

# 1972 REPORT of the EXECUTIVE SECRETARY

# MINNESOTA STATE BOARD

of the

# OF INVESTMENT

Office of the Executive Secretary
State Board of Investment
Room 105, MEA Building
55 Sherburne Avenue
Saint Paul, Minnesota 55155
January 5, 1973

# MEMBERS OF THE STATE BOARD OF INVESTMENT

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HON. ROLLAND F. HATFIELD, STATE AUDITOR
HON. VAL BJÖRNSON, STATE TREASURER
HON. ARLEN I. ERDAHL, SECRETARY OF STATE
HON. WARREN SPANNAUS, ATTORNEY GENERAL

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# INVESTMENT DEPARTMENT PERSONNEL

Robert E. Blixt, B.A., M.S., J.D., C.F.A. Executive Secretary

Dianne K. Heinlen

Administrative Assistant

Charles L. Mehlhouse, B.A., M.A., C.F.A.
Chief Portfolio Manager — Stocks

Grant A. Feldman, Jr., B.S.
Senior Portfolio Manager — Short-Term Investments

C. Robert Parsons, B.S.
Senior Portfolio Manager — Debt Securities

Lyle T. Ibeling, B.A.
Financial Analyst and Trader

Howard J. Bicker, B.A.
Financial Analyst and Accountant

Judy A. Goodman, B.A.
Accountant and Statistical Assistant

Arthur M. Blauzda, B.S., M.B.A. Financial Analyst and Accountant

Agnes A. Anderson
Secretarial and Investment Assistant

Joyce M. Bourdaux Investment Assistant Margaret J. Schmelzer, B.A. Investment Assistant

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ROBERT E. BLIXT EXECUTIVE SECRETARY

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155

January 5, 1973

Members of the Legislature of the State of Minnesota

# Gentlemen:

This report reviews the policies and activities of the staff of the State Board of Investment in managing the various state portfolios during the eighteen month period from January 1, 1971 through June 30, 1972. The purpose of this document is to inform the Legislators and those interested in the various state funds concerning the progress of their accounts. Because copies of the report are being sent to members of the brokerage and investment banking community, comparatively detailed listings of securities are provided so as to aid the securities firms in their dealings with the Investment Department.

The Minnesota Legislature, from 1961 through 1971, passed significant legislation which has resulted in various types of funds — each serving a particular purpose and invested according to principles aimed at providing an appropriate amount of yield or possibility of appreciation for the individual account.

The progress of the past decade would have been impossible without the cooperation of the state's constitutional officers who have served on the Investment Board during that period, of the members of the Legislative Retirement Study Commission and its staff, and of the Advisory Committee on Common Stocks.

The investment process has been watched closely by the Advisory Committee, which was originally appointed by the Board in May 1961 and functioned with the same membership through mid-1972. These ten original appointees met for one-half day every two months in order to review the stock portfolios in detail and make general recommendations regarding portfolio policies and procedures. The members of this group are listed on the title sheet. In June 1972, three members resigned for personal reasons and were appointed as "members emeriti." Those appointed to fill the vacancies are expected to add new ideas and expertise to the group. Each of the members of this committee are or have been portfolio managers or research directors of major Minnesota investment accounts or research departments. These men are not compensated for their service; their contribution is much appreciated by the Investment Board and the staff of the department.

The accounts supervised by the State Board of Investment are divided into several groups, each governed by individual statutes and managed under different policies. The fund groupings, together with their approximate book valuations as of December 31, 1972, are as follows:

Invested Treasurer's Cash Fund, \$90.0 million. This fund includes all tax receipts. Since 1969, prime quality corporate notes have been eligible for use in this account, in addition to U. S. Treasury and agency obligations maturing within three years.

Highway Funds, \$164.3 million. These accounts include U. S. Treasury obligations, debt instruments issued by U. S. government agencies and short-term corporate notes due within 270 days of the time of purchase. The moneys are used for the building and maintenance of highways, roads and streets throughout the state.

Miscellaneous Welfare, Departmental and Temporary Funds, \$89.5 million. These funds are invested according to the terms of particular statutes or applicable policies, primarily in U. S. Treasury securities. Included in these accounts are proceeds from bond sales and endowment funds held for various institutions.

Minnesota Adjustable Fixed Benefit Fund, \$317.8 million. This account, administered by the State Board of Investment, is comprised of up to 50% in equities with the remainder in debt securities. Retirement benefits are paid to all former employees from the earnings of this fund. Earnings in excess of the 3-1/2% actuarial assumption or average stock market gains computed over a period of serveral dates will also augment pension benefits. This fund was accumulated during the 1969-70 fiscal year. At the beginning of the 1972 calendar year, pensions among the various state funds increased from 2% to 4% due to the operation of this account; increases of 4-1/2% or above will be paid at the beginning of the 1973 fiscal year, with the increases dependent upon the mortality experience of the individual fund.

Basic Retirement Funds, \$671.1 million. Five state-managed retirement funds, invested separately for employee groups, include U. S. Treasury, municipal and other governmental securities, U. S. government-guaranteed obligations, corporate bonds, short-term corporate notes, and common stocks.

Supplemental Retirement Fund, \$19.6 million. This fund, established in 1967 for employees of the State College Board and State Junior College Board, is administered by the State Board of Investment and invested according to the preferences of the individual members. The fund consists of two accounts, one of which may be invested up to 100% in equities; the other includes long-term bonds and stocks which tend to emphasize current income. The 1969 and 1971 Legislatures made this fund available for use by police and firemen's relief associations throughout the state, various county employees, those members of the state service who are "unclassified" and do not have the benefits of tenure, and for state employees who wish to participate in a deferred income plan through which a portion of their salary will be taxed at the rates in effect at the time of their retirement.

Minnesota Variable Annuity Fund, \$7.2 million. This fund was established by the 1969 Legislature and was made effective in early summer 1970. The account, administered by the State Board of Investment, now includes a diversified list of common stocks, a portion of long-term debt instruments, and reserves in the form of short-term fixed-income securities. The participants are teachers who choose this type of program, which provides retirement benefits based on investment performance.

Trust Funds, \$251.0 million. The Permanent School Fund, invested for the benefit of the school children of Minnesota, includes U. S. Treasury securities, corporate bonds of long and short maturity, and common stocks. The Internal Improvement Land Fund includes only U. S. Treasury obligations.

Because of the differing investment policies applicable to these funds, a short review of the history and needs of the various accounts is provided along with a listing of securities.

### **INVESTED TREASURER'S CASH FUND**

The interest earned in the Treasurer's cash account showed marked increases during the early 1960's due to a surplus in the General Fund and the Income Tax School Fund and because of the increasing interest rates in effect. The income from this fund reached a high in fiscal 1969 of \$14.8 million — a sizable increase above the \$11.8 million in 1968, \$9.6 million in 1967, \$6.0 million in 1966, and lesser amounts in previous years. A smaller amount of current investments, due to an increase in expenditures for school aids and other state needs, caused a reduction in income to \$10.3 million in fiscal 1970, despite the very high short-term interest rates in effect during that fiscal year.

The 1971 Legislature adopted a procedure of monthly school aid payments, with other state disbursements to be paid out as taxes were received. This is likely to result in a lower total in the Invested Treasurer's Cash Fund over a period of years. Declining interest rates early in 1972 combined with smaller amounts available for investment resulted in earnings of \$4,168,077 for fiscal 1972.

The investment department buys and sells according to oral certifications of cash available by the staff of the Treasurer. In recent years, there has been an increase in the use of repurchase agreements and of short-term bills so that funds may earn money over the shortest of periods — sometimes one day or over a week-end. Statutes require that securities in the Invested Treasurer's Cash account extend no longer than three years.

### THE HIGHWAY FUNDS

The funds held for street, road and highway construction in Minnesota may be invested in bonds eligible for purchase by the Permanent School Fund and commercial paper used in the retirement accounts. At present, these funds own short-term U. S. Treasury and agency securities, repurchase contracts backed by U. S. Treasury obligations, short-term corporate notes, and securities guaranteed by the U. S. government through the Government National Mortgage Association. The Commissioner of Highways certifies the amounts not needed in the immediate future, and these sums are invested in maturities approximating the expected disbursement schedule of the highway department. This may extend over a considerable period because of the time necessary for planning, purchase of right-of-way, and construction of highways. The amount of highway funds investments fluctuates throughout the year; they totaled \$154.6 million in face value on December 31, 1971 and \$190.9 million on June 30, 1972. These accounts show temporary increases after the sale of state highway bonds, until the proceeds are used for construction purposes. Because the highway accounts have shown a minimum invested total of approximately \$70.0 million in recent years, the Highway Department and the State Board of Investment are presently reviewing the needs of these funds so as to increase the net yield through the use of debt securities with somewhat longer maturities.

The earnings from these accounts increased from \$1.7 million in fiscal year 1958 to \$7.7 million in fiscal 1970, \$9.5 million in fiscal 1971 and \$9.6 million in fiscal 1972. This income benefits the counties and municipalities in Minnesota directly through the County State Aid Highway Fund and the Municipal State Aid Street Fund. Earnings from the Trunk Highway Fund are used for the overall state highway program.

# STATE COLLEGES, WELFARE, AND DEPARTMENT OF CORRECTIONS

The State Board of Investment is responsible for the investment of individual endowment accounts applicable to scholarships and the support of state institutions, certain funds designated for welfare purposes, and patient and inmate accounts in both welfare and correctional institutions. A pooled fund, established for various welfare needs, has made possible an increase in the percentage of these funds which may be invested. Purchases are limited to U. S. Treasury obligations.

Schedule I reviews the short-term corporate notes and the U. S. government and agency obligations held by the Invested Treasurer's Cash fund, the highway funds, and the miscellaneous departmental funds on June 30, 1972. As has been indicated in previous paragraphs, the investment department is making greater use of corporate debt securities with longer maturities and government guaranteed obligations of various types whenever appropriate to the needs of these accounts.

# THE MINNESOTA ADJUSTABLE FIXED BENEFIT FUND

The Minnesota Adjustable Fixed Benefit Fund includes the assets representing the reserves from which to pay pensions to individuals who have retired; these recipients are members of various public funds including the five basic retirement funds managed by the State Board of Investment and the fund administered by the Municipal Retirement Board of Minneapolis. There has been a substantial revision in this portfolio during the past two years because of the many different holdings transferred into the account during the 1969-70 fiscal year. Under 1971 Legislation, a reserve equal to 15% of the pensions paid during the previous year is to be established before pension increases, in any one year, may exceed 4%. During fiscal 1972, the 4% increase applied to all of the participating funds, and the full 15% reserve was established in each account. After adjustments are made for differences in mortality experience, it appears that an increase in pensions of 4-1/2% or above will be applicable beginning January 1973. On December 31, 1972, the net original cost of equity holdings (stocks and convertible bonds) in this account was \$169,536,176.56 compared with a market value totaling \$231,326,505.66, or an increase of 36.45%. Common stocks may comprise up to 50% of this portfolio, with convertible debentures limited to an additional 10%. Schedule II lists the securities in this account on June 30, 1972. There has been a substantial consolidation of bond holdings since that date.

# THE BASIC RETIREMENT FUNDS

The State Investment Board manages five accumulation retirement accounts which include both employer and employee contributions during the employee's working period; at the time of retirement, the assets are transferred to the Adjustable Fixed Benefit Fund. Common stocks may total 45% of these accounts. On December 31, 1972, equities comprised approximately 44% of each fund, with the remainder invested in debt securities of the U. S. government, its agencies, corporations, and Canadian governmental units.

The 1969 Legislature made it possible for each fund to include a small portion of unrealized gains in the income portion of the account through a procedure which applies after the market valuations of equities exceed the original cost price by 15% for six consecutive two month periods — or one year. At such a time, an amount equal to 3% of the cost of the equities may be added to the retirement fund for actuarial and accounting purposes. Such an increase occurred on October 31, 1972; it was determined that this additional income would be added in three equal installments during fiscal 1972, 1973 and 1974. The net yield to each basic retirement account is now over 5%, even though a substantial portion of the investments consists of comparatively low yielding common stocks with possible growth potential.

Schedule III reviews the net yield accruing to the three largest basic retirement funds during the period from 1957 through 1972. During these 15 years, the yield increased from less than 3% to over 5%. Because the basic retirement funds held equities with a net original cost of \$296,585,466.84 on December 31, 1972, and a market value of \$395,306,413.44, or an increase of 33.29%, total return would be far in excess of the yield indicated on Schedule III.

Schedule IV lists the securities held in the three largest basic retirement funds on June 30, 1972. Because of the identical purpose for which these accounts are established, it has been investment department policy to use the same securities in each account, whenever funds have been available. A differing flow of new moneys, however, has resulted in varying costs and a somewhat different overall composition of these three accounts. The cost

of equity holdings in the Public Employees Retirement Fund on December 31, 1972, was \$96,743,151.12 compared with a market value of \$129,273,243.82, or an increase of 33.63%. For the State Employees Retirement Fund (administered by the Minnesota State Retirement System), the cost of equities was \$56,402,162.42 compared with a market value of \$74,199,307.64, or an increase of 31.55%. For the Teachers' Retirement Fund, the cost of equities was \$126,843,282.18 on December 31, 1972, compared with a market value of \$169,127,284.53, or an increase of 33.34%.

The Public Employees Police & Fire Fund was established during the early 1960's in order to provide an investment vehicle for the smaller police and fire fighters organizations throughout the state as well as for larger organizations which chose to participate in this retirement plan. Schedule V details the securities in this account on June 30, 1972. On December 31, 1972, the total cost of equities in this account was \$12,820,146.13, compared with a market value of \$17,332,938.38, or an increase of 35.20%.

The Highway Patrolmen's Retirement Fund resulted from a merger, in 1969, of the State Police Officer's Retirement Association and the Highway Patrolmen's Retirement Association. Because the two previous accounts were quite small and had limited and unpredictable flows of new money, the new merged account appears to be more manageable; this has benefited both groups. Schedule VI lists the securities held in this account on June 30, 1972. On December 31, 1972, the total cost of equities in this account was \$3,776,724.99, compared with a market value of \$5,373,639.07, or an increase of 42.28%. The comparatively favorable market-to-cost relationship is due primarily to the fact that this new fund was formed — and book values established — at a time of low stock market prices.

State, municipal and school district bonds comprised over 71% of total investments in these retirement funds as recently as the late 1950's; such holdings declined to 2.40% by December 31, 1972. This decline was due both to the sale of bonds and the placement of all new money in other types of securities. Because most of the remaining "municipals" consist of odd lots that carry either no rating or a low rating by the services, it is presumed that a large portion of these bonds must be held to maturity. In recent years, the municipal bond dealers and fiscal agents of the upper Midwest area have been most helpful in aiding the State's sales of a portion of these securities.

# THE MINNESOTA SUPPLEMENTAL RETIREMENT FUND

The two accounts of the Minnesota Supplemental Retirement Fund are invested in accordance with two different philosophies in order to meet the individual needs and desires of the participants. The income share account, limited to 45% in common stock, consists primarily of high quality corporate bonds and emphasizes comparatively higher yielding equities of well-known companies. The growth share account, on the other hand, may participate in the equity market up to 100% of total assets and includes stocks of companies offering a comparatively low current yield and representing firms which may have significant long-term potential from the standpoint of earnings growth.

These two accounts were established on a unit basis on October 1, 1967, with each unit worth \$10.00 on that date. A summary of the market valuations experienced by the two accounts since the inception of the program in 1967 is as follows.

	Income Sha	Growth Sl	Growth Share Account				
	High	Low	High	Low			
Oct. '67 - Dec. '68	\$11.04 (Nov. '68)	\$ 9.97 (Oct. '67)	\$10.88 (Nov. '68)	\$ 9.04 (Feb. '68)			
1969	10.80 (Jan.)	9.99 (Dec.)	10.63 (Oct.)	9.42 (Jul.)			
1970	11.38 (Dec.)	9.62 (Jan.)	9.87 (Feb.)	7.45 (June)			
1971	12.59 (Dec.)	11.72 (Jan.)	12.42 (Dec.)	10.18 (Jan.)			
1972	14.22 (Dec.)	12.72 (Jan.)	15.85 (Dec.)	12.94 (Jan.)			

Schedule VII lists the assets in the income share account on June 30, 1972. The total cost of equities in this account on December 31, 1972, was \$6,255,375.32, compared with a market value of \$7,267,787.50, or an increase of 16.18%. Bond investments had a book value of \$7,070,571.75 at calendar year-end.

Schedule VIII consists of a listing of the securities in the growth share account on June 30, 1972. On December 31, 1972, the total cost of equities in this account was \$5,363,956.48 compared with a market value of \$7,379,194.63, or an increase of 37.57%.

Both the income share account and the growth share account have shown recent increases in size due to added participation by police and fire fighter organizations.

# MINNESOTA VARIABLE ANNUITY FUND

The Minnesota Variable Annuity Fund has evidenced very favorable acceptance by the teachers of Minnesota. The participants received a net return of 5.4500% in fiscal 1971 and 9.1670% for fiscal 1972. These "return" computations are based on average figures over a two year period. The present value of the account is considerably higher than indicated by the return distributed to the participants. It is expected that the Variable Annuity Fund will approximately triple in size during fiscal 1972-73. Therefore, market valuations will tend to approximate the cost figures because of the substantial purchases which have been made in recent months.

Schedule IX lists the securities in the Minnesota Variable Annuity Fund on June 30, 1972. On December 31, 1972. the total cost of equities in this account was \$4,938,817.60, compared with a market value of \$5,840.913.38, or an increase of 18.27%.

# THE PERMANENT TRUST FUNDS

The State's permanent trust funds showed their greatest rate of growth during the 1940's and 1950's. Until a constitutional amendment was passed in 1956, half of the receipts from the iron ore occupation tax accrued to the principal of the permanent trust funds, which were invested for the benefit of the schools, the University of Minnesota, and other state institutions. In recent years, the entire receipts from this tax have been applied directly toward meeting the state's current educational needs.

Under the terms of a 1962 constitutional amendment, the State Board of Investment was given wider latitude as to the media to be used in managing assets in the Permanent School Fund. The Internal Improvement Land Fund, a small account totaling less than \$500,000, is restricted to investments in government obligations; the income is used for county highway purposes.

During the years immediately following the adoption of the constitutional amendment, long-term low-coupon U.S. Treasury bonds were sold from the Permanent School Fund, with the proceeds being invested in higher yielding corporate securities. In accordance with this amendment, corporate bonds have been maintained at the 40% level during the past seven years. Common stocks, as of December 1972, approximated 19% of the book value of the fund, very near to the 20% constitutional limit. These equities showed a net original cost of \$49,553,399.50, compared with a market value of \$68,263,053.88, or an increase of 37.76%. During the past three years, the portfolios of U. S. Treasury and government guaranteed obligations, approximating 40% of the book value of the fund, have been broadened to include mortgage-backed securities guaranteed by the U. S. government and issued through private organizations in cooperation with the Government National Mortgage Association. The net return to the Permanent School Fund because of these transactions will be sizable; the spread in yield between the securities sold and purchased has been from 1% to 2% in each instance.

Schedule X indicates that the investment changes have resulted in an increase in net yield from 2.68% during the late 1950's to 4.70% during the 1972 fiscal year. The yield actually approximated 5.5%, but a portion of the income was used to reimburse the principal of the account for losses taken through the sale of long-term U. S. Treasury obligations.

Schedule XI lists the securities in the Permanent School Fund on June 30, 1972. During that fiscal year, the number of common stock names was significantly reduced. This process of portfolio consolidation and review is continuing.

A review of policies concerning the placement of business, together with a summary of transactions completed during the eighteen months from January 1, 1971 through June 30, 1972, follows the schedules described above.

During each of the legislative sessions since 1961, laws were passed which resulted in more realistic investment management, yet assured the necessary restrictions as to investment media. The State Board of Investment and the staff of the investment department are most appreciative of this legislative cooperation as well as that received from the retirement fund administrators, investment dealers and brokers throughout the nation. The Advisory Committee on Common Stocks has been particularly helpful in implementing the many changes authorized in recent years. The higher current yield and total return, the better portfolio balance, and the lesser dependency on fixed dollar investments will be of long-term benefit to the retirement fund members, our educational institutions, and the taxpayers of the state.

Respectfully submitted

Robert E. Blixt, C.F.A

REB:dkh **Executive Secretary** 

# **SCHEDULE I**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# U.S. GOVERNMENT OBLIGATIONS HELD BY VARIOUS FUNDS (ALSO INCLUDING SHORT-TERM CORPORATE NOTES) June 30, 1972

	Invested	-	IGHWAY FUN		Miscellaneous
	Treasurer's	Tauali	County	Municipal Serve Aid	Departmental
	Cash Fund	Trunk	State Aid	State Aid	Funds
SHORT-TERM CORPORATE NOTES					
Maturity less than 30 days		\$11,944,000	\$ 5,309,000	\$ 2,648,000	
Maturity 30-90 days	24,800,000		5,059,000	5,083,000 802,000	
Maturity 91-180 days Maturity 181-270 days	_	3,309,000 10,730,000	1,177,000	161,000	4,800,000
	4 40 770 000				***
TOTAL SHORT-TERM CORPORATE NOTES	\$ 48,770,000	\$43,043,000	\$11,545,000	5 8,694,000	\$ 14,400,000
U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES					
Bills					
Maturity less than 30 days	<u> -</u>	\$ 3,500,000		\$ 745,000	
Maturity 30-90 days	\$ 69,000,000		1,600,000	1,760,000	3,980,000
Maturity 3-6 months Maturity 6-12 months	9,200,000	500,000 —	3,110,000 1,070,000	230,000 565,000	5,865,000 5,065,000
Total Bills	\$ 78,200,000		\$12,230,000		\$ 16,845,000
Loral Dillo	3 78,200,000	310,230,000	\$12,230,000	\$ 3,300,000	3 10,043,000
Repurchase Agreements					
Maturity less than 30 days		\$ 2,500,000	_	-	-
Maturity 31-45 days	2,045,000				
Total Repurchase Agreements	\$ 24,045,000	\$ 2,500,000	-	-	· -
Government Agency Securities					
Maturity less than 30 days	\$ 18,100,000	\$ 1,360,000	_	\$ 2,745,000	
Maturity 31-90 days	-	14,185,000		935,000	
Maturity 91-180 days	5,500,000		1,310,000	2,450,000 487,000	
Maturity 6 months 1 year Maturity over 1 year	-	9,945,000 7,500,000	2,000,000	500,000	35,025,000
	<u> </u>				
Total Government Agency Securities	\$ 23,500,000	\$39,990,000	\$ 5,880,000	5 7,117,000	\$ 72,715,000
Notes and Bonds					
4% Bonds due 8-15-72	_	-	-	-	\$ 500
2-1/2% Bonds due 9-15-72 7-3/4% Notes due 5-15-73	_	\$ 5,500,000	\$ 2,350,000	\$ 2,500,000	3,000 741,000
Total maturities less than 1 year		\$ 5,500,000		\$ 2,500,000	
U.S. TREASURY SECURITIES AND					
GOVERNMENT AGENCY SECURITIES					
Notes and Bonds (continued)					
4% Bonds due 8-15-73 4-1/8% Bonds due 11-15-73	-	\$ 4,000,000 2,000,000	\$ 2,000,000	\$ 2,000,000 1,000,000	\$ 300,500 10,500
4-1/8% Bonds due 2-15-74	-	1,000,000	1,200,000	500,000	302,000
7-3/4% Notes due 2-15-74	_	3,500,000	500,000	-	_
4-1/4% Bonds due 5-15-74	-	4,500,000	-	1,000,000	_
7-1/4% Notes due 5-15-74	-	5,000,000	-	-	_
5-5/8% Notes due 8-15-74	-	-	-	-	5,050,000 10.000
3-7/8% Bonds due 11-15-74 5-3/4% Notes due 11-15-74	_	_	-	_	5,000
5-3/4% Notes due 2-15-75	_	_	_	_	5,080,000
6% Nates due 5-15-75					50,000
Total maturities 1-3 years	-	\$20,000,000	\$ 5,700,000	\$ 4,500,000	\$ 10,808,000
5-7/8% Notes due 8-15-75	•	_	_	_	\$ 12,000
6-1/2% Notes due 5-15-76	<u> </u>				169,000
Total maturities 3-5 years	•	-	-	-	\$ 181,000
7-1/2% Notes due 8-15-76		_	_	-	\$ 10,000
6-1/4% Notes due 2-15-78	•	-	-	-	000,08
6% Notes due 11-15-78	•	\$ 2,000,000	\$ 3,000,000	\$ 1,000,000	65,000
4% Bonds due 2-15-80 3-1/2% Bonds due 11∗15-80	•	-	_	_	1,000 5,000
6-3/8% Bonds due 2-15-82	*	_	_	_	44,000
Total maturities 5-10 years	*	\$ 2,000,000	\$ 3,000,000	\$ 1,000,000	
3-1/4% Bonds due 6-15-83/78			_		\$ 500
4-1/4% Bonds due 5-15-85		_	-	-	79,000
Total maturities more than 10 years	•		-	_	\$ 79,500
Total U.S. Treasury Notes and Bonds		\$27,500,000	\$11,650,000	\$ 8,000,000	\$ 12,018,000
Total U.S. Treasury and	•				
Total U.S. Treasury and Government Agency					
Securities	\$125,845,000	\$80,140,000	\$29,160,000	\$18,417,000	\$101,578,000
•		•		,	-

\*These securities are not eligible for purchase in this fund.

# MINNESOTA ADJUSTABLE FIXED BENEFIT FUND

June 30, 1972

U.S. GOVERNMENT OBLIGATIONS AND SHORT-TERM CORPORATE NOTES

SHORT-TERM CORPORATE NOTES Maturities up to 30 days	\$ 2,008,000.00
U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES	
Bills	•
Maturities up to 180 days	\$ 1,565,000.00
Repurchase Agreements	
Maturities up to 30 days	\$ 690,000.00
Government Agency Securities	
Maturities up to 180 days	\$ 1,370,000.00
TOTAL U.S. TREASURY AND	
GOVERNMENT AGENCY SECURITIES	\$ 3,625,000.00
OBLIGATIONS GUARANTEED BY	
THE U.S. GOVERNMENT	\$ 7,214,000.00
TOTAL U.S. GOVERNMENT	\$10,839,000.00
OBLIGATIONS	

# UNITED STATES GOVERNMENT-GUARANTEED BONDS, CANADIAN PROVINCIAL OBLIGATIONS AND CORPORATE BOND HOLDINGS

Company	Type of Security	Maturity Date (a)	Coupan Rate %	Average Yield on Cost %		Face Value
U.S. GOVERNMENT-GUARANTEED OBLIGATIONS	00001117	5010 (0)				
American President Lines	Govt. Guar.	11-1-91	4.80	4.80	\$	2,168,000.00
States Steamship Co.	Govt. Guar.	3-31-93	5.10	5.10		2,400,000.00
United States Lines	Govt. Guar.	11-1-86	4 3/8	4.375		787,000.00
United States Lines	Govt. Guar.	10-1-87	5	5.00		1,859,000.00
TOTAL U.S. GOVERNMENT-GUA	RANTEED OBI	LIGATIONS		4.91%	\$	7,214,000.00
CANADIAN PROVINCIAL OBLIGATION	IS					
Alberta Govt, Telephone Comm.	Deb.	12-15-91	6	6.00	\$	250,000.00
Alberta Govt. Telephone Comm.	Deb.	6-15-94	8	8.19		2,900,000.00
Alberta Mun. Finance Corp.	Deb.	5-15-84	4 3/4	4.75		183,000.00
Alberta Mun. Finance Corp.	Deb.	12-15-84	<b>.</b> 2	5.00		91,000.00
Alberta Mun. Finance Corp.	Deb.	6-15-85	4 7/8	4.875		176,000.00
British Columbia Hydro & Power						
Authority	Deb.	7-2-91	5 5/8	5.625		300,000.00
City of Montreal	Deb.	11-1-90	5	5.00		181,000.00
City of Quebec	Deb.	7-1-87	6 1/4	6.25		200,000.00
City of Saskatoon	Deb.	8-1-90	5	5.00		250,000.00
City of Sherbrooke	Deb	3-1-87	6 3/4	6.75		250,000.00
City of Windsor	Deb. Deb.	10-31-78 10-31-81	7 1/4 7 1/4	7.25 7.25		33,000.00
City of Windsor	Deb.	10-31-81	7 1/4	7.25		48,000.00 59,000.00
City of Windsor City of Windsor	Deb.	10-31-86	7 1/4	7.25		68,000.00
City of Windsor	Deb.	10-31-88	7 1/4	7.25		42,000.00
City of Winnipeg, Manitoba	Deb.	10-31-85	5	5.00		300,000.00
Greater Vancouver Sewer & Drainage	Deb.	5.1.91	5 1/2	5.50		200,000.00
LaSalle, Quebec, Canada	Deb.	3-15-75	6	6.00		12.000.00
LaSalle, Quebec, Canada	Deb.	3-15-80	6	6.00		11,000.00
LaSalle, Quebec, Canada	Deb.	3-15-83	6	6.00		6,000.00
LaSalle, Quebec, Canada	Deb.	3-15-84	6	6.00		6,000.00
LaSalle, Quebec, Canada	Deb.	3-15-89	6	6.00		10,000.00
LaSalle, Quebec, Canada	Deb.	3-15-90	6	6.00		5,000.00
Manitoba Hydro Electric Board	Deb.	10-1-89	4 1/2	4.50		250,000.00
Manitoba Hydro Electric Board	Deb.	11-1-90	4 3/4	4.75		250,000.00
Metropolitan Corp. of Greater				•		
Winnipeg, Canada	Deb.	5-1-88	7 1/4	7.25		200,000.00
Montreal Catholic School Comm.	Deb.	10-1-92	6 3/4	6.75		400,000.00
Nova Scotia Power Comm.	S/F Deb.	3-15-97	7 3/4	7.80		3,500,000.00
Province of Manitoba	Deb.	4-1-94	7 7/8	7.90		1,020,000.00
Province of New Brunswick	Deb.	2-1-85	5 3/8	5.375		82,000.00
Province of New Brunswick	Deb.	9-15-89	4 3/4	4.75		300,000.00
Province of Nova Scotia	Deb.	2-1-92	5 7/8	5.875		500,000.00
Province of Nova Scotia.	Deb.	11-15-93	7 1/4	7.25		165,000.00
Province of Ontario	Deb.	5-15-81	3 7/8	3.875		100,000.00
Province of Ontario	Deb.	5-1-83	4	4.00		65,000.00
Province of Ontario	Deb.	2-1-84	4 3/4	4.75		200,000.00
Province of Ontario	Deb.	2-15-99	7 3/8	7.375		200,000.00
Province of Saskatchewan	Deb. Deb.	10-1-90	4 7/8	4.875		300,000.00
Quebec Hydro Electric Comm.	Series N	1-1-81	3 1/2	3.50	•	100,000.00

**SCHEDULE II** 

	Type of	Maturity	Coupon Rate	Average Yield on Cost	
Company	Security	Date (a)	<u> </u>	<u> </u>	Face Value
CANADIAN PROVINCIAL OBLIGATION	S Continued				<del></del>
Quebec Hydro Electric Comm.	Deb.	7.45.04			
Quebec Hydro Electric Comm.	Series X Deb.	7-15-84	5	5.00	\$ 200,000.00
Quebec Hydro Electric Comm.	.Series AS Deb.	6-15-85	4 5/8	4.625	100,000.00
Management British Columbia	Series AY	1-1-93	6 1/4	6.25	100,000.00
Vancouver, British Columbia Vancouver, British Columbia	Deb. Deb.	11-16-82 11-16-83	4 3/4 4 3/4	4.75 4.75	100,000.00 100,000.00
Vancouver, British Columbia	Deb.	11-16-84	4 3/4	4.75	100,000.00
TOTAL CANADIAN PROVINCIAL			4 0/4	6.84%	\$ 13,913,000.00
CORPORATE BOND OBLIGATIONS PUBLIC UTILITY OBLIGATIONS	COLIGATION	•		0.04%	\$ 13,513,000.00
ELECTRIC					
Atlantic City Electric	1st Mtg.	3-1-91	4 1/2	4.37	\$ 600,000.00
Carolina Power & Light	1st Mtg.	4-1-90	4 7/8	4.85	500,000.00
Central Maine Power Citizens Utilities	1st Mtg. 1st Mtg. &	11-1-90	5 1/4	5.25	147,000.00
	Coll. Tr.	12-31-91	4.80	4.80	1,000,000.00
Consolidated Edison of	1st & Ref.				
New York Hawaiian Electric	Mtg.	12-1-93	4 5/8	4.54	700,000.00
Jersey Central Power & Light	1st Mtg. Deb.	4-1-91 10-1-88	4.65 4 5/8	4.65 4.56	1,550,000.00 1,584,000.00
Lake Superior District Power	Ist Mtg.	2-1-91	4 5/8	4.60	500,000.00
Long Island Lighting	1st Mtg.	4-1-93	4.40	4.40	1,000,000.00
Massachusetts Electric	1st Mtg.	9-1-92	4 3/8	8.15	100,000.00
Montana-Dakota Utilities	1st Mtg.				
N 5 4 10 -	S/F Bond	7-1-84	4 5/8	4.61	1,102,000.00
New England Power Pacific Power & Light	1st Mtg. 1st Mtg.	12-1-92 4-1-92	4 3/8 4 3/4	7.75 4.69	100,000.00
Public Service Electric & Gas	1st & Ref.	4-1-52	4 3/4	4.03	590,000.00
	Mtg.	9-1-94	4 5/8	4.53	1,215,000.00
Puget Sound Power & Light	1st Mtg.	11-1-93	4 5/8	4.625	75,000.00
Southern California Edison	1st & Ref. Mtg.	9-1-85	4 3/8	4.47	760,000.00
Southern California Edison	1st & Ref.	3-1-03	4 3/0	4.47	760,000.00
	Mtg.	3-1-89	4 3/8	4.375	100,000.00
Utah Power & Light	1st Mtg.	9-1-90	4 7/8	4.80	1,290,000.00
Washington Water Power	1st Mtg.	9-1-94	4 5/8	7.64	150,000.00
Western Massachusetts Electric	1st Mtg.	5-1-92	4 3/8	8.00	100,000.00
Total Electric Utility Obligations				4.72%	\$ 13,163,000.00
GAS					
Brooklyn Union Gas	1st Mtg.	4-1-90	4 5/8	4.56	\$ 1,175,000.00
Columbia Gas System, Inc.	Deb.	1-1-88	4 3/8	4.375	450,000.00
Lakehead Pipeline	.S/F Deb.	4-15-93	7 1/8	7.125	500,000.00
Mountain Fuel Supply	Deb.	9-1-86	4 7/8	4.80	1,228,000.00
Panhandle Eastern Pipeline Sierra Pacific Power	Deb.	2-1-84	4.60	4.60	650,000.00
Southern Union Gas	1st. Mtg. 1st Mtg.	6-1-92 10-1-86	4 7/8 4.80	4.75 4.80	500,000.00
Suburban Propane Gas	Note	12-30-84	4.00	4,875	600,000.00 732,000,00
Washington Gas Light	1st Mtg.	3-1-91	5.20	5,20	600,000.00
Total Gas Utility Obligations				4.93%	
				4.00%	\$ 6,435,000.00
TELEPHONE  Bell Telephone of Canada	1st Mtg.	9-1-95	4.85	4.85	\$ 500.000.00
Diamond State Telephone	Deb.	4-1-94	4.05	4.65 7.20	\$ 500,000.00 100,000.00
General Telephone of Florida	1st Mtg.	5-1-93	4 1/2	4.50	500,000.00
General Telephone Co. of the Midwest	1st Mtg.	5-1-99	7 3/4	7.75	2,500,000.00
New York Telephone	Ref. Mtg.	10-1-97	4 5/8	4.57	500,000.00
New York Telephone	Ref, Mtg. Series U	7-15-2008	8	0 17	3.050.000.00
Rochester Telephone	1st Mtg.	9-1-93	8 4 3/4	8.17 4.66	2,050,000.00 610,000.00
Total Telephone Utility Obligations	•			6.90%	\$ 6,760,000.00
TOTAL PUBLIC UTILITY OBLIGATIONS				5.33%	\$ 26,358,000.00
FINANCE OBLIGATIONS					
American Investment	Note	1-1-91	5 1/4	5.25	\$ 650,000.00
Beneficial Finance	Note	3-1-89	4.60	4.60	325,000.00
Family Finance	Sr. Deb.	5-15-90	4 3/4	4.84	1,300,000.00
General Acceptance	Sr. Deb.	3-1-85	4 7/8	6.89	650,000.00
General Electric Credit John Deere Credit	Prom. Note Deb.	10-31-82 10-31-90	4 5/8 5	4.625 5.00	1,500,000.00 600,000.00
James Talcott, Inc.	Sr. Note	10-31-80	5	5.00	400,000.00
Total Finance Obligations			-	5.09%	
-				J.U3/6	\$ 5,425,000.00
INDUSTRIAL OBLIGATIONS American Metal Climax	Note	8-1-88	4 1/2	4.50	\$ 212,000.00
American Metal Climax  Archer-Daniels Midland	Prom. Note	3-1-88	4 1/2	4.50 4.375	\$ 212,000.00 168,000.00
Armco Steel Corp.	Note	12-15-96	7 7/8	7.875	4,000,000.00
Ashland Oil & Refining	S/F Deb.	2-15-88	4.35	4.35	670,000.00
Beatrice Foods	S/F Deb.	9-15-94	7 7/8	7.90	3,000,000.00

				Average	
	Type of	Maturity	Coupon	Yield	•
Company	Security	Maturity Date (a)	Rate %	on Cost %	Face Value
INDUSTRIAL OBLIGATIONS Continu					
Burroughs	S/F Deb.	7-1-88	4 1/2	4,52	\$ 1,100,000.00
Consolidated, Bathurst Ltd.	Deb.	4-15-91	5 5/8	5.625	237,000.00
Desoto Chemical	Note	12-1-85	5	5.00	1,402,000.00
Dow Chemical	Note	1-15-90	4 1/2	4.50	1,320,000.00
Ekco Products Gould, Inc.	S/F Deb. S/F Deb.	8-1-87 2-15-95	4.60 9 1/4	4.60 9.25	400,000.00 1,500,000.00
Grevhound	Sr. Note	5-15-84	4 5/8	4.625	1,609,500.00
Hammond	Sr. Note	1-15-90	8 3/4	8,75	2,800,000.00
Lone Star Industries, Inc.	S/F Deb.	7-1-90	4 7/8	4.875	1,260,000.00
Louisiana Land & Exploration	Note	12-1-94	8 1/4	8.25	3,000,000.00
MacMillan Bloedel Ltd.	Deb.				
Marathon Oil	Series A S/F Deb.	10-1-90 2-1-2000	4.95 8 1/2	4.95 8.52	475,000.00
Owens-Illinois	Note	2-1-2000	5	8.75	1,500,000.00 2,425,000.00
Ralston-Purina (Checkerboard		2.0.	•	00	2,420,000.00
Properties, (nc.)	Guar, Notes	11-1-89	8 3/4	8.75	3,000,000.00
Raytheon Company	S/F Deb.	7-1-96	8 1/4	8.30	4,000,000.00
Scovill Mfg.	Note	9-15-90	4.80	4.80	832,500.00
Shetl Oil	Deb.	3-15-91	5	5,00	1,400,000.00
Shell Canada Ltd. Sinclair Oil Corp.	Sr. Deb. S/F Deb.	1-1-94 12-15-88	7 1/2 4.60	7.53 4.60	1,900,000.00
Spague Electric	S/F Deb.	9-1-88	4.60	4.80	300,000.00 450,000.00
Standard Oil Co. of California	0/1 DEG.	5-1-65	4 3/0	4,50	. 430,000.00
(Chevron Stations, Inc.)	Note	4-1-91	5.10	5.10	950,000.00
Standard Oil Co. of California	1st Pref.				•
(Union Bank)	Ship Mtg.	2-10-97	7.70	7.70	1,300,000.00
Standard Oil Co. of California	1st Pref.				
(Union Bank) Standard Oil Co. of California	Ship Mtg. 1st. Pref.	3-2-97	7.70	7.70	1,300,000.00
(Union Bank)	Ship Mtg.	3-30-97	7.70	7.70	1,400,000.00
Standard Oil Co. (Indiana)	omp mrg.	3-30-37	7.70	7.70	1,400,000.00
(Research Properties, Inc.)	Note	11-1-99	8 1/4	8.25	3,000,000.00
Standard Oil Co. (New Jersey)	Deb.	11-1-97	6	6.00	700,000,00
Standard Oil Co. (New Jersey)	Deb.	7-15-98	6 1/2	6.50	800,000.00
Standard Oil Co. (Ohio)	Deb.	1-1-2000	8 1/2	8.52	1,500,000.00
Sun Oil	Note	7-1-91	5 3/4	5.75	1,296,000.00
Tenneco West, Inc.	Prom. Note	9-1-89	4.65	4.65	1,120,000.00
Texaco, Inc. (Countrywide Stations, Inc.)	Note Series B	12-1-2001	7 3/4	7.75	3,982,000,00
· ·					
Union Tank Car U.S. Steel	S/F Deb. S/F Deb.	8-1-86 4-15-86	5 4 1/2	5.48 4,55	1,550,000.00 900,000.00
Witco Chemical	Note	12-1-84	4.65	4.65	1,440,000.00
Youngstown Sheet & Tube	1st Mtg.		1.00	4.00	1,770,000,00
-	S/F	7-1-95	4.60	4.60	94,000.00
Total Industrial Obligations				7.10%	\$ 60,293,000.00
Total Marsh Sangarons				7.1070	• 00,200,000.00
TRANSPORTATION DEBT					
OBLIGATIONS					
Chicago Burlington & Quincy Railroad	1st & Ref.	0.4.70		4.035	
Seaboard Airline Railroad	Mtg. 1st Mta.	2-1-78 12-1-88	4 3/8 4 5/8	4.375 4.65	\$ 306,000.00 1,725,000.00
		12-1-00	4 3/0		
Total Transportation Debt Obligatio	2n			4.61%	\$ 2,031,000.00
RAILROAD EQUIPMENT OBLIGATIONS	,				•
Atchison, Topeka & Santa Fe	Cond. Sale	7-15-72/			
, manden, repond & came ; a	00.14.04.0	1-15-81	5	5.00	\$ 1,368,000,00
Atlantic Coast Line Railroad	Equip. Tr.	9-1-79	4 1/2	4.50	200,000.00
Chesapeake & Ohio Railway	Cond. Sale	7-1-75/ 1			
(Towson Equipment)		1-1-85	8 1/2	8.51	3,065,190.37
Chicago Burlington & Quincy Railroad	Cond. Sale	6-15-73/			
Flying Tiger Line, Inc.	Cauta Ta	12-15-80	4 7/8	4.875	980,437.85
General American Transportation	Equip, Tr. Equip, Tr.	9-30-80 7-15-84	6.60 4 5/8	9.39 4.59	200,000.00 1,593,000.00
New York Central Railroad	Equip. Tr.	2-15-73/74	4 3/4	5.00	500,000.00
Norfolk and Western Railway Co.	Cond. Sale				500,000.00
(New York, Chicago, St. Louis		11-15-72/			
Railroad Company)		5-15-79	4.55	4.55	1,260,000.00
Norfolk & Western Railway Co.	Cond. Sale	12-15-72/ 12-15-79			
Norfolk & Western Railway Co.	Cond. Sale	9-1-72/73	4 1/2	4.50	960,000.00
North American Car Corp.	Equip. Tr.	10-1-84	8 7/8 4.55	8.875 4.55	2,600,000.00 50,000.00
North American Car Corp.	Equip. Tr.	9-1-74/78	4.65	4.65	125,000.00
Northern Pacific Railway	Cond. Sale	9-1-72/			
0.1-10 5		3-1-82	5.50	5.50	1,133,333.40
St. Louis-San Francisco Railway Co.	Cond. Sale	1-15-76/85	9 3/8	9.375	1,717,500.00
Western Pacific Railway Co.	Cond, Sale	3-15-73/80	4.55	4.55	1,200,000.00
Total Railroad Equipment Obligation	ns			6.61%	\$ 16,952,461.62
TOTAL CORPORATE OBLIGATION	N.C				
TOTAL UNITED STATES GOVERN		NTEED		6.46%	\$111,059,461.62
CANADIAN PROVINCIAL AND				6.42%	\$ 132,186,461.62
					- 10.,100,401.02

<sup>(</sup>a) Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

# CONVERTIBLE BOND HOLDINGS

June 30, 1972

Issue		Face Amount Held	Total Cost	Market Price	Total Market Value
Baxter Laboratories, Inc., 4 3/4% Convertible Subordinated Debentures, due 3-1-90	s	1,150,000.00	\$ 1,150,000.00	133 1/2	\$ 1,535,250.00
FMC Corporation, 4 1/4% Convertible Subordinated Debentures, due 7-15-92		1,250,000.00*	985,812.50	77 1/2	968,750.00
W. T. Grant Company, 4 3/4% Convertible Subordinated Debentures, due 4-15-96		1,000,000.00	1,000,000.00	79 1/2	795,000.00
Kresge (S.S.) Company, 5% Convertible Subordinated Debentures, due 4-15-95		1,500,000.00	1,486,500.00	236 1/2	3,547,500.00
Melville Shoe Corporation, 4 7/8% Convertible Subordinated Debentures, due 6-1-96		1,500,000.00	1,500,000.00	119 1/2	1,792,500.00
Owens-Illinois, Inc., 4 1/2% Convertible Subordinated Debentures, due 11-1-92		2,000,000.00	1,973,843.75	93	1.860.000.00
Purex Corporation, Limited, 4 7/8% Convertible Subordinated Debentures, due 1-15-94		500,000.00	435,000.00	73 1/2	367,500,00
Radio Corporation of America, 4 1/2% Convertible Subordinated Debentures, due 8-1-92		1,500,000.00	1,221,250.00	81 1/2	1,222,500.00
White Motor Corporation, 5 1/4% Convertible Subordinated Debentures, due 3-1-93		250,000.00**	219,375.00	69 1/2	173,750.00
TOTALS	s	10,650,000.00	\$9,971,781.25		\$12,262,750.00

<sup>\*</sup>Includes \$350,000 face amount of debentures transferred from Municipal Employees Retirement Board (Minneapolis) on September 2, 1969.

