              |                     |
| Last 4 years              | 13.2          | 11.3             |                     |
| Last 5 years              | 16.7          | 14.1             |                     |
| Since Inception<br>(4/89) | 15.6          | 14.2             |                     |

**Recommendation**

**FRANKLIN PORTFOLIO ASSOCIATES - Active**  
**Rolling Five Year VAM**



Note: Area to the left of vertical line includes performance prior to retention by the SBI

**GEOCAPITAL CORP.**  
**Periods Ending June, 2001**

**Portfolio Manager: Barry Fingerhut**

**Assets Under Management: \$591,923,724**

**Investment Philosophy**

GeoCapital invests primarily in small capitalization equities with the intent to hold them as they grow into medium and large capitalization companies. The firm uses a theme approach and individual stock selection analysis to invest in the growth/technology and special situation areas of the market. In the growth/technology area, GeoCapital looks for companies that will have above average growth due to good product development and limited competition. In the special situation area, the key factors are corporate assets, free cash flow, and a catalyst that will cause a positive change in the company. The firm generally stays fully invested, with any cash positions due to a lack of attractive investment opportunities.

**Staff Comments**

Staff visited Geo at their New York office in July to review our portfolio and the firm's investment philosophy and process. Geo underperformed over the past quarter and year due to holdings within the technology and financial sectors that underperformed but are expected to rebound with improving business conditions in the fourth quarter or early 2002. Their software holdings had strong performance and continue to exhibit good growth.

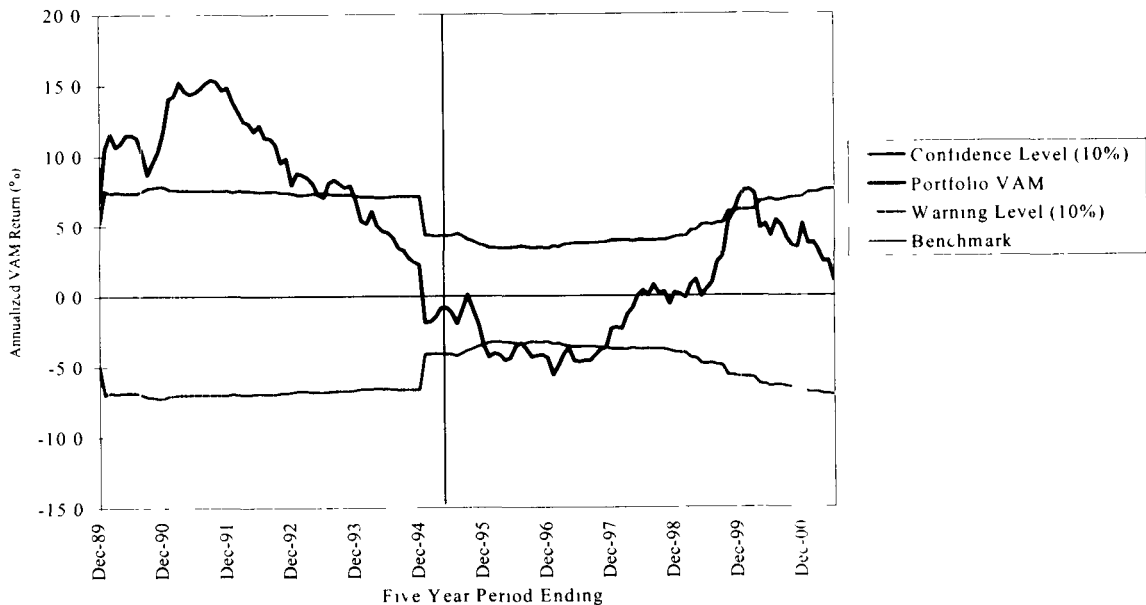
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 7.2%          | 17.1%            |
| Last 1 year               | -29.6         | -11.1            |
| Last 2 years              | -0.6          | 5.9              |
| Last 3 years              | -0.9          | 2.9              |
| Last 4 years              | 5.6           | 5.1              |
| Last 5 years              | 6.3           | 5.2              |
| Since Inception<br>(4/90) | 12.0          | 12.9             |

**Recommendation**

No action required

**GEOCAPITAL CORP.**  
**Rolling Five Year VAM**



Note: Scale differs from other VAM graphs  
 Area to the left of vertical line includes performance prior to retention by the SBI

**LINCOLN CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: David Fowler**

**Assets Under Management: \$632,619,937**

**Investment Philosophy**

Lincoln Capital concentrates on established medium to large capitalization companies that have demonstrated historically strong growth and will continue to grow. The firm uses traditional fundamental company analysis and relative price/earnings valuation disciplines in its stock selection process. In addition, companies held by Lincoln generally exhibit premium price/book ratios, high return on equity, strong balance sheets and moderate earnings variability.

**Staff Comments**

Staff visited Lincoln at their Chicago office during the quarter and met with Dave Fowler in our office in early August to discuss organizational, process, and performance issues. Lincoln's underperformance over the past year has largely been the result of poor stock selection within the technology sector. Palm, Sun Microsystems and Juniper Networks were among the holdings that hurt performance. Relative performance in other sectors as well as sector selection were positive for the quarter. Lincoln's recent poor performance has led to returns that lag the benchmark over all time periods.

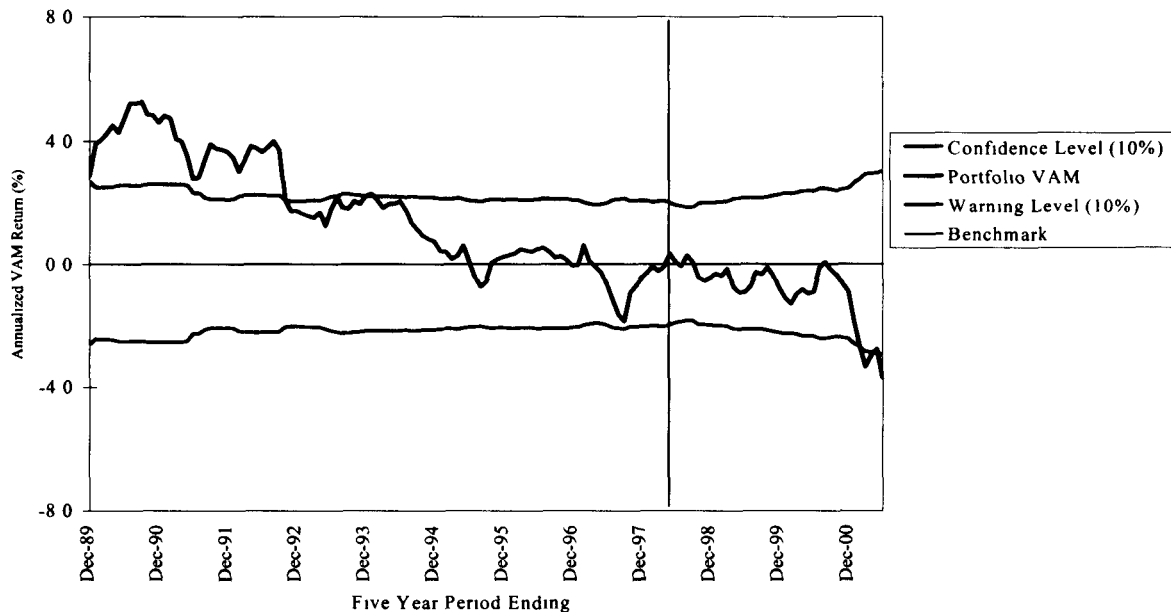
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 7.3%          | 9.1%             |
| Last 1 year               | -42.8         | -35.9            |
| Last 2 years              | -17.6         | -13.3            |
| Last 3 years              | -5.4          | -0.7             |
| Last 4 years              | 3.1           | 7.4              |
| Last 5 years              | 8.3           | 12.5             |
| Since Inception<br>(7/93) | 12.8          | 14.8             |

**Recommendation**

Staff is confident of Lincoln's ability to add value over long periods of time.

**LINCOLN CAPITAL MANAGEMENT - Domestic Equity**  
**Rolling Five Year VAM**



Note: Area to the left of vertical line includes performance prior to retention by the SBI



**OPPENHEIMER CAPITAL**  
**Periods Ending June, 2001**

**Portfolio Manager: John Lindenthal**

**Assets Under Management: \$941,937,886**

**Investment Philosophy**

Oppenheimer's objectives are to 1) preserve capital in falling markets, 2) manage risk in order to achieve less volatility than the market; and 3) produce returns greater than the market indices, the inflation rate and a universe of comparable portfolios with similar objectives. The firm achieves its objectives by purchasing securities considered to be undervalued on the basis of known data and strict financial standards and by making timely changes in the asset mix. Oppenheimer focuses on five key variables when evaluating companies: management, financial strength, profitability, industry position, and valuation.

**Staff Comments**

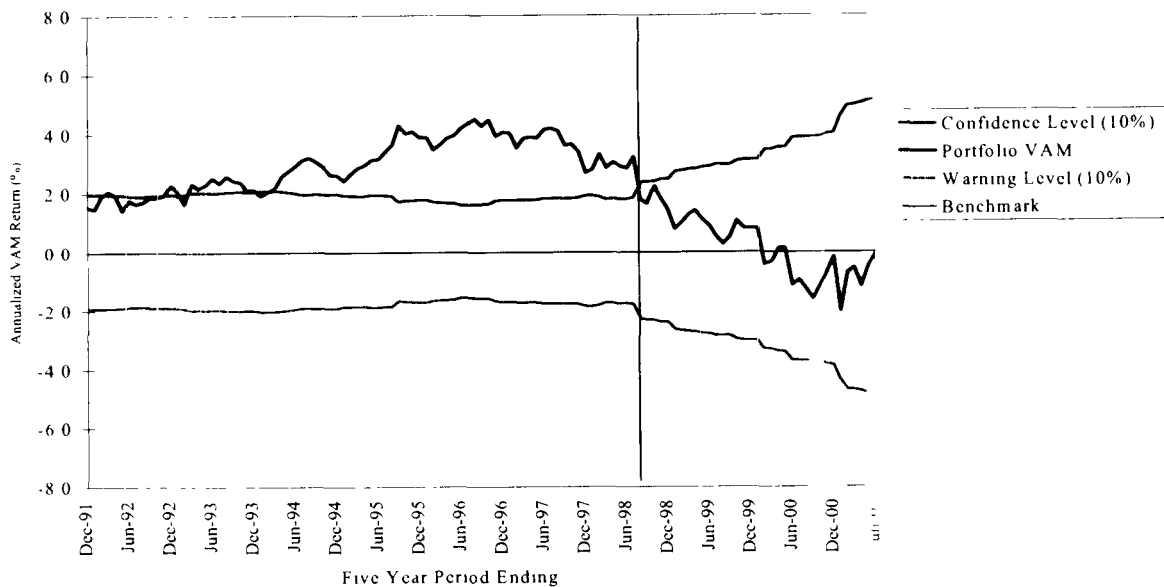
Staff visited Oppenheimer at their New York office in July to review our portfolio and the firm's investment philosophy and process. Oppenheimer's portfolio outperformed for the quarter and the year on strong stock selection. During the quarter, strong picks in technology and consumer staples helped performance.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> | No action required |
|---------------------------|---------------|------------------|--------------------|
| Last Quarter              | 6.4%          | 3.9%             |                    |
| Last 1 year               | 12.3          | 4.2              |                    |
| Last 2 years              | 6.2           | 5.2              |                    |
| Last 3 years              | 7.7           | 10.1             |                    |
| Last 4 years              | 13.3          | 14.6             |                    |
| Last 5 years              | 17.7          | 17.8             |                    |
| Since Inception<br>(7/93) | 18.2          | 17.1             |                    |

**Recommendation**

**OPPENHEIMER CAPITAL**  
**Rolling Five Year VAM**



Note: Area to the left of vertical line includes performance prior to retention by the SBI

**FRANKLIN PORTFOLIO ASSOCIATES**  
**Periods Ending June, 2001**

**Portfolio Manager: John Cone**

**Assets Under Management: \$1,922,924,384**

**Investment Philosophy**  
**Semi-Passive**

Franklin believes that rigorous and consistent application of fundamentally based valuation criteria will produce value added investment returns. Franklin builds a portfolio by using a series of more than 30 integrated computer models that value a universe of 3500 stocks. Their models rank each security based on fundamental momentum, relative value, future cash flow, and supplementary models. A composite ranking then provides one ranked list of securities reflecting their relative attractiveness. Stocks that fall below the median ranking are sold, and proceeds are reinvested in stocks from the top deciles in the ranking system. They use the BARRA risk model to monitor the portfolio's systematic risk and industry weightings relative to the selected benchmark. For this semi-passive mandate, they seek to achieve a residual risk of 1.5% or less. The firm remains fully invested at all times.

**Staff Comments**

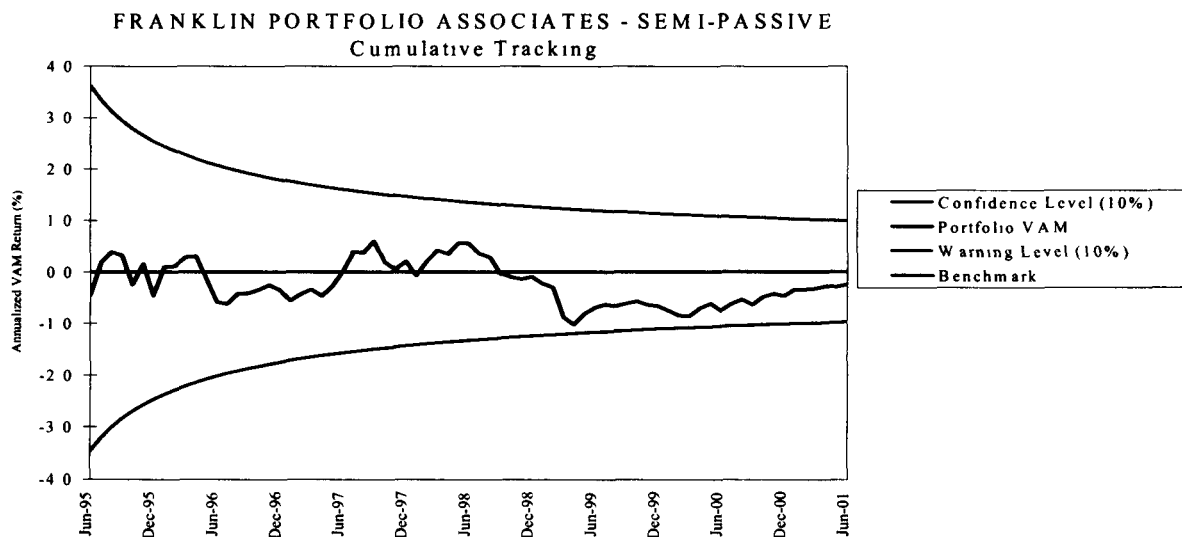
Franklin outperformed during the quarter on returns from industry exposures and positive stock selection. Over the past year Franklin benefited from stock selection and exposures to risk and industry factors.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark*</b> |                     |
|---------------------------|---------------|-------------------|---------------------|
| Last Quarter              | 7.2%          | 6.8%              | No action required. |
| Last 1 year               | -17.8         | -19.8             |                     |
| Last 2 years              | -8.6          | -9.3              |                     |
| Last 3 years              | -1.9          | -0.7              |                     |
| Last 4 years              | 5.9           | 6.3               |                     |
| Last 5 years              | 10.9          | 11.1              |                     |
| Since Inception<br>(1/95) | 15.0          | 15.3              |                     |

**Recommendation**

\* Completeness Fund



**J.P. MORGAN INVESTMENT MANAGEMENT, INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: Tim Devlin**

**Assets Under Management: \$2,084,011,403**

**Investment Philosophy**  
**Semi-Passive**

J.P. Morgan believes that superior stock selection is necessary to achieve excellent investment results. To accomplish this objective, they use fundamental research and a systematic valuation model. Analysts forecast the earnings and dividends for the 650 stock universe and enter them into a stock valuation model that calculates an expected return for each security. The stocks are ranked according to their expected return within their economic sectors. The most undervalued stocks are placed in the first quintile. The portfolio includes stocks from the first four quintiles, always favoring the highest ranked stocks whenever possible. Stocks in the fifth quintile are sold. In addition, the portfolio closely approximates the sector, style, and security weightings of the index chosen by the plan sponsor. The firm remains fully invested at all times.

**Staff Comments**

J.P. Morgan outperformed during the quarter and the year on strong stock selection. Over the last quarter stock selection was positive in eleven of nineteen sectors, with the largest gains coming from the services, utilities and finance sectors. Over the past year, stock selection was positive in fifteen of nineteen sectors, lead by gains within the finance, service, and utilities sectors.

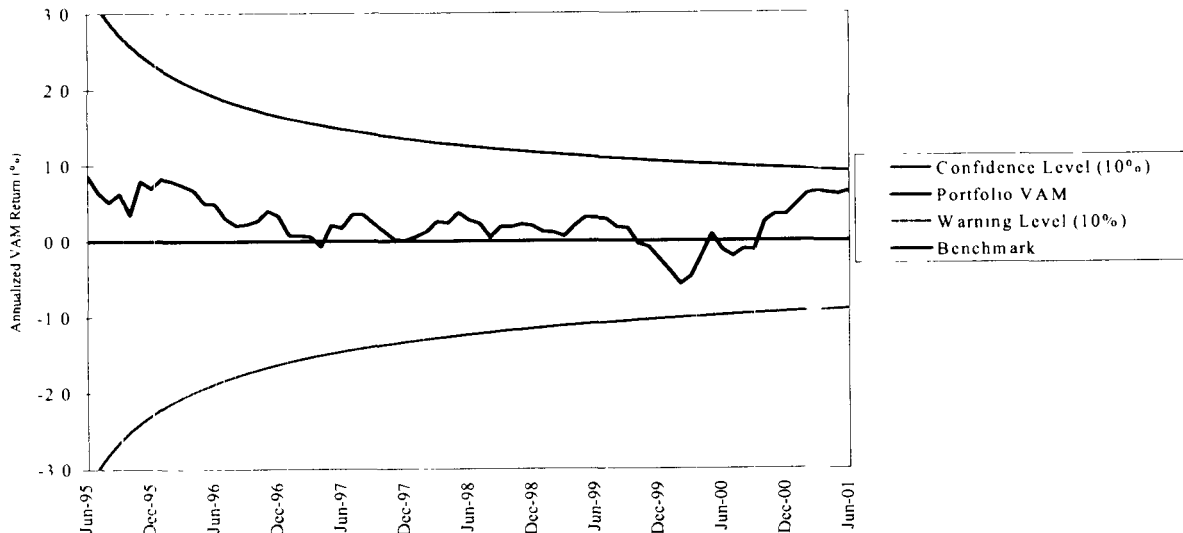
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark*</b> | No action required |
|---------------------------|---------------|-------------------|--------------------|
| Last Quarter              | 7.0%          | 6.8%              |                    |
| Last 1 year               | -15.8         | -19.8             |                    |
| Last 2 years              | -8.0          | -9.3              |                    |
| Last 3 years              | 0.4           | -0.7              |                    |
| Last 4 years              | 7.3           | 6.3               |                    |
| Last 5 years              | 11.9          | 11.1              |                    |
| Since Inception<br>(1/95) | 16.0          | 15.3              |                    |

**Recommendation**

\* Completeness Fund

**JP MORGAN - SEMI-PASSIVE**  
**Cumulative Tracking**



**BARCLAYS GLOBAL INVESTORS**  
**Periods Ending June, 2001**

**Portfolio Manager: Nancy Feldkircher**

**Assets Under Management: \$2,484,306,561**

**Investment Philosophy**  
**Semi-Passive**

The Core Alpha Model desegregates individual equity returns for each of the 3500 stocks in their universe into fundamental, expectational, and technical components. The fundamental factors look at measures of underlying company value including earnings, book value, cash flow, and sales. These factors help identify securities that trade at prices below their true economic value. The expectational factors incorporate future earnings and growth rate forecasts made by over 2500 security analysts. The technical factors provide a measure of recent changes in company fundamentals, consensus expectations, and performance. Estimated alphas are then calculated and are used in a portfolio optimization algorithm to identify the optimal portfolio.

**Staff Comments**

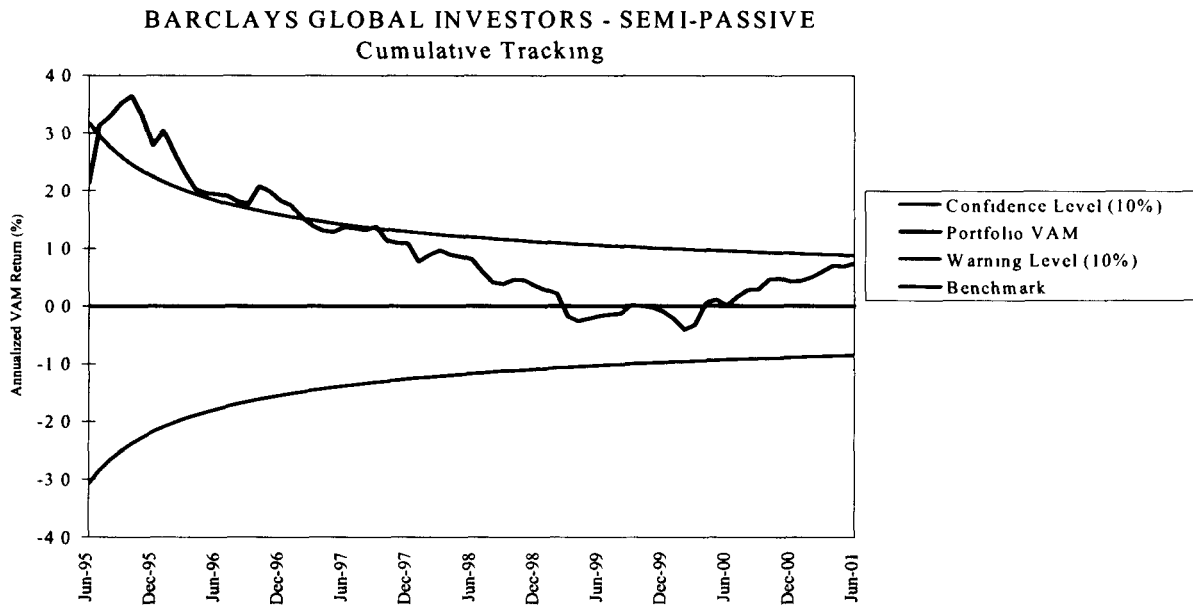
BGI benefited from the valuation components of its model during the past quarter and year as earnings quality and relative valuation were a consistent source of outperformance throughout the year.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark*</b> |                     |
|---------------------------|---------------|-------------------|---------------------|
| Last Quarter              | 7.9%          | 6.8%              | No action required. |
| Last 1 year               | -15.9         | -19.8             |                     |
| Last 2 years              | -6.7          | -9.3              |                     |
| Last 3 years              | 0.0           | -0.7              |                     |
| Last 4 years              | 6.7           | 6.3               |                     |
| Last 5 years              | 11.5          | 11.1              |                     |
| Since Inception<br>(1/95) | 16.1          | 15.3              |                     |

**Recommendation**

\* Completeness Fund



## BARCLAYS GLOBAL INVESTORS

Periods Ending June, 2001

**Portfolio Manager: Amy Schioldager**

**Assets Under Management: \$6,424,277,209**

### Investment Philosophy

#### Passive

Barclays Global Investors passively manages the portfolio against the Wilshire 5000 Investable by minimizing tracking error and trading costs, and maximizing control over all investment and operational risks. Their strategy is to invest across the broad market while excluding smaller, illiquid securities from the investment universe. An optimized approach is taken to security selection. The optimizer weighs the cost of a trade against its contribution to expected tracking error to determine which trades should be executed.

### Staff Comments

The portfolio tracked the benchmark during the quarter, but outperformed by 60 basis points for the year. While a passive manager is expected to closely track a benchmark over longer periods, their result is within expectations over a one-year time-frame.

During the past year, the tracking error was caused by optimization techniques used to manage the portfolio without owning every name and by market volatility.

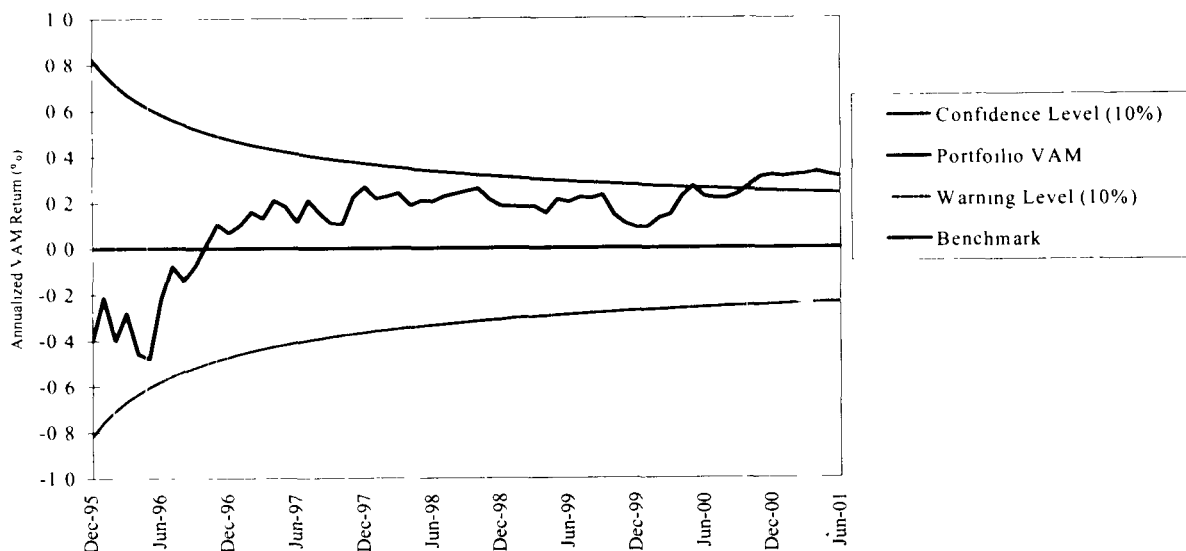
### Quantitative Evaluation

|                           | Actual | Benchmark |
|---------------------------|--------|-----------|
| Last Quarter              | 7.5%   | 7.5%      |
| Last 1 year               | -15.2  | -15.8     |
| Last 2 years              | -3.5   | -4.0      |
| Last 3 years              | 3.7    | 3.3       |
| Last 4 years              | 9.6    | 9.2       |
| Last 5 years              | 13.4   | 12.9      |
| Since Inception<br>(7/95) | 15.3   | 15.0      |

### Recommendation

No action required

**BARCLAYS GLOBAL INVESTORS - PASSIVE**  
Cumulative Tracking





# STATE BOARD OF INVESTMENT

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## **Emerging Stock Manager Evaluation Reports**

**Second Quarter, 2001**



**ARTEMIS INVESTMENT MANAGEMENT, LLC**  
**Periods Ending June, 2001**

**Portfolio Manager: Joyce Capuano**

**Assets Under Management: \$40,251,395**

**Investment Philosophy**

Artemis believes that excess rates of return above benchmark indices are derived from investments in companies that initiate and embrace change in their businesses. They want to identify those small cap companies that they believe (1) have catalysts that can accelerate future earnings and cash flow growth rates; and (2) are attractively valued relative to their respective peer groups. In order to implement their investment philosophy, they use relative value analysis, which is a bottom-up, stock picking approach driven by fundamental research and frequent meetings with company managements. The portfolio is diversified in terms of growth rates and opportunities for exposure in all economic sectors.

**Staff Comments**

Staff visited Artemis at their New York office during the quarter to review our portfolio and the firm's investment philosophy and process. Artemis underperformed over the last quarter and year largely as a result of negative stock selection. During the quarter, all of the shortfall can be attributed to an overweight and stock selection in the health care sector. For the year, performance was hurt by timing with an overweight in technology during the sell-off and then an underweight in technology during the April rally.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 10.1%         | 18.2%            |
| Last 1 Year               | -20.0         | 1.9              |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -20.0         | 1.9              |

**Recommendation**

No action required.

**VAM Graph will be drawn for period ending 6/30/02.**



**BAY ISLE FINANCIAL CORP.**  
**Periods Ending June, 2001**

**Portfolio Manager: William Schaff**

**Assets Under Management: \$51,164,964**

**Investment Philosophy**

Bay Isle Financial believes that companies with strong fundamentals and management will outperform and that these companies can be found at a discount to fair value. To capitalize on these ideas, they perform rigorous fundamental analysis on cash flow growth and balance sheet strength and evaluate a company's business, major competitors and management strength. Bay Isle closely monitors risk levels relative to the benchmark and the portfolio is diversified across most industry sectors.

**Staff Comments**

No comments at this time

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 4.1%          | 5.7%             |
| Last 1 Year               | 2.3           | 5.2              |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | 2.3           | 5.2              |

**Recommendation**

No action required

**VAM Graph will be drawn for period ending 6/30/02.**

**EARNEST PARTNERS, LLC**  
Periods Ending June, 2001

**Portfolio Manager: Paul Viera**

**Assets Under Management: \$49,364,756**

**Investment Philosophy**

Earnest Partners utilizes its proprietary Return Pattern Recognition model and rigorous fundamental review to identify stocks with the most attractive relative returns. They have identified six performance drivers – valuation measures, operating trends, market trends, growth measures, profitability measures and macroeconomic measures – and have done extensive research to determine which combination of performance drivers, or return patterns, precede out-performance for stocks in each sector. They select stocks whose return patterns suggest favorable performance and control risk using a statistical program designed to measure and control the prospects of substantially under-performing the benchmark. The portfolio is diversified across industry groups.

**Staff Comments**

Earnest Partners underperformed during the past quarter and year due to negative stock selection. In addition, their bottom-up stock selection process resulted in an overweight in healthcare and an underweight in consumer cyclical both of which hurt performance for the year.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 9.2%          | 12.9%            |
| Last 1 Year               | -1.9          | 23.0             |
| Last 2 Years              | NA            | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -1.9          | 23.0             |

**Recommendation**

No action required.

**VAM Graph will be drawn for period ending 6/30/02.**

**HOLT-SMITH & YATES ADVISORS**  
Periods Ending June, 2001

**Portfolio Manager: Kristin Yates**

**Assets Under Management: \$46,475,138**

**Investment Philosophy**

Holt-Smith & Yates invest in companies demonstrating superior growth in earnings over a long period of time. They use bottom-up fundamental analysis, focusing on historical and forecasted sales and earnings trends, profit margin trends, debt levels and industry conditions. They seek to purchase large-cap companies that meet their strict valuation criteria and that have superior fundamentals to that of the benchmark. Companies must currently have a five year projected growth rate of over 20% and a PEG (P/E ratio to growth rate) ratio of below 150%. They hold concentrated portfolios, industry positions are limited to one stock per industry, and the portfolio has low turnover.

**Staff Comments**

Holt-Smith underperformed during the past year due to negative stock selection particularly in the consumer staples sector where Walgreens' performance was disappointing.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 12.9%         | 13.4%            |
| Last 1 Year               | -8.2          | 2.3              |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -8.2          | 2.3              |

**Recommendation**

No action required

**VAM Graph will be drawn for period ending 6/30/02.**

**NEW AMSTERDAM PARTNERS**  
**Periods Ending June, 2001**

**Portfolio Manager: Michelle Clayman**

**Assets Under Management: \$165,903,495**

**Investment Philosophy**

New Amsterdam Partners believes that investment results are evaluated by actual return, and therefore, investment opportunities should be evaluated by expected return. They believe that all valid techniques depend on forecasts of the amounts and timing of future cash flows. Thus, the firm focuses on forecasted earnings growth, yield, price-to-book ratio, and forecasted return on equity. They believe that the disciplined application of their valuation techniques, in conjunction with sound financial analysis of companies, is the key to understanding and maximizing investment returns.

**Staff Comments**

Staff visited New Amsterdam in their New York office in July to review our portfolio and the firm's investment philosophy and process. New Amsterdam underperformed during the quarter but has outperformed over the past year. In the quarter, NAP suffered from negative sector and stock selection with the portfolio outperforming in six of nineteen sectors. Over the past year NAP has benefited from positive sector and stock selection.

**Quantitative Evaluation**

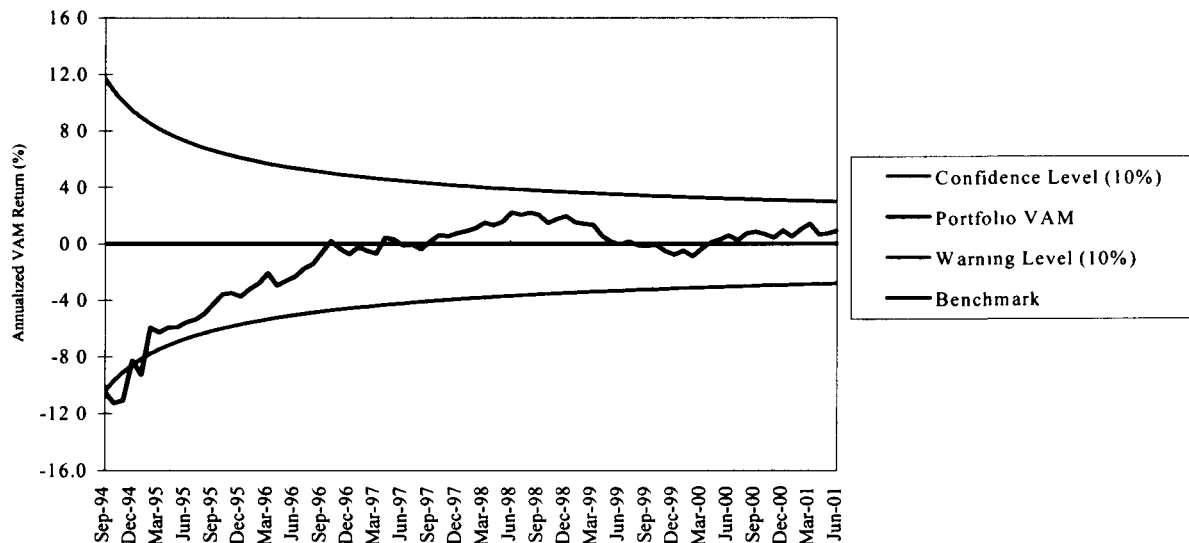
|                           | <b>Actual</b> | <b>Benchmark*</b> |
|---------------------------|---------------|-------------------|
| Last Quarter              | 9.7%          | 13.4%             |
| Last 1 Year               | 6.2           | 3.1               |
| Last 2 Years              | 13.8          | 10.1              |
| Last 3 Years              | 12.7          | 13.8              |
| Last 4 Years              | 18.5          | 16.5              |
| Last 5 Years              | 21.6          | 18.8              |
| Since Inception<br>(4/94) | 19.8          | 18.7              |

**Recommendation**

No action required.

\* Custom benchmark since inception date.

**New Amsterdam Capital Partners  
 Cumulative Tracking**



**NEXT CENTURY GROWTH INVESTORS, LLC**  
Periods Ending June, 2001

**Portfolio Manager: Thomas Press and Don Longlet**

**Assets Under Management: \$35,877,478**

**Investment Philosophy**

Next Century Growth's (NCG) goal is to invest in the highest quality and fastest growing companies in America. They believe that growth opportunities exist regardless of the economic cycle. NCG uses fundamental analysis to identify companies that will surpass consensus earnings estimates which they believe to be the number one predictor of future out-performance. Their investment process focuses on growth companies that have superior top line revenue growth (15% or greater), high profitability, and strong balance sheets that are well poised to outperform the market. NCG believes in broad industry diversification, sector exposures are limited to twice the benchmark weighting and individual positions to five percent.

**Staff Comments**

Next Century underperformed during the quarter and year. Over the quarter, an underweight in biotech stocks hurt performance, offset by an overweight in technology. Over the past year portfolio performance was hurt by an overweight in technology stocks.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 23.9%         | 25.3%            |
| Last 1 Year               | -29.1         | -20.3            |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -29.1         | -20.3            |

**Recommendation**

No action required

**VAM Graph will be drawn for period ending 6/30/02.**

**PEREGRINE CAPITAL MANAGEMENT**  
Periods Ending June, 2001

**Portfolio Manager: Doug Pugh and Tasso Coin**

**Assets Under Management: \$71,205,453**

**Investment Philosophy**

Peregrine's Small Cap Value investment process begins with the style's proprietary valuation analysis, which is designed to identify the small cap value stocks most likely to outperform. The valuation analysis identifies the most under-priced securities on a sector-by-sector basis. Drawing on thirty years of data, the analysis looks at different combinations of sixty fundamental factors most relevant in each independent sector, to identify stocks that offer significant value relative to the companies' underlying fundamentals. The focus of the team's fundamental research is to determine if one or more of the style's "Value Buy Criteria" are present – these include short-term problems, unrecognized assets, take-over potential, and catalysts for change. The portfolio is diversified and sector weights are aligned closely to the benchmark. This allows stock selection to drive performance.

**Staff Comments**

Peregrine underperformed during the second quarter due to negative stock selection. Peregrine held less microcap stocks relative to the benchmark during the quarter. These less liquid stocks benefited greatly from increased investor demand for small cap value stocks.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 13.3%         | 17.1%            |
| Last 1 Year               | 39.8          | 40.3             |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | 39.8          | 40.3             |

**Recommendation**

No action required.

**Vam Graph will be drawn for period ending 6/30/02.**

**VALENZUELA CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Tom Valenzuela**

**Assets Under Management: \$78,669,375**

**Investment Philosophy**

Valenzuela Capital Management (VCM) believes that stock selection and adherence to valuation analysis are the backbone of superior performance. Their investment philosophy is one of risk averse growth. VCM seeks companies undergoing strong rates of change in earnings, cash flow and returns. These companies are experiencing positive changes in revenues, gross and operating margins and financial structure. To be considered for investment, these stocks must sell at or below market valuations. VCM believes that below-market valuations provide downside protection during weak market periods. In strong markets, the portfolios will be driven by both earnings growth and multiple expansion.

**Staff Comments**

Staff visited Valenzuela at their New York office during the quarter to review our portfolio and the firm's investment philosophy and process. During the quarter, their underweight in technology and exposure to semiconductors caused them to lag their custom benchmark. For the year, relative performance was negative due to holdings in the telecommunications industry affected by overcapacity and questionable prospects for capital spending.

**Quantitative Evaluation**

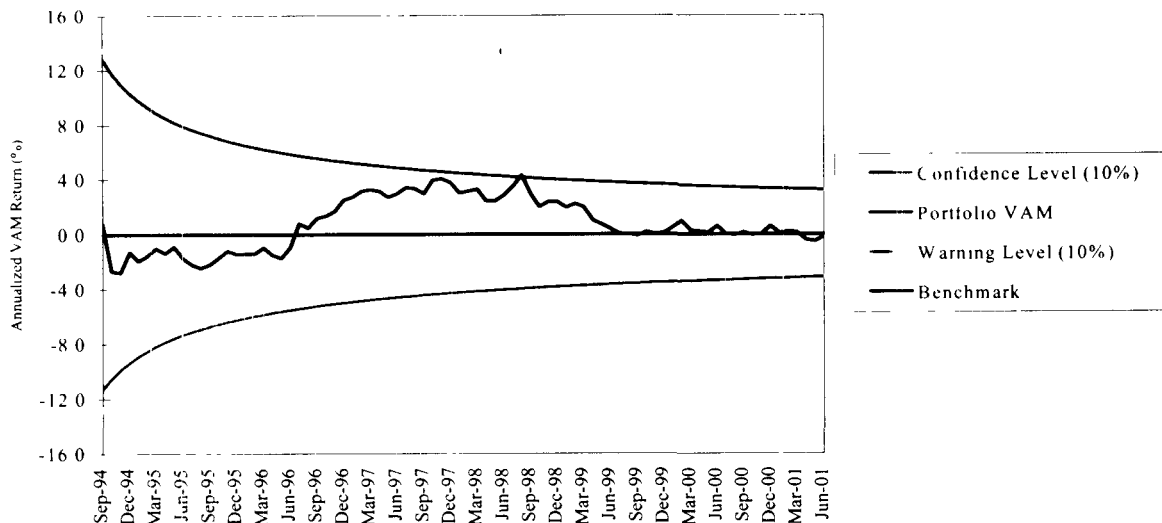
|                           | <b>Actual</b> | <b>Benchmark*</b> |
|---------------------------|---------------|-------------------|
| Last Quarter              | 4.2%          | 6.7%              |
| Last 1 Year               | 9.3           | 15.1              |
| Last 2 Years              | 5.1           | 6.9               |
| Last 3 Years              | 0.9           | 5.4               |
| Last 4 Years              | 6.2           | 9.1               |
| Last 5 Years              | 12.6          | 12.5              |
| Since Inception<br>(4/94) | 14.2          | 14.5              |

**Recommendation**

No action required

\* Custom benchmark since inception date

**Valenzuela Capital Partners  
 Cumulative Tracking**



**VOYAGEUR ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Charles Henderson**

**Assets Under Management: \$46,329,332**

**Investment Philosophy**

Voyageur's Large Cap Growth Equity strategy is focused on achieving consistent, superior performance with near-benchmark risk. They seek high quality growth companies with exceptional financial strength and proven growth characteristics. They believe that sound fundamental analysis reveals those companies with superior earnings achievement and potential. Their screening process identifies companies that over the past five years have had higher growth in sales, earnings, return on equity, earnings stability and have lower debt ratios relative to their benchmark. Because they focus on diversification and sector limitations, they believe they can continue to outperform as different investment styles move in and out of favor.

**Staff Comments**

No comments at this time.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 5.4%          | 7.1%             |
| Last 1 Year               | -8.7          | -15.5            |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -8.7          | -15.5            |

**Recommendation**

No action required.

**VAM Graph will be drawn for period ending 6/30/02.**



**WINSLOW CAPITAL MANAGEMENT**  
Periods Ending June, 2001

**Portfolio Manager: Joseph Docter**

**Assets Under Management: \$103,209,504**

**Investment Philosophy**

Winslow Capital believes that companies with above average earnings growth rates provide the best opportunities for superior portfolio returns. They look for companies with three to five year records of increased sales and earnings, steady 20-30% growth, low financial leverage with strong cash flow, and significant management ownership. Through internal fundamental research, they calculate projected fundamentals – earnings projections, forecasts of relative P/E ratios, and projected 12-18 month returns – which are used in the valuation model to rank securities. Individual positions do not exceed five percent. The portfolio is diversified across sectors.

**Staff Comments**

Staff visited Winslow's office in Minneapolis in July to discuss their philosophy, process, and the portfolio.

Winslow's outperformance for the quarter and the year was due to strong stock selection in technology, health care and consumer cyclical stocks.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 33.3%         | 25.6%            |
| Last 1 Year               | -3.5          | -10.1            |
| Last 2 Years              | N/A           | N/A              |
| Last 3 Years              | N/A           | N/A              |
| Last 4 Years              | N/A           | N/A              |
| Last 5 Years              | N/A           | N/A              |
| Since Inception<br>(7/00) | -3.5          | -10.1            |

**Recommendation**

No action required

**Vam Graph will be drawn for period ending 6/30/02.**

**ZEVENBERGEN CAPITAL INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: Nancy Zevenbergen**

**Assets Under Management: \$152,408,159**

**Investment Philosophy**

Zevenbergen is an equity growth manager. The investment philosophy is based on the belief that earnings drive stock prices while quality provides capital protection. Hence, portfolios are constructed with companies showing above-average earnings growth prospects and strong financial characteristics. They consider diversification for company size, expected growth rates and industry weightings to be important risk control factors. Zevenbergen uses a bottom-up fundamental approach to security analysis. Research efforts focus on finding companies with superior products or services showing consistent profitability. Attractive buy candidates are reviewed for sufficient liquidity and potential diversification. The firm emphasizes that they are not market timers.

**Staff Comments**

Zevenbergen outperformed during the quarter due to strong stock selection within healthcare and technology. Over the past year, holdings in telecommunications, fiber and wireless service companies caused under performance. Zevenbergen has restructured the portfolio emphasizing quality growth, immediate earnings visibility, high recurring revenue, and leading industry positions as well as the ability to outperform during economic recoveries.

**Quantitative Evaluation**

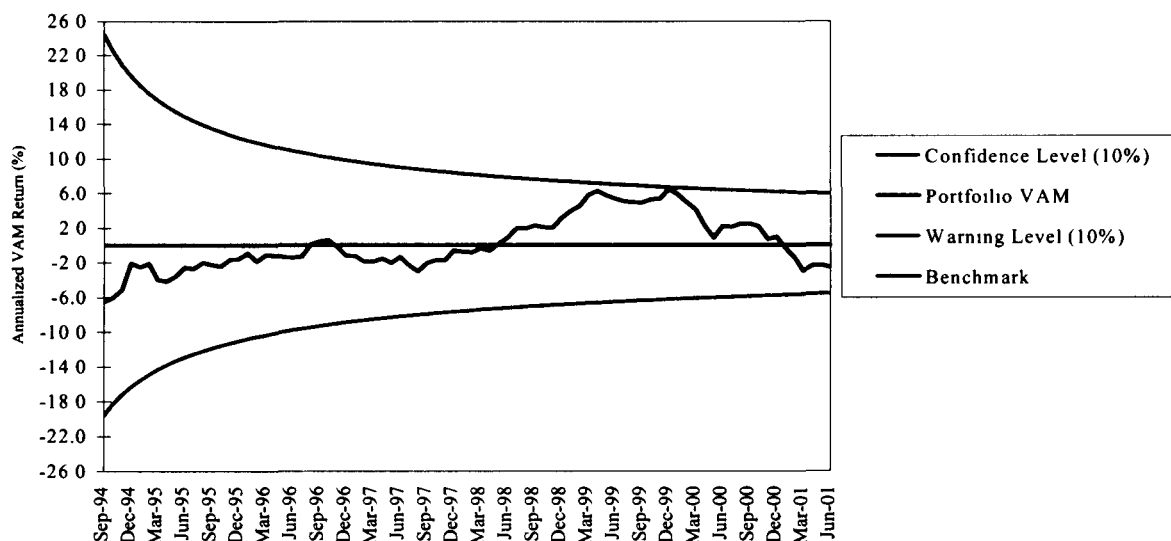
|                           | <b>Actual</b> | <b>Benchmark*</b> |
|---------------------------|---------------|-------------------|
| Last Quarter              | 14.4%         | 11.7%             |
| Last 1 Year               | -43.1         | -21.1             |
| Last 2 Years              | -14.6         | 7.7               |
| Last 3 Years              | 6.4           | 14.8              |
| Last 4 Years              | 14.1          | 18.4              |
| Last 5 Years              | 16.4          | 20.2              |
| Since Inception<br>(4/94) | 17.3          | 20.4              |

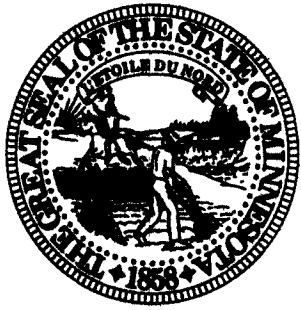
**Recommendation**

No action required.

\* Custom benchmark since inception date.

**Zevenbergen Capital Management  
 Cumulative Tracking**





# STATE BOARD OF INVESTMENT

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## Bond Manager Evaluation Reports

Second Quarter, 2001

**COMBINED RETIREMENT FUNDS  
BOND MANAGERS  
Periods Ending June, 2001**

|                              | Quarter     |          | 1 Year      |          | 3 years     |          | 5 Years     |          | Since (1)<br>Inception |          | Market<br>Value<br>(in millions) | Pool<br>%     |
|------------------------------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|------------------------|----------|----------------------------------|---------------|
|                              | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>%            | Bmk<br>% |                                  |               |
| <b>Active Managers</b>       |             |          |             |          |             |          |             |          |                        |          |                                  |               |
| American Express (AMG)       | 0.6         | 0.6      | 11.1        | 11.2     | 6.3         | 6.3      | 7.7         | 7.5      | 6.8                    | 6.7      | \$864.52                         | 8.5%          |
| Deutsche                     | 0.6         | 0.6      | 11.8        | 11.2     |             |          |             |          | 11.2                   | 10.8     | \$701.22                         | 6.9%          |
| Dodge & Cox                  | 1.2         | 0.6      | 12.9        | 11.2     |             |          |             |          | 11.9                   | 10.8     | \$702.35                         | 6.9%          |
| Metropolitan West            | 2.4         | 0.6      | 13.8        | 11.2     |             |          |             |          | 11.0                   | 10.8     | \$289.95                         | 2.8%          |
| Morgan Stanley               | 1.2         | 0.6      | 12.8        | 11.2     | 6.4         | 6.3      | 8.0         | 7.5      | 10.4                   | 10.1     | \$1,102.14                       | 10.8%         |
| Western                      | 1.1         | 0.6      | 12.8        | 11.2     | 6.8         | 6.3      | 8.8         | 7.5      | 11.2                   | 10.0     | \$1,470.20                       | 14.4%         |
| <b>Semi-Passive Managers</b> |             |          |             |          |             |          |             |          |                        |          |                                  |               |
| BlackRock                    | 0.4         | 0.6      | 11.1        | 11.2     | 6.6         | 6.3      | 7.9         | 7.5      | 7.6                    | 7.2      | 1,710.75                         | 16.8%         |
| Goldman                      | 0.7         | 0.6      | 11.4        | 11.2     | 6.2         | 6.3      | 7.6         | 7.5      | 6.9                    | 6.7      | 1,677.56                         | 16.4%         |
| Lincoln                      | 0.6         | 0.6      | 11.5        | 11.2     | 6.3         | 6.3      | 7.6         | 7.5      | 8.5                    | 8.4      | 1,687.46                         | 16.5%         |
|                              |             |          |             |          |             |          |             |          |                        |          | <b>\$10,206.16</b>               | <b>100.0%</b> |
|                              |             |          |             |          |             |          |             |          | <b>Since 7/1/84</b>    |          |                                  |               |
| Current Aggregate            | 0.8         | 0.6      | 11.9        | 11.2     | 6.4         | 6.3      | 7.9         | 7.5      | 10.6                   | 10.0     |                                  |               |
| Historical Aggregate (2)     | 0.8         | 0.6      | 11.8        | 11.2     | 6.3         | 6.3      | 7.9         | 7.5      | 10.0                   | 9.9      |                                  |               |
| Lehman Aggregate (3)         |             | 0.6      |             | 11.2     |             | 6.3      |             | 7.5      |                        | 9.7      |                                  |               |

(1) Since retention by the SBI. Time period varies for each manager.