# COMMON STOCK HOLDINGS

Сотрапу	Shares	Mark Price Shares Total Cost 6-30-			Market Value	Total % Cost (Mkt.)	
CONSUMER-ORIENTED STOCKS		_			_		
UTILITIES							
ELECTRIC							
Commonwealth Edison Co.	80,000	\$	2,855,400.20	33.125	\$	2,650,000.00	
Florida Power & Light Co.	103,800		3,360,797.88	31.125		3,230,775.00	
Houston Lighting & Power Co.	80,000		3,273,288.15	43.000		3,440,000.00	
Middle South Utilities, Inc.	127,000		3,075,987.35	20.250		2,571,750.00	
Northern States Power Co.	102,400		2,495,621.88	25.250		2,585,600.00	
Pacific Gas & Electric Co.	84,300		2,527,340.13	26.750		2,255,025.00	
Texas Utilities Co.	107,000		2,890,069.13	27.750		2,969,250.00	•
Virginia Electric & Power Co.	123,000		2,692,112.29	17.250		2,121,750.00	
Total Electric		\$	23,170,617.01		\$	21,824,150.00	15.46% (11.94%)
GAS							
Northern Illinois Gas Co.	92,600	\$	2,865,331.17	26.250	\$	2,430,750.00	
Total Gas		s	2,865,331.17		s	2,430,750.00	1.91%
						-,	( 1.33%)
TELEPHONE-TELEGRAPH							( 1.00/0/
American Tel. & Tel. Co.	73,800	\$	3,587,842.59	41.625	\$	3,071,925.00	
Total Telephone-Telegraph		\$	3,587,842.59		\$	3,071,925.00	2.39%
		_			_		( 1.67%)
TOTAL UTILITIES		\$ :	29,623,790.77	•	\$	27,326,825.00	19.76%
							(14.94%)
FINANCIAL SERVICES							
BANKS							
First Bank System, Inc.	, 79,200	\$	2,331,837.50	50.375	\$	3,989,700.00	
First National City Corp.	76,500		2,592.172.83	60.125		4,599,562.50	
Northwest Bancorporation Security Pacific National Bank	79,900		2,835,124.81	46.000		3,675,400.00	
•	88,679	_	2,872,830.81	27.813	_	2,466,429.03	
Total Banks		\$ 1	10,631,965.95 ·		\$	14,731,091.53	7.09% ( 8.06%)
FINANCE							
MGIC Investment Corp.	14,900	s	997,985.23	66.750	\$	994,575.00	
Total Finance		\$	997,985.23		\$	994,575.00	0.67%
INSURANCE							( 0.54%)
Connecticut General Insurance Corp.	51,800	ė	2 270 720 22	72 500		2 007 200 22	
Northwestern National Life Insurance Corp.	110,600		3,278,729.27 2,683,270.00	73.500 21.125	\$	3,807,300.00	
Safeco Corp.	93,100			49.750		2,336,425.00	
St. Paul Companies, Inc.	63,100		3,010,050.00 3,189,048.62	49.750 80.500		4,631,725.00	
, ,		-		80.500	_	5,079,550.00	
Total Insurance		\$ 1	2,161,097.89		S	15,855,000.00	8.12% ( 8.67%)
TOTAL FINANCIAL SERVICES		\$ 2	3,791,049.07		\$	31,580,666.53	15.88% (17.27%)

Сотрапу	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Mkt.)
					•
CONSUMER GOODS & SERVICES					
FOOD-BEVERAGE					
Coca-Cola Co.	23,900				
General Foods Corp. General Mills, Inc.	87,800 84,800		25.750 50.625		
	04,000		30.023		
Total Food-Beverage		\$ 7,946,041.29		\$ 9,744,500.00	5.309
RÉTAIL TRADE					
Penney (J.C.) Co., Inc.	38,900		76.125		
Sears, Roebuck & Co.	36,500	2,727,939.19	110.500	4,033,250.00	
Total Retail Trade		\$ 4,827,927.66		\$ 6,994,512.50	3.229 ( 3.839
MISCELLANEOUS					
Avon Products, Inc.	26,900		114.250	\$ 3,073,325.00	
Disney (Walt) Productions	17,829		186.500		
Holiday Inns, Inc. Procter & Gamble Co.	43,600	1,787,192.09	52.750		
Warner Communications, Inc.	14,000 50,900	1,288,262.75 2,383,115.24	93.250 48.375		
	30,300		40.373		
Total Miscellaneous		\$ 9,238,589.37		\$ 12,466,121.00	6.169 ( 6.829
TOTAL CONSUMER GOODS & SERVICES		\$ 22,012,558.32		\$ 29,205,133.50	14.689 (15.989
TOTAL CONSUMER-ORIENTED STOCKS		\$ 75,427,398.16		\$ 88,112,625.03	50.32% (48.19%
RESEARCH STOCKS					
CHEMICALS					
Air Products & Chemicals, Inc.	10,000		73.250		
Dow Chemical Co.	7,000	647,562.00	90.250	631,750.00	
Total Chemicals		\$ 1,361,312.00		\$ 1,364,250.00	0.919
RUGS American Home Products Corp.	22 000	¢ 2044 030 03	100 275	ê 2.400.400.CT	
Merck & Co., Inc.	32,800 39,200	\$ 2,044,879.87	106.375 77.750		
Pfizer, Inc.	66,200	1,925,714.45 2,234,066.41	42.375	3,047,800.00 2,805,225.00	
Schering-Plough Corp.	30,700	1,972,230.46	116.500	3,576,550.00	
Total Drugs		\$ 8,176,891.19		\$ 12,918,675.00	5.45%
FFICE EQUIPMENT					( 7.06%
Burroughs Corp.	31,000	\$ 4,054,859.00	183.500	\$ 5,688,500.00	
Control Data Corp.	29,000	2,648,918.96	73.000	2,117,000.00	
Haneywell, Inc.	31,777	3,409,469.06	149.875	4,762,577.88	
International Business Machines Corp.	12,932	4,422,911.92	392.000	5,069,344.00	
Xerox Corp.	29,550	2,887,479.56	150.750	4,454,662.50	
Total Office Equipment		\$ 17,423,638.50		\$ 22,092,084.38	11.62%
HOTOGRAPHY					112.00%
Eastman Kodak Co.	41,300	\$ 3,141,643.58	132.625	\$ 5,477,412.50	
Polaroid Corp.	19,200	1,613,301.39	127.500	2,448,000.00	
Total Photography		\$ 4,754,944.97		\$ 7,925,412.50	3.17%
ISCELLANEOUS					( 4.33%
Minn. Mining & Mfg. Co.	57,000	\$ 2,890,253.15	76.250	\$ 4,346,250.00	
Total Miscellaneous		\$ 2,890.253.15		\$ 4,346,250.00	1.93%
TOTAL RESEARCH STOCKS		\$ 34,607,039.81		\$ 48,646,671.88	23.08%
ATURAL RESOURCES STOCKS					(26.60%
TROLEUM					
Gulf Oil Corp.		\$ 3,988,296.64	24.375	\$ 3,346,687.50	
Standard Oil Company (Indiana)	65,000	3,274,735.37	69.625	4,525,625.00	
Standard Oil Company (New Jersey) . Texaco, Inc.	61,300	4,143,407.26	74.125	4,543,862.50	
	128,300	4,169,956.73	32.500	4,169,750.00	
Total Petroleum		\$ 15,576,396.00		\$ 16,585,925.00	10.39% ( 9.07%)
		\$ 15,576,396.00		\$ 16,585,925.00	10.39% ( 9.07%)
TOTAL NATURAL RESOURCES STOCKS					
URABLES STOCKS					
URABLES STOCKS Utomobiles & Automotive Parts					
URABLES STOCKS UTOMOBILES & AUTOMOTIVE PARTS Ford Motor Co.	,	\$ 3,586,581.18		\$ 4,656,487.50	
URABLES STOCKS UTOMOBILES & AUTOMOTIVE PARTS Ford Motor Co. General Motors Corp.	60,000	4,485,731.22	74.875	4,492,500.00	
URABLES STOCKS UTOMOBILES & AUTOMOTIVE PARTS Ford Motor Co.	60,000 122,500			20 1	

<sup>\*\*</sup>Issue transferred from Municipal Employees Retirement Board (Minneapolis) on September 2, 1969.

Company	Shares	Total Cost	Market Price 6-30-72	N	Aarket Value	Total % Cost (Mkt.)
PAPER & FOREST PRODUCTS				_		
Weverhaeuser Co.	65,900	\$ 2,867,371.99	46,875	\$	3,089,062.50	
Total Paper & Forest Products		\$ 2,867,371.99		\$	3,089,062.50	1,91% (1,69%)
ELECTRICAL & ELECTRONIC EQUIPMENT						, 1.00707
Emerson Electric Co.	36,100	\$ 2,093,694.73	85.125	\$	3,073,012.50	
International Telephone & Telegraph Corp.	42,000	2,188,292.68	52.125		2,189,250.00	
Total Electrical & Electronic Equipment		\$ 4,281,987.41		\$	5,262,262.50	2.86%
					an Armer Su	( 2.88%)
MACHINERY						
Caterpillar Tractor Co.	78,100	\$ 3,161,203.78	59.000	\$	4,607,900.00	
Total Machinery		\$ 3,161,203.78		\$	4,607,900.00	2.11%
						( 2.52%)
TRANSPORTATION						
AIRLINES						
Northwest Airlines, Inc.	91,368	\$ 2,415,161.76	43.500	\$	3,974,508.00	
Total Airlines		\$ 2,415,161.76		\$	3,974,508.00	1.61%
						( 2.17%)
Total Transportation		\$ 2,415,161.76		s	3,974,508.00	1.61% { 2.17%}

# Schedule II continued

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Mkt.)
TOTAL DURABLES STOCKS		\$ 24,292,209.58		\$ 29,512,720.50	16.21% (16.14%)
TOTAL COMMON STOCKS		\$149,903,043.55		\$182,857,942.41	100.00%
Less Profit on Common Stacks Sold		\$ 120,560.01			
Net Original Cost of Common Stocks		\$149,782,483.54		\$149,782,483.54	
Net Increase			+22.08%	\$ 33,075,458.87	

# **SCHEDULE III**

STATE OF MINNESOTA STATE BOARD OF INVESTMENT

RATE OF RETURN ON AVERAGE AMOUNT INVESTED DURING FISCAL PERIODS IN THE THREE LARGEST RETIREMENT FUNDS
June 30, 1972

,	PUBL	IC EMPLOYEES I	RETIREMENT FUN	<u>1D</u>	STA	TE EMPLOYEES	RETIREMENT FU	NĎ	:	TEACHER'S RETIREMENT FUND			
	Book Value (1,5)	Average Book Value for Year Ending (2)	Income for Year Ending (3)	Yield (4)	Baak Value	Average Book Value for Year Ending (2)	Income for Year Ending (3,6)	Yield (4)	Book Value	Average Book Value for Year Ending (2)	Income for Year Ending (3)	Yield (4)	
June 30, 1957	\$ 19,301,750	<b>-</b> .	-	_	\$ 36,797,000	\$ 34,859,833	\$1,016,556.48	2.92%	\$ 31,853,900	-	-	-	
December 31, 1957	\$ 20,588,750	-	_	-	\$ 39,577,500	_		-	\$ 34,149,700	-	-	-	
June 30, 1958 December 31, 1958	\$ 23,625,000 \$ 27,515,000	\$ 21,171,833 -	\$ 614,096.77 -	2.90% —	\$ 39,715,500 \$ 41,985,500	- \$ 40,426,167	- \$1,225,833.46	3.03%	\$ 37,242,200 \$ 42,777,200	\$ 34,415,267 —	\$ 1,01B,014.26 —	2.90% • –	
June 30, 1959	\$ 31,563,000	\$ 27,567,667	\$ 880,223.48	3.19%	\$ 44,659,000	_	-	_	\$ 48,523,300	\$ 42,847,567	\$ 1,409,995.45	3.29%	
December 31, 1959	\$ 35,414,500	-	-	-	\$ 46,911,500	\$ 44,518,667	\$1,378,022.98	3.10%	\$ 54,313,000	-	-	-	
June 30, 1960	\$ 41,548,500	\$ 36,175,333	\$ 1,211,061.33	3.35%	\$ 49,816,500	- \$ 49,565,000	 \$1,631,458.61	_ 3.29%	\$ 55,243,300 \$ 59,160,300	\$ 52,693,300	\$ 1,823,482.03	3.46%	
December 31, 1960	\$ 46,935,500	-	_	-	\$ 51,967,000	\$ 49,300,000	\$1,031,430.01	3.2370	\$ 55,100,500	_	-		
June 30, 1961 December 31, 1961	\$ 54,183,680 \$ 61,433,745	\$ 47,555,893	\$ 1,753,679.00	3.69%	\$ 54,499,050 \$ 56,830,438	- \$ 54,432,163	 \$1,885,692.64	 3.46%	\$ 63,098,540 \$ 67,775,429	\$ 59,167,380 —	\$ 2,140,761.22 —	3.62%	
December 31, 1301	φ 61,433,743	· <del>-</del>	_	_		Q 04,402,100	01,000,002.04	0.1070	•				
June 30, 1962 December 31, 1962	\$ 68,132,958 \$ 75,195,593	\$ 61,250,128 —	\$ 2,340,665.00	3.82%	\$ 59,843,686 \$ 62,517,119	- \$ 59,730,414	- \$2,168,821.46	3.63%	\$ 73,187,108 \$ 77,813,737	\$ 68,020,359	\$ 2,587,612.53 -	3.80%	
,												0.000	
June 30, 1963 Decembér 31, 1963	\$ 81,436,890 \$ 92,347,700	\$ 74,921,814 —	\$ 2,990,070.00	3.99%	\$ 65,432,932 \$ 68,922,451	\$ 65,624,167	\$2,466,206.57	- 3.76%	\$ 82,990,550 \$ 88,480,685	\$ 77,997,132 —	\$ 3,011,190.37	3.86%	
·			6 0 040 000 OF	4.04%	6 70 100 F74				\$ 96,529,180	\$ 89,333,472	\$ 3,546,799.82	3.97%	
June 30, 1964 December 31, 1964	\$ 96,311,091 \$103,667,519	\$ 90,031,894	\$ 3,613,002.65 -	4.01% -	\$ 72,100,574 \$ 75,485,635	\$ 72,169,553	\$2,771,915.82	3.84%	\$100,413,219	- 00,333,472	-	-	
June 30, 1965	\$110,234,510	\$103,404,373	\$ 4,193,536.65	4.06%	\$ 79,128,448	_		_	\$109,221,619	\$102,054,673	\$ 4,124,491.25	4.04%	
December 31, 1965	\$120,809,744	-	-	-	\$ 83,578,973	\$ 79,397,685	\$3,104,510.00	3.91%	\$113,680,813	-	-	-	
June 30, 1966	\$126,016,044	\$119,034,099	\$ 4,961,041.08	4.17%	\$ 87,477,671	_	_	_	\$122,392,368	\$115,098,267	\$ 4,677,205.58	4.06%	
December 31, 1966	\$136,773,265	-	-	-	\$ 92,210,804	\$ 87,755,816	\$3,599,529.00	4.10%	\$129,037,233	-	-	-	
June 30, 1967	\$143,519,881	\$135,436,396	\$ 5,766,018.44	4.26%	\$ 97,375,985	_	-	-	\$141,805,453	\$131,078,351	\$ 5,553,970.00	4.24%	
December 31, 1967	\$155,763,172	. <del>-</del>	- 、	_	\$103,557,821	\$ 97,714,870	\$4,103,671.00	4.20%	\$156,865,901		-	-	
June 30, 1968	\$158,378,261	\$152,553,771	\$ 6,670,944.32	4.37%	\$110,073,169	_	<del></del>	_	\$182,931,287	\$160,534,214	\$ 7,057,974.94	4.40%	
December 31, 1968	\$177,587,167	-	-	-	\$117,517,899	\$110,382,963	\$4,792,334.00	4.34%	\$192,423,593	-	-	-	
June 30, 1969 (7)	\$198,774,684	\$178,246,704	\$ 8,062,078.73	4.52%	\$123,331,969	-	-	-	\$213,781,373	\$196,378,751	\$ 9,032,190.00	4.60%	
July 1, 1969 (8) December 31, 1969 (7)	\$158,760,588 \$165,049,959	_	-	-	\$103,331,969 \$102,604,272	- \$114,484,713	\$5,001,736.00	4.37%	\$193,781,373 \$195,989,623	-	-	_	
		61C4 EE4 700(	9) \$ 7,662,334.32	4.66%	\$ 97,283,570	\$101.073.270	9) \$4,504,934.00 <sup>(1</sup>	IO) 4 46%	\$196,291,329	\$195 354 108(	9) \$ 9,121,447.52	4.67%	
June 30, 1970 December 31, 1970	\$169,853,573 \$182,469,105	÷104,334,705°	-· \$ 1,002,334.32 	+.00 <i>/</i> 0	\$102,940,417	-	φ+,υυ+,υυ+.υU** 	- 4.40%	\$216,272,996	÷100,004,100.	-	-	
June 30, 1971 December 31, 1971	\$198,648,628 \$215,397,783	\$183,657,102	\$ 8,865,744.99	4.83%	\$110,406,203 \$115,613,762	\$103,543,397 —	\$4,777,705.29 -	4.61% —	\$228,603,985 \$237,806,108	\$213,722,770 -	\$10,304,556.77 	4.82%	
•		*****	*** *** *** ***	e en./111		****	AF 000 40F C0	E 440'		#24E CO4 OF*	\$12,847,901.01	5.23%(11)	
June 30, 1972	\$235,121,349	\$216,883,656	\$11,436,490.83	5.27%(11)	\$122,880,191	\$116,694.447	\$5,962,135.03	5.11%	\$270,163,035	\$245,694,851	#12,047,301.UI	3.2370,	

- (1) Book value figures based on those shown on Treasurer's General Report on State Finances on date listed, with adjustments for calls, maturities and investments committed for but not yet received.
- (2) Computed by averaging book value of fund on last three report dates, ending with the date listed.
- (3) Income figures obtained from the secretaries or directors of the respective retirement funds.

  (4) Computed by dividing income of fund for fiscal period by average book value of fund during
- (5) Includes the Public Employees Police & Fire Fund for periods after July 1, 1960, when it was established.
- (6) In 1970, State Employees Retirement Fund changed from calendar-year to a fiscal-year basis.
- (7) Book value figures for June 30, 1969, are listed before the transfer of bonds on that date from these basic retirement accounts to the Minnesota Adjustable Fixed Benefit Fund. The decline in book value figures during subsequent months indicates this transfer of bonds and the transfers of stocks during the next fiscal year. These basic retirement accounts own assets representing the major portion of the Minnesota Adjustable Fixed Benefit Fund; the extent of this ownership is not calculated for purposes of this table because of the varying participations by the funds.
- (8) Book value figure is adjusted for the July 1, 1969, transfer of bonds, stocks and cash to the Minnesota Adjustable Fixed Benefit Fund.
- (9) This figure was computed by using the July 1, 1969, book value.
- (10) Actual six months receipts annualized.
- (11) Computation of income for fiscal 1972 differed from that described in footnote (4) in two respects: first, the average book value for the year was increased by the amount of the deferred yield adjustment account, established by the 1971 Legislature (Minnesota Statutes 1971, Section 356.20, Subdivision 5), and secondly, an increase in equity portfolio valuation under the provisions of Minnesota Statutes 1971, Section 11.16, Subdivision 13, resulted in a 3% increase in the value of the equity portfolios as of October 31, 1972. One third of the amount of this increase is to be applied to the income for each of the fiscal years 1972, 1973, and 1974.

# **SCHEDULE IV**

SECURITIES HELD IN THREE MAJOR RETIREMENT FUNDS

# PUBLIC EMPLOYEES RETIREMENT FUND STATE EMPLOYEES RETIREMENT FUND TEACHERS' RETIREMENT FUND

June 30, 1972

U.S. GOVERNMENT, STATE AND LOCAL OBLIGATIONS AND SHORT-TERM CORPORATE NOTES

Public

State

	Employees Retirement Fund	Employees Retirement Fund	Teachers' Retirement Fund
SHORT-TERM CORPORATE NOTES Maturities up to 90 days	\$ 4,865,000.00	\$ 500,000.00	\$10,515,000.00
U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES			
Bills Maturities up to 180 days	\$ 5,045,000.00	\$ 5,480,000.00	\$ 3,705,000.00
Repurchase Agreements Maturities up to 30 days	\$ 570,000.00	-	\$ 260,000.00
Government Agency Securities  Maturities up to 180 days	\$ 315,000.00	\$ 230,000.00	\$ 100,000.00
U.S. Treasury Notes and Bonds — Various Maturities	\$ 3,375,000.00	\$ 630,000.00	\$ 4,355,000.00
TOTAL U.S. TREASURY AND GOVERNMENT AGENCY SECURITIES	\$ 9,665,000.00	\$ 6,340,000.00	\$ 8,420,000.00
OBLIGATIONS GUARANTEED BY THE U.S. GOVERNMENT		•	
Average maturity about 10 years	\$ 4,424,000.00	\$ 552,000.00	\$ 689,000.00
TOTAL U.S. GOVERNMENT OBLIGATIONS	\$14,089,000.00	\$ 6,892,000.00	\$ 9,109,000.00
TOTAL STATE AND LOCAL OBLIGATIONS	\$10,941,000.00	\$10,407,000.00	\$16,583,000.00

### UNITED STATES GOVERNMENT GUARANTEED BONDS, CANADIAN PROVINCIAL OBLIGATIONS AND CORPORATE BOND HOLDINGS

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %		State Employees Retirement Fund (000)	Teachers' Retirement Fund (000)	Total Amount (000)
U.S. GOVERNMENT- GUARANTEED OBLI	GATIONS		_					
Delta Steamship								
Lines, Inc.	GovtGuar. Bond GovtGuar. Bond		5 1/2 4.20	5.50 4.20	\$ 598 913	-	-	\$ 598 913
Grace Line, Inc. Grace Line, Inc.	GovtGuar. Bond GovtGuar. Bond		5.10	5.10	745	_	_	745
Gulf & South					050			oro
American Gulf & South	GovtGuar. Bond	12-31-68	4 1/4	4.25	350	-	-	350
American	GovtGuar. Bond	12-31-88	4.20	4.20	279		-	279
Moore-McCormack Lines, Inc.	GovtGuar. Bond	7-1-83	4.20	4.20	849	_	_	849
Moore-McCormack								
Lines, Inc.	Govt,-Guar, Bond	4-1-87	5 3/4	5.75	690	\$ 552	\$ 689	1,931
Total United Stat	es Government-Gua CIAL OBLIGATIO		ligations	4.99%	\$ 4,424	\$ 552	\$ 689	\$ 5,665
The New Brunswick								
Electric Power					*			
Commission New Brunswick Higher Educa-	S/F Debenture	11-15-91	6	6.16	\$ 500	\$ 400	\$ 500	\$ 1,400
tion Commission	S/F Debenture	4-15-93	7	7.21	_	300	550	850
Nova Scotia Power Commission	S/F Debenture	3-15-97	7 3/4	7.80	1,500	_	1,500	3,000
Province of	o/r Deventure	3-13-37	7 3/4	7.00	. 1,300		1,500	3,000
Manitoba Province of Nova	Debenture	11-1-93	6 7/8	6.90	800	-	1,200	2,000
Scotia	S/F Debenture	8-1-93	7 1/4	7.20	800	700	1,000	2,500
Province of Ontario Province of Ontario		4-15-97 12-1-97	5 5/8 6 7/8	5.625 7.00	- 700	400 250	600 400	1,000 1,350
Province of Ontario		5-15-2001		7.85	1,500	~	2,000	3,500
Total Canadian Po	rovincial Obligation	s		7.21%	\$ 5,800	\$ 2,050	\$ 7,750	\$15,600
CORPORATE BONDS								
PUBLIC UTILITY OB	LIGATIONS							
ELECTRIC Alabama Power Co.	First Mortgage	4-1-90	5	5.01	<b>\$</b> 122	\$ 87	\$ 217	\$ 426
Alabama Power Co.	First Mortgage	3-1-91	4 1/2	4.40	350	300	150	800
Arizona Public Service Co.	First Mortgage	9-1-97	6 1/4	6.33	_	500	750	1,250
Atlantic City	F1	0.4.04	4.440					
Electric Co. California Electric	First Mortgage	3-1-91	4 1/2	4.37	_	-	600 .	600
Power Co.	First Mortgage	5-1-90	5 1/8	5.10	400	300	500	1,200
Carolina Power & Light Co.	First Mortgage	4-1-90	4 7/8	4.85	350	_		350
Central Illinois								
Light Co. Central Maine	First Mortgage	3-1-90	4 7/8	4.90	250	250	500	1,000
Power Co.	First Mortgage	11-1-90	5 1/4	5.10	-	294	293	587
Citizens Utilities Co.	Coll. Trust & First Mtg.	10-1-92	4 5/8	5.41	_	_	800	800
Commonwealth	*							
Edison Co. Consolidated	First Mortgage First & Re-	11-1-96	5 3/4	5.83	750	500 -	650	1,900
Edison Co.	funding Mtg.	10-15-94	4.60	6.45	-	-	1,100	1,100
Consolidated Edison Co.	Equipment Trust	1-1-96	9 1/4	9.25	1,467	_	1,711	3,178
Dayton Power &					·			
Light Co. Georgia Power Co.	First Mortgage First Mortgage	6-1-93 .11-1-90	4.45 4 7/8	4.45 4.88	500 500	400 200	600	1,500 700
Indiana & Michigan	riisi Mortyage	.11-1-30	4 //0	4.00	500	. 200	_	700
Electric Co. Interstate Power	First Mortgage	8-1-93	4 3/8	4.42	600	400	600	1,600
Co.	First Mortgage	5-1-93	4 3/8	4.39	_	400	500	900
lowa-Illinois Gas & Electric Co.	First Mortgage	4-15-90	5	4.93	_		487	487
Long Island Light-	r iist muttgage	4-13-30	ņ	4.55			407	407
ing Co. Louisiana Power &	First Mortgage	6-1-95	4.55	5.14	-	500		. 500
Light Co.	First Mortgage	4-1-90	5	5.01	350	200	500	1,050
Metropolitan Edison Co.	First Mortgage	5-1-90	5	4.95	350	200	500	1,050
Orange & Rock-	, .rs. mortgage		•	.,55	330	200	,	.,330
land Utilities, Inc.	First Mortgage	4-15-91	4 7/8	4.80	5Ó0	350	550	1,400
Otter Tail Power							450	•
Co.	First Mortgage	2-1-91	4 7/8	4.80	482	293	-	775

	Type of	Maturity	Rate	Yield	Retirement Fund	Fund	Fund	Amount
Company	Security	Date (a)	<u>%</u>		(000)	(000)	(000)	(000)
PUBLIC UTILITY O	BLIGATIONS	Continued						
Pacific Power &	First Masters		. 2/4	4 70				\$ 400
Light Co. Public Service Co. of New	First Mortgage	4-1-92	4 3/4	4.70	-	_	\$ 400	\$ 400
Hampshire . Public Service	First Mortgage First &	7-1-92	4 5/8	4.54	\$ 300	\$ 350	-	650
Electric & Gas Co. Puget Sound	Refunding Mortgage	9-1-90	4 3/4	4.73	-	-	500	500
Power & Light Co.	First Mortgage	2-1-91	4 5/8	4.65	250	250	_	500
Puget Sound Power & Light Co.	First Mortgage	11-1-93	4 5/8	4.60	350	250	600	1,200
Rochester Gas & Electric	First Mortgage	7-1-98	6.70	6.70	800	-	1,000	1,800
Sierra Pacific Power Co. Southern California	First Mortgage	6-1-92	4 7/8	4.75	· 400	-	430	830
Edison Co. Southern California	Refunding Mtg.	9-1-85	4 3/8	4.375	-	-	500	500
Edison Co. Southwestern Public Service	Refunding Mtg.	4-1-86	4 1/2	4.42	150	250	150	550
Co. Tucson Gas &	. First Mortgage	2-1-94	4 1/2	4.50	-	-	700	700
Electric Co.	First Mortgage	2-1-96	4 7/8	4.875	600	400	600	1,600
Total Electric Ut	ility Obligations			5.48%	\$ 9,821	\$ 6,674	\$15,888	\$32,383
GAS								
Arkansas Louisiana Gas Co.	First Mortgage	4-1-83	4 3/8	4.45	\$ 500	\$ 400	\$ 500	\$ 1,400
Arkansas Louisiana Gas Co. Columbia Gas	First Mortgage	3-1-85	4 1/2	4.55	504	337	504	1,345
System, Inc.	Debenture	1-1-88	4 3/8	4.375	600	_	600	1,200
Gas Service Co.	First Mortgage	5-1-83	4.40	5.07	615	328	369	1,312
Laclede Gas Co. Louisiana Gas	First Mortgage	7-1-85	4 7/8	4.80	233	189	-	422
Service Co. Michigan Consoli-	First Mortgage	6-1-87	4 1/2	4.70	500	500	400	. 1,400
dated Gas Co. Michigan-Wisconsin	First Mortgage	6-1-89	4 3/4	4.60	-	400	700	1,100
Pipe Line Co. Milwaukee Gas	First Mortgage	7-15-83	4 7/8	4.70	495	395	495	1,385
Light Co. Natural Gas Pipe- line Co. of	First Mortgage	5-15-87	4 5/8	4.50	-	-	489	489
America Natural Gas Pipe	First Mortgage	10-1-80	5	5.00	436	218	218	. 872
line Co. of America	First Mortgage	9-1-86	6 1/4	6.34	-	300	-	300
Northern Natural Gas Co. Northwest Natural	Debenture	11-1-81	4 7/8	4.80	475	-	477	952
Gas Co. The Peoples Gas	First Mortgage First &	1-1-89	4 3/4	4.72	600	400	600	1,600
Light & Coke Co.	Refunding Mortgage	7-15-91	5 3/8	5,375	_	360	_	360
Southern Counties Gas Co. of				-1,0				000
California Southern Natural	First Mortgage	8-1-85	4 3/4	4.60	397	240	492	1,129
Gas Co. Southern Union	First Mortgage	12-1-81	4 3/4	4.75	343	280	280	903
Gas Co. Springfield Gas	First Mortgage	10-1-86	4.80	4.80	-	-	563	563
Light Co. Texas Eastern Transmission	Note	1-15-87	4 7/8	4.875	455	273	-	728
Corp. Transcontinental Gas Pipe Line	First Mortgage	12-1-81	4 7/8	4.915	377	377	471	1,225
Corp. Transcontinental Gas Pipe Line	First Mortgage	11-1-81	5	5.08	502	413	522	1,437
Corp. Trunkline Gas Co.	First Mortgage First Mortgage	11-1-82 1-1-82	4 7/8 5	4.82 5.00	287 344	281 344	- 344	568 1,032
Washington Gas Light Co.	First Mortgage	3-1-91	5.20	5.20	_	400	_	400
Total Gas Utility	Obligations			4.79%	\$ 7,663	\$ 6,435	\$ 8,024	\$22,122
TELEPHONE American Telephone								
& Telegraph Co.	Debenture	10-1-96	4 3/8	4.30	\$ 500 \$	400	\$ 600	\$ 1,500
The Bell Telephone Co. of Canada	First Mortgage	9-1-95	4.85	4.85	-	-	500	500

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Em Ret	Public aployees tirement Fund (000)	En Re		Teachers' Retirement Fund (000)	Total Amount (900)
The Bell Telephone							_			
Co, of Canada General Telephone	First Mortgage	9-17-98	6.90	6.90	\$	800	\$	700	\$ 500	\$ 2,000
Co, of Florida General Telephone	First Mortgage	5-1-93	4 1/2	4.50		-		-	500	500
Co, of Illinois General Telephone	First Mortgage	9-1-95	4 7/8	4.875		<b>-</b> .		400	500	900
Co. of Indiana General Telephone Co. of the North-	First Mortgage	8-1-95	4.70	4.70		-		400	500	900
west, Inc. Illinois Bell Tele-	First Mortgage	6-1-99	7 1/8	7.16		900		700	1,000	2,600
phone Co.	First Mortgage	7-1-97	4 7/8	4.75		250		200	-	450
New York Tele- phone Co.	Refunding Mortgage	1-1-2004	4 5/8	4.53		700		-	700	1,400
New York Tele- phone Co.	Refunding Mortgage	7-15-2008	8	8.02	:	2,000		_	-	2,000
Pacific Northwest Bell Telephone	•									
Co. Rochester Tele-	Debenture	12-1-2000	4 1/2	4.49		600		400	-	1,000
phone Corp. United Telephone	First Mortgage	9-1-93	4 3/4	4.65		-		-	500	500
Co. of Ohio The United Tele-	First Mortgage	7-1-98	6 7/8	6.875		776		679	970	2,425
phone Co. of										
Pennsylvania Total Telephone	First Mortgage Utility Obligations	11-1-98	6 5/8	6.625	-	3,526	_	3,879	1,213	1,213 \$17,888
	ounty obligations			0.00%	• •	,,,,,,	•	,,,,,,	¢ 7,403	#17,000
WATER Indianapolis										
Water Co.	First Mortgage	1-1-92	4 3/4	4.70	\$	400	\$	300	\$ 300	\$ 1,000
Indianapolis Water Co.	First Mortgage	8-1-97	5 7/8	5.875		· _		_	600	600
Total Water	Utility Obligations			5.14%	\$	400	\$	300	\$ 900	\$ 1,600
TOTAL PUB	LIC UTILITY OBI	LIGATIONS		5.40%	\$24	4,410	\$1	7,288	\$32,295	\$73,993
FINANCE OBLIGAT	IONS									
American Invest-										
ment Co. American Invest-	Note	1-1-91	5 1/4	5.25		-	\$	450	\$ 600	\$ 1,050
ment Co. Beneficial Finance	Senior Note	11-1-86	6 3/4	6.75	\$	500		400	500	1,400
Co.	Note	3-1-89	4.60	4.60		500		400	500	1,400
CIT Financia! Corp.	Debenture	10-1-86	6 3/8	6.47		-		750	1,000	1,750
Household Finance Corp.	Debenture	9-15-93	4 7/8	4.91		_		450	550	1,000
Household Finance Corp.	Debenture	1-1-90	7 1/4	7.33		900		400	500	1,800
John Deere Credit Co.	Debenture	10-31-90	5	5.00		_		450	600	1,050
	NCE OBLIGATION		•	5.93%	\$ 1	1,900	\$ :	3,300	\$ 4,250	\$ 9,450
INDUSTRIAL OBLIG	ATIONS									
Abbott Labora-										
tories	S/F Debenture	1-15-93	6 1/4	6.29				-	\$ 1,000	\$ 1,000
Akzona, Inc. Aluminum Co.	Debenture Promissory	2-15-97	7 1/2	7.50	\$ 2	2,000		_	2,500	4,500
of America Aluminum Co. of	Note	3-31-88	4 3/8	4.375		420	\$	336	501	1,257
Canada, Ltd. American Greetings	S/F Debenture	3-1-95	9 1/2	9.37	1	1,400	•	1,000	1,500	3,900
Corp. American Metal	Note	10-1-84	4.70	7.40		-		-	406	406
Climax, Inc.	Note	8-1-88	4 1/2	5.80	1	1,147		-	765	1,912
American Sterilizer Co.	Note	8-1-77	4 7/8	4.875		170		194	_	364
Archer-Daniels Midland Co.	Promissory Note	3-1-88	4 7/8	5.11		546		378	1,050	1,974
Armco Steel Corp. Ashland Oil, Inc.	Note S/F Debenture	12-15-96 2-15-88	7 7/8 4.35	7.875 4.35	2	2,200 500		400	2,500	4,700 900
Beckman Instru-	Promissory									
ments, Inc. The Bendix Corp.	Note S/F Debenture	10-1-86 12-1-92	5 5/8 6 5/8	5.625 6.70		562 850		375 600	563 1,000	1,500 2,450
Broadway Hale Stores, Inc. Burlington	Note	5-1-83	4 1/2	5.62		523		220	880	1,623
Industries, Inc. Burroughs Corp.	S/F Debenture S/F Debenture	7-15-90 7-1-88	4 3/4 4 1/2	4.80 4.53		-		400	500	900
Central Soya Co., Inc.	S/F Debenture	1-1-93	6 3/8	6.456		800		_	500 1,000	500 1,800
••••	o,, ocualitate		3 3/0	. 730		500		_	1,000	1,000

	Type of	Maturity	Coupon Rate	Average Yield	Public Employees Retirement Fund	State Employees Retirement Fund	Teachers' Retirement Fund	Total Amount
Company	Security	Date (a)		%	(000)	(000)	(000)	(000)
INDUSTRIAL OBLIGA	ATIONS Conti	nued						
CIBA-Geigy								
Corporation	Note	9-15-86	5.85	6.54	\$ 1,219	\$ 374		\$ 2,719
Cities Service Co. Cities Service	Debenture	11-1-97	6 1/8	6.49	-	650	1,000	1,650
Gas Co.	Debenture	6-1-91	8 1/4	8.25	1,450	1,000	2,000	4,450
Continental Oil Co.		12-1-89	5 7/8	5.875	600	400	600	1,600
Continental Oil Co. (Delaware					•			
Western Proper-		40.4000						
ties, (nc.) Cummins Engine	Note	12-1-2000	U 9	9.00	1,175	979	1,468	3,622
Co.	Note	7-15-90	4.60	5.20	475	_	950	1,425
Diamond Shamrock	:							
Corp, (Formerly Shamrock Oil	Dra missar							
& Gas Corp.)	Promissory Note	11-15-87	4 1/2	4.50	400	320	400	1,120
Diebold, Inc.	Note	9-15-85	4.80	4.80	-		442	442
Dow Chemical Co.	Note	1-15-90	4 1/2	4.50	-	-	616	616
Dow Chemical Co.	Note	4-1-91	5	5.125	506	368	506	1,380
Ekco Products Co. Ford Motor Co.	S/F Debenture	8-1-87	4.60	4.60	350	4	600	950
B.F. Goodrich Co.	Note Note	12-1-86 11-15-92	5 3/4 6 1/2	5.75 6.50	600 500	500	600	1,700
Gould, Inc.	S/F Debenture	2-15-95	9 1/4	9,25	1,340	500	1,000	2,000 1,340
Gould, Inc.	Note	11-1-80	4.85	4.85	-	360	450	810
Gulf Oil								
Corporation	Debenture	6-15-93	6 5/8	6.625	800	690	1,000	2,490
Halliburton Co.	Note Note	6-1-86	5.30	5.78	1,260	560	653	2,473
Honeywell, Inc. International Multi-	Note	4-1-90	4.55	7.16	-	510	444	954
foods Corp.	Note	3-1-88	4 1/2	4.50	444	_	444	888
The Kroger Co.	Note	10-19-81	5.30	5.02	350	280	420	1,050
Marathon Oil Co.	S/F Debenture	2-1-2000	8 1/2	8.52	1,300	1,000		2,300
Mead Corp.	Note	6-1-78	6 1/8	5.44	_	212	251	463
Mead Johnson & Co.	Promissory Note	5-1-84	4 5/8	4 025			450	
Montgomery Ward	Note	J-1-04	4 3/6	4.625	-	-	450	450
& Co., Inc. Moore Business	S/F Debenture	8-1-90	4 7/8	5.67	-	440	500	940
Forms, Inc.	Senior Note	10-1-96	7.90	7.90	2,000	_	2,000	4,000
Owens-Illinois, Inc. Phillips		2-1-91	5	5.34	824	388	582	1,794
Petroleum Co. Pillsbury Co.	Note Promissory	12-15-86	6 1/4	6.25	550	400	, 600	1,550
Plantation Pipe	Note	12-1-88	5 1/8	4.88	-	-	470	470
Line Co. (Humble	,							
Oil & Refining								
Co., Standard								
Oil Co. of Cali-								
fornia & Shell Oil Co.)	Guaranteed Note	10-1-2001	7 7/8	7.875	2.000		2 222	F 000
Shell Canada Ltd.	Debenture	1-1-94	7 1/2	7.50	2,000	1,000	2,000 1,200	5,000 1,200
Shell Oil Co.	Note	4-15-90	4 1/2	6.44	_	_	900	900
Sinclair Oil Corp.	S/F Debenture	12-15-88	4.60	5.21	600	400	775	1,775
The Singer Co.	Note	8-1-86	5 5/8	5.86	562	375	1,032	1,969
Sprague Electric	C/E Debenture	0.100	4 2/0	4.40				
Co. Standard Dil Co. of	S/F Debenture	9-1-88	4 3/8	4.40	-	_	550	550
California								
(Chevron Sta-								
tions Inc.)	Note	12-1-92	6	6.12	-	200	1,000	1,200
Standard Oil Co. of								
California (Union Bank)	Ship Mtg. Bond	3-2-97	7.70	7.70	700		700	
Standard Oil Co.	First Preferred	3-2-31	7.70	7.70	700	_	700	1,400
	Ship Mtg.							
	Bond	2-10-97	7.70	7.70	700	_	600	1,300
	First Preferred							
	Ship Mtg. Bond	2 20 07	7.70	7 70	000		700	
	Promissory	3-30-97	7.70	7.70	600	-	700	1,300
	Note	4-1-73/79	2.90	4.67		210	256	466
Standard Oil Co.	Promissory					4		
	Note	6-1-79	3	5.00	556	-	-	556
Standard Oil Co. (Indiana)							·.	
(Midcontinent					,			
	Note	10-1-2000	9	9.00	1,500	1,000	1,500	4,000
Standard Oil								4 000
Standard Oil Co. (Indiana)	Debenture	1-15-98	6	6.07	400	400	1,000	1,800
Standard Oil Co. (Indiana) Standard Oil					400	400		
Standard Oil Co. (Indiana)		1-15-98 11-1-97	6	6.07 6.00	400 -	4 <b>0</b> 0 –	1,000	1,000