(2) Includes performance of terminated managers.

(3) Prior to July 1994, this index reflects the Salomon BIG.

**AMERICAN EXPRESS ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Jim Snyder**

**Assets Under Management: \$864,518,704**

**Investment Philosophy**

American Express manages portfolios using a top-down approach culminating with in-depth fundamental research and credit analysis. Five portfolio components are actively managed: duration, maturity structure, sector selection, industry emphasis, and security selection. Duration and maturity structure are determined by the firm's economic analysis and interest rate outlook. This analysis also identifies sectors and industries expected to produce the best risk adjusted return. In-depth fundamental research and credit analysis combined with proprietary valuation disciplines is used to identify attractive individual securities. American Express was retained by the SBI in July 1993.

**Staff Comments**

Recently American Express has reported write downs in their high yield holdings. These write downs occurred in the insurance side of their operation and have no relationship to our portfolio.

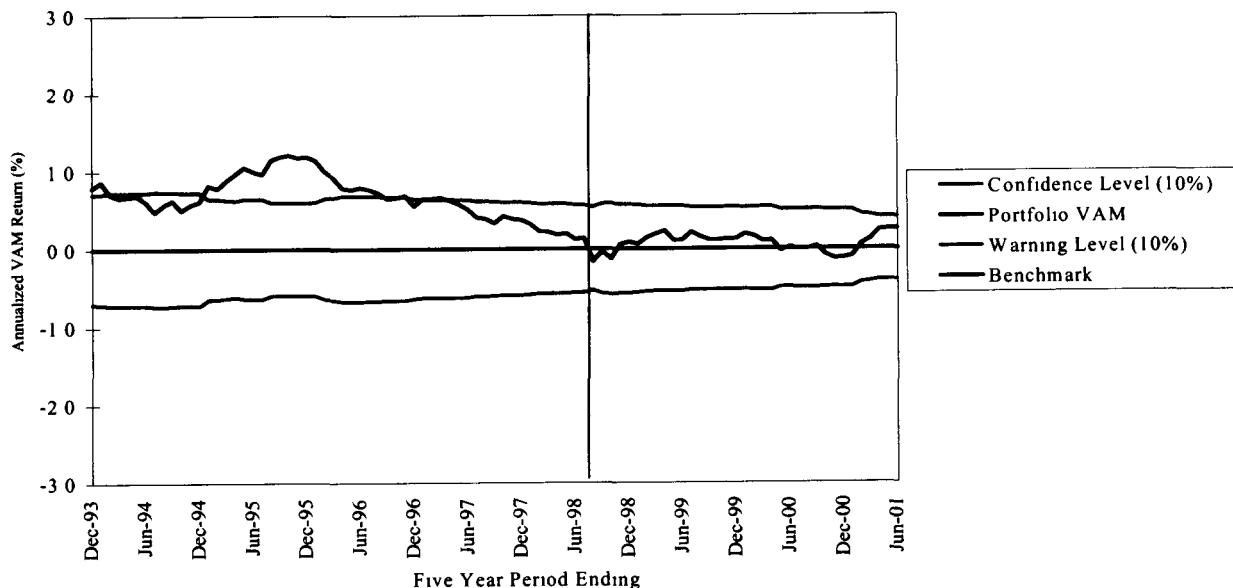
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 0.6%          | 0.6%             |
| Last 1 year               | 11.1          | 11.2             |
| Last 2 years              | 7.9           | 7.8              |
| Last 3 years              | 6.3           | 6.3              |
| Last 4 years              | 7.5           | 7.3              |
| Last 5 years              | 7.7           | 7.5              |
| Since Inception<br>(7/93) | 6.8           | 6.7              |

**Recommendations**

No action required.

**AMERICAN EXPRESS ASSET MANAGEMENT - Fixed Income**  
**Rolling Five Year VAM**



Note Area to the left of the vertical line includes performance prior to retention by the SBI

**DEUTSCHE ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Warren Davis**

**Assets Under Management: \$701,219,497**

**Investment Philosophy**

Deutsche believes there are significant pricing inefficiencies inherent in bond markets and that diligent credit analysis, security structure evaluation, and relative value assessment can be used to exploit these inefficiencies. The firm avoids interest rate forecasting and sector rotation because they believe these strategies will not deliver consistent out performance versus the benchmark over time. The firm's valued added is derived primarily from individual security selection. Portfolio managers and analysts research bonds within their sector of expertise and construct portfolios from the bottom-up, bond by bond. Sector weightings are a byproduct of the bottom-up security selection. Deutsche was retained by the SBI in February 2000.

**Staff Comments**

No comments at this time

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 0.6%          | 0.6%             |
| Last 1 year               | 11.8          | 11.2             |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | 11.2          | 10.8             |

**Recommendations**

No action required

**Tracking graph will be created for period ending 3/31/02.**

**DODGE & COX INVESTMENT MANAGERS**  
**Periods Ending June, 2001**

**Portfolio Manager: Dana Emery**

**Assets Under Management: \$702,354,037**

**Investment Philosophy**

Dodge & Cox manages a high quality, diversified portfolio of securities that are selected through fundamental analysis. The firm believes that by combining fundamental research with a long-term investment horizon it is possible to uncover inefficiencies in market sectors and individual securities. The firm combines this fundamental research with a disciplined program of risk analysis. To seek superior returns over the long-term, Dodge & Cox emphasizes sector and security selection, strives to build portfolios that have a higher yield than the broad bond market, and analyzes portfolio and individual security risk. Dodge & Cox was retained by the SBI in February 2000.

**Staff Comments**

Staff visited Dodge & Cox in their San Francisco office during the quarter to review the portfolio and the firm's investment philosophy and process. Dodge & Cox outperformed over the quarter due to their significant overweight in corporate bonds as well as strong security selection within the sector.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 1.2%          | 0.6%             |
| Last 1 year               | 12.9          | 11.2             |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | 11.9          | 10.8             |

**Recommendations**

No action required.

**Tracking graph will be created for period ending 3/31/02.**

**METROPOLITAN WEST ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Tad Rivelle**

**Assets Under Management: \$289,953,177**

**Investment Philosophy**

MWAM manages portfolios through the application of five value-added strategies: duration shifts, yield curve management, sector and security selection, and buy/sell execution strategies. MWAM formulates investment strategies based on their long-term fundamental economic outlook, which is debated and revised quarterly. Duration is limited to a one-year band around the benchmark and is determined by the economic outlook. The economic outlook combined with quantitative analysis determines yield curve strategies. Sector allocations are determined based on relative value comparisons and the economic outlook. MWAM employs proprietary models and credit analysis to select individual securities. Metropolitan West was retained by the SBI in February 2000.

**Staff Comments**

Staff visited MetWest in their Los Angeles office during the quarter to review the portfolio and the firm's investment philosophy and process. MetWest significantly outperformed during the quarter from an overweight in the corporate sector and significant price increases in their Finova and Conesco holdings.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 2.4%          | 0.6%             |
| Last 1 year               | 13.8          | 11.2             |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | 11.0          | 10.8             |

**Recommendations**

No action required

**Tracking graph will be created for period ending 3/31/02.**



**MORGAN STANLEY DEAN WITTER INVESTMENT MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Tom Bennett**

**Assets Under Management: \$1,102,139,488**

**Investment Philosophy**

MSDW focuses on four key portfolio decisions: interest-rate sensitivity, yield-curve exposure, credit quality, and prepayment risk. The firm is a value investor, purchasing securities they believe are relatively cheap and holding them until relative values change or until other securities are identified which are better values. In developing interest-rate strategy, the firm relies on value-based criteria to determine when markets are offering generous compensation for bearing interest-rate risk, rather than trying to anticipate interest rates. Value is added in the corporate sector by selecting the cheapest bonds and controlling credit risk through diversification. MSDW has developed significant expertise in mortgage securities, which are often used to replace U.S. Treasuries in portfolios. Morgan Stanley was retained by the SBI in July 1984.

**Staff Comments**

Morgan Stanley's outperformance during the quarter was the result of their overweight in the corporate and mortgage sectors as well as the shorter duration of their portfolio relative to the benchmark, which helped as long rates rose. Over the past year an overweight in agency and corporate debt and a modest underweighting in the mortgage sector lead to outperformance.

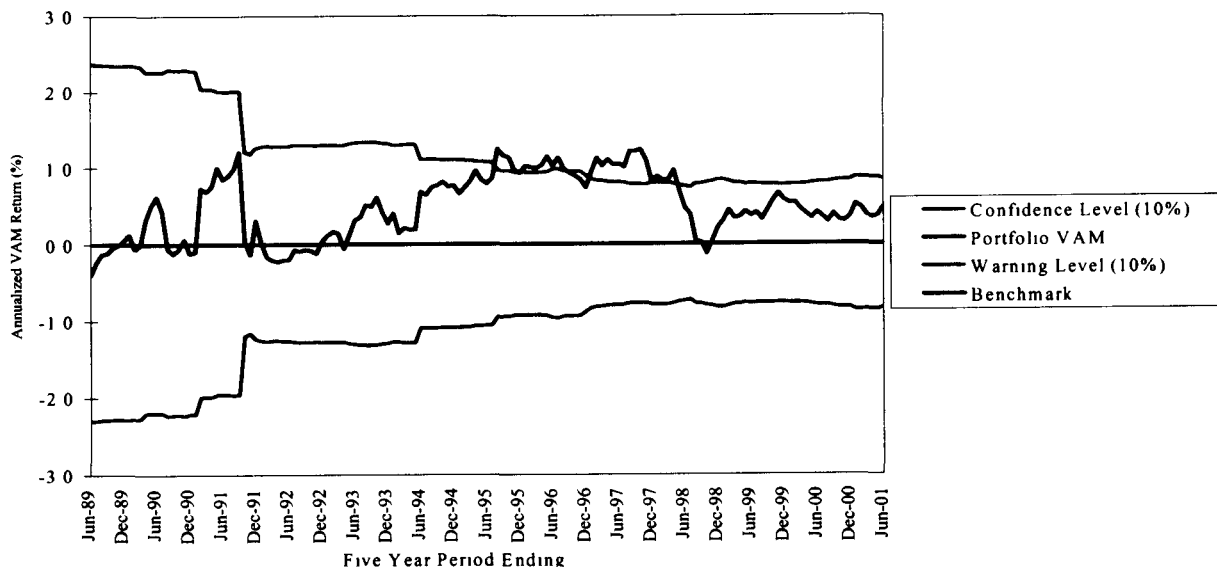
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 1.2%          | 0.6%             |
| Last 1 year               | 12.8          | 11.2             |
| Last 2 years              | 8.6           | 7.8              |
| Last 3 years              | 6.4           | 6.3              |
| Last 4 years              | 7.3           | 7.3              |
| Last 5 years              | 8.0           | 7.5              |
| Since Inception<br>(7/84) | 10.4          | 10.1             |

**Recommendations**

No action required.

**MORGAN STANLEY DEAN WITTER INVESTMENT MANAGEMENT**  
**Rolling Five Year VAM**



**WESTERN ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Ken Leech**

**Assets Under Management: \$1,470,202,167**

**Investment Philosophy**

Western emphasizes the use of multiple strategies and active sector and issue selection, while constraining interest rate risk. Multiple strategies are proportioned so that results do not depend on one or two opportunities. This approach adds consistent value over time and can reduce volatility. Long term value investing is Western's fundamental approach. In making their sector decision, the firm seeks out the greatest long-term value by analyzing all fixed income market sectors and their economic expectations. Individual issues are identified based on relative credit strength, liquidity, issue structure, event risk, and market valuation. Western believes that successful interest rate forecasting is extremely difficult and consequently keeps portfolio duration within a narrow band around the benchmark. Western was retained by the SBI in July 1984

**Staff Comments**

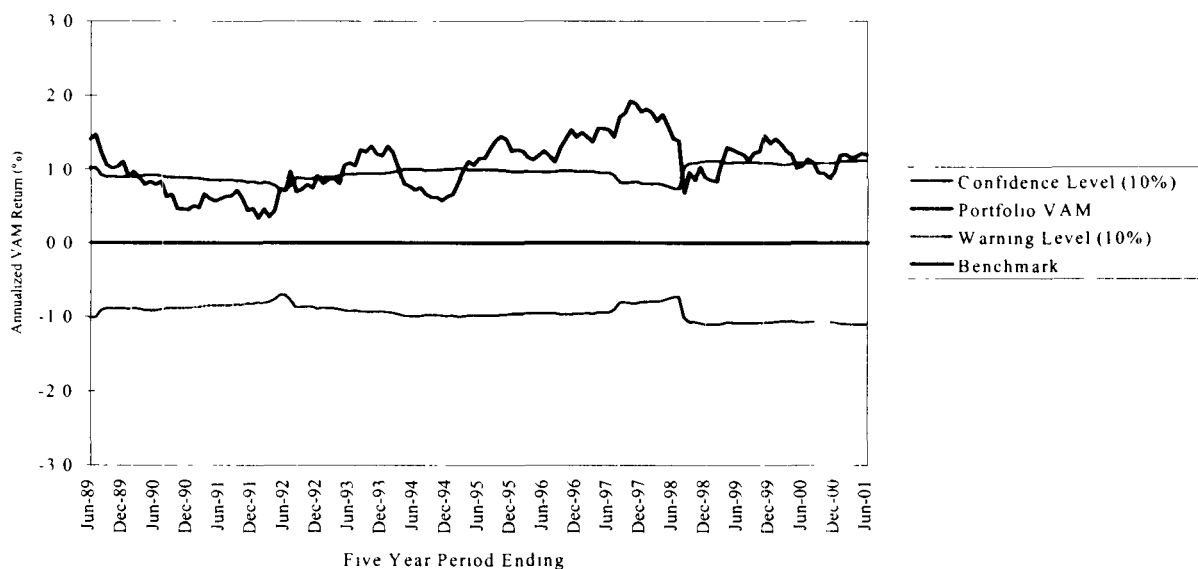
Staff visited Western in their Pasadena office during the quarter to review the portfolio and the firm's investment philosophy and process. Western's outperformance over the past year was driven by their longer than benchmark duration and overweight in the credit sector.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |                    |
|---------------------------|---------------|------------------|--------------------|
| Last Quarter              | 11%           | 06%              | No action required |
| Last 1 year               | 12.8          | 11.2             |                    |
| Last 2 years              | 9.1           | 7.8              |                    |
| Last 3 years              | 6.8           | 6.3              |                    |
| Last 4 years              | 8.2           | 7.3              |                    |
| Last 5 years              | 8.8           | 7.5              |                    |
| Since Inception<br>(7/84) | 11.2          | 10.0             |                    |

**Recommendations**

**WESTERN ASSET MANAGEMENT**  
**Rolling Five Year VAM**



**BLACKROCK FINANCIAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Keith Anderson**

**Assets Under Management: \$1,710,748,711**

**Investment Philosophy**

BlackRock manages an enhanced index portfolio closely tracking the Lehman Aggregate. The firm's enhanced index strategy is a controlled-duration, sector rotation style, which can be described as active management with tighter duration, sector, and quality constraints. BlackRock seeks to add value through: (i) controlling portfolio duration within a narrow band relative to the benchmark, (ii) relative value sector/sub-sector rotation and security selection, (iii) rigorous quantitative analysis to the valuation of each security and of the portfolio as a whole, (iv) intense credit analysis and review, and (v) the judgment of experienced portfolio managers. Advanced risk analytics measure the potential impact of various sector and security strategies to ensure consistent value added and controlled volatility. BlackRock was retained by the SBI in April 1996.

**Staff Comments**

BlackRock slightly underperformed during the quarter due to their underweight in the corporate sector.

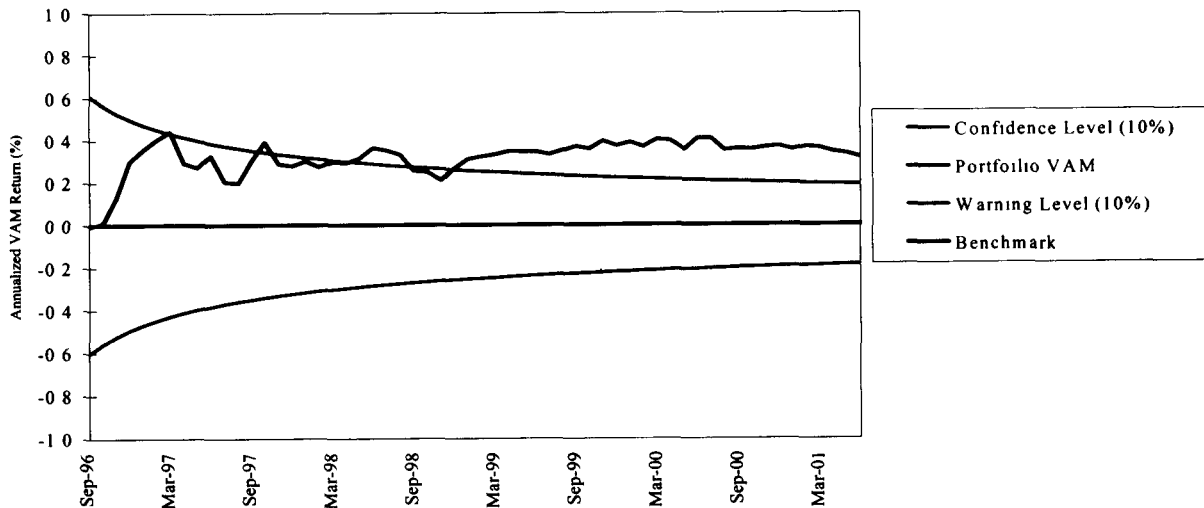
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 0.4%          | 0.6%             |
| Last 1 year               | 11.1          | 11.2             |
| Last 2 years              | 8.1           | 7.8              |
| Last 3 years              | 6.6           | 6.3              |
| Last 4 years              | 7.6           | 7.3              |
| Last 5 years              | 7.9           | 7.5              |
| Since Inception<br>(4/96) | 7.6           | 7.2              |

**Recommendation**

No action required.

**BLACKROCK FINANCIAL MANAGEMENT**  
**Cumulative Tracking**



**GOLDMAN SACHS ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Jonathon Beinner**

**Assets Under Management: \$1,677,563,192**

**Investment Philosophy**

Goldman manages an enhanced index portfolio closely tracking the Lehman Aggregate. Goldman's process can be viewed as active management within a very risk-controlled framework. The firm relies primarily on sector allocation and security selection strategies to generate incremental return. To a lesser degree, term structure strategies are also implemented. Goldman combines long-term strategic investment tilts with short-term tactical trading opportunities. Strategic tilts are based on fundamental and quantitative sector research and seek to optimize the long-term risk/return profile of portfolios. Tactical trades between sectors and securities within sectors are implemented to take advantage of short-term market anomalies. Goldman was retained by the SBI in July 1993.

**Staff Comments**

Goldman modestly outperformed during the quarter primarily due to their overweight in the corporate sector. Over the past year the portfolio has benefited from positive security selection in the mortgage sector.

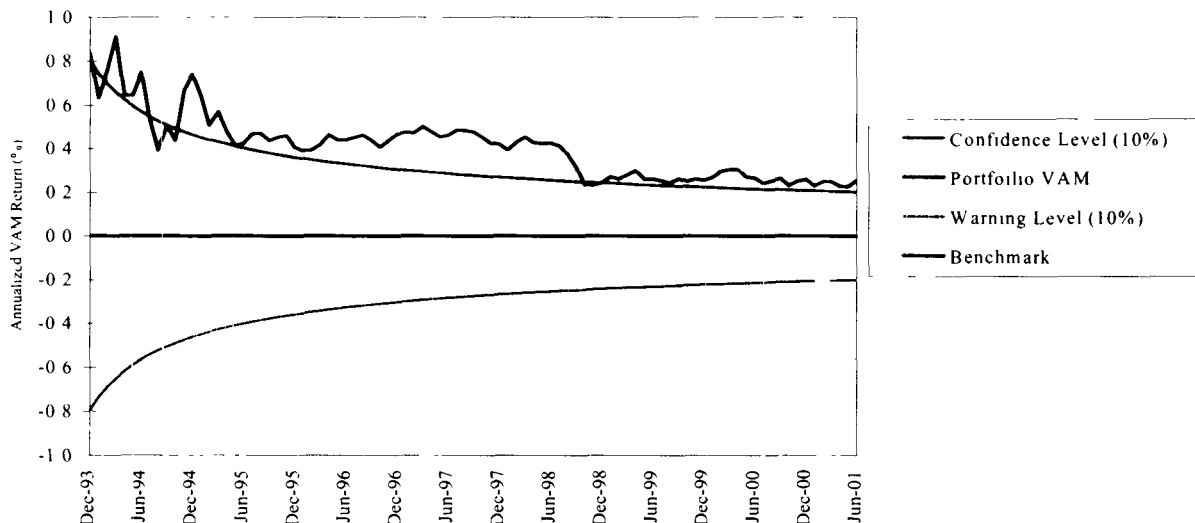
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 0.7%          | 0.6%             |
| Last 1 year               | 11.4          | 11.2             |
| Last 2 years              | 8.1           | 7.8              |
| Last 3 years              | 6.2           | 6.3              |
| Last 4 years              | 7.4           | 7.3              |
| Last 5 years              | 7.6           | 7.5              |
| Since Inception<br>(7/93) | 6.9           | 6.7              |

**Recommendations**

No action required

**GOLDMAN SACHS**  
**Cumulative Tracking**



**LINCOLN CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Andrew Johnson**

**Assets Under Management: \$1,687,461,582**

**Investment Philosophy**

Lincoln manages an enhanced index portfolio closely tracking the Lehman Aggregate. Lincoln's process relies on a combination of quantitative tools and active management judgment. Explicit quantification and control of risks are at the heart of their process. Lincoln uses proprietary risk exposure measures to analyze 25 interest rate factors, and over 30 spread-related factors. For each interest rate factor, the portfolio is very closely matched to the index to ensure that the portfolio earns the same return as the index for any change in interest rates. For each spread factor, the portfolio can deviate slightly from the index as a means of seeking value-added. Setting target active risk exposures that must fall within pre-established maximums controls risk. To control credit risk, corporate holdings are diversified across a large number of issues. Lincoln was retained by the SBI in July 1988.

**Staff Comments**

Lincoln outperformed during the past year due to an overweight in short duration asset-backed securities.

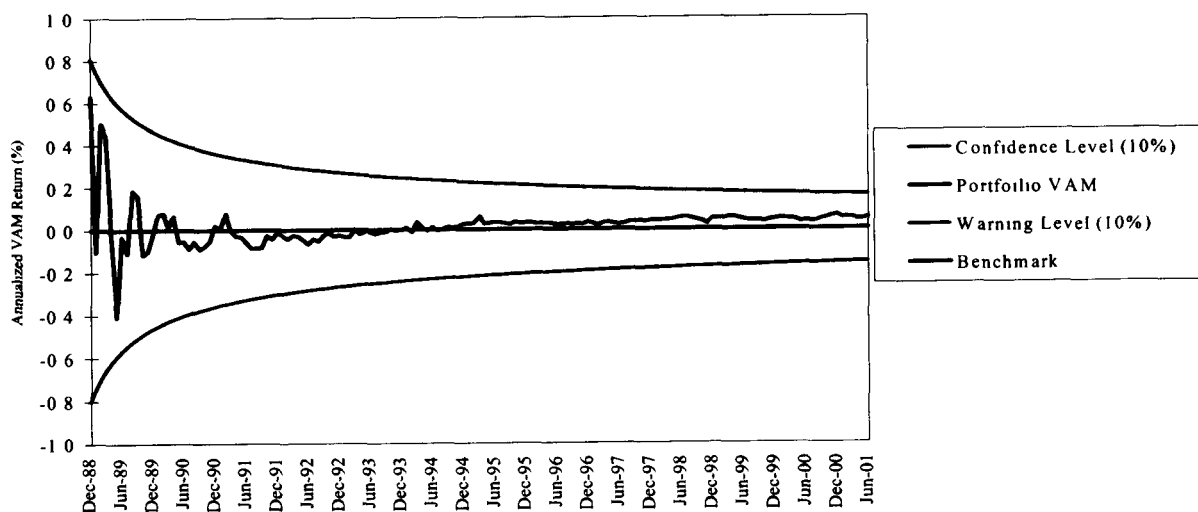
**Quantitative Evaluation**

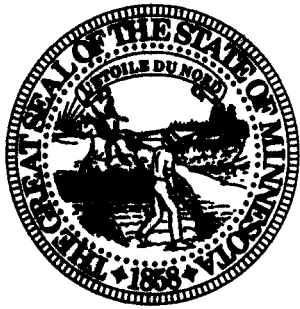
|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 0.6%          | 0.6%             |
| Last 1 year               | 11.5          | 11.2             |
| Last 2 years              | 7.9           | 7.8              |
| Last 3 years              | 6.3           | 6.3              |
| Last 4 years              | 7.4           | 7.3              |
| Last 5 years              | 7.6           | 7.5              |
| Since Inception<br>(7/88) | 8.5           | 8.4              |

**Recommendations**

No action required.

**LINCOLN CAPITAL MANAGEMENT - Fixed Income  
 Cumulative Tracking**





# STATE BOARD OF INVESTMENT

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## International Manager Evaluation Reports

Second Quarter, 2001

**COMBINED RETIREMENT FUNDS  
INTERNATIONAL STOCK MANAGERS  
Periods Ending June, 2001**

|                                | Quarter    |             | 1 Year       |              | 3 years     |             | 5 Years    |            | Since (1)<br>Inception |            | Market<br>Value<br>(in millions) | Pool<br>% |
|--------------------------------|------------|-------------|--------------|--------------|-------------|-------------|------------|------------|------------------------|------------|----------------------------------|-----------|
|                                | Actual     | Bmk         | Actual       | Bmk          | Actual      | Bmk         | Actual     | Bmk        | Actual                 | Bmk        |                                  |           |
|                                | %          | %           | %            | %            | %           | %           | %          | %          | %                      | %          |                                  |           |
| <b>Active EAFE</b>             |            |             |              |              |             |             |            |            |                        |            |                                  |           |
| American Express               | -1.5       | -1.0        | -30.9        | -23.6        |             |             |            |            | -26.5                  | -18.4      | \$281.17                         | 5.2%      |
| Blairlogie                     | -2.6       | -1.0        | -27.1        | -23.6        |             |             |            |            | -21.4                  | -18.4      | 157.16                           | 2.9%      |
| Brnson                         | 2.0        | -1.0        | -12.4        | -23.6        | 4.5         | -1.3        | 7.3        | 2.8        | 9.0                    | 6.7        | 607.15                           | 11.3%     |
| Invesco                        | 1.5        | -1.0        | -13.2        | -23.6        |             |             |            |            | -7.4                   | -18.4      | 456.09                           | 8.5%      |
| Marathon                       | 3.6        | 1.3         | -11.1        | -20.1        | 5.9         | -0.4        | 5.0        | 1.8        | 7.4                    | 4.1        | 447.55                           | 8.3%      |
| Montgomery                     | 1.2        | -1.0        | -30.8        | -23.6        |             |             |            |            | -30.0                  | -18.4      | 272.49                           | 5.1%      |
| T. Rowe Price                  | -1.9       | -1.0        | -26.2        | -23.6        | -0.4        | -1.3        | 4.0        | 2.8        | 6.3                    | 4.6        | 414.69                           | 7.7%      |
| Zurich Scudder                 | -1.8       | -1.0        | -27.9        | -23.6        | -1.6        | -1.3        | 4.5        | 2.8        | 6.8                    | 4.6        | 418.48                           | 7.8%      |
| <b>Active Emerging Markets</b> |            |             |              |              |             |             |            |            |                        |            |                                  |           |
| Alliance Capital               | 4.9        | 3.9         |              |              |             |             |            |            | -16.3                  | -13.7      | 111.46                           | 2.1%      |
| Capital International          | 9.0        | 3.9         |              |              |             |             |            |            | -15.6                  | -13.7      | 112.73                           | 2.1%      |
| Montgomery                     | 5.9        | 3.9         | -25.4        | -25.9        | 0.3         | 1.4         | -5.8       | -6.4       | -5.3                   | -6.2       | 118.61                           | 2.2%      |
| Morgan Stanley                 | 6.8        | 3.9         |              |              |             |             |            |            | -15.0                  | -13.7      | 104.88                           | 1.9%      |
| Schroder                       | 3.9        | 3.9         |              |              |             |             |            |            | -15.6                  | -13.7      | 113.93                           | 2.1%      |
| <b>Passive EAFE</b>            |            |             |              |              |             |             |            |            |                        |            |                                  |           |
| State Street                   | -0.9       | -1.0        | -23.7        | -23.6        | -0.9        | -1.3        | 3.1        | 2.8        | 7.5                    | 7.2        | 1,766.01                         | 32.8%     |
|                                |            |             |              |              |             |             |            |            | <b>Since 10/1/92</b>   |            |                                  |           |
| Equity Only (2) (4)            | 0.6        | -0.5        | -22.1        | -23.9        | 0.0         | -0.7        | 2.8        | 1.9        | 7.5                    | 6.6        | 5,382.40                         | 100.0%    |
| <b>Total Program (3) (4)</b>   | <b>0.6</b> | <b>-0.5</b> | <b>-22.1</b> | <b>-23.9</b> | <b>-0.2</b> | <b>-0.7</b> | <b>3.5</b> | <b>1.9</b> | <b>8.0</b>             | <b>6.6</b> | <b>\$5,382.40</b>                |           |

(1) Since retention by the SBI. Time period varies for each manager.

(2) Equity managers only. Includes impact of terminated managers.

(3) Includes impact of currency overlay on the passive EAFE portfolio from 12/1/95-10/31/00.

(4) The international benchmark is EAFE-Free plus Emerging Markets Free (EMF). The weighting of each index fluctuates with market capitalization. From 12/31/96 to 6/30/99 the benchmark was fixed at 87% EAFE-Free/13% Emerging Markets Free. On 5/1/96, the portfolio began transitioning from 100% EAFE to the 12/31/96 fixed weights. 100% EAFE-Free prior to 5/1/96.

**AMERICAN EXPRESS ASSET MANAGEMENT INTERNATIONAL, INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: Mark Fawcett**

**Assets Under Management: \$281,174,864**

**Investment Philosophy**

American Express Asset Management's (AEAM) objective is to identify inefficiencies in market value at the regional, country and stock level. Their investment process concentrates on identifying non-consensus views that they can exploit. AEAM's core international equity approach is a blend of top-down and bottom up styles with an emphasis on large cap growth stocks. They start the decision making process with the development of their geopolitical and macroeconomic outlook. The bottom-up stage of their process begins with real-time relative valuation comparisons of the stocks in their investable universe. The most attractively priced stocks then go through in depth fundamental analysis.

**Staff Comments**

No comments at this time.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | -1.5%         | -1.0%            |
| Last 1 year               | -30.9         | -23.6            |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | -26.5         | -18.4            |

**Recommendations**

No action required.

**VAM Graph will be drawn for period ending 3/31/2002.**



**BLAIRLOGIE CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: James Smith**

**Assets Under Management: \$157,156,209**

**Investment Philosophy**

Blairlogie has developed a model that ranks countries based on a collection of current and historical data. Their quantitative analysis is enhanced with significant qualitative assessments to evaluate things a model cannot review. They continuously strive for the optimum combination of quantitative and judgmental inputs but believe that objective, measurable facts must always be the starting point for making sound investment decisions. Blairlogie is primarily top-down, but incorporates bottom-up stock selection. Their process is based upon an underlying objective of producing premium returns above their benchmark consistently in any market environment while consciously controlling risk and limiting volatility. Blairlogie's portfolio is broadly diversified in international markets both by country and stock.

**Staff Comments**

The portfolio's return shortfall for the quarter was due to stock selection in Japan and a tech-driven sell-off in global markets, particularly in large-cap names. The decision to buy into attractively priced financials was premature and hurt the portfolio during the period.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | -2.6%         | -1.0%            |
| Last 1 year               | -27.1         | -23.6            |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | -21.4         | -18.4            |

**Recommendations**

No action required.

**VAM Graph will be drawn for period ending 3/31/2002.**

**BRINSON PARTNERS**  
**Periods Ending June, 2001**

**Portfolio Manager: Thomas Madsen**

**Assets Under Management: \$607,152,754**

**Investment Philosophy**

Brinson is a fundamental, long-term, value-oriented investor. Brinson uses a proprietary valuation model to rank the relative attractiveness of individual markets based on fundamental considerations. Inputs include forecasts for growth, inflation rates, risk premiums and foreign exchange movements. Quantitative tools are used to monitor and control portfolio risk, while qualitative judgments from the firm's professionals are used to determine final allocations. Brinson establishes an allocation range around the target index to define the limits of their exposure to individual countries and to assure diversification.

Brinson utilizes currency equilibrium bands to determine which currencies are over or under valued. The firm will hedge to control the potential risk for real losses from currency depreciation.

**Staff Comments**

The portfolio has out-performed in all time periods, most recently due to strong stock selection in defensive, value-oriented companies. Strong stock selection in Australia along with strong industry returns overall helped performance. The portfolio was overweight materials, food & beverage, and utilities stocks and under-weight telecom companies during the quarter, which caused the portfolio to outperform the benchmark.

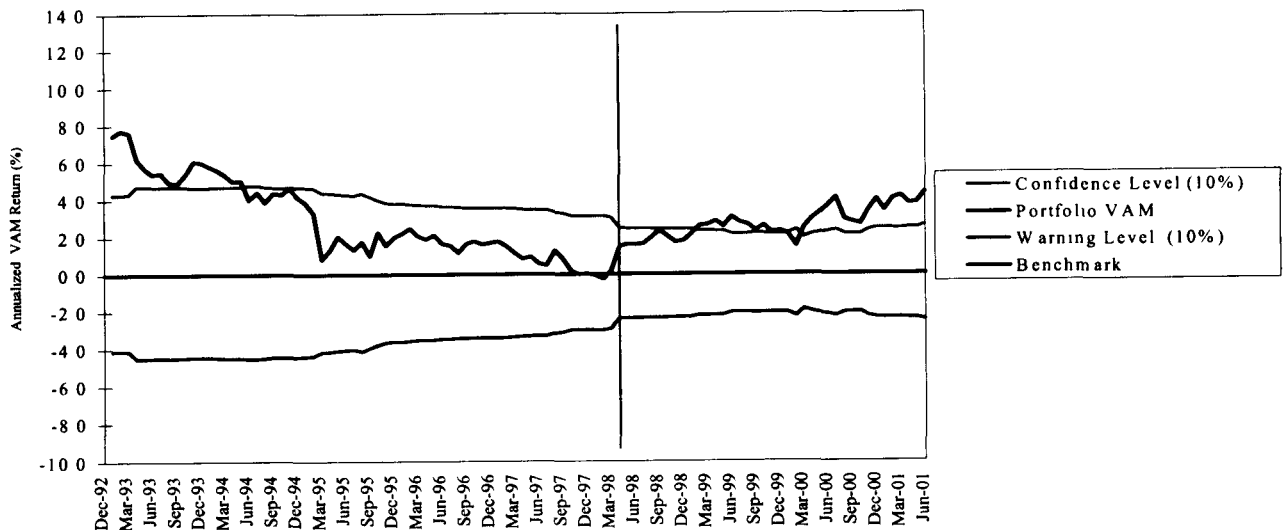
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 2.0%          | -1.0%            |
| Last 1 year               | -12.4         | -23.6            |
| Last 2 years              | 2.3           | -5.4             |
| Last 3 years              | 4.5           | -1.3             |
| Last 4 years              | 4.7           | 0.5              |
| Last 5 years              | 7.3           | 2.8              |
| Since Inception<br>(4/93) | 9.0           | 6.7              |

**Recommendations**

No action required.

**BRINSON PARTNERS, INC. (INT'L)**  
**Rolling Five Year VAM**



5 Year Period Ending

Note: Area to the left of vertical line includes performance prior to retention by the SBI

**INVESCO GLOBAL ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Erik Granade**

**Assets Under Management: \$456,088,788**

**Investment Philosophy**

INVESCO believes they can add value by identifying and investing in companies whose share price does not reflect the proven and sustainable growth of the company's earnings and assets. They also believe that a systematic process that identifies mis-valued companies, combined with a consistently applied portfolio design process, can control the predictability and consistency of returns. Portfolios are constructed on a bottom-up basis; they select individual companies rather than countries, themes, or industry groups. This is the first of four cornerstones of their investment approach. Secondly, they conduct financial analysis on a broad universe of non-U.S. companies whose key financial data is adjusted to be comparable across borders and currencies. Third, Invesco believes that using local investment professionals enhances fundamental company research. Finally, they manage risk and assure broad diversification relative to clients' benchmarks through a statistics-based portfolio construction approach rather than resorting to country or industry constraints.

**Staff Comments**

The portfolio's out-performance during the quarter was due to strong relative stock selection, especially in Australia, the UK, the Netherlands, Spain and Switzerland. Holdings in consumer staples, financials, and technology added value.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 1.5%          | -1.0%            |
| Last 1 year               | -13.2         | -23.6            |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | -7.4          | -18.4            |

**Recommendations**

No action required.

VAM Graph will be drawn for period ending 3/31/2002.

**MARATHON ASSET MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: William Arah**

**Assets Under Management: \$447,547,375**

**Investment Philosophy**

Marathon uses a blend of flexible, qualitative disciplines to construct portfolios which exhibit a value bias. Style and emphasis will vary over time and by market, depending on Marathon's perception of lowest risk opportunity. Since they believe that competition determines profitability, Marathon is attracted to industries where the level of competition is declining and they will hold a sector position as long as the level of competition does not increase. At the stock level, Marathon tracks a company's competitive position versus the attractiveness of their products or services and attempts to determine whether the company is following an appropriate reinvestment strategy for their current competitive position.

**Staff Comments**

The recent out-performance was due to strong stock selection across all regions. The portfolio profited in particular this quarter from its mid-cap bias and from its underweight in technology and in telecommunications.

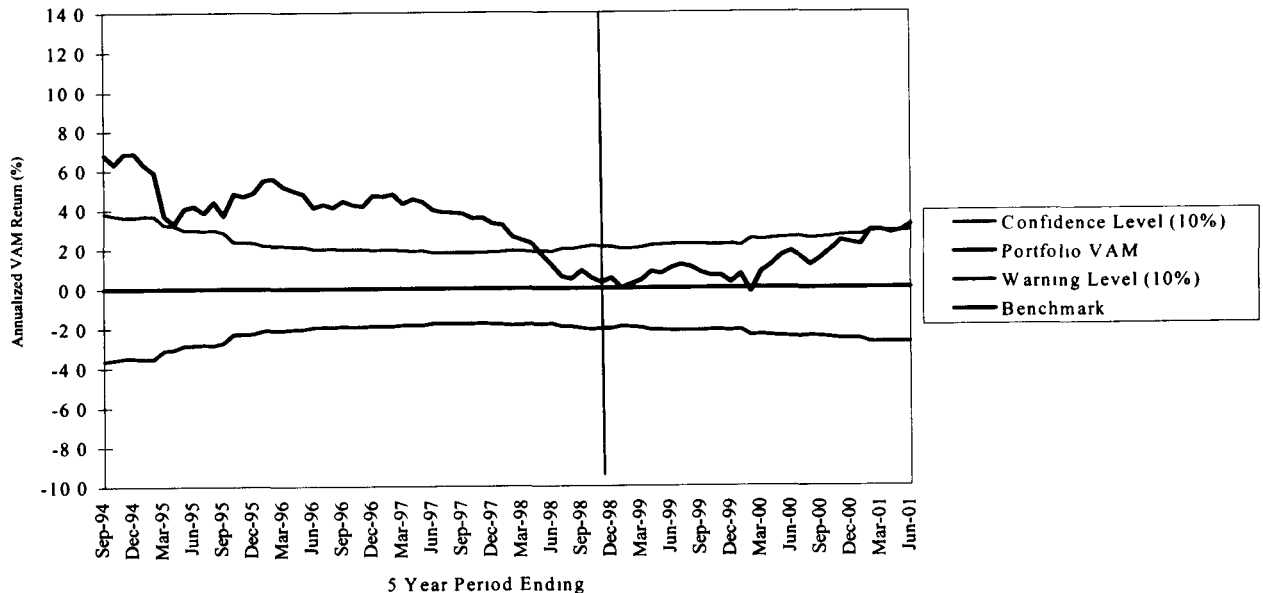
**Quantitative Evaluation**

|                            | <b>Actual</b> | <b>Custom Benchmark</b> |
|----------------------------|---------------|-------------------------|
| Last Quarter               | 3.6%          | 1.3%                    |
| Last 1 year                | -11.1         | -20.1                   |
| Last 2 years               | 2.6           | -3.9                    |
| Last 3 years               | 5.9           | -0.4                    |
| Last 4 years               | 3.9           | 0.2                     |
| Last 5 years               | 5.0           | 1.8                     |
| Since Inception<br>(11/93) | 7.4           | 4.1                     |

**Recommendations**

No action required.

**MARATHON ASSET MANAGEMENT**  
**Rolling Five Rolling VAM**



Note Area to the left of vertical line includes performance prior to retention by the SBI

**MONTGOMERY ASSET MANAGEMENT, LLC (FAFE)**  
**Periods Ending June, 2001**

**Portfolio Manager: Oscar Castro**

**Assets Under Management: \$272,488,644**

**Investment Philosophy**

Montgomery manages a developed markets portfolio for the SBI, in addition to an emerging portfolio. Montgomery believes that a consistent process, centered on accountability, sector specialization and primary, original research provides a sustainable edge in international equity investing. Their international equity investing combines thorough sector and country research with a disciplined bottom-up stock selection process to identify securities with long-term projected earnings growth, attractive valuation versus applicable peers, positive business momentum and the potential to achieve minimum required returns.

**Staff Comments**

Holdings in the consumer and healthcare sectors contributed positively to the portfolio's out-performance during the quarter. Automotive company holdings performed well, as did software holdings in the technology sector.

In May, Montgomery announced that Oscar Castro, Sr. Portfolio Manager will lead Montgomery's Global & International products and that John Boich, Sr. Portfolio Manager and co-manager of the SBI's portfolio, will be leaving the firm. Staff does not believe this change will have an adverse effect on the management of the SBI's portfolio.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 1.2%          | -1.0%            |
| Last 1 year               | -30.8         | -23.6            |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/00) | -30.0         | -18.4            |

**Recommendations**

No action required

**VAM Graph will be drawn for period ending 3/31/2002.**

**T. ROWE PRICE INTERNATIONAL, INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: David Warren**

**Assets Under Management: \$414,689,866**

**Investment Philosophy**

T. Rowe Price believes that world stock markets are segmented. The firm attempts to add value by identifying and exploiting the resulting pricing inefficiencies. In addition, they believe that growth is frequently under priced in the world markets. T. Rowe Price establishes its economic outlook based largely on interest rate trends and earnings momentum. The portfolio management team then assesses the country, industry and currency profile for the portfolio. Within this framework, stock selection is the responsibility of regional portfolio managers. Stocks are selected using fundamental analysis that emphasizes companies with above-market earnings growth at reasonable valuations. Information derived from the stock selection process is a key factor in country allocation as well.

**Staff Comments**

Growth stocks were out of favor during the period. Over-weighting technology and under-weighting automobiles, materials and utilities detracted from performance. The portfolio also declined due to holdings in Japan and an under-weight to Australia.

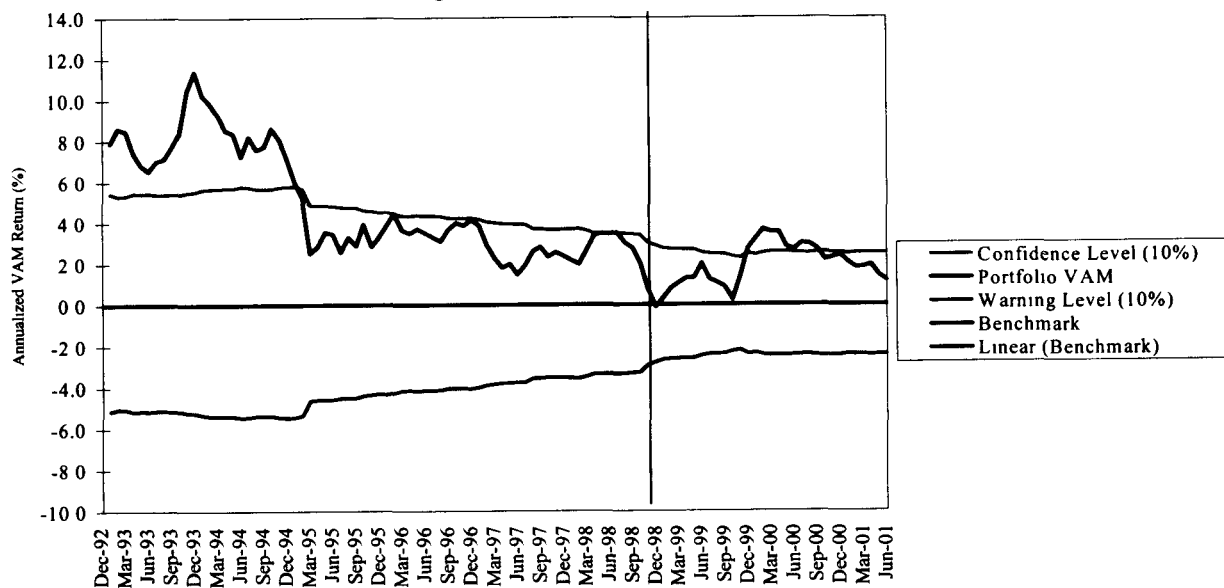
**Quantitative Evaluation**

|                            | <b>Actual</b> | <b>Benchmark</b> |
|----------------------------|---------------|------------------|
| Last Quarter               | -1.9%         | -1.0%            |
| Last 1 year                | -26.2         | -23.6            |
| Last 2 years               | -3.7          | -5.4             |
| Last 3 years               | -0.4          | -1.3             |
| Last 4 years               | 0.7           | 0.5              |
| Last 5 years               | 4.0           | 2.8              |
| Since Inception<br>(11/93) | 6.3           | 4.6              |

**Recommendations**

No action required.

**T. ROWE PRICE INTERNATIONAL**  
**Rolling Five Year VAM**



5 Year Period Ending

Note Area to the left of vertical line includes performance prior to retention by the SBI

**ZURICH SCUDDER INVESTMENTS**  
**Periods Ending June, 2001**

**Portfolio Manager: Theresa Gusman**

**Assets Under Management: \$418,481,424**

**Investment Philosophy**

Zurich Scudder believes that successful international investing requires knowledge of each country's economy, political environment and financial market obtained through continuous and thorough research of individual markets and securities. The investment process focuses on three areas: country analysis, global themes and unique situations. Ideas from all three areas are integrated into Zurich Scudder's research universe. Using their own internal research, the firm seeks companies with potential for earnings and dividend growth, strong or improving balance sheets, superior management, conservative accounting practices and dominant position in growing industries.