					Public	State		
	Type of	Maturity	Coupon Rate	Average Yield	Employees Retirement Fund		Teachers' Retirement Fund	Total Amount
Company	Security	Date (a)	<u>%</u>	<u> </u>	(000)	(000)	(000)	(000)
Standard Oil Co. (Ohio) Stauffer Chemical	Debenture	1-1-2000	8 1/2	8.52	\$ 1,300	\$ 1,000	_	\$ -2,300
Co.	Note	3-15-97	7 1/2	7.50	2,000	-	\$ 2,000	4,000
Sun Oil Co.	Note	7-1-91	5 3/4	5.75	-	384		384
Swift & Co. Swift & Co.	S/F Debenture Debenture	8-1-92 6-1-86	6.30 4 7/8	6.58 5.23	- 380	600 304	600 829	1,200 1,513
Texaco (Country- wide Stations,						-		,,,,,,,
Inc.)	Secured Notes	12-1-2001	7 3/4	7.75	1,991	1,493	2,489	5,973
Uarco, Inc. Union Oil Co. of California (Pure	Note	5-1-88	6 1/2	6.50	600	_	1,000	1,600
Transportation) United States Steel	Note	12-1-88	6 1/2	6.50	695	-	868	1,563
Corp.		4-15-86	4 1/2	4.55	-	-	500	. 500
Worthington Corp. Youngstown Sheet & Tube Co.	Note First Mortgage	7-1-81 7-1-95	5 4.60	5.00 5.36	270	200	340	810
			4.00		662	474	1,603	2,739
101 AL INDUST	RIAL OBLIGATIO	INS		6.82%	\$42,777	\$21,874	\$58,047	\$122,698
TRANSPORTATION Atchison, Topeka	DEBT OBLIGATIO	ONS						
& Santa Fe Rail-	General							
way Co. Atlantic Coast Line Railroad	Gold 4's	10-1-95	4	4.40	-	-	\$ 500	\$ 500
Co. Louisville & Nash-	First Mortgage	10-1-88	4 3/4	4.75	\$ 481	\$ 387	480	1,348
ville Railroad Co. Southern Railway	Coll. Trust	12-1-87	4 7/8	4.95	500	400	450	1,350
Co. Western Maryland	First Mortgage	6-1-88	4 5/8	4.625	587	393	573	1,553
Railway Co. Miscellaneous Rail-	First Mortgage	10-1-89	4.85	4.85	480	384	480	1,344
road Bonds	Bond	Various	Various	4.31		42**		42
TOTAL TRANSP	ORTATION DEBT	OBLIGATI	IONS	4.75%	\$ 2,048	\$ 1,606	\$ 2,483	\$ 6,137
RAILROAD EQUIPMI	ENT OBLIGATION	ıs						
ACF Industries,	Equipment							
Inc.	Trust	11-1-72/75	4 3/4	4.75	\$ 200	\$ 140	\$ 200	\$ 540
ACF Industries, Inc.	Equipment Trust	1-15-73/77	4 7/8	4.875	170	170		340
ACF Industries,	Equipment						_	
Inc. ACF Industries,	Trust Equipment	4-15-73/81	5 5/8	5.625	192	180	-	372
Inc. ACF Industries,	Trust Equipment	5-15-75/84	7 5/8	7.64	300	200	1,000	1,500
inc.	Trust	4-1-73/85	9 1/2	9.50	1,170	780	1,300	3,250
Burlington Northern, Inc.	Conditional Sale	10-1-73/87	9 5/8	9.625	1,500	-	1,500	3,000
Burlington Northern, Inc.	Conditional Sale	5-1-86	8.60	8.60	_	, . <del>-</del>	1,458	1,458
Chesapeake & Ohio Railway Co.	Sale	11-1-72/78	4.55	4.55	326	230	327	883
Chesapeake & Ohio Railway Co.	Conditional Sale	2-15-83	6 7/8	6.93	545	495	695	1,735
Chicago, Mil-								
waukee, St. Paul & Pacific	Conditional	7-15-72/						
Railroad Co.	Sale	1-15-82	6 3/8	6.375	196	196	196	588
Chicago, Mil- waukee, St.								
Paul & Pacific	Conditional	12-1-72/						
Railroad Co. Chicago, Mil-	Sale .		5 3/8	5.375	314	261	305	880
waukee, St.		•						
Paul & Pacific Railroad Co.	Conditional Sale	7-1-72/ 1-1-77 (	5 3/8	5.375	223	178	217	610
Fruit Growers	Equipment	6-15-73/85			223	. 170	217	618
Express Co. Fruit Growers	Trust Equipment	5-1-73/77	9 3/4	9.75		1,040	1,040	2,080
Express Co.	Trust	4	4.70	4.70	125	-	125	250
Fruit Growers Express Co.	Equipment Trust	12-15-72/ 75 4	1 3/4	4.75	200	200	200	600
Fruit Growers	Equipment	11-15-72/	:	c no		:		
Express Co. General Electric	Trust	81 6	9	6.00	300	250	300	850
Credit Corp.								
( Delaware & Hudson Rail-	Conditional	3-1-73/						
way Co.)	Sale		10 1/2	10.50	1,131	-	-	1,131
Illinois Central Railroad Co.	Conditional Sale	2-15-74/83 6	3 7/8	6.875	700	600	1,000	2.300

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Public Employees Retirement Fund (000)	State Employees Retirement Fund (000)	Teachers' Retirement Fund (000)	Total Amount (000)
RAILROAD EQUIP	MENT OBLIGAT	TIONSCom	tinued					
Kansas City								
Southern Rail-	Conditional	12-15-72/						
way Co.	Sale	6-15-76	4 1/2	4.50	223	208	223	654
Louisville &					_			
Nashville	Conditional	1-15-72/7	9					
Railroad Co.	Sale		6 7/8	6.92	840	616	1,120	2,576
Norfolk &								• .10
Western	Conditional	12-15-72/	,					
Railway Co.	Sale	79	4 1/2	4.50	_	_	560	560
Norfolk &								
Western	Conditional	6-1-73/81	ı					
Railway Co.	Sale		5 1/2	5.50	270	270	270	810
Norfolk &								
Western	Conditional	8-1-72/8	3					
Railway Co.	Sale		7 1/4	7.25	720	600	1,080	2,400
North Ameri-	Equipment						.,	_,
can Car Corp.	Trust	10-15-72	4.40	4.40	20	17	20	57
North Ameri-	Equipment	4-15-73/						•
can Car Corp.	Trust	10-15-77	4 1/2	4.50	400	340	400	1,140
St. Louis- San			,_				-	.,.,.
Francisco	Conditional	7-1-72/						
Railway Co.	Sale	1.2.77	4 3/4	4.75	239	170	239	648
St. Louis-San	Jui-6		1 31 7	4.10	200	11.0	200	040
Francisco	Conditional	1-1-73/83						
Railway Co.	Sale	1-1-73/03	6 3/4	6.75	_	440	660	1,100
naliway co.	Saig		0 3/4	0.75	_	440	000	1,100

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Public Employees Retirement Fund (000)	State Employees Retirement Fund (000)	Teachers' Retirement Fund (000)	Total Amount (000)
RAILROAD EQUIP	MENT OBLIGATI	ONSConti	nued					
St. Louis-San								
Francisco	Conditional	12-15-72/						
Railway Co.	Sale	83	7 1/4	7.25	640	_	560	1,200
Southern Pacific	Conditional	12-15-72/						
Co.	Sale	80	4.80	4.80	-	270	269	539
Southern	Conditional	3-1-73/84						
<ul> <li>Pacific Co.</li> </ul>	Sale		7 5/8	7.625	600	480	840	1,920
Western Fruit	Equipment	1-1-73/						
Express Co.	Trust	7-1-75	4.85	4.85	105	70	280	455
Western Fruit	Equipment	9-1-72/80						
Express Co.	Trust		4.70	4.70	540	540	405	1,485
Total Railroad	Equipment Obliga	ntions		7.15%	\$12,189	\$ 8,941	\$16,789	\$37,919
TOTAL CORPORA	TE OBLIGATION	s		6.37%	\$83,324	\$53,009	\$113,864	\$250,197
TOTAL UNITED S	TATES GOVERN	MENT-						
GUARANTEED, CA	ANADIAN PROVI	NCIAL						
AND CORPORATE	OBLIGATIONS			6.39%	\$93,548	\$55,611	\$122,303	\$271,462

<sup>(</sup>a) Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

\* Purchased 1930-1951.

# COMMON STOCK HOLDINGS

CONSUMER-ORIENTED STOCKS  UTILITIES  ELECTRIC  American Electric Power Co., Inc., 62,452 26,625 18,000 \$479,250.00 18,937 \$504,197.63 25,515 \$679,336.88 \$1,66 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 12,00 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 12,00 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 12,00 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 12,00 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 12,00 Central & South West Corp., 48,700 42,000 19,200 886,400.00 11,000 462,000.00 18,500 777,000.00 14,670 Central & Cent	tel
COMSUME R-ORIENTED STOCKS  UTILITIES  ELECTRIC  American Electric Power Co., Inc. Contral & South West Corp. Contral & South West Corp. Commonwealth Edison Co. Signal Signal Co. Signal Commonwealth Edison Co. Signal C	
### ELECTRIC  American Electric Power Co., Inc., 62,452   26,625   18,000   \$479,250.00   18,937   \$504,197.63   25,515   \$679,336.88   \$1,66    Central & South West Corp.	ue
### ELECTRIC  American Electric Power Co., Inc.  62,452	
American Electric Power Co., Inc. 62,452 26.625 18,000 \$ 479,250.00 18,937 \$ 504,197.63 25,515 \$ 679,336.88 \$ 1,66 Central & South West Corp. 48,700 42.000 19,200 806,400.00 11,000 462,000.00 18,500 777,000.00 2,00 Cincinnati Gas & Electric Co. 63,500 23,125 28,000 647,500.00 10,500 242,812.50 25,000 578,125.00 1,46 Commonwealth Edison Co. 55,612 33,125 29,875 889,509.38 7,555 250,590.63 18,172 601,947.50 1,84 Consumers Power Co. 37,020 28,125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,04 Consumers Power Co. 82,000 31,125 31,600 983,550.00 10,000 311,250.00 40,400 1,257,450.00 2,55 General Public Utilities Corp. 30,657 21,250 10,413 221,276.25 6,760 143,650.00 13,484 286,535.00 65 Consumers Power Co. 29,458 18,000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 55 Kansas City Power & Light Co. 31,700 30.375 12,100 367,537.50 7,000 212,625.00 12,600 832,700.00 1,65 Middle South Utilities, Inc. 98,000 20,250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,66 South Utilities, Inc. 98,000 20,250 37,900 767,475.00 17,000 344,250.00 183,375.00 99.00 183,375.00 99.00 10,000 20,500.00 19,000 20,500.00 19,000 324,000.00 9,000 183,375.00 99.00 16,600 30,000 20,000 183,375.00 99.00 183,375.00 99.00 20,250 7,000 20,250 30,000 19,000 20,500.00 19,000 384,750.00 99.00 183,375.00 99.00 20,250 7,000 24,125 30,500 7,000 227,125.00 21,500 518,887.50 14,400 20,500 20,	
Central & South West Corp. 48,700 42.000 19,200 806,400.00 11,000 462,000.00 18,500 777,000.00 2,04 Cincinnati Gas & Electric Co. 63,500 23.125 28,000 647,500.00 10,500 242,812.50 25,000 578,125.00 1,46 Commonwealth Edison Co. 55,612 33.125 29,875 89,609.38 7,565 250,590.63 18,172 601,947.50 1,88 Consumers Power Co. 37,020 28,125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,04 Consumers Power Co. 37,020 28,125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,04 Consumers Power Co. 82,000 31,125 31,600 983,550.00 10,000 311,250.00 40,400 1,257,450.00 2,55 Consumers Power Co. 58,500 43,000 20,400 877,200.00 11,000 311,250.00 40,400 1,257,450.00 2,55 Consumers Power Co. 58,500 43,000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 Consumers Power Co. 58,500 43,000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 Consumers Power Co. 29,458 18,000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 55 Consumers Power Co. 53,000 32.000 19,000 608,000.00 8,000 256,000.00 26,000 832,000.00 9,000 1,65 Consumers Power & Light Co. 53,000 32.000 19,000 608,000.00 8,000 256,000.00 26,000 832,000.00 1,65 Consumers Power & Light Co. 45,000 20.250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,86 Consumers Power & Light Co. 45,000 20.250 16,000 24,000.00 10,000 202,500.00 19,000 344,750.00 18,307.00 18,307.00 19,000 344,750.00 18,307.00 18,300.00 18,307.00 18,300.00 18,307.00 18,300.00 18,307.00 18,300.00 18,	
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Cincinnati Gas & Electric Co. 63,500 23,125 28,000 647,500.00 10,500 242,812.50 25,000 578,125.00 1,46 Commonwealth Edison Co. 55,612 33,125 29,875 989,609.38 7,565 250,590.63 18,172 601,947.50 1,88 Commonwealth Edison Co. 37,020 28,125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,80 Commonwealth Edison Co. 82,000 31,125 31,600 983,550.00 10,000 311,250.00 40,400 1,257,450.00 2,55 General Public Utilities Corp. 30,667 21,250 10,413 221,276.25 6,760 143,650.00 13,484 286,535.00 65 Houston Lighting & Power Co. 58,500 43,000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 General Public Utilities Corp. 30,667 21,250 10,413 221,276.25 6,760 143,650.00 13,484 286,535.00 65 Houston Lighting & Power Co. 29,458 18,000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 55 Kansas City Power & Light Co. 31,700 30,375 12,100 367,537.50 7,000 212,625.00 12,600 382,725.00 95 Kansas City Power & Light Co. 53,000 32,000 19,000 608,000.00 8,000 216,600.00 26,000 832,000.00 1,650 Middle South Utilities, Inc. 98,000 20,250 37,900 767,476.00 17,000 344,250.00 43,100 872,775.00 1,86 Minnesota Power & Light Co. 45,000 20,250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 58,500 25,250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 14,40 Power Co. 63,400 26,750 27,000 722,250.00 10,000 207,500.00 28,500 719,625.00 14,40 Power Co. 63,400 26,750 27,000 98,500.00 11,000 207,500.00 26,400 706,200.00 1,68 Public Service Co. 63,400 26,750 27,000 988,500.00 10,000 207,750.00 390,000 18,83,375.00 58,500.00 1,68 Public Service Co. 61,000 24,125 30,500 735,812.50 9,000 217,125.00 21,500 518,687.50 1,47 Power Co. 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,882,250.00 1,88	,400.00
Consumers Power Co. 37,020 28,125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,04 Florida Power & Light Co. 82,000 31,125 31,600 983,550.00 10,000 311,250.00 40,400 1,257,450.00 2,55 General Public Utilities Corp. 30,657 21,250 10,413 221,276.25 6,760 143,650.00 13,484 286,535.00 65 Houston Lighting & Power Co. 56,500 43,000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 Interstate Power Co. 29,458 18,000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 53 Ckansas City Power & Light Co. 31,700 30.375 12,100 367,537.50 7,000 212,625.00 12,600 382,200.00 95 Ckansas City Power & Light Co. 53,000 32,000 19,000 608,000.00 8,000 256,000.00 26,000 832,000.00 16,60 Middle South Utilities, Inc. 98,000 20,250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 19,60 Minnesota Power & Light Co. 45,000 20,250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 26,600 20,255 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 26,600 20,255 10,000 203,750.00 7,600 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20,275 10,000 203,750.00 7,600 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 63,400 26,750 27,000 928,500.00 10,000 267,500.00 9,000 183,375.00 55 Ottern California Edison Co. 61,000 35,500 27,000 958,500.00 11,000 390,500.00 27,000 958,500.00 1,68 Ottern California Edison Co. 61,000 24,125 30,500 73,830 917,700.00 16,500 313,500.00 33,500 636,500.00 1,88 Ottern Campany 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Ottern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Ottern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Ottern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Ottern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Ottern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 536,500.00 1,86 Ottern Company 98,300 19,000 48,3	3,437.50
Consumers Power Co. 37,020 28.125 14,450 406,406.25 8,000 225,000.00 14,570 409,781.25 1,000 Florida Power & Light Co. 82,000 31.125 31,600 983,550.00 10,000 311,250.00 40,400 1,257,450.00 2,55 6,760 143,850.00 13,484 286,535.00 66 6,760 143,850.00 13,484 286,535.00 66 6,760 143,850.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 66 6,760 143,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 12,650.00 13,484 286,535.00 13,480 13,486 237,348.00 55 6,760 143,650.00 13,484 286,535.00 12,650.00 13,484 286,635.00 13,480 13,486 237,348.00 55 686,000.00 14,547 14,540 13,486 237,348.00 13,486 237,348.00 14,540 13,486 237,348.0	2,147.51
General Public Utilities Corp. 30,657 21.250 10,413 221,276.25 6,760 143,650.00 13,484 286,535.00 65 40,000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 10,000 27,000 11,000 473,000.00 27,100 1,165,300.00 2,51 11,000 473,000.00 27,100 1,165,300.00 2,51 11,000 473,000.00 27,100 1,165,300.00 2,51 11,000 473,000.00 27,100 1,165,300.00 2,51 11,000 473,000.00 13,186 237,348.00 55 12,100 30,375 12,100 30,375 12,100 367,537.50 7,000 212,625.00 12,600 382,725.00 96 12,600 13,186 237,348.00 13,186 237,348.00 15,000	1,187,50
Houston Lighting & Power Co. 58,500 43.000 20,400 877,200.00 11,000 473,000.00 27,100 1,165,300.00 2,51 Interstate Power Co. 29,458 18.000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 55 Kansas City Power & Light Co. 31,700 30.375 12,100 367,537.50 7,000 212,625.00 12,600 382,725.00 96 Co. 10,100 11,000 20,000 10,000 20,000 82,000 832,000.00 16,600 Middle South Utilities, Inc. 98,000 20,250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,98 Minnesota Power & Light Co. 45,000 20,250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Morthern States Power Co. 58,500 25,250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20,275 10,000 203,750.00 7,600 154,850.00 9,000 183,375.00 54 Pacific Gas & Electric Co. 63,400 26,750 27,000 722,250.00 10,000 207,500.00 90 183,375.00 1,68 Pacific Gas & Electric Co. 61,000 35,500 27,000 958,500.00 10,000 267,500.00 27,000 958,500.00 1,68 Pacific Gas & Electric Co. 61,000 24,125 30,500 735,812.50 9,000 217,125.00 27,000 958,500.00 1,68 Pacific Gas & Electric Co. 81,000 24,125 30,500 735,812.50 9,000 217,125.00 27,000 958,500.00 1,68 Pacific Gas & Electric Co. 81,000 24,125 30,500 735,812.50 9,000 217,125.00 21,500 518,687.50 1,47 Southern Company 98,300 19.000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,68 Pacific Co. 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,082,250.00 2,24 Virginia Electric & \$12,800,886.13 \$\$5,816,560.26 \$\$13,572,068.88 \$\$32,18 Gas \$\$\$5,816,560.26 \$\$13,572,068.88 \$\$32,18 Gas \$	2,250.00
Interstate Power Co. 29,458 18.000 11,725 211,050.00 4,547 81,846.00 13,186 237,348.00 53 Kansas City Power & Light Co. 31,700 30.375 12,100 367,537.50 7,000 212,625.00 12,600 382,726.00 98 Louisville Gas & Electric Co. 53,000 32,000 19,000 608,000.00 8,000 256,000.00 26,000 832,200.00 1,65 Middle South Utilities, Inc. 98,000 20.250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,96 Minnesota Power & Light Co. 45,000 20.250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 58,500 25,250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 63,400 26,750 27,000 722,250.00 10,000 267,500.00 9,000 183,375.00 56 Pacific Gas & Electric Co. 63,400 26,750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,65 Public Service Co. of Indiana, Inc. 65,000 35,500 27,000 958,500.00 11,000 390,500.00 27,000 958,500.00 1,65 Southern California Edison Co. 61,000 24,125 30,500 735,812.50 9,000 217,125.00 21,500 586,500.00 2,33 Southern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Texas Utilities Co. 81,400 27,750 30,000 832,500.00 12,000 333,000.00 33,500 636,500.00 1,86 Texas Utilities Co. 81,400 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,082,250.00 2,24 Virginia Electric & Power Co. 41,498 17.250 7,833 135,119.25 16,166 278,863.50 17,499 301,857.75 71 Total Electric	1,461.25
Kansas City Power & Light Co. 31,700 30.375 12,100 367,537.50 7,000 212,625.00 12,600 382,725.00 96 Louisville Gas & Electric Co. 53,000 32.000 19,000 608,000.00 8,000 256,000.00 26,000 832,000.00 1,66 Middle South Utilities, Inc. 98,000 20.250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,98 Minnesota Power & Light Co. 45,000 20.250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 56,500 25,250 24,000 666,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20.375 10,000 203,750.00 7,600 154,850.00 9,000 183,375.00 54 Pacific Gas & Electric Co. 63,400 26,750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,68 Public Service Co. of Indiana, Inc. 65,000 35.500 27,000 988,500.00 11,000 390,500.00 27,000 958,500.00 2,30 Southern California Edison Co. 61,000 24,125 30,500 735,812.50 9,000 217,125.00 21,500 518,687.50 1,47 Southern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,88 Texas Utilities Co. 81,000 27,750 30,000 832,500.00 12,000 333,000 33,000 10,000 27,800 16,800 11,000 27,800 11,000 27,750 30,000 832,500.00 12,000 333,000 33,000 10,000 27,500 22,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000 33,000 10,000 27,000 22,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,250.00 2,24 Virginia Electric & 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,002,2500.00 2,24 Virginia Electr	5,500.00
Louisville Gas & Electric Co. 53,000 32.000 19,000 608,000.00 8,000 256,000.00 26,000 832,000.00 1,65 Middle South Utilities, Inc. 98,000 20,250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,98 Minnesota Power & Light Co. 45,000 20,250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 56,500 25,250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20,375 10,000 203,750.00 7,600 154,850.00 9,000 183,375.00 54 Pacific Gas & Electric Co. 63,400 26,750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,68 Public Service Co. of Indiana, Inc. 65,000 35,500 27,000 958,500.00 11,000 390,500.00 27,000 958,500.00 1,000 201,7125.00 21,500 518,687.50 1,47 Southern California Edison Co. 61,000 24,125 30,500 735,812.50 9,000 217,125.00 21,500 518,687.50 1,47 Southern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Texas Utilities Co. 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,082,250.00 2,24 Texas Utilities Co. 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,082,250.00 2,24 Texas Utilities Co. 41,498 17,250 7,833 135,119,25 16,166 278,863.50 17,499 301,857.75 71 Total Electric	),244.00
Middle South Utilities, Inc. 98,000 20.250 37,900 767,475.00 17,000 344,250.00 43,100 872,775.00 1,98 Minnesota Power & Light Co. 45,000 20.250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 58,500 25.250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20.275 10,000 203,750.00 7,600 154,850.00 9,000 183,375.00 54 Otter Tail Power Co. 63,400 26,750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,68 Otter Co. of Indiana, Inc. 65,000 35,500 27,000 958,500.00 11,000 390,500.00 27,000 958,500.00 1,000 20,300.00 27,000 958,500.00 1,000 20,300.00 27,000 958,500.00 27,000 958,500.00 1,000 27,750 27,000 958,500.00 27,750 27,000 217,725.00 217,725.00 21,500 518,687.50 1,47 Southern Company 98,300 19,000 48,300 917,700.00 16,500 313,500.00 33,500 636,500.00 1,86 Texas Utilities Co. 81,000 27,750 30,000 832,500.00 12,000 333,000.00 39,000 1,082,250.00 2,24 Virginia Electric & Power Co. 41,498 17.250 7,833 135,119.25 16,166 278,863.50 17,499 301,857.75 71 Total Electric	2,887.50
Minnesota Power & Light Co. 45,000 20.250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 91 Northern States Power Co. 56,500 25,250 24,000 666,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 62,400 26,750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,88 Public Service Co. of Indiana, Inc. 65,000 35.500 27,000 988,500.00 11,000 267,500.00 27,000 958,500.00 1,000 27,000 958,500.00 27,000 958,500.00 27,000 958,500.00 27,000 958,500.00 27,000 958,500.00 1,000 27,000 958,500.00 27,000 958,500.00 1,000 27,000 958,500.00 1	00.000
Minnesota Power & Light Co. 45,000 20.250 16,000 324,000.00 10,000 202,500.00 19,000 384,750.00 99 Northern States Power Co. 56,500 25.250 24,000 606,000.00 6,000 151,500.00 28,500 719,625.00 1,47 Otter Tail Power Co. 26,600 20.275 10,000 203,750.00 7,600 154,850.00 9,000 183,375.00 56 Pacific Gas & Electric Co. 63,400 26.750 27,000 722,250.00 10,000 267,500.00 26,400 706,200.00 1,68 Public Service Co. of Indiana, Inc. 65,000 35,500 27,000 958,500.00 11,000 390,500.00 27,000 958,500.00 1,000 20,000 27,000 958,500.00 1,000 20,000 27,000 958,500.00 27,000 958,500.00 1,000 27,00	,500.00
Otter Tail Power Co.         26,600         20.75         10,000         203,750.00         7,600         154,850.00         9,000         183,375.00         54           Pacific Gas & Electric Co.         63,400         26,750         27,000         722,250.00         10,000         267,500.00         26,400         706,200.00         1,86           Public Service Co. of Indiana, Inc.         65,000         35,500         27,000         958,500.00         1,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         958,500.00         27,000         395,500.00         27,000         395,500.00         27,000         395,500.00         27,000         395,500.00         27,000         395,500.00         27,000         395,500.00         27,150.00         518,687.50         1,44         30,000.00         39,000         27,172.50         31,500.00         33,500.00         33,500.00         33,500.00         33,500.00         33,000.00 <td< td=""><td>,250.00</td></td<>	,250.00
Pacific Gas & Electric Co.         63,400         26,750         27,000         722,250.00         10,000         267,500.00         26,400         706,200.00         1,68           Public Service Co. of Indiana, Inc.         65,000         35,500         27,000         958,500.00         11,000         390,500.00         27,000         958,500.00         23,500         23,500         27,5812.50         9,000         217,125.00         21,500         518,687.50         1,47           Southern Campany         98,300         19,000         48,300         917,700.00         16,500         313,500.00         33,500         636,500.00         1,86           Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric & Power Co.         41,498         17,250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 1,200,886.13         \$ 5,816,560.26         \$ 13,572,068.88         \$ 32,18	,125.00
Pacific Gas & Electric Co.         63,400         26,750         27,000         722,250.00         10,000         267,500.00         26,400         706,200.00         1,68           Public Service Co. of Indiana, Inc.         65,000         35,500         27,000         958,500.00         11,000         390,500.00         27,000         958,600.00         2,30           Southern California Edison Co.         61,000         24,125         30,500         735,812.50         9,000         217,125.00         21,500         518,687.50         1,47           Southern Company         98,300         19.000         48,300         917,700.00         16,500         313,500.00         33,500         636,500.00         1,86           Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric & Power Co.         41,498         17.250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 1,200         \$ 1,200         \$ 5,816,560.26         \$ 13,572,068.88         \$ 32,18	,975.00
Public Service Co. of Indiana, Inc.         65,000         35,500         27,000         958,500.00         11,000         390,500.00         27,000         958,500.00         2,30           Southern California Edison Co.         61,000         24,125         30,500         735,812.50         9,000         217,125.00         21,500         518,687.50         1,4           Southern Company         98,300         19,000         48,300         917,700.00         16,500         313,500.00         33,500         636,500.00         1,86           Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric         41,498         17,250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$1,000         \$1,000,886.13         \$5,816,560.26         \$13,572,068.88         \$32,18	,950.00
Southern California Edison Co.         61,000         24.125         30,500         735,812.50         9,000         217,125.00         21,500         518,687.50         1,47           Southern Company         98,300         19,000         48,300         917,700.00         16,500         313,500.00         33,500         636,500.00         1,87           Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric & Power Co.         41,498         17,250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 1,000         \$ 1,000         \$ 5,816,560.26         \$ 13,572,068.88         \$ 32,18	,500.00
Southern Company         98,300         19.000         48,300         917,700.00         16,500         313,500.00         33,500         636,500.00         1,86           Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric & Power Co.         41,498         17.250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 1,000	1,625.00
Texas Utilities Co.         81,000         27,750         30,000         832,500.00         12,000         333,000.00         39,000         1,082,250.00         2,24           Virginia Electric & Power Co.         41,498         17.250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 12,800,886.13         \$ 5,816,560.26         \$ 13,572,068.88         \$ 32,18	7,700.00
Virginia Electric & Power Co.         41,498         17.250         7,833         135,119.25         16,166         278,863.50         17,499         301,857.75         71           Total Electric         \$ 12,800,886.13         \$ 5,816,560.26         \$ 13,572,068.88         \$ 32,18	7,750.00
GAS	,840.50
	1,515.27
Arkansas Louisiana Gas Co. 27,100 23.000 10,100 \$ 232,300.00 5,000 \$ 115,000.00 12,000 \$ 276,000.00 \$ 62	3,300.00
	5,875.00
	.032.00
	1,331.26
Total Gas \$ 1,494,568.13 \$ 925,776.00 \$ 1,751,194.13 \$ 4,17	,538.26
TELEPHONE-TELEGRAPH	
	5,295.00
Administration of the second o	9,450.00
	2,500.00
Total Telephone-Telegraph \$ 2,428,503.75 \$ 767,137.50 \$ 2,741,603.75 \$ 5,93	7,245.00
TOTAL UTILITIES \$ 16,723.958.01 \$ 7,509,473.76 \$ 18,064,866.76 \$ 42,26	8,298.53

		Market		lic Employees irement Fund		Employees ement Fund		Feachers'	Ťotal
Company	Total Shares	Price 6-30-72	Shares	Market Value	Shares	Market Value	Shares	Market Value	Market Value
FINANCIAL SERVICES									<del></del>
BANKS									
Chase Manhattan Corp.	43,375	54.125	14,000 13,350	\$ 757,750.00 493,122.30	10,475	\$ 566,959.38 454,041.90	18,900 15,968	\$ 1,022,962.50 589,825.99	\$ 2,347,671.88 1,536,990.19
Citizens & Southern Nat'l Bank of Ga. Continental Illinois Corp.	41,610 75,036	36.938 55.750	28,636	1,596,457.00	12,292 13,800	769,350.00	32,600	1,817,450.00	4,183,257.00
First Bank System, Inc.	89,500	50.375	28,700	1,445,762.50	18,200	916,825.00	42,600	2,145,975.00	4,508,562.50
First National City Corp. Morgan (J.P.) & Co., Inc.	59,516 23,028	60.125 92.750	20,680 9,020	1,243,385.00 836,605.00	9,956 3,588	598,604.50 332,787.00	28,880 10,420	1,736,410.00 966.455.00	3,578,399.50 2,135,847.00
National City Bank (Cleveland)	38,600	60.625	14,600	885,125.00	8,500	515,312.50	15,500	939,687.50	2,340,125.00
Northwest Bancorporation	74,700	46.000	25,000	1,150,000.00	16,200	745,200.00	33,500	1,541,000.00	3,436,200.00
Security Pacific National Bank Valley National Bank of Arizona	72,609 72,582	27.813 29.063	24,886 24,702	692,154.32 717,914.23	11,721 15,896	325,996.18 461,985.45	36,002 31,984	1,001,323.63 929,551.00	2,019,474.13 2,109,450.68
Western Bancorporation	32,000	30,000	11,500	345,000.00	8,500	255,000.00	12,000	360,000.00	960,000.00
Total Banks				\$ 10,163,275.35		\$ 5,942,061.91		\$ 13,050,640.62	\$ 29,155,977.88
FINANCE									
Beneficial Corp. Household Finance Corp.	73,845 70,000	47.375 53.125	21,875 20,000	\$ 1,036,328.13 1,062,500.00	15,245 16,000	\$ 722,231.88 850,000.00	36,725 34,000	\$ 1,739,846.88 1,806,250.00	\$ 3,498,406.89 3,718,750.00
Investors Diversified Services (Class A)	55,200	34.250	20,200	691,850.00	9,000	308,250.00	26,000	890,500.00	1,890,600.00
MGIC Investment Corp.	26,300	66.750	8,800	587,400.00	4,500	300,375.00	13,000	867,750.00	1,755,525.00
Total Finance				\$ 3,378,078.13		\$ 2,180,856.88		\$ 5,304,346.88	\$ 10,863,281.89
INSURANCE									
Aetna Life & Casualty Co. CNA Financial Corp.	36,200 87,872	58.000 20.750	14,800 36,072	\$ 858,400.00 748,494.00	6,500 18,000	\$ 377,000.00 373,500.00	14,900 33,800	\$ 864,200.00 701,350.00	\$ 2,099,600.00 1,823,344.00
Connecticut General Insurance Corp.	30,000	73,500	12,000	882,000.00	5,000	367,500.00	13,000	955,500.00	2,205,000.00
INA Corp.	51,000	45.750	17,000	777,750.00	10,500	480,375.00	23,500	1,075,125.00	2,333,250.00
Northwestern Nat'l Life Insurance Corp. Safeco Corp.	56,800 66,600	21.125 49.750	22,100 21,800	466,862.50 1,084,550.00	5,600 10,400	118,300.00 517,400.00	29,100 34,400	614,737.50 1,711,400.00	1,199,900.00 3,313,350.00
St. Paul Companies, Inc.	48,350	80.500	17,200	1,384,600.00	7,500	603,750.00	23,650	1,903,825.00	3,892,175.00
Travelers Corp.	56,400 48,000	37.875 41.500	21,700 16,000	821,887.50 664,000.00	12,500 11,000	473,437.50 456,500.00	22,200 21,000	840,825.00 871,500.00	2,136,150.00 1,992,000.00
United States Fidelity & Guaranty Co.  Total Insurance	40,000	41.500	10,000	\$ 7,688,544.00	11,000	\$ 3,767,762.50	21,000	\$ 9,538,462.50	\$ 20,994,769.00
				<del></del>					
TOTAL FINANCIAL SERVICES				\$ 21,229,897.48		\$11,890,681.29		\$ 27,893,450.00	\$ 61,014,028.77
CONSUMER GOODS & SERVICES									
FOOD-BEVERAGE									
Coca-Cola Co.	16,800	133.500	4,200	\$ 560,700.00	2,000	\$ 267,000.00	10,600	\$ 1,415,100.00	\$ 2,242,800.00
General Foods Corp. General Mills, Inc.	63,800 66,500	25.750 50.625	18,600 20,900	478,950.00 1,058,062.50	12,800 12,000	329,600.00 607,500.00	32,400 33,600	834,300.00 1,701,000.00	1,642,850.00 3,366,562.50
PepsiCo, Inc.	33,596	83.875	10,432	874,984.00	7,132	598,196.50	16,032	1,344,684.00	2,817,864.50
Pillsbury Co.	35,500	48.000	11,700	561,600.00	7,100	340,800.00	16,700	801,600.00	1,704,000.00
Total Food-Beverage				\$ 3,534,296.50		\$ 2,143,096.50		\$ 6,096,684.00	\$ 11,774,077.00
PRINTING-PUBLISHING	E0 540	20 000	10 470	<b>A</b> 400 070 00	15.040	C 414 50C 00	27,121	6. 705 146 00	<b>6</b> 1540 110 00
Donnelley (R. R.) & Sons Dun & Bradstreet, Inc.	59,543 35,800	26.000 74.500	16,476 13,400	\$ 428,376.00 998,300.00	6,000	\$ 414,596.00 447,000.00	16,400	\$ 705,146.00 1,221,800.00	\$ 1,548,118.00 2,667,100.00
Harcourt Brace Jovanovich, Inc.	36,000	40.750	14,050	572,537.50	8,100	330,075.00	13,850	564,387.50	1,467,000:00
Total Printing-Publishing		*		\$ 1,999,213.50		\$ 1,191,671.00		\$ 2,491,333.50	\$ 5,682,218.00
RETAIL TRADE									
Dayton Hudson Corp.	83,400	32.000	26,700	\$ 854,400.00	25,500	\$ 816,000.00	31,200 22,300	\$ 998,400.00	\$ 2,668,800.00
Federated Department Stores, Inc. Penney (J.C.) Co., Inc.	53,000 36,100	48.750 76.125	21,500 10,900	1,048,125.00 829,762.50	9,200 5,300	448,500.00 403,462.50	19,900	1,087,125.00 1,514,887.50	2,583,750.00 2,748,112.50
Sears, Roebuck & Co.	35,100	110.500	10,500	1,160,250.00	4,600	508,300.00	20,000	2,210,000.00	3,878,550.00
Total Retail Trade				\$ 3,892,537.50		\$ 2,176,262.50		\$ 5,810,412.50	\$ 11,879,212.50
TEXTILES			•						
Burlington Industries, Inc. Stevens (J.P.) & Co., Inc.	44,300 24,700	35.875 29.500	17,000 9,100	\$ 609,875.00 268,450.00	11,800 6,000	\$ 423,325.00 177,000.00	15,500 9,600	\$ 556,062.50 283,200.00	\$ 1,589,262.50 728,650.00
Total Textiles	24,700	20.000	5,100	\$ 878,325.00	0,000	\$ 600,325.00	.,	\$ 839,262.50	\$ 2,317,912.50
				4 470,523.00					,,
MISCELLANEOUS Avon Products, Inc.	27,500	114.250	12,800	\$ 1,462,400.00	3,300	\$ 377,025.00	11,400	\$ 1,302,450.00	\$ 3,141,875.00
Disney (Walt) Productions	26,356	186.500	10,424	1,944,076.00	5,100	951,150.00	10,832	2,020,168.00	4,915,394.00
Holiday Inns, Inc. McDonald's Corp.	68,400 50,000	52.750 59.250	22,400 17,000	1,181,600.00 1,007,250.00	15,000 14,000	791,250.00 829,500.00	31,000 19,000	1,635,250.00 1,125,750.00	3,608,100.00 2,962,500.00
Procter & Gamble Co.	41,900	93.250	20,800	1,939,600.00	7,400	690,050.00	13,700	1,277,525.00	3,907,175.00
Warner Communications, Inc.	56,300	48.375	21,200	1,025,550.00	13,700	662,737.50	21,400	1,035,225.00	2,723,512.50
Total Miscellaneous				\$ 8,560,476.00		\$ 4,381,712.50		\$ 8,396,368.00	\$ 21,258,556.50
TOTAL CONSUMER GOODS & SERVICES				\$ 18,864,848.50		\$10,413,067.50		\$ 23,634,060.50	\$ 52,911,976.50
TOTAL CONSUMER-ORIENTED STOCKS				\$ 56,818,703.99		\$29,813,222.55		\$ 69,592,377.26	\$156,224,303.80