**Staff Comments**

No comments at this time

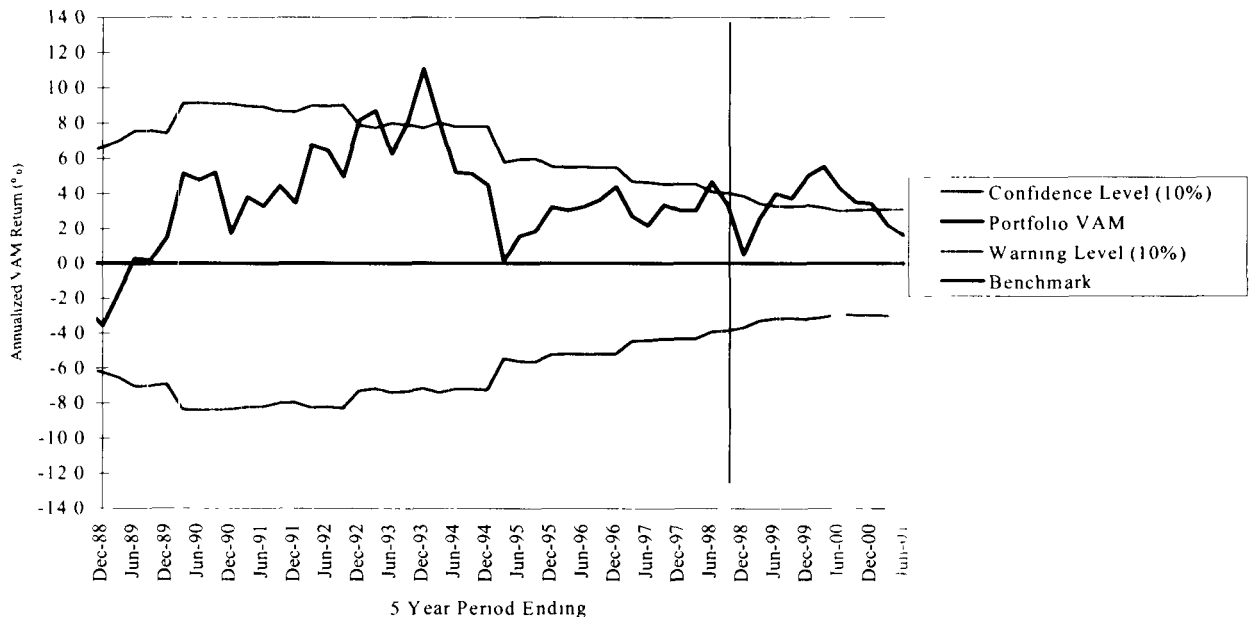
**Quantitative Evaluation**

|                            | <b>Actual</b> | <b>Benchmark</b> |
|----------------------------|---------------|------------------|
| Last Quarter               | -1.8%         | -1.0%            |
| Last 1 year                | -27.9         | -23.6            |
| Last 2 years               | -5.6          | -5.4             |
| Last 3 years               | -1.6          | -1.3             |
| Last 4 years               | 0.7           | 0.5              |
| Last 5 years               | 4.5           | 2.8              |
| Since Inception<br>(11/93) | 6.8           | 4.6              |

**Recommendations**

No action required.

**ZURICH SCUDDER INVESTMENTS**  
**Rolling Five Year VAM**



Note: Area to the left of vertical line includes performance prior to retention by the SBI

**ALLIANCE CAPITAL MANAGEMENT INTERNATIONAL**  
**Periods Ending June, 2001**

**Portfolio Manager: Edward Baker**

**Assets Under Management: \$111,459,187**

**Investment Philosophy**

Alliance employs a growth style of investment management. They believe that fundamental research-driven stock selection, structured by industries within regions, will produce superior investment performance. Their strategy emphasizes bottom-up, large capitalization stock selection. Country and industry exposures are a by-product of stock selection. Alliance looks for companies with the best combination of forward-looking growth and valuation attractiveness.

**Staff Comments**

No comments at this time.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 4.9           | 3.9              |
| Last 1 year               | N/A           | N/A              |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/01) | -16.3         | -13.7            |

**Recommendations**

No action required.

**VAM Graph will be drawn for period ending 3/31/2003.**



**CAPITAL INTERNATIONAL, INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: Shaw Wagner**

**Assets Under Management: \$112,726,875**

**Investment Philosophy**

Capital International's philosophy is value-oriented, as they focus on identifying the difference between the underlying value of a company and the price of its securities in its home market. Capital International's basic, fundamental, bottom-up approach is blended with macroeconomic and political judgments on the outlook for economies, industries, currencies and markets. The team of portfolio managers and analysts each select stocks for the portfolio based on extensive field research and direct company contact.

**Staff Comments**

The SBI's portfolio significantly out-paced the benchmark during the quarter due to strong performance from Mexican telecom holdings and a significant overweight in Turkey, which bounced back during the period.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 9.0           | 3.9              |
| Last 1 year               | N/A           | N/A              |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/01) | -15.6         | -13.7            |

**Recommendations**

No action required

**VAM Graph will be drawn for period ending 3/31/2003.**

**MONTGOMERY ASSET MANAGEMENT, LLC (EMF)**  
**Periods Ending June, 2001**

**Portfolio Manager: Josephine Jimenez**

**Assets Under Management: \$118,607,148**

**Investment Philosophy**

Montgomery is an emerging markets specialist. The firm combines quantitative investment techniques and fundamental stock selection to take advantage of market inefficiencies and low correlations within the emerging markets. Their top-down analysis begins with a quantitative approach which evaluates historical volatility and correlations between markets. The model identifies attractive countries which are then qualitatively analyzed for "event risk" which the model cannot take into account. Fundamental analysis is used to evaluate the financial condition, quality of management, and competitive position of each stock. Stocks will come from two tiers. Tier 1 will be 60-100 blue chip stocks. Tier 2 will be 100-150 smaller cap stocks with substantial growth potential. Characteristics of selected stocks may include low PE's to internal growth rates, above average earnings growth potential or undervalued/hidden assets.

**Staff Comments**

The portfolio benefited during the period from over-weighting Mexico and under-weighting Malaysia and Taiwan, which was the weakest performer among large-cap emerging markets.

**Quantitative Evaluation**

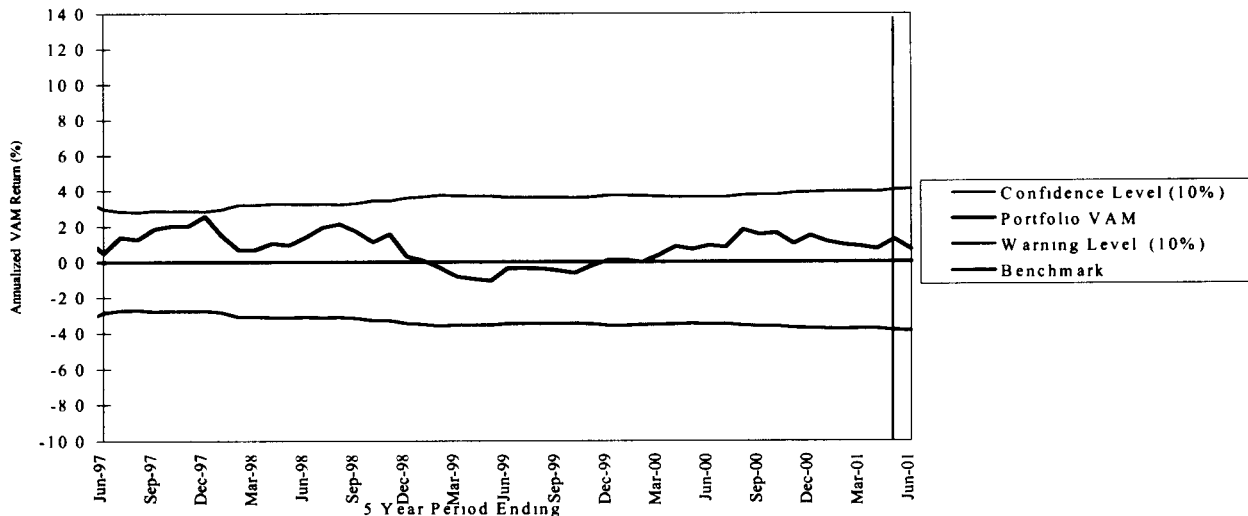
|                 | <b>Actual</b> | <b>Benchmark</b> |
|-----------------|---------------|------------------|
| Last Quarter    | 5.9%          | 3.9%             |
| Last 1 year     | -25.4         | -25.9            |
| Last 2 years    | -5.1          | -10.0            |
| Last 3 years    | 0.3           | 1.4              |
| Last 4 years    | -11.7         | -10.7            |
| Last 5 years    | -5.8          | -6.4             |
| Since Inception | -5.3          | -6.2             |

(5/96)

**Recommendations**

No action required.

**MONTGOMERY ASSET MANAGEMENT**  
**Rolling Five Year VAM**



Note Shaded area includes performance prior to managing SBI account

**MORGAN STANLEY INVESTMENT MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Robert Meyer**

**Assets Under Management: \$104,879,907**

**Investment Philosophy**

Morgan Stanley's style is core with a growth bias. They follow a top-down approach to country allocation and a bottom-up approach to stock selection. Morgan Stanley's macro-economic and stock selection analyses are qualitative as well as quantitative, concentrating on fundamentals. Their top-down analysis highlights countries with improving fundamentals and attractive valuations. Their bottom-up approach to stock selection focuses on purchasing companies with strong operating earnings potential at attractive valuations.

**Staff Comments**

Stock selection in Taiwan, Brazil, and Mexico added positively to relative performance. On a country allocation basis, an underweight stance in Malaysia and Taiwan along with an overweight position in South Korea contributed to the portfolio's out-performance during the recent period.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 6.8%          | 3.9%             |
| Last 1 year               | N/A           | N/A              |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/01) | -15.0         | -13.7            |

**Recommendations**

No action required

**VAM Graph will be drawn for period ending 3/31/2003.**

**SCHRODER INVESTMENT MANAGEMENT NORTH AMERICA INC.**  
**Periods Ending June, 2001**

**Portfolio Manager: Mark Bridgeman**

**Assets Under Management: \$113,931,004**

**Investment Philosophy**

Schroders believes in investing in growth at a reasonable price. They focus on identifying companies that can leverage the superior economic growth in emerging markets to generate above-average growth in earnings and cash flow. Their style aims to generate consistency of performance by taking multiple active positions in what are highly inefficient markets. Schroders uses a combination of top-down analysis and bottom-up stock selection, which varies with the state of development of the market.

**Staff Comments**

No comments at this time.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 3.9           | 3.9              |
| Last 1 year               | N/A           | N/A              |
| Last 2 years              | N/A           | N/A              |
| Last 3 years              | N/A           | N/A              |
| Last 4 years              | N/A           | N/A              |
| Last 5 years              | N/A           | N/A              |
| Since Inception<br>(3/01) | -15.6         | -13.7            |

**Recommendations**

No action required.

**VAM Graph will be drawn for period ending 3/31/2003.**

**STATE STREET GLOBAL ADVISORS**  
**Periods Ending June, 2001**

**Portfolio Manager: Lynn Blake**

**Assets Under Management: \$1,766,007,141**

**Investment Philosophy**

State Street Global Advisors passively manages the portfolio against the Morgan Stanley Capital International (MSCI) index of 20 markets located in Europe, Australia and the Far East (EAFE). They buy only securities which are eligible for purchase by foreign investors, therefore they are benchmarked against the MSCI EAFE-Free index. SSgA fully replicates the index whenever possible because it results in lower turnover, higher tracking accuracy and lower market impact costs. The MSCI EAFE-Free reinvests dividends at the Belgian tax rate. The portfolio reinvests dividends at the lower US tax rate, which should result in modest positive tracking error, over time.

**Staff Comments**

No comments at this time

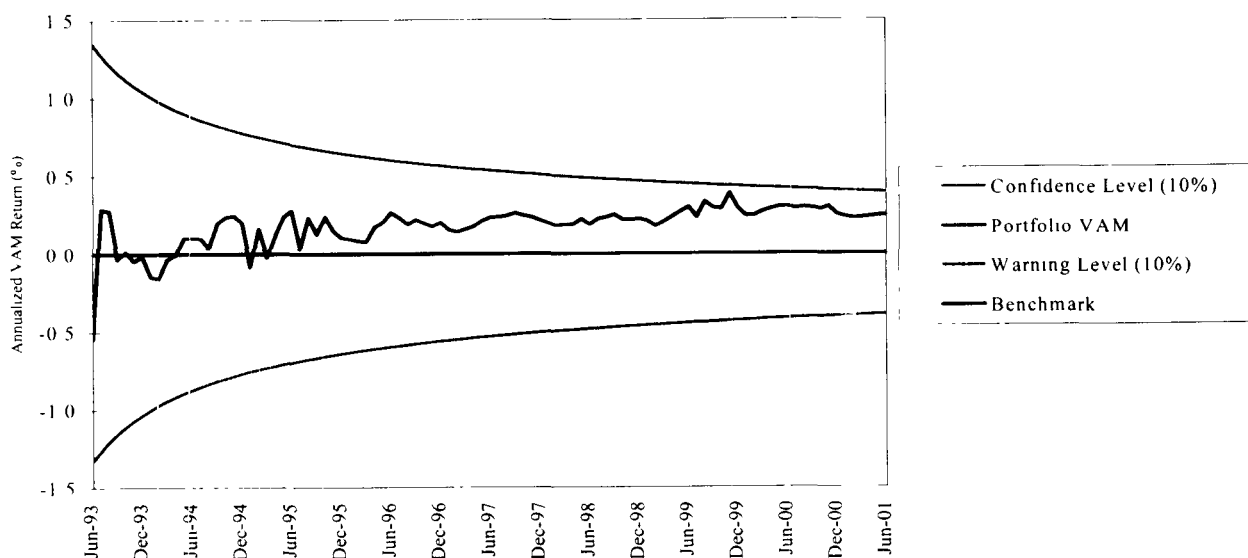
**Quantitative Evaluation**

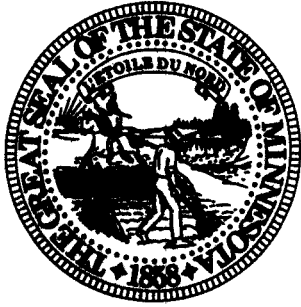
|                            | <b>Actual</b> | <b>Benchmark</b> |
|----------------------------|---------------|------------------|
| Last Quarter               | -0.9%         | -1.0%            |
| Last 1 year                | -23.7         | -23.6            |
| Last 2 years               | -5.3          | -5.4             |
| Last 3 years               | -0.9          | -1.3             |
| Last 4 years               | 0.7           | 0.5              |
| Last 5 years               | 3.1           | 2.8              |
| Since Inception<br>(10/92) | 7.5           | 7.2              |

**Recommendation**

No action required

**STATE STREET GLOBAL ADVISORS**  
**Cumulative Tracking**





# STATE BOARD OF INVESTMENT

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## **Non-Retirement Manager Evaluation Reports**

**Second Quarter, 2001**

**NON - RETIREMENT MANAGERS**  
**Periods Ending June, 2001**

|  | Quarter     |          | 1 Year      |          | 3 years     |          | 5 Years     |          | Since (1)<br>Inception |          | Market<br>Value<br>(\$ millions) |
|--|-------------|----------|-------------|----------|-------------|----------|-------------|----------|------------------------|----------|----------------------------------|
|  | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>% | Bmk<br>% | Actual<br>%            | Bmk<br>% |                                  |
| GE Investment Management<br>(S&P 500 Index)*   | 3.7         | 5.9      | -5.9        | -14.8    | 7.6         | 3.9      | 16.6        | 14.5     | 19.8                   | 18.3     | \$60.83                          |
| Voyageur Asset Management<br>(60% Lehman Aggregate/<br>40% Lehman 1-3 U.S. Gov/Credit)*(2) | 0.8         | 1.0      | 9.5         | 10.5     | 5.9         | 6.6      | 6.8         | 7.1      | 7.4                    | 7.4      | 254.08                           |
| Galliard Capital Management<br>(3 yr. Constant Maturity Treasury<br>+ 30 bp)               | 1.5         | 1.2      | 6.3         | 5.4      | 6.3         | 5.7      | 6.4         | 5.9      | 6.5                    | 6.1      | 89.64                            |
| Internal Stock Pool<br>(S&P 500 Index)*  | 5.8         | 5.9      | -14.6       | -14.8    | 4.1         | 3.9      | 14.6        | 14.5     | 15.6                   | 15.5     | 974.85                           |
| Internal Bond Pool - Income Share<br>(Lehman Aggregate)*(3)                                | 0.7         | 0.6      | 11.4        | 11.2     | 6.4         | 6.3      | 7.8         | 7.5      | 8.6                    | 8.3      | 198.54                           |
| Internal Bond Pool - Trust<br>(Lehman Aggregate)*  | 0.7         | 0.6      | 11.2        | 11.2     | 6.5         | 6.3      | 7.7         | 7.5      | 8.3                    | 7.8      | 800.35                           |

\* Benchmarks for the Funds are notated in parentheses below the Fund names.

(1) Since retention by the SBI. Time period varies by manager.

(2) Prior to January 2001, the benchmark was a custom benchmark

(3) Prior to July 1994, the benchmark was the Salomon BIG

**GE ASSET MANAGEMENT - Assigned Risk Plan**  
**Periods Ending June, 2001**

**Portfolio Manager: Gene Bolton**

**Assets Under Management: \$60,829,897**

**Investment Philosophy**  
**Assigned Risk Plan**

GE's Multi-Style Equity program attempts to outperform the S&P 500 consistently while controlling overall portfolio risk through a multiple manager approach. Three portfolio managers with value or growth orientations are supported by a team of analysts. The three portfolios are combined to create a well diversified equity portfolio while maintaining low relative volatility and a style-neutral position between growth and value. All GE managers focus on stock selection from a bottom-up perspective.

**Staff Comments**

GE trailed the benchmark for the second quarter due to the portfolio's underweight in consumer cyclical holdings, an overweight in the energy sector and underperformance in the technology sector. For the year, the primary driver of relative outperformance is the strategy's underweight in the technology sector.

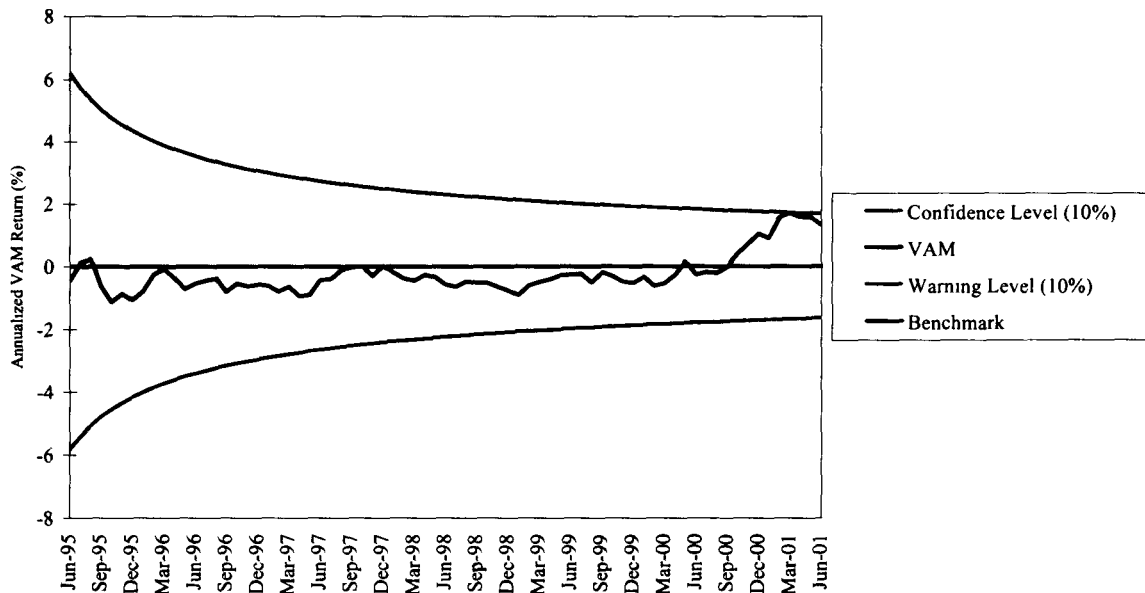
**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 3.7%          | 5.9%             |
| Last 1 year               | -5.9          | -14.8            |
| Last 2 years              | 0.3           | -4.4             |
| Last 3 years              | 7.6           | 3.9              |
| Last 4 years              | 12.6          | 9.9              |
| Last 5 years              | 16.6          | 14.5             |
| Since Inception<br>(1/95) | 19.8          | 18.3             |

**Recommendation**

No recommendation at this time.

**GE INVESTMENT MANAGEMENT**  
**Cumulative Tracking**





**VOYAGEUR ASSET MANAGEMENT - Assigned Risk Plan**  
**Periods Ending June, 2001**

**Portfolio Manager: Tom McGlinch**

**Assets Under Management: \$254,075,664**

**Investment Philosophy**  
**Assigned Risk Plan**

Voyageur uses a top-down approach to fixed income investing. Their objective is to obtain superior long-term investment returns over a pre-determined benchmark that reflects the quality constraints and risk tolerance of the Assigned Risk Plan. Due to the specific liability requirement of the plan, return enhancement will focus on sector analysis and security selection. Yield curve and duration analysis are secondary considerations.

**Staff Comments**

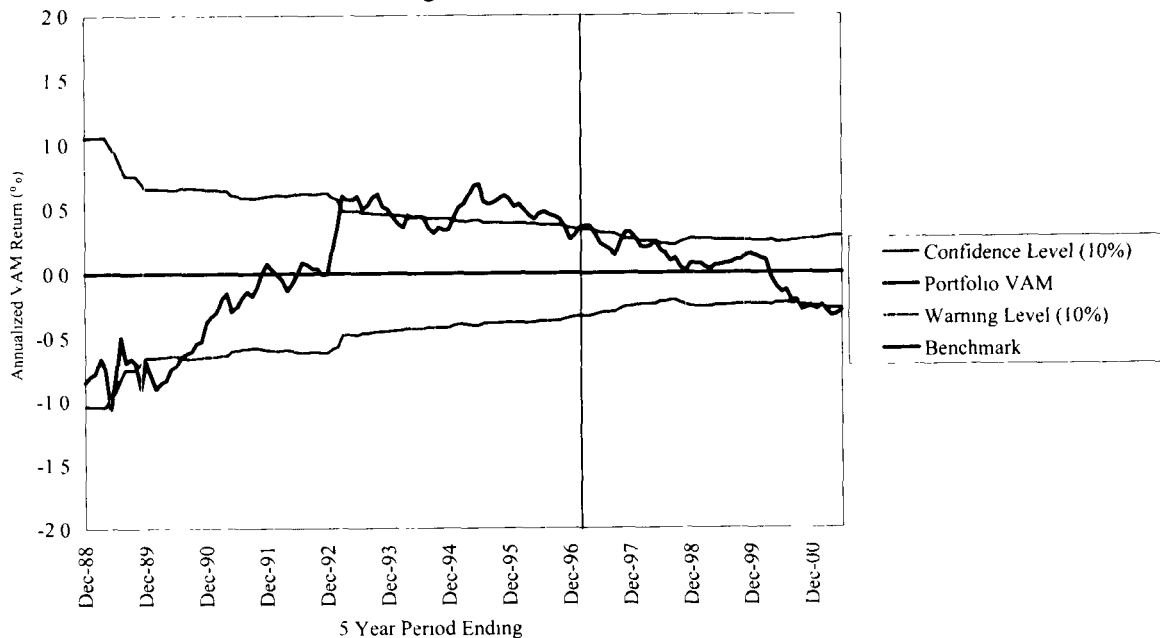
Voyageur slightly trailed the quarterly benchmark. The portfolio's overweight to the mortgage sector hurt performance as short and intermediate term treasury and corporate bonds outperformed mortgages during the quarter. The one-year return reflects the negative impact of the credit downgrades of Comdisco and Finova.

**Quantitative Evaluation**

|                           | <b>Actual</b> | <b>Benchmark</b> |                    |
|---------------------------|---------------|------------------|--------------------|
| Last Quarter              | 0.8%          | 1.0%             | No action required |
| Last 1 year               | 9.5           | 10.5             |                    |
| Last 2 years              | 6.8           | 7.6              |                    |
| Last 3 years              | 5.9           | 6.6              |                    |
| Last 4 years              | 6.6           | 7.0              |                    |
| Last 5 years              | 6.8           | 7.1              |                    |
| Since Inception<br>(7/91) | 7.4           | 7.4              |                    |

**Recommendation**

**VOYAGEUR ASSET MANAGEMENT**  
**Rolling Five Year VAM**



Note: Area to the left of the line includes performance prior to retention by the SHI

**GALLIARD CAPITAL MANAGEMENT**  
**Periods Ending June, 2001**

**Portfolio Manager: Karl Tourville**

**Assets Under Management: \$89,642,116**

**Investment Philosophy**

Galliard Capital Management manages the Fixed Interest Account in the Supplemental Investment Fund. The stable value fund is managed to protect principal and provide competitive interest rates using instruments somewhat longer than typically found in money market-type accounts. The manager invests cash flows to optimize yields. The manager invests in high quality instruments diversified among traditional guaranteed investment contracts (GIC's) and alternative investment contracts with U.S. and non-U.S. financial institutions. To maintain necessary liquidity, the manager invests a portion of the portfolio in its Stable Return Fund and in cash equivalents. The Stable Return Fund is a large, daily priced fund consisting of a wide range of stable value instruments that is available to retirement plans of all sizes.

**Staff Comments**

No comments at this time.

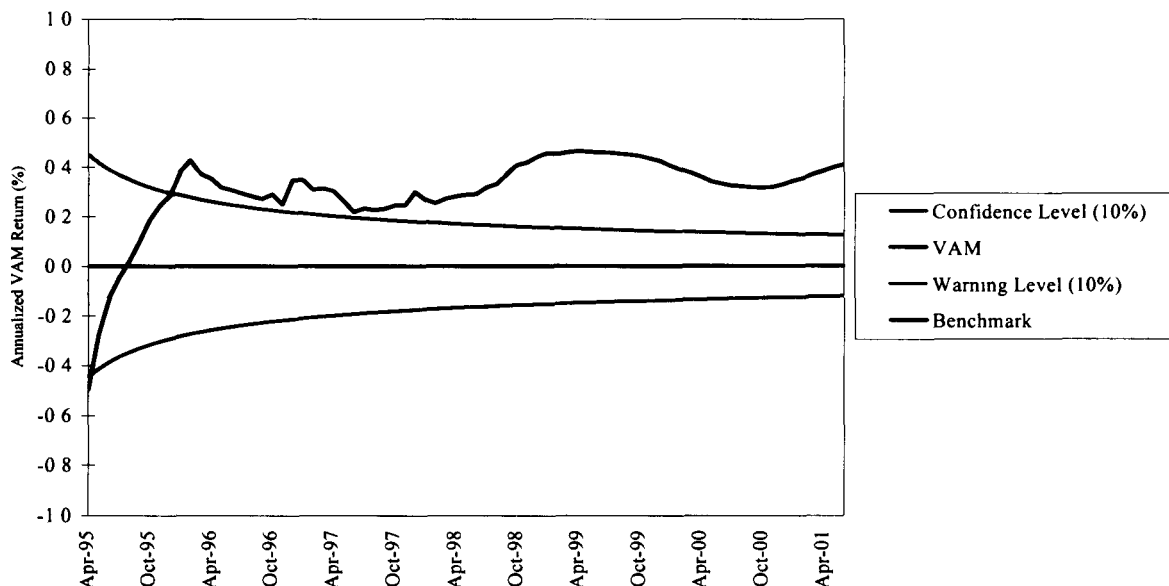
**Quantitative Evaluation**

|                            | <b>Actual</b> | <b>Benchmark</b> |
|----------------------------|---------------|------------------|
| Last Quarter               | 1.5%          | 1.2%             |
| Last 1 year                | 6.3           | 5.4              |
| Last 2 years               | 6.3           | 6.0              |
| Last 3 years               | 6.3           | 5.7              |
| Last 4 years               | 6.3           | 5.8              |
| Last 5 years               | 6.4           | 5.9              |
| Since Inception<br>(11/94) | 6.5           | 6.1              |

**Recommendation**

No action required.

**GALLIARD CAPITAL MANAGEMENT**  
**Cumulative Tracking**



**INTERNAL STOCK POOL - Trust/Non-Retirement Assets**  
**Periods Ending June, 2001**

**Portfolio Manager: Mike Messen**

**Assets Under Management: \$974,849,226**

**Investment Philosophy**  
**Environmental Trust Fund**  
**Permanent School Fund**  
**Tobacco Endowment Funds**

**Staff Comments**

The current manager assumed responsibility for the account in December 1996. The Internal Equity Pool is managed to closely track the S&P 500 Index. The strategy replicates the S&P 500 by owning all of the names in the index at weightings similar to those of the index. The optimization model's estimate of tracking error with this strategy is approximately 10 basis points per year.

No comments at this time

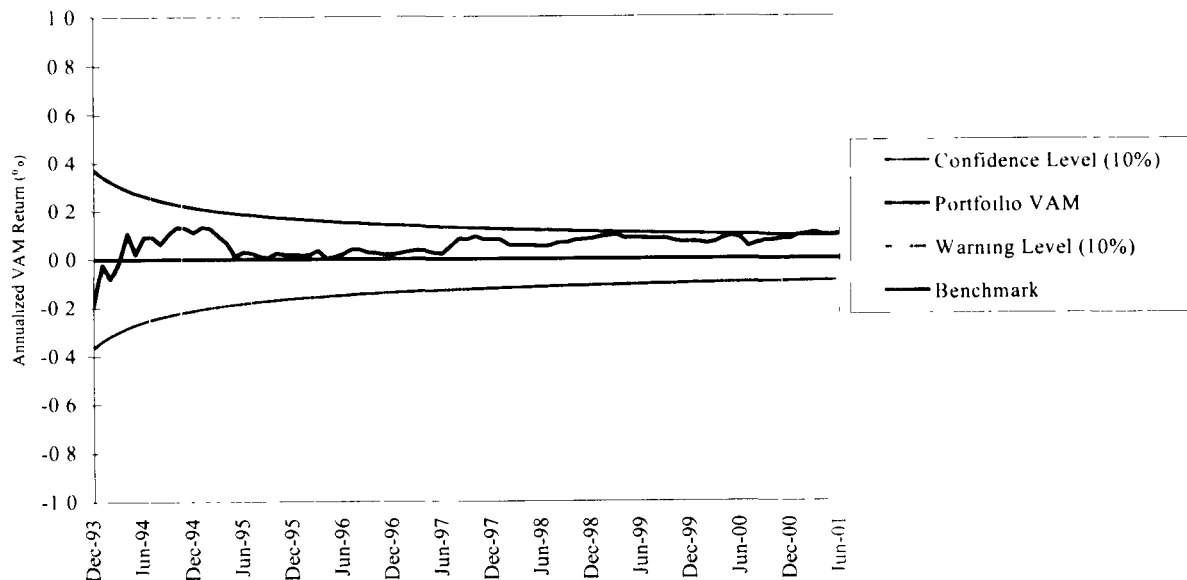
**Quantitative Evaluation**

**Recommendation**

|                           | <b>Actual</b> | <b>Benchmark</b> |
|---------------------------|---------------|------------------|
| Last Quarter              | 5.8%          | 5.9%             |
| Last 1 year               | -14.6         | -14.8            |
| Last 2 years              | -4.3          | -4.4             |
| Last 3 years              | 4.1           | 3.9              |
| Last 4 years              | 10.1          | 9.9              |
| Last 5 years              | 14.6          | 14.5             |
| Since Inception<br>(7/93) | 15.6          | 15.5             |

No action required.

**INTERNAL STOCK POOL**  
**Trust/Non-Retirement Assets**  
**Cumulative Tracking**



**INTERNAL BOND POOL - Income Share Account**  
**Periods Ending June, 2001**

**Portfolio Manager: Mike Messen**

**Assets Under Management: \$198,540,131**

**Investment Philosophy**  
**Income Share Account**

**Staff Comments**

The current manager assumed responsibility for this portfolio in December 1996. The investment approach emphasizes sector and security selection. The approach utilizes sector trading and relative spread analysis of both sectors and individual issues. The portfolio weightings in mortgage and corporate securities are consistently equal to or greater than the market weightings. The portfolio duration remains close to the benchmark duration but may be shortened or lengthened depending on changes in the economic outlook.

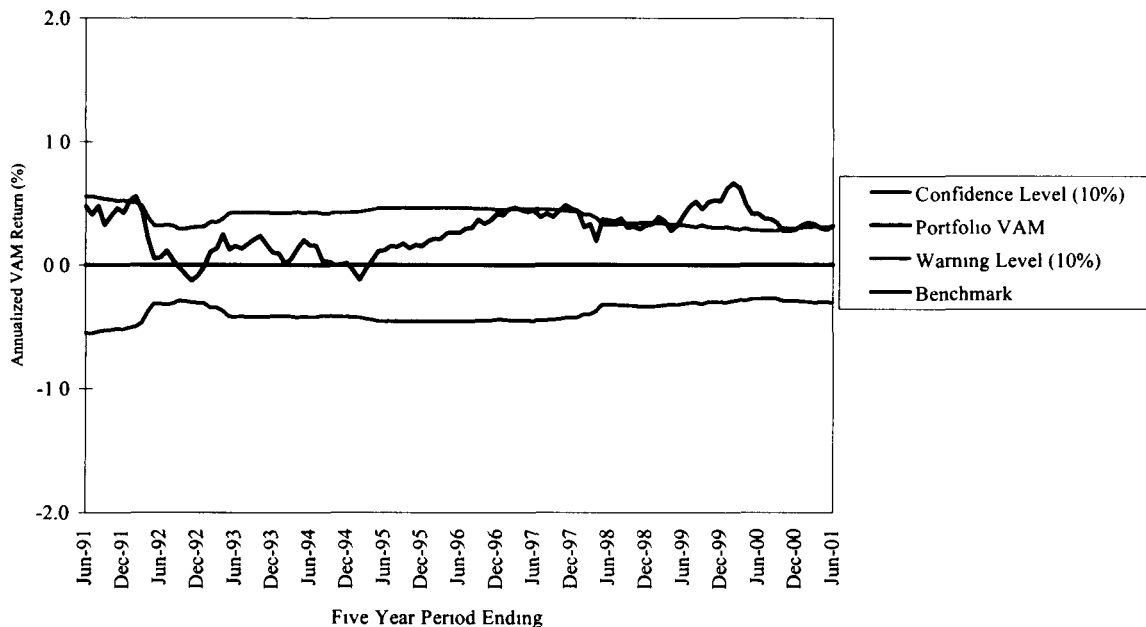
No comments at this time.

**Quantitative Evaluation**

**Recommendation**

|                           | <b>Actual</b> | <b>Benchmark</b> |                     |
|---------------------------|---------------|------------------|---------------------|
| Last Quarter              | 0.7%          | 0.6%             | No action required. |
| Last 1 year               | 11.4          | 11.2             |                     |
| Last 2 years              | 7.9           | 7.8              |                     |
| Last 3 years              | 6.4           | 6.3              |                     |
| Last 4 years              | 7.6           | 7.3              |                     |
| Last 5 years              | 7.8           | 7.5              |                     |
| Since Inception<br>(7/86) | 8.6           | 8.3              |                     |

**INTERNAL BOND POOL - INCOME SHARE ACCOUNT**  
**Rolling Five Year VAM**



**INTERNAL BOND POOL - Trust/Non-Retirement Assets**  
**Periods Ending June, 2001**

**Portfolio Manager: Mike Messen**

**Assets Under Management: \$800,345,996**

**Investment Philosophy**  
**Environmental Trust Fund**  
**Permanent School Trust Fund**  
**Tobacco Endowment Funds**

**Staff Comments**

The current manager assumed responsibility for the portfolio in December 1996. The internal bond portfolio's investment approach emphasizes sector and security selection. The approach utilizes sector trading and relative spread analysis of both sectors and individual issues. The portfolio weightings in mortgage and corporate securities are consistently equal to or greater than the market weightings. The portfolio duration remains close to the benchmark duration but may be shortened or lengthened depending on changes in the economic outlook.

No comments at this time

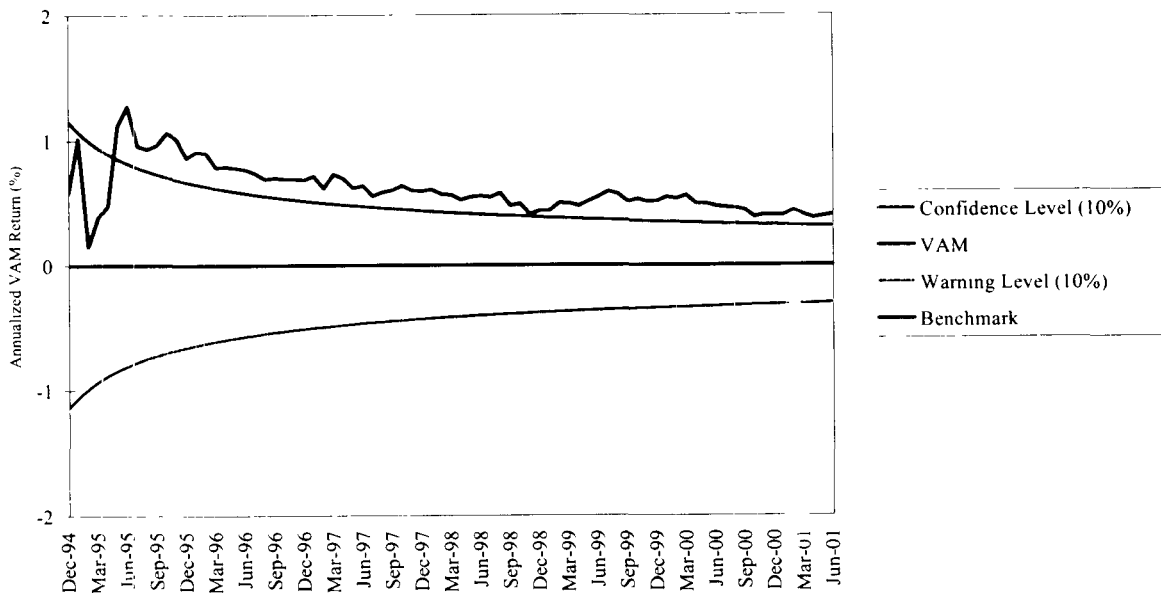
**Quantitative Evaluation**

**Recommendation**

|                            | <b>Actual</b> | <b>Benchmark</b> |                    |
|----------------------------|---------------|------------------|--------------------|
| Last Quarter               | 0.7%          | 0.6%             | No action required |
| Last 1 year                | 11.2          | 11.2             |                    |
| Last 2 years               | 7.9           | 7.8              |                    |
| Last 3 years               | 6.5           | 6.3              |                    |
| Last 4 years               | 7.5           | 7.3              |                    |
| Last 5 years               | 7.7           | 7.5              |                    |
| Since Inception<br>(7/94)* | 8.3           | 7.8              |                    |

\* Date started managing the Permanent School Fund against the Lehman Aggregate

**INTERNAL BOND POOL - TRUST/NON-RETIREMENT ASSETS**  
**Cumulative Tracking**



**STATE BOARD  
OF INVESTMENT**

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**Deferred  
Compensation Plan  
Evaluation  
Reports**

**Second Quarter, 2001**

**MN STATE 457 DEFERRED COMPENSATION PLAN**  
**MUTUAL FUND MANAGERS**  
**Periods Ending June, 2001**

| 457 Mutual Funds   | Quarter  |       | 1 Year   |       | 3 years  |       | 5 Years  |       | Since Retention by SBI* |      | State's Participation |
|--|----------|-------|----------|-------|----------|-------|----------|-------|-------------------------|------|-----------------------|
|  | Actual % | Bmk % | Actual % | Bmk % | Actual % | Bmk % | Actual % | Bmk % | %                       | %    | In Fund (\$ millions) |
| <b>Large Cap Equity:</b>                                 |          |       |          |       |          |       |          |       |                         |      |                       |
| Janus Twenty (S&P 500)**                                 | 6.7      | 5.9   | -41.2    | -14.8 | 4.6      | 3.9   | 17.7     | 14.5  | -12.7                   | -4.4 | 274.46                |
| <b>Small Cap Equity:</b>                                 |          |       |          |       |          |       |          |       |                         |      |                       |
| T. Rowe Price Small-Cap Equity (Russell 2000)**          | 14.8     | 14.4  | 10.7     | 0.7   | 9.3      | 5.3   | 13.3     | 9.6   | 16.3                    | 7.3  | 251.23                |
| <b>Equity Index:</b>                                     |          |       |          |       |          |       |          |       |                         |      |                       |
| Vanguard Institutional Index (S&P 500)**                 | 5.9      | 5.9   | -14.7    | -14.8 | 4.0      | 3.9   | 14.6     | 14.5  | -4.3                    | -4.4 | 187.42                |
| <b>Balanced:</b>   |          |       |          |       |          |       |          |       |                         |      |                       |
| INVESCO Total Return (60% S&P 500/40% Lehman Gov-Corp)** | 4.4      | 3.8   | 2.1      | -7.1  | -0.1     | 4.4   | 8.0      | 11.5  | -5.3                    | -0.5 | 89.43                 |
| <b>Bond:</b>   |          |       |          |       |          |       |          |       |                         |      |                       |
| Dodge & Cox Income Fund (Lehman Aggregate)**             | 1.3      | 0.6   | 12.6     | 11.2  | 6.3      | 6.3   | 7.7      | 7.5   | 8.2                     | 7.8  | 31.41                 |
| <b>International:</b>                                    |          |       |          |       |          |       |          |       |                         |      |                       |
| Fidelity Diversified International (MSCI EAFE-Free)**    | 2.5      | -1.3  | -14.4    | -23.8 | 6.9      | -1.4  | 11.8     | 2.8   | 6.4                     | -5.6 | 78.31                 |

Numbers in black are returns since retention by SBI.

Numbers in blue include returns prior to retention by SBI.

\*The mutual fund managers were retained by the SBI in July 1999.

\*\*Benchmarks for the Funds are notated in parentheses below the Fund names.

|  |     |
|--|-----|
| <b>Fixed Fund:</b>                         | %   |
| Blended Yield Rate for current quarter***: | 6.4 |
| Bid Rates for current quarter:             |     |
| Great West Life                            | 6.9 |
| Minnesota Life                             | 6.9 |
| Principal Life                             | 6.9 |

\*\*\*The Blended Yield Rate for the current quarter includes the return on the existing portfolio assets and also the Liquidity Buffer Account (money market). The Bid Rates for the current quarter determine the allocation of new cash flow.

**MN STATE 457 DEFERRED COMPENSATION PLAN  
LARGE CAP EQUITY – JANUS TWENTY  
Periods Ending June, 2001**

**Portfolio Manager: Scott W. Schoelzel**

**State's Participation in Fund: \$274,460,069  
Total Assets in Fund: \$18,696,000,000**

**Investment Philosophy  
Janus Twenty**

The investment objective of this fund is long-term growth of capital from increases in the market value of the stocks it owns. The fund will concentrate its investments in a core position of between twenty to thirty common stocks. This non-diversified fund seeks to invest in companies that the portfolio manager believes have strong current financial positions and offer growth potential.

**Staff Comments**

Janus Twenty outperformed the quarterly benchmark. The media holdings and a portion of the technology holdings helped the quarterly return. The one-year return continues to lag the S&P 500 benchmark due primarily to the technology and telecommunication holdings.

**Quantitative Evaluation**

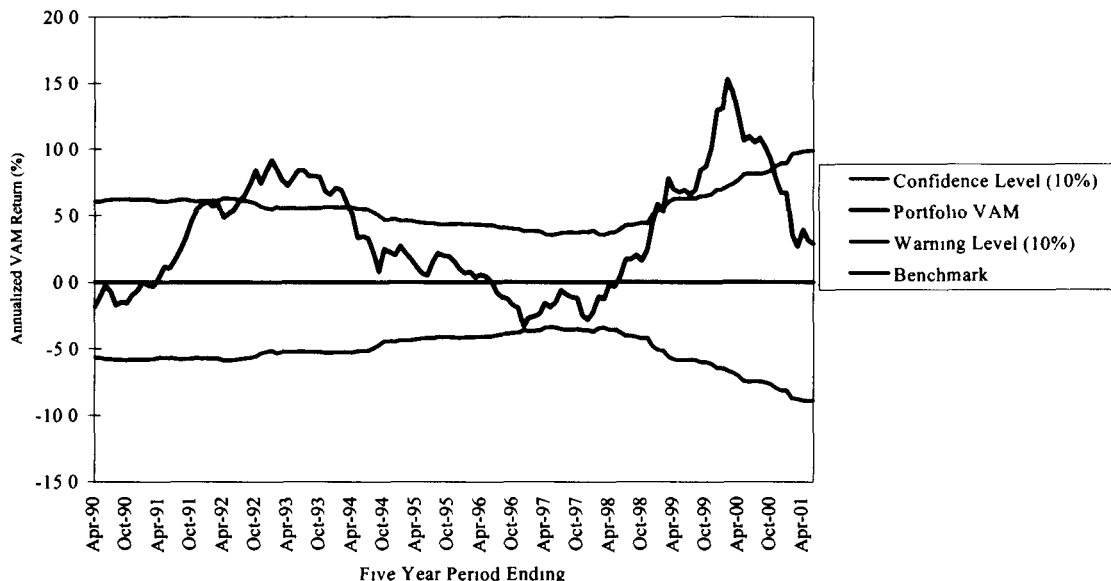
|                                     | <b>Actual</b> | <b>Benchmark*</b> |
|-------------------------------------|---------------|-------------------|
| Last Quarter                        | 6.7%          | 5.9%              |
| Last 1 year                         | -41.2         | -14.8             |
| Last 2 years                        | -12.7         | -4.4              |
| Last 3 years                        | 4.6           | 3.9               |
| Last 4 years                        | 13.9          | 9.9               |
| Last 5 years                        | 17.7          | 14.5              |
| Since Retention<br>by SBI<br>(7/99) | -12.7         | -4.4              |

**Recommendation**

No action required.

\*Benchmark is the S&P 500.  
Numbers in black are returns since retention by SBI.  
Numbers in blue include returns prior to retention by SBI.

**LARGE CAP EQUITY - JANUS TWENTY  
Rolling Five Year VAM**



Note Shaded area includes performance prior to managing SBI account



**MN STATE 457 DEFERRED COMPENSATION PLAN  
 SMALL CAP EQUITY – T. ROWE PRICE SMALL CAP EQUITY FUND  
 Periods Ending June, 2001**

**Portfolio Manager: Gregory A. McCrickard**

**State's Participation in Fund: \$251,234,332  
 Total Assets in Fund: \$2,831,835,607**

**Investment Philosophy  
 T. Rowe Price Small Cap Equity Fund**

The strategy of this fund is to invest primarily in stocks of small to medium-sized companies that are believed to offer either superior earnings growth or appear undervalued. The fund normally invests at least 80% of assets in equities traded in the U.S. over-the-counter market. The manager does not favor making big bets on any particular sector or any particular stock. The fund's combination of growth and value stocks offers investors relatively more stable performance compared to other small cap stock funds.

**Staff Comments**

T Rowe-Price was helped this quarter by the strong performance of their holdings in the health care, technology, industrial, and consumer cyclical sectors. Stock selection was the big performance driver for the one-year period. The biggest outperformance came in information technology, industrials and health care.

Staff met with T Rowe-Price at their Baltimore office in May to review the portfolio and organization. There are no organizational concerns.

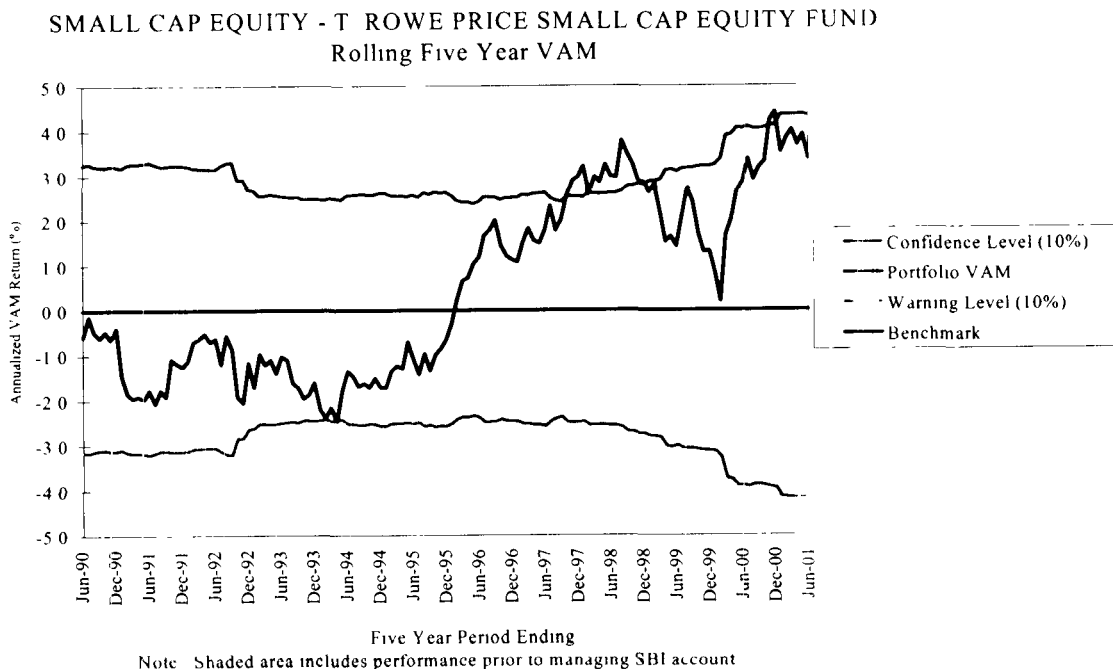
**Quantitative Evaluation**

|                                     | <b>Actual</b> | <b>Benchmark*</b> |
|-------------------------------------|---------------|-------------------|
| Last Quarter                        | 14.8%         | 14.4%             |
| Last 1 year                         | 10.7          | 0.7               |
| Last 2 years                        | 16.3          | 7.3               |
| Last 3 years                        | 9.3           | 5.3               |
| Last 4 years                        | 12.1          | 8.0               |
| Last 5 years                        | 13.3          | 9.6               |
| Since Retention<br>by SBI<br>(7/99) | 16.3          | 7.3               |

**Recommendation**

No action required

\*Benchmark is the Russell 2000.  
 Numbers in black are returns since retention by SBI.  
 Numbers in blue include returns prior to retention by SBI.