•		Market		c Employees rement Fund		Employees		eachers' ement Fund	Total
Company	Total Shares	Price 6-30-72	Shares	Market Value	Shares	Market Value	Shares	Market Value	Market Value
RESEARCH STOCKS									
CHEMICALS  Air Products & Chemicals, Inc.  Dow Chemical Co.  du Pont (E.I.) de Nemours & Co.  Hercules, Inc.  Monsanto Co.  Union Carbide Corp.  Total Chemicals	4,900 51,482 12,500 32,000 54,175 46,600	73.250 90.250 164.000 65.125 51.625 45.875	1,500 20,548 5,600 13,500 19,736 19,600	\$ 109,875.00 1,854,457.00 918,400.00 879,187.50 1,018,871.00 899,150.00 \$ 5,679,940.50	1,300 9,645 1,500 5,000 12,682 10,100	\$ 95,225.00 246,000.00 870,461.25 325,625.00 654,708.25 463,337.50 \$ 2,655,357.00	2,100 21,289 5,400 13,500 21,757 16,900	\$ 153,825.00 1,921,332.25 885,600.00 879,187.50 1,123,205.13 775,287.50 \$ 5,738,437.38	\$ 358,925.00 4,021,789,25 2,674,461.25 2,084,000.00 2,796,784.38 2,137,775.00
ORUGS	-					,			
American Home Products Corp.  Merck & Co., Inc. Pfizer, Inc. Schering-Plough Corp.  / Total Drugs	29,000 50,700 99,000 32,500	106.375 77.750 42.375 116.500	9,500 15,000 35,000 9,000	\$ 1,010,562.50 1,166,250.00 1,483,125.00 1,048,500.00 \$ 4,708,437.50	6,000 9,900 15,500 5,000	\$ 638,250.00 769,725.00 656,812.50 582,500.00 \$ 2,647,287.50	13,500 25,800 48,500 18,500	\$ 1,436,062.50 2,005,950.00 2,055,187.50 2,155,250.00 \$ 7,652,450.00	\$ 3,084,875.00 3,941,925.00 4,195,125.00 3,786,250.00 \$ 15,008,175.00
OFFICE EQUIPMENT Burroughs Corp.	29,200	183.500`	10,200	\$ 1,871,700.00	6,100	\$ 1,119,350.00	12,900	\$ 2,367,150.00	\$ 5,358,200.00
Control Data Corp. Honeywell, Inc. International Business Machines Corp. Xerox Corp.  Total Office Equipment	26,000 27,700 28,407 28,520	73.000 149.875 392.000 150.750	10,000 7,800 10,206 8,500	730,000.00 1,169,025.00 4,000,752.00 1,281,375.00 \$ 9,052,852.00	5,000 4,500 6,036 5,560	365,000.00 674,437.50 2,366,112.00 838,170.00 \$ 5,363,069.50	11,000 15,400 12,165 14,460	803,000.00 2,308,075.00 4,768,680.00 2,179,845.00 \$ 12,426,750.00	1,888,000.00 4,151,537.50 11,135,544.00 4,299,390.00 \$ 26,842,671.50
PHOTOGRAPHY									
Eastman Kodak Co. Polaroid Corp. Total Photography	44,380 14,426	132.625 127.500	14,750 4,493	\$ 1,956,218.75 572,857.50 \$ 2,529,076.25	9,180 2,680	\$ 1,217,497.50 341,700.00 \$ 1,559,197.50	20,450 7,253	\$ 2,712,181.25 924,757.50 \$ 3,636,938.75	\$ 5,885,897.50 1,839,315.00 \$ 7,725,212.50
MISCELLANEOUS	47.000	70.050	04.000	A	40.000	:			
Minnesota Mining & Manufacturing Co. Universal Oil Products Co. Total Miscellaneous	67,000 65,800	76.250 21.750	24,600 30,000	\$ 1,875,750.00 652,500.00 \$ 2,528,250.00	13,600 11,800	\$ 1,037,000.00 256,650.00 \$ 1,293,650.00	28,800 24,000	\$ 2,196,000.00 522,000.00 \$ 2,718,000.00	\$ 5,108,750.00 1,431,150.00 \$ 6,539,900.00
TOTAL RESEARCH STOCKS				\$ 24,498,556.25		\$13,518,561.50		\$ 32,172,576.13	\$ 70,189,693.88
NATURAL RESOURCES STOCKS				¥ = 1,11,		010,010,001.00		<b>4 42</b> ,17 <b>2</b> ,010110	<b>*</b> ***********************************
PETROLEUM Continental Oil Co. Gulf Oil Corp. Louisiana Land & Exploration Co. Mobil Oil Corp. Standard Oil Company (Indiana) Standard Oil Company (New Jersey) Texaco, Inc. Total Petroleum	97,100 131,100 108,300 76,400 78,800 74,222 137,490	26.125 24.375 44.750 56.250 69.625 74.125 32.500	43,000 45,100 34,900 26,800 26,800 26,508 50,100	\$ 1,123,375.00 1,099,312.50 1,561,775.00 1,507,500.00 1,865,950.00 1,964,905.50 1,628,250.00 \$ 10,751,068.00	20,100 19,000 27,400 13,800 16,000 15,508 24,040	\$ 525,112.50 463,125.00 1,266,150.00 776,250.00 1,114,000.00 1,149,530.50 781,300.00	34,000 67,000 46,000 35,800 36,000 32,206 63,350	\$ 888,250.00 1,633,125.00 2,058,500.00 2,013,750.00 2,506,500.00 2,387,269.75 2,058,875.00 \$ 13,546,269.75	\$ 2,536,737.50 3,185,562.50 4,846,425.00 4,297,500.00 5,486,450.00 5,501,705.75 4,468,425.00
TOTAL NATURAL RESOURCES STOCKS	;			\$ 10,751,068.00		\$ 6,035,468.00		\$ 13,546,269.75	\$ 30,332,805.75
DURABLES STOCKS									
AUTOMOBILES & AUTOMOTIVE PARTS			1.				•		
Chrysler Corp. Ford Motor Co. General Motors Corp. Goodyear Tire & Rubber Co. Total Automobiles & Automotive Pa	69,225 62,400 66,400 111,500	30.875 63.875 74.875 28.000	26,847 17,300 22,050 34,500	\$ 828,901.13 1,105,037.50 1,650,993.75 966,000.00 \$ 4,550,932.38	12,378 13,800 14,550 30,000	\$ 382,170.75 881,475.00 1,089,431.25 840,000.00 \$ 3,193,077.00	30,000 31,300 29,800 47,000	\$ 926,250.00 1,999,287,50 2,231,275.00 1,316,000.00 \$ 6,472,812.50	\$ 2,137,321.88 3,985,800.00 4,971,700.00 3,122,000.00 \$ 14,216,821.88
PAPER & FOREST PRODUCTS									
Weyerhaeuser Co. Total Paper & Forest Products	51,700	46.875	19,300	\$ 904,687.50 \$ 904,687.50	7,500	\$ 351,562.50 \$ 351,562.50	24,900	\$ 1,167,187.50 \$ 1,167,187.50	\$ 2,423,437.50 \$ 2,423,437.50
ELECTRICAL & ELECTRONIC EQUIPME	NT								
Emerson Electric Co. Fedders Corp. General Electric Co.	6,000 25,000 80,500	85.125 34.750 65.750	6,000  32,300	\$ 510,750.00 - 2,123,725.00	_ _ 14,300	- - 940,225.00	- 25,000 33,900	- \$ 868,750.00 2,228,925.00	\$ 510,750.00 868,750.00 5,292,875.00
International Tel. & Tel. Corp. Sunbeam Corp.	34,500 56,049	52.125 33.625	13,500 17,050	703,687.50 573,306.25	5,000 14,999	260,625.00 504,341.38	16,000 24,000	834,000,00 807,000.00	1,798,312.50 1,884,647.63
Texas Instruments, Inc. Westingthouse Electric Corp.	14,750 61,400	168.750 50.750	5,400 20,600	911,250.00 1,045,450.00	2,500 10,600	421,875.00 537,950.00	6,850 30,200	1,155,937.50 1,532,650.00	2,489,062.50 3,116,050.00
Whirlpool Corp.	113,400	34.750	45,600	1,584,600.00	24,000	834,000.00	43,800	1,522,050.00	3,940,650.00
Total Electrical & Electronic Equipm	ent	٠.		\$ 7,452,768.75		\$ 3,499,016.38		\$ 8,949,312.50	\$ 19,901,097.63
MACHINERY Caterpillar Tractor Co.	69,000	59.000	18,500	\$ 1,091,500.00	12,000	\$ 708,000.00	38,500	\$ 2,271,500.00	\$ 4,071,000.00
Total Machinery	00,000	55,000	,0,000	\$ 1,091,500.00	12,000	\$ 708,000.00	50,500	\$ 2,271,500.00	\$ 4,071,000.00
METALS Armoo Steel Corp.	20,000	20.500	8,000	\$ 164,000.00	5,000	\$ 102,500.00	7,000	\$ 143,500.00	\$ 410,000.00
Total Metals	20,000	20.300	a,000	\$ 164,000.00	3,000	\$ 102,500.00	7,000	\$ 143,500.00	\$ 410,000.00

·	·	Market		lic Employees irement Fund		Employees ement Fund		eachers' ement Fund	Total
Company	Total Shares	Price 6-30-72	Shares	Market Value	Shares	Market Value	Shares	Market Value	Market
Company	Julies	0-30-72	Jilaies	value_	Silares	Value	Snares	Value	Value
DURABLES STOCKS Continued									
TRANSPORTATION								·	
AIRCRAFT & AEROSPACE									
United Aircraft Corp.	28,300	35.375	15,000	\$ 530,625.00	6,800	\$ 240,550.00	6,500	\$ 229,937.50	\$ 1,001,112.50
Total Aircraft & Aerospace				\$ 530,625.00		\$ 240,550.00		\$ 229,937.50	\$ 1,001,112.50
AIRLINES								,	
American Airlines, Inc.	19,500	35.750	7,200	\$ 257,400.00	3,800	\$ 135,850.00	8,500	\$ 303,875.00	\$ 697,125.00
Delta Air Lines, Inc.	55,400	49.750	18,500	920,375.00	8,800	437,800.00	28,100	1,397,975.00	2,756,150.00
Northwest Airlines, Inc.	59,626	43.500	17,714	770,559.00	9,770	424,995.00	32,142	1,398,177.00	2,593,731.00
UAL, łnc.	24,300	37.125	9,000	334,125.00	7,000	259,875.00	8,300	308,137.50	902,137.50
Total Airlines				\$ 2,282,459.00		\$ 1,258,520.00		\$ 3,408,164.50	\$ 6,949,143.50
RAILROADS								•	
Burlington Northern, Inc.	43,800	42.625	13,000	\$ 554,125.00	10,100	\$ 430,512.50	20,700	\$ 882,337,50	\$ 1,866,975.00
Union Pacific Corp.	37,700	52.375	9,700	508,037.50	8,300	434,712.50	19,700	1,031,787.50	1,974,537.50
Total Railroads				\$ 1,062,162.50		\$ 865,225.00		\$ 1,914,125.00	\$ 3,841,512.50
TOTAL TRANSPORTATION				\$ 3,875,246.50		\$ 2,364,295.00		\$ 5,552,227.00	\$ 11,791,768.50
TOTAL DURABLES STOCKS				\$ 18,039,135.13		\$10,218,450.88		\$ 24,556,539.50	\$ 52,814,125.51
TOTAL COMMON STOCKS				\$110,107,463.37		\$59,585,702.93		\$139,867,762.64	\$309,560,928.94

# **SCHEDULE V**

# PUBLIC EMPLOYEES POLICE AND FIRE FUND

June 30, 1972

# U.S. GOVERNMENT OBLIGATIONS

SHORT-TERM CORPORATE NOTES Maturities up to 90 days	\$ 325,000.00
U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES	a agent de candina de
Bills	
Maturities up to 180 days	\$ 940,000.00
U.S. Treasury Notes and Bonds	
Various Maturities	\$ 725,000.00
TOTAL U.S. TREASURY AND	
GOVERNMENT AGENCY	
SECURITIES	\$1,665,000.00
OBLIGATIONS GUARANTEED BY	
THE U.S. GOVERNMENT	
Average maturity about 10 years	\$ 756,000.00
TOTAL U.S. GOVERNMENT	
OBLIGATIONS	\$2,421,000.00

# UNITED STATES GOVERNMENT-GUARANTEED BONDS, CANADIAN PROVINCIAL OBLIGATIONS AND CORPORATE BOND HOLDINGS

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Total Amount (000)	
U.S. GOVERNMENT-GUARANTEED OBL	IGATIONS			•		
American President Lines	GovtGuar. Bond	11-1-91	4.80	4.80	\$ 10	
Grace Line, Inc.	GovtGuar. Bond	12-1-87	4.20	4.20	9	
Grace Line, Inc.	GovtGuar. Bond	2-1-92	5.10	5.10	10	
Gulf & South American	GovtGuar. Bond	12-31-88	4.20	4.20	7	
Moore-McCormack Lines, Inc.	Govt,-Guar. Bond	7-1-83	4.20	4.20	84	
Moore-McCormack Lines, Inc.	GovtGuar, Bond	4-1-87	5 3/4	5.75	13	
United States Lines	GovtGuar. Bond	10-1-87	5	5.00	8	
United States Lines	GovtGuar. Bond	11-1-86	4 3/8	4.375	8	
TOTAL UNITED STATES GOVERN- MENT GUARANTEED OBLIGATIONS				4.79%	\$ 75	
CANADIAN PROVINCIAL OBLIGATIONS						
New Brunswick Higher Education			_			
Commission	S/F Debenture	4-15-93	7	7.15	\$ 20	
Province of Nova Scotia	S/F Debenture	8-1-93	7 1/4	7.20	25	
Province of Ontario	Debenture	4-15-97	5 5/8	5.625	10	
Province of Ontario	Debenture	5-15-2001	7.85	7.85	30	
TOTAL CANADIAN PROVINCIAL OBLIGATIONS				7.23%	\$ 85	
CORPORATE BONDS						
PUBLIC UTILITY OBLIGATIONS						
ELECTRIC		*				
Central Maine Power Co.	First Mortgage	11-1-90	5 1/4	5.10	\$ 5	
Commonwealth Edison Co.	First Mortgage	11-1-96	5 3/4	5.75	10	
Consolidated Edison Co.	First & Refunding					
	Mortgage	12-1-93	4 5/8	4.54	10	
Consolidated Edison Co.	Equipment Trust	1-1-96	9 1/4	9.25	24	
Georgia Power Co.	First Mortgage	11-1-90	4 7/8	4.88	6	
Interstate Power Co.	First Mortgage	5-1-93	4 3/8	4.39	5	
Jersey Central Power & Light Co.	Debenture	10-1-88	4 5/8	4.56	7	
Montana-Dakota Utilities Co.	S/F Bond	7-1-84	4 5/8	4.605	4	
Otter Tail Power Co.	First Mortgage	2-1-91	4 7/8	4.80	5	
Otter Tail Power Co.	First Mortgage	11-1-93	4 5/8	4.625	2	
Pacific Power & Light Co.	First Mortgage	4-1-92	4 3/4	4.69	. 6	
Public Service Electric & Gas Co.	First & Refunding					
	Mortgage	9-1-90	4 3/4	4.70	6	
Rochester Gas & Electric	First Mortgage	7-1-98	6.70	6.70	15	
Sierra Pacific Power Co.	First Mortgage	6-1-92	4 7/8	4.75	5	
Total Electric Utility Obligations				6.04%	\$ 1,12	

			Coupon	Average	Total
Сотрапу	Type of Security	Maturity Date (a)	Rate %	Yield %	Amount (000)
GAS					
Laclede Gas Co.	First Mortgage	7-1-85	4 7/8	4.80	\$ 46
Louisiana Gas Service Co.	First Mortgage	6-1-87	4 1/2	4.70	100
Michigan Consolidated Gas Co.	First Mortgage	6-1-89 7-15-83	4 3/4 4 7/8	4.60 4.70	75 73
Michigan-Wisconsin Pipe Line Co. Natural Gas Pipeline Co. of America	First Mortgage First Mortgage	9-1-86	6 1/4	6.34	, 100
Southern Counties Gas Co. of California	First Mortgage	8-1-85	4 3/4	4.60	36
Transcontinental Gas Pipe Line Corp.	First Mortgage	11-1-82	4 7/8	4.82	54
Total Gas Utility Obligations				5.04%	\$ 484
TELEPHONE ~					
American Telephone & Telegraph Co.	Debenture	10-1-96	4 3/8	4.30	\$ 100
Illinois Bell Telephone Co. New York Telephone Co.	First Mortgage Refunding	7-1-97	4 7/8	4.75	50
New Tork Telephone Co.	Mortgage	7-15-2008	8	8.02	300
Total Telephone Utility Obligations	• •			6.83%	\$ 450
				_	
TOTAL PUBLIC UTILITY OBLIGATION	VS			5.98%	\$ 2,061
FINANCE OBLIGATIONS					
American Investment Co. American Investment Co.	Note Senior Note	1-1-91 11-1-86	5 1/4 6 3/4	5.25 6.75	\$ 100 100
TOTAL FINANCE OBLIGATIONS	Senior Note	11-1-00	0 3/4	6.00%	\$ 200
TOTAL FINANCE UBLIGATIONS				b.UU76	\$ 200
INDUSTRIAL OBLIGATIONS					
Abbott Laboratories	S/F Debenture	1-15-93	6 1/4	6.29	\$ 135
Akzona, Inc.	Debenture	2-15-97	7 1/2	7.50	500
Aluminum Co. of Canada, Ltd.	S/F Debenture	3-1-95	9 1/2	9.37	250
Archer-Daniels Midland Co.	Promissory Note	3-1-88	4 7/8	6.70	126
Armco Steel Corp.	Nate	12-15-96	7 7/8	7.875	500 27
Broadway-Hale Stores, Inc.	Note S/E Debenture	5-1-83 7-15-90	4 1/2 4 3/4	4.50 4.80	100
Burlington Industries, Inc.	S/F Debenture S/F Debenture	1-15-90	6 3/8	4.au 6.456	150
Central Soya Co., Inc. CIBA-Geigy Corp.	Note	9-15-86	5.85	7,75	187
Cities Service Gas Co.	Debenture	6-1-91	8 1/4	8.25	300
Continental Oil Co. (Delaware Western					
Properties, Inc.)	Note	12-1-2000	9	9.00	245
Diamond Shamrock Corp. (Formerly				-	••
Shamrock Oil & Gas Corp.)	Promissory Note	11-15-87	4 1/2 4 1/2	4.50 4.50	80 88
Dow Chemical Co.	Note S/F Debenture	1-15-90 8-1-87	4.60	4.50 4.60	50
Ekco Products Co. Gulf Oil Corporation	Debenture	6-15-93	6 5/8	6.625	206
Halliburton Co.	Note	6-1-86	5.30	6.75	140
Hammond Corp.	Senior Note	1-15-90	8 3/4	8.75	200
Marathon Oil Co.	S/F Debenture	2-1-2000	8 1/2	8.52	250
Mead Johnson & Co.	Promissory Nate	5-1-84	4 5/8	4.625	38
Moore-Business Forms, Inc.	Senior Note	10-1-96	7.90	7.90	500
Owens-Illinois, Inc.	Note Note	2-1-91 12-15-86	5 6 1/4	5.00 6.25	97 100
Phillips Petroleum Co. Plantation Pipeline Co. (Humble Oil &	More	12-13-00	0 1/4	0.23	100
Refining Co., Standard Oil Co. of					
California and Shell Oil Co.) Standard Oil Co. of California (Chevron	Guaranteed Note	10-1-2001	7 7/8	7.875	300
Stations)	Note	12-1-92	6	6.12	150
Standard Oil Co. of California (Union	First Preferred				
Bank)	Ship Mortgage				
Standard Oil Co. of California (Union	Bond First Preferred	3-2-97	7.70	7.70	150
Bank)	Ship Mortgage	2-10-97	7.70	7.70	200
Standard Oil Co. of California (Union	Bond First Preferred	2-10-57	7.70	7.70	2.00
Bank)	Ship Mortgage Bond	3-30-97	7.70	7.70	150
Standard Oil Co. (Indiana) (Midcon-			•	0.00	250
tinent Properties, Inc.)	Note	10-1-2000	9 6 1/2	9.00 6.50	250 200
Standard Oil Co. (New Jersey) Standard Oil Co. (Ohio)	Debenture Debenture	7-15-98 1-1-2000	8 1/2	8.52	250
Stauffer Chemical Co.	Note	3-15-97	7 1/2	7.50	500
Swift & Co.	Debenture	6-1-86	4 7/8	6.54	190
Union Oil Co. of California (Pure					
Transportation Co.)	Note	12-1-88	6 1/2	6.50	130
Youngstown Sheet & Tube Co.	First Mortgage	7-1-95	6.75	5.62	203
TOTAL INDUSTRIAL OBLIGATIONS				7.44%	\$ 6,936
TRANSPORTATION DEBT OBLIGATIONS				_	_
Louisville & Nashville Railroad Co.	Call. Trust	12-1-87	4 7/8	4.95	\$ 50
Southern Railway Co.	First Mortgage	6-1-88	4 5/8	4.625	49 72
Western Maryland Railway Co.	First Mortgage	10-1-89	4.85	4.85	12
TOTAL TRANSPORTATION DEBT OBLIGATIONS				4.82%	\$ 171

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Total Amount (000)	
RAILROAD EQUIPMENT OBLIGATIONS	Security					
ACF Industries, Inc.	Equipment Trust	1-15-73/77	4 7/8	4.875	\$ 80	
ACF Industries, Inc.	Equipment Trust	4-15-73/81	5 5/8	5.625	108	
ACF Industries, Inc.	Equipment Trust	4-1-73/85	9 1/2	9.50	195	
Burlington Northern, Inc.	Conditional Sale	5-1-86	8.60	8.60	292	
Chesapeake & Ohio Railway Co.	Conditional Sale	3-15-89	8 3/4	8.75	199	
Chicago, Milwaukee, St. Paul & Pacific		7-15-72/				
Railroad Co.	Conditional Sale	1-15-82	6 3/8	6.375	59	
Chicago, Milwaukee, St. Paul & Pacific		12-1-72/				
Railroad Co.	Conditional Sale	6-1-81	5 3/8	5.375	156	
Fruit Growers Express Co.	Equipment Trust	6-15-73/85	9 3/4	9.75	195	
Fruit Growers Express Co.	Equipment Trust	12-15-72/75	4 3/4	4.75	40	
Fruit Growers Express Co.	Equipment Trust	11-15-72/81	6	6.00	100	
General Electric Credit Corp.		3-1-73/				
(Delaware & Hudson Railway Co.)	Conditional Sale	9-1-85	10 1/2	10.50	228	
Norfolk & Western Railway Co.	Conditional Sale	12-15-72/79	4 1/2	4.50	80	
Norfolk & Western Railway Co.	Conditional Sale	6-1-73/81	5 1/2	5.50	90	
North American Car Corp.	Equipment Trust	10-15-72	4.40	4.40	3	
North American Car Corp.	Equipment Trust		4 1/2	4.50	60	
St. Louis-San Francisco Railway Co.	Conditional Sale	1-1-73/83	6 3/4	6.75	110	
Southern Pacific Co.	Equipment Trust	2-1-73	4 1/4	4.50	35	
Southern Pacific Co.	Conditional Sale	3-1-73/84	7 5/8	7.625	120	
TOTAL RAILROAD EQUIPMENT OBLIGATIONS	•			7.61%	\$ 2,150	
TOTAL CORPORATE OBLIGATIONS				7.15%	\$11,518	
TOTAL UNITED STATES GOVERNME CANADIAN PROVINCIAL AND CORP		s		7.02%	\$13,124	

(a) Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

# COMMON STOCK HOLDINGS

Company	Shares		Total Cost	Market Price 6-30-72	_	Market Value	Total % Cost (Market)
CONSUMER-ORIENTED STOCKS							
UTILITIES							
ELECTRIC							
Commonwealth Edison Co.	3,000	\$	117,637.13	33.125	\$	99,375.00	
Florida Power & Light Co.	4,600		152,176.41	31.125		143,175.00	
Houston Lighting & Power Co.	3,000		132,549.53	43.000		129,000.00	
Middle South Utilities, Inc.	6,200		150,409.00	20.250		125,550.00	
Pacific Gas & Electric Co.	3,700		121,294.12	26.750		98,975.00	
Southern California Edison Co.	3,300		103,255.29	24.125		79,612.50	
Texas Utilities Co.	5,400		152,198.73	27.750		149,850.00	
Virginia Electric & Power Co.	4,400		113,127.31	17.250		75,900.00	
Total Electric		\$	1,042,647.52		\$	901,437.50	9.08%
							( 6.40%)
TELEPHONE-TELEGRAPH							
American Telephone & Telegraph Co.	4,636	\$	215,132.87	41.625	\$	192,973.50	
General Telephone & Electronics Corp.	6,200		205,713.48	26.500		164,300.00	
Total Telephone-Telegraph		\$	420,846.35		\$	357,273.50	3.67%
							( 2.54%)
TOTAL UTILITIES		s	1,463,493.87		s	1,258,711.00	12.75%
							( 8.94%)
FINANCIAL SERVICES							
BANKS							
First Bank System, Inc.	5,800	\$	158,447.88	50.375	\$	292,175.00	
First National City Corp.	5,000		245,024.38	60.125		300,625.00	
National City Bank (Cleveland)	4,024		208,746.87	60.625		243,955.00	
Northwest Bancorporation	5,200		149,920.43	46.000		239,200.00	
Security Pacific National Bank	5,000		155,217.50	27.813		139,065.00	
Total Banks		s	917,357.06		\$	1,215,020.00	7.99%
						•	( 8.63%)
FINANCE							
Beneficial Corp.	4,380	\$	163,481.67	47.375	S	207,502.50	
Investors Diversified Services Class A	2,700		112,185.95	34.250		92,475.00	
MGIC Investment Corp.	2,700		154,873.45	66.750		180,225.00	
Total Finance		s	430,541.07		s	480,202.50	3.75%
							( 3.42%)

				•	
Common Stocks	Sharae	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
Common Stocks	Shares	TOTAL COST	0-30-72	Value	(Market)
INSURANCE Aetna Life & Casualty Co.	2,600	\$ 147,680,48	58.000	\$ 150,800.00	
CNA Financial Corp.	7,000	158,665.33	20.750	145,250.00	
INA Corp.	3,000	149,300.92	45.750	137,250.00	
Northwestern National Life Insurance Corp. St. Paul Companies, Inc.	6,200 2,700	153,762.50 123,291.27	21.125 80.500	130,975.00 217,350.00	
Total Insurance	2,700	\$ 732,700.50	00.000	\$ 781,625.00	6.38%
TOTAL FINANCIAL SERVICES		\$ 2,080,598.63		\$ 2,476,847.50	( 5.55%) 18.12%
CONSUMER GOODS & SERVICES					(17.60%)
FOOD-BÉVERAGE	0.000		£0.005		
General Mills, Inc. PepsiCo, Inc.	3,000 1,466	\$ 145,234.50 51,562.47	50.625 83.875	\$ 151,875.00 122,960.75	
Total Food-Beverage		\$ 196,796.97		\$ 274,835.75	1.71%
PRINTING & PUBLISHING					( 1.95%)
Donnelley (R.R.) & Sons	3,059	\$ 74,178.77	26.000	\$ 79,534.00	
Total Printing & Publishing		\$ 74,178.77		\$ 79,534.00	0.65% ( 0.57%)
RETAIL TRADE					( 0.37707
Federated Department Stores, Inc.	2,800	\$ 149,267.60	48.750	\$ 136,500.00	
Penney (J.C.) Co., Inc.	2,000	81,106.74	76.125	152,250.00	
Sears, Roebuck & Co.	1,800	108,014.60	110.500	198,900.00	
Total Retail Trade		\$ 338,388.94		\$ 487,650.00	2.95% ( 3.47%)
MISCELLANEOUS	2 220	A 402 DE4 20		e 251.250.00	
Avon Products, Inc. Disney (Walt) Productions	2,200 2,570		114.250 186.500	\$ 251,350.00 479,305.00	
Holiday Inns, Inc.	3,000	153,392.00	52.750	158,250.00	
McDonald's Corp.	6,000	168,324.14	59.250 93.250	355,500.00 186,500.00	
Procter & Gamble Co. Warner Communications, Inc.	2,000 5,100	190,927.01 233,277.22	48.375	246,712.50	
Total Miscellaneous	-,	\$ 1,172,940.92		\$ 1,677,617.50	10.22%
TOTAL CONSUMER GOODS & SERV	ICES	\$ 1,782,305.60		\$ 2,519,637.25	(11.92%) 15.53%
TOTAL CONSUMER-ORIENTED STO	CKS	\$ 5,326,398.10		\$ 6,255,195.75	(17.91%) 46.40%
٠.					(44.45%)
RESEARCH STOCKS					
CHEMICALS du Pont (E.I.) de Nemours & Co.	1,160	\$ 148,688.31	164.000	\$ 190,240.00	
Hercules, Inc.	2,400	97,813.24	65.125	156,300.00	
Monsanto Co.	2,730	129,902.83	51.625	140,936.25	
Union Carbide Corp.	2,400	115,413.74	45.875	110,100.00	
Total Chemicals		\$ 491,818.12		\$ 597,576.25	4.29% ( 4.25%)
DRUGS				*	
American Home Products Corp.  Merck & Co., Inc.	1,800 3,400	\$ 140,058.19 140,517.69	106.375 77.750	\$ .191,475.00	
Pfizer, Inc.	6,500	193,955.12	42.375	264,350.00 275,437.50	
Total Drugs	•	\$ 474,531.00		\$ 731,262.50	4.13%
					( 5.20%)
OFFICE EQUIPMENT  Burroughs Corp.	2,200	\$ 264,765.70	183.500	\$ 403,700.00	
Control Data Corp.	3,000	203,490.20	73.000	219,000.00	
Honeywell, Inc.	1,400	205,310.00	149.875	209,825.00	
International Business Machines Corp. Xerox Corp.	1,340 1,600	375,471.87 143,162.73	392.000	525,280.00	
	1,000		150.750	241,200.00	
Total Office Equipment		\$ 1,192,200.50		\$ 1,599,005.00	10.39% (11.36%)
PHOTOGRAPHY	2 500	6 200 100 20	122 625	0 00450050	
Eastman Kodak Co. Polaroid Corp.	2,500 1,006	\$ 206,180.26 90,548.23	132.625 127.500	\$ 331,562.50 128,265.00	
Total Photography		\$ 296,728.49		S 459,827.50	2.59%
MISCELLANEOUS					( 3.27%)
Minnesota Mining & Manufacturing Co.	4,400	\$ 238,745.86	76.250	\$ 335,500.00	
Universal Oil Products Co.	7,300	212,803.61	21.750	158,775.00	
Total Miscellaneous		\$ 451,549.47		\$ 494,275.00	3.93% ( 3.51%)
TOTAL RESEARCH STOCKS		\$ 2,906,827.58		S 3,881.946.25	25.33%
		,0-0,027.00		0 0,001.040.20	(27.59%)

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
NATURAL RESOURCES STOCKS					
PETROLEUM Louisiana Land & Exploration Co. Mobil Oil Corp. Standard Oil Company (Indiana) Standard Oil Company (New Jersey) Texaco, Inc.	3,600 3,500 3,700 3,600 5,500	\$ 124,586.73 169,505.14 213,241.93 243,862.21 202,182.52	44.750 56.250 69.625 74.125 32.500	\$ 161,100.00 196,875.00 257,612.50 266,850.00 178,750.00	
Total Petroleum		\$ 953,378.53		\$ 1,061,187.50	8.31% ( 7.54%)
TOTAL NATURAL RESOURCES STOCK	S	\$ 953,378.53		\$ 1,061,187.50	8.31% ( 7.54%)
DURABLES STOCKS					
AUTOMOBILES & AUTOMOTIVE PARTS Ford Motor Co. General Motors Corp. Goodyear Tire & Rubber Co. Total Automobiles & Automotive Parts	4,400 4,000 6,000	\$ 217,221.69 293,048.64 151,413.13 \$ 661,683.46	63.875 74.875 28.000	\$ 281,050.00 299,500.00 168,000.00 \$ 748,550.00	5.77% ( 5.32%)
PAPER & FOREST PRODUCTS Weyerhaeuser Co. Total Paper & Forest Products	4,000	\$ 185,241.32 \$ 185,241.32	46,875	\$ 187,500.00 \$ 187,500.00	1.61%
ELECTRICAL & ELECTRONIC EQUIPMENT Fedders Corp. General Electric Co. International Telephone & Telegraph Corp. Texes Instruments, Inc. Westinghouse Electric Corp. Whirlpool Corp.	4,000 3,600 1,000 400 4,200 11,400	\$ 136,796.57 178,907.05 62,613.50 44,266.33 150,275.63 193,313.40	34.750 65.750 52.125 168.750 50.750 34.750	\$ 139,000.00 236,700.00 52,125.00 67,500.00 213,150.00 396,150.00	
Total Electrical & Electronic Equipment		\$ 766,172.48		\$ 1,104,625.00	6.68% ( 7.85%)
MACHINERY Caterpillar Tractor Co. Total Machinery	6,000	\$ 219,472.99 \$ 219,472.99	59.000	\$ 354,000.00 \$ 354,000.00	1.91% ( 2.52%)
TRANSPORTATION AIRLINES Delte Air Lines, Inc. Northwest Airlines, Inc. UAL, Inc. Total Airlines	2,000 3,200 1,500	\$ 74,551.30 128,171.27 67,595.65 \$ 270,318.22	49.750 43.500 37.125	\$ 99,500.00 139,200.00 55,687.50 \$ 294,387.50	2.36% ( 2.09%)
RAILROADS Burlington Northern, Inc. Union Pacific Corp.	1,500 2,300	\$ 76,195.90 111,209.81	42,625 52.375	\$ 63,937.50 120,462.50	
Total Railroads		\$ 187,405.71		\$ 184,400.00	1.63% (_1.31%)
TOTAL TRANSPORTATION		\$ 457,723.93		\$ 478,787.50	3.99% ( 3.40%)
TOTAL DURABLES STOCKS		\$ 2,290,294.18		\$ 2,873,462.50	19.96% (20.42%)
TOTAL COMMON STOCKS		\$11,476,898.39		\$14,071,792.00	100.00%
Less Profit on Common Stocks Sold		\$ 62,473.16			
Net Original Cost of Common Stocks		\$11,414,425.23		\$11,414,425.23	
Net Increase			+23.28%	\$ 2,657,366.77	

# **SCHEDULE VI**

# HIGHWAY PATROLMEN'S · RETIREMENT FUND June 30, 1972

U.S. GOVERNMENT OBLIGATIONS

U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES

OBLIGATIONS

OBLIGATIONS

TOTAL STATE AND LOCAL

Bills	
Maturities up to 180 days	\$590,000.00
Repurchase Agreements	
Maturities up to 30 days	\$ 95,000.00
U.S. Treasury Notes and Bonds —	
Various Maturities	\$ 30,000.00
TOTAL U.S. TREASURY AND	
GOVERNMENT AGENCY	
SECURITIES	\$715,000.00
OBLIGATIONS GUARANTEED BY	
THE U.S. GOVERNMENT	
Average maturity about 10 years	\$138,000.00
TOTAL U.S. GOVERNMENT	

# UNITED STATES GOVERNMENT-GUARANTEED BONDS, CANADIAN PROVINCIAL OBLIGATIONS AND CORPORATE BOND HOLDINGS

\$853,000.00

\$583,000.00

Company	Type of Security	Maturity Date (a)	Coupen Rate %	Average Yield %	Aı	fotal nount 000)
U.S. GOVERNMENT-GUARANT	EED OBLIGATIONS					
Moore-McCormack Lines, Inc.	Govt-Guaranteed Bond	4-1-87	5 3/4	5.75	\$	138
Total United States Governmen	t-Guaranteed Obligations			5.75%	\$	138
CANADIAN PROVINCIAL OBLI	GATIONS					
Province of Nova Scotia	S/F Debenture	8-1-93	7 1/4	7.20	\$	150
Total Canadian Provincial Oblig	ations			7.20%	s	150
CORPORATE BONDS						
PUBLIC UTILITY OBLIGATION:	S					
Electric						
California Electric Power Co.	1st Mtg.	5-1-90	5 1/8	5.10	\$	40
Central Maine Power Co.	1st Mtg.	11-1-90	5 1/4	5.10		39
Georgia Power Co.	1st Mtg.	11-1-90	4 7/8	4.96		40
Interstate Power Co.	1st Mtg.	5-1-93	4 3/8	4.39		50
Rochester Gas & Electric	1st Mtg.	7-1-98	6.70	6.70		50
Sierra Pacific Power Co.	1st Mtg	6-1-92	4 7/8	4.75		50
Total Electric Utility Obligation	ıs			5.18%	\$	269
Gas						
Louisiana Gas Service Co.	1st Mtg.	6-1-87	4 1/2	4.70	\$	50
Milwaukee Gas Light Co. Natural Gas Pipeline Co.	1st Mtg.	5-15-87	4 5/8	4.50		50
of America	1st Mtg.	9-1-86	6 1/4	6.34		100
Northern Natural Gas Co.	Deb.	11-1-81	4 7/8	4.80		23
Transcontinental Gas Pipe						
Line Corp.	1st Mtg.	11-1-82	4 7/8	4.82		94
Total Gas Utility Obligations				5.23%	\$	317
Telephone						
New York Telephone Co.	Ref. Mtg.	7-15-2008	8	8.02	\$	200
Total Telephone Utility Obligat	ions			8.02%	\$	200
TOTAL PUBLIC UTILITY OBLI	GATIONS			5.92%	\$	786
FINANCE OBLIGATIONS						
CIT Financial Corp.	Deb.	10-1-86	6 3/8	6.42	\$	150
Total Finance Obligations				6.42%	\$	150

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Am	otal oun 00)
NDUSTRIAL OBLIGATIONS						
Aluminum Co. of Canada, Ltd.	S/F Debenture	3-1-95	9 1/2	9.37	\$	150
Burlington Industries, Inc.	S/F Debenture	7-15-90	4 3/4	4.80		41
Gulf Oil Corporation	Debenturé	6-15-93	6 5/8	6.625		15
Marathon Oil Co.	S/F Debenture	2-1-2000	8 1/2	8.52		15
Mead Johnson & Co.	Promissory Note	5-1-84	4 5/8	4.625		3
Phillips Petroleum Co. Plantation Pipe Line Co. (Humble Oil & Refining Co., Standard Oil Co. of Cali-	Note	12-15-86	6 1/4	6.25		10
fornia & Shell Oil Co.) Standard Oil Co. (Indiana) (Midcontinent Properties,	Guaranteed Note	10-1-2001	7 7/8	7.875		30
Inc.)	Note	10-1-2000	9	9.00		15
Standard Oil Co. (Indiana)	Debenture	1-15-98	6	6.07		5
Standard Oil Co. (New Jersey)	Debenture	7-15-98	6 1/2	6.50		15
Standard Oil Co. (Ohio) Union Oil Co. of California	Debenture	1-1-2000	8 1/2	8.52		15
(Pure Transportation Co.)	Note	12-1-88	6 1/2	6.50		8
OTAL INDUSTRIAL OBLIGATIO	ONS			7.60%	\$ 1	,51
RANSPORTATION DEBT OBLIG	ATIONS					
Atlantic Coast Line Railroad Co. Louisville & Nashville	First Mortgage	10-1-88	4 3/4	4.75	\$	45
Railroad Co.	Coll. Trust	12-1-87	4 7/8	4.95		100
Western Maryland Railway Co.	First Mortgage	10-1-89	4.85	4.85		7:
OTAL TRANSPORTATION DEBI	T OBLIGATIONS			4.87%	\$	221
AILROAD EQUIPMENT OBLIGA	TIONS					
Burlington Northern, Inc.	Conditional Sale	5-1-86	8.60	8.60	\$	292
Chesapeake & Ohio Railway Co. Chicago, Milwaukee, St. Paul	Conditional Sale	3-15-89 7-15-72/	8 3/4	8.75		298
& Pacific Railroad Co.	Conditional Sale	1-15-82	6 3/8	6.375		39
Fruit Growers Express Co.	Equipment Trust	6-15-73/85	9 3/4	9.75		130
Fruit Growers Express Co.	Equipment Trust	12-15-72/75	4 3/4	4.75		28
Fruit Growers Express Co.	Equipment Trust	11-15-72/81	6	6.00		5(
Illinois Central Railroad Co.	Conditional Sale	2-15-74/83	6 7/8	6.875		150
New York Central Railroad Co.	Equipment Trust	6-1-73	4 7/8	5.15		50
OTAL RAILROAD EQUIPMENT	OBLIGATIONS			8.06%	\$ 1	,037
OTAL CORPORATE OBLIGATIO	<del>-</del>			7.16%	\$ 3	,709
OTAL UNITED STATES GOVERS				7.11%	S 3	,997

<sup>(</sup>a) Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

# COMMON STOCK HOLDINGS

Company	Shares		Total Cost	Price 6-30-72		Market Value	Cost (Market)
CONSUMER-ORIENTED STOCKS							
UTILITIES							
ELECTRIC							
Central & South West Corp.	1,300	\$	53,432.81	42.000	\$	54,600.00	
Middle South Utilities, Inc.	4,100		99,570.49	20.250		83,025.00	
Public Service Co. of Indiana	2,200		90,958.38	35.500		78,100.00	
Southern California Edison Co.	1,700		55,088.25	24.125		41,012.50	
Southern Company	3,500		85,526.48	19.000		66,500.00	
Total Electric		<u>-</u>	384,576.41		s	323,237.50	11.31%
rotar Electric		•	304,370.41		٠	323,237.30	( 7.40%)
							( ).40/0/
GAS							
Minneapolis Gas Co.	1,500	\$	47,000.00	26.250	\$	39,375,00	
,	.,	_			_		
Total Gas		S	47,000.00		\$	39,375.00	1.38% ( 0.90%)
TELEPHONE-TELEGRAPH							( 0.90%)
General Telephone & Electronics Corp.	1 400	\$	42,557.32	26.500	s	37,100.00	
delierar releptione & Circumics corp.	1,400		42,007.32	20.300	_	37,100.00	
Total Telephone-Telegraph		\$	42,557.32		\$	37,100.00	1.25%
							( 0.85%)
		_			-		
TOTAL UTILITIES		\$	474,133.73		S	399,712.50	13.94%
							( 9.15%)
FINANCIAL SERVICES							
BANKS							•
Chase Manhattan Corp.	1,700	\$	87,033.04	54.125	\$	92,012.50	
Northwest Bancorporation	1,000		43,000.00	46.000		46,000.00	
Valley National Bank of Arizona	3,618		87,127.68	29.063		105,149.94	
Western Bancorporation	1,300		47,884.50	30.000		39,000.00	
Total Banks		<u>-</u>	265.045.22		<u>-</u>	282,162.44	7.80%
		-	_50,0 .0.22		•	_32,.02.74	( 6.46%)