**MN STATE 457 DEFERRED COMPENSATION PLAN  
EQUITY INDEX – VANGUARD INSTITUTIONAL INDEX PLUS  
Periods Ending June, 2001**

**Portfolio Manager: George U. Sauter**

**State's Participation in Fund: \$187,423,146  
Total Assets in Fund: \$11,620,225,209**

**Investment Philosophy  
Vanguard Institutional Index**

This fund attempts to provide investment results, before fund expenses, that parallel the performance of the Standard & Poor's 500 Index. The fund invests in all 500 stocks listed in the S&P 500 index in approximately the same proportions as they are represented in the index. The managers have tracked the S&P 500's performance with a high degree of accuracy. The fund may use futures and options for temporary purposes, but generally remains fully invested in common stock.

**Staff Comments**

No comments at this time.

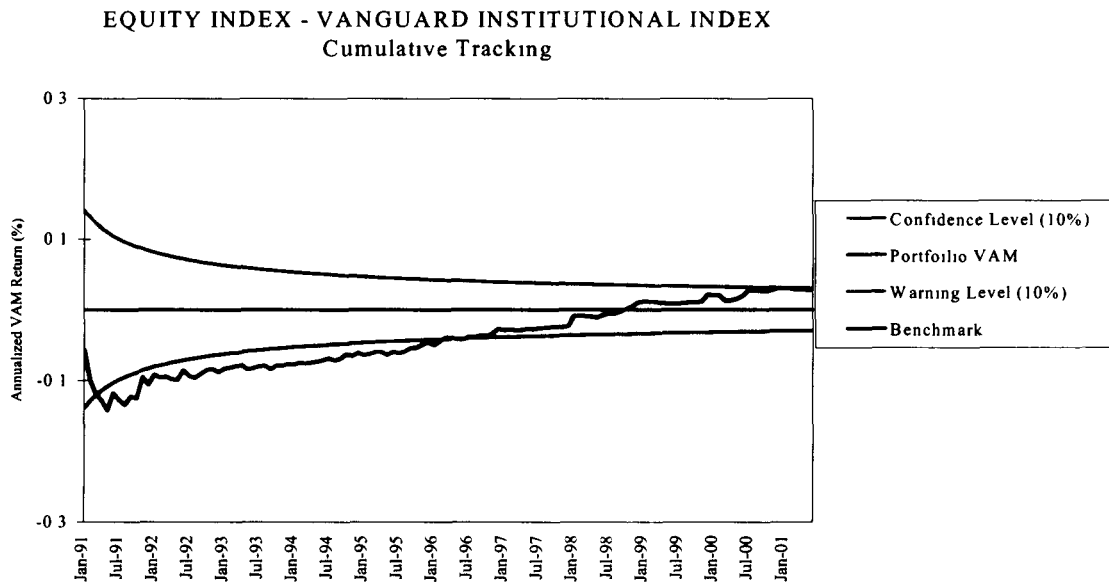
**Quantitative Evaluation**

|                                     | Actual | Benchmark* |
|-------------------------------------|--------|------------|
| Last Quarter                        | 5.9%   | 5.9%       |
| Last 1 year                         | -14.7  | -14.8      |
| Last 2 years                        | -4.3   | -4.4       |
| Last 3 years                        | 4.0    | 3.9        |
| Last 4 years                        | 10.0   | 9.9        |
| Last 5 years                        | 14.6   | 14.5       |
| Since Retention<br>by SBI<br>(7/99) | -4.3   | -4.4       |

**Recommendation**

No action required.

\*Benchmark is the S&P 500.  
Numbers in black are returns since retention by SBI.  
Numbers in blue include returns prior to retention by SBI.



Note: Shaded area includes performance prior to managing SBI account

**MN STATE 457 DEFERRED COMPENSATION PLAN  
BALANCED – INVESCO TOTAL RETURN  
Periods Ending June, 2001**

**Portfolio Manager: Charlie Mayer**

**State's Participation in Fund: \$89,432,461  
Total Assets in Fund: \$1,428,800,000**

**Investment Philosophy  
Invesco Total Return**

This fund is designed for investors who want to invest in a mix of stocks and bonds in the same fund. The fund seeks both capital appreciation and current income. The managers start from a 60% stock / 40% bond asset allocation and adjusts the mix based on the expected risks and returns of each asset class. The fund invests in mid- to large-cap value stocks and in high quality bonds with the bond portfolio having a duration somewhat less than the bond market as a whole.

**Staff Comments**

INVESCO outperformed the quarterly and one-year benchmark. The strong performance from the financial services stocks contributed to the outperformance for both time periods.

**Quantitative Evaluation**

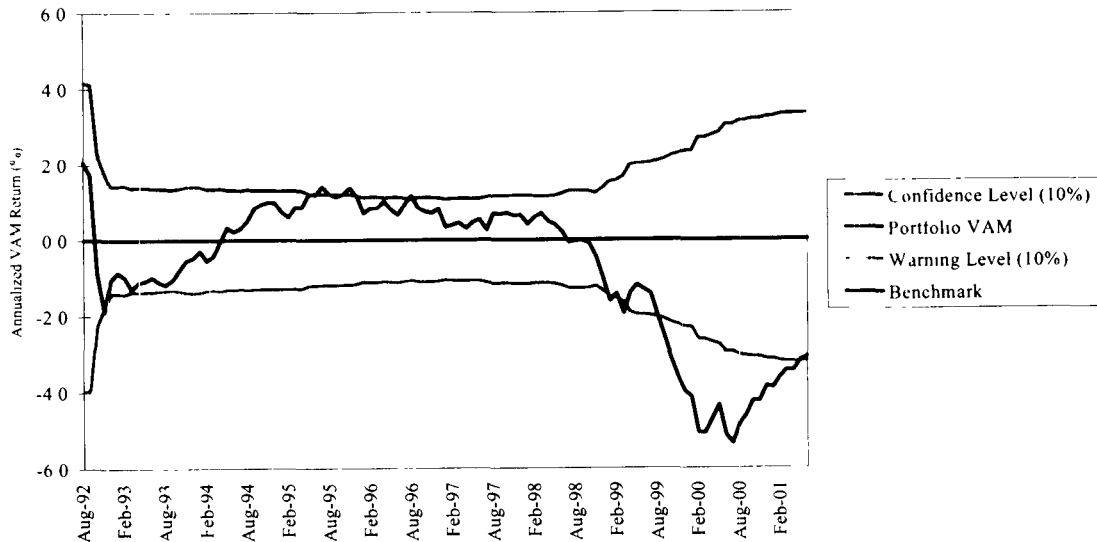
|                                     | <b>Actual</b> | <b>Benchmark*</b> |
|-------------------------------------|---------------|-------------------|
| Last Quarter                        | 4.4%          | 3.8%              |
| Last 1 year                         | 2.1           | -7.1              |
| Last 2 years                        | -5.3          | -0.5              |
| Last 3 years                        | -0.1          | 4.4               |
| Last 4 years                        | 4.5           | 8.7               |
| Last 5 years                        | 8.0           | 11.5              |
| Since Retention<br>by SBI<br>(7/99) | -5.3          | -0.5              |

**Recommendation**

No action required.

\*Benchmark is the 60% S&P 500/ 40% Lehman Gov-Corp.  
Numbers in black are returns since retention by SBI.  
Numbers in blue include returns prior to retention by SBI

**BALANCED - INVESCO TOTAL RETURN  
Rolling Five Year VAM**



Five Year Period Ending  
Note: Shaded area includes performance prior to managing SBI account

**MN STATE 457 DEFERRED COMPENSATION PLAN  
BOND – DODGE & COX INCOME FUND  
Periods Ending June, 2001**

**Portfolio Manager: Dana Emery**

**State's Participation in Fund: \$31,408,672  
Total Assets in Fund: \$1,236,266,978**

**Investment Philosophy  
Dodge & Cox Income Fund**

The objective of this fund is a high and stable rate of current income with capital appreciation being a secondary consideration. This portfolio is invested primarily in intermediate term, investment-grade quality corporate and mortgage bonds and, to a lesser extent, government issues. While the fund invests primarily in the U. S. bond market, it may invest a small portion of assets in dollar-denominated foreign securities. The duration of the portfolio is kept near that of the bond market as a whole.

**Staff Comments**

Dodge & Cox continued to benefit from their overweight of the corporate sector. The strong relative performance of corporate securities contributed to the quarterly outperformance.

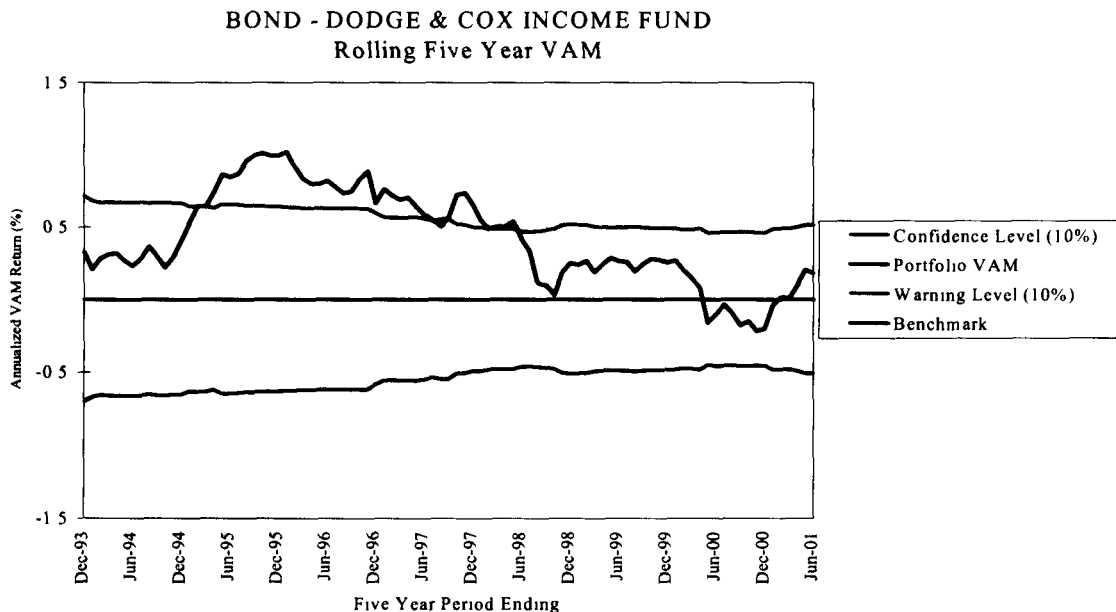
**Quantitative Evaluation**

|                 | <b>Actual</b> | <b>Benchmark*</b> |
|-----------------|---------------|-------------------|
| Last Quarter    | 1.3%          | 0.6%              |
| Last 1 year     | 12.6          | 11.2              |
| Last 2 years    | 8.2           | 7.8               |
| Last 3 years    | 6.3           | 6.3               |
| Last 4 years    | 7.5           | 7.3               |
| Last 5 years    | 7.7           | 7.5               |
| Since Retention |               |                   |
| By SBI          | 8.2           | 7.8               |
| (7/99)          |               |                   |

**Recommendation**

No action required.

\*Benchmark is the Lehman Aggregate.  
Numbers in black are returns since retention by SBI.  
Numbers in blue include returns prior to retention by SBI.



Note. Shaded area includes performance prior to managing SBI account

**MN STATE 457 DEFERRED COMPENSATION PLAN  
INTERNATIONAL – FIDELITY DIVERSIFIED INTERNATIONAL  
Periods Ending June, 2001**

**Portfolio Manager: William Bower**

**State's Participation in Fund: \$78,311,702  
Total Assets in Fund: \$6,342,054,466**

**Investment Philosophy  
Fidelity Diversified International**

The goal of this fund is capital appreciation by investing in securities of companies located outside of the United States. While the fund invests primarily in stocks, it may also invest in bonds. Most investments are made in companies that have a market capitalization of \$100 million or more and which are located in developed countries. To select the securities, the fund utilizes a rigorous computer-aided quantitative analysis supplemented by relevant economic and regulatory factors. The manager rarely invests in currency to protect the account from exchange fluctuations.

**Staff Comments**

Staff met the new portfolio manager, William Bower, at their offices in May. The transition appears to have gone smoothly and staff will continue to closely monitor the fund.

Fidelity's quarterly outperformance was aided by favorable stock selection, particularly in the financial sector. For the year, the return benefited from stock selection and a well-timed reduction in its exposure to the deteriorating telephone service and telecom equipment manufacturing sectors.

**Quantitative Evaluation**

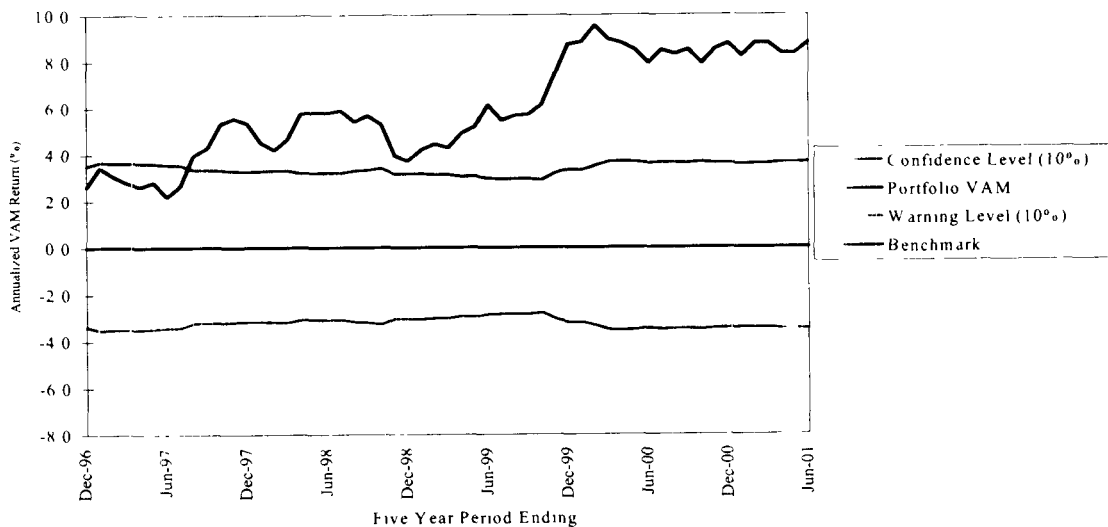
|                                     | <b>Actual</b> | <b>Benchmark*</b> |
|-------------------------------------|---------------|-------------------|
| Last Quarter                        | 2.5%          | -1.3%             |
| Last 1 year                         | -14.4         | -23.8             |
| Last 2 years                        | 6.4           | -5.6              |
| Last 3 years                        | 6.9           | -1.4              |
| Last 4 years                        | 8.9           | 0.4               |
| Last 5 years                        | 11.8          | 2.8               |
| Since Retention<br>By SBI<br>(7/99) | 6.4           | -5.6              |

**Recommendation**

No action required

\*Benchmark is the MSCI EAFE-Free  
Numbers in black are returns since retention by SBI.  
Numbers in blue include returns prior to retention by SBI.

**INTERNATIONAL - FIDELITY DIVERSIFIED INTERNATIONAL  
Rolling Five Year VAM**



Note: Shaded area includes performance prior to managing SBI account

**MN STATE 457 DEFERRED COMPENSATION PLAN**  
**MN FIXED FUND**  
**Periods Ending June, 2001**

**Total Assets in MN Fixed Fund: \$186,261,760 \***  
 \*Includes \$10-15M in Liquidity Buffer Account

**Total Assets in 457 Plan: \$593,351,159 \*\***  
 \*\*Includes all assets in new and old fixed options

**Principal Life**

**Investment Philosophy**

**Ratings:** Moody's           Aa2  
               S&P                 AA  
               A.M. Best         A+  
               Duff & Phelps     AA+

The manager invests in fixed income securities, commercial mortgages, mortgage-backed securities and residential whole loans, with lesser amounts invested in stock, cash equivalents and direct real estate. The manager relies upon in-house analysis and prefers investments that offer more call protection. The manager strongly prefers private placements to corporate bonds in the belief that private placements offer higher yields and superior protective covenants compared to public bonds. A portion of the fixed income portfolio is invested in US dollar-denominated foreign corporate bonds. Mortgage-backed bonds are actively managed to prices at or below par to reduce prepayment risk. Conservative underwriting standards, small loan sizes and an emphasis on industrial properties minimizes commercial loan risk.

**Assets in MN Fixed Fund: \$60,078,118**

**Minnesota Life**

**Investment Philosophy**

**Ratings:** Moody's           Aa2  
               S&P                 AA+  
               A.M. Best         A++  
               Duff & Phelps     AA+

Investment decisions support an asset/liability match for the company's many product lines. A conservative investment philosophy uses a number of active and passive investment strategies to manage general account assets and cash flow. Assets are primarily invested in a widely diversified portfolio of high quality fixed income investments that includes public and private corporate bonds, commercial mortgages, residential mortgage securities and other structured investment products, providing safety of principal and stable, predictable cash flow to meet liabilities and to invest in and produce consistent results in all phases of the economic cycle.

**Assets in MN Fixed Fund: \$56,909,984**

**Assets in Prior MN 457 Plan: \$175,669,344**

**Total Assets: \$232,579,328**

**Great West Life**

**Investment Philosophy**

**Ratings:** Moody's           Aa2  
               S&P                 AA+  
               A.M. Best         A++  
               Duff & Phelps     AAA

The Company observes strict asset/liability matching guidelines to ensure that the investment portfolio will meet the cash flow and income requirements of its liabilities. The manager invests in public and privately placed corporate bonds, government and international bonds, common stocks, mortgage loans, real estate, redeemable preferred stocks and short-term investments. To reduce portfolio risk, the manager invests primarily in investment grade fixed maturities rated by third-party rating agencies or by the manager if private placements. Mortgage loans reflect a broadly diversified portfolio of commercial and industrial mortgages subject to strict underwriting criteria.

**Assets in MN Fixed Fund: \$54,197,724**

**Assets in Prior MN 457 Plan: \$231,420,056**

**Total Assets: \$285,617,780**

**MN STATE 457 DEFERRED COMPENSATION PLAN  
MN FIXED FUND  
Periods Ending June, 2001**

**Current Quarter**

**Dollar Amount of Bid: \$20,800,000**

**Blended Rate: 6.41%**

**Bid Rates:**

Principal Life 6.85%

Minnesota Life 6.87%

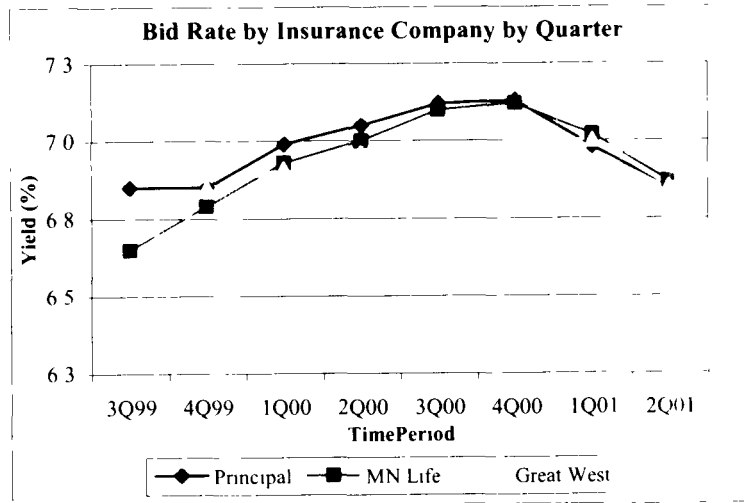
Great West Life 6.85%

**Dollar Amount in existing**

**Minnesota Life portfolio: \$175,669,344**

**Rate on existing**

**Minnesota Life portfolio: 5.97 %**



**Staff Comments on Bid Rates**

The spread in the bid rates by the three insurance companies on the new inflow of dollars into the MN Fixed Fund in the first quarter decreased from last quarter. The overall bid rates decreased from the prior quarter.

**Staff Comments**

|                 | 3Q00  | 4Q00  | 1Q01  | 2Q01  |   |
|-----------------|-------|-------|-------|-------|---|
| Principal Life  | 33.3% | 35.0% | 33.3% | 33.3% | For the second quarter, the percentage allocation of the bid dollars to each insurance company was equal since all three companies' bid rates were within ten basis points of each other. |
| Minnesota Life  | 33.3% | 35.0% | 33.3% | 33.3% |   |
| Great West Life | 33.3% | 30.0% | 33.3% | 33.3% |   |

# **Tab F**



## **COMMITTEE REPORT**

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DATE: August 28, 2001

TO: Members, State Board of Investment  
Members, Investment Advisory Council

FROM: **Alternative Investment Committee**

The Alternative Investment Committee met on August 15, 2001 with the following information agenda items:

- Review of current strategy.
- Review meetings with two of the SBI's existing alternative investment managers to discuss investment performance and current market conditions.
  - David Donnini of GTCR Golder Rauner, LLC.
  - Mike Ruane of TA Realty.

**No Board/IAC action is required.**

### **INFORMATION ITEMS:**

#### **1) Review of Current Strategy.**

To increase overall portfolio diversification, 15% of the Basic Retirement Funds and 5% of the Post Retirement Fund are allocated to alternative investments. Alternative investments include real estate, private equity and resource investments where Minnesota State Board of Investment (SBI) participation is limited to commingled funds or other pooled vehicles. Charts summarizing the Board's current commitments are attached (see **Attachments A and B**).

#### **Basic Funds**

- The real estate investment strategy calls for the establishment and maintenance of a broadly diversified real estate portfolio comprised of investments that provide overall diversification by property type and location. The main component of this portfolio consists of investments in diversified Real Estate Investment Trusts (REITs), open-end commingled funds and closed-end commingled funds. The

remaining portion of the portfolio can include investments in less diversified, more focused (specialty) commingled funds and REITs.

- The private equity investment strategy is to establish and maintain a broadly diversified private equity portfolio comprised of investments that provide diversification by industry type, stage of corporate development and location.
- The strategy for resource investment is to establish and maintain a portfolio of resource investment vehicles that are specifically designed for institutional investors to provide an inflation hedge and additional diversification. Individual resource investments will include proved producing oil and gas properties, royalties and other investments that are diversified geographically and by type.

### **Post Fund**

- The Post Fund assets allocated to alternative investments will be invested separately from the Basic Funds' alternative investments to assure that returns are accounted for appropriately. Since the Post Fund invests the retired employees' pension assets, an allocation to yield oriented alternative investments will be emphasized. The Basic Retirement Funds' invest the active employees' pension assets and have less concern regarding the current yield for their alternative investments.

## **2) Review meetings with two of the SBI's existing managers.**

The Committee and Staff met with one of the SBI's existing private equity managers, David Donnini of GTCR Golder Rauner and one of the SBI's existing real estate managers, Mike Ruane of TA Realty. Both managers provided the Committee and Staff with information regarding the current investment environment and current performance of the SBI's investments with them. The Committee and Staff are satisfied with the performance of these managers.