Campany	Shares		Total Cost	Market Price 6-30-72		Market Value	Total Cost (Mark
INANCE							
Beneficial Corp. MGIC Investment Corp.	2,500 1,400	\$	96,271.84 94,389.69	47.375 66.750	\$	118,437.50 93,450.00	
Total Finance		s	190,661.53		\$	211,887.50	5.60 ( 4.85
NSURANCE							
Northwestern National Life Insurance Corp.	2,000	\$	53,500.00	21.125	\$	42,250.00	
St. Paul Companies, Inc.	1,000	_	45,875.00	80.500	·	80,500.00	
Total Insurance		\$	99,375.00		S	122,750.00	2.92 ( 2.80
FOTAL FINANCIAL SERVICES		s	555,081.75		s	616,799.94	16.32 (14.11)
ONSUMER GOODS & SERVICES							
OOD-BEVERAGE							
Pepsi Co., Inc. Pillsbury Co.	1,300 1,000	\$	62,320.83 52,306.87	83.875 48.000	\$	109,037.50 48,000.00	
Total Food-Beverage	.,000	<u> </u>	114,627.70	70.000	s	157.037.50	3.37
-		٠	,		٠	.0.,001.00	( 3.60
RETAIL TRADE Sears, Roebuck & Co.	800	\$	56,113.84	110.500	\$	88,400.00	
Total Retail Trade		s	56,113.84		\$	88,400.00	1.65
MISCELLANEOUS							1 2.02
Avon Products, Inc.	1,100	\$	93,782.32	114.250	\$	125,675.00	
Disney (Walt) Productions Holiday Inns, Inc.	1,138 2,500		91,033.35 92,309.63	186.500 52.750		212,237.00 131,875.00	
McDonald's Corp.	3,000		84,269.44	59.250		177,750.00	
Warner Communications, Inc.  Total Miscellaneous	2,700	\$	123,005.40 484,400.14	48.375	- \$	778,149.50	14.249
OTAL CONSUMER GOODS & SER	MICEC	<u>-</u>	CEE 141 CO		_	4 000 507 00	(17.809
DIAL COMSOMER GOODS & SEK	AICE2	s 	655,141.68		\$ 	1,023,587.00	19.269
OTAL CONSUMER-DRIENTED ST	OCKS	\$	1,684,357.16		\$	2,040,099.44	49.529 (46.689
ESEARCH STOCKS							
HEMICALS  Dow Chemical Co.	1,659	\$	82,723,43	90.250	\$	149,724.75	
Monsanto Co.	1,716		85,565.21	51.625		88,588.50	
Total Chemicals		\$	168,288.64		\$	238,313.25	4.959 ( 5.459
RUGS Pfizer, Inc.	3,000	\$	, 81,722.61	42,375	\$	127,125.00	
Schering-Plough Corp.	1,500		85,992.79	116.500	-	174,750.00	
Total Orugs		\$	167,715.40		s	301,875.00	4.93% ( 6.91%
FFICE EQUIPMENT International Business Machines							
Corp.	520	\$	125,707.03	392.000	\$	203,840.00	
Xerox Corp.  Total Office Equipment	800	<u> </u>	65,919.93	150.750	_	120,600.00	F 65-
		•	191,626.96		\$	324,440.00	5.63% ( 7.43%
HOTOGRAPHY Eastman Kodak Co.	1,300	\$	94,990.31	132.625	\$	172,412.50	
Total Photography		\$	94,990.31		s	172,412.50	2.79% ( 3.94%
ISCELLANEOUS							
Universal Oil Products Co.	3,500	\$	98,165.77	21.750	\$	76,125.00	
Total Miscellaneous		s	98,165.77		\$	76,125.00	2.89% { 1.74%
DTAL RESEARCH STOCKS		\$	720,787.08		\$ 1	,113,165.75	21.19%

Total %

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
NATURAL RESOURCES STOCKS					
PETROLEUM					
Mobil Oil Corp.	2,100	\$ 95,366.39	56.250 69.625	\$ 118,125.00 132,287.50	
Standard Oil Co. (Indiana) Standard Oil Co. (New Jersey)	1,900 1,300	99,627.14 98,556.06	74.125	96,362.50	
	1,000				8.63%
Total Petroleum		\$ 293,549.59		\$ 346,775.00	(7.93%)
TOTAL NATURAL RESOURCES ST	OCKS	\$ 293,549.59		\$ 346,775.00	8.63% ( 7.93%)
DURABLES STOCKS					
AUTOMOBILES & AUTOMOTIVE PA	ARTS				
Chrysler Corp.	1,300	\$ 42,596.34		\$ 40,137.50	
Ford Motor Co.	1,200	58,434.79		76,650.00	
General Motors Corp.	900	65,068.91	74.875	67,387.50	
Total Automobiles & Automotive					
Parts		\$ 166,100.04		\$ 184,175.00	4.88% ( 4.22%)
PAPER & FOREST PRODUCTS					1 4.22/0/
Weyerhaeuser Co.	1,075	\$ 49,995.85	46.875	\$ 50,390.63	
,		\$ 49,995.85		\$ 50,390.63	1.47%
Total Paper & Forest Products		\$ 45,555.05		0 00,000.00	( 1.15%)
ELECTRICAL & ELECTRONIC EQU	IIPMENT				
Emerson Electric Co.	1,100	\$ 60,342.23	85.125	\$ 93,637.50	
Fedders Corp.	3,000	102,597.43	34.750	104,250.00	
International Telephone &	700	39,345.85	52,125	36,487.50	
Telegraph Corp. Whirlpool Corp.	4,200	70,880.64		145,950.00	
•	.,	,.	•		
Total Electrical & Electronic Equipment		\$ 273,166.15	i	\$ 380,325.00	8.03% ( 8.70%)
TRANSPORTATION					
AIRLINES					
Delta Air Lines, Inc.	1,300	\$ 39,674.88	49.750	\$ 64,675.00	
Northwest Airlines, Inc.	1,700	74,245.75	43.500	73,950.00	
Total Airlines		\$ 113,920.63	3	\$ 138,625.00	3.35% { 3.17%}
					( 0,,,,,,
RAILROADS	1,400	\$ 49,577.39	42.625	\$ 59,675.00	
Burlington Northern, Inc. Union Pacific Corp.	1,100	50,195.83		57,612.50	
	1,100	\$ 99,773.22	•	S 117,287.50	2.93%
Total Railroads		\$ 99,773.22	2	\$ (17,287.30	( 2.68%)
TOTAL TRANSPORTATION		\$ 213,693.8	- 5	\$ 255,912.50	6.28% ( 5.85%)
TOTAL DURABLES SOTCKS		s 702,955.89	9	\$ 870,803.13	20.66% (19.92%)
TOTAL COMMON STOCKS		\$ 3,401,649.72	_ 2	\$ 4,370,843.32	100.00%
			=		•
Less Profit on Common Stocks Sold		\$ 37,194.7	-		
Net Original Cost of Common Stocks	:	\$ 3,364,455.0	1	\$ 3,364,455.01	
Net Increase			+29.91%	\$ 1,006,388.31	

# **SCHEDULE VII**

# SUPPLEMENTAL RETIREMENT FUND -**INCOME SHARE ACCOUNT** June 30, 1972

# U.S. GOVERNMENT OBLIGATIONS

U.S. TREASURY SECURITIES AND GOVERNMENT AGENCY SECURITIES

\$235,000.00 Maturities up to 180 Days GOVERNMENT AGENCY SECURITIES \$425,000.00 Maturities up to 180 Days TOTAL U.S. TREASURY AND \$660,000.00 **GOVERNMENT AGENCY SECURITIES** 

# CANADIAN PROVINCIAL OBLIGATIONS AND CORPORATE BOND HOLDINGS

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Total Amount
CANADIAN PROVINCIAL OBLIG	ATIONS				
Alberta Govt. Tel. Province of Ontario	Deb. Deb.	6-15-94 5-15-2001	8 7.85	8.19 7.85	\$ 100,000.00 300,000.00
TOTAL CANADIAN PROVINCIA	OBLIGATIONS			7.93%	\$ 400,000.00
CORPORATE BOND OBLIGATIO	NS				
Aluminum Co. of Canada, Ltd. Cities Service Gas Co. Gould, Inc. Marathon Oil Co. Moore Business Forms, Inc. Plantation Pipeline Co., (Humble Oil & Refining Co., Standard Oil Co. of California & Shell Oil Co., Guerantors) Raytheon Co. Standard Oil of California (Union Bank) Standard Oil Co. (Ohio) Stauffer Chemical Co.	S/F Deb. Deb. S/F Deti. S/F Deb. Sr. Note  Note S/F Deb. 1st Pref, Ship Mtg. Deb. Note	3-1-95 6-1-91 2-15-95 2-1-2000 10-1-96 10-1-2001 7-1-96 2-10-97, 3-2-97, 3-30-97 1-1-2000 3-15-97	9.50 8.25 9.25 8.50 7.90 7.875 8.25 7.70 8.50 7.50	9.37 8.25 9.25 8.52 7.90 7.875 8.30 7.70 8.52 7.50	\$ 200,000.00 400,000.00 200,000.00 200,000.00 500,000.00 400,000.00 500,000.00 500,000.00 \$3,500,000.00
RAILROAD EQUIPMENT OBLIG				0.70%	00,000,000
ACF Industries, Inc. Burlington-Northern Burlington-Northern, (First Western Bank & Trust Co.) Chesapeake & Ohio Railway Co., (The First Pennsylvania Banking & Trust Co.)	Equip. Tr. Cond. Sale Cond. Sale Cond. Sale	4-1-85 10-1-73/8 7 5-1-86 3-15-89	9.50 9.625 8.60 8.75	9.50 9.625 8.60	\$ 210,000.00 250,000.00 243,123.31 298,281.20
Fruit Growers Express General Electric Credit Corp. (Delaware & Hudson Rail- way Co.)	Equip. Tr. Cond. Sale	6-15-85 3-1-73/ 9-1-85	9.75	9.75	210,000.00 199,611.45
TOTAL RAILROAD EQUIPMENT	OBLIGATIONS			9.39%	\$1,411,015.96
TOTAL CORPORATE OBLIGATI	ONS			8.49%	\$4,911,015.96
TOTAL CANADIAN PROVINCIA	8.45%	\$5,311,015.96			

a. Most corporate issues have substantial sinking funds and an average life far shorter than the stated maturity date.

# COMMON STOCK HOLDINGS

Company	Shares	Total Cost	Market Price 6-30-72		Market Value	Total % Cost (Market)
CONSUMER-ORIENTED STOCKS						
UTILITIES						
ELECTRIC						
Commonwealth Edison Co.	4,500	\$ 161,076.58	33.125	\$	149,062.50	
Middle South Utilities, Inc.	9,300	210,400.00	20.250		188,325.00	
Northern States Power Co.	5,400	139,111.75	25.250		136,350.00	
Southern California Edison Co.	5,700	164,124.32	24.125		137,512.50	
Texas Utilities Co.	6,800	193,525.27	27.750		188,700.00	
Totał Electric		\$ 868,237.92		s	799,950.00	17.29% (15.62%)

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total% Cost (Market)
GAS					
Northern Illinois Gas Co.	3,800	\$ 122,974.64	26.250	\$ 99,750.00	
Total Ges		\$ 122,974.64		\$ 99,750.00	2.45% ( 1.95%)
TELEPHONE-TELEGRAPH American Telephone & Telegraph Co.	4,700	\$ 217,304.31	41.625	\$ 195,637.50	
General Telephone & Electronics Corp.	4,400	133,733.42	26.500	116,600.00	
Total Telephone-Telegraph	4,400	\$ 351,037.73	20.500	\$ 312,237.50	6.99%
		,		,	( 6.10%)
TOTAL UTILITIES		\$ 1,342,250.29		\$ 1,211,937.50	26.72% (23.66%)
FINANCIAL SERVICES					•
BANKS					•
Continental Illinois Corp. Morgan (J.P.) & Co., Inc.	5,000 2,000	\$ 205,855.67 166,967.10	55.750 92.750	\$ 278,750.00 185,500.00	
Northwest Bancorporation	5,700	209,068.51	46.000	262,200.00	•
Total Banks		\$ 581,891.28		\$ 726,450.00	11.59%
INSURANCE					(14.18%)
INA Corp.	4,000	\$ 208,349.51	45.750	\$ 183,000.00	
United States Fidelity & Guaranty Co.	4,800	211,457.42	41.500	199,200.00	
Total Insurance	4,000	\$ 419,806.93	41.500	\$ 382,200.00	8.36%
					( 7.46%)
TOTAL FINANCIAL SERVICES		\$ 1,001,698.21		\$ 1,108,650.00	19.94% (21.64%)
CONSUMER GOODS & SERVICES					
FOOD-BEVERAGE					
General Foods Corp.	7,100	\$ 209,070.29	25.750	\$ 182,825.00	
Total Food-Beverage		\$ 209,070.29		\$ 182,825.00	4.16%
TOTAL CONSUMER GOODS & SERV	VICES	\$ 209,070.29		\$ 182,825.00	4.16%
		<del></del>		<del> </del>	( 3.57%)
TOTAL CONSUMER-ORIENTED ST	JUKS	\$ 2,553,018.79		\$ 2,503,412.50	50.83% (48.87%)
RESEARCH STOCKS					
CHEMICALS	4.000	6 210 401 72	45 075	A 224 707 F0	
Union Carbide Corp.  Total Chemicals	4,900	\$ 216,401.72 \$ 216,401.72	45.875	\$ 224,787.50 \$ 224,787.50	4.31%
Total Chemicals		\$ 210,401.72		\$ 224,787.50	( 4.39%)
OFFICE EQUIPMENT International Business Machines					
Corp.	600	\$ 207,916.61	392.000	\$ 235,200.00	
Total Office Equipment		\$ 207,916.61		\$ 235,200.00	4.14%
MISCELLANEOUS					( 4.59%)
Minnesota Mining & Mfg. Co.	3,700	\$ 211,259.12	76.250	\$ 282,125.00	
Total Miscellaneous		\$ 211,259.12		\$ 282,125.00	4.21% ( 5.51%)
TOTAL RESEARCH STOCKS		\$ 635,577.45		\$ 742,112.50	12.65% (14.49%)
NATURAL RESOURCES STOCKS					
PETROLEUM					
Mobil Oil Corp. Standard Oil Co. (New Jersey)	4,000 3,000	\$ 209,432.58 209,295.76	56.250 74.125	\$ 225,000.00 222,375.00	
Texaco, Inc.	7,000	222,418.23	32.500	227,500.00	
Total Petroleum		\$ 641,146.57		\$ 674,875.00	12.76% (13.18%)
TOTAL NATURAL RESOURCES ST	OCKS	\$ 641,146.57		\$ 674,875.00	12.76% (13.18%)

Company	Shares		Total Cost	Market Price 6-30-72		Market Value	Total% Cost (Market)
DURABLES STOCKS							
AUTOMOBILES & AUTOMOTIVE PARTS							
Ford Motor Co.	3,500	\$	199,972.82	63.875	\$	223,562.50	
General Motors Corp.	2,900		225,124.33	74.875		217,137.50	
Goodyear Tire & Rubber Co.	6,500		191,734.93	28.000	_	182,000.00	
Total Automobiles & Automotive							
Parts		\$	616,832.08		\$	622,700.00	12.28%
							(12.16%)
PAPER & FOREST PRODUCTS	2 700		440 700 00	07.050		402.005.00	
International Paper Co. Weyerhaeuser Co.	3,700 4,500	\$	142,738.80 209,814.41	37.250 46.875	\$	137,825.00	
•	4,500	_	209,014.41	46.673	_	210,937.50	
Total Paper & Forest Products		\$	352,553.21		\$	348,762.50	7.02%
							( 6.81%)
TRANSPORTATION							
RAILROADS							
Union Pacific Corp.	4,400	\$	223,587.27	52.375	\$	230,450.00	
Total Railroads		<u> </u>	223,587,27		s	230,450.00	4.45%
		Ť	,		٠	250,450.50	( 4.50%)
TOTAL TRANSPORTATION	•	s	223,587.27		\$	200 450 00	
TOTAL TRANSPORTATION		3	223,587.27		\$	230,450.00	4.45% ( 4.50%)
							( 4.30%)
TOTAL DURABLES STOCKS		\$	1,192,972.56		s	1,201,912.50	23.75%
							(23.46%)
TOTAL COMMON STOCKS		\$	5,022,715.37		\$	5,122,312.50	100.00%
Less Profit on Common Stocks Sold		\$	78,891.51		=	=	
Net Original Cost of Common Stocks		s ·	4,943,823.86		s	1,943,823.86	
Net Increase		_	,,	49 649/	_	<del></del>	
iver increase				+3.61%	<u>=</u>	178,488.64	

# **SCHEDULE VIII**

# SUPPLEMENTAL RETIREMENT FUND -**GROWTH SHARE ACCOUNT**

June 30, 1972

# U.S. GOVERNMENT OBLIGATIONS

U.S.	IKE	ASUKY	SECURITIES	

BILLS Maturities up to 180 Days

\$50,000.00

# COMMON STOCK HOLDINGS

Common Stocks	Shares		Total Cost	Market Price 6-30-72		Market Value	Total % Cost (Market)
CONSUMER-ORIENTED STOCKS							
UTILITIES							
ELECTRIC Florida Power & Light Co.	6,400	\$	210,369.21	31.125	\$	199,200.00	
Total Electric		\$	210,369.21		\$	199,200.00	4.58% ( 3.41%)
TELEPHONE-TELEGRAPH United Telecommunications	8,100	\$_	164,479.68	16.875	\$	136,687.50	( 3.41%)
Total Telephone-Telegraph		<u>\$</u>	164,479.68		<u>\$</u>	136,687.50	3.58% ( 2.34%)
TOTAL UTILITIES		\$	374,848.89		\$	335,887.50	8.16% ( 5.75%)
FINANCIAL SERVICES							
BANKS							
Cameron Financial Corp. Valley National Bank of Arizona	1,400 3,500	\$	49,525.00 97,715.00	35.500 29.063	\$	49,700.00 101,720.50	
Total Banks		\$	147,240.00		\$	151,420.50	3.21% ( 2.59%)

Household Finance Corp.   2,800   133,908.04   66.750   160,200.00	Company	Shares		otal ost	Market Price 6-30-72		Market Value	Total % Cost (Market)
MGIC Investment Corp.   2,400   139,398.04   56.750   150,200.00   Total Finance   2,400   139,398.04   45.750   139,390.00   5.68N   (5.28N)   MSUBANCE   140A.Corp.   3,000   \$ 152,179.35   45.750   \$ 137,250.00   209,300.00   \$ 22N   103,310.00   49.750   209,300.00   \$ 22N   103,310.00   49.750   209,300.00   \$ 22N   103,110.00   \$ 20N   103,110.00   20N   103,110	FINANCE							
Total Finance   \$261,365,38   \$308,950.00   \$5,69X   \$1,2285   \$100,000   \$152,178.35   \$45,750   \$137,250.00   \$152,000   \$152,178.35   \$45,750   \$137,250.00   \$152,000   \$152,178.35   \$45,750   \$137,250.00   \$152,000	•					\$		
S. 28%	•	2,400			00.730	-		
MA Corp.   3,000   \$ 152,795.55   45,750   \$ 137,250.00     Saffeco Corp.   2,200   121,575.00   80.500   208,300.00     Saffeco Corp.   2,200   121,575.00   80.500   208,300.00     Total Insurance   \$ 377,666.35   \$ 365,000.00   8.22%     TOTAL FINANCIAL SERVICES   \$ 786,269.73   \$ 316,370.50   17.12%     TOTAL FINANCIAL SERVICES   \$ 786,269.73   \$ 316,370.50   17.12%     TOTAL FINANCIAL SERVICES   \$ 786,269.73   \$ 33,625   \$ 47,075.00     Page 300, Inc.   2,400   \$ 47,962.95   33,625   \$ 47,075.00     Page 300, Inc.   2,300   124,664.77   83,375   192,912.50     Total Food-Beverage   \$ 172,603.72   \$ 239,987.50   3,76%     Fuderated Opertment Stores, Inc.   2,500   \$ 100,121.76   48,750   \$ 126,750.00     Fuderated Opertment Stores, Inc.   2,500   \$ 100,121.76   48,750   \$ 126,750.00     Total Retail Trade   \$ 197,198.84   \$ 241,050.00   4,29%     American Grastings Corp.   1,300   \$ 89,175.00   66,825   \$ 86,612.50     Analysices, Inc.   900   107,290.31   173,500   316,150.00     AND Arabican Grastings Corp.   1,300   \$ 89,175.00   66,825   \$ 86,612.50     AND Arabican Grastings Corp.   1,300   \$ 111,770.57   52,750   156,150.00     Avan Products, Inc.   1,400   123,135.57   114,250   35,150.00     Avan Products, Inc.   2,400   103,658.82   91,000   218,400.00     Medronic, Inc.   2,400   103,658.82   91,000   218,400.00     Medronic, Inc.   2,400   103,658.82   91,000   218,400.00     Medronic, Inc.   2,400   103,658.82   91,000   218,400.00     Warner Communications, Inc.   3,000   145,924.52   48,375   154,800.00     Total Miscellaneous   \$ 1,119,642.64   \$ 1,259.00   32,43%   36,93%     Total Consumer Golden   95   101,882.28   77,750   \$ 155,500.00     Warner Communications, Inc.   2,000   \$ 10,822.82   77,750   \$ 155,500.00     Total Chemicals   1,100   108,847.36   148,875   104,915.00   104,97%     Total Chemicals   1,100   108,847.36   148,875   104,915.00   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%   104,97%	Total Finance		\$ 261,	365.38		\$	308,950.00	
Safec Dop. 2,000 103,450.00 49,750 109,450.00	INSURANCE	2.000	A 150	170.25	45 750		127.250.00	
St. Paul Companies, Inc.   2,600   121,575.00   80.500   209,300.00   8.22%   17.40%   17.4	•					Þ		
Total Insurance \$ 377,684.35 \$ \$450,000.00 \$ 0.22% (7.40%) \$ \$766,269.73 \$ \$ \$16,370.50 \$ 17.12% \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	•							
TOTAL FINANCIAL SERVICES \$ 786,269.73 \$ 916,370.5 \$ 17.12% (15.67%)  CONSUMER GOODS & SERVICES  FOOD-BEVERAGE Norion Simon, Inc. 1,400 \$ 47,862.95 \$ 33.827 \$ 172,075.00 Peppilo, Inc. 2,300 124,8640,77 \$ 33.875 192,912.50 Peppilo, Inc. 2,300 124,8640,77 \$ 33.875 192,912.50 Peppilo, Inc. 2,300 124,8640,77 \$ 33.875 192,912.50 Peppilo, Inc. 2,300 172,868 127,000 114,300.00 Peppilo, Inc. 2,600 \$ 100,121.76 \$ 48.750 \$ 126,750.00 Peppilo, Inc. 2,600 \$ 100,121.76 \$ 48.750 \$ 126,750.00 Peppilo, Inc. 2,600 \$ 100,121.76 \$ 48.750 \$ 126,750.00 Peppilo, Inc. 2,600 \$ 100,729.03 1 173.500 \$ 116,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 141,430.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 107,290.31 \$ 173.500 \$ 156,150.00 Peppilo, Inc. 2,600 \$ 117,705.75 \$ 2,750 \$ 159,550.00 Peppilo, Inc. 2,600 \$ 117,705.75 \$ 2,750 \$ 159,550.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,400.00 Peppilo, Inc. 2,600 \$ 103,558.92 \$ 91,000 \$ 218,500.00 \$ 218,500.00 \$ 22,43% \$ 103,500 \$ 21,412.50 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00		,				<u>-</u>		8.22%
### CONSUMER GOODS & SERVICES ### FOOD - BEVERAGE ### FOOD - BEVERAGE ### Morton Simon, Inc.						_		( 7.80%)
FOOD-BEVERAGE Norton Simon, Inc. PopsiCo, Inc. 2,300 124,640,77 83.875 132,912.50  Total Food-Beverage \$ 172,603.72 \$ 239,987.50 3,76% (4.10%)  RETAIL TRADE Federated Department Stores, Inc. 2,600 \$ 100,121.76 \$ 127,108.88 127,000 114,300.00 114,300.00 114,300.00 114,300.00 114,300.00 114,300.00 117,300 107,290,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 10,129,31 173.500 156,150.00 Avis Corp. 850 32,000.00 42,500 38,125.00 114,000,00 114,200 132,050.96 192,500 193,100,00 194,10	TOTAL THANGIAL SERVICES		<b>4</b> 700,	203.73		•	310,370.30	
Norton Simon, Inc.	CONSUMER GOODS & SERVICES							
PopsiCo, Inc.   2,300	FOOD-BEVERAGE							
Total Food-Beverage						\$		
RETAIL TRADE Federated Department Stores, Inc. 2,600 \$ 100,121.76	PepsiCo, Inc.	2,300	124,	640.77	83.875		192,912.50	
Federated Department Stores, Inc. (2,600) \$ 100,121.76 48.750 \$ 122,750.00	Total Food-Beverage		\$ 172,	603.72		\$	239,987.50	
Total Retail Trade	RETAIL TRADE		_					
Total Retail Trade						\$		
MISCELLANEOUS American Greetings Corp. 1,300 \$ 89,175.00 66.825 \$ 86,612.50 ARA Services, Inc. 900 107,290.31 173.500 156,150.00 AVIC Corp. 850 32,300.00 42.500 38,125.00 Avic Corp. 850 32,300.00 42.500 38,125.00 Avic Corp. 850 32,300.00 42.500 380,980.00 Disney (Walt) Productions 1,652 169,195.94 186,500 380,980.00 Holiday Inns, Inc. 3,000 111,770.57 52.750 158,250.00 McDonald's Corp. 4,900 132,050.96 59.250 290,325.00 McDonald's Corp. 4,900 132,050.96 59.250 290,325.00 McDonald's Corp. 4,900 132,050.96 59.250 290,325.00 McDonald's Corp. 4,900 154,093.9 39.350 111,900.00 Procter & Gamble Co. 1,200 105,140.95 93.250 111,900.00 Procter & Gamble Co. 1,200 105,140.95 93.250 111,900.00 Total Miscellaneous \$ 1,119,642.64 \$ 15,680,610.50 24.38% (28.75%) TOTAL CONSUMER GOODS & SERVICES \$ 1,489,445.00 \$ 2,161,648.00 32.43% TOTAL CONSUMER-ORIENTED STOCKS \$ 2,650,563.62 \$ 3,413,906.00 57.71% (58.39%)  RESEARCH STOCKS  CHEMICALS Air Products & Chemicals, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 0.47% (58.39%)  ORUGS  Merck & Co., Inc. 2,000 \$ 101,882.28 77.750 \$ 155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 950 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 950 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 950 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 950 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Surroughs Corp. 950 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT  Surroughs Corp. 900 \$ 153,801.21 392.000 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00 192.080.00	*	900			127.000	_		
American Greetings Corp. 1,300 \$ 89,175.00 66.625 \$ 86,612.50 ARA Services, Inc. 900 107,290.31 173.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Dinery (Watt) Productions 1,652 169,195.94 186.500 308,098.00 Holiday Inns, Inc. 3,000 111,770.57 52,750 158,250.00 McDonald's Corp. 4,900 132,050.95 59.250 290,325.00 McDonald's Corp. 4,900 132,050.95 59.250 290,325.00 McDonald's Corp. 4,900 105,140.95 93.250 111,900.00 Procter & Gamble Co. 1,200 105,140.95 93.250 111,900.00 Proter & Gamble Co. 1,200 165,140.95 93.250 111,900.00 Total Miscellaneous \$ 1,119,642.64 \$ 1,680,610.50 24.38% (28.75%) TOTAL CONSUMER GOODS & SERVICES \$ 1,489,445.00 \$ 2,161,648.00 32.43% (36.97%) TOTAL CONSUMER-ORIENTED STOCKS \$ 2,650,563.62 \$ 3,413,906.00 57,71% (58.39%) ARESEARCH STOCKS  CHEMICALS Air Products & Chemicals, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 22,22% \$ 20,000 \$ 101,882.28 77.750 \$ 155,500.00 \$ 2.22% \$ 20,000 \$ 101,882.28 77.750 \$ 155,500.00 \$ 2.22% \$ 20,000	Total Retail Trade		\$ 197,	198.64		\$	241,050.00	
American Greetings Corp. 1,300 \$ 89,175.00 66.625 \$ 86,612.50 ARA Services, Inc. 900 107,290.31 173.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Avos Corp. 850 32,300.00 42.500 36,125.00 Dinery (Watt) Productions 1,652 169,195.94 186.500 308,098.00 Holiday Inns, Inc. 3,000 111,770.57 52,750 158,250.00 McDonald's Corp. 4,900 132,050.95 59.250 290,325.00 McDonald's Corp. 4,900 132,050.95 59.250 290,325.00 McDonald's Corp. 4,900 105,140.95 93.250 111,900.00 Procter & Gamble Co. 1,200 105,140.95 93.250 111,900.00 Proter & Gamble Co. 1,200 165,140.95 93.250 111,900.00 Total Miscellaneous \$ 1,119,642.64 \$ 1,680,610.50 24.38% (28.75%) TOTAL CONSUMER GOODS & SERVICES \$ 1,489,445.00 \$ 2,161,648.00 32.43% (36.97%) TOTAL CONSUMER-ORIENTED STOCKS \$ 2,650,563.62 \$ 3,413,906.00 57,71% (58.39%) ARESEARCH STOCKS  CHEMICALS Air Products & Chemicals, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 21,975.00 \$ 22,22% \$ 20,000 \$ 101,882.28 77.750 \$ 155,500.00 \$ 2.22% \$ 20,000 \$ 101,882.28 77.750 \$ 155,500.00 \$ 2.22% \$ 20,000	MISCELLANEOUS							
Avis Corp. 850 32,300.00 42,500 36,125.00   Avon Products, Inc. 1,400 123,135.57 114,250 159,950.00   Disney (Walt) Productions 1,652 159,195.94 186.500 309,098.00   Holiday Inns, Inc. 3,000 111,770.57 52,750 158,250.00   McDonald's Corp. 4,900 132,059.58 92,526 290,252.00   McDonald's Corp. 4,900 132,059.58 91,000 218,400.00   Proter's Gamble Co. 1,200 105,140.95 93,250 111,900.00   Warner Communications, Inc. 3,200 145,924.52 48,375 154,800.00   Total Miscellaneous \$1,119,642.64 \$1,180,640.00 \$2,161,640.00 \$2,438% (28,75%)   TOTAL CONSUMER GOODS & SERVICES \$1,489,445.00 \$2,161,648.00 32,43% (28,75%)   TOTAL CONSUMER-ORIENTED STOCKS \$2,650,563.62 \$3,413,906.00 57.71% (58,39%)   RESEARCH STOCKS CHEMICALS Air Products & Chemicals, Inc. 300 \$21,412.50 73,250 \$21,975.00 0.47% (58,39%)    DRUGS Merck & Co., Inc. 2,000 \$101,882.28 77.750 \$155,500.00 1.47% (0.38%)    ORUGS Merck & Co., Inc. 2,000 \$101,882.28 77.750 \$155,500.00 2.22% (2.66%)    OFFICE EQUIPMENT  Burroughs Corp. 955 \$110,317.30 183.500 \$175,242.50   Honeywell, Inc. 700 106,847.36 149.875 104,912.50   Honeywell, Inc. 700 106,847.36 149.875 104,912.50   Honeywell, Inc. 700 34,105.07 150.750 135,675.00   Total Office Equipment \$465,070.94 \$136,673.00 192,080.00   Xerox Corp. 900 34,105.07 150.750 135,675.00   Total Office Equipment \$465,070.94 \$136,673.00 192,080.00   Xerox Corp. 900 34,105.07 150.750 135,675.00   Total Office Equipment \$138,801.21 392.000 192,080.00   Xerox Corp. 800 66,117.48 127.500 102,000.00   Total Office Equipment \$136,873.30 132,625 \$198,937.50   Total Photography \$179,744.81 \$300,937.50 3.91% (5.15%)    MINSCELLANEOUS Minnesota Mining & Mfg. Co. 2,800 \$152,908.68 76.250 \$213,500.00 3.33% (3.64%)	American Greetings Corp.					\$	-	
Avon Products, Inc. 1,400 123,135.57 114,250 159,950.00   Disney (Watt) Productions 1,652 159,195.94 186.500 308,098.00   Holiday Inns, Inc. 3,000 111,770.57 52,750 158,250.00   McDonald's Corp. 4,900 132,050.95 59,250 290,325.00   Medtronic, Inc. 2,400 103,658.82 91.000 218,400.00   Procter & Gamble Co. 1,200 105,140.95 93.250 111,900.00   Warner Communications, Inc. 3,200 145,924.52 48.375 154,800.00   Total Miscellaneous \$1,119,642.84 \$1,680.00 \$2,43% (28,75%)   TOTAL CONSUMER GOODS & SERVICES \$1,489,445.00 \$2,161,648.00 32,43% (36,97%)   TOTAL CONSUMER-ORIENTED STOCKS \$2,650,563.62 \$3,413,906.00 577,71% (58.39%)    RESEARCH STOCKS CHEMICALS Are Products & Chemicals Inc. 300 \$21,412.50 \$3,413,906.00 577,71% (58.39%)    ORUGS Merck & Co., Inc. 2,000 \$101,882.28 77,750 \$155,500.00 22,27% (2.66%)    OFFICE EQUIPMENT Burroughs Corp. 490 \$101,882.28 77,750 \$155,500.00 22,27% (2.66%)    OFFICE EQUIPMENT Burroughs Corp. 490 \$41,05.07 150,750 135,675.00 104,912.50   International Business Machines Corp. 490 \$41,05.07 150,750 135,675.00 104,091.50   Total Office Equipment \$455,070.94 \$607,910.00 10.13% (10.40%)    PHOTOGRAPHY Eastman Kodak Co. 1,500 \$113,627.33 132,625 \$198,937.50 601,1748 127,500 102,000.00   Total Photography \$179,744.81 \$300,937.50 3.91% (5.51%)    MISCELLANEOUS Minnescula Mining & Mfg. Co. 2,800 \$152,908.68 76.250 \$213,500.00 3.33% (3.64%)    TOTAL RESEARCH STOCKS \$921,019.21 \$1,299,822.50 20.06%    TOTAL RESEARCH STOCKS \$921,0								
Disney (Walt) Productions								
Holiday Inns, Inc. 3,000 111,770.57 52.750 158,250.00 McDonald's Corp. 4,900 132,050.96 59,250 290,325.00 Meditronic, Inc. 2,400 103,658.82 91.000 218,400.00 Proter & Gamble Co. 1,200 105,140.95 93.250 111,900.00 Warner Communications, Inc. 3,200 145,924.52 48.375 154,800.00 Total Miscellaneous \$1,119,642.64 \$1,119,642.64 \$1,680,610.50 24.38% (28.75%)  TOTAL CONSUMER GOODS & SERVICES \$1,489,445.00 \$2,161,648.00 32.43% (38.97%)  TOTAL CONSUMER-ORIENTED STOCKS \$2,650,563.62 \$3,413,906.00 57.71% (58.39%)  RESEARCH STOCKS  CHEMICALS Air Products & Chemicals, Inc. 300 \$21,412.50 73.250 \$21,975.00 0.47% (0.38%)  ORUGS Merck & Co., Inc. 2,000 \$101,882.28 77.750 \$155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$110,317.30 183.500 \$175,242.50 104,912.50 101,882.28 77.750 \$155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 900 94,105.07 150.750 135,675.00 10.13% (10.40%)  PHOTOGRAPHY Eastman Kodak Co. 1,500 \$113,627.33 132.625 \$198,937.50 (10.40%)  PHOTOGRAPHY Eastman Kodak Co. 1,500 \$113,627.33 132.625 \$198,937.50 10.13% (5.15%)  MISCELLANEOUS  Minnesota Mining & Mrg. Co. 2,800 \$152,908.68 76.250 \$213,500.00 3.33% (3.64%)  TOTAL RESEARCH STOCKS \$921,019.21 \$1.299,822.55 20.06%								
McDonald's Corp.   4,900   132,050.96   59,250   290,325.00   Meditonic, Inc.   2,400   103,658.82   91,000   218,400.00   Procte & Gamble Co.   1,200   105,160.95   32,550   111,900.00   Ending Communications, Inc.   3,200   145,924.52   48,375   154,800.00   Ending Communications, Inc.   24,38%   (28,75%)   Ending Communications, Inc.   24,38%   (28,75%)   Ending Communications, Inc.   24,38%   (28,75%)   Ending Communications, Inc.   2,650,563.62   Ending Communications, Inc.   3,413,906.00   57,71%   (58,39%)   Ending Communications, Inc.   3,000   Ending Communications, Inc.   2,000   Ending Commu								
Procter & Gamble Co.   1,200   105,140.95   93.250   111,900.00   Warner Communications, Inc.   3,200   145,924.52   48.375   154,800.00   145,800.00   145,800.00   145,800.00   154,800								
Warner Communications, Inc.   3,200   145,924.52   48.375   154,800.00     Total Miscellaneous   \$1,119,642.64   \$1,680,610.50   24.38%     TOTAL CONSUMER GOODS & SERVICES   \$1,489,445.00   \$2,161,648.00   32.43%     (36,97%)     TOTAL CONSUMER-ORIENTED STOCKS   \$2,650,563.62   \$3,413,906.00   57.71%     (58.39%)     RESEARCH STOCKS	Medtronic, Inc.	2,400	103,	658.82	91.000		218,400.00	
Total Miscellaneous								
TOTAL CONSUMER GOODS & SERVICES \$ 1,489,445.00 \$ 2,161,648.00 32.43% (36.97%)  TOTAL CONSUMER-ORIENTED STOCKS \$ 2,650,563.62 \$ 3,413,906.00 57.71% (58.39%)  RESEARCH STOCKS  CHEMICALS Air Products & Chemicals, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 0.47% (0.38%)  ORUGS Merck & Co., Inc. 2,000 \$ 101,882.28 77.750 \$ 155,500.00 0.43% (0.38%)  OFFICE EQUIPMENT Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT Honeywell, Inc. 700 106,847.36 149.875 104,912.50 104,9	Warner Communications, Inc.	3,200			48.375	_		
TOTAL CONSUMER-ORIENTED STOCKS \$ 2,650,563.62 \$ 3,413,906.00 57.71% (58.39%)  RESEARCH STOCKS  CHEMICALS Air Products & Chemicels, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 0.47% (0.38%)  DRUGS Merck & Co., Inc. 2,000 \$ 101,882.28 77.750 \$ 155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  OFFICE EQUIPMENT Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 (2.66%)  International Business Machines Corp. 490 153,801.21 392.000 192,080.00 Xerox Corp. 900 94,105.07 150.750 135,675.00  Total Office Equipment \$ 465,070.94 \$ 607,910.00 10.13% (10.40%)  PHOTOGRAPHY Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 Polaroid Corp. 800 66,117.48 127.500 102,000.00  Total Photography \$ 179,744.81 \$ 300,937.50 3.91% (5.15%)  MISCELLANEOUS Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00 3.33% (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ \$ 1,299,822.50 20.66%	Total Miscellaneous		\$ 1,119,	642.64		\$	1,680,610.50	
RESEARCH STOCKS  CHEMICALS  Air Products & Chemicals, Inc. 300 \$ 21,412.50 73.250 \$ 21,975.00 0.47% (0.38%)  DRUGS  Merck & Co., Inc. 2,000 \$ 101,882.28 77.750 \$ 155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 1104,912.50 135,675.00 70.00 94,105.07 150.750 135,675.00 10.104.00%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 10.40%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 10.40%)  Total Photography \$ 179,744.81 \$ 300,937.50 3.91% (5.15%)  MISCELLANEOUS  Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00 3.33% (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ \$ 1,299,822.50 20.66%	TOTAL CONSUMER GOODS & SERV	ICES	\$ 1,489,	445.00		\$	2,161,648.00	
CHEMICALS	TOTAL CONSUMER-ORIENTED STO	CKS	\$ 2,650,	563.62		\$	3,413,906.00	
Air Products & Chemicals, Inc.  Total Chemicals  \$ 21,412.50	RESEARCH STOCKS							
Air Products & Chemicals, Inc.  Total Chemicals  \$ 21,412.50	CHEMICALS							
DRUGS  Merck & Co., Inc.  Total Drugs  S 101,882,28 77.750 \$ 155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,912.50 106,847,36 149.875 104,912.50 106,912.50 106,847,36 149.875 104,912.50 102,000.00 10.13% (10.40%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 104,04%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 102,000.00 10.13% (10.40%)  Total Photography \$ 179,744.81 \$ 300,937.50 3.91% (5.15%)  MISCELLANEOUS  Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00 10.33% (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ \$ 1,299,822.50 20.66%	Air Products & Chemicals, Inc.	300	\$ 21,	412.50	73.250	\$	21,975.00	
DRUGS  Merck & Co., Inc.  Total Drugs  S 101,882,28 77.750 \$ 155,500.00 2.22% (2.66%)  OFFICE EQUIPMENT  Burroughs Corp. 955 \$ 110,317.30 183.500 \$ 175,242.50 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,847,36 149.875 104,912.50 106,912.50 106,847,36 149.875 104,912.50 106,912.50 106,847,36 149.875 104,912.50 102,000.00 10.13% (10.40%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 104,04%)  PHOTOGRAPHY  Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50 102,000.00 10.13% (10.40%)  Total Photography \$ 179,744.81 \$ 300,937.50 3.91% (5.15%)  MISCELLANEOUS  Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00 10.33% (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ \$ 1,299,822.50 20.66%	Total Chemicals		\$ 21.	412.50		s	21.975.00	0.47%
Merck & Co., Inc.   2,000   \$ 101,882.28   77.750   \$ 155,500.00     2.22%   (2.66%)			,			•	,	
Total Drugs   S   101,882,28   77.750   S   155,500.00   2.22% (2.66%)		2 000	¢ 101	882 28	77 750	•	155 500 00	
Company   Comp		2,000				_		
Burroughs Corp.   955   \$ 110,317.30   183.500   \$ 175,242.50   Honeywell, Inc.   700   106,847.36   149.875   104,912.50   104,912.50   Honeywell, Inc.   106,847.36   149.875   104,912.50   Honeywell, Inc.   132,627.30   Honeywell, Inc.   132,627.30   Honeywell, Inc.   132,627.30   Honeywell, Inc.   104,912.50   Honeywell, Inc.   104,91	Total Drugs		\$ 101,	882.28	77.750	\$	155,500.00	
Honeywell, Inc.   700   106,847.36   149.875   104,912.50	OFFICE EQUIPMENT	0		013.00	100 500		175 040 50	
International Business Machines   490   153,801.21   392.000   192,080.00   200,000						\$		
Corp. Xerox Corp.         490 900         153,801.21 94,105.07         392.000 150.750         192,080.00 135,675.00         10.13% (10.40%)           POTOGRAPHY Eastman Kodak Co. Polaroid Corp.         1,500 800         \$ 113,627.33 66,117.48         132.625 127.500         \$ 198,937.50 102,000.00         3.91% (5.15%)           MISCELLANEOUS Minnesota Mining & Mfg. Co. Total Miscellaneous         \$ 152,908.68 152,908.68         76.250 76.250         \$ 213,500.00 213,500.00         3.33% 3.34% 3.64%           TOTAL RESEARCH STOCKS         \$ 921,019.21         \$ 1,299,822.50         20.06%		700	106,	06.100	143.0/3	,	104,312.30	
Xerox Corp.   900   94,105.07   150.750   135,675.00   10.13%   (10.40%)		490	153.	801.21	392.000		192,080.00	
PHOTOGRAPHY   Eastman Kodak Co.   1,500   \$ 113,627.33   132,625   198,937.50   Polaroid Corp.   800   66,117.48   127.500   102,000.00					150.750			
PHOTOGRAPHY Eastman Kodak Co. 1,500 \$ 113,627.33 132.625 \$ 198,937.50   Polarcid Corp. 800 66,117.48 127.500 102,000.00   Total Photography \$ 179,744.81 \$ 300,937.50 3.91% (5.15%)  MISCELLANEOUS   Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00   Total Miscellaneous \$ 152,908.68 \$ 213,500.00 (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ 1,299,822.50 20.66%	Total Office Equipment		\$ 465,	070.94		\$	607,910.00	
Polaroid Corp.   800   66,117.48   127.500   102,000.00	PHOTOGRAPHY							
Total Photography \$ 179,744.81 \$ 300,937.50 \$ 3.91% ( 5.15%)  MISCELLANEOUS						\$		
MISCELLANEOUS Minnesota Mining & Mfg. Co. 2,800 \$ 152,908.68 76.250 \$ 213,500.00  Total Miscellaneous \$ 152,908.68 \$ \$ 213,500.00 3.33% (3.64%)  TOTAL RESEARCH STOCKS \$ 921,019.21 \$ 1,299,822.50 20.66%	Polaroid Corp.	800	66,	117.48	127.500	_	102,000.00	
Minnesota Mining & Mfg. Co.         2,800         \$ 152,908.68         76.250         \$ 213,500.00           Total Miscellaneous         \$ 152,908.68         \$ 213,500.00         3.33%           TOTAL RESEARCH STOCKS         \$ 921,019.21         \$ 1,299,822.50         20.06%	Total Photography		\$ 179,	,744.81		\$	300,937.50	
Minnesota Mining & Mfg. Co.         2,800         \$ 152,908.68         76.250         \$ 213,500.00           Total Miscellaneous         \$ 152,908.68         \$ 213,500.00         3.33%           TOTAL RESEARCH STOCKS         \$ 921,019.21         \$ 1,299,822.50         20.06%	MISCELLANEOUS							
TOTAL RESEARCH STOCKS \$ 921,019.21 \$ 1,299,822.50 20.06%		2,800	\$ 152	,908.68	76.250	\$	213,500.00	
TOTAL RESEARCH STOCKS \$ 921,019.21 \$ 1,299,822.50 20.66%			\$ 152	,908.68		\$	213,500.00	
				240.55		_	4 000 000 55	
•	TOTAL RESEARCH STOCKS		\$ 921	,U19.21		\$	1,299,822.50	

Company	Shares		Total Cost	Market Price 6-30-72		Market Value	Total % Cost (Market)
NATURAL RESOURCES STOCKS							
PETROLEUM  Louisiana Land & Exploration Co.  Standard Oil Company	3,400	\$	114,445.05	44.750	\$	152,150.00	
(New Jersey) Texaco, Inc.	1,900 4,800		150,610.31 163,631.49	74.125 32.500		140,837.50 156,000.00	
Total Petroleum		\$	428,686.85		\$	448,987.50	9.33% ( 7.68%)
TOTAL NATURAL RESOURCES STO	CKS	\$	428,686.85		\$	448,987.50	9.33% ( 7.68%)
DURABLES STOCKS							
PAPER & FOREST PRODUCTS Weyerhaeuser Co.	1,900	\$	98,375.66	46.875	\$	89,062.50	
Total Paper & Forest Products		\$	98,375.66		\$	89,062.50	2.14% ( 1.53%)
ELECTRICAL & ELECTRONIC EQUIL Fedders Corp.	PMENT 1,500	\$	53,202.40	34,750	\$	52,125.00	
International Telephone & Telegraph Corp.	1,800	_	104,583.67	52.125	_	93,825.00	•
Total Electrical & Electronic Equipment		\$	157,786.07		\$	145,950.00	3.44% ( 2.50%)
MACHINERY Toro Company	4,800	\$	116,750.00	38.125	\$	183,000.00	
Total Machinery		\$	116,750.00		\$	183,000.00	2.54% ( 3.13%)
METALS Hanna Mining Co.	2,000	\$	116,391.22	56.750	\$	113,500.00	
Ti. : Metals		\$	116,391.22		\$	113,500.00	2.53% ( 1.94%)
TRANSPORTATION							
AIRLINES Northwest Airlines, Inc.	3,500	\$	103,318.99	43.500	\$	152,250.00	
Total Transportation		\$	103,318.99		\$	152,250.00	2.25%) ( 2.60%)
TOTAL DURABLES STOCKS		\$	592,621.94		\$	683,762.50	12.90% (11.70%)
TOTAL COMMON STOCKS		\$	4,592,891.62		\$	5,846,478.50	100.00%
Less Profit on Common Stocks Sold		<u>\$</u>	47,932.22			4 544 050 40	
Net Original Cost of Common Stocks		<u>&gt;</u>	4,544,959.40	+30 CAP/	-	4,544,959.40	
Net Increase				+28.64%	\$	1,301,519.10	

# **SCHEDULE IX**

# MINNESOTA VARIABLE ANNUITY FUND

June 30, 1972

U.S. GOVERNMENT OBLIGATIONS

U.S. TREASURY SECURITIES

Bills

Maturities up to 180 Days

\$485,000.00

Total Food-Beverage

RETAIL TRADE

Kresge (S. S.) Company
Sears, Roebuck & Co.

Total Retail Trade

Company	Ty o Secu	f			turity R	upon late %	Average Yield %	Total Amount
	CORP	ORA	TE BOND	OBL	IGATIONS			
INDUSTRIAL OBLIGATIONS			•					
Armoo Steel Corp. Continental Oil Co. (Delaware	Note				5-96 7.8	75	7.875	\$300,000.00
Western Properties, Inc.) TOTAL INDUSTRIAL OBLIGATION	Note 21			12-1	-2000 9		9.00	147,000.00
	-						8.26%	\$447,000.00
RAILROAD EQUIPMENT OBLIGAT	IONS							
Chesapeake & Ohio Railway Co. (The First Pennsylvania Banking & Trust Co.)	Con	l. Sal	e	3-15	-89 8.7	5	8.75	\$198,854,14
General Electric Credit Corp. (Delaware & Hudson Rail-				3-1-	13/			•
way Co.)	Con		ie	9-	1-85 10.5	0	10.50	142,579.61
TOTAL RAILROAD EQUIPMENT O		12					9.48%	\$341,433.75
TOTAL CORPORATE BOND OBLIG	ATIONS						8.78%	\$788,433.75
a. Most corporate issues have substant	tial sinking f	unds	and an ave	rage	life far shorter	than	the stated mat	urity date.
	COMM	nn s	тоск н	Ot D	IINGS			
	•		,, o o k ii		Market			Total%
Company	Chann		Total		Price		Market	Cost
	Shares		Cost		6-30-72		Value	(Market)
CONSUMER-ORIENTED STOCKS								
UTILITIES								
ELECTRIC Florida Power & Light Co.	2,400	s	79,490	no	21 125	\$	74 700 00	
Texas Utilities Co.	2,800	٠	80,063		31.125 27.750	٥	74,700.00 77,700.00	
Total Electric		s	159,553	.29		\$	152,400.00	5.86%
TELEBUONE TELEOGRAPH								( 4.86%)
TELEPHONE-TELEGRAPH American Tel. & Tel. Co.	1,200	\$	56,363	.25	41.625	\$	49,950.00	
Total Telephone-Telegraph		\$	56,363	.25		\$	49,950.00	2.07% ( 1.60%)
TOTAL UTILITIES		\$	215,916	.54		\$	202,350.00	7.93% ( 6.46%)
								( 0.40%)
FINANCIAL SERVICES BANKS			•					
Cameron Financial Corp.	1,700	\$	60,137		35.500	\$	60,350.00	
Northwest Bancorporation	2,200	_	76,704.	_	46.000	_	101,200.00	
Total Banks		\$	136,841.	94		\$	161,550.00	5.03% ( 5.16%)
FINANCE								
Household Finance Corp. MGIC Investment Corp.	1,600 1,400	\$	77,004. 74,723.		53.125 66.750	\$	85,000.00 93,450.00	
Total Finance	.,	\$	151,727.	_	0000	\$	178,450.00	5.57% <sub>.</sub> ( 5.70%)
INSURANCE Connecticut General Insurance								
Corp.	900	\$	55,155.		73.500	\$	66,150.00	
INA Corp. St. Paul Companies, Inc.	1,200 900	•	60,318. 54,128.		45.750 80.500		54,900.00 72,450.00	
Total Insurance		\$	169,601.	36		\$	193,500.00	6.23% ( 6.18%)
TOTAL FINANCIAL SERVICES		s	458,170.	73		s	533,500.00	16.83% (17.04%)
CONSUMER GOODS & SERVICES								
FOOD-BEVERAGE General Foods Corp.	2,000	\$	67,364.	38	25.750	s	51,500.00	
Coca-Cola Co. Norton Simon, Inc.	600 2,600	٠	66,806. 89,074.	53	133.500 33.625	•	80,100.00 87,425.00	

\$ 223,244.96

\$ 75,551.45 61,902.49

\$ 137,453.94

127.000 110.500

700 700

		*	Market		Total %
Company	Shares	Total Cost	Price 6-30-72	Market Value	Cost (Market)
MISCELLANEOUS		<del></del>			
American Greetings Corp.	1,200	\$ 82,325.00	66.625	\$ 79,950.00	
Avon Products, Inc.	700	69,619.17	114.250	79,975.00	
Disney (Walt) Productions	718	67,152.74	186.500	133,907.00	
Holiday Inns, Inc.	1,600	70,549.36	52.750	84,400.00	
McDonald's Corp.	2,500	67,401.42	59.250	148,125.00	
Medtronic, Inc.	500	37,250.00	91.000	45,500.00	
Procter & Gamble Co.	800	70,145.61	93.250	74,600.00	
Warner Communications, Inc.	1,600	74,108.06	48.375	77,400.00	
Total Miscellaneous		\$ 538,551.36		\$ 723,857.00	19.78% (23.12%)
TOTAL CONSUMER GOODS & SER	VICES	\$ 899,250.26		\$ 1,109,132.00	33.03% (35.42%)
TOTAL CONSUMER-ORIENTED ST	OCKS	\$ 1,573,337.53		\$ 1,844,982.00	57.79% (58.92%)
RESEARCH STOCKS					(30.32%)
CHEMICALS					
du Pont (E.I.) de Nemours					
& Co.	500	\$ 75,133,94	104 000	ė 01 000 00	
Union Carbide Corp.	1,700	73,411.70	164.000 45.875	\$ 82,000.00	
·	1,100		45.675	77,987.50	
Total Chemicals		\$ 148,545.64		\$ 159,987.50	5.47% ( 5.11%)
DRUGS					( 0.1174)
Pfizer, Inc.	2,000	\$ 77,175.59	42.375	\$ 84,750.00	
Total Drugs		\$ 77,175.59		\$ 84,750.00	2.83%
OFFICE EQUIPMENT International Business					( 2.71%)
Machines Corp.	455	\$ 147,618.51	392.000	\$ 178,360.00	
Total Office Equipment		\$ 147,618.51			5 ADM
The state of the s		3 147,010.01		\$ 178,360.00	5.42% ( 5.70%)
PHOTOGRAPHY					
Eastman Kodak Co.	900	\$ 73,287.28	132.625	\$ 119,362.50	
Total Photography		\$ 73,287.28		\$ 119,362.50	2.69%
				<del></del>	( 3.81%)
TOTAL RESEARCH STOCKS		\$ 446,627.02		\$ 542,460.00	16.41% (17.33%)
NATURAL RESOURCES STOCKS					
PETROLEUM					
Louisiana Land & Exploration Co.	1,900	\$ 79,742.99	44.750	\$ 85,025,00	
Mobil Oil Corp.	1,500	80,686.51	56.250	\$ 85,025.00 84,375.00	
•	.,				
Total Petroleum		\$ 160,429.50		\$ 169,400.00	5.89% ( 5.41%)
TOTAL NATURAL RESOURCES ST	neks	\$ 160,429.50		\$ 169,400.00	F 6654
	, unu	9 100,423.50		5 109,400.00	5.89% ( 5.41%)
DURABLES STOCK\$					
AUTOMOBILES & AUTOMOTIVE PA	RTS				
General Motors Corp. Goodyear Tire & Rubber Co.	900 2,000	\$ 68,555.98 59,969.68	74.875 28.000	\$ 67,387.50 56,000.00	
Total Automobiles & Automotive	-,	00,000.00	20.000	56,000.00	
Parts		\$ 128,525.66	•	\$ 123,387.50	4.72%
					( 3.94%)
PAPER & FOREST PRODUCTS					
Weyerhaeuser Co.	1,500	\$ 72,437.73	46.875	\$ 70,312.50	
<b>Total Paper &amp; Forest Products</b>		\$ 72,437.73		\$ 70,312.50	2.66%
					( 2.25%)
ELECTRICAL & ELECTRONIC EQUI					
Emerson Electric Co.	1,300	\$ 87,691.44	85.125	\$ 110,662.50	
Fedders Corp.	2,000	\$ 71,164.15	34.750	69,500.00	
Total Electrical & Electronic					
Equipment		\$ . 158,855.59		\$ 180,162.50	5.84% ( 5.75%)
MACHINERY					
Caterpillar Tractor Co.	1,700	\$ 76,604.58	59.000	\$ 100,300.00	
Total Machinery		\$ 76,604.58		\$ 100,300.00	2.81%
•		,		÷ 100,300.00	( 3.20%)
•					

\$ 219,025.00

\$ 88,900.00 77,350.00

\$ 166,250.00

8.20% ( 6.99%)

5.05% ( 5.31%)

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
METALS					
Hanna Mining Co.	1,000	\$ 59,022.43	56.750	\$ 56,750.00	
Total Metals		\$ 59,022.43		\$ 56,750.00	2.17% ( 1.81%)
TRANSPORTATION					
AIRLINES					
Northwest Airlines, Inc.	1,000	\$ 46,498.27	43.500	\$ 43,500.00	
Total Airlines		\$ 46,498.27		\$ 43,500.00	1.71% ( 1.39%)

# Schedule IX continued

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
TOTAL TRANSPORTATION		\$ 46,498.27		\$ 43,500.00	1.71% ( 1.39%)
TOTAL DURABLES STOCKS		\$ 541,944.26		\$ 574,412.50	19.91% (18.34%)
TOTAL COMMON STOCKS		\$ 2,722,338.31		\$ 3,131,254.50	100.00%
Net Original Cost of Common Stocks Net Increase		\$ 2,719,374.31	+15.15%	\$ 2,719,374.31	

# **SCHEDULE X**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# PERMANENT SCHOOL FUND

# RATE OF RETURN ON AVERAGE AMOUNT INVESTED DURING FISCAL PERIODS

Book Value (1)				Total				
Name 30, 1957   \$244,704,475.47   \$242,386,448.84   \$6,486,999.20   \$2.68%   \$2.63				Investment				
Commercial   Com			Average Book	Income for				
Dune 30, 1957   \$244,700,475,47   \$242,386,448.84   \$6,486,999.20   \$2,68%		Book Value	Value for	Year Ending	Yield			
December 31, 1957 \$248,558,062.99 \$249,513,238.84 \$247,590,592.43 \$6,512,261.41 \$2.63% \$249,513,238.84 \$247,590,592.43 \$6,512,261.41 \$2.63% \$249,513,238.84 \$247,590,592.43 \$6,512,261.41 \$2.63% \$249,513,238.85 \$252,324,357.47 \$255,520,490.05 \$253,243,398.53 \$251,693,830.95 \$7,005,142.92 \$2.78% \$255,520,490.05 \$255,520,490.05 \$259,324,537.57 \$7,116,641.31 \$2.79% \$260,019,901.33 \$258,540,196.87 \$7,978,635.92 \$0.99% \$263,245,370.284 \$261,981,702.84 \$261,463,389.40 \$8,610,672.52* \$3.29%* \$1une 30, 1962 \$262,389,564.04 \$261,463,389.40 \$8,610,672.52* \$3.29%* \$1une 30, 1962 \$262,389,564.04 \$263,341,484.50 \$8,048,170.78* \$3.05%* \$1une 30, 1963 \$264,631,949.36 \$263,3741,484.50 \$8,048,170.78* \$3.05%* \$1une 30, 1964 \$263,552,120.96 \$263,964,938.18 \$8,579,156.81 \$3.25% \$Principal (6) \$268,109,442.3 \$1une 30, 1964 \$264,709,4185.42 \$100,418		(1)	Year Ending (2)	(3, 4)	(5)			
December 31, 1958   \$249,513,238.84   \$247,590,592.43   \$6,512,261.41   2.63%	June 30, 1957	\$244,700,475.47	\$242,386,448.84	\$ 6,486,999.20	2.68%			
December 31, 1958   \$253,243,387.47   \$255,520,490.05   \$7,005,142.92   \$2,78%   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,520,490.05   \$255,924,537.57   \$7,116,641.31   \$2,79%   \$259,324,537.57   \$7,978,635.92   \$3.09%   \$260,019,901.33   \$258,540,196.87   \$7,978,635.92   \$3.09%   \$260,019,901.33   \$258,540,196.87   \$7,978,635.92   \$3.09%   \$260,019,901.33   \$258,540,196.87   \$7,978,635.92   \$3.09%   \$260,019,901.33   \$258,540,196.87   \$7,978,635.92   \$3.09%   \$260,019,901.33   \$258,540.04   \$261,463,389.40   \$8,610,672.52*   \$3.29%*   \$8.010,901.05   \$1,992.05	December 31, 1957	\$248,558,062.99	-	-				
December 31, 1959   \$253,243,896.53   \$251,693,830.95   \$7,005,142.92   2.78%	June 30, 1958	\$249,513,238.84	\$247,590,592.43	\$ 6,512,261.41	2.63%			
December 31, 1959   \$255,520,490.05   \$255,013,512.77   \$7,116,641.31   2.79%   \$255,013,512.77   \$7,116,641.31   2.79%   \$250,013,9160   \$255,276,151.72   \$255,013,512.77   \$7,116,641.31   2.79%   \$250,019,910.33   \$250,019,910.33   \$258,540,196.87   \$7,978,635.92   3.09%   \$250,019,910.33   \$261,981,702.84   \$261,981,702.84   \$261,981,702.84   \$262,403,940.11   \$	December 31, 1958	\$252,324,357.47	-					
December 31, 1960   \$255,276,151.72   \$255,013,512.77   \$7,116,641.31   2.79%	June 30, 1959	\$253,243,896.53	\$251,693,830.95	\$ 7,005,142.92				
December 31, 1960 \$259,324,537.57  June 30, 1961 \$260,019,001.33 \$258,540,196.87 \$7,978,635.92  December 31, 1962 \$262,388,664.04  June 30, 1962 \$264,203,940.11  June 30, 1963 \$264,203,940.11  June 30, 1963 \$264,203,940.11  June 30, 1964 \$263,552,120.96  \$263,741,484.50 \$8,048,170.78* 3.05**  Less Investment Net Investment Net June 30, 1964 \$263,552,120.96  \$263,741,484.50 \$8,048,170.78* 3.05**  Less Investment Net June 30, 1964 \$263,552,120.96  \$263,741,484.50 \$8,048,170.78* 3.05**  December 31, 1964 \$264,552,120.96  \$263,964,938.18 \$8,579,156.81 \$3,25% Principal (6)  Vear Ending (3)  (7)  December 31, 1965 \$262,170,084.20  December 31, 1965 \$262,170,084.20  December 31, 1965 \$262,170,084.20  December 31, 1966 \$263,343,844.16  December 31, 1966 \$263,343,844.16  December 31, 1966 \$263,816,276.40  December 31, 1967 \$263,816,276.40  June 30, 1968 \$264,578,182.47  December 31, 1969 \$264,303,404.43  June 30, 1968 \$264,578,182.47  S264,232,640.43  June 30, 1969 \$264,578,182.47  S264,303,404.43  December 31, 1967 \$264,303,404.43  June 30, 1968 \$262,258,667.42  June 30, 1969 \$264,578,182.47  S264,232,621.10  S10,511,771.10  S264,303,404.43  December 31, 1969 \$264,578,182.47  S264,232,621.10  S10,511,771.10  S264,303,404.43  December 31, 1969 \$264,578,182.47  S264,232,538.23  S10,512,970.80  S10,106,014.48  S9,435,756.62  S269,790.07.50  S10,215,172.70  S269,374,474.10  S269,375,459.65  S269,375,459.65  S10,512,970.80  S276,875,484.16  S269,375,485.85  S10,512,970.80  S10,014,774.11  S1,435,834.16  S10,944,250.01  4,34%  December 31, 1971  December 31, 1971  December 31, 1971  December 31, 1971  S250,918,742.94	December 31, 1959	\$255,520,490.05	-	-				
December 31, 1961   \$260,019,901.33   \$258,540,196.87   \$7,978,635.92   3.09%	June 30, 1960	\$256,276,151.72	\$255,013,512.77	\$ 7,116,641.31	2.79%			
December 31, 1961 \$261,981,702.84 \$262,388,564.04 \$261,463,389.40 \$8,610,672.52* 3.29%*	December 31, 1960	\$259,324,537.57	_	-	-			
December 31, 1962   \$262,388,564.04   \$261,463,389.40   \$8,610,672.52*   3.29**	June 30, 1961	\$260,019,901.33	\$258,540,196.87	\$ 7,978,635.92	3.09%			
December 31, 1962 \$264,203,940.11 \$263,761,744.23 \$263,741,484.50 \$8,048,170.78* 3.05%* Less Investment Net June 30, 1963 \$264,631,949.36 \$263,561,210.96 \$263,964,938.18 \$8,579,156.81 3.25% Principal (6) Year Ending (3) (71) \$264,303,404.43 \$264,704,185.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$263,470,485.42 \$262,324,844.32 \$262,324,844.32 \$262,324,844.32 \$262,324,844.32 \$262,324,844.32 \$262,324,844.32 \$263,345,465.53 \$9,186,790.66 \$9,647,417.30 \$3,68% \$329,472.90 \$9,317,944.40 \$3,56% \$262,680,609.86 \$9,647,417.30 \$3,68% \$329,472.90 \$9,317,944.40 \$3,56% \$262,680,105 \$263,816,276.40 \$262,979,007.20 \$10,215,172.70 \$3,88% \$856,275.93 \$9,358,896.77 \$3,56% \$262,683,03,404.43 \$264,232,621.10 \$10,215,172.70 \$3,88% \$1,016,014.48 \$9,495,756.62 \$3,59% \$262,683,03,404.43 \$264,232,621.10 \$10,511,771.10 \$3,98% \$1,016,014.48 \$9,495,756.62 \$3,59% \$262,686,797,800.95 \$264,122,329.06 \$264,975,459.65 \$10,512,970.80 \$3,97% \$1,100,277.41 \$9,412,693.39 \$3,55% \$262,686,797,800.95 \$264,975,459.65 \$10,512,970.80 \$3,97% \$1,100,277.41 \$9,412,693.39 \$3,55% \$262,686,797,800.95 \$264,975,459.65 \$10,512,970.80 \$3,97% \$1,00,277.41 \$9,412,693.39 \$3,55% \$262,686,797,800.95 \$264,975,459.65 \$10,512,970.80 \$3,97% \$1,100,277.41 \$9,412,693.39 \$3,55% \$264,975,459.65 \$262,823,538.23 \$11,324,161.11 \$4,31% \$1,034,987.16 \$10,249,173.95 \$3,91% \$266,01971 \$248,077,642.59 \$251,946,230.43 \$12,380,084.17 \$4,91% \$1,435,834.16 \$10,944,250.01 \$4,34% \$266,022.59 \$264,122,293.06 \$264,923,404.33 \$12,380,084.17 \$4,91% \$1,435,834.16 \$10,944,250.01 \$4,34% \$266,022.59 \$264,122,293.06 \$264,923,404.33 \$12,380,084.17 \$4,91% \$1,435,834.16 \$10,944,250.01 \$4,34% \$266,022.59 \$264,122,293.06 \$264,923,404.33 \$12,380,084.17 \$4,91% \$1,435,834.16 \$10,944,250.01 \$4,34% \$266,022.59 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,122,293.06 \$264,12	December 31, 1961	\$261,981,702.84	_	_				
December 31, 1963   \$264,631,949,36   \$263,741,484.50   \$8,048,170.78*   3.05%*   Less   Investment   Income for   Yield	June 30, 1962	\$262,388,564.04	\$261,463,389.40	\$ 8,610,672.52*	3.29%*			
December 31, 1963   \$263,552,120.96   \$263,964,938.18   \$8,579,156.81   3.25%   Principal (6)   Year Ending (3)   (7)	December 31, 1962	\$264,203,940.11	_ '	-	_		Net	
June 30, 1964         \$263,552,120.96         \$263,964,938.18         \$ 8,579,156.81         3.25%         Principal (6)         Year Ending (3)         (7)           December 31, 1964         \$264,704,185.42         \$263,475,463.53         \$9,186,790.66         3.49%         \$76,936.86         \$9,109,853.80         3.46%           December 31, 1965         \$262,326,844.32         \$262,276,060,609.86         \$9,647,417.30         3.68%         \$329,472.90         \$9,317,944.40         3.56%           December 31, 1966         \$263,816,276.40         \$262,979,007.20         \$10,215,172.70         3.88%         \$856,275.93         \$9,358,896.77         3.56%           December 31, 1967         \$268,303,404.43         \$264,232,621.10         \$10,215,172.70         3.88%         \$856,275.93         \$9,358,896.77         3.56%           December 31, 1968         \$264,578,182.47         \$264,232,621.10         \$10,511,771.10         3.98%         \$1,016,014.48         \$9,495,756.62         3.59%           Juna 30, 1968         \$262,122,329.06         \$264,975,459.65         \$10,512,970.80         3.97%         \$1,100,277.41         \$9,412,693.39         3.55%           December 31, 1969         \$264,122,329.06         \$264,975,459.65         \$10,512,970.80         3.97%         \$1,002,77.41         \$9,412,693.39         3	June 30, 1963	\$264,631,949.36	\$263,741,484.50	\$ 8,048,170.78*	3.05%*			
December 31, 1964 \$264,704,185.42 \$263,475,463.53 \$9,186,790.66 3.49% \$76,936.86 \$9,109,853.80 3.46% \$10,009,853.80 \$3.46% \$262,170,084.20 \$263,475,463.53 \$9,186,790.66 3.49% \$76,936.86 \$9,109,853.80 3.46% \$10,009,853.80 \$3.29,472.90 \$9,317,944.40 3.56% \$10,009,1966 \$261,686,901.05 \$262,000,609.86 \$9,647,417.30 3.68% \$329,472.90 \$9,317,944.40 3.56% \$10,009,1967 \$263,316,276.40 \$262,979,007.20 \$10,215,172.70 3.88% \$856,275.93 \$9,317,944.40 3.56% \$10,009,1967 \$263,316,276.40 \$262,979,007.20 \$10,215,172.70 3.88% \$856,275.93 \$9,358,896.77 3.56% \$10,009,1968 \$264,303,404.43 \$10,009,1968 \$264,303,404.43 \$10,009,1968 \$264,578,182.47 \$264,232,621.10 \$10,511,771.10 3.98% \$1,016,014.48 \$9,495,756.62 3.59% \$10,009,1969 \$264,122,329.06 \$264,975,459.65 \$10,512,970.80 3.97% \$1,100,277.41 \$9,412,693.39 3.55% \$10,009,1970 \$259,550,484.67 \$262,823,538.23 \$11,324,161.11 4.31% \$1,034,987.16 \$10,289,173.95 3.91% \$10,009,1971 \$248,077,642.59 \$251,946,230.43 \$12,380,084.17 4.91% \$1,435,834.16 \$10,944,250.01 4.34% \$1,000,1971 \$250,918,742.94	December 31, 1963	\$263,710,744.23	-	-	-	Transfer to	Income for	
December 31, 1964   \$264,704,185,42   \$263,475,463.53   \$9,186,790.66   \$3,49%   \$76,936.86   \$9,109,853.80   \$3.46%	June 30, 1964	\$263,552,120.96	\$263,964,938.18	\$ 8,579,156.81	3.25%	Principal (6)	Year Ending (3)	(7)
December 31, 1965 \$262,324,844.32	December 31, 1964	\$264,704,185.42	_	-	-			
December 31, 1966 \$263,433,844.16	June 30, 1965	\$262,170,084.20	\$263,475,463.53	\$ 9,186,790.66	3.49%	\$ 76,936.86	\$ 9,109,853.80	
December 31, 1966 \$263,433,844.16 \$262,979,007.20 \$10,215,172.70 \$3.86% \$856,275.93 \$9.358,896.77 \$3.56% \$10,967 \$263,816,276.40 \$262,979,007.20 \$10,215,172.70 \$3.86% \$856,275.93 \$9.358,896.77 \$3.56% \$10,968 \$264,578,182.47 \$264,232.621.10 \$10,511,771.10 \$3.98% \$1.016,014.48 \$9.495,756.62 \$3.59% \$10,968 \$266,275,867.42 \$264,232.621.10 \$10,511,771.10 \$3.98% \$1.016,014.48 \$9.495,756.62 \$3.59% \$10,968 \$266,275,867.42 \$264,975,459.65 \$10,512,970.80 \$3.97% \$1,100,277.41 \$9.412,693.39 \$3.55% \$10,969,179.10 \$259,550,484.67 \$262,823,538.23 \$11,324,161.11 \$4.31% \$1,034,987.16 \$10,289,173.95 \$3.91% \$10,969,179.10 \$248,077,642.59 \$251,946,230.43 \$12,380,084.17 \$4.91% \$1,435,834.16 \$10,944,250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$1.00,947.250.01 \$4.34% \$4.34	December 31, 1965	\$262,324,844.32	_	-			-	
December 31, 1967 \$263,316,276,40 \$262,979,007.20 \$10,215,172.70 3.88% \$856,275.93 \$9,358,896.77 3.56%   December 31, 1967 \$264,303,404.43	June 30, 1966	\$261,686,901.05	\$262,060,609.86	\$ 9,647,417.30	3.68%	\$ 329,472.90	\$ 9,317,944.40	3.56%
December 31, 1967   \$264,303,404.43   S264,232.621.10   \$10,511,771.10   3.98%   \$1,016,014.48   \$9,495,756.62   3.59%	December 31, 1966	\$263,433,844.16	_	-		_	-	
June 30, 1968         \$264,578,182.47         \$264,225.621.10         \$10,511,771.10         3.98%         \$1.016,014.48         \$9,495,756.62         3.59%           December 31, 1968         \$266,225,867.42         —	June 30, 1967	\$263,816,276.40	\$262,979,007.20	\$10,215,172.70	3.88%	\$ 856,275.93	\$ 9,358,896.77	
December 31, 1968 \$266,225,867.42	December 31, 1967	\$264,303,404.43			_	-	-	
December 31, 1969 \$264,122,329.06 \$264,975,459.65 \$10,512,970.80 3.97% \$1,100,277.41 \$9,412,693.39 3.55%   December 31, 1969 \$264,797,800.95	June 30, 1968	\$264,578,182.47	\$264,232.621.10	\$10,511,771.10	3.98%	\$1,016,014.48		3.59%
December 31, 1969 \$264,797,800.95	December 31, 1968	\$266,225,867.42	-	-	-	-		
Duce 30, 1970 \$259,550,484.67 \$262,823,538.23 \$11,324,161.11 4.31% \$1,034,987.16 \$10,289,173.95 3.91%  December 31, 1970 \$248,210,564.03	June 30, 1969	\$264,122,329.06	\$264,975,459.65	\$10,512,970.80	3.97%	\$1,100,277.41	\$ 9,412,693.39	3.55%
December 31, 1970 \$248,210,564.03	December 31, 1969	\$264,797,800.95	-	-	_	_	-	
December 31, 1970 \$248,210,564.03		\$259,550,484.67	\$262,823,538.23	\$11,324,161.11	4.31%	\$1,034,987.16	\$10,289,173.95	
June 30, 1971         \$248,077,642.59         \$251,946,230.43         \$12,380,084.17         4.91%         \$1,435,834.16         \$10,944,250.01         4.34%           December 31, 1971         \$250,918,742.94         —	•	\$248,210,564.03	_	_	_	-	-	
December 31, 1971 \$250,516,742.54	June 30, 1971	\$248,077,642.59	\$251,946,230.43	\$12,380,084.17	4.91%	\$1,435,834.16	\$10,944,250.01	4.34%
	December 31, 1971	\$250,918,742.94	_	_	-	-	-	
		\$251,249,760.37	\$250,082,048.63	\$13,691,318.87	5.47%	\$1,937,452.41	\$11,753,866.46	4.70%

<sup>(1)</sup> Book value figures based on those shown on Treasurer's General Report on State Finances on date listed, with adjustments for calls, maturities and investments committed for but not yet received.

(7) Computed by dividing net investment income of fund for fiscal period by average book value of fund.

<sup>(2)</sup> Computed by averaging book value of fund on last three report dates, ending with date listed.

<sup>(3)</sup> Income figures obtained from the State Auditor's office.
(4) Includes investment income from the Swamp Land Fund which was combined into the Permanent School Fund after passage of a Constitutional Amendment in 1962.

Computed by dividing total investment income of fund for fiscal period by average book value of fund.
 The transfer of a portion of the income to the principal of the account is called for under the Minnesota Constitution, Article VIII, Section 4, as amended in 1962, and implemented by Minnesota Statutes 1971, Section 11.015, Subdivision 7, in order that the difference between the sales price and original cost of securities be returned to the principal of the account. Sales of low coupon U.S. Treasury securities at less than cost resulted in the transfers during recent years.

<sup>(\*)</sup> The income received during fiscal 1962 and 1963 was subjected to accounting adjustments which tended to overstate the 1962 figures, due to the accumulation of discounts on bonds purchased (Minnesota Statutes 1971, Section 11.05, Subdivision 2) and understate the 1963 results, due to the combining of the Swamp Land Fund into the Permanent School Fund during that fiscal year.

# **SCHEDULE XI**

# PERMANENT SCHOOL FUND

June 30, 1972

U.S. GOVERNMENT OBLIGATIONS

U.S. TREASURY	SECURITIES AND
COVEDNMENT	T ACENCY SECUDITIES

\$ 3,505,000.00
\$ 300,000.00
\$ 3,417,500.00
8,000,000.00
\$ 15,222,500.00
·
\$ 87,252,929.63
\$102,475,429.63

# UNITED STATES GOVERNMENT-GUARANTEED BONDS AND CORPORATE BOND HOLDINGS

Company	Type of Security	Maturity Date (a)	Coupon Rate %	Average Yield %	Total Amount
U.S. GOVERNMENT-GUARANTE	ED ORI IGATIONS	<u>-</u>			<u></u>
FARMERS HOME ADMINISTRAT U.S. Department of Agriculture,	ION NUTES				
Farmers Home Administration	Ins. Notes	1-31-80	8.90	8.90	\$ 2.999.137.99
U.S. Department of Agriculture,	1113. 140(63	1-31-00	0.30	0.50	\$ 2,999,137.99
Farmers Home Administration	Ins. Notes	7-31-85	8 5/8	8.625	3,000,910.88
TOTAL FARMERS HOME ADMIN			0 0,0	8.76%	\$ 6,000,048.87
				0.70%	\$ 0,000,046.67
GOVERNMENT NATIONAL MOR	TGAGE ASSOCIATION	ON,			
GUARANTEED MORTGAGE-BAC	KED SECURITIES				
Citizens Martgage Corp.	Mtg. Backed Cert.	12-15-2000	8.	8.73	\$ 2,292,366.81
First National Bank of					
Minneapolis	Mtg. Backed Cert.	12-15-2000	8	8.65	1,842,203.31
First National Bank of					
Minneapolis	Mtg. Backed Cert.	2-15-2001	8	8.50	1,845,283.68
IDS Mortgage Corp.	Mtg. Backed Cert.	2-15-2000	7	8.92	2,761,768.15
IDS Mortgage Corp.	Mtg. Backed Cert.	6-15-2000	8	8.94	2,125,053.90
IDS Mortgage Corp.	Mtg. Backed Cert.	7-15-2000	8	8.73	2,557,149.27
IDS Mortgage Corp.	Mtg. Backed Cert.	10-15-2000	8	8.73	2,278,169.17
IDS Mortgage Corp.	Mtg. Backed Cert,	11-15-2000	8	8.65	2,372,556.66
IDS Mortgage Corp.	Mtg. Backed Cert.	1-15-2001	8	8.57	2,323,655.60
IDS Mortgage Corp.	Mtg. Backed	7-15-72/			
IDC Martine Con-	Serial Notes	12-15-2001	6 1/2	7.125	2,503,606.28
IDS Mortgage Corp.	Mtg. Backed	7-15-72/ 11-15-2001			
IDC Mantage Cons	Serial Notes		6 1/2	7.125	2,502,409.75
IDS Mortgage Corp. IDS Mortgage Corp.	Mtg. Backed Cert.	2-15-2001	8	8.50	1,221,246.10
lowa Securities Co.	Mtg. Backed Cert. Mtg. Backed Cert.	3-15-2001	7 1/2	7.40	1,179,335.01
lowa Securities Co.	Mtg. Backed Cert.	12-15-2000 2-15-2001	8	8.94	1,877,570.89
National Homes Acceptance	wig. backed Cert.	2-15-2001	8	8.10	1,897,546.79
Corp.	Mtg. Backed Cert.	5-15-2000	. 7	8.92	1 000 202 40
National Homes Acceptance	mig. Decked Cert.	3-13-2000	′	0.32	1,898,363.46
Corp.	Mtg. Backed Cert.	7-15-2000	8	8.80	2,260,433.10
National Homes Acceptance	mrg. Ducked Ocirc.	7-73-2000	U	0.00	2,200,433.10
Corp.	Mtg. Backed Cert.	9-15-2000	8	8.80	2,300,176.05
Percy Wilson Mortgage &	mig. Doenes Gors.	5 10 2005	v	0.00	2,300,170.03
Finance Corp.	Mtg. Backed Cert.	8-1-2000	8	8.94	2,253,986.78
TOTAL GOVERNMENT NATIONA	_				2,200,0000
GUARANTEED MORTGAGE-BA		ICIATION,		8.49%	\$ 40,292,880,76
					,,
MERCHANT MARINE BONDS					
American Mail Line, Ltd.	Govt. Guaranteed	3-1-93	6	6.00	\$ 1,470,000.00
American President Lines, Ltd.	Govt. Guaranteed	11-1-91	4.80	4.80	1,470,000.00
American President Lines, Ltd.	Govt. Guaranteed	11-1-92	5.60	5.60	1,438,000.00
Construction Aggregates Corp.	Govt. Guaranteed	6-1-91	7 1/2	7.50	2,375,000.00
Delta Steamship Lines, Inc.	Govt. Guaranteed	3-1-86	5 1/2	5.50	1,196,000.00
Eagle Terminal Tankers, Inc.	Govt, Guaranteed	6-1-89	6	6.00	3,960,000.00
Farrell Lines, Inc.	Govt, Guaranteed	4-1-88	8.05	8.05	2,220,000.00
Farrell Lines, Inc.	Govt. Guaranteed	10-1-97	9	9.00	1,000,000.00
Grace Line, Inc.	Govt. Guaranteed	2-1-92	5.10	5.10	1,490,000.00
Ingram Ocean Systems, Inc. Intercontinental Bulktank Corp.	Govt. Guaranteed Govt. Guaranteed	2-1-89	8 3/4	8.75	1,652,000.00
	OOM. GUSTSHIEEG	9-1-90	7.80	7.80	1,240,000.00

	Type of	Maturity	Coupon Rate	Average Yietd	
Company	Security	Date (a)	<del></del>		Amount
MERCHANT MARINE BONDS	. Continued				
Matson Navigation Co.	Govt, Guaranteed	11-10-94	7 1/2	7.50	\$ 1,000,000.00
Moore-McCormack Lines, Inc.	Govt. Guaranteed	4-1-87	5 3/4	5.87	1,676,000.00
Overseas Bulktank Corp.	Govt. Guaranteed	12-1-90	7.80	7.80	1,240,000.00
Pacific Far East Line, Inc.	Govt. Guaranteed	2-1-97	8 3/4	8.75	2,500,000.00
Penn Tanker Co.	Govt. Guaranteed	10-1-89	6	6.00	1,456,000.00
Prudential Linès, Inc. States Steamship Co.	Govt. Guaranteed Govt. Guaranteed	11-1-95 3-31-93	6 5.10	6.00 5.10	2,400,000.00 1,500,000.00
United States Lines, Inc.	Govt. Guaranteed	10-1-87	5.10	5.00	1,334,000.00
United States Lines, Inc.	Govt. Guaranteed	11-1-86	4 3/8	4.375	873,000.00
United States Lines, Inc.	Govt. Guaranteed	3-1-91	8 5/8	8.625	2,470,000.00
TOTAL MERCHANT MARINE BOI	VDS			6.73%	\$ 35,969,000.00
NEW COMMUNITIES ACT DEBEN	TURES				
Cedar-Riverside Land Company	Govt. Guar. Deb.	12-15-91	7.20	7.20	\$ 2,500,000.00
Jonathan Development Corp.	Govt. Guar. Deb.	10-1-90	8 1/2	8.50	2,500,000.00
TOTAL NEW COMMUNITIES ACT	DEBENTURES			7.85%	\$ 5,000,000.00
TOTAL U.S. GOVERNMENT-GUA	RANTEED OBLIGAT	TIONS		7.75%	\$ 87,252,929.63
CORPORATE BOND OBLIGATION	is .				
PUBLIC UTILITY OBLIGATIONS					
ELECTRIC					
Duke Power Co.	1st & Ref. Mtg.	2-1-95	4 1/2	4.47	\$ 1,500,000.00
Florida Power & Light Co.	1st Mtg.	4-1-94	4 5/8	4.50	1,200,000.00
Hawaiian Electric Co., Ltd.	1st Mtg.	7-1-93	4.45	4.45	1,000,000.00
Indiana & Michigan Electric Co.	1st Mtg.	8-1-93	4 3/8	4.42	1,000,000.00
Interstate Power Co. Iowa Power & Light Co.	1st Mtg. S/F Deb.	5-1-93	4 3/8	4.39	1,000,000.00
Jersey Central Power & Light Co.	Debenture	4-1-89 10-1-88	4 5/8 4 5/8	4.57 4.56	1,200,000.00 960,000.00
Long Island Lighting Co.	1st Mtg.	6-1-95	4.55	4.55	1,200,000.00
Massachusetts Electric Co.	1st Mtg.	12-1-93	4 5/8	4.55	1,100,000.00
Montana-Dakota Utilities Co.	1st Mtg.				.,,
	S/F	7-1-84	4 5/8	4.615	962,000.00
Northern States Power Co.	1st Mtg.	9-1-93	4 3/8	4.375	1,000,000.00
Otter Tail Power Co. Potomac Edison Co.	1st'Mtg. 1st Mtg. &	11-1-93	4 5/8	4.60	992,000.00
	Coll. Tr.	3-1-94	4 5/8	4.55	1,200,000.00
Public Service Co. of Indiana	1st Mtg.	7-1-82	3 3/8	4.38	1,100,000.00
Public Service Electric &	1st & Ref.		* **-		1,100,000.00
Gas Co.	Mtg.	9-1-94	4 5/8	4.53	1,200,000.00
Southern California Edison Co.	1st & Ref. Mtg.	3-1-89	4 3/8	4.44	1,500,000.00
Southwestern Public Service Co.	1st Mtg.	2-1-94	4 1/2	4.50	1,200,000.00
Total Electric Utility Obligations				4.50%	\$ 19,314,000.00
GAS Arkensas Louisiana Gas Co.	1 at Me-	2105	4.4/4		
Columbia Gas System, Inc.	1st Mtg. Debenture	3-1-85 5-1-89	4 1/2	4.55	\$ 1,008,000.00
The Gas Service Co.	1st Mtg.	6-1-85	4 5/8 4.65	4.64 4.65	1,200,000.00 1,032,000.00
Michigan Consolidated Gas Co.	1st Mtg.	6-1-89	4 3/4	4.60	1,200,000.00
Natural Gas Pipeline Co, of America	1st Mtg.	9-1-86	6 1/4	6.34	1,000,000.00
Panhandle Eastern Pipe Line	•		- 11 1	0.07	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Co,	Debenture	2-1-84	4.60	4.60	1,200,000.00
Peoples Gas Light & Coke Co.	1st & Ref. Mtg.	7-15-91	5 3/8	5.375	1,080,000.00
Suburban Propane Gas Corp.	Note	12-30-84	4 7/8	4.875	734,000.00
Total Gas Utility Obligations				4.94%	\$ 8,454,000.00
TELEPHONE American Telephone &					
Telegraph Co	Debenture	9-15-84	3 1/4	4.40	\$ 1,000,000.00
American Telephone & Telegraph Co.	Debenture	5-1-99	4 3/8	4.365	1,500,000.00
The Bell Telephone Co. of Canada	1st Mtg.	9-1-95	4.85	4.85	1,500,000.00
General Telephone Co. of Florida	1st Mtg.	6-1-95	4 5/8		
General Telephone Co. of Illinois				4.687	1,000,000.00
General Telephone Co. of	1st Mtg.	9-1-95	4 7/8	4.875	1,200,000.00
Indiana New York Telephone Co.	1st Mtg. Ref. Mtg.	8-1-95 1-1-2004	4.70 4 5/8	4.70 4.53	1,200,000.00 1,500,000.00
Pacific Northwest Bell				7.00	
Telephone Co.	Debenture	12-1-2000	4 1/2	4.49	1,500,000.00
Total Telephone Utility Obligation				4.61%	\$ 10,400,000.00
TOTAL PUBLIC UTILITY OBLIGAT	TIONS			4.63%	\$ 38,168,000.00