**ATTACHMENT A**

**Minnesota State Board of Investment**

*Alternative Investments*

*Basic Retirement Funds*

*June 30, 2001*

|  |                     |
|--|---------------------|
| Market Value of Basic Retirement Funds | \$18,574,768,934    |
| Amount Available for Investment        | <b>\$72,096,747</b> |

|              | <b>Current Level</b> | <b>Target Level</b> | <b>Difference</b> |
|--------------|----------------------|---------------------|-------------------|
| Market Value | \$2,405,867,648      | \$2,786,215,340     | \$380,347,692     |
| MV +Unfunded | \$3,642,857,040      | \$3,714,953,787     | \$72,096,747      |

| <b>Asset Class</b> | <b>Market Value</b> | <b>Unfunded<br/>Commitment</b> | <b>Total</b>    |
|--------------------|---------------------|--------------------------------|-----------------|
| Real Estate        | \$720,597,394       | \$12,235,056                   | \$732,832,450   |
| Private Equity     | \$1,402,110,425     | \$1,103,697,261                | \$2,505,807,686 |
| Resource           | \$283,159,829       | \$121,057,075                  | \$404,216,904   |
| <b>Total</b>       | \$2,405,867,648     | \$1,236,989,392                | \$3,642,857,040 |

**Minnesota State Board of Investment**  
*Alternative Investments*  
*Post Retirement Funds*  
*June 30, 2001*

|                                       |                      |
|---------------------------------------|----------------------|
| Market Value of Post Retirement Funds | \$19,396,648.203     |
| Amount Available for Investment       | <b>\$315,858,108</b> |

|              | Current Level   | Target Level    | Difference    |
|--------------|-----------------|-----------------|---------------|
| Market Value | \$653,974,302   | \$969,832,410   | \$315,858,108 |
| MV +Unfunded | \$1,338,787,467 | \$1,939,664,820 | \$600,877,353 |

| <b>Asset Class</b> | <b>Market Value</b> | <b>Unfunded<br/>Commitment</b> | <b>Total</b>    |
|--------------------|---------------------|--------------------------------|-----------------|
| Real Estate        | \$217,941,075       | \$112,353,036                  | \$330,294,111   |
| Private Equity     | \$361,191,939       | \$461,476,314                  | \$822,668,253   |
| Resource           | \$74,841,288        | \$110,983,815                  | \$185,825,103   |
| <b>Total</b>       | \$653,974,302       | \$684,813,165                  | \$1,338,787,467 |

# ATTACHMENT B

## State of Minnesota - Alternative Investments -

As of June 30, 2001

| Investment                                | Total<br>Commitment  | Funded<br>Commitment | Market<br>Value    | Distributions      | Unfunded<br>Commitment | IRR<br>% | Period<br>Years |
|---|----------------------|----------------------|--------------------|--------------------|------------------------|----------|-----------------|
| <b><u>Real Estate-Basic</u></b>           |                      |                      |                    |                    |                        |          |                 |
| <b>AEW V</b>                              | 15,000,000           | 15,000,000           | 382,939            | 11,169,287         | 0                      | -2.72    | 13.54           |
| <b>Colony Capital</b>                     |                      |                      |                    |                    |                        |          |                 |
| <i>Colony Investors II</i>                | 40,000,000           | 38,985,164           | 12,329,302         | 34,653,001         | 1,014,836              | 7.27     | 6.25            |
| <i>Colony Investors III</i>               | 100,000,000          | 95,635,379           | 102,547,547        | 19,392,332         | 4,364,621              | 12.99    | 3.50            |
| <b>Equity Office Properties Trust</b>     | 140,388,854          | 140,388,854          | 132,928,871        | 153,657,143        | 0                      | 19.45    | 9.59            |
| <b>First Asset Realty Fund</b>            | 916,185              | 916,185              | 121,640            | 965,751            | 0                      | 4.93     | 7.17            |
| <b>Heitman</b>                            |                      |                      |                    |                    |                        |          |                 |
| <i>Heitman Advisory Fund I</i>            | 20,000,000           | 20,000,000           | 2,170,050          | 20,190,280         | 0                      | 1.45     | 16.89           |
| <i>Heitman Advisory Fund II</i>           | 30,000,000           | 30,000,000           | 3,402,746          | 39,955,289         | 0                      | 4.10     | 15.61           |
| <i>Heitman Advisory Fund III</i>          | 20,000,000           | 20,000,000           | 77,805             | 22,174,237         | 0                      | 1.37     | 14.44           |
| <i>Heitman Advisory Fund V</i>            | 20,000,000           | 20,000,000           | 8,207,725          | 23,245,559         | 0                      | 8.18     | 9.57            |
| <b>Lasalle Income Parking Fund</b>        | 15,000,000           | 14,644,401           | 8,056,634          | 17,748,656         | 355,599                | 10.59    | 9.78            |
| <b>Lend Lease Real Estate Investments</b> | 40,000,000           | 40,000,000           | 134,866,106        | 3,029,884          | 0                      | 6.74     | 19.72           |
| <b>RREEF USA Fund III</b>                 | 75,000,000           | 75,000,000           | 527,179            | 121,039,987        | 0                      | 4.75     | 17.14           |
| <b>T.A. Associates Realty</b>             |                      |                      |                    |                    |                        |          |                 |
| <i>Realty Associates Fund III</i>         | 40,000,000           | 40,000,000           | 55,964,315         | 24,798,191         | 0                      | 13.98    | 7.08            |
| <i>Realty Associates Fund IV</i>          | 50,000,000           | 50,000,000           | 61,950,384         | 14,335,289         | 0                      | 13.67    | 4.41            |
| <i>Realty Associates Fund V</i>           | 50,000,000           | 43,500,000           | 45,174,186         | 4,621,226          | 6,500,000              | 8.96     | 2.10            |
| <b>TCW Realty Fund IV</b>                 | 30,000,000           | 30,000,000           | 88,812             | 28,945,133         | 0                      | -0.35    | 14.66           |
| <b>UBS Realty</b>                         | 42,376,529           | 42,376,529           | 151,793,427        | 0                  | 0                      | 7.50     | 19.17           |
| <br>Fund in Liquidation (AEW III)         | <br>20,000,000       | <br>20,000,000       | <br>7,727          | <br>24,133,975     | <br>0                  |          |                 |
| <b>Real Estate-Basic Totals</b>           | <b>748,681,568</b>   | <b>736,446,512</b>   | <b>720,597,394</b> | <b>564,055,222</b> | <b>12,235,056</b>      |          |                 |
| <b><u>Real Estate-Post</u></b>            |                      |                      |                    |                    |                        |          |                 |
| <b>CT Mezzanine Partners II</b>           | 100,000,000          | 0                    | 0                  | 0                  | 100,000,000            | N/A      | 0.00            |
| <b>Colony Capital</b>                     | 40,000,000           | 38,985,164           | 12,329,302         | 34,653,001         | 1,014,836              | 7.27     | 6.25            |
| <b>Equity Office Properties Trust</b>     | 117,673,360          | 117,673,360          | 132,928,871        | 0                  | 0                      | 12.96    | 0.24            |
| <b>GMAC Institutional Advisors</b>        |                      |                      |                    |                    |                        |          |                 |
| <i>Institutional Coml MTG Fund II</i>     | 13,500,000           | 13,397,500           | 10,894,995         | 8,527,979          | 102,500                | 9.82     | 5.93            |
| <i>Institutional Coml MTG Fund III</i>    | 21,500,000           | 21,275,052           | 20,880,930         | 7,582,136          | 224,948                | 9.11     | 4.58            |
| <i>Institutional Coml MTG Fund IV</i>     | 14,300,000           | 14,300,000           | 14,273,673         | 3,040,913          | 0                      | 8.70     | 3.50            |
| <i>Institutional Coml MTG Fund V</i>      | 37,200,000           | 26,189,247           | 26,633,304         | 2,410,493          | 11,010,753             | 11.37    | 1.91            |
| <b>Real Estate-Post Totals</b>            | <b>344,173,360</b>   | <b>231,820,324</b>   | <b>217,941,075</b> | <b>56,214,522</b>  | <b>112,353,036</b>     |          |                 |
| <b>Real Estate Totals</b>                 | <b>1,092,854,928</b> | <b>968,266,836</b>   | <b>938,538,469</b> | <b>620,269,744</b> | <b>124,588,092</b>     |          |                 |

State of Minnesota  
- Alternative Investments -

As of June 30, 2001

| Investment   | Total<br>Commitment  | Funded<br>Commitment | Market<br>Value      | Distributions        | Unfunded<br>Commitment | IRR<br>% | Period<br>Years |
|--|----------------------|----------------------|----------------------|----------------------|------------------------|----------|-----------------|
| <b>Venture Capital-Basic</b>   |                      |                      |                      |                      |                        |          |                 |
| <b>Bank Fund</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>Banc Fund III</i>   | 20,000,000           | 20,000,000           | 2,541,216            | 43,688,725           | 0                      | 16.80    | 8.68            |
| <i>Banc Fund IV</i>  | 25,000,000           | 25,000,000           | 24,106,900           | 8,669,827            | 0                      | 7.86     | 5.37            |
| <i>Banc Fund V</i>   | 48,000,000           | 36,000,000           | 33,908,724           | 1,680,076            | 12,000,000             | -0.76    | 2.96            |
| <b>Blackstone Capital Partners II</b>                                  | 50,000,000           | 47,271,190           | 25,787,790           | 56,298,390           | 2,728,810              | 34.88    | 7.60            |
| <b>BLUM Capital Partners</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>RCBA Strategic Partners</i>   | 50,000,000           | 49,302,291           | 44,847,220           | 17,284,861           | 697,709                | 14.44    | 2.52            |
| <i>BLUM Strategic Partners II</i>                                      | 50,000,000           | 0                    | 0                    | 0                    | 50,000,000             | N/A      | 0.00            |
| <b>Brinson Partners</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Bnson Partners I</i>  | 5,000,000            | 5,000,000            | 371,792              | 9,147,616            | 0                      | 11.16    | 13.14           |
| <i>Bnson Partners II</i>   | 20,000,000           | 19,579,998           | 2,555,249            | 37,109,218           | 420,002                | 26.00    | 10.59           |
| <b>Churchill Capital Partners II</b>                                   | 20,000,000           | 20,000,000           | 5,459,357            | 22,860,596           | 0                      | 12.20    | 8.67            |
| <b>Contrarian Capital Fund II</b>                                      | 37,000,000           | 37,000,000           | 34,751,953           | 12,446               | 0                      | -1.98    | 4.08            |
| <b>Coral Partners</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Coral Partners Fund I</i>   | 7,011,923            | 7,011,923            | 631,613              | 6,429,665            | 0                      | 0.11     | 15.03           |
| <i>Coral Partners Fund II</i>  | 10,000,000           | 8,069,315            | 1,520,093            | 36,117,047           | 1,930,685              | 25.35    | 10.93           |
| <i>Coral Partners Fund IV</i>  | 15,000,000           | 15,000,000           | 15,974,323           | 10,744,034           | 0                      | 17.36    | 6.94            |
| <i>Coral Partners Fund V</i>   | 15,000,000           | 12,750,000           | 16,592,193           | 152,481              | 2,250,000              | 18.71    | 3.04            |
| <b>Crescendo</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>Crescendo II</i>  | 15,000,000           | 15,000,000           | 14,986,575           | 20,347,039           | 0                      | 45.81    | 4.49            |
| <i>Crescendo III</i>   | 25,000,000           | 25,000,000           | 25,200,277           | 8,084,795            | 0                      | 20.70    | 2.65            |
| <i>Crescendo IV</i>  | 101,500,000          | 58,255,047           | 51,091,540           | 185,114              | 43,244,953             | -14.04   | 1.31            |
| <b>DLJ</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>DLJ Merchant Banking Partners III</i>                               | 125,000,000          | 36,663,891           | 36,989,980           | 0                    | 88,336,109             | N/A      | 0.75            |
| <i>DLJ Strategic Partners</i>  | 100,000,000          | 18,907,565           | 18,630,452           | 2,693,099            | 81,092,435             | 13.18    | 0.44            |
| <b>DSV Partners IV</b>   | 10,000,000           | 10,000,000           | 1,470,608            | 27,382,838           | 0                      | 9.56     | 16.22           |
| <b>First Century Partners III</b>                                      | 10,000,000           | 10,000,000           | 3,015,784            | 14,103,791           | 0                      | 8.88     | 16.54           |
| <b>Fox Paine Capital Fund</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Fox Paine Capital Fund</i>  | 40,000,000           | 34,380,654           | 35,510,024           | 0                    | 5,619,346              | 1.03     | 3.19            |
| <i>Fox Paine Capital Fund II</i>                                       | 50,000,000           | 782,544              | 324,808              | 0                    | 49,217,456             | N/A      | 1.00            |
| <b>Golder, Thoma, Cressey, Rauner</b>                                  |                      |                      |                      |                      |                        |          |                 |
| <i>Golder, Thoma, Cressey Fund III</i>                                 | 14,000,000           | 14,000,000           | 4,707,159            | 55,444,382           | 0                      | 30.33    | 13.67           |
| <i>Golder, Thoma, Cressey &amp; Rauner Fund IV</i>                     | 20,000,000           | 20,000,000           | 6,209,193            | 33,351,637           | 0                      | 25.05    | 7.41            |
| <i>Golder, Thoma, Cressey &amp; Rauner Fund V</i>                      | 30,000,000           | 30,000,000           | 29,153,835           | 8,285,224            | 0                      | 7.78     | 5.00            |
| <b>GS Capital Partners 2000</b>  | 50,000,000           | 6,014,204            | 5,455,430            | 0                    | 43,985,796             | N/A      | 0.83            |
| <b>GTCR Golder Rauner</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>GTCR Fund VI</i>  | 90,000,000           | 88,237,778           | 68,687,335           | 49,263,209           | 1,762,222              | 26.79    | 3.00            |
| <i>GTCR Fund VII</i>   | 175,000,000          | 73,733,853           | 71,458,952           | 0                    | 101,266,147            | -4.05    | 1.39            |
| <b>GHJM Marathon Fund IV</b>   | 40,000,000           | 26,670,000           | 26,808,844           | 0                    | 13,330,000             | -5.63    | 2.21            |
| <b>Hellman &amp; Friedman</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Hellman &amp; Friedman Capital Partners III</i>                     | 40,000,000           | 32,432,434           | 9,366,326            | 53,748,357           | 7,567,566              | 34.69    | 6.78            |
| <i>Hellman &amp; Friedman Capital Partners IV</i>                      | 150,000,000          | 49,750,564           | 29,083,464           | 34,136,841           | 100,249,436            | 74.69    | 1.49            |
| <b>Kohlberg Kravis Roberts</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>KKR 1986 Fund</i>   | 18,365,339           | 18,365,339           | 8,812,993            | 202,769,685          | 0                      | 28.13    | 15.21           |
| <i>KKR 1987 Fund</i>   | 145,950,000          | 145,373,652          | 147,726,940          | 299,805,528          | 576,348                | 10.82    | 13.60           |
| <i>KKR 1993 Fund</i>   | 150,000,000          | 150,000,000          | 49,733,709           | 260,983,114          | 0                      | 18.71    | 7.53            |
| <i>KKR 1996 Fund</i>   | 200,000,000          | 178,955,598          | 171,911,207          | 50,692,985           | 21,044,402             | 9.62     | 4.83            |
| <i>KKR Millennium Fund</i>   | 200,000,000          | 0                    | 0                    | 0                    | 200,000,000            | N/A      | 0.10            |
| <b>Piper Jaffray Healthcare</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Piper Jaffray Healthcare Fund II</i>                                | 10,000,000           | 9,500,000            | 9,178,370            | 658,415              | 500,000                | 1.32     | 4.33            |
| <i>Piper Jaffray Healthcare Fund III</i>                               | 20,000,000           | 14,831,115           | 13,508,580           | 197,173              | 5,168,885              | -7.46    | 2.44            |
| <b>Summit Partners</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>Summit Ventures II</i>  | 30,000,000           | 28,500,000           | 2,331,890            | 71,715,485           | 1,500,000              | 28.83    | 13.13           |
| <i>Summit Ventures V</i>   | 25,000,000           | 19,000,000           | 15,963,277           | 5,399,939            | 6,000,000              | 6.77     | 3.25            |
| <b>T. Rowe Price</b>   | 509,936,036          | 509,936,036          | 19,513,000           | 499,836,356          | 0                      | 6.80     | N/A             |
| <b>Thoma Cressey</b>   |                      |                      |                      |                      |                        |          |                 |
| <i>Thoma Cressey Fund VI</i>   | 35,000,000           | 31,150,000           | 34,476,072           | 0                    | 3,850,000              | 6.85     | 2.86            |
| <i>Thoma Cressey Fund VII</i>  | 50,000,000           | 5,500,000            | 5,500,000            | 0                    | 44,500,000             | N/A      | 0.85            |
| <b>Vestar Capital Partners IV</b>                                      | 55,000,000           | 11,291,046           | 10,859,826           | 369,185              | 43,708,954             | -9.44    | 1.54            |
| <b>Warburg Pincus</b>  |                      |                      |                      |                      |                        |          |                 |
| <i>Warburg, Pincus Equity Partners</i>                                 | 100,000,000          | 84,000,000           | 85,175,719           | 6,627,738            | 16,000,000             | 6.82     | 3.01            |
| <i>Warburg, Pincus Ventures</i>  | 50,000,000           | 50,000,000           | 76,356,195           | 173,316,143          | 0                      | 55.14    | 6.50            |
| <b>Welsh, Carson, Anderson &amp; Stowe</b>                             |                      |                      |                      |                      |                        |          |                 |
| <i>WCAS VIII</i>   | 100,000,000          | 93,000,000           | 81,282,930           | 0                    | 7,000,000              | -7.57    | 2.93            |
| <i>WCAS IX</i>   | 125,000,000          | 23,750,000           | 17,223,239           | 0                    | 101,250,000            | -27.68   | 1.01            |
| <b>William Blair Capital Partners VII</b>                              | 50,000,000           | 3,100,000            | 3,100,000            | 0                    | 46,900,000             | 0.00     | 0.31            |
| Funds in Liquidation (Matrx II, Matrx III, Summit I, & Zell/Chillmark) | 60,000,000           | 60,000,000           | 2,257,468            | 216,870,720          | 0                      | N/A      | N/A             |
| <b>Venture Capital-Basic Totals</b>                                    | <b>3,391,763,298</b> | <b>2,288,066,037</b> | <b>1,402,110,425</b> | <b>2,346,463,774</b> | <b>1,103,697,261</b>   |          |                 |

State of Minnesota  
- Alternative Investments -

As of June 30, 2001

| Investment                            | Total<br>Commitment  | Funded<br>Commitment | Market<br>Value      | Distributions        | Unfunded<br>Commitment | IRR<br>% | Period<br>Years |
|---------------------------------------|----------------------|----------------------|----------------------|----------------------|------------------------|----------|-----------------|
| <b><u>Venture Capital-Post</u></b>    |                      |                      |                      |                      |                        |          |                 |
| <b>Citicorp Mezzanine</b>             |                      |                      |                      |                      |                        |          |                 |
| Citicorp Mezzanine II                 | 40,000,000           | 40,000,000           | 26,331,348           | 26,919,245           | 0                      | 12.61    | 6.50            |
| Citicorp Mezzanine III                | 100,000,000          | 31,396,113           | 32,864,792           | 1,332,532            | 68,603,887             | 12.08    | 1.66            |
| DLJ Investment Partners II            | 50,000,000           | 19,810,705           | 20,003,706           | 53,269               | 30,189,295             | 1.64     | 1.49            |
| GS Mezzanine Partners II              | 100,000,000          | 14,000,000           | 12,007,128           | 0                    | 86,000,000             | -13.59   | 1.33            |
| GTCR Capital Partners                 | 80,000,000           | 65,600,000           | 68,145,149           | 5,420,589            | 14,400,000             | 12.22    | 1.63            |
| KB Mezzanine Partners Fund II         | 25,000,000           | 24,999,999           | 16,789,396           | 6,755,857            | 1                      | -2.39    | 5.75            |
| Prudential Capital Partners           | 100,000,000          | 19,847,304           | 19,847,304           | 0                    | 80,152,696             | N/A      | 0.20            |
| <b>Summit Partners</b>                |                      |                      |                      |                      |                        |          |                 |
| Summit Sub. Debt Fund I               | 20,000,000           | 18,000,000           | 865,882              | 30,380,469           | 2,000,000              | 30.72    | 7.25            |
| Summit Sub. Debt Fund II              | 45,000,000           | 27,000,000           | 14,220,670           | 54,701,223           | 18,000,000             | 65.55    | 3.91            |
| T. Rowe Price                         | 52,990,378           | 52,990,378           | 522,260              | 51,840,522           | 0                      | -7.25    | N/A             |
| <b>TCW/Crescent Mezzanine</b>         |                      |                      |                      |                      |                        |          |                 |
| TCW/Crescent Mezzanine Partners       | 40,000,000           | 39,488,566           | 25,844,995           | 20,595,353           | 511,434                | 7.27     | 5.25            |
| TCW/Crescent Mezzanine Partners II    | 100,000,000          | 100,000,000          | 82,937,566           | 32,267,561           | 0                      | 11.00    | 2.60            |
| TCW/Crescent Mezzanine Partners III   | 75,000,000           | 0                    | 0                    | 0                    | 75,000,000             | N/A      | 0.25            |
| William Blair Mezzanine III           | 60,000,000           | 27,501,600           | 27,916,242           | 450,000              | 32,498,400             | 3.28     | 1.49            |
| Windjammer Mezzanine & Equity Fund II | 66,708,861           | 12,588,260           | 12,895,502           | 240,000              | 54,120,601             | -20.46   | 1.25            |
| <b>Venture Capital-Post Totals</b>    | <b>954,699,239</b>   | <b>493,222,925</b>   | <b>361,191,939</b>   | <b>230,956,620</b>   | <b>461,476,314</b>     |          |                 |
| <b>Venture Capital Totals</b>         | <b>4,346,462,537</b> | <b>2,781,288,962</b> | <b>1,763,302,364</b> | <b>2,577,420,394</b> | <b>1,565,173,575</b>   |          |                 |

State of Minnesota  
- Alternative Investments -

As of June 30, 2001

| Investment                   | Total<br>Commitment | Funded<br>Commitment | Market<br>Value    | Distributions      | Unfunded<br>Commitment | IRR<br>% | Period<br>Years |
|------------------------------|---------------------|----------------------|--------------------|--------------------|------------------------|----------|-----------------|
| <b>Resource-Basic</b>        |                     |                      |                    |                    |                        |          |                 |
| Apache Corp III              | 30,000,000          | 30,000,000           | 16,708,800         | 45,152,010         | 0                      | 13.58    | 14.50           |
| <b>First Reserve</b>         |                     |                      |                    |                    |                        |          |                 |
| First Reserve I              | 15,000,000          | 15,000,000           | 904,000            | 14,375,857         | 0                      | 0.07     | 19.75           |
| First Reserve II             | 7,000,000           | 7,000,000            | 1,299,000          | 14,708,388         | 0                      | 6.42     | 18.40           |
| First Reserve V              | 16,800,000          | 16,800,000           | 149,000            | 50,261,377         | 0                      | 16.23    | 11.16           |
| First Reserve VII            | 40,000,000          | 40,000,000           | 35,595,987         | 27,100,697         | 0                      | 17.91    | 5.00            |
| First Reserve VIII           | 100,000,000         | 94,686,751           | 105,857,709        | 18,834,780         | 5,313,249              | 23.60    | 3.17            |
| First Reserve IX             | 100,000,000         | 10,218,978           | 10,218,978         | 0                  | 89,781,022             | N/A      | 0.22            |
| Morgan Oil & Gas             | 15,000,000          | 15,000,000           | 3,952,028          | 20,906,987         | 0                      | 7.02     | 12.85           |
| <b>Simmons</b>               |                     |                      |                    |                    |                        |          |                 |
| Simmons - SCF Fund II        | 17,000,000          | 14,847,529           | 21,504,847         | 14,389,926         | 2,152,471              | 12.20    | 9.90            |
| Simmons - SCF Fund III       | 25,000,000          | 22,021,139           | 42,415,495         | 14,712,078         | 2,978,862              | 25.88    | 6.00            |
| Simmons - SCF Fund IV        | 50,000,000          | 29,168,528           | 36,223,986         | 740,908            | 20,831,472             | 10.18    | 3.25            |
| T. Rowe Price                | 17,396,296          | 17,396,296           | 8,330,000          | 5,504,102          | 0                      | -59.51   | N/A             |
| <b>Resource-Basic Totals</b> | <b>433,196,296</b>  | <b>312,139,220</b>   | <b>283,159,829</b> | <b>226,687,109</b> | <b>121,057,075</b>     |          |                 |
| <b>Resource-Post</b>         |                     |                      |                    |                    |                        |          |                 |
| <b>Merit Energy Partners</b> |                     |                      |                    |                    |                        |          |                 |
| Ment Energy Partners B       | 24,000,000          | 21,911,330           | 30,045,233         | 4,300,623          | 2,088,670              | 16.25    | 5.00            |
| Ment Energy Partners C       | 50,000,000          | 24,904,855           | 40,596,055         | 2,030,966          | 25,095,145             | 33.84    | 2.67            |
| Ment Energy Partners D       | 88,000,000          | 4,200,000            | 4,200,000          | 0                  | 83,800,000             | 0.00     | 0.10            |
| <b>Resource-Post Totals</b>  | <b>162,000,000</b>  | <b>51,016,185</b>    | <b>74,841,288</b>  | <b>6,331,589</b>   | <b>110,983,815</b>     |          |                 |
| <b>Resource Totals</b>       | <b>595,196,296</b>  | <b>363,155,405</b>   | <b>358,001,117</b> | <b>233,018,698</b> | <b>232,040,890</b>     |          |                 |