. Type	Adam	Coupon Rate	Average Yield	Total
of Security	Maturity Date (a)	nate %	* Held	Amount
Jecunty	Date (a)		<del></del>	- Hilliam
Note	3-1-89	4.60	4.60	\$ 1,000,000.00
•				1,020,000.00
Debenture	10-15-90	4 3/4	4.78	1,500,000.00
			4.72%	\$ 3,520,000.00
				A 4 930 000 00
				\$ 1,276,000.00
				1,000,000.00 812,500.00
				850,000.00
				1,200,000.00
S/F Deb.	7-1-88	4 1/2	4.53	1,000,000.00
Note	1-15-85	4.60	4.60	900,000.00
Note	7-15-90	4.60	4.60	1,140,000.00
Note	5-1-89	4.65	5.26	1,275,000.00
Note	9-15-85	4.80	4.80	883,333.34
Deb.	9-15-88			1,000,000.00
Note				220,000.00
				880,000.00
				1,500,000.00 1,080,000.00
				1,331,250.00
				1,150,000.00
S/F Deb.	7-1-90	4 7/8	4.875	1,500,000.00
Note	6-1-78	6 1/8	5.44	588,317.79
Prom. Note	5-1-84	4 5/8	4.625	900,000.00
Prom. Note	12-1-88	5 1/8	4.88	783,636.87
Note	9-15-90	4.80	4.80	1,110,000.00
Note	4-15-90	4 1/2		1,350,000.00
				1,200,000.00
				1,000,000.00
				700,000.00 996,000.00
		-		1,288,000.00
				1,500,000.00
				1,500,000.00
				840,000.00
		4 1/2	4.50	1,388,000.00
Note	12-31-96	4 1/2	4.47	1,171,232.8
Note	12-1-84	4.65	4.65	960,000.00
Ist Mtg.				
S/F	7-1-95	4.60	4.60	1,420,000.00
ONS			4.86%	\$ 37,693,270.8
ATIONS				
C Cold	10.1.05	4	4.40	\$ 1,500,000.00
				1,044,000.00
				1,000,000.00
				984,000.00
-			4.79%	\$ 4,528,000.00
	4-15-73/80	4.55	4.55	\$ 1,200,000.00
	6-1-73/78	4.40	4.40	573,394.8
Cond. Sale	6-15-73/			
	12-15-80	4 //8	4.875	817,643.0
Equip. Tr.	7-15-84	4 5/8	4.59	1,422,000.0
Cond. Sale	2-15-83	6 7/8	6.875	1,500,000.0
. Cond Cale	1-15-73/	4 35	A 35	295,337.7
Conu. Sale		7.33	7.55	200,001.1
Cond. Sale	7-15-78	4.45	4.45	492,229.5
Cond. Sate	4-1-73/75	4 5/8	4.625	900,000.0
	12-15-72/79	4 1/2	4.50	1,200,000.0
Equip. Tr.	9-1-72/73	4.55	4.55	200,000.0
Equip. Tr.	9-1-74/78	4.65	4.65	1,000,000.0
Equip. Tr.	4-15-73/75	4 1/4	4.45	900,000.0
Equip. Tr.	4-1-73	4 1/4	4.45	500,000.0
	12-15-72/80	4.80	4.80	719,108.5
Cond. Sale •		4 5 5	4.55	800,000.0
Cond. Sale	3-15-73/80	4.55		
	3-15-73/80	4.55	4.85%	\$ 12,519,713,7
Cond. Sale	3-15-73/80	4.55		
	Capital Note Debenture  Prom. Note S/F Deb. Prom. Note Note Note Note Note Note Note Note	Note 3-1-89 Capital Note 6-1-89 Debenture 10-15-90  Prom. Note 3-31-88 S/F Deb. 3-1-95 Prom. Note 10-1-84 Note 8-1-88 S/F Deb. 7-1-88 Note 1-15-85 Note 7-15-80 Note 5-1-89 Note 9-15-85 Deb. 9-15-85 Deb. 9-15-85 Deb. 9-15-85 Note 11-1-80 Note 11-1-80 Note 11-1-80 Note 11-1-80 Note 11-1-80 Note 11-1-80 Note 11-1-90 S/F Deb. 7-1-90 Note 11-1-80 Note 12-1-84 Prom. Note 12-1-88 Prom. Note 4-17-3/79 Prom. Note 4-17-3/79 Prom. Note 4-17-3/79 Prom. Note 11-15-90 S/F Deb. 8-1-92 Prom. Note 11-15-90 S/F Deb. 8-1-92 Prom. Note 12-1-84 Ist Mtg. 5-15-84 Ist Mtg. 12-1-84 Ist Mtg. 6-1-88 T OBLIGATIONS  Equip. Tr. 4-15-73/80 Cond. Sale 6-1-73/78 Cond. Sale 7-15-73 Cond. Sale 7-15-73 Cond. Sale 7-15-73 Cond. Sale 12-15-72/79 Equip. Tr. 7-15-84 Cond. Sale 12-15-73/75 Cond. Sale 12-15-72/79 Equip. Tr. 9-1-72/73	Note 3-1-89 4.60 Capital Note 6-189 4 3/4 Debenture 10-15-90 4 3/4  Prom. Note 3-31-88 4 3/8 S/F Deb. 3-1-95 9 1/2 Note 8-1-88 4 1/2 S/F Deb. 7-15-90 4 3/4 S/F Deb. 7-15-90 4 3/4 S/F Deb. 7-15-90 4.60 Note 7-15-90 4.60 Note 7-15-90 4.60 Note 5-1-89 4.65 Note 9-15-85 4.80 Deb. 9-15-85 4.80 Deb. 9-15-85 4.80 Deb. 9-15-85 4.80 Deb. 9-15-80 4 1/2 Note 1-15-90 4 1/2 Note 1-18-90 4 5/8 Note 1-18-90 4 5/8 Note 1-18-90 4 5/8 Note 1-1-91 4 3/4 S/F Deb. 7-1-90 4.55 Note 4-1-90 4.55 Note 4-1-90 4.55 Note 6-1-78 6 1/8 Prom. Note 5-1-84 4 5/8 Prom. Note 12-1-88 5 1/8 Note 9-15-90 4.80 Note 4-15-90 4 1/2 S/F Deb. 9-1-88 4 3/8 Prom. Note 1-17-91 9 4 3/4 S/F Deb. 9-1-88 4 3/8 Prom. Note 1-7-9 Note 7-15-90 4.55 Debenture 11-15-90 4.55 Debenture 11-15-90 4.55 Debenture 11-15-90 4.55 Note 12-15-89 4 1/2 Note 12-15-89 4 1/2 Note 12-15-80 4.65 Note 12-15-80 4.65 Note 12-15-80 4.65 Note 12-15-80 4.65 Note 12-15-84 4.65 Ist Mtg. 12-1-84 4.65 Ist Mtg. 12-1-84 4.65 Ist Mtg. 12-1-84 4.65 Ist Mtg. 12-1-84 4.5/8 Cond. Sale 6-1-73/78 4.40 Cond. Sale 6-1-73/78 4.40 Cond. Sale 7-15-73 Cond. Sale 1-15-72/ Cond. Sale 1-15-72/7 4.55	Note 3-1-89 4.60 4.60 Capital Note 6-1-89 4 3/4 4.75 Debenture 10-15-90 4 3/4 4.78

a. Most corporate issues have substantial sinking funds and an average life for shorter than the stated maturity date. Maturity dates for Penn Tanker Company and the second issue of Farrell Lines, Inc. are estimated as they are dependent upon final determination of the delivery dates of the vessels.

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
DNSUMER-ORIENTED STOCKS	, anates	- Cust	03072	***************************************	(Markety
TILITIES					
LECTRIC American Electric Power Co., Inc.	12,255	\$ 483,015.08	26.625	\$ 326,289.38	
Central & South West Corp.	11,500	522,901.25	42.000	483,000.00	
Cincinnati Gas & Electric Co.	24,000	635,082.50	23.125	555,000.00	
Commonwealth Edison Co.	19,545	865,553.96	33.125 28.125	647,428.13	
Consumers Power Co. Florida Power & Light Co.	10,900 25,400	506,650.84 891,168.69	31,125	306,562.50 790,575.00	
General Public Utilities Corp.	12,420	410,389.20	21.250	263,925.00	
Houston Lighting & Power Co.	14,500	685,636.25	43.000	623,500.00	
Interstate Power Co.	14,277	382,974.33	18.000	256,986.00	
Kansas City Power & Light Co.	9,800	404,228.80	30.375	297,675.00	
Louisville Gas & Electric Co.	16,000	540,222.50	32.000 20.250	512,000.00 627,750.00	
Middle South Utilities, Inc. Minnesata Power & Light Co.	31,000 11,500	723,587.50 279,054.00	20.250	232,875.00	
Northern States Power Co.	18,500	628,460.78	25,250	467,125.00	
Pacific Gas & Electric Co.	21,500	693,756.43	26.750	575,125.00	
Public Service Co. of Indiana, Inc.	12,100	554,252.13	35.500	429,550.00	
Southern California Edison Co.	20,000	676,276.67	24.125	482,500.00	
Southern Company	24,000	612,552.50	19.000	456,000.00	
Texas Utilities Co.	28,000	816,768.50 437,599.22	27.750 17.250	777,000.00 224,250.00	
Virginia Electric & Power Co.	13,000		17.250		
Total Electric		\$11,750,131.13		\$ 9,335,116.01	23.36% (15.43%)
AS					
Arkansas Louisiana Gas Co.	9,000	\$ 364,165.72	23.000	\$ 207,000.00	
Minneapolis Gas Co.	20,000	579,099.21	26.250	525,000.00	
Panhandle Eastern Pipe Line Co.	13,500	472,616.48	34.000	459,000.00	
Total Gas		\$ 1,415,881.41		\$ 1,191,000.00	2.81%
					( 1.97%
ELEPHONE-TELEGRAPH					
American Telephone & relegraph Co.	14,100	\$ 888,236.26	41.625	\$ 586,912.50	
General Telephone &					
Electronics Corp.	14,800	610,468.88	26,500	392,200.00	
Total Telephone-Telegraph		\$ 1,498,705.14		\$ 979,112.50	2.98% ( 1.61%
OTAL UTILITIES		\$14,664,717.68		\$11,505,228.51	29.15%
FINANCIAL SERVICES					
ANKS					
First Bank System, Inc.	21,500	\$ 557,429.37	50.375	\$ 1,083,062.50	
First National City Corp. Morgan (J.P.) & Co., Inc.	20,656 6,460	694,131.30 312,760.50	60.125 92.750	1,241,942.00 599,165.00	
Northwest Bancorporation	32,000	971,374.31	46,000	1,472,000.00	
	,			\$ 4,396,169.50	5.049
Total Banks		\$ 2,535,695.48		3 4,350,105.50	( 7.279
INANCE					
Beneficial Corp.	17,925	\$ 668,647.65	47.375	\$ 849,196.88	
Household Finance Corp.	16,000 10,000	654,648.80 656,485.00	53.125 66.750	850,000.00 667,500.00	
MGIC Investment Corp.	10,000		00.730		
Total Finance		\$ 1,979,781.45		\$ 2,366,696.88	3.949
NSURANCE	•				
INA Corp.	15,300	\$ 747,593.96	45.750	\$ 699,975.00	
Northwestern National Life	** **	m	0	F0. 100 F-	
Insurance Corp.	25,300	535,395.00	21.125 49.750	534,462.50 1,184,050.00	
Safeco Corp. St. Paul Companies, Inc.	23,800 16,000	519,485.00 674,400.00	49.75U 80.500	1,288,000.00	
United States Fidelity &	.0,000	g, <del>1</del> 00.00	22.000	,,	
Guaranty Co.	17,000	702,734.10	41.500	705,500.00	
Total Insurance		\$ 3,179,608.06		\$ 4,411,987.50	6.325
· o cal insurginou		Ţ -,,uuu.uu		- 44	( 7.299
FOTAL FINANCIAL SERVICES		\$ 7,695,084.99		\$11,174,853.88	15.309 (18.479
CONSUMER GOODS & SERVICES					
FOOD-BEVERAGE					
OOD-DEVENAGE	7,500	\$ 443,619.93	133.500	\$ 1,001,250.00	
Coca-Cola Co.	18,400	609,887.05	25.750	473,800.00	
Coca-Cola Co. General Foods Corp.					
Coca-Cola Co. General Foods Corp. General Mills, Inc.	20,500	817,812.71	50.625 83.876	1,037.812.50	
Coca-Cola Co. General Foods Corp.		817,812.71 309,251.67 \$ 2,180,571.36	50.625 83.875	1,037.812,50 754,875.00 \$ 3,267,737.50	4.34

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
RETAIL TRADE Federated Department Stores,			-		. ———
Inc.	12,900	\$ 609,494.10	48.750	\$ 628,875.00	
Penney (J.C.) Co., Inc. Sears, Roebuck & Co.	8,800 8,200	261,342.26 451,518.34	76.125 110.500	669,900.00 906,100.00	
Total Retail Trade		\$ 1,322,354.70		\$ 2,204,875.00	2.63%
					( 3.65%)
MISCELLANEOUS					
Procter & Gamble Co.	10,800	\$ 639,237.48	93.250	\$ 1,007,100.00	
Total Miscellaneous		\$ 639,237.48		\$ 1,007,100.00	1.27% ( 1.66%)
TOTAL CONSUMER GOODS & SEF	RVICES	\$ 4,142,163.54		\$ 6,479,712.50	8.24% (10.71%)
TOTAL CONSUMER-ORIENTED ST	оскѕ	\$26,501,966.21		\$29,159,794.89	52.69% (48.19%)
RESEARCH STOCKS					
CHEMICALS					
Dow Chemical Co.	12,410	\$ 700,158.64	90,250	\$ 1,120;002.50	
du Pont (E.I.) de Nemours & Co.	2,300	483,453.58	164.000	377,200.00	
Monsanto Co. Union Carbide Corp.	15,724 17,500	893,197.18 911.876.38	51.625 45.875	811,751.50	
Total Chemicals	17,500		40.870	802,812.50	
		\$ 2,988,685.78		\$ 3,111,766.50	5.94% ( 5.14%)
DRUGS American Home Products Corp.	0.500				
Merck & Co., Inc.	9,500 9,400	\$ 473,577.77 227,003.06	106.375 77.750	\$ 1,010,562.50 730,850.00	
Pfizer, Inc.	24,900	611,694.14	42.375	1,055,137.50	
Total Drugs		\$ 1,312,274.97		\$ 2,796,550.00	2.61% ( 4.62%)
OFFICE EQUIPMENT					
Burroughs Corp.	5,300	\$ 710,900.19	183.500	\$ 972,550.00	
Honeywell, Inc. International Business	5,300	507,079.56	149.875	794,337.50	
Machines Corp.	7,588	1,402,373.50	392.000	2,974,496.00	
Xerox Corp.	4,940	416,249.86	150.750	744,705.00	
Total Office Equipment		\$ 3,036,603.11		\$ 5,486,088.50	6.04% ( 9.07%)
PHOTOGRAPHY					
Eastman Kodák Co. Polaroid Corp.	8,350	\$ 632,561.20	132.625	\$ 1,107,418.75	
· '	2,480	271,147.70	127.500	316,200.00	
Total Photography		\$ 903,708.90		\$ 1,423,618.75	1.80% ( 2.35%)
MISCELLANEOUS Minnesota Mining & Mfg. Co.	18,000	\$ 743.384.72	70.250	A 4 070 500 00	
Total Miscellaneous	10,000		76.250	\$ 1,372,500.00	
rotal wiscensingous		\$ 743,384.72		\$ 1,372,500.00	1.47% ( 2.27%)
TOTAL RESEARCH STOCKS		\$ 8,984,657.48		\$14,190,523.75	17.86% (23.45%)
NATURAL RESOURCES STOCKS				•	
PETROLEUM					
Gulf Oil Corp.	35,600	\$ 991,897.19	24.375	\$ 867,750.00	
Louisiana Land & Exploration Co. Mobil Oil Corp.	21,000 17,300	609,842.81	44.750	939,750.00	
Standard Oil Company (Indiana)	18,500	747,924.33 842,818.89	56.250 69.625	973,125.00 1,288,062.50	
Standard Oil Company				.,,	
(New Jersey) Texaco, Inc.	15,908 31,000	1,200,702.98 1,117,146.69	74.125 32.500	1,179,180.50 1,007,500.00	
Total Petroleum	01,000		32.500		
104.101.01.01		\$ 5,510,332.89		\$ 6,255,368.00	10.96% (10.34%)
TOTAL NATURAL RESOURCES STO	CKS	\$ 5,510,332.89		\$ 6,255,368.00	10.96% (10.34%)
DURABLES STOCKS					
AUTOMOBILES & AUTOMOTIVE PA					
Ford Motor Co. General Motors Corp.	18,600 17,200	\$ 1,051,295.14 1,444,698.22	63.875 74.875	\$ 1,188;075.00 1,287,850.00	
Goodyear Tire & Rubber Co.	27,000	716,379.21	28.000	756,000.00	
Total Automobiles & Automotive Parts		\$ 3,212,372.57		\$ 3,231,925.00	6.39%
		<del></del> -			( 5.34%)

Company	Shares	Total Cost	Market Price 6-30-72	Market Value	Total % Cost (Market)
PAPER & FOREST PRODUCTS					
Weyerhaeuser Co.	16,000	\$ 609,014.63	46.875	\$ 750,000.00	
Total Paper & Forest Products		\$ 609,014.63		\$ 750,000.00	1.21% ( 1.24%)
ELECTRICAL & ELECTRONIC EQU	IPMENT				,
General Electric Co.	15,200	\$ 690,307.95	65.750	\$ 999,400.00	
Texas Instruments, Inc.	2,500	282,861.93	168.750	421,875.00	
Westinghouse Electric Corp.	15,000	447,189.00	50.750	761,250.00	
Whirlpool Corp.	22,200	313,458.46	34.750	771,450.00	
Total Electrical & Electronic Equipment		\$ 1,733,817.34		\$ 2,953,975.00	3.44%
MACHINERY					( 4.88%)
Caterpillar Tractor Co.	16,800	\$ 633,592.43	59.000	\$ 991,200.00	
Total Machinery		\$ 633,592.43			4.00%
. out maining		9 033,392.43		\$ 991,200.00	1.26% ( 1.64%)
METALS					
Armco Steel Corp.	13,000	\$ 432,297.16	20.500	\$ 266,500.00	
Total Metals		\$ 432,297.16		\$ 266,500.00	0.86% ( 0.44%)
TRANSPORTATION .					
AIRLINES					
Delta Air Lines, Inc.	13,000	\$ 597,206.95	49,750	\$ 646,750.00	
Northwest Airlines, Inc.	15,884	545,042.90	43.500	690,954.00	
Total Airlines		\$ 1,142,249.85			0.070/
		\$ 1,142,245.05		\$ 1,337,704.00	2.27% ( 2.21%)
RAILROADS					
Burlington Northern, Inc.	18,400	\$ 942,418.13	42.625	\$ 784,300.00	
Union Pacific Corp.	11,200	596,257.45	52.375	586,600.00	
Total Railroads		\$ 1,538,675.58		\$ 1,370,900.00	3.06%
		. ,,===,		¥ 1,070,000.00	( 2.27%)
TOTAL TRANSPORTATION		\$ 2,680,925.43		\$ 2,708,604.00	5.33%
		7 -,000,000		2,700,004.00	( 4.48%)
TOTAL DURABLES STOCKS		\$ 9,302,019.56		\$10,902,204.00	18.49%
				•	(18.02%)
TOTAL COMMON STOCKS		\$50,298,976.14		\$60,507,890.64	100.00%
Less Profit on Common Stocks Sold		\$ 302,652.73			
Net Original Cost of Common Stocks		\$49,996,323.41		\$49,996,323.41	
Net Increase			+21.02%	\$10,511,567.23	
				====	

GOVERNOR WENDELL R. ANDERSON STATE AUDITOR ROLLAND F. HATFIELD STATE TREASURER VAL BJÖRNSON SECRETARY OF STATE ARLEN I. ERDAHL ATTORNEY GENERAL WARREN SPANNAUS



ROBERT E. BLIXT

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

Room 105, MEA Building 55 Sherburne Avenue Saint Paul 55155

January 5, 1973

# SUPPLEMENT TO 1972 REPORT OF THE INVESTMENT DEPARTMENT DISTRIBUTION OF SECURITIES BUSINESS

TO: Members of the Minnesota Legislature

Investment Underwriters, Brokers and Dealers

FROM: Robert E. Blixt, Executive Secretary

The following schedules detail the distribution of securities business by Minnesota's State Board of Investment during the eighteen month period from January 1, 1971 through June 30, 1972. We have found continued interest in this allocation by fund beneficiaries, elected officials, brokerage houses, investment bankers and the State's citizens.

We have made numerous changes in our methods of handling securities transactions during the past few years and expect that these adjustments will continue. We are increasing our use of block trades and are more dependent upon those firms which are competent in this type of transaction. We have also received specialized services from certain organizations, for which we have compensated in the form of commissions. After negotiating with several firms over the past four years, we now have an arrangement whereby our office has a computer terminal connected with Paine, Webber, Jackson & Curtis; this offers portfolio and research information. There has been a substantial increase in our New York Stock Exchange business with this firm in order to compensate for the service. Recently, we have made arrangements with Merrill Lynch, Pierce Fenner & Smith, Inc., and William Bye Company, Inc., whereby these firms will evaluate our various portfolios and point out the strengths and weaknesses in our policies and transactions. It is our intent that the commission business with these firms increase as the programs benefit our investment management. Our future business will be concentrated with those firms which are able to provide the type of services needed by our department and which show an ability to give the type of research, over a long period of time, of most benefit to us.

All details regarding the State's securities transactions are available to interested parties, and are provided to each member of the State Board of Investment and to the press at Board meetings.

The accompanying schedules in this report list the number of shares purchased or sold, or the face value in the case of bond transactions. This listing is not necessarily indicative of the commissions involved because of the impossibility of determining the exact profit or loss associated with any transaction handled on a competitive or a net price basis. After a review of departmental operations by a legislative commission, the 1965 Legislature passed a bill, now Minnesota Statutes 1971, Section 11.13, which reads as follows:

"All securities purchased or sold by the State Board of Investment, except stocks listed or traded on a major United States stock exchange, securities bound by underwriting restrictions, or securities classified as private placements and offered only to a limited number of institutional investors, shall be purchased or sold on the basis of competitive offerings or bids received from at least two firms known to specialize in the securities being traded and likely to position these securities in relevant quantities."

Except in the instances mentioned above — where there is a type of specialized service, specific research, or evidence of proven trading ability — we have found the distribution of business on a price basis to be an effective method. The investment department accepts competitive offerings and bids from dealers who are either prime markets or are known to position these particular securities in quantities desired for the State funds. During recent years, price has been the dominant factor in transactions involving U. S. Treasury securities, unlisted stocks, corporate bonds purchased after the termination of underwriting syndicates, and a significant percentage of listed stocks. We have found definite disadvantages to the use of open competitive offerings and bids in transactions involving large blocks of stocks. It appears that it is preferable to deal with one lead broker or dealer in these instances; under Minnesota law, however, we must check with other firms to be assured of a satisfactory price.

In many instances, a number of dealers may provide the same merchandise at identical prices. This applies particularly to corporate bonds still in syndicate and to stocks that are purchased over a major exchange. Factors involved in the placement of these orders include: the extent of participation by various dealers in the bond syndicates; the value of stock, bond and economic research provided by these firms; and, in the instance of corporate bonds, some preference is given to Minnesota dealers who are members of the bond syndicates and have committed their funds to the underwriting.

We have been questioned concerning the possible loss which could result from the bankruptcy of any organization dealing with the State. It is presumed that the accounts would be protected in such an instance because the State pays for securities only after they are received, in good form, by banks in either New York or the Twin Cities for the State of Minnesota.

The following resumes outline the policies of the State in distributing securities business; the listings show the firms with which the State completed specific transactions. It is to be emphasized that this supplement in no way signifies approval, endorsement, or license of such firms by any State agency. The regulation of securities and dealers in Minnesota is handled by the Securities Division of the Department of Commerce. The investment department, on the other hand, concerns itself only with obtaining debt securities and stocks at the lowest possible price, consistent with the receipt of necessary research materials and service.

# Section 1. U. S. Treasury Securities Transactions

All purchases and sales of U. S. Treasury obligations are placed on a competitive basis. In transactions of larger size and longer maturity, in which cases it is possible that Minnesota banks do not position the securities in appropriate quantities, offerings or bids have been sought from two or three Minnesota banks and from various prime market dealers. If a Minnesota bank contacted is able to equal the best price quoted by any other dealer, the purchase or sale is completed through that particular bank. Repurchase agreements are negotiated on a competitive basis through these banks and security firms which have expressed an interest in providing this type of security. These transactions consist simply of the purchase of U. S. government securities, with a simultaneous sale of such securities to the same dealer at some later date. In this way, the amount of net income is set at the time of the initial purchase.

# Section 2. Purchases and Sales of Short-Term Corporate Notes

The use of short-term corporate notes of prime quality has increased since 1969 legislation authorized a broader use of these securities in many of the State funds. The investment department has felt it necessary to use well-known, marketable names and to have prior agreements with the vendors that they will repurchase the notes if the State needs cash. The 1971 Legislature made it possible for the State to use the short-term corporate notes of subsidiaries of leading utilities, as well as the notes of bank holding companies.

# Section 3. Purchase of Mortgage Backed Certificates

Beginning in early 1970, the Government National Mortgage Association approved a program whereby major mortgage bankers could issue securities, backed by the full faith and credit of the U. S. government, which were secured by groups of mortgages. Minnesota's investment department had worked closely with IDS Mortgage Corporation in explaining to the Department of Housing and Urban Development the need for this type of security in funds such as Minnesota's Permanent School Fund — a portion of which must be invested in government obligations under Constitutional provisions. After lengthy negotiations, the Treasury Department approved these securities late in 1969. They have been used in the Permanent School Fund since that time during periods of attractive yields. More recently, shorter maturities have been purchased for the highway trust funds.

# Section 4. Private Placements of Fixed-Income Securities

Certain debt issues of leading national corporations are used by the investment department if they have received a rating of "A" or better by a recognized service and have met definite statutory requirements. Because of the quality and size of these issues, their value is ascertainable from current market conditions and a degree of marketability is assured. Such transactions must be completed through the investment firms handling the issue for the particular corporation desiring the funds. In order to avoid being the sole determinant as to interest rate, it has been usual policy that the investment department purchase only a portion of an individual issue, with other recognized institutional buyers participating at the same price and interest rate. The investment department prefers private placements only when there appears to be an adequate spread in interest rates between such securities and bonds available on the open market. This differential has varied considerably during the past few years. Private placements purchased during the 1960's were found to be particularly advantageous during recent periods of high interest rates, in that the pro rata sinking fund provisions have resulted in a portion of these securities being called by the issuer at a price over face value. This was far in excess of the market value of bonds with similar coupons. Although the investment department recognizes the many advantages of marketable bonds, we expect to continue our program of using quality private placements when the yield appears to be appropriate.

# Section 5. Debt Obligations Purchased at Time of Offering on a Designated Basis

Bonds in the amounts indicated were bought at the time of offering when the issues were readily available from members of the syndicates. The orders were placed only with those firms that assumed the underwriting risk and held the bonds. The largest individual order was placed with the chief underwriter in those cases when this particular firm had sufficient bonds available; this syndicate leader was asked to provide the billings and deliveries for all members of the account. In the ordering or placement of business for these securities, somewhat larger orders were given to major participants in the syndicates and to firms having offices in Minnesota.

# Section 6. Debt Obligations Purchased at or After Time of Offering Through Dealers Having Bonds Available

This schedule includes a listing of orders for bonds placed on the basis of availability, with consideration, when possible, of the factors mentioned previously. In certain instances, such purchases were of issues in great demand by institutional investors; in other cases, the decision to buy the bonds was made after a large portion had been sold by the members of the syndicate. These transactions were completed on the basis of offerings to our department or through firms known to have unsold balances of the issues involved.

# Section 7. Corporate Bonds Purchased Through Secondary Offerings

The purchases of bonds on the secondary market were made on the basis of offers submitted to the State Board of Investment. The prices were checked with other firms likely to maintain a market for the same or similar securities.

# Section 8. Corporate Bond Sales

A substantial number of corporate bonds were sold from the retirement funds during the past three years. It is anticipated that such sales will continue as the department takes advantage of sinking fund bids and other opportunities to increase yields. Although it is likely that the State Board of Investment will not engage actively in bond trading for small theoretical income advantages, it is apparent that there are attractive opportunities for significant portfolio improvements through exchanges of fixed-income obligations. Many bonds of comparatively small denominations were transferred to the Minnesota Adjustable Fixed Benefit Fund from the Municipal Employees Retirement Board (Minneapolis) at the time this new retirement program was established. Although these bonds were of good quality, they consisted of issues not held in other State accounts. The department has sold many of these bonds during the past three years and expects to continue this consolidation program.

# Section 9. Common Stock Purchases Allocated by Investment Department

These purchases, completed through a major exchange or at the time of a secondary distribution, were allocated on the basis of service received by the investment department. We favored those firms providing the most beneficial research material or, to a lesser extent, the investment bankers furnishing attractive private placements of fixed income securities and attractive bonds in usable quantities. As has been previously indicated, the department was also allocating stock orders to those firms providing specialized services in the fields of portfolio comparisons and in computer applications helpful for research and listings of security holdings.

The distribution of brokerage business on the basis of "service" or "research" leads to inequities in the case of public funds. Due to time and staff limitations, we have found it necessary to be dependent primarily upon the reports from those firms which have provided particularly valuable information over the years. During the 1969-72 period, there were many personnel changes in brokerage and investment banking organizations. It was often difficult to determine whether the research and investment service had been due to the individual or the general quality of the firm

The recent entry of many State and public funds into the corporate securities market has resulted in greater interest in these accounts on the part of many research organizations. Several outstanding firms may believe that their research should be used to a greater extent; nevertheless, it is impossible for us to use the volume of written materials presented to us. We feel it may be inappropriate to compensate for this material with securities orders when we do not have the procedural flexibility, nor statutory or broad approval to use this type of security. Written research materials, teletype messages and discussions with analysts have been most beneficial. Telephone calls regarding future securities offerings and our possible interest in forthcoming bond issues are discouraged.

It has been our hope for several years that we could reduce the number of firms with whom we conduct stock transactions. Not only would records be simplified, but we would be able to concentrate our business with organizations which have demonstrated their effectiveness in working with us. Nevertheless, we are dependent upon the nation's securities industry as a whole for our private placements, and have needed the services of numerous

organizations in obtaining bonds and specialized information. Consequently, the list of dealers will continue to be longer than that deemed appropriate by most private funds. We have appreciated the fact that brokers and dealers in Minnesota and elsewhere have understood the necessity for our dealing with numerous firms, regardless of geographical location.

Since early 1970, the investment department has received the services of the AutEx organization, which provides detailed, current, televised information concerning blocks of stocks which may be of interest to us. The investment staff increased its use of this information during the past two years and has found the data thus provided to be helpful. We anticipate an experimental use of additional services of this type — namely the Instinct and Block Automation System — to determine which will be useful to our organization.

The distribution of business listed under Schedule 9 does not indicate any future allotment of common stock orders; this will vary with our degree of dependence upon the many securities organizations for research and service.

# Section 10. Common Stock Purchases Negotiated or Ordered on the Basis of Lowest Available Price

During recent years, no purchases or sales were made of over-the-counter stocks until the offerings and bids had been checked with two or more dealers. We attempted to contact organizations specializing in the particular stocks to be bought.

Substantial blocks of stocks were purchased from several large firms that buy and sell securities at a net price. This usually results in a definite saving to the customer when compared with the latest quotations on the major exchanges, including the standard commissions. The off-board, or "third market", has proven to be very helpful, especially in obtaining stocks that show comparatively low trading activity on the major exchanges. Our experience during the past decade indicates that savings on these transactions may approximate 3/8 to 1/2 of a point per share, or \$375 to \$500 per thousand shares. We are most impressed with the ability of the "third market" organizations to provide a market in well-known quality stocks at all times — even when specialists on the New York Stock Exchange appeared to have difficulty in doing so. These off-board trades are handled on a competitive basis, with two to four dealers contacted simultaneously.

In recent years, numerous transactions involving substantial blocks of stocks have been completed. This has meant the use of New York Stock Exchange firms specializing in "block trades" and of "third market" organizations which are known for their ability to match buyers and sellers. The changed commission structure adopted by the members of the New York Stock Exchange has made these firms far more competitive. It is expected that more future business will be allocated to those firms which demonstrate their capability to handle such transactions efficiently.

The advantage of off-board transactions and "block trades" is that they allow the State to buy quantities of stock at one predetermined net price for the various accounts. These "third market" and "block" purchases also minimize the number of separate trades and the necessary accounting procedures.

It is not our intent to become unduly concerned with the relative merits of the major exchanges versus the "third market"; we are simply pointing out the advantages of using all recognized markets — major exchanges, over-the-counter market, the "third market", and the recently established "fourth market" (a direct meeting of buyers and sellers) — for the benefit of the State funds.

# Section 11. Common Stock Sales

The stocks listed were sold through the markets which appeared to be appropriate at the time of the transactions. When the "over-the-counter" or "third market" were used, bids were checked with two or more dealers. Commission business was allocated as described for stock purchases. Several of the stocks indicated as sold during the 1970-1972 period had not appeared in previous portfolio listings. This was due to the fact that these securities were transferred to the Minnesota Adjustable Fixed Benefit Fund, managed by the State Board of Investment, from the Municipal Employees Retirement Board (Minneapolis) and were not on the current purchase list of the Board. Therefore, in order to convert the holdings of the fund into a more manageable portfolio, it was decided to sell these stocks when such disposition appeared advantageous.

# Section 12. Sales of Minnesota Subdivision Bonds

The nineteen blocks of municipal and school bonds listed on the schedule were sold through competitive bids after the blocks were advertised for sale in national and local financial publications. The fact that the income from these securities is tax-exempt to individuals and corporations makes such holdings inappropriate for State funds.

The Investment Board has held ten sales during the past decade, four of which took place in calendar 1972. In addition to the \$8,838,000 face value of bonds sold during the first six months of 1972, an additional \$6,653,000 were sold later in the year. The reinvestment of proceeds from these bond sales, in corporate fixed-income securities, will result in additional net income of \$2.7 million for the retirement funds during a period equal to the average maturity of the bonds sold.

\* \* \* \* \* \* \* \* \* \*

Suggestions by other public fund managers and institutional investors regarding the equitable distribution of our securities business have been most helpful; we continue to welcome this constructive interest and advice. The members of the State Board of Investment, acting through the investment department, are trustees for the beneficiaries of the retirement funds, for the State's educational institutions, and for the people living in Minnesota. This responsibility is recognized in conducting the securities business so as to retain the confidence of these groups. Their ultimate good must be placed ahead of all other considerations.

Respectfully submitted,

Robert E. Blixt, C.F.A. Executive Secretary

REB:dkh

# **SECTION 1**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# PURCHASES AND SALES OF U.S. TREASURY OBLIGATIONS AND GOVERNMENT AGENCY SECURITIES January 1, 1971 — June 30, 1972

(in thousands)

Dealer	Purchases and Sales 1-90 days	Purchases and Sales over 90 days	Repurchase Agreements 1-45 days	Total Volume
American National Bank & Trust, St. Paul	_	\$ 200.0	_	\$ 200.0
Bankers Trust Company	\$ 16,875.0	33,430.0	\$ 26,995.0	77,300.0
A. G. Becker & Company	6,230.0	18,970.0	_	25,200.0
Briggs & Schaedle Company, Inc.	9,820.0	3,692.0	_	13,512.0
Chemical Bank N.Y. Trust Company	2,345.0	_	2,610.0	4,955.0
Continental Illinois National Bank	220.0	9,500.0	12,575.0	22,295.0
Discount Corporation	3,400.0	. 16,255.0	0.000.0	25,655.0
Eastman Dillon Union Securities	_	10,500.0	_	10,500.0
First Boston Corporation	-	8,350.0	_	8,350.0
First National Bank, Chicago	18,765.0	14,580.0	13,595.0	46,940.0
First National Bank, Minneapolis	40,685.0	44,895.0	120,584.0	206.164.0
First National Bank, St. Paul	179,455.0	108,589.0	510.911.0	798,955.0
First National City Bank	17,150.0	27,335.0	8.450.0	52,935.0
Goldman Sachs & Company	19,395.0	55,777.0	_	75,172.0
Harris Trust & Savings Bank (Chicago)	18,380.0	7,400.0	_	25,780.0
Aubrey G. Lanston & Company, Inc.	5,000.0	16,315.0	_	21,315.0
Lehman Commercial Paper, Inc.	13,385.0	31,495.0	_	44,880.0
Lombard-Wall, Inc.	_	1,000.0	22,475.0	23,475.0
Marquette National Bank, Minneapolis	_	250.0	_	250.0
Merrill Lynch, Pierce, Fenner & Smith	61,770.0	67,960.0	-	129,730.0
Morgan Guaranty Trust Company	16,115.0	45,935.0	8,795.0	70,845.0
New York Hanseatic Corporation	_	21.010.0	_	21,010.0
Northern Trust Company	_	175.0	_	175.0
Northwestern National Bank, Minneapolis	60,494.0	24,882.0	226,903.0	312,279.0
Chas. E. Quincey & Company	_	2,175.0	_	2,175.0
Salomon Brothers	91,935.0	99,915.0	-	191,850.0
TOTALS	\$581,419.0	\$670,585.0	\$959,893.0	\$2,211,897.0

# **SECTION 2**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# PURCHASES AND SALES OF SHORT-TERM CORPORATE NOTES January 1, 1971 — June 30, 1972 (in thousands)

Dealer	Purchases 1-90 days	Purchases 91-270 days	Sales Prior to Maturity Date	Total Volume
Associates Corp. of North America	\$ 28,871.0	\$ 18,554.0	_	\$ 47,425.0
A. G. Becker & Co., Inc.				20,448.0
G.A.C. Finance Inc.	4,818.0	2,450.0	_	
Gamble-Skogmo, Inc.	4,455.0	8,725.0	_	
Chrysler Financial Corp.	5,452.0	500.0	_	5,952.0
CIT Financial Corp.	39,916.0	15,204.0	-	55,120.0
Commercial Credit Co.	22,098.0	10,986.0	_	33,084.0
Ford Motor Credit Co.	24,043.0	24,719.0	\$ 800.0	49,562.0
G.A.C. Finance Inc. (Direct)	18,865.0	10,109.0	_	28,974.0
General Motors Acceptance Corp.	11,400.0	15,728.0	-	27,128.0
International Harvester Credit Corp.	19,895.0	16,920.0	_	36,815.0
Lehman Commercial Paper, Inc.:				70,955.0
AVCO Financial Services Inc.	52,333.0	17,622.0	-	
U.S. Steel Finance Corp.	_	1,000.0	_	
Montgomery Ward Credit Corp.	54,983.0	7,284.0	_	62,267.0
J.C. Penney Financial Corp.	29,218.0	13,323.0	_	42,541.0
Sears Roebuck Acceptance Corp.	18,345.0	13,230.0	_	31,575.0
James Talcott, Inc.	48,085.0	21,956.0	1,005.0	71,046.0
Transamerica Financial Corp.	36,879.0	22,336.0	·-	59,215.0
H. C. Wainwright & Co.:				13,780.0
Honeywell Finance Inc.	7,950.0	5,830.0	_	
Westinghouse Credit Corp.	16,240.0	20,831.0	•-	37,071.0
TOTALS	\$443,846.0	\$247,307.0	\$1,805.0	\$692,958.0

# **SECTION 3**

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# PURCHASES OF MORTGAGE BACKED CERTIFICATES January 1, 1971 - June 30, 1972

Face Amount	Dealer or Issuer
\$1,985,589.66	First National Bank of Minneapolis (Issuer)
7,513,268.46	IDS Mortgage Corporation (Issuer)
2,000,000.00	Iowa Securities Company (Issuer)

# **SECTION 4**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# PRIVATE PLACEMENTS OF FIXED-INCOME SECURITIES Purchased January 1, 1971 - June 30, 1972

Face Amount		Face Amount	
(000)	Dealer	(000)	Dealer
\$10,000	Dillon, Read & Co., Inc.	\$ 2,575	Loeb, Rhoades & Co.
3,000	duPont, Glore Forgan, Inc.	24,500	Morgan Stanley & Co.
2,575	First Boston Corp. (The)	3,350	Salomon Brothers
10,750	Lehman Brothers	9,500	Smith, Barney & Co., Inc.

# **SECTION 5**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

### **DEBT OBLIGATIONS PURCHASED AT TIME OF OFFERING** ON A DESIGNATED BASIS January 1, 1971 - June 30, 1972

Face Amount (000)	Face Amount Dealer (000)		Dealer
\$ 25	Allison-Williams Company	\$ 570	Kidder, Peabody & Co., Inc.
300	Ames, A.E. & Co., Inc.	675	Kuhn, Laeb & Co.
380	Bache & Co., Inc.	50	Laird, Bissell & Meeds, Inc.
100	Bankers Trust Co.	225	Lazard Freres & Co.
100	Bear Stearns & Co.	250	Lehman Brothers
100	Becker, A.G. & Company, Inc.	230	McLead, Young, Weir, Inc.
160	Bell, Gouinlock & Company, Inc.	1,510	Merrill Lynch, Pierce, Fenner & Smith
780	Blyth & Company, Inc.	125	Midland Canadian Corporation
225	Burnham & Co.	75	Mills, Spence & Co., Inc.
145	Burns Brothers & Denton, Inc.	100	Morgan Guaranty Trust Company
370	Clark, Dodge & Company, Inc.	1,100	Morgan Stanley & Co., Inc.
100	Continental Illinois National Bank	100	New York Hanseatic Corp.
	and Trust Company of Chicago	160	Nesbitt Thomson Securities, Inc.
465	Dain, Kalman & Quail, Inc.	130	Northwestern National Bank of Mpls.
710	Dean Witter & Company, Inc.	910	Paine, Webber, Jackson & Curtis
25	Dick & Merle-Smith	175	Piper, Jaffray & Hopwood
100	Discount Corp.	75	Pitfield, MacKay & Co., Inc.
230	Dominion Securities Corp. (The)	100	Pressprich, R.W. & Co., Inc.
125	Drexel Firestone, Inc.	400	Reynolds & Co.
580	duPont, Glore Forgan, Inc.	100	Richardson Securities, Inc.
570	Eastman Dillon, Union Securities & Co.	225	Robinson-Humphrey Co., Inc. (The)
110	Equitable Canada, Inc.	100	Rothschild, L.F. & Co.
100	Estabrook & Co.	1,075	Salomon Brothers
475	First Boston Corporation (The)	1,500	Scotia Bond Company Limited
70	Fry Mills Spence, Inc.	370	Shearson, Hammill & Co., Inc.
385	Goldman, Sachs & Co.	250	Smithers, F.S. & Co.
145	Greenshields & Co., Inc.	700	Smith, Barney & Co., Inc.
1,670	Halsey, Stuart & Co., Inc.	125	Sutro & Co.
145	Harris & Partners, Inc.	100	Walker, G.H. & Co.
170	Harris Upham & Co., Inc.	170	Waiston & Co., Inc.
500	Hornblower & Weeks — Hemphill, Nayes	780	White, Weld & Co.
		685	Wood, Gundy & Co., Inc.

# **SECTION 6**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# DEBT OBLIGATIONS PURCHASED AT OR AFTER TIME OF OFFERING THROUGH DEALERS HAVING BONDS AVAILABLE January 1, 1971 — June 30, 1972

Face Amount (000)	Dealer	Face Amount (000)	Dealer
\$ 84	Bache & Co., Inc.	\$ 34	Lehman Brothers
20	Bear, Stearns & Co.	20	Loewi & Co., Inc.
2,474	Blyth & Co., Inc.	1,366	Merrill Lynch, Pierce, Fenner & Smith
20	Brown, Alex & Sons	250	Morgan Stanley & Co.
20	Clark, Dodge & Co., Inc.	20	Nuveen, John & Co., Inc.
20	Dain, Kalman & Quait, Inc.	84	Paine, Webber, Jackson & Curtis
40	Dean Witter & Co., Inc.	20	Piper, Jaffray & Hopwood, Inc.
124	duPont, Glore Forgan, Inc.	120	Pressprich, R.W. & Co., Inc.
89	Eastman Dillon, Union Securities & Co.	20	Reynolds & Co.
20	Estabrook & Co.	20	Riter, Pyne, Kendall & Hollister
20	First Boston Corporation (The)	20	Rothschild, L.F. & Co.
133	Goldman, Sachs & Co.	79	Salomon Brothers
20	Haligarten & Co.	20	Shields & Co.
540	Halsey, Stuart & Co., Inc.	579	Shearson, Hammill & Co., Inc.
20	Harris, Upham & Co., Inc.	99	Smith, Barney & Co., Inc.
20	Hayden, Stone, Inc.	20	Tucker, Anthony & R.L. Day
124	Hornblower & Weeks - Hemphill, Noyes	20	Walston & Co., Inc.
34	Hutton, E.F. & Co.	34	Wertheim & Co.
20	Hutton, W.E. & Co.	84	White, Weld & Co.
109	Kidder, Peabody & Co., Inc.	30	Wood, Gundy & Co., Inc.
500	Laird, Bissell & Meeds, Inc.	20	Wood, Struthers & Winthrop
		50	Woodard-Elwood & Company

# **SECTION 7**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# CORPORATE BONDS PURCHASED THROUGH SECONDARY OFFERINGS January 1, 1971 — June 30, 1972

Face Amount	Face Amount					
(000)	Dealer	(000)	Dealer			
\$1,250 1,075	Goldman, Sachs & Co. Pressprich, R.W. & Co., Inc.	\$ 450	Salomon Brothers			

# **SECTION 8**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

CORPORATE BOND SALES January 1, 1971 — June 30, 1972

Face Amount (000)	Dealer	Face Amount (000)	Dealer
\$1,335	Burnham & Co.	\$1,345	Paine, Webber, Jackson & Curtis
195	Eastman Dillon, Union Securities & Co.	760	Riter, Pyne, Kendall & Hollister
712	First Boston Corporation (The)	5,807	Salomon Brothers
624	Goldman, Sachs & Co.	915	Shearson, Hammill & Co., Inc.
2.221	Halsey, Stuart & Co., Inc.	200	Smith, Barney & Co., Inc.
200	Merrill Lynch, Pierce, Fenner & Smith	110	Smithers, F.S. & Co.
200		450	White Weld & Co.

# **SECTION 9**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# COMMON STOCK PURCHASES ALLOCATED BY INVESTMENT DEPARTMENT January 1, 1971 — June 30, 1972

Total Shares	Issue and Vendor	Total Shares	Issue and Vendo	ı	
CONSUME	R-ORIENTED STOCKS	FINANCIAL Banks	SERVICES		
UTILITIES		7200	Chase Manhattan		
Electric			4000 First Boston		
2000	American Electric Power	****	3200 W.H. Reaves		
	2000 Goldman Sachs	31600	Continental Illinois Co 500 Halsey Stuar		
14000	Cincinnati Gas & Elec. 1000 Bache & Co.		600 Lehman Bro		
	1000 Blyth & Co.		6500 Paine Webbe	r	
	1000 Clark Dodge		23000 Salomon Bro	thers	
	1000 duPont Glore Forgan		400 White Weld 600 Dean Witter		
	1000 Eastman Dillon	30200	600 Dean Witter First National City		
	1000 Halsey Stuart 1000 Harris Upham	50250	1200 Auerbach Po	ıllak	
	1000 Kidder Peabody	,	8500 duPont Glor	e Forg	
	1000 Merrill Lynch		16500 Paine Webbs		
	3000 Morgan Stanley	0000	4000 W.H. Reaves		
	1000 Shearson Hammill 1000 White Weld	8000	Morgan (J.P.) & Co. 1100 Dain Kalmar	n	
13000	Commonwealth Edison		400 First Manha		
	1000 Halsey Stuart		1300 Model Rolar	nd	
	11000 Merrill Lynch	,	2500 Reynolds Sc	curitie	
	1000 Piper Jaffray		200 White Weld		
14700	Florida Power & Light 500 Dain Kalman	20400	2500 Woodard-El- Northwest Bancorport		
	13000 Hornblower Weeks	20400	7000 Dain Kalma		
	800 Kidder Peabody		5000 Oppenheim	er & C	
	400 Lamson Brothers		6000 Salomon Br		
24500	Houston Lighting & Power		400 Walston & 0 2000 Dean Witter		
	8000 First Boston		2000 Dean witter		
	5000 Kidder Peabody 11500 Paine Webber	Finance			
18000	Middle South Utilities	34000	Beneficial Corporation		
	5000 Merrill Lynch		3000 Bache & Co		
	13000 Sutro & Co.		4000 Brown Brot		
7700	Minnesota Power & Light		7000 Clark Dodg 6000 Eastman Di		
	2700 Bache & Co. 2500 Halsey Stuart		4000 First Bosto		
	2500 Piper Jaffray		4000 Model Rola	ınd	
300	Northern States Power		4000 Piper Jaffra		
	300 Walston & Co.		2000 Dean Witte	ľ	
5000	Pacific Gas & Electric 5000 Paine Webber	32900	Household Finance		
16200	Public Service of Indiana		3000 Bache & Co 6000 Burnham &		
10200	15200, Merrill Lynch		2300 Clark Dodg		
	1000 Dean Witter		19000 Paine Webb		
25100	Southern Calif. Edison		600 Smith Barn		
	600 Caldwell Phillips 7500 First Boston	40000	2000 Dean Witte	f	
	17000 Sutro & Co.	13900	Inv. Div. Serv. "A" 700 Halsey Stu	nrt	
2000	Southern Company		3200 Merrill Lyn		
	2000 Shearson Hammill		10000 Smith Barn		
14900	Texas Utilities	32500	MGIC Investment Co		
	400 Dain Kalman 1000 Eastman Dillon		5000 Bear Steam		
	13500 Paine Webber		5000 Çlark Dody 500 Eppler Gut	•	
10000	Virginia Electric & Pwr.		100 Eppler Gui		
	10000 Shearson Hammill		5000 Kidder Pea		
_			2700 Laird Bisse	ell .	
Gas	Northern Illinois Gas		8000 Model Rol		
26200	5600 Paine Webber		500 Paine Web 500 Shearson F		
	20000 G.H. Walker		5200 White Web		
	600 Woodard-Elwood		0.00	-	
6000	Panhandle Eastern P.L.	Insurance			
	6000 Laird Bissell	17000	Aetna Life		
	ne-Telegraph		5000 Merrill Ly 7000 Kidder Per		
24000	American Tel. & Tel. 1100 Caldwell Phillips		5000 Walston &		
	1000 Halsey Stuart	66000	CNA Financial		
	9000 Merrill Lynch		10000 Harris Upl		
	5500 Paine Webber		14000 Hornblow 17000 Shearson		
	3000 Sutro & Co.		17000 Shearson 5 25000 H.C. Wain		
5400	4400 White Weld General Tel. & Elec.	35000	INA Corporation		
5400	4600 duPont Glore Forgan		3200 Andresen	& Co.	
	800 Reynolds Securities		4400 Bear Steam		
11100	United Telecommunications		3500 First Bost		
	10000 Kidder Peabody		1000 First Mani 4000 Halsey Sti		
	1100 Smith Barney		2100 Harris Up		
			·· · ·	er Wee	

# Section 9 continued

Total			
Total Shares	Issue and Vendor	Total Shares	Issue and Vendor
	1000 Lemson Brothers	Miscellaneou	
	4000 Piper Jaffray	400	ARA Services
	7200 Sutro & Co.		300 Caldwell Phillips
10000	3500 Dean Witter Travelers Corp.	oro	100 Walston & Co.
10000	4000 Burnham & Co.	850	Avis, inc. 40 Bivth & Co.
	6000 Piper Jaffray		10 Burnham & Co.
24800	U.S. Fidelity & Guaranty		100 Clark Dodge
	3500 Baché & Co. 3000 Halsey Stuart		150 duPont Glore Forgan 50 Éastman Dillon
	6000 Piper Jaffray	•	40 Kidder Peabody
	5000 Roosevelt & Son		50 Merrill Lynch
	1000 Shearson Hammill		100 Model Roland
	800 Walston & Co.		100 Paine Webber 50 Shearson Hammill
	2500 Dean Witter		50 Salomon Brothers
CONSTIM	IERS GOODS		50 Waiston & Co.
Food-Bev		31800	60 Dean Witter Avon Products
9900	Coca-Cola	31000	5000 Auerbach Pollak
	4000 Auerbach Poliak	•	2200 Delafield Childs
	1000 Laird, Inc. 3600 H.C. Wainwright .		2000 Laird Bissell
	1000 Dean Witter		3000 Laird, Inc. 1000 Lamson Brothers
	300 Woodard-Elwood		8600 Merrill Lynch
52500	General Foods 1800 William Stair		8000 Paine Webber
	1800 William Blair 2000 Clark Dodge	25200 (	2000 White Weld
	4000 Dain Kalman	23200 (	Columbia Broadcasting System 700 Merrill Lynch
	700 First Manhattan		24500 Smith Barney
	1000 Hornblower Weeks 2000 Lamson Brothers	31300 [	Disney (Walt) Prod.
	10000 Merrill Lynch	1	5000 Brown Brothers 11600 Paine Webber
	21800 Paine Webber		3000 Roosevelt & Son
	9200 Shearson Hammill		2000 Shearson Hammill
76500	General Mills 5500 Averbach Pollak		2000 Smith Barney 6500 H.C. Wainwright
	5000 William Blair		1000 White Weld
	4000 Burnham & Co.		200 Woodard-Elwood
	13000 Clark Dodge 8000 Morgan Stanley		Gillette 1000 Bache & Co.
	8000 Morgan Stanley 10000 Paine Webber		foliday Inns
	8000 Robinson Humphrey		3000 Brown Brothers
	5000 Roosevelt & Son 14000 Shearson Hammill		1500 Caldwell Phillips 1300 Clark Dodge
	4000 Smith Barney		1300 Clark Dodge 2100 duPont Glore Forgan
2000	Norton Simon		4000 Harris Upham
6000	2000 H.C. Wainwright		9000 Laird, Inc. 1000 Model Roland
0000	PepsiCo 6000 Merrill Lynch		1000 Model Roland 4000 Paine Webber
2000	Pillsbury		5000 Piper Jaffray
	2000 Milwaukee Co.		5000 Robinson Humphrey
Printing-Pu	hlishinn	•	5200 Smith Barney 300 Walston & Co.
18000	Dun & Bradstreet	29800 M	CDonald's Corporation
	5000 Halsey Stuart	10	D800 Burnham & Co.
	3000 Merrill Lynch 10000 Morgan Stanley	6	700 duPont Glore Forgan 5500 Laird Bissell
21000	10000 Morgan Stanley Harcourt Brace Jovanovich		5500 Laird Bissell 1300 Laird, Inc.
	20000 Bache & Co.		500 Loewi & Co.
	1000 Dean Witter		3000 White Weld
Retail Trade	8		i000 Dean Witter octer & Gamble .
36700	Dayton Hudson		500 Auerbach Pollak
14400	36700 Paine Webber		1000 First Manhattan
14400	Federated Dept. Stores 6800 Bear Stearns		000 Hornblower Weeks 000 Laird Bissell
	500 duPont Glore Forgan		500 Lamson Brothers
	2000 Estabrook & Co.		500 Morgan Stanley
	4600 Merrill Lynch 500 Paine Webber		600 Paine Webber 200 Piper Jaffray
1600	Kresge (S.S.) Company		200 Piper Jaffray 000 Salomon Brothers
	500 Eppler Guerin		000 Shearson Hammill
	600 Shearson Hammill		erner Communications
10000	500 Smith Barney Penney (J.C.) Company		000 Andresen & Co. 500 Merrill Lynch
10000	10000 Bache & Co.		000 Burnham & Co.
9500	Sears, Roebuck & Co.	20	000 Caldwell Phillips
	3200 Clark Dodge	100	
	300 duPont Glore Forgan 1000 Faulkner Dawkins	1000	.00 Hornblower Weeks 00 Kidder Peabody
	3000 Hornblower Weeks	200	
	2000 Smith Barney	700	00 Merrill Lynch
1100	Zale Corporation	1000 2000	
	500 duPont Glore Forgan 600 Merrill Lynch	920	,,
		60	00 Piper Jaffray
Textiles 2000	Double to the contract of the	1000	
8000	Burlington Industries 8000 H.C. Wainwright	1000 110	
	osos manistrigit		G. G.D. Francis

		Total		
Shares	Issue and Vendor	Shares		Issue and Vendor
RESEAR	CH STOCKS		2000	Dean Witter
			200	Woodard-Elwoo
Chemical	=	12000		17. Bus. Mach.
4900	Air Products & Chemicals		1500	Brown Brothers
	4000 Merrill Lynch 900 White Weld		1500	Clark Dodge
17000	Dow Chemical		2200	Eastman Dillon
	8500 Auerbach Poliak		500	Halsey Stuart
	4000 Donaldson Lufkin		1300 1100	Hornblower We
	1000 Eppler Guerin	•	700	Kidder Peabody Merrill Lynch
	2500 Laird Bissell		100	Paine Webber
	1000 Dean Witter		1200	Piper Jaffray
3800	du Pont (E.I.)		100	Shearson Hamm
	200 duPont Glore Forgan		800	Walston & Co.
	2100 Eastman Dillon 300 Halsey Stuart		1000	White Weld
	1000 Lamson Brothers	14100	Xerox	
	200 G.H. Walker		1200	Auerbach Pollak
44100	Monsanto		2400	Eastman Dillon
	6000 Dillon Read		500 2000	Harris Upham Oppenheimer &
	3000 duPont Glore Forgan		3000	Paine Webber
	1,100 Estabrook & Co.		5000	H.C. Wainwright
	3000 First Manhatten			<b>.</b>
	5000 Halsey Stuart	Photograp	<u>h</u> y	
	5000 Laird Bissell	26500	Eastmar	Kodak
	10000 Paine Webber 5000 Smith Barney		3100	Auerbach Pollak
	6000 H.C. Wainwright		5300	Eastman Dillon
38400	Union Carbide		1400	Harris Upham
	5000 Bache & Co.		2100 4000	Hornblower Wee Laird Bissell
	9000 Clark Dodge		3200	Paine Webber
	1000 Keefe Bruyette		2000	Piper Jaffray
	3300 Laird, Inc.		5400	Shearson Hammi
	5000 Paine Webber			
	8000 H.C. Wainwright . 500 White Weld	Miscellaneo	us	
	6600 Dean Witter	22900		ining & Mfg.
	Willer		1900	Brown Brothers
Drugs			1500	Caldwell Phillips
11800	American Home Products		2000	Eastman Dillon
	800 Brown Brothers		3000 3000	E.F. Hutton
	2000 Halsey Stuart		4800	Morgan Stanley Paine Webber
	2000 Roosevelt & Son		1100	Walston & Co.
	4000 Shearson Hammilt	38000		Oil Products
3700	3000 Walston & Co. Merck		38000	Clark Dodge
3700	2000 Hornblower Weeks			
	1700 Smith Barney		RESOURC	ES STOCKS
22200	Pfizer, Inc.	Petroleum 27200	Atlantic	Diskis a
	3500 Bache & Co.	27200	27200	nichtield Salomon Brothers
	5000 Brown Brothers	22600	Continen	
	4000 duPont Glore Forgan		10000	Hornblower Week
	700 Lemson Brothers		1100	Laird Bissell
1700	9000 Paine Webber		1500	Reynolds Securiti
1700	Schering-Plough		5500	Sutro & Co.
	3000 Auerbach Pollak 3000 Halsey Stuart		1500	Walston & Co.
	1500 Laird, Inc.		3000	Woodard-Elwood
	1400 Milwaukee Co.	76000	Gulf Oil	
	5500 Paine Webber		18000	Auerbach Pollak
	1400 Robinson Humphrey		10000 10000	Bache & Co.
	2000 Smith Barney		10000	Keefe Bruyette Model Roland
	2200 H.C. Wainwright		18000	Shearson Hammill
	1700 Dean Witter		10000	H.C. Wainwright
ffice E:	ament	17300		Land & Explor.
ffice Equip 2365	Burroughs		400	Dain Kalman
-500	1100 Bache & Co.		300	duPont Glore For
	13765 Burnham & Co.		1000	Eastman Dillon
	1000 Clark Dodge		6100 8400	Paine Webber R.W. Pressprich
	300 Merrill Lynch		1100	Dean Witter
	4000 Paine Webber	22100	Mobil Dil	
	700 Piper Jaffray		500	Caldwell Phillips
7400	1500 White Weld		4400	Dain Kalman
7400	Control Data		- 3900	Halsey Stuart
	10000 Dain Kalman 3000 Harris Upham		500	Laird Bissell
	3000 Harris Upham 1100 Piper Jaffray		5000	W.H. Reaves
	2200 Shearson Hammill		4000	Robinson Humphr
	1100 Sutro & Co.			Sutro & Co.
3700	Honeywell	44100		White Weld
	2800 Andresen & Co.	44100		Dil (Indiana)
	2000 Auerbach Pollak			Bache & Co.
	1200 Bache & Co.			Eastman Dillon Kidder Peabody
	1400 Hornblower Weeks			Lehman Brothers
	1100 Loewi & Co.			W.H. Reaves
	1100 Loewi & Co. 6000 Merrill Lynch		4500	
	1100 Loewi & Co.		4500 9000	W.H. Reaves

# Section 9 continued

	•	Total	
Total Shares	Issue and Vendor	Shares	Issue and Vendor
—		Flooring S Floor	
49300	Standard Oil (New Jersey) 3600 Auerbach Pollak	Electrical & Electrical & Carr	ier Corp.
	18800 Brown Brothers	801	
	3000 Delafield Childs	8100 Eme	rson Electric
	2000 Eastman Dillon	310	
	3200 Faulkner Dawkins	500 End	-
	2200 Halsey Stuart 12200 Paine Webber	33500 Fedi 70	ders Corp. 00 Burnham & Co.
	4000 Roosevelt & Son	35	
	300 Walston & Co.	230	00 Salomon Brothers
70200	Texaco, Inc.	10000 Gen	eral Electric
	700 Caldwell Phillips	40	
	7000 Clark Oodge 2000 Eastman Dillon	60	
	2000 Eastman Dillon 4500 Halsey Stuart	17500 Inte	rnational Tel. & Tel. 00 Eastman Dillon
	1600 Laird Bissell	155	
	11000 Model Roland		00 Woodard-Elwood
	10000 Salomon Brothers	20000 Sun	beam
	6000 F.S. Smithers	200	
	10000 Sutro & Co. 12000 H.C. Wainwright		tinghouse
	12000 H.C. Wainwright 1300 Walston & Co.	40 2000 Whi	00 Dean Witter rlpool
	100 White Weld		00 Brown Brothers
	4000 Dean Witter		
		Machinery	
	ES STOCKS		erpillar Tractor
	les & Automotive Parts Ford Motor		.00 Dain Kalman 100 Donaldson Lufkin
35900	3000 Bache & Co.		00 Eastman Dillon
	2000 Brown Brothers		100 Merrill Lynch
	5000 Dain Kalman		00 Morgan Stanley
	4300 Laird Bissell		100 Reynolds Securities
•	2000 Lamson Brothers		500 H.C. Wainwright
	5500 Loewi & Co. 4300 Merrill Lynch		200 Walston & Co. 200 Dean Witter
	300 Reynolds Securities	31	JOO Dean Witter
	4400 W.C. Roney		
	5000 Smith Barney	Metals	
	100 White Weld		nna Mining 500 - First Manhattan
37100	General Motors		100 Paine Webber
	3000 Burnham & Co. 2800 Harris Upham	1	100 G.H. Walker
	4000 Laird, Inc.		
	6500 Merrill Lynch	TRANSPORTA	
	7000 Piper Jaffray	Aircraft & Aeros 9000 Ur	space nited Aircraft
	3500 W.H. Reaves		1000 Smith Barney
	200 W.C. Roney 4100 Shearson Hammill	•	
	4600 Smith Barney	Airlines	
	200 Walston & Co.		Ita Airlines
	100 White Weld		000 Eastman Dillon
	1100 Dean Witter	٥	000 R.W. Pressprich 500 Robinson Humphrey
46000	- Goodyear Tire & Rubber 4000 Delafield Childs	32400 No	orthwest Airlines
	4700 Loewi & Co.	5	500 Brown Brothers
	1000 Merrill Lynch		000 Eastman Dillon
	6000 Milwaukee Co.		300 First Manhattan 000 Keefe Bruyette
	29400 Paine Webber		600 Walston & Co.
	600 W.C. Roney		3000 White Weld
	300 Walston & Co.		
Paner &	Forest Products	Railroads	
1200	International Paper		Irlington Northern
	1200 Smith Barney		1000 Dain Kalman 1000 Roosevelt & Son
63975	Weyerhaeuser		000 Sutro & Co.
	1125 Bache & Co. 1000 Brown Brothers		nion Pacific Corp.
	4350 Dain Kalman		1000 Bear Stearns
	5200 duPont Glore Forgan		2000 Brown Brothers
	10000 First Manhattan		3500 Clark Dodge 200 Eastman Dillon
	1000 Harris Upham		2000 Eastman Dillon 2000 Eppler Guerin
	2800 Hornblower Weeks		3500 Kidder Peabody
	17100 Laird, Inc. 4000 Paine Webber		1000 Laird Bissell
	5300 Piper Jaffray		600 Merrill Lynch
	4600 Smith Barney	4	1500 Sutro & Co.
	7300 H.C. Wainwright		200 White Weld 400 Dean Witter
	200 Walston & Co.		TOO DOWN WHILE
	•		

# **SECTION 10**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# COMMON STOCK PURCHASES NEGOTIATED OR ORDERED ON THE BASIS OF LOWEST AVAILABLE PRICE January 1, 1971 — June 30, 1972

Total Shares	Issue and Vendor	Total Shares	Issue and Vendor
	R-ORIENTED STOCKS	63500	Northwest Bancorporation 1500 American Securities 2000 Jefferies & Co.
UTILITIES	ì		22000 Keefe Bruyette
4000	American Elec. Power		38000 Weeden & Co.
4000	4000 Jefferies & Co.	70000	Security Pacific Corp.
4000	Cincinnati Gas & Elec.		33000 Blyth & Co.
	4000 Weeden & Co.		2000 Jefferies & Co. 5000 Keefe Bruyette
37598	Commonwealth Edison 10500 American Securities		1000 Merrill Lynch
	27098 Weeden & Co.		18000 Salomon Brothers
22300	Florida Power & Light		11000 M.A. Schapiro
	2000 First Boston	9500	Valley Nat'l Bk. Arizona 1000 Blyth & Co.
	11000 Jefferies & Co. 1000 J.S. Strauss		4500 Keefe Bruyette
	1000 J.S. Strauss 8300 Weeden & Co.		4000 Salomon Brothers
21000	Houston Lighting & Power		
	7000 American Securities	Finance 3500	Household Finance
	14000 Weeden & Co.	3300	3500 Jefferies & Co.
176800	Middle South Utilities 34000 American Securities	25000	MGIC Investment Corp.
	10000 Blyth & Co.		22000 Jefferies & Co.
	12700 Jefferies & Co.		3000 Weeden & Co.
	120100 Weeden & Co.	Insurance	
22100	Northern States Power 1100 Blyth & Co.	4000	Aetna Life & Casualty
	21000 Weeden & Co.		4000 Jefferies & Co.
34000	Pacific Gas & Electric	5680	CNA Financial Corp.
	11800 Jefferies & Co.	27500	5680 Weeden & Co. Connecticut General
	4200 J.S. Strauss	37500	5000 Dain Kalman
5000	18000 Weeden & Co. Public Serv. of Indiana		2000 duPont Glore Forgan
3000	5000 Weeden & Co.		5000 Eastman Dillon
8600	Southern Calif. Edison		4300 Jefferies & Co. 1000 Merrill Lynch
	5600 J.S. Strauss		1000 Merrill Lynch 7000 New York Hanseatic
35000	3000 Weeden & Co. Southern Company		13200 Salomon Brothers
35000	10000 Blyth & Co.	20100	INA Corporation
	10000 Jefferies & Co.		1000 American Securities
	15000 Weeden & Co.		4000 J.S. Strauss 15100 Weeden & Co.
20300	Texas Utilities	45000	Northwestern Nat'l Life
	400 Blyth & Co. 10600 Jefferies & Co.		1000 Dain Kalman
	9300 Weeden & Co.		1500 duPont Glore Forgan
12000	Virginia Elec. & Power		10000 Eastman Dillon 10000 Jefferies & Co.
	2000 Jefferies & Co.		7000 Merrill Lynch
	10000 Weeden & Co.		7000 New York Hanseatle
Gas			2000 Piper Jaffray
32100	Northern Illinois Gas		5500 Salomon Brothers
	32100 Weeden & Co.	56900	1000 Smith Barney Safeco Corporation
T. 4 b	. Telescoph	30300	14200 Blyth & Co.
33000	e-Telegraph American Tel. & Tel.		1000 Dain Kalman
00000	11000 American Securities		2300 duPont Glore Forgan
	16000 Blyth & Co.		8000 Eastman Dillon 14000 Merrill Lynch
	5000 Jefferies & Co. 1000 Weeden & Co.		17400 Salomon Brothers
	_	39500	St. Paul Companies
500	General Tel. & Elec. 500 Weeden & Co.		7000 Blyth & Co.
24000	United Telecommunications		1000 Dain Kalman
	2000 American Securities		500 duPont Glore Forgan 1000 Merrill Lynch
	22000 Weeden & Co.		30000 Salomon Brothers
CINIANIC	CIAL SERVICES	14000	Travelers Corporation
Banks	THE SERVICES		14000 Jefferies & Co.
3100	Cameron Financial	4000	U.S. Fidelity & Guaranty 4000 Blyth & Co.
	3100 Keefe Bruyette		4000 11711 0 00.
5500	Continental Illinois	CONSUM	AERS GOODS
	500 American Securities 5000 Jefferies & Co.	Food-Be	
46000	First Bank System	37000	General Foods 20000 Jefferies & Co.
	14000 Blyth & Co.		17000 Weeden & Co.
	25500 Keefe Bruyette		1,000
	2500 Merrill Lynch 4000 Sálomon Brothers	Retail Tr	
24000	4000 Salomon Brothers First Nat'l City Corp.	30700	Dayton Hudson Corp.
24000	2000 American Securities	F000	30700 Jefferies & Co.
	7000 Blyth & Co.	5000	Penney (J.C.) Company 5000 Jefferies & Co.
	15000 Jefferies & Co.	5000	Sears Roebuck
	;		5000 Jefferies & Co.

# Section 10 continued

					•	
Total		•	44	Total		
Shares	<u>Is</u>	sue and Vendor		Shares		Issue and Vendor
Miscellane	nus			3700	Mobil O	na ·
2500	_	an Greetings Corp.		0,00	3000	Blyth & Co.
	2000	Blyth & Co.			700	Weeden & Co.
	500	Merrill Lynch		16000 1		d Oil (Indiana)
12300	Avon Pr	oducts			5000	Jefferies & Co.
	12300	Weeden & Co.			11000	Weeden & Co.
30500	Holiday			23200	Standar	d Oil (New Jersey)
	24500	Jefferies & Co.		•	6000	Jefferies & Co.
	6000	Weeden & Co.			700	New York Hanseatic
3900	Medtron	•	П		16500	Weeden & Co.
	900	Dain Kalman		83080	Texaco,	
	500	Jefferies & Co.			5600	Jefferies & Co.
	2000	Merrill Lynch		,	31000	J.S. Strauss
	500	Smith Barney			46480	Weeden & Co.
15000		Communications				4 4
	5000	Jefferies & Co.		DURABLE		
	10000	Weeden & Co.	:	Automobile		
				500	Ford Mo	
RESEARC	H STOCKS	i		6470	500	Weeden & Co.
				047U	5000	Motors Corp.
Chemicals &					300	Jefferies & Co.
10300		ucts & Chemicals			1170	New York Hanseatic Weeden & Co.
5000	10300 Dow Chr	Jefferies & Co.		33000		ear Tire & Rubber
5000	5000	Weeden & Co.		00000	10000	Blyth & Co.
33800	Pfizer, Ir				17000	Jefferies & Ca.
55000	33800	Weeden & Co.			6000	Weeden & Co.
	55000	Weeden & Co.			0000	Weeten a co.
Office Equi	pment			Building &	Constructi	ion
745		onal Bus, Mach.		8000		lar Tractor Co.
	70	Jefferies & Co.			8000	Weeden & Co.
	675	Weeden & Co.		2000		Corporation
					2000	Jefferies & Co.
Photograph	<u>y</u>			5000	Weyerha	euser Co.
5100	Eastman	Kodak Co.			5000	Weeden & Co.
	1800	Jefferies & Co.				
	3300	J.S. Strauss		Machinery		
				2000	Tora Co	
Miscellaneo					1000	Paine Webber
4450		a Mining & Mfg.			1000	Piper Jaffray
	4100	Jefferies & Co.				
	350	Weeden & Co.		Metals		
10000		Oil Products		300		Mining Co.
	10000	Jefferies & Co.			. 300	Jefferies & Co.
MATURAL	DECUMBO	ES STOCKS		TRANSPOR	MOITATION	
Petroleum	nesuunu	.E9 21 U L K 2		Airlines		
4500	Continen	tal Oil Co.	•	9500	Delta Ai	rlines, Inc.
7000	4500	Weeden & Co.			4000	Blyth & Co.
64000					5500	Jefferies & Co.
64000	Gulf Oil	•		830		st Airlines, Inc.
	6000	Blyth & Co.			830	Weeden & Co.
	18000 2000	Jefferies & Co.				
	5000	New York Hanseat J.S. Strauss	•	Railroads		
	33000	J.S. Strauss Weeden & Co.	• -	6100	Burlingto	on Northern Inc.
5000		Land & Explor.			6100	Jefferies & Co.
3000	5000	Jefferies & Co.		5500		cific Corp.
	5500	Contentes Of Ut.			4500	Jefferies & Co.
					1000	Weeden & Co.
						•

# **SECTION 11**

# STATE OF MINNESOTA STATE BOARD OF INVESTMENT

COMMON STOCK SALES January 1, 1971 — June 30, 1972

Total Shares	Issue and Vendor	Total Shares	Issue and Vendor
5800	American Airlines 5800 Weeden & Co.	14000	Internat 1 Tel. & Tel. Series N Preferred
31300	American Cyanamid 31300 Paine Webber		10000 Dain Kalman
27200	Atlantic Richfield 27200 Weeden & Co.	8800	Kimberly-Clark
5040	8ankAmerica Corp. 5040 Keefe Bruyette	4800	8800 Jefferies & Co. Lincoln Nat'l Corp.
6800	Bankers Trust N.Y. Corp. 6800 Jefferies & Co.	1000	4800 Jefferies & Co. McDonald's Corp.
27400	Boeing Co. 27400 Weeden & Co.	1000	1000 Paine Webber Medtronic, Inc.
5498	Boise Cascade	8700	1000 Dain Kalman Minneapolis Gas Co.
4300	Bristol-Myers	20200	1000 Merrill Lynch 7700 Piper Jaffray
6800	Burlington Northern	39700	NL Industries - 39700 Weeden & Co.
20000	5 1/2% Preferred 6800 Bache & Co.	16850	Norfolk & Western Ry. 8000 Clark Dodge
29200	Campbell Soup 29200 R.W. Pressprich		3850 Jefferies & Co. 5000 Roosevelt & Son
124200	Carrier Corp. 74200 Brandt Zwick 50000 Goldman Sachs	3705	Northern Illinois Gas \$1.90 Preference 3705 Paine Webber
58441	Columbia Broadcasting 58441 Jefferies & Co.	68500	Ohio Edison Co. 57000 First Boston
35775	Continental Can Co. 35775 Weeden & Co.	4800	11500 - Weeden & Co. Owens-Illinois
1500	Control Data Corp. 1500 Shearson Hammill	29600	4800 Weeden & Co. Penney (J.C.) Co.
9240	Corning Glass Works 9240 Kidder Peabody	22400	29600 Brendt Zwick Scott Paper Co.
68900	Dayton Hudson Corp. 2500 Jefferies & Co.	. 28900	22400 Blyth & Co. Southern Pacific Co.
	1900 Piper Jaffray 39000 Salomon Brothers		7400 H.C. Weinwright 21500 Weeden & Co.
11700	25500 Weeden & Co. Disney (Walt) Productions 11200 Jefferies & Co. 500 Paine Webber	25000	Southern Railway Co. 21400 Jefferies & Co. 3600 Laird, Inc.
1450	Donnelley (R.R.) & Sons 1450 Paine Webber	33100 2400	Super Valu Stores 33100 Paine Webber Taft Broadcasting
900	duPont (E.I.) de Nemours	61350	2400 Shearson Hammill
2500	900 Paine Webber Economics Laboratory	21000	Trans Union Corp 61350 Paine Webber
50471	2500 A.G. Becker Georgia-Pacific Corp. 7680 Blyth & Co.	21000 4494	Upjohn Company 21000 Weeden & Co. Viacom International
62600	42791 Weeden & Co.	92225	4494 Merrill Lynch
62600	Gillette Company 6500 Shearson Hammill 56100 Weeden & Co.	92223	Wells Fergo & Co. 16100 Jefferies & Co. 5000 Keefe Bruvette
40200	Green Giant Co.		27700 Salomon Brothers 43425 Weeden & Co.
2300	40200 Paine Webber Harcourt Brace Jovanovich 2300 Merrill Lynch	11500	Western Bancorporation 11500 Weeden & Co.
2330	Hewlett-Packard Co.  2330 Kidder Peabody	20943	Western Publishing Co. 20943 Jefferies & Co.
20200	Inland Steel Co.	19500	Wisconsin Public Service 10700 First Boston
3500	Internat 1 Tel. & Tel. Series J Preferred	2000	2800 Shearson Hammill 6000 Weeden & Co. Zate Corporation
	3500 Goldman Sachs	2000	2000 Paine Webber

# **SECTION 12**

### STATE OF MINNESOTA STATE BOARD OF INVESTMENT

# SALES OF MINNESOTA SUBDIVISION BONDS January 1 — June 30, 1972

1.S.D. No. 271 (Bloomington, Minnesota); \$540,000 face value of bonds, 3.50% — 4.50%, due 1976-86, sold at \$96.22 on February 1, 1972.

Purchasing syndicate: E. J. Prescott & Company, Manager (a)

Allison-Williams Co.

American National Bank & Trust Co.

Dain, Kalman & Quail, Inc.

Paine, Webber, Jackson & Curtis, Inc. E. J. Prescott & Co. Reynolds Securities, Inc.

Dain, Kelman & Quail, Inc. Juran & Moody

1.S.D. No. 272 (Eden Prairie, Minnesota); \$210,000 face value of bonds, 4.20%, due 1981-89, sold at \$100.05 on June 13, 1972.

Sold to the First National Bank of St. Paul.

I.S.O. No. 219 (Elmore, Minnesota); \$240,000 face value of bonds, 2.90% — 3.00%, due 1974-83, sold at \$84.60 on June 13, 1972.

Purchasing syndicate: Reynolds Securities, Inc., Manager<sup>(a)</sup> Other syndicate members same as previously mentioned.

I.S.D. No. 275 (Golden Valley, Minnesota); \$211,000 face value of bonds, 3.75%, due 1974-83, sold at \$94.25 on June 13, 1972.

Purchasing syndicate:
Paine, Webber, Jackson & Curtis, Inc., Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 351 (Hallock, Minnesota); \$255,000 face value of bonds, 2.90%, due 1974-79, sold at \$90.67 on June 13, 1972.

Sold to the First National Bank of St. Paul.

I.S.D. No. 783 (Kerkhoven, Minnesota); \$255,000 face value of bonds, 2.80% — 2.90%, due 1974-85, sold at \$80.86 on June 13, 1972.

Purchasing syndicate:
Piper, Jaffray & Hopwood, Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 739 (Kimball, Minnesota); \$185,000 face value of bonds, 3.00% — 4.40%, due 1982-89, sold at \$82.73 on June 13, 1972.

Purchasing syndicate: Piper, Jaffray & Hopwood, Manager<sup>(a)</sup> Other syndicate members same as previously mentioned.

 No. 832 (Mahtomedi, Minnesota); \$172,000 face value of bonds, 3.75%, due 1976-86, sold at \$88.24 on June 13, 1972.

Sold to the First National Bank of St. Paul.

I.S.D. No. 332 (Mora, Minnesota); \$249,000 face value of bonds, 3.60% — 3.70%, due 1974-83, sold at \$92.92 on June 13, 1972.

Sold to Marquette National Bank, Minneapolis.

 S.O. No. 621 (Mounds View, Minnesota); \$908,000 face value of bonds, 3.10% — 4.30%, due 1975-86, sold at \$88.49 on February 1, 1972.

Purchasing syndicate:
Paine, Webber, Jackson & Curtis, Inc., Manager<sup>(g)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 782 (Murdock, Minnesota); \$200,000 face value of bonds, 3.60% — 3.70%, due 1977-88, sold at \$82.01 on June 13, 1972.

Sold to the First National Bank of St. Paul.

I.S.D. No. 489 (Randall, Minnesota); \$195,000 face value of bonds, 4.25%, due 1978-87, sold at \$99.99 on June 13, 1972.

Purchasing syndicate:
American National Bank & Trust Co., Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 630 (Red Lake Falls, Minnesota); \$182,000 face value of bonds, 4.00%, due 1976-87, sold at \$86.48 on June 13, 1972.

Purchasing syndicate:
Juran & Moody, Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

Village of Rossville, Minnesota; \$749,000 face value of bonds, 3.90% — 4.30%, due 1974-80, sold at \$99.67 on February 1,1972.

Purchasing syndicate:
Piper, Jaffray & Hopwood, Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 623 (Roseville, Minnesota); \$2,968,000 face value of bonds, 2.00% - 4.25%, due 1973-88, sold at \$85.92 on February 1, 1972.

Purchasing syndicate: Dain, Kalman & Quail, Inc., Manager<sup>(a)</sup> Other syndicate members same as previously mentioned.

I.S.D. No. 283 (St. Louis Park, Minnesotá); \$372,000 face value of bonds, 2.80% - 3.80%, due 1974-77, sold at \$97.03 on June 13, 1972.

Purchasing syndicate:
Juran & Moody, Manager<sup>(a)</sup>
Other syndicate members same as previously mentioned.

I.S.D. No. 16 (Spring Lake Park, Minnesota); \$328,000 face value of bonds, 3.20% — 3.40%, due 1975-85, sold at \$80.00 on June 13, 1972.

Sold to the First National Bank of St. Paul.

I.S.D. No. 614 (Starbuck, Minnesota); \$285,000 face value of bonds, 3.00% — 3.30%, due 1974-86, sold at \$83.34 on June 13, 1972.

Purchasing syndicate: Dain, Kalman & Quail, Inc., Manager<sup>(a)</sup> Other syndicate members same as previously mentioned.

l.S.D. No. 457 (Triumph-Monterey, Minnesota); \$334,000 face value of bonds, 3.40%-3.50%, due 1974-87, sold at \$84.06 on June 13, 1972.

Sold to the First National Bank of St. Paul.

(a) Me ..bers of syndicate winning the above indicated securities were the same in each instance, but a different syndicate member supervised the bidding for each group of bonds.